



**2Q22**

# Financial Results

28 July 2022

**Birna Einarsdóttir**  
Chief Executive Officer

**Jón Guðni Ómarsson**  
Chief Financial Officer

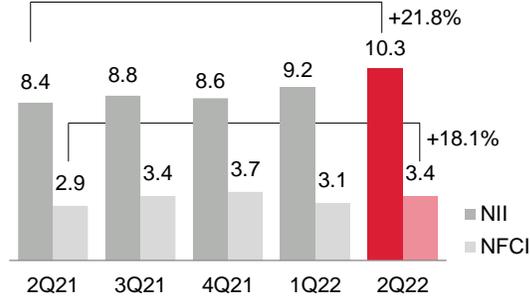


# Sound operations deliver strong performance

ROE of 11.7% driven by higher revenues

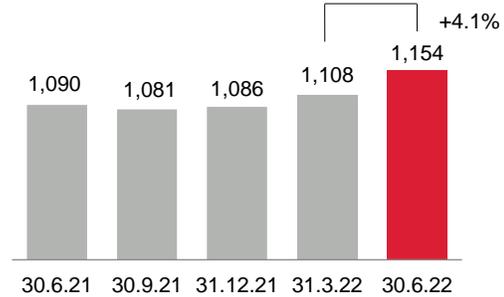
## Growth above 2022 guidance

### NII and NFCI, ISKbn



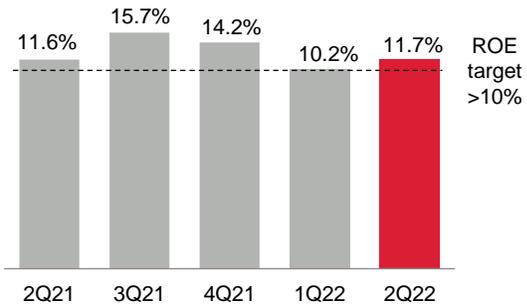
## Strong growth in lending

### Loans to customers, ISKbn



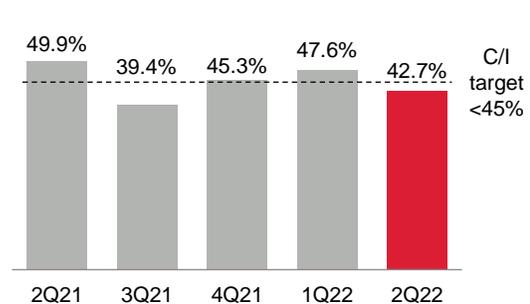
## ROE above 2022 guidance

### ROE



## C/I ratio below 2022 guidance

### C/I ratio





# Revised 2022 guidance and financial targets on track

Guidance of over 10% ROE for 2022 following good financial result

Targets	Targets	Revised 2022 Guidance	Previous 2022 Guidance	2Q22	1Q22	2021
<b>Return on equity</b>	>10%	<b>&gt;10%<sup>1</sup></b>	8-10% by 2023	11.7% ✓	10.2% ✓	12.3% ✓
<b>Cost-to-income ratio<sup>2</sup></b>	<45%	<b>44-47%</b>	45-50%	42.7% ✓	47.6% ✓	46.2% ✓
<b>CET1 capital ratio<sup>3</sup></b>	~16.5%	Unchanged	Normalise before YE2023	18.2% ✓	18.8% ✓	21.3% ✓
<b>Dividend-payout-ratio</b>	50%	Unchanged	50%			50% ✓

28 July 2022

1. ROE is highly dependent on the cost of risk. Cost of risk was negative 17bp in 1H2022 and with CoR of zero, ROE for that period would have been approximately 10.0%. 2. Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One-off items) / (Total operating income – One-off items). 3. Long term CET1 capital target is subject to regulatory requirements and includes a management buffer of 50-200bp.

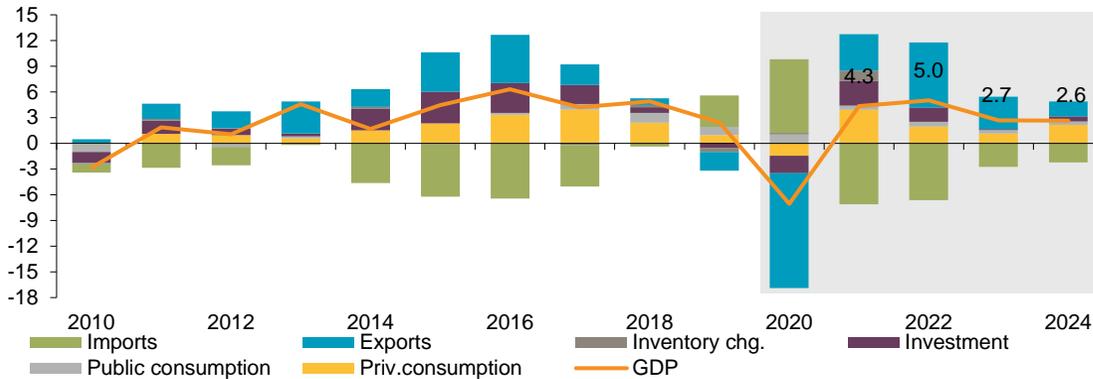


# Export-driven GDP growth following robust growth in demand

Strong foundations facilitate a vigorous recovery as world-wide pandemic impact fades

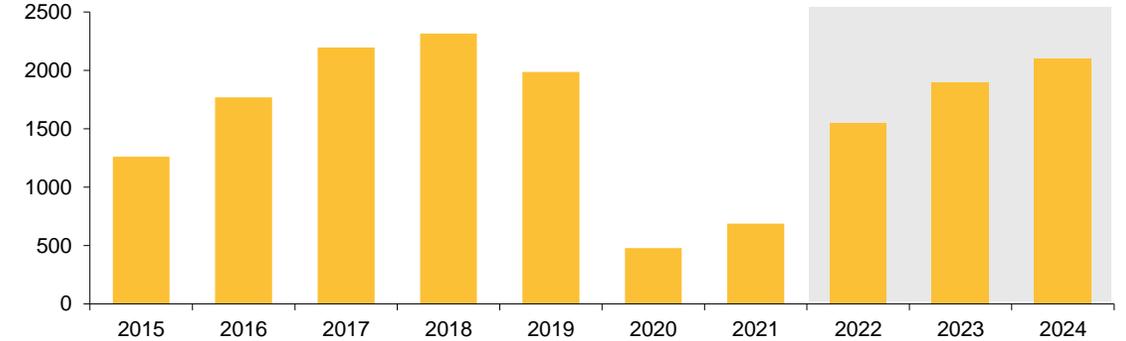
## Exports replace domestic demand as the key catalyst of healthy GDP growth...

Real GDP and main subitems, YoY change, %



## ...as tourism sector recovery continues following receding pandemic impact

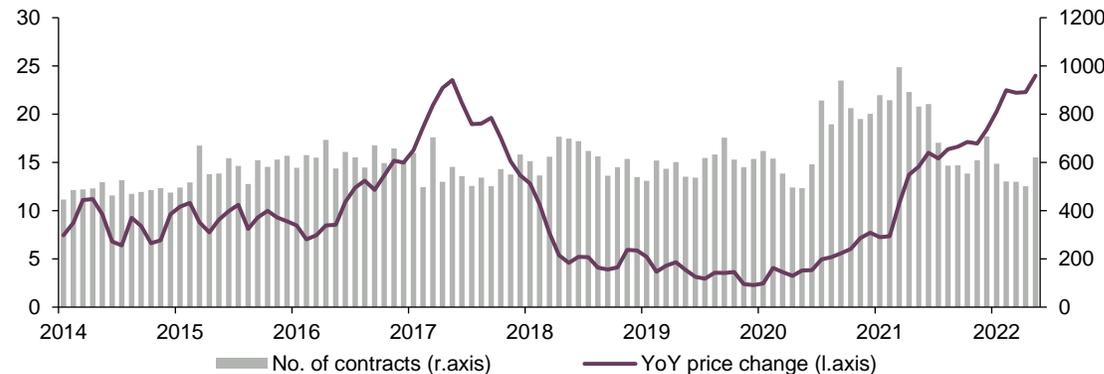
Number of foreign tourists per year, thousands



28 July 2022

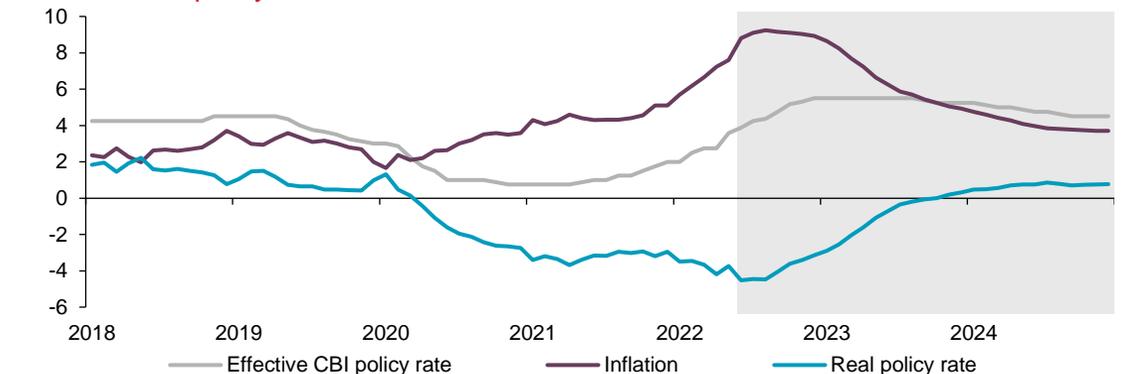
## A buoyant housing market has been one of the main drivers of inflation...

Prices and turnover in the capital region residential housing market



## ...which has prompted considerable monetary tightening by the central bank

Inflation and policy rate, %





# Strong second quarter of 2022

Íslandsbanki awarded the Euromoney "Award for Excellence" in 2022



<b>Personal Banking</b> 	<b>Business Banking</b> 	<b>Corporate &amp; Investment Banking</b> 	<b>Iceland Funds</b> 
<ul style="list-style-type: none"> <li>📈 <b>16.2% ROE</b></li> <li>📊 <b>49.2% Cost-to-income ratio</b></li> <li>😊 <b>2.7% NIM</b></li> </ul>	<ul style="list-style-type: none"> <li>📈 <b>18.9% ROE</b></li> <li>📊 <b>39.0% Cost-to-income ratio</b></li> <li>😊 <b>5.4% NIM</b></li> </ul>	<ul style="list-style-type: none"> <li>📈 <b>13.0% ROE</b></li> <li>📊 <b>33.7% Cost-to-income ratio</b></li> <li>😊 <b>3.1% NIM</b></li> </ul>	<ul style="list-style-type: none"> <li>📈 <b>18.0% ROE</b></li> <li>📊 <b>61.0% Cost-to-income ratio<sup>1</sup></b></li> <li><b>AUM ISK 392bn</b></li> </ul>
<ul style="list-style-type: none"> <li>🏠 Growth in mortgages lending of 4.4% in 2Q22</li> <li>😊 Increased card spending supports strong fee revenue</li> <li>👤 New pension platform enables self service for pension customers</li> </ul>	<ul style="list-style-type: none"> <li>📁 Good growth in lending volumes with 6.5% growth in 2Q22</li> <li>ergo Brisk lending with 16.4% growth for Ergo financing in 2Q22 and over a third of new car loans are for Green cars<sup>2</sup></li> </ul>	<ul style="list-style-type: none"> <li>★ Highest market share in equity sales and #2 in bonds brokerage in 1H22</li> <li>👥 First loan granted in cooperation with the IS Corporate Credit Fund</li> <li>✓ Corporate Finance completed many milestone transactions, including a sale of a real estate portfolio for SKEL</li> </ul>	<ul style="list-style-type: none"> <li>📁 Inflows to asset allocation, equity and covered bond funds but total AuM decrease due to outflow from short bond funds and market performance</li> </ul>
<b>Sustainability</b>  <ul style="list-style-type: none"> <li>🌱 Islandsbanki receives top ESG score (90/100) from Reitun for the second year in a row</li> <li>🌳 The Bank's score for environmental practices has risen by 12.9% year-on-year</li> <li>🌐 Good progress on Secondary objectives for 2022</li> </ul>			

1. As calculated from the Bank's Consolidated Income Statement. 2. Green financing is offered when a vehicle emits less than 50g/km CO2.



## Smarter, faster digital services for happier customers at the best bank in Iceland



of all touchpoints are via digital channels, 10% YoY increase in active app customers



of all active app customers under 40 years have activated carbon calculator in app



of fund sales to retail customers digital. Savings, cards, loans and fund sales easy app access and securities in pipeline



increase in corporate app visits in 1H22 and 95% have tried the app



increase in use of electronic signatures YoY. The solution enhances better service for customers



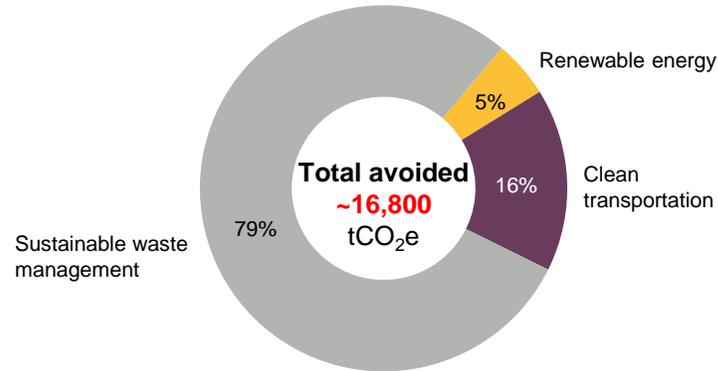
fintech initiatives: The Icelandic Fintech Cluster, Copenhagen Fintech and offering open APIs



# Summary of environmental and social impact in 2021

## Avoided emissions from sustainable lending increased by nearly 200% YoY

### Avoided greenhouse gas emissions in 2021



### Key developments in 2021

- Sustainable lending more than doubled year-on-year
- Sustainable Financing Framework categories in use increased from 7 to 11 out of 18 categories defined
- MSC certified seafood companies saw the biggest growth, accounting for 34% of eligible assets while green and social lending account for 50% and 16%, respectively
- Sustainable waste management created the most impact in terms of avoided emissions. Biogas produced by the financed waste management plant is assumed to replace fossil fuels, preventing 13,200 tCO<sub>2</sub>e from being released into the atmosphere<sup>1</sup>

### Additional impact indicators for sustainable lending



**2,200** clean vehicles



**97 GWh** of clean energy produced



**84,000 sqm** of eco-efficient buildings



**44,000** tonnes of MSC certified products sold



**60 social** housing units



**30 loans** to gender balanced companies



**2** early childhood education facilities

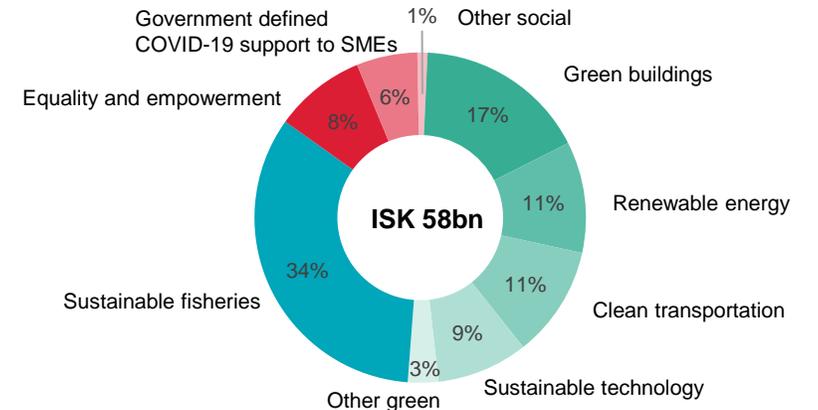


**440** companies supported with COVID-19 loans



[Report link](#)

### Sustainable loans by category at year-end 2021



1. In the impact calculations for sustainable waste management, biogas produced from waste is assumed to replace fossil fuels and estimated avoided emissions from recycling the two types of waste used in the production (which would otherwise have been landfilled and composted, respectively) are also considered.

# Íslandsbanki Reykjavík Marathon

20 August 2022

The biggest  
charitable event  
of the year

Key funding  
event for many  
charitable  
organisations

Over 115  
charitable  
organisations  
benefit

ISK 1bn in  
total collected  
since 2006

Around  
15.000 runners  
participating  
yearly<sup>1</sup>



REYKJAVÍKUR  
MARAFON  
ÍSLANDBANKA

1. Not held in 2020 and 2021 due to COVID-19



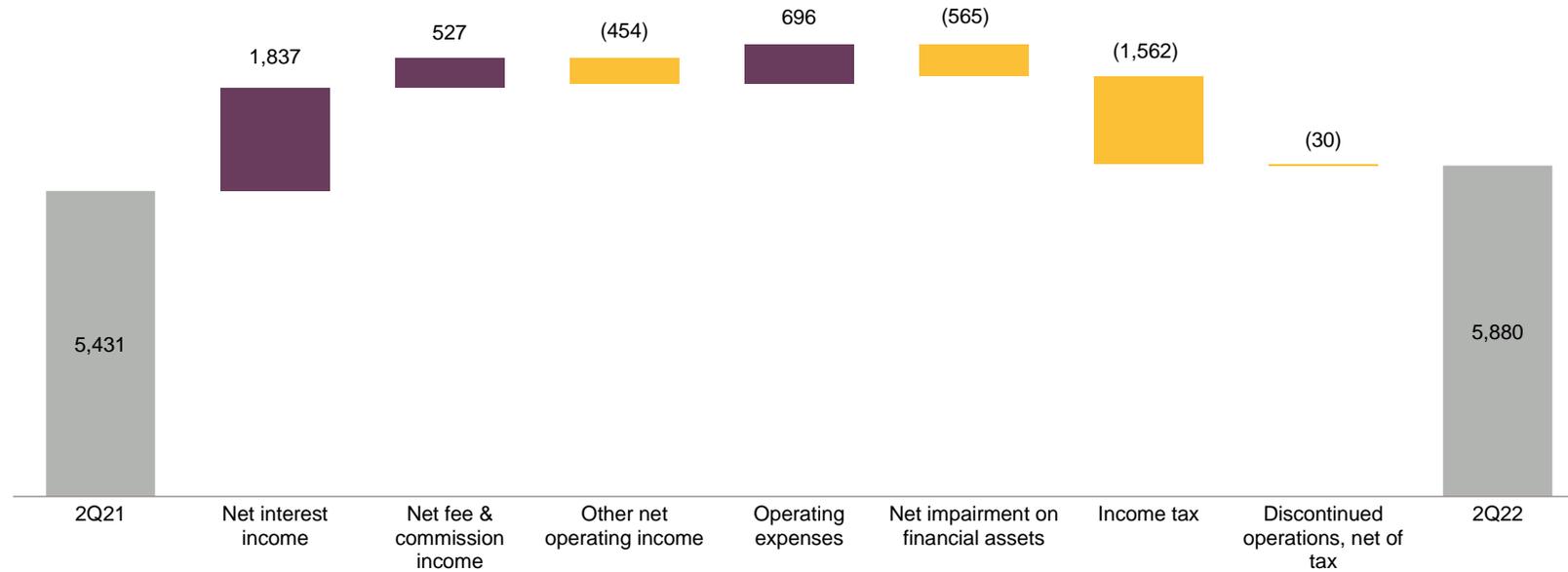
# Financial overview



# Increase in core revenues in a good quarter

Control of costs further boost a positive result

Profit for the period – 2Q21 vs 2Q22  
ISKm





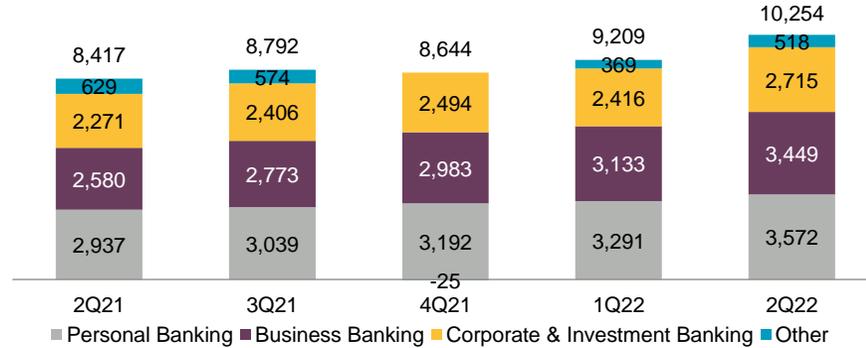
# NII rose strongly in all business segments

NIM rose to 2.9% due to a higher interest rate environment

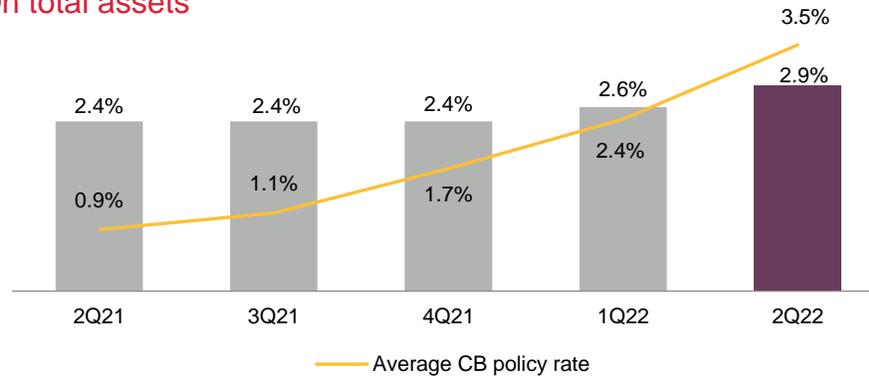
## Highlights

- NII continued a positive trend supported by higher interest rate environment leading to a rise in deposit margin YoY and positively affecting the Bank's liquidity portfolio
- Additional positive effect came from higher lending and deposit volumes which increased YoY across all business segments
- Lending margin was 1.9% in 2Q22 (2.2% in 2Q21) while deposit margin was 1.8% in 2Q22 (1.1% in 2Q21)

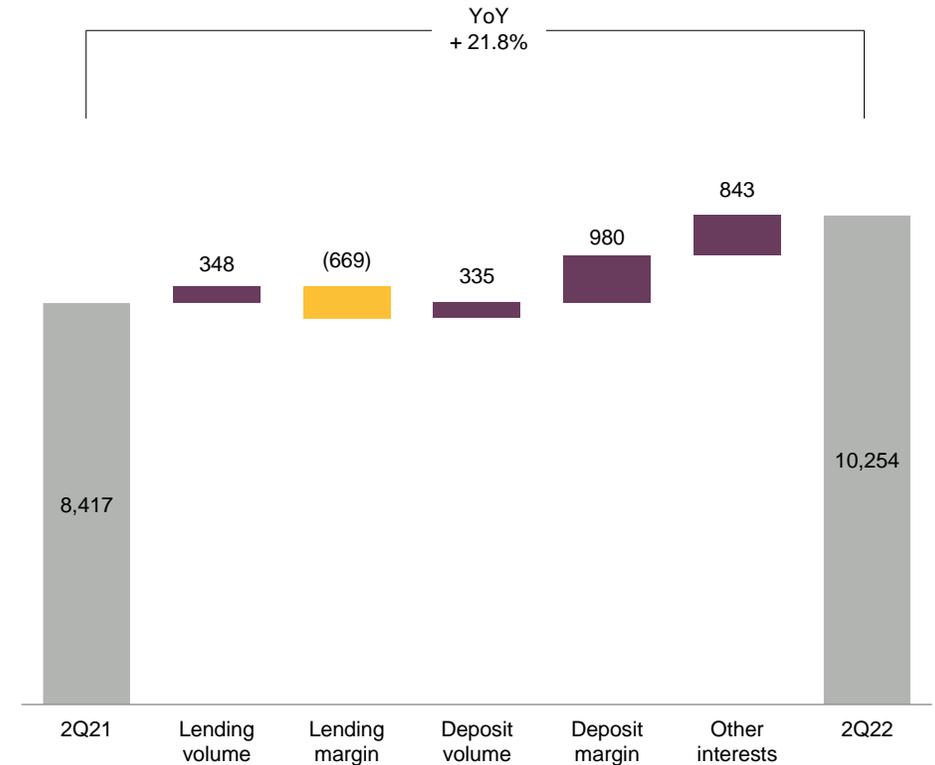
## Net interest income By business segments, ISKm



## Net interest margin On total assets



## NII – comparison 2Q YoY ISKm





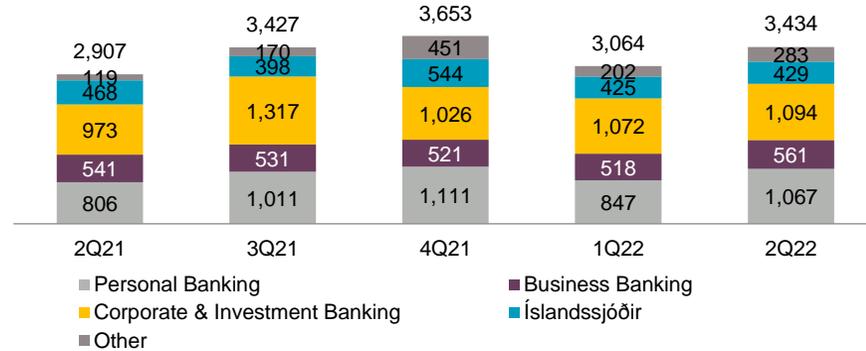
# NFCI rose 18.1% YoY

## Broad-based fee generation across the business units

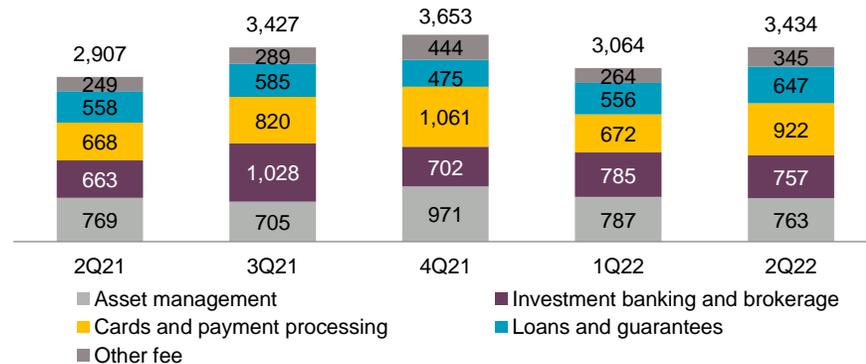
### Highlights

- Revenues from investment banking and brokerage increase from currency sales and increased revenues from market making agreements
- Increased card transaction income and interchange income from cards, both domestic and foreign. Card expenses increased at the same time
- NFCI from loans and guarantees rose due to increased fees from guarantees and fees from changes of loan terms

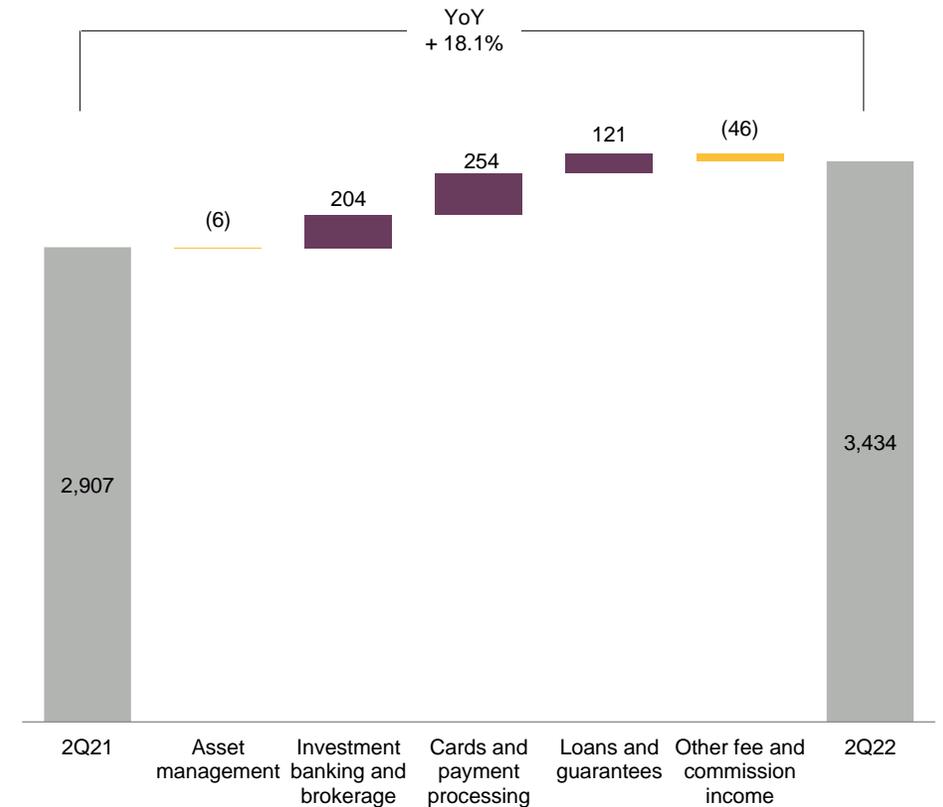
### Net fee and commission income Business segments, ISKm



### Net fee and commission income By type, ISKm



### NFCI – comparison 2Q YoY ISKm





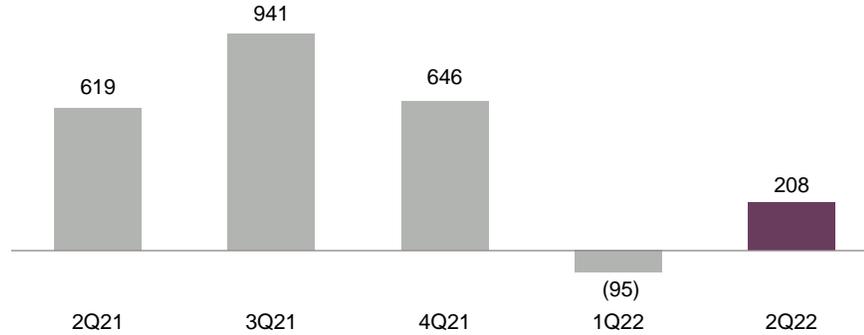
# Positive NFI in turbulent markets

Rising benchmark interest rates do however support financial income in other derivatives

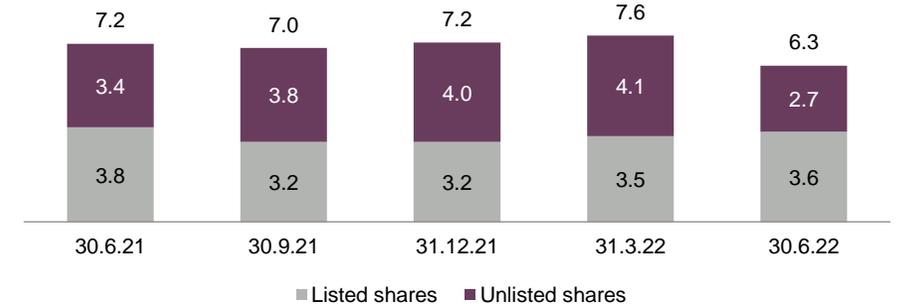
## Highlights

- Reduction in shares and equity instruments in 2Q22 is explained by Norðurturninn hf. (owner of the Bank's headquarters) which was classified as shares and equity instrument but is now classified as an associate

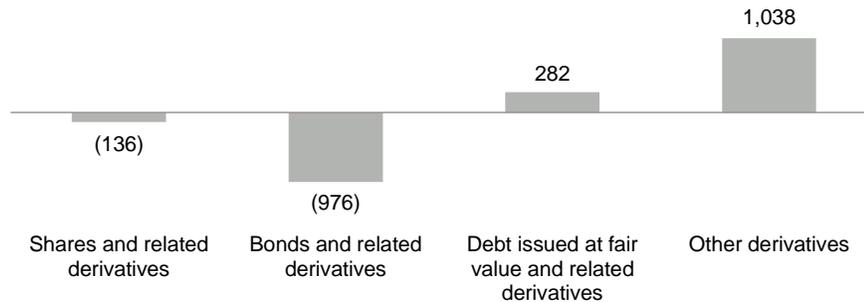
### Net financial income ISKm



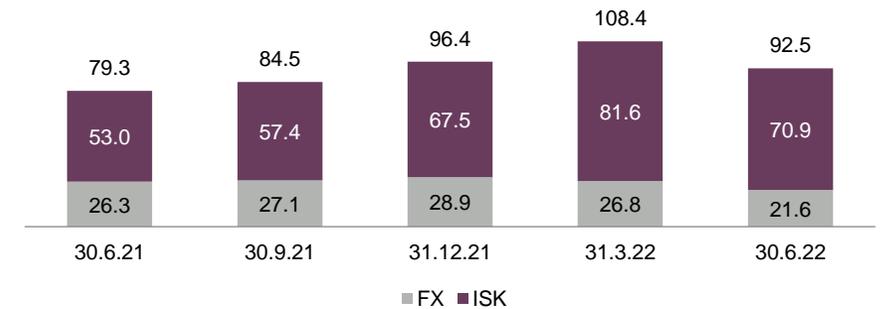
### Shares and equity instruments<sup>1</sup> ISKbn



### Net financial income by type in 2Q22 ISKm



### Bonds and debt instruments<sup>2</sup> ISKbn



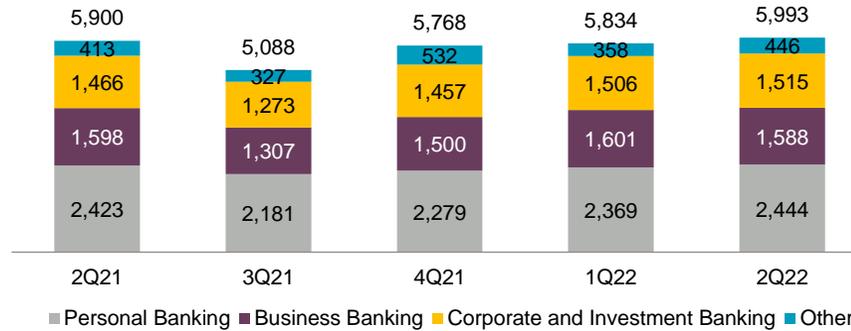
1.Excluding listed shares and equity instruments used for economic hedging. 2. Excluding listed bonds and debt instruments used for economic hedging.



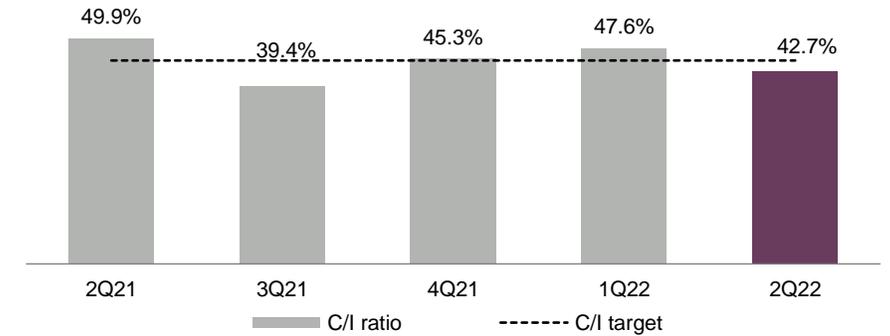
# Administrative expenses stable in 2Q22

5.9% reduction in real terms driven by lower salary costs

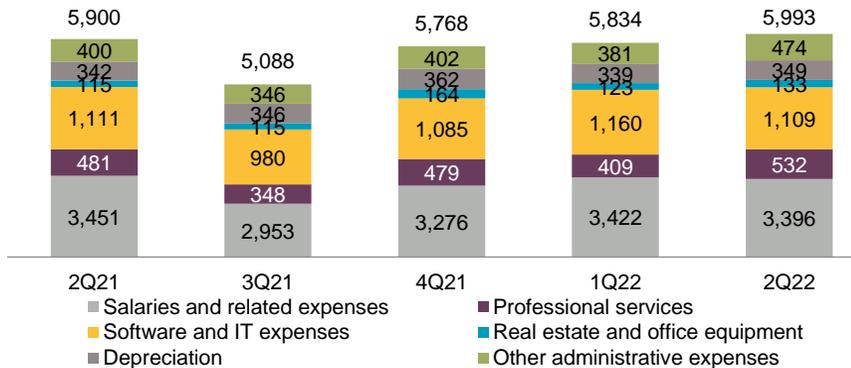
### Administrative expenses<sup>1</sup> ISKm



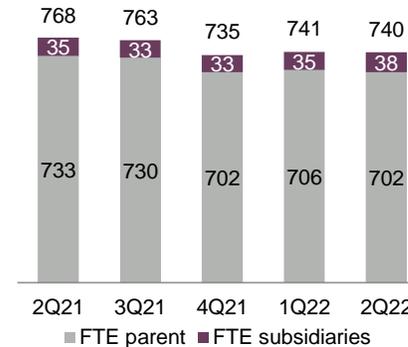
### Cost-to-income ratio<sup>2</sup>



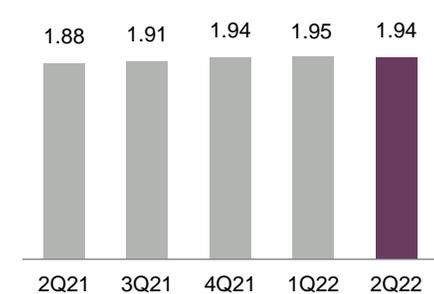
### Administrative expenses<sup>1</sup> – by type ISKm



### FTE period end<sup>3</sup>



### Total assets / FTE<sup>3</sup> ISKbn



1. Administrative expenses in 2Q21 are excluding 588m one-off cost related to the Bank's IPO. 2. Calculated as (Administrative expenses + Contribution to the Depositor's and Investors' Guarantee Fund – one off items) / Total operating income – one-off items). 2. Target was updated in 1Q21 from the previous <55% 3. FTE numbers exclude seasonal employees.



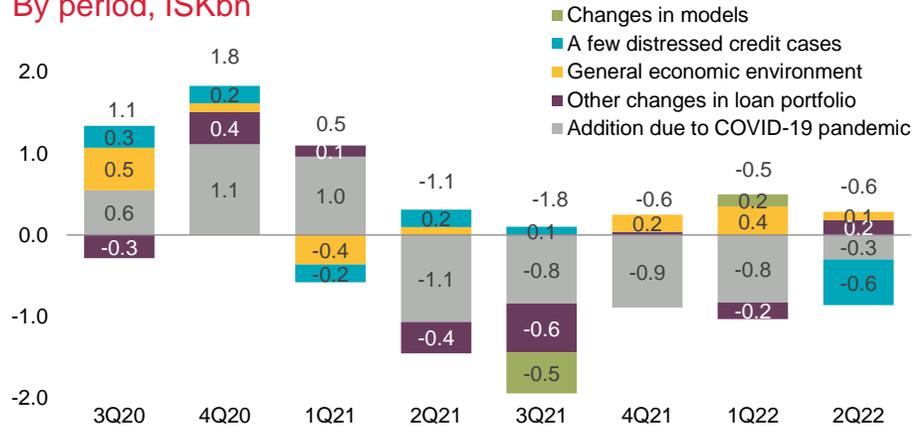
# Impairment reversals continued in 2Q22

Majority of forborne borrowers have resumed payments

## Highlights

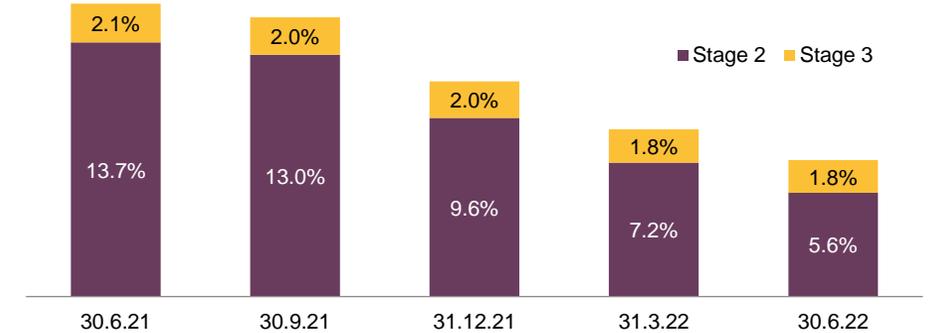
- Reserve coverage ratio (RCR) for impairment allowance on Stage 3 was 24% at end of 2Q22
- The RCR fell when a disputed loan that had been fully impaired was paid up following a favourable court ruling
- The definition of forbearance includes a 24-month probation period. Therefore, loans are classified as forborne even after normal payments have resumed
- Loans amounting to ISK 66bn (80% of total) are expected to exit forbearance probation in 2022

## Net impairment on financial assets By period, ISKbn



## Loans to customers: Stage 2 and 3 (NPL)

Development of gross carrying amount as ratio of total loans

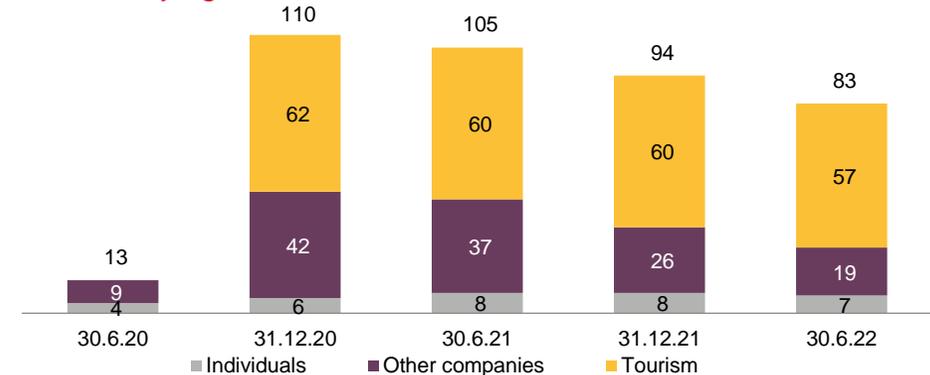


## Current and expected cost-of-risk

- Annualised cost of risk was -20bp in 2Q22 compared to -42bp for 2Q21
- Additional impairment allowance currently attributable to the tourism overlay and stage transfer is approx. ISK 0.9bn at end of 2Q22 down from 2.0bn at YE21
- The probability weights of economic scenarios were shifted to 20% (good), 50% (baseline), and 30% (bad) at end of 2Q22. A shift of 5% from baseline to the bad scenario would increase the impairment allowance by ISK 0.3bn while a 5% shift from the baseline to the good would decrease the allowance by ISK 0.15bn
- In 2Q22 a total of approximately ISK 750m of impairment reversals was a result of a favourable court ruling regarding a fully impaired loan

## Performing loans with forbearance

Gross carrying amount, ISKbn



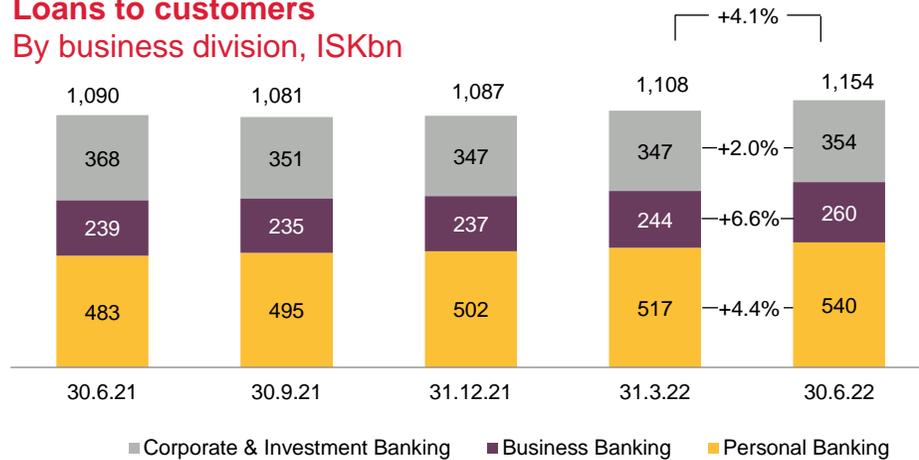


# Lending volume growth across all business units

Credit quality remains strong and highly collateralised loan portfolio

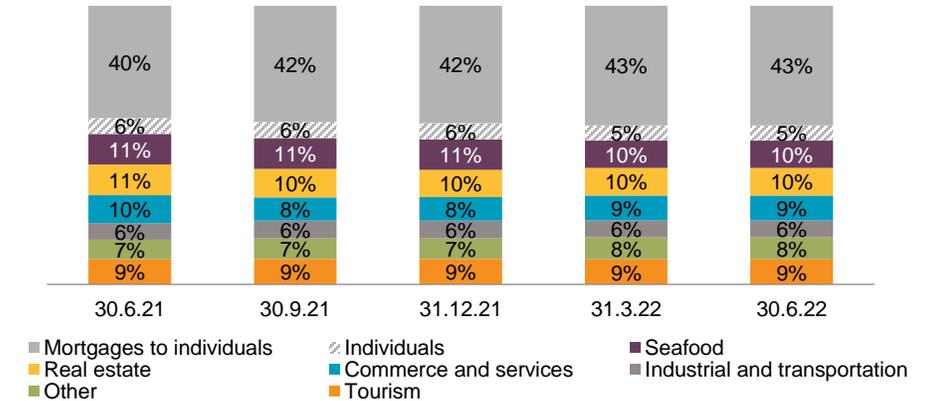
## Loans to customers

By business division, ISKbn



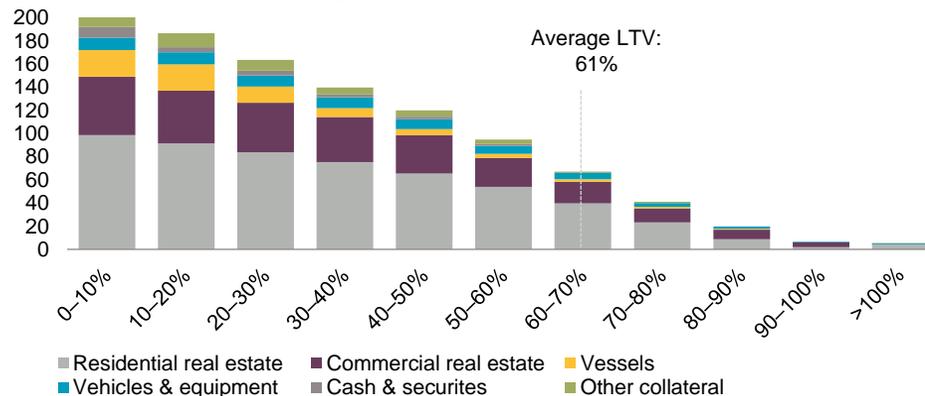
## Loans to customers

By sector, with tourism as a separate sector



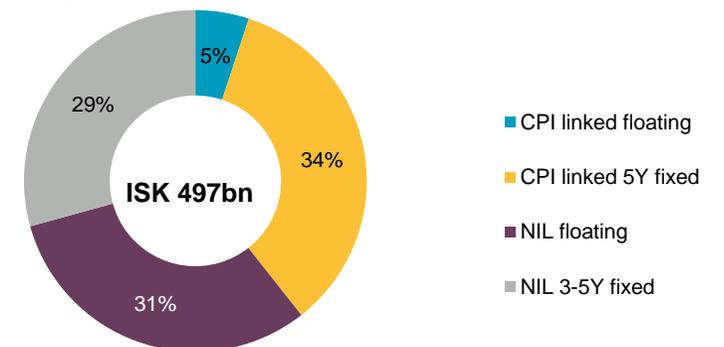
## LTV distribution by underlying asset class

30.6.2022, loan splitting approach, ISKbn



## Mortgage portfolio<sup>1</sup>

Gross carrying amount, 30.6.2022



1. NIL stands for non-index linked loans.





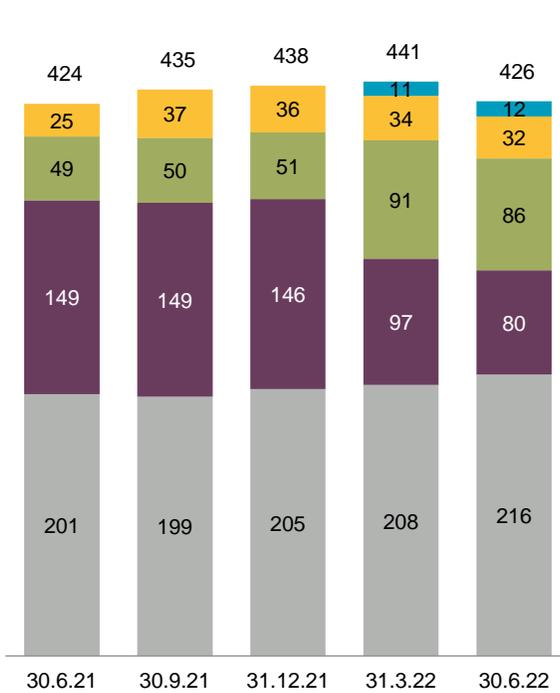
# Seasoned and diversified long-term funding programme

Majority of 2022 maturities already funded through €300m sustainable bond issue in January

## Highlights

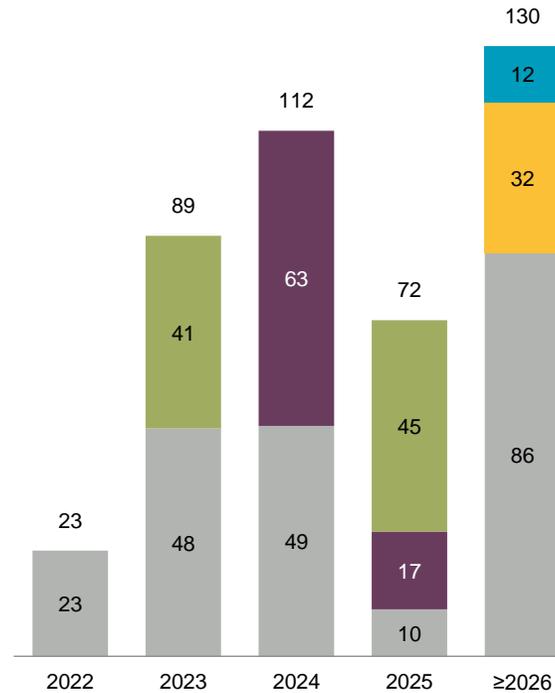
- S&P Global ratings BBB/A-2 with stable outlook confirmed on 13 July 2022
- In June, the Bank signed a new covered bond programme. Rated A by Standard & Poor's, it will permit issuance in foreign currencies, allowing broader market access and investor diversification
- The Bank has a call option on its SEK 750 Tier 2 of 2027 in November 2022 and a January 2023 call on its EUR 300m senior bond maturing in January 2024
- At end of 2Q22, total LCR ratio was 147%, FX LCR was 240% and total NFSR was 118%
- The Bank's MREL requirement is 21% of total risk exposure amount (TREA) and applies from the date of the announcement, 26 April 2022. The Bank will fulfil the MREL requirement from the outset

## Sources of borrowings Development, ISKbn



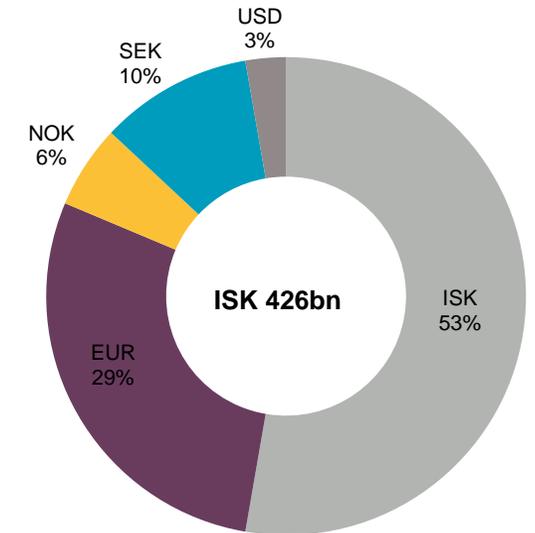
- Other borrowing
- Subordinated bonds
- Senior unsecured - green and sustainable
- Senior unsecured
- Covered bonds

## Contractual maturity profile of borrowings ISKbn



- Other borrowing
- Subordinated bonds
- Senior unsecured - green and sustainable
- Senior unsecured
- Covered Bonds

## Currency split of borrowings 30.6.22





# Strong capital position and dividend capacity

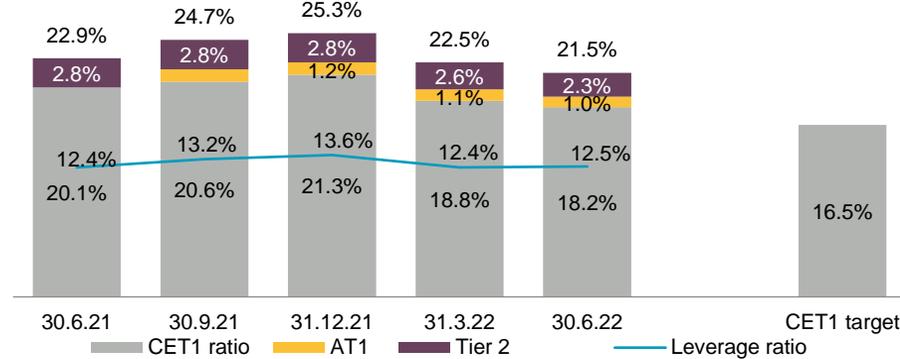
Opportunity exists to optimise capital composition and to continue consistent dividends

## Highlights

- Current and long-term expected total capital requirements of 17.9% and 19.0% respectively
- Additional AT1 issuance potential of ISK 6-7bn to optimise capital structure
- Increase in REA in 2Q22 due to strong and profitable loan growth in 2Q22. This leads to drop in CET1 ratio and a reduction in excess capital

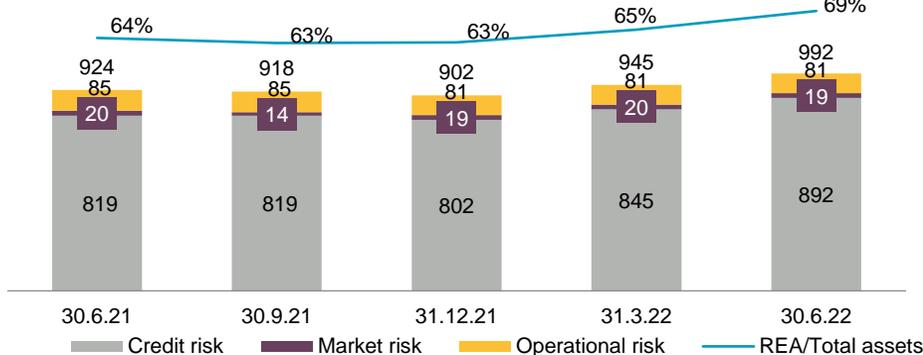
## Capital ratios and leverage ratio

% of REA (% of total exposure for leverage ratio)



## Risk exposure amount (REA)

ISKbn



## Capital distribution plans

- **ISK 30-35bn of excess CET1 capital**
  - Plan to optimise capital structure before year-end 2023
  - Distribution in the form of share buybacks or special dividends, method and timing subject to the market conditions
  - ISK 15bn of capital release planned in the coming months, subject to market conditions



# Q&A



# Appendix I – About Íslandsbanki and additional financial information



# This is Íslandsbanki

Moving Iceland forward by empowering our customers to succeed

## Vision and Values

Vision to be  
**#1 for service**



Passion



Professionalism



Collaboration

## The Bank



**FTEs  
702**  
number of FTEs at  
Íslandsbanki at  
period end



**12** branches



Listed to  
Nasdaq  
Iceland as  
of June  
2021



## Market share<sup>1</sup>



**31%** retail customers



**37%** SMEs



**35%** large  
companies

## Sustainability 2022



Íslandsbanki receives top ESG score (90/100) from Reitun for the second year in a row



The Bank's score for environmental practices has risen by 12.9% year-on-year



Total avoided greenhouse gas emissions in 2021 ~16,800 tCO<sub>2</sub>e

## Key Figures 2Q22

ROE	<b>11.7%</b>	LCR	<b>147%</b>
		Group, all currencies	
Cost-to-income ratio	<b>42.7%</b>	NSFR	<b>118%</b>
		Group, all currencies	
CET1 ratio <sup>2</sup>	<b>18.2%</b>	Leverage ratio <sup>2</sup>	<b>12.5%</b>
Total capital ratio <sup>2</sup>	<b>21.5%</b>	Total assets	<b>ISK 1,437bn</b>

## Ratings and certifications

**S&P Global**  
Ratings  
**BBB/A-2**  
Stable outlook



EQUAL PAY  
CERTIFICATE  
2018 - 2021



EXEMPLARY IN  
CORPORATE GOVERNANCE

## Digital milestones 2Q22



New pension platform released, enables self service for pension customers



Corporates can apply for and modify overdraft in app



App available in Polish

1. Based on Gallup surveys regarding primary bank. 12 months rolling average for retail customers, December 2021 survey for SMEs and 2021 average for large companies.



# Financial overview

## Key figures & ratios

		2Q22	1Q22	4Q21	3Q21	2Q21
<b>PROFITABILITY</b>	Profit for the period, ISKm	5,880	5,187	7,092	7,587	5,431
	Return on equity	11.7%	10.2%	14.2%	15.7%	11.6%
	Net interest margin (of total assets)	2.9%	2.6%	2.4%	2.4%	2.4%
	Cost-to-income ratio <sup>1</sup>	42.7%	47.6%	45.3%	39.4%	49.9%
	Cost of risk <sup>2</sup>	(0.20%)	(0.17%)	(0.23%)	(0.64%)	(0.42%)
		<b>30.6.22</b>	<b>31.3.22</b>	<b>31.12.21</b>	<b>30.9.21</b>	<b>30.6.21</b>
<b>BALANCE SHEET</b>	Loans to customers, ISKm	1,153,677	1,107,893	1,086,327	1,081,418	1,089,723
	Total assets, ISKm	1,437,253	1,446,355	1,428,821	1,456,372	1,446,860
	Risk exposure amount, ISKm	992,883	945,321	901,646	917,764	924,375
	Deposits from customers, ISKm	756,862	761,471	744,036	754,442	765,614
	Customer loans to customer deposits ratio	152%	145%	146%	143%	142%
	Non-performing loans (NPL) ratio <sup>3</sup>	1.8%	1.8%	2.0%	2.0%	2.1%
<b>LIQUIDITY</b>	Net stable funding ratio (NSFR), for all currencies	118%	123%	122%	121%	122%
	Liquidity coverage ratio (LCR), for all currencies	147%	195%	156%	225%	187%
<b>CAPITAL</b>	Total equity, ISKm	203,662	197,201	203,710	197,381	190,355
	CET 1 ratio <sup>4</sup>	18.2%	18.8%	21.3%	20.6%	20.1%
	Tier 1 ratio <sup>4</sup>	19.2%	19.9%	22.5%	21.8%	20.1%
	Total capital ratio <sup>4</sup>	21.5%	22.5%	25.3%	24.7%	22.9%
	Leverage ratio <sup>4</sup>	12.5%	12.4%	13.6%	13.2%	12.4%

1. Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One-off items) / (Total operating income – One-off items). 2. Negative cost of risk means that there is a net release of impairments. 3. Stage 3, loans to customers, gross carrying amount. 4. Including 3Q21 profit for 30.9.21 and 1Q22 profit for 31.3.22.



# Income growth of 16% YoY driven by NII and NFCI

Robust profitability in 2Q22 built on a solid platform

Income statement, ISKm	2Q22	2Q21	Δ%	1H22	1H21	Δ%	2021
Net interest income	10,254	8,417	22%	19,463	16,607	17%	34,043
Net fee and commission income	3,434	2,907	18%	6,498	5,769	13%	12,849
Net financial income (expense)	208	619	(66%)	113	912	(88%)	2,499
Net foreign exchange gain	75	95	(21%)	241	225	7%	479
Other operating income	59	82	(28%)	324	204	59%	302
<b>Total operating income</b>	<b>14,030</b>	<b>12,120</b>	<b>16%</b>	<b>26,639</b>	<b>23,717</b>	<b>12%</b>	<b>50,172</b>
Salaries and related expenses	(3,396)	(3,594)	(6%)	(6,818)	(7,168)	(5%)	(13,397)
Other operating expenses	(2,597)	(2,894)	(10%)	(5,009)	(5,172)	(3%)	(9,799)
<b>Administrative expenses</b>	<b>(5,993)</b>	<b>(6,488)</b>	<b>(8%)</b>	<b>(11,827)</b>	<b>(12,340)</b>	<b>(4%)</b>	<b>(23,196)</b>
Contribution to the Depositor's and Investors' Guarantee Fund	0	(162)	(100%)	(165)	(344)	(52%)	(688)
Bank tax	(412)	(451)	(9%)	(842)	(861)	(2%)	(1,683)
<b>Total operating expenses</b>	<b>(6,405)</b>	<b>(7,101)</b>	<b>(10%)</b>	<b>(12,834)</b>	<b>(13,545)</b>	<b>(5%)</b>	<b>(25,567)</b>
Net impairment on financial assets	575	1,140	(50%)	1,058	622	70%	3,018
<b>Profit before tax</b>	<b>8,200</b>	<b>6,159</b>	<b>33%</b>	<b>14,863</b>	<b>10,794</b>	<b>38%</b>	<b>27,623</b>
Income tax expense	(2,331)	(769)	203%	(3,794)	(1,805)	110%	(5,119)
<b>Profit for the period from continuing operations</b>	<b>5,869</b>	<b>5,390</b>	<b>9%</b>	<b>11,069</b>	<b>8,989</b>	<b>23%</b>	<b>22,504</b>
Discontinued operations held for sale, net of income tax	11	41	(73%)	(2)	57	(104%)	1,221
<b>Profit for the period</b>	<b>5,880</b>	<b>5,431</b>	<b>8%</b>	<b>11,067</b>	<b>9,046</b>	<b>22%</b>	<b>23,725</b>

## Key ratios

Net Interest Margin (NIM)	2.9%	2.4%		2.7%	2.4%		2.4%
Cost-to-income ratio (C/I)	42.7%	49.9%		45.0%	50.6%		46.2%
Return on Equity (ROE)	11.7%	11.6%		10.9%	9.7%		12.3%
Cost of risk (COR)	(0.20%)	(0.42%)		(0.19%)	0.12%		(0.28%)



# Balance sheet reflects a balanced loan and funding profile

## Conservative mix of assets and stable funding

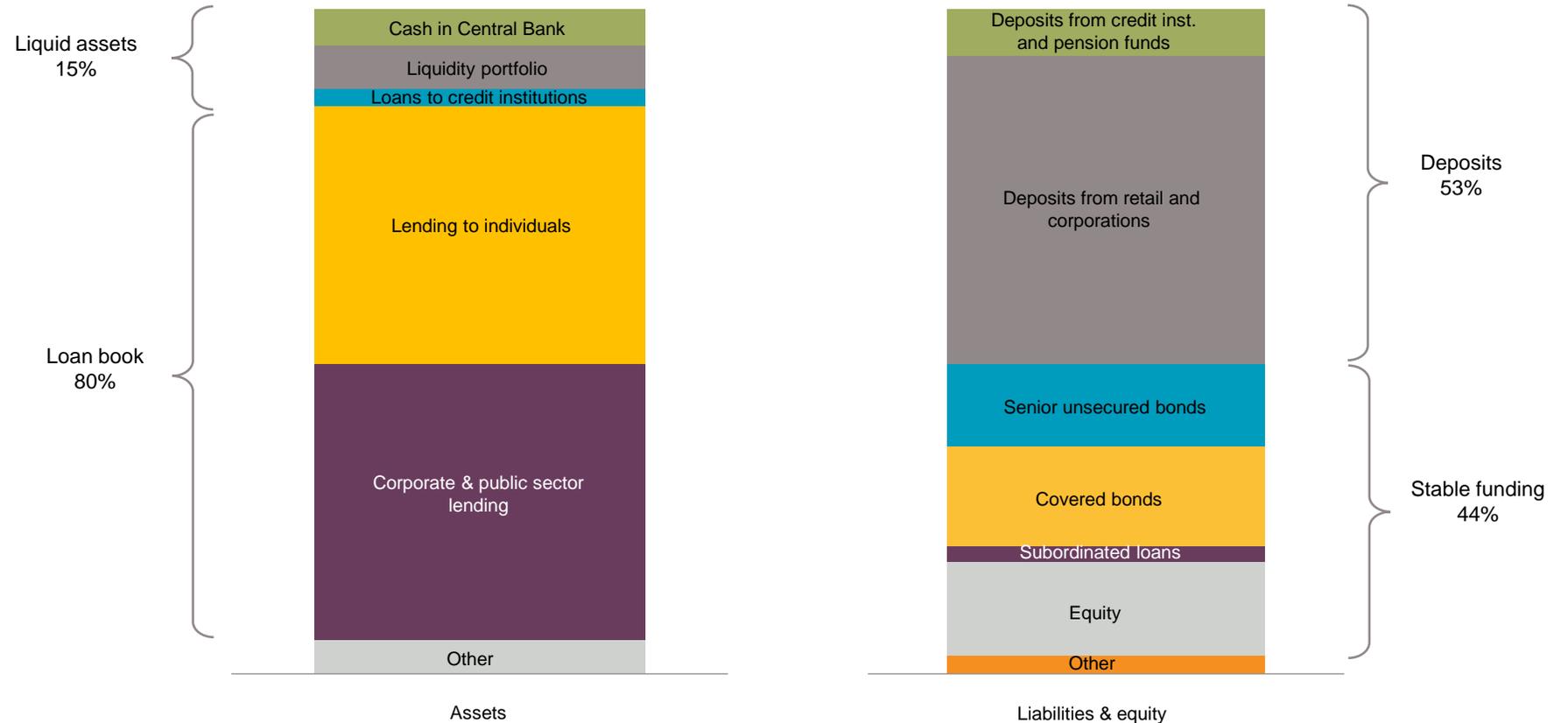
### Assets

- Vast majority of assets consist of lending to both retail and corporates
- Strong liquidity portfolio is a consistent factor in balance sheet management
- Very limited exposure to non-liquid or non-lending assets

### Liabilities

- Deposits from retail and corporates are the single largest funding source
- Bonds and debt instruments have become a more prominent part of the funding mix thanks to continuous focus on attracting new pockets of demand, including foreign currency and ESG issuance

**Simplified balance sheet structure**  
30.6.2022, ISK 1,437bn





# Growth in loans to customers continues

Steady mortgage growth supported by a strong capital base

<b>Assets, ISKm</b>	<b>30.6.22</b>	<b>31.3.22</b>	<b>Δ</b>	<b>Δ%</b>	<b>31.12.21</b>	<b>Δ</b>	<b>Δ%</b>
Cash and balances with Central Bank	77,884	77,799	85	0%	113,667	(35,783)	(31%)
Loans to credit institutions	37,226	73,220	(35,994)	(49%)	43,988	(6,762)	(15%)
Bonds and debt instruments	108,477	130,700	(22,223)	(17%)	132,289	(23,812)	(18%)
Derivatives	6,193	4,245	1,948	46%	2,445	3,748	153%
Loans to customers	1,153,677	1,107,893	45,784	4%	1,086,327	67,350	6%
Shares and equity instruments	25,789	28,655	(2,866)	(10%)	31,677	(5,888)	(19%)
Investment in associates	3,836	767	3,069	400%	939	2,897	309%
Property and equipment	6,846	6,911	(65)	(1%)	7,010	(164)	(2%)
Intangible assets	3,304	3,327	(23)	(1%)	3,351	(47)	(1%)
Other assets	12,126	11,170	956	9%	5,784	6,342	110%
Non-current assets and disposal groups held for sale	1,895	1,668	227	14%	1,344	551	41%
<b>Total Assets</b>	<b>1,437,253</b>	<b>1,446,355</b>	<b>-9,102</b>	<b>(1%)</b>	<b>1,428,821</b>	<b>8,432</b>	<b>1%</b>

## Key ratios

Risk Exposure Amount (REA)	992,883	945,321	47,562	5%	901,646	91,237	10%
Non-performing loans (NPL) ratio <sup>1</sup>	1.8%	1.8%			2.0%		

1. Stage 3, loans to customers, gross carrying amount.



# Diversified funding base

## Deposits are the largest source of funding

<b>Liabilities &amp; Equity, ISKm</b>	<b>30.6.22</b>	<b>31.3.22</b>	<b>Δ</b>	<b>Δ%</b>	<b>31.12.21</b>	<b>Δ</b>	<b>Δ%</b>
Deposits from Central Bank and credit institutions	11,437	10,949	488	4%	13,384	(1,947)	(15%)
Deposits from customers	756,862	761,471	(4,609)	(1%)	744,036	12,826	2%
Derivative instruments and short positions	11,410	11,013	397	4%	9,467	1,943	21%
Debt issued and other borrowed funds	393,754	406,845	(13,091)	(3%)	402,226	(8,472)	(2%)
Subordinated loans	32,181	34,139	(1,958)	(6%)	35,762	(3,581)	(10%)
Tax liabilities	8,498	6,980	1,518	22%	6,432	2,066	32%
Other liabilities	18,498	16,802	1,696	10%	12,848	5,650	44%
Non-current liabilities and disposal groups held for sale	951	955	(4)	(0%)	956	(5)	(1%)
<b>Total Liabilities</b>	<b>1,233,591</b>	<b>1,249,154</b>	<b>(15,563)</b>	<b>(1%)</b>	<b>1,225,111</b>	<b>8,480</b>	<b>1%</b>
<b>Total Equity</b>	<b>203,662</b>	<b>197,201</b>	<b>6,461</b>	<b>3%</b>	<b>203,710</b>	<b>(48)</b>	<b>(0%)</b>
<b>Total Liabilities and Equity</b>	<b>1,437,253</b>	<b>1,446,355</b>	<b>(9,102)</b>	<b>(1%)</b>	<b>1,428,821</b>	<b>8,432</b>	<b>1%</b>

### Key ratios

Customer loans to customer deposits ratio	152%	145%	146%
REA/total assets	69.1%	65.4%	63.1%
Net stable funding ratio (NSFR)	118%	123%	122%
Liquidity coverage ratio (LCR)	147%	195%	156%
Total capital ratio <sup>1</sup>	21.5%	22.5%	25.3%
Tier 1 capital ratio <sup>1</sup>	19.2%	19.9%	22.5%
Leverage ratio <sup>1</sup>	12.5%	12.4%	13.6%

1. Including first quarter profit for 31.3.22.



# Appendix II – Icelandic economy update



# Export-driven GDP growth following robust growth in demand

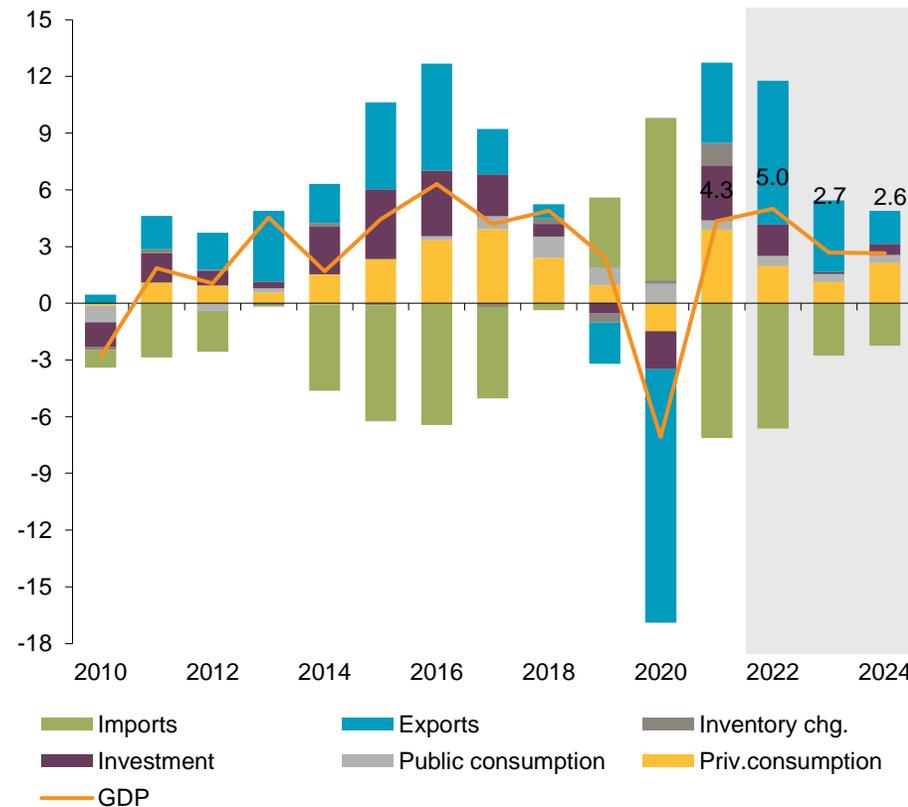
## GDP growth rapid in 2022 but slower in coming years

### Highlights

- After a 7.1% contraction in 2020, the Icelandic economy recovered strongly in 2021, with GDP growth measuring 4.3%
- Growth was driven mainly by domestic demand. Exports also picked up strongly, albeit outpaced by import growth
- ISB Research (forecast published in May-2022) expects GDP growth at 5.0% in 2022, the fastest growth rate since 2016
- Exports take over from domestic demand as the main catalyst of growth, with a rapid recovery of tourism and an increase in other exports. Growing consumption and investment also fuel GDP growth in 2022
- For 2023, GDP growth is forecast to measure 2.7%, with exports once again the main driver, although growth in exports as well as domestic demand will ease year-on-year
- For 2024, GDP growth is projected at 2.6% as export growth eases further and tighter economic policy and supply constraints slow the pace of growth
- If either or both the Ukraine war and the COVID-19 endgame put severe pressure on the global economy in the coming term, it could weaken the Icelandic economy further ahead

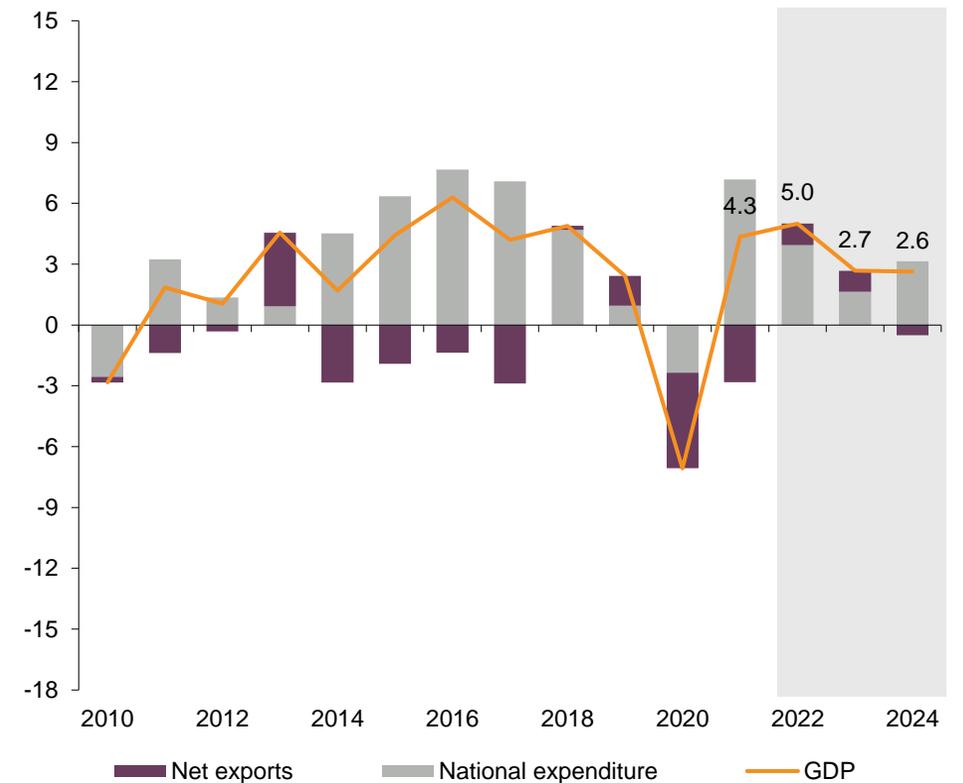
### GDP and contribution of its subcomponents

Volume change from prior year (%)



### GDP, domestic demand, and external trade

Volume change from prior year (%)



Sources: Statistics Iceland, ÍSB Research.



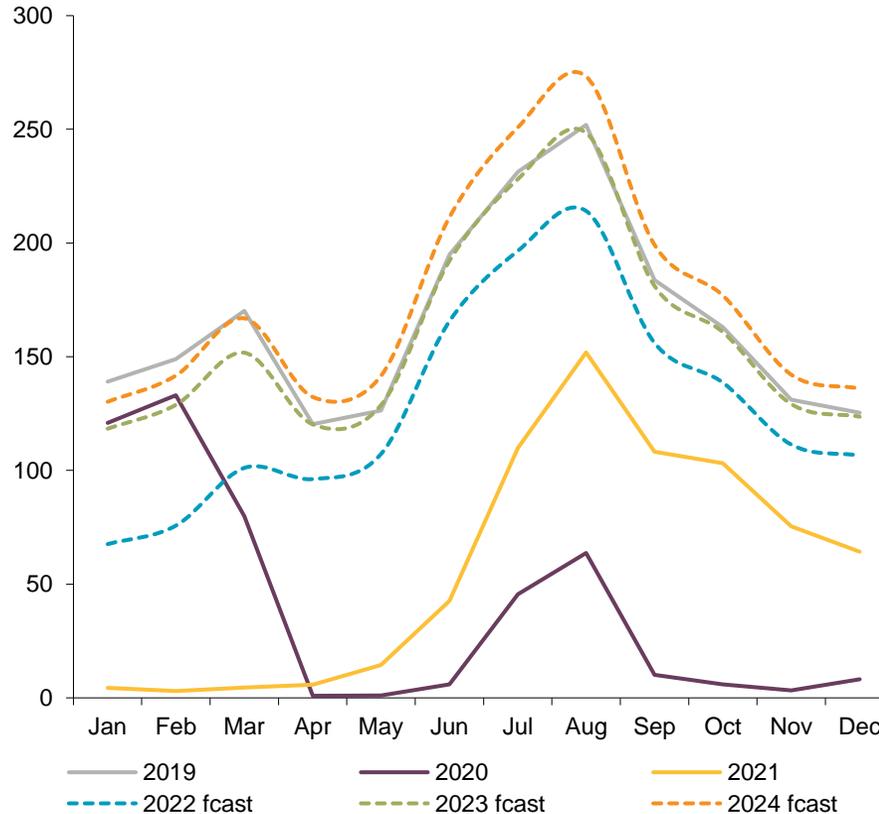
# Tourism recovering swiftly from a two-year drought

We forecast that 1.5-1.6 million tourists will visit Iceland in 2022

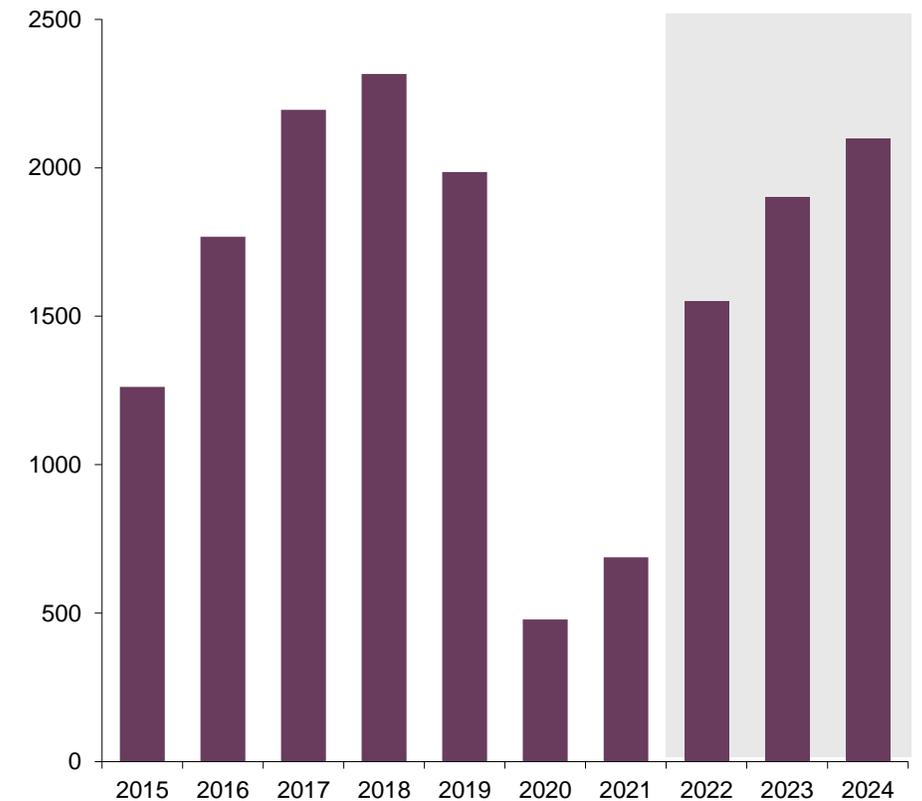
## Highlights

- After a turbulent two-year period the tourist sector appears poised for a swift recovery
- 636,000 tourists visited Iceland in 1H of 2022, the largest total for this period since 2019
- Tourism operators are upbeat about the summer and autumn. This year's tourist numbers could come to 80-90% of the 2019 total
- ISB Research expects 1.5-1.6 million tourists this year, about the same number as in the mid-2010s
- Tourist numbers are assumed to rise to 1.9 million in 2023 and 2.1 million in 2024
- The slowdown in growth further ahead is due in part to a higher real exchange rate and the prospect of weaker growth in global demand
- Even though visitors were far fewer in 2021 than before the pandemic, stayed longer and spent more on average in Iceland than they did previously
- Average revenues per tourist will likely continue to be somewhat higher than in the past decade

### Number of foreign tourists, by month thousands



### Number of foreign tourists, by year thousands



Sources: Icelandic Tourist Board, ÍSB Research.



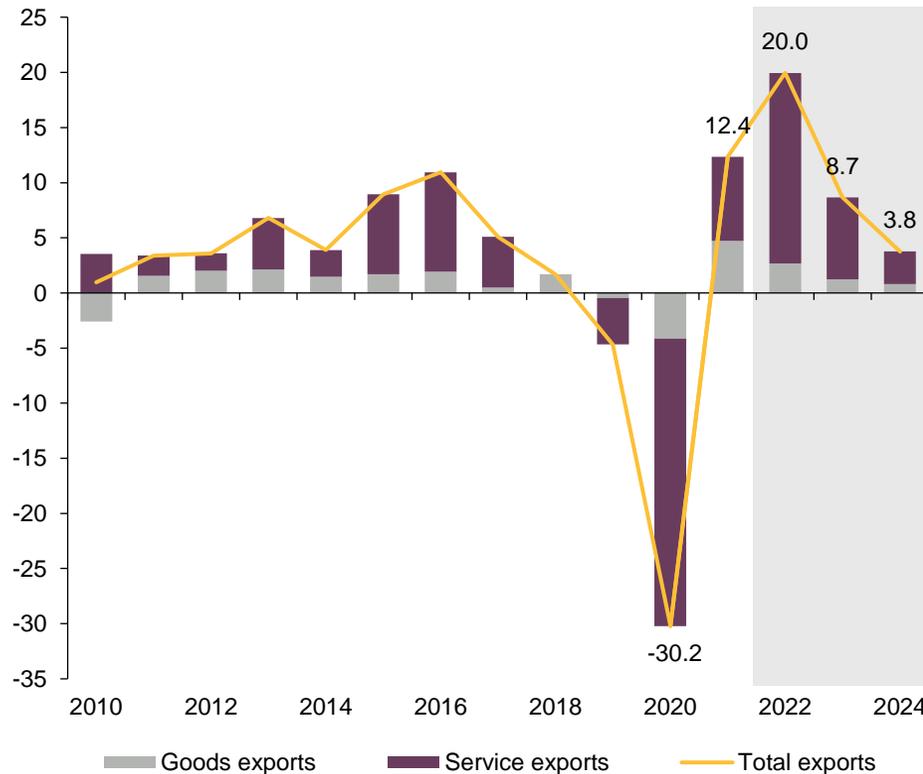
# Current account balance set to improve in the near term

Increased share of exports in GDP growth spurs a recovery of external trade in coming quarters

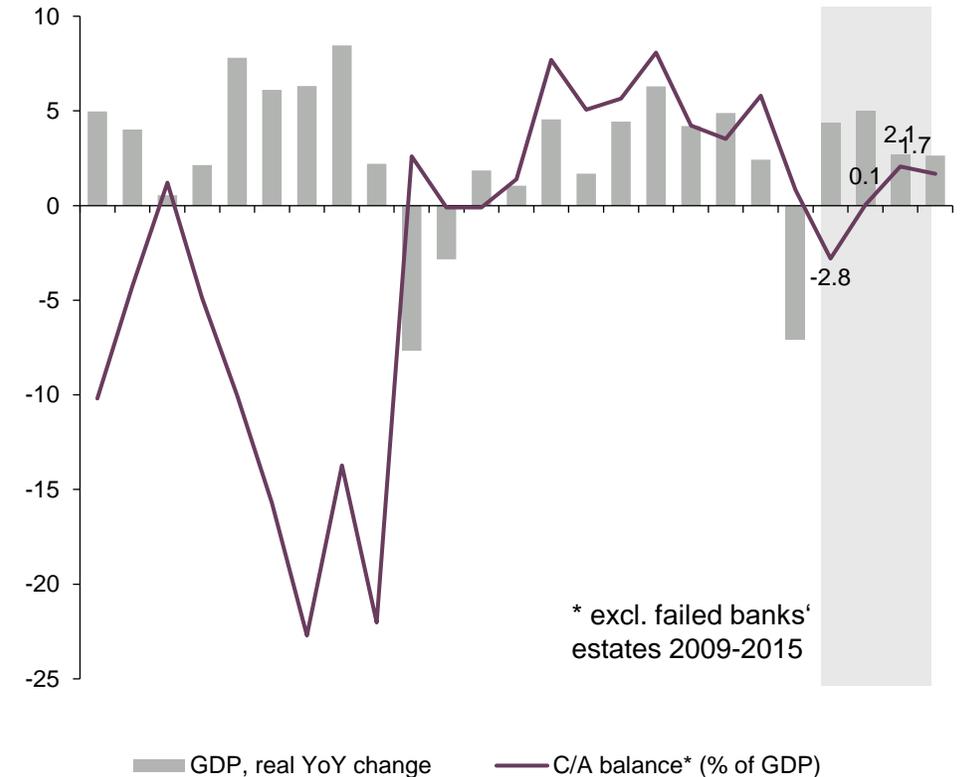
## Highlights

- The rapid recovery of tourism explains a large share of the forecasted 20% export growth in 2022 and just almost 9% growth in 2023
- Furthermore, the outlook is for stronger exports of farmed fish, capelin, aluminium and other industrial goods, and increasingly, intellectual property usage
- The export growth in the abovementioned goods is partly offset by a contraction in exports of groundfish, particularly cod
- For 2021 Iceland recorded a current account deficit of ISK 90.2bn, or 2.8% of GDP. It was the first full-year deficit since 2011
- For 2022, though, the outlook is for the current account to be in balance
- For 2022-2023, a return to current account surplus is expected as export growth outpaces import growth and terms of trade improve somewhat
- Iceland's net external assets currently total just over 4/10 of GDP. This could improve even further during the forecast horizon

### Exports and contribution from subcomponents % change



### Current account balance and GDP growth % of GDP and % change YoY

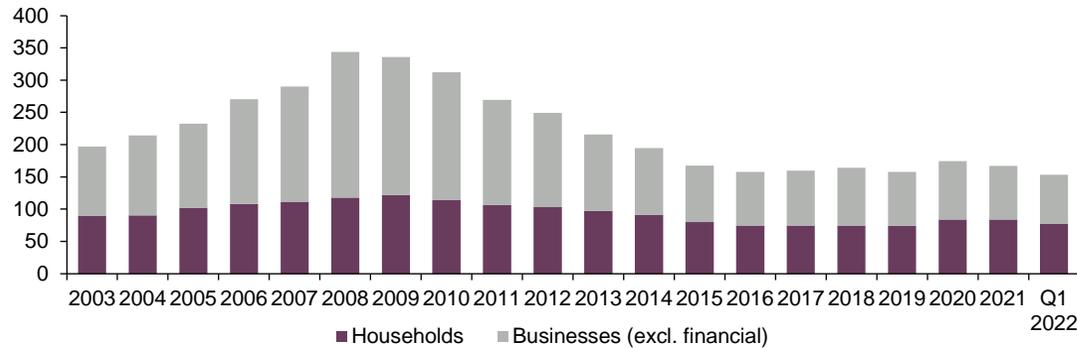




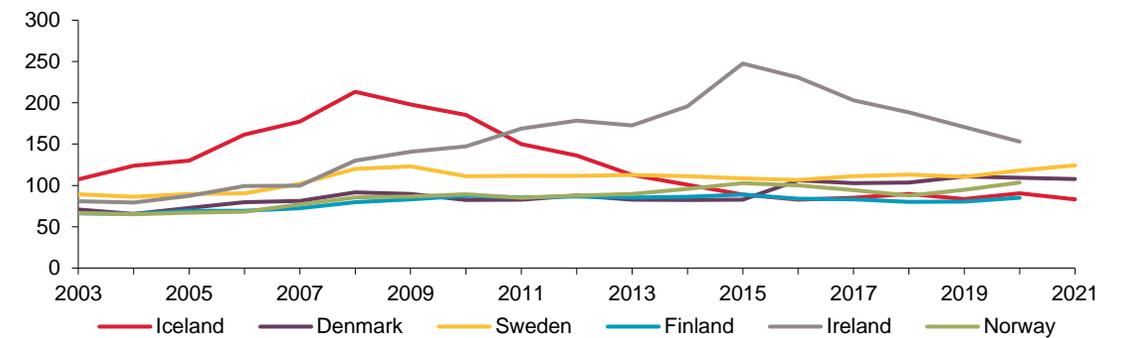
# Domestic balance sheets still healthy

Economy-wide leverage remains moderate in comparison with peers and historical levels

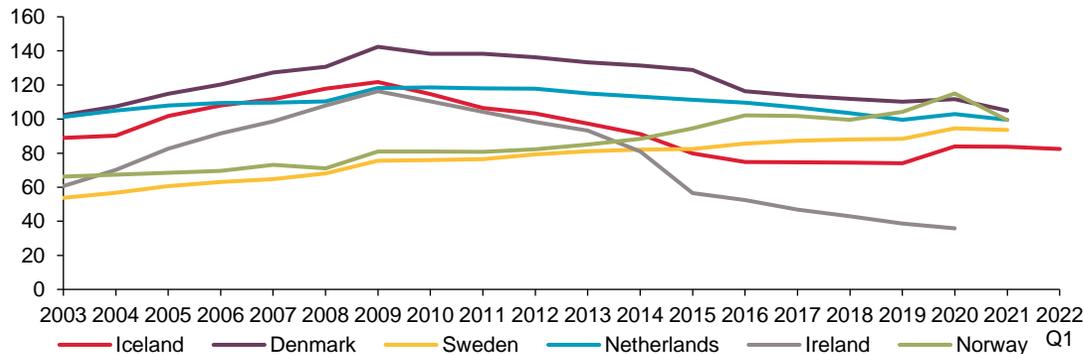
### Private sector debt % of GDP



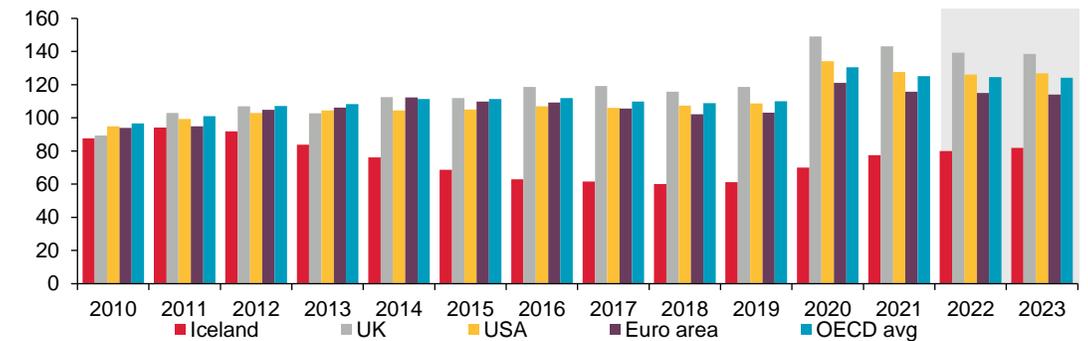
### Corporate debt % of GDP



### Household debt % of GDP



### General government gross financial liabilities % of GDP



Shaded areas indicate OECD forecasts.  
Source: Central Bank of Iceland, Statistics Iceland, OECD and ISB Research.



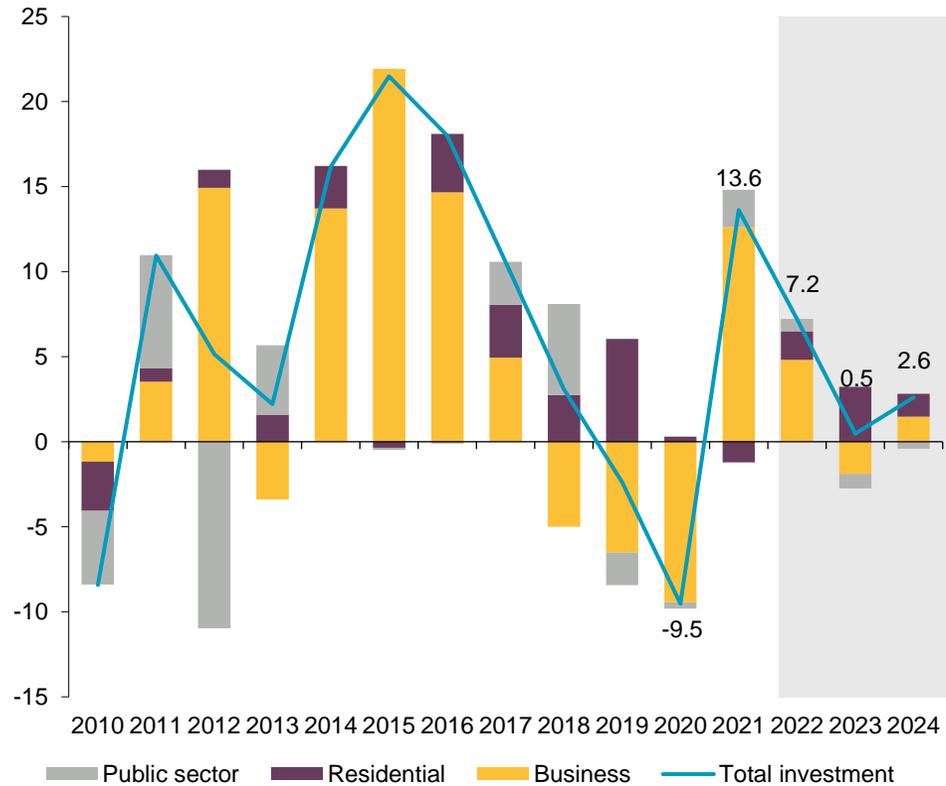
# Investment growth loses pace after a growth spurt

## Residential investment to take over from business investment as the driver of growth

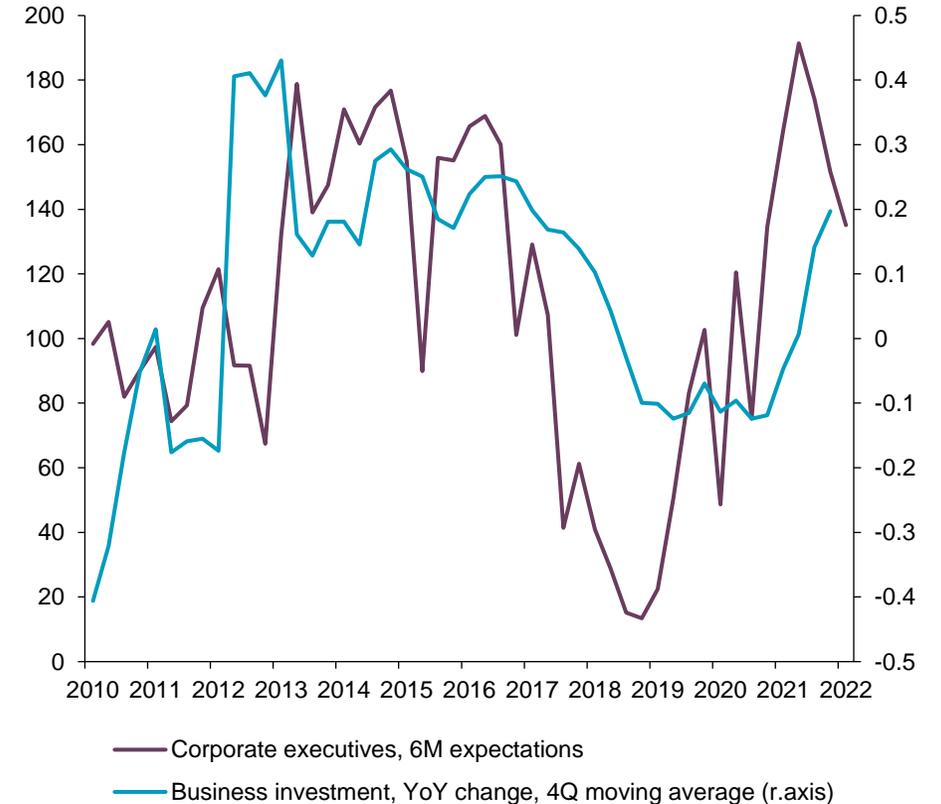
### Highlights

- After a two-year contraction, investment spiked in 2021, with growth measuring just under 14%, its fastest pace in five years
- Business investment growth was extremely strong, and public investment also grew handsomely, while residential investment shrank by over 4%
- The outlook is for relatively robust growth in business investment in 2022. Residential investment will also pick up again and public sector investment looks set to increase moderately
- In 2023, residential investment will likely be the sole driver of growth, as business investment looks set to contract because of rising interest rates and bleaker expectations about firms' operating environment
- 2024 will probably see moderate growth in private sector investment coupled with a contraction in public investment
- ISB Research forecasts that total investment will grow by over 7% in 2022, less than 1% in 2023, and nearly 3% in 2024
- The investment-to-GDP ratio will therefore taper off gradually, although investment will be relatively strong in historical context

### Investment, real change, and contribution of subcomponents %



### Executives' expectations and business investment Index value (left) and % change year-on-year (right)



28 July 2022



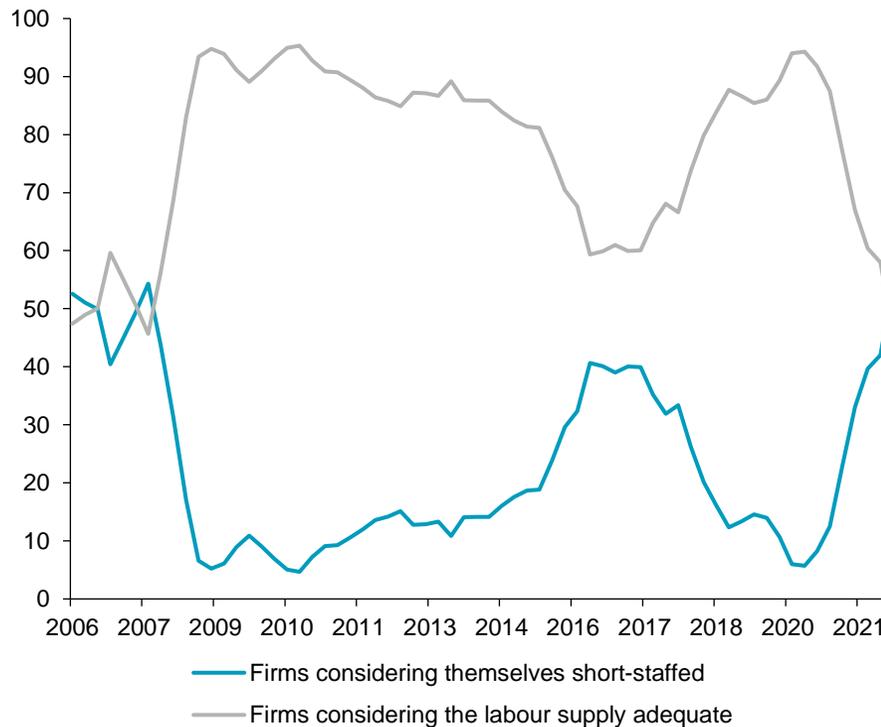
# Unemployment continues to fall

A growing labour shortage will probably be one of the greatest challenges

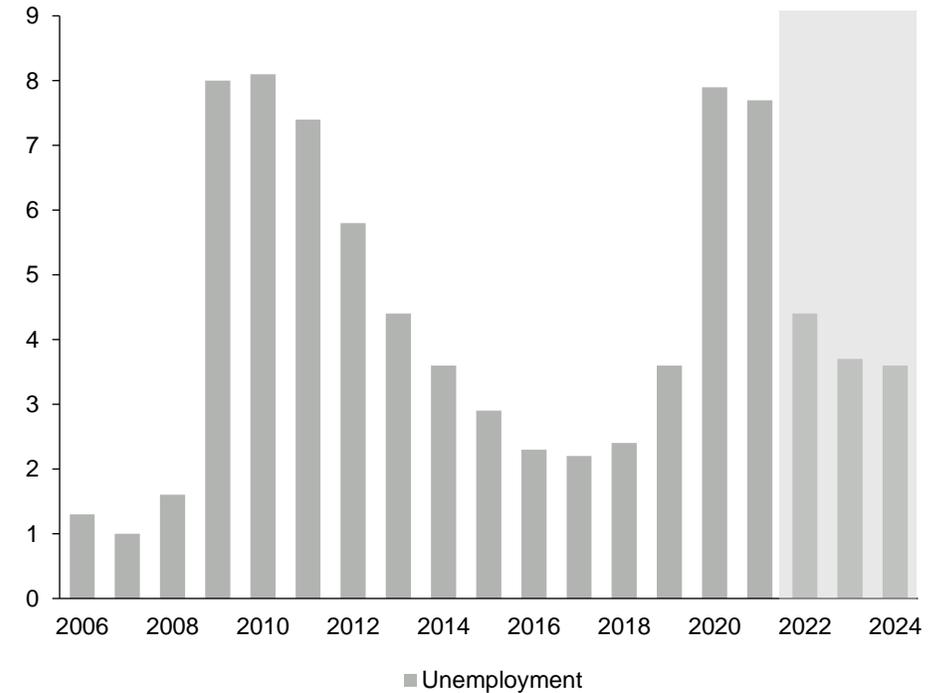
## Highlights

- Unemployment has fallen swiftly after peaking in January 2021 as the relatively swift economic recovery in 2021 has fostered job growth
- Registered unemployment measures 3.3% in June 2022 and looks set to fall even further in coming months
- ISB Research forecasts average year-2022 unemployment at 4.4%
- According to a recent Gallup survey, 54% of company executives consider themselves short-staffed
- Construction and tourism companies in particular envision adding on staff
- As foreign workers have been prominent in these sectors, labour importation is likely to increase markedly this year
- Unemployment seems likely to fall to a new equilibrium in the coming term, averaging 3.7% in 2023 and 3.6% in 2024, which will bring it back to the 2019 level

### Labour supply according to corporate executives %



### Unemployment<sup>1</sup> % of workforce, annual average



28 July 2022

1. Excluding recipients of part-time unemployment benefits. Source: Statistics Iceland, The Central Bank of Iceland, Gallup.



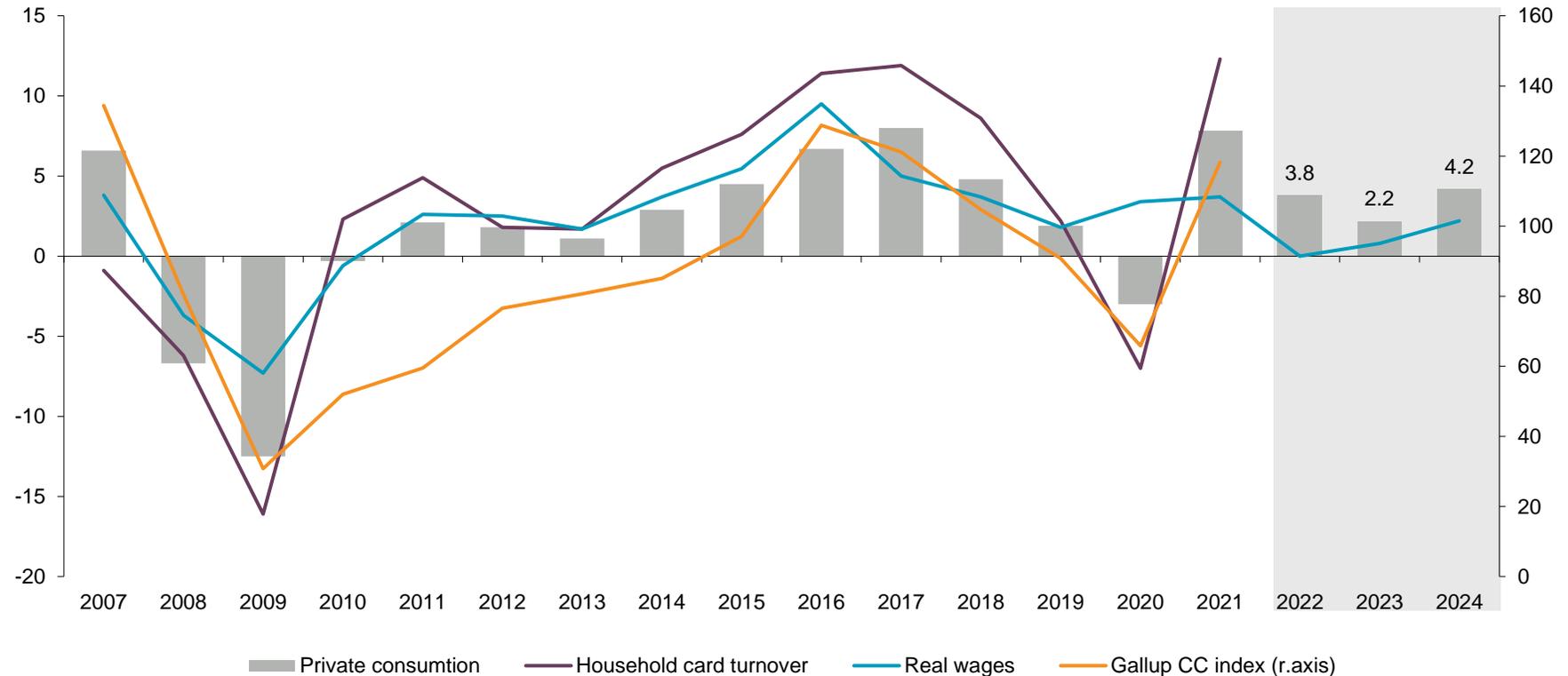
# Inflation erodes household purchasing power

Private consumption growth will be weaker in the near term as a result

## Highlights

- Private consumption rallied last year, growing by 7.6% YoY, after contracting by 3% in 2020
- In real terms, private consumption was 4.4% more in 2021 than in 2019, indicating that Icelanders have more than recovered their pre-pandemic consumption level
- Private consumption is estimated to have increased by 8.8% YoY in 1Q2022, which can largely be attributed to increase in travel and direct purchases abroad by resident households
- Relevant indicators, such as card turnover and real wage growth suggest a relatively strong 2Q2022 as well
- But as the year advances, private consumption growth will probably lose momentum due to declining optimism among households and both inflation and higher rates eroding their purchasing power
- Real wage growth is likely to be halted by a inflation spike in 2022, but assumed to return slowly in coming years
- Households are well positioned, though, and have accumulated significant savings which will probably help sustain private consumption growth for the rest of the year
- Private consumption growth is forecast at 3.8% in 2022, 2.2% in 2023 and 4.2% in 2024

## Private consumption and related indicators % change year-on-year (left) and index value (right)



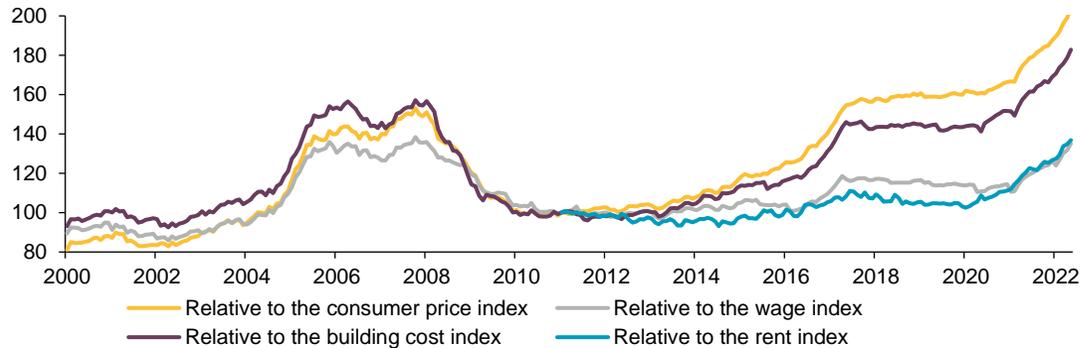


# Real estate markets still buoyant

Commercial property prices rising again while residential house price rises have gained steam

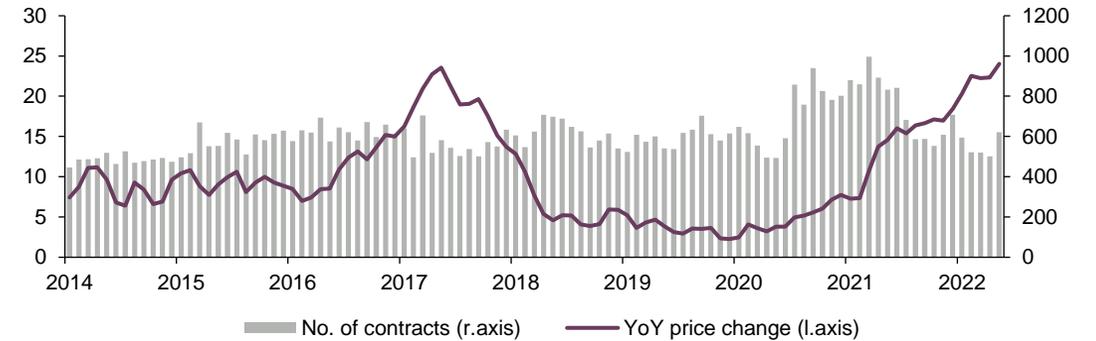
### Capital area house prices relative to macroeconomic fundamentals

Index, January 2011=100



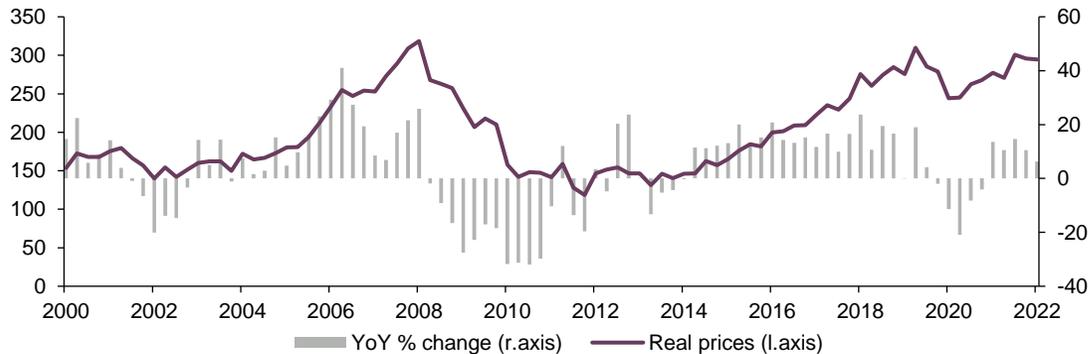
### Residential house prices and turnover in greater Reykjavik

% change (l.axis) and number (r.axis)



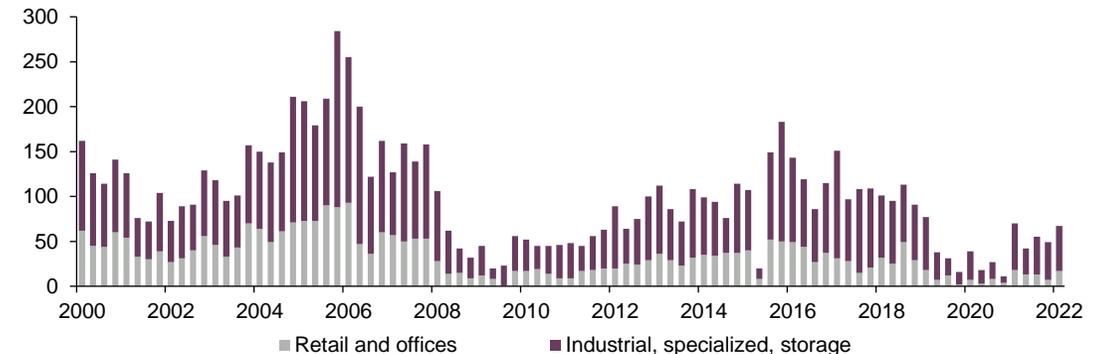
### Commercial property real prices in greater Reykjavik

Index, 1995=100 (l.axis) and % change (r.axis)



### Commercial real estate market activity

No. of registered purchase agreements



28 July 2022

36



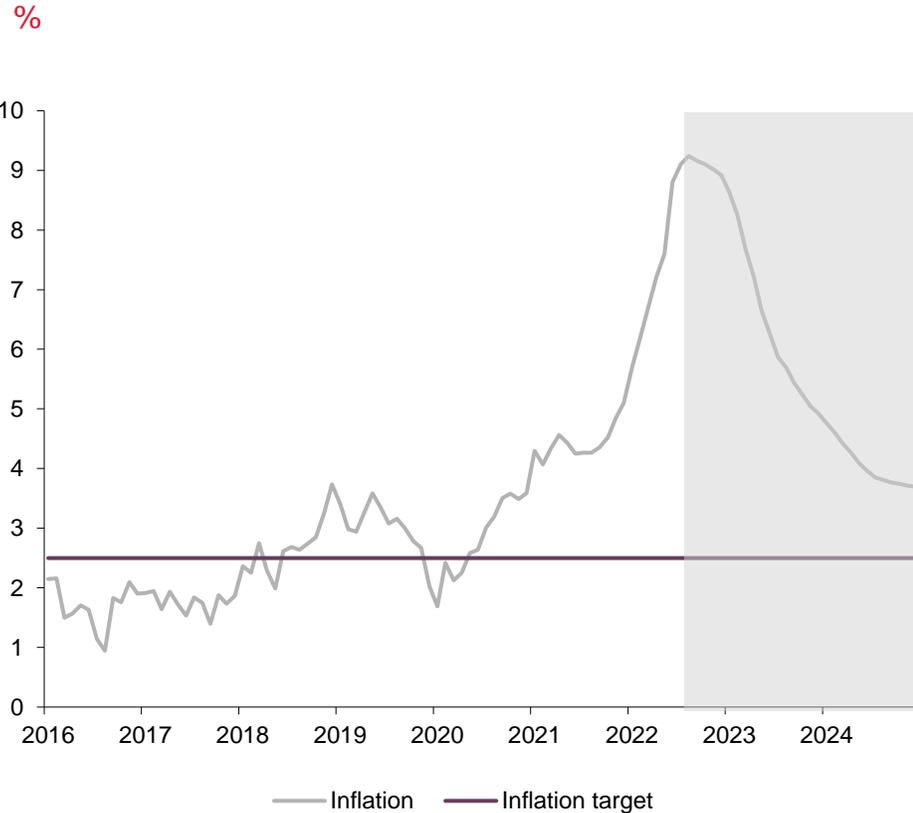
# Inflation to spike in autumn 2022

House prices and import costs the main drivers short-term but wage costs also matter

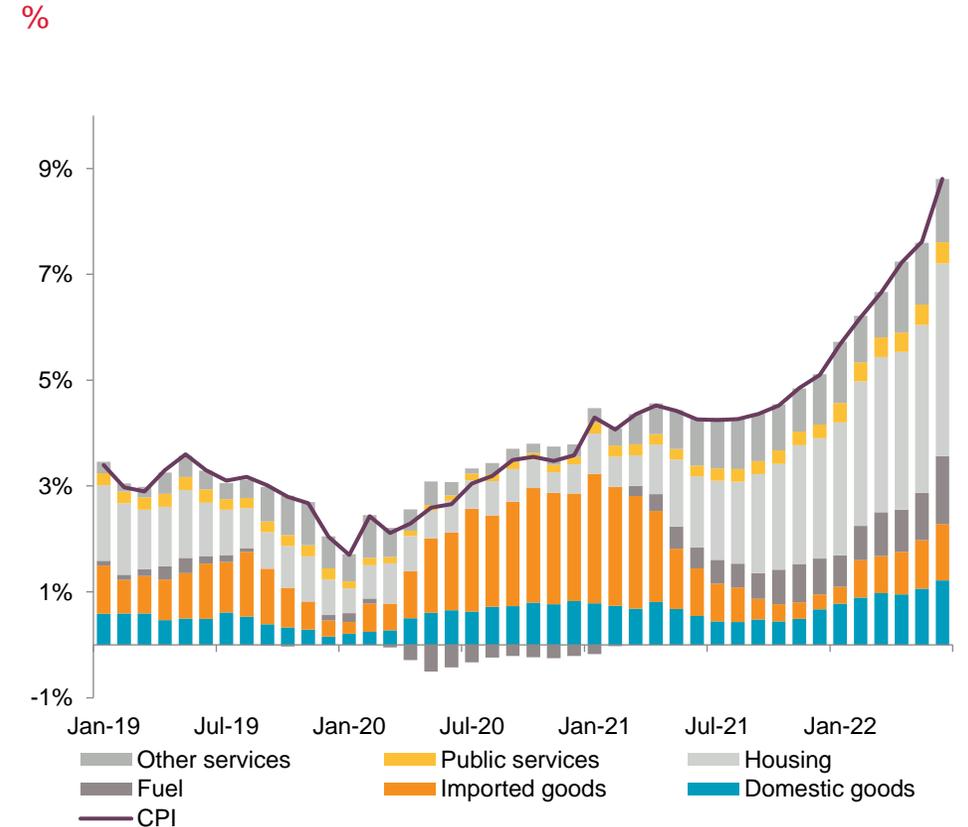
## Highlights

- Inflation started rising in mid-2020, in the wake of the Corona Crisis and the depreciation of the ISK
- Rising import costs due to pandemic-related supply/demand imbalances and, more recently, the Ukraine war have been partly offset by ISK appreciation
- Rapid house price increases play an outsized role in recent inflation increase due to inclusion in SI inflation measurement
- In June inflation reached a 13 year peak of 8.8%
- Inflation has proven more persistent than expected, but ultimately it will fall
- ÍSB Research expects inflation to average 8.1% in 2022, 6.4% in 2023, and 4.1% in 2024
- The forecast assumes that the ISK will appreciate in coming quarters. On the other hand, inflationary pressures from wages and/or house prices could turn out stronger than anticipated
- Furthermore, imported inflation could turn out higher if price hikes abroad continue unabated

## Inflation and the CBI inflation target



## Inflation by contribution of main categories





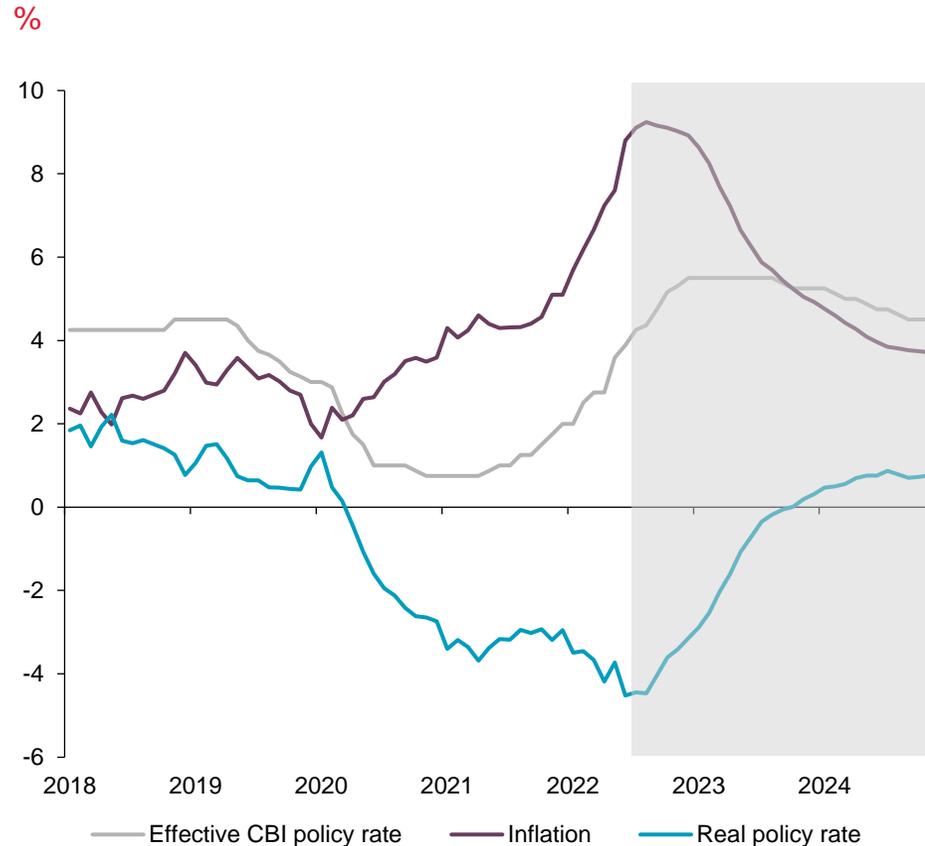
# Policy rate to rise rapidly throughout 2022

Gradual easing further ahead; equilibrium rate in sight by the end of the horizon

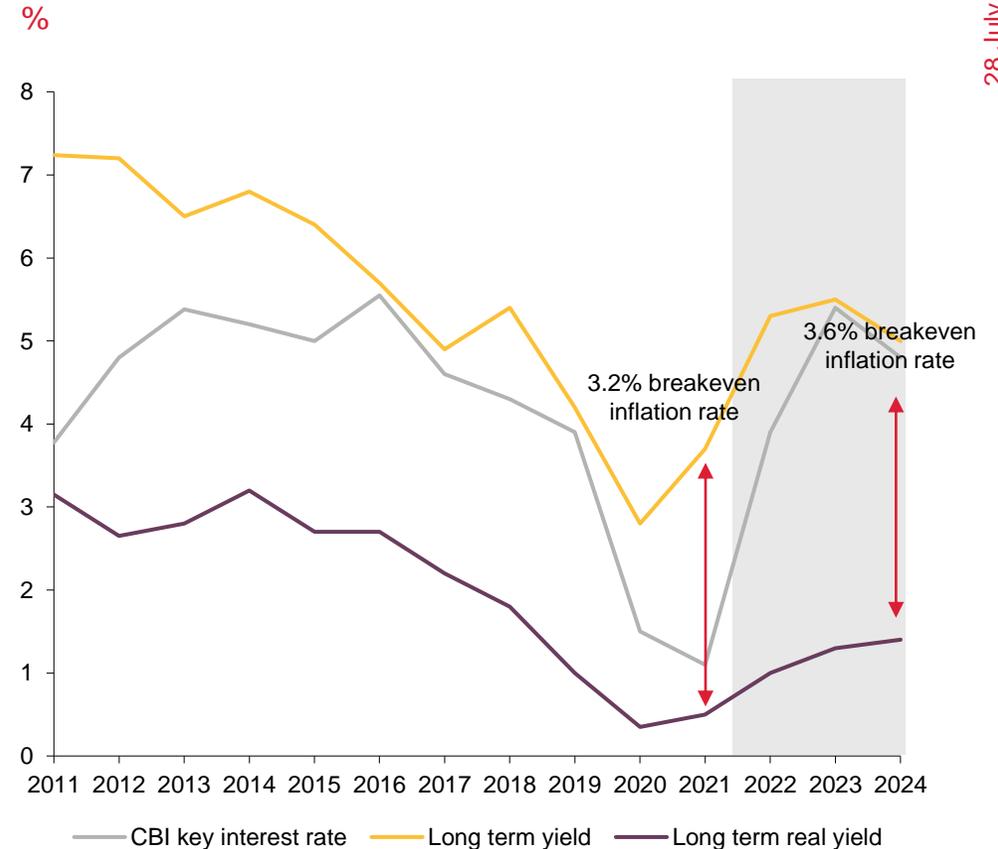
## Highlights

- The Central Bank of Iceland has hiked its policy by 4 percentage points since May 2021, after reaching an all-time low of 0.75% in 4Q2020
- The policy rate is now 4.75%, its highest since 2Q2017. The real policy rate remains negative, however
- Further steep rate hikes are expected in the near future, so as to rein inflation in, keep inflation expectations under wraps, and push the real policy rate above zero
- We forecast that the policy rate will continue to rise swiftly, peaking at 5-6% by end-2022 before declining gradually from 2H2023 onwards
- Long term nominal rates are likely to remain elevated during the policy rate hike cycle, then decrease moderately
- Long term real rates, currently around the 1% mark, are expected to rise gradually in coming quarters

## Policy rate and inflation



## Interest rates





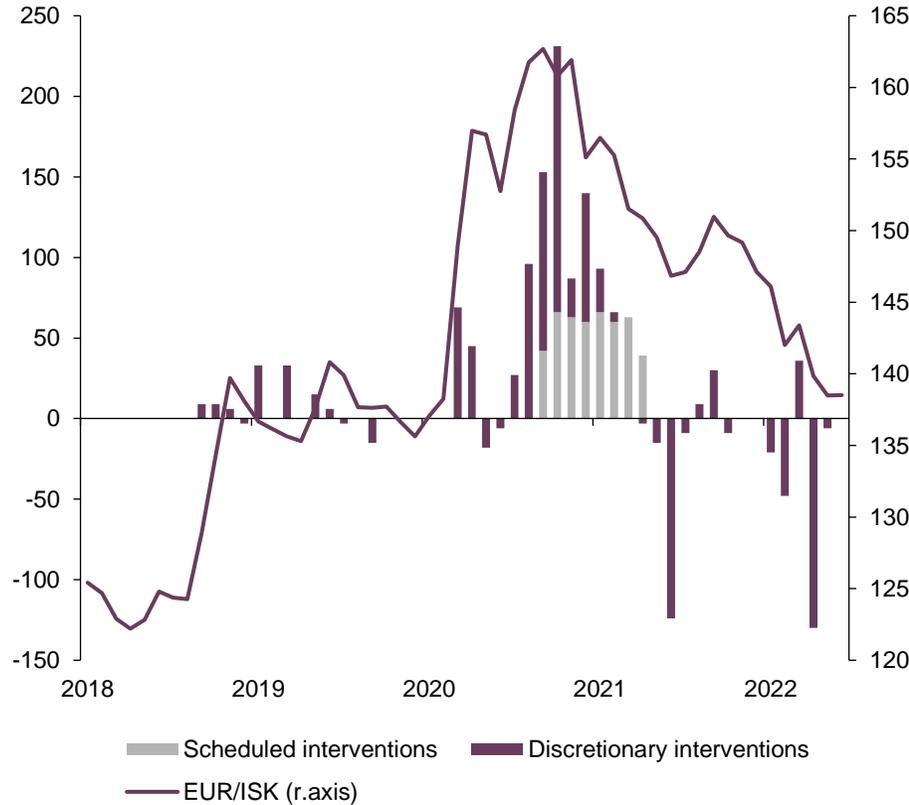
# ISK likely to appreciate further

## CA surplus and inflows for securities purchases offset pension funds' foreign investments

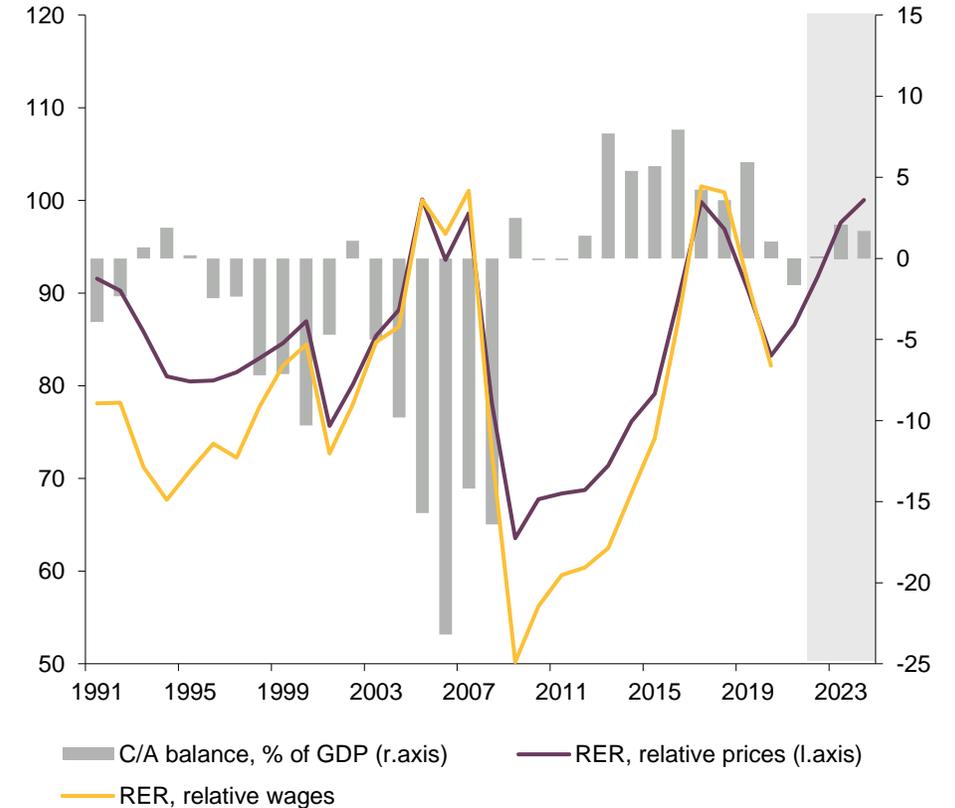
### Highlights

- Following nearly 3% appreciation in 2021, the ISK strengthened further by just over 5% in 1H2022
- The CBI steadily scaled down its FX market intervention over the course of 2021
- Increased ISK volatility in the first third of 2022 led to the CBI stepping up FX interventions once more, mainly leaning against short-term appreciation trends
- Improving C/A balance outlook, rising interest rates, Iceland's strong IIP, solid growth outlook and limited non-residents' securities holdings all weigh in favour of stronger ISK in the medium term
- Increasing foreign investment by pension funds and possible CBI FX reserve purchases may weigh against ISK strengthening
- It is impossible to pinpoint how the appreciation will materialise, but ISB Research's forecast assumes that the ISK will be about 5% stronger at the end of the forecast horizon than at the end of June 2022
- The real exchange rate in terms of relative consumer prices will then be similar to that in 2018

### ISK exchange rate and CBI FX market intervention EUR m (left) and EURISK (right)



### Real exchange rate and current account balance Index and % of GDP



Source: Statistics Iceland, The Central Bank of Iceland, ISB Research.



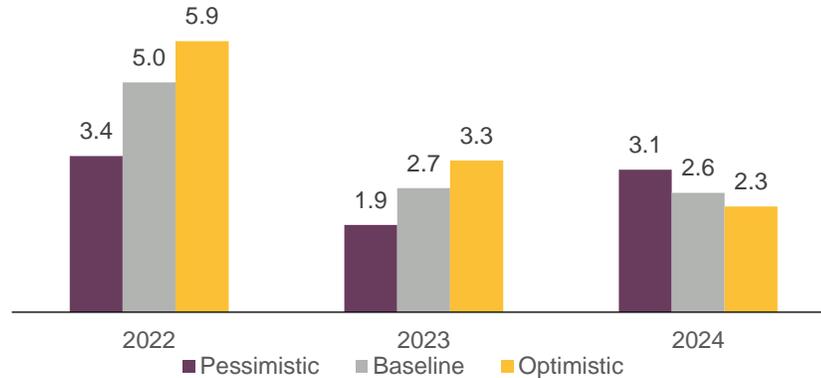
# Alternative scenarios demonstrate impact of key uncertainties

COVID-19, war in Ukraine and upcoming wage negotiations could have significant impact

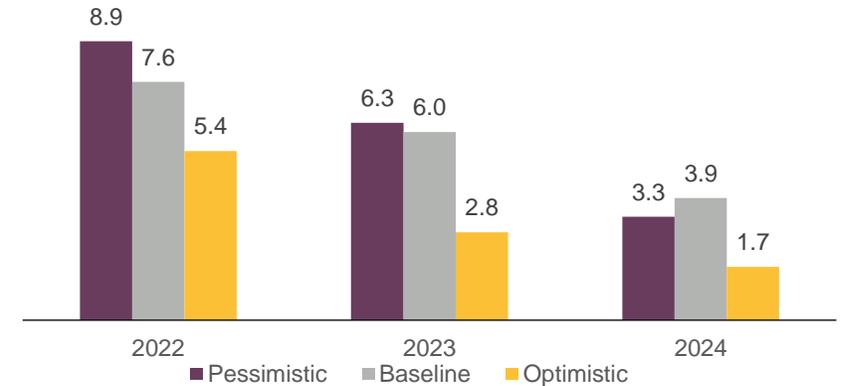
## Highlights

- The economic outlook for Iceland, like the global outlook, has fluctuated widely in recent quarters
- ISB Research has identified three major sources of uncertainty for the near-to-medium term economic development:
  - The war in Ukraine
  - COVID-19 developments
  - Upcoming private sector wage negotiations in 4Q2022
- An optimistic scenario assumes a more favourable outcome for those factors than the baseline forecast while the opposite is true in the pessimistic scenario
- It is assumed that there is roughly a 10% probability of a more favourable outcome than the optimistic scenario and the converse holds for the pessimistic one
- GDP growth could prove 1.2% higher in 2022-2024 than baseline if those three factors develop relatively favourably
- Should the three factors prove more challenging, GDP growth could prove 1.9% lower in the period
- It should be noted that the pessimistic scenario is not a stress scenario, and it is possible to sketch out a more unfavourable path than is done here

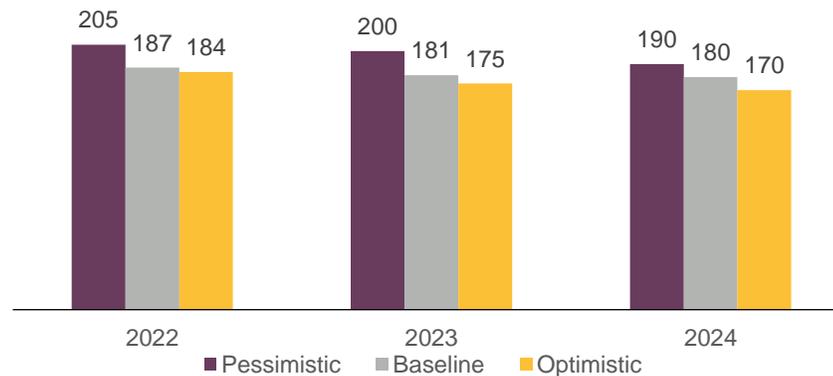
## GDP growth, %



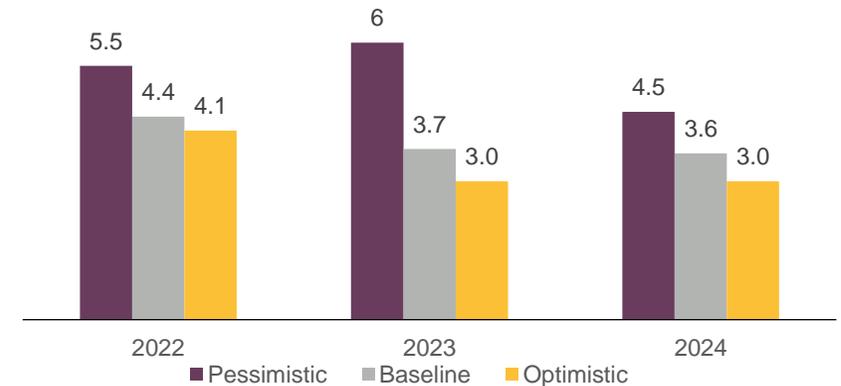
## Inflation, %



## Trade-weighted exchange rate index



## Unemployment, % of labour force



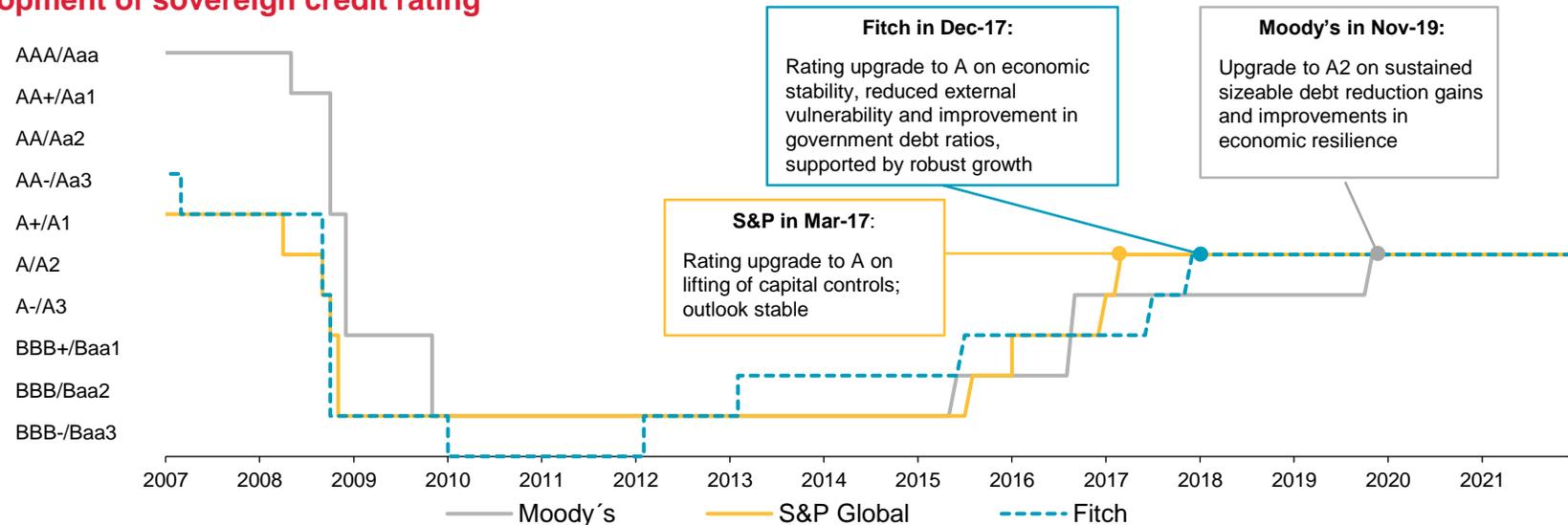
Sources: Islandsbanki Research forecast.



# Iceland's credit rating has remained at A

Rating companies acknowledge the flexibility of the economy and resilience to the pandemic shock

## Development of sovereign credit rating



### MOODY'S IN AUGUST 2021

- "The credit profile of Iceland is supported by its wealthy and flexible economy with favourable demographics that support its long-term growth prospects. Current-account surpluses have contributed to a net external creditor position and large foreign-currency reserves."
- "The credit profile is mainly constrained by the economy's small size and concentration in a limited number of sectors, which increase its vulnerability to shocks and cause volatility in growth."

### FITCH IN APRIL 2022

- Rating affirmed at A with a stable outlook
- "Iceland's 'A' rating is driven by its very high income per capita, very strong governance, human development and doing business indicators that are more consistent with those of 'AAA' and 'AA' rated countries"
- "The revision of the Outlook to Stable reflects the resilience shown by the Icelandic economy to the pandemic shock and Fitch Ratings' expectation of a sustained growth recovery, which should facilitate a fiscal deficit and debt reduction over time."

### S&P IN MAY 2022

- "The stable outlook indicates S&P's expectation that Iceland's economy will continue to recover and remain relatively unaffected by the war in Ukraine."
- "The agency believes fiscal deficits will continue to decrease over the next few years, stabilizing the debt to GDP ratio net of liquid assets."
- "At the same time, ample foreign reserves will enable the CBI to deal with external pressures or exchange-rate volatility, should they occur."

Source: Moody's, S&P, Fitch Ratings and Central Bank of Iceland.



## Disclaimer

This presentation is for information purposes only and shall not be construed as an offer or solicitation for the subscription or purchase or sale of any financial instrument.

All information contained in this presentation should be regarded as preliminary and based on company data available. The information set out in this presentation has not been independently verified. Due care and attention has been used in the preparation of forecast information. However, actual results may vary from their forecasts, and any variation may be materially positive or negative. Forecasts, by their very nature, are subject to uncertainty and contingencies, many of which are outside the control of Íslandsbanki.

No representation or warranty is made by Íslandsbanki as to the accuracy, completeness or fairness of the information or opinions contained in this presentation. The information in this material is based on sources that Íslandsbanki believes to be reliable. Íslandsbanki can however not guarantee that all information is correct. Furthermore, information and opinions may change without notice. Íslandsbanki is under no obligation to make amendments or changes to this publication if errors are found or opinions or information change.

Íslandsbanki and its management may make certain statements that constitute “forward-looking statements”. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as “anticipates,” “targets,” “expects,” “estimates,” “intends,” “plans,” “goals,” “believes” and other similar expressions or future or conditional verbs such as “will,” “should,” “would” and “could.”

The forward-looking statements represent Íslandsbanki’s current expectations, plans or forecasts of its future results and revenues and beliefs held by the company at the time of publication. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Íslandsbanki’s control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

Forward-looking statements speak only as of the date they are made, and Íslandsbanki undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

Íslandsbanki does not assume any responsibility or liability for any reliance on any of the information contained herein and accepts no liability whatsoever for any direct or indirect loss, howsoever arising, from use of this presentation.

Íslandsbanki is the owner of all works of authorship including, but not limited to, all design, text, sound recordings, images and trademarks in this material unless otherwise explicitly stated. The use of Íslandsbanki’s material, works or trademarks is forbidden without written consent except where otherwise expressly stated. Furthermore, it is prohibited to publish material made or gathered by Íslandsbanki without written consent.

