

Ahold Delhaize delivers resilient performance in Q2 2022; raises full-year EPS and free cash flow guidance

- * With high levels of inflation, our brands are focused on helping customers efficiently manage their spending. Driven by our €850 million Save For Our Customers cost savings program, our brands are absorbing cost increases for customers, introducing more entry-priced products, expanding high-quality own-brand assortments and delivering personalized value through loyalty programs.
- * Q2 Group net sales increased 6.4% at constant exchange rates to €21.4 billion. At actual exchange rates, net sales grew 15.0%.
- * Q2 net sales accelerated in both regions compared to Q1, growing 7.7% in the U.S. and 4.2% in Europe at constant rates. Increased market share in the majority of markets reflects strong customer loyalty to our locally tailored customer value propositions.
- * Net consumer online sales increased 4.8% at constant exchange rates. Net consumer online sales in grocery increased 11.5% at constant exchange rates, as we continue to invest in creating the leading local omnichannel food experience.
- * Q2 underlying operating margin was 4.1%, in line with the Company's historical profile, versus last year's COVID-19-supported Q2 underlying operating margin of 4.5%.
- * Q2 IFRS-reported operating income was €895 million and Q2 IFRS-reported diluted EPS was €0.60.
- * Q2 diluted underlying EPS was €0.59, an increase of 11.0% over the prior year at actual rates.
- * Based on the strong half-year earnings as well as other macro-economic, foreign exchange and interest rate factors, the Group now expects mid-single-digit growth in underlying EPS compared to 2021 levels (originally expected decline of low- to mid-single digits vs. 2021 levels) and an increase in 2022 free cash flow guidance to a level of approximately €2.0 billion (originally €1.7 billion).
- * Cumulative Group free cash flow guidance increased to be around €7.5 billion from 2022 to 2025 (originally above €6 billion). Group capital expenditure now projected to average closer to 3% per annum from 2022 to 2025 (originally 3.5% per annum).
- * Ahold Delhaize has decided to suspend its intention to sub-IPO bol.com in H2 2022 and will revisit when equity market conditions are more conducive.
- * 2022 interim dividend is €0.46 compared to 2021 level of €0.43, based on the Group's dividend policy.

Zaandam, the Netherlands, August 10, 2022 – Ahold Delhaize, one of the world's largest food retail groups and a leader in both supermarkets and e-commerce, reports second quarter results today.

The interim report for the second quarter and half year 2022 can be viewed and downloaded at www.aholddelhaize.com.

Summary of key financial data

	Ahold Delhaize Group			The United States		Europe	
	Q2 2022	% change	% change constant rates	Q2 2022	% change constant rates	Q2 2022	% change constant rates
€ million, except per share data	13 weeks 2022 vs. 2021						
Net sales	21,445	15.0 %	6.4 %	13,577	7.7 %	7,868	4.2 %
Comparable sales growth excluding gasoline	4.7 %			6.4 %		1.8 %	
Online sales	2,028	11.9 %	6.1 %	994	16.4 %	1,034	(2.3) %
Net consumer online sales	2,669	9.1 %	4.8 %	994	16.4 %	1,675	(1.1) %
Operating income	895	9.6 %	0.5 %	642	3.6 %	273	(11.5) %
Operating margin	4.2 %	(0.2)pts	(0.2)pts	4.7 %	(0.2)pts	3.5 %	(0.6)pts
Underlying operating income	880	5.8 %	(2.9) %	635	0.9 %	264	(16.1) %
Underlying operating margin	4.1 %	(0.4)pts	(0.4)pts	4.7 %	(0.3)pts	3.4 %	(0.8)pts
Diluted EPS	0.60	15.2 %	5.7 %				
Diluted underlying EPS	0.59	11.0 %	1.8 %				
Free cash flow	596	39.1 %	19.0 %				

	Ahold Delhaize Group			The United States		Europe	
	HY 2022	% change	% change constant rates	HY 2022	% change constant rates	HY 2022	% change constant rates
€ million, except per share data							
26 weeks 2022 vs. 2021							
Net sales	41,219	11.7 %	5.0 %	25,776	6.8 %	15,443	2.2 %
Comparable sales growth excluding gasoline	2.7 %			4.9 %		(0.7)%	
Online sales	4,087	7.8 %	3.3 %	1,954	10.1 %	2,133	(2.4) %
Net consumer online sales	5,384	5.0 %	1.8 %	1,954	10.1 %	3,429	(2.5) %
Operating income	1,714	4.1 %	(2.4) %	1,182	3.2 %	528	(21.5) %
Operating margin	4.2 %	(0.3)pts	(0.3)pts	4.6 %	(0.2)pts	3.4 %	(1.0)pts
Underlying operating income	1,709	1.7 %	(4.8) %	1,176	(0.8) %	527	(21.5) %
Underlying operating margin	4.1 %	(0.4)pts	(0.4)pts	4.6 %	(0.3)pts	3.4 %	(1.0)pts
Diluted EPS	1.14	8.8 %	2.0 %				
Diluted underlying EPS	1.14	6.0 %	(0.7) %				
Free cash flow	575	(20.6) %	(28.7) %				

Comments from Frans Muller, President and CEO of Ahold Delhaize

"I am pleased to report we had a strong second quarter. Our overall results confirm the strength and breadth of our brand portfolio. Our brands' unparalleled understanding of customers, broad assortments and product offerings as well as the stickiness of food-at-home consumption are giving us the opportunity to play to our strengths and support customers in a challenging environment.

"For consumers and businesses alike, these are difficult times. The war in Ukraine is causing an unprecedented energy crisis, commodity prices are high, and inflation has reached record levels. Consumers' household budgets are under pressure and household purchasing power is declining. Our brands are laser focused on supporting customers and helping them to manage their spending efficiently. Our brands do this by ensuring access to affordable, healthy food options, expanding their high-quality own-brand assortments, introducing more entry-priced product solutions, and ensuring our highly tailored omnichannel loyalty programs offer competitive and attractive solutions across all customer touchpoints. Our cost reduction programs also help Ahold Delhaize's great local brands absorb cost increases relating to energy, transport and labor, enabling us to keep prices as low as possible.

"By consistently executing our strategy, our brands again built on the prior quarter results, delivering sequential improvement in comparable sales across all brands compared to Q1. This is reflected in our results, with 4.7% growth in comparable sales excluding gas and diluted underlying earnings per share up 11.0% at actual rates to €0.59, exceeding our original expectations. Our brands' strong value propositions are reflected in increased market shares in the majority of our markets.

"This is particularly visible in the U.S., where the consistent and robust performance of our U.S. brands continued. In the quarter, net sales increased by 7.7% at constant rates, and we maintained a healthy underlying operating profit. Net consumer online sales grew by 16.4% during the quarter. Food Lion continues to perform strongly, achieving its 39th consecutive quarter of growth and double-digit comparable sales. Stop & Shop has taken the next steps in its remodeling program with the announcement of a \$140 million investment across its New York City stores over the next two years. This targeted investment aims to improve the shopping experience for local customers by adding thousands of new products to the assortment that reflect the diversity of the neighborhoods and communities Stop & Shop serves.

"Turning to Europe, net sales increased 4.2% at constant rates. Despite continuing to cycle prior year lockdown measures in the Benelux, we saw a good improvement in comparable sales, with growth of 1.8% compared to a negative performance in Q1. This was supported by solid market share gains at Albert Heijn and bol.com as well as gains in the Central and Southeastern Europe (CSE) region. With the European economic climate becoming much more dynamic over the last year, operational excellence, tight cost control and disciplined capital allocation are paramount. As such, our teams are leaning in on three key areas, to boost profitability performance to be more in line with Group levels as well as reinforce our strategic focus to drive omnichannel market share.

"Firstly, we will focus on driving volume, market share and customer loyalty with a dedicated program for these tough times. This includes a strong focus on leveraging everyday low-price programs and own-brand product development. As of Q2, brands in all our European markets have introduced tailored high-quality, better-taste entry-priced programs. In Belgium, for example, Delhaize launched 'Little Lions,' optimizing its price/value equation on 500 of its most purchased own-brand products. After the program's first month, Delhaize has already seen a 15% increase of Little Lions product sales. Secondly, we are lowering our structural costs wherever possible to empower people, create more agile organizations and capture scale. One such initiative is a new joint CSE strategy that leverages brand proximity to address similar challenges with common solutions between the markets. In Belgium, we have also identified short- and medium-term operational and structural opportunities, and expect to see a stabilization of margin levels and improvements later this year. Finally, we are re-prioritizing and consolidating investments to reflect the current dynamic climate. An important example of this is a revised investment plan at bol.com. This new plan, which follows a modular approach, is less capital intensive while continuing to support bol.com's mid-term ambitions and growing infrastructure needs. Taking all of these measures together, we expect to unlock between €250 and €300 million in additional cost savings cumulatively in the next three years.

"Our Leading Together strategic priorities, particularly our omnichannel transformation, remain central to our agenda. We see that customers value our omnichannel ecosystems, which offer them the flexibility and convenience of shopping whenever and wherever they want. In Q2, Group net consumer online sales increased by 4.8% at constant exchange rates. This includes 16.4% growth in the U.S. offset by a 1.1% decline in Europe. At bol.com, net consumer online sales declined by 2.1% during the quarter, on top of 24.2% growth in Q2 2021. This represents a sequential improvement compared to Q1 2022 as bol.com again strongly outperformed the e-commerce market, which is estimated to have declined at a high-single-digit rate. Excluding bol.com, net consumer online sales increased by 11.5% at constant rates, as online grocery penetration rates continued to increase.

"Looking to the future, we remain strongly focused on our ESG ambitions. For a long time, sustainability has had a central position in our organization. It is one of our four key strategic focus areas, and a critical driver of our purpose: Eat well. Save time. Live better. With the recent appointment of Jan Ernst de Groot as our Chief Sustainability Officer, we will ensure that the full scope and dimension of sustainability and ESG are holistically represented at the Executive Committee level.

"In Q2, we again have many highlights to share. Of particular note is the publication of our second Human Rights Report in June. In addition, Ahold Delhaize also maintained its MSCI ESG 'AA' rating, with improvements noted in several criteria. In the U.S., Giant Food has partnered with Loop, a circular reuse platform, to bring reusable packaging solutions to customers. In light of the ongoing climate and energy crisis, and the importance of switching to renewable energy sources, Albert Heijn is accelerating the sustainability of transport to stores and customers by increasing the number of electric trucks and delivery cars it uses, starting with a 100% electric delivery fleet in 2022 for The Hague city center, with Rotterdam, Utrecht and Amsterdam to follow in 2023. The brand aims to switch completely to biofuels for all transport by 2024 and to no longer rely on gas for climate control in stores in the Netherlands and Belgium by 2023.

"Despite the expectation that challenging times remain ahead, I am confident that our brands are on the right path to support customers and deliver on our goals. Our half-year results exceeded our expectations. We have positive momentum going into the second half of the year. Based on the strong U.S. performance, we now expect underlying EPS to increase by mid-single digits compared to 2021 and free cash flow to be approximately €2.0 billion compared to the guidance we gave in May. Given the strength of our underlying operations and our medium-term investment plans, including the new lower capital intensity plan at bol.com, we now expect cumulative free cash flow of around €7.5 billion for the period 2022 to 2025, compared to our original expectation of over €6 billion.

"Finally, let me also provide an update on our intentions to sub-IPO bol.com. Considering current equity market conditions, we have decided that the second half of 2022 is no longer the right time to sub-IPO bol.com. We remain committed to securing the right future path to unlock value for bol.com and Ahold Delhaize, and will revisit opportunities when market conditions are more conducive. As such, our immediate priority is to ensure that bol.com continues to leverage its leadership position and execute its strategic growth agenda with a strong return on capital."

Q2 Financial highlights

Group highlights

Group net sales were €21.4 billion, an increase of 6.4% at constant exchange rates, and up 15.0% at actual exchange rates. Group net sales were driven by positive contributions from comparable sales growth excluding gasoline of 4.7%, foreign currency translation benefits and, to a lesser extent, by the DEEN acquisition and higher gasoline sales. Q2 Group comparable sales benefited by approximately 0.8 percentage points from calendar shifts relating to the timing of Easter.

In Q2, Group net consumer online sales increased by 4.8% at constant exchange rates, led by a robust performance in the U.S., which was partly offset by the cycling of a strong Q2 2021 in Europe at bol.com. Excluding bol.com, net consumer online sales increased 11.5% at constant exchange rates.

In Q2, Group underlying operating margin was 4.1%, down 0.4 percentage points compared to Q2 2021 at constant exchange rates, mainly reflecting higher labor, distribution and energy costs, and an unfavorable mix effect compared to the prior year period. In Q2, Group IFRS-reported operating income was €895 million, representing an IFRS-reported operating margin of 4.2%.

Underlying income from continuing operations was €593 million, up 7.6% in the quarter at actual rates. Ahold Delhaize's IFRS-reported net income in the quarter was €603 million. Diluted EPS was €0.60 and diluted underlying EPS was €0.59, up 11.0% at actual currency rates compared to last year's results. In the quarter, 9.5 million own shares were purchased for €255 million, bringing the total amount to €523 million in the first half of the year. The 2022 interim dividend is €0.46, up 7% versus the prior year, and, in line with the Group's dividend policy, represents 40% of first half 2022 underlying income per share from continuing operations.

U.S. highlights

U.S. net sales were €13.6 billion, an increase of 7.7% at constant exchange rates, and up 22.1% at actual exchange rates. U.S. comparable sales excluding gasoline increased 6.4%, benefiting by approximately 0.9 percentage points from calendar shifts. Food Lion continued to lead brand performance, with 39 consecutive quarters of positive sales growth.

In Q2, online sales in the segment were up 16.4% in constant currency. This builds on top of the strong 61.0% constant currency growth in the same quarter last year.

Underlying operating margin in the U.S. was 4.7%, down 0.3 percentage points at constant exchange rates from the prior year period. In Q2, U.S. IFRS-reported operating margin was also 4.7%.

Europe highlights

European net sales were €7.9 billion, an increase of 4.2% at constant exchange rates and 4.5% at actual exchange rates. These sales also benefited from the 2021 acquisition of 38 stores from DEEN in the Netherlands. Europe's comparable sales excluding gasoline increased 1.8% due in part to a positive impact of approximately 0.7 percentage points from calendar shifts.

In Q2, net consumer online sales in the segment were down 1.1%, following 27.0% growth in the same period last year. The decline was due to weak non-food e-commerce market conditions in the Benelux, which contracted at a high-single-digit rate as brick-and-mortar non-food retail sales recovered from prior year lockdown measures. Bol.com's percentage of net consumer online sales from its nearly 50,000 third-party sellers was 61% in Q2.

Underlying operating margin in Europe was 3.4%, down 0.8 percentage points from the prior year due to volume deleveraging, particularly in the Benelux from lapsed benefits of lockdown restrictions, as well as significant price competition in Belgium and Greece. Europe's Q2 IFRS-reported operating margin was 3.5%.

Update on bol.com sub-IPO intentions

Ahold Delhaize first announced its intention to explore a sub-IPO for bol.com at its November Investor Day 2021, in order to build on the remarkable success, customer loyalty and leadership position of bol.com as a retail tech platform. We believe strongly in the value and potential of bol.com, underpinned by its continued strong market share gains as well as its industry leading customer and partner satisfaction scores.

Considering current equity market conditions, we have decided that the second half of 2022 is no longer the right time to sub-IPO bol.com. We remain committed to securing the right future path to unlock value for bol.com and Ahold Delhaize, and will revisit opportunities when market conditions are more conducive. As such, our immediate priority is to ensure that bol.com continues to leverage its leadership position and execute its strategic growth agenda with a strong return on capital.

Like other companies in Europe, bol.com is adjusting to a more dynamic economic climate. Therefore, we have completed a detailed review of bol.com's medium-term growth and investment plan, to provide additional flexibility and agility going forward. In particular, we have identified a less capital intensive, modular approach to facilitate bol.com's infrastructure needs to support and deliver against its compelling growth and expansion opportunities. In the medium term, our new plans will ensure we remain in a strong position to grow faster than the market, yield a healthy double-digit sales and EBITDA compound annual growth rate, and deliver above Group average return on capital.

Outlook 2022 and update to 2025 Investment Plan

While current macro-environment trends, including high rates of inflation and rising energy costs, are expected to continue into the second half of the year, our results in the first half of the year provide management with the confidence to raise the underlying EPS growth outlook for 2022 and the free cash flow outlook for 2022.

Ahold Delhaize's 2022 Group underlying operating margin is expected to be at least 4.0%, in line with the Company's historical profile. Management believes that the Company's brands continue to offer consumers a strong shopping proposition and are well-positioned to maintain profitability in the current inflationary environment. Despite significant cost increases, Ahold Delhaize's Save for Our Customers initiative is expected to deliver more than €850 million in savings, which should help offset cost pressures related to inflation and supply chain issues, along with the negative impact to margins from increased online sales penetration.

Based on the strong half-year earnings as well as other macro-economic, foreign exchange and interest rate factors, we are raising underlying EPS guidance for 2022. We now expect underlying EPS to grow at a mid-single-digit rate relative to 2021 versus our original outlook of a low- to mid-single-digit decline relative to 2021 and our updated outlook, announced in May, of growth remaining comparable with 2021 levels.

The 2022 free cash flow outlook has also been raised to be approximately €2.0 billion, compared to the previous outlook of approximately €1.7 billion. Net capital expenditures are expected to total approximately €2.5 billion. As labor and raw material costs remain high, we reiterate our commitment to exercise discipline in executing and phasing the timing of investments, in order to ensure hurdle rates and return on capital metrics are achieved.

Given the strength of our underlying operations and our medium-term investment plans, which include lower capital intensity at bol.com, we now expect cumulative free cash flow of around €7.5 billion for the period 2022 to 2025, compared to our original expectation of over €6 billion. Total capital expenditure for the Company as a percentage of sales is expected to be around 3% (previously 3.5%). We will continue to focus these investments on our food omnichannel transformation, including our store networks, automation, monetization and last-mile delivery infrastructure, as well as furthering our efforts to reduce our climate impact.

In addition, Ahold Delhaize remains committed to its dividend policy and share buyback program, as previously stated. We are on track to increase our full-year dividend within our 40-50% payout range, in line with our policy, and we are executing our €1 billion share repurchase program in 2022 as planned.

Full-year outlook	Underlying operating margin	Underlying EPS	Save for Our Customers	Net capital expenditures	Free cash flow ¹	Dividend payout ratio ^{2,3}	Share buyback ³	
Outlook	2022	At least 4%	Mid-single-digit growth vs. 2021	> €850 million	~ €2.5 billion	~ €2.0 billion	40-50% payout; YOY growth in dividend per share	€1 billion

1. Excludes M&A.

2. Calculated as a percentage of underlying income from continuing operations.

3. Management remains committed to the share buyback and dividend program, but, given the uncertainty caused by COVID-19, will continue to monitor macro-economic developments. The program is also subject to changes resulting from corporate activities, such as material M&A activity.

Group performance

€ million, except per share data	Q2 2022 (13 weeks)	Q2 2021 (13 weeks)	% change	% change constant rates	HY 2022 (26 weeks)	HY 2021 (26 weeks)	% change	% change constant rates
Net sales	21,445	18,645	15.0 %	6.4 %	41,219	36,909	11.7 %	5.0 %
Of which: online sales	2,028	1,812	11.9 %	6.1 %	4,087	3,793	7.8 %	3.3 %
Net consumer online sales ¹	2,669	2,447	9.1 %	4.8 %	5,384	5,126	5.0 %	1.8 %
Operating income	895	817	9.6 %	0.5 %	1,714	1,645	4.1 %	(2.4)%
Income from continuing operations	603	540	11.7 %	2.4 %	1,149	1,090	5.4 %	(1.2)%
Net income	603	540	11.7 %	2.4 %	1,149	1,090	5.4 %	(1.2)%
Basic income per share from continuing operations (EPS)	0.60	0.52	15.1 %	5.6 %	1.15	1.05	8.8 %	2.0 %
Diluted income per share from continuing operations (diluted EPS)	0.60	0.52	15.2 %	5.7 %	1.14	1.05	8.8 %	2.0 %
Underlying EBITDA ¹	1,728	1,562	10.6 %	1.9 %	3,364	3,131	7.4 %	0.8 %
Underlying EBITDA margin ¹	8.1 %	8.4 %			8.2 %	8.5 %		
Underlying operating income ¹	880	832	5.8 %	(2.9)%	1,709	1,680	1.7 %	(4.8)%
Underlying operating margin ¹	4.1 %	4.5 %			4.1 %	4.6 %		
Underlying income per share from continuing operations – basic (underlying EPS) ¹	0.59	0.53	11.0 %	1.8 %	1.14	1.08	6.0 %	(0.7)%
Underlying income per share from continuing operations – diluted (diluted underlying EPS) ¹	0.59	0.53	11.0 %	1.8 %	1.14	1.07	6.0 %	(0.7)%
Free cash flow ¹	596	428	39.1 %	19.0 %	575	723	(20.6)%	(28.7)%

1. Net consumer online sales, underlying EBITDA, underlying operating income, basic and diluted underlying income per share from continuing operations and free cash flow are alternative performance measures that are used throughout the report. For a description of alternative performance measures, see section [Alternative performance measures](#) in this press release.

Performance by segment

The United States

	Q2 2022 (13 weeks)	Q2 2021 (13 weeks)	% change	% change constant rates	HY 2022 (26 weeks)	HY 2021 (26 weeks)	% change	% change constant rates
\$ million								
Net sales	14,434	13,399	7.7 %		28,114	26,324	6.8 %	
Of which: online sales	1,057	908	16.4 %		2,134	1,937	10.1 %	
€ million								
Net sales	13,577	11,115	22.1 %	7.7 %	25,776	21,854	17.9 %	6.8 %
Of which: online sales	994	753	32.0 %	16.4 %	1,954	1,608	21.5 %	10.1 %
Operating income	642	546	17.6 %	3.6 %	1,182	1,035	14.2 %	3.2 %
Underlying operating income	635	554	14.4 %	0.9 %	1,176	1,071	9.8 %	(0.8)%
Underlying operating margin	4.7 %	5.0 %			4.6 %	4.9 %		
Comparable sales growth	7.4 %	(0.5)%			5.8 %	0.5 %		
Comparable sales growth excluding gasoline	6.4 %	(1.5)%			4.9 %	— %		

Europe

	Q2 2022 (13 weeks)	Q2 2021 (13 weeks)	% change	% change constant rates	HY 2022 (26 weeks)	HY 2021 (26 weeks)	% change	% change constant rates
€ million								
Net sales	7,868	7,529	4.5 %	4.2 %	15,443	15,055	2.6 %	2.2 %
Of which: online sales	1,034	1,059	(2.3)%	(2.3)%	2,133	2,184	(2.4)%	(2.4)%
Net consumer online sales	1,675	1,693	(1.1)%	(1.1)%	3,429	3,517	(2.5)%	(2.5)%
Operating income	273	308	(11.3)%	(11.5)%	528	670	(21.2)%	(21.5)%
Underlying operating income	264	314	(15.8)%	(16.1)%	527	669	(21.2)%	(21.5)%
Underlying operating margin	3.4 %	4.2 %			3.4 %	4.4 %		
Comparable sales growth	1.8 %	2.4 %			(0.7)%	5.2 %		
Comparable sales growth excluding gasoline	1.8 %	2.4 %			(0.7)%	5.2 %		

Global Support Office

	Q2 2022 (13 weeks)	Q2 2021 (13 weeks)	% change	% change constant rates	HY 2022 (26 weeks)	HY 2021 (26 weeks)	% change	% change constant rates
€ million								
Underlying operating income (expense)	(19)	(37)	(48.6)%	(50.3)%	6	(60)	NM ¹	NM ¹
Underlying operating expense excluding insurance results	(34)	(40)	(15.5)%	(19.0)%	(70)	(77)	(9.8)%	(12.6)%

1. Not meaningful, as the result is an income for half year 2022, compared to an expense for half year 2021.

In Q2, underlying Global Support Office costs were €19 million, or €18 million lower than the prior year, mainly due to a positive impact of €12 million from insurance, which reflects the favorable discounting effect on the Company's insurance provisions driven by the increase in interest rates.

Consolidated income statement

	Q2 2022 (13 weeks)	Q2 2021 (13 weeks)	HY 2022 (26 weeks)	HY 2021 (26 weeks)
€ million, except per share data				
Net sales	21,445	18,645	41,219	36,909
Cost of sales	(15,723)	(13,551)	(30,137)	(26,752)
Gross profit	5,722	5,094	11,082	10,156
Other income	159	128	303	255
Selling expenses	(4,191)	(3,668)	(8,148)	(7,276)
General and administrative expenses	(795)	(737)	(1,523)	(1,490)
Operating income	895	817	1,714	1,645
Interest income	12	8	21	14
Interest expense	(55)	(44)	(107)	(89)
Net interest expense on defined benefit pension plans	(4)	(4)	(8)	(9)
Interest accretion to lease liability	(87)	(83)	(173)	(168)
Other financial income (expense)	(10)	1	(15)	(11)
Net financial expenses	(145)	(123)	(282)	(262)
Income before income taxes	750	694	1,432	1,384
Income taxes	(168)	(161)	(309)	(304)
Share in income of joint ventures	21	8	26	10
Income from continuing operations	603	540	1,149	1,090
Income (loss) from discontinued operations	—	—	—	—
Net income	603	540	1,149	1,090
Attributable to:				
Common shareholders	603	540	1,149	1,090
Non-controlling interests	—	—	—	—
Net income	603	540	1,149	1,090
Net income per share attributable to common shareholders				
Basic	0.60	0.52	1.15	1.05
Diluted	0.60	0.52	1.14	1.05
Income from continuing operations per share attributable to common shareholders				
Basic	0.60	0.52	1.15	1.05
Diluted	0.60	0.52	1.14	1.05
Weighted average number of common shares outstanding (in millions)				
Basic	1,000	1,031	1,003	1,035
Diluted	1,002	1,034	1,007	1,039
Average U.S. dollar exchange rate (euro per U.S. dollar)	0.9403	0.8297	0.9161	0.8302

Consolidated balance sheet

€ million	July 3, 2022	January 2, 2022
Assets		
Property, plant and equipment	12,350	11,838
Right-of-use asset	9,782	9,010
Investment property	697	708
Intangible assets	13,525	12,770
Investments in joint ventures and associates	241	244
Other non-current financial assets	1,212	1,193
Deferred tax assets	293	289
Other non-current assets	97	76
Total non-current assets	38,196	36,128
Assets held for sale	52	18
Inventories	4,487	3,728
Receivables	2,290	2,058
Other current financial assets	409	356
Income taxes receivable	76	45
Prepaid expenses and other current assets	362	387
Cash and cash equivalents	3,439	2,993
Total current assets	11,114	9,584
Total assets	49,311	45,712
Equity and liabilities		
Equity attributable to common shareholders	15,188	13,721
Loans	4,554	4,678
Other non-current financial liabilities	11,307	10,473
Pensions and other post-employment benefits	852	1,107
Deferred tax liabilities	976	746
Provisions	788	746
Other non-current liabilities	54	62
Total non-current liabilities	18,531	17,812
Accounts payable	8,156	7,563
Other current financial liabilities	3,644	2,552
Income taxes payable	119	96
Provisions	474	484
Other current liabilities	3,199	3,483
Total current liabilities	15,592	14,179
Total equity and liabilities	49,311	45,712
Year-end U.S. dollar exchange rate (euro per U.S. dollar)	0.9602	0.8795

Consolidated statement of cash flows

€ million	Q2 2022 (13 weeks)	Q2 2021 (13 weeks)	HY 2022 (26 weeks)	HY 2021 (26 weeks)
Income from continuing operations	603	540	1,149	1,090
Adjustments for:				
Net financial expenses	145	123	282	262
Income taxes	168	161	309	304
Share in income of joint ventures	(21)	(8)	(26)	(10)
Depreciation, amortization and impairments	863	745	1,675	1,472
(Gains) losses on leases and the sale of assets / disposal groups held for sale	(13)	(11)	(19)	(17)
Share-based compensation expenses	18	10	29	23
Operating cash flows before changes in operating assets and liabilities	1,764	1,562	3,399	3,124
Changes in working capital:				
Changes in inventories	(218)	(40)	(521)	(165)
Changes in receivables and other current assets	(195)	76	(130)	190
Changes in payables and other current liabilities	408	(170)	(21)	(552)
Changes in other non-current assets, other non-current liabilities and provisions	(63)	31	(102)	66
Cash generated from operations	1,696	1,459	2,625	2,664
Income taxes paid – net	(184)	(130)	(204)	(231)
Operating cash flows from continuing operations	1,512	1,329	2,421	2,433
Operating cash flows from discontinued operations	—	—	—	—
Net cash from operating activities	1,512	1,329	2,421	2,433
Purchase of non-current assets	(530)	(489)	(1,040)	(943)
Divestments of assets / disposal groups held for sale	33	2	39	7
Acquisition of businesses, net of cash acquired	(15)	(16)	(15)	(399)
Divestment of businesses, net of cash divested	—	2	—	1
Changes in short-term deposits and similar instruments	—	33	—	(61)
Dividends received from joint ventures	33	17	33	18
Interest received	9	6	15	8
Lease payments received on lease receivables	27	24	57	55
Other	(1)	18	(1)	15
Investing cash flows from continuing operations	(443)	(402)	(911)	(1,297)
Investing cash flows from discontinued operations	—	—	—	—
Net cash from investing activities	(443)	(402)	(911)	(1,297)
Proceeds from long-term debt	—	—	—	598
Interest paid	(51)	(39)	(83)	(77)
Repayments of loans	(67)	(14)	(90)	(411)
Changes in short-term loans	(205)	(317)	757	1,006
Repayment of lease liabilities	(439)	(423)	(868)	(779)
Dividends paid on common shares	(522)	(414)	(522)	(414)
Share buyback	(255)	(176)	(523)	(488)
Other	(9)	1	(21)	(2)
Financing cash flows from continuing operations	(1,547)	(1,382)	(1,350)	(566)
Financing cash flows from discontinued operations	—	—	—	—
Net cash from financing activities	(1,547)	(1,382)	(1,350)	(566)
Net cash from operating, investing and financing activities	(478)	(455)	159	570
Cash and cash equivalents at the beginning of the period (excluding restricted cash)	3,718	4,038	2,968	2,910
Effect of exchange rates on cash and cash equivalents	173	(18)	286	86
Cash and cash equivalents at the end of the period (excluding restricted cash)	3,413	3,565	3,413	3,565
Average U.S. dollar exchange rate (euro per U.S. dollar)	0.9403	0.8297	0.9161	0.8302

Alternative performance measures

This press release includes alternative performance measures (also known as non-GAAP measures). The descriptions of these alternative performance measures are included in the *Glossary* in Ahold Delhaize's Annual Report 2021.

Free cash flow

€ million	Q2 2022	Q2 2021	HY 2022	HY 2021
Operating cash flows from continuing operations before changes in working capital and income taxes paid	1,701	1,593	3,297	3,190
Changes in working capital	(5)	(134)	(672)	(527)
Income taxes paid – net	(184)	(130)	(204)	(231)
Purchase of non-current assets	(530)	(489)	(1,040)	(943)
Divestments of assets / disposal groups held for sale	33	2	39	7
Dividends received from joint ventures	33	17	33	18
Interest received	9	6	15	8
Interest paid	(51)	(39)	(83)	(77)
Lease payments received on lease receivables	27	24	57	55
Repayment of lease liabilities	(439)	(423)	(868)	(779)
Free cash flow	596	428	575	723

In Q2 2022, free cash flow was €596 million, which represents an increase of €168 million compared to Q2 2021, mainly driven by the favorable development in working capital of €129 million and higher operating cash flow of €108 million, which were partially offset by higher income taxes paid of €54 million.

Free cash flow for the first half of 2022 was €575 million, or €149 million lower than last year. The unfavorable development in working capital of €146 million, higher net lease repayments of €88 million and net investments of €65 million were partially offset by the higher operating cash flow of €107 million and the lower income taxes paid of €27 million compared to last year.

Net debt

€ million	July 3, 2022	April 3, 2022	January 2, 2022
Loans	4,554	4,663	4,678
Lease liabilities	10,866	10,334	10,061
Non-current portion of long-term debt	15,420	14,998	14,739
Short-term borrowings and current portion of long-term debt	3,452	3,414	2,350
Gross debt	18,872	18,412	17,089
Less: cash, cash equivalents, short-term deposits and similar instruments, and short-term portion of investments in debt instruments ^{1, 2, 3, 4}	3,591	3,893	3,143
Net debt	15,281	14,519	13,946

1. Short-term deposits and similar instruments include investments with a maturity of between three and 12 months. The balance of these instruments at July 3, 2022, was €16 million (April 3, 2022: €15 million, January 2, 2022: €15 million) and is presented within Other current financial assets in the consolidated balance sheet.
2. Included in the short-term portion of investments in debt instruments is a U.S. treasury investment fund in the amount of €135 million (April 3, 2022: €131 million, January 2, 2022: €135 million).
3. Book overdrafts, representing the excess of total issued checks over available cash balances within the Group cash concentration structure, are classified in accounts payable and do not form part of net debt. This balance at July 3, 2022, was €743 million (April 3, 2022: €367 million, January 2, 2022: €397 million).
4. Cash and cash equivalents include an amount held under a notional cash pooling arrangement of €728 million (April 3, 2022: €1,218 million, January 2, 2022: €807 million). This cash amount is fully offset by an identical amount included under Short-term borrowings and current portion of long-term debt.

Net debt increased in Q2 2022 by €762 million to €15,281 million, compared to Q1 2022. This was mainly attributable to the dividend payment of €522 million, the foreign exchange impact on net debt of €428 million, the share buyback of €255 million and the increase in lease liabilities of €126 million. These impacts were partially offset by the free cash flow of €596 million.

Underlying EBITDA

€ million	Q2 2022	Q2 2021	HY 2022	HY 2021
Underlying operating income	880	832	1,709	1,680
Depreciation and amortization	848	731	1,655	1,451
Underlying EBITDA	1,728	1,562	3,364	3,131

Underlying operating income increased in Q2 2022 by €48 million to €880 million, and was adjusted for the following items, which impacted reported IFRS operating income: impairments of €14 million (Q2 2021: €14 million); (gains) and losses on leases and the sale of assets of €(9) million (Q2 2021: €(12) million); and restructuring and related charges and other items of €(21) million – income (Q2 2021: €13 million – expense). The last item includes a €27 million gain related to the resolution of claims and disputes. Including these items, IFRS operating income increased by €78 million to €895 million.

For the first half of the year, underlying operating income increased by €29 million to €1,709 million, and was adjusted for the items below, in the amount of €(5) million – income (HY 2021: €35 million – expense), which impacted reported IFRS operating income:

- Impairments of €20 million (HY 2021: €21 million)
- (Gains) and losses on leases and the sale of assets of €(15) million (HY 2021: €(20) million)
- Restructuring and related charges and other items of €(9) million – income (HY 2021: €33 million – expense).

Including these items, IFRS operating income increased by €68 million to €1,714 million.

Underlying income from continuing operations

€ million, except per share data	Q2 2022	Q2 2021	HY 2022	HY 2021
Income from continuing operations	603	540	1,149	1,090
Adjustments to operating income	(16)	14	(5)	35
Tax effect on adjusted and unusual items	5	(4)	3	(8)
Underlying income from continuing operations	593	551	1,148	1,117
Underlying income from continuing operations for the purpose of diluted earnings per share	593	551	1,148	1,117
Basic income per share from continuing operations ¹	0.60	0.52	1.15	1.05
Diluted income per share from continuing operations ²	0.60	0.52	1.14	1.05
Underlying income per share from continuing operations – basic ¹	0.59	0.53	1.14	1.08
Underlying income per share from continuing operations – diluted ²	0.59	0.53	1.14	1.07

1. *Basic and underlying earnings per share from continuing operations are calculated by dividing the (underlying) income from continuing operations attributable to equity holders by the average numbers of shares outstanding. The weighted average number of shares used for calculating the basic and underlying earnings per share for Q2 2022 is 1,000 million (Q2 2021: 1,031 million).*
2. *The diluted earnings per share from continuing operations and diluted underlying EPS are calculated by dividing the diluted (underlying) income from continuing operations by the diluted weighted average number of shares outstanding. The diluted weighted average number of shares used for calculating the diluted underlying EPS for Q2 2022 is 1,002 million (Q2 2021: 1,034 million).*

In Q2 2022, income from continuing operations was €603 million, representing an increase of €63 million compared to last year. This follows mainly from the €78 million increase in operating income and the higher income from joint ventures of €14 million, partially offset by the higher net financial expenses of €22 million.

For the first half of 2022, income from continuing operations was €1,149 million, which was €59 million higher than last year. This mainly reflects the increase in operating income of €68 million and the higher income from joint ventures of €16 million, partially offset by the higher net financial expenses of €20 million.

Segment reporting
Q2 2022

€ million	The United States	Europe	Global Support Office	Ahold Delhaize Group
Net sales	13,577	7,868	—	21,445
Of which: online sales	994	1,034	—	2,028
Operating income (expense)	642	273	(20)	895
Impairment losses and reversals – net	6	8	—	14
(Gains) losses on leases and the sale of assets – net	(14)	5	—	(9)
Restructuring and related charges and other items	—	(22)	1	(21)
<i>Adjustments to operating income</i>	<i>(7)</i>	<i>(9)</i>	<i>1</i>	<i>(16)</i>
Underlying operating income (expense)	635	264	(19)	880

Q2 2021

€ million	The United States	Europe	Global Support Office	Ahold Delhaize Group
Net sales	11,115	7,529	—	18,645
Of which: online sales	753	1,059	—	1,812
Operating income (expense)	546	308	(37)	817
Impairment losses and reversals – net	11	4	—	14
(Gains) losses on leases and the sale of assets – net	(9)	(3)	—	(12)
Restructuring and related charges and other items	7	5	—	13
<i>Adjustments to operating income</i>	<i>8</i>	<i>6</i>	<i>—</i>	<i>14</i>
Underlying operating income (expense)	554	314	(37)	832

Half year 2022

€ million	The United States	Europe	Global Support Office	Ahold Delhaize Group
Net sales	25,776	15,443	—	41,219
Of which: online sales	1,954	2,133	—	4,087
Operating income	1,182	528	3	1,714
Impairment losses and reversals – net	10	9	—	20
(Gains) losses on leases and the sale of assets – net	(16)	1	—	(15)
Restructuring and related charges and other items	—	(11)	2	(9)
<i>Adjustments to operating income</i>	<i>(6)</i>	<i>(1)</i>	<i>2</i>	<i>(5)</i>
Underlying operating income	1,176	527	6	1,709

Half year 2021

€ million	The United States	Europe	Global Support Office	Ahold Delhaize Group
Net sales	21,854	15,055	—	36,909
Of which: online sales	1,608	2,184	—	3,793
Operating income (expense)	1,035	670	(60)	1,645
Impairment losses and reversals – net	18	4	—	21
(Gains) losses on leases and the sale of assets – net	(9)	(11)	—	(20)
Restructuring and related charges and other items	27	6	—	33
<i>Adjustments to operating income</i>	<i>36</i>	<i>(1)</i>	<i>—</i>	<i>35</i>
Underlying operating income (expense)	1,071	669	(60)	1,680

Additional information

Results in local currency for the United States are as follows:

\$ million	Q2 2022	Q2 2021	HY 2022	HY 2021
Net sales	14,434	13,399	28,114	26,324
Of which: online sales	1,057	908	2,134	1,937
Operating income	682	658	1,288	1,248
Underlying operating income	674	669	1,281	1,291

Store portfolio

Store portfolio (including franchise and affiliate stores)

	End of Q2 2021	Opened / acquired	Closed / sold	End of Q2 2022
The United States	2,044	9	(5)	2,048
Europe ¹	5,219	395	(71)	5,543
Total	7,263	404	(76)	7,591

1. The number of stores at the end of Q2 2022 includes 1,127 specialty stores (Etos and Gall & Gall); (end of Q2 2021: 1,114).

	End of Q4 2021	Opened / acquired	Closed / sold	End of Q2 2022
The United States	2,048	4	(4)	2,048
Europe ¹	5,404	189	(50)	5,543
Total	7,452	193	(54)	7,591

1. The number of stores at the end of Q2 2022 includes 1,127 specialty stores (Etos and Gall & Gall); (end of Q4 2021: 1,136).

Financial calendar

Ahold Delhaize's financial year consists of 52 or 53 weeks and ends on the Sunday nearest to December 31. Ahold Delhaize's 2022 financial year consists of 52 weeks and ends on January 1, 2023.

The key publication dates for 2022 are as follows:

November 9 Results Q3 2022

Risks and uncertainties

Ahold Delhaize's enterprise risk management program provides the Company with a periodic and comprehensive understanding of Ahold Delhaize's key business risks and the management practices, policies and procedures in place to mitigate these risks. Ahold Delhaize recognizes strategic, operational, financial and compliance/regulatory risk categories. Our principal risks have not changed significantly compared to those disclosed within the Annual Report 2021. While the Group does not have any operations in Ukraine or Russia, and is not directly affected by trading restrictions or sanctions, it is, to a certain extent, affected by the wider macro-economic consequences of the war and might be additionally impacted if the situation develops further. These wider macro-economic consequences, which include disruption of supply chains and rising inflation and interest rates, could impact the Company's balance sheet valuations, results and cash flow. We are closely monitoring and assessing any potential impacts of the war in Ukraine on our people or on macro-economic, operational, and supply chain aspects in the markets of our brands that border Ukraine and also elsewhere in Europe. The assessment of the impact is ongoing and will be updated as the situation unfolds. In addition, we have experienced an overall shortage of available and skilled labor across our markets, in particular within supply chain and our logistical operations. The HR functions within our brands monitor developments and, if needed, additional part-time labor has been contracted, or additional service providers were contracted to support the business. The integrated comprehensive analysis of the principal risks faced by Ahold Delhaize is included in the *Risks and opportunities* section of Ahold Delhaize's Annual Report 2021, which was published on March 2, 2022.

Cautionary notice

This communication contains information that qualifies as inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation.

This communication includes forward-looking statements. All statements other than statements of historical facts may be forward-looking statements. Words and expressions such as resilient, full-year, guidance, focus(ed), introducing, expanding, constant, continu(e)/(ing)/(ed), expect(s)/(ation)/(ed), intention, will, more, strength, opportunit(y)/(ies), unprecedented, ensur(e)/(ing), growth, next steps, boost, reinforce, strategic, development, current, later this year, re-prioritize, strive, remain, sequential, commit(ted)/(ment), looking to the future, ambitions, going forward, medium-term, investment plans, ensure, accelerating, aims, no longer, remain, deliver,

momentum, future path, priority, on track, as planned, believes, more dynamic, going forward, ensure, outlook, well-positioned, should, further(ing), on track, uncertainties, might, develop(s)/(ment), ongoing or other similar words or expressions are typically used to identify forward-looking statements.

Forward-looking statements are subject to risks, uncertainties and other factors that are difficult to predict and that may cause the actual results of Koninklijke Ahold Delhaize N.V. (the "Company") to differ materially from future results expressed or implied by such forward-looking statements. Such factors include, but are not limited to, risks relating to the Company's inability to successfully implement its strategy, manage the growth of its business or realize the anticipated benefits of acquisitions; risks relating to competition and pressure on profit margins in the food retail industry; the impact of economic conditions on consumer spending; turbulence in the global capital markets; political developments, natural disasters and pandemics; climate change; raw material scarcity and human rights developments in the supply chain; disruption of operations and other factors negatively affecting the Company's suppliers; the unsuccessful operation of the Company's franchised and affiliated stores; changes in supplier terms and the inability to pass on cost increases to prices; risks related to environmental, social and governance matters (including performance) and sustainable retailing; food safety issues resulting in product liability claims and adverse publicity; environmental liabilities associated with the properties that the Company owns or leases; competitive labor markets, changes in labor conditions and labor disruptions; increases in costs associated with the Company's defined benefit pension plans; the failure or breach of security of IT systems; the Company's inability to successfully complete divestitures and the effect of contingent liabilities arising from completed divestitures; antitrust and similar legislation; unexpected outcomes in the Company's legal proceedings; additional expenses or capital expenditures associated with compliance with federal, regional, state and local laws and regulations; unexpected outcomes with respect to tax audits; the impact of the Company's outstanding financial debt; the Company's ability to generate positive cash flows; fluctuation in interest rates; the change in reference interest rate; the impact of downgrades of the Company's credit ratings and the associated increase in the Company's cost of borrowing; exchange rate fluctuations; inherent limitations in the Company's control systems; changes in accounting standards; adverse results arising from the Company's claims against its self-insurance program; the Company's inability to locate appropriate real estate or enter into real estate leases on commercially acceptable terms; and other factors discussed in the Company's public filings and other disclosures.

Forward-looking statements reflect the current views of the Company's management and assumptions based on information currently available to the Company's management. Forward-looking statements speak only as of the date they are made, and the Company does not assume any obligation to update such statements, except as required by law.

For more information:

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About Ahold Delhaize

Ahold Delhaize is one of the world's largest food retail groups and a leader in both supermarkets and e-commerce. Its family of great local brands serves 55 million customers each week, both in stores and online, in the United States, Europe and Indonesia. Together, these brands employ more than 413,000 associates in 7,452 grocery and specialty stores and include the top online retailer in the Benelux and the leading online grocers in the Benelux and the United States. Ahold Delhaize brands are at the forefront of sustainable retailing, sourcing responsibly, supporting local communities and helping customers make healthier choices. The company's focus on four growth drivers – drive omnichannel growth, elevate healthy and sustainable, cultivate best talent and strengthen operational excellence – is helping to fulfil its purpose, achieve its vision and prepare its brands and businesses for tomorrow. Headquartered in Zaandam, the Netherlands, Ahold Delhaize is listed on the Euronext Amsterdam and Brussels stock exchanges (ticker: AD) and its American Depositary Receipts are traded on the over-the-counter market in the U.S. and quoted on the OTCQX International marketplace (ticker: ADRNY). For more information, please visit: www.aholddelhaize.com.

