

## Consolidated turnover for the 1<sup>st</sup> half 2022: +14.3% at €67.6M At constants exchange rate and perimeter\*: +11.0%

**SOGECLAIR**, supplier of innovative solutions with high added value for a safer and less-consuming mobility announces today its turnover for the 1<sup>st</sup> half 2022, ending on June 30 2022.

\* The change variations over the period represent €1.5M against € -1.5M in 2021.  
The scope variations over the period represent €-0.4M.

The ONE SOGECLAIR strategic plan for a more premium, more attractive and more transversal repositioning has led to the implementation of the new organization on 1<sup>st</sup> January 2022. For the 2<sup>nd</sup> consecutive quarter, SOGECLAIR is presenting its turnover according to this new organization. The 2021 comparison is pro-forma.

With a 2<sup>nd</sup> quarter at +11.9%, this is the 5<sup>th</sup> consecutive quarter of increased turnover. To be noted over the half-year is the strong rebound of commercial aviation +51%, rail +28% and the good performance of business aviation +3%, which more than compensate for the drop in automotive -24%.

By Business Unit	Turnover (€M) H1-2022	Turnover (€M) H1-2021**	Variation (as %)
<b>Engineering</b> <i>At constants exchange rate and perimeter</i>	<b>36.2</b> 35.3	32.1 32.1	+12.6% +10.2%
<b>Solutions</b> <i>At constants exchange rate and perimeter</i>	<b>31.1</b> 30.0	27.0 27.0	+15.2% +10.9%
<b>Conseil</b>	<b>0.3</b>	-	NS
<b>Total</b>	<b>67.6</b>	59.1	+14.3%
<i>International</i>	<b>31.0</b>	28.1	+10.4%

*Differences are due to rounding.*

\*\* The turnover for the Q1 2021 is reported on a pro-forma basis

The **Engineering Business Unit** - *support activity for manufacturers in the development of their products, processes and product life cycle* - (53.5% of turnover) increases by 12.6% over the 1<sup>st</sup> half of the year, including 10.9% in the 2<sup>nd</sup> quarter, driven by the growth in commercial aviation. As a reminder, SOGECLAIR has won the EMES<sup>3</sup> referencing from Airbus (all entities) for a period of 5 years from 2022 to 2027, has obtained the Diamond supplier label for Bombardier Aerospace and has started manufacturing engineering activities for the Dassault Falcon 10X.

The **Solutions Business Unit** - *equipment manufacturer activity* - (46.0% of turnover) grows by 15.2% in the first half, including 11.7% in the second quarter. It progresses in all the aeronautical, rail and defense segments despite the significant drop in the automotive sector (-24.7%).

It should be noted that UTAC has joined the capital of AVSimulation (a subsidiary of SOGECLAIR) with a 15% stake in order to accelerate the development of vehicle tests in a virtual environment. After this operation, Oktal (Sogeclair) still holds 55.25%, Dassault Systèmes 15%, UTAC 15% and Renault Group 14.75% of AVSimulation.

The **Conseil Business Unit** - *auditing, consulting and optimization of technologies and processes* - (0.4% of turnover – 0.6% over the quarter): newly created activity increases (x2.2) compared with the first quarter thanks to orders in the aeronautics and space sectors.

By geographical area	H1 2022 Turnover (€M)	Impact on Turnover (as %)	Evolution (as %)
France	<b>36.5</b>	54.1%	+17.9%
Europe	<b>13.1</b>	19.4%	+9.0%
America	<b>13.0</b>	19.3%	+4.1%
Asia-Pacific	<b>4.6</b>	6.7%	+43.0%
Rest of the world	<b>0.3</b>	0.5%	-9.1%

*Differences are due to rounding.*

All geographical area are increasing with €+8,465k, only the rest of the world (Africa and South America) is decreasing by 9.1% which is equivalent to €-34k over the period.

### Perspectives

The implementation of the ONE SOGECLAIR plan and the evolution of the organizations underway will support the capacity for growth to reach €250M of activity in 2030.

The 2022 turnover is in line with an expected 2-digit growth.

**Next announcement: turnover for Q3 2022, on November 02<sup>nd</sup> 2022 after closing of the Stock Market**

### About SOGECLAIR

SOGECLAIR provides consulting services, engineering and technological products to the aeronautical, aerospace, vehicle, railway and defence sectors. Its employees are spread over 4 continents.

SOGECLAIR is listed on Euronext Paris – Compartment C – Indice Euronext® Family Business -Code ISIN: FR0000065864 / (Reuters SCLR.PA – Bloomberg SOG.FP)

**Contacts:** Philippe ROBARDEY, President & CEO / Olivier PEDRON, Operating Chief Officer / +33(0)5 61 71 70 33