



Oslo, 17 September 2026

Welcome to Borregaard Capital Markets Day 2026

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Agenda

0900 – 1030 PART I

Borregaard | Scaling Specialisation. Delivering Greater Value.

CEO, Tom Erik Foss-Jacobsen

BioSolutions | Scaling proven winners

EVP BioSolutions, Knut-Harald Bakke

- **Market leadership | Versatile platform and high-value pipeline**
CTO, Guro Elise Fredheim
- **Growing agriculture | Crop performance and feed as value drivers**
Business Director Agriculture, Eduardo Pereira
- **New customers, new markets | Same winning formula**
VP Sales Industrial & Construction, Anders Sjöde

Q&A

1100 – 1230 PART II

BioMaterials | Further specialisation. Higher value creation.

EVP Speciality Cellulose and Fine Chemicals, Gisle Løhre Johansen

Global Manufacturing | Enabling growth and competitiveness

EVP Manufacturing and Technology, Ole Gunnar Jakobsen

Finance | Ambitions for profitable growth

CFO, Per Bjarne Lyngstad

Q&A

1030 – 1100 BREAK

1230 – 1330 LUNCH

A photograph of several young green seedlings growing out of dark, rich soil in a field. The sun is low on the horizon in the background, creating a warm, golden glow and lens flare effects. The seedlings are in the foreground and middle ground, with some in sharp focus and others blurred.

Scaling specialisation. Delivering greater value.

Capital Markets Day
Oslo, 17 September 2026

A proven platform for continued value creation

Unique integrated biorefinery

- Renewable raw material into high value products
- Full raw material utilisation
- A highly diversified business model creates resilience

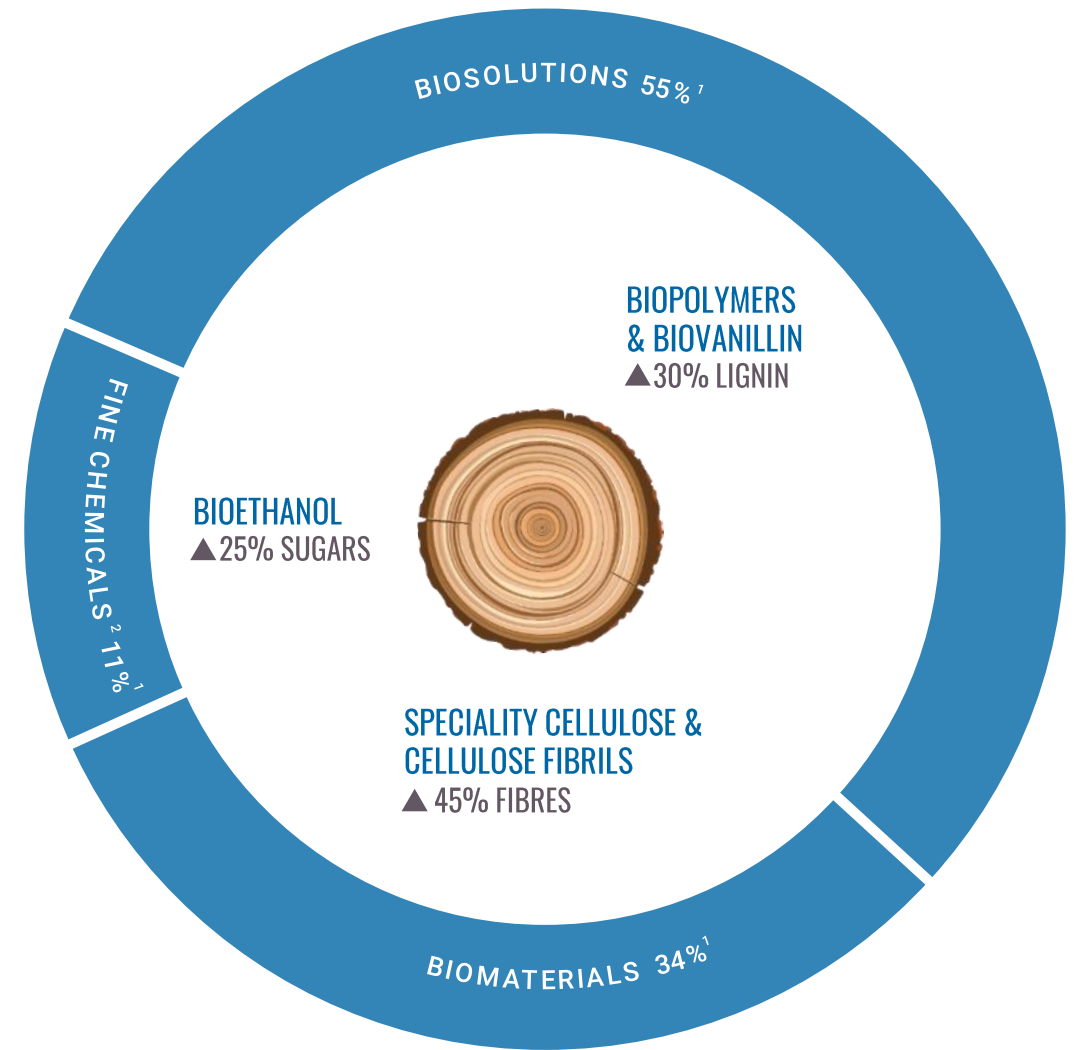
Specialised high-value positions

- Global niche leadership with high barriers to entry
- Deep process and application expertise
- Proven track record of innovation and continuous improvement
- Replacing fossil-based alternatives in growing high-value markets

Resilient value creation across cycles

- More specialities, broader market reach
- Increasing value from the same asset base
- Supported by sustainability trends and regulatory framework

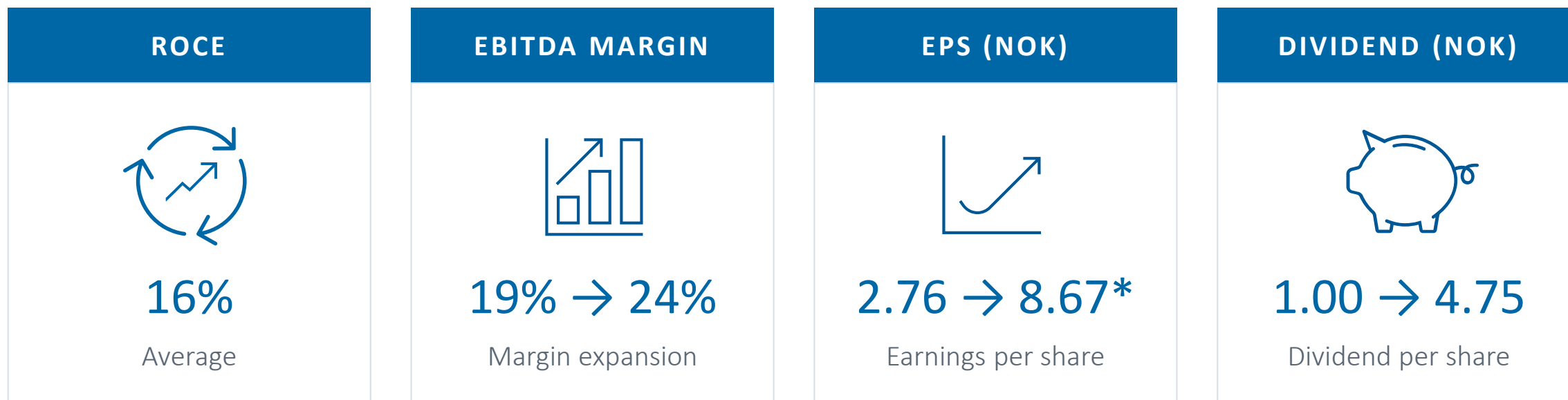
The same value creation model we are scaling today



¹ Segment revenue as a % of sales revenue 2023

² Leading producer of fine chemical intermediates for contrast agents, significant producer of 2nd generation bioethanol. Only the latter is made from wood.

Specialisation has driven shareholder value since IPO



Consistent returns, margin expansion and value creation for shareholders since IPO

*EPS= Earnings per share ex. impairments

A stronger platform for the next phase of value creation

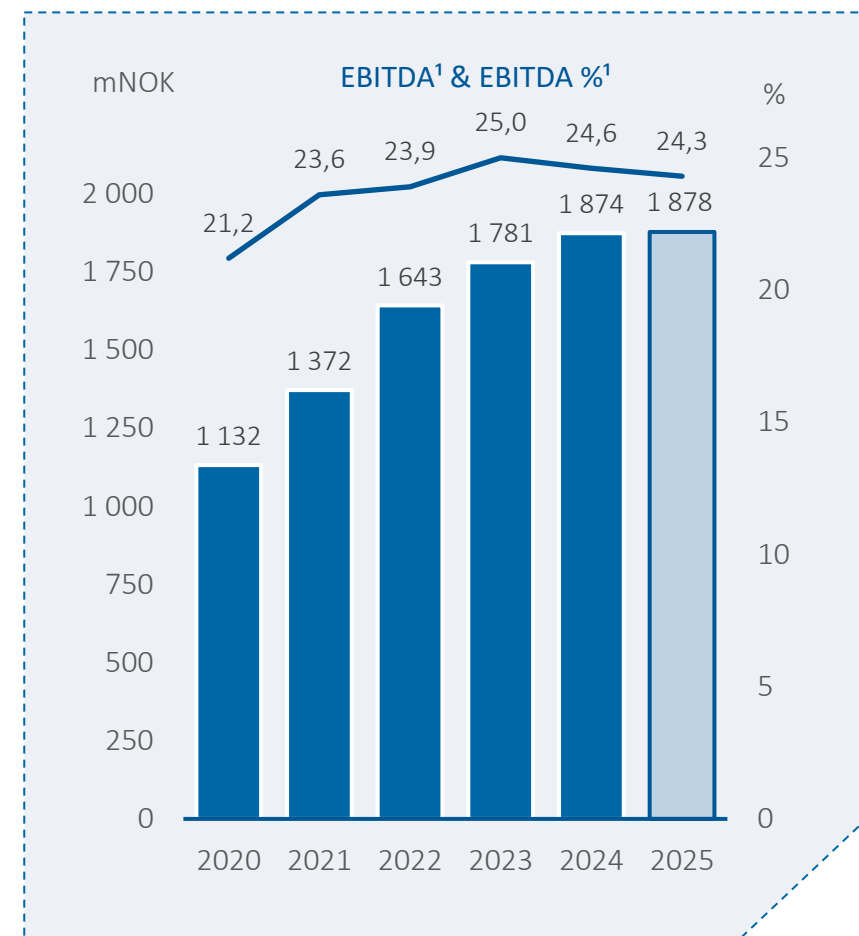
Enhanced operating platform

- Operational capabilities and performance strengthened
- Investments enhancing competitiveness, capacity and sustainability

Stronger set of opportunities

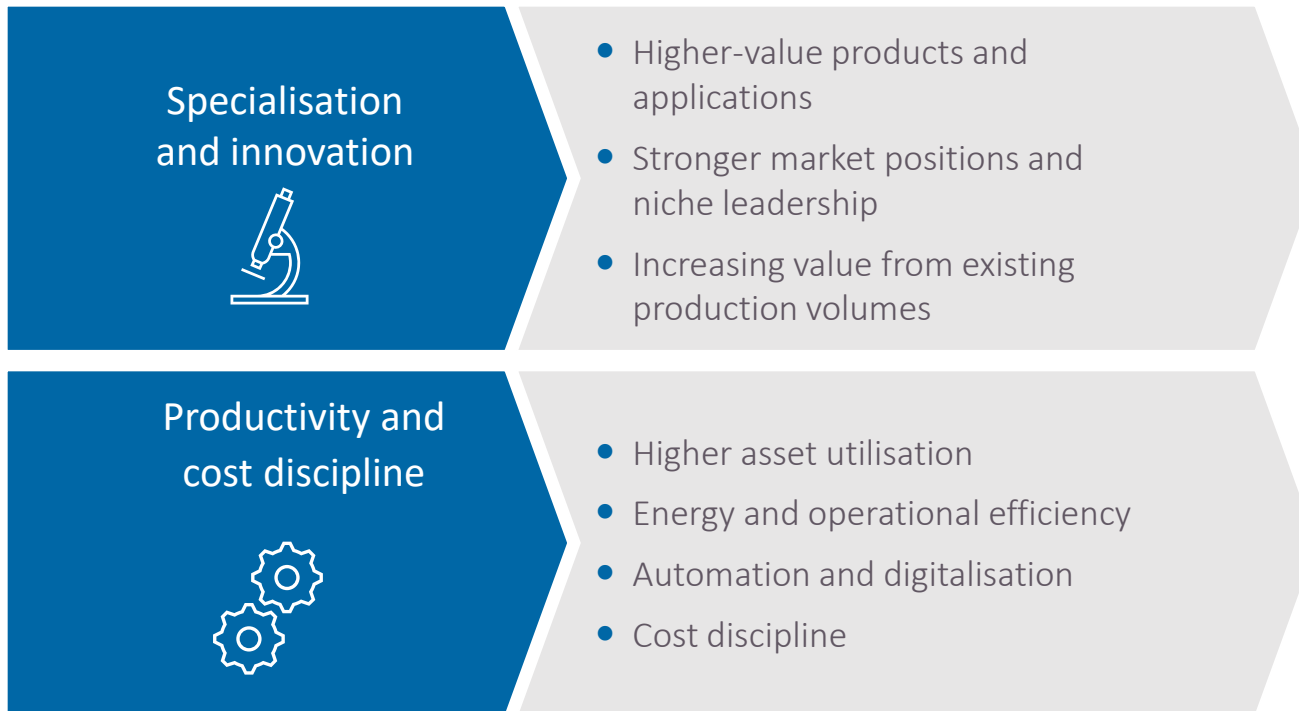
- Attractive opportunities in higher-value markets
- Sustainability and regulatory supporting bio-based solutions
- Investments support specialisation and capacity to capture future growth

Scaling what works – specialisation remains the core value driver

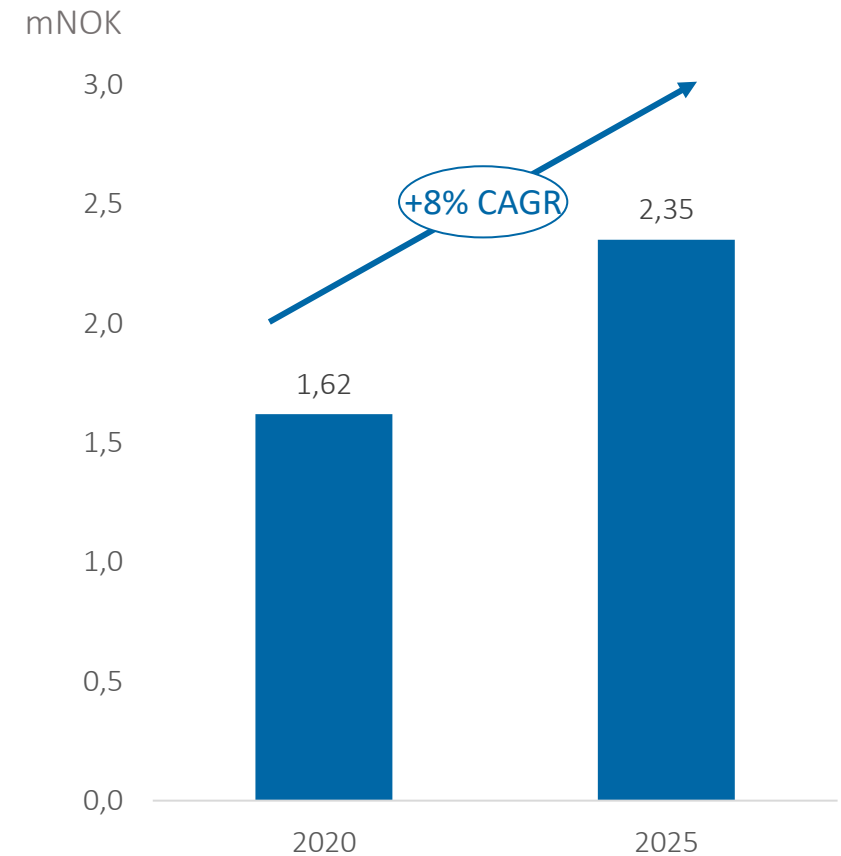


Specialisation and productivity turn growth into value

The dual strategic focus...



...drives value creation¹ per full-time employee



Five levers to scale specialisation and value



1. Specialisation

Higher-value applications and stronger market positions



2. Capacity

Debottlenecking and increased capacity for speciality products



3. Geographic scaling

Scaling proven products in underpenetrated geographies



4. Productivity and cost discipline

Protecting margins as we grow



5. Sustainability and regulatory

Demand pull where performance and sustainability matter

The next phase is not about broad expansion. It is about scaling the highest-value parts of the portfolio with discipline.



Same strategy. Sharper priorities. Greater value creation.

PROVEN AND RESILIENT PLATFORM

- Unique biorefinery model based on renewable raw materials
- Highly diversified business model
- Strong market positions in specialised niches

SCALING SPECIALISATION FOR GREATER VALUE

- Continued shift towards higher-value products and applications
- More capacity for speciality growth
- Geographic scaling of proven winners

SHARPER EXECUTION AND SCALABLE GROWTH

- Scaling proven winners with focused priorities
- Cost, capital and operational discipline
- Growth where Borregaard has a clear right to win

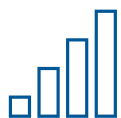
3,100 customers | 800 products | 100 applications | 100 countries

A close-up photograph of a person's hand reaching into a field of golden wheat. The sun is low in the sky, creating a warm, golden glow and lens flare. The background shows a line of trees under a bright sky.

BioSolutions | Scaling proven winners

EVP BioSolutions, Knut-Harald Bakke

Strong foundation, significant potential



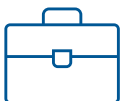
Specialisation is an important driver of growth



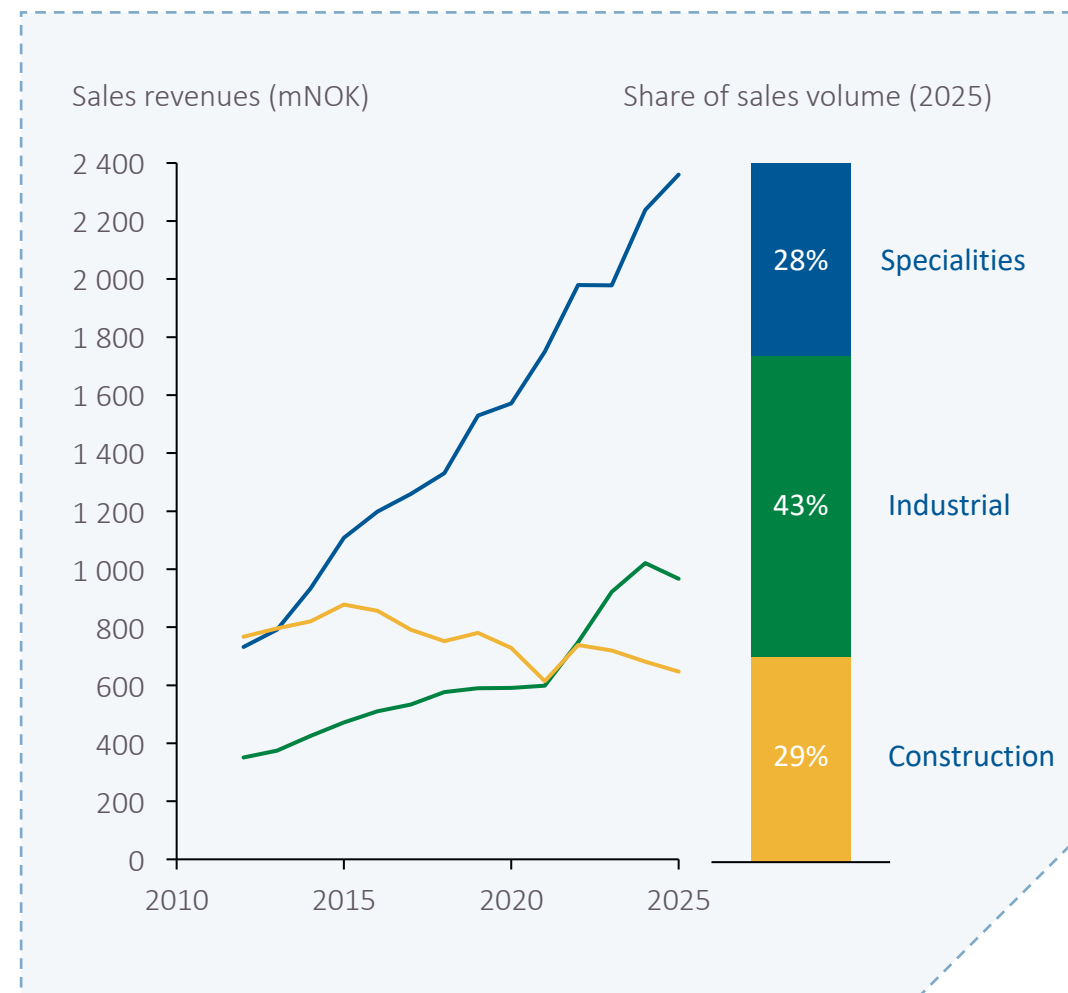
Value creation comes from **moving up the value ladder** - not adding volume



Significant headroom to shift volumes to **higher-value applications**



Broad portfolio provides opportunities and resilience, but requires prioritisation



Multiple opportunities, clear priorities



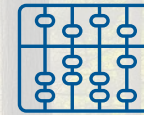
Unique technology and expertise

- Renewable raw materials
- World-leading technology
- Differentiated solutions



Proven customer value

- Serving thousands of customers
- Documented performance
- Global reach



Speciality solutions

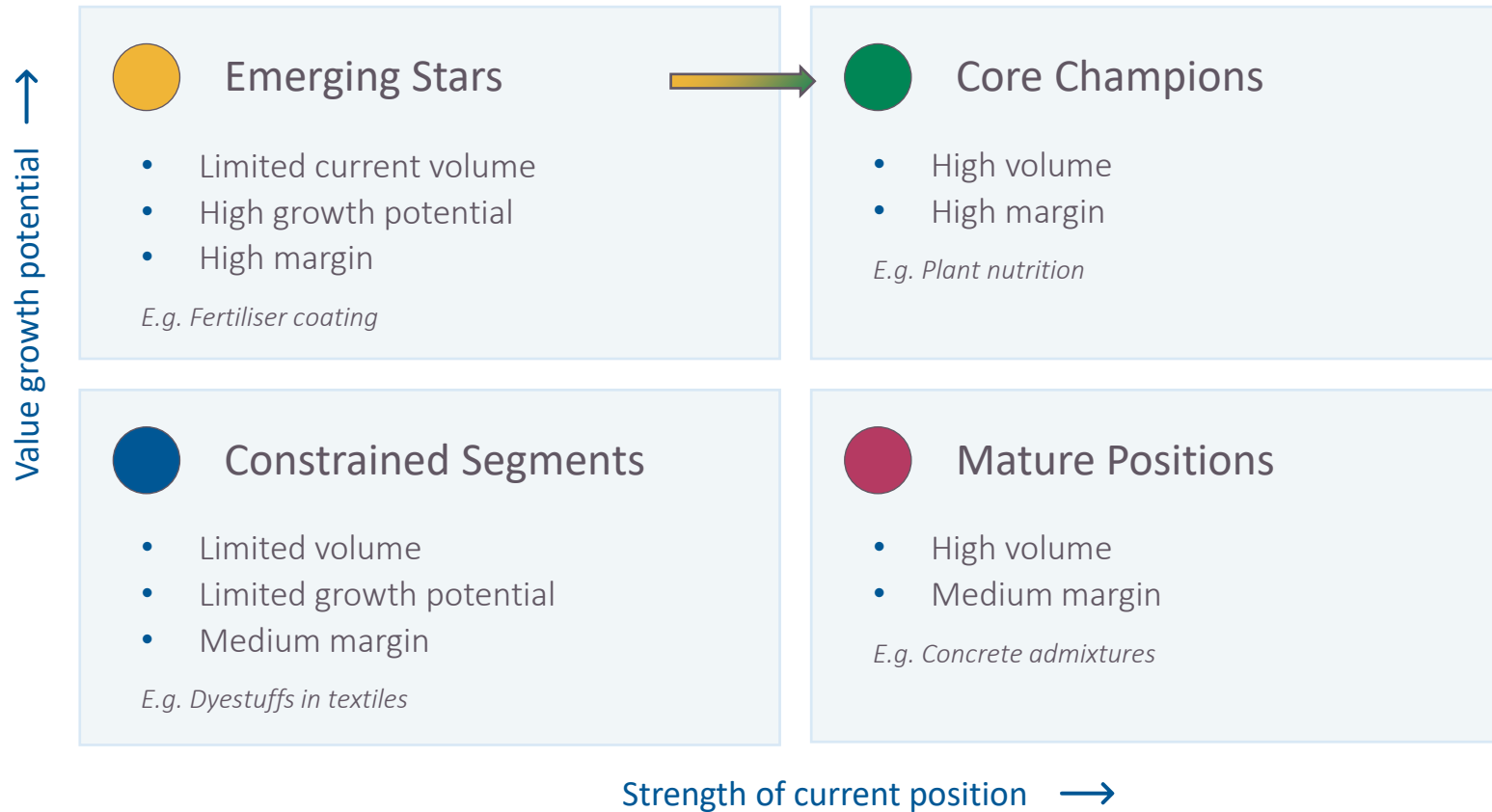
- Agriculture
- Industrial specialities
- Consumer ingredients



Numerous growth opportunities. Clear portfolio priorities. Greater value creation.

Clear priorities, focused resource allocation

We allocate resources where we have the strongest positions and the greatest value creation potential



Portfolio logic

1. **Scale** Core Champions
2. **Accelerate** selected Emerging Stars
3. **Protect** and optimise Mature Positions
4. **Limit** resource allocation to Constrained Segments

Three pathways to greater value creation



Scale Core Champions

Win more customers and expand proven positions supported by structural growth drivers.
E.g. plant nutrition, crop protection, feed and gypsum boards



Move up the value ladder

Shift volumes towards higher-value applications based on performance, formulation and regulatory.
E.g. industrial specialities



Expand geographically

Scale proven customer solutions in underpenetrated markets.
E.g. APAC and LATAM

Scaling proven winners through specialisation, market penetration and geographic expansion



Market leadership | Versatile platform and high-value pipeline

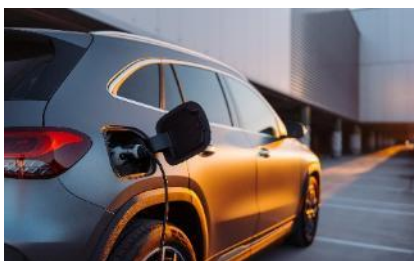
Chief Technology Officer, Guro Elise Fredheim



A versatile product platform for specialised solutions

Why we win

- High performance
- Tailor-made
- Cost competitive
- Multifunctional and robust
- Sustainable
- Application expertise



Binding agent

- Animal feed pellets
- Ceramics
- Dust & industrial binders
- Pesticides
- Plant nutrition



Dispersing agent/ rheology control

- Carbon black & pigments
- Concrete admixtures
- Dyestuffs
- Gypsum
- Metals and minerals
- Micronutrients
- Pesticides



Crystal growth control

- Batteries
- Oilfield chemicals
- Water treatment



Flavours & fragrances

- Food
- Fragrances
- Personal care



Multifunctional

- Antioxidant
- Biostimulant
- Complexing agent
- Corrosion inhibitor
- Emulsion stabiliser
- Soil conditioner
- UV protector

Strong position in a complex competitive landscape



Lignosulfonates

Borregaard clear #1

Borregaard is the clear global leader (largest supplier, technology leader)

*Other suppliers: Domsjö, Sappi, Nippon, other local producers**



Synthetics

Fossil-based chemistry

Global multinational supply, fossil-based, broad chemistries and polymers, tailor-made

Examples: naphthalene sulfonates, polycarboxylates, EDTA, phosphonates



Plant-based

Bio-based alternatives

Bio-based alternatives from broad origins, can compete with food crops

Examples: starch/dextrins, cellulose ethers, sugars, amino acids and seaweed-based polymers



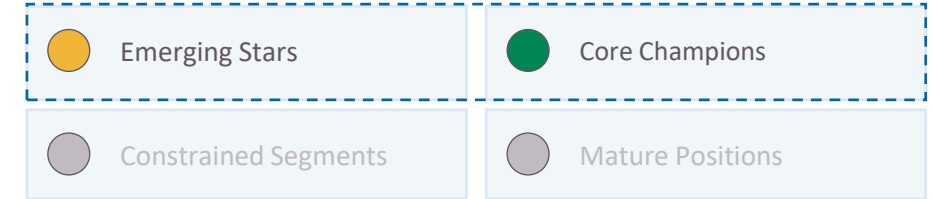
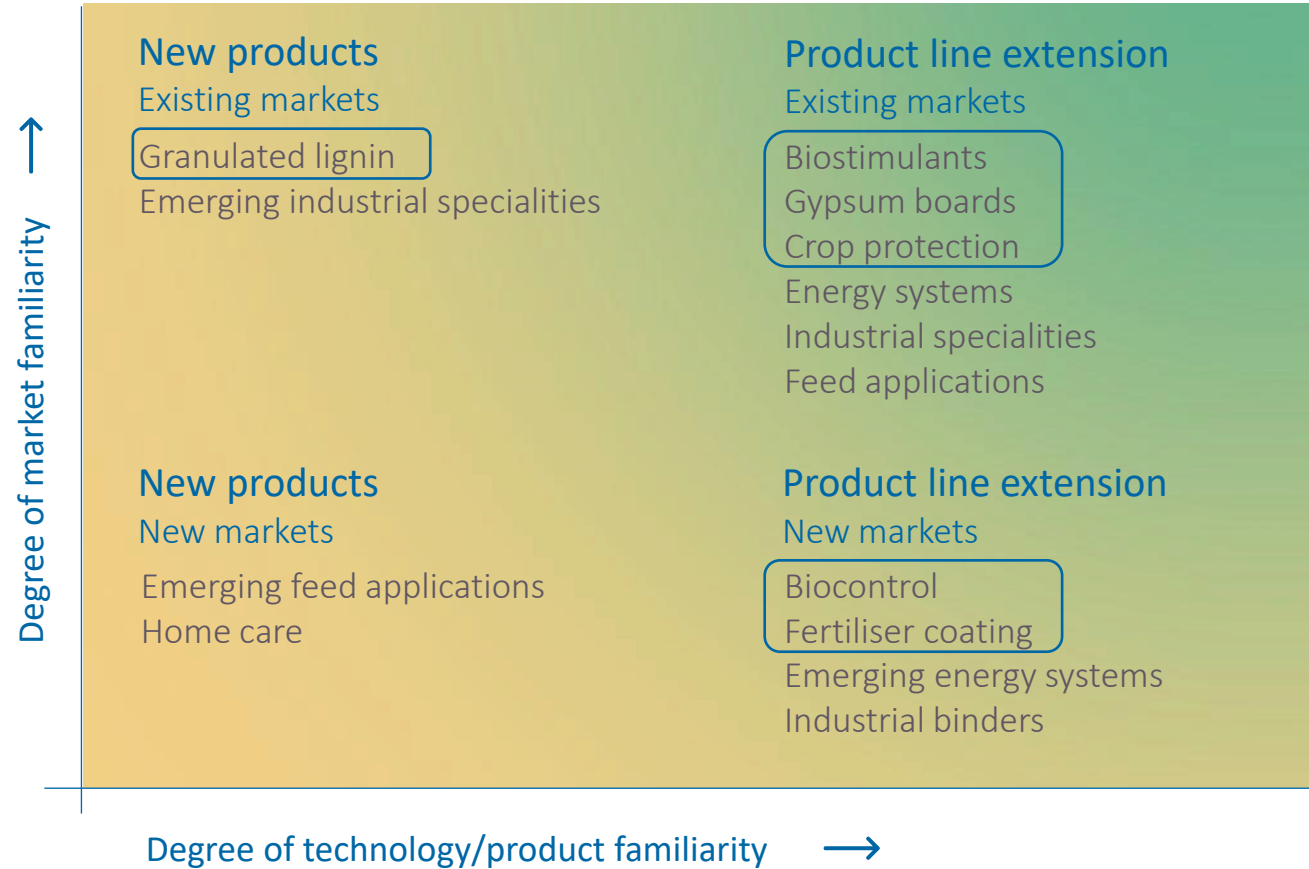
Formulations

Formulations of above

Our customers typically make blends based on the above platforms, tailored to specific performance needs

*Other lignins (kraft/soda) are not applicable for lignosulfonate applications

High-value pipeline, clear priorities



Portfolio logic – selection criteria

1. Projects within **Core Champions** and **Emerging Stars**
2. High value - moving up the value ladder
3. Market pull driven

Winning by differentiation

World's first to offer lignin products in granulated form



Market pull – first mover

Demand-driven opportunity



EHS

Minimal dust, improved handling



Productivity

Increase productivity at customer



Logistics

More efficient transport and storage





Borregaard

HANDLING OF BORREGAARD'S LIGNOSULFONATES

POWDER VS GRANULES



Growing agriculture | Crop performance & feed as value drivers

Business Director, Eduardo Pereira

The farmer's challenge

The agricultural landscape



50% of world's
habitable land



70% of global
freshwater withdrawals



26% of global
greenhouse gas
emissions



Soil degradation,
pollution and fertility loss

Producing more with less

Rising food and animal protein demand, climate volatility, nutrient losses, biodiversity pressure and tougher regulations → driving demand for sustainable solutions



Agriculture is moving from input intensity to input intelligence



Improved nutrient use efficiency and quality

Smart fertiliser programmes, micronutrients and digital agronomy shift value from volume to performance



Biostimulants

Biostimulants are bundled with nutrition to improve uptake, abiotic-stress tolerance, high-quality yield, and reduce carbon footprint



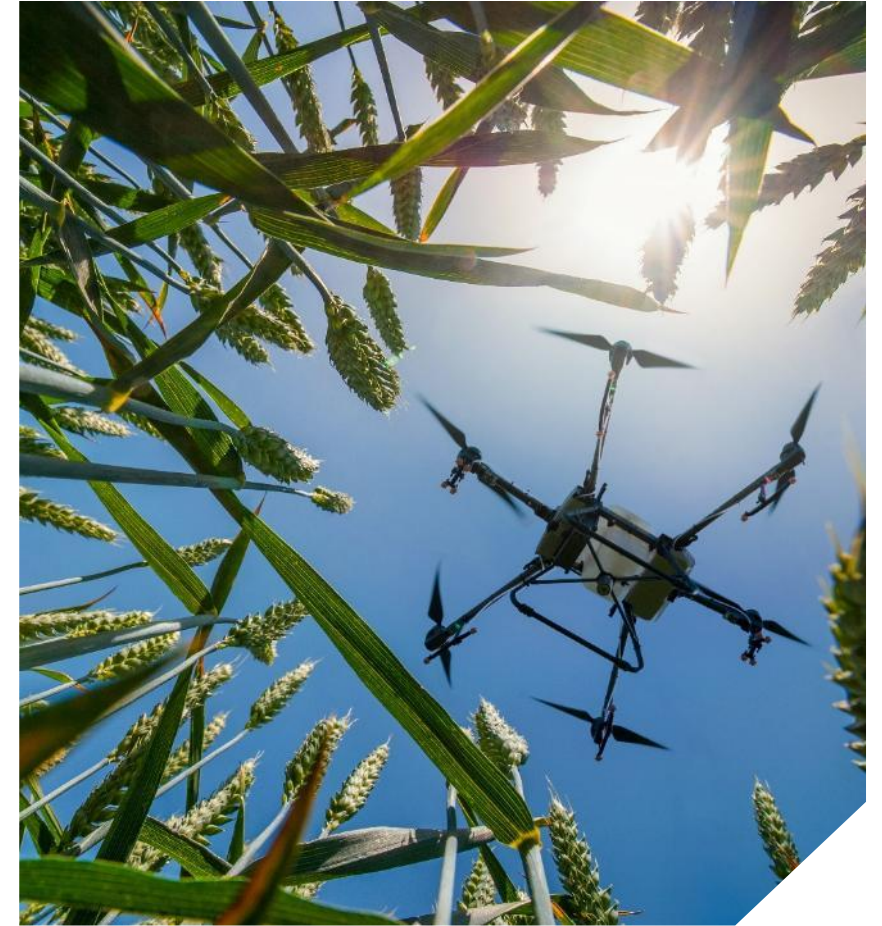
Formulation technology

Advanced dispersants, adjuvants, biologicals and precision spray help reduce dose per hectare without sacrificing yield



Precision nutrition

Increasing pressure to improve feed efficiency, reduce nutrient losses and lower greenhouse gas emissions while meeting growing demand for animal protein



A broad product portfolio for growth in agriculture

Plant nutrition



Biostimulants

- Nutrient use efficiency
- Abiotic stress resistance
- Organic carbon source



Micronutrients

- Ready-to-use micro-nutrients
- Complexing agent
- Suspension dispersants and rheology modifiers



Fertiliser & seed coating

- Binder
- Dedusting agent
- Microplastic-free film-forming
- Nutrient use efficiency



Granulated fertilisers

- Binder
- Dedusting agent
- Soil conditioner

CAGR 9–12%

Crop protection



Pesticides

- Dispersant
- Binder
- Rheology modifiers



Biocontrol

- Dispersant
- UV Protection
- Rheology modifiers

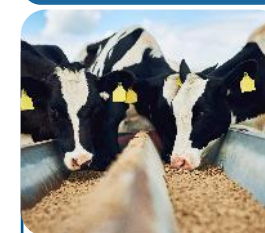


Adjuvants

- Compatibility agent
- Agent enhancer

CAGR 1–2%

Feed



Animal feed

- Binder
- Acidifier
- Emulsion stabiliser
- Bypass proteins

CAGR 3–5%

Plant nutrition | The growth engine



Biostimulants
EU CE-marked products



Micronutrients
Ready-to-use solution



Fertiliser coating
Yield increase

Winning formula

Innovation

Field-validated claims
accelerate customers'
product introduction

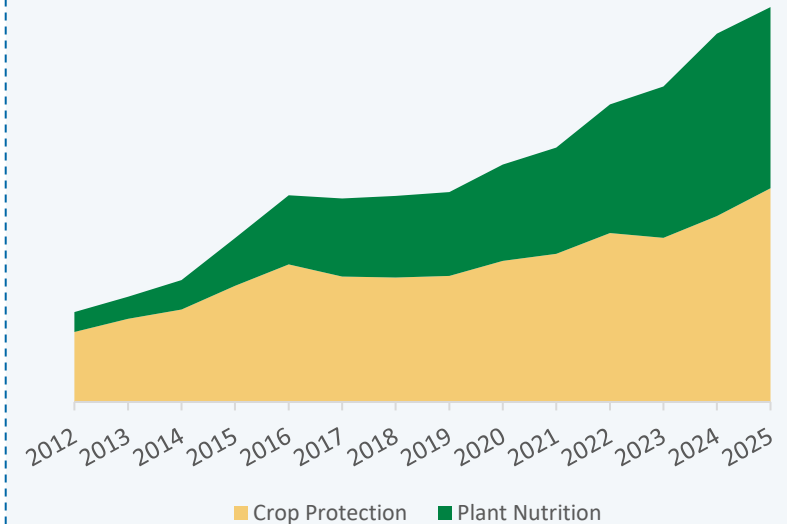
Performance

Proved nutrient use
efficiency claims
across multiple crops

Scale-up

Geographic expansion
of proven solutions
and new formulations

Crop Performance – Sales revenues (NOK)



Animal feed | A proven platform for further growth



Pelleted feed

Better pellets, lower energy



Feed emulsions

Animal-free emulsifier for speciality feed



Bypass proteins

Formaldehyde-free protein protection

Winning formula

Innovation

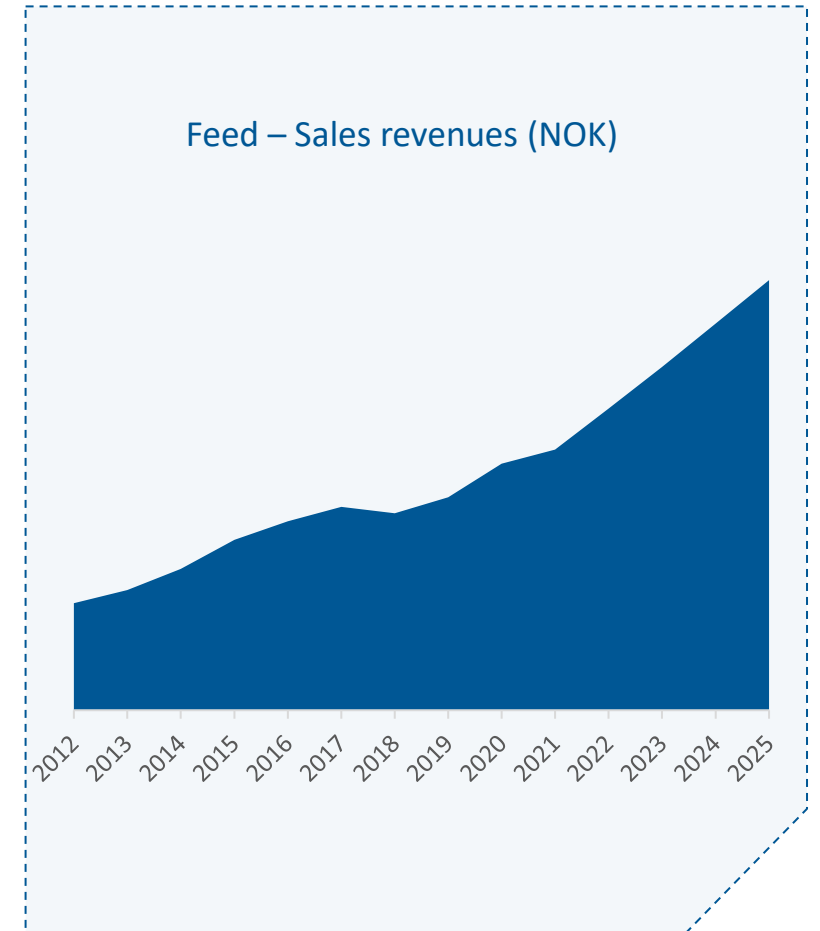
New products offer new opportunities in existing and new markets

Performance

Regulatory offers new opportunities

Scale-up

Significant opportunities to grow the market for pelleted feed





New customers, new markets | Same winning formula

Vice President Sales Industrial & Construction, Anders Sjöde

Gypsum boards | Becoming a core champion

Turning modified lignin into a scalable alternative to synthetics



Significant value

10–20% global replacement
4–8% CAGR in construction*



Proof of concept

>200 R&D tests vs.
synthetic alternative



Commercial breakthrough

Repeat orders

Winning formula

Market reset

CO₂ targets, regulations and
raw material uncertainty drive
additive reconsideration

Successful transition

Joint customer programme –
from lab validation and plant
trial to commercial adoption

Scale-up

Unique product offering.
Qualifications in Europe and US

*Projected CAGR of Borregaard's construction sales

Geographic expansion | A growth engine built on proven solutions



Existing solutions

Globally proven applications and products
Market leadership



New customers

Untapped demand in fast-growing emerging markets
Initial focus areas: Asia, Oceania and Latin America



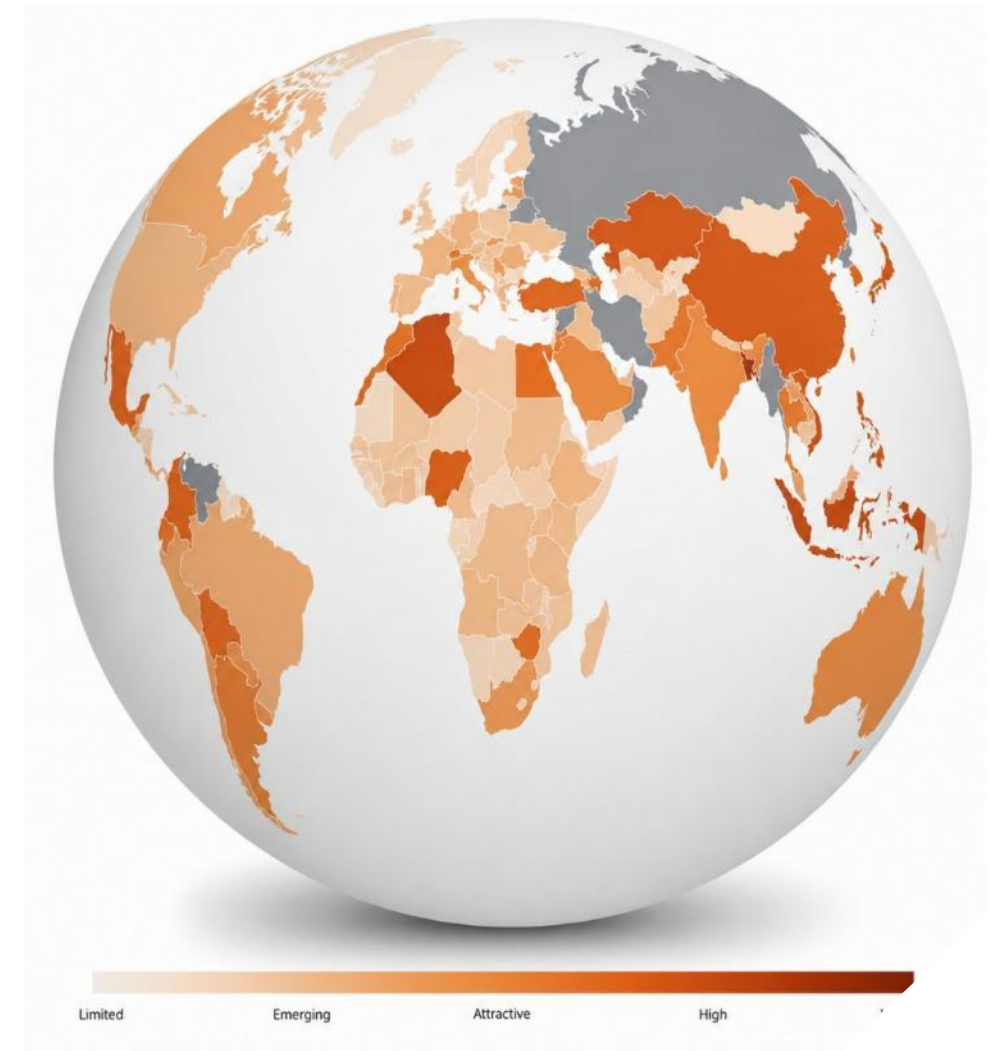
Low investment

Leverages existing technology, capabilities and assets
Local commercial representation key success factor



Attractive upside potential

Growth opportunities with near-term potential and
low capital requirements



How We Win | BioSolutions

MARKET LEADERSHIP

- Global leadership positions
- Unique product portfolio
- Application expertise

FOCUSED INNOVATION

- High value pipeline
- Market pull driven
- Turning expertise into opportunities

GEOGRAPHICAL EXPANSION

- Scaling proven winners
- Untapped growth markets: Asia, Latin America, Oceania
- Replicable model

Q&A | Borregaard Capital Markets Day 2026

The Q&A session will be moderated by

- Elliot Jones, Analyst, Danske Bank
- Ole-Petter Sjøvold, Analyst, SB1 Markets

Participants from management

- Tom Erik Foss-Jacobsen, CEO
- Knut-Harald Bakke, EVP BioSolutions



Agenda

0900 – 1030 PART I

Borregaard | Scaling Specialisation. Delivering Greater Value.

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BioSolutions | Scaling proven winners

EVP BioSolutions, Knut-Harald Bakke

- **Market leadership | Versatile platform and high-value pipeline**
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- **Growing agriculture | Crop performance and feed as value drivers**
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- **New customers, new markets | Same winning formula**
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1100 – 1230 PART II

BioMaterials | Further specialisation. Higher value creation.

EVP Speciality Cellulose and Fine Chemicals, Gisle Løhre Johansen

Global Manufacturing | Enabling growth and competitiveness

EVP Manufacturing and Technology, Ole Gunnar Jakobsen

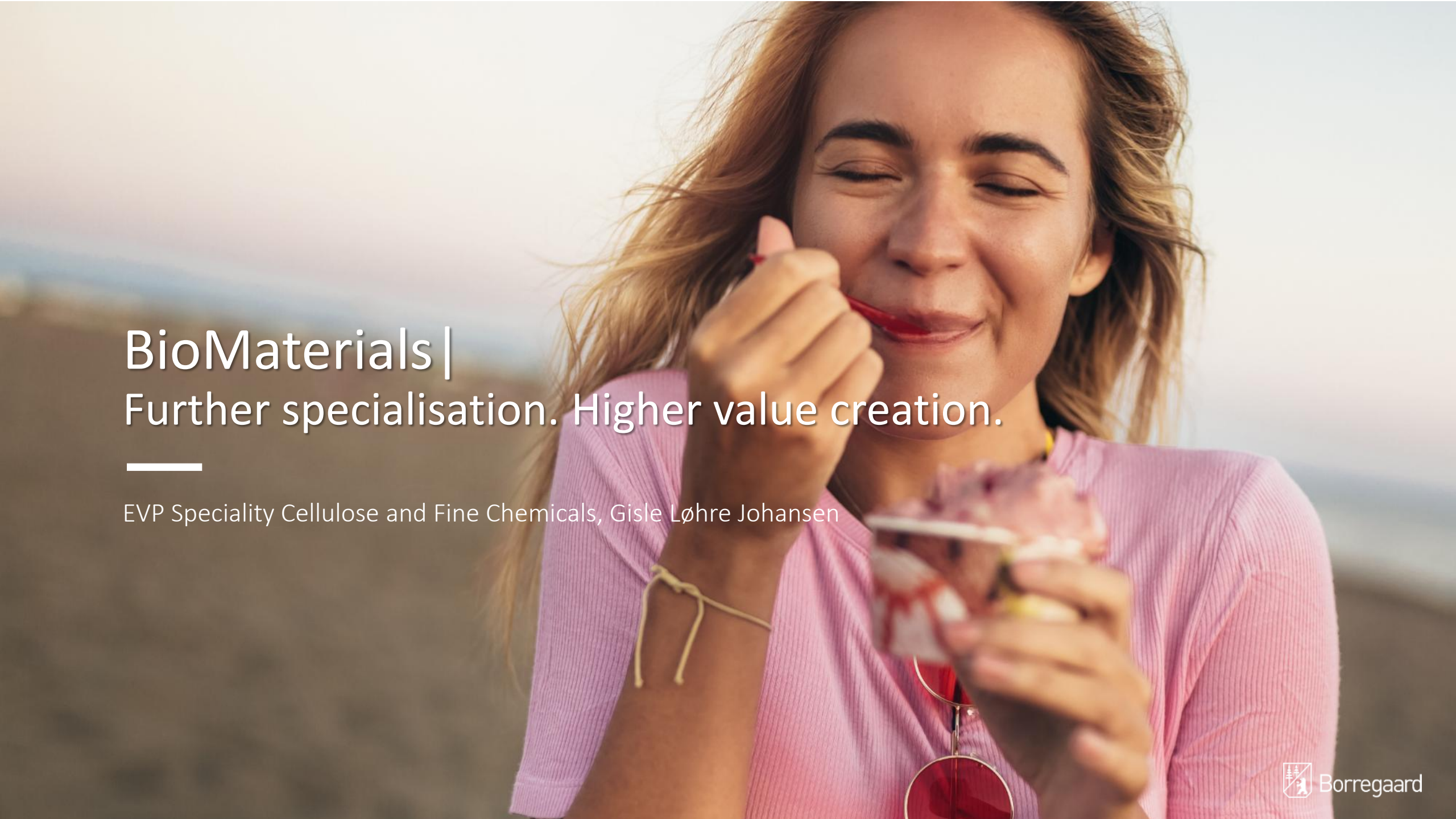
Finance | Ambitions for profitable growth

CFO, Per Bjarne Lyngstad

Q&A

1030 – 1100 BREAK

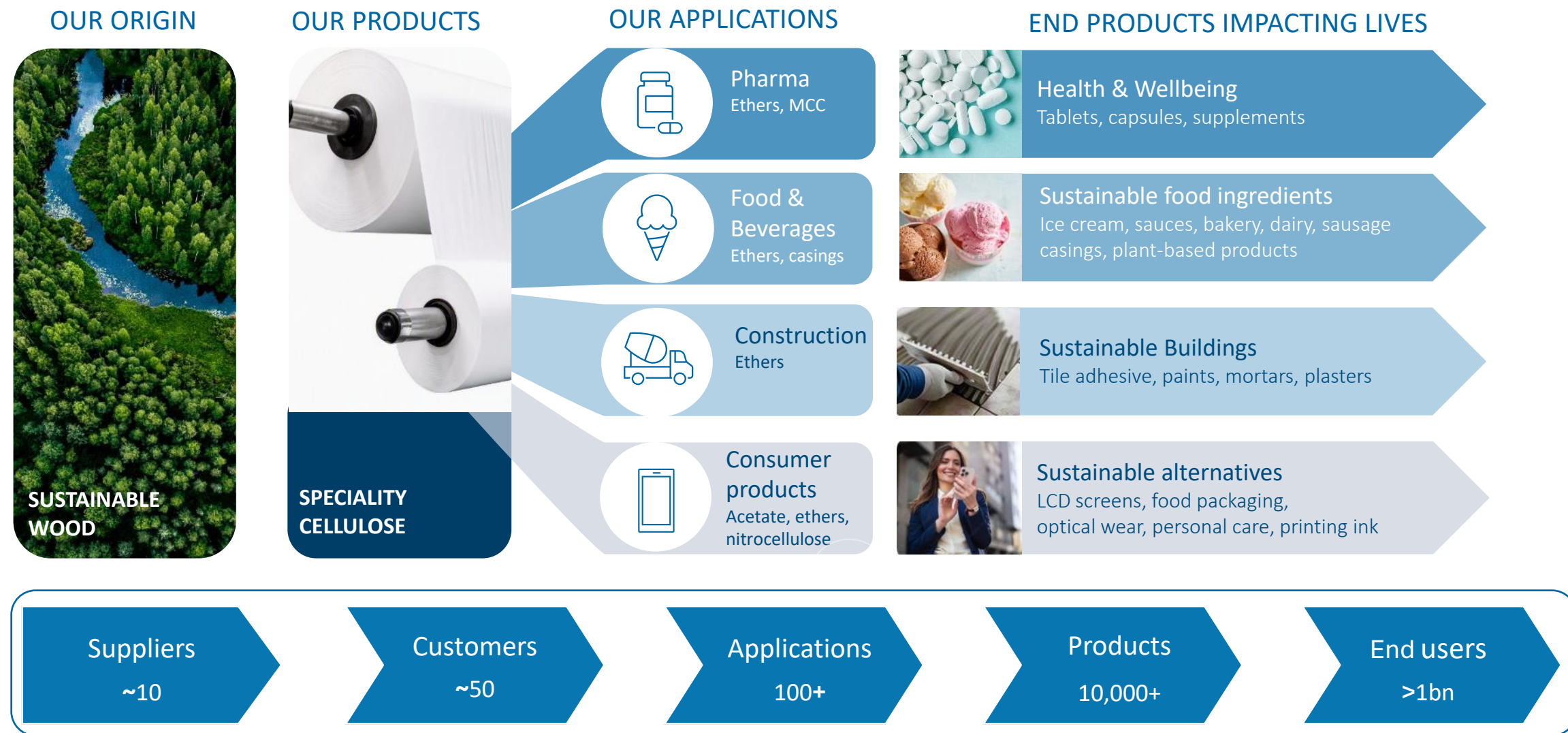
1230 – 1330 LUNCH



BioMaterials | Further specialisation. Higher value creation.

EVP Speciality Cellulose and Fine Chemicals, Gisle Løhre Johansen

Speciality cellulose industry | Value Chain Creating > USD 100bn



The speciality cellulose industry (supply) | USD 2.4 billion market

	Borregaard	Bracell	RYAM	AustroCel	Domsjö
Specialities	✓	✓	✓	✓	✓
Commodities	ZERO	✓	✓	✓	✓
Speciality ratio	100%	65%	50%	30%	30%
Market share					
Feedstock ¹	SW	HW	SW/HW	SW	SW

1.4 mill tonne market

5 largest producers =

>80% of supply

Concentrated market with changing competitive dynamics

- Borregaard is the only fully specialised producer among leading suppliers
- Market conditions vary across applications
- Market leader strategic review and US trade measures may impact market dynamics
- Geopolitical uncertainty driving higher energy, chemical and logistics costs - may support selective price increases

Source: Celco and Hawkins Wright market reports, and Borregaard estimates for 2026.

SW = Softwood, HW = Hardwood

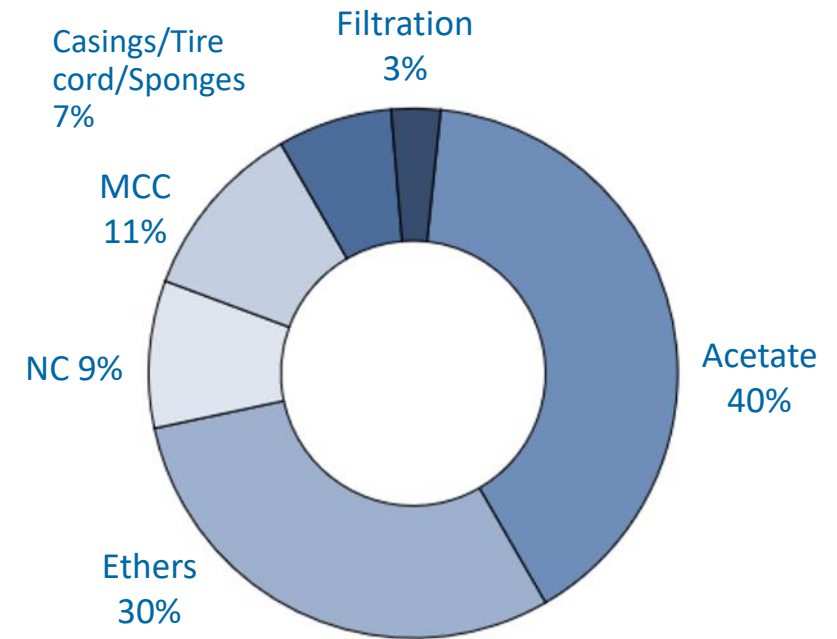
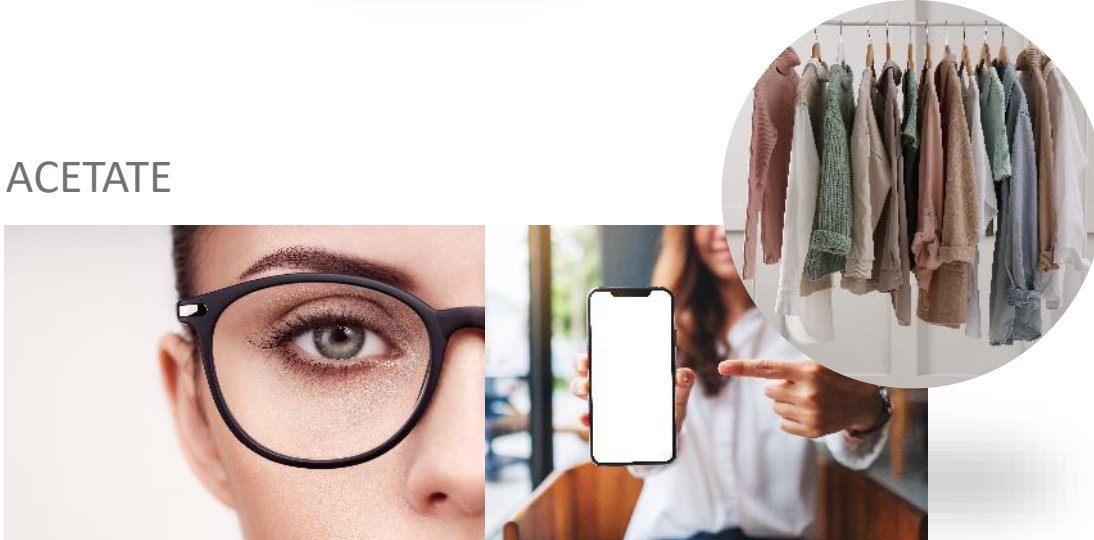
RYAM currently operates two plants in the US and one in France

Attractive niches support further specialisation

ETHERS



ACETATE



Growth in attractive niches

- Regulated ethers; food, pharma, personal care
- High and ultra-low viscosity industrial ethers
- Acetate; focused growth within niches such as LCD, acetate yarn, coatings and bio-based plastics

Growth in premium ICE Bear applications

Shift towards higher-value acetate niches

- Borregaard's softwood high-purity platform enables participation in the most demanding acetate applications
- Successful execution so far supports the next phase of value growth



LCD

Display applications



Acetate yarn

Premium textile uses



Speciality coatings

Performance formulations



Bio-degradable plastics

Emerging solutions



Ethers | Growth in regulated and selected industrial applications



High barriers to entry

- Regulations and technical requirements excludes certain suppliers and raw materials in regulated applications
- Complete portfolio of industrial grades from ultra-low to high viscosity

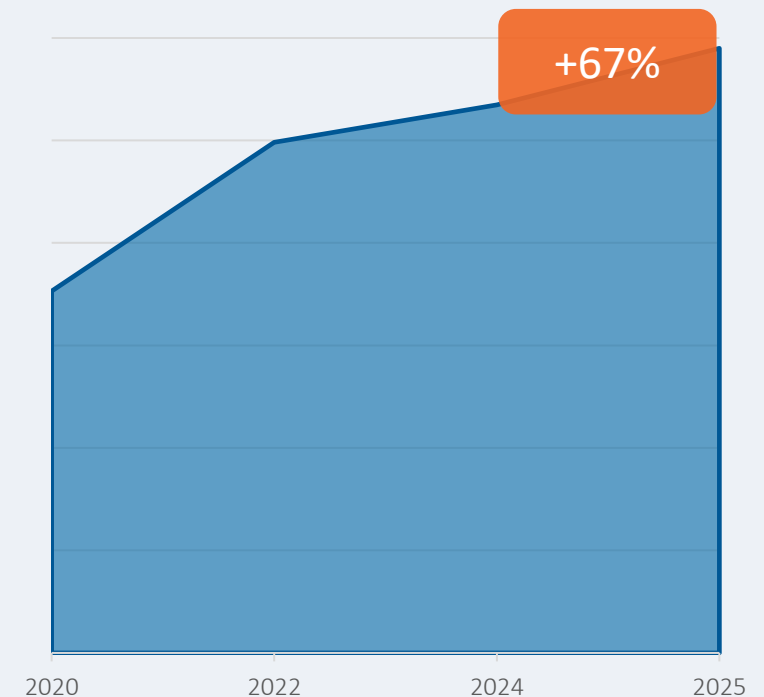
Complete portfolio

- Ether grades tailored to customers' specific technical needs

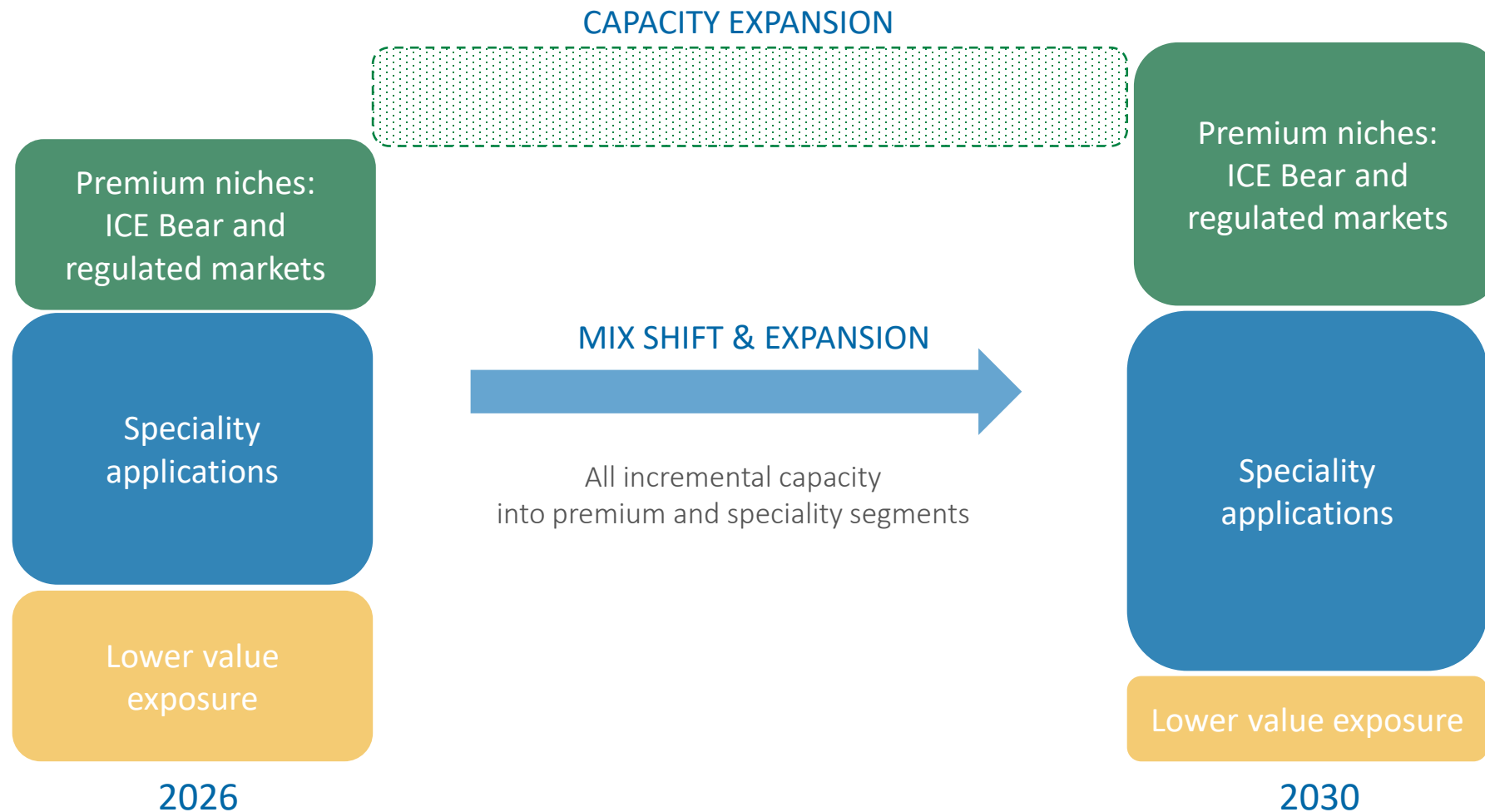
Industry leader in sustainability and technical support

- Well recognised for documentation and certification
- Highly experienced customer technical support team

Volume development in regulated applications



More capacity. Improved mix. Higher value | Roadmap 2030



How We Win | BioMaterials

INCREASED EXPOSURE TO ATTRACTIVE MARKETS

- Improve product and customer mix
- Strengthen positions in high-purity and regulated markets
- Increase sales to higher-value applications

LEVERAGING BIOREFINERY ADVANTAGE

- Leverage operational flexibility, integrated production, and expertise
- Deliver quality, consistency and reliability
- Leverage capabilities that support the most demanding applications

CAPACITY EXPANSION FOR HIGHER VALUE CREATION

- Increase value creation through targeted capacity expansion
- Increase capacity utilisation and run-rate through debottlenecking
- Allocate incremental capacity to higher-value grades and applications

A woman wearing a yellow hard hat and safety glasses is looking upwards and smiling in a factory setting. She is wearing a high-visibility yellow and blue work jacket. The background shows industrial equipment and structures.

Global manufacturing | Enabling growth and competitiveness

EVP Manufacturing and Technology, Ole Gunnar Jakobsen

Borregaard global manufacturing



A hard-to-replicate manufacturing platform



GLOBAL

Production close to customers

Lignin plants across continents provide supply security in all key markets



Flexibility between manufacturing units, products and markets

Production and raw material can be shifted across manufacturing units, products and applications



SARPSBORG SITE – The world's most advanced biorefinery

Softwood sulphite biorefinery - the foundation for the strategy

One-of-a-kind biorefinery. Enables specialisation, growth, and resilient earnings over time.



Integrated value chains

Cost and quality advantages: shared processes, energy, and expertise

Largely self-sufficient: Caustic soda plant, sulphur dioxide plants, waterworks, wastewater treatment plant



Full raw material utilisation

Every part of the wood becomes a valuable product, maximising value from each cubic metre

Continuous improvement driving productivity and specialisation

Continuous improvement across the global sites

- One common method: Process mapping, identifying improvements, quantifying value, capturing value
- Every initiative tracked from potential to realised run-rate, under strict cost discipline

Higher productivity

- More value created from the same asset base
- Energy, yield and cost improvements accumulating year after year

Increased specialisation

- Freed-up capacity used for higher-value speciality products
- Deeper process, market and application expertise
- Improvement gains reinvested in higher-value products

Improvement portfolio 2025

Identified potential

270 mNOK

Realised run-rate

140 mNOK

- >50 improvement initiatives tracked in the improvement matrix
- Realised run-rate equals around half of identified potential

Continuous improvement turns everyday operational gains into productivity and a more specialised mix

Sarpsborg biorefinery | A hard-to-replicate manufacturing platform



Sarpsborg expansion investments | Improved mix, flexibility and returns

Debottlenecking of the Sarpsborg refinery

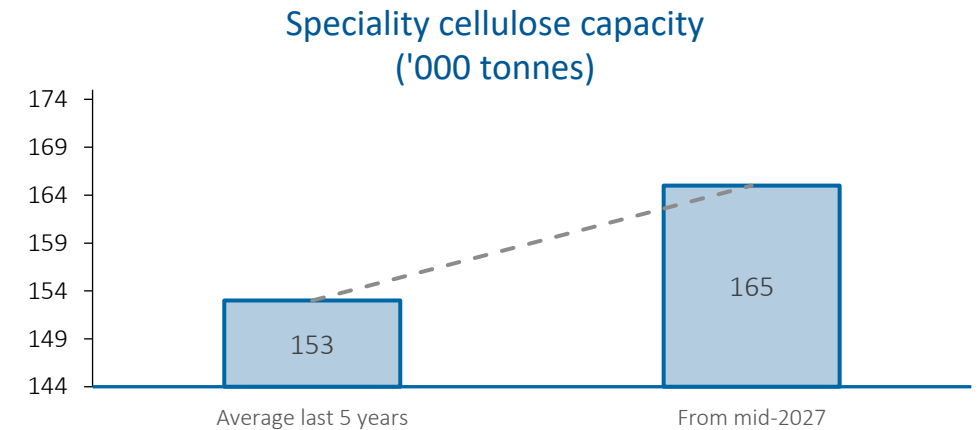
- Expected total capacity increase of 5-10%, gradual increase from Q2-27
- Low-risk investment in existing assets, well above 15% IRR

Flexibility and higher specialisation

- Greater flexibility between products and markets
- A larger share of higher-value specialities in the mix

Expected development towards 2030

- Higher earnings from mix and volume, not volume alone
- Lower costs from improved yield, energy savings and lower chemical consumption

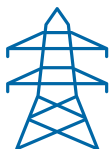


Capacity projects for further specialisation

- Lignin-based biopolymers: 15,000 tonnes (agriculture and industrial specialities)
- Speciality cellulose ICE Bear: 10,000 tonnes (regulated and high-purity applications)

IRR >15%
return requirement, pre-tax

Profitable climate investments | Lower emissions and energy cost, higher flexibility



Electrification of the spray dryers

Completed 2023-2025 / ~230 mNOK

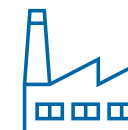
- LNG reduced by ~120 GWh/year
- CO₂ reduced by ~23,000 t/year
- Energy cost ~45 mNOK lower in 2026



Bio-boiler air pre-heating

Completed 2024-2025 / ~60 mNOK

- LNG reduced by ~35 GWh/year
- CO₂ reduced by ~7,000 t/year
- Possible energy cost savings ~15 mNOK



Ongoing and planned investments

Towards 2030 CO₂ emissions target

- Electric boiler and transformation upgrade: 15,000-20,000 t CO₂/year
- Bark/internal residues boiler: 20,000-40,000 t CO₂/year
- Reduced exposure to energy volatility

30,000 t CO₂ removed to date | ~45 mNOK lower annual energy cost

Profitable investments with reduction potential of 35,000–60,000 t CO₂/year

Smart maintenance | Reliability turned into lasting margin improvement

- Condition-based maintenance targeting the most critical equipment
- Maintenance planned from data, not from calendars
- Sensors and process data provide early detection of process deviations

More reliable operations

- Fewer unplanned incidents and more stable production
- Stable operations protect volume, quality and delivery reliability
- ~70 mNOK in accumulated effect achieved since 2023

Next level

- AI-supported operations to improve yield, reduce energy use and increase uptime



How We Win | Global Manufacturing

UNIQUE MANUFACTURING PLATFORM

- Hard-to-replicate integrated biorefinery
- Flexibility
- Unique expertise and technology

CONTINUOUS IMPROVEMENT

- One Borregaard manufacturing method
- Productivity and energy improvements
- Structured cost and energy programmes protect margins

MORE VALUE FROM EXISTING ASSETS

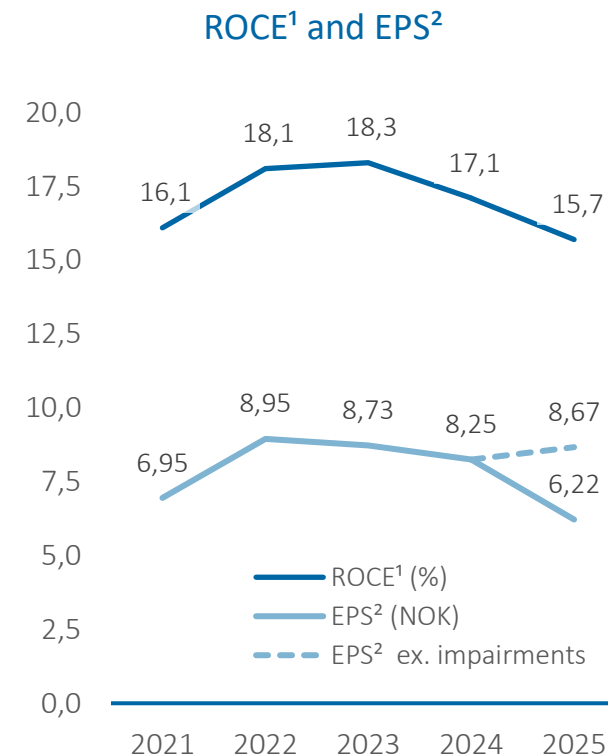
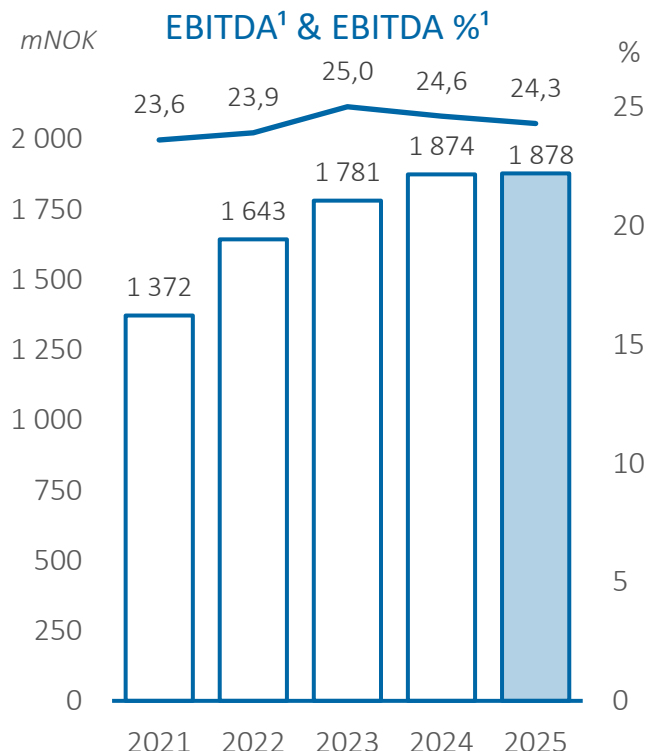
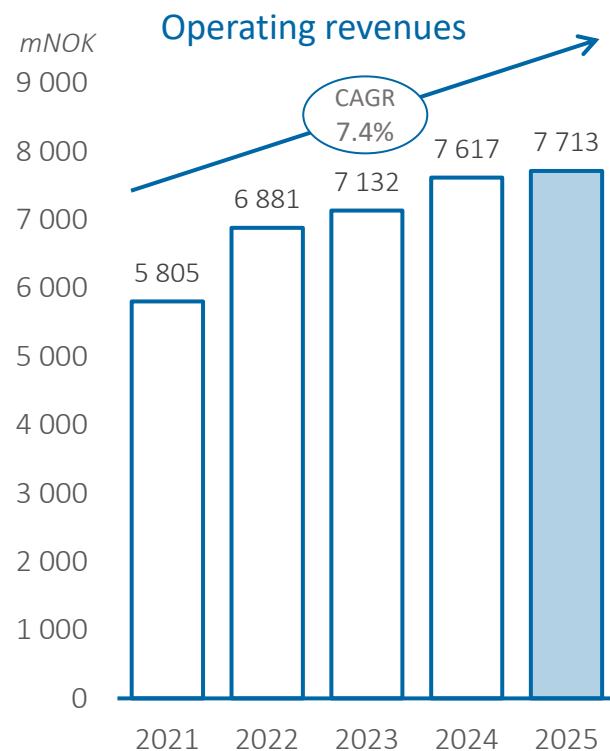
- Increased capacity and specialisation
- Profitable climate and energy investments
- Digital and AI-enabled reliability

The background of the slide is a dark blue gradient. On the right side, a digital hand composed of glowing blue and white particles reaches towards a small red flag on a thin pole. The flag is positioned at the peak of a large, glowing mountain-like structure made of blue and white particles. The base of the mountain is a wide, glowing band of blue and white particles that curves across the bottom of the slide. The overall theme is digital growth and achievement.

Finance | Ambitions for profitable growth

CFO, Per Bjarne Lyngstad

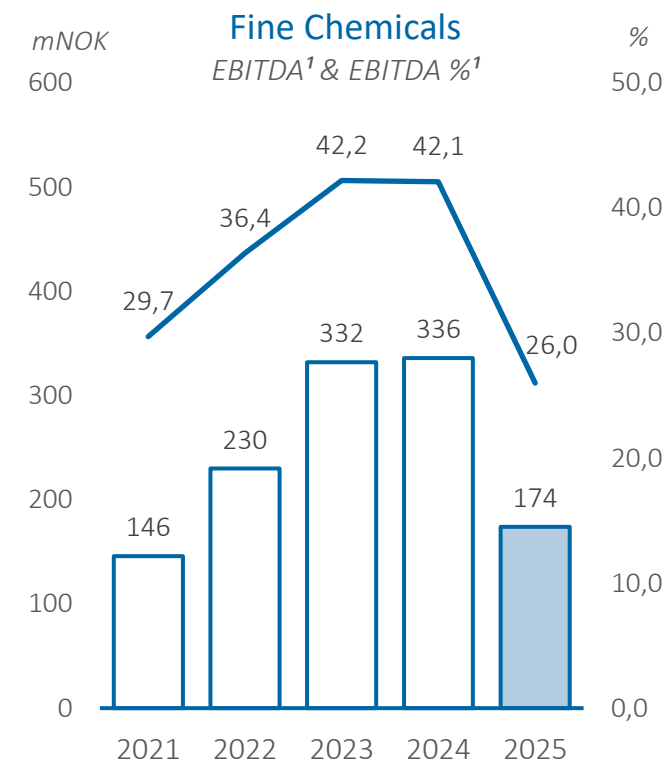
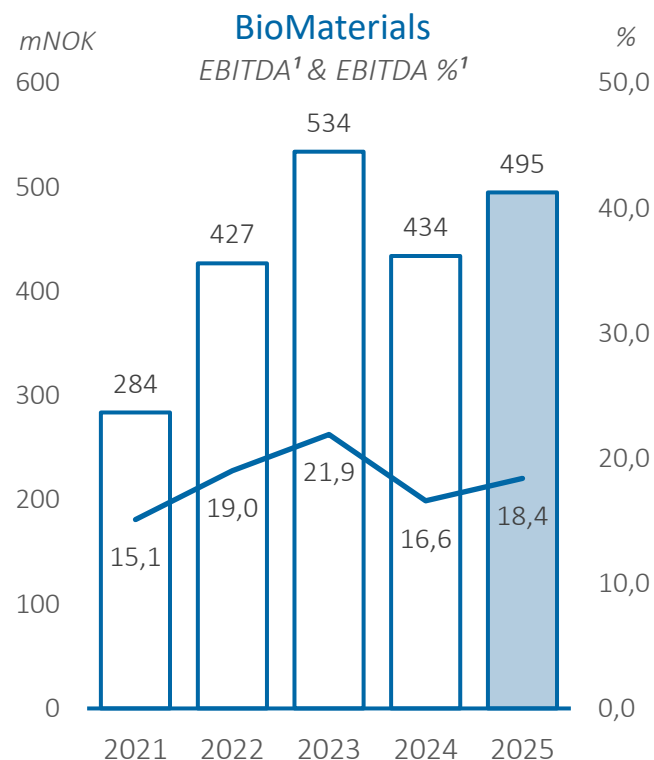
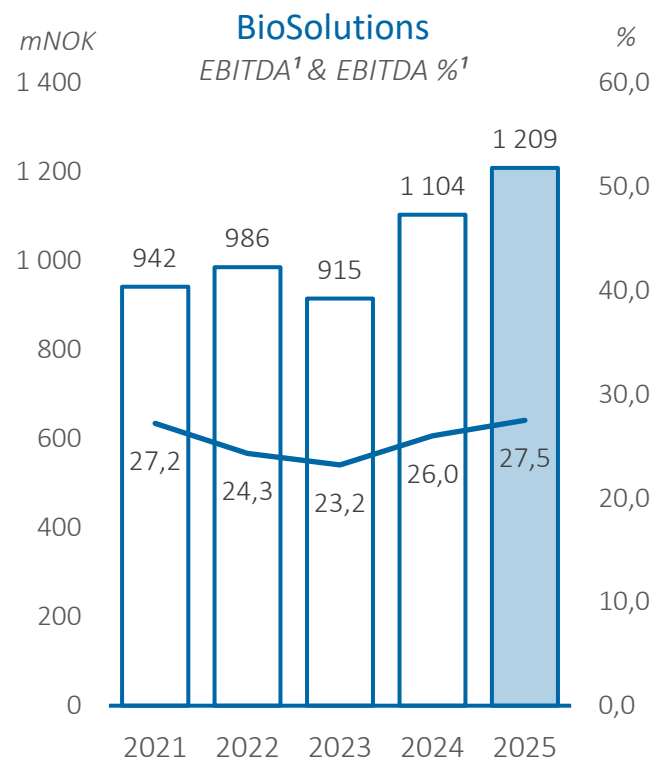
Solid growth and performance over time



¹ Alternative performance measures – see Appendix

² Earnings per share

Strong results and margins across all business areas



¹ Alternative performance measures – see Appendix

² Earnings per share

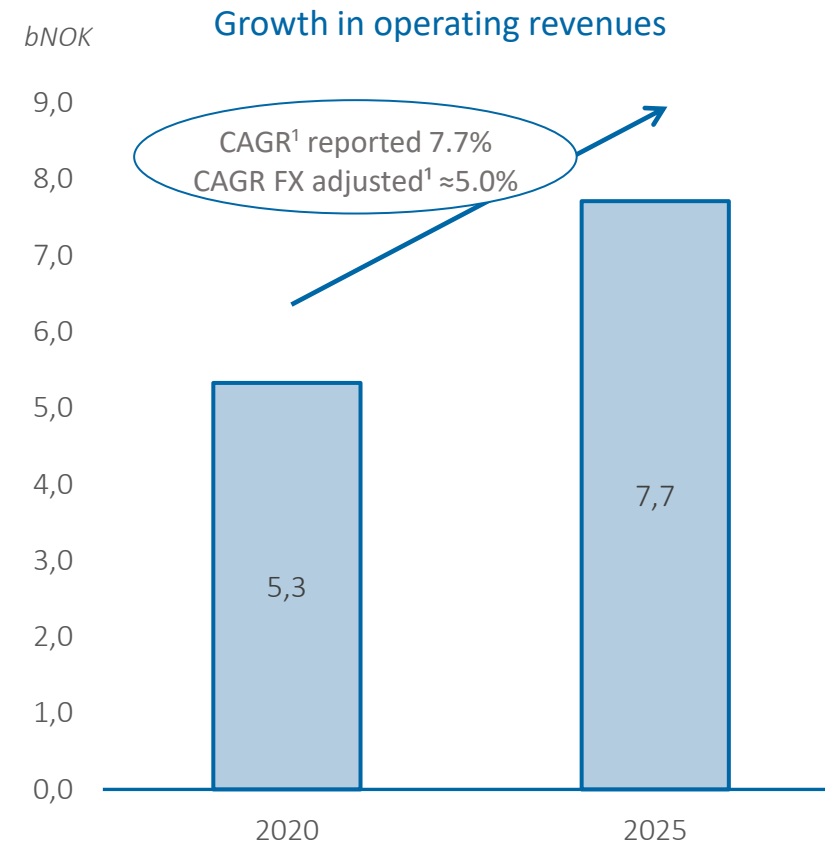
Solid top-line growth last 5 years

Growth drivers

- Specialisation
- Product mix improvements
- Price increases

Solid growth in all business areas

- Price increases, optimisation and further specialisation more than compensated for lost raw material supply in BioSolutions
- Price and mix improvements in BioMaterials
- Increased capacity and sales volume in Fine Chemicals



¹ Top-line CAGR (Compound Annual Growth Rate) excluding hedging impact and change in FX rates

Ambition for top-line growth



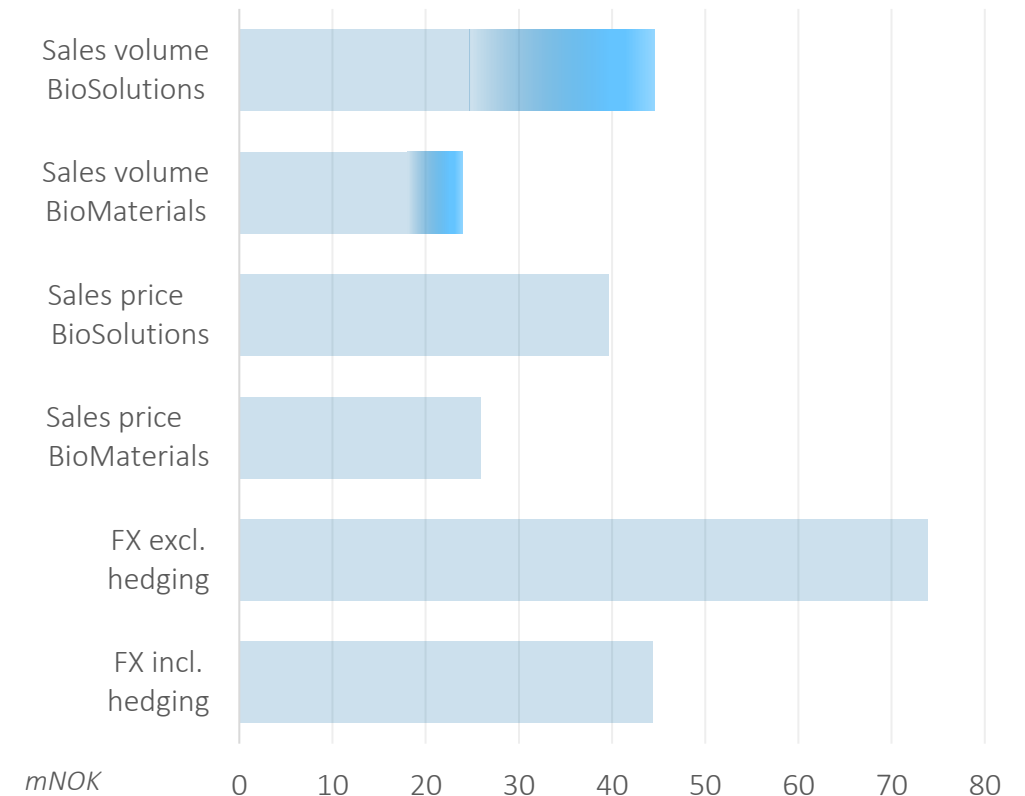
Ambition

5% annual growth over a business cycle
(excluding FX effects¹)

Growth drivers

- Specialisation and mix improvements
 - Unique business model
 - Strengthened high-value portfolio
 - Bio-based substitution
 - Sharper priorities and disciplined execution
- More capacity
 - Ongoing and planned expansion investments
- Price increases

Top-line sensitivity – 1% change
(base year 2025)



¹ Excluding the hedging impact and change in FX rates

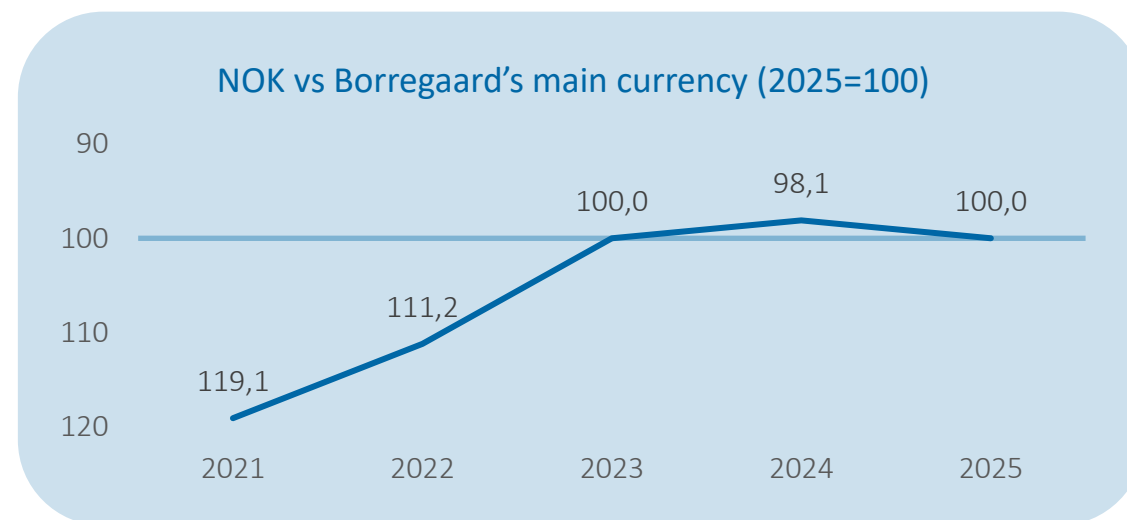
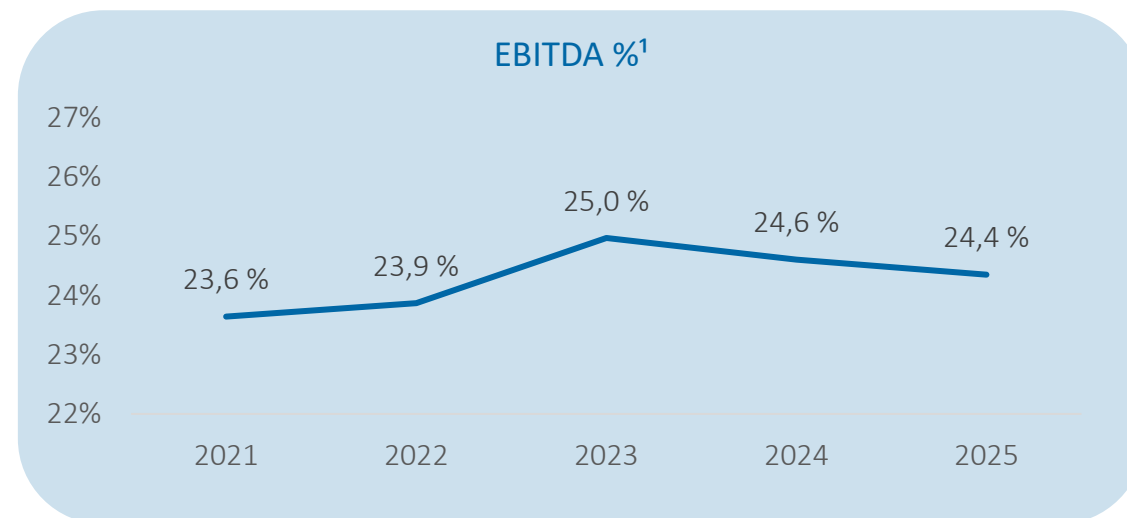
Stable EBITDA margin

Strong margin during a period with increasing global uncertainty, trade barriers, wars and conflicts

- Resilient business model
- Strong culture for continuous improvement and innovation
- Continuous specialisation
- Increased flexibility
- Successful expansion and environmental investments

Stronger NOK and increased energy-related costs in 2026

- Growth ambitions, together with hedging gains and the cost improvement programme, will soften the margin pressure for the next three years



EBITDA margin ambition



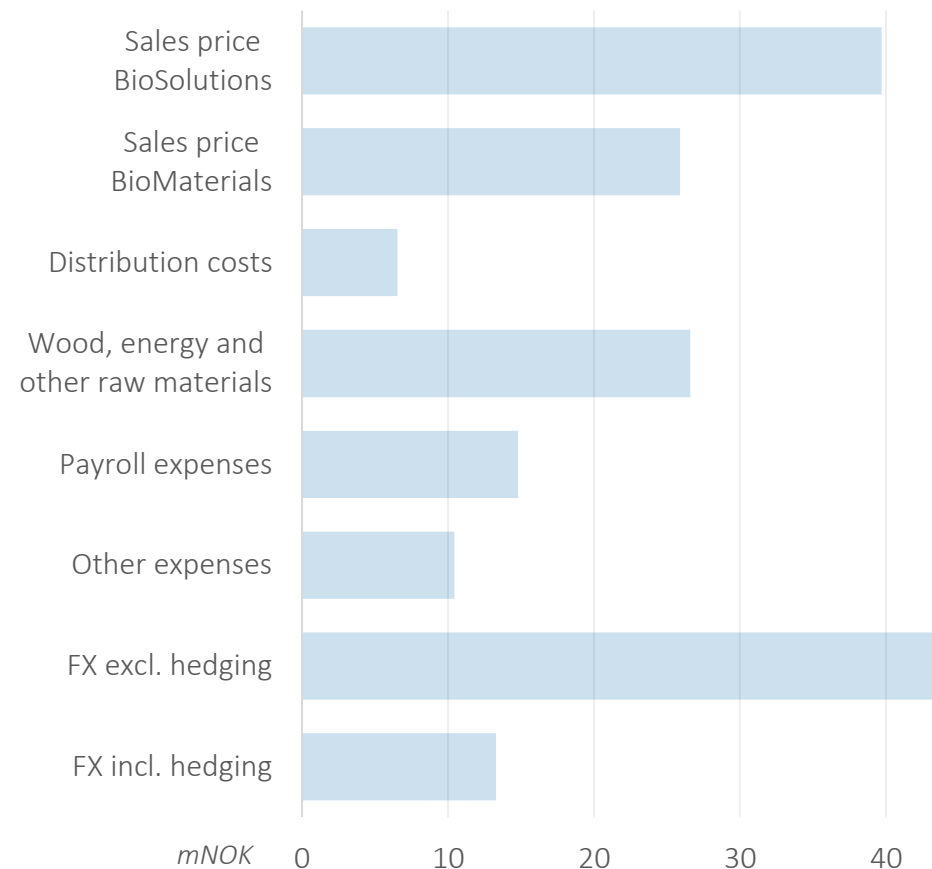
Ambition

25% EBITDA margin over a business cycle
(excluding FX effects¹)

How do we maintain and improve the EBITDA margin?

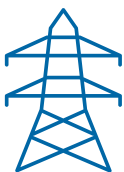
- Profitable top-line growth
 - Specialisation and mix improvements
 - Increased capacity
 - Price increases
- Cost discipline, continuous productivity improvements and profitable environmental investments
 - Cost improvement programme
 - Lower energy costs and emissions
 - Increased flexibility in energy system

EBITDA sensitivity – 1% change
(base year 2025)



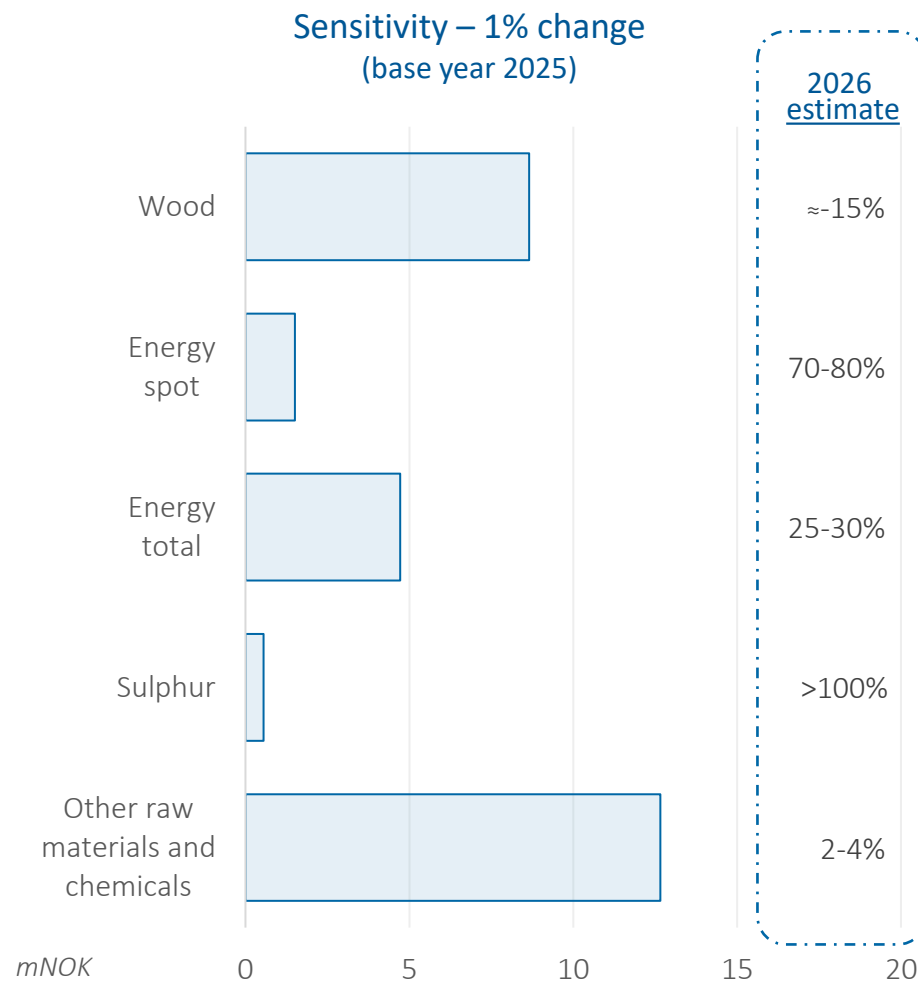
¹ Excluding the hedging impact and change in FX rates from current rates (September 2026)

Key cost elements – sensitivity



Uncertainty in cost elements

- Impact from ongoing wars and conflicts
 - LNG and European electricity prices
 - Energy-intensive chemicals
 - Freight rates
- Other costs
 - Wood
 - Electricity prices in Norway
 - Salary increases and manning
 - General inflation



Investment forecast¹



Financial objectives

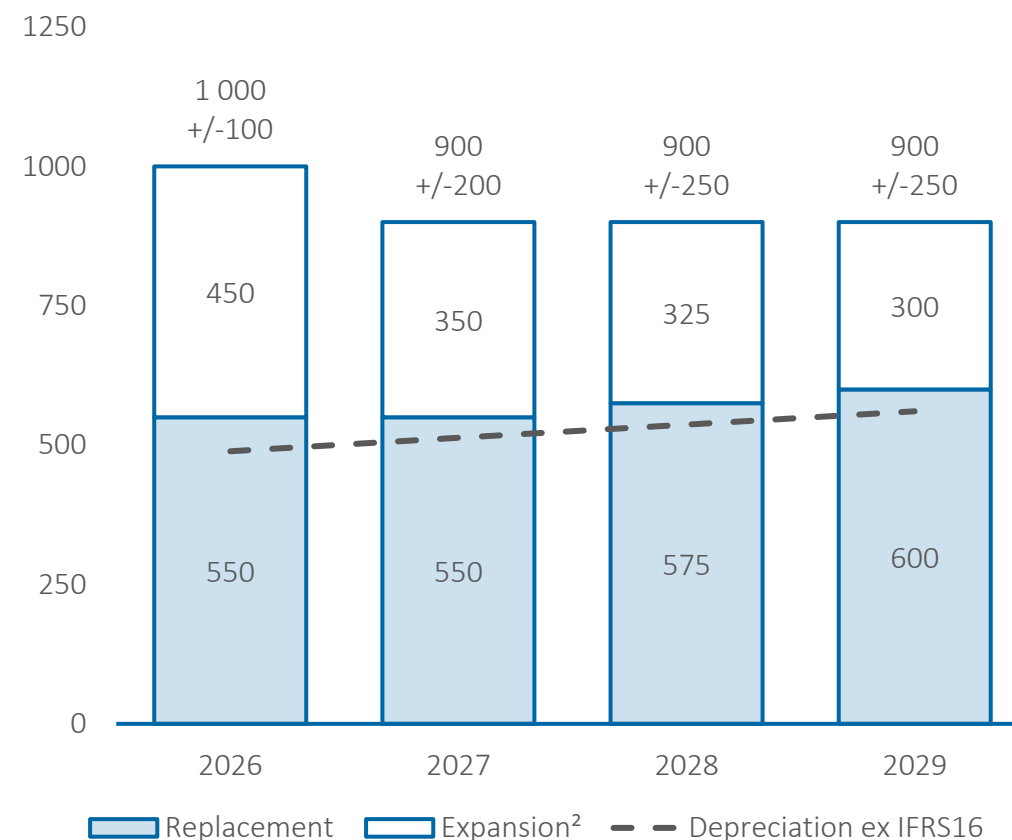
Replacement investments at depreciation level
IRR >15% pre-tax for expansion investments

Replacement investments

- Profitable climate investments, supporting specialisation
- Productivity improvements
- Maintain and improve valuable assets

Expansion investments²

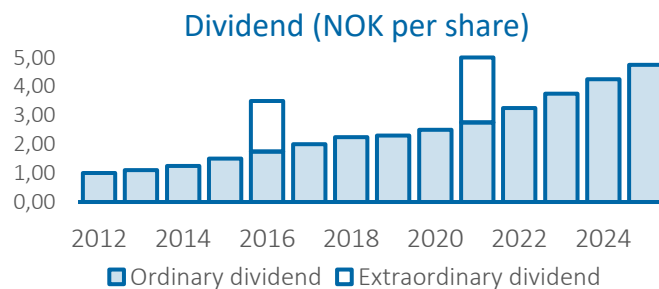
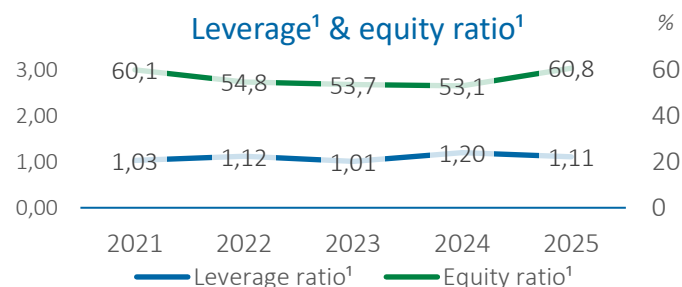
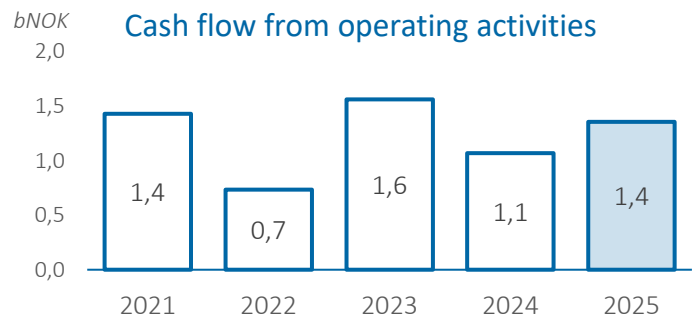
- Debottlenecking of the Sarpsborg biorefinery, i.e., increased capacity for speciality cellulose, lignin-based biopolymers and bioethanol
- Further specialisation of lignin-based specialties (agriculture, batteries, industrial specialties) and speciality cellulose (ICE Bear)



¹ Uncertainty is related to final investment decisions, timing of payments, execution and unexpected events

² Alternative performance measures - see Appendix

Strong financial position



Financial objectives

Net working capital 20% of revenues
Leverage ratio¹ 1.0 – 2.25 over time

Significant cash generation

- Variations between years, mainly due to changes in net working capital

Strong financial position

- Investment grade rating (A-/Stable)
- Substantial undrawn credit facilities

Solid foundation for growth

- Increased capacity and further specialisation
- Replacement investments to support specialisation and environmental targets

Dividend policy

Pay regular and progressive dividends
Annual dividend 40-60% of net profit

Capital allocation

- Growth and productivity investments
- Dividends and net buy-backs to shareholders
- Priorities will be set in line with financial targets and dividend policy
 - ROCE >15% pre-tax over time
 - Leverage ratio target
 - Expected long-term earnings, free cash flows and expansion investments



Same strategy. Sharper priorities. Greater value creation.

PROVEN AND RESILIENT PLATFORM

- Unique biorefinery model based on renewable raw materials
- Highly diversified business model
- Strong market positions in specialised niches

SCALING SPECIALISATION FOR GREATER VALUE

- Continued shift towards higher-value products and applications
- More capacity for speciality growth
- Geographic scaling of proven winners

SHARPER EXECUTION AND SCALABLE GROWTH

- Scaling proven winners with focused priorities
- Cost, capital and operational discipline
- Growth where Borregaard has a clear right to win

Q&A | Borregaard Capital Markets Day 2026

The Q&A session will be moderated by

- Elliot Jones , Analyst, Danske Bank
- Ole-Petter Sjøvold, Analyst, SB1 Markets

Participants from management

- Tom Erik Foss-Jacobsen, CEO
- Per Bjarne Lyngstad, CFO
- Knut-Harald Bakke,
EVP BioSolutions
- Gisle Løhre Johansen,
EVP Speciality Cellulose and Fine Chemicals
- Ole Gunnar Jakobsen,
EVP Manufacturing and Technology



Appendix – alternative performance measures

- In the discussion of the reported operating results, financial position and cash flows, Borregaard refers to certain measures which are not defined by generally accepted accounting principles (GAAP) such as IFRS. Borregaard management makes regular use of these Alternative performance measures and is of the opinion that this information, along with comparable GAAP measures, is useful to investors who wish to evaluate the company's operating performance, ability to repay debt and capability to pursue new business opportunities. Such Alternative performance measures should not be viewed in isolation or as an alternative to the equivalent GAAP measure.
 - **EBITDA:** Operating profit before depreciation, amortisation and other income and expenses.
 - **EBITDA margin:** EBITDA divided by operating revenues.
 - **Equity ratio:** Equity (including non-controlling interests) divided by equity and liabilities.
 - **Expansion investments:** Investments made in order to expand production capacity, produce new products or to improve the performance of existing products. Such investments include business acquisitions, investments in bio-based start-ups, pilot plants, capitalised R&D costs and new distribution set-ups.
 - **Other income and expenses:** Non-recurring items or items related to other periods or to a discontinued business or activity. These items are not viewed as reliable indicators of future earnings based on the business areas' normal operations. These items will be included in the Group's operating profit.
 - **Leverage ratio:** Net interest-bearing debt divided by last twelve months' (LTM) EBITDA.
 - **Net interest-bearing debt (NIBD):** Interest-bearing liabilities minus interest-bearing assets.
 - **Return on capital employed (ROCE):** Last twelve months' (LTM) capital contribution (operating profit before amortisation and other income and expenses) divided by average capital employed based on the ending balance of the last five quarters. Capital employed is defined by Borregaard as the total of net working capital, intangible assets, property, plant and equipment, right-of-use assets minus net pension liabilities.