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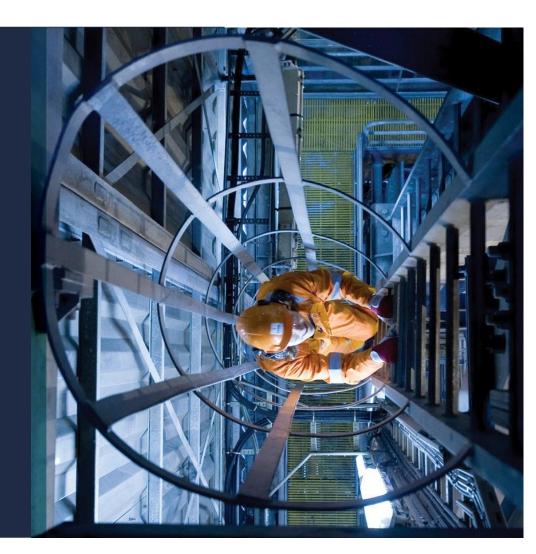
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- Segment reporting
- Financial information
- Summary





## Introduction



Odfjell Drilling is a listed international drilling, well service and engineering company with 2,500 employees and operations in approx.

20 countries

## **Key Financials Q2 2020**

&

**\$ 167** Mill

Revenue

\$ 81 Mill

**EBITDA** 

\$ 2.2 Bill

Backlog

\$ 154 Mill

Cash

3.5x

Leverage ratio (adj)

41 %

Equity ratio

#### **Our Businesses**

## Mobile drilling units



√ 6th generation high spec and efficient harsh environment units

### **Well services**



- ✓ Tubular running
- ✓ Rental services
- ✓ Well intervention
- √ Wired drillpipe

## **Platform drilling**

X 15



 ✓ Platform drilling operations on NCS/UKCS

## **Technology**



✓ Fully integrated drilling engineering & inspection services



# Q2 20 - key summary

- COVID-19 outbreak limited impact on operations and financial result in first half 2020
- Deepsea Atlantic secures more work for Equinor
- Deepsea Bergen to be recycled
- Platform Drilling operations successfully commenced on the Ekofisk field for ConocoPhillips
- Taqa extended platform drilling operations in the UK to July 2021
- Odfjell Drilling invests in Oceanwind AS
- Continued strong performance across the MODU fleet



# Mobile Offshore drilling Units (MODU)

# - Continued strong operations

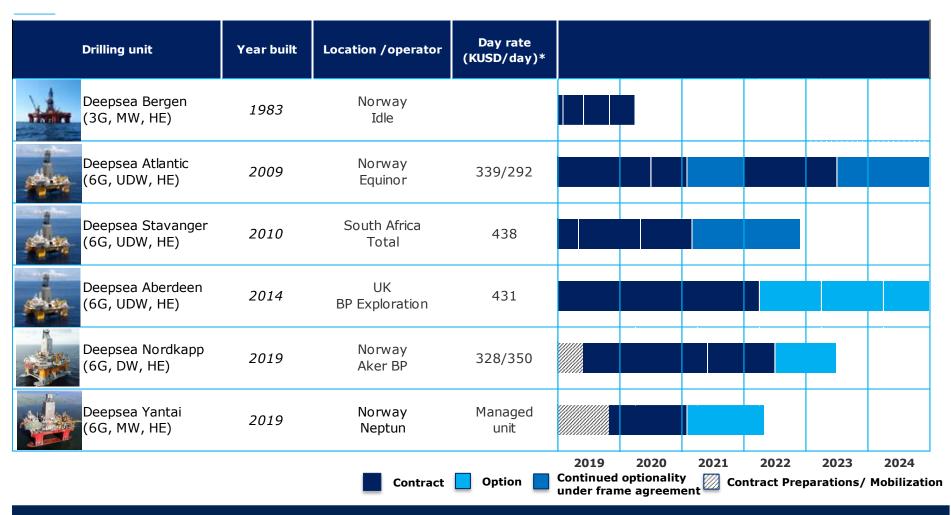
#### **Q2 2020 Financial Utilization**

Financial Utilization <sup>1</sup>	Q2 20	Q2 19	YTD 20	YTD 19	FY 19
Deepsea Stavanger	99,6 %	97,8 %	98,8 %	98,5 %	98,7 %
Deepsea Atlantic	98,6 %	98,2 %	98,8 %	97,6 %	97,8 %
Deepsea Bergen	0,0 %	99,5 %	92,7 %	99,1 %	97,3 %
Deepsea Aberdeen	97,1 %	98,3 %	86,0 %	98,1 %	97,2 %
Deepsea Nordkapp	99,6 %	99,0 %	98,8 %	99,0 %	98,0 %
Deepsea Yantai	94,8 %	N/A	94,0 %	N/A	95,9 %



<sup>1)</sup> Financial Utilisation is measured on a monthly basis and comprises the actual recognised revenue for all hours in a month, expressed as a percentage of the full day rate for all hours in a month. Financial Utilization, by definition, does not take into account periods of non-utilisation when the units are not under contract.

# Mobile Offshore drilling Units (MODU) - Contract status and day rates



Firm MODU contract backlog at 30 June 2020 of USD 0.9 billion with additional priced options valued at USD 0.1 billion\*\*

\* The backlog does not include management revenue from Deepsea Yantai



Other definitions: 3G: Third generation, 6G: Sixth generation, MW: Mid water, UDW: Ultra deep water, HE: Harsh environment

<sup>\*</sup> Base rate excluding any bonus element. Rates may include mix of currencies and fluctuate based on exchange rates.

# Platform Drilling and Technology

# - Portfolio secured by medium to long-term contracts



Firm contract backlog of USD 0.3 billion at 30 June 2020 Value of priced optional periods of USD 0.9 billion

- 1) Please note that the Mariner contract contains the option to operate the Bressay field
- 2) Eldfisk B, Ekofisk K, Ekofisk X
- 3) Clair, Andrew, Clair Ridge
- 4) Harding, Tern Alpha, Cormorant Alpha, North Cormorant



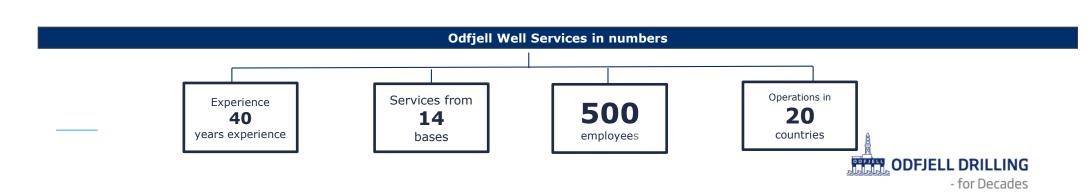
## Well Services

Integrated TRS

# - global presence and diversified services

• DEFUSE - High speed reamers

#### **Product lines** Casing While Drilling Well Intervention Services Tubular Running Services **Drill Tool Rental Services** Wellbore clean-up tools and Drilling tools rentals including · Casing While Drilling · Conventional and remotewired drill pipe, drill pipe, drill services operated casing running tools • ECI retrievable CWD system collars, HWDP, tubing, collars, Casing exits Advanced casing deployment Casing/tubing running and handling tools, stabilisers, hole Fishing services recovery for all sizes up to 42" tools openers, roller reamers, non Well abandonment Top drive casing running • REACH – High torque reamers

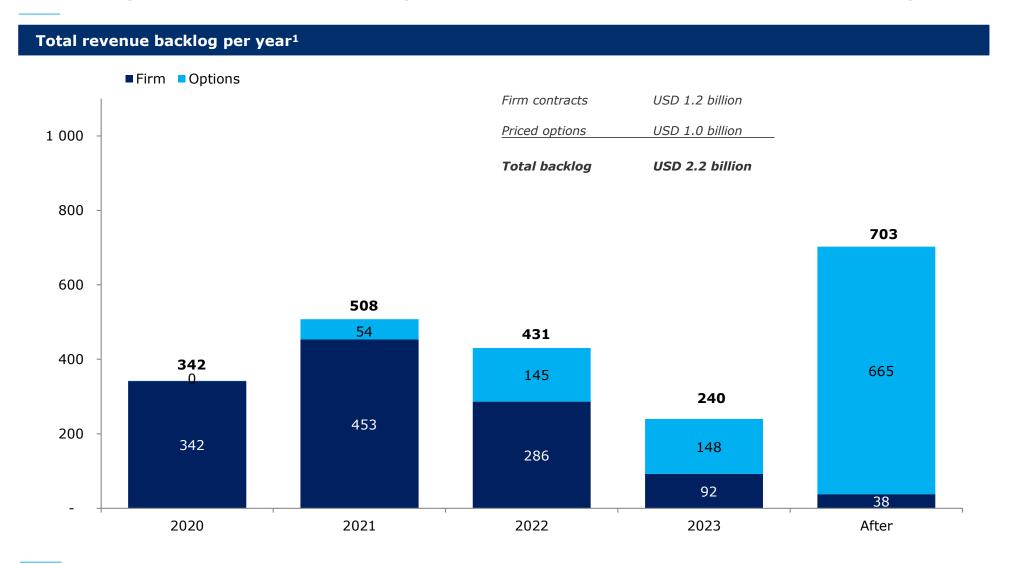


· Slot recoveries

mags, jars & shock tools, subs

and valves

# Earnings visibility through USD 2.2 billion order backlog



<sup>1)</sup> Estimates at 30 June 2020. Revenue from frame agreements and call-off contracts in Well Services and revenue from Technology and MODU Management is not included in the backlog.

## Market outlook

#### **General**

- COVID 19 outbreak and volatility in oil price create large uncertainties
- E&P companies will monitor the market closely and adjust their activities accordingly
  - => Decreasing E&P activity due to overall uncertainty

#### **MODU**

- Significant oversupply in the global rig market
- Harsh environment markets are closer to supply/demand balance
- · Present dayrate level does not support any newbuild activity based on expected capital return for the short to medium term
- Preference by E&P companies for high-spec and efficient 6 gen units
- · Scrapping of mature units will continue
  - => Continued strong demand for ODL fleet

#### **Well Services**

- Still over-supply of available resources and equipment
- Observe an increased activity in the Norwegian market
- Well Services has increased their activity the last 6-12 months, but outlook is uncertain due to the global challenges
  - => Current market turbulence is expected to impact the demand in the short to medium term

#### **Platform Drilling & Technology**

- Low volatility in the platform drilling market
- North Sea modification market still at low level
  - => Stable market conditions and scale effects to be materialized





# Group summary financials

## **Condensed consolidated income statement**

P&L - (USD million)	Q2 20	Q2 19	YTD 20	YTD 19	FY 19
Operating revenue	167	186	364	388	823
Other gains/losses	0	0	1	0	1
Personnel expenses	-60	-78	-139	-152	-328
Other operating expenses	-26	-36	-63	-91	-164
EBITDA	81	72	163	145	332
Depreciation	-62	-45	-111	-87	-185
Operating profit (EBIT)	18	27	51	58	147
Net financial items	-24	-27	-32	-47	-103
Profit/(loss) before tax	-5	1	19	11	44
Income taxes	-1	-1	-3	-1	-3
Profit/(loss) for the period	-6	-0	16	10	41



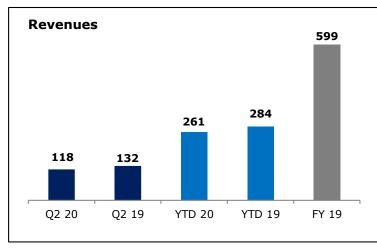
# Segment reporting - MODU financials

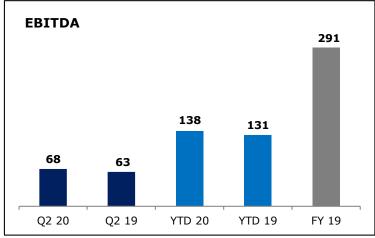
## **MODU**

Condensed P&L - (USD million)	Q2 20	Q2 19	YTD 20	YTD 19	FY 19
Operating revenue	118	132	261	284	599
EBITDA	68	63	138	131	291
Depreciation and impairments	-54	-37	-95	-71	-154
EBIT	14	26	44	60	138
			I		
Book value rigs	2 114	2 208	2 114	2 208	2 157
			i I		
EBITDA-margin	57,7 %	47,8 %	53,1 %	46,0 %	48,6 %
EBIT-margin	12,2 %	19,9 %	16,7 %	21,0 %	23,0 %
Share of group revenue <sup>1</sup>	68,0 %	67,6 %	68,4 %	69,9 %	69,9 %
Share of group EBITDA <sup>1</sup>	85,6 %	85,2 %	85,8 %	87,9 %	85,5 %
Share of group EBIT <sup>1</sup>	73,7 %	82,8 %	80,3 %	90,4 %	83,9 %

<sup>1)</sup> Before group eliminations and corporate overheads

### **Key Financials (USD million)**







# Segment reporting

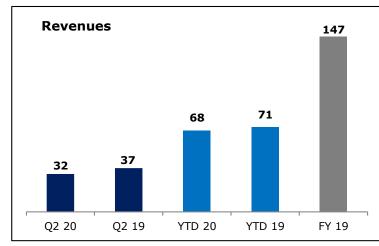
# - Drilling & Technology financials

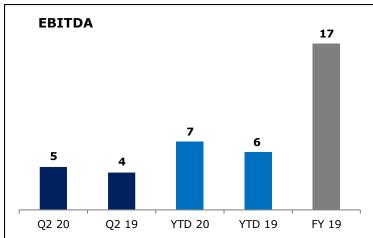
## **Drilling & Technology**

Condensed P&L - (USD million)	Q2 20	Q2 19	YTD 20	YTD 19	FY 19
Operating revenue	32	37	l 68	71	147
EBITDA	5	4	7	6	17
Depreciation and impairments	-0	-0	-0	-0	-0
EBIT	4	4	l 7	6	17
			ļ .		
EBITDA-margin	14,2 %	10,7 %	10,5 %	8,5 %	11,9 %
EBIT-margin	14,1 %	10,7 %	10,4 %	8,4 %	11,8 %
Share of group revenue <sup>1</sup>	18,3 %	18,7 %	17,9 %	17,5 %	17,1 %
Share of group EBITDA <sup>1</sup>	5,7 %	5,3 %	4,4 %	4,1 %	5,1 %
Share of group EBIT <sup>1</sup>	23,0 %	12,3 %	13,1 %	9,1 %	10,5 %

<sup>1)</sup> Before group eliminations and corporate overheads

#### **Key Financials (USD million)**







# Segment reporting

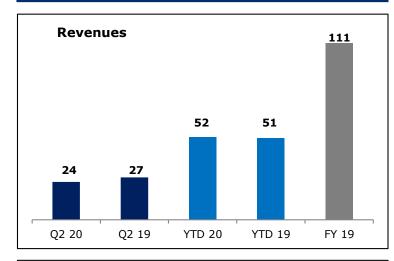
# - Well Services financials

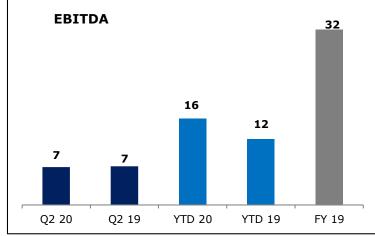
## **Well Services**

Condensed P&L - (USD million)	Q2 20	Q2 19	YTD 20	YTD 19	FY 19
Operating revenue	24	27	52	51	111
EBITDA	7	7	16	12	32
Depreciation and impairments	-6	-6	-12	-12	-23
EBIT	1	2	4	0	9
Book value of equipment	74	69	74	69	74
Cost price for equipment in use	367	359	367	359	365
		l			
EBITDA-margin	29,1 %	26,5 %	30,3 %	23,4 %	28,9 %
EBIT-margin	2,8 %	5,8 %	6,9 %	0,7 %	8,2 %
Share of group revenue <sup>1</sup>	13,7 %	13,7 %	13,7 %	12,6 %	13,0 %
Share of group EBITDA <sup>1</sup>	8,7 %	9,5 %	9,8 %	8,1 %	9,4 %
Share of group EBIT <sup>1</sup>	3,4 %	4,9 %	6,6 %	0,5 %	5,5 %

<sup>1)</sup> Before group eliminations and corporate overheads

## **Key Financials (USD million)**







## Group

# - eliminations, corporate overhead & net financial items

## **Group – eliminations, corporate overhead & net financial items**

(USD million)	Q2 20	Q2 19	YTD 20	YTD 19	FY 19
EBIT - MODU	14	26	44	60	138
EBIT - Drilling & Technology	4	4	7	6	17
EBIT - Well Services	1	2	4	0	9
EBIT for reportable segments	20	32	54	66	164
Eliminations/corporate	-1	-4	-3	-8	-18
Group EBIT	18	27	51	58	147
Net financial items	-24	-27	-32	-47	-103
Group profit before tax - Consolidated Group	-5	1	19	11	44



# Summary statement of financial position

## **Group statement of financial position**

Assets (USDm)	30.06.20	30.06.19	31.12.19
Deferred tax asset	1	1	1
Intangible assets	26	30	30
Property, plant and equipment	2 230	2 325	2 281
Financial fixed assets	0	0	2
Total non-current assets	2 257	2 356	2 313
Trade receivables	127	144	174
Contract assets	9	5	9
Other current assets	39	14	20
Cash and cash equivalents	154	179	170
Total current assets	329	341	373
Total assets	2 586	2 697	2 686

- Group's gross interest bearing debt was USD 1,315 million (net of capitalized financing fees) at 30 June 2020.
- USD 154 million in cash and cash equivalents at 30 June 2020.
- Equity-ratio of 41% at 30 June 2020.

Equity and liabilities (USDm)	30.06.20	30.06.19	31.12.19
Total paid-in capital	565	565	565
Other equity	483	470	497
Total equity	1 048	1 035	1 062
Non-current interest-bearing borrowings	1 114	1 242	1 174
Non-current lease liabilities	34	37	39
Post-employment benefits	6	9	8
Non-current contract liabilities	2	1	2
Other non-current liabilities	17	0	10
Total non-current liabilities	1 173	1 289	1 232
Current interest-bearing borrowings	201	193	217
Current lease liabilities	7	8	8
Contract liabilities	55	20	39
Trade payables	35	53	46
Other current liabilities	67	99	83
Total current liabilities	366	373	392
Total liabilities	1 538	1 663	1 624
Total equity and liabilities	2 586	2 697	2 686



# Summary statement of cash flow

Group statement of cash flow	,				
Cash Flow - (USDm)	Q2 20	Q2 19	I YTD 20	YTD 19	FY 19
Profit before income tax	-5	1	19	11	44
Adjustment for provisions and other non-cash	90	70	134	134	282
Change in working capital	26	12	19	-11	-47
Cash from operations	110	83	172	135	279
Interest paid	-19	-22	<b>I</b> -37	-38	-78
Income tax paid	-1	-0	-2	-1	-3
Net cash from operations	90	60	133	96	198
			!		
Purchase of property, plant and equipment	-37	-58	-61	-369	-426
Other cash flows from investment activities	1	-3	1	-3	<b>I</b> -3
Net cash used in investing activities	-37	-62	-60	-372	-428
			i		i
Net change in debt	-74	-9	-77	287	241
Other financing	-3	-1	-5	-3	-10
Net cash from financing activities	-77	-10	-82	284	231
			1		
Net change in cash and cash equivalents	-24	-12	I -9	8	1
Cash and cash equivalents at period start	174	191	170	175	175
FX gains/(losses) on cash and cash equivalent:	4	-0	-7	-3	-6
Cash and cash equivalents at period end	154	179	154	179	170



# Summary Q2 2020

#### MODU:

- Attractive harsh environment assets, strong backlog and healthy outlook despite the COVID-19 and volatility in oil price

## **Drilling & Technology:**

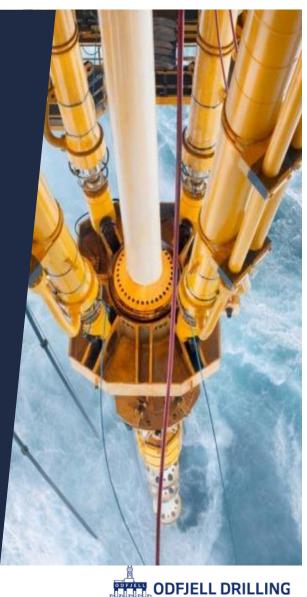
- Solid operations combined with healthy financial results
- Successfully commenced operations with ConocoPhillips on Ekofisk in July 2020

#### **Well Services:**

- Continued strong activitiy although the service market has been affected by less demand due to COVID-19/oil price turbulence.

## **Key Financials:**

- Earnings visibility through USD 2.2 billion order backlog
- Sound cash position
- Strong balance sheet combined with continued de-leveraging
- No short term refinancing requirement



- for Decades

