

COMPANY PRESENTATION | Q1 2021May 2021



Belships ASA – Owner and Operator of Bulk Carriers













5 years average fleet age

global company, local presence

5 offices

USD 10 500 cash break-even per day

Founded 1918

stock listed since 1937

Highlights – Q1 2020



IMPROVED MARKET OUTLOOK AND INTRODUCTION OF DIVIDEND POLICY

- Operating income of USD 76.4 million (USD 31.7m)
- ■EBITDA of USD 14.7m (USD 4.9m)
- Net result of USD 16.5m (USD 0.2m)
- Net TCE per ship of USD 12 162 per day versus BSI index of USD 16 140 net per day
- EBITDA of USD 3.7m from management companies proving continued strong performance
- Private placement successfully completed
- Entered into agreement to acquire 4xUltramax newbuilding resales with delivery 2H 2021 financed through bareboat agreements with average cash breakeven of USD 10 800 per day
- Acquired a 2017-built bulk carrier for USD 21.75m in a cash and shares transaction
- Two vessels fixed for 1 year time charter at USD 21 250 and USD 22 000 gross per day
- 31 per cent of available ship days in the next four quarters are booked at about USD 16 200 net per day
- •Introduction of dividend policy
- Modern fleet of 26 vessels with an average age of 5 years and average cash breakeven of about USD 10500 per day

Earnings summary	
Q1 2021	Q1 2020
Average TCE	Average TCE
USD 12 162/day	USD 8 636/day
EBITDA	EBITDA
USD 14.7m	USD 4.9m
Net result	Net result
USD 16.5m	USD 0.2m

Financial position	
Assets Owned ships USD 206.6m	Equity and liabilities Equity USD 182.9m (35%)
Leased ships USD 182.2m	Mortgage loans USD 134.9m
Cash and cash equivalents USD 51.6m	Lease liabilities USD 161.8m
Other assets USD 89.3m	Other liabilities USD 50.1m

Proven ability to execute growth strategy



Key milestones 2019 - 2021



From 7 → 26 bulk carriers

Net cash invested USD 17.2m

USD 30m → USD 280m

Market capitalisation increase

Lighthouse Navigation – Commercial operations



Lighthouse Navigation was established in 2009 and is the commercial arm of Belships ASA providing chartering and operations with a long track record and experience from the dry cargo market. The commercial trading activities have expanded and is now present in Bangkok, Oslo, Singapore and Melbourne. Lighthouse is also the commercial manager of seven handysize vessels owned by SFL Corporation Ltd.

Track record

Profitable every year since its inception in 2009

Vessels under management

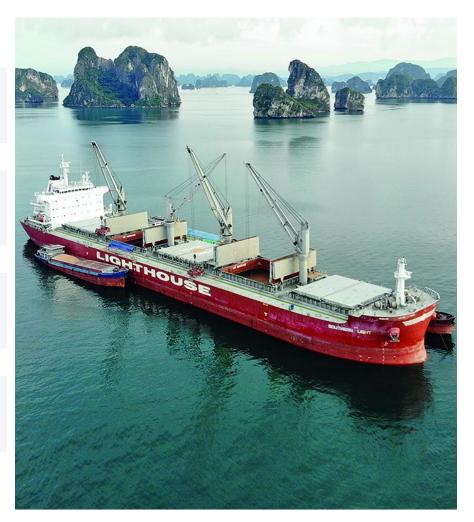
More than 70 vessels managed during the quarter

Expanding operation

Present in 4 countries with over 80 employees

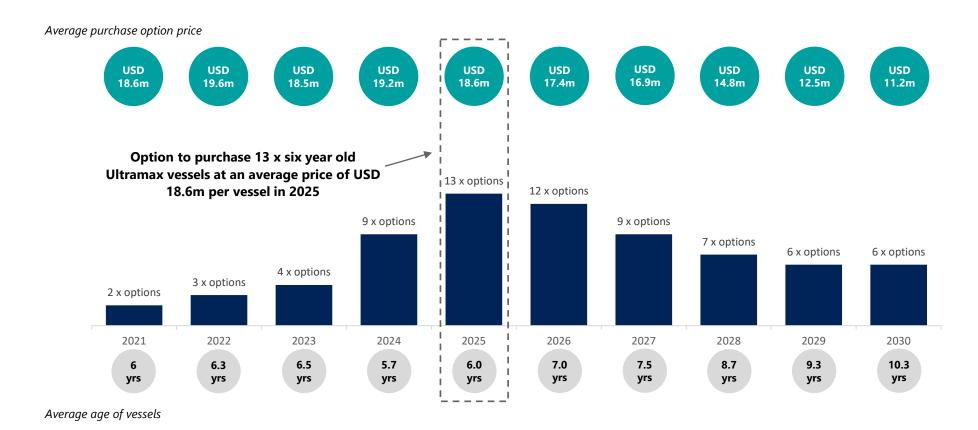
Low risk profile

Hands-on approach with leading employees invested



Purchase options provide upside and flexibility





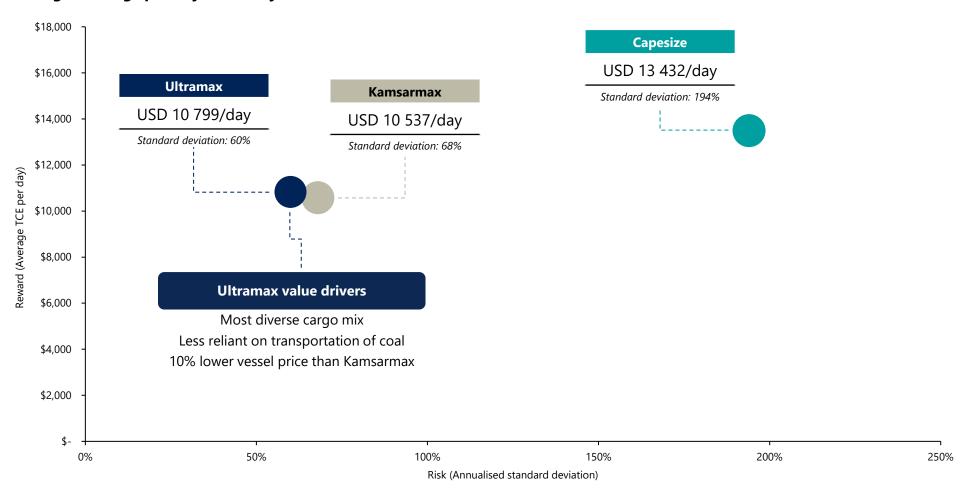
Purchase options on 50% of current fleet

No purchase obligations on any vessels

Ultramax segment – superior risk/reward



Average earnings per day - last 10 years



Ultramax: BSI58 plus 10% premium. BSI58 is BSI52 plus \$293 per day prior to 2015 Kamsarmax: BPI82 2018-2020, BPI74 plus \$1 300 day prior to 2018 Capesize: BCI 5TC 2014-2020, BCI 4TC prior to 2014

Uniform fleet of 26 Supra/Ultramax bulk carriers



Ultramax								
	Vessel	Built	DWT	Yard	Ownership			
iax	BELFORCE (NEWBUILD)	2021	61,000	Dacks	BB-in ¹			
	BELKNIGHT (NEWBUILD)	2021	61,000	Dacks	BB-in ²			
	BELTRADER (NEWBUILD)	2021	61,000	Dacks	BB-in ³			
	BELGUARDIAN (NEWBUILD)	2021	61,000	Dacks	BB-in ³			
	BELMAR (NEWBUILD)	2021	64,000	Imabari	BB-in ³			
	BELFAST	2021	64,000	Imabari	BB-in ⁴			
	BELAJA	2020	61,000	Shin Kurushima	BB-in ⁵			
	BELMOIRA	2020	61,000	Shin Kurushima	BB-in ⁵			
	BELFUJI	2020	63,000	Imabari	TC-in ⁶			
	BELRAY	2019	61,000	Shin Kurushima	BB-in ⁷			
Ultramax	BELNIPPON	2018	63,000	Imabari	TC-in ⁸			
5 ×	BELHAVEN	2017	63,000	Imabari	Owned			
2	BELTIGER (TO BE DELIVERED)	2017	63,000	New Times	Owned ⁹			
	BELISLAND	2016	61,000	Imabari	BB-in ¹⁰			
	BELFOREST	2015	61,000	Imabari	BB-in ¹¹			
	BELINDA	2016	63,000	Hantong	Owned			
	BELMONT	2016	63,000	Hantong	Owned			
	BELATLANTIC	2016	63,000	Hantong	Owned			
	BELLIGHT	2016	63,000	New Times	Owned			
	BELPAREIL	2015	63,000	Hantong	Owned			
	BELSOUTH	2015	63,000	Hantong	Owned			

Supramax						
	Vessel	Built	DWT	Yard	Ownership	
upramax	BELOCEAN	2011	58,000	Dayang	Owned	
	BELNOR	2010	58,000	Dayang	Owned	
	BELSTAR	2009	58,000	Dayang	Owned	
×	BELCARGO	2008	58,000	Tsuneishi	Owned	
5	BELFRI	2007	55,000	Kawasaki	Owned	

The group has no purchase obligations on any of the lease agreements

¹⁾ On delivery 2H 2021 10 years bareboat charter with purchase options after third year

²⁾ On delivery 2H 2021 7 years bareboat charter with purchase options after third year

³⁾ On delivery 2H 2021 10 years bareboat charter with purchase options after fourth year

⁴⁾ Delivered Q1 2021 10 years bareboat charter with purchase options after fourth year

⁵⁾ Delivered Q1 2020 7 years bareboat charter with purchase options after fourth year

⁶⁾ Delivered Q1 2020 8 years time charter with purchase options after fourth year

^{7) 7} years bareboat with purchase options after fourth year

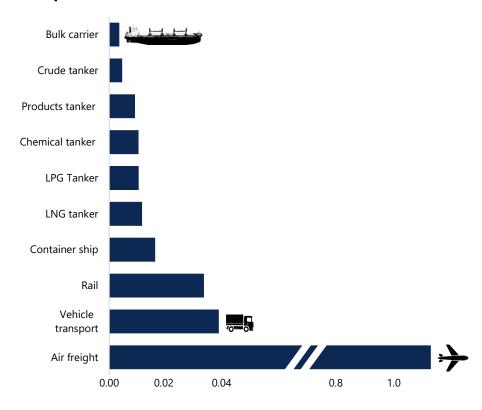
^{8) 8} years time charter with purchase options after fourth year

⁹⁾ Expected delivery Q2/Q3 2021 10) 15 years bareboat charter with purchase options after fifth year

Belships is determined to be proactive and contribute to a sustainable shipping industry



CO2 per tonne km



Agenda

2020

- Modernisation continues, with three fully-financed new eco Ultramax vessels being delivered in 2020
- New carbon footprint study initiated with DNVGL
- Belships regarded as leading within corporate governance by Danske Bank and on course for delivering emission cuts in line with industry ambitions for 2030
- Part of the Maritime Anti-Corruption Network (MACN) working towards the vision of a maritime industry free of corruption

2021

- 6 x eco Ultramax newbuildings to be delivered in 2021
- Signed the Neptune declaration as part of ongoing work to mitigate impact of Covid-19 on our seafarers
- Issued first comprehensive ESG report in accordance with the Marine Transport Framework

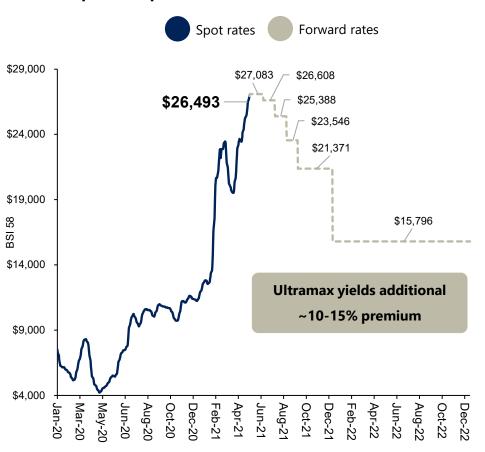
Shipping is the most energy efficient means of transporting goods and resources

Contributing towards sustainable shipping through modernisation and transparency

Market update – strongest in a decade



Current Supramax spot and FFA curve



CORONA (COVID-19) – With vaccines being rolled out there are clear signs of the economy recovering and pent-up demand driving the market. The pandemic has put strains on our sailling officers and crew, however we have managed to maintain safe and continued vessel operations.

CARGO – A rally in commodity markets after a cold winter season resulted in the strongest start to the year in a decade. Import figures for most regions are again showing growth, after a period in 2020 where China almost single handedly spurred a rebound in the dry bulk market. Global steel production is running high as evidenced by prices for iron ore has passed USD 200 per ton displaying very strong economics in steel production margins.

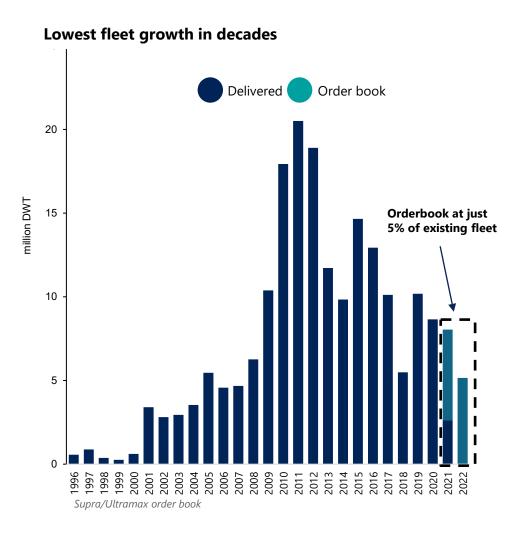
ORDERBOOK/SUPPLY - The publicly quoted order book for the Supra/Ultramax segment is below 5 per cent – historically very low. In relative terms, we are heading towards the lowest rate of supply growth in 30 years. The average sailing speed has increased, showing that the market has been able to absorb this inherent fleet supply during a sharp increase in spot rates. This is an important indicator of a stronger market sentiment.

STIMULUS AND ECONOMIC GROWTH – Continued credit growth and economic stimulus is expected to support the dry bulk market in 2021-23 as the effects of fiscal stimulus usually lags about 12-24 months. Seaborne iron ore is predominantly driven by Chinese demand whereas minor bulks tend to correlate closer with GDP. Forecasts for GDP growth in 2021 have been continuously revised upwards. General consensus points towards healthy levels of economic activity for 2022.

MARKET PROSPECTS – The market outlook has turned very bullish. With the rate of growth on the supply side diminishing and post-COVID-19 normalisation now occuring in tandem with a wider commodity rally it appears that the stars are aligning for the dry bulk market in 2021-22. Even though ship values have started to increase, there is significant potential for upside should the market for ships reflect rates and values according to historical correlations.

Current freight rates supported by strong fundamentals





Surging commodity prices

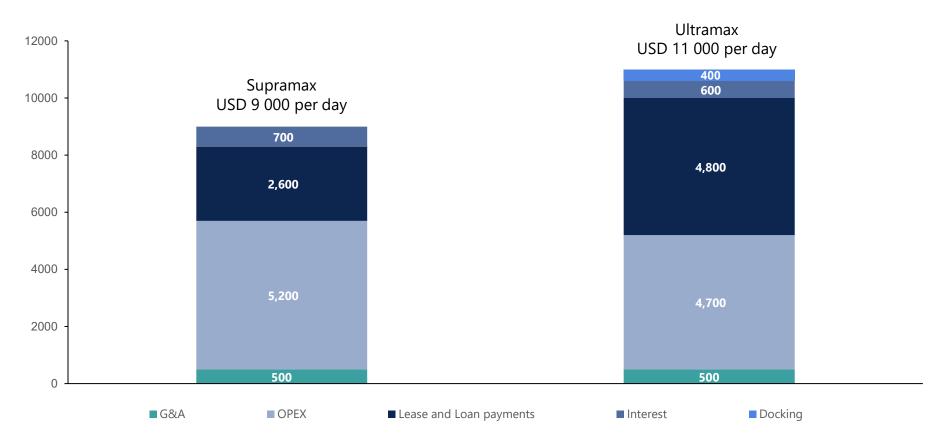


IMF industrial input price index

2021 Guidance



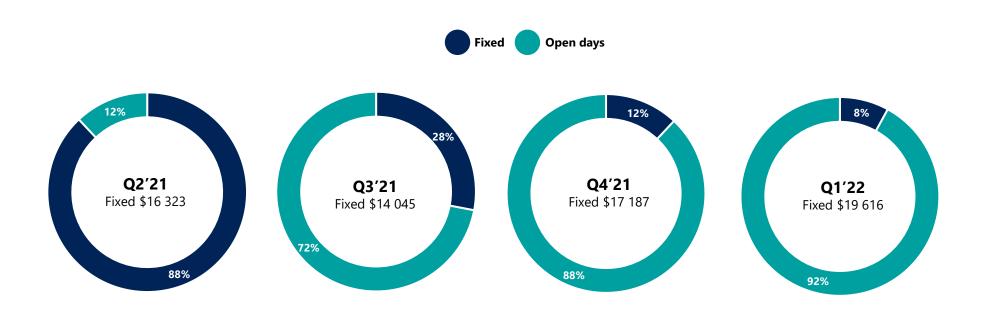
Cash break-even per segment



Superior cash break-even driven by low costs and competitive financing

Majority of fleet open next twelve months



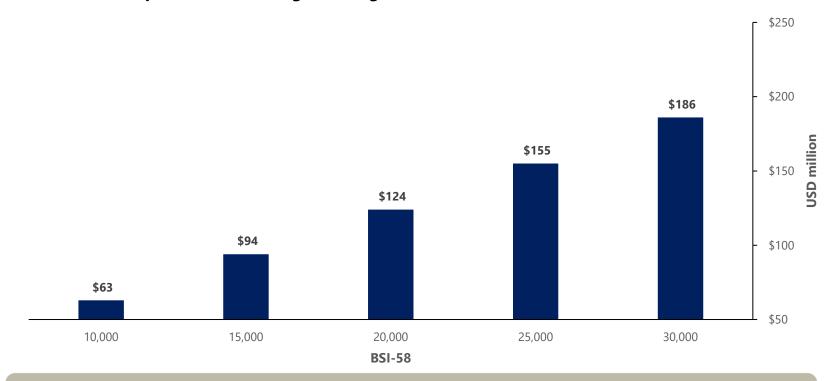


31 per cent of available ship days in the next four quarters are booked at about USD 16 200 net per day

Cash flow scenarios enabling significant dividend capacity



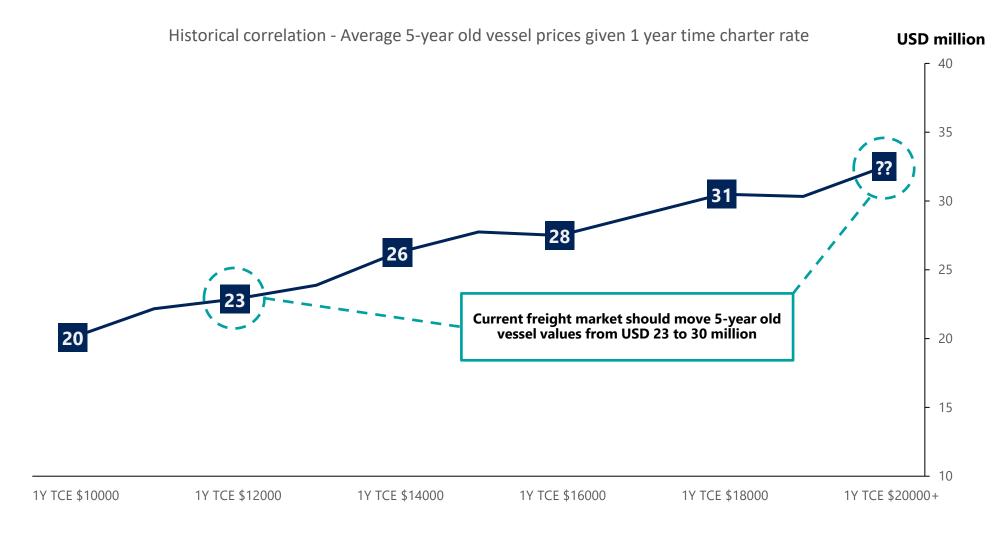
Cash flow from operations in 2021 given freight rates



Introducing quarterly dividends commencing Q2 2021, targeting 50% of net income

Significant upside in vessel values





Source: Fearnleys 15

Belships ASA - Investment highlights



Platform

Proven track record – growth delivered

Governance

Simple structure, low costs and governance leader

Flexibility

More than 50% of the fleet with purchase options – no obligations

Leverage

High operational leverage providing significant upside and dividend capacity

Key drivers

Infrastructure boom ahead of lowest orderbook in 30 years



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Consolidated statement of income and financial position



Consolidated statement of income

		Q1	Q1	
USD 1 000		2021	2020	2020
Gross freight revenue	Note	107 290	49 475	220 332
Voyage expenses		-32 354	-17 792	-61 065
Net freight revenue	2	74 936	31 683	159 267
Management fees		1 453	1 873	6 095
Operating income	2	76 389	33 556	165 362
Share of result from j/v and assoc. comp.		760	573	3 052
T/C hire expenses		-46 672	-15 583	-90 401
Ship operating expenses		-10 815	-9 901	-38 675
Operating expenses ship management		-914	-961	-3 490
General and administrative expenses		-4 018	-2 831	-11 862
Operating expenses		-61 659	-28 703	-141 376
EBITDA		14 730	4 853	23 986
Depreciation and amortisation	3	-7 540	-6 728	-27 286
Impairment	3	0	0	-4 957
Gain on sale of ships		0	2 469	2 469
Other gains/(-losses)	6	-6 734	2 936	1 165
Operating result (EBIT)		456	3 530	-4 623
Interest income		219	250	985
Interest expenses		-3 516	-3 639	-13 668
Other financial items		-148	-224	-729
Currency gains/(-losses)		-247	272	875
Net financial items		-3 692	-3 341	-12 537
Result before taxes		-3 236	189	-17 160
Taxes	8	19 743	-37	-583
Net result		16 507	152	-17 743
Haranf majority interests		14 914	0	-19 898
Hereof majority interests				
Hereof non-controlling interests		1 593	152	2 155
Earnings per share		0.07	0.00	-0.08
Diluted earnings per share		0.07	0.00	-0.08

Consolidated statement of financial position

		31 Mar	31 Mar	31 Dec
USD 1 000		2021	2020	2020
NON-CURRENT ASSETS	Note			
Intangible assets	8	19 752	3 910	1 770
Ships, owned	3	206 590	206 184	214 494
Ships, right-of-use assets	3	182 205	161 230	157 143
Prepayment of lease obligations on ships		0	0	3 000
Property, Plant, and Equipment		5 002	4 438	4 878
Investments in j/v and assoc. companies		3 492	2 803	2 123
Other non-current assets		119	17 706	5 394
Total non-current assets		417 160	396 271	388 802
CURRENT ASSETS				
Asset held for sale	3	6 701	0	5 917
Bunkers		9 551	7 593	5 344
Current receivables		44 701	11 014	30 431
Cash and cash equivalents		51 570	34 809	33 985
Total current assets		112 523	53 416	75 677
Total assets		529 683	449 687	464 479
EQUITY AND LIABILITIES				
·				
Equity Raid in capital	7	154 206	126 077	137 962
Paid-in capital	,	20 980	25 717	5 956
Retained earnings				
Non-controlling interests		7 692	4 623	6 099 150 017
Total equity		182 878	156 417	150 017
Non-current liabilities				
Mortgage debt	4	115 942	126 181	119 561
Lease liability	5	151 285	134 412	127 754
Other non-current liabilities		2 264	3 191	2 769
Total non-current liabilities		269 491	263 784	250 084
Current liabilities				
Mortgage debt	4	18 953	3 388	22 176
Lease liability	5	10 482	9 129	11 986
Other current liabilities		47 879	16 969	30 216
Total current liabilities		77 314	29 486	64 378
Total equity and liabilities		529 683	449 687	464 479