

Íslandsbanki 1H2020 Financial Results

1H2020 Financial Results



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Íslandsbanki 1H2020 Financial Results



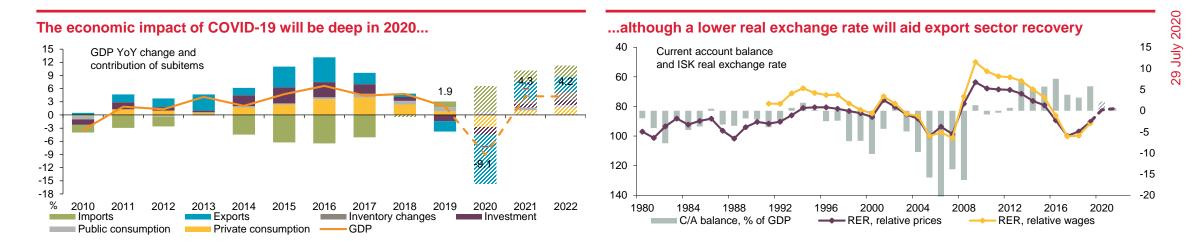
This is Íslandsbanki

Moving Iceland forward by empowering our customers to succeed

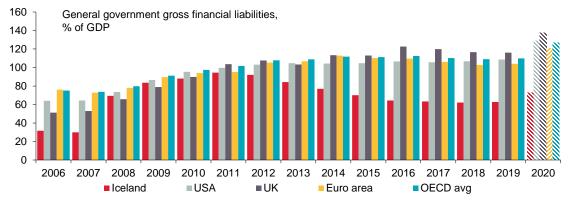


Pandemic-induced recession will hopefully prove short-lived

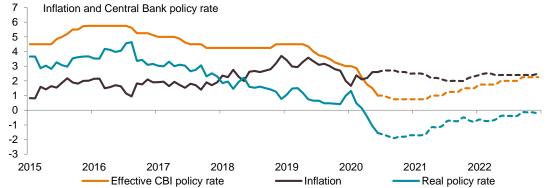
Strong foundations facilitate a robust recovery when world-wide pandemic impact fades



Moderate public debt increases scope for countercyclical measures...



...and monetary conditions have been eased considerably to aid economy



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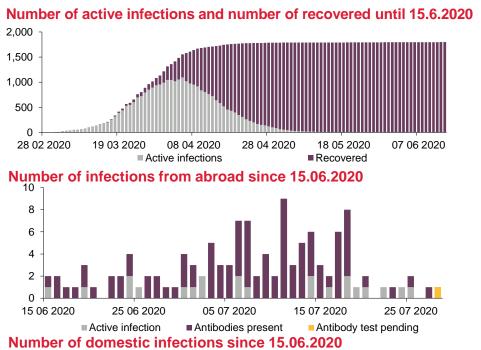
Shaded areas indicate ISB Research/ forecasts Source: Statistic Iceland and ISB Research

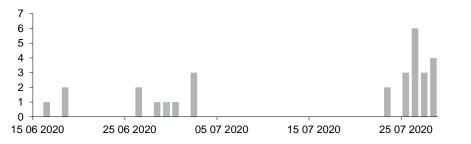
COVID-19 pandemic in Iceland

Borders now open with effective screening and number of active cases are currently 28

Main measures taken¹

- On 15 June, Icelandic borders were reopened.
 - All travellers arriving in Iceland can choose to be tested for COVID-19 for a fee of ISK 15,000 (about EUR 100) as an alternative to a two week quarantine
- As of 16 July, a total of six countries are not considered high risk areas and travellers do not need to undergo testing at the boarder
- Quarantine requirements continue
 - >23,000 people completed quarantine
 - 57% of diagnosed already in quarantine
- Ban on larger gatherings (500 person limit)
- Large scale testing continues and effective tracing has played an important role in containing infections





29 July 2020

COVID-19 impact in 1H2020

Lending solutions for corporates an important measure to counteract COVID-19 impact

Official actions to counteract impact of COVID-19

- In 1Q2020 the Icelandic Government and the Central Bank took several measures to counteract the COVID-19 pandemic
 - Among them were lowering of the key policy rate, lowering of the countercyclical capital buffer, actions to counteract unemployment and support companies and lowering of bank tax
- The Government has also introduced closure grants of up to ISK 2.4m which are intended for companies who were obliged to close during restrictions on gatherings during the COVID-19 pandemic

Actions to support corporates

- Solutions for corporates aim to incorporate and enable the solutions that the Government has put forward
- Supplemental lending
- 70% Treasury guaranteed
- For companies whose revenues have fallen by 40% in 2020, due to COVID-19
- Salary cost was at least 25% of operating expenses in 2019

Ísandsbanki's general actions

- Íslandsbanki has maintained a full business continuity throughout the COVID-19 pandemic and offered service via digital solutions and phone
- The Bank's branches were reopened on 11 May
- Íslandsbanki's measures that were introduced in 1Q20 include allowing suspension of payments of principal and interest for up to six months

Actions to support private customers

As of the end of 1H20, over 2,500 loans to individuals (including mortgages) amounting to almost ISK 30bn have been granted moratorium 29 July 2020

 This equals about 8% of the loan portfolio to individuals

- Support loans
- 85% or 100% Treasury guaranteed
- For companies with income in the range of ISK 9-1,200m in 2019
- Revenue has decreased by at least 40% in 2020
- Support loans are fully digital and are applied for via island.is

- As of the end of 1H20, about 1,600 loans to companies amounting to almost ISK 150bn have been granted moratorium.
- This exposure is equivalent to approximately 26% of the corporate loan book.
- About 80% of companies in the tourism sector in business with Íslandsbanki and 47% in the Real estate sector have been granted moratorium

Operational highlights in 1H2020

Sale of Borgun and a merged SME banking centre in Norðurturn



Íslandsbanki confirmed the sale of its 63.5% holding in Borgun hf. to Salt Pay Co Ltd. on 7 July 2020, originally announced in March. The transaction will have a limited impact on the Bank's operations. Borgun hf. is classified as disposal group held for sale in the interim financial statements

The Bank's Laugardalur branch got a greater emphasis on providing service to individuals. The Branches at Höfði and Grandi merged with Laugardalur branch as part of the change

Services to SME's were merged to the Bank's corporate banking centre in Norðurturn, the Bank's headquarters



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Islandsbanki started a pilot where employees work from home one day per week. The Bank also introduced more environmentally friendly ways of travelling to work

Íslandsbanki signed a cooperation agreement with Payday services. Payday's services aim to simplify accounting, payroll, and payment of taxes and levies for self-employed individuals and small businesses



Íslandsbanki allocated ISK 30m from the Bank's Entrepreneur Fund which is guided by the UN SDGs the Bank has chosen to support in its policy. 13 projects received a grant

Ergo Finance Solutions now offers special terms when financing ecofriendly cars and offers loans for electric bikes and charging stations



Íslandsbanki 1H2020 Financial Results

Overview Key figures & ratios

		1H20	1H19	2Q20	2Q19	2019
PROFITABILITY After tax profit (loss), ISKm		(131)	4,709	1,245	2,120	8,454
	Return on equity (after tax)	-0.1%	5.4%	2.8%	4.9%	4.8%
	Net interest margin (of total assets)	2.7%	2.7%	2.6%	2.8%	2.8%
	Cost to income ratio ¹	60.1%	58.0%	57.5%	56.5%	62.4%
		30.6.2020	31.3.2020	31.12.2019	31.12.2018	31.12.2017
BALANCE SHEET	Loans to customers, ISKm	933,320	923,850	899,632	846,599	755,175
	Total assets, ISKm	1,303,256	1,255,691	1,199,490	1,130,403	1,035,822
	Risk exposure amount, ISKm	923,133	911,375	884,550	845,949	775,492
Deposits fi	Deposits from customers, ISKm	681,223	647,795	618,313	578,959	567,029
	Customer loans to customer deposits ratio	137.0%	142.6%	145.5%	146.2%	133.2%
	NPL ratio ²	3.6%	2.8%	3.0%	2.0%	1.0%
LIQUIDITY	Liquidity coverage ratio (LCR), for all currencies	179%	177%	155%	172%	142%
	Net stable funding ratio (NSFR), for all currencies	117%	120%	119%	114%	117%
CAPITAL	Total equity, ISKm	179,722	179,542	180,062	176,313	181,045
	Tier 1 capital ratio	19.4%	19.2%	19.9%	20.3%	22.6%
	Total capital ratio	22.2%	21.9%	22.4%	22.2%	24.1%
	Leverage ratio	13.4%	13.5%	14.2%	14.6%	16.2%
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1. Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One off items) / (Total operating income – one off items) 2. Stage 3, loans to customers, gross carrying amount

1.Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One off items) / (Total operating income – one off items). 2. Stage 3, loans to customers, gross carrying amount Íslandsbanki 1H2020 Financial Results



Profit in 2Q20 ISK 1.2bn despite impairment and COVID-19¹

Impairments main cause for lower profits in the first half

Highlights

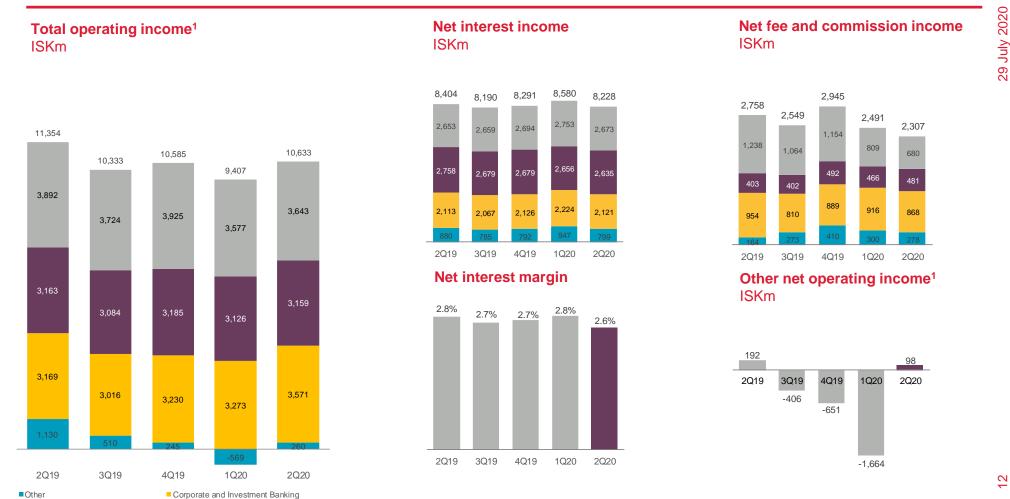
- Total income fell in 1H20 as a result of loss in net financial income
- Interest income decreased in 2Q20 due to lower interest rate environment
- Net fee income fell explained by reduced payment card and currency exchange activity in the wake of COVID-19 and higher cost related to cards in the quarter
- Net financial loss due to loss in trading and banking books for equity and equity like instruments in 1Q20 and CPI hedges in 2Q20
- Decrease in other operating income as income in 1Q19 was settlement of a claim relating to the acquisition of Byr and income in 4Q19 was a release of a provision related to deposit insurance
- Administrative expenses fell due to FTE reductions in 2019 and continuous operational improvements
- The bank tax has been reduced to 14.5 basis points from 31.8 basis points, reducing the Bank's taxes by ISK 1.6bn annually
- Loss for the period is largely caused by negative net impairment
- The cost of risk for loans to customers was 0,26% in the quarter (1,05% annualised) and 0,65% in the first half (1,29% annualised)

ISKm	1H20	1H19	Δ	Δ %	2Q20	2Q19	Δ	Δ %	2019
Net interest income	16,808	16,341	467	2.9%	8,228	8,404	(176)	-2.1%	32,822
Net fee and commission income	4,798	5,405	(607)	-11.2%	2,307	2,758	(451)	-16.4%	10,899
Net financial income (expense)	(1,919)	622	(2,541)	-408.5%	(181)	180	(361)	-200.6%	(820)
Net foreign exchange gain (loss)	263	(136)	399	-293.4%	208	(15)	223	-1486.7%	139
Other operating income	90	1,168	(1,078)	-92.3%	71	27	44	163.0%	2,125
Total operating income	20,040	23,400	(3,360)	-14.4%	10,633	11,354	(721)	-6.4%	45,165
Salaries and related expenses	(6,694)	(7,153)	459	-6.4%	(3,447)	(3,689)	242	-6.6%	(14,019)
Other operating expenses	(4,869)	(5,280)	411	-7.8%	(2,424)	(2,531)	107	-4.2%	(10,469)
Administrative expenses	(11,563)	(12,433)	870	-7.0%	(5,871)	(6,220)	349	-5.6%	(24,488)
Contribution to the Depositor's and Investors' Guarantee Fund	(475)	(510)	35	-6.9%	(247)	(198)	(49)	24.7%	(936)
Bank tax	(758)	(1,814)	1,056	-58.2%	(399)	(934)	535	-57.3%	(3,528)
Total operating expenses	(12,796)	(14,757)	1,961	-13.3%	(6,517)	(7,352)	835	-11.4%	(28,952)
Profit before net impairment on financial assets	7,244	8,643	(1,399)	-16.2%	4,116	4,002	114	2.8%	16,213
Net impairment on financial assets	(5,929)	(1,809)	(4,120)	227.8%	(2,439)	(902)	(1,537)	170.4%	(3,480)
Profit before tax	1,315	6,834	(5,519)	-80.8%	1,677	3,100	(1,423)	-45.9%	12,733
Income tax expense	(888)	(1,922)	1,034	-53.8%	(119)	(726)	607	-83.6%	(3,909)
Profit for the period from continuing operations	427	4,912	(4,485)	-91.3%	1,558	2,374	(816)	-34.4%	8,824
Discontinued operations, net of income tax	(558)	(203)	(355)	174.9%	(313)	(254)	(59)	23.2%	(370)
Profit (loss) for the period	(131)	4,709	(4,840)	-102.8%	1,245	2,120	(875)	-41.3%	8,454

1. Borgun hf. has been classified as disposal group held for sale in the interim financial statements. The comparative figures in the Consolidated Interim Income Statement have been restated

Total operating income falls due to COVID-19 pandemic

Decrease in total income mainly due to lower NFCI and considerable net financial loss



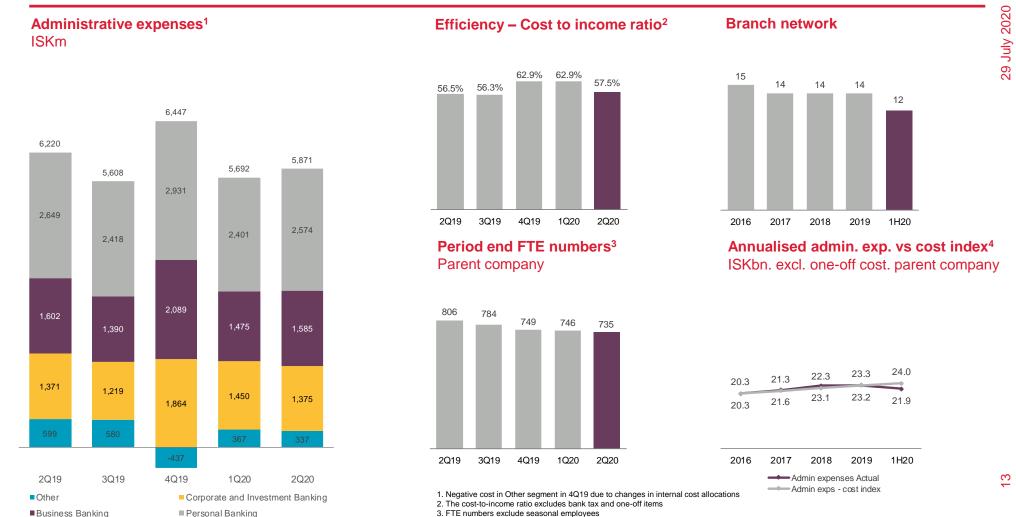
1. Excluding one-off income

Personal Banking

Business Banking

Administrative expenses decrease

Decrease in administrative expenses driven by lower salary cost and operating expenses



Business Banking

4. Administrative expense - cost index is calculated as 40% inflation and 60% salary index excluding one-off items

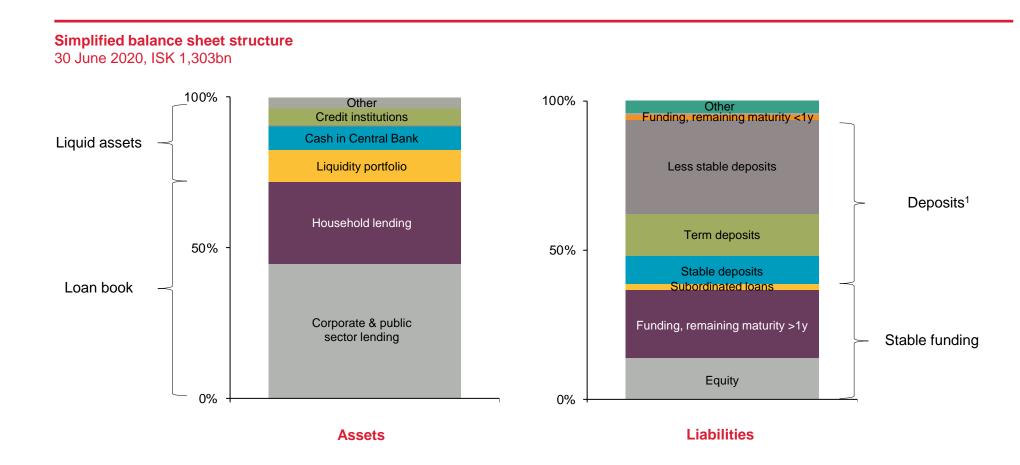
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Balance sheet overview

Strong balance sheet structure with deposits as primary source of funding



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Assets

Total assets are 8.7% up from year-end 2019

Highlights

Liquid assets

 Three line items – cash and balances with Central Bank, loans to credit institutions and bonds and debt instruments – amount to about ISK 314bn of which ISK 281bn are liquid assets

Loans to customers

 Net increase in loan portfolio amounted to ISK 33.7bn from yearend 2019, there of 19.2bn from depreciation of ISK

Bonds and debt instruments

 In May, the Central Bank announced it would stop offering one-month term deposits. Subsequently, some of bank's liquidity was shifted to Treasury bills, short dated Treasury bonds and covered bonds

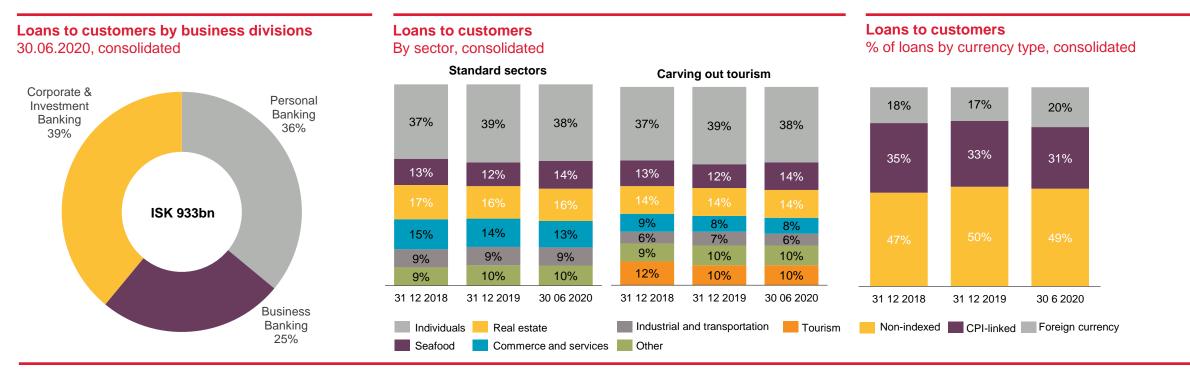
Shares and equity instruments

- Decrease as a subsidiary classified as held for sale is moved to non-current assets and closure of derivatives against shares
- ISK 3.0bn open unhedged exposure to equities

Assets, ISKm	30.6.2020	31.12.2019	Δ	Δ%
Cash and balances with Central Bank	103,569	146,638	(43,069)	-29.4%
Loans to credit institutions	70,307	54,376	15,931	29.3%
Bonds and debt instruments	140,422	52,870	87,552	165.6%
Derivatives	6,366	5,621	745	13.3%
Loans to customers	933,320	899,632	33,688	3.7%
Shares and equity instruments	10,943	18,426	(7,483)	-40.6%
Investment in associates	750	746	4	0.5%
Property and equipment	7,549	9,168	(1,619)	-17.7%
Intangible assets	3,667	4,330	(663)	-15.3%
Other assets	6,370	6,608	(238)	-3.6%
Non-current assets and disposal groups held for sale	19,993	1,075	18,918	1760.1%
Total Assets	1,303,256	1,199,490	103,766	8.7%

Diversified loan portfolio

Exposure to tourism is 10% of loans to customers



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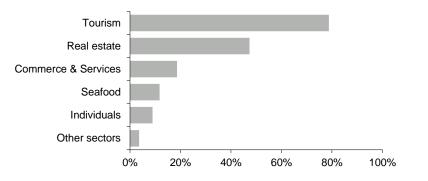
- The loan portfolio is evenly spread out by the three business divisions
- The Bank had one large exposure at end of June 2020
- The share of loans in foreign currency increased because of a 12% depreciation of the ISK
- The sector-split is shown both with tourism activities in its relevant sectors and with tourism as a sperate quasi-sector. Real estate (hotels), commerce & services (car rentals, restaurants, tour operators) and industrials and transportation are the largest underlying sectors in tourism
- The tourism sector in Iceland is expected to be greatly affected by the COVID-19 pandemic
- Many customers have been granted temporary payment holiday and have received assistance from the Government. Because of significant increase in credit risk, most of the tourism portfolio has been transferred to IFRS 9 stage 2

COVID-19 moratorium

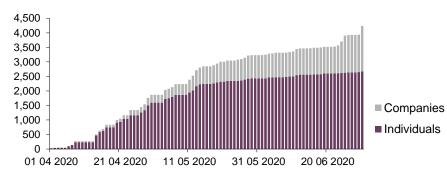
Temporary moratorium and payment holidays uniformly executed and broadly applied

- The Bank has entered into an agreement with other financial institutions and lenders in Iceland to provide a moratorium for corporate customers, uniformly executed across institutions
- Similarly, the Bank has entered into a broad agreement for temporary payment holiday for households and individuals
- In accordance with guidelines from EBA and the Central Bank, moratoria of this kind do not trigger classification as forbearance
- As expected, the usage of moratoria is highest in the tourism industry

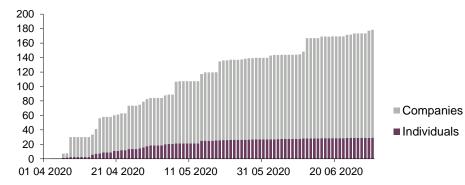
Share of loans with COVID-19 moratoria in each sector % by gross carrying amount in each sector at Íslandsbanki



Number of loans granted COVID-19 moratorium Number, by date since beginning of programme



Gross carrying amount of loans granted COVID-19 moratorium ISK bn, by date since beginning of programme



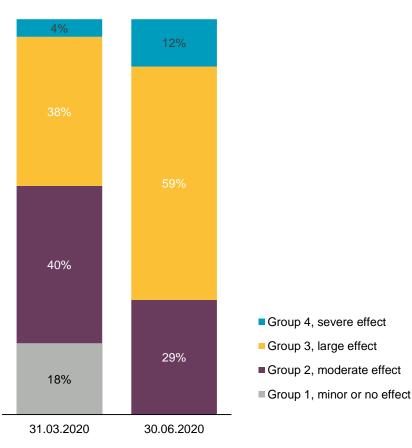
COVID-19 and the loan portfolio

In Iceland, tourism is the sector that is most affected by the pandemic

- The Bank carefully considered how the pandemic was likely to affect its customers' ability to service their debt
- An assessment was made whether there were common risk factors not captured by the modelling process where a general adjustment was warranted in terms of IFRS 9
 - It was determined to be the case for loans to the tourism industry
- Companies in the tourism industry were classified into four groups based on an assessment of how much an increase in credit risk these companies face in the short, medium and long term
 - Where the increase was found to be significant (groups 2-4), the exposure was transferred to Stage 2
 - In addition, an overlay factor was applied to the expected credit loss, comparable to an increase by one risk class for group 2 and two risk classes for groups 3 and 4
 - As the pandemic progressed in Q2 the classification was updated
- Both the Icelandic Government and the Bank have offered various measures to assist companies and households through temporary drop in income
- The Icelandic Central Bank has provided guidelines saying that: "It is important that the selection of scenarios in the application of IFRS 9 reflect the general expectation that the current situation is temporary, whereas the impact assessment must be conducted on a medium- and long-term basis."







Macroeconomic scenario

Base case, uncertainty is high

Change in economic indicators (%)	2019	2020	2021	2022	2023	2024
Economic grow th	1.9	(9.1)	4.3	4.2	2.4	2.2
Housing prices in Iceland	3.4	2.0	1.7	3.0	4.5	4.0
Purchasing pow er	1.8	3.3	1.8	1.6	2.6	2.3
ISK exchange rate index	8.5	9.1	1.3	-	(1.2)	(1.2)
Policy rate, Central Bank of Iceland	3.9	1.5	1.1	2.0	3.5	3.5
Inflation	3.0	2.3	2.0	2.4	1.8	2.2
Capital formation	(6.3)	(8.4)	4.0	5.1	1.6	2.7
thereof capital formation in industry	(17.5)	(15.7)	7.4	7.0	3.5	3.5

Base scenario

- The base case assumes a continued easing of COVID-19 containment measures and gradual normalization of travel over H2 2020 and H1 2021
- Sizeable impact due to share of tourism in the economy and negative effects on private consumption and investment
- GDP rebound expected in 2021 as tourism recovers, goods exports improve, business investment increases and private consumption resumes moderate growth

Applying scenarios to IFRS 9

- The impairment model of IFRS 9 is forward-looking and reflects a probability weighted average of possible outcomes
- The effects of the economy is accounted for with the use of scaling factors. In addition, scaling factors are produced for a good and a bad case
- The update of the economic scenarios in 2Q20 does not materially change the impairment allowance as the increase in Q1 is offset by the update in Q2 resulting in a combined impairment allowance for H1 ISK -40m

Future development

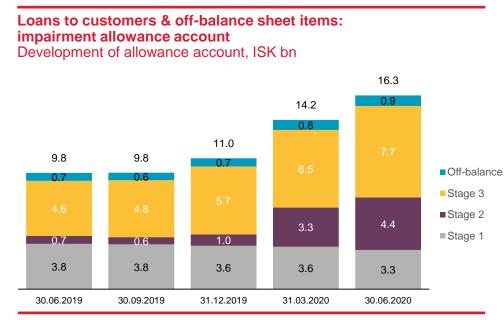
- Keeping in mind the recommendation from the Central Bank, the base forecast assumes that the current situation is temporary and is built on what was known at the end of Q2
- It has become more likely that the tourism industry in Iceland will take longer to recover
- That change in scenario will be reflected in the impairment allowance at end of September 2020

Significant increase in credit risk to the tourism sector

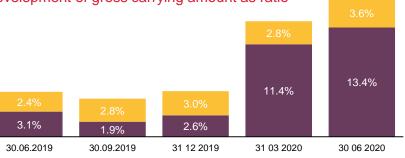
Exposure in Stage 2 increases due to the COVID-19 pandemic, but Stage 3 has not yet increased

Highlights

- In 1H20 the total impairment allowance increased by ISK 5.3bn, mostly due to the COVID-19 pandemic
- The tourism portfolio was transferred to Stage 2 during 1Q20 and an additional overlay factor was applied to the expected credit loss in tourism
 - This resulted in an ISK 4.5bn increase in impairment allowance and a rise in the share of gross loans in Stage 2 from 2.6% to 13.4%
- Revaluation of certain loans in Stage 3 increased impairment by ISK 0.7bn in 1H20
- The pandemic has not yet led to many new defaults and the NPL ratio increased from 3.0% to 3.6% during the year
- Using EBA's definition of NPL, which does not only include loans to customers but also loans and advances to central banks and credit institutions, the Bank's NPL ratio was 3.1% at the end of H1 2020
- After carving out exposures mostly affected by the COVID-19 pandemic, the update of the economic scenarios in 2Q20 does not materially change the impairment allowance



Loans to customers: Stage 2 and 3 Development of gross carrying amount as ratio



Loans to customers: credit quality 30.06.2020, Break-down of loans to customers

32

187

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34

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34

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Loans to customers: gross carrying amount 30.06.2020, risk class and impairment stage, ISK bn

61

335

5-6

23

230

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		Gross ca amou		Impairment a	llowance	Net carr amou	
Stage 3		(ISK bn)	% of total	(ISK bn)	RCR	(ISK bn)	% of total
Stage 2	Stage 1	787	83.0%	3.3	0.4%	784	84.0%
	Stage 2	127	13.4%	4.4	3.4%	123	13.2%
	Stage 3	34	3.6%	7.7	22.4%	27	2.9%
	Total	949	100.0%	15.4	1.6%	933	100.0%

Stage 3

■ Stage 2

■ Stage 1

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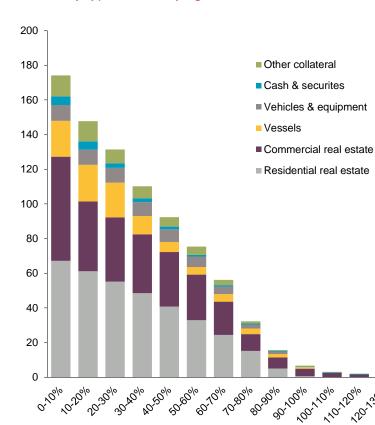
Unrated

Loan portfolio with solid collateral coverage

Majority of collateral in residential and commercial real estate

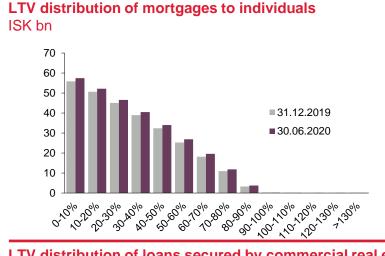
Highlights

- Most of the Bank's collateral is in the form of residential and commercial real estate
- The second most important collateral type is vessels, mostly fishing vessels
- For seasoned mortgages, the LTV distribution is calculated from tax value of properties, which is published annually in June, but for newly granted mortgages the purchase price of the property is used as a valuation while it is considered more accurate
- The average LTV for mortgages¹ was 63% at end of June, compared to 62% at year-end 2019
- The LTV distribution for commercial real estate is shown for the following industry sectors where this is the most important collateral type: Real estate, Commerce & services and Industrials & Transportation

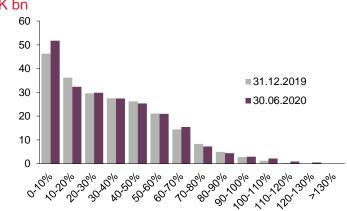


LTV distribution by underlying asset class

ISK bn, by type of underlying asset, as of 30.06.2020



LTV distribution of loans secured by commercial real estate ISK bn



1. The average LTV can be calculated in many different ways and therefore the definition is important for comparison to other banks. The weight is Islandsbanki's total amount outstanding on the property and the LTV used is the maximum LTV of all Íslandsbanki's loans of the property.

120,130%



Liabilities Diversified funding strategy

Highlights

Deposits

- Increased customer deposits in the period from all customer groups, mostly from pension funds and individuals
- Debt issued and other borrowed funds increased mainly due to ISK depreciation
- Íslandsbanki issued covered bonds totalling ISK 8bn in 1H20 in three auctions
- No issuance of senior or subordinated debt during the quarter due to good liquidity position
- In 2Q20, the Bank bought back SEK 75m of an FRN maturing in February 2021, following successful buybacks in 1Q20

Equity

 The annual AGM approved that dividend should not be paid in light of COVID-19 uncertainties

Liabilities & Equity, ISKm	30.6.2020	31.12.2019	Δ	Δ%
Deposits from Central Bank and credit institutions	35,461	30,925	4,536	14.7%
Deposits from customers	681,223	618,313	62,910	10.2%
Derivative instruments and short positions	7,519	6,219	1,300	20.9%
Debt issued and other borrow ed funds	321,803	306,381	15,422	5.0%
Subordinated loans	25,834	22,674	3,160	13.9%
Tax liabilities	6,438	7,853	(1,415)	-18.0%
Other liabilities	29,935	27,063	2,872	10.6%
Non-current liabilities and disposal groups held for sale	15,321	-	15,321	-
Total Liabilities	1,123,534	1,019,428	104,106	10.2%
Total Equity	179,722	180,062	(340)	-0.2%
Total Liabilities and Equity	1,303,256	1,199,490	103,766	8.7%

Deposits remain the main source of funding

Core deposits continue to be stable

Highlights

Stable core deposit base

- Deposits remain the main funding source for the Bank and the deposit to loan ratio remains high
- At the end of the period, 73% of the deposits were in non-indexed ISK, 14% CPI linked and 13% in foreign currencies

Deposits concentration stable

— 19% of the Bank's deposits belonged to the 10 largest depositors and 34% belonged to the 100 largest depositors at the end of June 2020, compared to 17% and 32% respectively at yearend 2019

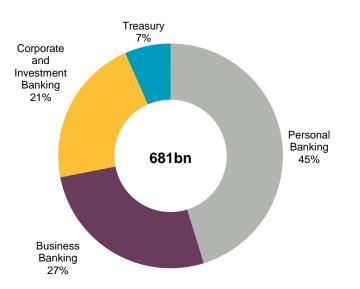
Deposits development

- Total increase in deposits is ISK
 67bn since year-end 2019, there of 12bn due to depreciation of ISK.
- Increase in most customer groups, but with significant increases in retail and pension funds

Customer and credit institutions deposits by LCR category 30.06.2020 compared with year end-2019, ISK bn, consolidated

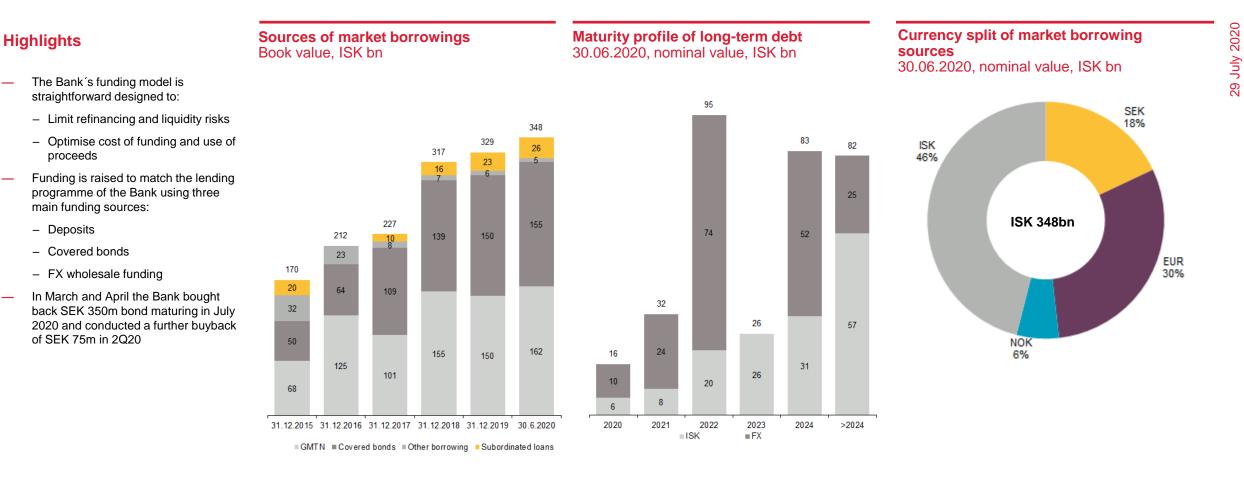
Breakdown of deposits from customers by divisions 30.06.2020, consolidated

	Deposits 30 days	ts maturing within s						
Customer type	Less stable	∆ Stable		Δ	Term deposits	Total ∆ deposits		Δ
Retail	220	(8)	120	37	80	1	421	30
Operational relationship	4	1	-	-	-	-	4	1
Corporations	75	1	0	0	22	(3)	97	(2)
Sovereigns, central-banks and public sector entities	9	3	0	0	1	1	11	3
Pension funds	67	32	-	-	29	4	97	36
Domestic financial entities	26	(2)	-	-	43	(4)	69	(6)
Foreign financial entities	9	1	-	-	10	4	19	5
Total deposits	411	28	121	37	184	3	717	67



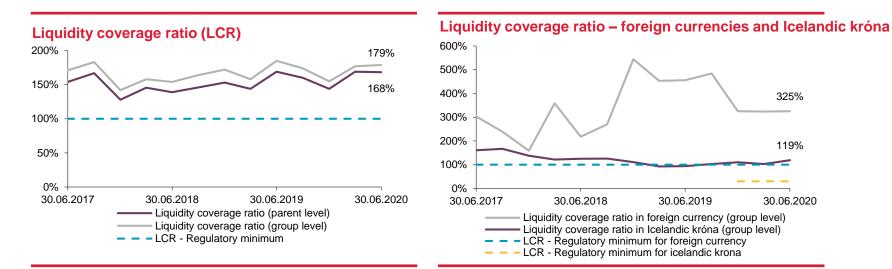
Successful funding journey

Minimal 2020 funding requirement in FX due to limited refinancing need in 2020 and 2021



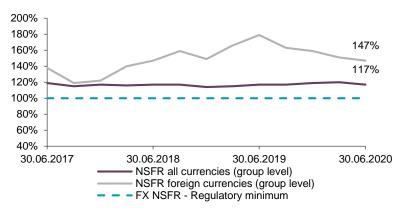
Sound management of liquidity – all ratios above requirements

Liquid assets of ISK 281bn are prudently managed



- All liquidity measures well above regulatory requirements
- FX liquid assets are composed of government bonds that have a minimum requirement of AA rating and cash placed with highly rated correspondent banks
- Borgun, a subsidiary sold in July 2020, is still included in the group LCR and NSFR for the end of June
- Liquidity and Capital Contingency Plan is tested regularly



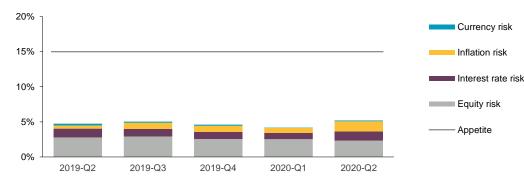


Market risk well within appetite

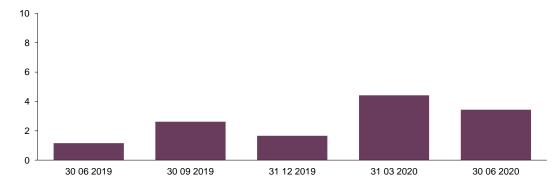
The Bank has a very modest market risk profile

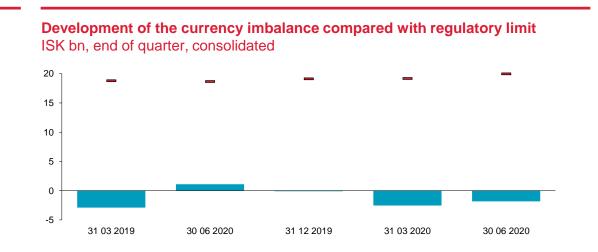
Market risk exposure and market risk appetite

Average positions per quarter, as percentage of total capital base, consolidated

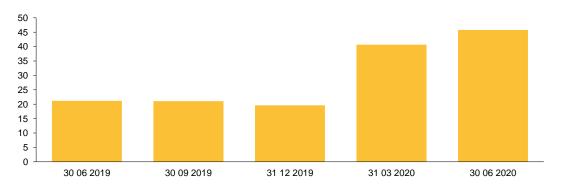


Development of interest rate risk in the banking book Weighted average BPV, end of quarter, ISK m, consolidated





Development of the banking book inflation imbalance ISK bn, end of quarter, consolidated



Íslandsbanki 1H2020 Financial Results

Capital and leverage ratios

21.4%

18.8%

13.4%

30 06 2019

Sound capital position

The capital ratio exceeds target

21.4%

19.0%

13.6%

30 09 2019

Total capital ratio

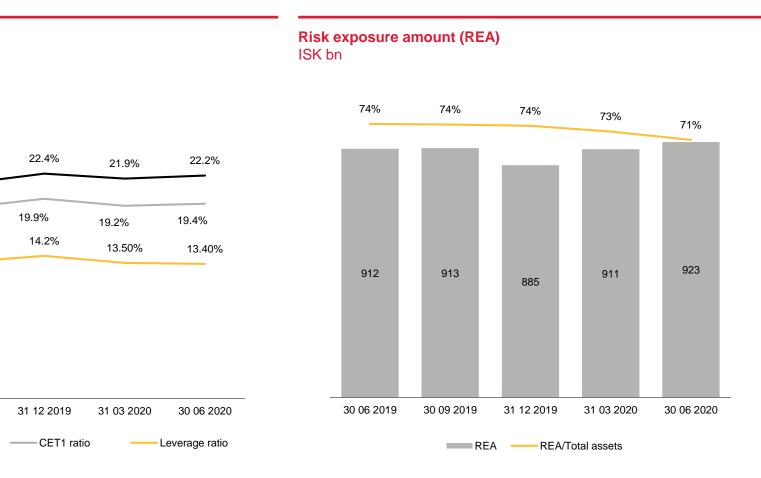
Highlights

Capital ratios

- The CET1 capital was ISK 179bn at the end of June 2020 compared to 176bn at year-end 2019
- The capital base was ISK 205bn compared to ISK 198bn at year-end
- Implementation of IFRS 9 transitional rules in Iceland, where IFRS 9 impairment is partially included as CET1, increase the CET1 capital by ISK 3.8bn
- The depreciation of the ISK increased the value of the subordinated loan, increasing the capital base
- The Annual General Meeting approved that a dividend to shareholders for the 2019 financial year should not be paid in light of uncertainties due to unprecedented circumstances in the financial markets following COVID-19

Risk exposure amount (REA)

 The REA increased during the period, due to an increase in loans to customers

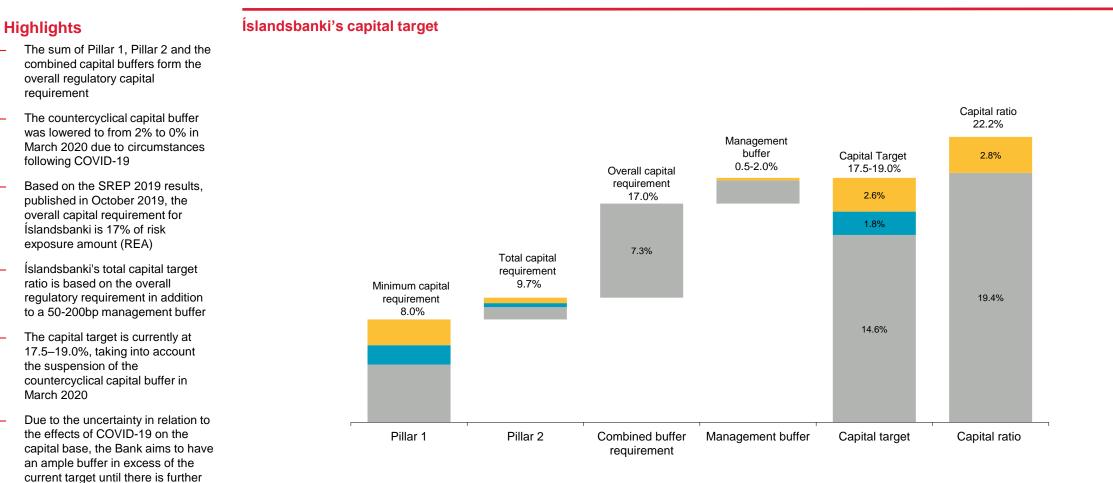




clarity regarding international travel and other sources of uncertainty

Íslandsbanki's capital ratio above capital target

Based on the regulatory requirement and a 50 – 200bp management buffer



Íslandsbanki

	S&P
Long-term	BBB
Short-term	A-2
Outlook	Stable
Rating action	April 20

Icelandic sovereign

	S&P	FITCH	MOODY'S
Long-term	A	А	A2
Short-term	A-1	F1+	P-1
Outlook	Stable	Stable	Stable
Rating action	Nov 19	May 19	April 20

Íslandsbanki S&P credit rating

Rating lowered in April 2020

BBB/A-2 Stable Outlook

Press Release 24 April 2020

In late April 2020 S&P lowered Íslandsbanki's rating to **BBB/A-2** with a **stable outlook** from previous BBB+/A-2 with a negative outlook

In its report, S&P expects Íslandsbanki to enter this crisis on a more solid foothold than the 2008 financial crisis. The 'BBB' rating level and stable outlook factor in the **solid market position** of the bank in Iceland, which has a relatively **advanced digitalized banking platform**. In S&P's view, the bank is well ahead of many other European banks in its preparation for technological disruption. S&P also notes the Bank's funding and liquidity metrics are adequate for the Bank's risk profile, with **comfortable liquidity ratios and liquid assets** covering more than 3x the average short-term funding in 2019. Moreover, S&P states that the wholesale funding needs are limited in 2020, which coupled with the additional central bank liquidity facilities announced recently by the Icelandic Central Bank, **eases pressure on liquidity needs**

S&P's rational for the change is mostly derived from its view that economic activity will reduce in Iceland and Europe in 2020 and thus could impair Íslandsbanki's asset quality, increase credit losses, reduce business and revenue generation, and potentially erode its capital. S&P's view is that Iceland's operating environment will remain challenging, affected by the 2020 economic recession, declining interest rates, stiff competition from pension funds in mortgage lending and thus contributing to the declining profitability of the Bank

Íslandsbanki 1H2020 Financial Results



4. Financial targets and next steps

Financial targets

Negative ROE in the quarter has limited impact on capital ratios

	Target	1H2020	2019	2018	Guidance
ROE in excess of risk-free rate	4-6%	-0.85%	2.1%	1.8%	 Target of 4-6% on top of risk-free rate. Risk free-rate is currently 0.75% 8-10% ROE is based on average expected risk-free rates through the business cycle. Based on the current risk-free rate of 0.75% the ROE target in the very short term is 4.75-6.75% The COVID-19 pandemic will have a material adverse effect on the Bank's earnings in 2020 and it is
Return on equity	8-10%	-0.1%	4.8%	6.1%	therefore unlikely that the ROE target will be met this year. The Bank will strive to get back on track to reach its ROE targets from 2021 onwards
Cost/ Income ratio ¹	<55%	60.1%	62.4%	66.3%	 This is a medium to long term target. C/l ratio can be expected to be higher than target in the near term due to the COVID-19 pandemic The Bank continues to invest in IT infrastructure and process efficiency to improve the C/l ratio in the medium to long term
CET1	>13.2 – 14.7%	✓ 19.4%	✓ 19.9%	✔ 20.3%	 Based on a management buffer of 50-200bp, the CET1 target range is currently 13.2-14.7% Long term CET1 target is >16%. In line with the target range, the Bank expects to maintain a CET1 ratio of over 16% in the medium to long term The Bank is substantially over capitalized with regard to the current regulatory requirement, which is a favourable position to be in in light of the economic uncertainties relating to COVID-19
Total capital ratio	> 17.5 – 19.0%	✓ 22.2%	✔ 22.4%	✓ 22.2%	 Based on the regulatory capital requirement with a management buffer of 50 – 200 bp Current capital requirement is 17.0% including recent suspension of the countercyclical capital buffer in March 2020
Dividend payout ratio	40-50%	-	✔ 50%	✔ 50%	 The Annual General Meeting approved that a dividend to shareholders for the 2019 financial year should not be paid in light of uncertainties due to unprecedented circumstances in the financial markets following COVID-19 The Board of the Bank may convene a special shareholders' meeting later in the year to propose a dividend payment in 2020 if the economic conditions improve substantially.



Key takeaways

Strong fundamentals should assist both Iceland and the Bank to weather conditions of economic slowdown following COVID-19

1 Effects of COVID-19 hopefully short lived

- Strong domestic balance sheets pre COVID-19 and sustainable current account increase resilience
- Businesses face headwinds but governmental support actions should offset some effect and depreciated ISK should help tourism industry
- Inflation to stay moderate and policy rate projected to stay low

4 Net financial loss impacts income in 1H20

- Total income fell by 14% in 1H20 compared to 1H19 mostly due to negative financial income (NFI)
- NFI loss due to loss in trading and banking books for equity and equity like instruments in 1Q20
- NII negatively impacted by policy rate cuts
- Drop in NFCI hopefully only temporary due to COVID-19, while reduction in NII due to CBI rate decreases could be more long-lived

- Supporting customers in uncertain times 2
- Lending solutions for corporates an important measure to counteract COVID-19 impact
- Payment moratorium granted to over 2500 loans to individuals and about 1600 loans to corporates accounting for about 8% and 26% of the loan books respectively
- Continuous conversation with customers

5 Strong balance sheet structure with

from pension funds and individuals

High asset quality and solid collateral

the end of 1H20

risk to the tourism sector

deposits as primary source of funding

Loans to customers grew by 3.7%. Deposits

grew by 10.2% during 1H20 mostly coming

NPL ratio was 3.6% (gross) for Stage 3 at

coverage but significant increase in credit

- 3 Impairments main cause for lower profits in the first half
- Overlay factor increased in 2Q20 for many tourism companies, leading to rise in impairments
- Admin cost continued to lower and fell by 7% in 1H20
- Sale of Borgun hf. to have limited impact on the Bank's operations
- 6 High liquidity ratios and limited funding needs and exceptional capitalisation
- Strong liquidity position with liquidity ratios above internal targets and regulatory requirements
- Total capital ratio at 22.2%, well above the Bank's regulatory requirement of 17%
- Minimal 2020 funding requirement in FX due to limited refinancing need in 2020 and 2021

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July 2020

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Íslandsbanki 1H2020 Financial Results



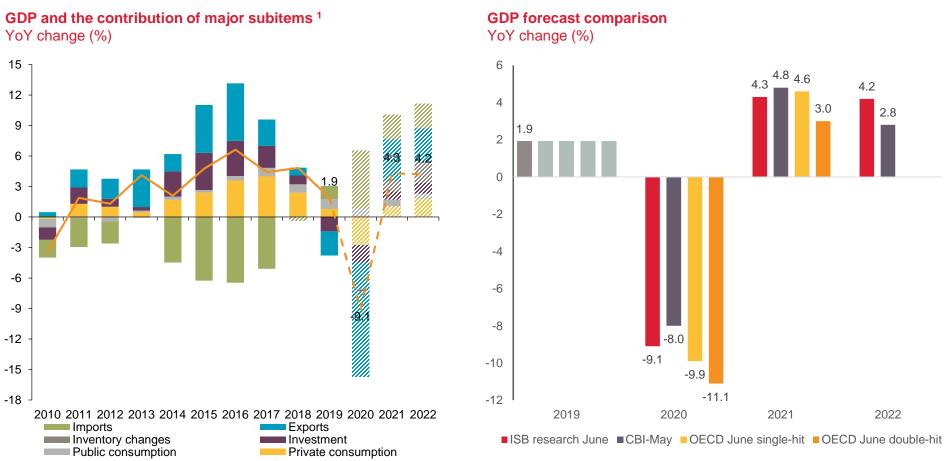
5. Annex – Icelandic economy update

COVID-19 economic impact will be deep

Very sharp GDP contraction likely in 2020 but robust growth could resume in 2021

Highlights

- The COVID-19 pandemic has changed the near-term outlook for the Icelandic economy drastically
- Following moderate GDP growth in 2019, the outlook is for considerable GDP contraction in 2020 due to negative impact by the pandemic on tourism as well as domestic demand
- A preliminary forecast by Íslandsbanki research indicates that GDP could contract by more than 9% in 2020
- The blow to exports could have a negative impact of around11% on GDP this year
- A sharp contraction in private investment and consumption could decrease GDP by 5-6% in 2020
- Public sector investment and consumption will contribute positively to growth, as will a sharp contraction in imports
- Assuming 2H2020 will see a normalisation of the economy and easing of restrictions, 2021 could see GDP in Iceland growing by over 4%

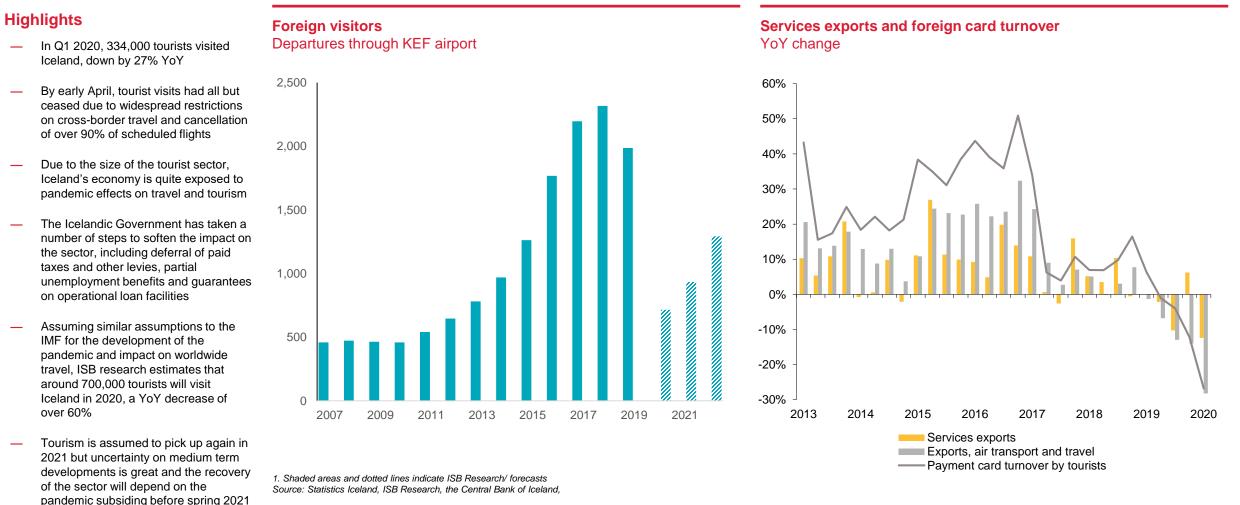


 Shaded areas and dotted lines indicate ISB Research/ forecasts Source: Statistic Iceland, ISB Research, the Central Bank of Iceland, OECD The June OECD outlook focuses on two equally probable scenarios – one in which a second wave of infections, with renewed lock-downs, hits before the end of 2020, and one in which another major outbreak is avoided.

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Tourism sector hit by COVID-19 pandemic

Number of tourists visiting Iceland likely to shrink by over 60% in 2020

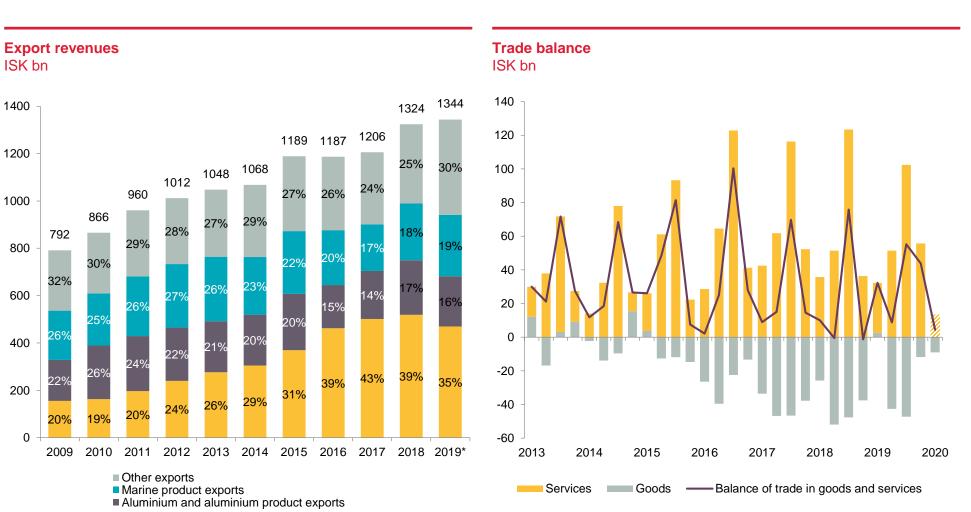


Current account resilient to shock

Dramatic fall in exports partially offset by a significant contraction in imports

Highlights

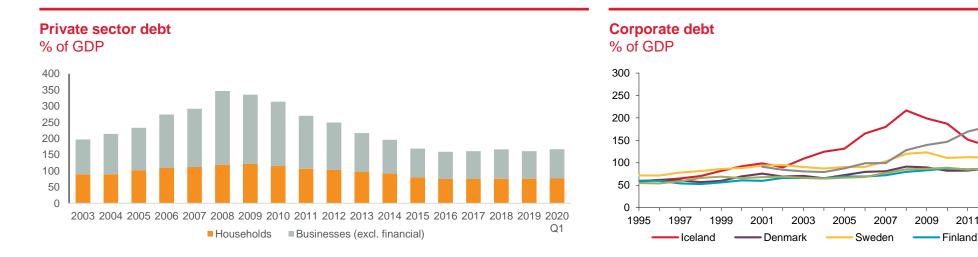
- Inevitably, services export revenues will decline considerably in 2020 as tourism sector generated over 1/3 of total export revenues in 2019
- Goods exports are also likely to decrease somewhat, although for the seafood sector, rising seafood prices and the recent depreciation of the ISK will partially offset volume cuts
- Imports also look likely to contract considerably in 2020
- Domestic card monthly turnover abroad in 2020 is less than half of 2019 averages
- Goods imports are likely to contract significantly in 2020 due to declining business investment and consumption
- Iceland's C/A balance, which has been in surplus for the past 8 years, could therefore prove resilient to the export shock and a return to earlier deficits is by no means certain

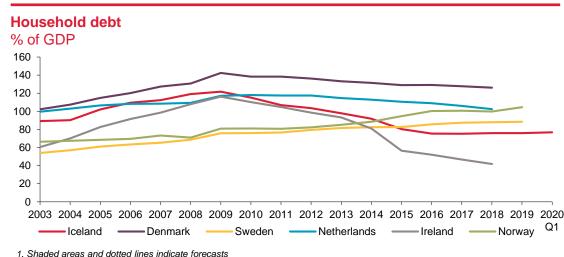


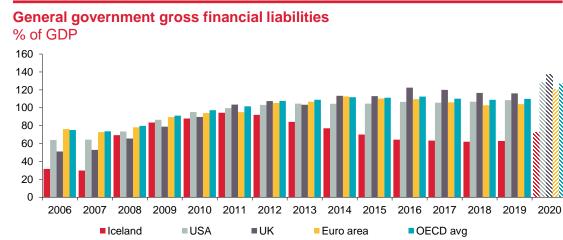
1. Shaded areas and dotted lines indicate ISB Research/ forecasts Source: Central bank of Iceland, Statistics Iceland and ISB Research 29 July 2020

Domestic balance sheets strong before COVID-19

Economy-wide leverage moderate in comparison with peers and historical levels







------ Ireland

2015

2013

38

2019

Norway

2017

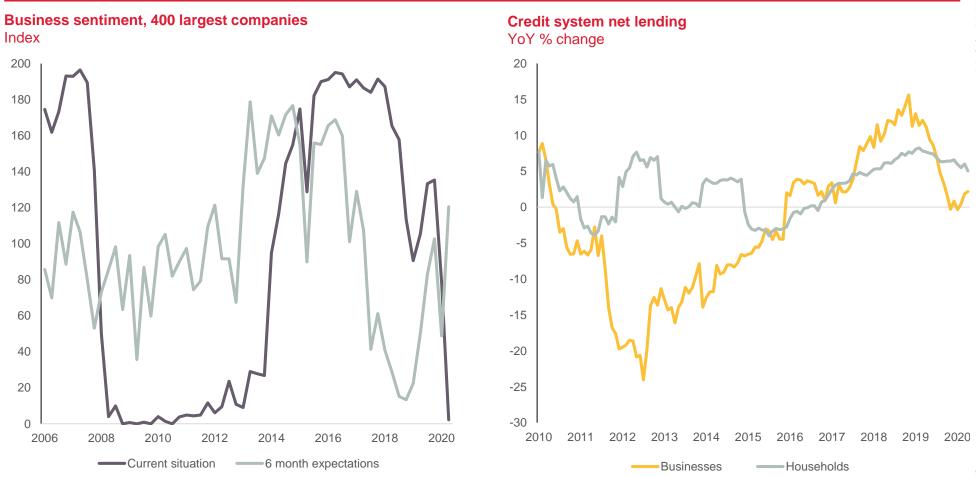
2011

Source: Central bank of Iceland, Statistics Iceland, OECD and ISB Research

Businesses facing significant headwinds

Lending growth to businesses has slowed as business investment has contracted

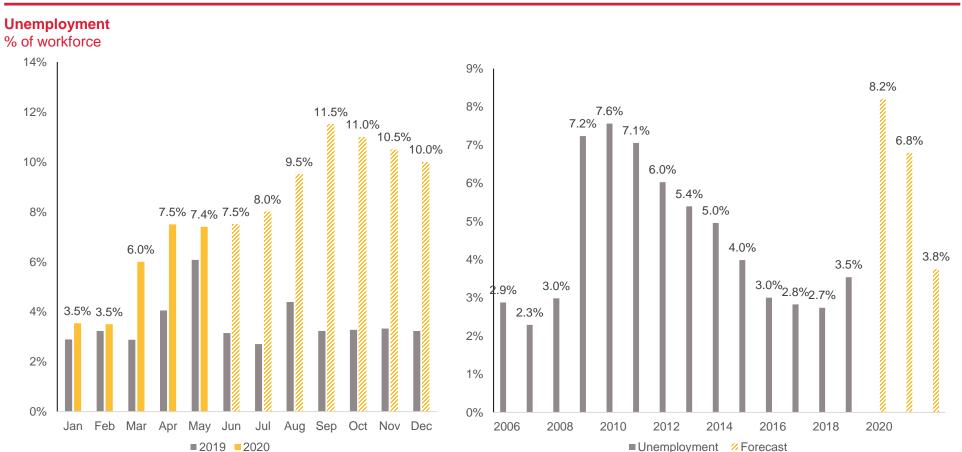
- Investment lost pace in 2019, after a five-year period of uninterrupted growth.
- The outlook is for significant further contraction in investment in 2020 as private investment declines due to the impact of COVID-19
- Partially offsetting this, a countercyclical upturn in public investment is expected this year and through 2021
- Total investment is likely to contract by over 8% this year but recover in 2020 and increase by 4-5% in 2020 and 2021
- Business sentiment has seesawed recently. After a sharp drop in sentiment, business executives generally seem hopeful that the headwinds will prove temporary
- Lending growth has slowed markedly after peaking in 2H2018. Corporate lending was almost unchanged over the year 2019 and growth has been moderate in 2020



Unemployment prospects challenging for the near term

Unemployment rate likely to hit all-time high for Iceland in 2020 but rebound relatively quickly

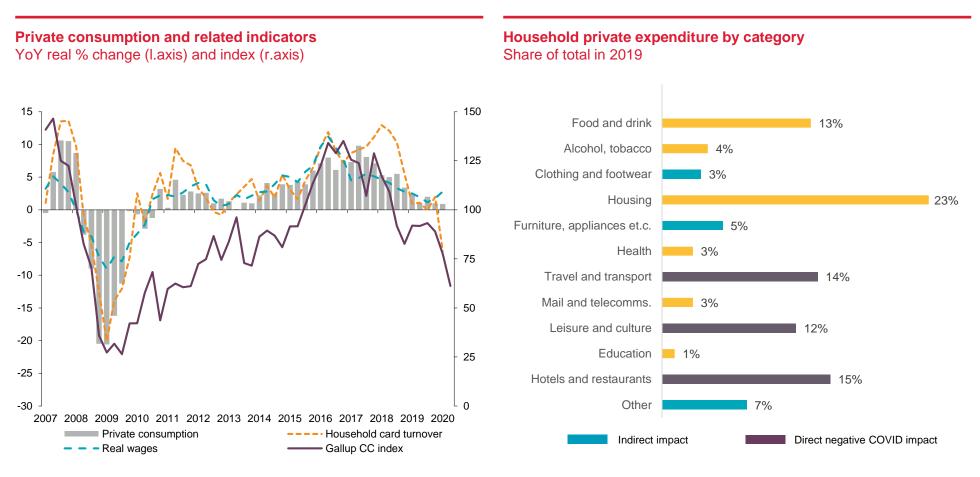
- Given the size of the impact of COVID-19 on the labour intensive tourism sector, it has been clear since the pandemic hit that the Icelandic labour market would be massively impacted
- The government has responded with a raft of measures, including a part-time employment option, where partial unemployment benefits complement a temporary reduction in hours worked, and financial support for companies to pay wages during termination period
- By May 2020, the unemployment rate was 7.4% and a further 5.6% of the labour force were utilising the part-time employment option
- Unemployment is likely to peak in the fall as the termination period for a share of the labour force ends
- Unemployment in 2020 is expected to average 8.2% of the labour force, an all-time high in Iceland's modern economic history
- Assuming gradual recovery in the tourist sector along with some sector relocation and emigration of foreign workers, unemployment is expected to abate to just below 4% by 2022



Household consumption contracts sharply

Consumption will inevitably be hit hard by the pandemic in the near term

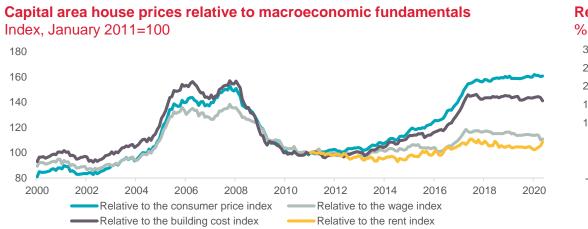
- The COVID-19 pandemic will have a major direct and indirect impact on consumption in coming term. The expectations surveys, unemployment rate and card turnover numbers indicate the bleakest private consumption scenario in nearly a decade
- Consumer sentiment and card turnover figures are already sounding the alarm. Consumer Confidence Index is at its lowest in over nine years and card turnover figures show a sharp contraction
- Consumption is sensitive to uncertainty at the best of times, and Icelandic households are clearly clutching their wallets tighter in response to the current situation
- Private consumption will inevitably be hit hard by COVID-19, and we expect it to contract by 5.5% this year but pick up again next year as the economic outlook improves
- The uncertainty centres on how long restrictions remain in place and households begin to see a glimmer of light at the end of the tunnel

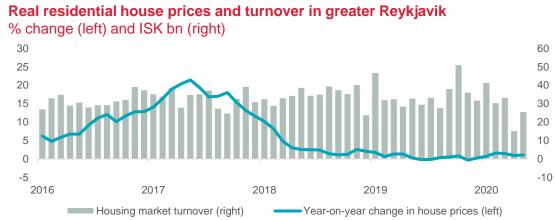




Real estate market in balance

Residential housing market is weathering pandemic better than many expected

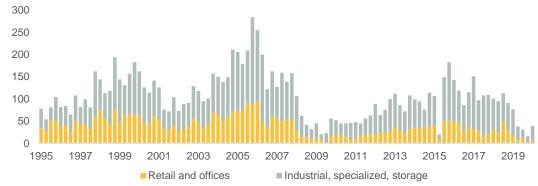






Commercial real estate market activity

No. of registered purchase agreements



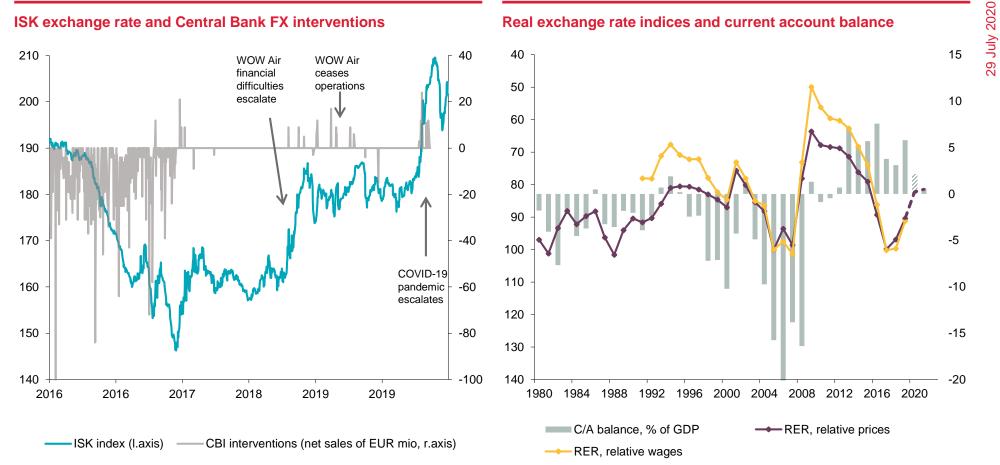
45

ISK has depreciated as pandemic impact has deepened

Real exchange rate likely to facilitate recovery of export sector in due course

Highlights

- Following a period of relative stability throughout 2019 despite setbacks in the export sector, the ISK depreciated by 8% in Q1 2020
- The pace of depreciation accelerated in line with darkening short-term prospects as the COVID-19 pandemic impact increased
- The Central Bank has intervened in the market on numerous occasions in 2020, in line with its stated objective of reducing volatility in the FX market
- Further depreciation cannot be excluded short-term, although at present levels the ISK would likely be broadly supportive for export sector recovery
- The real exchange rate has declined by around 20% since peaking in 2017.
 Iceland is therefore in a considerably stronger competitive position once export sector conditions normalise
- A positive net external position, sizeable FX reserves and a reasonably benign C/A outlook for the medium term likely to support the ISK

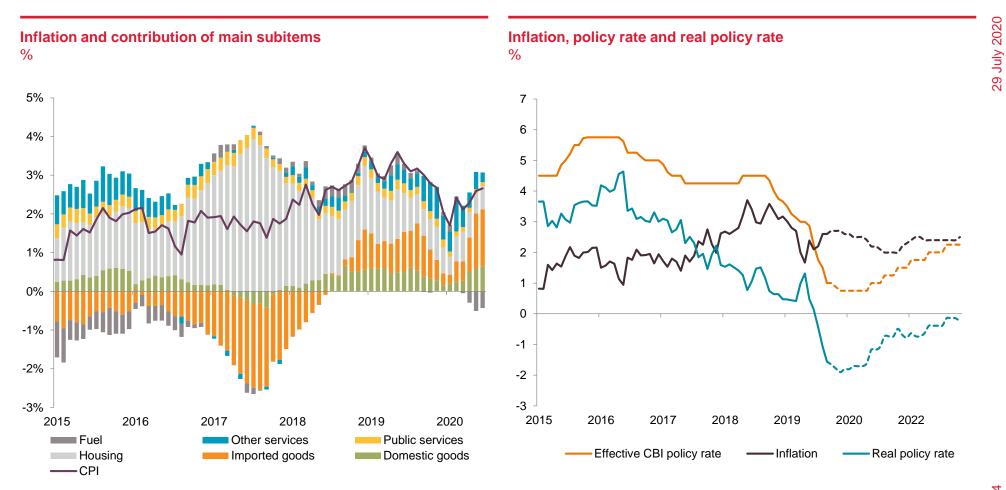


1. Dotted lines indicate ISB Research forecasts Source: Central bank of Iceland, Statistics Iceland, Íslandsbanki Research

Inflation to stay moderate despite ISK depreciation

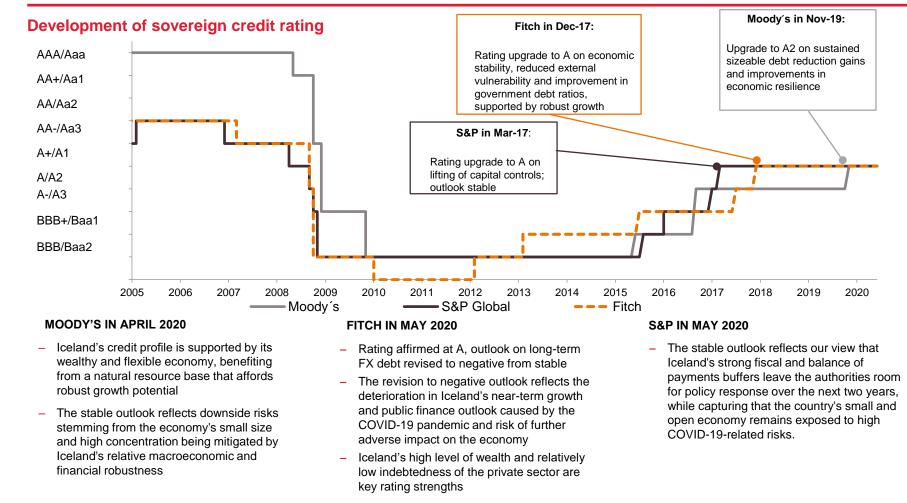
Policy rate historically low and likely to stay low in coming quarters

- Inflation measured 2.6% in June and the outlook is for modest inflation during forecast horizon despite ISK depreciation in Q1
- ISB Research expects inflation to remain close to the CBI's target this year, averaging 2.5%. On average inflation will be 2.2% in 2021 and 2,4% in 2022
- Risk factors include potential ISK depreciation, reduced domestic inflationary pressures and stagnation/decline in house prices
- To mitigating the economic blows from the COVID-19 epidemic CBI's lowered its policy rate to 1.0% in May. The policy rate has been lowered by total 2.0 percentage points in 2020
- We expect the policy rate to fall further and then begin rising gradually in spring 2021 as the economic outlook improves



Iceland's credit rating has remained at A

Setback in the tourist sector has not affected the sovereign ratings





Disclaimer

All information contained in this presentation should be regarded as preliminary and based on company data available. Due care and attention has been used in the preparation of forecast information. However. actual results may vary from their forecasts. and any variation may be materially positive or negative. Forecasts. by their very nature. are subject to uncertainty and contingencies. many of which are outside the control of Íslandsbanki.

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