MEDIA & INVESTOR RELEASE

Sandoz introduces Act4Biosimilars Action Plan to accelerate patient access to biosimilar medicines

- Despite nearly 20 years of availability, biosimilars show worldwide adoption rate of only 14% in initiative-tracked countries, while reference medicines still represent 86% of biologic treatments¹
- Unregulated biocopies, legal and regulatory decisions, and misaligned incentives within healthcare delivery models contribute to barriers that prevent patients in the Americas from accessing biosimilars
- Newly launched Act4Biosimilars Action Plan identifies key challenges and provides actionable steps for countries to take to increase global biosimilar adoption by at least 30 percentage points in 30+ countries by 2030

Basel, June 15, 2023 — Sandoz, a global leader in generic and biosimilar medicines, today announced the launch of a global roadmap to increase patient access to biologic medicines. The Act4Biosimilars Action Plan is part of the Act4Biosimilars initiative, founded by Sandoz and launched in 2022, and aims to increase global biosimilar adoption by at least 30 percentage points in 30+ countries by 2030.

Professor Emeritus Tore K. Kvien, previous Head of Department of Rheumatology, Diakonhjemmet Hospital for 25 years and a member of the Act4Biosimilars Steering Committee, said, “The time to globalize biosimilars is now, so that advanced biologic medicines are accessible to patients who need them most. Their benefits are proven, and it’s time to bring them to more patients and health systems across the world.”

The Act4Biosimilars Action Plan highlights the most critical challenges preventing patient access to biosimilar medicines, as well as actionable steps to accelerate adoption by overcoming those challenges. The Action Plan will be complemented by a series of reports which provides analysis of the key challenges by region. The first region spotlighted is the Americas and includes the following insights:

- In the United States, the interchangeability regulatory guidelines have caused confusion among patients and healthcare professionals.
- Due to gaps in the regulatory pathways, patients in Colombia and Ecuador can be exposed to biocopies which may not meet the rigorous international guidelines provided by the World Health Organization (WHO) for the approval of biosimilars²,³.
- In Canada, the U.S. and Brazil, educational materials exist, however a lack of alignment across stakeholder groups on the materials has led to confusion amongst healthcare professionals and patients.
- Unsustainable procurement practices, such as single-winner tenders, are common in Mexico and Brazil, creating supply continuity risks and potential disruptions to patient care.
To address these and other challenges, the Action Plan features 12 key initiatives to accelerate biosimilar adoption across the 4As – Approvability, Acceptability, Accessibility, and Affordability. It provides actionable steps designed to help local stakeholders foster a more favorable environment for biosimilars in their country and ultimately drive global adoption.

Laura Wingate, Executive Vice President, Education, Support & Advocacy at the Crohn’s & Colitis Foundation said, “Biosimilars can be life-changing for patients and their families and can play a critical role in overcoming health inequalities seen across the world. As a stakeholder-driven initiative, Act4Biosimilars aims to empower local stakeholders on the ground, who are passionate about increasing patient access to advanced medicines. We are asking them to download the Action Plan, use the information provided, and join the movement to increase biosimilar adoption.”

The Steering Committee is working with local stakeholders across the Americas to implement the Action Plan and identify and address the key challenges holding back wider biosimilar adoption. The Steering Committee will turn its focus to Europe in Q4 2023, the Middle East & Africa in Q1 2024, and Asia Pacific in Q2 2024.

Arnold Vulto, Independent Consultant and Educator, VuPEC, said, “All healthcare stakeholders play an important role in improving patient access to biosimilars. So whether you’re a physician, nurse, pharmacist, payer, or a patient, look for possibilities on how biosimilars can benefit your health system and patients. I encourage you to join the Act4Biosimilars movement as collaboration is the driving force behind the initiative, and those committed to the Mission should get in touch.”

For nearly two decades, the introduction of biosimilars have enabled expanded or earlier patient access to biologic treatment. It is estimated that between 2023 and 2027, biosimilars could generate $290 billion in savings globally. However, biosimilars are still unavailable in most countries and there are significant challenges to expand access. As a result, their impact on patients varies widely.

Measuring Global Progress
The Act4Biosimilars Impact Index will measure and assess progress for 30 initiative-tracked countries in relation to the favorability of the local environment towards biosimilars, under each of the 4As. The Index will be updated every two years, to give local stakeholders shared visibility and understanding of the most critical issues preventing biosimilar adoption.

Act4Biosimilars aims to achieve a biosimilar adoption rate of 44% by 2030 across 30 countries in scope of tracking. This is a 30 percentage point increase on the baseline figure of 14% from 2022. These figures are based on comparing the volume of biosimilars against the reference medicine for each molecule for which a biosimilar is already available or expected to be made available by 2030.

The Action Plan is available to download on the Act4Biosimilars website.

For more information, go to Act4Biosimilars.com. Follow Act4Biosimilars on LinkedIn. Follow Act4Biosimilars on Twitter.

ENDS

About biosimilars
A biosimilar is a successor to a biological medicine (also known as “reference medicine”) for which the patent has expired, and exclusivity has been lost. Biosimilars match their respective reference medicine in terms of quality, safety, and efficacy. Biosimilars are used in the treatment and prevention of many disabling and life-threatening diseases in oncology, rheumatology, dermatology and many other indications.
About Act4Biosimilars
Act4Biosimilars is a global initiative aimed at increasing patient access to biologic medicines by facilitating greater Approvability, Accessibility, Acceptability and Affordability of biosimilars. Act4Biosimilars is led by a multidisciplinary Steering Committee of patient advocacy leaders, healthcare professionals, biosimilar experts, and industry leaders from around the world, with a Mission to increase the global adoption of biosimilars by at least 30 percentage points in 30+ countries by 2030. Act4Biosimilars seeks to bolster the global biosimilar movement by clearly aligning and informing action on biosimilar challenges and opportunities for patient access and sustainable healthcare and is supported by founding sponsor, Sandoz.

Disclaimer
This press release contains forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements can generally be identified by words such as “potential,” “can,” “will,” “plan,” “may,” “could,” “would,” “expect,” “anticipate,” “look forward,” “believe,” “committed,” “investigational,” “pipeline,” “launch,” or similar terms, or by express or implied discussions regarding potential marketing approvals, new indications or labeling for the investigational or approved products described in this press release, or regarding potential future revenues from such products. You should not place undue reliance on these statements. Such forward-looking statements are based on our current beliefs and expectations regarding future events, and are subject to significant known and unknown risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those set forth in the forward-looking statements. There can be no guarantee that the investigational or approved products described in this press release will be submitted or approved for sale or for any additional indications or labeling in any market, or at any particular time. Neither can there be any guarantee that, if approved, such generic or biosimilar products will be approved for all indications included in the reference product’s label. Nor can there be any guarantee that such products will be commercially successful in the future. In particular, our expectations regarding such products could be affected by, among other things, the uncertainties inherent in research and development, including clinical trial results and additional analysis of existing clinical data; regulatory actions or delays or government regulation generally; the particular prescribing preferences of physicians and patients; competition in general, including potential approval of additional generic or biosimilar versions of such products; global trends toward health care cost containment, including government, payor and general public pricing and reimbursement pressures and requirements for increased pricing transparency; litigation outcomes, including intellectual property disputes or other legal efforts to prevent or limit Sandoz from selling its products; general political, economic and business conditions, including the effects of and efforts to mitigate pandemic diseases such as COVID-19; safety, quality, data integrity or manufacturing issues; potential or actual data security and data privacy breaches, or disruptions of our information technology systems, and other risks and factors referred to in Novartis AG’s current Form 20-F on file with the U.S. Securities and Exchange Commission. Novartis is providing the information in this press release as of this date and does not undertake any obligation to update any forward-looking statements contained in this press release as a result of new information, future events or otherwise.

References
1. Act4Biosimilars data on file (IQVIA MIDAS 2022).
About Sandoz
Sandoz, a Novartis division, is a global leader in generic pharmaceuticals and biosimilars. Our purpose is to pioneer access for patients by developing and commercializing novel, affordable approaches that address unmet medical needs. Our ambition is to be the world’s leading and most valued generics company. Our broad portfolio of high-quality medicines covers all major therapeutic areas.

Sandoz on social media:
LinkedIn: https://www.linkedin.com/company/sandoz
Twitter: https://twitter.com/sandoz_global
Facebook: https://www.facebook.com/sandozglobal/
Instagram: https://www.instagram.com/sandozglobal

CEO Richard Saynor on LinkedIn: https://www.linkedin.com/in/richard-saynor/

Sandoz Global Communications
Central
Joerg Allgaeuer +49 171 8384838
Michelle Bauman +1 973-714-8043

Novartis Media Relations
E-mail: media.relations@novartis.com
Central
Richard Jarvis +41 79 584 2326
Julie Masow +1 862 579 8456

Switzerland
Satoshi Sugimoto +41 79 619 2035

Novartis Investor Relations
Central investor relations line: +41 61 324 7944
E-mail: investor.relations@novartis.com

Central
Samir Shah +41 61 324 7944
Nicole Zinssli-Somm +41 61 324 3809
Isabella Zinck +41 61 324 7188

North America
Sloan Simpson +1 862 345 4440
Parag Mahanti +1 973 876 4912