

# **Table of contents**

Letter fro	om the CEO	3
Report fo	or the second quarter 2019	4
Profit and	d loss account	ε
Balance	sheet	7
Cash flow	v statement	8
Changes	in equity	9
Notes		
Note 1	General accounting principles	10
Note 2	Segments	11
Note 3	Capital adequacy	12
Note 4	Expected Credit Loss	13
Note 5	Loans to customers by product groups	14
Note 6	Loan loss provisions	16
Note 7	Risk classes	16
Note 8	Net interest income	16
Note 9	Net commission and bank services income	17
Note 10	Net change in value on securities and currency	17
Note 11	General administrative expenses	17
Note 12	Debt securities issued and subordinated loan	17
Note 13	Financial instruments	18
Note 14	Related parties	18
Note 15	Business combinations	18
Quarterly	r figures	19
Norwegia	an Finans Holding ASA	20

## **Financial highlights**

## **Profit and loss account**

	Nor	wegian Finans I	Holding Group
Amounts in NOK 1000	Q2 2019	Q2 2018	2018
Interest income, effective interest method	1 300 798	1 217 941	4 908 715
Other interest income	38 192	23 863	104 303
Interest expenses	160 332	154 602	606 692
Net interest income	1 178 659	1 087 201	4 406 326
Net other operating income	54 274	94 061	245 947
Total income	1 232 933	1 181 262	4 652 273
Total operating expenses before losses	317 350	302 767	1 236 163
Provision for loan losses	282 233	234 707	1 027 631
Profit before tax	633 350	643 788	2 388 478
Comprehensive income for the period	474 680	482 822	1 796 611

## **Balance sheet**

Amounts in NOK 1000         30.6.19         30.6.18         31.12.18           Total assets         51 622 635         47 550 624         50 435 746		Noi	Holding Group	
	Amounts in NOK 1000	30.6.19	30.6.18	31.12.18
00.740.007 05.404.044 07.707.040	Total assets	51 622 635	47 550 624	50 435 746
Loans to customers 38 712 907 35 464 011 37 797 618	Loans to customers	38 712 907	35 464 011	37 797 618
Liquid assets 12 245 131 11 779 112 12 372 865	Liquid assets	12 245 131	11 779 112	12 372 865
Deposits from customers 38 177 954 37 705 983 39 091 791	Deposits from customers	38 177 954	37 705 983	39 091 791
Debt securities issued 3 316 800 1 808 003 2 018 724	Debt securities issued	3 316 800	1 808 003	2 018 724
Subordinated loans 807 889 474 622 836 205	Subordinated loans	807 889	474 622	836 205
Tier 1 capital 635 000 635 000 635 000	Tier 1 capital	635 000	635 000	635 000
Total equity 8 480 509 6 655 318 7 544 254	Total equity	8 480 509	6 655 318	7 544 254

## Key figures and alternative performance measures

	Norw	egian Finans Ho	lding Group
	Q2 2019	Q2 2018	2018
Return on equity (ROE) <sup>1</sup>	24,9 %	33,4 %	29,9 %
Return on assets (ROA) <sup>1</sup>	3,7 %	4,2 %	3,8 %
Earnings per share (EPS)	2,54	2,59	9,62
Common equity tier 1 (CET 1)	19,5 %	17,7 %	19,4 %
Leverage ratio	14,6 %	12,9 %	13,7 %
Liquidity coverage ratio (LCR)	214 %	215 %	213 %
Net interest margin (NIM) <sup>1</sup>	9,2 %	9,4 %	9,3 %
Cost/income ratio <sup>1</sup>	0,26	0,26	0,27
Non-performing loans to loans 1	10,1 %	8,1 %	7,6 %
Loan loss provisions to average loans 1	2,8 %	2,6 %	2,9 %
Loan loss allowance to loans <sup>1</sup>	5,3 %	3,9 %	4,2 %
Loan loss allowance to non-performing loans <sup>1</sup>	52,6 %	48,4 %	55,5 %

 $<sup>^{1)} \</sup> Defined \ as \ alternative \ performance \ measure \ (APM). \ APM \ s \ are \ described \ on \ banknorwegian. no/OmOss/InvestorRelations.$ 

## Letter from the CEO

Economic outlook for the Nordic region is stable. GDP growth and employment levels are favorable while the expectations for interest increases are muted. Overall the current low interest rate environment in the Nordics is expected to continue while larger economies are increasingly trending towards lower interest rates.

New regulation for unsecured lending in Norway has been implemented and there is increased focus on the sector in both the Nordics and Europe. Regulations to increase customer protection have been implemented in several countries, targeting e.g. marketing, interest levels and loan to income ratios. It is however key to Bank Norwegian to have high quality risk selection and customer protection that goes beyond the concern of the regulatory bodies to ensure our long term sustainable profitability.

Profitable growth is imperative for the bank and we are satisfied to report continued growth in customers and loans while at the same time improving credit quality. The ability to achieve both goals, amid strong competitive pressure and changing regulatory environment, is attributable to our extensive data collection, distribution strength, customer centric products and advanced analytics capabilities.

#### Our 4-pillar strategy

We are excited to explore the potential for the bank and work from the basis of a 4-pillar strategy.

Core business expansion - Bank Norwegian is well positioned and will seek to increase its market share in the Nordic countries. Advanced risk control and continued favorable macro environment combined with a low market share outside Norway contribute positively toward that goal.

European expansion plan - Bank Norwegian is now in full control over the European expansion, and we will initiate the roll-out in a cautious manner and seek to replicate the benchmark Nordic business model in countries that meet our selection criteria.

EU banking license / domicile - Bank Norwegian is in the exploratory phase with the Central Bank of Ireland and working toward filing an application towards the end of the year.

FinTech agenda - Beyond the PSD2 rollout currently under way there are many opportunities to be explored. Given Bank Norwegian's proprietary data on a large and growing customer base, nimble operating model, deep analytic capabilities and financial strength, we are uniquely positioned in the evolving dynamics between banks and FinTechs.

Bærum, August 13, 2019

Tine Wollebekk CEO

# Report for the second quarter 2019

Norwegian Finans Holding ASA (NFH) owns 100% of the shares in Bank Norwegian AS and Lilienthal Finance Ltd. The company does not engage in any other operations. The ownership of Norwegian Finans Holding ASA is divided between institutional and private investors in Norway and abroad, of which Norwegian Air Shuttle ASA is the largest owner with a stake of 17.5% at the end of the second quarter 2019. Norwegian Finans Holding ASA is listed on the Oslo Stock Exchange with the ticker code NOFI.

Bank Norwegian started its operations in November 2007 and offers instalment loans, credit cards and deposit accounts to retail customers distributed through the Internet in the Nordic market. Bank Norwegian offers, in cooperation with the airline Norwegian, a combined credit card and reward card. The bank started operations in Sweden in May 2013. In December 2015 the bank launched operations in Denmark and Finland, where it initially offered instalment loans and deposit accounts. Credit cards were launched in June 2016.

Norwegian Finans Holding ASA entered into agreements on May 2, 2019, to acquire all the shares in the Irish company Lilienthal Finance Ltd. and through this company all rights to the Norwegian brand for banking services and access to customers in Europe.

Bank Norwegian is a digital bank that offers simple and competitive products to the retail market. The strategy is based on leading digital solutions, synergies with the airline Norwegian, attractive terms for our customers, cost-effective operations and effective risk selection.

At the end of the second quarter 2019 the NFH Group had a customer base of 1 635 500 customers, which can be broken down into 1 203 200 credit card customers, 200 400 instalment loan customers and 231 900 deposit customers.

### Profit and loss as of June 30, 2019

The NFH Group's comprehensive income amounted to NOK 958.0 million, compared with NOK 893.4 million for the same period in 2018. The profit growth is explained by customer and loan growth.

Net interest income totaled NOK 2 339 million, net other operating income amounted to NOK 145.4 million, while total operating expenses were NOK 655.3 million. Provisions for loan losses were NOK 551.3 million.

#### Profit and loss for the second quarter 2019

The NFH Group's comprehensive income amounted to NOK 474.7 million compared with NOK 483.3 million in the first quarter. Return on equity was 24.9%, compared with 27.1% in the first quarter. The return on assets was 3.7%, compared with 3.9% in the first quarter.

Net interest income amounted to NOK 1 179 million, an increase of NOK 18.3 million from the first quarter. The increase is mainly explained by loan growth. The net

interest margin was 9.2%, compared with 9.4% in the first quarter.

Net other operating income amounted to NOK 54.3 million compared with NOK 91.1 million in the first quarter. Net commission income decreased NOK 35.8 million to NOK 56.1 million mainly due to annual network and insurance incentives in the first quarter. Net loss on securities and currency amounted to NOK 1.8 million, compared with a net loss of NOK 0.8 million in the first quarter.

Total operating expenses amounted to NOK 317.4 million, a decrease of NOK 20.6 million in the second quarter. Personnel expenses decreased NOK 5.9 million due to accrual effects. Administrative expenses decreased NOK 16.7 million, reflecting lower digital marketing expenses. Depreciation increased NOK 0.6 million. Other operating expenses increased NOK 1.4 million.

Provisions for loan losses were NOK 282.2 million, an increase of NOK 13.1 million from the first quarter. Provisions equalled 2.8% of average gross loans, compared with 2.7% in the first quarter.

Gross delinquent loans were NOK 5 334 million, compared with NOK 4 606 million at the end of the first quarter. Gross non-performing loans accounted for 10.1% of gross loans, compared with 8.9% as of March 31, 2019. Non-performing loan levels are developing as expected.

#### Balance sheet as of June 30, 2019

Total assets increased NOK 678.4 million in the quarter and amounted to NOK 51 623 million.

Gross loans to customers increased NOK 1 080 million compared with NOK 324.5 million in the previous quarter and totaled NOK 40 877 million. Currency adjusted gross loan growth was NOK 1 110 million compared with NOK 1 031 million in the previous quarter. Instalment loans amounted to NOK 28 636 million and credit card loans amounted to NOK 12 241 million.

Customer deposits increased NOK 523.7 million compared with a decrease of NOK 1 438 million in the first quarter and amounted to NOK 38 178 million at the end of the second quarter. The decrease in the first quarter was a result of the deposit guarantee amount reduction from NOK 2 million to EUR 100 thousand outside of Norway as of January 1, 2019.

Liquid assets decreased NOK 425.9 million and amounted to NOK 12 245 million, equivalent to 23.7% of total assets.

The NFH Group bought back shares in Norwegian Finans Holding ASA worth NOK 160 million in the second quarter. NOK 150 million of these was used as consideration to acquire the rights to use the Norwegian brand for banking services and access to customers in Europe. In addition,



NOK 5.3 million was allocated as part of the incentive scheme for key employees.

Total equity amounted to NOK 8 481 million, compared with NOK 8 020 million as of March 31, 2019. The total capital ratio was 23.4%, the core capital ratio was 21.2% and the common equity tier 1 ratio was 19.5%.

The financial statements as of June 30, 2019 have been subject to an auditor review of interim financial statements.

#### Outlook

The outlook for the Nordic economies where the NFH Group operates continues to be favorable with sound growth and stable unemployment.

Interest rate levels in the countries where the NFH Group is represented are expected to rise gradually, albeit from a low level. The NFH Group is still expected to benefit from low interest rate levels through low funding costs.

The earnings growth is expected to continue through loan growth, stable margins, cost control and good credit quality, even though the Nordic market for unsecured credit is very competitive. The competitive environment could lead to higher customer acquisition cost, margin pressure or lower growth.

The effects from new regulations and the implementation of a credit registry in Norway is likely to dampen the pace of loan growth in Norway. The NFH Group has a broad Nordic platform and loan volumes are growing faster outside of Norway. As such, the NFH Group has a diversified risk in relation to the individual markets.

A high deposit to loans ratio and good access to the securities market are expected to maintain the NFH Group's strong liquidity position. The NFH Group plans further issuances of senior unsecured debt during the year to prepare for MREL requirements and for funding diversification.

The investment portfolio has provided a satisfactory return. The portfolio's low risk mandate will remain.

The credit quality of the loan portfolios in all markets are expected to exhibit a stable development going forward. Proprietary credit application and behavior scorecards based on own data are in place in all markets. Credit models and systems are undergoing continuous improvements.

Common equity tier 1 was 19.5% at June 30, exceeding the minimum common equity tier 1 ratio requirement of 15.9% which include announced increases in counter-cyclical buffers during 2019.

The NFH Group plans to distribute capital in excess of applicable capital requirements annually, in the form of share buy backs and cash dividends.

The current capital base and internal generation of capital are considered more than sufficient to ensure the NFH Group's growth ambitions.

The NFH Group has initiated a process to apply for an EU banking license in Ireland in order to give NOFI and Bank Norwegian a more efficient access to expand the business concept with a fully digitalized bank in European markets.

# Bærum, August 13, 2019 The Board of directors of Norwegian Finans Holding ASA

Bjørn Østbø	John Høsteland	Anita Aarnæs
Chairman of the Board	Board Member	Board Member
Christine Rødsæther Board Member	Gunn Ingemundsen Board Member	Rolv-Erik Spilling Board Member
Kjetil Garstad Board Member		Tine Wollebekk CEO

## **Profit and loss account**

				Norwegian Finans Holding Grou			
Amounts in NOK 1000	Note	Q2 2019	Q2 2018	YTD 2019	YTD 2018	2018	
Interest income, effective interest method		1 300 798	1 217 941	2 572 401	2 360 561	4 908 715	
Other interest income		38 192	23 863	77 955	48 069	104 303	
Interest expenses		160 332	154 602	311 349	297 268	606 692	
Net interest income	8	1 178 659	1 087 201	2 339 007	2 111 362	4 406 326	
Commission and bank services income	9	119 880	128 700	270 821	234 530	463 551	
Commission and bank services expenses	9	63 777	55 728	122 837	107 711	230 454	
Net change in value on securities and	10	-1 830	21 089	-2 614	7 613	12 818	
currency	10	-1 000	21003	-2014	7 013	12 010	
Other income		-	-	-	-	32	
Net other operating income		54 274	94 061	145 370	134 432	245 947	
Total income	2	1 232 933	1 181 262	2 484 377	2 245 794	4 652 273	
Personnel expenses		19 902	17 373	45 736	38 858	87 726	
General administrative expenses	11	266 183	257 341	549 028	517 173	1 035 911	
Depreciation and impairment of fixed and intangible assets		16 701	14 972	32 781	29 577	59 998	
Other operating expenses		14 563	13 082	27 745	25 350	52 528	
Total operating expenses before losses		317 350	302 767	655 290	610 958	1 236 163	
Provision for loan losses	6	282 233	234 707	551 334	443 609	1 027 631	
Profit before tax		633 350	643 788	1 277 753	1 191 227	2 388 478	
Tax charge		158 670	160 967	319 776	297 794	591 867	
Profit after tax	2	474 680	482 822	957 977	893 433	1 796 611	
Earnings per share		2,54	2,59	5,13	4,79	9,62	
Diluted earning per share		2,54	2,59	5,13	4,79	9,62	

# **Comprehensive income**

Comprehensive income for the period	474 680	482 822	957 977	893 433	1 796 611
Other comprehensive income	-	-	-	-	-
Profit on ordinary activities after tax	474 680	482 822	957 977	893 433	1 796 611
Amounts in NOK 1000	Q2 2019	Q2 2018	YTD 2019	YTD 2018	2018
Norwegian Finans Holding					lding Group



## **Balance sheet**

		Norwegian Finans Holding Gro			
Amounts in NOK 1000	Note	30.6.19	30.6.18	31.12.18	
Assets					
Cash and deposits with the central bank		68 091	65 975	67 959	
Loans and deposits with credit institutions		2 214 049	2 323 345	1 702 308	
Loans to customers	2, 5, 7	38 712 907	35 464 011	37 797 618	
Certificates and bonds	13	9 962 991	9 389 792	10 602 597	
Financial derivatives	13	31 274	43 768	12 773	
Shares and other securities	13	40 246	37 476	36 691	
Intangible assets		512 030	132 879	133 670	
Deferred tax asset		18 838	11 157	18 021	
Fixed assets		1 102	810	719	
Receivables		61 108	81 410	63 388	
Total assets	2	51 622 635	47 550 624	50 435 746	
Liabilities and equity					
Loans from credit institutions		73 100	85 450	-	
Deposits from customers		38 177 954	37 705 983	39 091 791	
Debt securities issued	12, 13	3 316 800	1 808 003	2 018 724	
Financial derivatives	13	4 913	2 494	120 497	
Taxpayable		449 151	543 078	603 085	
Other liabilities		107 560	91 355	32 434	
Accrued expenses		204 759	184 321	188 755	
Subordinated loans	12, 13	807 889	474 622	836 205	
Total liabilities		43 142 127	40 895 306	42 891 492	
Share capital		186 695	186 689	186 752	
Share premium		972 295	971 182	976 938	
Tier 1 capital		635 000	635 000	635 000	
Paid. not registered capital		-	5 819	-	
Retained earnings and other reserves		6 686 519	4 856 628	5 745 564	
Total equity	2, 3	8 480 509	6 655 318	7 544 254	
Total liabilities and equity	2	51 622 635	47 550 624	50 435 746	

Bærum, August 13, 2019 The Board of directors of Norwegian Finans Holding ASA

Bjørn Østbø Chairman of the Board	John Høsteland Board Member	Anita Aarnæs Board Member
Christine Rødsæther Board Member	Gunn Ingemundsen Board Member	Rolv-Erik Spilling Board Member
Kjetil Garstad Board Member		Tine Wollebekk CEO

## **Cash flow statement**

## Norwegian Finans Holding Group

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Profit / loss after tax	957 977	893 433	1 796 611
Unrealized gain or losses on currency	37 307	102 244	92 674
Depreciation and impairment of fixed and intangible assets	32 781	24 072	59 998
Provision for loan losses	551 334	443 609	1 027 631
Change in loans to customers	-1 490 001	-3 372 237	-6 291 113
Change in deposits from customers	-913 837	4 023 708	5 409 516
Change in certificates and bonds	639 606	-529 958	-1 742 763
Change in shares and other securities	-3 555	-4 112	3 326
Change in receivables, deferred tax asset and financial derivatives	-17 038	31 311	-9 478
Change in loans from credit institutions	73 100	85 450	-
Change in tax payable, accrued expenses and other liabilities	-178 388	-65 810	57 713
Net cash flow from operating activities	-310 714	1 631 710	404 116
Proceeds from sale of tangible assets	-	-	32
Payment for acquisition of intangible assets	-369 361	-24 127	-67 853
Payment for acquisition of tangible assets	-627	-	-112
Net cash flow from investment activities	-369 988	-24 127	-67 933
Buy back of shares	-161 200	-	-
Allocation of shares	150 000	-	-
Allocation of bonus shares	5 301	-	5 819
Issued debt securities	1 510 048	-	388 040
Repayment of debt securities	-160 383	-434 413	-611 739
Paid interest debt securities	-42 606	-	-
Paid, not registered capital	-	5 819	-
Issued subordinated loans	-	-	533 555
Repayment subordinated loans	-	-	-171 964
Invesments in group companies	-40 240	-	-
Issued tier 1 capital	-	-	125 000
Repayment tier 1 capital	-	-	-125 000
Paid interest tier 1 capital	-21 096	-14 347	-28 575
Net cash flow from financing activities	1 239 824	-442 942	115 136
Net cash flow for the period	559 122	1 164 641	451 318
Cash and cash equivalents at the start of the period	1 770 267	1 326 922	1 411 622
Currency effect on cash and cash equivalents	-47 249	-102 244	-92 674
Cash and cash equivalents at the end of the period	2 282 140	2 389 320	1 770 267

# **Changes in equity**

Amounts in NOK 1000	Share capital	Share premium	Paid, not registered capital	Tier 1 capital	Retained earnings and other reserves	Total equity
Balance 31.12.18	186 752	976 938	-	635 000	5 745 564	7 544 254
This period's profit	-	-	-	-	957 977	957 977
Comprehensive income for the period	186 752	976 938	-	635 000	6 703 541	8 502 231
Repayment of tier 1 capital	-	-	-	-	-15 822	-15 822
Buy back of shares	-2 133	-157 867	-	-	-	-160 000
Allocation of shares	2 000	148 000	-	-	-	150 000
Allocation of bonus shares	76	5 224	-	-	-	5 301
Fees	-	-	-	-	-1 201	-1 201
Balance 30.6.19	186 695	972 295	-	635 000	6 686 519	8 480 509

## Amounts in NOK 1000

Balance 31.12.17	186 689	971 182	-	635 000	3 920 750	5 713 621
This period's profit	-	-	-	-	893 433	893 433
Comprehensive income for the period	-	-	•	-	893 433	893 433
Paid interest tier 1 capital	-	-	-	-	-14 347	-14 347
Other changes	-	-	-	-	2 226	2 226
Change in write-downs under IFRS 9	-	-	-	-	54 567	54 567
Allocation of bonus shares	-	-	5 819	-	-	5 819
Balance 30.6.18	186 689	971 182	5 819	635 000	4 856 629	6 655 318



### **Notes**

#### Note 1. General accounting principles

The quarterly financial statements for the Norwegian Finans Holding Group (NFH Group) have been prepared in accordance with IAS 34 Interim Financial Reporting as issued by the International Accounting Standards Board and as adopted by the European Union. When preparing the consolidated financial statements, management makes estimates, judgments and assumptions that affect the application of the accounting principles and the carrying amount of assets, liabilities, income and expenses. Estimates and assumptions are subject to continual evaluation and are based on historical experience and other factors, including expectations of future events that are believed to be probable on the balance sheet date. A description of the accounting policies, significant estimates and areas where judgment is applied by NFH Group, can be found in Note 1 Accounting principles in the annual report for 2018.

#### IFRS 16 - Leases

IFRS 16 Leases was effective from January 1, 2019, and replaced IAS 17 Leases. The NFH Group applied the standard as of January 1, 2019. IFRS 16 established significant new accounting requirements for lessees, while the requirements for lessors are more or less unchanged. For lessees, IFRS 16 eliminated the distinction between operating and finance leases as was required by IAS 17, and instead introduced a single lessee accounting model. When applying the new model, the NFH Group have recognised a liability to make lease payments (lease liability) and an asset representing the right to use the underlying asset during the lease term (right-of-use asset). In the income statement, depreciation of the right-of-use assets are recognised separately from interest on lease liabilities.

NFH Group has decided on the following policy choices and practical expedients:

- to apply the low value exception (primarily for office equipment)
- · to not recognise non-lease components in the lease liability
- to apply the modified retrospective approach for transition to IFRS 16, meaning that the NFH Group have not restated the comparatives for 2018. Right-of-use assets and lease liabilities was measured at the same amount, taking into consideration prepayments, accruals and provisions recognised as of December 31, 2018.

The right-of-use asset was classified as part of the fixed assets in the balance sheet, while the lease liability was classified as other liabilities. The most significant part of the lease liabilities of NFH Group arises from leases related to head office at Fornebu as well as some IT equipment. The total lease liabilities and right-of-use assets on January 1, 2019 was estimated to NOK 7.3 million for the NFH Group.



## Note 2. Segments

The profit and loss and balance sheet presentation for segments are based on internal financial reporting as it is reported to management. The figures are based on Bank Norwegian's governance model.

Amounts in NOK 1000	Norway	Sweden	Denmark	Finland	Other	Tota
Net interest income	1 057 965	393 926	280 401	605 937	778	2 339 007
Net other operating income	90 009	34 066	15 798	5 819	-321	145 370
Total income	1 147 974	427 992	296 199	611 755	457	2 484 377
Total operating expenses before losses	279 024	148 421	84 613	138 125	5 108	655 290
Provision for loan losses	283 799	46 267	82 787	138 481	-	551 334
Profit before tax	585 152	233 304	128 799	335 150	-4 651	1 277 753
Tax charge	146 289	58 319	32 199	83 787	-817	319 776
Profit after tax	438 863	174 985	96 600	251 363	-3 834	957 977
Other comprehensive income	-	-	-	-	-	-
Comprehensive income for the period	438 863	174 985	96 600	251 363	-3 834	957 977
Balance sheet 30.6.19						
Amounts in NOK 1000	Norway	Sweden	Denmark	Finland	Other	Tota
Loans to customers	18 796 876	6 340 642	4 297 473	9 277 916	-	38 712 907
Other assets	7 104 839	2 065 993	1 403 077	2 139 989	195 831	12 909 728
Total assets	25 901 715	8 406 636	5 700 550	11 417 904	195 831	51 622 636
Deposits from customers	20 001 934	5 629 607	4 950 900	7 595 513	_	- 38 177 954
	20 00 1 334	3 029 007				13 444 682
•	5 800 781	2 777 020	7/0 650	3 822 302	105 831	
Other liabilities and equity Total liabilities and equity	5 899 781 <b>25 901 715</b>	2 777 029 <b>8 406 636</b>	749 650 <b>5 700 550</b>	3 822 392 11 417 904	195 831 195 831	51 622 636
Other liabilities and equity Total liabilities and equity Profit and loss account YTD 2018	25 901 715	8 406 636	5 700 550	11 417 904	195 831	51 622 636
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000	25 901 715 Norway	8 406 636 Sweden	5 700 550 Denmark	11 417 904 Finland	195 831 Other	51 622 636 Tota
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income	25 901 715 Norway 1 017 918	8 406 636 Sweden 363 658	5 700 550  Denmark 228 890	11 417 904 Finland 500 892	195 831 Other	51 622 636 Tota 2 111 362
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income	25 901 715 Norway 1 017 918 85 865	<b>Sweden</b> 363 658 40 569	5 700 550  Denmark 228 890 11 533	Finland 500 892 -3 238	195 831 Other 4 -296	Tota 2 111 362 134 432
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income	25 901 715  Norway 1 017 918 85 865 1 103 783	Sweden 363 658 40 569 404 227	Denmark 228 890 11 533 240 423	Finland 500 892 -3 238 497 654	Other 4 -296 -292	Tota 2 111 362 134 432 2 245 794
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses	25 901 715  Norway 1 017 918 85 865 1 103 783 262 593	Sweden 363 658 40 569 404 227 143 322	Denmark 228 890 11 533 240 423 77 814	Finland 500 892 -3 238 497 654 125 576	195 831 Other 4 -296	Tota 2 111 362 134 432 2 245 794 610 958
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses	Norway 1 017 918 85 865 1 103 783 262 593 113 233	Sweden 363 658 40 569 404 227 143 322 69 064	Denmark 228 890 11 533 240 423 77 814 95 766	Finland 500 892 -3 238 497 654 125 576 165 546	Other 4 -296 -292 1 653	Tota 2 111 362 134 432 2 245 794 610 958 443 609
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses  Provision for loan losses  Profit before tax	25 901 715  Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957	Sweden 363 658 40 569 404 227 143 322 69 064 191 840	Denmark 228 890 11 533 240 423 77 814 95 766 66 844	Finland 500 892 -3 238 497 654 125 576 165 546 206 532	Other  4 -296 -292 1 6531 945	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses  Profit before tax  Tax charge	Norway 1 017 918 85 865 1 103 783 262 593 113 233	Sweden 363 658 40 569 404 227 143 322 69 064	Denmark 228 890 11 533 240 423 77 814 95 766	Finland 500 892 -3 238 497 654 125 576 165 546	Other 4 -296 -292 1 653	
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income  Total operating expenses before losses Provision for loan losses  Profit before tax  Tax charge  Profit after tax	Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633	Other  4 -296 -292 1 6531 945 -499 -1 446	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses  Profit before tax  Tax charge  Profit after tax  Other comprehensive income  Comprehensive income for the period	Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633	Other  4 -296 -292 1 6531 945 -499	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses  Profit before tax  Tax charge  Profit after tax  Other comprehensive income Comprehensive income for the period	Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899	Other 4 -296 -292 1 6531 945 -499 -1 446	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794 893 433
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18	Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899	Other 4 -296 -292 1 6531 945 -499 -1 446	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794 893 433
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses  Profit before tax  Tax charge  Profit after tax  Other comprehensive income  Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000	Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  S45 967	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden	Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  Finland	Other 4 -296 -292 1 6531 945 -499 -1 446	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794 893 433 - 893 433 Tota
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income  Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000  Loans to customers	Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  545 967  Norway 17 854 487	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343	Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  Finland 8 350 356	Other  4 -296 -292 1 6531 945 -499 -1 446  Other	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794 893 433  Tota 35 434 716
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000  Loans to customers Other assets	Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  S45 967	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden	Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  Finland	Other  4 -296 -292 1 6531 945 -499 -1 446  Other	Tota  2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794 893 433  Tota  35 434 716 12 115 908
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000  Loans to customers Other assets Total assets	Norway  1 017 918	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343 2 120 460 7 825 804	Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529 954 403 4 478 932	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899  Finland 8 350 356 1 902 449 10 252 806	Other  4 -296 -292 1 6531 945 -499 -1 446 1 446  Other - 257 612	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794 893 433  - 893 433  Tota 35 434 716 12 115 908 47 550 624
Other liabilities and equity  Total liabilities and equity  Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses  Profit before tax  Tax charge  Profit after tax  Other comprehensive income  Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000	Norway  1 017 918	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343 2 120 460	Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529 954 403	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  -154 899  Finland 8 350 356 1 902 449	Other  4 -296 -292 1 6531 945 -499 -1 446  Other - 257 612	Tota 2 111 362 134 432 2 245 794 610 958 443 609 1 191 227 297 794 893 433



## Note 3. Capital adequacy

Norwegian Finans Holding Group uses the standardized approach for credit risk and the standardized approach for operational risk to calculate capital adequacy in accordance with current capital adequacy regulations - Basel II.

Total capital			
Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Share capital	186 695	186 752	186 752
Share premium	972 295	976 938	976 938
Other reserves	6 686 519	4 856 628	5 745 564
Deferred tax assets, intangible assets and additional valuation adjustment	-540 907	-153 510	-162 464
Common equity tier 1	7 304 601	5 866 808	6 746 789
Additional tier 1 capital	635 000	635 000	635 000
Tier 1 capital	7 939 601	6 501 808	7 381 789
Tier 2 capital	807 889	474 622	836 205
Total capital	8 747 491	6 976 430	8 217 995
Calculation basis Covered bonds Institutions	341 724 1 034 566	204 209 1 266 638	273 532 988 065
Loans to customers	25 034 017	23 759 545	25 396 605
Defaulted loans	5 334 217	3 784 618	3 935 478
Equity positions	40 206	37 439	36 654
Other assets	93 452	125 945	76 867
Total credit risk	31 878 182	29 178 393	30 707 203
Operational risk	5 579 784	4 012 591	4 012 591
Market risk	669	-	-
Total calculation basis	37 458 635	33 190 984	34 719 794
Common equity tier 1 %	19.5 %	17.7 %	19.4 %
Tier 1 capital %	21.2 %	19.6 %	21.3 %
Total capital %	23.4 %	21.0 %	23.7 %



#### Note 4. Expected credit loss

The NFH Group applies the expected credit loss (ECL) methodology subject to the IFRS 9 rules with three stages of impairment calculation. Stage 1 is not impaired and uses a 12-month ECL calculation. Stage 2 has a significant increase in credit risk since its origination, according to the triggers disclosed below, and uses the lifetime approach to ECL calculation. Stage 3 is impaired with the 90 days past due definition and calculates the ECL based on the lifetime approach.

#### Significant increase in credit risk

Probability of default (PD) is an experience-based probability that a commitment is in breach for more than 90 days in the next 12 months. The table below shows the different trigger levels that need to be in place for a commitment to be classified as stage 2 due to a significant increase in credit risk. A significant increase in credit risk is assessed on the basis of several criteria, including late payment beyond 30 days after invoice due date. The most important factor for the assessment is a comparison between the original probability of default and the probability of default at the reporting date. Each product has its own threshold values when one considers an increase to be significant. Products with absolute low application PDs therefore lead to high trigger requirements, as they are relative and come from a low level. An increase of more than 0 % indicates an increase beyond PD at origination.

PD at	Instalment	PD at	Credit card
Origination	loans	Origination	loans
<=5%	700 %	<=2%	900 %
>5%, 10%]	30 %	>2%	40 %
>10%	20 %		
<=10%	40 %	<=2%	900 %
>10%, 20%]	30 %	>2%, 5%]	40 %
>20%	20 %	>5%	0 %
<=20%	300 %	<=50%	80 %
>20%, 40%]	100 %	>50%	0 %
>40%	20 %		
<=20%	200 %	<=30%	200 %
>20%, 40%]	100 %	>30%	30 %
>40%	40 %		
	Origination <=5% >5%, 10%] >10% <=10% >108, 20%] >20% <=20% >20%, 40%] >40% <=20% >20%, 40%]	Origination         loans           <=5%	Origination         loans         Origination           <=5%

#### Economic variables used to measure ECL

The NFH Group has chosen to disclose the three most important modelling variables in each individual country. The data is modelled across three scenarios: a base, an upper and a lower case for expected credit loss. The model is based on the NiGEM-model developed by UK's Institute of Economic and Social Research. The following weights have been used across all portfolios per 30.6.2019: 30% - 40% - 30% for base, optimistic and pessimistic scenario for expected credit loss.

		Base scer	nario	Optimistic se	cenario	Pessimistic s	cenario
Norway		12 months	5 years	12 months	5 years	12 months	5 years
	3-month interbank rate	2.03 %	2.83 %	1.78 %	2.58 %	2.66 %	3.41 %
	Hourly pay in NOK	421	479	426	500	419	467
	Real interest rate	-0.05 %	-0.23 %	-0.45 %	-0.63 %	1.13 %	0.50 %
Sweden							
	3-month interbank rate	0.59 %	3.14 %	0.15 %	1.94 %	1.13 %	4.79 %
	Consumption in millions	178 517	194 071	180 138	197 788	175 748	186 904
	Unemployment level in thousands	360	378	319	339	396	419
Denmark							
	3-month interbank rate	0.66 %	2.72 %	1.45 %	3.07 %	0.09 %	2.39 %
	Consumption in millions	81 205	87 819	83 730	94 948	78 605	81 597
	Unemployment percentage	5.29 %	5.18 %	4.27 %	4.90 %	6.44 %	5.47 %
Finland							
	3-month interbank rate	0.38 %	2.27 %	0.74 %	2.39 %	-0.18 %	1.80 %
	Consumption in millions	9 534	10 050	9 743	10 571	9 332	9 568
	Unemployment percentage	6.66 %	6.50 %	4.54 %	5.96 %	8.96 %	7.04 %

#### Macro scenario sensitivity on ECL

•	Final	Base	Optimistic	Pessimistic	
Norway	ECL	scenario	scenario	scenario	
Credit card	186 316	187 107	182 785	188 792	
Instalment loans	599 689	600 609	595 373	602 780	
Sweden					
Credit card	113 165	113 029	112 067	114 445	
Instalment loans	334 867	335 056	333 677	335 806	
Denmark					
Credit card	95 930	95 923	95 732	96 138	
Instalment loans	429 320	429 303	428 230	430 431	
Finland					
Credit card	41 886	41 875	41 623	42 164	
Instalment loans	313 193	313 144	312 214	314 237	

The final ECL is a macro-weighted ECL based on 30% - 40% - 30% weighting given to the base, optimistic and pessimistic scenarios. The outcome can be close to the base scenario if the two scenarios differ by the same magnitude. If one scenario is of higher variability, the final ECL will tend towards that one.



## Note 5. Loans to customers by product groups and change in loan loss allowance

#### Loans to customers by product groups

					Loan	loss allowand	ce	
Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Gross loans	Stage 1	Stage 2	Stage 3	Total
Instalment loans Norway	8 746 018	2 089 786	1 945 928	12 781 731	47 274	63 980	518 435	12 152 042
Credit card loans Norway	5 463 836	758 004	619 310	6 841 150	6 837	29 499	159 980	6 644 834
Instalment loans Sweden	2 125 527	1 219 632	904 917	4 250 077	40 046	53 179	241 642	3 915 210
Credit card loans Sweden	1 887 561	416 298	234 739	2 538 598	8 178	20 718	84 269	2 425 432
Instalment loans Denmark	3 123 434	202 356	641 774	3 967 564	50 396	31 016	347 908	3 538 245
Credit card loans Denmark	616 008	51 713	187 437	855 158	12 587	6 845	76 498	759 228
Instalment loans Finland	5 786 631	1 136 933	713 830	7 637 394	56 529	83 791	182 873	7 314 201
Credit card loans Finland	1 486 304	433 015	86 282	2 005 601	5 392	15 748	20 747	1 963 715
Total	29 235 319	6 307 737	5 334 217	40 877 273	227 239	304 776	1 632 351	38 712 907
Provision coverage ratio pe	er stage				0.78 %	4.83 %	30.60 %	

#### Change in loan loss allowance

The loan loss allowance is calculated based on the expected credit loss using the 3-stage method as described in note 2.1 of the annual report 2018. Migration out of one stage is calculated at opening date 31.3.19, while migration into one stage is calculated at the closing date 30.6.19.

#### **Total Loans**

#### Loan loss allowance

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Loan loss allowance as at 31.3.19	228 952	290 308	1 375 937	1 895 196
Transfers:				
Transfers between stage 1 and stage 2	-28 767	118 655	-	89 889
Transfers between stage 1 and stage 3	-1 734	-	27 766	26 032
Transfers between stage 2 and stage 1	10 684	-46 399	-	-35 716
Transfers between stage 2 and stage 3	-	-78 345	225 190	146 845
Transfers between stage 3 and stage 2	-	8 058	-43 579	-35 520
Transfers between stage 3 and stage 1	84	-	-2 363	-2 280
New financial assets issued	23 852	5 834	-	29 687
Financial assets derecognized in the period	-7 919	-4 796	-10 775	-23 490
Modification of contractual cash flows from non-discounted financial assets	-7 913	1 460	30 176	23 723
Change in model/parameters	10 000	10 000	20 000	40 000
Other adjustments	-	-	10 000	10 000
Loan loss allowance as at 30.6.19	227 239	304 776	1 632 351	2 164 366

#### **Gross loans to customers**

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Gross loans to customers as at 31.3.19	29 651 361	5 540 003	4 606 145	39 797 508
Transfers:				
Transfers between stage 1 and stage 2	-2 617 468	2 699 977	-	82 509
Transfers between stage 1 and stage 3	-95 197	-	98 098	2 901
Transfers between stage 2 and stage 1	1 016 354	-1 115 941	-	-99 587
Transfers between stage 2 and stage 3	-	-872 528	880 061	7 534
Transfers between stage 3 and stage 2	-	130 716	-180 185	-49 469
Transfers between stage 3 and stage 1	5 351	-	-13 158	-7 807
New financial assets issued	1 724 747	121 432	-	1 846 179
Financial assets derecognized in the period	-879 191	-108 293	-43 880	-1 031 364
Modification of contractual cash flows from non-discounted financial assets	429 362	-87 629	-12 865	328 869
Gross loans to customers as at 30.6.19	29 235 319	6 307 737	5 334 217	40 877 273



#### Instalment loans total

#### Loan loss allowance

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Loan loss allowance as at 31.3.19	191 741	203 616	1 084 960	1 480 317
Transfers:				
Transfers between stage 1 and stage 2	-26 095	99 398	-	73 303
Transfers between stage 1 and stage 3	-1 667	-	25 419	23 752
Transfers between stage 2 and stage 1	9 211	-31 292	-	-22 081
Transfers between stage 2 and stage 3	-	-67 222	188 565	121 343
Transfers between stage 3 and stage 2	-	6 702	-32 907	-26 205
Transfers between stage 3 and stage 1	80	-	-1 869	-1 789
New financial assets issued	15 036	3 661	-	18 697
Financial assets derecognized in the period	-7 700	-4 254	-9 640	-21 594
Modification of contractual cash flows from non-discounted financial assets	3 639	11 359	16 328	31 327
Change in model/parameters	10 000	10 000	10 000	30 000
Other adjustments	-	-	10 000	10 000
Loan loss allowance as at 30.6.19	194 245	231 967	1 290 857	1 717 069

#### **Gross loans to customers**

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Gross loans to customers as at 31.3.19	20 631 397	3 879 052	3 606 935	28 117 384
Transfers:				
Transfers between Stage 1 and Stage 2	-2 120 621	2 109 273	-	-11 348
Transfers between Stage 1 and Stage 3	-85 350	-	87 871	2 521
Transfers between Stage 2 and Stage 1	651 118	-678 104	-	-26 986
Transfers between Stage 2 and Stage 3	-	-693 314	699 835	6 521
Transfers between Stage 3 and Stage 2	-	106 585	-132 281	-25 696
Transfers between Stage 3 and Stage 1	4 554	-	-7 505	-2 951
New financial assets issued	1 508 862	86 690	-	1 595 552
Financial assets derecognized in the period	-838 913	-98 876	-39 258	-977 047
Modification of contractual cash flows from non-discounted financial assets	30 563	-62 598	-9 148	-41 183
Gross loans to customers as at 30.6.19	19 781 610	4 648 707	4 206 449	28 636 767

## **Credit card total**

#### Loan loss allowance

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Loan loss allowance as at 31.3.19	37 211	86 692	290 976	414 879
Transfers:				
Transfers between stage 1 and stage 2	-2 672	19 257	-	16 585
Transfers between stage 1 and stage 3	-66	-	2 346	2 280
Transfers between stage 2 and stage 1	1 473	-15 107	-	-13 634
Transfers between stage 2 and stage 3	-	-11 123	36 625	25 502
Transfers between stage 3 and stage 2	-	1 357	-10 672	-9 315
Transfers between stage 3 and stage 1	4	-	-494	-490
New financial assets issued	8 816	2 174	-	10 990
Financial assets derecognized in the period	-219	-542	-1 135	-1 896
Modification of contractual cash flows from non-discounted financial assets	-11 553	-9 899	13 848	-7 604
Change in model/parameters	-	-	10 000	10 000
Loan loss allowance as at 30.6.19	32 994	72 809	341 494	447 297

## Gross loans to customers

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Gross loans to customers as at 31.3.19	9 019 964	1 660 950	999 210	11 680 124
Transfers:				
Transfers between stage 1 and stage 2	-496 848	590 704	-	93 857
Transfers between stage 1 and stage 3	-9 847	-	10 227	380
Transfers between stage 2 and stage 1	365 236	-437 837	-	-72 601
Transfers between stage 2 and stage 3	-	-179 214	180 226	1 013
Transfers between stage 3 and stage 2	-	24 131	-47 904	-23 773
Transfers between stage 3 and stage 1	797	-	-5 652	-4 855
New financial assets issued	215 885	34 743	-	250 628
Financial assets derecognized in the period	-40 278	-9 417	-4 622	-54 317
Modification of contractual cash flows from non-discounted financial assets	398 799	-25 031	-3 717	370 052
Gross loans to customers as at 30.6.19	9 453 709	1 659 030	1 127 768	12 240 506



#### Note 6. Loan loss provisions

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Realized losses in the period	20 527	16 404	33 426
Loan loss provisions - lifetime expected credit loss (stage 3)	551 661	334 150	816 569
Loan loss provisions - lifetime expected credit loss (stage 2)	-19 102	15 083	98 632
Loan loss provisions - 12 months expected credit loss (stage 1)	-1 752	20 657	27 630
Other changes	-	57 315	-
Adjustments for sold NPL portfolios	-	-	-42 918
Collection expenses related to sold NPL portfolios	-	-	-8 456
Provision for loan losses	551 334	443 609	1 027 631

#### Note 7. Risk classes

	Probability of	Gross loans		Undrawn credit limits	
Amounts in NOK 1000	default	YTD 2019	YTD 2018	YTD 2019	YTD 2018
A	0 - 0,9 %	6 186 520	5 026 942	36 921 555	29 270 585
В	1 - 2,9 %	9 743 844	13 106 308	1 809 381	1 632 383
С	3 - 4,9 %	4 207 197	4 279 930	282 406	278 715
D	5 - 8,9 %	4 305 991	3 027 450	267 069	198 440
E	9 - 14,9 %	3 931 383	1 953 155	194 341	88 741
F	15 - 19,9 %	1 473 770	626 463	24 757	17 148
G	20 - 29,9 %	1 025 757	994 633	20 514	12 973
Н	30 - 39,9 %	447 052	463 626	6 309	19 506
I	40 - 54,9 %	385 961	430 300	3 989	5 029
J	55 - 100,0 %	356 217	353 401	1 500	2 542
S		855 766	670 199	-	-
Т		2 093 957	336 984	-	-
U		527 584	478 944	-	-
V		5 108 552	2 897 693	-	-
W		227 289	256 066	-	-
Total classified		40 876 840	34 902 091	39 531 822	31 526 061
Not classified		433	568	-	848
Total		40 877 273	33 591 705	39 531 822	31 526 909

Risk is grouped into PD bands from A to J, with A being the lowest risk. Further classifications are as follows: Risk class S consist of engagements under collections by an agency, where the customer is less than 90 days past due on the original payment plan. If the customer is on track with the engagement, but has at least one other product where the payment is more than 90 days past due on the original payment plan, then it is classified as T. Risk class U consist of engagements that are in warning, but less than 90 days past due on the original payment plan. Risk class V consist of engagements that are more than 90 days past due on the original payment plan. Risk class W consist of engagements that are written down.

In the second quarter 2019, the basis for risk class distribution has been changed to be alligned with the behavior models for ECL-calculations.

Risk class distribution in previous quarters were based on behavior models that were phased out when converting to IFRS 9 and used solely for reporting

There is no underlying change in the actual risk position. Previous reporting has not been restated.

### Note 8. Net interest income

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Interest income from cash and deposits with the central bank	300	169	389
Interest income from loans to and deposits with credit institutions	3 265	1 503	3 920
Interest income from instalment loans	1 849 252	1 761 130	3 631 860
Interest income from credit card loans	719 212	596 421	1 270 474
Interest income from sales financing	370	1 338	2 072
Interest income, effective interest method	2 572 401	2 360 561	4 908 715
Interest and other income from certificates and bonds	75 298	46 248	100 717
Other interest and other interest related income	2 657	1 821	3 586
Other interest income	77 955	48 069	104 303
Interest expense from deposits from credit institutions	-	479	1 434
Interest expense from deposits from customers	235 086	259 023	523 598
Interest expense on debt securities issued	25 582	15 318	30 404
Interest expense on subordinated loan	16 922	9 903	24 134
Other interest and other interest related expenses	33 759	12 545	27 122
Interest expenses	311 349	297 268	606 692
Net interest income	2 339 007	2 111 362	4 406 326



### Note 9. Net commission and bank services income

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Payment services	197 681	169 048	345 095
Insurance services	45 802	39 221	64 858
Other fees and commission and bank services income	27 337	26 262	53 598
Total commission and bank services income	270 821	234 530	463 551
Payment services	79 163	68 727	147 595
Insurance services	32 432	25 532	55 689
Other fees and commission and bank services expense	11 242	13 452	27 171
Total commission and bank services expenses	122 837	107 711	230 455

## Note 10. Net change in value on securities and currency

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Net change on certificates and bonds	-39 141	-17 794	-51 315
Net change on FX-forwards	207 510	212 515	41 273
Net currency effects	-179 479	-191 220	19 534
Net change on shares and other securities	8 495	4 112	3 326
Net change in value on securities and currency	-2 614	7 613	12 818

## Note 11. General administrative expenses

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Sales and marketing	448 399	416 333	837 929
IT operations	43 210	37 418	75 579
External services fees	33 075	43 328	76 640
Other administrative expenses	24 344	20 094	45 762
Total general administrative expenses	549 028	517 173	1 035 911

## Note 12. Debt securities issued and subordinated loan

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Debt securities issued, carrying value (amortized cost)	3 316 800	1 808 003	2 018 724
Subordinated loans, carrying value (amortized cost)	807 889	474 622	836 205
Total debt securities issued and subordinated loans	4 124 689	2 282 624	2 854 930

	Nominal			Reference		
	value			rate		Carrying
ISIN	outstanding	Currency	Interest	+ margin	Maturity*	value
Debt securities issued (senior unsec	cured bonds)					
NO0010719628	183 000	NOK	Floating	NIBOR + 82bp	09.09.2019	183 056
NO0010790850	500 000	NOK	Floating	NIBOR + 75bp	07.04.2020	502 382
NO0010810534	500 000	SEK	Floating	STIBOR + 108bp	20.11.2020	459 107
NO0010811110	300 000	NOK	Floating	NIBOR + 108bp	24.11.2020	300 708
NO0010837206	400 000	SEK	Floating	STIBOR + 120bp	22.02.2021	367 369
NO0010848583	550 000	SEK	Floating	STIBOR + 140bp	29.09.2021	504 543
NO0010848591	1 000 000	NOK	Floating	NIBOR + 150bp	29.03.2022	999 634
Total debt securities issued	3 433 000					3 316 800
Subordinated loan						
NO0010774326	100 000	NOK	Floating	NIBOR + 300bp	21.09.2021	99 951
NO0010797988	200 000	NOK	Floating	NIBOR + 375bp	16.06.2022	199 787
NO0010833130	550 000	SEK	Floating	STIBOR + 375bp	02.10.2023	508 151
Total subordinated loans	850 000			'		807 889
Total	4 283 000					4 124 689

<sup>\*</sup> For subordinated loans maturity reflects the first possible call date



#### Note 13. Financial instruments

#### Financial instruments at fair value

	YTD 2019				
Amounts in NOK 1000	Level 1	Level 2	Level 3	Total	
Certificates and bonds	-	9 962 991	-	9 962 991	
Financial derivatives	-	31 274	-	31 274	
Shares and other securities	-	-	40 246	40 246	
Total financial assets at fair value	-	9 994 265	40 246	10 034 511	
Financial derivatives	-	4 913	-	4 913	
Total financial liabilities at fair value	-	4 913	-	4 913	

		YTD 2018			
Amounts in NOK 1000	Level 1	Level 2	Level 3	Total	
Certificates and bonds	-	9 389 792	-	9 389 792	
Financial derivatives	-	43 768	-	43 768	
Shares and other securities	-	-	37 476	37 476	
Total financial assets at fair value	-	9 433 560	37 476	9 471 037	
Financial derivatives	-	2 494	-	2 494	
Total financial liabilities at fair value	-	2 494	-	2 494	

Change in instruments classified at level 3		YTD 2019		YTD 2018		
		Financial			Financial	
	Shares	assets		Shares	assets	
	and other	available		and other	available	
Amounts in NOK 1000	securities	for sale	Total	securities	for sale	Total
Value 31.12	36 691	-	36 691	443	32 922	33 365
Reclassification IFRS 9	-	-	-	32 922	-32 922	-
Net gain / loss on financial instruments	3 555	-	3 555	4 112	-	4 112
Value 30.06	40 246	-	40 246	37 477	-	37 477

#### Fair value of financial instruments at amortized cost

Financial instruments at amortized cost are valued at originally determined cash flows, adjusted for any impairment losses. Amortized cost will not always give values that match the market's assessment of the same instruments, due to different perceptions of market conditions, risk and return requirements.

#### Debt securities issued and subordinated loan

The fair value of debt securities issued and subordinated loan are based on observable market data where available.

	YTD 2	YTD 2019		018	
Amounts in NOK 1000	Book value	Fair value	Book value	Fair value	
Debt securities issued	3 316 800	3 339 470	1 808 003	1 916 771	
Subordinated loan	807 889	806 395	474 622	477 888	
Total financial liabilities	4 124 689	4 145 865	2 282 625	2 394 658	
		YTD 2019			

		1 I D 20	19	
Amounts in NOK 1000	Level 1	Level 2	Level 3	Total
Debt securities issued	3 316 800	-	-	3 316 800
Subordinated loan	807 889	-	-	807 889
Total financial liabilities	4 124 689	-	-	4 124 689

		YTD 20	18	
Amounts in NOK 1000	Level 1	Level 2	Level 3	Total
Debt securities issued	1 808 003	-	-	1 808 003
Subordinated loan	474 622	-	-	474 622
Total financial liabilities	2 282 625	-	-	2 282 625

Level 1: Valuation based on quoted prices in an active market. Level 2: Valuation based on observable market data, other than quoted prices. Level 3: Valuation based on observable market data when valuation can not be determined in level 1 or 2.

#### Note 14. Related parties

Bank Norwegian AS has since 2007 had an agreement with Norwegian Air Shuttle ASA regarding the use of the brand name Norwegian, IP-rights and cooperation regarding the loyalty program Norwegian Reward. The agreement was renegotiated in the second quarter 2018 and is valid for ten years. In the second quarter 2019 the total expensed amount related to Norwegian Air Shuttle ASA was NOK 98.9 million, comprising of portfolio related costs of NOK 85.1 million and sales and agent commissions of NOK 13.8 million. The portfolio related costs include license fee for use of brand name, IP-rights and other customer portfolio costs, such as cashpoints. Norwegian Finans Holding ASA owns 100% of Bank Norwegian AS.

Norwegian Finans Holding ASA acquired a 100% of the voting rights in Lilienthal Finance Ltd. on May 2, 2019. Lilienthal Finance Ltd. is the European expansion of the NFH Groups business and is subjected to the same conditions with regards to the use of brand name Norwegian, IP-rights and cooperation regarding the loyalty program Norwegian Reward. Lilienthal Finance Ltd. has payed NOK 150 million for the exclusive irrevocable IP-rights and a further NOK 184.5 million in license fees for the next 5 years.

#### Note 15. Business combinations

Norwegian Finans Holding ASA acquired a 100% of the voting rights in Lilienthal Finance Ltd. on May 2, 2019. As a result, Lilienthal Finance Ltd. is now a fully owned subsidiary of Norwegian Finans Holding ASA. The purchase is made to give Norwegian Finans Holding ASA the full control of the European expansion of the NFH groups business. The purchase price was set to NOK 40.2 million, all of which is recognised as goodwill.

# **Quarterly figures**

## **Profit and loss account**

			Norwegian Finans Holding			
Amounts in NOK 1000	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	
Interest income, amortized cost	1 300 798	1 271 602	1 286 569	1 261 585	1 217 941	
Other interest income	38 192	39 763	32 504	23 730	23 863	
Interest expenses	160 332	151 017	145 500	163 924	154 602	
Net interest income	1 178 659	1 160 348	1 173 573	1 121 392	1 087 201	
Commission and bank services income	119 880	150 940	111 047	117 974	128 700	
Commission and bank services expenses	63 777	59 060	62 683	60 061	55 728	
Net change in value on securities and currency	-1 830	-784	-5 938	11 144	21 089	
Other income	-	-	-	32	-	
Net other operating income	54 274	91 096	42 426	69 088	94 061	
Total income	1 232 933	1 251 444	1 215 999	1 190 480	1 181 262	
Personnel expenses	19 902	25 834	25 414	23 454	17 373	
General administrative expenses	266 183	282 845	258 299	260 439	257 341	
Depreciation and impairment of fixed and intangible assets	16 701	16 079	15 633	14 789	14 972	
Other operating expenses	14 563	13 182	13 388	13 791	13 082	
Total operating expenses before losses	317 350	337 940	312 733	312 472	302 767	
Provision for loan losses	282 233	269 101	284 813	299 209	234 707	
Profit before tax	633 350	644 404	618 453	578 799	643 788	
Tax charge	158 670	161 106	149 346	144 727	160 967	
Profit after tax	474 680	483 297	469 106	434 072	482 822	

## **Comprehensive income**

			Norweg	gian Finans Hol	ding Group
Amounts in NOK 1000	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018
Profit on ordinary activities after tax	474 680	483 297	469 106	434 072	482 822
Comprehensive income for the period	474 680	483 297	469 106	434 072	482 822

### **Balance sheet**

Dalatice Stieet			Norw	egian Finans H	oldina Group
Amounts in NOK 1000	30.6.19	31.3.19	31.12.18	30.9.18	30.6.18
Assets					
Cash and deposits with the central bank	68 091	67 953	67 959	65 957	65 975
Loans and deposits with credit institutions	2 214 049	2 334 791	1 702 308	1 837 699	2 323 345
Loans to customers	38 712 907	37 902 312	37 797 618	36 751 296	35 464 011
Certificates and bonds	9 962 991	10 268 259	10 602 597	10 812 673	9 389 792
Financial derivatives	31 274	85 161	12 773	48 072	43 768
Shares and other securities	40 246	41 806	36 691	38 637	37 476
Intangible assets	512 030	139 227	133 670	135 335	132 879
Deferred tax asset	18 838	18 121	18 021	11 157	11 157
Fixed assets	1 102	795	719	821	810
Receivables	61 108	85 849	63 388	88 568	81 410
Total assets	51 622 635	50 944 273	50 435 746	49 790 216	47 550 624
Liabilities and equity					
Loans from credit institutions	73 100	56 000	-	32 300	85 450
Deposits from customers	38 177 954	37 654 242	39 091 791	39 359 001	37 705 983
Debt securities issued	3 316 800	3 342 401	2 018 724	1 812 167	1 808 003
Financial derivatives	4 913	9 569	120 497	1 056	2 494
Tax payable	449 151	527 062	603 085	685 353	543 078
Other liabilities	107 560	314 320	32 434	141 377	91 355
Accrued expenses	204 759	207 146	188 755	202 293	184 321
Subordinated loan	807 889	813 771	836 205	474 637	474 622
Total liabilities	43 142 127	42 924 510	42 891 492	42 708 185	40 895 306
Share capital	186 695	186 752	186 752	186 752	186 689
Share premium	972 295	976 938	976 938	976 938	971 182
Paid, not registered capital	-	-	-	-	5 819
Tier 1 capital	635 000	635 000	635 000	635 000	635 000
Retained earnings and other reserves	6 686 519	6 221 073	5 745 564	5 283 342	4 856 628
Total equity	8 480 509	8 019 763	7 544 254	7 082 032	6 655 318
Total liabilities and equity	51 622 635	50 944 273	50 435 746	49 790 216	47 550 624

## **Profit and loss account**

			Norwe	gian Finans H	olding ASA
Amounts in NOK 1000	Q2 2019	Q2 2018	YTD 2019	YTD 2018	2018
Interest income, effective interest method	168	3	1 080	4	215
Interest expenses	302	-	302	-	137
Net interest income	-134	3	778	4	78
Commission and bank services expenses	170	214	321	296	803
Other income	-	247 500	-	247 500	247 500
Net other operating income	-170	247 286	-321	247 204	246 697
Total income	-304	247 289	457	247 208	246 775
Personnel expenses	359	315	773	559	1 445
Other operating expenses	1 360	689	2 161	1 094	2 784
Total operating expenses before losses	1 719	1 004	2 934	1 653	4 228
Profit before tax	-2 023	246 285	-2 477	245 555	242 547
Tax charge	-445	59 115	-546	58 933	58 369
Profit after tax	-1 578	187 171	-1 931	186 622	184 177

## **Comprehensive income**

		Norwegian Finans Holding ASA			lolding ASA
Amounts in NOK 1000	Q2 2019	Q2 2018	YTD 2019	YTD 2018	2018
Profit on ordinary activities after tax	-1 578	187 171	-1 931	186 622	184 177
Comprehensive income for the period	-1 578	187 171	-1 931	186 622	-2 500

### **Balance sheet**

	Norwegian Finans Holding A			
Amounts in NOK 1000	30.6.19	30.6.18	31.12.18	
Assets				
Loans and deposits with credit institutions	6 370	251 096	203 109	
Ownership interests in group companies	1 190 240	1 150 000	1 150 000	
Deferred tax asset	1 577	-	1 032	
Receivables	335 174	6 516	3	
Total assets	1 533 361	1 407 612	1 354 143	
Liabilities and equity				
Tax payable	-	51 930	-	
Other liabilities	188 183	65	100	
Accrued expenses	423	572	1 457	
Total liabilities	188 606	52 567	1 557	
Share capital	186 695	186 689	186 752	
Share premium	972 295	971 182	976 938	
Paid, not registered capital	-	5 819	-	
Retained earnings and other reserves	185 764	191 355	188 896	
Total equity	1 344 754	1 355 045	1 352 586	
Total liabilities and equity	1 533 361	1 407 612	1 354 143	

Bærum, August 13, 2019 Board of Directors of Norwegian Finans Holding ASA

Bjørn Østbø	John Høsteland	Anita Aarnæs
Chairman of the Board	Board Member	Board Member
Christine Rødsæther	Gunn Ingemundsen	Rolv-Erik Spilling
Board Member	Board Member	Board Member
Kjetil Garstad Board Member		Tine Wollebekk CEO

#### **Cash flow statement**

	Norwe	Norwegian Finans Holding AS			
Amounts in NOK 1000	YTD 2019	YTD 2018	2018		
Profit / loss before tax	-1 931	186 622	184 177		
Change in other accruals	-335 717	487	5 969		
Change in short-term liabilities	187 049	51 374	365		
Net cash flow from operating activities	-150 600	238 483	190 511		
Net investment in group companies	-40 240	-	-		
Net cash flows from investment activities	-40 240	-	-		
Paid, not registered capital	-	5 819	-		
Allocation of bonus shares	5 301	-	5 804		
Buy back of shares	-161 200	-	-		
Issuing of shares	150 000	-	-		
Net cash flow from financing activities	-5 899	5 819	5 804		
Net cash flow for the period	-196 739	244 301	196 315		
Cash and cash equivalents at the start of the period	203 109	6 794	6 794		
Cash and cash equivalents at the end of the period	6 370	251 096	203 109		

## Changes in equity

Amounts in NOK 1000	Share capital	Share premium	Paid, not registered capital	Retained earnings and other reserves	Total equity
Balance 31.12.18	186 752	976 938	-	188 896	1 352 586
This period's profit	-	-	-	-1 931	-1 931
Comprehensive income for the period	-	-	-	-1 931	-1 931
Buy back of shares	-2 133	-157 867	-	-	-160 000
Allocation of shares	2 000	148 000	-	-	150 000
Allocation of bonus shares	76	5 224	-	-	5 301
Fees	-	-	-	-1 201	-1 201
Balance 30.6.19	186 695	972 295	-	185 764	1 344 754
Balance 31.12.17	186 689	971 182		4 734	1 162 605
This period's profit	-		-	186 622	186 622

186 688

971 182

## **Notes for Norwegian Finans Holding ASA**

## Note 1. General accounting principles

Comprehensive income for the period

Paid in capital

Balance 30.6.18

The quarterly financial statements for Norwegian Finans Holding ASA have been prepared in accordance with IAS 34 Interim Financial Reporting as issued by the International Accounting Standards Board and as adopted by the European Union. When preparing the consolidated financial statements, management makes estimates, judgments and assumptions that affect the application of the accounting principles and the carrying amount of assets, liabilities, income and expenses. Estimates and assumptions are subject to continual evaluation and are based on historical experience and other factors, including expectations of future events that are believed to be probable on the balance sheet date. A description of the accounting policies, significant estimates and areas where judgment is applied, can be found in Note 1 Accounting principles in the annual report for 2018.

The shares held by Norwegian Finans Holding ASA consitutes 100 % of the ownership in Bank Norwegian AS. The shares are recognized at cost, and eliminated in the group accounts.

The shares held by Norwegian Finans Holding ASA consitutes 100 % of the ownership in Lilienthal Finance Ltd. The shares are recognized at cost, and eliminated in the group accounts.

186 622

191 355

5 819

5 819

186 622

1 355 045

### Note 2. Capital adequacy

Norwegian Finans Holding ASA uses the standardized approach for credit risk and the standardized approach for operational risk to calculate capital adequacy in accordance with current capital adequacy regulations - Basel II.

Total	capita	3

Amounts in NOK 1000	Q2 2019	Q2 2018	2018
Share capital	186 695	186 752	186 752
Share premium	972 295	976 938	976 938
Other reserves	185 764	191 355	188 896
Deferred tax assets, intangible assets and additional valuation adjustment	-1 577	-	-1 032
Common equity tier 1	1 343 178	1 355 045	1 351 554
Additional tier 1 capital	-	-	-
Tier 1 capital	1 343 178	1 355 045	1 351 554
Tier 2 capital	-	-	-
Total capital	1 343 178	1 355 045	1 351 554
Calculation basis			
Institutions	1 274	50 219	40 622
Corporate	334 500	-	-
Equity positions	1 190 240	1 150 000	1 150 000
Other assets	674	6 516	3
Total credit risk	1 526 688	1 206 735	1 190 625
Operational risk	-	-	-
Market risk	-	-	-
Total calculation basis	1 526 688	1 206 735	1 190 625
Common equity tier 1 %	88.0 %	112.3 %	113.5 %
Tier 1 capital %	88.0 %	112.3 %	113.5 %
Total capital %	88.0 %	112.3 %	113.5 %

## Note 3. Related parties

Bank Norwegian AS has in the second quarter 2019 provided the Norwegian Finans Holding ASA with a loan of NOK 187.5 million in relation to the acquisition of IP rights in Lilienthal Finance Ltd. and general expenses. Norwegian Finans Holding ASA has provided Lilienthal Finance Ltd. with a loan of NOK 334.5 million in relation to the acquisition of IP rights.