



# OP Financial Group's Interim Report for 1 January–30 September 2023



## OP Financial Group's Interim Report 1 January–30 September 2023:

Operating profit EUR 1,570 million – We will continue to provide more benefits to owner-customers

Operating profit Q1–3/2023	Net interest income Q1–3/2023	Total income Q1–3/2023	Total expenses Q1–3/2023	CET1 ratio 30 Sep 2023
€1,570 mill.	+85%	+45%	+10%	19.1%

- Operating profit was EUR 1,570 million (766).
- Income from customer business, or net interest income, insurance service result and net commissions and fees, increased by 48% to EUR 2,822 million (1,908). Net interest income grew by 85% to EUR 2,079 million (1,122). Insurance service result decreased by EUR 19 million to EUR 58 million (77). Net commissions and fees were EUR 685 million (709).
- Impairment loss on receivables in the income statement was EUR 170 million (70), accounting for 0.22% (0.09) of the loan and guarantee portfolio.
- Investment income increased by 112% to EUR 294 million (138).
- Total expenses increased by 10% to EUR 1,564 million (1,420). The cost/income ratio improved to 45% (59).
- In the year to September, OP Financial Group's loan portfolio decreased by 2% to EUR 98.9 billion (100.6). Deposits decreased by 5% to EUR 72.6 billion (76.3).
- CET1 ratio was 19.1% (17.4), which exceeds the minimum regulatory requirement by 6.8 percentage points. During the first quarter, OP Financial Group adopted the Standardised Approach to credit risk.
- Retail Banking operating profit rose to EUR 919 million (335). Net interest income grew by 104% to EUR 1,619 million (792). Impairment loss on receivables increased by EUR 53 million to EUR 107 million (54). Net commissions and fees decreased by 10% to EUR 524 million (583). The cost/income ratio improved to 46% (64). The loan portfolio decreased by 2% and deposits by 4% in the year to September.
- Corporate Banking operating profit rose to EUR 321 million (220). Net interest income grew by 32% to EUR 441 million (334). Impairment loss on receivables increased by EUR 47 million to EUR 63 million (16). Net commissions and fees grew by 31% to EUR 163 million (124). The cost/income ratio improved to 39% (49). The loan portfolio was at the previous year's level, and deposits decreased by 18% in the year to September.
- Insurance operating profit was EUR 298 million (147). Insurance service result decreased by EUR 19 million to EUR 58 million (77). Investment income grew by EUR 197 million to EUR 241 million (44). Non-life Insurance recorded a combined ratio of 95% (91).
- Group Functions operating loss was EUR –2 million (–16).
- OP Financial Group will pay 40% extra on OP bonuses earned by owner-customers in 2024 – an estimated additional bonus of EUR 86 million to owner-customers. The Group increased the OP bonuses earned for 2023 by 30%, which means an estimated additional bonus of more than EUR 60 million for 2023. In addition, owner-customers will get daily banking services without monthly charges until the end of 2024. Between October 2023 and December 2024, the value of this benefit will amount to an estimated EUR 110 million. The total value of additional benefits to owner-customers will be EUR 82 million for 2023 and EUR 174 million for 2024.
- OP Financial Group has applied IFRS 17 Insurance Contracts as of 1 January 2023. As a result of the IFRS 17 transition, OP Financial Group's equity capital on 1 January 2022 decreased by EUR 52 million on the date of transition. At the same time, the Group ceased to apply the overlay approach. The figures in the income statement and balance sheet for 2022 have been adjusted retrospectively. Note 1 Accounting policies of this Interim Report provides more information on the adoption of IFRS 17 and the changes in the format of the income statement and balance sheet.
- Operating profit (earnings before tax) for 2023 is expected to be higher than in 2022. For more detailed information on the outlook, see "Outlook towards the year end".

## OP Financial Group's key indicators

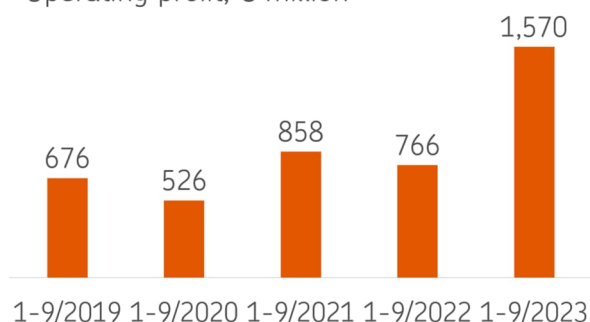
	Q1–3/2023	Q1–3/2022	Change, %	Q1–4/2022
Operating profit, € million	1,570	766	105.0	1,120
Retail Banking	919	335	174.1	502
Corporate Banking	321	220	46.0	416
Insurance	298	147	102.7	293
Group Functions	-2	-16	-	-91
New OP bonuses accrued to owner-customers, € million	-204	-161	26.8	-215
Total income	3,492	2,403	45.3	3,394
Total expenses	-1,564	-1,420	10.1	-1,961
Cost/income ratio, %	44.8	59.1	-14.3*	57.8
Return on equity (ROE), %	11.1	5.8	5.2*	6.3
Return on equity, excluding OP bonuses, %	12.5	7.0	5.5*	7.5
Return on assets (ROA), %	1.02	0.48	0.54*	0.51
Return on assets, excluding OP bonuses, %	1.14	0.58	0.57*	0.61
	30 Sep 2023	30 Sep 2022	Change, %	31 Dec 2022
CET1 ratio, %	19.1	17.7	1.4*	17.4
Loan portfolio, € billion**	98.9	100.6	-1.6	100.2
Deposits, € billion**	72.6	76.3	-4.9	78.0
Ratio of non-performing exposures to exposures, % **	2.73	2.36	0.37*	2.34
Ratio of impairment loss on receivables to loan and guarantee portfolio, %	0.22	0.09	0.13*	0.11
Owner-customers (1,000)	2,083	2,062	1.0	2,066

OP Financial Group has applied IFRS 17 Insurance Contracts as of 1 January 2023. The figures in the income statement and balance sheet for 2022 have been adjusted retrospectively. The preceding years' figures (2019, 2020 and 2021) have not been adjusted. Note 1 Accounting policies of this Interim Report provides more information on the adoption of IFRS 17 and the changes in the format of the income statement and balance sheet. Comparatives for the income statement are based on the corresponding figures a year ago. Unless otherwise specified, figures from 31 December 2022 are used as comparatives for balance-sheet and other cross-sectional items.

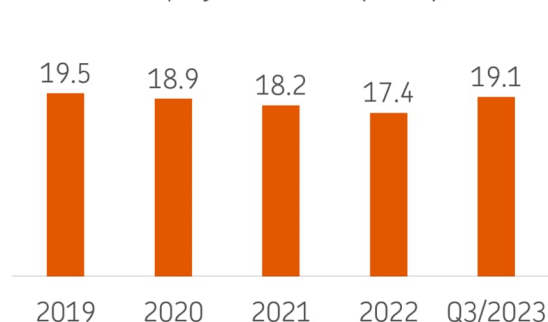
\*Change in ratio

\*\*The loan portfolio and deposits exclude changes in the fair value of loans and deposits in hedge accounting as of 1 January 2023. Comparatives have been adjusted to correspond to the current definition.

Operating profit, € million



Common Equity Tier1 ratio (CET1), %



## Comments by the President and Group Chief Executive Officer

The business environment remained uncertain and the economic outlook deteriorated

The Finnish economy was characterised by exceptional uncertainty and instability in the third quarter of 2023. Sluggish growth persisted, inflation remained much higher than in previous years, and market rates continued to rise as the European Central Bank hiked its main refinancing rate.

On the housing market, the volume of home sales and demand for home loans were clearly lower than a year ago. In addition, home prices continued their downward trend.

The downturn has affected construction and the related sectors in particular. Risks also grew considerably in the real estate sector in general in January–September.

OP Financial Group's strong performance continued in July–September – we will further reward our owner-customers

Despite the challenges in the business environment, OP Financial Group's operating profit continued to develop extremely well in the third quarter. The operating profit for January–September was EUR 1,570 million, which was clearly higher than a year ago.

Due to our good earnings performance, we want to provide our owner-customers with even better additional benefits in 2024. As we have previously announced, we will make daily life easier for our 2.1 million or so owner-customers by paying 30 per cent extra on OP bonuses accumulated in 2023. The estimated value of this additional benefit will be more than 60 million euros for our owner-customers in general. We have also announced that owner-customers will not be subject to monthly charges for daily services between October 2023 and March 2024. In these financially challenging times, this will bring them an additional benefit of around 22 million euros for October–December.

Alongside these previously announced benefits, we have now decided to pay 40 per cent extra on OP bonuses accumulated in 2024, creating an additional benefit of around 86 million euros for our owner-customers next year. For our owner-customers, we will also waive monthly charges for daily services altogether in 2024. Owner-customers will financially benefit from this by around 88 million euros next year. OP Financial Group, which is owned by its customers, aims to continue sharing its financial success by providing owner-customers with various financial and other benefits.

Strong capital adequacy and excellent liquidity are vital in a deteriorating business environment

OP Financial Group's CET1 ratio improved again, to 19.1 per cent, which exceeds the minimum regulatory requirement by 6.8 percentage points. OP Financial Group is one of the most financially solid large banks in Europe.

Our liquidity also remained excellent. Strong capital adequacy, excellent liquidity and broad trust among customers and other stakeholders are equally vital for a bank and insurance company. OP Financial Group is in excellent shape in all these respects, regardless of its turbulent business environment.

Despite the substantial rise in funding costs, income from customer business continued to show solid growth due to the strong increase in net interest income in particular. Similarly, investment income developed well in January–September, whereas net commissions and fees were slightly down, year on year. The insurance service result improved markedly in the third quarter. Overall, our income grew by 45 per cent in January–September. Despite high inflation, OP Financial Group's cost trend remained well under control, with a growth rate of 10 per cent from a year earlier. Its cost/income ratio was at a good level, at 45 per cent.

All three business segments performed well during the reporting period. Growth was particularly strong in Retail Banking, whose operating profit grew by 174 per cent, following favourable developments in net interest income. Similarly, Corporate Banking and Insurance clearly outperformed their results for the same period in 2022.

Deposit and loan volumes turned downwards – customers' repayment capacity remained good

The deposit portfolio decreased by five per cent over the year. This was mainly due to a clear reduction in deposits made by corporate and institutional customers. Household deposits fell by only one per cent, and OP Financial Group's market share of household deposits grew in January–September.

OP Financial Group's loan portfolio decreased by just under two per cent. Demand for new home loans was clearly down from a year ago. The decrease in the loan portfolio was driven by a considerable reduction in year-on-year demand and a steep rise in premature home loan repayments due to interest rate rises.

OP's home loan customers have been repaying their loans diligently and on schedule, despite rate rises. The number of applications for loan modifications was actually lower than in recent years. There was a slight rise in the number of corporate customers with non-performing loans, particularly in construction and more widely in the real estate sector. Since the summer, payment difficulties in general have nudged upwards among households, companies and entrepreneurs.

In August, we published credit portfolio emissions reduction targets for three of our customer sectors: energy production, agriculture and housing. These sectors account for more than 90 per cent of the emissions of OP Financial Group's credit portfolio. We have set sectoral emissions reduction targets to encourage our customers to move towards carbon neutrality, and to enable us to promote the green transition.

Demand for insurance continued to grow – claims expenditure also rose

Our customers' desire to prepare for possible risks could also be seen in growing demand for insurance products. In the year to September, non-life insurance revenue rose by just under four per cent, to almost 1.3 billion euros. Demand for personal insurance increased most.

Claims expenditure grew by three per cent. The number of insurance claims was up 12 per cent on the same period last year. Customers were compensated in line with their claims for around 94 per cent of loss reports filed.

Our customers took out 28 per cent more new term life insurance policies year-on-year.

We want to help people in Finland to prosper financially

We aim to coach our customers to help them make better financial choices. We provide various ways of managing personal finances more easily, while enabling and supporting long-term saving and investing. Asset and wealth management is one of our growth focus areas: we aim to make a clear growth leap in this respect in the coming years. In September, we announced our strengthening of OP Financial Group's asset and wealth management organisation by recruiting a seasoned professional to lead it – Hanna Porkka. Hanna will also become a member of OP Cooperative's Executive Management Team.

Preparation for the future has featured strongly in customer behaviour this year. Demand for savings and investment products continued to grow briskly. Due to higher interest rates, there was a clear rise in the number of Growth Return Accounts year-on-year: 66,000 new accounts were opened in January–September. During the same period, customers made 92,000 new agreements for systematic investment in mutual funds. At the end of the period, OP Financial Group's mutual funds had almost 1.3 million unitholders, and 57,000 new equity savings accounts and book-entry accounts had been opened.

New records set in use of digital services

Our personal and corporate customers increasingly use digital channels for their banking and insurance matters. OP-mobile alone had 57 million logins in August and 1.6 million users each month this year.

In August, we announced an agreement to further deepen our strategic partnership with Microsoft. This will enable us to accelerate our cloud migration and make extensive use of the cloud services Microsoft is building in Finland. Through the partnership and cloud migration, we can provide our customers with even better services and adapt quickly to our digitalising world.

In January–September, we continued with ICT investments, primarily to make our customer business smoother and ensure data security and security of supply in all circumstances. Use of AI will be increasingly highlighted in our ICT development and feature more frequently in our provision of high-quality services for customers.

Together through time

OP Financial Group has a strong basis for supporting its customers, despite the faltering economy. For example, if customers have loan repayment problems, we encourage them to contact their OP cooperative bank at the earliest possible stage, so that we can find the best solution together. As with past downturns, we will get through the current one together.

My warm thanks to our customers for trusting in us, and to our personnel and governing bodies for their excellent work.

**Timo Ritakallio, President and Group CEO**

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## Business environment

The positive development indicated by economic surveys describing the world economy remained temporary in the spring. In September, the Global Purchasing Managers' Index was at its lowest level since January. Euro-area GDP grew slowly in January–September and the inflation rate decelerated to 4.3% in September from 9.2% at the end of 2022.

Stock prices in most countries were higher than at the beginning of the year, despite the drop in prices in the third quarter. Stock prices in Finland were lower than at the end of last year. In July–September, bond rates rose higher than at the end of last year.

The European Central Bank (ECB) raised its main refinancing rate several times between January and September. Following the rate increase of 0.25 percentage points in September, the deposit facility rate stood at 4.00%. In January–September, the 12-month Euribor increased by 0.93 percentage points, standing at 4.22% at the end of September.

Finnish economic growth was weak between January and September. The rapid rise in interest rates reduced home sales, and home prices fell. In August, the unemployment rate was 7.2%, slightly higher than at the end of last year. In August, inflation slowed down to 5.6%, compared to 9.1% in December 2022.

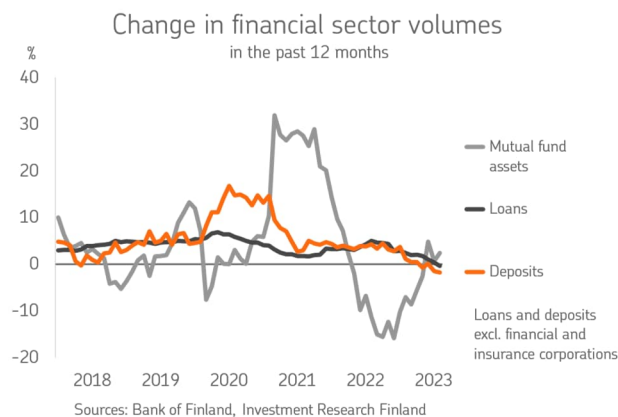
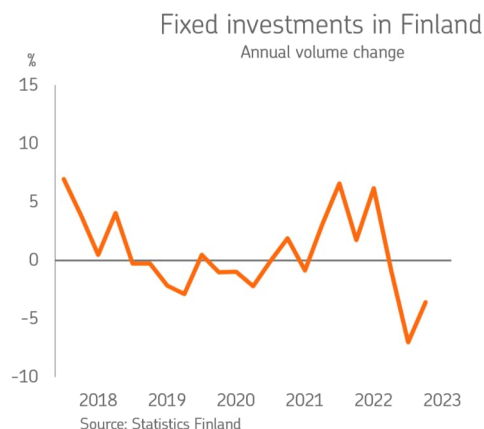
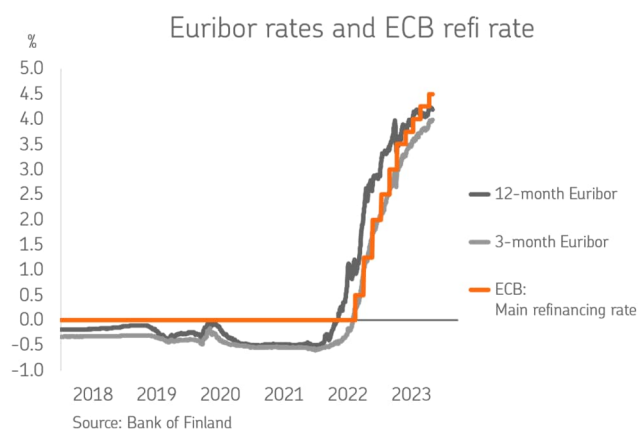
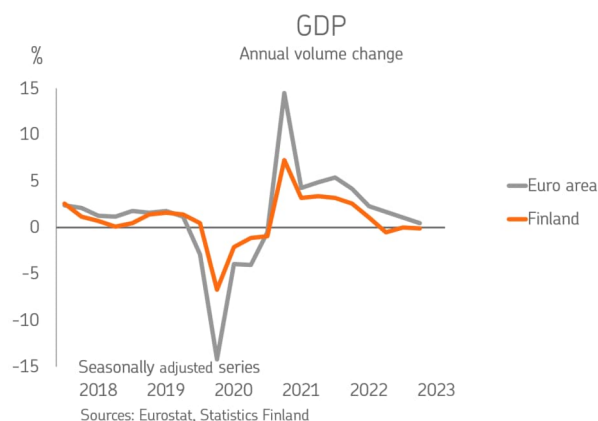
The economic outlook remained subdued and uncertain. Inflation is expected to remain above the ECB's target towards the year end and the ECB still has to pursue a tight monetary policy.

In August, total loans were 0.1% lower than a year ago. The volume of corporate loans decreased by 3.7% year on year. Housing company loans increased by 5.2%. Total household loans decreased by 1.3% year on year. The home loan portfolio was 1.6% smaller than a year ago. The annual growth rate of consumer loans was 2.5% in August as against 3.8% during the same period a year earlier.

Total deposits decreased by 0.8% year on year. Corporate deposits decreased by 8.9% and household deposits by 3.3% year on year.

The value of the assets of mutual funds registered in Finland increased from EUR 134 billion at the end of last year to EUR 141 billion at the end of September. During that period, new assets worth a total of EUR 2,464 million were invested in mutual funds registered in Finland.

Demand for insurance products remained stable. The end of the pandemic and inflationary pressures have increased claims incurred. The rise in interest rates has had a positive effect on capital adequacy.



## Earnings analysis and balance sheet

Earnings analysis, € million	Q1–3/ 2023	Q1–3/ 2022	Change, %	Q3/ 2023	Q3/ 2022	Change, %	Q1–4/ 2022
Operating profit	1,570	766	105.0	584	364	60.5	1,120
Retail Banking	919	335	174.1	395	199	97.8	502
Corporate Banking	321	220	46.0	101	128	-21.0	416
Insurance	298	147	102.7	81	-1	-	293
Group Functions	-2	-16	-	-1	8	-	-91
Net interest income	2,079	1,122	85.3	780	447	74.3	1,618
Impairment loss on receivables	-170	-70	142.5	-72	30	-	-115
Net commissions and fees	685	709	-3.4	215	230	-6.8	942
Insurance service result	58	77	-24.4	51	21	137.0	106
Insurance revenue	1,466	1,407	4.2	499	491	1.6	1,898
Insurance service expenses	-1,369	-1,463	-	-438	-570	-	-1,898
Reinsurance contracts	-38	134	-	-11	100	-	106
Investment income	294	138	112.3	43	14	221.4	245
Other operating income	28	52	-46.2	7	6	8.0	67
Personnel costs	-702	-617	13.9	-218	-189	15.1	-856
Depreciation/amortisation and impairment loss	-137	-159	-	-45	-49	-	-214
Other operating expenses	-725	-644	12.4	-221	-194	14.1	-892
Transfers to insurance service result	348	305	14.1	112	98	13.6	416
OP bonuses to owner-customers	-188	-147	27.8	-67	-51	30.9	-198

OP Financial Group has applied IFRS 17 Insurance Contracts as of 1 January 2023. The figures in the income statement and balance sheet for 2022 have been adjusted retrospectively. Note 1 Accounting policies of this Interim Report provides more information on the adoption of IFRS 17 and the changes in the format of the income statement and balance sheet.

Key indicators, € million	30 Sep 2023	31 Dec 2022	Change, %
Loan portfolio*	98,950	100,234	-1.3
Home loans	41,801	42,304	-1.2
Corporate loans	28,161	27,621	2.0
Housing company loans**	10,779	10,822	-0.4
Other corporate loans	6,867	7,872	-12.8
Other consumer loans	11,354	11,615	-2.2
Guarantee portfolio	3,863	3,974	-2.8
Other exposures	13,937	14,502	-4.1
Deposits*	72,590	78,036	-7.0
Assets under management (gross)	98,539	98,226	4.2
Mutual funds	28,744	27,575	-0.8
Institutional clients	35,439	35,713	-3.8
Private Banking	22,429	23,326	-12.5
Unit-linked insurance assets	11,928	11,612	2.7
Balance sheet total	155,358	175,691	-11.6
Investment assets	20,848	20,742	0.5
Insurance contract liabilities	11,289	11,446	-1.4
Debt securities issued to the public	34,890	37,438	-6.8
Equity capital	15,719	14,668	7.2

\* The loan portfolio and deposits exclude changes in the fair value of loans and deposits in hedge accounting as of 1 January 2023. Comparatives have been adjusted to correspond to the current definition.

\*\* Housing company loans includes housing companies and housing investment companies



## January–September

OP Financial Group's operating profit (earnings before tax) was EUR 1,570 million (766), up by EUR 804 million year on year. Income from customer business, or net interest income, net commissions and fees and insurance service result, increased by a total of 47.9% to EUR 2,822 million (1,908). The cost/income ratio improved to 44.8% (59.1).

Net interest income grew by 85.3% to EUR 2,079 million. The rise in market rates has increased net interest income since spring 2022. Net interest income reported by the Retail Banking segment increased by EUR 827 million and that by the Corporate Banking segment by EUR 107 million. In the year to September, OP Financial Group's loan portfolio decreased by 1.6% to EUR 98.9 billion and deposits by 4.9% to EUR 72.6 billion. New loans drawn down by customers during the reporting period totalled EUR 16.0 billion (19.2).

Impairment loss on loans and receivables, which reduces earnings, totalled EUR 170 million (70). Expected credit losses concerning the real estate and construction sector increased. A year ago, the indirect effects of Russia's aggressive war in Ukraine increased impairment loss on receivables. Final credit losses recognised totalled EUR 42 million (82). Loss allowance was EUR 865 million (736) at the end of the reporting period. Non-performing exposures accounted for 2.7% (2.3) of total exposures. Impairment loss on loans and receivables accounted for 0.22% (0.09) of the loan and guarantee portfolio.

Net commissions and fees totalled EUR 685 million (709). Net commissions and fees for payment transfer services increased by EUR 7 million to EUR 233 million and those for lending by EUR 3 million to EUR 118 million. Meanwhile, net commissions and fees for mutual funds decreased by EUR 2 million to EUR 165 million, those for residential brokerage by EUR 9 million to EUR 47 million, and sales commissions on insurance contracts by EUR 9 million to EUR 27 million.

OP Financial Group has applied IFRS 17 Insurance Contracts as of 1 January 2023. The figures in the income statement and balance sheet for 2022 have been adjusted retrospectively. Insurance service result decreased by EUR 19 million to EUR 58 million. Reinsurance costs increased, and claims expenditure related to medical expenses insurance rose due to higher claims volumes. The number of large claims decreased year on year. Insurance service result includes EUR 348 million (305) in operating expenses. The Insurance segment's non-life insurance revenue increased by 3.7% to EUR 1,287 million. Claims incurred decreased by 12.2% to EUR 842 million and operating expenses increased by 13.5% to EUR 352 million. Combined ratio reported by non-life insurance weakened to 94.8% (90.8).

Investment income, or net investment income, net insurance finance expenses and income from financial assets held for trading, increased by a total of 112.3% to EUR 294 million. Investment income grew as a result of the increase in the value of shares.

OP Financial Group adopted IFRS 17 Insurance Contracts and stopped applying the overlay approach. The Insurance segment's investment result at fair value is fully recognised in the income statement. The impact of economic assumptions, such as the changes in interest rates, on the value of insurance contract liabilities is recognised in net finance income in the income statement. Net investment income together with net finance income describe investment profitability in the insurance business. The combined return on investments at fair value of OP Financial Group's insurance companies was 2.7% (-13.9). A year ago, the negative figure was affected by a rise in interest rates and the fall in stock prices.

Net income from financial assets recognised at fair value through profit or loss, or notes and bonds, shares and derivatives, totalled EUR 591 million (-3,087). Net income from investment contract liabilities totalled EUR -241 million (998). Net insurance finance expenses totalled EUR -102 million (2,219). Net income from investment property decreased by EUR 22 million to EUR 26 million.

In banking, net income from financial assets held for trading increased by a total of EUR 86 million to EUR 24 million due to the increase in interest income from notes and bonds and derivatives.

Other operating income decreased to EUR 24 million (52). A year ago, the sale of Pohjola Hospital increased other operating income by EUR 32 million.

Total expenses increased by 10.1% to EUR 1,564 million. Personnel costs rose by 13.9% to EUR 702 million. The increase was affected by higher headcount and growth in the provision for performance-based bonuses as well as pay rises. Depreciation/amortisation and impairment loss on PPE and intangible assets decreased by 13.8% to EUR 137 million. Other operating expenses increased by 12.4% to EUR 725 million. ICT costs totalled EUR 318 million (277). Development costs were EUR 194 million (152). Charges of financial authorities fell by EUR 7 million to EUR 63 million.

Income tax amounted to EUR 312 million (142). The effective tax rate for the reporting period was 19.9% (18.5). A year ago, the tax-exempt capital gain of EUR 32 million on the sale of Pohjola Hospital reduced the effective tax rate.

Comprehensive income after tax totalled EUR 1,279 million (342). Changes in the fair value reserve decreased comprehensive income by a total of EUR 4 million (–412).

OP Financial Group's equity amounted to EUR 15.7 billion (14.7). Equity included EUR 3.3 billion (3.4) in Profit Shares, terminated Profit Shares accounting for EUR 0.3 billion (0.4).

OP Financial Group's funding position and liquidity is strong. At the end of the reporting period, the Group's LCR was 217% (217) and NSFR was 126% (128). In the reporting period, OP Financial Group repaid in full the EUR 12.0 billion in TLTRO III loans.

## July–September

Operating profit amounted to EUR 584 million against EUR 364 million a year ago. Income from customer business, or net interest income, net commissions and fees and insurance service result, increased by a total of 49.5% to EUR 1,045 million (699).

Net interest income grew by 74.3% to EUR 780 million. A significant rise in market interest rates increased net interest income. New loans drawn down by customers during the third quarter totalled EUR 5.1 billion (6.3).

Impairment loss on loans and receivables, which reduces earnings, totalled EUR 72 million. A year ago, impairment loss on receivables improved earnings by EUR 30 million. Expected credit losses concerning the real estate and construction sector increased. Final credit losses recognised totalled EUR 11 million (45). Net commissions and fees totalled EUR 215 million (230).

Insurance service result increased by EUR 29 million to EUR 51 million. Insurance service result includes EUR 112 million (98) in operating expenses.

Investment income, or net investment income, net insurance finance income and income from financial assets held for trading, increased by a total of 221.4% to EUR 43 million. A year ago, the investment environment was challenging due to higher interest rates and lower stock prices.

Net income from financial assets recognised at fair value through profit or loss, or notes and bonds, shares and derivatives, totalled EUR –171 million (–417). Net income from investment contract liabilities totalled EUR 59 million (69). Net insurance finance income totalled EUR 152 million (358).

In banking, net income from financial assets held for trading increased by a total of EUR 20 million to EUR 6 million due to the increase in interest income from derivatives.

Other operating income totalled EUR 7 million (6).

Total expenses increased by 12.1% to EUR 484 million. Personnel costs rose by 15.1% to EUR 218 million. The increase was affected by higher headcount and growth in the provision for performance-based bonuses as well as general pay increases. Depreciation/amortisation and impairment loss on PPE and intangible assets decreased by 7.2% to EUR 45 million. Other operating expenses increased by 14.1% to EUR 221 million. ICT costs totalled EUR 111 million (92).

Income tax amounted to EUR 116 million (70). The effective tax rate for the reporting period was 19.9% (19.1).

Comprehensive income after tax totalled EUR 499 million (201). Changes in the fair value reserve decreased comprehensive income by a total of EUR 7 million (–115).

## January–September highlights

### Supporting the daily lives of owner-customers

OP Financial Group allocates part of its profitability improvement to supporting the daily lives of its owner-customers. The Group will pay 40% extra on OP bonuses earned by owner-customers in 2024 – an estimated additional bonus of EUR 86 million to owner-customers. The Group increased the OP bonuses earned for 2023 by 30%, which means an estimated additional bonus of more than EUR 60 million for 2023. In addition, owner-customers will get daily banking services without monthly charges until the end of 2024. Between October 2023 and December 2024, the value of this benefit will amount to an estimated EUR 110 million. The total value of additional benefits to owner-customers will be EUR 82 million for 2023 and EUR 174 million for 2024. From 1 November 2023 onwards, owner-customers will get a 0.25% interest on deposits in their current accounts. This benefit will apply to owner-customers who have an owner-customer membership and a current account with the same OP cooperative bank.

### Adoption of IFRS 17 Insurance Contracts

OP Financial Group has applied IFRS 17 Insurance Contracts as of 1 January 2023. As a result of the IFRS 17 transition, OP Financial Group's equity capital on 1 January 2022 decreased by EUR 52 million on the date of transition. At the same time, the Group ceased to apply the overlay approach. The figures in the income statement and balance sheet for 2022 have been adjusted retrospectively. Solvency II valuations are used in the financial conglomerate's FiCo calculation, so the adoption of IFRS 17 did not affect the FiCo ratio. Note 1 Accounting policies of this Interim Report provides more information on the adoption of IFRS 17 and the changes in the format of the income statement and balance sheet.

### OP Financial Group adopted the Standardised Approach

OP Financial Group adopted the Standardised Approach in its capital adequacy measurement and reporting during the first quarter of 2023. The transition to the Standardised Approach had no impact on OP Financial Group's capital adequacy or risk profile. On 13 March 2023, the European Central Bank (ECB) issued its decision on the application of the Standardised Approach in OP Financial Group's capital adequacy measurement.

### New EVP of Wealth Management and member of OP Cooperative's Executive Management Team

OP Financial Group is seeking significant growth in saving and investment services. On 26 September 2023, Hanna Porkka (53), M.Sc. (Econ. & Bus. Adm.), was appointed Executive Vice President, Wealth Management of OP Financial Group. The role is new, and Hanna Porkka will simultaneously become a member of OP Cooperative's Executive Management Team. Taking up her duties on 1 April 2024 at the latest, she will report to Timo Ritakallio, President and Group CEO of OP Financial Group. Porkka's appointment is conditional and subject to regulatory approval.

## OP Financial Group's strategic targets and priorities

OP Financial Group has a strategy process in which it assesses, reshapes and implements its strategy on an ongoing basis. The Group systematically assesses its business environment and operating model to be able to make and implement new strategic choices when needed.

OP Financial Group's mission, values, vision and strategic priorities form a whole whose parts complement each other. OP Financial Group's vision is to be the leading and most appealing financial services group in Finland. Continuous monitoring of the business environment and the strategic priorities will help achieve the shared vision and guide all actions.

On 24 August 2023, OP Cooperative's Supervisory Council confirmed OP Financial Group's strategy and updated strategic targets. In the next few years, the Group's operations will be guided by the following five strategic priorities:

- Value for customers
- Profitable growth
- Efficient, high-quality operations
- Responsible business
- Highly skilled, motivated and satisfied personnel.

OP Financial Group's operations are based on a strong culture of risk management and compliance.

### OP Financial Group's strategic targets

	30 Sep 2023	2022	Target 2027
Return on equity (ROE excluding OP bonuses), %	12.5	7.5	9.0
CET1 ratio, %	19.1	17.4	At least CET1 requirement + 4 pps*
Brand recommendations, bNPS (Net Promoter Score, personal and corporate customers)**	Banking: 1 Insurance: 2	Banking: 1 Insurance: 3	Banking: 1 Insurance: 1
Credit rating	AA-/Aa3	AA-/Aa3	At least at the level of AA-/Aa3

\* OP Financial Group's target CET1 ratio is at least the CET1 capital adequacy requirement plus four percentage points. The CET1 target calculated by applying the September-end capital adequacy requirement was 16.3%.

\*\* Ranking in the survey on switching bank and insurer by Kantar Finland Oy

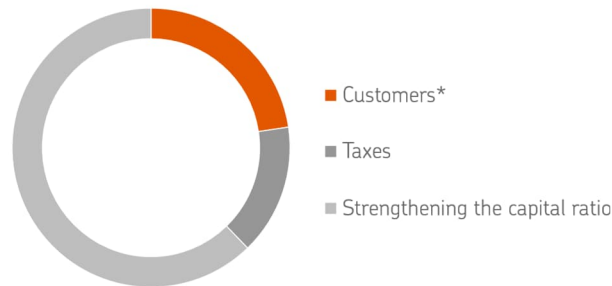
## Promotion of the success of owner-customers and operating region

OP Financial Group's mission is to promote the sustainable prosperity, security and wellbeing of its owner-customers and operating region. The Group's operations are based on its values, mission, a strong capital base, capable risk management and customer respect.

### Allocation of earnings

OP Financial Group aims to provide its owner-customers with the services they need, as efficiently as possible. The shared success will be used for the benefit of owner-customers in the form of loyalty benefits and other financial benefits as well as the maintenance and further development of service capabilities.

OP Financial Group's estimated earnings allocation for 2023 that is to be confirmed after the end of the financial year:



\*) Customers = OP bonuses, discounts and interest on Profit Shares to owner-customers

Implementing OP Financial Group's mission successfully requires a strong capital base which the requirements set by the authorities also necessitate. A stronger capital base will require efficiency and earnings power of the Group in the years to come too. In addition to the part returned to owner-customers, a significant part of earnings is used to strengthen OP Financial Group's capital base.

Benefits created by OP Financial Group are allocated to owner-customers on the basis of the extent to which each owner-customer of an OP cooperative bank uses the Group's services. The owner-customers' loyalty benefit programme consists of OP bonuses – accrued on the basis of an owner-customer's transactions with OP – as well as benefits and discounts granted on OP's banking services, insurance contracts and savings and investment services. Owner-customers also have the opportunity to contribute capital to their own OP cooperative bank through Profit Shares. Interest will be paid annually on Profit Shares as the banks' profit distribution.

OP Financial Group wants to allocate part of its strong profitability to further improving its customer service and to carrying out various corporate responsibility actions. In 2023, the Group will focus on the wellbeing of children and young people in particular. OP Financial Group will support young people's hobbies and activities promoting their financial literacy and employment around Finland through donations and sponsorships of nearly EUR 4.5 million.

OP Financial Group is one of the largest taxpayers in Finland measured by tax on profits. As a major taxpayer, OP is contributing to prosperity in the whole of Finland.

## Customer relationships and customer benefits

OP Financial Group had a total of 2.1 million (2.1) owner-customers at the end of the reporting period. The number of owner-customers increased by 21,000 year on year.

The number of banking customers totalled 3.4 million (3.4). Retail Banking had a total of 3.1 million customers (3.1) and Corporate Banking 0.3 million customers (0.3). Non-life insurance had a total of 1.7 million customers (1.7) and life insurance 0.4 million customers (0.4). The definition of banking customer was revised at the beginning of 2023. As a result of this, the reported number of customers decreased by around 140,000. The comparative has been adjusted to correspond to the new definition. The number of joint banking and insurance customers totalled 1.3 million (1.3).

OP cooperative banks' owner-customers earn OP bonuses through banking, insurance and wealth management transactions. The value of new OP bonuses accrued in January–September totalled EUR 204 million (161). OP Financial Group increased the OP bonuses earned for 2023 by 30%, which means an estimated additional bonus of more than EUR 60 million for 2023.

During the reporting period, a total of EUR 82 million (81) of OP bonuses were used to pay for banking and wealth management services and EUR 105 million (85) to pay non-life insurance premiums.

Owner-customers benefitted EUR 60 million (53) from the reduced price of the daily services package of Retail Banking. At the beginning of 2023, the calculation method for the retail service package discounts was changed and the discounts for 2022 were adjusted for comparability. Owner-customers were provided with EUR 47 million (30) in non-life insurance loyalty discounts. They also bought, sold and switched units in most mutual funds without separate charges. The value of this benefit amounted to EUR 5 million (6).

The abovementioned OP bonuses and customer benefits totalled EUR 316 million (250), accounting for 16.8% (24.6) of OP Financial Group's operating profit before granted benefits.

Owner-customers will get daily banking services without monthly charges from October 2023 until the end of 2024. The estimated total value of this benefit is EUR 110 million.

Contributions made by OP cooperative banks' owner-customers to the OP cooperative banks' Profit Shares and cooperative shares totalled EUR 3.5 billion (3.6). Interest on Profit Shares for the financial year 2022, paid in June 2023, totalled EUR 144 million (96). The return target for Profit Shares for 2023 is an interest rate of 4.50% (4.45). Interest payable on Profit Shares accrued during the reporting period is estimated to total EUR 111 million (108).

## Multichannel services

OP Financial Group has a multichannel service network comprising online, mobile, branch and telephone services. In September, the Group's mobile channels (OP-mobile, OP Business mobile) had almost 1.6 million active users (1.4). The Group provides personal customer service both at branches and digitally.

### Mobile and online services, no. of logins (million)

	Q1–3/2023	Q1–3/2022	Change, %
OP-mobile, personal customers	452.1	403.4	12.1
OP-mobile, corporate customers*	18.8	-	-
OP Business mobile	25.8	19.9	29.6
Pivo	30.7	32.9	-6.9
Op.fi**	51.8	34.2	51.5
	30 Sep 2023	30 Sep 2022	Change, %
Siirto payment, registered customers (OP)	1,201,384	1,128,297	6.5

\* OP-mobile services for corporate customers were launched in November 2022.

\*\* The figures are not comparable due to a change in the measurement method in Q4 2022.

In March, OP expanded its mobile payment services by introducing the Apple Pay service in OP's Mastercards, alongside OP's Visa cards. The service enables customers to pay for their purchases using phones or smartwatches in contactless payment readers and on apps and online stores. In December 2022, OP extended the Google Pay service that works on Android phones or smartwatches to cover customers using Mastercard.

OP Financial Group has an extensive branch network with 291 branches (297) across the country. In addition, Pohjola Insurance has a comprehensive network of agencies and partnerships.

## Sustainability and corporate responsibility

Sustainability and corporate responsibility form an integral part of OP Financial Group's business and strategy, and responsible business is one of OP Financial Group's strategic priorities. OP Financial Group's sustainability

programme is built around three themes: Climate and the environment, People and communities and Corporate governance.

The programme is based on OP Financial Group's values, megatrends in the business environment and materiality assessment. The Climate and environment section sets goals for the provision of sustainable financial and investment products, the emission reductions of loan and investment portfolios as well as the promotion of biodiversity. The People and communities section focuses on the wellbeing of local communities and on supporting management of personal finances and financial literacy. The Corporate governance section involves integrating responsibility with all business and related risk-taking and a goal to enhance governance diversity. Read more about the sustainability programme at [op.fi/op-financial-group/corporate-social-responsibility](https://op.fi/op-financial-group/corporate-social-responsibility).

OP Financial Group is committed to complying with the ten principles of the UN Global Compact initiative in the areas of human rights, labour rights, the environment and anti-corruption. The Group has agreed to follow the UN Principles for Responsible Investment and the UN Principles of Sustainable Insurance. OP Financial Group is a Founding Signatory of the Principles for Responsible Banking under the United Nations Environment Programme Finance Initiative (UNEP FI).

OP Financial Group is committed to the international Partnership for Carbon Accounting Financials (PCAF), which aims to develop and implement a harmonised approach to assessing and disclosing greenhouse gas emissions associated with partners' loans and investments. In March, OP Financial Group published its first PCAF-compliant emission calculations as part of its annual reporting.

### Corporate responsibility highlights in July–September

OP Financial Group has developed two products based on the international framework for sustainable finance: green loans and sustainability-linked loans. Green loans are designed for corporate customers that can make a commitment to using the borrowed funds to promote specific projects, while sustainability-linked loans are for corporate customers that are prepared to pursue sustainability-based performance targets agreed with the lender. These targets affect the loan margin. In March 2023, OP Financial Group launched a green loan product for SMEs. At the end of September, green loans granted to SMEs totalled EUR 13.2 million (0).

On 30 September 2023, total exposures from green loans and sustainability-linked loans and facilities stood at EUR 6.2 billion (5.2). On the same date, sustainable funds accounted for 59.8% of all fund assets.

In August, OP Financial Group set new emissions reduction targets for three sectors in its loan portfolio: energy, agriculture and residential property sectors. These account for more than 90 per cent of the emissions of OP Financial Group's loan portfolio. In energy production, the emissions intensity will be reduced by 50% from the 2022 level by 2030. In agriculture, absolute emissions will be reduced by 30% from the 2022 level by 2030. The emissions intensity related to home loans will be reduced by 45% from the 2022 level by 2030. OP Markets brokered its first ever green commercial paper in September 2023. OP Financial Group has also launched sustainable supply chain finance to encourage supply chains to more sustainable operations through sustainability-linked financing.

Through its campaign "Summer jobs paid for by OP", OP provided more than 2,000 young people with a summer job: OP cooperative banks donated funding to non-profit associations for hiring young people aged from 15 to 17 for two weeks. In July, OP and Hope ry organised for the seventh time the "Backpack for every back" campaign to collect school backpacks at OP cooperative banks across Finland. This year, a total of 2,800 backpacks were collected for the children of families living on limited means.

OP Financial Group's cooperation with sports federations is one of the concrete steps OP takes to improve wellbeing and provide children with opportunities to exercise and try out new sports on a national basis. The Hippo Street Tennis Tour launched in April continued in August–September. The tour covered more than 100 schools across Finland, inspiring more than 15,000 children to try tennis during PE classes.

To promote diversity, OP Financial Group's objective is that the proportion of both women and men in defined executive positions is at least 40%. Women accounted for 31% (31) at the end of September. OP Financial Group reports annually on sustainability issues in accordance with the GRI standards and, from the 2024 report onwards, in accordance with standards under the Corporate Sustainability Reporting Directive (CSRD).

## Capital adequacy and capital base

### Capital adequacy under the Act on the Supervision of Financial and Insurance Conglomerates

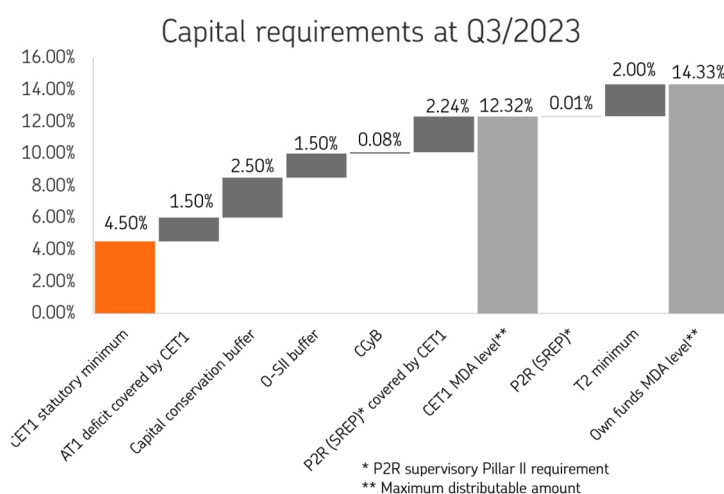
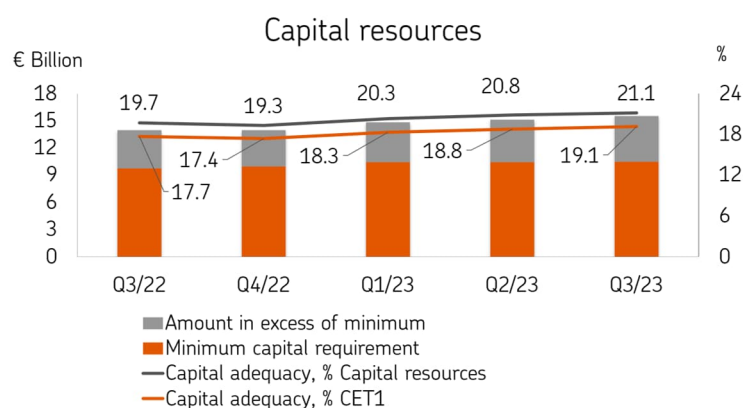
OP Financial Group's capital base, calculated according to the Act on the Supervision of Financial and Insurance Conglomerates (FiCo), exceeded the minimum amount specified in the Act by EUR 5.2 billion (4.1). Banking capital requirement was 14.3% (13.8), calculated on risk-weighted assets. The ratio of OP Financial Group's capital base to the minimum capital requirement was 145% (137). As a result of the buffer requirements for banking and the solvency requirements for insurance companies, the minimum FiCo solvency of 100% reflects the level within which the conglomerate can operate without regulatory obligations resulting from buffers below the required level.

### Capital adequacy for credit institutions

OP Financial Group's CET1 ratio was 19.1% (17.4), which exceeds the minimum regulatory requirement by 6.8 percentage points. The ratio was improved by earnings for the period.

As a credit institution, OP Financial Group's capital adequacy is on a solid basis compared to the statutory requirements and those set by the authorities. The statutory minimum for the capital adequacy ratio is 8% and for the CET1 ratio 4.5%; the minimum requirement of 1.5% for AT1 and T2, which needs to be covered with CET1, raises the CET1 minimum to 6.0%. The requirement for the capital conservation buffer of 2.5% under the Act on Credit Institutions, the O-SII buffer of 1.5%, the change in the countercyclical capital buffer for foreign exposures, and the ECB's P2R requirement increase, in practice, the minimum total capital ratio to 14.3% and the minimum CET1 ratio to 12.3%, including the shortfalls of Additional Tier 1 (AT1) and Tier 2 (T2) capital.

The CET1 capital of OP Financial Group as credit institution was EUR 14.0 billion (12.6). The CET1 capital was improved by Banking earnings and the elimination of the allowance for expected losses based on the IRBA, which resulted from the transition to the Standardised Approach to credit risk. The amount of Profit Shares in CET1 capital was EUR 3.3 billion (3.2).



\* P2R supervisory Pillar II requirement  
\*\* Maximum distributable amount



The total risk exposure amount (TREA) was EUR 73.3 billion (72.3). In the first quarter, OP Financial Group adopted the Standardised Approach in its capital adequacy measurement, instead of the internal ratings-based approach that it applied earlier. The transition increased the total risk exposure amount, but the change had no impact on capital adequacy.

OP Financial Group treats insurance holdings within the financial conglomerate as risk-weighted assets, based on permission from the ECB. Equity investments include EUR 2.3 billion in risk-weighted assets of the Group's internal insurance holdings. Under the Standardised Approach, the risk weight of insurance company holdings is 100%.

The Finnish Financial Supervisory Authority (FIN-FSA) makes a macroprudential policy decision on a quarterly basis. In September 2023, the FIN-FSA reiterated its decision not to impose a countercyclical capital buffer requirement on banks. In its macroprudential policy decision in March 2023, the FIN-FSA set a systematic risk buffer of 1% for OP Financial Group, effective as of 1 April 2024.

The minimum leverage ratio for OP Financial Group's Banking was 9.7% (7.6). The higher ratio was particularly due to the repayment of TLTRO III funding, and earnings performance. The regulatory minimum requirement is 3%.

The future changes in the EU Capital Requirements Regulation (CRR3), which will implement the final elements of Basel III, are assessed to not have a substantial effect on the capital adequacy of OP Financial Group. The changes should take effect in 2025.

OP Amalgamation's Pillar III tables for 30 September 2023 will be published in week 44.

## Insurance

The solvency position of insurance companies is strong. On 30 September 2023, the life insurance business waived the application of the transitional provision in its solvency measurement.

	Non-life insurance		Life insurance	
	30 Sep 2023	31 Dec 2022	30 Sep 2023	31 Dec 2022
Capital base, € mill.	1,839	1,658	1,463	1,369
Solvency capital requirement (SCR), € mill.	729	671	580	589
Solvency ratio, %	252	247	252	232

## ECB's supervision

OP Financial Group is supervised by the European Central Bank (ECB).

On 13 March 2023, the ECB issued its decision on the application of the Standardised Approach to credit risk in OP Financial Group's capital adequacy measurement. OP Financial Group adopted the Standardised Approach to credit risk as of 31 March 2023.

The ECB has set a capital requirement for OP Financial Group based on the supervisory review and evaluation process (SREP). The capital buffer requirement (P2R) set by the ECB has been 2.25% since 1 January 2022.

Risk Exposure Amount 30 September 2023  
Total 73.3 € billion  
(change from year end +1%)



## Liabilities under the Resolution Act

Under regulation applied to crisis resolution of credit institutions and investment firms, the resolution authority is authorised to intervene in the terms and conditions of investment products issued by a bank in a way that affects an investor's position. The EU's Single Resolution Board (SRB) based in Brussels is OP Financial Group's resolution authority. The SRB has confirmed a resolution strategy for OP Financial Group whereby the resolution measures would focus on the OP amalgamation and on the new OP Corporate Bank that would be formed in case of resolution.

The SRB updated the Minimum Requirement for Own Funds and Eligible Liabilities (MREL) for OP Financial Group in March 2023. As part of the MREL, the resolution authority has updated OP Financial Group's subordination requirement in accordance with the Single Resolution Mechanisms Regulation. The subordination requirement determines how much of the MREL must be fulfilled with own funds or subordinated liabilities. The MREL is 22.30% of the total risk exposure and 26.38% of the total risk exposure including a combined buffer requirement, and 7.40% of leverage ratio exposures. The updated subordination requirement supplementing the MREL was decreased to 14.66% of the total risk exposure amount and 18.74% of the total risk exposure amount including a combined buffer requirement, and 7.40% of leverage ratio exposures. This took effect on 15 March 2023.

From the beginning of 2024, the MREL will be 22.89% of the total risk exposure and 26.97% of the total risk exposure including a combined buffer requirement, and 7.40% of leverage ratio exposures. The requirements include a combined buffer requirement (CBR) of 4.08%.

OP Financial Group's buffer for the MREL was EUR 7.1 billion and for the subordination requirement EUR 5.7 billion. The amount of senior non-preferred (SNP) bonds issued by OP Financial Group totalled EUR 3.9 billion. These bonds provide funds for the MREL subordination requirement.

OP Financial Group clearly exceeds the new MREL requirement. At the end of September, OP Financial Group's MREL ratio was 36.1% of the total risk exposure amount and, based on the subordination requirement, the MREL ratio for subordinated liabilities was 26.5% of leverage ratio exposures.

## Bases for risk profile management and the business environment

OP Financial Group's risk-taking starts from the fact that the Group assumes risks that are associated with executing the Group's mission. In all of its operations, the Group emphasises moderation and careful preparation in terms of risk taking. Risk-taking is directed and limited by means of principles and limits prepared by senior management and approved by OP Cooperative's Board of Directors.

OP Financial Group's success is based on accumulated trust capital, on the adequacy of capital and liquidity, and on extensive data and knowledge of customers. Risk-taking is based on deep understanding of change factors affecting customer preferences, operations and future success in the current business environment and in situations where the business environment is affected by an unexpected shock or change in trend.

OP Financial Group analyses the business environment as part of the ongoing risk assessment activities and strategy process. Megatrends and future visions behind the strategy reflect driving forces that affect the daily activities, conditions and future of OP Financial Group and its customers. Such factors currently shaping the business environment include climate, biodiversity loss, scientific and technological innovations, demography and geopolitics. External business environment factors are considered thoroughly so that their effects on the customer's future success are understood. Advice and business decisions promote the sustainable financial success, security and wellbeing of owner-customers and the operating region while managing OP Financial Group's risk profile on a longer-term basis. Advice for customers, risk-based service sizing, contract lifecycle management, decision-making, management and reporting are based on correct and comprehensive information.

Considering that OP Financial Group's business covers various areas of the financial sector on an extensive basis, unexpected external shocks from the economic environment may cause various direct and indirect effects on the prosperity of OP Financial Group's customers and on the Group's premises, IT infrastructure and personnel. If materialised, they may affect the risk profile, capitalisation, liquidity and the continuity of daily business in various ways. OP Financial Group assesses the effects of such potential shocks by means of scenario work. The Group is constantly prepared for such events by making various action plans for them and testing these plans.

## Operational risks

There was a major change in the cybersecurity environment in 2022 due to the changed security situation in Europe. The cybersecurity threat level has remained elevated since early 2022, including in Finland. OP Financial Group protects its operations and the data of its customers and other stakeholders by maintaining a strong digital infrastructure, data security capabilities and cyber preparedness. This task extends to the level of the financial sector and the entire society.

Cooperation with the authorities and within the financial sector has been stepped up in Finland and the Nordic countries. This has proven an effective way to maintain resilience against cyber attacks throughout the financial sector. OP Financial Group has developed its cybersecurity on a long-term basis, taking account of cyber risks and the continuous changes in external threats. To ensure high-quality operations, the Group emphasises continuous practice, testing of activities, maintenance of competencies and sufficient resourcing. An analysis of successfully stopped attacks and systems-related vulnerabilities has shown that OP Financial Group has a good reaction speed and strong preventative capabilities, combining expertise, processes and technologies.

In the last few months, particularly the denial of service attacks by pro-Russian hacktivists have increased, and they have been targeted at OP Financial Group's services, too. These operations have caused only minor, short-term effects on the availability of services provided by OP Financial Group. OP Financial Group's ability to protect itself against and stop denial of service attacks is strong. Besides these attacks, the volume of phishing messages from cybercriminals for data breach purposes has increased. OP Financial Group is systematically maintaining its operational capability and continuing the holistic development of its cybersecurity. Despite the preparedness of OP Financial Group, the financial sector and authorities, the risk of cyber attacks and other operations remains elevated.

On 7 September 2023, the Finnish Financial Supervisory Authority (FIN-FSA) issued a public warning to Pohjola Insurance concerning claim processing times of workers' compensation and occupational accident and disease insurance during 2019–2022. The FIN-FSA highlighted the related deficiencies in information systems and internal control. According to the FIN-FSA, Pohjola Insurance had significant deficiencies in adhering to statutory time limits, especially at the beginning of the review period. The observed deficiencies have been fixed almost completely. Pohjola Insurance will continue developing services related to statutory workers' compensation and occupational accident and disease insurance and will be in active cooperation with the FIN-FSA.

During the reporting period, OP Financial Group continued to correct the matters observed in the AML audits completed by the FIN-FSA in 2022. The audits were performed as part of the FIN-FSA's normal supervisory and audit activities, applying to OP Corporate Bank plc, Etelä-Karjalan Osuuspankki and Turun Seudun Osuuspankki, and to OP Cooperative to the extent that the audited banks have outsourced their tasks to it. The FIN-FSA did not make any observations that would indicate money laundering or terrorist financing. The FIN-FSA found matters requiring improvement in the assessment of money laundering risks, obtaining KYC information and keeping it up to date, assessment of risks associated with customer relationships, and matters related to internal control of AML. For several years, OP Financial Group has invested significantly in the development of AML risk management. Corrective measures related to the supervisory authority's observations have already been partly implemented, and the aim is to remedy all significant observations by the end of 2023.

At the end of the reporting period, around 500 specialists worked in financial crime prevention in OP Financial Group's central cooperative. Employees of OP cooperative banks and OP Financial Group's other companies also play an important role in financial crime prevention.

During the reporting period, the materialisation of OP Financial Group's operational risks resulted in EUR 6 million (5) in losses. Despite the increase in materialised risks, the operational risk level remained moderate. As regards other risks, the risk profile is discussed in more detail by business segment.

## Retail Banking and Corporate Banking

Major risks in banking are associated with credit risk arising from customer business, and market risk.

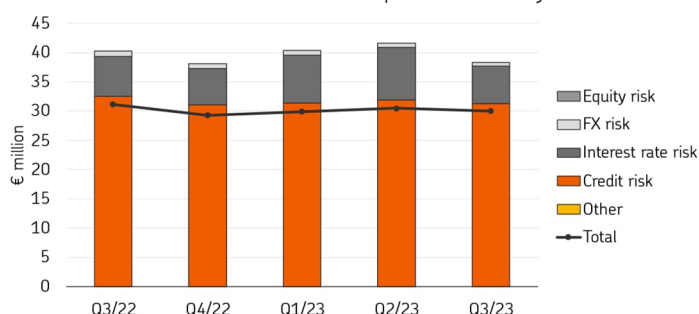
Banking credit risk exposure remained stable, its risk level remained moderate and the overall quality of the loan portfolio remained good. A rise in interest rates and inflation may have a negative effect on credit risk exposure.

The market risk level of OP Corporate Bank's investments decreased during the reporting period. No major changes were made to the asset class allocation during the reporting period. The VaR, a measure of market risks, was EUR 30 million (29) on 30 September 2023. The VaR risk metric includes banking's bond investments and derivatives that hedge their interest rate risk as well as investments in money market papers.

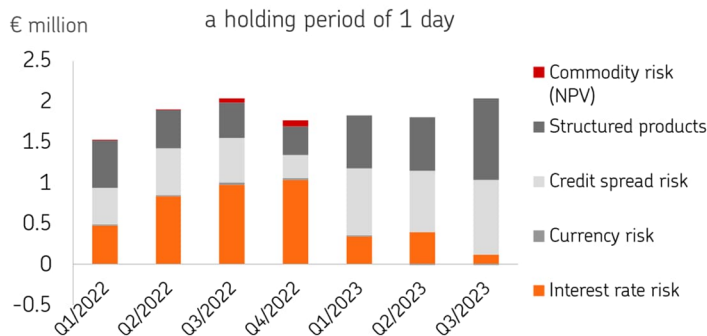
Market risks associated with the Markets function increased slightly during the third quarter. Since the beginning of 2023, OP Financial Group has used the Stressed Expected Shortfall (ES) risk measure. The Stressed ES is a more conservative risk measure than the unstressed ES used previously.

Deposits within the scope of deposit guarantee and managed by OP Financial Group totalled EUR 44.5 billion (44.2) at the end of September, which equals 61.3% of deposits (56.7). The Deposit Guarantee Fund compensates a maximum of EUR 100,000 for each OP Financial Group customer.

Corporate banking's market risk VaR at a confidence level of 95% and a retention period of 10 days



Market risk ES at a confidence level of 97.5% and a holding period of 1 day



### Non-performing and forborne exposures

	Performing forborne exposures (gross)		Non-performing receivables (gross)		Doubtful receivables (gross)		Loss allowance		Doubtful receivables (net)	
	30 Sep 2023	31 Dec 2022	30 Sep 2023	31 Dec 2022	30 Sep 2023	31 Dec 2022	30 Sep 2023	31 Dec 2022	30 Sep 2023	31 Dec 2022
Over 90 days past due, € billion			0.60	0.52	0.60	0.52	0.22	0.19	0.39	0.33
Unlikely to be paid, € billion			1.09	0.91	1.09	0.91	0.16	0.16	0.94	0.75
Forborne exposures, € billion	3.42	3.38	1.48	1.32	4.91	4.70	0.21	0.18	4.70	4.51
Total, € billion	3.42	3.38	3.18	2.74	6.60	6.12	0.58	0.53	6.02	5.59

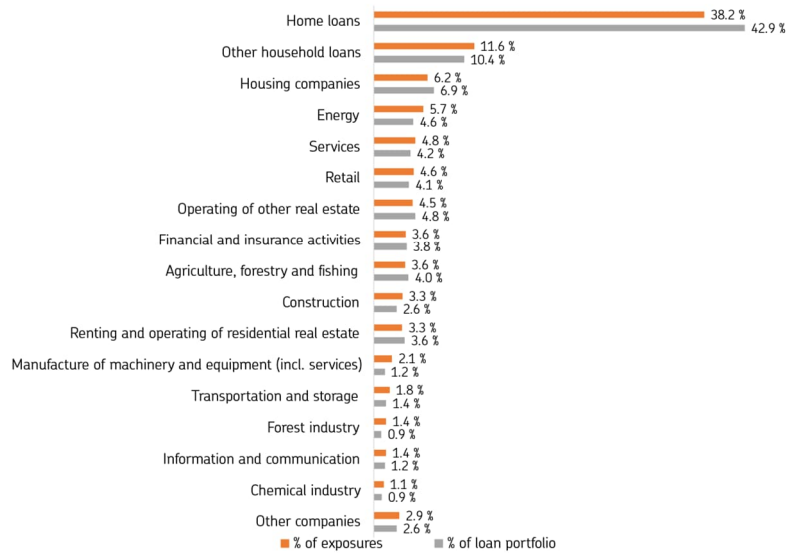
Key ratios	OP Financial Group		Retail Banking		Corporate Banking	
	30 Sep 2023	31 Dec 2022	30 Sep 2023	31 Dec 2022	30 Sep 2023	31 Dec 2022
Ratio of doubtful receivables to exposures, %*	5.66	5.16	7.17	6.64	2.30	1.91
Ratio of non-performing receivables to exposures, %*	2.73	2.31	3.03	2.67	2.02	1.53
Ratio of performing forborne exposures to exposures, %*	2.93	2.85	4.14	3.97	0.28	0.39
Ratio of performing forborne exposures to doubtful receivables, %	51.8	55.2	57.7	59.8	12.1	20.3
Ratio of loss allowance (receivables from customers) to doubtful receivables, %	13.1	12.0	9.5	8.5	37.0	38.4

\*The loan portfolio included in exposures excludes changes in the fair value of loans in hedge accounting as of 1 January 2023. Comparatives have been adjusted to correspond to the current definition.

No single customer's exposure exceeded 10% of OP Financial Group's capital base after allowances and other recognition of credit risk mitigation.

Breakdown of exposures and loan portfolio

Breakdown of exposures and loan portfolio

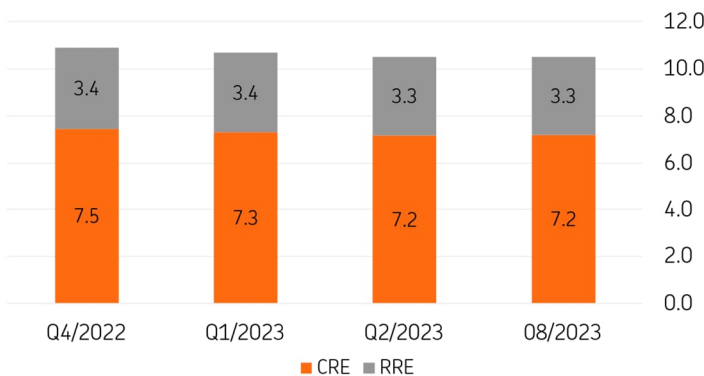


The graph shows the breakdown of OP Financial Group's exposures and loans by sector as percentages at the end of the reporting period. Exposures to the real estate sector are mainly included in Operating of other real estate, and Renting and operating of residential real estate.

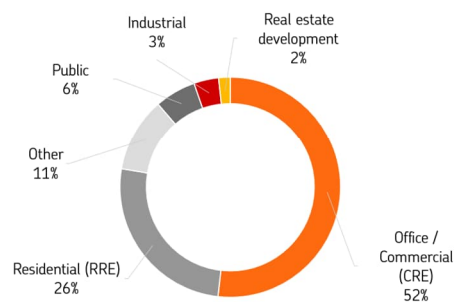
OP Financial Group's exposures to the real estate sector totalled 8.9% (9.3) of all exposures at period end. These exposures are well spread across different types of real estate. The largest type of real estate is commercial real estate units, which includes offices. On 30 September 2023, 59.4% of OP Financial Group's real estate portfolio was held by Corporate Banking and 40.6% by Retail Banking.

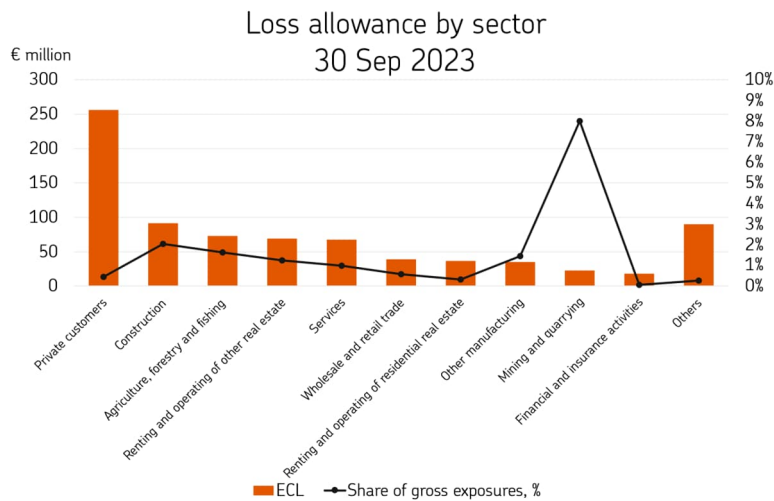
On the same date, 5.26% of the real estate exposures (1.74%) were classified as non-performing exposures. Real estate exposures are shown as at the end of August, and non-performing exposures are shown as at the end of September.

CRE and RRE exposures, billion €



Portfolio split between real estate types





The graph shows the loss allowance of different sectors and the ratio of loss allowance to gross exposures of the sector at the end of the reporting period, 30 September 2023.

### Interest rate risk

Retail Banking's interest rate risk in the banking book measured as the effect of a one-percentage point interest rate increase on net interest income was EUR 142 million (305) and as the effect of a one-percentage point decrease EUR -142 million (-311) on the average per year. Interest income risk is calculated for a one-year period by dividing the sum of the interest income risk for the next three years by three.

Corporate Banking's interest rate risk in the banking book measured as the effect of a one-percentage point interest rate increase on net interest income was EUR 2 million (-20) and as the effect of a one-percentage point decrease EUR -2 million (17) on the average per year.

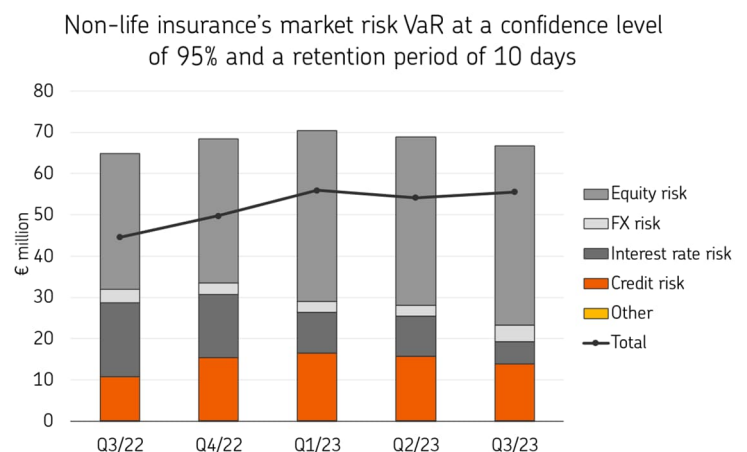
### Insurance

#### Non-life insurance

Major risks within non-life insurance include underwriting risks associated with claims developments, market risks associated with investments covering insurance contract liabilities, a faster-than-expected increase in life expectancy of the beneficiaries related to insurance contract liabilities for annuities, interest rates used in the valuation of insurance contract liabilities, and the difference between the discount rate applied to insurance contract liabilities and market interest rates.

A one-year increase in life expectancy would increase insurance contract liabilities for annuities by EUR 48 million. A 0.1 percentage point decrease in interest rates used in the valuation of insurance contract liabilities would increase such liabilities by EUR 18 million.

No significant changes took place in non-life insurance's underwriting risks during the reporting period. Non-life insurance's significant market risks include the equity risk, and lower market interest rates that increase the value of insurance contract liabilities and the capital requirement.



Compared to the previous report, non-life insurance interest rate risk on investments decreased. The VaR, a measure of market risk, was EUR 56 million (49) on 30 September 2023. VaR includes the company's investment balance including investments, insurance contract liabilities and derivatives that hedge against interest rate risk associated with insurance contract liabilities.

### Life insurance

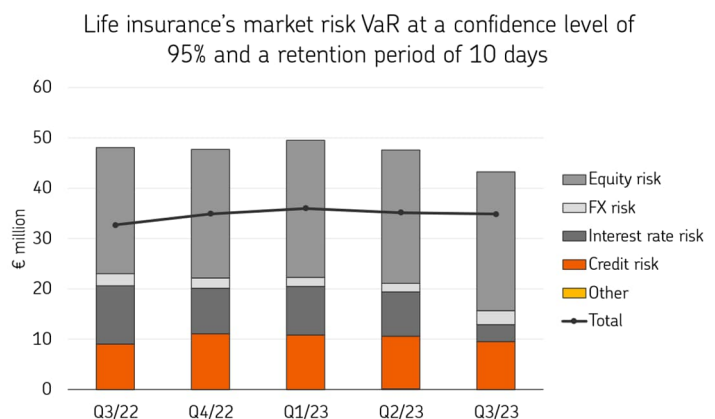
The key risks associated with life insurance are the market risks of life insurance's investment assets, the interest rate used for the valuation of insurance contract liabilities, a faster-than-expected life expectancy increase among those insured, and the lapse and surrender risk arising from changes in customer behaviour.

A one-year increase in life expectancy would increase insurance contract liabilities by EUR 25 million (25).

A 0.1 percentage point decrease in interest rates used in the valuation of insurance contract liabilities would increase such liabilities by EUR 15 million (17). The decrease in interest rate sensitivity is due to higher interest rates and the change in the cash flows of insurance contract liabilities.

Investment risks associated with separated insurance portfolios and risks associated with changes in customer behaviour have been buffered. The buffer is sufficient to cover a significant negative return on the investment assets included in the separated portfolios, after which OP Financial Group will bear the risks associated with the portfolios. The buffers totalled EUR 251 million (246) on 30 September 2023.

VaR, a measure of market risk, was EUR 35 million (35) at the end of the reporting period. VaR includes the life insurance's investment balance, including investments, insurance contract liabilities and derivatives that hedge against interest rate risk associated with insurance contract liabilities. Market risks associated with separated life insurance portfolios, assets that buffer against those risks or customer bonuses, are not included in the calculation.

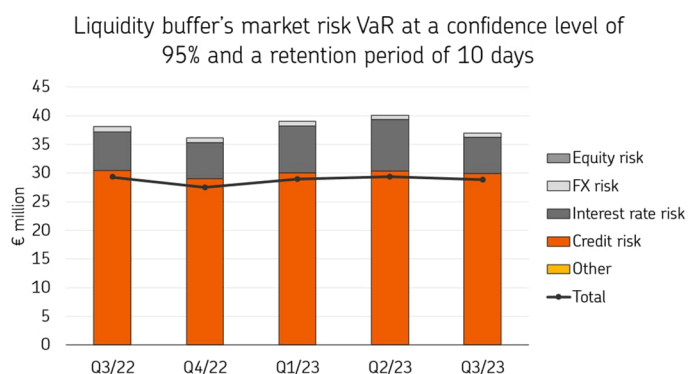


### Group Functions

Major risks related to the Group Functions segment include credit and market risks associated with the liquidity buffer, and liquidity risks. The most significant market risk factor is the effect of credit spread changes on the value of notes and bonds included in the liquidity buffer.

OP Financial Group's funding position and liquidity is strong. In January–September, OP Financial Group issued long-term bonds worth EUR 3.2 billion (5.5).

The market risk of notes and bonds in the liquidity buffer (VaR with 95% confidence) decreased during the reporting period. No major changes occurred in the asset class allocation. The VaR risk metric that measures market risk associated with the liquidity buffer was EUR 29 million (27) on 30 September 2023. The VaR risk metric includes bond investments in the liquidity buffer, derivatives that hedge their interest rate risk as well as investment in money market papers.





OP Financial Group secures its liquidity through a liquidity buffer which consists mainly of deposits with central banks and receivables eligible as collateral for central bank refinancing. The liquidity buffer is sufficient to cover the need for short-term funding for known and predictable payment flows and in a liquidity stress scenario.

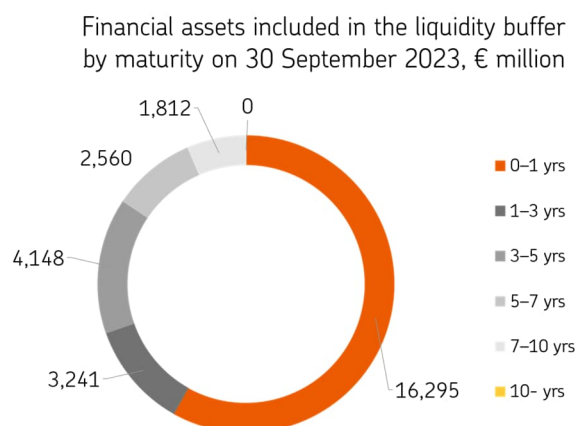
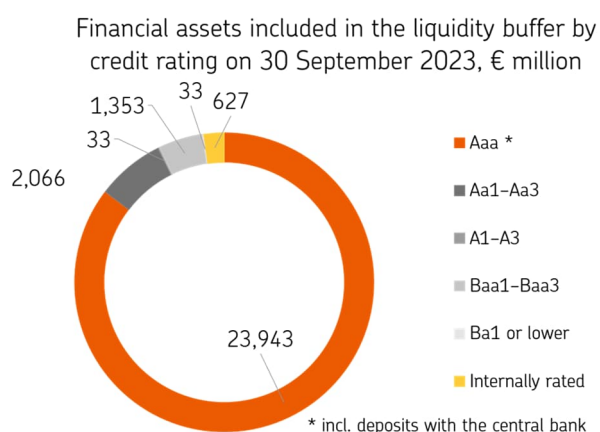
OP Financial Group monitors its liquidity and the adequacy of its liquidity buffer using, for example, the LCR (Liquidity Coverage Ratio). According to regulation, the LCR must be at least 100%. OP Financial Group's LCR was 217% (217) at the end of the reporting period.

OP Financial Group monitors its long-term funding sufficiency, for example, by means of the Net Stable Funding Ratio (NSFR), which measures structural funding risk. According to regulation, the NSFR must be at least 100%. OP Financial Group's NSFR was 126% (128) at the end of the reporting period.

### Liquidity buffer

€ billion	30 Sep 2023	31 Dec 2022	Change, %
Deposits with central banks	15.5	34.8	-55.5
Notes and bonds eligible as collateral	10.6	2.1	406.9
Loan receivables eligible as collateral	1.1	-	-
Total	27.2	36.9	-26.2
Receivables ineligible as collateral	0.8	0.7	13.7
Liquidity buffer at market value	28.1	37.6	-25.4
Collateral haircut	-0.7	-0.2	-
Liquidity buffer at collateral value	27.3	37.4	-27.0

The liquidity buffer comprises notes and bonds issued by governments, municipalities, financial institutions and companies all showing good credit ratings, securitised assets and loan receivables eligible as collateral. In the reporting period, OP Financial Group repaid in full the EUR 12.0 billion in TLTRO III loans. At the end of the reporting period, the liquidity buffer included bonds with a carrying amount of EUR 256 million (0), classified at amortised cost and issued by non-OP Financial Group issuers. The fair value of these bonds amounted to EUR 250 million (0) at the end of the reporting period. In the above information on the liquidity buffer, these bonds are measured at fair value.



## Credit ratings

### Credit ratings 30 September 2023

Rating agency	OP Corporate Bank plc				Pohjola Insurance Ltd	
	Short-term debt	Outlook	Long-term debt	Outlook	Financial strength rating	Outlook
Standard & Poor's	A-1+	-	AA-	Stable	A+	Stable
Moody's	P-1	Stable	Aa3	Stable	A2	Stable

OP Corporate Bank plc and Pohjola Insurance Ltd have credit ratings affirmed by Standard & Poor's Global Ratings Europe Limited and Moody's Investors Service (Nordics) AB. When assessing OP Corporate Bank's credit rating, credit rating agencies take account of the entire OP Financial Group's financial position.

## Financial performance by segment

OP Financial Group's business segments are Retail Banking (Banking Personal and SME Customers), Corporate Banking (Banking Corporate and Institutional Customers) and Insurance (Insurance Customers). Non-business segment operations are presented under the Group Functions segment. OP Financial Group prepares its segment reporting in compliance with its accounting policies.

### Retail Banking

- Operating profit increased to EUR 919 million (335) and the cost/income ratio improved to 45.5% (63.7).
- Total income increased by 53.7% to EUR 2,176 million. Income from customer business increased by a total of 55.8%: net interest income increased by 104.5% to EUR 1,619 million and net commissions and fees decreased by 10.0% to EUR 524 million.
- Impairment loss on receivables increased to EUR 107 million (54). Non-performing exposures (gross) accounted for 3.0% (2.7) of total exposures.
- Total expenses increased by 9.7% to EUR 990 million. Personnel costs increased by 10.0% to EUR 365 million and other operating expenses by 10.5% to EUR 591 million.
- OP bonuses to owner-customers increased by 28.0% to EUR 160 million (125).
- In the year to September, the loan portfolio decreased by 1.6% to EUR 71.0 billion and deposits by 4.4% to EUR 61.7 billion.
- The most significant development investments focused on upgrading the core banking system and developing digital services.

### Key figures and ratios

€ million	Q1–3/2023	Q1–3/2022	Change, %	Q1–4/2022
Net interest income	1,619	792	104.5	1,194
Impairment loss on receivables	-107	-54	99.8	-96
Net commissions and fees	524	583	-10.0	773
Investment income	-10	13	-	-9
Other operating income	42	28	49.9	39
Personnel costs	-365	-332	10.0	-455
Depreciation/amortisation and impairment loss	-34	-36	-4.7	-53
Other operating expenses	-591	-535	10.5	-720
OP bonuses to owner-customers	-160	-125	28.0	-168
Operating profit	919	335	174.1	502
<b>Total income</b>	<b>2,176</b>	<b>1,416</b>	<b>53.7</b>	<b>1,996</b>
<b>Total expenses</b>	<b>-990</b>	<b>-902</b>	<b>9.7</b>	<b>-1,229</b>
Cost/income ratio, %	45.5	63.7	-18.2*	61.6
Ratio of non-performing exposures to exposures, % ***	3.0	2.7	0.3*	2.7
Ratio of impairment loss on receivables to loan and guarantee portfolio, %	0.20	0.10	0.10*	0.13
Return on assets (ROA), %	1.00	0.36	0.64*	0.40
Return on assets, excluding OP bonuses, %	1.17	0.49	0.68*	0.54

€ million	Q1–3/2023	Q1–3/2022	Change, %	Q1–4/2022
Home loans drawn down	4,084	6,106	-33.1	7,513
Corporate loans drawn down	1,445	2,071	-30.2	2,702
No. of brokered residential property and property transactions	6,586	8,716	-24.4	10,844

€ billion	30 Sep 2023	30 Sep 2022	Change, %	31 Dec 2022
Loan portfolio**				
Home loans	41.8	42.4	-1.4	42.3
Corporate loans	8.0	8.4	-4.9	8.3
Housing companies****	8.7	8.7	0.7	8.8
Other corporate loans	4.0	4.1	-0.2	4.1
Other consumer loans	8.5	8.7	-2.5	8.6
Total loan portfolio	71.0	72.2	-1.6	72.1
Guarantee portfolio	1.0	1.0	3.4	1.0
Other exposures	8.2	9.2	-12.7	8.3
Deposits**				
Current and payment transfer deposits	37.8	43.1	-12.3	43.3
Investment deposits	23.9	21.5	11.3	21.6
Total deposits	61.7	64.6	-4.4	64.8

\*Change in ratio

\*\*The loan portfolio and deposits exclude changes in the fair value of loans and deposits in hedge accounting as of 1 January 2023. Comparatives have been adjusted to correspond to the current definition.

\*\*\* In the calculation of this ratio, the exposures item excludes changes in the fair value of loans in hedge accounting as of 1 January 2023. Comparatives have been adjusted to correspond to the current definition.

\*\*\*\* Housing company loans includes housing companies and housing investment companies

OP Financial Group's Retail Banking segment consists of banking and asset management services for personal and SME customers at OP cooperative banks and at the central cooperative consolidated.

In the year to September, the loan portfolio decreased by 1.6% to EUR 71.0 billion. As a result of the prolonged slack home loan market, the amount of home loans drawn down in January–September totalled EUR 4,084 million, representing a decrease of 33.1% year on year. In July–September, the amount of home loans drawn down decreased by 24.8% from a year ago. In the year to September, the home loan portfolio decreased by 1.4% to EUR 41.8 billion. High inflation and the rise in reference interest rates had a major impact on the housing market. The volume of home and real property sales brokered by OP Koti real estate agents totalled 6,586, a decrease of 24.4% year on year. At the end of the reporting period, 82.8% (89.8) of the home loan portfolio was tied to the 12-month Euribor, 14.0% (7.1) to shorter Euribor rates, and 3.2% (3.1) to the OP-Prime rate and a fixed interest rate. In the year to September, the corporate loan portfolio decreased by 4.9% to EUR 8.0 billion. The housing company loan portfolio grew by 0.7% to EUR 8.7 billion. In the year to September, other corporate loans decreased by 0.2% to EUR 4.0 billion and other consumer loans by 2.5% to EUR 8.5 billion.

On 30 September 2023, a total of 34.6% (32.8) of personal customers' home loans were covered by interest rate protection. On the same date, the interest expenses of around 160,000 home loans were being cut by an interest rate cap; the loans' aggregate principal totalled EUR 14.3 billion. In financial terms, the net benefit gained by customers from interest rate caps in January–September totalled EUR 104 million.

In the year to September, the deposit portfolio decreased by 4.4% to EUR 61.7 billion. This was mainly attributable to the decrease in corporate customers' payment transfer deposits. Deposits on current and payment transfer accounts decreased by 12.3% and investment deposits increased by 11.3%.

In March, OP launched a green loan for SMEs and housing companies. The new green loan boosts investments in areas such as energy-efficient construction, renewable energy, and infrastructure for low-emission transport. At the end of September, green loans granted to SMEs totalled EUR 13.2 million (0).

OP Financial Group customers' interest in saving and investing continued. During the reporting period, OP's mutual funds attracted 53,000 new unitholders, and customers made 92,000 new systematic investment plans on mutual funds. At the end of the reporting period, OP's mutual funds had more than 1.26 million unitholders. In share trading, the number of executed orders was 6.1% lower than a year ago.

The Group will pay 40% extra on OP bonuses earned by owner-customers in 2024 – an estimated additional bonus of EUR 86 million to owner-customers. The Group increased the OP bonuses earned for 2023 by 30%, which means an estimated additional bonus of more than EUR 60 million for 2023. In addition, owner-customers will get daily banking services without monthly charges until the end of 2024. Between October 2023 and December 2024, the value of this benefit will amount to an estimated EUR 110 million. The total value of additional benefits to owner-customers will be EUR 82 million for 2023 and EUR 174 million for 2024. From 1 November 2023 onwards, owner-customers will get a 0.25% interest on deposits in their current accounts. This benefit will apply to owner-customers who have an owner-customer membership and a current account with the same OP cooperative bank.

During the reporting period, the most significant development investments focused on upgrading the core banking system and developing digital services.

At the end of September, the number of OP cooperative banks was 104 (108). Merger projects between OP cooperative banks are underway in different parts of Finland.

### Financial performance for the reporting period

Retail Banking's operating profit amounted to EUR 919 million (335). Total income increased by 53.7% to EUR 2,176 million. Net interest income grew by 104.5% to EUR 1,619 million due to a rise in market interest rates that has continued since spring 2022. Net commissions and fees decreased by 10.0% to EUR 524 million. Retail Banking's net were reduced by the change in the operating model applied to hedging interest rate risk associated with derivative contracts between Corporate Banking and Retail Banking, which was implemented at the end of 2022.

Impairment loss on receivables grew by 99.8% to EUR 107 million (54). Expected credit losses concerning the real estate and construction sector increased. Final net loan losses recognised for the reporting period totalled EUR 24 million (23). Non-performing exposures accounted for 3.0% (2.7) of total exposures.

Total expenses increased by 9.7% to EUR 990 million. Personnel costs rose by 10.0% to EUR 365 million. The increase was affected by higher headcount and growth in the provision for performance-based bonuses as well as pay rises. Other operating expenses grew by 10.5% to EUR 591 million. The increase was mainly due to higher ICT costs. Depreciation/amortisation and impairment loss decreased by 4.7% year on year, to EUR 34 million.

OP bonuses to owner-customers increased by 28.0% to EUR 160 million.

## Corporate Banking

- Operating profit increased to EUR 321 million (220) and the cost/income ratio improved to 39.2% (48.7).
- Net interest income grew by 32.0% to EUR 441 million (334) and net commissions and fees by 30.8% to EUR 163 million (124). Investment income amounted to EUR 43 million (18).
- Impairment loss on receivables totalled EUR 63 million (16). Non-performing exposures (gross) accounted for 2.0% (1.6) of total exposures.
- Other operating expenses grew by 9.2% to EUR 182 million.
- The loan portfolio was at the previous year's level at EUR 28.0 billion while deposits decreased by 18.1% to EUR 11.3 billion. Assets under management by Corporate Banking increased by 2.0% to EUR 72.1 billion, year on year.
- The most significant development investments involved the upgrades of customer relationship management, payment and asset management systems.

### Key figures and ratios

€ million	Q1–3/2023	Q1–3/2022	Change, %	Q1–4/2022
Net interest income	441	334	32.0	457
Impairment loss on receivables	-63	-16	288.4	-18
Net commissions and fees	163	124	30.8	166
Investment income	43	18	142.9	136
Other operating income	17	14	18.6	18
Personnel costs	-76	-66	14.6	-95
Depreciation/amortisation and impairment loss	-3	-7	-59.0	-8
Other operating expenses	-182	-166	9.2	-218
OP bonuses to owner-customers	-20	-15	27.7	-20
Operating profit	321	220	45.9	416
Total income	663	490	35.3	776
Total expenses	-260	-239	8.8	-321
Cost/income ratio, %	39.2	48.7	-9.5	41.4
Ratio of non-performing exposures to exposures, % **	2.0	1.6	0.4	1.5
Ratio of impairment loss on receivables to loan and guarantee portfolio, %	0.27	0.07	0.20	0.06
Return on assets (ROA), %	1.03	0.70	0.34	1.00
Return on assets, excluding OP bonuses, %	1.10	0.75	0.35	1.05

€ billion	30 Sep 2023	30 Sep 2022	Change, %	31 Dec 2022
Loan portfolio***				
Corporate loans	20.4	20.2	0.0	19.9
Housing companies****	2.0	2.0	-0.0	2.1
Other consumer loans	3.1	2.8	0.1	2.8
Other loans	2.5	3.0	-0.2	3.0
Total loan portfolio	28.0	28.0	0.0	27.8
Guarantee portfolio	2.9	3.4	-15.7	3.4
Other exposures	6.1	5.7	5.2	6.4
Deposits***	11.3	13.8	-18.1	14.0
Assets under management (gross)				
Mutual funds	28.7	26.9	6.7	27.6
Institutional clients	35.4	35.8	-1.0	35.7
Private Banking	7.9	7.9	-0.7	9.0
Total (gross)	72.1	70.7	2.0	72.3
€ million	1-9/2023	Q1-3/2022		Q1-4/2022
Net inflows				
Private Banking clients	186	14	-	-1
Institutional clients	-106	-402	-73.7	-356
Total net inflows	81	-388	-	-357

\* Change in ratio.

\*\* In the calculation of this ratio, the exposures item excludes changes in the fair value of loans in hedge accounting as of 1 January 2023. Comparatives have been adjusted to correspond to the current definition.

\*\*\* The loan portfolio and deposits exclude changes in the fair value of loans and deposits in hedge accounting as of 1 January 2023. Comparatives have been adjusted to correspond to the current definition.

\*\*\*\* Housing company loans includes housing companies and housing investment companies

OP Financial Group's Corporate Banking segment consists of banking and asset management services for corporate and institutional customers. The segment comprises OP Corporate Bank plc's banking, OP Asset Management Ltd, OP Fund Management Company Ltd, OP Custody Ltd and OP Real Estate Asset Management Ltd.

In the year to September, the loan portfolio remained unchanged at EUR 28.0 billion while the deposit portfolio decreased by 18.1% to EUR 11.3 billion. The slowdown in companies' willingness to invest, reduced international trade and a lower need for working capital affected the development of the loan portfolio. Car finance, among other things, increased the loan portfolio in the consumer market. OP Financial Group's market share in financing the purchases of low-emission passenger cars increased further during the third quarter. In July–September, the Group further expanded its sustainable product portfolio by launching sustainable supply chain finance.

Investments by Corporate Banking in promoting a sustainable economy increased the commitment portfolio of sustainable finance to EUR 6.2 billion (5.2). Demand for sustainable financing has remained strong and companies have made active use of Corporate Banking's expertise in financing the sustainable economy.

The most significant Corporate Banking development investments involved the upgrades of customer relationship management, payment, finance and asset management systems. With the implementation of the new Group-level customer relationship management system, Corporate Banking aims at better customer experience and higher quality and more efficient operations. The upgrade of core payment systems and improvement of digital services will continue further. In asset and wealth management, fund management processes and customer service will be further upgraded.

Within asset management, net assets inflow was EUR 81 million (–388). Despite the challenging market conditions, assets under management by Corporate Banking increased by 2.0% year on year, to EUR 72.1 billion (70.7). This included about EUR 22.8 billion (23.2) in assets of the companies belonging to OP Financial Group.

### Financial performance for the reporting period

Corporate Banking's operating profit amounted to EUR 321 million (220). The cost/income ratio was 39.2% (48.7). Net interest income grew by 32.0% to EUR 441 million (334). The rise in market rates that has continued since the spring of 2022 increased net interest income.

Impairment loss on receivables totalled EUR 63 million (16). During the reporting period, impairment loss on receivables increased as a result the deteriorated situation in the construction and real estate sectors. Non-performing exposures accounted for 2.0% (1.6) of total exposures.

Corporate Banking's net commissions and fees totalled EUR 163 million (124). The change in the operating model applied to hedging interest rate risk associated with derivative contracts between Corporate Banking and Retail Banking, which was implemented at the end of 2022, improved net commissions and fees and, correspondingly, reduced investment income.

### Corporate Banking segment's net commissions and fees

€ million	Q1–3/2023	Q1–3/2022	Change, %
Mutual funds	95	97	-1.4
Asset management	24	11	112.2
Other	43	16	166.1
Total	163	124	30.8

During the reporting period, the reversal of a fast upward trend in interest rates improved investment income, which amounted to EUR 43 million (18).

Personnel costs rose by 14.6% to EUR 76 million. The increase was affected by higher headcount and growth in the provision for performance-based bonuses as well as pay rises. Other operating expenses increased by 9.2% to EUR 182 million.



## Insurance

- Operating profit increased to EUR 298 million (147).
- Insurance service result was EUR 58 million (77). Investment income totalled EUR 241 million (44).
- Non-life insurance premiums written increased by 4.9% to EUR 1,476 million. Non-life insurance combined ratio was 94.8% (90.8).
- Expenses increased to EUR 381 million (341).
- In life insurance, unit-linked insurance assets increased by 2.7% from the 2022-end level, to EUR 11.9 billion. Premiums written in term life insurance grew by 9.8%.
- Development investments focused on the core system upgrades and the development of digital services.

### Key figures and ratios

€ million	Q1–3/2023	Q1–3/2022	Change, %	Q1–4/2022
Insurance service result	58	77	-24.4	109
Net finance income	-102	2,219	-	2,226
Net investment income	342	-2,175	-	-2,072
Investment income	241	44	446.7	154
Net commissions and fees	37	37	-1.5	50
Other net income	4	31	-86.9	36
Personnel costs	-124	-107	16.2	-147
Depreciation/amortisation and impairment loss	-37	-39	-4.7	-51
Other operating expenses	-220	-195	12.7	-264
Total expenses	-381	-341	11.8	-462
Transfers to insurance service result	348	305	14.1	416
OP bonuses to owner-customers	-9	-7	24.4	-10
Operating profit	298	147	102.7	293
Return on assets (ROA), %	1.50	1.44	-0.06*	
Return on assets, excluding OP bonuses, %	1.60	1.51	-0.09*	

\*Change in ratio

OP Financial Group's Insurance segment comprises life and non-life insurance business. The segment includes Pohjola Insurance Ltd and OP Life Assurance Company Ltd.

In non-life insurance, the number of prime customer households using Pohjola Insurance as their main insurer increased by 8,750 in January–September, to 707,986 households. In particular, the sale of health insurance policies increased during the reporting period.

The amount of claims reported grew by 12% year on year. Health insurance showed the largest growth rate, 21%, due to a higher number of visits to doctors. The number of large claims decreased year on year.

In the life insurance business, premiums written in term life insurance grew by 9.8%. Premiums written in unit-linked group pension insurance decreased by 4.2%. In life insurance, unit-linked insurance assets increased by 2.7% from the 2022-end level, to EUR 11.9 billion (11.6).

### Financial performance for the reporting period

Operating profit amounted to EUR 298 million (147). Insurance service result was EUR 58 million (77).

Investment income totalled EUR 241 million (44). Net investment income grew following the increase in the value of shares. There was no major change in the value of insurance contract liabilities because the interest rate level remained close to the level of the year-end 2022. A year ago, the rise in interest rates decreased the value of insurance contract liabilities and increased net finance income.

OP Financial Group has applied IFRS 17 Insurance Contracts as of 1 January 2023. The new method of recognition changed the intra-year timing of insurance service result. Expected losses are immediately recognised in the income statement, which decreases earnings for the first year-half. In life insurance, recognition of the loss component changed the timing of earnings between years. The investment result is recognised at fair value in the income statement. The impact of economic assumptions, such as the changes in interest rates, on the value of insurance contract liabilities is recognised in net finance income. Net investment income and net finance income together indicate the profitability of investment operations.

### Investment income

€ million	Q1–3/2023	Q1–3/2022
Net finance income and expenses	16	716
Fair value changes in liabilities (unit-linked)	-94	1,148
Change in the liability of separated balance sheets	-24	355
Net finance income and expenses	-102	2,219
Fixed-income investments	65	-876
Quoted shares	88	-240
Other liquid investments	0	-8
Property investment	29	60
Other illiquid investments	21	34
Investment income	202	-1,030
Value change in the investment assets of separated balance sheet	22	-365
Income from assets covering unit-linked insurance and investment contracts	363	-1,813
Movement in investment contract (IFRS 9) liabilities	-223	1,016
Interest on subordinated loans, joint ventures and other	-22	17
Total investment income	241	44

### Non-life insurance financial performance

Non-life insurance operating profit amounted to EUR 172 million (227). Positive developments in the value of shares strengthened the investment result. Profitability weakened, year on year, as a result of higher claims incurred and operating expenses and higher reinsurance costs. A year ago, other income included a capital gain of EUR 32 million on the sale of Pohjola Hospital.

€ million	Q1–3/2023	Q1–3/2022	Change, %
Insurance revenue	1,287	1,241	3.7
Claims incurred	-842	-959	-12.2
Operating expenses	-352	-311	13.5
Insurance service result, gross	93	-28	425.6
Reinsurer's share of insurance revenue	-76	-47	61.3
Reinsurer's share of insurance service expenses	47	185	-74.7
Net income from reinsurance	-29	138	-121.2
Insurance service result	64	110	-42.1
Net finance income	-7	553	-
Investment income	115	-464	-
Investment income	107	89	20.3
Other net income	1	32	-97.7
Operating profit	172	227	-23.9
Combined ratio	94.8	90.8	
Risk ratio	66.1	64.9	
Cost ratio	28.7	25.9	

### Non-life insurance: premiums written (FAS)

€ million	Q1–3/2023	Q1–3/2022	Change, %
Personal customers	744	699	6.4
Corporate customers	732	708	3.5
Total	1,476	1,407	4.9

Premiums written increased by 4.9% to EUR 1,476 million. Besides the growth in the number of customers, the increase was attributable to the rise in the general level of costs and the resulting index increments and price increases in insurance premiums. Net insurance revenue was burdened by a rise in reinsurance costs. Net insurance revenue including reinsurer's share grew by 1.4% to EUR 1,211 million.

Claims incurred before reinsurer's share decreased by 12.2% to EUR 842 million as a result of a year-on-year decrease in claims incurred associated with large claims. Meanwhile, the rise in the general level of costs and higher claims volumes, particularly in health insurance, increased claims incurred. Net claims incurred after reinsurer's share grew by 3.2% to EUR 800 million.

The reported number of new large claims under property and business liability insurance (in excess of EUR 0.3 million) amounted to 90 (95) in January–September, with their claims incurred retained for own account totalling EUR 76 million (137). The non-life insurance operating risk ratio, excluding indirect loss adjustment expenses, was 68.4% (67.6). Changes in the provision for outstanding claims under statutory pensions improved earnings by EUR 12 million (19).

Operating expenses (gross) increased by 13.5% to EUR 352 million. Personnel costs increased due to pay rises and the increase in personnel in Claims Settlement. ICT development costs increased as a result of a change in the capitalisation practice. These costs are no longer capitalised because development has been migrated to the cloud environment.

In non-life insurance, the cost ratio (including indirect loss adjustment expenses) was 28.7% (25.9). Combined ratio reported by non-life insurance weakened to 94.8% (90.8).

#### Non-life insurance: investment income

€ million	Q1–3/2023	Q1–3/2022
Net finance income and expenses	-7	553
Fixed-income investments	45	-385
Quoted shares	53	-132
Other liquid investments	0	-4
Property investment	19	45
Other illiquid investments	11	19
Investment income	128	-457
Other	-13	-7
Total investment income	107	89

#### Non-life insurance: key investment indicators

	Q1–3/2023	Q1–3/2022
Return on investments at fair value, %	3.0	-11.6
Fixed income investments' running yield, %	2.2	1.1
	30 Sep 2023	31 Dec 2022
Investment portfolio, € million	4,169	4,071
Investments within the investment grade category, %	92	92
At least A-rated receivables, %	54	56
Modified duration	3.2	2.8

### Life insurance financial performance

Operating profit amounted to EUR 117 million (–89) due to a stronger investment performance. A contractual service margin of EUR 52 million (35) was recognised in the insurance service result. Positive developments in the value of investments strengthened the investment result. An update of calculation assumptions related to bonuses and rebates increased net finance income by EUR 30 million. Expenses increased by EUR 5 million to EUR 57 million. Development costs increased as a result of the platform transitions that were launched during the reporting period in term life insurance and individual unit-linked insurance.

€ million	Q1–3/2023	Q1–3/2022	Change, %	Q1–4/2022
Insurance service result	-5	-32	-	-55
Net finance expenses	-94	1,666	-	1,642
Investment income	218	-1,720	-	-1,643
Investment income	124	-55	-	-1
Net commissions and fees	29	29	-0.8	40
Other operating income and expenses	4	0	-	0
Personnel costs	-11	-10	11.3	-13
Depreciation/amortisation and impairment loss	-12	-15	-15.4	-20
Other operating expenses	-34	-28	23.4	-37
Total expenses	-57	-52	10.2	-70
Transfers to insurance service result	31	28	9.0	38
OP bonuses to owner-customers	-9	-7	24.4	-10
Operating profit	117	-89	-	-57
Cost/income ratio, %	31	-175	-	312
Contractual service margin at period end	777	768	4.0	787

### Life insurance: investment income

€ million	Q1–3/2023	Q1–3/2022
Net finance income and expenses	24	163
Fair value changes in liabilities (unit-linked)	-94	1,148
Change in the liability of separated balance sheets	-24	355
Net finance income and expenses	-94	1,666
Fixed-income investments	20	-491
Quoted shares	35	-108
Other liquid investments	0	-4
Property investment	10	15
Other illiquid investments	10	16
Investment income	74	-572
Value change in the investment assets of separated balance sheet	22	-365
Income from assets covering unit-linked insurance and investment contracts	363	-1,813
Movement in investment contract (IFRS 9) liabilities	-223	1,016
Associates, joint ventures and other	-18	2
Total investment income	124	-55

## Life insurance: key investment indicators\*

	Q1–3/2023	Q1–3/2022
Return on investments at fair value, %	2.4	-16.4
Fixed income investments' running yield, %	2.0	1.2
	30 Sep 2023	31 Dec 2022
Investment portfolio, € million	3,192	3,235
Investments within the investment grade category, %	91	90
A-rated receivables, minimum, %	54	50
Modified duration	3.0	2.8

\* Excluding the separated balance sheets

## Group Functions

### Key figures and ratios

€ million	Q1–3/2023	Q1–3/2022	Change, %	Q1–4/2022
Net interest income	-13	-21	-	-62
Impairment loss on receivables	0	0	-	0
Net commissions and fees	-1	-1	-	0
Investment income	17	-1	-	-11
Other operating income	539	495	8.8	657
Personnel costs	-168	-142	19.0	195
Depreciation/amortisation and impairment loss	-64	-79	-	103
Other operating expenses	-309	-268	15.2	376
Operating loss	-2	-16	-	-91

The Group Functions segment consists of OP Cooperative's functions tasked with the support and assurance of business segments, as well as OP Corporate Bank plc's treasury functions.

### Financial performance for the reporting period

Group Functions operating loss was EUR –2 million (–16). Net interest income was EUR –13 million (–21). The effect of items related to TLTRO III funding and its hedging amounted to EUR –11 million (–4) during the reporting period. A rise in market interest rates had a positive effect on net interest income.

Investment income totalled EUR 17 million (–1). Other operating income increased by 8.8% to EUR 539 million. Other operating income mainly includes OP Financial Group's intra-group items.

Personnel costs rose by 19.0% to EUR 168 million. The increase was affected by higher headcount and growth in the provision for performance-based bonuses as well as general pay increases. Depreciation/amortisation and impairment loss on PPE and intangible assets decreased by 19.3% to EUR 64 million. Other operating expenses increased by 15.2% to EUR 309 million. ICT costs increased by 10.9% to EUR 215 million.

OP Financial Group's funding position and liquidity is strong. At the end of the reporting period, the Group's LCR was 217% (217) and NSFR was 126% (128). At the end of the reporting period, OP Financial Group's balance sheet assets included bonds worth EUR 256 million (1), which are not measured at fair value in accounting. The fair value of these bonds amounted to EUR 250 million (1) at the end of the reporting period.

On 30 September 2023, the average margin of OP Financial Group's senior and senior non-preferred wholesale funding and covered bonds was 34 basis points (27). In January–September, OP Financial Group issued long-term bonds worth EUR 3.2 billion (5.5). In the reporting period, OP Financial Group repaid in full the EUR 12.0 billion in TLTRO III loans.

## ICT investments

OP Financial Group invests in developing its operations and improving customer experience on an ongoing basis. The central cooperative with its subsidiaries is responsible for the development of OP Financial Group's products and services, digital channels and shared technology, data and cybersecurity capabilities, while safeguarding the high quality, availability and data security of the services. ICT costs make up a significant portion of development costs.

OP Financial Group and Microsoft will deepen their IT partnership and OP Financial Group will switch over to using Microsoft cloud services on an extensive basis. This cloud migration is a significant investment for OP in new technology, IT expertise and operating model. On 22 August 2023, OP announced its decision to build its new digital services and data platforms based on Microsoft Azure and concentrate its IT services on the cloud ecosystem located in Finland, which will foster digital growth in the whole of Finland. Along with the partnership and migration to the cloud environment, OP Financial Group can further improve the services provided to its customers.

OP Financial Group's development expenditure for January–September totalled EUR 260 million (222). This included licence fees, purchased services, other external costs related to projects and in-house work. The capitalised development expenditure totalled EUR 66 million (70). More detailed information on OP Financial Group's investments can be found in the business segment reports in this Interim Report.

## Personnel

On 30 September 2023, OP Financial Group had 13,556 employees (12,999). The number of employees averaged 13,463 (13,077). In January–September, the number of employees increased in areas such as service development, sales, customer service, risk management and compliance.

### Personnel at period end

	30 Sep 2023	31 Dec 2022
Retail Banking	7,674	7,450
Corporate Banking	1,011	962
Insurance	2,440	2,373
Group Functions	2,431	2,214
Total	13,556	12,999

During the reporting period, 159 OP Financial Group employees (185) retired at an average age of 62.3 years (62.7).

On 24 July 2023, OP Financial Group announced that it will hire 300 new IT professionals in Helsinki and Oulu. These recruitments are part of OP's long-term investments in areas such as AI expertise, data utilisation and cloud services. Alongside new recruitment, OP is developing the competencies of current employees to meet future requirements.

Variable remuneration applied by OP Financial Group in 2023 consists of the performance-based bonus scheme covering all personnel, and the personnel fund. Company-specific targets based on the annual plan and the Group-level strategic targets are taken into account in the metrics used in the performance-based bonus scheme and in the personnel fund. In drawing up the remuneration schemes, OP has taken account of the regulation regarding the financial sector's remuneration schemes.



## Changes in OP Financial Group's structure

OP Financial Group's consolidated financial statements at the end of the reporting period included the accounts of 104 OP cooperative banks (108) and OP Cooperative Consolidated. The number of OP cooperative banks decreased during the reporting period due to mergers.

Kiteen Seudun Osuuspankki and Rääkkylän Osuuspankki merged into Pohjois-Karjalan Osuuspankki on 31 March 2023.

Pohjolan Osuuspankki and Tornion Osuuspankki merged into Oulun Osuuspankki on 30 April 2023. Consequently, the business name of Oulun Osuuspankki was changed to Pohjolan Osuuspankki.

On 16 February 2023, Etelä-Hämeen Osuuspankki and Päijät-Hämeen Osuuspankki approved a merger plan according to which the latter will merge into the former. The planned date for the execution of the merger is 31 December 2023. Consequently, the business name of Etelä-Hämeen Osuuspankki will change to Hämeen Osuuspankki.

On 17 April 2023, Korsnäsin Osuuspankki and Vaasan Osuuspankki approved a merger plan according to which the former will merge into the latter. The planned date for the execution of the merger is 31 October 2023.

On 27 September 2023, Etelä-Karjalan Osuuspankki and Kymenlaakson Osuuspankki accepted a merger plan, according to which the latter will merge into the former. The planned date for the execution of the merger is 30 April 2024. Consequently, the business name of Etelä-Karjalan Osuuspankki will change to Kaakkois-Suomen Osuuspankki.

## Governance of OP Cooperative

On 1 December 2022, the Supervisory Council of OP Cooperative (the central cooperative of OP Financial Group) elected the members of the Board of Directors of OP Cooperative for the term of office from 1 January to 31 December 2023. The composition of the Board of Directors remained unchanged. In addition, according to the bylaws of OP Cooperative, the President and Group CEO is a Board member during their term of office.

The following members continued on the Board in 2023: Jarna Heinonen (Professor in Entrepreneurship, Turku School of Economics), Jari Himanen (kauppaneuvos, Finnish honorary title; Managing Director, Suur-Savon Osuuspankki), Kati Levoranta (Executive Vice President, Commercial and Operational Activities, P2X Solutions Ltd), Pekka Loikkanen (board professional), Tero Ojanperä (Chair of the Board of Directors, Silo AI Ltd), Riitta Palomäki (board professional), Jaakko Pehkonen (rahoitusneuvos, Finnish honorary title; Professor of Economics, University of Jyväskylä), Timo Ritakallio (President and Group CEO, OP Financial Group), Petri Sahlström (Professor of Accounting and Finance, University of Oulu), Olli Tarkkanen (Managing Director, Etelä-Pohjanmaan Osuuspankki) and Mervi Väisänen (Senior Lecturer in Marketing, Kajaani University of Applied Sciences).

On 21 December 2022, the Board of Directors elected from among its members the chairs, vice chairs and other members to the statutory Board Committees for the new term. Jaakko Pehkonen will continue as Chair and Jarna Heinonen as Vice Chair of the Board of Directors. On 2 May 2023, the Nomination and Remuneration Committee of the Board of Directors was divided into two separate committees. Consequently, the Board has four statutory committees: the Audit Committee, the Risk Committee, the Remuneration Committee and the Nomination Committee. On 2 May 2023, the Board of Directors updated the composition of its committees.

On 26 April 2023, OP Cooperative held its Annual Cooperative Meeting which elected members of the Supervisory Council and the auditor.

The Supervisory Council comprises 36 members. The Meeting re-elected the following members to the Supervisory Council who were due to resign: M.Sc. Eeva Harju, Professor Saara Julkunen, Managing Director Matti Kiuru, Senior Agricultural Economist Päivi Kujala, Authorised Public Accountant Katja Kuosa-Kaartti, Senior

Manager Anssi Mäkelä, Managing Director Kari Mäkelä, Managing Director Heikki Palosaari, Managing Director Jyrki Rantala, Managing Director Teemu Sarhema and Managing Director Ari Väänänen.

New Supervisory Council members elected were Sales Manager Jan Drugge, HR Director Titta Saksa and entrepreneur Miika Sunikka.

At its reorganising meeting on 26 April 2023, the Supervisory Council elected the presiding officers of the Supervisory Council. Chair of the Board of Directors Annukka Nikola was elected as Chair and entrepreneur Taija Jurmu and Managing Director Ari Väänänen as Vice Chairs of the Supervisory Council. Eeva Harju, member of the Supervisory Council, died in May 2023. The Supervisory Council will continue until the end of its term of office with 35 members.

The Annual Cooperative Meeting re-elected KPMG Oy Ab, an audit firm, to act as the auditor for the financial year 2023, with Juha-Pekka Mylén, APA, acting as the chief auditor, appointed by KPMG Oy Ab.

## Events after the reporting period

### New Chief Legal Officer and Group General Counsel and member of OP Cooperative's Executive Management Team

Rami Kinnala (54), LL.M., M.Sc. (Econ. & Bus. Adm.), was appointed Chief Legal Officer and Group General Counsel of OP Financial Group on 24 October 2023. In this position, he will lead OP Financial Group's legal affairs and the Legal Services and Compliance function of the central cooperative consolidated. Kinnala will take up his duties on 1 January 2024. On the same date, he will also become a member of OP Cooperative's Executive Management Team. Kinnala's appointment is conditional and subject to regulatory approval. Tiia Tuovinen, who is the current Chief Legal Officer and Group General Counsel of OP Financial Group, has requested to resign from OP Financial Group as of 1 July 2024. She will act as Senior Advisor as of the beginning of January until the end of June.

## Outlook towards the year end

The economy is expected to enter a mild recession and inflation to fall back slowly. An exceptional degree of uncertainty is still associated with the business environment. Rising interest rates are weakening the real estate market and construction sector in particular.- Combined with the geopolitical situation, developments in global capital markets may abruptly affect the business environment.

OP Financial Group's operating profit (earnings before tax) for 2023 is expected to be higher than in 2022, due to an increase in market rates.

The most significant uncertainties affecting OP Financial Group's earnings performance are associated with developments in the business environment, changes in the interest rate and investment environment and developments in impairment loss on receivables. Forward-looking statements in this Interim Report expressing the management's expectations, beliefs, estimates, forecasts, projections and assumptions are based on the current view on developments in the economy, and actual results may differ materially from those expressed in the forward-looking statements.

## Formulas for key figures and ratios

The Alternative Performance Measures are presented to illustrate the financial performance of business operations and to improve comparability between reporting periods. The formulas for the used Alternative Performance Measures are presented below. The formulas for the key figures and ratios can be derived from the figures presented in this Financial Statements Bulletin, so separate reconciliation statements for the Alternative Performance Measures are not presented.

### Alternative Performance Measures

Key figure or ratio	Formula	Description
Return on equity (ROE), %	$\frac{\text{Financial performance for the reporting period} \times (\text{days of financial year} / \text{days of reporting period})}{\text{Equity (average at beginning and end of period)}} \times 100$	The ratio describes how much return is generated on equity capital as a percentage of equity during the reporting period.
Return on equity (ROE) excluding OP bonuses, %	$\frac{(\text{Financial performance for the reporting period} + \text{OP bonuses after tax}) \times (\text{days of financial year} / \text{days of reporting period})}{\text{Equity (average at beginning and end of period)}} \times 100$	The ratio describes how much return is generated on equity capital as a percentage of equity during the reporting period, excluding OP bonuses paid to owner-customers that are charged to expenses.
Return on assets (ROA), %	$\frac{\text{Financial performance for the reporting period} \times (\text{days of financial year} / \text{days of reporting period})}{\text{Average balance sheet total (average at beginning and end of financial year)}} \times 100$	The ratio describes how much return is generated on capital tied up on business during the reporting period.
Return on assets (ROA) excluding OP bonuses, %	$\frac{(\text{Financial performance for the reporting period} + \text{OP bonuses after tax}) \times (\text{days of financial year} / \text{days of reporting period})}{\text{Average balance sheet total (average at beginning and end of financial year)}} \times 100$	The ratio describes how much return is generated on capital tied up on business during the reporting period, excluding OP bonuses paid to owner-customers that are charged to expenses.
Cost/income ratio, %	$\frac{\text{Total expenses}}{\text{Total income}} \times 100$	The ratio describes the ratio of expenses to income. The lower that ratio, the better.
Total income	Net interest income + Net commissions and fees + Insurance service result + Investment income + Other operating income + Transfers to insurance service result	The figure describes the development of all income.

Total expenses	Personnel costs + Depreciation/amortisation and impairment loss + Other operating expenses	The figure describes the development of all expenses.
Investment income	Net insurance finance income + Net interest income from financial assets held for trading + Net investment income	The figure describes the development of all income related to investment.
Loan portfolio	Loans and loss allowance included in the balance sheet item Receivables from customers.	Total amount of loans granted to customers.
Ratio of impairment loss on receivables to loan and guarantee portfolio, %	$\frac{\text{Impairment loss on receivables x(days of financial year/days ofreporting period)}}{\text{Loan and guarantee portfolio atperiod end}} \times 100$	The ratio describes the ratio of impairment loss on receivables entered in the income statement to the loan and guarantee portfolio. The lower that ratio, the better.
Deposits	Deposits included in balance sheet item Liabilities to customers	Total amount of deposits by customers.
Coverage ratio, %	$\frac{\text{Loss allowance}}{\text{Balance sheet items involvingcredit risk + Credit equivalent ofoff-balance-sheet items}} \times 100$	The ratio describes the extent to which the amount of expected losses covers the amount of the liability.
Default capture rate, %	$\frac{\text{New defaulted contracts in stage2 a year ago}}{\text{New defaulted contracts duringthe reporting period}} \times 100$	The ratio describes the effectiveness of the SICR model (significant increase in credit risk), in other words how many contracts were in stage 2 before moving to stage 3.
Income from customer business	Net interest income + insurance service result + net commissions and fees	Income from customer business describes the development of net interest income, insurance service result and net commissions and fees. Income directly from customers is presented mainly under these items.
<b>Non-life insurance:</b>		
Combined ratio, %	Risk ratio + Cost ratio	The combined ratio is a key indicator of efficiency for non-life insurance companies. The ratio describes whether the insurance revenue is sufficient to cover the company's expenses during the reporting period.
Risk ratio, %	$\frac{\text{Claims incurred}}{\text{}} \times 100$	

	Net insurance revenue		The ratio describes how much of the insurance revenue is spent on claims paid. The ratio is calculated after reinsurers' share.
Cost ratio, %	$\frac{\text{Operating expenses and loss adjustment expenses}}{\text{Net insurance revenue}} \times 100$	x 100	The ratio describes the ratio of the company's costs (acquisition, management, administration and claims settlement expenses) to its insurance revenue.

## Key indicators based on a separate calculation

Capital adequacy ratio, %	$\frac{\text{Total own funds}}{\text{Total risk exposure amount}} \times 100$	x 100	The ratio describes a credit institution's capital adequacy and shows the ratio of own funds to the total risk exposure amount.
Tier 1 ratio, %	$\frac{\text{Tier 1 capital}}{\text{Total risk exposure amount}} \times 100$	x 100	The ratio describes a credit institution's capital adequacy and shows the ratio of Tier 1 capital to the total risk exposure amount.
Common Equity Tier 1 (CET1) capital ratio, %	$\frac{\text{CET1 capital}}{\text{Total risk exposure amount}} \times 100$	x 100	The ratio describes a credit institution's capital adequacy and shows the ratio of CET1 capital to the total risk exposure amount.
Solvency ratio, %	$\frac{\text{Capital base}}{\text{Solvency capital requirement (SCR)}} \times 100$	x 100	The ratio describes an insurance company's solvency and shows the ratio of the capital base to the total risk exposure amount.
Leverage ratio, %	$\frac{\text{Tier 1 capital (T1)}}{\text{Exposure amount}} \times 100$	x 100	The ratio describes a credit institution's indebtedness and shows the ratio of Tier 1 capital to the total risk exposure amount.
Liquidity coverage requirement (LCR), %	$\frac{\text{Liquid assets}}{\text{Liquidity outflows – liquidity inflows under stressed conditions}} \times 100$	x 100	The ratio describes short-term funding liquidity risk that requires the bank to have sufficient, high-quality liquid assets to get through an acute 30-day stress scenario.
Net stable funding ratio (NSFR), %	$\frac{\text{Available stable funding}}{\text{Required stable funding}} \times 100$	x 100	The ratio describes a long-term liquidity risk that requires the bank to have a sufficient amount of stable funding sources in relation to items requiring stable funding sources. The objective is to secure the sustainable maturity structure of assets and liabilities applying a 12-

			month time horizon and to restrict excessive resort to short-term wholesale funding.
Capital adequacy ratio under the Act on the Supervision of Financial and Insurance Conglomerates*	$\frac{\text{Conglomerate's total capital base}}{\text{Conglomerate's total minimum capital requirement}} \times 100$		The ratio describes the capital adequacy of the financial conglomerate and shows the ratio of the capital base to the minimum amount of the capital base.
Ratio of non-performing exposures to exposures, %	$\frac{\text{Non-performing receivables (gross)}}{\text{Exposures at period end}} \times 100$		The ratio describes the ratio of customers with severe payment difficulties to the entire exposure portfolio. Non-performing exposures refer to receivables that are more than 90 days past due and other receivables classified as risky as well as forbore exposures related to such receivables due to the customer's financial difficulties. Forbearance measures consist of concessions agreed at the customers' initiative to the original repayment plan to make it easier for them to manage through temporary payment difficulties. Non-performing exposures are presented in gross terms; expected credit losses have not been deducted from them.
Ratio of doubtful receivables to exposures, %	$\frac{\text{Doubtful receivables (gross)}}{\text{Exposures at period end}} \times 100$		The ratio describes the ratio of customers with payment difficulties to the entire exposure portfolio. Doubtful receivables refer to receivables that are more than 90 days past due and other receivables classified as risky as well as forbearance related to such receivables or to performing receivables due to the customer's financial difficulties. Forbearance measures consist of concessions agreed at the customers' initiative to the original repayment plan to make it easier for them to manage through temporary payment difficulties. In addition to non-performing forbore exposures, doubtful receivables include non-performing exposures reclassified as performing ones during their probation period or forbearance measures made into a performing agreement. Loan modifications due to reasons other than the customer's financial difficulties are not classified as doubtful receivables. Doubtful receivables are presented in gross terms; expected credit losses have not been deducted from them.
Ratio of performing forbore exposures to exposures, %	$\frac{\text{Performing forbore exposures (gross)}}{\text{Exposures at period end}} \times 100$		The ratio describes the ratio of forbore exposures to the entire exposure portfolio. Performing forbore exposures include forbore exposures reclassified as performing ones during their probation period or forbearance measures made into a performing agreement. Loan modifications due to reasons other than the customer's

financial difficulties are not classified as forborne exposures.

Ratio of performing forborne exposures to doubtful receivables, %	$\frac{\text{Performing forborne exposures (gross)}}{\text{Doubtful receivables at period end}} \times 100$	<p>The ratio describes the ratio of performing forborne exposures to doubtful receivables that include not only performing forborne exposures but also non-performing exposures.</p> <p>Performing forborne exposures include forborne exposures reclassified as performing ones during their probation period or forbearance measures made into a performing agreement. Loan modifications due to reasons other than the customer's financial difficulties are not classified as forborne exposures.</p>
Ratio of loss allowance (receivables from customers) to doubtful receivables, %	$\frac{\text{Loss allowance for receivables from customers in the balance sheet}}{\text{Doubtful receivables at period end}} \times 100$	<p>The ratio describes the ratio of expected losses to all doubtful receivables. Doubtful receivables include non-performing exposures and performing forborne exposures.</p>
Loan and guarantee portfolio	Loan portfolio + guarantee portfolio	<p>The indicator describes the total amount of loans and guarantees given.</p>
Exposures	Loan and guarantee portfolio + interest receivables + unused standby credit facilities	<p>The sum of the loan and guarantee portfolio, interest receivables and unused standby credit facilities (undrawn loans and limits) is used as the basis for proportioning doubtful receivables and non-performing exposures.</p>
Other exposures	Interest receivables + unused standby credit facilities	<p>In addition to the loan and guarantee portfolio, exposures come from interest receivables and unused standby credit facilities (undrawn loans and limits).</p>

\*Transitional provisions have been taken into account in the FiCo solvency.

## Capital adequacy and solvency

### Capital adequacy for credit institutions

Own funds, € million	30 Sep 2023	31 Dec 2022
OP Financial Group's equity capital	15,719	14,335
Excluding the effect of insurance companies on the Group's equity	-1,122	-721
Fair value reserve, cash flow hedge	315	337
Common Equity Tier 1 (CET1) before deductions	14,912	13,951
Intangible assets	-325	-343
Excess funding of pension liability and valuation adjustments	-246	-231
Cooperative capital deducted from own funds	-5	-163
Planned profit distribution and unpaid profit distribution for previous	-147	-144
Shortfall of ECL minus expected losses		-425
Insufficient coverage for non-performing exposures	-165	-76
CET1 capital	14,024	12,569
Tier 1 capital (T1)	14,024	12,569
Debtenture loans	1,308	1,308
Debtentures to which transition rules apply	65	91
General credit risk adjustments	101	
Tier 2 capital (T2)	1,475	1,399
Total own funds	15,499	13,968
Risk exposure amount, € million	30 Sep 2023	31 Dec 2022
Credit and counterparty risk	65,608	60,437
Standardised Approach (SA)*	65,608	8,476
Central government and central banks exposure	574	495
Credit institution exposure	579	627
Corporate exposure	27,535	5,244
Retail exposure	8,905	1,245
Mortgage-backed exposure	19,701	153
Defaulted exposure	2,287	72
Items of especially high risk	1,843	
Covered bonds	566	540
Receivables to which a short-term credit rating can be applied	11	0
Collective investment undertakings (CIU)	224	0
Equity investments	2,417	1
Other	965	99
Internal Ratings-based Approach (IRB)		51,960
Corporate exposure		29,997
Retail exposure		12,002
Equity investments		8,944
Other		1,018
Risks of the CCP's default fund	1	0
Securitisations	52	111
Market and settlement risk (Standardised Approach)	998	1,070
Operational risk (Standardised Approach)	4,156	3,851
Valuation adjustment (CVA)	199	179
Other risks**	2,334	6,678
Total risk exposure amount	73,346	72,327

\* OP Financial Group adopted the Standardised Approach in its capital adequacy measurement and reporting during the first quarter of 2023.

\*\* Risks not otherwise covered. A year ago, the risk-weighted assets (RWA) floor based on the Standardised Approach.



Ratios, %	30 Sep 2023	31 Dec 2022
CET1 capital ratio	19.1	17.4
Tier 1 ratio	19.1	17.4
Capital adequacy ratio	21.1	19.3
<hr/>		
Ratios, fully loaded, %	30 Sep 2023	31 Dec 2022
CET1 capital ratio	19.1	17.4
Tier 1 ratio	19.1	17.4
Capital adequacy ratio	21.0	19.2
<hr/>		
Capital requirement, EUR million	30 Sep 2023	31 Dec 2022
Own funds	15,499	13,968
Capital requirement	10,510	9,979
Buffer for capital requirements	4,989	3,989

The capital requirement of 14.3% comprises the minimum requirement of 8%, the capital conservation buffer of 2.5%, the O-SII buffer requirement of 1.5%, the minimum requirement (P2R) of 2.25% set by the ECB and the country-specific countercyclical capital buffers for foreign exposures.

Leverage ratio, EUR million	30 Sep 2023	31 Dec 2022
Tier 1 capital (T1)	14,024	12,569
Total exposure	144,628	165,362
Leverage ratio, %	9.7	7.6

The leverage ratio describes indebtedness. The minimum requirement for the leverage ratio is 3%.

### OP Financial Group's capital adequacy under the Act on the Supervision of Financial and Insurance Conglomerates

€ million	30 Sep 2023	31 Dec 2022
OP Financial Group's equity capital	15,719	14,335
Other items included in Banking's Tier 1 and Tier 2 capital	1,475	1,399
Other sector-specific items excluded from capital base	-349	-442
Goodwill and intangible assets	-1,036	-1,077
Insurance business valuation differences*	875	1,083
Proposed profit distribution	-147	-144
Items under IFRS deducted from capital base**	136	177
Shortfall of ECL minus expected losses		-370
Conglomerate's total capital base	16,672	14,961
Regulatory capital requirement for credit institutions***	10,180	9,661
Regulatory capital requirement for insurance operations*	1,309	1,237
Conglomerate's total minimum capital requirement	11,488	10,898
Conglomerate's capital adequacy	5,184	4,063
Conglomerate's capital adequacy ratio (capital base/minimum of capital base) (%)	145	137

\* Differences between fair values and carrying amounts based on the solvency of insurance companies and an estimate of SCR

\*\* Excess funding of pension liability, portion of cash flow hedge of fair value reserve

\*\*\* Total risk exposure amount x 14.3%

Transitional provisions have been taken into account in figures.

## TABLES

### Income statement

€ million	Notes	Q1-3 2023	Q1-3 2022	Q3 2023	Q3 2022
Interest income		3,790	1,070	1,463	395
Interest expenses		-1,711	52	-683	52
Net interest income	3	2,079	1,122	780	447
Impairment loss on receivables	4	-170	-70	-72	30
Commission income		788	809	250	263
Commission expenses		-103	-100	-36	-33
Net commissions and fees	5	685	709	215	230
Insurance premium revenue		1,466	1,407	499	491
Insurance service expenses		-1,369	-1,463	-438	-570
Net income from reinsurance contracts		-38	134	-11	100
Insurance service result	6	58	77	51	21
Net finance income (+)/expenses (-) related to insurance		-89	2,223	155	356
Net finance income (+)/expenses (-) related to reinsurance		-13	-3	-3	2
Net insurance finance income (+)/expenses (-)	7	-102	2,219	152	358
Net interest income from financial assets held for trading	8	24	-62	6	-14
Net investment income	9	371	-2,019	-114	-331
Other operating income		28	52	7	6
Personnel costs		-702	-617	-218	-189
Depreciation/amortisation and impairment loss		-137	-159	-45	-49
Other operating expenses	10	-725	-644	-221	-194
Transfers to insurance service result		348	305	112	98
Operating expenses		-1,216	-1,115	-373	-334
OP bonuses to owner-customers		-188	-147	-67	-51
<b>Operating profit (loss)</b>		<b>1,570</b>	<b>766</b>	<b>584</b>	<b>364</b>
<b>Earnings before tax</b>		<b>1,570</b>	<b>766</b>	<b>584</b>	<b>364</b>
Income tax		-312	-142	-116	-70
<b>Profit for the period</b>		<b>1,258</b>	<b>624</b>	<b>468</b>	<b>294</b>
<b>Attributable to:</b>					
Profit for the period attributable to owners		1,252	617	467	293
Profit for the period attributable to non-controlling interest		6	8	0	1
<b>Profit for the period</b>		<b>1,258</b>	<b>624</b>	<b>468</b>	<b>294</b>

### Statement of comprehensive Income

€ million	Notes	Q1-3 2023	Q1-3 2022	Q3 2023	Q3 2022
<b>Profit for the period</b>		<b>1,258</b>	<b>624</b>	<b>468</b>	<b>294</b>
Items that will not be reclassified to profit or loss					
Gains/(losses) arising from remeasurement of defined benefit plans		32	162	43	27
Items that may later be reclassified to the profit or loss					
Change in fair value reserve					
On fair value measurement	15	-32	-3	-21	25
On cash flow hedging	15	27	-511	13	-169
Translation differences					
Income tax					
On items not reclassified to profit or loss					
On gains/(losses) arising from measurement of defined benefit plans		-6	-32	-4	-5
On items that may subsequently be reclassified to profit or loss					
On fair value measurement	15	6	1	4	-5
On cash flow hedging	15	-5	102	-3	34
<b>Other comprehensive Income Items</b>		<b>22</b>	<b>-282</b>	<b>32</b>	<b>-94</b>
<b>Total comprehensive income for the period</b>		<b>1,279</b>	<b>342</b>	<b>499</b>	<b>201</b>
<b>Comprehensive income for the period attributable to:</b>					
Comprehensive income for the period attributable to owners		1,273	335	499	199
Comprehensive income for the period attributable to non-controlling interests		6	8	0	1
<b>Total</b>		<b>1,279</b>	<b>342</b>	<b>499</b>	<b>201</b>

## Balance sheet

€ million	Notes	30 Sep 2023	31 Dec 2022
Cash and cash equivalents		15,297	35,004
Receivables from credit institutions		1,087	798
Receivables from customers		97,323	98,546
Derivative contracts		4,111	4,117
Investment assets		20,848	20,742
Assets covering unit-linked contracts		11,906	11,597
Reinsurance contract assets	11	259	245
Intangible assets		1,121	1,153
Property, plant and equipment		432	423
Other assets		2,584	2,401
Tax assets		389	664
<b>Total assets</b>		<b>155,358</b>	<b>175,691</b>
Liabilities to credit institutions		85	12,301
Liabilities to customers		74,020	81,468
Derivative contracts	20	4,314	4,432
Insurance contract liabilities		11,289	11,446
Reinsurance contract liabilities	13	0	2
Liabilities from investment agreements		7,505	7,211
Debt securities issued to the public and debentures	14	34,890	37,438
Provisions and other liabilities		4,780	3,818
Tax liabilities		1,373	1,522
Subordinated liabilities		1,381	1,384
<b>Total liabilities</b>		<b>139,639</b>	<b>161,023</b>
<b>Equity capital</b>			
<b>Capital and reserves attributable to OP Financial Group owners</b>			
Cooperative capital			
Member cooperative shares		218	217
Profit Shares		3,304	3,369
Fair value reserve	15	-364	-360
Other reserves		2,172	2,172
Retained earnings		10,286	9,153
<b>Non-controlling Interests</b>		104	118
<b>Total equity</b>		<b>15,719</b>	<b>14,668</b>
<b>Total liabilities and equity</b>		<b>155,358</b>	<b>175,691</b>

OP Financial Group has applied IFRS 17 Insurance Contracts as of 1 January 2023. The figures in the income statement and balance sheet for 2022 have been adjusted. Note 1 Accounting policies to this Interim Report provides more information on the adoption of IFRS 17 and the changes in the format of the income statement and balance sheet.

## Statement of changes in equity

€ million	Attributable to owners				Total	Non-controlling Interests	Total equity capital
	Cooperative capital	Fair value reserve	Other reserves	Retained earnings			
<b>Equity capital 31 December 2021</b>	<b>3,459</b>	<b>323</b>	<b>2,184</b>	<b>8,090</b>	<b>14,057</b>	<b>128</b>	<b>14,184</b>
Effect of IFRS 17 transition 1 January 2022		-205		154	-52		-52
<b>Equity capital 1 January 2022</b>	<b>3,459</b>	<b>118</b>	<b>2,184</b>	<b>8,244</b>	<b>14,005</b>	<b>128</b>	<b>14,133</b>
Total comprehensive income for the period		-412		747	335	8	342
Profit for the period				617	617	8	624
Other comprehensive income items		-412		130	-282		-282
Profit distribution				-96	-96	-3	-100
Changes in membership and profit shares	47				47		47
Transfers between reserves			-12	12	0		0
Other				0	0	-1	-1
<b>Equity capital 30 September 2022</b>	<b>3,506</b>	<b>-294</b>	<b>2,172</b>	<b>8,906</b>	<b>14,290</b>	<b>131</b>	<b>14,421</b>

€ million	Attributable to owners				Total	Non-controlling Interests	Total equity capital
	Cooperative capital	Fair value reserve	Other reserves	Retained earnings			
<b>Equity capital 1 January 2023</b>	<b>3,586</b>	<b>-360</b>	<b>2,172</b>	<b>9,153</b>	<b>14,550</b>	<b>118</b>	<b>14,668</b>
Total comprehensive income for the period		-4		1,277	1,273	6	1,279
Profit for the period				1,252	1,252	6	1,258
Other comprehensive income items		-4		25	22		22
Profit distribution				-144	-144	-4	-148
Changes in membership and profit shares	-64				-64		-64
Other			0	0	0	-16	-16
<b>Equity capital 30 September 2023</b>	<b>3,522</b>	<b>-364</b>	<b>2,172</b>	<b>10,286</b>	<b>15,615</b>	<b>104</b>	<b>15,719</b>

## Cash flow statement

€ million	Q1-3 2023	Q1-3 2022
<b>Cash flow from operating activities</b>		
Profit for the period	1,258	624
Adjustments to profit for the period	373	2,433
<b>Increase (-) or decrease (+) in operating assets</b>	<b>309</b>	<b>-4,383</b>
Receivables from credit institutions	-212	-186
Receivables from customers	651	-3,718
Derivative contracts	-73	-190
Investment assets	170	22
Assets covering unit-linked contracts	30	64
Reinsurance contract assets	-15	-152
Other assets	-242	-223
<b>Increase (+) or decrease (-) in operating liabilities</b>	<b>-18,902</b>	<b>-3,795</b>
Liabilities to credit institutions	-12,229	-4,113
Liabilities to customers	-7,475	2,299
Derivative contracts	196	731
Insurance contract liabilities	-153	-2,290
Reinsurance contract liabilities	-2	-9
Liabilities from investment agreements	0	0
Provisions and other liabilities	761	-412
Income tax paid	-192	-188
Dividends received	37	78
<b>A. Net cash from operating activities</b>	<b>-17,117</b>	<b>-5,231</b>
<b>Cash flow from investing activities</b>		
Disposal of subsidiaries, net of cash and cash equivalents disposed of		33
Purchase of PPE and intangible assets	-92	-91
Proceeds from sale of PPE and intangible assets	4	12
<b>B. Net cash used in investing activities</b>	<b>-88</b>	<b>-46</b>
<b>Cash flow from financing activities</b>		
Subordinated liabilities, change	-17	-511
Debt securities issued to the public and debentures, change	-2,597	1,695
Increases in cooperative and share capital	98	211
Decreases in cooperative and share capital	-162	-164
Dividends paid and interest on cooperative capital	-144	-101
Lease liabilities	-25	-25
<b>C. Net cash used in financing activities</b>	<b>-2,847</b>	<b>1,104</b>
<b>Net change in cash and cash equivalents (A+B+C)</b>	<b>-20,052</b>	<b>-4,173</b>
<b>Cash and cash equivalents at period start</b>	<b>35,656</b>	<b>33,129</b>
Effect of foreign exchange rate changes	-62	80
<b>Cash and cash equivalents at period end</b>	<b>15,542</b>	<b>29,037</b>
<b>Interest received</b>	<b>5,726</b>	<b>1,300</b>
<b>Interest paid</b>	<b>-3,659</b>	<b>-278</b>
<b>Cash in hand</b>		
Cash and cash equivalents	15,297	28,611
Receivables from credit institutions payable on demand	244	426
<b>Total</b>	<b>15,542</b>	<b>29,037</b>

## Notes

1. Accounting policies
2. Segment reporting
3. Net interest income
4. Impairment losses on receivables
5. Net commissions and fees
6. Insurance service result
7. Net insurance finance expenses
8. Net interest income from financial assets held for trading
9. Net investment income
10. Other operating expenses
11. Impairment losses on receivables
12. Insurance contract liabilities
13. Reinsurance contract liabilities
14. Debt securities issued to the public
15. Fair value reserve after income tax
16. Collateral given
17. Classification of financial assets and liabilities
18. Recurring fair value measurements by valuation technique
19. Off-balance-sheet commitments
20. Derivative contracts
21. Investment distribution of the Insurance segment
22. Related-party transactions

## Note 1. Accounting policies

The Interim Report has been prepared in accordance with IAS 34 Interim Financial Reporting and with the accounting policies presented in the financial statements 2022.

The Interim Report is based on unaudited figures. Given that all figures in the Interim Report have been rounded off, the sum total of individual figures may deviate from the presented sums.

The Interim Report is available in Finnish, English and Swedish. The Finnish version is official that will be used if there is any discrepancy between the language versions.

### 1. Critical accounting estimates and judgements

The preparation of the Interim Report requires making estimates and assumptions about the future and the actual results may differ from these estimates and assumptions. It also requires the management to exercise its judgement in the process of applying the accounting policies. In preparing the Interim Report, management judgement has been used especially in the calculation of expected credit losses and the measurement of insurance contracts .

#### Expected credit losses

The determination of the measurement models for expected credit losses (ECL) involves several factors requiring management judgement, such as:

- selection of appropriate ECL models so that they describe the expected credit losses on the contract portfolio as well as possible
- different assumptions and expert assessments made in the models
- selection of the estimation methods of the parameters for the ECL models
- determination of the contract's maturity for non-maturing loans (revolving credit facilities)
- determination of model risk associated with the quality of the available modelling data and other data
- proper grouping of contracts into different segments so that their ECL can be measured using the appropriate model
- selection of macroeconomic factors in such a way that their changes correlate with the contracts' probability of default
- forecasting future macroeconomic scenarios and their probabilities
- extra provisions based on management judgement related to a certain industry
- reductions in collateral value made on the basis of the geographical location of collateral based on management judgement.

Management judgement has also been used in the assessment of a significant increase in credit risk, such as in:

- the expert assessment used in the assessment of change in relative credit risk associated with personal customers to ensure a true number of contracts that move to stage 2 before moving to stage 3 (so-called default capture rate)
- the selection of the absolute threshold that is based on historical default behaviour and OP Financial Group's credit risk process
- the determination of the length of a period during which the customer must prove proper payment behaviour so that the impairment stage 3 can improve to stage 2 or 1.

The actual measurement of ECL figures is performed using the ECL models, except if it is mainly the question of a large corporate exposure in stage 2 or 3 and on the watch list, in which case the ECL is calculated using the cash flow based ECL method based on expert judgement. Management judgement is involved in expert judgements.

Extra provisions based on management overlay directly to the ECL figures (post-model adjustments) are intended only for temporary use until an unpredictable event caused by the overlay provision or circumstance could have been taken into account in the ECL models.

The ECL models take account of Environmental, Social and Governance (ESG) risks of sustainable development, as follows:

- An assessment of economic impacts has been included in the measurement of the ECL models in the macro scenario where the use of fossil energy is reduced, so that carbon neutrality will be achieved by 2035.
- Since the beginning of 2023, OP Financial Group has started to use an ESG warning signal in the credit rating process of large corporations based on expert judgement that consists of an estimate of ESG risk factors. The ESG warning signal identifies situations where the ESG risk factors have an effect on the customer's rating grade. If necessary, the customer's credit rating can be lowered with the ESG warning signal and thereby increase the PD risk parameter and ECL of the customer's contracts.

Management judgement and estimates included in the calculation of expected credit losses in respect of other than that presented above are included in the 2022 financial statements.

## Geopolitical risks

Geopolitical events may have an indirect effect on OP Financial Group's income and risks as a result of customers' changed business conditions, and a direct effect on the general financial market conditions and obstruction of the technical infrastructure. OP Financial Group is constantly prepared for such events by making various action plans for them and testing these plans.

## Measurement of insurance contracts

Significant solutions based on management judgement when applying IFRS 17. Risk adjustment is one of the components in the measurement of insurance contracts and the management has exercised the following judgement:

- In the calculation of risk adjustment, 5% has been set as the level of the cost of capital (CoC) parameter. The CoC level is shared by OP Life Assurance Company Ltd and Pohjola Insurance Ltd in the measurement of insurance contracts. OP Financial Group assesses the value of the cost of capital parameter at least once a year and it is changed, if necessary. The parameter can also be revised if the management deems it necessary on the basis of a business change or the market situation, for example. The methods and assumptions used have not changed during the reporting period.
- Risk adjustment is determined for OP Life Assurance Company Ltd and Pohjola Insurance Ltd separately and diversification benefits between the companies are not taken into account when determining risk adjustment.
- The confidence level for Pohjola Insurance varies between 70% and 75% and for OP Life Assurance Company between 90% and 95%. A scaling technique related to the confidence level of normal distribution has been used as the confidence level determination technique. OP Financial Group's combined confidence level is 85%.

Management has exercised judgement in the determination of the discount rate used in the calculation of insurance contracts, as follows:

- Discounting curves are derived as the sum of the risk-free interest rate and liquidity premium dependent on the characteristics of insurance contracts. The management exercises judgement in defining the principles for the parameters of the risk-free discounting curve and the liquidity premium. Insurance contract cash flows typically extend over a longer term than liquid market quotes, so swap rates are directly taken into account only until the defined maximum maturity. Thenceforth, the risk-free curve is extrapolated towards a long-term balance level. A credit risk component is removed from the swap rates, if necessary.
- Liquidity premium is determined by means of the investment universe that takes account of each insurance company's exposure. The investment universe means a portfolio allocation. When creating it, the amount of exposure is taken into account in weightings and index choices, the maturities of exposure and investment cash flows as well as cash flow predictability. The investment universe includes reference indices and their weights for government bonds, IG corporate bonds (IG, credit rating AAA-BBB and higher-risk corporate bonds (HY, credit rating BB-C). The management reviews the allocation on a regular basis.
- The movements of the discount rate affect earnings through the value change of cash flows and the selection of the interest rate model has a significant impact on earnings. At least once a year, OP Financial Group reviews the values of the parameters used in the yield curve modelling. The parameters can also be revised if the management deems it necessary. The methods and assumptions used have not changed during the reporting period.

Judgement exercised by the management to measure insurance contracts in the adoption of IFRS 17 and the assessment process of the input data of these methods:

- When measuring groups of insurance contracts, estimates concerning future cash flows reflect future assumptions made on the measurement date that include an adjustment that reflects the time value of money and financial risks associated with future cash flows to the extent that the financial risks are not included in the values of future cash flows as well as an estimate of risk adjustment to other than the financial risk.
- The objective of estimating future cash flows is to determine the expected value, or probability-weighted mean, of the full range of possible outcomes, considering all reasonable and supportable information available at the reporting date without undue cost or effort. Reasonable and supportable information available at the reporting date without undue cost or effort includes information on past events and current conditions, and forecasts of future conditions.
- Deterministic technical provisions models are used to model the expected value unless cash flows are affected by factors requiring complex stochastic simulation. OP Financial Group uses simulation in the calculation of time value of customer bonuses in OP Life Assurance Company's insurance contracts.
- Mortality models based on the latest mortality studies are used in cash flow assumptions. OP Financial Group monitors the relevance of the mortality models on an ongoing basis and, if needed, updates the models. In addition, customer behaviour assumptions and assumptions of operating expenses have a significant impact on insurance contract cash flows. The assumptions have been modelled using statistics and are continuously monitored and updated with increasing information.

Judgement exercised by the management in the application of the Variable Fee Approach (VFA) in the adoption of IFRS 17:

- OP Financial Group grants endowment, unit-linked and pension insurance policies. According to the contract concerned, their objective is to produce, or is expected to produce, investment-related services and receive a fee from the services



as compensation that is determined based on the underlying items. The insurance contract may contain various investment products.

- On initial recognition, such contracts must be assessed whether they include direct participation features using the following criteria:
  - under the contract, the policyholder is entitled to participate in the share of the underlying investment products;
  - OP Financial Group expects to pay to the policyholder an amount equal to a substantial share of the fair value returns on the underlying items;
  - OP Financial Group expects a substantial proportion of any change in the amounts to be paid to the policyholder to vary with the change in fair value of the underlying items.
- OP Financial Group assesses the fulfilment of the VFA terms applied to insurance contracts according to the expectations prevailing at inception of a contract and does not reassess the terms afterwards, except if changes are made to the contract. In selecting a valuation model, OP Financial Group considers all substantive rights and obligations to which all terms and conditions are included in the contract. A unit of account under IFRS 17 is a group of contracts, which is why the same valuation model is applied to the entire Group according to the characteristics of its cash flows. All contracts with similar risks belong to the group of insurance contracts and they are managed together.

Judgement exercised by the management in the adoption of IFRS 17 in defining coverage units that determine recognition:

- The contractual service margin included in the contract in the group of insurance contracts is recognised an amount in profit or loss in each period to reflect the insurance contract services provided under the group of insurance contracts in that period. The amount of the contractual service margin recognised in profit or loss is determined using coverage units included in the group of contracts. The coverage units describe the quantity of insurance contract services provided by the contracts in the group, determined by considering for each contract the quantity of the benefits provided under a contract and the contract's duration.
- For typical non-life insurance contracts of short duration, insurance service is interpreted to be provided evenly during the coverage period and insurance premiums received from contracts in the same insurance group are used as the basis for the coverage unit at insurance group level. The forecast lifecycle recognition of the contractual service margin of life insurance products in profit or loss, depending on the contract type, is affected by the saved amount by group, expected duration of the contract, amount of compensation or savings, lapses and future insurance premiums. Release of the contractual service margin and the basis of coverage units vary by insurance line: the basis is the development of the amount of assets for endowment-type insurance products and the development of capital at risk for term life insurance.
- The insurance products of OP Financial Group, where both investment service and insurance service are produced, are produced evenly and in the same proportion over the expected duration of the contract. In addition, both services are produced at the same time and their contract periods are of the same duration.

Judgement exercised by the management in the adoption of IFRS 17 related to the determination of investment components:

- Management has identified that some life insurance contracts of OP Financial Group include investment components: Their size is determined at the amount that OP Financial Group must pay back to the policyholder under the insurance contract in all circumstances. Examples of these situations include those where an insurance event occurs or the contract expires or ceases to be in effect without the occurrence of an insurance event.
- The following life insurance contracts include significant investment components determined as follows:
  - Unit-linked and pension insurance:
    - if death cover is over 100%, the investment component is the amount of savings
    - if death cover is less than 100%, the investment component is the amount covered with death cover.
  - In separated balance sheets, the investment component is the amount of claims paid.

Judgement related to fair value determination and the modifications under the MRA used in the IFRS 17 transition:

- The method of transition to the MRA has been applied to the majority of insurance contracts granted by Pohjola Insurance. The values of transition to IFRS 17 have separately been determined for typical insurance contracts and insurance contracts requiring special treatment. Typical insurance contracts mean contracts of short duration, generally duration of one year or sometimes a few years. The MRA transition method is applied to them. Pohjola uses the modification to especially adjust cash flows that have already realised in order to avoid undue cost and effort in the determination of the values of transition.
- The fair value transition approach has been applied to OP Life Assurance contracts, which is due to the long-term nature of the products. The contracts have already been in force before the date when reasonable and supportable information needed for retrospective calculation was available that could be used without hindsight.
- To apply the fair value approach, OP Financial Group has determined the contractual service margin included in the contract or the fair value of the loss component of the debt for the remaining coverage period of the group of insurance contracts on the date of transition and the difference of the capital value of cash flows resulting from the fulfilment of the contract determined on the date concerned. Under IFRS 17, the contractual service margin of the group of

insurance contracts reflects the group's expected future profit that is recognised during the future life cycle of the group of insurance contracts.

- The fair value determination determined for the group of insurance contracts takes account of the discounted present value of the future cash flows of the group of insurance contracts, risk adjustment, in view of the future profit or loss arising from the insurance premiums already accrued in the group of insurance contracts as well as the future profit or loss arising from future insurance premiums on the date of transition on 1 January 2022 and the risk premiums generally required by the market participant in connection with the sale of the portfolio. The management has exercised judgement in the determination of the used valuation parameters in determining cash flows, the discount rate and risk margin, for example. In practice, there are no active and established markets for selling insurance portfolios but potential sales are often executed in bilateral transactions that would correspond to the most favourable market.

## 2. Adoption of IFRS 17 Insurance Contracts

OP Financial Group has applied IFRS 17 Insurance Contracts since 1 January 2023, which is the mandatory effective date. The European Union adopted IFRS 17 on 19 November 2021. In addition, OP Financial Group has applied an amendment to IFRS 17 that allows a classification overlay for financial assets. This removed an accounting mismatch between insurance contract liabilities and related financial assets due to the adoption of IFRS 17 for the adjusted comparative information. The European Union adopted the amendment on 8 September 2022.

IFRS 17 affects the measurement and recognition of OP Financial Group's non-life and life insurance products as well as their presentation in the financial statements. For the presentation of the balance sheet, the rights and obligations involved in insurance contracts are netted and presented either in assets or liabilities. In the income statement, the insurance service result is presented as a subtotal and separately investment income. In addition, the new standard means more qualitative and quantitative requirements for notes to the financial statements, such as reconciliation statements for changes in the net carrying amounts of insurance contracts during the period and an analysis of insurance service income per valuation component.

The most important goal of the standard is to harmonise the measurement of insurance contract liability on a global basis; the previous measurement under IFRS 4 was based on national measurements. Under IFRS 17, measurement is based on current estimates, as is the case in insurance companies' solvency measurement. However, IFRS 17 differs from solvency measurement in terms of its purpose and principle basis. The previous practice under IFRS 4, in which insurance contract liability may contain implicit margins of risk-bearing and future profits, ceases to exist, leading to explaining changes in liability in a transparent way.

### **Significant changes to OP Financial Group's accounting policies of the financial statements under IFRS are shown below:**

IFRS 17 is applied to contracts under which OP Financial Group accepts significant insurance risk from another party. When making an assessment, OP Financial Group takes account of all terms included in a contract, explicit or implied, but OP Financial Group shall disregard terms that have no commercial substance. Contracts held by OP Financial Group that transfer significant insurance risk of underlying insurance contracts to another party are classified as reinsurance contracts and are included within the scope of the standard. Insurance contracts and reinsurance contracts expose OP Financial Group to financial risk too. Changes in assumptions of financial risk and changes in liability arising from market changes can be reversed with changes in the fair value of assets in income/expenses.

#### Measurement models in use

Insurance contracts with no direct participation features are measured using the General Measurement Model (GMM). This measurement model is applied to typical non-life insurance contracts and the life insurance contracts that do not fulfil the criteria of the variable fee approach (VFA). Insurance contracts with direct participation features are measured using the VFA. These are unit-linked insurance contracts which have a significant insurance risk. On initial recognition, OP Financial Group assesses whether the contract includes direct participation features using the following criteria:

- The contractual terms specify that the policyholder participates in a share of a clearly identified pool of underlying items (e.g. investment basket).
- OP Financial Group expects to pay to the policyholder an amount equal to a substantial share of the fair value returns on the underlying items.
- OP Financial Group expects a substantial proportion of any change in the amounts to be paid to the policyholder to vary with the change in fair value of the underlying items.

#### Initial measurement and grouping

For initial measurement, insurance contracts are identified and grouped into those subject to similar risks and managed together. Insurance contracts are measured at cohort level that is created by means of a product line, customer group and cohort year. Contracts are grouped further based on their level of profitability and if the group of contracts is onerous on initial recognition or the existing group becomes onerous, the loss is immediately recognised in the income statement.

Insurance acquisition expenses are capitalised in assets in the balance sheet to the extent they can be deemed to relate to the renewal of the contracts. Capitalised acquisition expenses are allocated to the groups of future insurance contracts based on

experience data using a systematic and rational method, which is presented in Other assets in the balance sheet. Capitalised cash flows are derecognised and are included in the measurement of the related new group of insurance contracts at the date of initial recognition. OP Financial Group regularly assesses the recoverability of an asset for insurance acquisition cash flows. OP Financial Group recognises an impairment loss in profit or loss if facts and circumstances indicate that the asset may be impaired. This is applied to the non-life insurance products where it is typical that some customers renew short 12-month policies, when the capitalisation criteria are fulfilled.

OP Financial Group recognises a group of insurance contracts are from the earliest of the following:

- the beginning of the coverage period of the group of contracts
- the date when the first payment from a policyholder in the group becomes due
- the date when the group of contracts becomes onerous.

The fulfilment cash flow of the group of insurance contracts is a sum of the following components:

- the fulfilment of cash flows adjusted with the time value of money
- risk adjustment that reflects OP Financial Group's risk appetite
- the contractual service margin that is a residual item and represents unearned profit.

If the contractual service margin is negative, the group of contracts is onerous and the loss is immediately recognised in loss.

The following items are included in the cash flows of groups of insurance contracts:

- cash flows within the boundary of an insurance contract and those that relate directly to the fulfilment of the contract (such as claims settlement expenses and administrative expenses as well as net commission expenses), including cash flows for which OP Financial Group has discretion over the amount and timing.
- investment components with a high interrelation with insurance contracts as master agreements.
- any potential embedded derivatives closely related to insurance contracts as the master agreement.
- a promise that may be included in insurance contracts to provide non-insurance services or products when it is the question of ancillary cash flows.

Some life insurance contracts include investment components where their determination varies by contract type. The expenses of these investment component are presented separate from other incurred insurance service expenses.

#### Subsequent measurement

Subsequently, at the end of each reporting period, the carrying amount in the balance sheet of the group of insurance contracts includes:

- the liability for remaining coverage (LRC) period that includes measurements of the components defined in initial recognition on the reporting day, cash flows of the contracts related to the future service to be provided and the value of contractual service margin.
- the liability incurred for claims (LIC) that includes claims and expenses for past service allocated to the group of insurance contracts at that date that have not yet been paid and claims that have occurred but have not yet been reported.

When measuring groups of insurance contracts, estimates of future cash flows reflect future assumptions made at the measurement date, the discount rate used is the rates at the measurement date and the estimate of risk adjustment for non-financial risk is revised. Discount rates used to determine the rate accreting on the contractual service margin are locked-in rates determined for contracts under the GMM model at the beginning of the group of contracts and for contracts under the VFA model the rate at the reporting date.

Changes in the capital value of the cash flows arising from the fulfilment of insurance contracts are recognised in the GMM in the following way:

- Changes that relate to services produced in the future are adjusted at the contractual service carrying amount in the balance sheet (or the insurance service result in the income statement if the group of insurance contracts is onerous).
- Changes that relate to service for the reporting period or past service are recognised in the insurance service result in the income statement.
- Changes in the discount rate and the effect of other financial changes on the value of the insurance contract liability and the effect of the passage of time (unwinding of discount) are recognised in the net insurance finance income and expenses in the income statement.

#### Risk adjustment determination principle

Risk adjustment is one of the measurement components of insurance contracts. In this context, risk adjustment means compensation that the company management requires to bear uncertainty concerning the amount of future cash flows of insurance contracts and timing that is caused by risk other than financial risk. The remaining risk adjustment amount is presented in the insurance liability reconciliation statement and risk adjustment related to a separately produced service

(recognised portion). OP Financial Group applies the cost of capital method in determining risk adjustment. The risk adjustment calculation takes account of uncertainty associated with risk other than financial risk in respect of the groups of insurance contracts under IFRS 17. Risk adjustment is modelled as the difference between the best estimate and the present values of the stressed cash flow. The stressed cash flow is calculated at the confidence level or 99.5%, or the same confidence level as the insurance capital requirement.

The stressed cash flow calibration uses the cash flow stresses of the capital adequacy calculation and, as applicable, the company's internal calculation models. Stress scenarios that affect the amount of the risk adjustment in the group of insurance contracts concerned depend on the groups of insurance contracts and insurance lines. In OP Life Assurance Company term life policies, for example, growth in the mortality rate and the insurance lapse rate constitute the most significant stress scenarios. Risks associated with general activities have been excluded from risk adjustment.

A larger risk adjustment results from long-term cash flows in risks of the groups of insurance contracts. As a result of setting assumptions in new insurance contracts, risk adjustment is determined higher. With increasing information, the assumptions will be updated and therefore the risk adjustment will decrease as the best estimate based on the starting point is further specified. Risk adjustment is recognised based on the cash flow forecasts used in the calculation. Pohjola Insurance's and OP Life Assurance's risk adjustments represent the proportion of the risk adjustment remaining with their responsibility after the effect reducing reinsurance risk adjustment.

#### Discount rate determination principle

All cash flows are discounted at a rate and discounting curves are derived as the sum of the risk-free interest rate and the liquidity premium dependent on the characteristics of insurance contracts (bottom-up approach), extrapolating long-term interest rates. The risk-free interest rate is the same for all OP Financial Group insurance companies but the liquidity premium depends on the characteristics of insurance contracts, so the calculation uses several different discount rate curves for significant currencies. Swap rate quotes are used as market data for risk-free discount rate curves in selected liquid maturities. A credit risk component is removed from the swap rates, if necessary.

Liquidity premium is determined by means of the investment universe that takes account of each insurance company's exposure. The investment universe means a portfolio allocation. When creating it, the amount of exposure is taken into account in weightings and index choices, the maturities of exposure and investment cash flows as well as cash flow predictability. The investment universe includes reference indices and their weights for government bonds, IG corporate bonds (IG, credit rating AAA–BBB and higher-risk corporate bonds (HY, credit rating BB–C).

The movements of the discount rate affect earnings through the value change of cash flows and the selection of the interest rate model has a significant impact on earnings. At least once a year, OP Financial Group reviews the values of the parameters used in the yield curve modelling.

The discount rate used to determine the rate accreting on the contractual service margin are locked-in rates determined for contracts under the GMM at the beginning of the group of contracts determined at the beginning of the group of contracts.

#### Contractual service margin and its recognition

The contractual service margin represents the unearned profit of the group of insurance contracts and an amount of the contractual service margin is recognised in profit or loss in each period to reflect the insurance contract services provided under the group of insurance contracts in that period. The amount recognised in profit or loss is determined by:

- identifying the coverage units in the group of insurance contracts. The number of coverage units in a group is the quantity of insurance contract services provided by the contracts in the group, determined by considering for each contract the quantity of the benefits provided under a contract and the contract's duration.
- allocating the contractual service margin at the end of the period (before recognising any amounts in profit or loss to reflect the insurance contract services provided in the period) equally to each coverage unit provided in the current period and expected to be provided in the future.
- recognising in profit or loss the amount allocated to coverage units provided in the period.

At OP Financial Group, coverage units are determined for the forecast lifecycle of the contract. For typical non-life insurance contracts of short duration, insurance service is interpreted to be provided evenly during the coverage period and insurance premiums received from contracts in the same insurance group are used as the basis for the coverage unit at insurance group level. The forecast lifecycle recognition of the contractual service margin of life insurance products in profit or loss, depending on the contract type, is affected by the saved amount by group, expected duration of the contract, amount of compensation or savings, lapses and future insurance premiums. Release of the contractual service margin and the basis of coverage units vary by insurance line: the basis is the development of the amount of assets for endowment-type insurance products and the development of capital at risk for term life insurance. In the reference year 2022, the basis is, however, an insurance premium with respect to term life insurance products.

The insurance products of OP Financial Group, where both investment service and insurance service are produced, are produced evenly and in the same proportion over the expected duration of the contract. In addition, both services are produced at the same time and their contract periods are of the same duration.

In the VFA model, a company's share of changes in the fair value of underlying investments is included in the contractual service margin that changes on each reporting date.

#### Reinsurance contracts

Reinsurance contracts are grouped using the same principle as direct insurance contracts, but proportional and non-proportional reinsurance contracts are additionally grouped separately. The date of initial recognition of reinsurance contracts held is earlier of the following:

- the start date of the coverage period of the group of reinsurance contracts. If this date is later than the start date of the coverage period of the group of reinsurance contracts, recognition is delayed until the underlying insurance contract has been initially recognised.
- The date when OP Financial Group recognises an onerous group of underlying direct insurance contracts when OP Financial Group entered into the related reinsurance contract held in the group of reinsurance contracts held at or before that date.

OP Financial Group adjusts the contractual service margin of reinsurance contracts held and, as a result, recognises income when recognising a loss either in connection with initial recognition of the group of underlying onerous reinsurance contracts or when adding underlying onerous insurance contracts to the group. This adjustment to the contractual service margin and the resulting income are determined by multiplying:

- the loss recognised on the underlying insurance contracts
- the percentage of claims on the underlying insurance contracts OP Financial Group expects to recover from the group of reinsurance contracts held.

#### Presenting insurance contracts in the income statement and balance sheet

Income of the group of insurance contracts is presented in the row Insurance revenue in the income statement, comprising the measurement of the following components: future cash flows, risk adjustment for non-financial risk and contractual service margin. Expenses related to the group of insurance contracts consist of claims incurred, losses from onerous contracts, changes related to prior periods and operating expenses and they are presented in the row Insurance service expenses. Expenses and income related to reinsurance contracts are presented in the row Net income from reinsurance contracts.

The income statement item Net insurance finance income and expenses includes the effect of change in the discount rate and other financial changes on the value of insurance contract liability and the effect of the passage of time, meaning unwinding of discount. In addition, the item includes an option of risk mitigation to apply to certain life insurance contracts. Applying this option gives an opportunity to adjust accounting for contracts under the VFA model in such a way that those changes in cash flows involving a hedgeable position in respect of funding risk are transferred from the contractual service margin to the income statement.

In the balance sheet, future cash flows related to contracts are presented in net terms and grouped into insurance contract liabilities or assets at portfolio level and into reinsurance contract liabilities or assets at portfolio level. The previous presentation under IFRS 4 based on expense types in the income statement will change because, as a result of IFRS 4, a proportion of personnel costs, depreciation/amortisation and other operating expenses is included in the calculation of insurance contract liability under IFRS 17 and presented in Insurance service expenses.

OP Financial Group has made the following significant choices related to the accounting policies:

- Presenting financial income and expenses related to the insurance for the period through profit or loss; discounting curves are derived as the sum of the risk-free interest rate and the liquidity premium dependent on the characteristics of insurance contracts (bottom-up approach), extrapolating long-term interest rates. Similarly, investments related to insurance contract liability are reclassified in such a way that their fair value is presented through profit or loss. The overlay approach applied to equity investments allowed by IFRS 4 ceases to be effective at the date of initial application.
- A risk mitigation option is used for certain contracts based on the VFA that are hedged according to the goal and strategy of the management of market risks in interest rate risk on the balance sheet. This removes the result mismatch.
- The Cost of Capital Method is used to determine risk adjustment.
- OP Financial Group does not apply the Premium Allocation Approach (PAA), nor does it apply the option allowed by IFRS 17 adopted in the European Union to group together several annual cohorts.

## Transition to IFRS 17 1 January 2022

In the transition to IFRS 17, the modified retrospective approach is applied to non-life insurance contracts covering all types of insurance contracts to which fully retrospective transition approach cannot be applied. The modification is especially used to adjust cash flows that have already realised and to determine the discount rate. Insofar as complete data are not in all respects available for applying the full retrospective approach, the modified retrospective approach, permitted by the standard, is applied to in situations where reasonable and supportable information can, however, be used that is available without undue cost or effort. The end results of the modified retrospective approach will quite closely correspond to those of the full retrospective approach.

In addition, the fair value approach is applied to life insurance contracts and other non-life insurance contracts to which the modified retrospective approach is not applied. According to the option allowed by the transitional provisions, all contracts are grouped on a portfolio basis into one transition cohort. The full retrospective approach is the primary transition model, but it must be able to be applied without hindsight relating, for example, to data concerning cash flows received and paid before the transition, their estimates and changes itemised for each group of insurance contracts in view of the inception year of contracts.

As a result of the IFRS 17 transition, OP Financial Group's equity capital on 1 January 2022 decreased by EUR 52 million on the date of transition. Solvency II valuations are used in FiCo calculation, so this change to OP Financial Group's equity capital will not affect the FiCo ratio.

The change in equity capital on the date of transition on 1 January 2022 is itemised in the table below. Equity capital was increased by the non-life insurance capitalised acquisition costs recognised in "Other assets", totalling 238 million euros. On the date of transition, insurance contract liabilities measured under IFRS 17 were higher than those measured under IFRS 4, which lowered equity capital. Risk adjustment added to insurance contract liabilities under IFRS 17 was higher than the margin included in the calculation under IFRS 4. As a result of the reclassification of investments at fair value through profit or loss, the valuation difference previously accrued in the investments of insurance companies was reversed from the fair value reserve that was recognised in retained earnings.

### Effect of the date of transition to IFRS 17 on equity capital on 1 January 2022

€ million	Cooperative capital	Fair value reserve*	Other reserves	Retained earnings	Total
Equity capital 31 Dec 2021	3,459	323	2,184	8,090	14,057
Effect of non-life insurance on the transition date		-121		324	202
Effect of life insurance on the transition date		-99		-123	-223
Effect of consolidation adjustments		15		4	19
Change in deferred tax asset/liability				-51	-51
Effect of IFRS 17 transition 1 Jan. 2022, in total		-205		154	-52
Equity capital on 1 Jan 2022 (capital and reserved attributable to parent company owners)	3,459	118	2,184	8,244	14,005

\* The figures also include changes in deferred taxes

OP Financial Group's 2022 earnings before tax measured under IFRS 17 are estimated to be EUR 1,120 million, or EUR 145 million lower than reported in the financial statements bulletin 2022 (EUR 1,265 million lower). This earnings difference comes mainly from a change in life insurance earnings that is caused, for example, by timing differences. Furthermore, changes in the provisions for upcoming customer bonuses due to higher interest rates caused the difference. Entry into force of IFRS 17 will have no effect of the overall profitability of insurance contracts. There may be differences in the timing of recognition in profit or loss between the measurement models under IFRS 4 and IFRS 17. Changes in opening balance 1 January 2022

OP Financial Group opening balance 1 January 2022, €	31 Dec 2021	Changes	1 Jan 2022
Cash and cash equivalents	32,846		32,846
Receivables from credit institutions	541		541
Derivative contracts	3,467		3,467
Receivables from customers	96,947		96,947
Insurance contract assets			0
Reinsurance contract assets		114	114
Investment assets	22,945	-4	22,941
Assets covering unit-linked contracts	13,137		13,137
Intangible assets	1,212		1,212
Property, plant and equipment	446		446
Other assets	2,419	-244	2,176
Tax assets	141	15	156
Non-current assets held for sale	8		8
<b>Total assets</b>	<b>174,110</b>	<b>-119</b>	<b>173,991</b>
Liabilities to credit institutions	16,650		16,650
Derivative contracts	2,266		2,266
Liabilities to customers	77,898		77,898
Insurance liabilities	8,773	-8,773	
Insurance contract liabilities		13,968	13,968
Reinsurance contract liabilities		13	13
Liabilities from unit-linked insurance and investment contracts	13,210	-13,210	
Liabilities from investment agreements		7,880	7,880
Debt securities issued to the public	34,895		34,895
Provisions and other liabilities	3,134	-16	3,118
Tax liabilities	1,109	71	1,180
Subordinated liabilities	1,982		1,982
Liabilities associated with non-current assets held for sale	8		8
<b>Total liabilities</b>	<b>159,926</b>	<b>-67</b>	<b>159,858</b>
Equity capital			
Capital and reserves attributable to			
Cooperative capital			
Member cooperative shares	215		215
Profit Shares	3,244		3,244
Fair value reserve	323	-205	118
Other reserves	2,184		2,184
Retained earnings	8,090	154	8,244
Non-controlling interests	128		128
<b>Total equity</b>	<b>14,184</b>	<b>-52</b>	<b>14,133</b>
<b>Total liabilities and equity</b>	<b>174,110</b>	<b>-119</b>	<b>173,991</b>

In addition to entries due to transition to IFRS 17, changes in the opening balance sheet includes changes in recognition related to clearer presentation. Changes to presentation did not affect the amount of equity capital on 1 January 2022. Of the investment asset changes on 1 January 2022, totalling EUR-4 million, the effect of transition to IFRS 17 in the reclassification of investments was EUR 2 million and the transfer due to the change in presentation to other assets was EUR -6 million. The effect of the transition to IFRS 17 in changes in other assets, EUR 244 million, was EUR -249 million and the transfer of presentation from investment assets EUR 6 million.

Insurance contract liabilities on the date of transition 1 January 2022 divided by transition model

Insurance contract liabilities 1 Jan 2022 € million	Modified retrospective approach (MRA)	Fair value approach (FVA)	Total
Non-life insurance	2,956	28	2,985
Discounted cash flows	2,750	11	2,761
Risk adjustment	129	0	130
Contractual service margin (CSM)	77	17	94
Loss component	6	2	9
Life insurance		10,984	10,984
Discounted cash flows		10,014	10,014
Risk adjustment		284	284
Contractual service margin (CSM)		686	686
Loss component		229	229
OP Financial Group, total	2,956	11,012	13,968

### Adjusted figures for 2022

In the income statement, Insurance service result will replace Net insurance income. Insurance revenue and Insurance service expenses are included in insurance service result. Insurance revenue includes recognition of the contractual service margin (CSM) in profit or loss, change of expected claims and operating expenses as well as risk adjustments and changes to prior period payments. Insurance service expenses include operating expenses of insurance contract, claims incurred and the losses of onerous contracts and changes related to prior periods. Insurance contract operating expenses include operating expenses and net commission expenses. Net income from reinsurance contracts in the income statement is presented in its specific row as part of Insurance service result.

“Net insurance finance income and expenses” is a new item in the income statement. The item includes the effect of change in the discount rate and other financial changes on the value of insurance contract liability and the effect of the passage of time, meaning unwinding of discount. In addition, the item includes an option of risk mitigation to apply to certain life insurance contracts. Applying this option gives an opportunity to adjust accounting for contracts under the VFA model in such a way that those changes in cash flows involving a hedgeable position in respect of funding risk are transferred from the contractual service margin to the income statement. This acts as a counterpart to the value change of the hedging portfolio.

Net investment income shows return on investment assets in terms of fair value. Net investment income together with in net insurance finance income and expenses describe investment profitability.

Expenses in the income statement decreased because the operating expenses of insurance contracts measured under IFRS 17 are transferred to insurance service result. The item OP bonuses to owner-customers decreased because the cash flows payable from insurance contracts are included in the cash flows under IFRS 17 calculation, in case they are included as part of the insurance service result.



OP Financial Group's income statement under IFRS 17

€ million	Q1-4/2022
Net interest income	1,618
Impairment loss on receivables	-115
Net commissions and fees	942
Insurance revenue	1,898
Insurance service expenses	-1,898
Net income from reinsurance contracts	106
<b>Insurance service result</b>	<b>106</b>
Net finance income (+)/expenses (-) related to insurance	2,228
Net finance income (+)/expenses (-) related to reinsurance	-1
<b>Net insurance finance income (+)/expenses (-)</b>	<b>2,226</b>
Net interest income from financial assets held for trading	-29
Net investment income	-1,952
Other operating income	67
Personnel costs	-856
Depreciation/amortisation and impairment loss	-214
Other operating expenses	-892
Transfers to insurance service result	416
Operating expenses	-1,545
OP bonuses to owner-customers	-198
<b>EBIT (loss)</b>	<b>1,120</b>
<b>Earnings before tax</b>	<b>1,120</b>
Income tax	-213
<b>Profit for the period</b>	<b>907</b>
<b>Earnings before tax disclosed in the 2022 financial statements bulletin</b>	<b>1,265</b>

**Insurance revenue:** Recognition of the contractual service margin (CSM) in profit or loss, change of expected claims and operating expenses as well as risk adjustments and changes to prior period payments.

**Insurance service expenses:** Claims incurred and the losses of onerous contracts and changes related to prior periods, plus operating expenses.

**Net insurance finance income expenses:** The unwinding of discount during the period, the effect of change in the discount rate and other financial changes on the value of insurance contract liability, the effect of risk mitigation through life insurance.

The insurance service result includes **operating expenses for contracts measured under IFRS 17**, in other words, operating expenses and net commission expenses. In the income statement, these have been included as part of the insurance service result.

OP Financial Group's IFRS 17 balance sheet on 31 Dec 2022

€ million	31 Dec 2022
Cash and cash equivalents	35,004
Receivables from credit institutions	798
Receivables from customers	98,546
Derivative contracts	4,117
Investment assets	20,742
Assets covering unit-linked contracts	11,597
Insurance contract assets	0
Reinsurance contract assets	245
Intangible assets	1,153
Property, plant and equipment	423
Other assets	2,401
Tax assets	664
<b>Total assets</b>	<b>175,691</b>
Liabilities to credit institutions	12,301
Liabilities to customers	81,468
Derivative contracts	4,432
Insurance contract liabilities	11,446
Reinsurance contract liabilities	2
Liabilities from investment agreements	7,211
Debt securities issued to the public	37,438
Provisions and other liabilities	3,818
Tax liabilities	1,522
Subordinated liabilities	1,384
<b>Total liabilities</b>	<b>161,023</b>
Equity capital	
Capital and reserves attributable to OP Financial Group owners	
Cooperative capital	
Member cooperative shares	217
Profit Shares	3,369
Fair value reserve	-360
Other reserves	2,172
Retained earnings	9,153
Non-controlling interests	118
<b>Total equity</b>	<b>14,668</b>
<b>Total liabilities and equity</b>	<b>175,691</b>

In OP Financial Group's balance sheet, assets of reinsurance contracts measured under IFRS 17 are in the balance sheet assets. The acquisition costs capitalised in non-life insurance are recognised in "Other assets". Insurance contract liabilities in the balance sheet replaced insurance liabilities under IFRS 4.

Insurance contract liabilities, € million	31 Dec 2022
Non-life insurance	2,536
Life insurance	8,906
<b>Total</b>	<b>11,442</b>

The fair value reserve in equity capital decreased because investments related to the insurance contract liability of non-life and life insurance has been reclassified so that their fair value is now entirely presented in profit or loss based on the option allowed by IFRS 17.

On the date of transition on 1 January 2022, the contractual service margin amounted to an estimated EUR 780 million of which life insurance accounted for an estimated EUR 690 million and non-life insurance for an estimated EUR 90 million. Non-life insurance contracts have mainly duration of one year. At the beginning of the period, new insurance contracts involve a contractual service margin, releasing during the period. In life insurance, the contractual service margin is released in the result through long-term contracts, even in the course of decades. A new contractual service margin is also created in new sales of portfolios. Recognition of the contractual service margin in profit or loss in relation to a new CSM was around 7% in the reference year. In the reference year, term life insurance coverage units were determined using premiums and capital at risk is used in coverage units from the beginning of 2023. This change has no significant effect on OP Financial Group's result.

Amount of the contractual service margin CSM and recognition in profit or loss:

€ million	1 Jan 2022	31 Dec 2022	CSM recognition during the period
Non-life insurance	94	116	231
Life insurance	686	787	47
<b>OP Financial Group, total</b>	<b>780</b>	<b>903</b>	<b>278</b>

Adjusted figures in OP Financial Group's income statement, €	Q1 2022	Q2 2022	Q3 2022	Q4 2022
Interest income	339	675	1,070	1,833
Interest expenses	-6	-1	52	-215
Net interest income	334	675	1,122	1,618
Impairment loss on receivables	-83	-100	-70	-115
Commission income	280	546	809	1,077
Commission expenses	-33	-68	-100	-134
Net commissions and fees	247	478	709	942
Insurance revenue	451	916	1,407	1,898
Insurance service expenses	-447	-893	-1,463	-1,898
Net income from reinsurance contracts	16	33	134	106
Insurance service result	21	56	77	106
Net finance income (+)/expenses (-) related to insurance	839	1,866	2,223	2,228
Net finance income (+)/expenses (-) related to reinsurance	-2	-5	-3	-1
Net insurance finance income (+) /expenses (-)	837	1,861	2,219	2,226
Net interest income from financial assets held for trading	-19	-48	-62	-29
Net investment income	-748	-1,688	-2,019	-1,952
Other operating income	39	46	52	67
Personnel costs	-211	-427	-617	-856
Depreciation/amortisation and impairment loss	-57	-110	-159	-214
Other operating expenses	-246	-451	-644	-892
Transfers to insurance service result	106	207	305	416
Operating expenses	-407	-781	-1,115	-1,545
OP bonuses to owner-customers	-46	-96	-147	-198
<b>EBIT (loss)</b>	<b>174</b>	<b>402</b>	<b>766</b>	<b>1,120</b>
<b>Earnings before tax</b>	<b>174</b>	<b>402</b>	<b>766</b>	<b>1,120</b>
Income tax	-25	-72	-142	-213
<b>Profit for the period</b>	<b>148</b>	<b>330</b>	<b>624</b>	<b>907</b>

## Differences between Solvency II solvency measurement and measurement under IFRS 17

IFRS 17 changes the measurement of insurance contracts for those contracts to which the standard is applied. Measurement is market-based and close to measurement in line with Solvency II solvency measurement. Mainly the same cash flows of insurance contracts as in solvency measurement form the basis. These cash flows are discounted at a risk-free interest and liquidity premium. The risk-free interest is the same as the risk-free interest in solvency measurement and the liquidity premium corresponds to the volatility adjustment, but its size is determined based on the nature of the insurance contract liability of the Group's insurance companies and the investment universe. The risk adjustment calculated using the Cost of Capital method is added to the value of insurance contracts that conceptually corresponds to the risk margin in solvency measurement but it has been calculated using the company's own parameters. As part of the IFRS 17 insurance contract liability, a contractual service margin is reserved that spreads out the profits of insurance contracts for the coverage period. In solvency measurement, the item corresponding to the contractual service margin is not deducted from own funds but the profit of insurance contracts increases own funds directly on the first measurement date. Of the acquisition expenses of insurance contracts under IFRS 17, the portion that is considered to be allocated to future annual cohorts are capitalised in the balance sheet assets. Capitalised acquisition costs are not taken into account in Solvency II own funds.

### 3. Changes in the 2023 income statement and balance sheet format

OP Financial Group changed its official income statement and balance sheet format as of 1 January 2023. It has made changes retrospectively for 2022 too. Income statement income is presented without a sign and expenses with minus signs. The key changes in income statement and balance sheet format are as follows:

- a) The rows Total income and Total expenses were removed because insurance income and expenses (such as personnel costs) have been presented in the row Insurance service result since the entry into force of IFRS 17 on 1 January 2023.
- b) The sub-rows of Net interest income (interest income and interest expenses) and Net commissions and fees (commission income and commission expenses) have been broken down in presentation.
- c) Impairment loss on receivables was transferred from the end of the income statement next to net interest income to operating items.
- d) New items under IFRS 17, Insurance service result and Net insurance finance income were added to the income statement. The former row Net insurance income was removed.
- e) Net income from financial assets held for trading is presented on a specific row separate from Net investment income. Net income from financial assets held for trading includes only Banking and Group Functions items. Net investment income includes net income from financial assets at fair value recognised through comprehensive income, net income from financial assets recognised through profit or loss, net income from investment property, net income from financial assets carried at amortised cost, the result of the associate or joint venture as well as net income from life insurance investment contract liabilities recognised according to IFRS 9.
- f) Operating expenses Personnel costs, Depreciation/amortisation and impairment loss and Other operating expenses are mainly presented the same way as previously, showing OP Financial Group's total expenses, but item Transfers to insurance service result next to these items has been added. It describes how much of these expenses are presented in Investment service result.
- g) OP bonuses to owner-customers no longer include OP bonuses of insurance contracts measured under IFRS 17 because they are presented in the insurance service result.
- h) A new row, Operating profit, is presented in the income statement.
- i) The balance sheet presents new balance sheet items under IFRS 17: Insurance contract assets, Reinsurance contract assets, Insurance contract liabilities and Reinsurance liabilities.
- j) The balance sheet item Investment contract liabilities presents life investment contracts measured in accordance with IFRS 9.

## Income statement

	Explanation of the format change:
Interest income	b) New row
Interest expenses	b) New row
Net interest income	No change
Impairment loss on receivables	c) Moved to another place in the format
Commission income	b) New row
Commission expenses	b) New row
Net commissions and fees	No change
Insurance revenue	d) New row under IFRS 17
Insurance service expenses	d) New row under IFRS 17
Net income from reinsurance contracts	d) New row under IFRS 17
Insurance service result	d) New row under IFRS 17
Net insurance finance income (+) /expenses (-)	d) New row under IFRS 17
Net interest income from financial assets held for trading	e) New row
Net investment income	e) Item content has changed
Other operating income	No change
Personnel costs	No change
Depreciation/amortisation and impairment loss	No change
Other operating expenses	No change
Transfers to insurance service result	f) New row related to the adoption of IFRS 17
Operating expenses	f) New row related to the adoption of IFRS 17
OP bonuses to owner-customers	g) Item content has changed
Operating profit (loss)	h) New row
Earnings before tax	No change
Income tax	No change
Profit for the period	No change

## Balance sheet

	Explanation of the format change:
Cash and cash equivalents	No change
Receivables from credit institutions	No change
Receivables from customers	No change
Derivative contracts	No change
Investment assets	No change
Assets covering unit-linked contracts	No change
Insurance contract assets	i) New row under IFRS 17
Reinsurance contract assets	i) New row under IFRS 17
Intangible assets	No change
Property, plant and equipment	No change
Other assets	No change
Tax assets	No change
Total assets	No change
Liabilities to credit institutions	No change
Liabilities to customers	No change
Derivative contracts	No change
Insurance contract liabilities	i) New row under IFRS 17
Reinsurance contract liabilities	i) New row under IFRS 17
Liabilities from investment agreements	i) New row under IFRS 17
Debt securities issued to the public	No change
Provisions and other liabilities	No change
Tax liabilities	No change
Subordinated liabilities	No change
Total liabilities	No change
Equity capital	No change
Cooperative capital	No change
Member cooperative shares	No change
Profit Shares	No change
Fair value reserve	No change
Other reserves	No change
Retained earnings	No change
Non-controlling interests	No change
Total equity	No change
Total liabilities and equity	No change

## Note 2. Segment reporting

### Segment Information

Q3 earnings 2023, € million	Retail Banking	Corporate Banking	Insurance	Group Functions	Group eliminations	OP Financial Group
Interest income	2,637	355	1	1,709	-912	3,790
Interest expenses	-1,019	86	-1	-1,723	946	-1,711
Net interest income	1,619	441	0	-13	33	2,079
of which internal net profits before tax	0	-264		265		0
Impairment loss on receivables	-107	-63		0	0	-170
Commission income	560	293	60	16	-141	788
Commission expenses	-36	-131	-23	-17	103	-103
Net commissions and fees	524	163	37	-1	-38	685
Insurance premium revenue			1,466			1,466
Insurance service expenses			-1,369			-1,369
Net income from reinsurance contracts			-38			-38
Insurance service result			58			58
Net finance income (+)/expenses (-) related to insurance			-89			-89
Net finance income (+)/expenses (-) related to reinsurance			-13			-13
Net insurance finance income (+)/expenses (-)			-102			-102
Net interest income from financial assets held for trading	2	43	0	12	-32	24
Net investment income	-11	0	343	5	34	371
Other operating income	42	17	4	536	-571	28
Personnel costs	-365	-76	-124	-168	31	-702
Depreciation/amortisation and impairment loss	-34	-3	-37	-64	1	-137
Other operating expenses	-591	-182	-220	-309	576	-725
Transfers to insurance service result			348			348
Operating expenses	-990	-260	-33	-541	608	-1,216
OP bonuses to owner-customers	-160	-20	-9		0	-188
<b>Operating profit (loss)</b>	<b>919</b>	<b>321</b>	<b>298</b>	<b>-2</b>	<b>34</b>	<b>1,570</b>
<b>Earnings before tax</b>	<b>919</b>	<b>321</b>	<b>298</b>	<b>-2</b>	<b>34</b>	<b>1,570</b>

The calculated ineffectiveness of fair value hedges arising from the elimination of internal items is presented in Group eliminations.

Q3 earnings 2022, € million	Retail Banking	Corporate Banking	Insurance	Group Functions	Group eliminations	OP Financial Group
Interest income	797	338	1	1	-67	1,070
Interest expenses	-5	-4	-1	-22	85	52
Net interest income	792	334	-1	-21	18	1,122
of which internal net profits before tax		-20		20		
Impairment loss on receivables	-54	-16	0	0	0	-70
Commission income	613	297	62	10	-174	809
Commission expenses	-30	-172	-25	-11	138	-100
Net commissions and fees	583	124	37	-1	-35	709
Insurance premium revenue			1,407		0	1,407
Insurance service expenses			-1,463		0	-1,463
Net income from reinsurance contracts			134		0	134
Insurance service result			77		0	77
Net finance income (+)/expenses (-) related to insurance			2,223		0	2,223
Net finance income (+)/expenses (-) related to reinsurance			-3			-3
Net insurance finance income (+)/expenses (-)			2,219			2,219
Net interest income from financial assets held for trading	2	14	-2	-13	-64	-62
Net investment income	11	3	-2,173	11	128	-2,019
Other operating income	28	14	31	495	-517	52
Personnel costs	-332	-66	-107	-142	30	-617
Depreciation/amortisation and impairment loss	-36	-7	-39	-79	1	-159
Other operating expenses	-535	-166	-195	-268	519	-644
Transfers to insurance service result			305			305
Operating expenses	-902	-239	-36	-489	551	-1,115
OP bonuses to owner-customers	-125	-15	-7		0	-147
<b>Operating profit (loss)</b>	<b>335</b>	<b>220</b>	<b>147</b>	<b>-16</b>	<b>80</b>	<b>766</b>
<b>Earnings before tax</b>	<b>335</b>	<b>220</b>	<b>147</b>	<b>-16</b>	<b>80</b>	<b>766</b>

Value change arising from market changes in derivative contracts between Corporate Banking and Retail Banking is included in Group eliminations.

	Retail Banking	Corporate Banking	Insurance	Group Functions	Group eliminations	OP Financial Group
<b>Balance sheet 30 September, € million</b>						
Cash and cash equivalents	45	128		15,124	0	15,297
Receivables from credit institutions	24,178	258	488	14,233	-38,069	1,087
Receivables from customers	69,713	28,018	0	-69	-340	97,323
Derivative contracts	1,270	5,724	63	305	-3,251	4,111
Investment assets	480	510	9,190	15,487	-4,819	20,848
Assets covering unit-linked contracts			11,906			11,906
Reinsurance contract assets			259			259
Intangible assets	21	179	661	199	62	1,121
Property, plant and equipment	282	3	7	144	-4	432
Other assets	1,180	957	736	340	-630	2,584
Tax assets	137	3	161	46	42	389
<b>Total assets</b>	<b>97,306</b>	<b>35,779</b>	<b>23,472</b>	<b>45,809</b>	<b>-47,009</b>	<b>155,358</b>
Liabilities to credit institutions	11,739	744	64	24,334	-36,795	85
Liabilities to customers	60,824	11,313		3,227	-1,343	74,020
Derivative contracts	1,722	5,395	48	449	-3,300	4,314
Insurance contract liabilities			11,289			11,289
Reinsurance contract liabilities			0			0
Liabilities from investment agreements			7,505			7,505
Debt securities issued to the public and debentures	12,721	2,313		20,507	-651	34,890
Provisions and other liabilities	1,452	2,779	498	596	-544	4,780
Tax liabilities	605	3	352	405	7	1,373
Subordinated liabilities	0	0	380	1,381	-380	1,381
<b>Total liabilities</b>	<b>89,063</b>	<b>22,546</b>	<b>20,137</b>	<b>50,900</b>	<b>-43,006</b>	<b>139,639</b>
<b>Equity capital</b>						<b>15,719</b>
<b>Balance sheet 31 December 2022, € million</b>						
	Retail Banking	Corporate Banking	Insurance	Group Functions	Group eliminations	OP Financial Group
Cash and cash equivalents	52	154	0	34,797	0	35,004
Receivables from credit institutions	29,713	310	904	13,173	-43,301	798
Receivables from customers	70,729	27,803		383	-369	98,546
Derivative contracts	1,266	5,612	76	169	-3,007	4,117
Investment assets	537	298	8,702	20,485	-9,280	20,742
Assets covering unit-linked contracts			11,597			11,597
Reinsurance contract assets			245		0	245
Intangible assets	23	181	717	202	29	1,153
Property, plant and equipment	285	4	2	136	-4	423
Other assets	635	1,756	762	-493	-259	2,401
Tax assets	137	3	456	24	44	664
<b>Assets</b>	<b>103,378</b>	<b>36,120</b>	<b>23,462</b>	<b>68,877</b>	<b>-56,146</b>	<b>175,691</b>
Liabilities to credit institutions	11,615	-36	65	42,621	-41,965	12,301
Liabilities to customers	63,951	14,043		4,876	-1,402	81,468
Derivative contracts	1,667	5,295	60	443	-3,033	4,432
Insurance contract liabilities			11,446		0	11,446
Reinsurance contract liabilities			2			2
Liabilities from investment agreements			7,211			7,211
Debt securities issued to the public and debentures	16,941	1,672		23,537	-4,711	37,438
Provisions and other liabilities	846	891	347	1,954	-221	3,818
Tax liabilities	514	2	631	372	4	1,522
Subordinated liabilities	0	-51	380	1,435	-380	1,384
<b>Liabilities</b>	<b>95,535</b>	<b>21,816</b>	<b>20,142</b>	<b>75,239</b>	<b>-51,709</b>	<b>161,023</b>
<b>Equity capital</b>						<b>14,668</b>

### Note 3. Net Interest Income

€ million	Q1-3 2023	Q1-3 2022	Q3 2023	Q3 2022
<b>Interest Income</b>				
Receivables from credit institutions	481	11	154	10
Receivables from customers				
Loans	2,775	1,037	1,094	395
Finance lease receivables	62	22	24	8
Fair value adjustments under hedge accounting	-981	-1,677	-22	-625
Total	1,856	-618	1,097	-222
Notes and bonds				
Measured at fair value through profit or loss	0	9	0	9
At fair value through other comprehensive income	93	43	36	18
Amortised cost	3	0	1	0
Fair value adjustments under hedge accounting	58	-1,446	-21	-513
Total	155	-1,394	16	-487
Derivative contracts				
Fair value hedges	358	-156	160	-81
Cash flow hedges	878	3,144	13	1,157
Other		0		0
Total	1,235	2,989	173	1,077
Liabilities to credit institutions				
Interest	0	46	0	9
Liabilities to customers				
Negative interest	3	24	1	2
Other	60	13	22	4
<b>Total</b>	<b>3,790</b>	<b>1,070</b>	<b>1,463</b>	<b>395</b>
<b>Interest expenses</b>				
Liabilities to credit institutions				
Interest expenses for liabilities to credit institutions	-76	3	3	1
Fair value adjustments under hedge accounting	-60	977	-11	406
Total	-136	981	-8	406
Liabilities to customers	-558	49	-232	49
Debt securities issued to the public and debentures				
Interest expenses for debt securities issued to the public and debentures	-476	-98	-176	-47
Fair value adjustments under hedge accounting	-81	2,370	-49	829
Total	-556	2,272	-224	782
Subordinated liabilities				
Other	-28	-26	-10	-8
Fair value adjustments under hedge accounting	-14	78	-10	33
Total	-41	51	-19	26
Derivative contracts				
Fair value hedges	-415	-3,246	-194	-1,211
Other	56	24	20	11
Total	-360	-3,222	-175	-1,200
Receivables from credit institutions				
Negative interest	0	-73		-8
Other	-59	-5	-24	-2
<b>Total</b>	<b>-1,711</b>	<b>52</b>	<b>-683</b>	<b>52</b>
<b>Total Interest expenses</b>	<b>2,079</b>	<b>1,122</b>	<b>780</b>	<b>447</b>

### Note 4. Impairment losses on receivables

€ million	Q1-3 2023	Q1-3 2022	Q3 2023	Q3 2022
Receivables written down as loan and guarantee losses	-54	-93	-15	-49
Recoveries of receivables written down	12	11	4	4
Expected credit losses (ECL) on receivables from customers and off-balance-sheet items	-128	12	-61	75
Expected credit losses (ECL) on notes and bonds	0	-1	0	0
<b>Total</b>	<b>-170</b>	<b>-70</b>	<b>-72</b>	<b>30</b>



## Credit risk exposures and related loss allowance

### Exposures within the scope of accounting for expected credit losses by impairment stage 30 September 2023

The tables below describe exposures that fall within the scope of accounting for expected credit losses. The concept of exposure was specified in Q3/2023. Previously, nominal value was used as the amount of an off-balance-sheet exposure. In the specified presentation, the off-balance-sheet exposure is presented as adjusted for the credit conversion factor (CCF), which is (also) used in the measurement of expected credit loss. In addition, student loans that do not involve credit risk have been excluded from the amount of exposure and, thus, no expected credit loss (ECL) is calculated for them. The comparatives have been changed correspondingly.

Exposures	Stage 1	Stage 2		Stage 3		Total exposure
		Not more than 30 DPD	More than 30 DPD	Total		
<b>€ million</b>						
<b>Receivables from customers (gross)</b>						
Retail Banking	57,885	9,499	41	9,540	2,241	69,666
Corporate Banking	25,447	3,517	162	3,679	633	29,760
<b>Total</b>	<b>83,332</b>	<b>13,016</b>	<b>203</b>	<b>13,220</b>	<b>2,874</b>	<b>99,426</b>
<b>Off-balance-sheet limits</b>						
Retail Banking	1,978	257	1	259	9	2,246
Corporate Banking	2,834	339	0	340	5	3,178
<b>Total</b>	<b>4,811</b>	<b>597</b>	<b>2</b>	<b>598</b>	<b>14</b>	<b>5,424</b>
<b>Other off-balance-sheet commitments</b>						
Retail Banking	738	38		38	15	791
Corporate Banking	2,703	222		222	25	2,950
<b>Total</b>	<b>3,441</b>	<b>260</b>		<b>260</b>	<b>39</b>	<b>3,740</b>
<b>Notes and bonds*</b>						
Group Functions	12,455	78		78	3	12,536
<b>Total</b>	<b>12,455</b>	<b>78</b>	<b>0</b>	<b>78</b>	<b>3</b>	<b>12,536</b>
<b>Total exposures within the scope of accounting for expected credit losses</b>	<b>104,040</b>	<b>13,951</b>	<b>205</b>	<b>14,156</b>	<b>2,931</b>	<b>121,126</b>

\* Notes and bonds related to the insurance business have been measured at fair value through profit or loss since 1 January 2022 in connection with the adoption of IFRS 17. So, the expected credit loss will no longer be calculated. The figures in comparative year have been adjusted.

### Loss allowance by impairment stage 30 September 2023

On-balance-sheet exposures and related off-balance-sheet limits*	Stage 1	Stage 2		Stage 3		Total loss allowance
		Not more than 30 DPD	More than 30 DPD	Total		
<b>€ million</b>						
<b>Receivables from customers</b>						
Retail Banking	-22	-131	-1	-132	-388	-542
Corporate Banking	-32	-58	-7	-65	-187	-284
<b>Total receivables from customers</b>	<b>-54</b>	<b>-188</b>	<b>-9</b>	<b>-197</b>	<b>-574</b>	<b>-826</b>
<b>Off-balance-sheet commitments**</b>						
Retail Banking	-1	-2		-2	-3	-5
Corporate Banking	-3	-8		-8	-21	-32
<b>Total off-balance-sheet commitments</b>	<b>-3</b>	<b>-10</b>	<b>0</b>	<b>-10</b>	<b>-24</b>	<b>-37</b>
<b>Notes and bonds***</b>						
Group Functions	-1	-1		-1	0	-2
<b>Total notes and bonds</b>	<b>-1</b>	<b>-1</b>	<b>0</b>	<b>-1</b>	<b>0</b>	<b>-2</b>
<b>Total</b>	<b>-59</b>	<b>-199</b>	<b>-9</b>	<b>-208</b>	<b>-598</b>	<b>-865</b>

\* Loss allowance for on- and related off-balance sheet limits is recognised as one component to deduct the balance sheet item.

\*\* Loss allowance is recognised in provisions and other liabilities in the balance sheet.

\*\*\* Loss allowance is recognised in the fair value reserve in other comprehensive income.

Notes and bonds related to the insurance business have been measured at fair value through profit or loss since 1 January 2022 in connection with the adoption of IFRS 17. So, the expected credit loss will no longer be calculated. The figures in comparative year have been adjusted.

The table below shows a summary of loss allowance relative to the exposure amount by impairment stage. The coverage ratio describes the ratio of loss allowance to exposure amount.

Summary and key indicators 30 September 2023	Stage 1	Stage 2		Stage 3		Total
		Not more than 30 DPD	More than 30 DPD	Total	Total	
<b>Receivables from customers; on-balance-sheet and off-balance-sheet items</b>						
Retail Banking	60,601	9,795	42	9,837	2,265	72,702
Corporate Banking	30,984	4,078	163	4,241	663	35,887
<b>Loss allowance</b>						
Retail Banking	-23	-133	-1	-134	-390	-548
Corporate Banking	-35	-66	-7	-73	-208	-315
<b>Coverage ratio, %</b>						
Retail Banking	-0.04%	-1.35%	-3.50%	-1.36%	-17.24%	-0.75%
Corporate Banking	-0.11%	-1.61%	-4.39%	-1.72%	-31.31%	-0.88%
<b>Receivables from customers; total on-balance-sheet and off-balance-sheet items</b>	<b>91,585</b>	<b>13,873</b>	<b>205</b>	<b>14,078</b>	<b>2,927</b>	<b>108,590</b>
<b>Total loss allowance</b>	<b>-58</b>	<b>-198</b>	<b>-9</b>	<b>-207</b>	<b>-598</b>	<b>-863</b>
<b>Total coverage ratio, %</b>	<b>-0.06%</b>	<b>-1.43%</b>	<b>-4.21%</b>	<b>-1.47%</b>	<b>-20.43%</b>	<b>-0.79%</b>
<b>Carrying amount, notes and bonds</b>						
Group Functions	12,455	78		78	3	12,536
<b>Loss allowance</b>						
Group Functions	-1	-1		-1	-0	-2
<b>Coverage ratio, %</b>						
Group Functions	-0.01 %	-1.13 %		-1.13 %		-0.02 %
<b>Total notes and bonds</b>	<b>12,455</b>	<b>78</b>		<b>78</b>	<b>3</b>	<b>12,536</b>
<b>Total loss allowance</b>	<b>-1</b>	<b>-1</b>	<b>0</b>	<b>-1</b>	<b>0</b>	<b>-2</b>
<b>Total coverage ratio, %</b>	<b>-0.01 %</b>	<b>-1.13 %</b>		<b>-1.13 %</b>	<b>-11.11 %</b>	<b>-0.02 %</b>
<b>Exposures within the scope of accounting for expected credit losses by impairment stage 31 December 2022</b>						
Exposures	Stage 1	Stage 2		Stage 3		Total exposure
		Not more than 30 DPD	More than 30 DPD	Total	Total	
<b>€ million</b>						
<b>Receivables from customers (gross)</b>						
Retail Banking	60,769	7,933	49	7,982	2,041	70,791
Corporate Banking	26,623	2,518	109	2,627	452	29,703
<b>Total</b>	<b>87,391</b>	<b>10,451</b>	<b>158</b>	<b>10,609</b>	<b>2,493</b>	<b>100,494</b>
<b>Off-balance-sheet limits</b>						
Retail Banking	2,836	155	0	155	5	2,996
Corporate Banking	3,139	129	2	130	6	3,275
<b>Total</b>	<b>5,975</b>	<b>284</b>	<b>2</b>	<b>286</b>	<b>11</b>	<b>6,272</b>
<b>Other off-balance-sheet commitments</b>						
Retail Banking	413	26		26	12	451
Corporate Banking	2,706	176		176	33	2,915
<b>Total</b>	<b>3,119</b>	<b>202</b>		<b>202</b>	<b>45</b>	<b>3,366</b>
<b>Notes and bonds</b>						
Group Functions	12,982	73		73		13,055
<b>Total</b>	<b>12,982</b>	<b>73</b>		<b>73</b>		<b>13,055</b>
<b>Total exposures within the scope of accounting for expected credit losses</b>	<b>109,468</b>	<b>11,010</b>	<b>160</b>	<b>11,170</b>	<b>2,549</b>	<b>123,187</b>

Loss allowance by Impairment stage 31 December 2022

On-balance-sheet exposures and related off-balance-sheet limits*	Stage 1	Stage 2		Total	Stage 3	Total loss allowance
		Not more than 30 DPD	More than 30 DPD			
<b>€ million</b>						
<b>Receivables from customers</b>						
Retail Banking	-18	-78	-1	-79	-363	-461
Corporate Banking	-30	-23	-5	-28	-182	-240
<b>Total</b>	<b>-48</b>	<b>-101</b>	<b>-6</b>	<b>-108</b>	<b>-546</b>	<b>-701</b>
<b>Other off-balance-sheet commitments**</b>						
Retail Banking	-1	-1		-1	-2	-4
Corporate Banking	-3	-2		-2	-24	-29
<b>Total</b>	<b>-4</b>	<b>-3</b>		<b>-3</b>	<b>-26</b>	<b>-32</b>
<b>Notes and bonds***</b>						
Group Functions	-1	-1		-1		-2
<b>Total notes and bonds</b>	<b>-1</b>	<b>-1</b>		<b>-1</b>		<b>-2</b>
<b>Total</b>	<b>-53</b>	<b>-105</b>	<b>-6</b>	<b>-111</b>	<b>-572</b>	<b>-736</b>

\* Loss allowance for on- and related off-balance sheet limits is recognised as one component to deduct the balance sheet item.

\*\* Loss allowance is recognised in provisions and other liabilities in the balance sheet.

\*\*\* Loss allowance is recognised in the fair value reserve in other comprehensive income.

The table below shows a summary of loss allowance relative to the exposure amount by impairment stage. The coverage ratio describes the ratio of loss allowance to exposure amount.

Summary and key Indicators 31 December 2022	Stage 1	Stage 2		Total	Stage 3	Total
		Not more than 30 DPD	More than 30 DPD			
<b>Receivables from customers; on-balance-sheet and off-balance-sheet Items</b>						
Retail Banking	64,018	8,114	49	8,163	2,058	74,239
Corporate Banking	32,468	2,823	111	2,934	491	35,892
<b>Loss allowance</b>						
Retail Banking	-19	-79	-1	-80	-366	-460
Corporate Banking	-33	-25	-5	-30	-206	-274
<b>Coverage ratio, %</b>						
Retail Banking	-0.03%	-0.98%	-2.04%	-0.98%	-17.77%	-0.62%
Corporate Banking	-0.10%	-0.87%	-4.73%	-1.02%	-42.00%	-0.76%
<b>Receivables from customers; total on-balance-sheet and off-balance-sheet Items</b>	<b>96,485</b>	<b>10,937</b>	<b>160</b>	<b>11,097</b>	<b>2,549</b>	<b>110,131</b>
<b>Total loss allowance</b>	<b>-52</b>	<b>-104</b>	<b>-6</b>	<b>-110</b>	<b>-572</b>	<b>-734</b>
<b>Total coverage ratio, %</b>	<b>-0.05%</b>	<b>-0.95%</b>	<b>-3.90%</b>	<b>-0.99%</b>	<b>-22.44%</b>	<b>-0.67%</b>
<b>Carrying amount, notes and bonds</b>						
Group Functions	12,982	73		73		13,055
<b>Loss allowance</b>						
Group Functions	-1	-1		-1		-2
<b>Coverage ratio, %</b>						
Group Functions	-0.01%	-1.18%		-1.18%		-0.02%
<b>Total notes and bonds</b>	<b>12,982</b>	<b>73</b>		<b>73</b>		<b>13,055</b>
<b>Total loss allowance</b>	<b>-1</b>	<b>-1</b>		<b>-1</b>		<b>-2</b>
<b>Total coverage ratio, %</b>	<b>-0.01%</b>	<b>-1.18%</b>		<b>-1.18%</b>		<b>-0.02%</b>

The table below shows a change in exposures within the scope of the measurement of expected credit losses by impairment Stage for Q3 /2023 resulting from the effect of the following factors:

Receivables from customers and off-balance-sheet Items, € million	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from customers; on-balance-sheet and off-balance-sheet Items 1 January 2023</b>	<b>96,485</b>	<b>11,097</b>	<b>2,549</b>	<b>110,131</b>
Transfers from Stage 1 to Stage 2, incl. repayments	-6,926	6,638		-288
Transfers from Stage 1 to Stage 3, incl. repayments	-555		543	-13
Transfers from Stage 2 to Stage 1, incl. repayments	2,885	-3,053		-167
Transfers from Stage 2 to Stage 3, incl. repayments		-572	524	-48
Transfers from Stage 3 to Stage 1, incl. repayments	52		-71	-19
Transfers from Stage 3 to Stage 2, incl. repayments		236	-259	-23
Increases due to origination and acquisition	11,147	762	93	12,002
Decreases due to derecognition	-7,613	-802	-261	-8,676
Unchanged Stage, incl. repayments	-3,890	-227	-131	-4,248
Recognised as final credit loss		0	-60	-61
<b>Receivables from customers; on-balance-sheet and off-balance-sheet Items 30 September 2023</b>	<b>91,585</b>	<b>14,078</b>	<b>2,927</b>	<b>108,590</b>

Transfers from stage 1 to stage 2 include the transfer of EUR 1,3 million concerning exposures related to a management overlay provision.

The following flow statements show the changes in loss allowance by impairment stage during Q3 /2023.

Receivables from customers and off-balance-sheet Items, € million	Stage 1 12 months	Stage 2 Lifetime	Stage 3 Lifetime	Total
<b>Loss allowance 1 January 2023</b>	<b>52</b>	<b>110</b>	<b>572</b>	<b>734</b>
Transfers from Stage 1 to Stage 2	-8	102		94
Transfers from Stage 1 to Stage 3	-1		63	62
Transfers from Stage 2 to Stage 1	2	-15		-14
Transfers from Stage 2 to Stage 3		-9	53	44
Transfers from Stage 3 to Stage 1		3	-30	-27
Transfers from Stage 3 to Stage 2	2		-12	-10
Increases due to origination and acquisition	9	14	25	48
Decreases due to derecognition	-9	-9	-54	-72
Changes in risk parameters (net)	12	11	16	39
Changes in model assumptions and methodology				
Decrease in allowance account due to write-offs		0	-35	-35
<b>Net change in expected credit losses</b>	<b>6</b>	<b>97</b>	<b>26</b>	<b>129</b>
<b>Loss allowance 30 September 2023</b>	<b>58</b>	<b>207</b>	<b>598</b>	<b>863</b>
<b>Net change in expected credit losses Q3 2023</b>	<b>5</b>	<b>18</b>	<b>38</b>	<b>61</b>

Transfers from stage 1 to stage 2 include the transfer of an increase of EUR 25 million concerning a management overlay provision.

OP Financial Group has added the over triple growth of probability of default (PD) in Q3/2023 (annualised) as a new criterion for elevated credit risk in stage 2 transfers. This caused a transfer of exposures totalling slightly under EUR 400 million from stage 1 to stage 2 and an increase of EUR 1.4 million in expected credit losses (ECL). According to the criterion, the annualised PD must, however, be over 0.3%, so OP Financial Group uses for the first time in this connection the so-called low credit risk assumption mentioned in IFRS 9.

OP Financial Group has assessed the financial effects caused by Russia's war of aggression in Ukraine on its customers' credit risk and the related remaining EUR 2 million of the management overlay provision made in Q1/2022. The provision was reversed in Q2/2023.

OP Financial Group has assessed the impacts of a rise in inflation and Euribor rates as well as a fall in the price of residential property collateral on the credit risk associated with home loans. The assessment was carried out as a stress test which measured the cash flow of households, on the basis of which potential customers whose repayment capacity is jeopardised were assessed. Based on the analysis, a management overlay of EUR 42.4 million was made in Q4/2022. This was reduced by EUR 6.4 million in Q3/2023 as the effect of inflation was removed from the stress test. In addition, the management overlay was extended to cover all exposures to personal customers.

In Q4/2022, based on its analysis, OP Financial Group made a management overlay provision of EUR 5.3 million in the construction industry. The analysis was updated in Q2/2023 due to the further deteriorating outlook in the industry. The analysis was made as a stress test based on the baseline scenario (weight of 60%) and the downside scenario (weight of 40%) with the assumptions that net sales decrease by 20%/35%, profitability weakens by 20%/40%, equity ratio decreases by 10%/20%, interest rates stand at 4%/6% and the prices of new homes have fallen by 15%/30%. Based on the update, the provision was increased by EUR 11.7 million to EUR 17.0 million. The provisions has been kept unchanged in Q3/2023.

In Q2/2023, a management overlay provision of EUR 27.2 million was made in the real estate sector based on the weaker outlook in the sector. The analysis was made as a stress test based on the baseline scenario (weight of 70%) and the downside scenario (weight of 30%) with the assumptions that net sales increase by 3%/0%, profitability weakens by 5%/10%, equity ratio decreases by 10%/20%, interest rates stand at 4%/6%. The provisions has been kept unchanged in Q3/2023.

In addition, OP Financial Group was prepared in Q4/2022 for the retrospective correction of the data stock on forborne exposures with a 5-million euro management overlay provision to be performed in the first half of 2023. The provision was reversed in Q2/2023 because the correction of the data stock has been entered into systems and within the scope of ECL accounting.

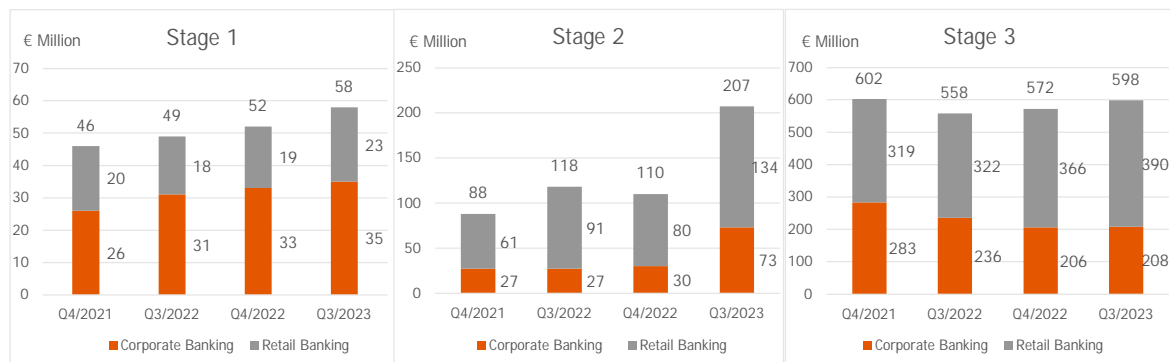
At the end of 2021, OP Financial Group made a 34-million euro additional ECL provision concerning CRE backed loans. The provision was aimed at anticipating growth in the ECL caused by the update of the collateral assessment of the riskiest collateral real estate holdings and probable default statutes. The remaining provision for Q2/2023 is EUR 11 million.

The table below shows the loss allowance before the discretionary provisions under management overlay, management overlay provisions described above and the total loss allowance.

	Retail Banking	Corporate Banking	Total
<b>Loss allowance 30 September 2023</b>			
<b>Loss allowance before discretionary provisions</b>	<b>470</b>	<b>302</b>	<b>772</b>
<b>Discretionary provisions under management overlay</b>			
Russia-Ukraine war			
Personal customers: inflation, interest rates and value of collateral securities	35	1	36
Construction industry	11	6	17
Real estate sector	21	6	27
Collateral valuation of CRE backed loans	11		11
<b>Total discretionary provisions under management overlay</b>	<b>78</b>	<b>13</b>	<b>91</b>
<b>Total reported loss allowance</b>	<b>548</b>	<b>315</b>	<b>863</b>

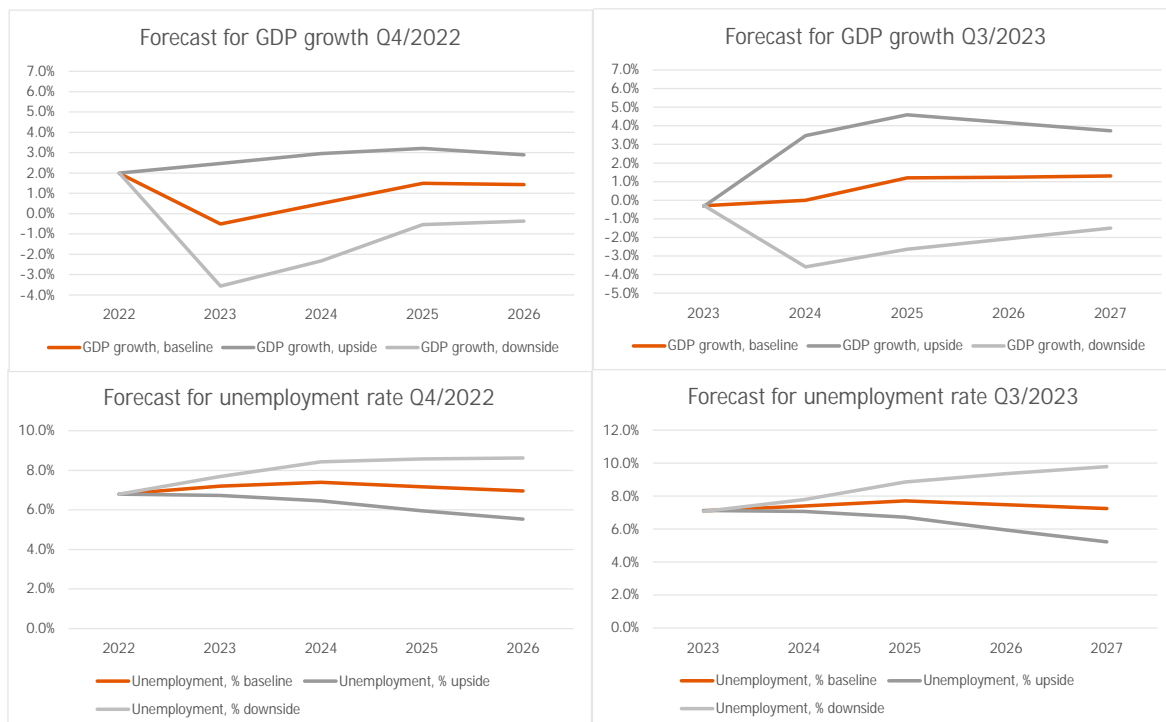
	Retail Banking	Corporate Banking	Total
<b>Loss allowance 31 December 2022</b>			
<b>Loss allowance before discretionary provisions</b>	<b>401</b>	<b>267</b>	<b>668</b>
<b>Discretionary provisions under management overlay</b>			
Russia-Ukraine war	2		2
Price of electricity, interest rates & value of collateral	42		42
Construction industry	3	3	5
Future retrospective correction to forborne exposures	5		5
Collateral valuation of CRE backed loans	11		11
<b>Total discretionary provisions under management overlay</b>	<b>63</b>	<b>3</b>	<b>66</b>
<b>Total reported loss allowance</b>	<b>465</b>	<b>269</b>	<b>734</b>

The following graphs illustrate the trend in the expected credit losses of customer receivables by impairment stage during the last few years.



In ECL measurement, macroeconomic factors are updated on a quarterly basis. The ECL is measured as the weighted average under three scenarios. Scenario weights have been at normal level, or downside 20%, baseline 60% and upside 20%. During the first quarter of 2023, the update of the macroeconomic forecasts slightly increased the ECL.

The following graphs illustrate change in forecasts for GDP and the unemployment rate.



**Notes and bonds, € million**

	Stage 1 12 months	Stage 2 Lifetime	Stage 3 Lifetime	Total
<b>Transfers from Stage 1 to Stage 3</b>	<b>2</b>	<b>0</b>		<b>1</b>
Transfers from Stage 1 to Stage 2		0		0
Transfers from Stage 1 to Stage 3			0	0
Transfers from Stage 2 to Stage 1	0			
Increases due to origination and acquisition	0	0	0	0
Decreases due to derecognition		0	0	
Changes in risk parameters (net)			0	
<b>Net change in expected credit losses</b>		<b>0</b>	<b>0</b>	<b>0</b>
<b>Loss allowance 30 September 2023</b>	<b>1</b>		<b>0</b>	<b>1</b>
<b>Net change in expected credit losses Q3 2023</b>			<b>0</b>	<b>0</b>

The table below shows a change in exposures within the scope of the measurement of expected credit losses by impairment Stage for 2022 resulting from the effect of the following factors:

Receivables from customers and off-balance-sheet Items, € million	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from customers; on-balance-sheet and off-balance-sheet Items 1 January 2022</b>	<b>93,044</b>	<b>8,806</b>	<b>2,530</b>	<b>104,380</b>
Transfers from Stage 1 to Stage 2, incl. repayments	-5,695	5,491		-203
Transfers from Stage 1 to Stage 3, incl. repayments	-376		339	-37
Transfers from Stage 2 to Stage 1, incl. repayments	2,684	-2,976		-292
Transfers from Stage 2 to Stage 3, incl. repayments		-536	486	-50
Transfers from Stage 3 to Stage 1, incl. repayments	49		-51	-2
Transfers from Stage 3 to Stage 2, incl. repayments		218	-247	-29
Increases due to origination and acquisition	19,141	1,077	138	20,355
Decreases due to derecognition	-11,465	-890	-365	-12,720
Unchanged Stage, incl. repayments	-896	-93	-171	-1,160
Recognised as final credit loss	0	0	-110	-111
<b>Receivables from customers; on-balance-sheet and off-balance-sheet Items 31 December 2022</b>	<b>96,485</b>	<b>11,097</b>	<b>2,549</b>	<b>110,131</b>

The table below shows the change in loss allowance by impairment stage during 2022.

Receivables from customers and off-balance-sheet items, € million	Stage 1	Stage 2	Stage 3	Total
	12 months	Lifetime	Lifetime	
<b>Loss allowance 1 January 2022</b>	<b>46</b>	<b>89</b>	<b>603</b>	<b>737</b>
Transfers from Stage 1 to Stage 2	-5	38		33
Transfers from Stage 1 to Stage 3	-3		67	64
Transfers from Stage 2 to Stage 1	2	-18		-16
Transfers from Stage 2 to Stage 3		-12	57	45
Transfers from Stage 3 to Stage 1		4	-23	-19
Transfers from Stage 3 to Stage 2	1		-6	-6
Increases due to origination and acquisition	17	14	30	61
Decreases due to derecognition	-8	-14	-92	-114
Changes in risk parameters (net)	4	7	40	51
Changes due to update in the methodology for estimation (net)				
Changes in model assumptions and methodology	0	2	5	7
Decrease in allowance account due to write-offs	0	0	-108	-108
<b>Net change in expected credit losses</b>	<b>6</b>	<b>21</b>	<b>-31</b>	<b>-3</b>
<b>Loss allowance 31 December 2022</b>	<b>52</b>	<b>110</b>	<b>572</b>	<b>734</b>

Notes and bonds, € million	Stage 1	Stage 2	Stage 3	Total
	12 months	Lifetime	Lifetime	
<b>Loss allowance 31 December 2021</b>	<b>7</b>	<b>2</b>	<b>5</b>	<b>14</b>
IFRS 17 transition 1 Jan 2022	-5	-2	-5	-12
<b>Loss allowance 1 January 2022</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>2</b>
Transfers from Stage 1 to Stage 2	0	1		1
Transfers from Stage 1 to Stage 3				
Transfers from Stage 2 to Stage 1				
Transfers from Stage 2 to Stage 3				
Increases due to origination and acquisition	0	0		0
Decreases due to derecognition	0	0		0
Changes in risk parameters (net)	0	0		0
<b>Net change in expected credit losses</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>
<b>Loss allowance 31 December 2022</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>1</b>

## Note 5. Net commissions and fees

Q1-3 2023, € million	Retail Banking	Corporate Banking	Insurance	Other operations	Eliminations	OP Financial Group	Q32023
<b>Commission income</b>							
Lending	82	38		0	-1	120	34
Deposits	17	2		0	0	19	6
Payment transfers	229	25		14	-14	254	85
Securities brokerage	5	13			-5	13	3
Securities issuance	0	4		0	0	4	0
Mutual funds	36	175	34		-35	210	67
Asset management	17	20		1	-10	28	10
Legal services	17	0			0	17	5
Guarantees	8	9		0	0	17	6
Housing agency	47				0	47	16
Sales commissions on insurance contracts	72		8		-49	31	8
Life insurance total expense loading			18			18	6
Other	30	7		1	-27	11	3
<b>Total</b>	<b>560</b>	<b>293</b>	<b>60</b>	<b>16</b>	<b>-141</b>	<b>788</b>	<b>250</b>
<b>Commission expenses</b>							
Lending	0	-1		0	0	-1	0
Payment transfers	-24	-5	-1	-3	12	-21	-7
Securities brokerage		-3		0	0	-3	-1
Securities issuance	0	-3		0	0	-3	-1
Mutual funds		-80	0		36	-44	-15
Asset management		-6	0	-1		-7	-5
Guarantees		0				0	0
Sales commissions on insurance contracts			-21		17	-4	-1
Other	-12	-33	0	-13	38	-20	-6
<b>Total</b>	<b>-36</b>	<b>-131</b>	<b>-23</b>	<b>-17</b>	<b>103</b>	<b>-103</b>	<b>-36</b>
<b>Total net commissions and fees</b>	<b>524</b>	<b>163</b>	<b>37</b>	<b>-1</b>	<b>-38</b>	<b>685</b>	<b>215</b>
<b>Q1-3 2022, € million</b>	<b>Retail Banking</b>	<b>Corporate Banking</b>	<b>Insurance</b>	<b>Other operations</b>	<b>Eliminations</b>	<b>OP Financial Group</b>	<b>Q32022</b>
<b>Commission income</b>							
Lending	81	34		0	-1	115	36
Deposits	16	2		0	0	19	7
Payment transfers	224	23		8	-9	245	86
Securities brokerage	6	18			-6	18	4
Securities issuance	0	4		0	0	4	1
Mutual funds	35	180	34	0	-35	215	82
Asset management	19	20		1	-10	30	7
Legal services	21	0				21	6
Guarantees	9	10		0	0	19	6
Housing agency	56				0	56	18
Sales commissions on insurance contracts	75		8		-45	38	-1
Life insurance total expense loading			18			18	6
Other	70	6	1	2	-68	12	3
<b>Total</b>	<b>613</b>	<b>297</b>	<b>62</b>	<b>10</b>	<b>-174</b>	<b>809</b>	<b>263</b>
<b>Commission expenses</b>							
Lending	0	-1		0	1	0	0
Payment transfers	-23	-2	-1	-1	7	-20	-7
Securities brokerage		-3		0	0	-4	-1
Securities issuance	0	-2		0	2	0	0
Mutual funds		-83	0		35	-49	-16
Asset management		-7	0	-3	0	-10	-3
Guarantees		0				0	-0
Sales commissions on insurance contracts	4		-22		16	-2	-1
Other	-11	-74	-2	-6	77	-16	-4
<b>Total</b>	<b>-30</b>	<b>-172</b>	<b>-25</b>	<b>-11</b>	<b>138</b>	<b>-100</b>	<b>-33</b>
<b>Total net commissions and fees</b>	<b>583</b>	<b>124</b>	<b>37</b>	<b>-1</b>	<b>-35</b>	<b>709</b>	<b>230</b>



## Note 6. Net Insurance Income

€ million	Q1-3 2023	Q1-3 2022	Q3 2023	Q3 2022
<b>Non-life Insurance</b>				
Expected claims incurred and other directly allocated insurance service costs	971	954	338	333
Changes in risk adjustment (other than adjustments related to funding risks)	8	15	3	6
Contractual service margin of services produced during the period	205	162	61	61
Recognition of insurance acquisition cash flows as revenue	90	92	32	32
Other changes in insurance premium revenue	13	18	10	5
<b>Non-life Insurance premium revenue according to the General Measurement Model (GMM), total</b>	<b>1,287</b>	<b>1,241</b>	<b>444</b>	<b>436</b>
<b>Life Insurance</b>				
Expected claims incurred and other directly allocated insurance service costs	90	85	29	28
Changes in risk adjustment (other than adjustments related to funding risks)	7	11	2	3
Contractual service margin of services produced during the period	48	31	16	11
Recognition of insurance acquisition cash flows as revenue	9	16	4	9
Other changes in insurance premium revenue	5	4	-2	-2
<b>Life Insurance premium revenue according to the General Measurement Model (GMM), total</b>	<b>160</b>	<b>146</b>	<b>49</b>	<b>49</b>
Expected claims incurred and other directly allocated insurance service costs	13	14	4	5
Changes in risk adjustment (other than adjustments related to funding risks)	3	7	1	2
Contractual service margin of services produced during the period	4	4	1	1
Recognition of insurance acquisition cash flows as revenue	1	1	0	1
Other changes in insurance premium revenue	-2	-6	-1	-2
<b>Life Insurance premium revenue according to the Variable Fee Approach (VFA), total</b>	<b>19</b>	<b>20</b>	<b>6</b>	<b>7</b>
<b>Total life Insurance premium revenue</b>	<b>179</b>	<b>166</b>	<b>55</b>	<b>56</b>
<b>Total Insurance premium revenue</b>	<b>1,466</b>	<b>1,407</b>	<b>499</b>	<b>491</b>
<b>Non-life Insurance</b>				
Actual claims incurred and other directly allocated insurance service costs	-929	-1,089	-341	-429
Changes arising from insurance events occurred in services for past periods	-141	-77	-1	-11
Insurance contract acquisition costs	-90	-92	-32	-32
Losses and reversals of onerous contracts	-29	-10	-16	-1
<b>Non-life Insurance Insurance service expenses according to the General Measurement Model (GMM), to</b>	<b>-1,190</b>	<b>-1,268</b>	<b>-391</b>	<b>-473</b>
<b>Life Insurance</b>				
Actual claims incurred and other directly allocated insurance service costs	-102	-86	-31	-27
Changes arising from insurance events occurred in services for past periods	-2	-9	0	-4
Insurance contract acquisition costs	-9	-16	-4	-9
Losses and reversals of onerous contracts	-31	-62	-2	-37
<b>Life Insurance Insurance service expenses according to the General Measurement Model (GMM), total</b>	<b>-144</b>	<b>-173</b>	<b>-36</b>	<b>-76</b>
Actual claims incurred and other directly allocated insurance service costs	-19	-15	-7	-6
Changes arising from insurance events occurred in services for past periods	0	-1	1	0
Reversal of acquisition costs of insurance contracts	-1	-1	0	0
Losses and reversals of onerous contracts	-16	-4	-5	-15
<b>Life Insurance Insurance service expenses according to the Variable Fee Approach (VFA), total</b>	<b>-36</b>	<b>-22</b>	<b>-11</b>	<b>-21</b>
<b>Life Insurance Insurance service expenses, total</b>	<b>-180</b>	<b>-195</b>	<b>-47</b>	<b>-97</b>
<b>Total Insurance service expenses</b>	<b>1,369</b>	<b>1,463</b>	<b>438</b>	<b>570</b>
Net income from non-life insurance reinsurance contracts	-34	137	-9	103
Net income from life insurance reinsurance contracts	-4	-3	-2	-3
<b>Total net income from reinsurance contracts</b>	<b>-38</b>	<b>134</b>	<b>-11</b>	<b>100</b>
<b>Insurance service result</b>	<b>58</b>	<b>77</b>	<b>51</b>	<b>21</b>

## Note 7. Net Insurance finance expenses

€ million	Q1-3 2023	Q1-3 2022	Q3 2023	Q3 2022
<b>Non-life Insurance</b>				
Unwinding of discount of insurance liability	-21	0	-10	0
Effect of insurance contract interest rates and changes in economic assumptions	25	565	59	91
Exchange rate differences of insurance contracts	0	-1	0	0
Finance income and expenses related to non-life insurance direct insurance contracts (GMM), total	4	564	49	91
Finance income and expenses related to non-life insurance reinsurance contracts, total	-12	-11	-2	-5
<b>Life Insurance</b>				
Unwinding of discount of insurance liability	10	21	2	6
Effect of insurance contract interest rates and changes in economic assumptions	-9	489	10	81
Finance income and expenses related to life insurance direct insurance contracts (GMM), total	1	511	12	87
Insurance contract net financing items, risk mitigation	34	348	42	72
Effect of insurance contract interest rates and changes in economic assumptions	0		0	
Net financing items of fair value changes of underlying insurance contract items	-128	800	52	105
Finance income and expenses related to life insurance direct insurance contracts (VFA), total	-94	1,148	94	178
Finance income and expenses related to life insurance reinsurance contracts, total	-1	7	-1	7
<b>Net Insurance finance Income (+)/expenses (-)</b>	<b>-102</b>	<b>2,219</b>	<b>152</b>	<b>358</b>

## Note 8. Net interest income from financial assets held for trading

<b>Financial assets held for trading</b>				
<b>€ million</b>	<b>Q1-3 2023</b>	<b>Q1-3 2022</b>	<b>Q3 2023</b>	<b>Q3 2022</b>
<b>Notes and bonds</b>				
Interest income and expenses	18	3	2	1
Fair value gains and losses of notes and bonds	-1	-25	0	-5
<b>Total</b>	<b>17</b>	<b>-23</b>	<b>2</b>	<b>-4</b>
<b>Shares and participations</b>				
Fair value gains and losses	5	4	-1	0
Dividend income and share of profits	3	2	0	1
<b>Total</b>	<b>8</b>	<b>6</b>	<b>0</b>	<b>1</b>
<b>Derivatives</b>				
Interest income and expenses	40	-12	11	-5
Fair value gains and losses	-41	-33	-8	-6
<b>Total</b>	<b>-1</b>	<b>-45</b>	<b>4</b>	<b>-12</b>
<b>Total</b>	<b>24</b>	<b>-62</b>	<b>6</b>	<b>-14</b>

## Note 9. Net investment income

<b>€ million</b>	<b>Q1-3 2023</b>	<b>Q1-3 2022</b>	<b>Q3 2023</b>	<b>Q3 2022</b>
<b>Net Income from assets at fair value through other comprehensive Income</b>				
<b>Notes and bonds</b>				
Interest income				0
Capital gains and losses	5	10	-1	1
Other income and expenses		0		0
<b>Total</b>	<b>5</b>	<b>10</b>	<b>-1</b>	<b>1</b>

### Net Income from financial assets recognised at fair value through profit or loss

#### Financial assets held for trading, Insurance business

<b>€ million</b>	<b>Q1-3 2023</b>	<b>Q1-3 2022</b>	<b>Q3 2023</b>	<b>Q3 2022</b>
<b>Derivatives</b>				
Interest income and expenses	-18	9	-8	2
Fair value gains and losses	-37	-453	-69	-78
<b>Total</b>	<b>-55</b>	<b>-444</b>	<b>-77</b>	<b>-76</b>
<b>Total</b>	<b>-55</b>	<b>-444</b>	<b>-77</b>	<b>-76</b>

#### Financial assets that must be measured at fair value through profit or loss

<b>Shares and participations</b>				
Fair value gains and losses		-1		2
Dividend income and share of profits	0	3		-2
<b>Total</b>	<b>0</b>	<b>2</b>		<b>0</b>
<b>Total</b>	<b>0</b>	<b>2</b>		<b>0</b>

#### Financial assets designated as at fair value through profit or loss

<b>Notes and bonds</b>				
Interest income	100	77	34	26
Fair value gains and losses	45	-784	-13	-181
<b>Total</b>	<b>145</b>	<b>-707</b>	<b>21</b>	<b>-155</b>
<b>Shares and participations</b>				
Fair value gains and losses	104	-194	-8	-22
Dividend income and share of profits	34	71	9	17
<b>Total</b>	<b>138</b>	<b>-123</b>	<b>0</b>	<b>-6</b>
<b>Derivatives</b>				
<b>Total</b>	<b>283</b>	<b>-831</b>	<b>21</b>	<b>-161</b>
<b>Income from assets covering unit-linked insurance and investment contracts</b>				
Interest income	24	-66	-41	-78
Fair value gains and losses	339	-1,747	-75	-101
<b>Total</b>	<b>363</b>	<b>-1,813</b>	<b>-116</b>	<b>-179</b>

**Net Income from financial assets designated as at fair value through profit or loss, total** **646** **-2,644** **-95** **-340**

**Total net Income from financial assets recognised at fair value through profit or loss** **591** **-3,087** **-171** **-417**

<b>Net Income from Investment property</b>				
Rental income	40	39	13	13
Fair value gains and losses	-8	15	-11	-5
Maintenance charges and expenses	-28	-28	-9	-9
Other	0	0	0	0
<b>Total net income from investment property</b>	<b>4</b>	<b>26</b>	<b>-7</b>	<b>-1</b>
<b>Net Income from loans and receivables recognised at amortised cost</b>				
<b>Loans and receivables</b>				
Interest income	8	2	3	1
Interest expenses	-1	-2	-1	-1
Impairment losses and their reversals	-2	2	1	0
Total	5	2	3	0
<b>Associates and Joint ventures</b>				
Accounted for using the fair value method	4	25	2	13
Consolidated using the equity method	4	8	1	5
Total	7	33	3	17
<b>Financial liabilities designated as at fair value through profit or loss</b>				
Premiums written from insurance contracts	320	400	94	115
Claims paid under investment contracts	-268	-266	-89	-74
Change in investment contract liabilities	-294	864	54	28
Total net income from investment contract liabilities	-241	998	59	69
<b>Other net Investment Income of Insurance</b>				
Interest on insurance subordinated loans of insurance	0		0	0
Currency fair value gains/losses related to insurance service result	0	0		0
Other income and expenses from loans and receivables	0		0	
Total	0	0	0	0
<b>Total net Investment Income</b>	<b>371</b>	<b>-2,019</b>	<b>-114</b>	<b>-331</b>

## Note 10. Other operating expenses

€ million	Q1-3 2023	Q1-3 2022	Q3 2023	Q3 2022
<b>ICT costs</b>				
Production	-176	-170	-60	-57
Development	-142	-107	-51	-35
Buildings	-39	-66	-12	-21
Government charges and audit fees	-66	-73	-2	-1
Service purchases	-103	-89	-35	-33
Expert services	-40	-27	-15	-8
Telecommunications	-24	-23	-8	-8
Marketing	-31	-25	-10	-9
Donations	-10	-11	-4	-3
Insurance and security costs	-12	-9	-4	-4
Expenses of short-term and low-value leases	-5	21	-1	7
Other	-76	-65	-20	-22
<b>Total</b>	<b>-725</b>	<b>-644</b>	<b>-221</b>	<b>-194</b>
<b>Development costs</b>				
<b>€ million</b>				
ICT development costs	142	107	51	35
Share of own work	52	45	15	13
<b>Total development costs in the income statement</b>	<b>194</b>	<b>152</b>	<b>66</b>	<b>48</b>
Capitalised ICT costs	58	58	14	19
Transfer of capitalised costs/personnel costs	9	12	2	3
<b>Total capitalised development costs</b>	<b>66</b>	<b>70</b>	<b>17</b>	<b>22</b>
<b>Total development costs</b>	<b>260</b>	<b>222</b>	<b>83</b>	<b>70</b>
Depreciation/amortisation and impairment loss	-86	-112	-26	-34

## Note 11. Reinsurance contract assets

€ million	30 Sep 2023	31 Dec 2022
Non-life insurance		
Reinsurance contract assets for the remaining coverage period	-18	-24
Reinsurance contract liability for occurred losses	278	268
Total non-life insurance reinsurance contract assets	259	245
Life insurance		
Reinsurance contract assets for the remaining coverage period	0	
Total life insurance reinsurance contract assets	0	
<b>Total reinsurance contract assets</b>	<b>259</b>	<b>245</b>

## Note 12. Insurance contract liabilities

€ million	30 Sep 2023	31 Dec 2022
Non-life insurance		
Liabilities for the remaining coverage period, GMM	293	180
Liability for occurred losses, GMM	2,291	2,356
Total non-life insurance contract liabilities	2,584	2,536
Life insurance		
Liabilities for the remaining coverage period, GMM	3,121	3,260
Liability for occurred losses, GMM	14	12
Liabilities for the remaining coverage period, VFA total	5,531	5,586
Liability for occurred losses (VFA), total	39	51
Total life insurance contract liabilities	8,705	8,909
<b>Total insurance contract liabilities</b>	<b>11,289</b>	<b>11,446</b>

## Note 13. Reinsurance contract liabilities

€ million	30 Sep 2023	31 Dec 2022
Life insurance		
Reinsurance contract liabilities for the remaining coverage period	0	2
Total life insurance reinsurance contract liabilities	0	2
<b>Total reinsurance contract liabilities</b>	<b>0</b>	<b>2</b>

## Note 14. Debt securities issued to the public and debentures

€ million	30 Sep 2023	31 Dec 2022
Bonds	11,245	10,563
Subordinated bonds	4,321	4,306
Mortgage-backed bonds	12,392	12,262
Other		
Certificates of deposit	664	1,083
Commercial papers	6,325	9,287
Included in own portfolio in trading (-)*	-56	-63
<b>Total debt securities issued to the public and debentures</b>	<b>34,890</b>	<b>37,438</b>

\* Own bonds held by OP Financial Group have been set off against liabilities.

## Note 15. Fair value reserve after tax

€ million	Recognised at fair value through other comprehensive income			Total
	Notes and bonds	Shares and participations (overlay approach)	Cash flow hedges	
<b>Closing balance 31 December 2021</b>	<b>63</b>	<b>164</b>	<b>96</b>	<b>323</b>
Effect of transition to IFRS 17 Insurance Contracts	-41	-164		-205
<b>Opening balance 1 January 2022</b>	<b>23</b>		<b>96</b>	<b>118</b>
Fair value changes	6		-493	-487
Capital gains transferred to income statement	-10			-10
Transfers to net interest income			-18	-18
Deferred tax	1		102	103
<b>Closing balance 30 September 2022</b>	<b>20</b>		<b>-314</b>	<b>-294</b>

€ million	Recognised at fair value through other comprehensive income			Total
	Notes and bonds	Shares and participations (overlay approach)	Cash flow hedges	
<b>Opening balance 1 January 2023</b>	<b>-24</b>		<b>-337</b>	<b>-360</b>
Fair value changes	-26		-27	-53
Capital gains transferred to income statement	-6			-6
Transfers to net interest income			54	54
Deferred tax	6		-5	1
<b>Closing balance 30 September 2023</b>	<b>-49</b>		<b>-315</b>	<b>-364</b>

The fair value reserve before tax amounted to EUR -455 million (-367) at the end of the reporting period and the related deferred tax asset/liability was EUR 91 million (73). The loss allowance on notes and bonds recognised at fair value through other comprehensive income totalled EUR 0 million (1) in the fair value reserve during the reporting period.

## Note 16. Collateral given

€ million	30 Sep 2023	31 Dec 2022
Given on behalf of own liabilities and commitments		
Pledges	256	1
Loans (as collateral for covered bonds)	17,143	21,048
Others	955	14,128
<b>Total collateral given*</b>	<b>18,354</b>	<b>35,176</b>
Secured derivative liabilities	698	701
Other secured liabilities	313	12,000
Covered bonds	12,392	12,262
<b>Total</b>	<b>13,402</b>	<b>24,962</b>

\* In addition, bonds with a book value of EUR 1.4 billion have been pledged in the central bank, of which EUR 1.0 billion in intraday settlement collateral. Given that the bonds are available for withdrawal without the central bank's advance permission, they are not presented in the table above.

## Note 17. Classification of financial assets and liabilities

### Recognised at fair value through profit or loss

Financial assets 30 Sep 2023, € million	Amortised cost	Fair value through other comprehen- sive income	Financial assets held for trading	Financial assets designated as at fair value through profit or loss	Must be measured at fair value through profit or loss	Hedging derivatives	Carrying amount total
Cash and cash equivalents	15,297						15,297
Receivables from credit institutions	1,087						1,087
Liabilities to credit institutions			2,627			1,484	4,111
Receivables from customers	97,323						97,323
Assets covering unit-linked contracts				11,906			11,906
Notes and bonds	256	11,160	228	6,291			17,935
Equity instruments		0	90	2,110	1		2,202
Other than financial instruments	2,588						2,588
<b>Total</b>	<b>116,552</b>	<b>11,160</b>	<b>2,945</b>	<b>20,307</b>	<b>1</b>	<b>1,484</b>	<b>152,449</b>

At the end of the reporting period, OP Financial Group's balance sheet had bonds worth EUR 256 million (1), which were not measured at market value due to the measurement category. The market value of these bonds amounted to EUR 250 million (1) at the end of the reporting period.

### Recognised at fair value through profit or loss

Financial assets 31 Dec 2022, € million	Amortised cost	Fair value through other comprehen- sive income	Financial assets held for trading	Financial assets designated as at fair value through profit or loss	Must be measured at fair value through profit or loss	Hedging derivatives	Carrying amount total
Cash and cash equivalents	35,004						35,004
Receivables from credit institutions	798						798
Liabilities to credit institutions			2,874			1,243	4,117
Receivables from customers	98,546						98,546
Assets covering unit-linked contracts				11,597			11,597
Notes and bonds	1	11,755	295	6,247	0		18,298
Equity instruments		0	86	1,653	2		1,741
Other financial assets	2,394						2,394
<b>Total</b>	<b>136,743</b>	<b>11,756</b>	<b>3,255</b>	<b>19,497</b>	<b>2</b>	<b>1,243</b>	<b>172,496</b>

<b>Financial liabilities 30 Sep 2023, € million</b>	<b>Recognised at fair value through profit or loss</b>	<b>Other liabilities</b>	<b>Hedging derivatives</b>	<b>Carrying amount total</b>
Liabilities to credit institutions		85		85
Derivative contracts	3,861		453	4,314
Liabilities to customers		74,020		74,020
Liabilities from investment agreements	7,505			7,505
Debt securities issued to the public and debentures		34,890		34,890
Subordinated loans		1,381		1,381
Other financial liabilities		4,780		4,780
<b>Total</b>	<b>11,366</b>	<b>115,156</b>	<b>453</b>	<b>126,975</b>

<b>Financial liabilities 31 Dec 2022, € million</b>	<b>Recognised at fair value through profit or loss</b>	<b>Other liabilities</b>	<b>Hedging derivatives</b>	<b>Carrying amount total</b>
Liabilities to credit institutions		12,301		12,301
Derivative contracts	3,980		452	4,432
Liabilities to customers		81,468		81,468
Liabilities from investment agreements	7,211			7,211
Debt securities issued to the public and debentures		37,438		37,438
Subordinated loans		1,384		1,384
Other financial liabilities		3,813		3,813
<b>Total</b>	<b>11,192</b>	<b>136,405</b>	<b>452</b>	<b>148,048</b>

Bonds included in debt securities issued to the public are carried at amortised cost. On 30 September 2023, the fair value of these debt instruments was approximately EUR 28.519 million (30.350) based on information available from markets and employing commonly used valuation techniques. Subordinated liabilities are carried at amortised cost. Their fair values are lower than their amortised costs, but determining reliable fair values involves uncertainty.

### Note 18. Recurring fair value measurements by valuation technique

<b>Fair value of assets on 30 September 2023, € million</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Recognised at fair value through profit or loss				
Equity instruments	1,176	231	795	2,201
Debt instruments	5,349	1,023	148	6,520
Unit-linked contracts	7,191	4,715		11,906
Derivative financial instruments	1	4,025	85	4,111
Fair value through other comprehensive income				
Equity instruments	0			0
Debt instruments	9,614	851	695	11,160
<b>Total financial instruments</b>	<b>23,332</b>	<b>10,844</b>	<b>1,722</b>	<b>35,898</b>
Investment property			558	558
<b>Total</b>	<b>23,332</b>	<b>10,844</b>	<b>2,280</b>	<b>36,456</b>
<b>Fair value of assets on 31 December 2022, € million</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Recognised at fair value through profit or loss				
Equity instruments	736	265	740	1,741
Debt instruments	5,090	1,382	70	6,542
Unit-linked contracts	7,431	4,167		11,597
Derivative financial instruments	5	4,035	77	4,117
Fair value through other comprehensive income				
Debt instruments	9,193	1,721	801	11,755
<b>Total financial instruments</b>	<b>22,456</b>	<b>11,569</b>	<b>1,688</b>	<b>35,712</b>
Investment property			561	561
<b>Total</b>	<b>22,456</b>	<b>11,569</b>	<b>2,249</b>	<b>36,274</b>

<b>Fair value of liabilities on 30 September 2023, € million</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Recognised at fair value through profit or loss				
Unit-linked contracts	4,533	2,972		7,505
Other		2		2
Derivative financial instruments	1	4,199	114	4,314
<b>Total</b>	<b>4,534</b>	<b>7,173</b>	<b>114</b>	<b>11,821</b>

<b>Fair value of liabilities on 31 December 2022, € million</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Recognised at fair value through profit or loss				
Unit-linked contracts	4,620	2,591		7,211
Derivative financial instruments	7	4,332	94	4,432
<b>Total</b>	<b>4,627</b>	<b>6,922</b>	<b>94</b>	<b>11,643</b>

## Fair value measurement

### Derivatives

OP Financial Group obtains the price of listed derivatives directly from markets. In the fair value measurement of OTC derivatives, OP Corporate Bank uses models and techniques commonly used in markets that best suits financial instrument measurement. These are needed, for instance, to create yield curves and currency conversion charts and volatility surfaces as well as for option valuation. The input data of these models can generally be derived from markets. However, in the fair value measurement of some contracts, OP Corporate Bank has to use models where input data cannot be observed in the market and therefore they must be assessed. Such contracts are included in Level 3.

Middle Office is responsible for the fair value measurement of Banking derivatives, incl. level 3 hierarchy, and the quality and reliability of market data, valuation curves and volatility surfaces used in them, as part of its daily fair value measurement process. Middle Office compares regularly at contract level valuation prices with valuations supplied by CSA counterparties and central counterparties and, whenever necessary, determines any possible significant valuation differences.

Risk Management Control is responsible for approval of new fair value measurement models and techniques and supervision of the fair value measurement process. Verifying fair values is based, for example, on valuation using alternative sources for market prices and other input data. In this verification process, valuation prices can be compared with prices supplied by CSA counterparties and central counterparties. In addition, it is possible to use valuation services provided by third parties.

The fair value measurement of OTC derivative contracts related to banking takes account of credit risk of the parties to the transaction and credit spreads exceeding the financing costs. Credit risk is adjusted with a Credit Valuation Adjustment (CVA) and with a Debt Valuation Adjustment (DVA). CVAs and DVAs are calculated for each counterparty. CVA and DVA adjustments are calculated for each counterparty by simulating the market values of derivatives and events of default based primarily on data obtained from markets. In assessing probabilities of default, OP Financial Group utilises counterparty rating information, liquid credit risk indices and the CDS sector curves of market data providers. OP Financial Group assesses the effect of the financing costs of OTC derivatives on fair value measurement by editing discount curves used in the measurement by means of the statistical differences of credit spreads between credit risk instruments with and without capital.

## Fair value hierarchy

### Level 1: Quoted prices in active markets

This level includes equities listed on major stock exchanges, quoted debt instruments issued by companies, governments and financial institutions as well as and exchange-traded derivatives. The fair value of these instruments is determined on the basis of the quotes in active markets.

### Level 2: Valuation techniques using observable inputs

Valuation techniques based on observable input parameters. The fair value of the instruments included within this level means value derived from the market price of a financial instrument's components or similar financial instruments; or value which can be determined using commonly used valuation models and techniques if the inputs significant to the fair value measurement are based on observable market data. This hierarchy level includes the majority of OP Corporate Bank's OTC derivatives and quoted debt instruments issued by companies, governments and financial institutions which have not been included in Level 1.

### Level 3: Valuation techniques using unobservable inputs

Valuation techniques whose input parameters involve uncertainty. The fair value determination of the instruments included within this level contains inputs not based on observable market data (unobservable inputs). Level 3 also includes bonds for which there is little, if any, market activity on the valuation date. This level includes the most complex OTC derivatives and derivatives with a long maturity for which the Group had to extrapolate the market data used in their value measurement, as well as certain private equity investments, and illiquid bonds, structured bonds, including securitised bonds and structured debt securities, and hedge funds.

## Transfers between levels of the fair value hierarchy

Transfers between the levels of the fair value hierarchy are considered to take place on the date when an event causes such transfer or when circumstances change. Transfers between the levels are mainly due to the number of available market quotes.



Derivatives relevant to OP Financial Group's business are interest rate swaps and interest rate options. Interest rate swaps are measured by deriving valuation curves from the prices of interest rate swaps and other interest rate derivatives observed in the market. Valuation curves are used to forecast future cash flows and determine the present values of cash flows also through interest rate swaps whose price is not directly observable in the market. The same method applies to the fair value measurement of interest rate options. Volatilities describing the price of interest rate options observed in the market are also used in comparison with interest rate swaps.

In the fair value measurement of complex derivatives, such as structured equity product, OP Corporate Bank uses a model where the development of market prices is simulated and the actual value of the derivative is calculated in each simulation. The price of the derivative is derived from calculating the average of the simulations.

Level 2 input data include, for example: quoted prices of similar items in active markets and quoted prices of similar items in inactive markets, market interest rates, implied volatilities and credit spreads.

Level 3 input data are input data that are not observable for an item subject to valuation. Level 3 input data include, for example: use of historical volatility in the fair value measurement of an option, such long-term interest rate with no corresponding contracts are not observable in the market.

Real estate investments have no similar daily quoted prices or price sources as in liquid markets. The appraisal process of real estate is based on using external valuers (property value over 1 million euros) or on the business's own appraisal methods.

The main sources of the appraisal of direct real estate investments are appraisal documents given by authorised external valuers. The external valuer independently selects the method that best suits the appraisal of each property. The commonly used methods include the transactions value method, income capitalisation approach and replacement value method. The values of real estate funds are obtained from underlying investee funds on the date determined by the rules of each underlying fund and according to the standard laid down by the rules. The valuations are mainly based on the combined values of the underlying investee fund's real estate units plus the underlying investee fund's net asset. The values of individual property units are mainly based on appraisal reports drawn up by authorised independent valuers.

### Reconciliation of Level 3 Items

#### Breakdown of financial assets and financial liabilities

Financial assets, € million	Recognised at fair value through profit or loss	Derivative contracts	Fair value through other comprehensive income	Total assets
Adoption of IFRS 17 and changes for 2022	51		-8	43
Opening balance 1 Jan 2023	810	77	801	1,688
Total gains/losses in profit or loss	-40	8		-32
Purchases	155			155
Sales	-30			-30
Repayments	-77			-77
Transfers to level 3	77		136	212
Transfers from level 3	-3		-234	-237
Closing balance 30 September 2023	942	85	695	1,722

Financial liabilities, € million	Derivative contracts	Total liabilities
Opening balance 1 Jan 2023	94	94
Total gains/losses in profit or loss	20	20
Closing balance 30 September 2023	114	114

#### Breakdown of net income by income statement item 30 September 2023

€ million	Net Interest Income	Net Investment Income	Statement of comprehensive income/ Change in fair value reserve	Total gains/ losses for the financial year included in profit or loss for assets/ liabilities held at year-end
Realised net income	-47	7		-40
Unrealised net income	-12			-12
Total net income	-59	7		-52

Derivatives included in Level 3 comprise structured derivatives for customer needs, whose market risk is covered by a corresponding derivatives contract. The uncovered market risk does not have any effect on earnings. Level 3 derivatives relate to structured bonds issued by OP Corporate Bank, whose return is determined by the value performance of an embedded derivative instrument. The fair value change of these embedded derivatives is not presented in the above table. In addition, long-maturity derivatives have been included in Level 3 for which the Group had to extrapolate the market data used in their value measurement.

#### Changes in the levels of hierarchy

No major changes occurred in valuation techniques in 2023.

### Note 19. Off-balance-sheet commitments

€ million	30 Sep 2023	31 Dec 2022
Guarantees	546	570
Guarantee liabilities	2,682	2,668
Loan commitments	13,421	14,267
Commitments related to short-term trade transactions	635	736
Other*	1,583	1,420
<b>Total off-balance-sheet commitments</b>	<b>18,866</b>	<b>19,662</b>

\* Of which Non-life Insurance commitments to private equity funds amount to EUR 238 million (200).

### Note 20. Derivative contracts

#### Total derivatives 31 March 2023

€ million	Nominal values/residual term to maturity			Fair values*		
	< 1 year	1–5 years	> 5 years	Total	Assets	Liabilities
Interest rate derivatives	39,912	106,430	83,184	229,526	3,221	3,266
Cleared by the central counterparty	27,834	65,300	49,430	142,564	273	273
Settled-to-market (STM)	14,708	39,311	33,644	87,663	181	175
Collateralised-to-market (CTM)	13,126	25,988	15,787	54,901	92	98
Currency derivatives	52,018	5,221	1,212	58,451	885	1,014
Equity and index-linked derivatives						
Credit derivatives	36	92	7	135	4	9
Other derivatives	382	884	31	1,298	86	85
<b>Total derivatives</b>	<b>92,347</b>	<b>112,628</b>	<b>84,435</b>	<b>289,410</b>	<b>4,196</b>	<b>4,373</b>

#### Total derivatives 31 December 2022

€ million	Nominal values/residual term to maturity			Fair values*		
	< 1 year	1–5 years	> 5 years	Total	Assets	Liabilities
Interest rate derivatives of which	29,963	105,209	89,412	224,584	2,981	3,096
Cleared by the central counterparty	22,144	60,716	55,600	138,460	190	191
Settled-to-market (STM)	11,535	35,194	39,212	85,941	126	134
Collateralised-to-market (CTM)	10,609	25,521	16,388	52,519	64	58
Currency derivatives	55,961	5,303	1,086	62,350	958	1,157
Credit derivatives	34	63	13	110	1	34
Other derivatives	439	889	26	1,355	91	82
<b>Total derivatives</b>	<b>86,398</b>	<b>111,463</b>	<b>90,538</b>	<b>288,399</b>	<b>4,031</b>	<b>4,368</b>

\* The fair values include accrued interest that is, excluding other than those held-for-trading derivatives, presented in the balance sheet in other assets or provisions and other liabilities. In addition, the fair value of derivatives for central counterparty clearing is offset in the balance sheet.

## Note 21. Investment distribution of the Insurance segment

Non-life Insurance	30 September 2023		31 December 2022	
	Fair value*, EUR million	%	Fair value*, EUR million	%
<b>Investment asset portfolio allocation</b>				
<b>Money market total</b>	<b>513</b>	<b>12</b>	<b>622</b>	<b>15</b>
Money market instruments and deposits**	533	13	632	16
Derivatives***	-20	0	-10	0
<b>Total bonds and bond funds</b>	<b>2,547</b>	<b>61</b>	<b>2,526</b>	<b>62</b>
Governments	244	6	303	7
Investment Grade	1,912	46	1,834	45
Emerging markets and High Yield	194	5	206	5
Structured Investments****	197	5	181	4
<b>Total equities</b>	<b>734</b>	<b>18</b>	<b>557</b>	<b>14</b>
Finland	88	2	67	2
Developed markets	478	11	326	8
Emerging markets	91	2	88	2
Fixed assets and unquoted equities	6	0	6	0
Private equity investments	70	2	69	2
<b>Total alternative investments</b>	<b>29</b>	<b>1</b>	<b>31</b>	<b>1</b>
Hedge funds	29	1	31	1
<b>Total property investment</b>	<b>345</b>	<b>8</b>	<b>336</b>	<b>8</b>
Direct property investment	157	4	155	4
Indirect property investment	188	5	181	4
<b>Total</b>	<b>4,169</b>	<b>100</b>	<b>4,071</b>	<b>100</b>

\* Includes accrued interest income.

\*\* Includes settlement receivables and liabilities and market value of derivatives.

\*\*\* Effect of derivatives on the allocation of the asset class (delta-weighted equivalents).

\*\*\*\* Include covered bonds, bond funds and illiquid bonds.

Life Insurance	30 September 2023		31 December 2022	
	Fair value*, EUR million	%	Fair value*, EUR million	%
<b>Investment asset portfolio allocation</b>				
<b>Total money market instruments</b>	<b>544</b>	<b>17</b>	<b>614</b>	<b>19</b>
Money market investments and deposits**	531	17	601	19
Derivatives***	13	0	13	0
<b>Total bonds and bond funds</b>	<b>1,954</b>	<b>61</b>	<b>1,976</b>	<b>61</b>
Governments	180	6	182	6
Investment Grade	1,460	46	1,469	45
Emerging markets and High Yield	139	4	161	5
Structured investments****	175	5	163	5
<b>Total equities</b>	<b>463</b>	<b>14</b>	<b>419</b>	<b>13</b>
Finland	58	2	44	1
Developed markets	277	9	240	7
Emerging markets	60	2	65	2
Fixed assets and unquoted equities	3	0	3	0
Private equity investments	65	2	67	2
<b>Total alternative investments</b>	<b>37</b>	<b>1</b>	<b>38</b>	<b>1</b>
Hedge funds	37	1	38	1
<b>Total real property investments</b>	<b>194</b>	<b>6</b>	<b>189</b>	<b>6</b>
Direct property investments	24	1	24	1
Indirect property investments	170	5	165	5
<b>Total</b>	<b>3,192</b>	<b>100</b>	<b>3,235</b>	<b>100</b>

\* Includes accrued interest income.

\*\* Include settlement receivables and liabilities and market value of derivatives.

\*\*\* Effect of derivatives on the allocation of the asset class (delta equivalent).

\*\*\*\* Include covered bonds, bond funds and illiquid bonds.

## Note 22. Related-party transactions

OP Financial Group's related parties comprise subsidiaries consolidated into OP Financial Group, associates, key management personnel and their close family members, and other related-party entities. OP Financial Group's key management personnel comprises OP Financial Group's President and Group Chief Executive Officer, members of OP Cooperative's Executive Management Team and directors directly reporting to the President and Group Chief Executive Officer, the Chair and members of OP Cooperative's Board of Directors as well as members of the Supervisory Council. Related parties of the management also include companies over which key management persons or their close family member exercises significant influence. Other entities regarded as related parties include OP Financial Group's Personnel Fund and OP Bank Group Pension Foundation.

Normal loan terms and conditions apply to loans granted to related parties. These loans are tied to generally used reference rates.

Related-party transactions have not undergone any substantial changes since 31 December 2022.

## Financial reporting

### Time of publication of 2023 reports:

OP Amalgamation Pillar III Tables 30 September 2023	Week 44
OP Financial Group's Report by the Board of Directors and Financial Statements for 2023	Week 11
OP Financial Group's Corporate Governance Statement 2023	Week 11
OP Financial Group's Annual Review 2023 (incl. CSR Reporting)	Week 11
OP Financial Group's Capital Adequacy and Risk Management Report 2023	Week 11
OP Amalgamation Pillar III Tables 31 December 2023	Week 11
Remuneration Report for Governing Bodies at OP Financial Group 2023	Week 11
Remuneration Policy for Governing Bodies at OP Financial Group	Week 11

### Schedule for Financial Statements Bulletin 2023 and Interim Reports and Half-year Financial Report in 2024:

Financial Statements Bulletin 2023	7 February 2023
Interim Report Q1/2024	8 May 2024
Half-year Financial Report H1/2024	24 July 2024
Interim Report Q1-3/2024	31 October 2024
OP Amalgamation Pillar III Tables 31 March 2024	Week 19
OP Amalgamation Pillar III Tables 30 June 2024	Week 32
OP Amalgamation Pillar III Tables 30 September 2024	Week 45

Helsinki, 25 October 2023

### OP Cooperative Board of Directors

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