# Landsvirkjun's results for the first three months of 2019

Net debt continues to decrease and the equity ratio strengthens

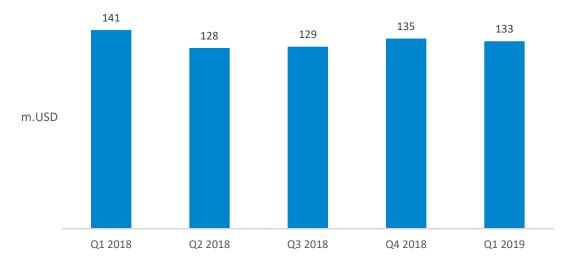
## Key figures from the interim financial statements

- Operating revenues amounted to USD 133.2 million and decrease by USD 8.0 million USD (5.7%) from the same period prior year.
- EBITDA amounted to USD 102.5 million. The EBITDA ratio is 76.9% of revenues, but was 74.6% in the same period of the previous year.
- Profit before unrealized financial items amounted to USD 50.5 million, but was USD 55.9 million in the period of the prior year which is an decrease of 9.8%.
- The profit for the period was USD 41.2 million but was USD 9.1 million in the same period of the prior year.
- Net debt decreased by USD 82.7 million from year end and was USD 1,801.9 million at the end of March.
- Cash flow from operations amounted to USD 84.0 million which is an increase of 3.5% compared to the same period prior year.

## Hörður Arnarson, CEO:

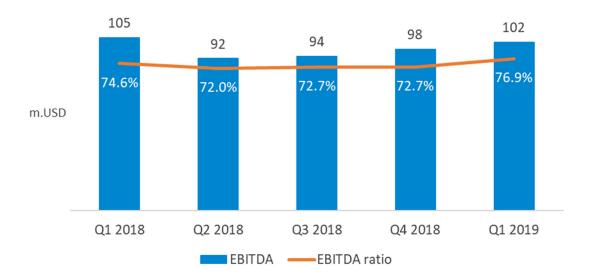
"The operations of Landsvirkjun continued to develop in the right direction in the first quarter and were characterised by a strong cash flow with cash flow from operations amounting to USD 84 million. This cash flow was utilised to pay down debt, where Landsvirkjun's net debt has decreased by USD 236 million over the past 12 months. Revenues decreased by 5.7% between years, mostly due to a 13% decrease in the price of aluminium, less energy sales and a weaker Icelandic Krona, but at the same time operating and maintenance expenses have decreased by 14.5% from last year."

# **Operations**



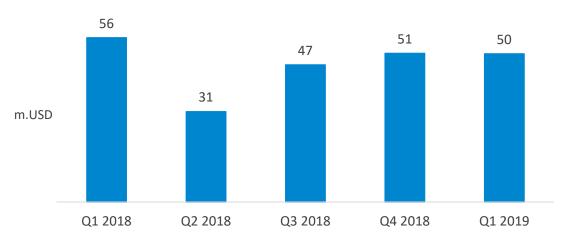
# Development of operating revenues

Operating revenues decreased by USD 8 million compared with the first quarter of last year. This decrease is mainly explained by lower energy sales, lower aluminium prices and a weaker Icelandic Krona. A part of the Company's electricity sales contracts are linked to aluminium prices. It is worth mentioning that Q1 of 2018 was the highest revenue quarter in the Company's history.



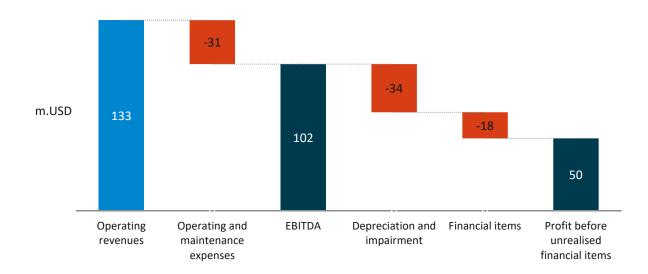
# EBITDA and EBITDA ratio

Operating profit of the Group before depreciation, EBITDA, amounted to USD 102.5 in the first quarter.



#### Profit before unrealised financial items

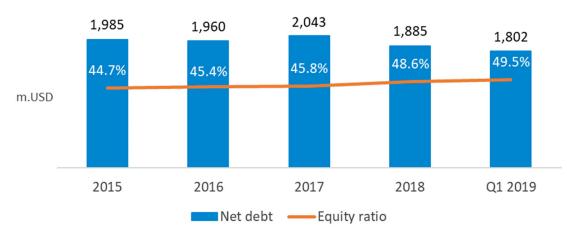
Profit before unrealized financial items is the criterion used by Landsvirkjun in evaluating the Company's core operation. The profit amounted to USD 50 million in the first quarter of the year but was USD 56 million in the same period of the prior year.



## Items affecting profit before unrealized financial items in Q1 2019

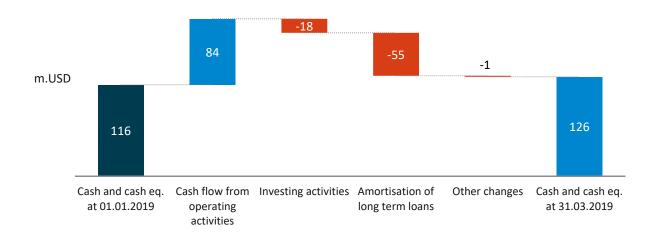
## Net debt continues to decrease

Landsvirkjun's focus in the last years has been on decreasing debt. Net debt is interest bearing liabilities after deducting cash and cash equivalents. Net debt decreased by USD 83 million from year end and decreased by USD 236 million from the same time of last year. Investments have decreased significantly as an extensive construction phase draws to a close with the power plants Peistareykir (geothermal) and Burfell II (hydro) now fully operational. Cash flow from operations amounted to USD 84 million during the period which is USD 2.8 million higher than for the same period of the prior year and USD 10.9 million higher than Q4 2018.



Net debt and equity ratio

The Group's cash and cash equivalents at the end of March 2019 amounted to USD 126 million, the development can be seen on the graph below. Cash flows from operating activities have met the investment needs of the past few years, which is a prerequisite for an improved capital structure.



## **Operating outlook**

Landsvirkjun has systematically worked on reducing market risk over the past few years where the proportion of loans bearing fixed rates has increased and foreign exchange risk has been reduced. Aluminium price risk has been reduced, firstly by removing the link in some contracts with current and new customers, and secondly with the use of derivative contracts. Operating performance will however still be affected by developments in global markets and the demand from customers.

Reykjavík, 24. May 2019 Further information is provided by: Rafnar Lárusson, CFO s. +354 515 9000

#### About the financial statements

The Financial Statements of Landsvirkjun are prepared in accordance with International Financial Reporting Standards (IFRS) and are presented in USD which is the parent Company's functional currency.

#### Key figures from the consolidated financial statements in USD thousand:

|   | 2019  | 2018        | 2017       | 2016       | 2015      |
|---|---|-------------|------------|------------|-----------|
|   | 1.131.3.                                      | 1.131.3.    | 1.131.3.   | 1.131.3.   | 1.131.3.  |
| Operation                                     |   |             |            |            |           |
| Operating revenues                            | 131,388                                       | 142,810     | 119,465    | 104,294    | 109,375   |
| Realised aluminium hedges                     | 1,769 (                                       | 1,648) (    | 653)       | 1,209      | 2,290     |
| Total operating revenues                      | 133,157                                       | 141,162     | 118,812    | 105,503    | 111,665   |
| Operating and maintainance expenses           |   | 35,893) (   | 30,544) (  | 23,296) (  | 22,410)   |
| EBITDA  | 102,451                                       | 105,269     | 88,268     | 82,207     | 89,255    |
| Depreciation and impairment loss              | <u>, , , , , , , , , , , , , , , , , , , </u> | 30,623) (   | 29,180) (  | 29,273) (  | 27,573)   |
| EBIT  | 68,755  | 74,646      | 59,088     | 52,934     | 61,682    |
| Financial items                               | . , .   | 18,720) (   | 15,307) (  | 15,108) (  | 9,655)    |
| Profit before unrealised financial items      | 50,463  | 55,926      | 43,781     | 37,826     | 52,027    |
|   |   |             |            |            |           |
| Unrealised financial items:                   |   |             |            |            |           |
| Fair value changes in embedded derivatives    | 6,842 (                                       | 39,556)     | 42,555 (   | 3,809) (   | 4,679)    |
| Fair value changes in other derivatives       | . ,   | 16,879 (    | 8,110) (   | 155) (     | 7,306)    |
| Unrealised foreign exchange difference        | 9,366 (                                       | 18,856) (   | 3,568) (   | 26,896)    | 44,791    |
|   | 11,206 (                                      | 41,533)     | 30,877 (   | 30,860)    | 32,806    |
|   |   |             |            |            |           |
| Profit before income tax                      | 61,669  | 14,393      | 74,658     | 6,966      | 84,833    |
| Income tax                                    | · · · ·                                       | 5,328) (    | 25,277) (  | 3,522) (   | 29,253)   |
| Profit  | 41,161  | 9,065       | 49,381     | 3,444      | 55,580    |
|   |   |             |            |            |           |
| Balance sheet                                 | 31.3.2019                                     | 31.3.2018   | 31.3.2017  | 31.3.2016  | 31.3.2015 |
| Total assets                                  |   | , ,         | ,472,638 4 |            | ,202,682  |
| Total equity                                  | , ,   | , ,         |            | , ,        | ,746,998  |
| Total liabilities                             | , ,   | , ,         |            |            | ,455,684  |
| Net liabilities                               | 1,801,882 2                                   | 2,038,072 1 | ,965,833 1 | ,974,816 2 | ,028,575  |
| 1/  |   |             |            |            |           |
| Key figures                                   | 00.000  | 04 4 40     | 00.005     | 00 744     | 00.050    |
| Cash flow from operating activities           | 83,989  | 81,142      | 66,285     | 68,711     | 82,850    |
| Investing activities                          | . , ,   | 42,582) (   | 67,732) (  | 22,248) (  | 14,403)   |
| Financing activities                          |   | 160,679     | 95,757 (   | 64,717) (  | 52,293)   |
| Total liquidity                               | 474,338                                       | 716,710     | 713,601    | 491,176    | 495,789   |
| Equity ratio                                  | 49.5%   | 44.0%       | 45.1%      | 45.1%      | 41.6%     |
| Return on equity                              | 7.4%  | 3.4%        | 5.9%       | 1.8%       | 7.9%      |
| Interest cover (EBITDA/net interest expenses) | 4.75x   | 5.55x       | 5.26x      | 4.68x      | 4.05x     |
| Net liabilities / EBITDA                      | 4.66x   | 5.62x       | 6.39x      | 6.28x      | 5.99x     |
|   |   |             |            |            |           |

## About Landsvirkjun

Landsvirkjun was established in the year 1965 and is a power company owned by the Icelandic nation. Landsvirkjun's objective is to maximize yield on the energy sources entrusted to the Company with emphasis on sustainable utilization, value creation and efficiency. The Company produces around 70% of all electricity in Iceland from renewable energy resources, hydroelectric energy, geothermal energy and wind energy. The Company is a leader in the sustainable utilization of energy resources and promotes the development of knowledge, innovation and technology.