## **Annual General Meeting**

Philly Shipyard ASA Oslo, 5 April 2019

#### Agenda

- 1. Opening of the annual general meeting, including approval of the notice and agenda.
- 2. Election of a person to co-sign meeting minutes along with the meeting chair.
- 3. Presentation of business activities (non-voting).
- 4. Approval of the 2018 annual accounts of Philly Shipyard ASA, group consolidated accounts and the Board of Directors' report.
- 5. Consideration of the Board of Directors' declaration regarding stipulation of salary and other remuneration to the executive management of the Company.
- 6. Consideration of the statement of corporate governance (non-voting).
- 7. Stipulation of remuneration to the members of the Board of Directors and the Audit Committee.
- 8. Stipulation of remuneration to the members of the Nomination Committee.

- 9. Approval of remuneration to the auditor for 2018.
- **10. Election of members to the Board of Directors.**
- **11. Election of members to the Nomination Committee.**
- 12. Authorization to the Board of Directors for payment of dividends.
- 13. Authorization to the Board of Directors to acquire own shares in connection with acquisitions, mergers, de-mergers or other transactions.
- 14. Authorization to the Board of Directors to acquire own shares for the purpose of investment or subsequent sale or deletion of such shares.
- 15. Authorization to the Board of Directors to increase the share capital in connection with new shipbuilding projects or other future investments within the Company's scope of operations.

### **Presentation of Business Activities**

Philly Shipyard ASA

#### **Company Overview**

A leading U.S. shipbuilder that utilizes state-of-the-art shipbuilding facilities and practices, that is presently pursuing a mix of commercial and government work

- Company: PHLY has earned a reputation as a preferred provider of ocean-going merchant vessels with a track record of delivering quality ships, having delivered around 50% of all large ocean-going Jones Act commercial ships since 2000.
- Products: PHLY builds ocean-going tankers ranging in size from 46,000-115,000 dwt and containerships. The yard has the capabilities and infrastructure to build a variety of vessels
- Facility: PHLY's shipyard was completely rebuilt in 1998 and has been optimally designed to support commercial shipbuilding operations; over USD 650M invested through a public-private partnership
- Processes: The yard utilizes modular construction, automated fabrication systems and outsourcing to enhance productivity
- Partners: Relationships with Hyundai Mipo Dockyards, KOMAC and SM SOLUTION
- Order book: One vessel currently in the completion phase, consisting of one containership for Matson with last delivery in late March 2019
- **Ownership:** Aker Capital AS owns 57.6% of the company, which is listed on the Oslo Stock Exchange

#### — Modern Shipyard



**Commercial Vessels** 



Tankers



**Container Ships** 

#### **Summary of Philly Shipyard 2018 Main Events**

- Placed the TOTE Maritime containership project on hold in January 2018 and ultimately cancelled it in October 2018
- Idled its facilities and reduced its workforce in line with its order backlog
- Delivered the first vessel (Hull 029) in the two-containership order for Matson in October 2018
- Enhanced its government contracting resources and systems to prepare the business to compete for and handle government work
- Launched Hull 030 in November 2018

#### Largest containership ever built in the U.S. – Hull 029 - the *Daniel K. Inouye*



#### Hull 029 Naming Ceremony | June 2018



# Presentation of Financial Statements

Philly Shipyard ASA



#### **Consolidated Income Statement**

Amounts in USD thousands (except per share amounts)	2018	2017
Operating revenues	129,737	591,784
Other (loss)/income	(523)	22,851
Operating revenues and other (loss)/income	129,214	614,635
Cost of vessels	(126,560)	(499,400)
Wages and other personnel expenses, net	(1,927)	(3,308)
Other operating expenses	(16,544)	(6,868)
Operating (loss)/income before depr. and amort. (EBITDA)	(15,817)	105,059
Depreciation	(7,830)	(5,797)
Impairment of assets	(17,601)	-
Operating (loss)/income (EBIT)	(41,248)	99,262
Financial income	1,524	2,703
Financial expenses	(2,084)	(2,032)
(Loss)/income before tax	(41,808)	99,933
Income tax benefit/(expense)	(2,291)	(32,710)
Net (loss)/income for the year	(44,099)	67,223
Basic (loss)/earnings per share (USD)	(3.64)	5.55

#### **Consolidated Statement of Financial Position Assets**

Amounts in USD thousands	2018	2017
ASSETS		
Property, plant and equipment	44,084	50,103
Restricted cash	44,616	13,154
Equity-accounted investments	44,641	47,310
Deferred taxasset	-	897
Other non-current assets	231	239
Total non-current assets	133,572	111,703
Prepayments and other receivables	3,534	4,603
Income tax receivable	3,262	5,912
Vessels-under-construction receivable	-	7,275
Work-in-process	-	13,420
Restricted cash	-	14
Cash and cash equivalents	49,624	110,066
Total current assets	56,420	141,290
Total assets	189,992	252,993

#### **Consolidated Statement of Financial Position Equity & Liabilities**

Amounts in USD thousands	2018	2017	
EQUITY AND LIABILITIES			
Paid in capital	35,206	35,206	
Other equity	76,272	120,371	
Total equity attributable to equity holders of parent co.	111,478	155,577	
Total equity	111,478	155,577	
Interest-bearing long-term debt	59,639	59,370	
Deferred tax liability	1,500	704	
Total non-current liabilities	61,139	60,074	
Trade payables and accrued liabilities	15,042	34,814	
Other provisions - warranties	945	1,315	
Customer advances, net	1,218	-	
Income tax payable	170	965	
Interest-bearing short-term debt	-	248	
Total current liabilities	17,375	37,342	
Total liabilities	78,514	97,416	
Total equity and liabilities	189,992	252,993	

#### Philly Shipyard ASA Income Statement

Amounts in USD thousands	2018	2017	
Operating revenues	-	-	
Operating expenses	(463)	(296)	
Operating loss	(463)	(296)	
Interest income from subsidiaries	1,637	1,313	
Interest expense to subsidiaries	(2,230)	(2,213)	
Other interest income and financial income	1,767	2,995	
Other interest expense and financial expense	(52)	(63)	
Income before tax	659	1,736	
Income tax benefit/(expense)	167	(640)	
Net income for the year	826	1,096	
Allocation of net income:			
Net income for the year	826	1,096	
Other equity	(826)	(1,096)	
Total	-	-	

#### Philly Shipyard ASA Statement of Financial Position

Amounts in USD thousands	2018	2017	Amounts in USD thousands	2018	2017
ASSETS:			EQUITY AND LIABILITIES:		
A33E13.				00.664	00.664
			Share capital	22,664	22,664
			Share premium reserve	12,542	12,542
			Total paid in capital	35,206	35,206
			Other equity	9,250	8,424
			Total equity	44,456	43,630
<b>-</b>					
Shares in subsidiary	67,000	67,000	Deferred tax liability	415	704
Loan to subsidiary	31,000	31,000	Loan from subsidiary	55,562	55,000
Total non-current assets	98,000	98,000	Total non-current liabilities	55,977	55,704
Cash and cash equivalents	2,721	1,840	Income tax payable	170	965
Other current assets	38	603	Other current liabilities	156	144
Total current assets	2,759	2,443	Total current liabilities	326	1,109
Total assets	100,759	100,443	Total equity and liabilities	100,759	100,443

Auditor's Report 2018

KPMG AS Gunnar Sotnakk, State Authorized Public Accountant



## Consideration of the Board of Directors' declaration regarding stipulation of salary and other remuneration to executive management of the Company

The General Meeting supports the Board of Directors' statement regarding establishment of salary and other benefits for the executive management pursuant to the Public Limited Liability Companies Act section 6-16a.

#### **Corporate Governance Report 2018**

Philly Shipyard ASA's corporate governance report is presented on pages 64-67 of the 2018 annual report.

#### Proposal from the Nomination Committee of remuneration to the members of the Board of Directors, the Audit Committee and the Nomination Committee

#### **Board of Directors**

> Board chairperson	NOK 350 000
> Board members	NOK 240 000
> Audit committee chairperson	NOK 50 000
> Audit committee members	NOK 40 000

#### **Nomination Committee**

> Chairman and members NOK 34 000



#### **Approval of remuneration to the auditor for 2018**

The remuneration to the auditor of USD 30,943 ex.-VAT for the audit of the Company's 2018 annual accounts is approved. In addition, the Group has paid fees to KPMG of USD 22,229 ex.-VAT for services other than audit.

#### **Board composition**



Jim Miller (Chairman)



Kristian Rokke (Deputy Chairman)



Amy E. Humphreys



Elin Karfjell

#### Nomination committee composition



Leif-Arne Langøy (chairman)



Gerhard Heiberg



Arild Støren Frick

#### **Board authorizations**

- > Authorization to the Board of Directors for payment of dividends.
- > Authorization to the Board of Directors to acquire own shares in connection with acquisitions, mergers, de-mergers or other transactions.
- > Authorization to the Board of Directors to acquire own shares for the purpose of investment or subsequent sale or deletion of such shares.
- > Authorization to the Board of Directors to increase the share capital for new shipbuilding projects or other future investments within the Company's scope of operations.

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