



HALF YEAR FINANCIAL REPORT 1-6/2022





Tulikivi Corporation

Half year financial report 1–6/2022: Higher net sales, better operating profit and significantly stronger order books

19 August 2022 at 1 pm

- The Tulikivi Group’s net sales were EUR 12.2 million (EUR 9.3 million, 4–6/2021) in the second quarter and EUR 20.6 million (EUR 15.8 million, 1–6/2021) in the review period.
- The Tulikivi Group's operating profit was EUR 1.7 (1.1) million in the second quarter and EUR 2.0 (1.1) million in the review period.
- The Tulikivi Group’s profit before taxes was EUR 1.4 million (1.0 million) in the second quarter and EUR 1.5 (0.8) million in the review period.
- Net cash flow from operating activities was EUR 1.6 (1.1) million in the second quarter and EUR 2.2 (1.2) million in the review period.
- Order books stood at EUR 11.3 (4.7) million at the end of the review period.
- The feasibility study related to Tulikivi’s talc project in Suomussalmi is progressing.
- Future outlook: Net sales in 2022 are expected to be EUR 38 to 42 million and the comparable operating profit is expected to improve substantially on 2021.

Key financial ratios

	1-6/22	1-6/21	Change, %	1-12/21	4-6/22	4-6/21	Change, %
Sales, MEUR	20.6	15.8	30.4 %	33.5	12.2	9.3	30.7 %
Operating profit/loss, MEUR	2.0	1.1	85.9 %	2.7	1.7	1.1	60.0 %
Operating profit/loss without impairment loss, MEUR	2.0	1.1	85.9 %	2.7	1.7	1.1	60.0 %
Profit before tax, MEUR	1.5	0.8	95.6 %	2.1	1.4	1.0	42.3 %
Total comprehensive income for the period, MEUR	1.7	0.6	174.1 %	1.7	1.6	0.8	103.9 %
Earnings per share, Euro	0.03	0.01		0.03	0.03	0.01	
Net cash flow from operating activities, MEUR	2.2	1.2		3.0	1.6	1.1	
Equity ratio, %	33.6	26.2		29.4			
Net indebtness ratio, %	104.9	161.5		142.9			
Return on investments, %	17.7	10.0		12.6			

Comments by Heikki Vauhkonen, Managing Director:

The company’s order intake grew by 48 per cent during the first half of the year and was EUR 26.6 (18.0) million. Demand for Tulikivi fireplaces was exceptionally strong in Central Europe. The strong rise in heating energy prices and the uncertainty surrounding the availability of energy and home security of supply increased consumers' interest in purchasing alternative heating systems, such as a fireplace.

The growth in sales was also attributable to systematic long-term work to renew the product portfolio, development of online sales and the streamlining of distribution channels in export markets. Tulikivi's order books grew and amounted to EUR 11.3 (4.7) million at the end of the review period.

Profitability improved despite the continued steep rises in the prices of steel, purchased components and energy over the first half of the year, thanks to higher net sales, price increases and successful productivity measures. The company's profitability is also supported by the fact that its operations are to a substantial degree based on the utilisation of its own soapstone reserves in Finland.

The ceramic colour options introduced in the Karelia collection late last year, as well as the Kermansavi collection based on 80 per cent recycled material, have been well received on the market. The new ceramic designs, which meet the Ecodesign requirements that came into force on 1 January 2022, strengthen Tulikivi's market position in Finland and expand the potential customer base in the export markets. The cooperation agreement concluded in June with the German cooperative Hagos eG, which focuses on fireplaces and their accessories, enables Tulikivi to increase its market share in Germany in the coming years.

In the first quarter, Tulikivi made progress in its feasibility study of the Suomussalmi talc project, the purpose of which is to further specify the project's profitability, environmental and mining plans for industrial operations. In the second quarter, a more detailed research project was launched with Metso Outotec related to the economic exploitation of talc and the planning of the talc enrichment plant. Surveys were also carried out to improve the accuracy of the ore study on the Haaponen deposit and to facilitate the EIA (environmental impact assessment) process.

Half year financial report 1–6/2022

Operating environment

In the first half of the year, consumer demand was increased by the higher energy prices and the uncertainty related to the availability of energy caused by Russia's war in Ukraine. In the review period, consumers' interest in renovation, holiday homes and living in low-rise housing in both Finland and export countries boosted demand for Tulikivi products. In the EU area, the volume of low-rise housing construction and the demand for fireplaces also increased in the review period. Demand was also affected by country-specific construction and emissions regulations and by investment subsidies and rising inflation.

The EU Construction Products Regulation entered into force on 1 January 2022, as a result of which emission regulations for fireplaces were harmonised and became stricter in the European Union. In connection with the change, Finland's emissions requirements for ready-made fireplaces also became stricter to match the Central European level. Tulikivi benefitted from this change because its combustion technology already met the new requirements for fireplaces well before the implementation of the change.

Net sales and profit

In the second quarter, the Tulikivi Group's net sales totalled EUR 12.2 million (EUR 9.3 million, 4–6/2021). Net sales increased as consumer demand remained high while energy prices rose rapidly and uncertainties surrounded the availability of energy. The Tulikivi Group's second-quarter operating profit was EUR 1.7 (1.1) million and profit before taxes was EUR 1.4 (1.0) million. Profitability improved despite the continued steep rises in the prices of steel, purchased components and energy over the first half of the year, thanks to higher net sales, price increases and successful productivity measures. The company's profitability is also supported by the fact that its operations are to a substantial degree based on the utilisation of its own soapstone reserves in Finland.

In the review period, the Tulikivi Group's net sales totalled EUR 20.6 million (EUR 15.8 million, 1–6/2021), its operating profit was EUR 2.0 (1.1) million and its profit before taxes was EUR 1.5 (0.8) million. The company has significantly boosted operational efficiency and improved its cost structure in recent years, which will promote improvement in performance as net sales increase.

The company's order intake grew by 48 per cent during the first half of the year and was EUR 26.6 (18.0) million. In the second quarter, the company's order intake increased 49 per cent and totalled EUR 14.3 (9.6) million. Demand for Tulikivi fireplaces was exceptionally strong in Central Europe. The strong rise in heating energy prices and the uncertainty surrounding the availability of energy and home security of supply increased consumers' interest in purchasing alternative heating systems, such as a fireplace.

The growth in sales was also attributable to systematic long-term work to renew the product portfolio, development of online sales and the streamlining of distribution channels in some export markets. The company's order books continued to grow and stood at EUR 11.3 (4.7) million at the end of the review period.

In the review period, net sales in Finland were EUR 7.4 (6.7) million, or 35.9 per cent (42.2) of total consolidated net sales. In Finland, higher renovation sales and renewed product ranges improved net sales from fireplaces. Sales efficiency measures continue to be implemented in Finland to further increase renovation sales. The sales of interior decoration stone products developed favourably in the review period.

Net sales in export markets in the review period were EUR 13.2 (9.1) million, or 64.1 per cent (57.8) of the Group's total net sales. The principal export countries were Germany, Russia, France, Sweden and Belgium. The ceramic colour options introduced in the Karelia collection late last year, as well as the Kermansavi collection based on 80 per cent recycled material, have been well received on the market. The new ceramic collections, which meet the Ecodesign requirements that came into force on 1 January 2022, strengthen Tulikivi's market position in Finland and expand the potential customer base in the export markets. The cooperation agreement concluded in June with the German cooperative Hagos eG, which focuses on fireplaces and their accessories, enables Tulikivi to increase its market share in Germany in the coming years. In Belgium and Northern France, the transfer during 2021 from using an importer to a single-tier distribution model has been very successful. The single-tier distribution model was also adopted in Switzerland towards the end of 2021.

The products in the Karelia and Pielinen fireplace collections are based on modern Scandinavian design and feature a new soapstone surface finish technique. The products of the Pielinen collection are compact and easy to install. They are particularly well suited for the Central European market and for markets where there is no expertise in installing heat-retaining fireplaces. The highly successful development work on the Karelia and Pielinen fireplace collections provides us with an

opportunity to increase our market share in euros and our profitability in both Finland and exports in 2022.

The Covid-19 pandemic has so far had a positive impact on demand for Tulikivi products, but it has also caused some disruption to the supply of subcontracted parts. Any new turn for the worse in the pandemic may bring along restrictive measures that could hamper business.

Financing

Net cash flow from operating activities was EUR 1.6 (1.1) million in the second quarter and EUR 2.2 (1.2) million in the review period. Working capital totalled EUR 2.8 (1.7) million at the end of the review period. The increase was mainly due to stocks which were increased to secure delivery reliability.

Loan repayments totalled EUR 0.4 (0.3) million in the review period. At the end of the review period, MFI loans and working capital loans totalled EUR 13.0 (14.4) million, and net financial expenses during the period were EUR 0.4 (0.3) million. The equity ratio at the end of the review period was 33.6 per cent (26.2). The ratio of interest-bearing net debt to equity, or gearing, was 104.9 per cent (161.5). The current ratio was 1.3 (0.5), and equity per share was EUR 0.19 (0.14). At the end of the review period, the Group's cash and other liquid assets came to EUR 2.3 (1.4) million.

On 30 November 2021, Tulikivi Corporation signed a financing agreement with its finance providers concerning the 2021–2023 repayment programme in ratio to the finance providers' exposures. The agreement also includes loan covenants given to the finance providers. In other respects, loans will expire in full on 30 April 2024 in accordance with the financing agreement. The company is in compliance with the covenants of the financing agreement according to the situation on 30 June 2022. The company's management estimates that the company will fulfil the financial covenants during the next 12 months. The company has also agreed with its finance providers that it will commence financing negotiations on the financing programme for 2024 and subsequent years and its terms no later than 30 September 2023 and complete the negotiations by 31 December 2023.

The parent company's equity was EUR 4.0 million (consolidated equity EUR 11.3 million) at the end of the review period, while share capital was EUR 6.3 million (consolidated share capital EUR 6.3 million).

Investments and product development

The Group's investments totalled EUR 0.4 (0.7) million during the review period. In the first quarter, we continued to launch ceramic colour options in the Karelia collection, as well as models in the Kermansavi collection based on 80 per cent recycled material. The design and features of the collections are designed for customers in both the Finnish and export markets.

With the new collections, all Tulikivi collections meet the emission standards laid down in the EU Ecodesign Directive, which entered into force on 1 January 2022. The products' compliance has been verified by RRF (Rhein-Ruhr Feuerstätten Prüfstelle GmbH), an accredited test facility in Germany. The new ceramic designs strengthen Tulikivi's market position in Finland and expand the potential customer base in the export markets.

Product development expenditure during the review period was EUR 0.5 (0.6) million, or 2.3 per cent (3.6) of net sales. EUR 0.2 (0.2) million of this was capitalised in the balance sheet.

Suomussalmi talc reserves

The JORC-compliant mineral deposit estimate completed in autumn 2019 confirmed that the talc deposit in the Suomussalmi mining district is significant on a European scale. Based on surveys performed, it is estimated that the talc deposit can be utilised profitably.

During the early part of the year, Tulikivi made progress in its feasibility study of the Suomussalmi talc project, the purpose of which is to further specify the project's profitability, environmental and mining plans for industrial operations. In the second quarter, a more detailed research project was launched with Metso Outotec related to the economic exploitation of talc and the planning of the talc enrichment plant. Surveys were also carried out to improve the accuracy of the ore study on the Haaponen deposit and to facilitate the EIA (environmental impact assessment) process.

In recent years, the company has invested around EUR 1.3 million in the development of the talc project.

In the next phase, an environmental impact assessment report will be compiled on which the ELY centre for Kainuu will issue a reasoned conclusion on the significant environmental impacts of the project. The environmental impact assessment report and the reasoned conclusion are required in order to receive an environmental permit for the project.

It is too early to evaluate whether the project will be carried out or to estimate its financial impacts.

Personnel

The Group had an average of 210 (198) employees in the review period. Salaries and bonuses totalled EUR 5.0 (4.5) million in the review period. Operations have been adjusted with layoffs to match demand. There were fewer layoffs during the review period than in the previous year.

Annual General Meeting

The Annual General Meeting of Tulikivi Corporation held on 27 April 2022 resolved not to distribute a dividend for the 2021 financial year. Jaakko Aspara, Liudmila Niemi, Tarmo Tuominen, Jyrki Tähtinen and Heikki Vauhkonen were re-elected as members of the Board of Directors, and Niko Haavisto was elected as a new member. The Board elected Jyrki Tähtinen as its Chair. The auditor appointed was KPMG Oy Ab, Authorised Public Accountants, with Heli Tuuri, APA, as principal auditor.

The Annual General Meeting authorised the Board of Directors to decide on issuing new shares and on assigning Tulikivi Corporation shares held by the company in accordance with the proposals of the Board. Tulikivi can issue new shares or assign treasury shares as follows: a maximum of 15,656,622 Series A shares and a maximum of 2,304,750 Series K shares.

The authorisation includes the right to decide on a directed rights issue, deviating from the shareholders' right of pre-emption, provided that there is a compelling financial reason for the company. The authorisation also includes the right to decide on a bonus issue to the company itself, where the number of shares issued to the company is no more than one tenth of the total number of the company's shares.

The authorisation also includes the right to issue special rights referred to in chapter 10, section 1 of the Limited Liability Companies Act, which would give entitlement to Tulikivi shares against payment or by setting off a receivable. The authorisation includes the right to pay the company's share rewards. The Board is authorised to decide on other matters concerning share issues. The authorisation is valid until the 2023 Annual General Meeting.

Treasury shares

The company did not purchase or assign any treasury shares during the review period. At the end of the review period, the total number of Tulikivi shares held by the company was 124,200 Series A shares, corresponding to 0.2 per cent of the company's share capital and 0.1 per cent of all voting rights.

Near-term risks and uncertainties

The Group's most significant risk is a decline in net sales in the principal market areas. New construction and renovation projects affect the sales of Tulikivi's products in Finland. Economic uncertainties in the principal market areas also impact the demand for Tulikivi's products.

Russian hostilities in Ukraine and the sanctions imposed on Russia have created significant uncertainty concerning Russia in terms of sales, payment arrangements, logistics, and the prices and availability of raw materials and energy. In the past, net sales from Russia have represented around 10 per cent of the Group's total net sales. Trade with Russia has mainly been based on prepayments, which do not involve significant risks related to receivables or currency. During the latter part of the year, OOO Tulikivi will complete the installation of certain products and projects delivered to Russia early in the year. Changes in the operating environment and in Russia are monitored actively, and the company will rapidly respond to them.

The strong rise in the prices of procured parts, wages, and freight and energy costs may affect the company's profitability. High inflation may also weaken consumer confidence and demand for Tulikivi products. Improving the Group's financial position requires improvements in profitability. If the company's business operations and result do not develop as planned, the repayment of its loans may create a greater burden on the company's cash flow than anticipated. If the profitability of the business does not improve as planned, there is also a risk of the company being forced to recognise impairment on its goodwill and to reduce the amount of deferred tax assets on its balance sheet.

The Covid-19 pandemic could have an impact on the company's market environment, employees and business. The overall financial impact on Tulikivi's operations depends on the scale and duration of the pandemic. A resurgence of the pandemic may lead to decreased consumer demand and postponed investment decisions. On the other hand, the end of the pandemic may reduce consumption demand in construction and renovation and may therefore have a negative impact on the demand for Tulikivi's products. The Board of Directors and management closely monitor the progress of the pandemic and update their assessment of its impact as the situation progresses. The

company has drawn up a preparedness plan and implemented it responsibly in accordance with the industry's recommendations.

The risks are described in more detail on page 86 of the company's 2021 Annual Report.

Long-term financial targets

Tulikivi's goal is to achieve an average annual net sales growth rate of 5% by the end of 2025. In terms of the operating profit, its goal is to exceed 12% of net sales. Its goal for the equity ratio is at least 30% by the end of 2025.

Events after the review period

On 17 August 2022, Tulikivi revised its earlier estimate of net sales and comparable operating profit in 2022 upward. The improved outlook is based on the continued exceptionally strong order intake from Finland and abroad.

Future outlook

Net sales in 2022 are expected to be EUR 38 to 42 million and the comparable operating profit is expected to improve substantially on 2021.

Key financial ratios and share ratios

	1-6/22	1-6/21	4-6/22	4-6/21	1-12/21
Earnings per share, EUR	0.03	0.01	0.03	0.01	0.03
Equity per share, EUR	0.19	0.14	0.19	0.14	0.16
Return on equity, %	28.9	14.8			18.9
Return on investments, %	17.7	10.0			12.6
Equity ratio, %	33.6	26.2			29.4
Net debtness ratio, %	104.9	161.5			142.9
Current ratio	1.3	0.5			1.1
Gross investments, MEUR	0.4	0.7			1.5
Gross investments, % of sales	1.8	4.3			4.5
Research and development costs, MEUR	0.5	0.6			1.1
%/sales	2.3	3.6			3.3
Outstanding orders, MEUR	11.3	4.7			6.3
Average number of staff	210	198			204
Rate development of shares, EUR					
Lowest share price, EUR	0.38	0.25			0.25
Highest share price, EUR	0.57	0.45			0.73
Average share price, EUR	0.48	0.32			0.43
Closing price, EUR	0.45	0.36			0.48
Market capitalization at the end period, 1000 EUR	26 647	21 569			28 559
(Supposing that the market price of the K-share is the same as that of the A-share)					
Number of the shares traded, (1000 pcs)	11 078	35 640			68 398
% of total amount of A-shares	21.4	68.8			132.1
Number of shares average	59 747 043	59 747 043	59 747 043	59 747 043	59 747 043
Number of the shares at the end of period	59 747 043	59 747 043	59 747 043	59 747 043	59 747 043

Items affecting comparability

To ensure comparability between reporting periods, the Group classifies certain items of expense and income as non-recurring items in its financial reporting. The Group presents as non-recurring items expenses and income related to the restructuring of the Group's operations, non-recurring impairment losses on goodwill and assets, and other exceptional items that materially distort the comparability of the profitability of the Group's core business.

HALF YEAR FINANCIAL REPORT Jan-Jun 2022. SUMMARY
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Eur million	1-6/22	1-6/21	Change. %	1-12/21	4-6/22	4-6/21
Sales	20.6	15.8	30.4	33.5	12.2	9.3
Other operating income	0.1	0.1		0.3	0.1	0.1
Increase/decrease in inventories in finished goods and in work in progress	-0.3	0.2		0.7	-0.1	0.0
Production for own use	0.2	0.2		0.6	0.2	0.2
Raw materials and consumables	-5.6	-4.0		-8.6	-3.3	-2.3
External services	-2.4	-2.0		-4.6	-1.4	-1.2
Personnel expenses	-6.1	-5.6		-11.1	-3.4	-3.0
Depreciation and amortisation	-1.1	-1.2		-2.4	-0.6	-0.6
Other operating expenses	-3.5	-2.6		-5.7	-2.0	-1.3
Operating profit/loss	2.0	1.1	85.9	2.7	1.7	1.1
Finance income	0.1	0.0		0.1	0.0	0.0
Finance expense	-0.5	-0.3		-0.7	-0.4	-0.1
Profit before tax	1.5	0.8	95.6	2.1	1.4	1.0
Direct taxes	0.0	-0.2		-0.4	0.0	-0.2
Profit/loss for the period	1.5	0.6	147.9	1.7	1.4	0.8
Other comprehensive income						
Items that may later have effect on profit or loss						
Translation difference	0.2	0.0		0.0	0.2	0.0
Total comprehensive income for the period	1.7	0.6	174.1	1.7	1.6	0.8
Earnings per share attributable to the equity holders of the parent company, EUR, basic and diluted	0.03	0.01		0.03	0.03	0.01

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS (EUR million)	6/22	6/21	12/21
Non-current assets			
Property, plant and equipment			
Land	0.7	0.7	0.7
Buildings	3.1	3.5	3.5
Machinery and equipment	1.4	1.1	1.6
Other tangible assets	0.9	0.9	0.9
Intangible assets			
Goodwill	2.8	2.8	2.8
Other intangible assets	9.3	9.4	9.4
Investment properties	0.0	0.1	0.0
Receivables			
Other receivables	0.1	0.1	0.1
Deferred tax assets	2.5	2.8	2.6
Total non-current assets	21.0	21.4	21.7
Current assets			
Inventories	7.8	7.1	8.0
Trade receivables	3.3	2.7	2.2
Current income tax receivables	0.0	0.0	0.0
Other receivables	1.2	0.9	0.8
Cash and cash equivalents	2.3	1.4	1.1
Total current assets	14.6	12.1	12.0
Total assets	35.5	33.5	33.7

EQUITY AND LIABILITIES (EUR million)	6/22	6/21	12/21
Equity			
Share capital	6.3	6.3	6.3
The invested unstricted equity fund	14.4	14.4	14.4
Revaluation reserve	0.0	0.0	0.0
Treasury shares	-0.1	-0.1	-0.1
Translation difference	0.2	0.0	0.0
Retained earnings	-9.6	-12.1	-11.1
Total equity	11.3	8.5	9.6
Non-current liabilities			
Deferred income tax liabilities	0.6	0.6	0.6
Provisions	0.2	0.3	0.2
Interest-bearing debt	10.8	0.0	11.3
Other debt	1.0	1.2	1.3
Total non-current liabilities	12.6	2.1	13.4
Current liabilities			
Trade and other payables	9.9	9.0	9.1
Short-term interest bearing debt	0.0	0.0	0.0
Current liabilities	1.7	13.9	1.6
Total current liabilities	11.6	22.9	10.8
Total liabilities	24.3	25.0	24.2
Total equity and liabilities	35.5	33.5	33.7

CONSOLIDATED STATEMENT OF CASH FLOWS (EUR million)

	1-6/22	1-6/21	1-12/21
Cash flows from operating activities			
Profit for the period	1.5	0.6	1.7
Adjustments			
Non-cash transactions	1.3	1.2	2.4
Interest expenses and interest income and taxes	0.5	0.5	1.0
Change in working capital	-0.4	-0.8	-1.4
Interest paid and received and taxes paid	-0.6	-0.3	-0.7
Net cash flow from operating activities	2.2	1.2	3.0
Cash flows from investing activities			
Investment in property, plant and equipment and intangible assets	-0.5	-0.5	-1.4
Grants received for investments and sales of property, plant and equipment	0.0	0.0	0.1
Net cash flow from investing activities	-0.5	-0.5	-1.4
Cash flows from financing activities			
Proceeds from non-current and current borrowings			
Repayment of non-current and current borrowing	-0.4	-0.3	-1.3
Payments of lease liabilities	-0.3	-0.3	-0.6
Dividends paid and treasury shares			
Net cash flow from financing activities	-0.7	-0.6	-1.9
Change in cash and cash equivalents	1.2	0.1	-0.3
Cash and cash equivalents at beginning of period	1.1	1.3	1.3
Cash and cash equivalents at end of period	2.3	1.4	1.1

Consolidated statement of changes in equity (EUR Million)

	Share capital	The invested unstricted equity fund	Revaluation reserve	Treasury shares	Translations diff.	Retained earnings	Total
Equity Jan. 1, 2022	6.3	14.4	0.0	-0.1	0.1	-11.1	9.6
Total comprehensive income for the period			0.0		0.2	1.5	1.7
Transactions with the owners							
Dividends paid						0.0	0.0
Equity Jun. 30, 2022	6.3	14.4	0.0	-0.1	0.2	-9.6	11.3
Equity Jan. 1, 2021	6.3	14.4	0.0	-0.1	0.0	-12.7	7.9
Total comprehensive income for the period			0.0		0.0	0.6	0.6
Transactions with the owners							
Dividends paid						0.0	0.0
Equity Jun. 30, 2021	6.3	14.4	0.0	-0.1	0.0	-12.1	8.5

Notes to the financial statements

The information presented in the half year financial report has not been audited.

This half year financial report release has been prepared in accordance with the IAS 34 Interim Financial Reporting standard. Tulikivi has applied the same IFRS accounting principles in this release as in the previous consolidated financial statements. The key figures presented in the half year release have been calculated using the same formulas as for the 2021 financial statements. The formulas are presented on page 48 of the 2021 Annual Report.

Sales (EUR Million)	1-6/2022	1-6/2021	1-12/2021
Finland	7.4	6.7	14.5
Other european countries	12.5	8.7	17.9
North America	0.7	0.5	1.1
Total	20.6	15.8	33.5

Commitments (EUR million)

	6/22	6/21	12/21
Loans from credit institutions and other long term debts and loan guarantees, with related mortgages and pledges	12.5	13.9	12.9
Mortgages granted and collaterals pledged	35.8	35.8	35.8
Other given guarantees and pledges on behalf of own liabilities	0.5	0.5	0.5

Maturity of financial liabilities

The figures are undiscounted and include both interest payments and capital.

Maturities of financial liabilities (EUR Million)

Jun. 30, 2022	Balance sheet	Total	< 6	6 - 12	> 12 - 24	> 24-60	> 60
Type of credit	value	cash flows	months	months	months	months	months
Loans from credit institution and TyEL pension lo	12.5	13.0	1.4	0.6	11.0	0.0	0.0
Lease liabilities	1.6	1.7	0.3	0.3	0.6	0.5	0.0
Trade and other payables	6.0	6.0	6.0	0.0	0.0	0.0	0.0
Total	20.1	20.7	7.7	0.9	11.6	0.5	0.0
Jun. 30, 2021	Balance sheet	Total	< 6	6 - 12	> 12 - 24	> 24-60	> 60
Type of credit	value	cash flows	months	months	months	months	months
Loans from credit institution and TyEL pension lo	13.9	14.2	1.2	13.0	0.0	0.0	0.0
Lease liabilities	1.2	1.2	0.3	0.3	0.5	0.2	0.0
Trade and other payables	5.0	5.0	4.5	0.0	0.5	0.0	0.0
Total	20.1	20.4	6.0	13.3	1.0	0.2	0.0

On 30 November 2021, Tulikivi Corporation signed a financing agreement with its finance providers concerning the 2021–2023 repayment programme in ratio to the finance providers' exposures. The agreement also includes loan covenants given to the finance providers. In other respects, loans will expire in full on 30 April 2024 in accordance with the financing agreement. The company is in compliance with the covenants of the financing agreement according to the situation on 30 June 2022. The company's management estimates that the company will fulfil the financial covenants during the next 12 months. The company maintains constant contact with the financiers. The meetings include a monthly information covenant presentation, which includes a forecast of the order books, cash and profit, and a report on the progress of the talc project.

Provisions (EUR million)

	Environmental provision	Warranty provision
	6/22	6/22
Provisions Jan. 1.	0.2	0.1
Increase in provisions	0.0	0.0
Used Provisions	0.0	0.0
Discharge on reserves	0.0	0.0
Provisions Jun. 30.	0.2	0.1
	6/22	
Non-current	0.3	
Current provisions	0.0	
Total	0.3	

Changes in tangible assets are classified as follows (EUR million):

	1-6/22	1-6/21	1-12/21
Acquisition costs	0.1	0.1	0.4
Proceeds from sale	0.0	0.0	-0.1
Total	0.1	0.1	0.4

Changes in intangible assets are classified as follows (EUR million):

	1-6/22	1-6/21	1-12/21
Acquisition costs, net	0.3	0.5	1.1
Amortisation loss	0.0	0.0	0.0
Total	0.3	0.5	1.1

Share capital

Share capital by share series

	Shares, number	Percentage, %	Percentage, %	Percentage, EUR share capital
		shares	votes	
		res		
Series K shares (10 votes)	7 682 500	12.8	59.5	810 255
Series A shares (1 vote)	52 188 743	87.2	40.5	5 504 220
Total, 30 June 2022	59 871 243	100.0	100.0	6 314 475

There have been no changes in Tulikivi Corporation's share capital during the review period. According to the Articles of Association, the dividend paid on Series A shares must be EUR 0.0017 higher than the dividend paid on Series K shares. The A share is listed on the Nasdaq Helsinki. At the end of the review period, the company held 124,200 Series A shares.

Related party transactions

A total of EUR 7 thousand was paid to LTL Consulting Oy Ab, owned by Tarmo Tuominen, in connection with consultation on the talc project.

Management benefits (EUR 1,000)

	1–6/22	1–6/21
Board members' and Managing Director's salaries and other short-term employee benefits	151	147

Principal shareholders on 30 June 2022

Name of shareholder	Shares	Percentage of votes
1. Heikki Vauhkonen	6 873 839	45.9%
2. Elo Mutual Pension Insurance Company	4 545 454	3.5%
3. Ilmarinen Mutual Pension Insurance Company	3 420 951	2.7%
4. Eliisa Elo	3 108 536	5.7%
5. Finnish Cultural Foundation	2 258 181	2.4%
6. Jarkko Nikkola	1 649 300	1.3%
7. Susanna Mutanen	1 597 221	6.8%
8. Jouko Toivanen	1 574 259	1.9%
9. Fennia Mutual Insurance Company	1 515 151	1.2%
10. EHJ-Capital Oy	1 000 000	0.8%
Others	32 329 841	27.8%



The companies included in the Group are the parent company Tulikivi Corporation Nordic Talc Oy, Tulikivi U.S. Inc. in the United States and OOO Tulikivi in Russia. Group companies also include Tulikivi GmbH and The New Alberene Stone Company, Inc., which are dormant.

TULIKIVI CORPORATION

Board of Directors

Distribution: Nasdaq Helsinki

Key media

www.tulikivi.com

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