

Millicom (Tigo) Q2 2023 Earnings Release

Luxembourg, July 27, 2023 – Millicom is pleased to announce its second quarter 2023 results. Please find below links to the Q2 2023 Earnings Release and IAS 34 Interim Condensed Consolidated Financial Statements.

Highlights*

- Revenue declined 3.8% mainly due to currency depreciation compared to the prior year and lower telephone and equipment sales. Excluding currency impacts, revenue declined 0.2% year-on-year.
- Service revenue increased 1.9% organically, with growth across all business units, including 6.1% growth in B2B and 1.7% growth in mobile driven by 8.6% growth in postpaid, with growth in most countries.
- Operating profit declined 19.8%, mostly reflecting currency depreciation and lower EBITDA, which declined 7.9% organically, impacted mainly by restructuring costs, higher non-cash share-based compensation and legal expenses, as well as incremental costs related to investments to protect our leadership position in Guatemala.
- Operating cash flow increased 3.3% to \$333 million, an organic increase of 9.5%, mostly reflecting lower capital investment in our Home business in some countries, which more than offset the decline in EBITDA.
- Net loss of \$22 million compared to net profit \$129 million in Q2 2022, which included a large gain on the sale of our Tanzania operation.
- During Q2, our Colombia operation signed a Memorandum of Understanding with Telefonica Colombia to create a jointly-owned mobile infrastructure company, which is expected to produce material synergies. Full transaction documentation is not yet completed, and the transaction is subject to various regulatory approvals.

Financial highlights (\$ millions)	Q2 2023	Q2 2022	% change	Organic % Change	H1 2023	H1 2022	% change	Organic % Change
Revenue	1,393	1,447	(3.8)%	(0.2)%	2,762	2,856	(3.3)%	1.0%
Operating Profit	198	247	(19.8)%		388	481	(19.4)%	
Net Profit / (Loss)	(22)	129	NM		(19)	152	(112.5)%	
Non-IFRS measures (*)								
Service Revenue	1,291	1,315	(1.8)%	1.9%	2,555	2,615	(2.3)%	2.1%
EBITDA	515	577	(10.8)%	(7.9)%	1,022	1,141	(10.4)%	(7.0)%
Capex	182	255	(28.5)%		367	454	(19.1)%	
Operating Cash Flow	333	322	3.3%	9.5%	655	687	(4.7)%	0.1%

*See page 12 of the Q2 2023 Earning Release for a description of non-IFRS measures and for reconciliations to the nearest equivalent IFRS measures. This information is also available at www.millicom.com/investors/reporting-center

Millicom Chief Executive Officer Mauricio Ramos commented:

"The second quarter saw both continued challenges and positive trends. On the positive side, our B2B operation continued to perform very well, with organic growth of 6%, along with postpaid, which grew almost 9% during the quarter.

In contrast, growth in our Home business remained challenged, especially in Colombia and Bolivia, two of our largest Home markets, and we have adjusted our investment plans accordingly. In Guatemala, we took additional steps to defend our mobile market leadership, which impacted profitability during the quarter but allowed us to maintain our customer base and market leadership, maximizing value creation potential over the long term. We also expect the recent acquisition of high-band spectrum will further strengthen our competitive position as we start to utilize it in coming months. With this, we remain optimistic about the outlook in our most important market.

Looking ahead, our four key priorities are to: (1) deliver the expected efficiencies from Project Everest, (2) sustain market leadership and improve cash generation in Guatemala, (3) accelerate cash flow improvement in Colombia via organic and inorganic initiatives, and (4) capture value from Lati, our tower and infrastructure company. Delivering on these priorities will position the company to generate robust and sustainable equity free cash flow and create significant shareholder value."

- [Q2 2023 Earnings Release](#)
- [IAS 34 Interim Condensed Consolidated Financial Statements](#)

Millicom is planning to host a **video conference** for the global financial community on July 27, 2023, at 14:00 (Stockholm) / 13:00 (London) / 08:00 (Miami).

Registration for the interactive event is required at the following [link](#). After registering, you will receive a confirmation email containing details about joining the video conference. Participants who wish to ask a question during the live event must notify the Investor Relations team via email to investors@millicom.com after the start of the event.

Participants may also join the conference in listen-only mode by dialing any of the following numbers and entering the **Webinar ID: 819 5108 0974**:

US: +1 929 205 6099

Sweden: +46 850 539 728

UK: +44 330 088 5830

Luxembourg: +352 342 080 9265

Additional international numbers are available at the following [link](#). Accompanying slides and a replay of the event will be available on the [Millicom investor's website](#).

PRESS RELEASE



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About Millicom

Millicom (NASDAQ U.S.: TIGO, Nasdaq Stockholm: TIGO_SDB) is a leading provider of fixed and mobile telecommunications services in Latin America. Through our TIGO® and Tigo Business® brands, we provide a wide range of digital services and products, including TIGO Money for mobile financial services, TIGO Sports for local entertainment, TIGO ONEtv for pay TV, high-speed data, voice, and business-to-business solutions such as cloud and security. As of June 30, 2023, Millicom, including its Honduras Joint Venture, employed approximately 19,300 people and provided mobile and fiber-cable services through its digital highways to more than 45 million customers, with a fiber-cable footprint over 13 million homes passed. Founded in 1990, Millicom International Cellular S.A. is headquartered in Luxembourg.

Regulatory Statement

This information was prior to this release inside information and is information that Millicom is obliged to make public pursuant to the EU Market Abuse Regulation. This information was submitted for publication, through the agency of the contact person set out above, at 12:00 CET on July 27, 2023.