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## **Financial highlights**

## **Profit and loss account**

|  | Bank      |           |           |  |
|--|-----------|-----------|-----------|--|
| Amounts in NOK 1000                        | Q2 2019   | Q2 2018   | 2018      |  |
| Interest income, effective interest method | 1 300 932 | 1 217 938 | 4 908 500 |  |
| Other interest income                      | 38 192    | 23 863    | 104 303   |  |
| Interest expenses                          | 160 332   | 154 602   | 606 554   |  |
| Net interest income                        | 1 178 793 | 1 087 199 | 4 406 248 |  |
| Net other operating income                 | 54 444    | 94 274    | 246 750   |  |
| Total income                               | 1 233 237 | 1 181 473 | 4 652 998 |  |
| Total operating expenses before losses     | 313 457   | 301 722   | 1 231 935 |  |
| Provision for loan losses                  | 282 233   | 234 707   | 1 027 631 |  |
| Profit before tax                          | 637 547   | 645 045   | 2 393 431 |  |
| Comprehensive income for the period        | 478 161   | 483 784   | 1 800 501 |  |

## **Balance sheet**

|                         |            | Bank       | Norwegian AS |
|-------------------------|------------|------------|--------------|
| Amounts in NOK 1000     | 30.6.19    | 30.6.18    | 31.12.18     |
| Total assets            | 51 426 805 | 47 293 012 | 50 231 603   |
| Loans to customers      | 38 712 907 | 35 464 011 | 37 797 618   |
| Liquid assets           | 12 238 761 | 11 528 017 | 12 169 756   |
| Deposits from customers | 38 177 954 | 37 705 983 | 39 091 791   |
| Debt securities issued  | 3 316 800  | 1 808 003  | 2 018 724    |
| Subordinated loans      | 807 889    | 474 622    | 836 205      |
| Tier 1 capital          | 635 000    | 635 000    | 635 000      |
| Total equity            | 8 287 657  | 6 450 273  | 7 341 668    |

| Key figures and alternative performance measures   |         | Bank No | rwegian AS |
|--|---------|---------|------------|
|  | Q2 2019 | Q2 2018 | 2018       |
| Return on equity (ROE) <sup>1</sup>                | 25,8 %  | 33,8 %  | 30,5 %     |
| Return on assets (ROA) <sup>1</sup>                | 3,8 %   | 4,2 %   | 3,8 %      |
| Earnings per share (EPS)                           | 2,61    | 2,64    | 9,82       |
| Common equity tier 1 (CET 1)                       | 19,9 %  | 17,1 %  | 18,9 %     |
| Leverage ratio                                     | 14,8 %  | 12,5 %  | 13,4 %     |
| Liquidity coverage ratio (LCR)                     | 214 %   | 211 %   | 210 %      |
| Net interest margin (NIM) <sup>1</sup>             | 9,3 %   | 9,4 %   | 9,3 %      |
| Cost/income ratio <sup>1</sup>                     | 0,25    | 0,26    | 0,26       |
| Non-performing loans to loans <sup>1</sup>         | 10,1 %  | 8,1 %   | 7,6 %      |
| Loan loss provisions to average loans <sup>1</sup> | 2,8 %   | 2,6 %   | 2,9 %      |
| Loan loss allowance to loans 1                     | 5,3 %   | 3,9 %   | 4,2 %      |
| Loan loss allowance to non-performing loans 1      | 52,6 %  | 48,4 %  | 55,5 %     |

 $<sup>^{1)}\,</sup> Defined \ as \ alternative \ performance \ measure \ (APM). \ APMs \ are \ described \ on \ banknorwegian. no/OmOss/InvestorRelations.$ 

## Letter from the CEO

Economic outlook for the Nordic region is stable. GDP growth and employment levels are favorable while the expectations for interest increases are muted. Overall the current low interest rate environment in the Nordics is expected to continue while larger economies are increasingly trending towards lower interest rates.

New regulation for unsecured lending in Norway has been implemented and there is increased focus on the sector in both the Nordics and Europe. Regulations to increase customer protection have been implemented in several countries, targeting e.g. marketing, interest levels and loan to income ratios. It is however key to Bank Norwegian to have high quality risk selection and customer protection that goes beyond the concern of the regulatory bodies to ensure our long term sustainable profitability.

Profitable growth is imperative for the bank and we are satisfied to report continued growth in customers and loans while at the same time improving credit quality. The ability to achieve both goals, amid strong competitive pressure and changing regulatory environment, is attributable to our extensive data collection, distribution strength, customer centric products and advanced analytics capabilities.

#### Our 4-pillar strategy

We are excited to explore the potential for the bank and work from the basis of a 4-pillar strategy.

Core business expansion - Bank Norwegian is well positioned and will seek to increase its market share in the Nordic countries. Advanced risk control and continued favorable macro environment combined with a low market share outside Norway contribute positively toward that goal.

European expansion plan - Bank Norwegian is now in full control over the European expansion, and we will initiate the roll-out in a cautious manner and seek to replicate the benchmark Nordic business model in countries that meet our selection criteria.

EU banking license / domicile - Bank Norwegian is in the exploratory phase with the Central Bank of Ireland and working toward filing an application towards the end of the year.

FinTech agenda - Beyond the PSD2 rollout currently under way there are many opportunities to be explored. Given Bank Norwegian's proprietary data on a large and growing customer base, nimble operating model, deep analytic capabilities and financial strength, we are uniquely positioned in the evolving dynamics between banks and FinTechs.

Bærum, August 13, 2019

Tine Wollebekk CEO

## Report for the second quarter 2019

Bank Norwegian AS is a wholly owned subsidiary of Norwegian Finans Holding ASA. The ownership of Norwegian Finans Holding ASA is divided between institutional and private investors in Norway and abroad, of which Norwegian Air Shuttle ASA is the largest owner with a stake of 17.5% at the end of the second quarter 2019. Norwegian Finans Holding ASA is listed on the Oslo Stock Exchange with the ticker code NOFI.

Bank Norwegian started its operations in November 2007 and offers instalment loans, credit cards and deposit accounts to retail customers distributed through the Internet in the Nordic market. Bank Norwegian offers, in cooperation with the airline Norwegian, a combined credit card and reward card. The bank started operations in Sweden in May 2013. In December 2015 the bank launched operations in Denmark and Finland, where it initially offered instalment loans and deposit accounts. Credit cards were launched in June 2016.

Bank Norwegian is a digital bank that offers simple and competitive products to the retail market. The strategy is based on leading digital solutions, synergies with the airline Norwegian, attractive terms for our customers, cost-effective operations and effective risk selection.

At the end of the second quarter 2019 the bank had a customer base of 1 635 500 customers, which can be broken down into 1 203 200 credit card customers, 200 400 instalment loan customers and 231 900 deposit customers.

#### Profit and loss as of June 30, 2019

The bank's comprehensive income amounted to NOK 961.8 million, compared with NOK 894.9 million for the same period in 2018. The profit growth is explained by customer and loan growth.

Net interest income totaled NOK 2 338 million, net other operating income amounted to NOK 145.7 million, while total operating expenses were NOK 650.2 million. Provisions for loan losses were NOK 551.3 million.

#### Profit and loss for the second quarter 2019

The bank's comprehensive income amounted to NOK 478.2 million compared with NOK 483.8 million in the first quarter. Return on equity was 25.8%, compared with 27.9% in the first quarter. The return on assets was 3.8%, compared with 3.9% in the first quarter.

Net interest income amounted to NOK 1 179 million, an increase of NOK 19.4 million from the first quarter. The increase is mainly explained by loan growth. The net interest margin was 9.3%, compared with 9.4% in the first quarter.

Net other operating income amounted to NOK 54.4 million compared with NOK 91.2 million in the first quarter. Net commission income decreased NOK 35.8 million to NOK 56.3 million mainly due to annual network and

insurance incentives in the first quarter. Net loss on securities and currency amounted to NOK 1.8 million, compared with a net loss of NOK 0.8 million in the first quarter.

Total operating expenses amounted to NOK 313.5 million, a decrease of NOK 23.3 million in the second quarter. Personnel expenses decreased NOK 5.9 million due to accrual effects. Administrative expenses decreased NOK 18.8 million, reflecting lower digital marketing expenses. Depreciation increased NOK 0.6 million. Other operating expenses increased NOK 0.8 million.

Provisions for loan losses were NOK 282.2 million, an increase of NOK 13.1 million from the first quarter. Provisions equalled 2.8% of average gross loans, compared with 2.7% in the first quarter.

Gross delinquent loans were NOK 5 334 million, compared with NOK 4 606 million at the end of the first quarter. Gross non-performing loans accounted for 10.1% of gross loans, compared with 8.9% as of March 31, 2019. Non-performing loan levels are developing as expected.

#### Balance sheet as of June 30, 2019

Total assets increased NOK 686.8 million in the quarter and amounted to NOK 51 427 million.

Gross loans to customers increased NOK 1 080 million compared with NOK 324.5 million in the previous quarter and totaled NOK 40 877 million. Currency adjusted gross loan growth was NOK 1 110 million compared with NOK 1 031 million in the previous quarter. Instalment loans amounted to NOK 28 636 million and credit card loans amounted to NOK 12 241 million.

Customer deposits increased NOK 523.7 million compared with a decrease of NOK 1 438 million in the first quarter and amounted to NOK 38 178 million at the end of the second quarter. The decrease in the first quarter was a result of the deposit guarantee amount reduction from NOK 2 million to EUR 100 thousand outside of Norway as of January 1, 2019.

Liquid assets decreased NOK 230.0 million and amounted to NOK 12 239 million, equivalent to 23.8% of total assets.

Total equity amounted to NOK 8 288 million, compared with NOK 7 818 million as of March 31, 2019. The total capital ratio was 23.7%, the core capital ratio was 21.6% and the common equity tier 1 ratio was 19.9%.

The financial statements as of June 30, 2019 have been subject to an auditor review of interim financial statements.

#### Outlook

The outlook for the Nordic economies where the bank operates continues to be favorable with sound growth and stable unemployment.



Interest rate levels in the countries where the bank is represented are expected to rise gradually, albeit from a low level. The bank is still expected to benefit from low interest rate levels through low funding costs.

The earnings growth is expected to continue through loan growth, stable margins, cost control and good credit quality, even though the Nordic market for unsecured credit is very competitive. The competitive environment could lead to higher customer acquisition cost, margin pressure or lower growth.

The effects from new regulations and the implementation of a credit registry in Norway is likely to dampen the pace of loan growth in Norway. The bank has a broad Nordic platform and loan volumes are growing faster outside of Norway. As such, the bank has a diversified risk in relation to the individual markets.

A high deposit to loans ratio and good access to the securities market are expected to maintain the bank's strong liquidity position.

The bank plans further issuances of senior unsecured debt during the year to prepare for MREL requirements and for funding diversification. The investment portfolio has provided a satisfactory return. The portfolio's low risk mandate will remain.

The credit quality of the loan portfolios in all markets are expected to exhibit a stable development going forward. Proprietary credit application and behavior scorecards based on own data are in place in all markets. Credit models and systems are undergoing continuous improvements.

Common equity tier 1 was 19.9% at June 30, exceeding the minimum common equity tier 1 ratio requirement of 15.9% which include announced increases in counter-cyclical buffers during 2019.

The Norwegian Finans Holding Group plans to distribute capital in excess of applicable capital requirements annually, in the form of share buy backs and cash dividends.

The current capital base and internal generation of capital are considered more than sufficient to ensure the bank's growth ambitions.

Bærum, August 13, 2019 The Board of directors of Bank Norwegian AS

| John Høsteland        | Bjørn Østbø      | Lars Ola Kjos    |
|-----------------------|------------------|------------------|
| Chairman of the Board | Board Member     | Board Member     |
| Christine Rødsæther   | Gunn Ingemundsen | Anders Gullestad |
| Board Member          | Board Member     | Board Member     |
|                       | Tine Wollebekk   |                  |

## **Profit and loss account**

|  |      |           |           |           | Bank No   | orwegian AS |
|--|------|-----------|-----------|-----------|-----------|-------------|
| Amounts in NOK 1000  | Note | Q2 2019   | Q2 2018   | YTD 2019  | YTD 2018  | 2018        |
| Interest income, effective interest method                 |      | 1 300 932 | 1 217 938 | 2 571 623 | 2 360 557 | 4 908 500   |
| Other interest income                                      |      | 38 192    | 23 863    | 77 955    | 48 069    | 104 303     |
| Interest expenses  |      | 160 332   | 154 602   | 311 349   | 297 268   | 606 554     |
| Net interest income  | 8    | 1 178 793 | 1 087 199 | 2 338 229 | 2 111 357 | 4 406 248   |
| Commission and bank services income                        | 9    | 119 880   | 128 700   | 270 821   | 234 530   | 463 551     |
| Commission and bank services expenses                      | 9    | 63 606    | 55 514    | 122 515   | 107 414   | 229 652     |
| Net change in value on securities and currency             | 10   | -1 830    | 21 089    | -2 614    | 7 613     | 12 818      |
| Other income   |      | -         | -         | -         | -         | 32          |
| Net other operating income                                 |      | 54 444    | 94 274    | 145 691   | 134 728   | 246 750     |
| Total income   |      | 1 233 237 | 1 181 473 | 2 483 920 | 2 246 086 | 4 652 998   |
| Personnel expenses   |      | 19 543    | 17 016    | 44 963    | 38 299    | 86 281      |
| General administrative expenses                            | 11   | 264 009   | 257 341   | 546 854   | 517 173   | 1 035 911   |
| Depreciation and impairment of fixed and intangible assets |      | 16 701    | 14 972    | 32 781    | 29 577    | 59 998      |
| Other operating expenses                                   |      | 13 203    | 12 393    | 25 584    | 24 256    | 49 744      |
| Total operating expenses before losses                     |      | 313 457   | 301 722   | 650 182   | 609 305   | 1 231 935   |
| Provision for loan losses                                  | 6    | 282 233   | 234 707   | 551 334   | 443 609   | 1 027 631   |
| Profit before tax  |      | 637 547   | 645 045   | 1 282 405 | 1 193 172 | 2 393 431   |
| Tax charge   |      | 159 387   | 161 261   | 320 593   | 298 293   | 592 930     |
| Profit after tax   | 2    | 478 161   | 483 784   | 961 811   | 894 879   | 1 800 501   |
| Earnings per share   |      | 2,61      | 2,64      | 5,25      | 4,88      | 9,82        |
| Diluted earning per share                                  |      | 2,61      | 2,64      | 5,25      | 4,88      | 9,82        |
|  |      | _,,,,     | -,- ·     | -,        | .,,,,     | -,          |

## **Comprehensive income**

|   |         |         |          | Bank No  | orwegian AS |
|---|---------|---------|----------|----------|-------------|
| Amounts in NOK 1000                     | Q2 2019 | Q2 2018 | YTD 2019 | YTD 2018 | 2018        |
| Profit on ordinary activities after tax | 478 161 | 483 784 | 961 811  | 894 879  | 1 800 501   |
| Other comprehensive income              | -       | -       | -        | -        | -           |
| Comprehensive income for the period     | 478 161 | 483 784 | 961 811  | 894 879  | 1 800 501   |



## **Balance sheet**

|   |         |            | Bank N     | lorwegian AS |
|---|---------|------------|------------|--------------|
| Amounts in NOK 1000                         | Note    | 30.6.19    | 30.6.18    | 31.12.18     |
| Assets                                      |         |            |            |              |
| Cash and deposits with the central bank     |         | 68 091     | 65 975     | 67 959       |
| Loans and deposits with credit institutions |         | 2 207 679  | 2 072 249  | 1 499 199    |
| Loans to customers                          | 2, 5, 7 | 38 712 907 | 35 464 011 | 37 797 618   |
| Certificates and bonds                      | 13      | 9 962 991  | 9 389 792  | 10 602 597   |
| Financial derivatives                       | 13      | 31 274     | 43 768     | 12 773       |
| Shares and other securities                 | 13      | 40 246     | 37 476     | 36 691       |
| Intangible assets                           |         | 137 290    | 132 879    | 133 670      |
| Deferred tax asset                          |         | 16 990     | 11 157     | 16 990       |
| Fixed assets                                |         | 1 102      | 810        | 719          |
| Receivables                                 |         | 248 235    | 74 894     | 63 385       |
| Total assets                                | 2       | 51 426 805 | 47 293 012 | 50 231 603   |
| Liabilities and equity                      |         |            |            |              |
| Loans from credit institutions              |         | 73 100     | 85 450     | -            |
| Deposits from customers                     |         | 38 177 954 | 37 705 983 | 39 091 791   |
| Debt securities issued                      | 12, 13  | 3 316 800  | 1 808 003  | 2 018 724    |
| Financial derivatives                       | 13      | 4 913      | 2 494      | 120 497      |
| Tax payable                                 |         | 449 151    | 491 148    | 603 085      |
| Other liabilities                           |         | 107 179    | 91 290     | 32 333       |
| Accrued expenses                            |         | 202 161    | 183 749    | 187 298      |
| Subordinated loans                          | 12, 13  | 807 889    | 474 622    | 836 205      |
| Total liabilities                           |         | 43 139 148 | 40 842 739 | 42 889 934   |
| Share capital                               |         | 183 315    | 183 315    | 183 315      |
| Share premium                               |         | 966 646    | 966 646    | 966 646      |
| Tier 1 capital                              |         | 635 000    | 635 000    | 635 000      |
| Retained earnings and other reserves        |         | 6 502 697  | 4 665 313  | 5 556 708    |
| Total equity                                | 2, 3    | 8 287 657  | 6 450 273  | 7 341 668    |
| Total liabilities and equity                | 2       | 51 426 805 | 47 293 012 | 50 231 603   |

Bærum, August 13, 2019 Board of directors of Bank Norwegian AS

| John Høsteland        | Bjørn Østbø           | Lars Ola Kjos    |
|-----------------------|-----------------------|------------------|
| Chairman of the Board | Board Member          | Board Member     |
| Christine Rødsæther   | Gunn Ingemundsen      | Anders Gullestad |
| Board Member          | Board Member          | Board Member     |
|                       | Tine Wollebekk<br>CEO |                  |

## **Cash flow statement**

## Bank Norwegian AS

| Amounts in NOK 1000   | YTD 2019   | YTD 2018   | 2018       |
|---|------------|------------|------------|
| Profit / loss after tax   | 961 811    | 894 879    | 1 800 501  |
| Unrealized gain or losses on currency                               | 37 307     | 102 244    | 92 674     |
| Depreciation and impairment of fixed and intangible assets          | 32 781     | 24 072     | 59 998     |
| Provision for loan losses   | 551 334    | 443 609    | 1 027 631  |
| Change in loans to customers  | -1 490 001 | -3 372 235 | -6 291 111 |
| Change in deposits from customers                                   | -913 837   | 4 023 708  | 5 409 516  |
| Change in certificates and bonds                                    | 639 606    | -529 958   | -1 742 763 |
| Change in shares and other securities                               | -3 555     | -4 112     | 3 326      |
| Change in receivables, deferred tax asset and financial derivatives | -203 351   | 30 854     | -15 401    |
| Change in loans from credit institutions                            | 73 100     | 85 450     | -          |
| Change in tax payable, accrued expenses and other liabilities       | -179 809   | -117 185   | 57 348     |
| Net cash flow from operating activities                             | -494 615   | 1 581 327  | 401 720    |
|   |            |            |            |
| Proceeds from sale of tangible assets                               | -          | -          | 32         |
| Payment for acquisition of intangible assets                        | -34 861    | -24 127    | -67 853    |
| Payment for acquisition of tangible assets                          | -627       | -          | -112       |
| Net cash flow from investment activities                            | -35 488    | -24 127    | -67 933    |
|   |            |            |            |
| Issued debt securities  | 1 510 048  | -          | 388 040    |
| Repayment of debt securities  | -160 383   | -434 413   | -611 739   |
| Paid interest debt securities                                       | -42 606    | -          |            |
| Paid group contribution   | -          | -188 100   | -188 100   |
| Issued subordinated loans   | -          | -          | 533 555    |
| Repayment subordinated loans  | -          | -          | -171 964   |
| Issued tier 1 capital   | -          | -          | 125 000    |
| Repayment tier 1 capital  | -          | -          | -125 000   |
| Paid interest tier 1 capital  | -21 096    | -14 347    | -28 575    |
| Net cash flow from financing activities                             | 1 285 963  | -636 860   | -78 783    |
|   |            |            |            |
| Net cash flow for the period  | 755 861    | 920 340    | 255 004    |
| Cash and cash equivalents at the start of the period                | 1 567 158  | 1 320 128  | 1 404 828  |
| Currency effect on cash and cash equivalents                        | -47 249    | -102 244   | -92 674    |
| Cash and cash equivalents at the end of the period                  | 2 275 770  | 2 138 224  | 1 567 158  |

## **Changes in equity**

|                                     |                  |                  |                   | Retained earnings  |                 |
|-------------------------------------|------------------|------------------|-------------------|--------------------|-----------------|
| Amounts in NOK 1000                 | Share<br>capital | Share<br>premium | Tier 1<br>capital | and other reserves | Total<br>equity |
| Balance 31.12.18                    | 183 315          | 966 646          | 635 000           | 5 556 708          | 7 341 668       |
| This period's profit                | -                | -                | -                 | 961 811            | 961 811         |
| Comprehensive income for the period | 183 315          | 966 646          | 635 000           | 6 518 519          | 8 303 479       |
| Paid interest tier 1 capital        | -                | -                | -                 | -15 822            | -15 822         |
| Balance 30.6.19                     | 183 315          | 966 646          | 635 000           | 6 502 697          | 8 287 657       |
| Amounts in NOK 1000                 |                  |                  |                   |                    |                 |
| Balance 31.12.17                    | 183 315          | 966 646          | 635 000           | 3 918 312          | 5 703 272       |
| This period's profit                | -                | -                | -                 | 894 879            | 894 879         |
| Comprehensive income for the period | -                | -                | -                 | 894 879            | 894 879         |
| Paid interest tier 1 capital        | -                | -                | -                 | -14 347            | -14 347         |
| Paid group contribution after tax   | -                | -                | -                 | -188 100           | -188 100        |
| Change in write-downs under IFRS 9  | -                | -                | -                 | 54 569             | 54 569          |
| Balance 30.6.18                     | 183 315          | 966 646          | 635 000           | 4 665 313          | 6 450 273       |



### **Notes**

#### Note 1. General accounting principles

The quarterly financial statements for the bank have been prepared in accordance with IAS 34 Interim Financial Reporting as issued by the International Accounting Standards Board and as adopted by the European Union. When preparing the consolidated financial statements, management makes estimates, judgments and assumptions that affect the application of the accounting principles and the carrying amount of assets, liabilities, income and expenses. Estimates and assumptions are subject to continual evaluation and are based on historical experience and other factors, including expectations of future events that are believed to be probable on the balance sheet date. A description of the accounting policies, significant estimates and areas where judgment is applied by the bank, can be found in Note 1 Accounting principles in the annual report for 2018.

IFRS 16 Leases was effective from January 1, 2019, and replaced IAS 17 Leases. The bank applied the standard as of January 1, 2019. IFRS 16 established significant new accounting requirements for lessees, while the requirements for lessors are more or less unchanged. For lessees, IFRS 16 eliminated the distinction between operating and finance leases as was required by IAS 17, and instead introduced a single lessee accounting model. When applying the new model, the bank have recognised a liability to make lease payments (lease liability) and an asset representing the right to use the underlying asset during the lease term (right-of-use asset). In the income statement, depreciation of the right-of-use assets are recognised separately from interest on lease liabilities.

The bank has decided on the following policy choices and practical expedients:

- to apply the low value exception (primarily for office equipment)
- · to not recognise non-lease components in the lease liability
- to apply the modified retrospective approach for transition to IFRS 16, meaning that the bank have not restated the comparatives for 2018. Right-of-use assets and lease liabilities will be measured at the same amount, taking into consideration prepayments, accruals and provisions recognised as of December 31, 2018.

The right-of-use asset was classified as part of the fixed assets in the balance sheet, while the lease liability was classified as other liabilities. The most significant part of the lease liabilities of the bank arises from leases related to head office at Fornebu as well as some IT equipment. The total lease liabilities and right-of-use assets on January 1, 2019 was estimated to NOK 7.3 million for the bank.



## Note 2. Segments

The profit and loss and balance sheet presentation for segments are based on internal financial reporting as it is reported to management. The figures are based on Bank Norwegian's governance model.

| Amounts in NOK 1000   | Norway  | Sweden   | Denmark   | Finland  | Tota  |
|---|---|--|---|--|---|
| Net interest income   | 1 057 965   | 393 926  | 280 401   | 605 937  | 2 338 229   |
| Net other operating income  | 90 009  | 34 066   | 15 798  | 5 819  | 145 691   |
| Total income  | 1 147 974   | 427 992  | 296 199   | 611 755  | 2 483 920   |
| Total operating expenses before losses  | 279 024   | 148 421  | 84 613  | 138 125  | 650 182   |
| Provision for loan losses   | 283 799   | 46 267   | 82 787  | 138 481  | 551 334   |
| Profit before tax   | 585 152   | 233 304  | 128 799   | 335 150  | 1 282 405   |
| Tax charge  | 146 289   | 58 319   | 32 199  | 83 787   | 320 593   |
| Profit after tax  | 438 863   | 174 985  | 96 600  | 251 363  | 961 811   |
| Other comprehensive income  | -   | -  | -   | -  | -   |
| Comprehensive income for the period   | 438 863   | 174 985  | 96 600  | 251 363  | 961 811   |
| Balance sheet 30.6.19   |   |  |   |  |   |
| Amounts in NOK 1000   | Norway  | Sweden   | Denmark   | Finland  | Total   |
| Loans to customers  | 18 796 876  | 6 340 642  | 4 297 473   | 9 277 916  | 38 712 907  |
| Other assets  | 7 104 839   | 2 065 993  | 1 403 077   | 2 139 989  | 12 713 898  |
| Total assets  | 25 901 715  | 8 406 636  | 5 700 550   | 11 417 904   | 51 426 805  |
|   |   |  |   |  | -   |
| Deposits from customers   | 20 001 934  | 5 629 607  | 4 950 900   | 7 595 513  | 38 177 954  |
| Other liabilities and equity  | 5 899 781   | 2 777 029  | 749 650   | 3 822 392  | 13 248 851  |
| Other habilities and equity   |   |  |   |  |   |
| Total liabilities and equity  | 25 901 715  | 8 406 636  | 5 700 550   | 11 417 904   | 51 426 805  |
|   |   | 8 406 636<br>Sweden  | 5 700 550<br>Denmark  | 11 417 904<br>Finland  |   |
| Total liabilities and equity  Profit and loss account YTD 2018  | 25 901 715  |  |   |  | Total   |
| Profit and loss account YTD 2018  Amounts in NOK 1000   | 25 901 715<br>Norway  | Sweden   | Denmark   | Finland  | <b>Tota</b><br>2 111 357  |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income   | 25 901 715<br>Norway<br>1 017 918   | <b>Sweden</b> 363 658  | <b>Denmark</b> 228 890  | <b>Finland</b> 500 892   | <b>Tota</b><br>2 111 357<br>134 728   |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income   | 25 901 715<br>Norway<br>1 017 918<br>85 865   | <b>Sweden</b> 363 658 40 569   | <b>Denmark</b> 228 890 11 533   | Finland<br>500 892<br>-3 238   | Tota 2 111 357 134 728 2 246 086  |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses   | 25 901 715  Norway 1 017 918 85 865 1 103 783   | Sweden<br>363 658<br>40 569<br>404 227   | Denmark<br>228 890<br>11 533<br>240 423   | Finland<br>500 892<br>-3 238<br>497 654  | Tota 2 111 357 134 728 2 246 086 609 305  |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income   | 25 901 715  Norway 1 017 918 85 865 1 103 783 262 593   | Sweden<br>363 658<br>40 569<br><b>404 227</b><br>143 322   | Denmark<br>228 890<br>11 533<br>240 423<br>77 814   | Finland<br>500 892<br>-3 238<br><b>497 654</b><br>125 576  | Tota 2 111 357 134 728 2 246 086 609 305 443 609  |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses   | 25 901 715  Norway  1 017 918  85 865  1 103 783  262 593  113 233  | Sweden<br>363 658<br>40 569<br><b>404 227</b><br>143 322<br>69 064   | Denmark 228 890 11 533 240 423 77 814 95 766  | Finland<br>500 892<br>-3 238<br><b>497 654</b><br>125 576<br>165 546   | Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172  |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses  Profit before tax  | 25 901 715  Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957  | Sweden<br>363 658<br>40 569<br><b>404 227</b><br>143 322<br>69 064<br><b>191 840</b>                                 | Denmark 228 890 11 533 240 423 77 814 95 766 66 844   | Finland<br>500 892<br>-3 238<br><b>497 654</b><br>125 576<br>165 546<br><b>206 532</b>                                   | Total 2 111 357 134 728 2 246 086 609 305 443 609   |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge  | 25 901 715  Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989   | Sweden<br>363 658<br>40 569<br><b>404 227</b><br>143 322<br>69 064<br><b>191 840</b><br>47 960                       | Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711  | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633  | 2 246 086<br>609 305<br>443 609<br>1 193 172<br>298 293   |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses  Profit before tax  Tax charge Profit after tax   | 25 901 715  Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989   | Sweden<br>363 658<br>40 569<br><b>404 227</b><br>143 322<br>69 064<br><b>191 840</b><br>47 960                       | Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711  | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633  | Total 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293   |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income   | Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967   | Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  | Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133   | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  | Total 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879   |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period   | Norway  1 017 918  85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  - 545 967  | Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden                               | Denmark  228 890  11 533  240 423  77 814  95 766  66 844  16 711  50 133  Denmark                                | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899   | Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879 Tota                                     |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000 Loans to customers                         | Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  545 967  Norway 17 854 487                                  | Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343                     | Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529                    | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899 - 154 899 Finland 8 350 356                        | Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879  - 894 879  Tota 35 434 716                        |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000 Loans to customers Other assets | 25 901 715  Norway  1 017 918  85 865  1 103 783  262 593  113 233  727 957  181 989  545 967  - 545 967  Norway  17 854 487  6 880 984 | Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343 2 120 460           | Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529 954 403           | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899  Finland 8 350 356 1 902 449            | Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879  Tota 35 434 716 11 858 297              |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000 Loans to customers Other assets | Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  545 967  Norway 17 854 487                                  | Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343                     | Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529                    | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899 - 154 899 Finland 8 350 356                        | Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879  Tota 35 434 716 11 858 297              |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000 Loans to customers Other assets | 25 901 715  Norway  1 017 918  85 865  1 103 783  262 593  113 233  727 957  181 989  545 967  - 545 967  Norway  17 854 487  6 880 984 | Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343 2 120 460           | Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529 954 403           | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899  Finland 8 350 356 1 902 449            | Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879  Tota 35 434 716 11 858 297              |
| Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000 Loans to customers Other assets Total assets | Norway  1 017 918   | Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343 2 120 460 7 825 804 | Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529 954 403 4 478 932 | Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899  Finland 8 350 356 1 902 449 10 252 806 | Total 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879  Total 35 434 716 11 858 297 47 293 012 |



## Note 3. Capital adequacy

Bank Norwegian uses the standardized approach for credit risk and the standardized approach for operational risk to calculate capital adequacy in accordance with current capital adequacy regulations - Basel II.

| Total capital  |            |            |            |
|--|------------|------------|------------|
| Amounts in NOK 1000  | YTD 2019   | YTD 2018   | 2018       |
| Share capital  | 183 315    | 183 315    | 183 315    |
| Share premium  | 966 646    | 966 646    | 966 646    |
| Other reserves   | 6 502 697  | 4 665 313  | 5 556 708  |
| Deferred tax assets, intangible assets and additional valuation adjustment | -164 319   | -153 510   | -161 433   |
| Common equity tier 1   | 7 488 338  | 5 661 763  | 6 545 235  |
| Additional tier 1 capital  | 635 000    | 635 000    | 635 000    |
| Tier 1 capital   | 8 123 338  | 6 296 763  | 7 180 235  |
| Tier 2 capital   | 807 889    | 474 622    | 836 205    |
| Total capital  | 8 931 227  | 6 771 385  | 8 016 441  |
| Calculation basis  |            |            |            |
| Covered bonds  | 341 724    | 204 209    | 273 532    |
| Institutions   | 1 221 116  | 1 216 419  | 947 444    |
| Loans to customers   | 25 034 017 | 23 759 545 | 25 396 605 |
| Defaulted loans  | 5 334 217  | 3 784 618  | 3 935 478  |
| Equity positions   | 40 206     | 37 439     | 36 654     |
| Other assets   | 92 756     | 119 429    | 76 865     |
| Total credit risk  | 32 064 036 | 29 121 657 | 30 666 578 |
| Operational risk   | 5 580 459  | 4 013 050  | 4 013 050  |
| Market risk  | 669        | -          | -          |
| Total calculation basis  | 37 645 164 | 33 134 707 | 34 679 628 |
| Common equity tier 1 %   | 19.9 %     | 17.1 %     | 18.9 %     |
| Tier 1 capital %   | 21.6 %     | 19.0 %     | 20.7 %     |
| Total capital %  | 23.7 %     | 20.4 %     | 23.1 %     |



#### Note 4. Expected credit loss

The Bank applies the expected credit loss (ECL) methodology subject to the IFRS 9 rules with three stages of impairment calculation. Stage 1 is not impaired and uses a 12-month ECL calculation. Stage 2 has a significant increase in credit risk since its origination, according to the triggers disclosed below, and uses the lifetime approach to ECL calculation. Stage 3 is impaired with the 90 days past due definition and calculates the ECL based on the lifetime approach.

#### Significant increase in credit risk

Probability of default (PD) is an experience-based probability that a commitment is in breach for more than 90 days in the next 12 months. The table below shows the different trigger levels that need to be in place for a commitment to be classified as stage 2 due to a significant increase in credit risk. A significant increase in credit risk is assessed on the basis of several criteria, including late payment beyond 30 days after invoice due date. The most important factor for the assessment is a comparison between the original probability of default and the probability of default at the reporting date. Each product has its own threshold values when one considers an increase to be significant. Products with absolute low application PDs therefore lead to high trigger requirements, as they are relative and come from a low level. An increase of more than 0 % indicates an increase beyond PD at origination.

| PD at       | Instalment  | PD at                                    | Credit card  |
|-------------|---|--|--|
| origination | loans   | origination                              | loans  |
| <=5%        | 700 %   | <=2%                                     | 900 %  |
| >5%, 10%]   | 30 %  | >2%                                      | 40 %   |
| >10%        | 20 %  |  |  |
|             |   |  |  |
| <=10%       | 40 %  | <=2%                                     | 900 %  |
| >10%, 20%]  | 30 %  | >2%, 5%]                                 | 40 %   |
| >20%        | 20 %  | >5%                                      | 0 %  |
|             |   |  |  |
| <=20%       | 300 %   | <=50%                                    | 80 %   |
| >20%, 40%]  | 100 %   | >50%                                     | 0 %  |
| >40%        | 20 %  |  |  |
|             |   |  |  |
| <=20%       | 200 %   | <=30%                                    | 200 %  |
| >20%, 40%]  | 100 %   | >30%                                     | 30 %   |
| >40%        | 40 %  |  |  |
|             | origination <=5% >5%, 10%] >10% <=10% >10%, 20%] >20% <=20% >20%, 40%] <=20% >20%, 40%] | origination         loans           <=5% | origination         loans         origination           <=5% |

#### Economic variables used to measure ECL

The Bank has chosen to disclose the three most important modelling variables in each individual country. The data is modelled across three scenarios: a base, an upper and a lower case for expected credit loss. The model is based on the NiGEM-model developed by UK's Institute of Economic and Social Research. The following weights have been used across all portfolios per 30.6.2019: 30% - 40% - 30% for base, optimistic and pessimistic scenario for expected credit loss.

|         |                                 | Base scer | nario   | Optimistic se | cenario | Pessimistic s | cenario |
|---------|---------------------------------|-----------|---------|---------------|---------|---------------|---------|
| Norway  |                                 | 12 months | 5 years | 12 months     | 5 years | 12 months     | 5 years |
| ·       | 3-month interbank rate          | 2.03 %    | 2.83 %  | 1.78 %        | 2.58 %  | 2.66 %        | 3.41 %  |
|         | Hourly pay in NOK               | 421       | 479     | 426           | 500     | 419           | 467     |
|         | Real interest rate              | -0.05 %   | -0.23 % | -0.45 %       | -0.63 % | 1.13 %        | 0.50 %  |
| Sweden  |                                 |           |         |               |         |               |         |
|         | 3-month interbank rate          | 0.59 %    | 3.14 %  | 0.15 %        | 1.94 %  | 1.13 %        | 4.79 %  |
|         | Consumption in millions         | 178 517   | 194 071 | 180 138       | 197 788 | 175 748       | 186 904 |
|         | Unemployment level in thousands | 360       | 378     | 319           | 339     | 396           | 419     |
| Denmark |                                 |           |         |               |         |               |         |
|         | 3-month interbank rate          | 0.66 %    | 2.72 %  | 1.45 %        | 3.07 %  | 0.09 %        | 2.39 %  |
|         | Consumption in millions         | 81 205    | 87 819  | 83 730        | 94 948  | 78 605        | 81 597  |
|         | Unemployment percentage         | 5.29 %    | 5.18 %  | 4.27 %        | 4.90 %  | 6.44 %        | 5.47 %  |
| Finland |                                 |           |         |               |         |               |         |
|         | 3-month interbank rate          | 0.38 %    | 2.27 %  | 0.74 %        | 2.39 %  | -0.18 %       | 1.80 %  |
|         | Consumption in millions         | 9 534     | 10 050  | 9 743         | 10 571  | 9 332         | 9 568   |
|         | Unemployment percentage         | 6.66 %    | 6.50 %  | 4.54 %        | 5.96 %  | 8.96 %        | 7.04 %  |

### Macro scenario sensitivity on ECL

|                  | Final   | Base     | Optimistic | Pessimistic |
|------------------|---------|----------|------------|-------------|
| Norway           | ECL     | scenario | scenario   | scenario    |
| Credit card      | 186 316 | 187 107  | 182 785    | 188 792     |
| Instalment loans | 599 689 | 600 609  | 595 373    | 602 780     |
| Sweden           |         |          |            |             |
| Credit card      | 113 165 | 113 029  | 112 067    | 114 445     |
| Instalment loans | 334 867 | 335 056  | 333 677    | 335 806     |
| Denmark          |         |          |            |             |
| Credit card      | 95 930  | 95 923   | 95 732     | 96 138      |
| Instalment loans | 429 320 | 429 303  | 428 230    | 430 431     |
| Finland          |         |          |            |             |
| Credit card      | 41 886  | 41 875   | 41 623     | 42 164      |
| Instalment loans | 313 193 | 313 144  | 312 214    | 314 237     |

The final ECL is a macro-weighted ECL based on 30% - 40% - 30% weighting given to the base, optimistic and pessimistic scenarios. The outcome can be close to the base scenario if the two scenarios differ by the same magnitude. If one scenario is of higher variability, the final ECL will tend towards that



## Note 5. Loans to customers by product groups and change in loan loss allowance

#### Loans to customers by product groups

|                             |            |           | _         | Loan loss allowance |         |         |           |            |
|-----------------------------|------------|-----------|-----------|---------------------|---------|---------|-----------|------------|
| Amounts in NOK 1000         | Stage 1    | Stage 2   | Stage 3   | Gross loans         | Stage 1 | Stage 2 | Stage 3   | Total      |
| Instalment loans Norway     | 8 746 018  | 2 089 786 | 1 945 928 | 12 781 731          | 47 274  | 63 980  | 518 435   | 12 152 042 |
| Credit card loans Norway    | 5 463 836  | 758 004   | 619 310   | 6 841 150           | 6 837   | 29 499  | 159 980   | 6 644 834  |
| Instalment loans Sweden     | 2 125 527  | 1 219 632 | 904 917   | 4 250 077           | 40 046  | 53 179  | 241 642   | 3 915 210  |
| Credit card loans Sweden    | 1 887 561  | 416 298   | 234 739   | 2 538 598           | 8 178   | 20 718  | 84 269    | 2 425 432  |
| Instalment loans Denmark    | 3 123 434  | 202 356   | 641 774   | 3 967 564           | 50 396  | 31 016  | 347 908   | 3 538 245  |
| Credit card loans Denmark   | 616 008    | 51 713    | 187 437   | 855 158             | 12 587  | 6 845   | 76 498    | 759 228    |
| Instalment loans Finland    | 5 786 631  | 1 136 933 | 713 830   | 7 637 394           | 56 529  | 83 791  | 182 873   | 7 314 201  |
| Credit card loans Finland   | 1 486 304  | 433 015   | 86 282    | 2 005 601           | 5 392   | 15 748  | 20 747    | 1 963 715  |
| Total                       | 29 235 319 | 6 307 737 | 5 334 217 | 40 877 273          | 227 239 | 304 776 | 1 632 351 | 38 712 907 |
| Provision coverage ratio pe | er stage   |           |           |                     | 0.78 %  | 4.83 %  | 30.60 %   |            |

#### Change in loan loss allowance

The loan loss allowance is calculated based on the expected credit loss using the 3-stage method as described in note 2.1 of the annual report 2018. Migration out of one stage is calculated at opening date 31.3.19, while migration into one stage is calculated at the closing date 30.6.19.

#### **Total Loans**

#### Loan loss allowance

| Amounts in NOK 1000   | Stage 1 | Stage 2 | Stage 3   | Total     |
|---|---------|---------|-----------|-----------|
| Loan loss allowance as at 31.3.19   | 228 952 | 290 308 | 1 375 937 | 1 895 196 |
| Transfers:  |         |         |           |           |
| Transfers between stage 1 and stage 2                                       | -28 767 | 118 655 | -         | 89 889    |
| Transfers between stage 1 and stage 3                                       | -1 734  | -       | 27 766    | 26 032    |
| Transfers between stage 2 and stage 1                                       | 10 684  | -46 399 | -         | -35 716   |
| Transfers between stage 2 and stage 3                                       | -       | -78 345 | 225 190   | 146 845   |
| Transfers between stage 3 and stage 2                                       | -       | 8 058   | -43 579   | -35 520   |
| Transfers between stage 3 and stage 1                                       | 84      | -       | -2 363    | -2 280    |
| New financial assets issued   | 23 852  | 5 834   | -         | 29 687    |
| Financial assets derecognized in the period                                 | -7 919  | -4 796  | -10 775   | -23 490   |
| Modification of contractual cash flows from non-discounted financial assets | -7 913  | 1 460   | 30 176    | 23 723    |
| Change in model/parameters  | 10 000  | 10 000  | 20 000    | 40 000    |
| Other adjustments   | -       | -       | 10 000    | 10 000    |
| Loan loss allowance as at 30.6.19   | 227 239 | 304 776 | 1 632 351 | 2 164 366 |

#### **Gross loans to customers**

| Amounts in NOK 1000   | Stage 1    | Stage 2    | Stage 3   | Total      |
|---|------------|------------|-----------|------------|
| Gross loans to customers as at 31.3.19                                      | 29 651 361 | 5 540 003  | 4 606 145 | 39 797 508 |
| Transfers:  |            |            |           |            |
| Transfers between stage 1 and stage 2                                       | -3 097 468 | 3 179 977  | -         | 82 509     |
| Transfers between stage 1 and stage 3                                       | -95 197    | -          | 98 098    | 2 901      |
| Transfers between stage 2 and stage 1                                       | 1 016 354  | -1 115 941 | -         | -99 587    |
| Transfers between stage 2 and stage 3                                       | -          | -872 528   | 880 061   | 7 534      |
| Transfers between stage 3 and stage 2                                       | -          | 130 716    | -180 185  | -49 469    |
| Transfers between stage 3 and stage 1                                       | 5 351      | -          | -13 158   | -7 807     |
| New financial assets issued   | 1 724 747  | 121 432    | -         | 1 846 179  |
| Financial assets derecognized in the period                                 | -879 191   | -108 293   | -43 880   | -1 031 364 |
| Modification of contractual cash flows from non-discounted financial assets | 429 362    | -87 629    | -12 865   | 328 869    |
| Gross loans to customers as at 30.6.19                                      | 28 755 319 | 6 787 737  | 5 334 217 | 40 877 273 |



#### Instalment loans total

#### Loan loss allowance

| Amounts in NOK 1000   | Stage 1 | Stage 2 | Stage 3   | Total     |
|---|---------|---------|-----------|-----------|
| Loan loss allowance as at 31.3.19   | 191 741 | 203 616 | 1 084 960 | 1 480 317 |
| Transfers:  |         |         |           |           |
| Transfers between stage 1 and stage 2                                       | -26 095 | 99 398  | -         | 73 303    |
| Transfers between stage 1 and stage 3                                       | -1 667  | -       | 25 419    | 23 752    |
| Transfers between stage 2 and stage 1                                       | 9 211   | -31 292 | -         | -22 081   |
| Transfers between stage 2 and stage 3                                       | -       | -67 222 | 188 565   | 121 343   |
| Transfers between stage 3 and stage 2                                       | -       | 6 702   | -32 907   | -26 205   |
| Transfers between stage 3 and stage 1                                       | 80      | -       | -1 869    | -1 789    |
| New financial assets issued   | 15 036  | 3 661   | -         | 18 697    |
| Financial assets derecognized in the period                                 | -7 700  | -4 254  | -9 640    | -21 594   |
| Modification of contractual cash flows from non-discounted financial assets | 3 639   | 11 359  | 16 328    | 31 327    |
| Change in model/parameters  | 10 000  | 10 000  | 10 000    | 30 000    |
| Other adjustments   | -       | -       | 10 000    | 10 000    |
| Loan loss allowance as at 30.6.19   | 194 245 | 231 967 | 1 290 857 | 1 717 069 |

## Gross loans to customers

| Amounts in NOK 1000   | Stage 1    | Stage 2   | Stage 3   | Total      |
|---|------------|-----------|-----------|------------|
| Gross loans to customers as at 31.3.19                                      | 20 631 397 | 3 879 052 | 3 606 935 | 28 117 384 |
| Transfers:  |            |           |           |            |
| Transfers between stage 1 and stage 2                                       | -2 430 621 | 2 419 273 | -         | -11 348    |
| Transfers between stage 1 and stage 3                                       | -85 350    | -         | 87 871    | 2 521      |
| Transfers between stage 2 and stage 1                                       | 651 118    | -678 104  | -         | -26 986    |
| Transfers between stage 2 and stage 3                                       | -          | -693 314  | 699 835   | 6 521      |
| Transfers between stage 3 and stage 2                                       | -          | 106 585   | -132 281  | -25 696    |
| Transfers between stage 3 and stage 1                                       | 4 554      | -         | -7 505    | -2 951     |
| New financial assets issued   | 1 508 862  | 86 690    | -         | 1 595 552  |
| Financial assets derecognized in the period                                 | -838 913   | -98 876   | -39 258   | -977 047   |
| Modification of contractual cash flows from non-discounted financial assets | 30 563     | -62 598   | -9 148    | -41 183    |
| Gross loans to customers as at 30.6.19                                      | 19 471 610 | 4 958 707 | 4 206 449 | 28 636 767 |

#### **Credit card total**

### Loan loss allowance

| Amounts in NOK 1000   | Stage 1 | Stage 2 | Stage 3 | Total   |
|---|---------|---------|---------|---------|
| Loan loss allowance as at 31.3.19   | 37 211  | 86 692  | 290 976 | 414 879 |
| Transfers:  |         |         |         |         |
| Transfers between stage 1 and stage 2                                       | -2 672  | 19 257  | -       | 16 585  |
| Transfers between stage 1 and stage 3                                       | -66     | -       | 2 346   | 2 280   |
| Transfers between stage 2 and stage 1                                       | 1 473   | -15 107 | -       | -13 634 |
| Transfers between stage 2 and stage 3                                       | -       | -11 123 | 36 625  | 25 502  |
| Transfers between stage 3 and stage 2                                       | -       | 1 357   | -10 672 | -9 315  |
| Transfers between stage 3 and stage 1                                       | 4       | -       | -494    | -490    |
| New financial assets issued   | 8 816   | 2 174   | -       | 10 990  |
| Financial assets derecognized in the period                                 | -219    | -542    | -1 135  | -1 896  |
| Modification of contractual cash flows from non-discounted financial assets | -11 553 | -9 899  | 13 848  | -7 604  |
| Change in model/parameters  | -       | -       | 10 000  | 10 000  |
| Loan loss allowance as at 30.6.19   | 32 994  | 72 809  | 341 494 | 447 297 |

### **Gross loans to customers**

| Amounts in NOK 1000   | Stage 1   | Stage 2   | Stage 3   | Total      |
|---|-----------|-----------|-----------|------------|
| Gross loans to customers as at 31.3.19                                      | 9 019 964 | 1 660 950 | 999 210   | 11 680 124 |
| Transfers:  |           |           |           |            |
| Transfers between stage 1 and stage 2                                       | -666 848  | 760 704   | -         | 93 857     |
| Transfers between stage 1 and stage 3                                       | -9 847    | -         | 10 227    | 380        |
| Transfers between stage 2 and stage 1                                       | 365 236   | -437 837  | -         | -72 601    |
| Transfers between stage 2 and stage 3                                       | -         | -179 214  | 180 226   | 1 013      |
| Transfers between stage 3 and stage 2                                       | -         | 24 131    | -47 904   | -23 773    |
| Transfers between stage 3 and stage 1                                       | 797       | -         | -5 652    | -4 855     |
| New financial assets issued   | 215 885   | 34 743    | -         | 250 628    |
| Financial assets derecognized in the period                                 | -40 278   | -9 417    | -4 622    | -54 317    |
| Modification of contractual cash flows from non-discounted financial assets | 398 799   | -25 031   | -3 717    | 370 052    |
| Gross loans to customers as at 30.6.19                                      | 9 283 709 | 1 829 030 | 1 127 768 | 12 240 506 |



#### Note 6. Loan loss provisions

| Amounts in NOK 1000   | YTD 2019 | YTD 2018 | 2018      |
|---|----------|----------|-----------|
| Realized losses in the period                                   | 20 527   | 16 404   | 33 426    |
| Loan loss provisions - lifetime expected credit loss (stage 3)  | 551 661  | 334 150  | 816 569   |
| Loan loss provisions - lifetime expected credit loss (stage 2)  | -19 102  | 15 083   | 98 632    |
| Loan loss provisions - 12 months expected credit loss (stage 1) | -1 752   | 20 657   | 27 630    |
| Other changes   | -        | 57 315   | -         |
| Adjustments for sold NPL portfolios                             | -        | -        | 42 918    |
| Collection expenses related to sold NPL portfolios              | -        | -        | 8 456     |
| Provision for loan losses                                       | 551 334  | 443 609  | 1 027 631 |

#### Note 7. Risk classes

|                     | Probability of | Gross loans |            | Undrawn credit limits |            |
|---------------------|----------------|-------------|------------|-----------------------|------------|
| Amounts in NOK 1000 | default        | YTD 2019    | YTD 2018   | YTD 2019              | YTD 2018   |
| A                   | 0 - 0,9 %      | 6 186 520   | 5 026 942  | 36 921 555            | 29 270 585 |
| В                   | 1 - 2,9 %      | 9 743 844   | 13 106 308 | 1 809 381             | 1 632 383  |
| С                   | 3 - 4,9 %      | 4 207 197   | 4 279 930  | 282 406               | 278 715    |
| D                   | 5 - 8,9 %      | 4 305 991   | 3 027 450  | 267 069               | 198 440    |
| E                   | 9 - 14,9 %     | 3 931 383   | 1 953 155  | 194 341               | 88 741     |
| F                   | 15 - 19,9 %    | 1 473 770   | 626 463    | 24 757                | 17 148     |
| G                   | 20 - 29,9 %    | 1 025 757   | 994 633    | 20 514                | 12 973     |
| Н                   | 30 - 39,9 %    | 447 052     | 463 626    | 6 309                 | 19 506     |
|                     | 40 - 54,9 %    | 385 961     | 430 300    | 3 989                 | 5 029      |
| J                   | 55 - 100,0 %   | 356 217     | 353 401    | 1 500                 | 2 542      |
| S                   |                | 855 766     | 670 199    | -                     | -          |
| T                   |                | 2 093 957   | 336 984    | -                     | -          |
| U                   |                | 527 584     | 478 944    | -                     | -          |
| V                   |                | 5 108 552   | 2 897 693  | -                     | -          |
| W                   |                | 227 289     | 256 066    | -                     | -          |
| Total classified    |                | 40 876 840  | 34 902 091 | 39 531 822            | 31 526 061 |
| Not classified      |                | 433         | 568        | -                     | 848        |
| Total               |                | 40 877 273  | 33 591 705 | 39 531 822            | 31 526 909 |

Risk is grouped into PD bands from A to J, with A being the lowest risk. Further classifications are as follows: Risk class S consist of engagements under collections by an agency, where the customer is less than 90 days past due on the original payment plan. If the customer is on track with the engagement, but has at least one other product where the payment is more than 90 days past due on the original payment plan, then it is classified as T. Risk class U consist of engagements that are in warning, but less than 90 days past due on the original payment plan. Risk class V consist of engagements that are more than 90 days past due on the original payment plan. Risk class W consist of engagements that are written down.

In the second quarter 2019, the basis for risk class distribution has been changed to be aligned with the behavior models for ECL-calculations.

Risk class distribution in previous quarters were based on behavior models that were phased out when converting to IFRS 9 and used solely for reporting

There is no underlying change in the actual risk position. Previous reporting has not been restated.

### Note 8. Net interest income

| Amounts in NOK 1000   | YTD 2019  | YTD 2018  | 2018      |
|---|-----------|-----------|-----------|
| Interest income from cash and deposits with the central bank        | 300       | 169       | 389       |
| Interest income from loans to and deposits with credit institutions | 2 488     | 1 499     | 3 705     |
| Interest income from instalment loans                               | 1 849 252 | 1 761 130 | 3 631 860 |
| Interest income from credit card loans                              | 719 212   | 596 421   | 1 270 474 |
| Interest income from sales financing                                | 370       | 1 338     | 2 072     |
| Interest income, effective interest method                          | 2 571 623 | 2 360 557 | 4 908 500 |
| Interest and other income from certificates and bonds               | 75 298    | 46 248    | 100 717   |
| Other interest and other interest related income                    | 2 657     | 1 821     | 3 586     |
| Other interest income   | 77 955    | 48 069    | 104 303   |
| Interest expense from deposits from credit institutions             | -         | 479       | 1 434     |
| Interest expense from deposits from customers                       | 235 086   | 259 023   | 523 598   |
| Interest expense on debt securities issued                          | 25 582    | 15 318    | 30 404    |
| Interest expense on subordinated loan                               | 16 922    | 9 903     | 24 134    |
| Other interest and other interest related expenses                  | 33 759    | 12 545    | 26 985    |
| Interest expenses   | 311 349   | 297 268   | 606 554   |
| Net interest income   | 2 338 229 | 2 111 357 | 4 406 248 |



### Note 9. Net commission and bank services income

| Amounts in NOK 1000                                 | YTD 2019 | YTD 2018 | 2018    |
|---|----------|----------|---------|
| Payment services                                    | 197 681  | 169 048  | 345 095 |
| Insurance services                                  | 45 802   | 39 221   | 64 858  |
| Other fees and commission and bank services income  | 27 337   | 26 262   | 53 598  |
| Total commission and bank services income           | 270 821  | 234 530  | 463 551 |
| Payment services                                    | 79 163   | 68 727   | 147 595 |
| Insurance services                                  | 32 432   | 25 532   | 55 689  |
| Other fees and commission and bank services expense | 10 920   | 13 156   | 26 368  |
| Total commission and bank services expenses         | 122 515  | 107 414  | 229 652 |

## Note 10. Net change in value on securities and currency

| Amounts in NOK 1000                            | YTD 2019 | YTD 2018 | 2018    |
|--|----------|----------|---------|
| Net change on certificates and bonds           | -39 141  | -17 794  | -51 315 |
| Net change on FX-forwards                      | 207 510  | 212 515  | 41 273  |
| Net currency effects                           | -179 479 | -191 220 | 19 534  |
| Net change on shares and other securities      | 8 495    | 4 112    | 3 326   |
| Net change in value on securities and currency | -2 614   | 7 613    | 12 818  |

## Note 11. General administrative expenses

| Amounts in NOK 1000                   | YTD 2019 | YTD 2018 | 2018      |
|---------------------------------------|----------|----------|-----------|
| Sales and marketing                   | 448 399  | 416 333  | 837 929   |
| IT operations                         | 43 210   | 37 418   | 75 579    |
| External services fees                | 33 075   | 43 328   | 76 640    |
| Other administrative expenses         | 22 169   | 20 094   | 45 762    |
| Total general administrative expenses | 546 854  | 517 173  | 1 035 911 |

### Note 12. Debt securities issued and subordinated loan

| Total debt securities issued and subordinated loans     | 4 124 689 | 2 282 624 | 2 854 930 |
|---|-----------|-----------|-----------|
| Subordinated loans, carrying value (amortized cost)     | 807 889   | 474 622   | 836 205   |
| Debt securities issued, carrying value (amortized cost) | 3 316 800 | 1 808 003 | 2 018 724 |
| Amounts in NOK 1000                                     | YTD 2019  | YTD 2018  | 2018      |

|                                      | Nominal      |          |          | Reference      |            |           |
|--------------------------------------|--------------|----------|----------|----------------|------------|-----------|
|                                      | value        |          |          | rate           |            | Carrying  |
| ISIN                                 | outstanding  | Currency | Interest | + margin       | Maturity*  | value     |
| Debt Securities issued (senior unsec | cured bonds) |          |          |                |            |           |
| NO0010719628                         | 183 000      | NOK      | Floating | NIBOR + 82bp   | 09.09.2019 | 183 056   |
| NO0010790850                         | 500 000      | NOK      | Floating | NIBOR + 75bp   | 07.04.2020 | 502 382   |
| NO0010810534                         | 500 000      | SEK      | Floating | STIBOR + 108bp | 20.11.2020 | 459 107   |
| NO0010811110                         | 300 000      | NOK      | Floating | NIBOR + 108bp  | 24.11.2020 | 300 708   |
| NO0010837206                         | 400 000      | SEK      | Floating | STIBOR + 120bp | 22.02.2021 | 367 369   |
| NO0010848583                         | 550 000      | SEK      | Floating | STIBOR + 140bp | 29.09.2021 | 504 543   |
| NO0010848591                         | 1 000 000    | NOK      | Floating | NIBOR + 150bp  | 29.03.2022 | 999 634   |
| Total debt securities issued         | 3 433 000    |          | -        | ·              |            | 3 316 800 |
| Subordinated Ioan                    |              |          |          |                |            |           |
| NO0010774326                         | 100 000      | NOK      | Floating | NIBOR + 300bp  | 21.09.2021 | 99 951    |
| NO0010797988                         | 200 000      | NOK      | Floating | NIBOR + 375bp  | 16.06.2022 | 199 787   |
| NO0010833130                         | 550 000      | SEK      | Floating | STIBOR + 375bp | 02.10.2023 | 508 151   |
| Total subordinated loans             | 850 000      |          | Ū        | ·              |            | 807 889   |
| Total                                | 4 283 000    |          |          |                |            | 4 124 689 |

<sup>\*</sup> For subordinated loans maturity reflects the first possible call date



#### Note 13. Financial instruments

#### Financial instruments at fair value

|   |         | YTD 20    | 19      |            |
|---|---------|-----------|---------|------------|
| Amounts in NOK 1000                       | Level 1 | Level 2   | Level 3 | Total      |
| Certificates and bonds                    | -       | 9 962 991 | -       | 9 962 991  |
| Financial derivatives                     | -       | 31 274    | -       | 31 274     |
| Shares and other securities               | -       | -         | 40 246  | 40 246     |
| Total financial assets at fair value      | -       | 9 994 265 | 40 246  | 10 034 511 |
| Financial derivatives                     | -       | 4 913     | -       | 4 913      |
| Total financial liabilities at fair value | -       | 4 913     | -       | 4 913      |

| Amounts in NOK 1000                       |      | YTD 2018 |           |         |           |  |  |
|---|------|----------|-----------|---------|-----------|--|--|
|   | Leve | el 1     | Level 2   | Level 3 | Total     |  |  |
| Certificates and bonds                    | -    |          | 9 389 792 | -       | 9 389 792 |  |  |
| Financial derivatives                     | -    |          | 43 768    | -       | 43 768    |  |  |
| Shares and other securities               | -    |          | -         | 37 476  | 37 476    |  |  |
| Total financial assets at fair value      | -    |          | 9 433 560 | 37 476  | 9 471 037 |  |  |
| Financial derivatives                     | -    |          | 2 494     | -       | 2 494     |  |  |
| Total financial liabilities at fair value | -    |          | 2 494     | -       | 2 494     |  |  |

| Change in instruments classified at level 3 |            | YTD 2019  |        |            | YTD 2018  |        |
|---|------------|-----------|--------|------------|-----------|--------|
|   |            | Financial |        |            | Financial |        |
|   | Shares     | assets    |        | Shares     | assets    |        |
|   | and other  | available |        | and other  | available |        |
| Amounts in NOK 1000                         | securities | for sale  | Total  | securities | for sale  | Total  |
| Value 31.12                                 | 36 691     | -         | 36 691 | 443        | 32 922    | 33 365 |
| Reclassification IFRS 9                     | -          | -         | -      | 32 922     | -32 922   | -      |
| Net gain / loss on financial instruments    | 3 555      | -         | 3 555  | 4 112      | -         | 4 112  |
| Value 30.06                                 | 40 246     | -         | 40 246 | 37 477     | -         | 37 477 |

#### Fair value of financial instruments at amortized cost

Financial instruments at amortized cost are valued at originally determined cash flows, adjusted for any impairment losses. Amortized cost will not always give values that match the market's assessment of the same instruments, due to different perceptions of market conditions, risk and return requirements.

#### Debt securities issued and subordinated loan

The fair value of debt securities issued and subordinated loan are based on observable market data where available.

|                             | YTD 2019   |            | YTD 2018   |            |
|-----------------------------|------------|------------|------------|------------|
| Amounts in NOK 1000         | Book value | Fair value | Book value | Fair value |
| Debt securities issued      | 3 316 800  | 3 339 470  | 1 808 003  | 1 916 771  |
| Subordinated loan           | 807 889    | 806 395    | 474 622    | 477 888    |
| Total financial liabilities | 4 124 689  | 4 145 865  | 2 282 625  | 2 394 658  |

|                             | YTD 2019  |         |         |           |
|-----------------------------|-----------|---------|---------|-----------|
| Amounts in NOK 1000         | Level 1   | Level 2 | Level 3 | Total     |
| Debt securities issued      | 3 316 800 | -       | -       | 3 316 800 |
| Subordinated loan           | 807 889   | -       | -       | 807 889   |
| Total financial liabilities | 4 124 689 | -       | -       | 4 124 689 |

|                             |           | YTD 2018 |         |           |
|-----------------------------|-----------|----------|---------|-----------|
| Amounts in NOK 1000         | Level 1   | Level 2  | Level 3 | Total     |
| Debt securities issued      | 1 808 003 | -        | -       | 1 808 003 |
| Subordinated loan           | 474 622   | -        | -       | 474 622   |
| Total financial liabilities | 2 282 625 | -        | -       | 2 282 625 |

Level 1: Valuation based on quoted prices in an active market. Level 2: Valuation based on observable market data, other than quoted prices. Level 3: Valuation based on observable market data when valuation can not be determined in level 1 or 2.

#### Note 14. Related parties

Bank Norwegian AS has since 2007 had an agreement with Norwegian Air Shuttle ASA regarding the use of the brand name Norwegian, IP-rights and cooperation regarding the loyalty program Norwegian Reward. The agreement was renegotiated in the second quarter 2018 and is valid for ten years. In the second quarter 2019 the total expensed amount related to Norwegian Air Shuttle ASA was NOK 98.9 million, comprising of portfolio related costs of NOK 85.1 million and sales and agent commissions of NOK 13.8 million. The portfolio related costs include license fee for use of brand name, IP-rights and other customer portfolio costs, such as cashpoints. Norwegian Finans Holding ASA owns 100% of Bank Norwegian AS.

Bank Norwegian AS has in the second quarter 2019 provided the Norwegian Finans Holding ASA with a loan of NOK 187.5 million in relation to the accusition of IP rights in Lilienthal Finance Ltd. and general expenses.

## **Quarterly figures**

## **Profit and loss account**

| Amounts in NOK 1000  |           |           |           |           |           |
|--|-----------|-----------|-----------|-----------|-----------|
|  | Q2 2019   | Q1 2019   | Q4 2018   | Q3 2018   | Q2 2018   |
| Interest income, effective interest method                 | 1 300 932 | 1 270 690 | 1 286 557 | 1 261 386 | 1 217 938 |
| Other interest income                                      | 38 192    | 39 763    | 32 504    | 23 730    | 23 863    |
| Interest expenses  | 160 332   | 151 017   | 145 363   | 163 924   | 154 602   |
| Net interest income  | 1 178 793 | 1 159 436 | 1 173 698 | 1 121 192 | 1 087 199 |
| Commission and bank services income                        | 119 880   | 150 940   | 111 047   | 117 974   | 128 700   |
| Commission and bank services expenses                      | 63 606    | 58 909    | 62 259    | 59 978    | 55 514    |
| Net change in value on securities and currency             | -1 830    | -784      | -5 938    | 11 144    | 21 089    |
| Other income   | -         | -         | -         | 32        | -         |
| Net other operating income                                 | 54 444    | 91 247    | 42 850    | 69 171    | 94 274    |
| Total income   | 1 233 237 | 1 250 683 | 1 216 548 | 1 190 364 | 1 181 473 |
| Personnel expenses   | 19 543    | 25 420    | 24 856    | 23 126    | 17 016    |
| General administrative expenses                            | 264 009   | 282 845   | 258 299   | 260 439   | 257 341   |
| Depreciation and impairment of fixed and intangible assets | 16 701    | 16 079    | 15 633    | 14 789    | 14 972    |
| Other operating expenses                                   | 13 203    | 12 381    | 12 277    | 13 212    | 12 393    |
| Total operating expenses before losses                     | 313 457   | 336 725   | 311 065   | 311 566   | 301 722   |
| Provision for loan losses                                  | 282 233   | 269 101   | 284 813   | 299 209   | 234 707   |
| Profit before tax  | 637 547   | 644 857   | 620 670   | 579 589   | 645 045   |
| Tax charge   | 159 387   | 161 207   | 149 749   | 144 888   | 161 261   |
| Profit after tax   | 478 161   | 483 650   | 470 922   | 434 700   | 483 784   |

## **Comprehensive income**

|   |         |         |         | Bank No | rwegian AS |
|---|---------|---------|---------|---------|------------|
| Amounts in NOK 1000                     | Q2 2019 | Q1 2019 | Q4 2018 | Q3 2018 | Q2 2018    |
| Profit on ordinary activities after tax | 478 161 | 483 650 | 470 922 | 434 700 | 483 784    |
| Comprehensive income for the period     | 478 161 | 483 650 | 470 922 | 434 700 | 483 784    |

## **Balance sheet**

|   |            |            |            |            | Bank Norwegian AS |  |  |
|---|------------|------------|------------|------------|-------------------|--|--|
| Amounts in NOK 1000                         | 30.6.19    | 31.3.19    | 31.12.18   | 30.9.18    | 30.6.18           |  |  |
| Assets                                      |            |            |            |            |                   |  |  |
| Cash and deposits with the central bank     | 68 091     | 67 953     | 67 959     | 65 957     | 65 975            |  |  |
| Loans and deposits with credit institutions | 2 207 679  | 2 132 508  | 1 499 199  | 1 580 922  | 2 072 249         |  |  |
| Loans to customers                          | 38 712 907 | 37 902 312 | 37 797 618 | 36 751 296 | 35 464 011        |  |  |
| Certificates and bonds                      | 9 962 991  | 10 268 259 | 10 602 597 | 10 812 673 | 9 389 792         |  |  |
| Financial derivatives                       | 31 274     | 85 161     | 12 773     | 48 072     | 43 768            |  |  |
| Shares and other securities                 | 40 246     | 41 806     | 36 691     | 38 637     | 37 476            |  |  |
| Intangible assets                           | 137 290    | 139 227    | 133 670    | 135 335    | 132 879           |  |  |
| Deferred tax asset                          | 16 990     | 16 990     | 16 990     | 11 157     | 11 157            |  |  |
| Fixed assets                                | 1 102      | 795        | 719        | 821        | 810               |  |  |
| Receivables                                 | 248 235    | 85 020     | 63 385     | 88 215     | 74 894            |  |  |
| Total assets                                | 51 426 805 | 50 740 030 | 50 231 603 | 49 533 086 | 47 293 012        |  |  |
| Liabilities and equity                      |            |            |            |            |                   |  |  |
| Loans from credit institutions              | 73 100     | 56 000     | -          | 32 300     | 85 450            |  |  |
| Deposits from customers                     | 38 177 954 | 37 654 242 | 39 091 791 | 39 359 001 | 37 705 983        |  |  |
| Debt securities issued                      | 3 316 800  | 3 342 401  | 2 018 724  | 1 812 167  | 1 808 003         |  |  |
| Financial derivatives                       | 4 913      | 9 569      | 120 497    | 1 056      | 2 494             |  |  |
| Tax payable                                 | 449 151    | 527 062    | 603 085    | 633 584    | 491 148           |  |  |
| Other liabilities                           | 107 179    | 314 239    | 32 333     | 141 331    | 91 290            |  |  |
| Accrued expenses                            | 202 161    | 205 216    | 187 298    | 201 394    | 183 749           |  |  |
| Subordinated loan                           | 807 889    | 813 771    | 836 205    | 474 637    | 474 622           |  |  |
| Total liabilities                           | 43 139 148 | 42 922 499 | 42 889 934 | 42 655 470 | 40 842 739        |  |  |
| Share capital                               | 183 315    | 183 315    | 183 315    | 183 315    | 183 315           |  |  |
| Share premium                               | 966 646    | 966 646    | 966 646    | 966 646    | 966 646           |  |  |
| Tier 1 capital                              | 635 000    | 635 000    | 635 000    | 635 000    | 635 000           |  |  |
| Retained earnings and other reserves        | 6 502 697  | 6 032 570  | 5 556 708  | 5 092 655  | 4 665 313         |  |  |
| Total equity                                | 8 287 657  | 7 817 531  | 7 341 668  | 6 877 615  | 6 450 273         |  |  |
| Total liabilities and equity                | 51 426 805 | 50 740 030 | 50 231 603 | 49 533 086 | 47 293 012        |  |  |