

### Highlights – Q3 2023



# SOLID RESULTS IN CHALLENGING MARKETS, FURTHER GROWTH IN THE PIPELINE

- EBITDA of USD 33.0m
- Net result of USD 15.3m
- Declared dividend of NOK 0.45 per share
- TCE of USD 17 905 gross per day for owned fleet 78 per cent outperformance of market
- Added 2x Ultramax newbuildings with delivery 2026-27, zero cash invested
- Prepaid USD 13.2m of bank debt two debt free vessels in the fleet
- 87 per cent of ship days in Q4 2023 are fixed at USD 17 800 gross per day
- 42 per cent of ship days in the next four quarters are fixed at USD 17 800 gross per day
- Cash breakeven for 2024 is expected to remain unchanged at USD 10 900 per day
- The newest Supra/Ultramax fleet with 38 ships including eight newbuildings

Earnings summary				
Average TCE	EBITDA			
USD 17 905/day	USD 33.0m			
Net result	Dividend			
Netresutt				
USD 15.3m	NOK 0.45 per share			

Financial position				
Assets	<b>Equity and liabilities</b>			
Cash and cash equivalents	Book value equity			
USD 138.9m	USD 298.1m			
Book value ships	Lease liabilities			
USD 723.3m	USD 449.9m			
Net working capital	Bank debt			
USD -8.9m	USD 115.5m			

# Our business – Dry Bulk Shipowning and Operating













**2020.1** average year of build

USD 10 900 cash break-even

2030 optionality

**50.1%** ownership in Lighthouse

### Total Return last 5 Years: Share Price including Dividends

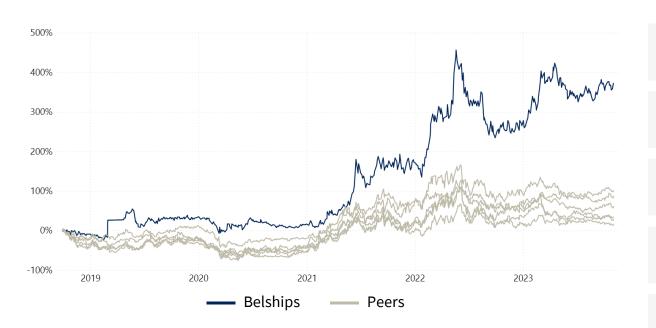


Belships **370%** 

Peer 1 101% Peer 2 **87%**  Peer 3 **61%**  Peer 4 **34%**  Peer 5 **29%** 

Peer 6

15%



#### Fleet doubled, twice

Acquired 33x new vessels lower prices

#### **Divestments**

Sold all old/non-Eco vessels at higher prices

#### **Higher leverage**

Fixed interest rates at bottom of market

#### Added value

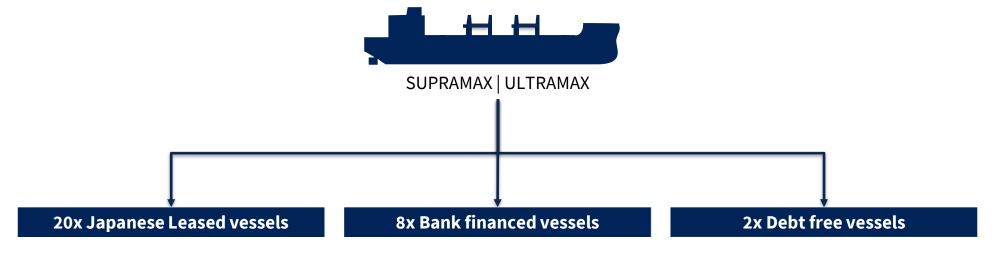
Expanded Lighthouse Navigation, sold Technical

#### **Risk Management**

Chartered out most of the fleet

### 30x Vessels on the water today.....





- 75 % of debt
- All with fixed interest rates, zero covenants
- All leases with purchase options, no obligations
- Lease durations until 2027-2034
- Average cost of debt 5.2 per cent

- 25 % of debt
- No covenants restricting dividend distributions
- Maturity in 2027

BELFRIEND and BELSOUTH

# .....and 8x Newbuildings coming in 2024-2027



64 000 dwt Ultramax Bulk Carriers	Delivery	
	Q4 2024	<ul> <li>Japanese-built 64 000 dwt Ultramax represents the highest quality and efficiency available today</li> </ul>
	Q4 2025	<ul> <li>Japanese lease financing with fixed costs</li> </ul>
HH	Q4 2025 - Q1 2026	■ 100% leverage – No cash invested
	Q1 2026	<ul> <li>Cost of capital 6.5 per cent fixed rate all in</li> </ul>
	Q1 2020	<ul><li>7 years duration with optional period up to 10 years</li></ul>
	H2 2026	<ul> <li>Purchase options during the charter, all in USD</li> </ul>
	H2 2026 (new)	<ul> <li>No obligation to acquire any of the vessels</li> </ul>
	H1 2027	<ul> <li>A levered bet on a historically low order book</li> </ul>
HH	Q2-Q3 2027 (new)	

No cash invested, zero impact on dividend capacity during construction

### Lighthouse Navigation – Dry Bulk Operating



#### **Track record**

Profitable every year since inception in 2009

### **Risk Management**

Skin in the game - leading employees invested

### **Global Operation**

95 employees

#### **Total volume**

About 85 vessels in operation

#### **Performance**

The average EBITDA per quarter in the last five years has been USD 7.7m.





knowledge

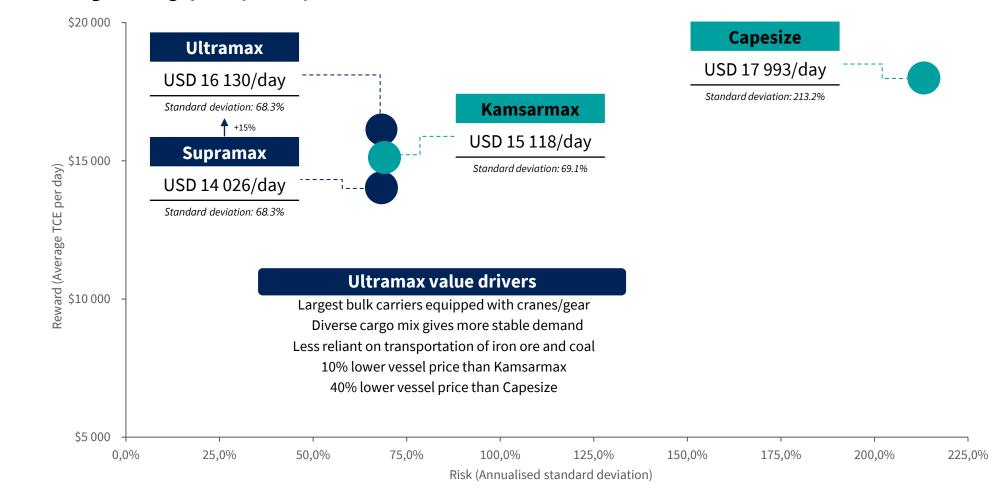
efficiency

relations

### Ultramax – Superior Risk/Reward



#### Average earnings per day last 7 years

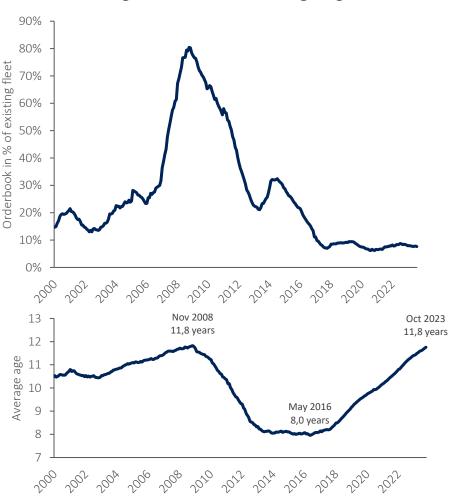


Supramax: BSI58 Kamsarmax: BPI82 Capesize: BCI 5TC Source: Baltic Exchange

# Historically Low Orderbook – Newbuilding prices increasing



### Lowest fleet growth in decades - Ageing fleet



**ORDERBOOK/SUPPLY:** The order book for Supra/Ultramax bulk carriers is about 7-8 per cent of the sailing fleet. In 2024 there will still be about the same % supply growth as this year, as about 160 vessels are scheduled to deliver. In 2025-26, however, we are heading towards the lowest rate of supply growth, in decades.

**NUMBERS:** There are about 4 100 ships on the water today in the 45 – 65 000 dwt bracket. Only 1/3 of these are Ultramax vessels. The rest – are smaller, older and/or non-economical.

Even if newbuilding supply doubled it would take a decade to modernise the existing fleet – let alone be sufficient to scale the adaptation of new fuels like ammonia/methanol.

Reduced amount of newbuildings coupled with very little scrapping/recycling has led to a consistantly ageing fleet (see graph left below).

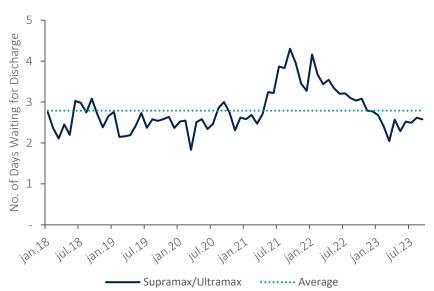
**NEWBUILDING PRICES:** Ordering activity remains low, cost inflation and high demand from other shipping segments has reduced the available shipbuilding capacity. A Japanese Ultramax newbuilding would today cost about USD 38 (up from USD USD 37m in Q2) with available delivery from 2027 onwards.

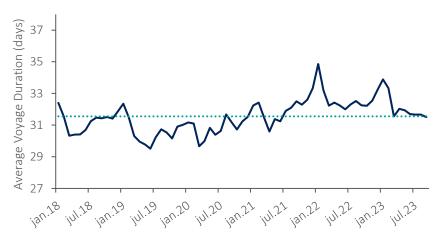
**SECONDHAND VESSEL VALUES:** Secondhand values turned up in September and October but are still lower than at the start of the year. Modern vessels are clearly higher in demand than older, less economical ships.

### Vessel Efficiency (Utilisation) is Back to Normal



### Average fleet congestion and voyage duration





**THE SUPPLY SIDE:** The number of new ships being delivered (the orderbook) minus the number of ships being sent for recycling represents the net fleet growth in any given quarter. However, the supply side (number of available ships) is further determined by an increase or decrease in vessel utilisation, comprising of voyage distance, waiting time in port and vessel sailing speed.

**CONGESTION:** Port congestion, as measured by the average waiting time in port for ships to discharge, reduced marginally during the third quarter. The increase in 2020/21 was primarily driven by global bottlenecks in supply chains, and now appear to have receded to normal pre-Covid levels.

**VOYAGE DURATION:** Durations spiked after the Russian invasion of Ukraine, as many countries found alternative sources for energy and commodities. Average voyages now at normal levels.

**SAILING SPEED**: Currently the average sailing speed is below theoretical maximum. If a rapid increase in rates occurs, average speeds tend to increase. The new regulations (EEXI) in 2023 and Carbon Intensity Index (CII) from 2024 are clear signs of a new emission landscape emerging. Many old/non-economical ships have to reduce max speed in order to achieve compliance, however, this has not yet had any material impact on the market.

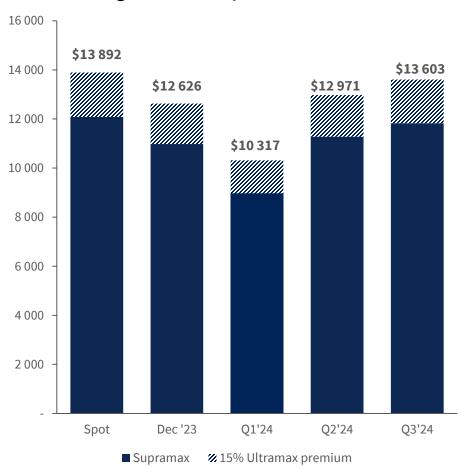
EU will implement its Emissions Trading System for shipping from 1 Jan 2024 and this will start to affect vessel voyage planning and attract modern/economical ships to European trades, and may cause longer voyages for the dry bulk fleet as a whole.

Source: Fearnleys, Clarksons Research

### A Normal, but Finely Balanced Market



#### **Current freight market - Spot and FFA**



**RATES** – The Baltic Supramax Index (BSI-58) averaged 10 028 per day in Q3 2023 – slightly down from 10 763 in Q2. The market development was rather volatile as rates recovered from very low levels of USD 7 500 in June and then rose to above USD 14 000 in October. Ultramax vessels typically earn a premium of about 15 per cent to the standard Baltic Supramax Index (BSI-58).

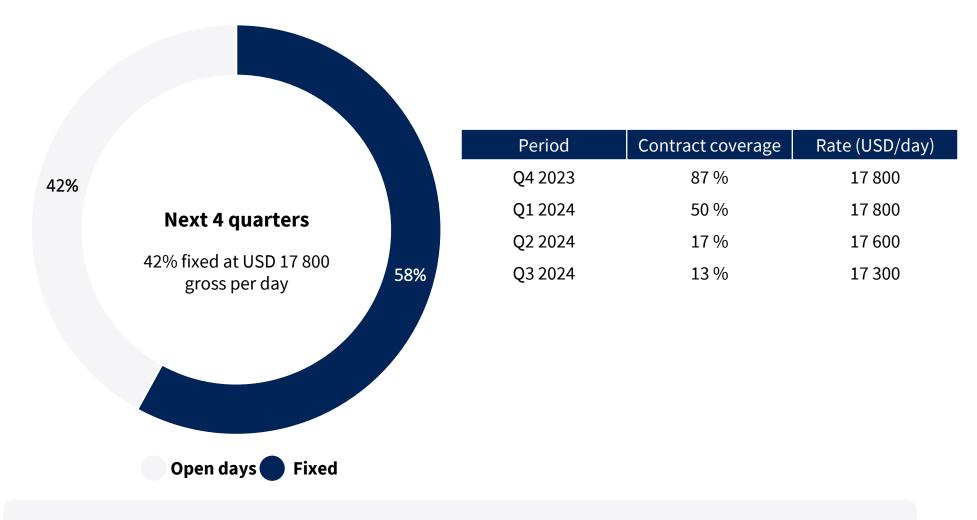
In September, Belships chartered out two vessels for short periods of 3-6 months at a gross rate of just below USD 15 000 per vessel per day.

**DEMAND** – According to Fearnleys, preliminary estimates for Q3 2023 shipment volumes were 282 million tonnes, an all-time high again, after 275 million tonnes in the preceding quarter. The highest growth (quarter-on-quarter) was seen in minor bulks (7 per cent), coal (7 per cent) and grains (4 per cent). Iron Ore (-15 per cent), breakbulk cargoes (-11 per cent) and steel products (-7 per cent) contributed negatively. Fertilizer shipments were up slightly in volume, by two per cent.

Importantly, overall volumes continue to grow and show that the demand side is stable and resilient despite the turmoil in financial markets and concerns over inflation and interest rates.

# Significant de-risk: Highly Profitable Contract Coverage

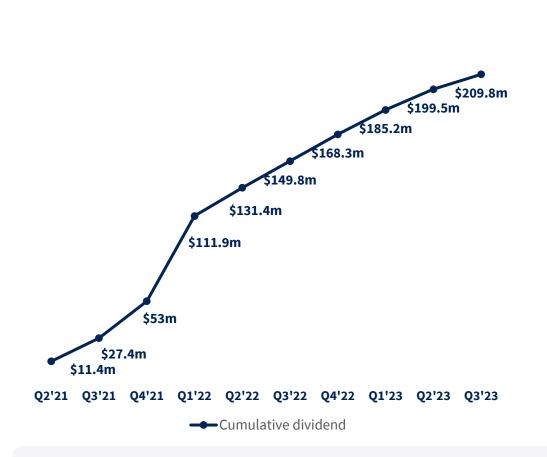




Cash break-even is USD 10 900 per vessel per day

# Payouts since dividend policy Q2 2021





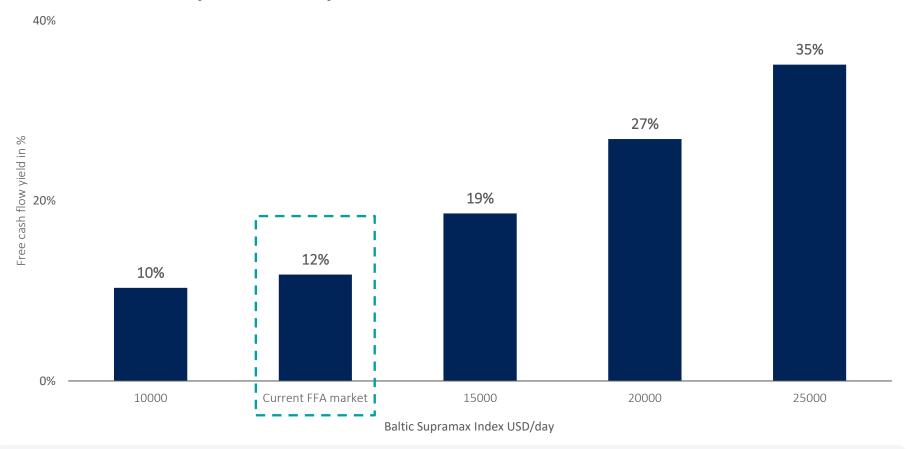
Period	Dividend per share
Q2 2021	0.40
Q3 2021	0.55
Q4 2021	0.90
Q1 2022	2.25
Q2 2022	0.75
Q3 2022	0.75
Q4 2022	0.75
Q1 2023	0.70
Q2 2023	0.60
Q3 2023	0.45
Total	8.10 NOK

### Creating value and returning it to shareholders

### Strong Downside Protection, Significant Upside



### Potential free cash flow yield next four quarters



### Solid free cash flow and dividend capacity even in lower markets

### The Nicest House, in an Up-and-Coming Neighbourhood



#### The Newest Ultramax Fleet

No need for modernisation

### **Low Cost, Long Duration Financing**

Fixed interest rates, unique optionality

### **Market Dynamics**

Short term headwinds versus historically low supply-side

### **Dividend Capacity**

Contract coverage and high cash position

#### **Value**

Discount to Net Asset Values and favourable risk/reward



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### Consolidated Statement of Income and Financial Position



#### **Consolidated statement of income**

		Q3	Q3	YTD Q3	YTD Q3	
USD 1 000		2023	2022	2023	2022	2022
Gross freight revenue	Note	125 020	210 459	418 357	720 177	926 494
Voyage expenses		-35 249	-59 381	-102 915	-151 895	-204 769
Net freight revenue	2	89 771	151 078	315 442	568 282	721 725
Management fees		85	-345	1 241	3 470	4 228
Operating income	2	89 857	150 733	316 683	571 752	725 953
Share of result from j/v and assoc. comp.		1 007	6 299	5 816	25 122	30 963
T/C hire expenses		-36 215	-84 036	-144 078	-369 256	-450 524
Ship operating expenses		-15 714	-12 785	-44 810	-39 845	-55 571
Operating expenses management companies		-4 583	-2 633	-12 596	-16 970	-22 209
General and administrative expenses		-1 371	-1 218	-4 211	-5 469	-7 068
Operating expenses		-56 876	-94 373	-199 879	-406 418	-504 409
EBITDA		32 981	56 360	116 804	165 334	221 544
Depreciation and amortisation	3	-10 640	-10 753	-33 242	-28 068	-38 992
Gain on sale of ships	3	316	9 966	316	22 274	22 274
Other gains/(-losses)		-326	-1 695	431	2 874	1 342
Operating result (EBIT)		22 331	53 878	84 310	162 414	206 168
Interest income		868	302	1 839	400	958
Interest expenses		-8 375	-7 293	-25 398	-18 009	-26 106
Other financial items		1 022	556	840	-4 878	-1 877
Currency gains/(-losses)		-512	2 653	-1 202	2 784	-2 183
Net financial items		-6 998	-3 782	-23 922	-19 703	-29 208
Result before taxes		15 333	50 096	60 388	142 711	176 960
Taxes		-32	-251	-304	-2 115	-2 041
Net result from continuing operations		15 301	49 845	60 083	140 596	174 919
Result from discontinuing operation	5	0	-79	8 806	264	141
Net result for the period		15 301	49 766	68 889	140 860	175 060
Hereof majority interests		15 047	46 670	62 503	120 423	146 886
Hereof non-controlling interests		254	3 096	6 386	20 437	28 174
nereor non-controlling interests		234	3 030	0 300	20 43 1	20 114
Earnings per share for continuing operations		0,06	0,20	0,24	0,56	0,69
Diluted earnings per share for continuing operations		0,06	0,19	0,24	0,55	0,68
					0.55	0.55
Earnings per share		0,06	0,20	0,27	0,56	0,69
Diluted earnings per share		0,06	0,19	0,27	0,55	0,68

### **Consolidated statement of financial position**

		•		
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USD 1 000		2023	2022	2022
NON-CURRENT ASSETS	Note			
Ships	3	723 305	724 314	747 042
Prepayment of ships		0	13 500	6 900
Property, Plant, and Equipment		972	3 806	3 702
Investments in j/v and assoc. companies		9 006	25 057	29 483
Other non-current assets		1 082	104	1 076
Total non-current assets		734 365	766 781	788 203
CURRENT ASSETS				
Bunker inventory		9 938	15 288	14 675
Current receivables		45 044	75 893	57 544
Cash and cash equivalents		138 934	116 302	139 871
Total current assets		193 915	207 483	212 090
Total assets		928 281	974 264	1 000 293
EQUITY AND LIABILITIES				
Equity				
Paid-in capital		141 416	157 839	158 359
Retained earnings		127 149	91 739	98 864
Non-controlling interests		29 577	32 371	40 112
Total equity		298 142	281 949	297 335
NON-CURRENT LIABILITIES				
Long-term interest bearing debt	4	537 889	516 613	555 202
Other non-current liabilities		828	1 633	1 729
Total non-current liabilities		538 717	518 246	556 931
CURRENT LIABILITIES				
Current portion of interest bearing debt	4	27 512	69 133	50 053
Other current liabilities		63 909	104 936	95 974
Total current liabilities		91 422	174 069	146 027
Total equity and liabilities		928 281	974 264	1 000 293

# Appendix: Uniform and Modern Fleet of 38 Bulk Carriers



NEWBUILD 3       2025       64 000       Japan       BELNIPPON       2018       63 000       Image         NEWBUILD 2       2025       64 000       Japan       BELAFONTE       2017       63 000       Image         NEWBUILD 1       2024       64 000       Japan       BELHAVEN       2017       63 000       Image         BELMONDO       2023       64 000       Image       BELTIGER       2017       63 000       New         BELYAMATO       2022       64 000       Image       BELISLAND       2016       61 000       Image         BELTOKYO       2021       64 000       Image       BELINDA       2016       63 000       Hand         BELFORCE       2021       61 000       Dacks       BELMONT       2016       63 000       Hand	oari ui
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