

Press release

Windhof - 25 October 2023



UPGRADE YOUR BUSINESS

Sword Group | Results for the Third Quarter of 2023

Consolidated Revenue: €70.6m

Organic Growth: +16.0 %⁽ⁱ⁾

EBITDA Margin: 12.1 %

⁽ⁱ⁾ on a like-for-like basis and at constant exchange rates

KEY FIGURES

For the third quarter of 2023, consolidated revenue is €70.6m and EBITDA margin is 12.1%, or €8.5m.

At 30 September, consolidated revenue is €216.7m, with an EBITDA margin of 12.1%, or €26.3m. Revenue excluding AAA is €210.2m, and profitability is 12.4%.



Q3 2023 ACCOUNTS

Q3 non audited Figures			
€m	2023	2022	Organic Growth ⁽ⁱ⁾
Revenue	70.6	67.9	+16.0%
EBITDA	8.5	8.3	-
EBITDA Margin	12.1%	12.2%	-

The definition of the alternative performance indicators can be found on page 14 of the 2022 Financial Report.

ACCOUNTS AS AT 30 SEPTEMBER 2023

YTD Non audited Figures				
€m	2023	2023 AAA excluded	2022	Organic Growth ⁽ⁱ⁾
Revenue	216.7	210.2	193.4	+21.4%
EBITDA	26.3	26.0	23.6	-
EBITDA Margin	12.1%	12.4%	12.2%	-

⁽ⁱ⁾ on a like-for-like basis and at constant exchange rates



Agenda

25/01/24
Publication of
Q4 Revenue 2023

07/03/24
2023 Annual Results Presentation Meeting
10am | Paris



Sword Group

Sword has 2,900+ IT/Digital specialists active in 50+ countries to accompany you in the growth of your organisation in the digital age.

As a leader in technological and digital transformation, Sword has a solid reputation in complex IT & business project management.

Sword optimises your processes and enhances your data.

The press release will be published on the web sites here after: GlobeNewswire/Notified and Sword Group. It was also sent to the "Commission de Surveillance du Secteur Financier (CSSF)" and saved on the Luxembourg Stock Exchange's website.

Market
Euronext Paris
Compartment B

ICB 9530
Software &
Computer Services

ISIN Code
FR0004180578

Indices
CAC® All-Shares
CAC® Technology

EN TECH Leaders
EN TECH Croissance

sword-group.com

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ANALYSIS

The **quarter's performance** is **better than budgeted**, as it is a **perfect continuation of the previous quarters**, apart from the ups and downs of paid holidays.

OUTLOOK

Excluding AAA, **2023 full-year revenue** will be **higher than the annual target of €280 million**, closer to **€282 million**.

On this basis, **organic growth for the year** will **exceed 18%** and therefore **significantly above budget**.

As already mentioned during our last meeting, the **Business Plan** for the next **3 years** forecasts **organic growth** of between **13%** and **15%**.

AGENDA

Join us for the **Annual Financial Meeting** on **7 March** in Paris [👉 Register here.](#)

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Agenda

25/01/24

Publication of
Q4 Revenue 2023

07/03/24

2023 Annual Results Presentation
Meeting 10am | Paris



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