

GN Store Nord in Q2 2022 delivered 29% revenue growth of which 8% was organic, driven by strong Enterprise and Hearing performance. Global supply chain situation improving but remain challenging Guidance revision to reflect consumer sentiment: Significant reduction of SteelSeries guidance; reduction of GN Audio organic revenue growth guidance driven by Consumer business sentiment; GN Hearing confirming the lower end of the guidance range. See guidance section on page 9

GN Store Nord

8%

organic growth

- In Q2 2022, GN delivered 29% revenue growth, of which 8% was organic, leading to a revenue of DKK 4,857 million. A strong improvement of DKK 1 billion compared to Q1 2022
- The global supply chain situation is improving, but continues to be challenging
- Adj. EBITA was DKK 610 million and free cash flow excl. M&A was DKK -412 million driven by net working capital and investments in growth opportunities
- Adj. Leverage ended at 5.7x, reflecting M&A activities and timing effects of the earnings profile
- August 17, GN signed mandate documents with its commercial banking group for a three-year EUR 520 million loan to cover its short-term funding requirements

GN Hearing

4%
organic growth

- GN Hearing delivered revenue growth of 16% in Q2 2022, of which 4% was organic. The growth was driven by strong performance in Europe while negatively impacted by COVID-19 restrictions in China and consumer sentiment in the US. Adj. EBITA margin was 6.6% in the Core business driven by higher freight and material costs, investments in launch activities and the development in FX
- The Emerging business, primarily Lively, delivered another strong quarter with 79% organic revenue growth. EBITA was DKK -49 million
- Free cash flow excl. M&A was DKK -326 million driven by the lower reported earnings level and investments in growth opportunities
- ReSound OMNIA, announced on August 16, addresses the No. 1 hearing aid challenge: hearing speech in noise. ReSound OMNIA delivers an 150% improvement in speech understanding in noisy environments
- Our first custom rechargeable hearing aids, "Custom made by ReSound", launched in June 2022
- Financial guidance confirmed for the lower end of the guidance range

GN Audio
10%
organic growth

- GN Audio delivered revenue growth of 36% in Q2 2022, of which 10% was organic, driven by 18% organic revenue growth in the B2B Enterprise segment despite constraints from an improving yet challenging global supply chain situation. The growth was negatively impacted by a -25% organic revenue growth in the Consumer business, which now accounts for less than 20% of GN Audio organic
- SteelSeries delivered organic revenue growth of -30% while gaining market share in a significantly declining market, impacted by a challenged supply chain and lower consumer sentiment
- Adj. EBITA margin was 18.0%, reflecting investments in growth opportunities, higher freight and material costs, the development in FX and the consolidation of SteelSeries
- Free cash flow excl. M&A was DKK 49 million reflecting strong execution in a challenging environment but offset by inventory build-up of critical components and trade receivables
- Financial guidance revision to reflect consumer sentiment: Significant reduction of SteelSeries organic revenue guidance; reduction of GN Audio organic revenue growth guidance due to Consumer business sentiment; and revision of adj. EBITA margin for GN Audio primarily due to FX

### Financial overview Q2 2022

**GN** Hearing GN Audio **GN Audio** Core **Emerging** GN SteelSeries GN Audio DKK million - Q2 2022 Hearing business organic 487 3,328 Revenue 1,488 41 1,529 2,841 Organic growth 79% 4% 10% -30% 4% 10% Adj. EBITA\*\* 98 -49 49 600 Adj. EBITA margin \*\* 6.6% 3.2% 18.0%

	GN	Store Nord*			GN Hearing			GN Audio	
DKK million	Q2 2022	Q2 2021	Growth	Q2 2022	Q2 2021	Growth	Q2 2022	Q2 2021	Growth
Revenue	4,857	3,778	29%	1,529	1,322	16%	3,328	2,456	36%
Organic growth	8%	49%		4%	95%		10%	32%	
M&A growth	14%	0%		4%	0%		20%	0%	
Adj. Gross profit**	2,496	2,096	19%	940	832	13%	1,556	1,264	23%
Adj. Gross profit margin**	51.4%	55.5%	-4.1%p	61.5%	62.9%	-1.4%p	46.8%	51.5%	-4.7%p
Adj. EBITA**	610	635	-4%	49	153	-68%	600	532	13%
Adj. EBITA margin**	12.6%	16.8%	-4.2%p	3.2%	11.6%	-8.4%p	18.0%	21.7%	-3.7%p
Non-recurring items	-111	0		-43	0		-68	0	
Adj. Earnings per share (EPS)***	3.17	3.55	-11%						
Free cash flow excl. M&A	-412	510	-922	-326	123	-449	49	371	-322

<sup>\*</sup> Including "Other", \*\* Excluding non-recurring items (DKK -54 million in COGS in GN Audio, DKK -14 million in OPEX in GN Audio, DKK -16 million in COGS in GN Hearing and DKK -27 million in OPEX in GN Hearing), \*\*\* Excluding non-recurring items (DKK -111 million) and amortization of acquires intangible assets

# Financial highlights

DKK million	Q2	Q2	YTD	YTD	Full year
	2022	2021	2022	2021	2021
	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(aud.)
GN Hearing					
Revenue Revenue growth Organic growth	1,529	1,322	2,866	2,556	5,332
	16%	85%	12%	26%	13%
	4%	95%	3%	34%	16%
Gross profit margin EBITA* EBITA margin*	60.4%	62.9%	60.2%	62.6%	63.8%
	6	153	-64	251	643
	0.4%	11.6%	-2.2%	9.8%	12.1%
ROIC (EBITA*/Average invested capital)	4%	9%	4%	9%	9%
Free cash flow excl. M&A Cash conversion (Free cash flow excl. M&A/EBITA*)	-326	123	-501	-81	198
	NA	80%	NA	-32%	31%
GN Audio					
Revenue growth Organic growth	3,328	2,456	5,850	5,332	10,443
	36%	26%	10%	48%	20%
	10%	32%	-12%	55%	22%
Gross profit margin EBITA* EBITA margin*	45.1%	51.5%	42.9%	51.5%	50.6%
	532	532	677	1,246	2,164
	16.0%	21.7%	11.6%	23.4%	20.7%
ROIC (EBITA*/Average invested capital)	21%	94%	21%	94%	79%
Free cash flow excl. M&A  Cash conversion (Free cash flow excl. M&A/EBITA*)	49	371	-91	809	1,288
	9%	70%	-13%	65%	60%
GN Store Nord					
Revenue Revenue growth Organic growth	4,857	3,778	8,716	7,888	15,775
	29%	42%	10%	40%	17%
	8%	49%	-7%	47%	20%
Gross profit margin EBITA* EBITA margin* Profit (loss) before tax Effective tax rate	49.9%	55.5%	48.6%	55.1%	55.0%
	499	635	515	1,388	2,619
	10.3%	16.8%	5.9%	17.6%	16.6%
	325	552	98	1,164	2,271
	21.5%	21.4%	21.4%	21.3%	21.2%
ROIC (EBITA*/Average invested capital) Earnings per share, basic (EPS) Earnings per share, fully diluted (EPS diluted)	11%	29%	11%	29%	25%
	1.89	3.29	0.40	6.96	13.63
	1.89	3.25	0.40	6.87	13.49
Free cash flow excl. M&A	-412	510	-969	488	702
Cash conversion (Free cash flow excl. M&A/EBITA*)	-83%	80%	-188%	35%	27%
Equity ratio  Net interest-bearing debt  Net interest-bearing debt (period-end)/EBITDA  Share buybacks**	22.6% 14,966 6.8	33.9% 4,408 1.3 408	22.6% 14,966 6.8	33.9% 4,408 1.3 408	26.4% 5,358 1.8 1,166
Outstanding shares, end of period (thousand) Average number of outstanding shares (thousand) Average number of outstanding shares, fully diluted (thousand) Treasury shares, end of period (thousand) Share price at the end of the period Market capitalization	127,750	129,113	127,750	129,113	127,718
	127,750	129,612	127,737	129,519	128,816
	128,024	131,255	128,176	131,233	130,194
	9,444	9,063	9,444	9,063	10,458
	248.7	547.8	248.7	547.8	411.3
	31,771	70,728	31,771	70,728	52,530

 ${\sf ROIC} \ {\sf and} \ {\sf NIBD/EBITDA} \ {\sf are} \ {\sf calculated} \ {\sf based} \ {\sf on} \ {\sf EBITA} \ {\sf and} \ {\sf EBITDA} \ {\sf for} \ {\sf the} \ {\sf latest} \ {\sf four} \ {\sf quarters}$ 

<sup>\*</sup> Excluding gain (loss) on divestments of operations etc. and amortization of acquired intangible assets but including amortization of development projects and software developed in-house.

<sup>\*\*</sup> Incl. buybacks as part of share based incentive programs

# GN Hearing

16% revenue growth and 4% organic revenue growth in the Core business in Q2 2022. Launch of ReSound OMNIA, which delivers 150% improvement in speech understanding in noisy environments

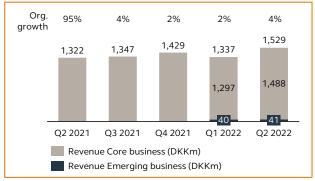
### Highlights Q2 2022

- GN Hearing delivered revenue growth of 16% in Q2 2022, of which 4% was organic. The growth was driven by strong performance in Europe while negatively impacted by COVID-19 restrictions in China and consumer sentiment in the US. Adj. EBITA margin was 6.6% in the Core business driven by higher freight and material costs, investments in launch activities and the development in FX
- The Emerging business, primarily Lively, delivered another strong quarter with 79% organic revenue growth. EBITA was DKK -49 million
- Free cash flow excl. M&A was DKK -326 million driven by the lower reported earnings level and investments in growth opportunities
- ReSound OMNIA, announced on August 16, addresses the No. 1 hearing aid challenge: hearing speech in noise.
   ReSound OMNIA delivers an 150% improvement in speech understanding in noisy environments
- Our first custom rechargeable hearing aids, "Custom made by ReSound", launched in June 2022
- Financial guidance confirmed for the lower end of the guidance range

#### Revenue

GN Hearing delivered organic revenue growth of 4% in Q2 2022 driven by strong performance in Europe while negatively impacted by COVID-19 restrictions in China and consumer sentiment in US. Revenue growth was 16% including around 8% impact from the development in foreign exchange rates and around 4% impact from M&A, reflecting the Lively acquisition. The Emerging business (Lively) delivered 79% organic revenue growth. In H1 2022, GN Hearing delivered 3% organic revenue growth.

GN Hearing revenue development



### **North America**

The hearing aid market in North America was soft in Q2 2022 reflecting a lower consumer sentiment, with volumes slightly below Q2 2021. GN Hearing's organic revenue growth in North America was -9% driven by solid

performance in the independent market offset by the performance in the VA and the negative ASP development in Costco. Revenue growth was 5% including around 12% impact from the development in foreign exchange rates and 2% impact from M&A. In H1 2022, GN Hearing delivered organic revenue growth of -4% in North America.

### Europe

In Europe, GN Hearing delivered strong organic revenue growth of 25% driven by Germany and Southern Europe. The growth was positively impacted by larger than normal revenue from GN Hearing's key strategic partner, Cochlear. Revenue growth was 37% including around 1% impact from the development in foreign exchange rates and 11% impact from M&A reflecting a retail ownership in transition. In H1 2022, GN Hearing delivered organic revenue growth of 14% in Europe.

#### **Rest of World**

The Rest of World region continued to be impacted by COVID-19, depending on the level of local restrictions across countries, with especially China and to a smaller extent Korea having restrictions during Q2 2022. Despite the severe impact from COVID-19 in China, organic revenue growth in the Rest of World region was 9%. Like Europe, the growth was positively impacted by larger than normal revenue from GN Hearing's key strategic partner, Cochlear. Revenue growth was 15% including around 6% impact from the development in foreign exchange rates. In H1 2022, GN Hearing delivered organic revenue growth of 6% in the Rest of World region.

### Earnings and other financial highlights

Adj. gross profit reached DKK 940 million in Q2 2022 corresponding to an adj. gross margin of 61.5% compared to 62.9% in Q2 2021. The adj. gross margin is negatively impacted by elevated freight costs, increased material costs, the development in VA and Costco as well as mix effects. In order to mitigate the impact from increasing material costs, pricing initiatives were put into place during Q1 2022, with some positive impact seen in Q2 2022. In H1 2022, GN Hearing delivered an adj. gross margin of 60.9%.

GN Hearing continued to take prudent OPEX measures to manage costs. Due to investments in launch activities and the consolidation of the Lively acquisition, adj. OPEX increased by 31% compared to Q2 2021. Adj. selling and distribution costs increased by 55% reflecting Lively, retail in transition, additional launch costs and FX. Adj. general and administrative expenses decreased by 8% in Q2 2022 compared to Q2 2021. Adj. R&D costs decreased by 10%

compared to Q2 2021 primarily driven by timing effects. The incurred development costs increased by 19%. Other operating income amounted to DKK -47 million in Q2 2022 compared to DKK -2 million in Q2 2021 due to the development in FX. In H1 2022, adj. OPEX increased by 29% compared to H1 2021. GN Hearing's adj. EBITA was DKK 49 million, with the Core business delivering adj. EBITA of DKK 98 million corresponding to an adj. EBITA margin of 6.6% including a negative impact from the development in FX. The Emerging business, primarily Lively, delivered an EBITA of DKK -49 million. Reported EBITA amounted to DKK 6 million reflecting non-recurring items of DKK -43 million in Q2 2022. In H1 2022, the adj. EBITA margin in the Core business was 4.5%, while the adj. EBITA margin in GN Hearing was 0.3%.

GN Hearing adj. EBITA development



The return on invested capital (ROIC) was 4% in Q2 2022, while free cash flow excl. M&A was DKK -326 million in Q2 2022 compared to DKK 123 million in Q2 2021, mainly driven by lower reported EBITA as a reflection of Lively and launch activities. Additionally, GN Hearing has invested in growth through financial support agreements related to expansion of share of wallet with selected ReSound and Beltone partners. Cash flow from M&A activities amounted to DKK -216 million, reflecting a European retail ownership in transition. GN's strategy related to hearing aid retail is unchanged and GN refrains from forward integration. In H1 2022, free cash flow excl. M&A was DKK -501 million.

# Business highlights Custom made by ReSound

During Q2 2022, GN Hearing launched our first custom rechargeable hearing aids, Custom made by ReSound, offering the most advanced technology in a stylish design. It provides all day comfort and streaming with outstanding sound quality even in the toughest listening environments. Roll-out began by the end of June 2022, starting in the US.

#### ReSound OMNIA

On August 16, 2022, GN Hearing announced its new product platform, ReSound OMNIA, a new hearing aid platform that will set a new standard in hearing technology and improve how people interact with the world around them. ReSound OMNIA provides significantly better hearing in noisy environments and has been engineered and proven to deliver

150% improvement in speech understanding compared to current hearing aids. Coupled with optimal comfort and seamless connection to devices, these advances give people living with hearing loss a solution that will help them hear even the finest details of sound more easily.

### Update on OTC

Following the announcement from FDA on August 16, it is currently expected that the OTC market will open by October 2022. GN Hearing is strongly positioned with Jabra Enhance Plus and GN will seek to register the product as an OTC product, allowing consumers to buy the revolutionary product online and in retail stores, including Best Buy.

### Restoring profitability and non-recurring items

As communicated, GN Hearing expects the Core business to restore profitability to an EBITA margin of more than 20% in 2024, driven by above-market revenue growth and several operational initiatives, primarily related to the supply chain. To accelerate the initiatives and restore profitability, GN Hearing will incur DKK ~ -150 million in non-recurring items in 2022. For Q2 2022, non-recurring items amounted to DKK-43 million, translating into DKK -72 million in H1 2022.

GN Hearing non-recurring items

(DKK million)	Q2 2022	YTD 2022
Revenue	-	-
Production costs	-16	-19
Gross profit	-16	-19
Development costs	-4	-7
Selling and distribution costs	-10	-28
Management and administrative expenses	-13	-18
Other operating income and costs, net	-	-
EBITA	-43	-72

With the focus to digitalize, simplify and automate the supply chain, it has been decided to outsource GN Hearing's UK distribution setup to an external partner operating out of the Netherlands. The associated non-recurring costs will be booked in H2 2022.

### Market development

The hearing aid market has in general recovered and is expected to return to historical volume growth levels in 2022, however with continued differences across channels and countries. The ASP development in the quarter was negative, impacted by channel and country mix. We continue to believe that the fundamentals of the hearing aid market are intact.

#### Management quote

"In Q2, GN Hearing delivered solid revenue growth despite soft market conditions in the US and COVID-19 restrictions in China. Our innovative R&D engine is at full speed with five exciting products launched this year, the most recent being ReSound OMNIA which delivers an outstanding 150% improvement in speech understanding in noise. GN Hearing now offers a fresh and very strong portfolio of solutions addressing the diverse needs, experiences, and desires people have when handling their hearing difficulties."

Gitte Aabo, CEO of GN Hearing

# GN Audio

36% revenue growth and 10% organic revenue growth in Q2 2022 driven by strong B2B Enterprise performance despite constraints from an improving yet challenging global supply chain situation

### Highlights Q2 2022

- GN Audio delivered revenue growth of 36% in Q2 2022, of which 10% was organic, driven by 18% organic revenue growth in the B2B Enterprise segment despite constraints from an improving yet challenging global supply chain situation. The growth was negatively impacted by a -25% organic revenue growth in the Consumer business, which now accounts for less than 20% of GN Audio organic
- SteelSeries delivered organic revenue growth of -30% while gaining market share in a significantly declining market, impacted by a challenged supply chain and lower consumer sentiment
- Adj. EBITA margin was 18.0%, reflecting investments in growth opportunities, higher freight and material costs, the development in FX and the consolidation of SteelSeries
- Free cash flow excl. M&A was DKK 49 million reflecting strong execution in a challenging environment but offset by inventory build-up of critical components and trade receivables
- Financial guidance revision to reflect consumer sentiment: Significant reduction of SteelSeries organic revenue guidance; reduction of GN Audio organic revenue growth guidance due to Consumer business sentiment; and revision of adj. EBITA margin primarily due to FX

### Revenue

GN Audio delivered 10% organic revenue growth in Q2 2022 on top of the 32% organic revenue growth delivered in Q2 2021. The growth was driven by 18% organic revenue growth in B2B Enterprise despite constraints from an improving yet challenging global supply chain situation. The growth was negatively impacted by a -25% organic revenue growth in the Consumer business, which now accounts for less than 20% of GN Audio organic. GN Audio continues to experience a very strong B2B Enterprise order backlog. SteelSeries delivered organic revenue growth of -30% while gaining market share in a significantly declining market, impacted by a challenged supply chain and lower consumer sentiment.





**GN** Making Life Sound Better

Revenue growth was 36% including a 20% impact from M&A, reflecting SteelSeries. The impact from the development in foreign exchange rates was around 6%. In H1 2022, GN Audio delivered organic revenue growth of -12%, while SteelSeries delivered -32%.

#### **North America**

In North America, GN Audio delivered -5% organic revenue growth for the region on a high comparison base of 55% in Q2 2021. Revenue growth was 40% including around 31% impact from M&A and around 14% impact from development in foreign exchange rates. In H1 2022, GN Audio delivered -15% organic revenue growth in North America.

### Europe

In Europe, GN Audio delivered organic revenue growth of 22% compared to 20% organic revenue growth in Q2 2021 with strong performance in, among other, Germany and the UK. Revenue growth was 33% including around 10% impact from M&A and around 1% impact from the development in foreign exchange rates. In H1 2022, GN Audio delivered -12% organic revenue growth in Europe.

### **Rest of World**

In the Rest of World region, GN Audio delivered 0% organic revenue on top of 32% organic revenue growth in Q2 2021. In the Rest of World region, strong performance was in particular seen in Korea and India. Revenue growth was 33% including around 26% impact from M&A and around 7% impact from the development in foreign exchange rates. In H1 2022, GN Audio delivered -7% organic revenue growth in the Rest of World region.

### Earnings and other financial highlights

GN Audio delivered an adj. gross margin of 46.8% in Q2 2022 compared to 51.5% in Q2 2021, driven by a negative impact from the elevated level of freight, increased material costs, development from foreign exchange rates and the consolidation of SteelSeries. Reported gross margin was 45.1%, reflecting non-recurring items of DKK -54 million in non-cash PPAs related to the SteelSeries acquisition. In order to mitigate the impact from increasing material costs, GN Audio initiated price increases across the B2B Enterprise portfolio during Q1 2022, but with only limited effect in Q2 2022 due to the large order backlog. In H1 2022, the adj. gross margin was 46.2%.

GN Audio's adj. OPEX was DKK 956 million in Q2 2022, reflecting a 31% increase compared to Q2 2021 primarily driven by the consolidation of SteelSeries. Selling and

distribution costs increased by 44%, while adj. general & administrative costs increased 57%, mainly driven by the consolidation of SteelSeries. Investments into R&D was flat compared to Q2 2021. In H1 2022, adj. OPEX increased by 16%. GN Audio's adj. EBITA ended at DKK 600 million in Q2 2022, translating into an adj. EBITA margin of 18.0%, compared to 21.7% in Q2 2021. The development reflects the gross margin development due to increasing freight and production costs, the consolidation of SteelSeries and the development in FX. Reported EBITA was DKK 532 million, reflecting DKK -68 million in non-recurring items related to the acquisition of SteelSeries. In H1 2022, GN Audio delivered an adj. EBITA margin of 16.5%.

GN Audio adj. EBITA development



The return on invested capital (ROIC) was 21% in Q2 2022 compared to 94% in Q2 2021, driven by the lower reported EBITA as ROIC is calculated based on a 12-months rolling EBITA. The invested capital has increased significantly due to the goodwill recognition from the SteelSeries acquisition. Free cash flow excl. M&A was DKK 49 million in Q2 2022 compared to DKK 371 million in Q2 2021, driven by slightly lower reported EBITA, inventory build of certain critical components and timing of trade receivables. In H1 2022, free cash flow excl. M&A was DKK -91 million.

### **Business highlights**

### Launches and product roadmap

In order to mitigate the component shortages, GN Audio continued during Q2 to execute on several initiatives to strengthen the portfolio, including re-engineering of certain high-volume products. The first re-engineered products were shipped by the end of June. GN Audio continues to focus on bringing best in class innovation to market and a strong R&D product roadmap is in place with innovative and industry-leading product launches in H2 2022, in line with the historical launch cadence.

On May 24, SteelSeries announced the launch of a new highend gaming headset series, Arctis Nova Pro. Several years in the making, the goals were to challenge the status quo, alleviate pain points in gaming, and design the ultimate sound experience. Crafted from the ground up, the Arctis Nova Pro series produces a new level of excellence for high fidelity audio, Al-powered voice clarity, and all-day comfort with sleek Danish design aesthetics.

On June 21, SteelSeries announced the launch of the Apex Pro Mini & Apex Pro Mini Wireless Keyboard building on the award-winning Apex line of keyboards. The 60% form factor with OmniPoint 2.0 has an 11x faster response time, 10x faster actuation, and is 2x more durable than standard mechanical switches.

### SteelSeries integration and non-recurring items

The SteelSeries integration is progressing well. GN Audio continues to expect annual run-rate of operational synergies of around DKK 150 million by the end of 2022 and around half is expected in 2022. In addition, future revenue synergies are expected. During Q2 2022, GN booked non-recurring items related to the SteelSeries acquisition of DKK -68 million, of which DKK -54 million was booked as COGS (non-cash PPAs) and DKK -14 million was recognized as general and administrative expenses. In 2022, GN Audio continues to expect total transaction and integration costs of around DKK -200 million, and non-cash PPAs of around DKK -200 million.

### GN Audio non-recurring items

Q2 2022	YTD 2022
-	-
-54	-196
-54	-196
-	-
-	-
-14	-91
-	-
-68	-287
	-54 -54 

### Current global supply chain situation

As previously communicated, certain components are in global shortage impacting many industries. In Q2 2022, the global supply situation saw an improving trend but continued to be challenging. We continue to expect further supply easing in the coming quarters.

### Market development

In Q2 2022, the demand in GN Audio's core addressable Enterprise market continued to be strong driven by flexible working, significant uptake of Unified Communications platforms and other attractive megatrends. The consumer and gaming gear markets experienced softness due to lower consumer sentiment. For the coming years, GN Audio expects that the markets will continue its favorable trends and that the overall addressable market will grow at around 10% in value when assuming stable macroeconomics and supply situation.

### Management quote

"GN Audio delivered strong growth in the B2B Enterprise business on top of the very high comparison base from last year, thanks to strong execution from our dedicated teams across the world. Right now, we are seeing an easing of the component situation but we are still constrained, and supply continue to run below demand. Consumer sentiment is low impacting the markets in which our Consumer business and SteelSeries operate, but the demand for our Enterprise products continues to be very strong."

René Svendsen-Tune, CEO of GN Audio

# GN Store Nord

### Highlights Q2 2022

- In Q2 2022, GN delivered 29% revenue growth, of which 8% was organic, leading to a revenue of DKK 4,857 million. A strong improvement of DKK 1 billion compared to Q1 2022
- The global supply chain situation is improving, but continues to be challenging
- Adj. EBITA was DKK 610 million and free cash flow excl.
   M&A was DKK -412 million driven by net working capital and investments in growth opportunities
- Adj. Leverage ended at 5.7x, reflecting M&A activities and timing effects of the earnings profile
- August 17, GN signed mandate documents with its commercial banking group for a three-year EUR 520 million loan to cover its short-term funding requirements

#### Revenue

GN delivered 8% organic revenue growth in Q2 2022 on top of the 49% organic revenue growth in Q2 2021. Revenue growth was 29% including around 14% impact from M&A, reflecting Lively and SteelSeries. The impact from the development in foreign exchange rates was around 7%. In H1 2022, GN delivered organic revenue growth of -7%, while revenue growth was 10%.

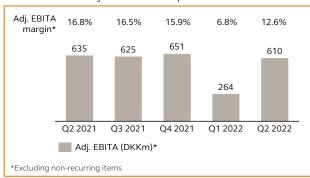
GN Store Nord revenue development



### Earnings and other financial highlights

EBITA in Other amounted to DKK -39 million in Q2 2022, compared to DKK -50 million in Q2 2021 due to prudent cost management. GN Store Nord's adj. EBITA was DKK 610 million compared to DKK 635 million in Q2 2021, primarily driven by the global supply chain situation, a lower profitability in GN Hearing and the consolidation of SteelSeries and Lively. This corresponds to an adj. EBITA margin of 12.6% in Q2 2022 compared to 16.8% in Q2 2021. Reported EBITA was DKK 499 million, reflecting non-recurring items of DKK -111 million due to supply chain initiatives in GN Hearing and the non-recurring items related to SteelSeries. In H1 2022, GN delivered an adj. EBITA margin of 10.0%.

GN Store Nord adj. EBITA development



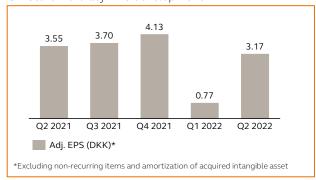
In Q2 2022, amortization of acquired intangible assets amounted to DKK -96 million compared to DKK -42 million reflecting the consolidation of SteelSeries. Financial items were DKK -77 million in Q2 2022 compared to DKK -12 million in Q1 2022, driven by the financing of SteelSeries. In Q2 2022, share of profit (loss) in associates was DKK 5 million compared to DKK -20 million in Q2 2021.

The adj. profit before tax was DKK 436 million in Q2 2022 (reported profit before tax was DKK 325 million) compared to DKK 552 million in Q2 2021. The effective tax rate was 21.5%, translating into an adj. net profit of DKK 342 million in Q2 2022 (reported net profit of DKK 255 million) compared to DKK 434 million in Q2 2021. In H1 2022, adj. net profit was DKK 373 million.

Free cash flow excl. M&A was DKK -412 million in Q2 2022 compared to DKK 510 million in Q2 2021, mainly driven by the lower reported earnings, the investments in growth through financial support agreements, inventory build-up of critical components and trade receivables. Cash flow from M&A activities amounted to DKK -216 million, reflecting a European retail ownership in transition, to which GN Hearing is a key partner.

Adj. earnings per share (Adj. EPS), was DKK 3.17 in Q2 2022 compared to DKK 3.55 in Q2 2021. In H1 2022, GN delivered an adj. earnings per share of DKK 3.95.

GN Store Nord adj. EPS development



By the end of Q2 2022, equity in GN Store Nord amounted to DKK 6,638 million compared to DKK 6,016 million in Q1 2022. The increase was driven by the net profit generated in the quarter.

### Capital structure

Net interest-bearing debt was DKK 14,966 million by the end of Q2 2022 compared to DKK 14,227 million in Q1 2022, which was primarily driven by investment in growth opportunities through financial support agreements and the European retail ownership in transition. As a result, the adj. leverage ended at 5.7x reflecting the debt development and the flat development in adj. 12-months rolling EBITDA. Reported leverage ratio was 6.8x reflecting the DKK -404 million non-recurring items.

By the end of Q2 2022, GN had cash and cash equivalents of DKK 560 million. Moreover, on August 17, GN signed mandate documents with its commercial banking group for a three-year EUR 520 million loan to cover its short-term funding requirements. Finalization of the loan will be subject to final agreement on customary long form documentation.

With the recent M&A activity and in line with expectations, GN Store Nord's financial leverage ratio is currently above the long-term leverage target of 1-2x NIBD/EBITDA. As a result, GN Store Nord will focus on de-leveraging to be within its capital structure policy again. Reflecting the lower consumer sentiment, GN now expects to de-leverage to our long-term leverage target by end of 2024. As a consequence, GN Store Nord's share buyback program has been paused for the time being.

During H1 2022, GN distributed DKK 214 million to shareholders through the annual dividend payment. In March 2022, GN paid out DKK 1.55 per share in respect of the fiscal year 2021, as approved at the Annual General Meeting in 2022.

In line with the last couple of years, GN continues to proactively secure a diversified funding profile. The diverse sources of financing now available to GN include the convertible bond market (via the listed convertible bond), traditional bonds (via the Euro Medium-Term Note program), the short-term Euro Commercial Paper Program, bilateral loan facilities provided by EIB, KfW and the commercial banking group as well as uncommitted bank facilities including overdraft lines.

### Foreign exchange exposure

GN has hedged a substantial part of the expected net cashflow in foreign currencies to secure the EBITA contribution of the material trading currencies for the next 12 months across both GN Hearing and GN Audio.

# Financial guidance 2022

Guidance revision to reflect consumer sentiment: Significant reduction of SteelSeries guidance; reduction of GN Audio organic revenue growth guidance driven by Consumer business sentiment; revision of GN Audio adj. EBITA margin primarily driven by FX; GN Hearing confirming the lower end of the guidance range. Consequently, GN Store Nord now expects growth in adj. EPS between -10% to 0%

Financial guidance 2022 (previous)

	Organic revenue growth	Adjusted EBITA margin <sup>3)</sup>	Non-recurring items (DKK million) 4)	Growth in adjusted EPS <sup>5)</sup>
GN Hearing		_		
- Core business organic	5-10%	~14%	~ -150	
- Emerging Business <sup>1)</sup> (DKK million)		~ -190		
GN Audio <sup>2)</sup>		~20%	~ -400	
- GN Audio organic	>5%			
- SteelSeries	>10%			
Other (DKK million)		~ -190		
GN Store Nord				>10%

Financial guidance 2022 (Updated as of August 17)

	Organic revenue growth	Adjusted EBITA margin <sup>3)</sup>	Non-recurring items (DKK million) 4)	Growth in adjusted EPS <sup>5)</sup>
GN Hearing				
- Core business organic	5-8%	~14%	~ -150	
- Emerging Business <sup>1) 8)</sup> (DKK million)		~ -200		
GN Audio <sup>2) 8)</sup>		17-18%	~ -400	
- GN Audio organic <sup>6)</sup>	0-5%			
- SteelSeries <sup>7)</sup>	> -25%			
Other (DKK million)		~ -190		
GN Store Nord				-10% to 0%

Note 1) Emerging Business mainly includes the Lively acquisition

Note 2) The SteelSeries organic revenue growth will be reported as M&A growth for GN Audio

Note 3) Excluding non-recurring items

Note 4) Non-recurring items in GN Hearing primarily related to supply chain investments (DKK  $\sim$  -150m) and in GN Audio related to transaction and integration costs (DKK  $\sim$  -200m) as well as non-cash PPAs (DKK  $\sim$  -200m), associated with SteelSeries

Note 5) Compared to 2021 adjusted EPS (excluding non-recurring items and amortization and impairment of acquired intangible assets) of DKK 15.29

Note 6) The growth assumption for the Enterprise business, which accounts for more than 80% of the GN Audio organic business, is unchanged and the Enterprise business is still expected to grow double-digit in H2 2022. The market in which the Consumer business operates is now expected to decline ~25% in 2022 due to lower consumer sentiment resulting in a significant negative growth assumption for the GN Audio Consumer business in 2022

Note 7) Addressable gaming gear market is now estimated to decline ~25% in 2022 to reflect consumer sentiment

Note 8) Reflecting updated FX assumptions for 2022 following the significant appreciation of the USD

Financial guidance based on foreign exchange rates as of August 17, 2022

### Primary risk factors in relation to the financial guidance

Due to the COVID-19 pandemic, the global supply situation and consumer sentiment – which impacts GN in many ways – it must be stressed that the basic assumptions behind the guidance remain more uncertain than normal. The situation is impacting GN's operational performance, predictability and visibility across markets, channels and supply chain.

### Forward-looking statements

The forward-looking statements in this report reflect the management's current expectations of certain future events and financial results. Statements regarding the future are, naturally, subject to risks and uncertainties, which may result in considerable deviations from the outlook set forth. Furthermore, some of these expectations are based on assumptions regarding future events, which may prove incorrect. Changes to such expectation and assumptions will not be disclosed on an ongoing basis, unless required pursuant to general disclosure obligations to which GN is subject.

Factors that may cause actual results to deviate materially from expectations include – but are not limited to – general economic developments and developments in the financial markets, technological developments, changes and amendments to legislation and regulations governing GN's markets, changes in the demand for GN's products, competition, fluctuations in sub-contractor supplies and developments in ongoing litigation (including but not limited to class action and patent infringement litigation in the United States).

Due to the COVID-19 situation – which impacts the company in many different ways – it must be stressed that the basic assumptions behind the guidance remain significantly more uncertain than normal.

# Additional information

### Teleconference

GN will host a teleconference at 11.00 am CEST on August 18, 2022. Please visit www.gn.com to access the teleconference. Presentation material will be available on the website approximately one hour prior to the start of the teleconference.

#### Financial calendar 2022

Interim Report Q3 2022:

November 11, 2022

Note: As it appears from this report, GN's Q2 2022 interim report has been pre-released on August 17, 2022, i.e. one day earlier than originally planned in the financial calendar 2022. All other dates in the financial calendar 2022 remain unchanged.

### Forward-looking statements

The forward-looking statements in this report reflect the management's current expectations of certain future events and financial results. Statements regarding the future are, naturally, subject to risks and uncertainties, which may result in considerable deviations from the outlook set forth. Furthermore, some of these expectations are based on assumptions regarding future events, which may prove incorrect. Changes to such expectation and assumptions will not be disclosed on an ongoing basis, unless required pursuant to general disclosure obligations to which GN is subject.

Factors that may cause actual results to deviate materially from expectations include – but are not limited to – general economic developments and developments in the financial markets, technological developments, changes and amendments to legislation and regulations governing GN's markets, changes in the demand for GN's products, competition, fluctuations in sub-contractor supplies and developments in ongoing litigation (including but not limited to class action and patent infringement litigation in the United States).

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GN Store Nord A/S Lautrupbjerg 7 2750 Ballerup Denmark Company reg. no. 24257843

# Content Financial statements

### Financial statements

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### Quarterly reporting by segment

Common   C	Quarterly reporting by segment									Full year
Revenue  1 324 1322 1347 1423 1327 1458 1525 2556 2665 5337 Fold 1 372 1458 1322 1447 1423 1327 1525 2556 2665 5337 Fold 1 372 1458 1322 1447 1423 1327 1525 2557 2665 5327 Fold 1 372 1458 1458 1458 1458 1458 1458 1458 1458	DKK million									2021
Chi Segaratry 1,222 1,322 1,325 1,32										
Second   1988	GN Hearing	1,234	1,322	1,347	1,429	1,337	1,529	2,556	2,866	5,332
College										
Section   Sect		10/	0.50/	40/	20/	20/	40/	2.40/	70/	160/
Company   Comp	GN Audio	82%	32%	1%	-4%	-30%	10%	55%	-12%	22%
6th seizman		46%	49%	2%	-2%	-21%	8%	4/%	-1%	20%
Consequent content	GN Hearing		832	891			924	1,601		3,400
CAMPAIRM										
Section   Sect	Gross profit margin									
Development costs						59.9% 39.9%				
Charle   1-30	Total	54.7%	55.5%	55.8%	54.2%	46.8%	49.9%	55.1%	48.6%	55.0%
CHA Audin		-139	-154	-155	-131	-138	-142	-293	-280	-579
Total 92 349 337 331 348 324 721 672 1,389 Settling and distribution costs and administrative expenses etc. Bit life arm of the cost of th	GN Audio			-173			-166	-367	-355	-725
CALL PRIMARY  CA				-337						-1,389
Other		-532	-525	-563	-558	-733	-776	-1.057	-1.509	-2.178
Total	GN Audio	-567	-564	-575 -27	-687	-672	-804	-1,131	-1,476	-2,393
GN Hearing 98 153 173 219 -70 6 251 64 64 64 64 64 64 64 64 64 64 64 64 64										-4,674
Shape   Shap		98	153	173	219	-70	6	251	-64	643
Total   Page	GN Audio	714	532	474	444	145	532	1,246	677	2,164
CAL Plearing										2,619
Shadido		7 0%	11.6%	12.8%	15.3%	-5 2%	0.4%	0.8%	-2.2%	12.1%
Deprecation and software amortization	GN Audio	24.8%	21.7%	19.4%	16.6%	5.7%	16.0%	23.4%	11.6%	20.7%
GM Hearing 42 411 40 -40 -38 411 83 -79 1-103 1-104 Accordance 19 1-105 -105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 429 1-105 -106 -113 -118 -126 -210 -244 -220 1-105 -106 -113 -118 -126 -210 -244 -220 1-105 -106 -113 -118 -126 -210 -106 -118 -126 -210 -210 -244 -220 -246 -220 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -246 -256 -257 -256 -256 -256 -256 -256 -256 -256 -256		18.3%	16.8%	16.1%	15.1%	0.4%	10.3%	17.0%	5.9%	10.0%
Cher	GN Hearing	-42								
EBITA   140   194   213   259   322   47   334   15   966   968	Other *	-30	-33	-32	-36	-35	-37	-63	-72	-131
GM Hearing H40 194 213 259 32 47 334 15 806 GM Audio 747 563 508 481 190 580 1310 770 2.299 170 47 47 73 31 124 2 14 2 2 46 25 557 7081 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		-105	-105	-106	-113	-118	-126	-210	-244	-429
Other*         .29         .17         .44         .7         .24         .2         .46         .26         .57           Total         858         740         .717         .733         .134         625         .1,598         .793         .034           EBITA         .753         .635         .611         .603         .103         .196         .83         .119         .266         .261         .261         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .263         .261         .262         .262         .263         .263         .261         .263         .263         .263         .261         .262         .263         .263         .263         .263         .263         .263         .263         .263         .263         .263	GN Hearing		194	213	259	-32		334		806
EBITA   Fig.   Fig.   Fig.   EBITA   Fig.   EBITA   Fig.	Other *	-29	-17	-4	-7	-24	-2	-46	-26	-57
Amortization and impairment of acquired intangible assets										
Sperating profit (loss)   Sea	Amortization and impairment of acquired intangible assets		-42		-103	-103	-96	-83	-199	-226
Financialitems   99   -12   -13   34   -156   77   -111   233   90     Profit (loss) before tax   612   552   567   540   -227   325   1,164   98   2,271     Tax on profit (loss)   482   434   446   428   -178   255   916   77   1,790     Balance sheet   Profit (loss)   78   78   78   78   78   78   78   7		712		571						
Profit (loss) before tax										
Profit (loss)										
Balance sheet   Development projects   Solution   Sol										
Development projects   1,019   1,001   989   1,014   1,026   1,045   1,001   1,045   1,014   1,026   1,045   1,001   1,045   1,014   1,026   1,045   1,001   1,045   1,014   1,026   1,045   1,001   1,045   1,014   1,026   1,045   1,001   1,045   1,014   1,016   1,016		482	434	446	428	-1/8	255	916	- //	1,790
GN Audio Other*         508 bit 13 bit 12 bit 10 bit 1574         708 bit 1574	Development projects	1.010	1.001	000	1.014	1.026	1.045	1 001	1.045	1.014
Total   1,514   1,574   1,634   1,713   1,878   1,964   1,574   1,964   1,713   1,713   1,878   1,964   1,574   1,964   1,713   1,713   1,878   1,964   1,574   1,964   1,713   1,713   1,878   1,964   1,574   1,964   1,713   1,713   1,878   1,964   1,574   1,964   1,713   1,713   1,878   1,964   1,574   1,713   1,878   1,964   1,574   1,713   1,713   1,878   1,964   1,574   1,713   1,713   1,878   1,964   1,574   1,713   1,713   1,878   1,964   1,574   1,713   1,713   1,714   1,574   1,71	GN Audio	508	585	655	708	859	925	585	925	708
GN Hearing 677 675 683 743 770 816 675 816 743 700 700 100 100 100 100 100 100 100 100										1,713
SA Audio   939   1,049   1,019   1,205   2,012   2,282   1,049   2,282   1,205   1,041   1,041   1,042   1,948   2,782   3,098   1,724   3,098   1,948   1,948   1,040   1,0		677	675	603	7.42	770	04.5	675	046	7.40
Trade receivables GN Hearing 987 1,020 1,111 1,124 1,144 1,262 1,020 1,262 1,124 GN Audio 1,670 1,721 2,057 2,169 1,975 2,890 1,721 2,890 2,169 0ther * - 2 2 2 - 2 2 2 2 2 2 2 2 2 2 2 2 2 2	GN Audio Č	939	1,049	1,019	1,205	2,012	2,282	1,049	2,282	1,205
GN Hearing       987       1,020       1,111       1,124       1,144       1,262       1,020       1,262       1,124         GN Audio       1,670       1,721       2,057       2,169       1,975       2,890       1,721       2,890       2,169         Other *       -       2       2       -       2 <t< td=""><td></td><td>1,616</td><td>1,/24</td><td>1,/02</td><td>1,948</td><td>2,/82</td><td>3,098</td><td>1,/24</td><td>3,098</td><td>1,948</td></t<>		1,616	1,/24	1,/02	1,948	2,/82	3,098	1,/24	3,098	1,948
Other*         2 <td>GN Hearing</td> <td></td> <td>1,020</td> <td>1,111</td> <td>1,124</td> <td>1,144</td> <td>1,262</td> <td>1,020</td> <td>1,262</td> <td>1,124</td>	GN Hearing		1,020	1,111	1,124	1,144	1,262	1,020	1,262	1,124
Net working capital         785         862         883         1,010         1,036         1,078         862         1,010           GN Hearing         652         662         783         837         1,646         2,021         662         2,021         837         1,010         662         2,021         662         2,021         837         1,010         662         2,021         662         2,021         837         1,010         662         2,021         662         2,021         837         1,010         662         2,021         662         2,021         837         1,010         662         2,021         662         2,021         837         1,21         662         2,021         837         1,21         662         2,021         837         1,21         662         2,021         837         1,21         662         793         1,22         1,65         -319         -136         -319         -122         1,028         -12         1,22         1,028         1,22         1,028         1,228         1,248         1,388         1,527         1,725         2,517         2,780         1,388         2,780         1,725           Free cash flow excl. M&A         8	Other *		2	2		2	2	2	2	-
GN Hearing (R) Audio (R) A		2,657	2,743	3,170	3,293	3,121	4,154	2,743	4,154	3,293
Other *         -189         -136         -149         -122         -165         -319         -136         -319         -122           Total         1,248         1,388         1,527         1,725         2,517         2,780         1,388         2,780         1,725           Free cash flow excl. M&A         8         -204         123         340         -61         -175         -326         -81         -501         198           GN Audio         438         371         281         198         -140         49         809         -91         1,288           Other *         -256         16         -128         -416         -242         -135         -240         -37         -784           Total         -22         510         493         -279         -557         -412         488         -969         702           Acquisitions and divestments of companies         -38         -1         -1         -314         -7,037         -216         -39         -7,253         -354	GN Hearing	785	862	883	1,010	1,036	1,078	862	1,078	1,010
Free cash flow excl. M&A           GN Hearing         -204         123         340         -61         -175         -326         -81         -501         198           GN Audio         438         371         281         198         -140         49         809         -91         1,288           Other *         -256         16         -128         -416         -242         -135         -240         -377         -784           Total         -22         510         493         -279         -557         -412         488         -969         702           Acquisitions and divestments of companies         -38         -1         -1         -314         -7,037         -216         -39         -7,253         -354	Other *	-189	-136	-149	-122	-165	-319	-136	-319	-122
GN Hearing     -204     123     340     -61     -175     -326     -81     -501     198       GN Audio     438     371     281     198     -140     49     809     -91     1,288       Other *     -256     16     -128     -416     -242     -135     -240     -377     -784       Total     -22     510     493     -279     -557     -412     488     -969     702       Acquisitions and divestments of companies     -38     -1     -1     -314     -7,037     -216     -39     -7,253     -354		1,248	1,388	1,527	1,725	2,517	2,780	1,388	2,780	1,725
Other *         -256         16         -128         -416         -242         -135         -240         -377         -784           Total         -22         510         493         -279         -557         -412         488         -969         702           Acquisitions and divestments of companies         -38         -1         -1         -314         -7,037         -216         -39         -7,253         -354	GN Hearing		123						-501	198
Acquisitions and divestments of companies -38 -1 -1 -314 -7,037 -216 -39 -7,253 -354	Other *	-256	16	-128	-416	-242	-135	-240	-377	-784
		-22	510	493	-279	-557	-412	488	-969	702
Free cash flow -60 509 492 -593 -7,594 -628 449 -8,222 348	Acquisitions and divestments of companies	-38	-1	-1	-314	-7,037	-216	-39	-7,253	-354
	Free cash flow	-60	509	492	-593	-7,594	-628	449	-8,222	348

<sup>\* &</sup>quot;Other" comprises Group Functions, GN Ejendomme and eliminations.

## Regional growth composition Q2 2022

	GN Hea		GN A		Consolida	
	Q2	Q2	Q2	Q2	Q2	Q2
(DKK million)	2022 (unaud.)	2021 (unaud.)	2022 (unaud.)	2021 (unaud.)	2022 (unaud.)	2021 (unaud.)
<u>,                                      </u>	475	346	1,601	1,201	<b>2,076</b>	1,547
Europe - revenue			-	•	•	
Organic growth	25%	84%	22%	20%	23%	30%
FX growth	1%	0%	1%	-1%	1%	-1%
M&A growth	11%	0%	10%	0%	10%	0%
Revenue growth	37%	84%	33%	19%	34%	29%
North America - revenue	689	658	1,069	761	1,758	1,419
Organic growth	-9%	121%	-5%	55%	-7%	80%
FX growth	12%	-19%	14%	-15%	13%	-17%
M&A growth	2%	0%	31%	0%	18%	0%
Revenue growth	5%	102%	40%	40%	24%	63%
Rest of World - revenue	365	318	658	494	1,023	812
Organic growth	9%	61%	0%	32%	4%	42%
FX growth	6%	-3%	7%	-5%	6%	-4%
M&A growth	0%	0%	26%	0%	16%	0%
Revenue growth	15%	58%	33%	27%	26%	38%
Total revenue	1,529	1,322	3,328	2,456	4,857	3,778
<b>Total revenue</b> Organic growth	<b>1,529</b> 4%	<b>1,322</b> 95%	<b>3,328</b> 10%	<b>2,456</b> 32%	<b>4,857</b> 8%	<b>3,778</b> 49%
	•		•		-	
Organic growth	4%	95%	10%	32%	8%	49%

## Regional growth composition YTD 2022

	GN He		GN A		Consolida	ted total
	YTD	YTD	YTD	YTD	YTD	YTD
(DKK million)	2022 (unaud.)	2021 (unaud.)	2022 (unaud.)	2021 (unaud.)	2022 (unaud.)	2021 (unaud.)
Europe - revenue	844	700	2,824	2,895	3,668	3,595
Organic growth	14%	24%	-12%	61%	-7%	52%
FX growth	1%	-1%	1%	-1%	1%	-1%
M&A growth	6%	0%	9%	0%	8%	0%
	21%	23%	-2%	60%	2%	51%
Revenue growth	2170	23%	-270	60%	270	31%
North America - revenue	1,330	1,229	1,860	1,496	3,190	2,725
	-4%	35%	-15%	57%	-10%	46%
Organic growth						
FX growth	9%	-12%	9%	-16%	9%	-14%
M&A growth	3%	-1%	30%	0%	18%	0%
Revenue growth	8%	22%	24%	41%	17%	32%
Rest of World - revenue	692	627	1,166	941	1,858	1,568
Organic growth	6%	42%	-7%	36%	-2%	38%
FX growth	4%	-4%	6%	-6%	5%	-5%
M&A growth	0%	0%	25%	0%	15%	0%
Revenue growth	10%	38%	24%	30%	18%	33%
Total revenue	2,866	2,556	5,850	5,332	8,716	7,888
Organic growth	3%	34%	-12%	55%	-7%	47%
FX growth	6%	-7%	4%	-7%	4%	-7%
M&A growth	3%	-1%	18%	0%	13%	0%
Revenue growth	12%	26%	10%	48%	10%	40%

### Consolidated income statement

Consolidated income statement					
	Q2 2022	02 2021	YTD 2022	YTD 2021	Full Year 2021
(DKK million)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(aud.)
Revenue	4,857	3,778	8,716	7,888	15,775
Production costs	-2,431	-1,682	-4,483	-3,543	-7,093
Gross profit	2,426	2,096	4,233	4,345	8,682
Development costs	-324	-349	-672	-721	-1,389
•	-1,225	-815	-2,242	-1,663	-1,369
Selling and distribution costs  Management and administrative expenses	-1,225	-298	-2,242 -794	-1,003	-3,464 -1,205
Other operating income and costs, net	-372 -6	-290 1	-194	-501	-1,205 15
EBITA*	499	635	515	1,388	
EDITA"	499	033	313	1,300	2,619
Amortization and impairment of acquired intangible assets	-96	-42	-199	-83	-226
Gain (loss) on divestment of operations etc.	-6	-9	-7	-9	4
Operating profit (loss)	397	584	309	1,296	2,397
· · · · · · · · · · · · · · · · · · ·					
Share of profit (loss) in associates	5	-20	22	-21	-36
Share of profit (loss) in associates Financial items	5 -77	-20 -12	22 -233	-21 -111	-36 -90
Share of profit (loss) in associates	5	-20	22	-21	-36
Share of profit (loss) in associates Financial items	5 -77	-20 -12	22 -233	-21 -111	-36 -90
Share of profit (loss) in associates Financial items Profit (loss) before tax	5 -77 <b>325</b>	-20 -12 <b>552</b>	22 -233 <b>98</b>	-21 -111 <b>1,164</b>	-36 -90 <b>2,271</b>
Share of profit (loss) in associates Financial items  Profit (loss) before tax  Tax on profit (loss)  Profit (loss) for the period	5 -77 <b>325</b> -70	-20 -12 <b>552</b> -118	22 -233 <b>98</b> -21	-21 -111 <b>1,164</b> -248	-36 -90 <b>2,271</b> -481
Share of profit (loss) in associates Financial items  Profit (loss) before tax  Tax on profit (loss)  Profit (loss) for the period  Attributable to:	5 -77 <b>325</b> -70 <b>255</b>	-20 -12 <b>552</b> -118 <b>434</b>	22 -233 <b>98</b> -21 <b>77</b>	-21 -111 <b>1,164</b> -248 <b>916</b>	-36 -90 <b>2,271</b> -481 <b>1,790</b>
Share of profit (loss) in associates Financial items  Profit (loss) before tax  Tax on profit (loss)  Profit (loss) for the period  Attributable to: Non-controlling interests	5 -77 <b>325</b> -70 <b>255</b>	-20 -12 <b>552</b> -118 <b>434</b>	22 -233 <b>98</b> -21 <b>77</b>	-21 -111 <b>1,164</b> -248 <b>916</b>	-36 -90 <b>2,271</b> -481 <b>1,790</b>
Share of profit (loss) in associates Financial items  Profit (loss) before tax  Tax on profit (loss)  Profit (loss) for the period  Attributable to:	5 -77 <b>325</b> -70 <b>255</b>	-20 -12 <b>552</b> -118 <b>434</b>	22 -233 <b>98</b> -21 <b>77</b>	-21 -111 <b>1,164</b> -248 <b>916</b>	-36 -90 <b>2,271</b> -481 <b>1,790</b>
Share of profit (loss) in associates Financial items  Profit (loss) before tax  Tax on profit (loss)  Profit (loss) for the period  Attributable to: Non-controlling interests	5 -77 <b>325</b> -70 <b>255</b>	-20 -12 <b>552</b> -118 <b>434</b>	22 -233 <b>98</b> -21 <b>77</b>	-21 -111 <b>1,164</b> -248 <b>916</b>	-36 -90 <b>2,271</b> -481 <b>1,790</b>
Share of profit (loss) in associates Financial items Profit (loss) before tax  Tax on profit (loss) Profit (loss) for the period  Attributable to: Non-controlling interests Shareholders in GN Store Nord A/S	5 -77 <b>325</b> -70 <b>255</b>	-20 -12 <b>552</b> -118 <b>434</b>	22 -233 <b>98</b> -21 <b>77</b>	-21 -111 <b>1,164</b> -248 <b>916</b>	-36 -90 <b>2,271</b> -481 <b>1,790</b>
Share of profit (loss) in associates Financial items Profit (loss) before tax  Tax on profit (loss) Profit (loss) for the period  Attributable to: Non-controlling interests Shareholders in GN Store Nord A/S  Earnings per share (EPS):	5 -77 <b>325</b> -70 <b>255</b> 13 242	-20 -12 <b>552</b> -118 <b>434</b> 7 427	22 -233 <b>98</b> -21 <b>77</b> 26 51	-21 -111 <b>1,164</b> -248 <b>916</b> 15 901	-36 -90 <b>2,271</b> -481 <b>1,790</b> 34 1,756

<sup>\*</sup> Excluding gain (loss) on divestments of operations etc. and amortization of acquired intangible assets but including amortization of development projects and software developed in-house.

### Consolidated statement of comprehensive income

F					Full Year
(0)((/	Q2 2022	Q2 2021	YTD 2022	YTD 2021	2021
(DKK million)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(aud.)
Profit (loss) for the period	255	434	77	916	1,790
Other comprehensive income					
Items that will not be reclassified to profit or loss					
Actuarial gains (losses)	-	-	-	-	46
Tax relating to actuarial gains (losses)	-	-	-	-	-10
Items that may be reclassified subsequently to profit or loss					
Adjustment of cash flow hedges	12	8	5	18	35
Foreign exchange adjustments, etc.	334	-71	456	167	396
Tax relating to other comprehensive income	-1	-2	-1	-4	-8
Other comprehensive income for the period	345	-65	460	181	459
Total comprehensive income for the period	600	369	537	1,097	2,249
Attributable to:					
Non-controlling interests	13	7	26	15	34
Shareholders in GN Store Nord A/S	587	362	511	1,082	2,215

### Consolidated balance sheet

(DKK million)	Jun. 30 2022 (unaud.)	Mar. 31 2022 (unaud.)	Dec. 31 2021 (aud.)	Sep. 30 2021 (unaud.)
Assets				
Intangible assets	17,202	16,363	8,271	7,395
Property, plant and equipment	1,357	1,329	1,300	1,232
Investments in associates	340	180	153	385
Deferred tax assets	366	345	435	410
Other non-current assets	1,525	1,423	1,399	1,323
Total non-current assets	20,790	19,640	11,558	10,745
Inventories	3,098	2,782	1,948	1,702
Trade receivables	4,154	3,121	3,293	3,170
Tax receivables	150	168	77	15
Other receivables	665	849	468	416
Cash and cash equivalents	560	959	6,208	1,619
Total current assets	8,627	7,879	11,994	6,922
Total assets	29,417	27,519	23,552	17.667
Total assets	29,417	27,519	23,352	17,667
Equity and liabilities				
Equity	6,638	6,016	6,229	5,761
Bank loans and issued bonds	10,693	10,675	9,513	5,475
Lease liabilities, non-current	308	302	311	284
Pension obligations	7	7	7	34
Provisions, non-current	164	182	221	217
Deferred tax liabilities	929	873	402	364
Other non-current liabilities	773	715	727	563
Total non-current liabilities	12,874	12,754	11,181	6,937
Bank loans	4,393	4,072	1,615	380
Lease liabilities, current	132	137	127	117
Trade payables	1,724	1,229	1,280	1,051
Tax payables	-	42	72	355
Provisions, current	243	263	344	356
Other current liabilities	3,413	3,006	2,704	2,710
Total current liabilities	9,905	8,749	6,142	4,969
Total equity and liabilities	29,417	27,519	23,552	17,667

### Consolidated statement of cash flow

(DKK million)	Q2 2022 (unaud.)	Q2 2021 (unaud.)	YTD 2022 (unaud.)	YTD 2021 (unaud.)	Full Year 2021 (aud.)
Operating activities Operating profit (loss)	397	584	309	1,296	2,397
Depreciation, amortization and impairment Other non-cash adjustments	366 -84	282 -48	727 27	556 67	1,192 23
Cash flow from operating activities before changes in working capital	679	818	1,063	1,919	3,612
Changes in working capital	-255	61	-739	-370	-710
Cash flow from operating activities before financial items and tax	424	879	324	1,549	2,902
Financial items, net	-172	26	-225	-104	-219
Tax paid, net	-81	-29	-159	-131	-571
Cash flow from operating activities	171	876	-60	1,314	2,112
Investing activities					
Development projects	-251	-196	-453	-343	-755
Investments in other intangible assets, net	-59	-74	-150	-132	-308
Investments in property, plant and equipment, net	-42	-58	-62	-300	-457
Investments in other non-current assets, net	-231	-38	-244	-51	110
Company acquisitions	-216	-1	-7,253	-39	-354
Cash flow from investing activities	-799	-367	-8,162	-865	-1,764
Cash flow from operating and investing activities (free cash flow)	-628	509	-8,222	449	348
Financing activities					
Paid dividends	-43	-41	-198	-188	-188
Share-based payment (exercised)	-	4	5	133	159
Purchase/sale of treasury shares and other equity instruments	_	-408	_	-408	-1,166
Net proceeds from issue of EMTN bonds	_	-	_	363	5,134
Increase/decrease in bank loans and other adjustments	267	-245	2,756	-299	248
Cash flow from financing activities	224	-690	2,563	-399	4,187
			,		<u> </u>
Net cash flow	-404	-181	-5,659	50	4,535
Cash and cash equivalents beginning of period	959	1,898	6,208	1,657	1,657
Adjustment foreign currency, cash and cash equivalents	5	-2	11	8	16
Cash and cash equivalents, end of period	560	1,715	560	1,715	6,208

## Consolidated statement of equity

		0	ther reserves		_				
<u>Q</u> 2 2021 (DKK million)	Share capital*	Foreign exchange adjustmen ts	Hedging reserve	Treasury shares	Proposed dividends for the year	Retained earnings	Equity, sharehold ers in GN Store Nord A/S	Non- controllin g interests	Total equity
Balance at December 31, 2020	569	-1,500	-21	-3,640	206	9,564	5,178	-	5,178
Profit (loss) for the period	-	-	-	-	-	901	901	15	916
Adjustment of cash flow hedges	-	-	18	-	-	-	18	-	18
Foreign exchange adjustments, etc.  Tax relating to other comprehensive	-	167	=	-	-	-	167	-	167
income	-	-	-4	-	-	-	-4	-	-4
Other comprehensive income for the period	_	167	14	_	_	_	181	-	181
Total comprehensive income for the		107	17				101		101
period	-	167	14	_	-	901	1,082	15	1,097
Reduction of the share capital	-16	_	-	873	_	-857	-	-	_
Share-based payment (granted)	-	-	-	-	-	25	25	-	25
Share based payment (exercised) Tax related to share-based incentive	-	=	=	186	-	-53	133	=	133
plans	-	-	-	-	-	46	46	-	46
Purchase/sale of treasury shares	-	-	-	-408	-	-	-408	-	-408
Reclassification of non-controlling interests by recognizing a put option									
liability	-	-	-	-	-	6	6	-15	-9
Paid dividends	-	-	-	-	-188	-	-188	-	-188
Dividends, treasury shares	-	-	-	-	-18	18	-	-	_
Balance at June 30, 2021	553	-1,333	-7	-2,989	-	9,650	5,874	-	5,874
Q2 2022 (DKK million)									
Balance at December 31, 2021	553	-1,104	6	-3,731	214	10,291	6,229	-	6,229
Profit (loss) for the period	-	-	-	-	-	51	51	26	77
Adjustment of cash flow hedges	-	-	5	-	-	-	5	-	5
Foreign exchange adjustments, etc.	-	456	-	-	-	-	456	-	456
Tax relating to other comprehensive income	_	_	-1	_	_	_	-1	_	-1
Other comprehensive income for the							<u> </u>		
period	-	456	4	-	-	-	460	-	460
Total comprehensive income for the		.=.							
period	-	456	4	-	-	51	511	26	537
Reduction of the share capital	-4	-	-	297	-	-293	-	-	-
Share-based payment (granted)	-	-	-	-	-	83	83	-	83
Share-based payment (exercised)	-	-	-	8	-	-3	5	-	5
Tax related to share-based incentive plans						1	1		1
Reclassification of non-controlling	-	_	-	_	-	į	ı	-	I
interests by recognizing a put option									
liability	-	-	-	-	-	7	7	-26	-19
Paid dividends	-	-	-	-	-198	-	-198	-	-198
Dividends, treasury shares	-	-	-	-	-16	16	-	-	-
Balance at June 30, 2022	549	-648	10	-3,426	-	10,153	6,638	-	6,638

<sup>\*</sup> shares of DKK 4 each

### Note 1 – Accounting policies

This interim report has been prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the EU and Danish interim financial reporting requirements for listed companies.

### New standards, interpretations and amendments adopted by GN Store Nord

As of January 1, 2022, GN Store Nord adopted all relevant new or revised International Financial Reporting Standards and IFRIC Interpretations with effective date January 1, 2022, or earlier. The new or revised Standards and Interpretations did not affect recognition and measurement or result in any material changes to disclosures. Apart from this, the accounting policies applied are unchanged from those applied in the Annual Report 2021.

Please refer to the section "Accounting standards not yet adopted" in the accounting policies in the Annual Report 2021 for information on the on-going analysis regarding accounting for the costs of configuring or customizing the supplier's application software in a Software-as-a-Service (SaaS) arrangement.

## Note 2 – Segment disclosures Q2 2022

Income statement	GN He	aring	GN A	udio	Othe	er**	Consolida	ted total
(DKK million)	Q2 2022 (unaud.)	Q2 2021 (unaud.)						
Revenue	1,529	1,322	3,328	2,456	-	-	4,857	3,778
Production costs	-605	-490	-1,826	-1,192	-		-2,431	-1,682
Gross profit	924	832	1,502	1,264	-	-	2,426	2,096
Development costs	-142	-154	-166	-168	-16	-27	-324	-349
Selling and distribution costs	-563	-356	-662	-459	-	-	-1,225	-815
Management and administrative expenses	-166	-167	-182	-107	-24	-24	-372	-298
Other operating income and costs, net	-47	-2	40	2	1	1	-6	1
EBITA*	6	153	532	532	-39	-50	499	635
Amortization and impairment of acquired intangible assets	-18	-24	-78	-18	-	_	-96	-42
Gain (loss) on divestment of operations etc.	-6	-9	_	-	-	-	-6	-9
Operating profit (loss)	-18	120	454	514	-39	-50	397	584
Share of profit (loss) in associates	5	-20	_	_	_	_	5	-20
Financial items	73	-22	-47	8	-103	2	-77	-12
Profit (loss) before tax	60	78	407	522	-142	-48	325	552
Tax on profit (loss)	-13	-17	-87	-111	30	10	-70	-118
Profit (loss) for the period	47	61	320	411	-112	-38	255	434

Cash flow statement	GN He	aring	GN A	udio	Othe	er**	Consolida	ted total
	Q2 2022	Q2 2021	Q2 2022	Q2 2021	Q2 2022	Q2 2021	Q2 2022	Q2 2021
(DKK million)	(unaud.)	(unaud.)						
Operating activities before changes in working capital	140	258	541	578	-2	-18	679	818
Cash flow from changes in working capital	-40	16	-295	36	80	9	-255	61
Cash flow from operating activities excluding financial								
items and tax	100	274	246	614	78	-9	424	879
Cash flow from investing activities:								
Development projects	-96	-76	-155	-120	-	-	-251	-196
Other	-455	-51	22	-44	-115	-76	-548	-171
Cash flow from operating and investing activities before								
financial items and tax	-451	147	113	450	-37	-85	-375	512
Tax and financial items	-91	-24	-64	-80	-98	101	-253	-3
Cash flow from operating and investing activities (free								
cash flow)	-542	123	49	370	-135	16	-628	509
Cash flow from M&A activities	-216	_	-	-1	-	_	-216	-1
Free cash flow excl. M&A	-326	123	49	371	-135	16	-412	510

Additional information	GN He	aring	GN A	udio	Othe	er**	Consolida	ted total
(DKK million)	Q2 2022 (unaud.)	Q2 2021 (unaud.)						
Revenue distributed geographically								
Denmark	19	18	55	62	-	-	74	80
Europe	456	328	1,546	1,139	-	-	2,002	1,467
North America	689	658	1,069	761	-	-	1,758	1,419
Rest of World	365	318	658	494	-	_	1,023	812
Revenue	1,529	1,322	3,328	2,456	-		4,857	3,778
Incurred development costs	-158	-133	-252	-243	-18	-29	-428	-405
Capitalized development costs	96	76	155	120	-	-	251	196
Amortization, impairment and depreciation of development								
projects***	-80	-97	-69	-45	2	2	-147	-140
Expensed development costs	-142	-154	-166	-168	-16	-27	-324	-349
EBITDA	47	194	580	563	-2	-17	625	740
Depreciation and software amortization	-41	-41	-48	-31	-37	-33	-126	-105
EBITA*	6	153	532	532	-39	-50	499	635
EBITA margin	0.4%	11.6%	16.0%	21.7%	N/A	N/A	10.3%	16.8%
Number of employees, end of period	5,047	4,483	2,710	2,163	356	290	8,113	6,936

 $<sup>* \ \, \</sup>text{Excluding gain (loss) on divestments of operations etc. and amortization of acquired intangible assets but including amortization of development projects and software developed in-house.} \\$ 

<sup>\*\* &</sup>quot;Other" comprises Group Shared Services, GN Ejendomme and eliminations

<sup>\*\*\*</sup> Does not include amortization of acquired intangible assets, cf. definition of EBITA

Note 2 – Segment disclosures Q2 2022 (Continued)

(DKK million) ASSETS	Jun. 30 2022	Jun. 30 2021	Jun. 30	Jun. 30	Jun. 30	Jun. 30	Jun. 30	1 20
·		2021				Jul 1. 30	Juli. 30	Jun. 30
		202 I	2022	2021	2022	2021	2022	2021
ASSETS	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(unaud.)
Goodwill	4,747	3,348	6,687	1,138	-	-	11,434	4,486
Development projects	1,045	1,001	925	585	-6	-12	1,964	1,574
Other intangible assets	474	346	2,615	357	715	447	3,804	1,150
Property, plant and equipment	500	483	406	333	451	408	1,357	1,224
Investments in associates	293	482	13	_	34	24	340	506
Deferred tax assets	393	358	50	146	-77	-102	366	402
Loans to dispensers and ownership interests	1,007	794	-	_	-	-	1,007	794
Other financial assets	516	539	2	_	-	-	518	539
Total non-current assets	8,975	7,351	10,698	2,559	1,117	765	20,790	10,675
Inventories	816	675	2,282	1,049	_	_	3,098	1,724
Trade receivables	1,262	1,020	2,890	1,721	2	2	4,154	2,743
Receivables from group companies**		-,020		2,028	-	-2,028		
Tax receivables	108	37	51	74	-9	-90	150	21
Other receivables	361	257	275	124	29	81	665	462
Cash and cash equivalents	205	207	332	159	23	1,349	560	1,715
Total current assets	2,752	2,196	5,830	5,155	45	-686	8,627	6,665
Total assets	11,727	9,547	16,528	7,714	1,162	79	29,417	17,340
EQUITY AND LIABILITIES					.,			
Equity	5,276	5,254	4,590	4,623	-3,228	-4,003	6,638	5,874
Bank loans and issued bonds			7		10,686	5,460	10,693	5,460
Lease liabilities, non-current	205	196	58	73	45	18	308	287
Pension obligations	205	28	7	6		10	7	34
Provisions, non-current	78	117	82	110	4	_	164	227
Deferred tax liabilities	317	260	662	156	-50	-52	929	364
Other non-current liabilities	484	357	287	160	2	2	773	519
Total non-current liabilities	1,084	958	1,103	505	10,687	5,428	12,874	6,891
Bank loans	_	23	10	9	4,383	225	4,393	257
Lease liabilities, current	80	79	38	32	14	8	132	119
Trade payables	286	226	1,337	847	101	75	1,724	1,148
Amounts owed to group companies**	3,774	1,945	7,160	-	-10,934	-1,945	-,	.,
Tax payables	12	20	98	117	-110	147	_	284
Provisions, current	140	178	103	196	-		243	374
Other current liabilities	1,075	864	2,089	1,385	249	144	3,413	2,393
Total current liabilities	5,367	3,335	10,835	2,586	-6,297	-1,346	9,905	4,575
Total equity and liabilities	11,727	9,547	16,528	7,714	1,162	79	29,417	17,340
Invested capital***	8,633	6,539	12,469	2,769	837	707	21,939	10,015
	7,586	6,706	7,619	2,717	772	568	15,977	9,991

<sup>\* &</sup>quot;Other" comprises Group Shared Services, GN Ejendomme and eliminations

<sup>\*\*</sup> Net amount

<sup>\*\*\*</sup> Includes Net working capital (Inventories, Trade receivables, Other receivables, Trade payables and Other current liabilities), Goodwill, Development projects, Other intangible assets, Property, plant and equipment, Loans to dispensers and ownership interests and Provisions

## Note 2 – Segment disclosures YTD 2022

Income statement	GN He	aring	GN A	udio	Othe	r**	Consolida	ted total
	YTD							
(DKK million)	2022 (unaud.)	2021 (unaud.)	2022 (unaud.)	2021 (unaud.)	2022 (unaud.)	2021 (unaud.)	2022 (unaud.)	2021 (unaud.)
Revenue	2,866	2,556	5,850	5,332	_		8,716	7.888
Production costs	-1,141	-955	-3,342	-2,588	-	-	-4,483	-3,543
Gross profit	1,725	1,601	2,508	2,744	-	-	4,233	4,345
Development costs	-280	-293	-355	-367	-37	-61	-672	-721
Selling and distribution costs	-1,104	-736	-1,138	-927	-	-	-2,242	-1,663
Management and administrative expenses	-340	-325	-398	-207	-56	-49	-794	-581
Other operating income and costs, net	-65	4	60	3	-5	11	-10	8
EBITA*	-64	251	677	1,246	-98	-109	515	1,388
Amortization and impairment of acquired intangible assets	-33	-48	-166	-35	-	-	-199	-83
Gain (loss) on divestment of operations etc.	-7	-9	-	-	-	-	-7	-9
Operating profit (loss)	-104	194	511	1,211	-98	-109	309	1,296
Share of profit (loss) in associates	22	-21	_	_	_	-	22	-21
Financial items	45	-90	-66	-37	-212	16	-233	-111
Profit (loss) before tax	-37	83	445	1,174	-310	-93	98	1,164
Tax on profit (loss)	8	-18	-95	-250	66	20	-21	-248
Profit (loss) for the period	-29	65	350	924	-244	-73	77	916

Cash flow statement	GN Hearing		GN Hearing		GN Hearing GN Audio		GN Hearing GN Audio		Other**		Consolidated total	
	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD				
	2022	2021	2022	2021	2022	2021	2022	2021				
(DKK million)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(unaud.)	(unaud.)				
Operating activities before changes in working capital	215	490	866	1,475	-18	-46	1,063	1,919				
Cash flow from changes in working capital	-103	-214	-608	-215	-28	59	-739	-370				
Cash flow from operating activities excluding financial												
items and tax	112	276	258	1,260	-46	13	324	1,549				
Cash flow from investing activities:												
Development projects, investment	-187	-137	-266	-206	-	-	-453	-343				
Other investing activities	-493	-109	-7,023	-86	-193	-327	-7,709	-522				
Cash flow from operating and investing activities before												
financial items and tax	-568	30	-7,031	968	-239	-314	-7,838	684				
Tax and financial items	-173	-146	-73	-163	-138	74	-384	-235				
Cash flow from operating and investing activities (free												
cash flow)	-741	-116	-7,104	805	-377	-240	-8,222	449				
Cash flow from M&A activities	-240	-35	-7,013	-4	_	-	-7,253	-39				
Free cash flow excl. M&A	-501	-81	-91	809	-377	-240	-969	488				

Additional information	GN He	aring	GN A	udio	Othe	er**	Consolida	ted total
(DKK million)	YTD 2022 (unaud.)	YTD 2021 (unaud.)	YTD 2022 (unaud.)	YTD 2021 (unaud.)	YTD 2022 (unaud.)	YTD 2021 (unaud.)	YTD 2022 (unaud.)	YTD 2021 (unaud.)
	(driddd.)	(driada.)	(driddd.)	(driddd.)	(driadd.)	(driddd.)	(driddd.)	(driddd.)
Revenue distributed geographically	0.7							
Denmark	37	40	102	143	-	-	139	183
Europe	807	660	2,722	2,752	-	-	3,529	3,412
North America	1,330	1,229	1,860	1,496	-	-	3,190	2,725
Rest of World	692	627	1,166	941	-		1,858	1,568
Revenue	2,866	2,556	5,850	5,332	-		8,716	7,888
Incurred development costs	-308	-243	-481	-484	-40	-64	-829	-791
Capitalized development costs	187	137	266	206	_	_	453	343
Amortization, impairment and depreciation of development								
projects***	-159	-187	-140	-89	3	3	-296	-273
Expensed development costs	-280	-293	-355	-367	-37	-61	-672	-721
EBITDA	15	334	770	1,310	-26	-46	759	1,598
Depreciation and software amortization	-79	-83	-93	-64	-72	-63	-244	-210
EBITA*	-64	251	677	1,246	-98	-109	515	1,388
EBITA margin	-2.2%	9.8%	11.6%	23.4%	N/A	N/A	5.9%	17.6%
Number of employees, end of period	5,047	4,483	2,710	2,163	356	290	8,113	6,936

 $<sup>* \ \, \</sup>text{Excluding gain (loss)} \ \, \text{on divestments of operations etc. and amortization of acquired intangible assets but including amortization of development projects and software developed in-house.} \\$ 

<sup>\*\* &</sup>quot;Other" comprises Group Shared Services, GN Ejendomme and eliminations

 $<sup>{}^{\</sup>star\star\star}\,\mathsf{Does}\,\mathsf{not}\,\mathsf{include}\,\mathsf{amortization}\,\mathsf{of}\,\mathsf{acquired}\,\mathsf{intangible}\,\mathsf{assets},\mathsf{cf},\mathsf{definition}\,\mathsf{of}\,\mathsf{EBITA}$ 

### Note 3 – Incentive plans

As of June 30, 2022, the total number of outstanding warrants in GN Hearing was 1,066 (0.2% of the shares issued in GN Hearing). The total number of outstanding warrants in GN Audio was 1,407 (0.4% of the shares issued in GN Audio). The total number of outstanding options in GN Store Nord is 3,142,532 (2.3% of the shares issued in GN Store Nord)

### Note 4 – Shareholdings

On June 30, 2022, members of the board of directors and the executive management, respectively, own 79,808 and 131,739 shares in GN Store Nord.

On June 30, 2022, GN owns 9,443,678 treasury shares, equivalent to 6.9% of the 137,193,378 shares issued.

The GN stock is 100% free float, and the company has no dominant shareholders. APG Asset Management N.V. has reported an ownership interest in excess of 5% of GN's share capital. Foreign ownership of GN is estimated to be around 70%.

### Note 5 - Acquisition of companies and operations

On January 12 2022, GN Audio acquired 100% of the Danish based company SteelSeries Group A/S, a global pioneer in premium software-enabled gaming gear. SteelSeries, with its attractive growth profile and margin structure, presents an attractive new growth opportunity for GN. The acquisition of SteelSeries will bring complementary engineering competencies, commercial capabilities, differentiated brands, a large customer base and an innovative high-growth product offering, adding further technical expertise and IP to GN. SteelSeries will benefit from GN's commercial and operational excellence, and financial strength, allowing SteelSeries to continue its strong growth trajectory and take share in the fast-growing market for premium software-enabled gaming gear.

Based on GN's successful track-record of integrating acquired assets, it is anticipated that the combination will produce significant scaling opportunities and revenue synergies when combining SteelSeries with GN's extensive global distribution footprint. Goodwill comprises the expected synergies as well as the value of SteelSeries highly skilled workforce.

On April 21 2022, GN Hearing acquired 56% of Belaudicao Lda, as a business combination achieved in stages, after which GN owns 100% of the company. The acquisition, which is an ownership in transition, will strengthen GN Hearing's sales and distribution. Goodwill comprises expected synergies as well as the value of the highly skilled workforce of Belaudicao.

The goodwill of DKK 5,425 million relating to SteelSeries is allocated to the cash-generating unit GN Audio, and the goodwill of DKK 237 million relating to Belaudicao is allocated to the cash-generating unit GN Hearing. Goodwill of DKK 0 million has been determined to be deductible for tax purposes.

DKK million	SteelSeries	Belaudicao
Identifiable assets acquired, liabilities assumed and consideration transferred, provisionally determined		
Patents, rights and other intangibles	1,036	-
Customer relationships	747	203
Trademarks	762	-
Property plant and equipment and non-current assets	92	54
Current assets	1,252	38
Cash	227	31
Bank debt and non-current liabilities	-1,050	-33
Deferred tax liabilities	-573	-46
Other current liabilities	-678	-42
Fair value of identified net assets	1,815	205
Goodwill	5,425	237
Consideration transferred	7,240	442
Fair value of existing ownership interest	-	-194
Acquired cash and cash equivalents	-227	-31
Cash consideration paid	7,013	217

DKK million	SteelSeries	Belaudicao
The share of revenue and profit (loss) for the period from the acquisition date can be specified as		
follows:		
Revenue	937	46
Profit (loss) before tax*	-307	-8

 $<sup>^{\</sup>star}$  Includes effect of PPA adjustments on inventory and amortization of acquired intangible assets

# Statement by the Executive Management and the Board of Directors

Today, the board of directors and the executive management have reviewed and approved the interim report for GN Store Nord A/S for the period January 1 – June 30, 2022.

The interim report, which has not been audited or reviewed by the company's auditors, has been prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the EU and Danish disclosure requirements for listed companies.

In our opinion, the interim report gives a true and fair view of the group's assets, liabilities and financial position at

Ballerup, August 17, 2022

June 30, 2022, and of the results of the group's operations and cash flows for the period January 1 – June 30, 2022.

Further, in our opinion the executive management's review gives a true and fair view of the development in the group's operations and financial matters, the results of the group for the period and the group's financial position as a whole and describes the significant risks and uncertainties pertaining to the group.

### **Executive Management**

René Svendsen-Tune CEO, GN Store Nord & GN Audio	<b>Gitte Aabo</b> CEO, GN Hearing	<b>Peter la Cour Gormsen</b> CFO, GN Store Nord & GN Audio
Board of Directors		
<b>Per Wold-Olsen</b> Chairman	<b>Jukka Pekka Pertola</b> Deputy Chairman	Hélène Barnekow
Ronica Wang	Montserrat Maresch Pascual	Anette Weber
Leo Larsen	Cathrin Inge Hansen	Claus Holmbeck-Madsen

# GN

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