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## Quadiant Secures New c.\$1 Million Contract with U.S. Federal Agency for Mail Modernization Project

Paris, October 21, 2024

**Quadiant** (Euronext Paris: QDT), a global automation platform powering secure and sustainable business connections, announced today that a large U.S. federal government agency has awarded Quadiant a contract worth nearly \$1 million for a comprehensive mail modernization project. This opportunity, secured through one of Quadiant's business partners, highlights Quadiant's commitment to fostering long-term customer relationships and developing strategic partnerships to better serve customers while reaching new businesses in need of process automation platforms.

By maintaining close relationships with customers and regularly assessing their operations, Quadiant identifies operational efficiencies and growth opportunities for its clients that it can meet with a wide array of solutions. The U.S. federal agency, which already operates nearly 60 Quadiant mailing systems nationwide, recognized the potential to enhance its inbound mail process efficiency. Quadiant, its partner and the federal agency were able to jointly identify additional needs leading to the proposal of a new mail processing solution for the organization.

*"We are thrilled to deepen our relationship with the U.S. administration through this modernization project," said Alain Fairise, Chief Solution Officer, Mail Automation for Quadiant. "This contract results from the excellent relationships our government team maintains with customers throughout their entire lifecycle, understanding their needs, and building trust through consistent performance and innovation. We continue to be laser-focused on providing innovative solutions that address our customers' unique challenges, establishing and nurturing high-value partnerships to deliver exceptional results."*

Quadiant's mail automation solutions have a proven track record of helping public organizations streamline their communications and improve service delivery. Quadiant solutions enable these organizations to manage both traditional and electronic communications efficiently while ensuring compliance and full tracking of every interaction. This approach not only reduces operational costs but also enhances accuracy and speed, which are critical in highly regulated sectors like government services. Quadiant's close collaboration with its customers allows them to identify new opportunities for innovation and provide tailored solutions that support long-term growth and improved service outcomes.

Quadiant's continued success with large public entities underscores the company's strategic vision of offering integrated, innovative and compliant solutions that evolve with customer needs. By combining digital platforms with advanced mail automation systems, Quadiant not only modernizes processes but also delivers comprehensive support to its clients. The company's unique ability to cross-sell and up-sell multiple applications to new and existing customers, alongside trusted partner solutions, boosts lifetime value and is expected to drive about 70% of its growth by 2030.

### About Quadiant®

Quadiant is a global automation platform powering secure and sustainable business connections through digital and physical channels. Quadiant supports businesses of all sizes in their digital transformation and growth journey, unlocking operational efficiency and creating meaningful customer experiences. Listed in compartment B of Euronext Paris (QDT) and part of the CAC® Mid & Small and EnterNext® Tech 40 indices, Quadiant shares are eligible for PEA-PME investing. For more information about Quadiant, visit [www.quadiant.com](http://www.quadiant.com).



## PRESS RELEASE

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