

Strategic Plan 2025–2028

Ignitis Group | May 2025

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1. Business model and strategy

Renewables-focused integrated utility



Ignitis Group Renewables-focused integrated utility

- Our purpose is to create a 100% green and secure energy ecosystem for current and future generations
- 4-5 GW of installed Green Capacities by 2030
- Net zero emissions by 2040–2050
- Focus on green generation and green flexibility technologies: onshore and offshore wind, batteries, pumped-storage hydro and power-to-X
- Integrated business model: benefiting from the largest customer portfolio, energy storage facility, and network in the Baltics
- Active in the Baltic states, Poland and Finland





Integrated business model

We are utilising our integrated business model to maximise potential





Based on the number of customers.

2. Context

European energy trends and potential in our home markets

Climate change and the EU's response

A need to accelerate the transition due to the gap in meeting 2030 targets and potentially being late in reaching the target of net zero by 2050

Largest contributors to GHG emissions

Power and heat production, manufacturing, transport and **buildings** remain among the largest contributors (>70%) to GHG emissions (globally and in the EU)¹.

Contributors to GHG emissions in 2023 by sector, %



- Power and heat generation
- Manufacturing
- Transport
- Buildings
- Agriculture
- Other

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Global climate change scenarios

Current climate change policies implemented worldwide are projected to result in a 2.5-2.9 °C global temperature increase in 2100 above the pre-industrial levels².



The EU has made significant progress in adopting the measures of the European Green Deal, bringing it closer to achieving its 2030 target. however, more action is required to close the gap.

EU action and climate-related targets

The European Union proposes ambitious net greenhouse emissions reduction targets³



The EU aims to be climate-neutral by 2050 in line with the Paris Agreement.

In 2023, the EU adopted proposals to make the climate, energy, transport and taxation policies fit for reducing net GHG emissions by at least 55% by 2030 compared to 1990 levels.

In February 2024, the EC recommended reducing the EU's net greenhouse gas emissions by 90% by 2040, relative to 1990.

3. Source: European Commission: Factsheet - Europe's 2040 climate pathway (link).

European energy transition trends

Green transition and demand growth is likely to come later than expected

Growing electricity demand



Green generation capacity targets

European renewable capacity^{1,2}, GW

3,000 +2.5x 2,000 (1%) 1,000 0 2025 2028 2030 2040 2050 Expectations Offshore Onshore Solar Other in 2024

Phase-out of conventional plants

European fossil fuel based production¹, TWh



Growing battery capacities

European battery capacity¹, GW



Growing prices of EU Allowances (EUAs)

Carbon emission prices³ (nominal), EUR/t 600 +6.0x



Hydrogen demand forecast

European hydrogen demand⁵, m t



1. Source: ICIS.

 Source: Wind energy capacity targets for the EU defined in the European Wind Power Action Plan: 510 GW by 2030 (whereof offshore renewable energy targets for the EU: at least 111 GW by 2030 and 317 GW by 2050). Company analysis based on EUR-Lex - 52023DC0669 (link), EUR-Lex - 52023DC0668 (link), and EUR-Lex - 52022DC0221 (link).
 Source: ICIS. ECB.

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Source: 2025 Competitiveness Progress Report: Opportunities to boost EU clean tech (link).

5. Source: DNV Energy Transition Outlook 2024 (link).

Green hydrogen has the potential to play a significant role in achieving Net Zero

European hydrogen projects are likely to come later than expected

Hydrogen remains an essential component in the EU's strategy to decarbonise hard-to-electrify sectors



The consumption at the European level in 2023 was 7.26 Mt, with more than 99% produced from fossil fuels¹. Ambitious targets for green hydrogen at the EU level were defined as hydrogen is the key element in decarbonising hard-to-electrify sectors, such as chemicals and steel production, shipping, and aviation.



EU green hydrogen targets

By 2030:

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The EU aims to reach 10 million tonnes of domestic renewable hydrogen production and 10 million tonnes of imported renewable hydrogen in line with the REPowerEU Plan.

Additional targets for green hydrogen use in the industry²:

- at least 42% of the hydrogen used for energy and non-energy purposes in the industry must come from renewable fuels of non-biological origin by 2030:
- and 60% by 2035.

Hydrogen energy projects across Europe are experiencing delays or cancellations



23 projects, totaling 29 GW, in Europe (or 20 per cent of all ongoing hydrogen projects) have been cancelled or stalled across 11 major European countries by the end of 2024^3 .

The three primary reasons are: high production costs and economic challenges, failure to obtain funding, and a lack of demand.

projects

European hydrogen energy projects

Cumulative hydrogen project capacity vs capacity cancelled/stalled³, GW



1. Source: European Hydrogen Observatory, Hydrogen demand (link)

2. Source: European Renewable Energy Directive (RED III - part of the "Fit for 55" package) aims to increase the share of renewable energy in the EU's overall energy consumption to 42.5% by 2030 and introduces specific targets for Member States in the industry, transport, building.

To realise

hydrogen's

potential, a

new approach

is essential.

It must balance

ambitious targets

with realistic cost

structures, robust

market incentives for

supply/demand, and

clear funding

mechanisms.

Grids as a key element of the EU's energy transition

Growing demand for investments into TSO and DO networks to enable the green energy transition

TSO & DSO:

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Growing demand for investment in power grids

Investment needs for power grids in the EU¹, per year in EURbn



TSO: Reinforcing cross-border transmission to facilitate the energy transition

Cross-border transmission capacity in Europe², GW



DSO:

Growing demand for investments in distribution grids

Investment needs for distribution grids in the EU & Norway³, EURbn (nominal)



Increasing DSO capacity to enable rising electrification needs

Electricity demand in the EU & Norway³, TWh



Replacement & renewal (aging distribution grid)
 Generation-driven (distribution-connected RES)
 Resilience to climate change
 Smart meters
 Automation & digitalisation

Growing urgency to address aging DSO grid

Demand-driven (heat & transport electrification)

Age of grid infrastructure (LV power lines) in the EU & Norway^3, % if no infrastructure is replaced after 2020



1. Source: European Round Table for Industry: Strengthening Europe's Energy Infrastructure (link).

2. Source: ENTSO-E: TYNDP 2024. Opportunities for a more efficient European power system by 2025. Infrastructure Gaps Report (link).

Source: Euroelectric, EY: Power Summit 2024 – Grids for speed (link).

Significant opportunities for green energy expansion in the Baltics and Poland

28-30 GW of green capacity additions are forecasted by 2030 (vs. 2024)

Lithuania: closing the gap of structural electricity deficit and pursuing significant export opportunities post 2030

With **~63%** of electricity consumption covered by national generation in 2024^1 (~30% in 2019), Lithuania is reducing its structural electricity deficit. The country aims to become self-sufficient and electricity-exporting, therefore, a significant build-out of domestic generation assets is expected.

Estonia: phase-out of oil shale

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Around **34%** of Estonia's electricity production in 2024² was from oil shale (~43% in 2023), while the renewable energy accounted for half of the total electricity production. As Estonia phases out its oil shale, the need to develop more renewable energy capacity continues to grow.

Latvia: dependent on seasonal variations of hydro output

Although Latvia has abundant hydro run-of-river electricity generation capacity, it has large seasonal variations and currently requires balancing by gas generation and imports. Therefore, Latvia has a room for significant growth of both solar and wind capacities, which currently stand at much lower levels than in neighbouring countries.

Poland: transition away from coal generation

Coal generation represented ~**54%** of the generation mix in Poland in 2024³ (61% in 2023), coal continues to be the primary source of electricity. This is expected to gradually decline further and be replaced by renewable energy and nuclear.

Green energy development forecast,

Installed Capacity, GW^{4, 5}



Source: Litgrid. National electricity demand and generation (<u>link</u>).
 Source: ENTSO-E. Electricity generation per production type in Estonia (<u>link</u>).
 Source: Ember. Electricity generation in Poland by source (link).

Installed Capacities include: wind, solar, biomass, hydro and battery assets.
 Source: Company analysis, Litgrid, ENTSO-E.

Lithuania to become self-sufficient by 2030 and ready to pursue opportunities for green electricity exports

Significant opportunities to cover expected additional demand for green electricity and contribute to Europe's decarbonisation

Electricity production Renewables Carbon intensity share Lithuania's power sector carbon intensity is the lowest among the Baltics 60g In 2024, Lithuania's power sector carbon intensity of electricity generated amounted to approximately 160 g CO₂eg/kWh¹ and was the lowest among **Opportunities to replace carbon intensive electricity** EU production in Germany, Poland and Estonia 305a average² Germany, Poland and Estonia have one of the highest levels of carbon intensity in their electricity production: there are opportunities to replace carbon intensive electricity production with the surplus of green energy 397a 444a Additional demand for green electricity in the Baltics might be driven by geopolitics and/or AI Additional energy demand in the Baltics might be driven by large data centres' power consumption (Al-driven) and/or military production (driven by geopolitical Electricity production, 2024 Carbon intensity (gCO₂eq/kWh) 100 200 300 600 900 Ω

1. Source: Electricity map, 2025 (link). 2. EU average carbon intensity calculated as arithmetic average of all EU countries, carbon intensity in 2024.



changes)

the Baltics

The Baltics are uniquely positioned to contribute to regional transformation

Potential to become substantial suppliers of both electricity and hydrogen to Central Europe



The Baltics' green generation potential is ~7x larger than local consumption

The Baltic countries are well positioned to become important suppliers of both electricity and hydrogen¹ to Central Europe and, in particular, Germany

Energy surplus in the Baltic states is projected in ~2030-2035

Lithuania is one of the few European countries that can meet the EU rules criterion of "grid connection" for green hydrogen production



EU rules for renewable hydrogen

Hydrogen is treated as green if one of the following pathways outlined below are met²:

 Direct connection. The hydrogen plant is directly connected to a renewable asset. The renewable asset cannot come into operation earlier than 36 months before the hydrogen plant;

- Grid connection:

- hydrogen plant is in a bidding zone where renewable power accounts for >90%;
- $-\,$ hydrogen plant is in a bidding zone where the emissions intensity is <18 g CO_2e/MJ, and a renewable PPA is signed;
- a renewable PPA is signed for the supply of power;
- power supply is taken from the grid during an imbalance period.



- Zone in structural oversupply (excess RES)
- Zone in structural undersupply (RES deficit) Non-modelled
- Energy flows
- The European Hydrogen Backbone (EHB) initiative (<u>link</u>) to accelerate Europe's decarbonisation journey by defining the critical role of hydrogen infrastructure based on existing and new pipelines in enabling the development of a competitive, liquid, pan-European renewable and low-carbon hydrogen market. Full completion estimated in ~2040, but the timelines of some of the proposed routes to be completed by 2030 and 2040 may be shifted forward or backward.
 Source: RFNBO Production Methodology: Delegated regulations on the methodology for renewable fuels of non-biological origin.



The Baltics' potential to exploit interconnection capacity for renewable electricity exports and trading

The Baltics to become one of the most interconnected regions in the EU



1. As of 31 March 2025.

2. Currently, the LitPol link is limited to commercial activities up to 150 MW due to synchronization needs.

3. The better utilization of capacity for commercial activities up to ~500 MW is under evaluation.

4. Source: Lithuania, Latvia and Germany plan an offshore electricity interconnector, Ministry of Energy of the Republic of Lithuania, April 2025 (link).

5. The interconnection capacity between Lithuania and Germany should replace the more expensive and complex alternative / Baltic wind connector project (~2 GW interconnection between Estonia and Germany in ~2037).

6. Elering is expected to reach an investment decision in 2026–2027. The connection is expected to be completed in 2035. More info: (link)

Source: Litgrid (<u>link</u>)

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Note: Interconnections with Russia no longer in use after the successful synchronization of the Baltic electricity grids with continental Europe in February 2025.

3. Business segments

Green Capacities | Networks | Customers & Solutions | Reserve Capacities

Green Capacities

Strategic priorities:

Delivering 4–5 GW of installed green generation and green flexibility capacity by 2030 with a focus on:

- onshore and offshore wind
- batteries, pumped-storage hydro and power-to-X

Focus markets:

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The Baltic states and Poland

We are also exploring new opportunities in other EU markets undergoing energy transition



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Green Capacities targets 2028: 2.6–3.0 GW 2030: 4–5 GW



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Progress towards Green Capacities targets

2.4 GW out of the 2.6–3.0 GW 2028 target is covered with Operational/Under Construction projects



1. As of 31 March 2025.

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- 2. After the reporting period, Kelmé WF I (114.1 MW) in Lithuania has reached COD in April. The installed capacity for Kelmé WF I was adjusted in accordance with the current regulations, resulting in an increase from 105.4 MW, as previously reported, to 114.1 MW.
 - 3. The capacity for Kelme WF II (199.6 MW) was adjusted in accordance with the current regulations, resulting in an increase from 194.6 MW, as previously reported, to 199.6 MW.

<u>}</u>

Remaining targets are well covered with the current Pipeline

- The remaining 0.2–0.6 GW to the 2028 target are covered ~2.5x with ~1.0 GW Pipeline
- The remaining 1.4-2.0 GW to the 2030 target are covered ~1.6x with ~2.8 GW Pipeline



We focus on technologies that can deliver a 100% green and secure energy ecosystem

Green generation technologies

Focus technologies

A

Onshore wind

The conditions in the Baltics and Poland are favourable for onshore wind development as there are no natural barriers (such as mountains) that can block wind, and it has low population density.

Offshore wind

The conditions in the Baltics are favourable for offshore wind development due to shallow waters, strong wind resources, and abundant available sea space.

Complementary technologies



_⊐ Solar

Used in cases where it adds value (e.g. higher utilisation of existing grid connections, synergies from common infrastructure, securing grid connections).



Hydro, biomass and waste-to-energy

Baseload generation profile with additional flexibility

Green flexibility technologies

Focus technologies

4	Batteries Enable the integration of renewables by facilitating demand management, improving the grid reliability and limiting output curtailment.	short-term storage
	Pumped-storage hydro Very large balancing capacities that enable renewable energy growth in the region.	medium-term storage
4	Power-to-X technologies	
\bigcirc	Potential solutions for attaining global climate goals and decarbonizing the industry, transportation and power generation sectors.	long-term storage
		· ,
	4	

additional flexibility

Offshore wind



The status¹ of our offshore wind development projects:

		Seabed secured	EIA	Grid secured	FiD
-	Curonian Nord 0.7 GW	\checkmark	C In progress	\checkmark	-
	Estonian offshore WF 1–1.5 GW (two sites)	\checkmark	C) In progress		-

∧ Offshore wind potential in the Baltics



Green generation



Our progress:



✓ Onshore wind development forecast in the Baltics and Poland Total onshore wind Installed Capacity ~19 GW in 2030²





The Baltics



1. As of 31 March 2025.

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- 2. Source: ENTSO-E, internal Ignitis Group analysis
- 3. After the reporting period, Kelmé WF I (114.1 MW) in Lithuania has reached COD in April. The installed capacity for Kelmé WF I was adjusted in accordance with the current regulations, resulting in an increase from 105.4 MW, as previously reported, to 114.1 MW.
 - 4. The capacity for Kelmé WF II (199.6 MW) was adjusted in accordance with the current regulations, resulting in an increase from 194.6 MW, as previously reported, to 199.6 MW.

Complementary technologies – Solar



As of 31 March 2025.
 Source: ENTSO-E, internal Ignitis Group analysis.

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Complementary technologies – Hydro, Biomass and WtE 💹 🏪

Green generation with the flexibility component





Kruonis PSHP is one of the largest energy storage facilities in Europe:

Current capacity 900 MW

Four operating units (4x225 MW) can perform up to 300 cycles¹ per year.

The upper reservoir can hold around 48.7 million cubic meters of working water.



Expansion in 2026 +110 MW

The new 5th unit (1x110 MW) will provide extra flexibility.

It will also allow us to provide more balancing and ancillary services.



Capabilities post-2026 1,010 MW

All 5 turbines will be able to run at full load for ~10 hours.

10 hours x 1 GW = 10 GWhof storage capacity.

Flexibility in generation mode: 0 – 1,010 MW (pre-expansion: 160–900 MW)

Flexibility in pump mode: 68 – 1,010 MW (pre-expansion: 220–900 MW)

5th unit cycle efficiency of 76% (pre-expansion: ~71%)

5th unit max capacity is reachable in 80 seconds (pre-expansion: 180 seconds)

Batteries Green flexibility

Our target

Batteries

Utility-scale batteries by 2027

Batteries enable the integration of renewables by facilitating demand management, helping improve the grid reliability and limiting output curtailment.

Balancing and grid services

Batteries have roles in a variety of markets - balancing, day-ahead and intra-day. Rapid development of renewables in the region is increasing the demand for balancing and grid services.

Our BESS development in the Baltics and Poland



Power-to-X (4) Green flexibility

Our target

Green hydrogen production and e-fuel conversion pilot project

Green hydrogen & e-fuels

Ignitis Group's strategy is to pursue the development of a pilot project, leading to the full commercialisation of Power-to-X technologies in the longer term.

2nd and later stages – utility scale

Successful pilot project will pave the way to developing strategic partnerships and gaining resources for utility-scale green hydrogen and e-fuel production capabilities.



Operating model

We are delivering value across all execution stages



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Power offtake capabilities

We utilise our supply portfolio to structure offtake agreements to enable the Green Capacities build-out that creates a competitive advantage







1. Excluding opportunistic Green Capacities' assets - Kruonis PSHP, which accounted for ~23% of the total electricity generated in the Green Capacities segment in 2024).

2. Assuming the whole surplus of electricity supply (5.3 TWh) can be utilised for new wind and solar generation offtake with a load factor of ~26% (59/41 split between wind and solar with load factors of ~35% and ~12% respectively).

Strategic partnerships

We partner with strategic investors to adopt new technologies or enter new markets

Partnership with Ocean Winds: adopting offshore wind technologies OCEAN WINDS

Rationale

In 2020, we partnered with Ocean Winds (OW) to participate in the first 700 MW offshore wind auction and develop the first offshore wind project in Lithuania. Ignitis Group also contributed to the development of an offshore wind farm in the UK, taking a 5% stake in the Moray West wind farm, in order to gain experience and valuable know-how in offshore wind project development in other countries, which will be used to develop offshore wind energy in Lithuania.

Curonian Nord

WF development project:

Structure

Ignitis Group (51%) and Ocean Winds (49%)

Capacity

700 MW

Status

Under Development (Seabed secured, EIA in progress, grid secured)¹

Moray West offshore WF project:

Structure

Ignitis Group is a minority shareholder with a stake of 5%

Capacity 882 MW

Status

Construction activities were completed in January 2025²; undergoing testing.



Partnership with Copenhagen Infrastructure Partners: participation in Estonian and Latvian offshore wind tenders

Rationale

In 2023, we partnered with Copenhagen Infrastructure Partners P/S (through its New Markets Fund I) to collaborate exclusively on offshore wind opportunities in Estonia and Latvia and intend to jointly bid in the upcoming offshore wind tenders in these countries. The partnership leverages Ignitis Group's leading market position in the Baltic region and CIP's global offshore wind expertise.

Structure

Ignitis Group (50%) and Copenhagen Infrastructure Partners (50%)

Capacity

1–1.5 GW (Estonian offshore WF)

Status

Under Development (Seabed secured, EIA in progress)¹



Partnership with Fortum: adopting WtE technologies

Rationale

In 2015, we partnered with Fortum (a leading WtE player) to build Kaunas CHP. Later, Fortum's stake in Kaunas CHP was sold to Gren through Partners Group.

Structure

Ignitis Group (51%) and Gren³ (49%).

*In 2021. Fortum has signed an agreement to sell its district heating business in the Baltics to Partners Group, a leading global private markets firm, acting on behalf of its clients.

Capacity

24 MW electricity and 70 MWth heat.

Status

Kaunas CHP has been successfully completed and operational since 2020



 As of 31 March 2025. 2. Moray West offshore wind farm current offshore works (link). 3. Previously owned by Fortum.

Networks

Strategic priorities:

- 1. Resilient and efficient electricity distribution
- 2. Electricity network expansion and facilitation of the energy market
- 3. End-to-end customer experience

Focus market:

Lithuania





Networks

The largest network in the Baltics, a natural monopoly for distribution services >99.5%¹ of the Lithuanian market



1.9 million customers in 2024 **1.1 million** smart meters installed in the electricity network by 31 March 2025



10.1 TWh electricity distributed in 2024

6.9 TWh natural gas distributed in 2024 **131.1k km** of electricity network lines – covers entire Lithuania

> **9.7k km** of gas network lines – covers entire Lithuania





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Networks regulatory framework

Traditional RAB x WACC regulatory framework, with additional support for executing significant investment programme







Strategic focus on electricity network and customers

Resilient and efficient electricity distribution



Maintenance - ensuring uninterrupted power supply

Share of total Networks investments over 2025–2028

Network efficiency
~77%
Share of users connected to automated control lines in 2028
2024: 67%

Ensuring efficient and resilient distribution by:

- Efficient vegetation management
- Cabling
- Network automation
- Predictive maintenance
- Smart meter data integration in grid management
- Physical security of critical infrastructure
- Network cybersecurity

Electricity network expansion and facilitation of the energy market



Expansion to enable green electrification

Network capacity

expansion

Strategically working with

business customers to

direct new capacity where

the grid is ready

Share of total Networks investments over 2025–2028

Network capacity utilisation

Maximizing grid utilisation by offering new connection alternatives where the grid is ready

Facilitating needs of the energy market:

- Transport electrification (EV charging)
- Energy efficiency (smart meters)
- Industrial electrification (transition from gas to electricity)
- Heating electrification (heat pumps)

End-to-end customer experience



Solutions and service channels to enhance endto-end experience across the market

End-customer experience

Improving experience across all service channels and processes

Energy market participants

Providing standardised solutions to enable inclusive participation in the energy market and accelerate electrification

Improving customer experience by:

- Reducing in customer lead times
- Increasing delivery on time
- Increasing first call resolution

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1. Assessed according to the principles used during the determination of the level and the NERC methodology in force according to which the following cases are excluded from SAIFI: (1) outages caused by natural phenomena corresponding to the values of indicators of natural, catastrophic meteorological and hydrological phenomena - wind speed >28 m/s and by eliminating interruptions all country wise; (2) outages caused by faults in the transmission system operator's network.



Customers & Solutions

Strategic priorities:

- 1. Utilising and further expanding our customer portfolio to enable the Green Capacities build-out
- 2. Building a leading EV charging network in the Baltics
- 3. Contributing to the transition away from fossil fuels

Home market:

The Baltic states, Poland and Finland



Utilising and further expanding our customer portfolio to enable the Green Capacities build-out



The largest customer base in the Baltics

Utilising and further expanding the customer portfolio



Green Capacities Green Capacities Customers Customers Customers

Large customer base supports the Green Capacities build-out through internal PPAs

Expanding electricity supply portfolio

Electricity supply portfolio, TWh



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Form green electricity offtake portfolio to meet the growing demand for green energy supply

Building a leading EV charging network in the Baltics

EV network will become one of the offtakers of green electricity in the future

- Focused on developing a public EV fast-charging network and being the first-choice provider of charging solutions for the home and business customers
- Expanding in the Baltics across public, commercial and home charging segments
- Exploring the utilisation of our EV network's balancing capabilities



Contributing to the transition away from fossil fuels

Ensuring the security of energy supply, grid flexibility and energy affordability during the transition period



Providing cleaner alternatives for green transition





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Reserve Capacities

Strategic priorities:

Contributing to the security of the energy system

Focus market:

Lithuania



We utilise reserve capacities to ensure the reliability and security of the power system

Additional optionality to generate electricity in the market during low renewables generation/positive clean spark spread periods



1. Services for ensuring of availability of capacity in the amount of 250 MW will be provided to Polish TSO in 2027. Participation in Polish TSO's market tenders is planned for other periods as well.



4. Financials

Investments, target returns, leverage and dividends





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Investments over 2025–2028: Green Capacities



Investments over 2025–2028



~1.4–1.5 ~0.6

Solar

Onshore wind

1. Excludes ~0.9 EURbn investments made before 2025, related to the projects with COD in 2025–2028.

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Target returns

EBITDA expected to reach 600–680 EURm in 2028, driven by Green Capacities and Networks



1. Adjusted ROCE decrease driven by the lag between the deployment of capital in Investments and the subsequent realization of returns.

Committed to a solid investmentgrade credit rating



We expect to maintain

BBB or above

credit rating over the 2025–2028 period



€ Growing dividends

We are committed to increase dividends ≥3% annually

Minimum annual dividends, EURm

(declared for the financial year)



6.4–7.0%

over the 2025–2028 period

Dividend policy

We are committed to increasing dividends to shareholders at a minimum annual rate of 3%.

1. Calculated based on the number of ordinary registered shares (ticker: IGN1L), totalling 72,388,960 as of 31 March 2025.

2. The implied annual dividend yield over the 2025–2028 period is calculated based on Ignitis Group's ordinary registered share (ticker: IGN1L) closing price of EUR 21.25 as of 31 March 2025.

5. People & Innovations

Purpose-driven team of diverse individuals working together. We innovate to create the future energy sector

Our people



~4,700

Employees in 2024 at Ignitis Group

We are a purpose-driven team of diverse individuals working together to create a 100% green and secure energy ecosystem for current and future generations

Take YOUR part in **#EnergySmart!**



Our values

RESPONSIBILITY Care. Do. For Earth. Starting with myself



OPENNESS See. Understand. Share. Open to the world GROWTH Curious. Bold. Everyday



Strategic priorities	Green	Flexible	Integrated	Sustainable	Creating a 100% green and secure energy ecosystem
Attracting and retaining	Creatin Incre TO	g new jobs driven by the c asing the attractiveness o P employer with internatio	Top employer		
Building critical skills and competencies		Building current and future leadership bench Renewables competence hub Internal career platform			100% ensured talent pipeline for strategy execution
Having a human-centric			Applying a holistic employ Growing a diverse and High rate of positive e	yee well-being approach inclusive organisation mployee experience	 ≥50 employee NPS ≥33% women in top management positions in 2028



Pursuing innovations across our strategic pillars to unlock further value

We innovate to create the future energy sector and bring new opportunities for our customers

We gather ideas and knowledge through...

...in key **focus** areas of...

× ignitis | innovation hub

Open funding

2 VC funds €37M+ investment value 1000+ start-ups reviewed every year

Open infrastructure

Ignitis Group's SANDBOX programme Access to infrastructure and data for start-ups and small companies

Open culture

20+ high profile local and regional events, conferences as speakers or moderators every year 4000+ internal employees reached with innovation news, updates every year

Open partnerships

Partnerships with all local universities, energy ecosystem companies and organisations Members of the CleanTech Cluster Lithuania, Infobalt, Sunrise Valley Techpark, etc.



...to **develop** innovative solutions, establish and spin-off **new strategic** business activities

New digital	RES O&M	RES PerfOpt	
channels	solutions	tools	
Flexibility	H&S smart	EV smart	
tools	solutions	charging	
Data utilization and integration	Grid PerfOpt solutions	€ © © © © © © © © © © © © ©	

Open innovation activities

6. Sustainability Strategic priorities: decarbonisation, safety employee experience, diversity and sustainal value creation



ESG priorities and targets for 2028

Priority	Decarbonisation		Safety	Employee experience	Diversity	Sustaiı value cr	nable reation
	Reducing the carbon intensity of scope 1 & 2 GHG emissions	Zero fatal accidents	Total recordable incident rate	Employee experience and well-being ³	Gender diversity in top management	Sustainable investments	Sustainable returns
2028 target	190 ¹ Carbon intensity of scope 1 & 2 GHG emissions (market-based), g CO ₂ -eq/kWh	0 fatalities of employees and contractors	≤1.0 ≤1.7 Employees Contractors TRIR, per million hours worked (2025–2028)	≥50 employees promoting the Group as an employer (eNPS)	≥33% share of women in top management positions	≥85–90% share of Investments aligned with the EU Taxonomy (2025–2028)	≥70–75% share of sustainable Adjusted EBITDA
2024	199 ¹ g CO ₂ -eq/kWh	0	1.12 0.842	65.2	27.7%	92.0%	72.0%
SDG contribution	7 ATTREMALLAND 12 RESPONSED COMPACT NO FROMETOR NO FROMETOR COMPACT		5 GENER FULLIFY			5 GEAGER FOLLATIV CALAN DERIGT CALAN DERI	алтан Тайн
ESG contribution	ENVIRONMENTAL		SOCIAL			GOVERNANCE	

Carbon intensity is calculated as a ratio of CO₂ eq emissions of scope 1 and 2 (market-based) divided by the sum of total generated electricity (gross) and heat (net). Carbon intensity of scope 1 and 2 (market-based) GHG emissions in 2024: 199 g CO₂eq/kWh. The numerator of the ratio excludes out of scope (biogenic CO₂) emissions. The denominator of the ratio includes volumes of electricity generated (gross) from wind, solar, waste-to-energy, hydro run-river, pumped-storage hydro, batteries and gas-fired sources, and heat produced (net) from waste-to-energy and gas-fired sources. A value proportionate to the share of non-biogenic to biogenic waste at waste-to-energy power plants is applied to generated electricity and heat produced at Vilnius CHP (~50% of generation in 2024) and Kaunas CHP (~57% of generation in 2024) to determine electricity and heat from non-biogenic sources. If the TSO requires Elektrénai complex to provide system balance services, the target may be adjusted with approval from the Group Supervisory Board.

2. A part of the total hours worked for contracts below 0.5 EURm/year may not be included in Contractor TRIR calculations, while all recordable incidents are included.

3. Experiences of employees in areas such as well-being, learning and growth, equal pay, diversity and inclusion, etc.

Decarbonisation pathway aligned with our business ambitions

During the transition, we will ensure energy security with Reserve Capacities until green flexibility capacities are developed



1. Kruonis PSHP operations, electricity grid losses, offices, replacement of operational vehicle fleet with EVs, etc.

7. Highlights

Growing sustainable return to our shareholders

Highlights

Our purpose is to create a **100% green and secure** energy ecosystem for current and future generations





1. The implied annual dividend yield over the 2025–2028 period is calculated based on Ignitis Group's ordinary registered share (ticker: IGN1L) closing price of EUR 21.25 as of 31 March 2025.



Our equity story

An attractive blend of growth and yield driven by an integrated business model and financial discipline



Notes:

× ignitis

1. The actual Adjusted EBITDA result is compared to the midpoint of the latest guidance range announced for the reporting year. Since the 2020 figure has been restated,

the comparison between the 2020 guidance and the actual result is not included.

2. Dividend yield is calculated by dividing DPS by the year-end price of the ordinary registered shares (ticker: IGN1L).

Disclosure summary

Strategic ambitions and financial guidance

Installed green generation and green flexibility capacities: - 2028 - 2030	2.6–3.0 GW 4.0–5.0 GW
Adjusted EBITDA, 2028 – of which a sustainable share ¹ , 2028	600–680 EURm ≥70–75%
Average ROCE, 2025–2028	6.5–7.5%
Net Debt/Adjusted EBITDA, 2025–2028	<5x
Investment–grade rating , 2025–2028	BBB or above
Dividend policy	≥3% annual growth rate
 Minimum DPS¹, 2028 Dividend yield², 2025–2028 	≥1.49 EUR 6.4–7.0%
 GHG emissions reduction: 2028: carbon intensity of scope 1 & 2 GHG emissions <i>(reducing by ~5% vs. 2024)</i> 2040–2050: aligning with the 1.5 °C scenario 	190 g CO ₂ -eq/kWh Net zero

Our strategic performance KPIs

Total Investments, 2025–2028 - of which share of Investments aligned with the EU Taxonomy, 2025– 2028	3.0–4.0 EURbn ≥85–90%
Green Capacities: Electricity Generated (net), excl. Kruonis PSHP, 2028	~3.0–4.0 TWh
Electricity SAIFI ³ , 2025–2028 average (per annum)	≤0.95
Electricity supply portfolio, 2028	~9.0–11.0 TWh
Average availability of Reserve Capacities, 2025–2028	>98%
 Safety at work, 2025–2028: fatal accidents of own employees and contractors TRIR of own employees TRIR of contractors 	0 ≤1.0 ≤1.7
Engaged employees, diverse and inclusive workplace: – employee net promoter score (eNPS), 2025–2028	≥50
Diversity in top management: - share of women in top management, 2028	≥33%

1. Calculated based on the number of ordinary registered shares (ticker: IGN1L), totaling 72,388,960 as of 31 March 2025.

2. The implied annual dividend yield over the 2025–2028 period is calculated based on Ignitis Group's ordinary registered share (ticker: IGN1L) closing price of EUR 21.25 as of 31 March 2025.

3. Assessed according to the principles used during the determination of the level and the NERC methodology in force according to which the following cases are excluded from SAIFI: (1) outages caused by natural phenomena corresponding to the values of indicators of natural, catastrophic meteorological and hydrological phenomena – wind speed >28 m/s and by eliminating interruptions all country wise; (2) outages caused by faults in the transmission system operator's network.

LTI Performance objectives for 2025–2028

Based on the strategic plan for 2025–2028 of Ignitis Group

Performance criteria	Performance objective	Weight	Access threshold (70%)	Target and maximum (100%)
Shareholder value	TSR TSR of Ignitis Group vs average TSR of EURO STOXX® Utilities Index ¹	40%	≥70%²	≥100%²
Returns	Average Adjusted ROCE ³ over the four years 2025–2028	20%	6.5% ²	7.5%²
Green Capacities	Installed Green Capacities ⁴ , GW end of 2028	20%	2.6 ²	3.0 ²
Sustainability	Carbon intensity of scope 1 and 2 GHG emissions⁵, g CO₂-eq/kWh for 2028	20%	199 ²	190 ²

1. TSR (Total Shareholders Return) is calculated as the ratio of the difference between the average share price at the end of the period and the beginning of the period and adding the amount of dividends per share over performance period to the share price at the beginning of the performance period. The average TSR (Total Shareholders Return) of Ignitis Group and EURO STOXX® Utilities Index is calculated in the two-month period (Nov and Dec accordingly) preceding the beginning and the end of the performance period (January 1, 2025 – December 31, 2028), to neutralise any possible volatility on the market. TSR of Ignitis Group is calculated with the assumption that dividends are reinvested as well as EURO STOXX® Utilities Index used for benchmarking (based on gross return index type and EUR currency). Change in the value of the Ignitis Group shares between the beginning and the end of the reference period calculated as a weighted average of the IGN1L (Nasdaq Baltic) and IGN GDR (London Stock Exchange) prices based on volume traded.

2. Target will be measured according to the achievement scale with linear interpolation between the access (70%) and target (100%) thresholds.

3. ROCE is calculated by dividing lgnitis Group adjusted earnings before interest and tax (adjusted EBIT) by its capital employed (average net debt at the beginning and end of the reporting period + average book value of equity at the beginning and end of the reporting period).

4. Installed Green Capacities: gross installed capacity of onshore wind, offshore wind, solar, hydro run-of-river, biomass, waste-to-energy, pumped-storage hydro, batteries and power-to-X (if any) for the date at which all the equipment is: (1) installed, (2) connected, (3) authorized by a competent authority to generate energy, and (4) commissioned. Performance testing may still be ongoing.

5. Carbon intensity is calculated as a ratio of CO₂ eq emissions of scope 1 and 2 (market-based) divided by the sum of total generated electricity (gross) and heat (net). Carbon intensity of scope 1 and 2 (market-based) GHG emissions in 2024: 199 g CO₂eq/kWh. The numerator of the ratio excludes out of scope (biogenic CO₂) emissions. The denominator of the ratio includes volumes of electricity generated (gross) from wind, solar, waste-to-energy, hydro run-river, pumped-storage hydro, batteries and gas-fired sources, and heat produced (net) from waste-to-energy and gas-fired sources. A value proportionate to the share of non-biogenic to biogenic to biogenic waste at waste-to-energy power plants is applied to generated electricity and heat produced at Vilnius CHP (~50% of generation in 2024) and Kaunas CHP (~57% of generation in 2024) to determine electricity and heat from non-biogenic sources. If the TSO requires Elektrenai complex to provide system balance services, the target may be adjusted with approval from the Group Supervisory Board.

Purpose-driven priorities

Our purpose is to create a 100% green and secure energy ecosystem for current and future generations



(4)

Green Capacities Portfolio 8.4 GW¹ (whereof 3.1 GW secured)

Installed Capacity

	Capacity	COD	Type and proportion of secured revenue
Onshore wind			
🛑 Eurakras WF	24 MW	2016	PPA – 72%*
🛑 Vėjo gūsis WF	19 MW	2008–2010	PPA – 70%*
🛑 Vėjo vatas WF	15 MW	2011	PPA – 73%*
🛑 Mažeikiai WF	63 MW	2023	PPA – 65%*
🛑 Tuulenergia WF	18 MW	2013–2014	PPA – 70%*
🗕 Pomerania WF	94 MW	Q4 2021	CfD – 100%
🥃 Silesia WF I	50 MW	Q1 2024	CfD – 100%
Solar			
🛑 Tauragė SF	22.1 MW	2024	-
Hydro			
🛑 Kruonis PSHP	900 MW	1992–1998	-
🛑 Kaunas HPP	101 MW	1959	PPA – 75%*
Combined heat and power			
🛑 Kaunas CHP WtE unit	24 MW	2020	PPA – 90%*
🛑 Vilnius CHP WtE unit	20 MW	2021	PPA – 87%*
🛑 Vilnius CHP biomass unit	71 MW	2024	PPA – 87%*
🛑 Kaunas CHP WtE unit	70 MWth ²	2020	-
🛑 Vilnius CHP WtE unit	70 MWth ²	2021	_
🛑 Vilnius CHP biomass unit	170 MWth ²	2023	_
Biomass boiler			
😑 Elektrėnai biomass boiler	40 MWth ²	2015	-

Under Construction



Green Capacities Portfolio, GW



Total:

× ignitis

1421 MW² (+350 MWth)

* Internal PPAs.

1. Portfolio (31 Mar 2025).

2. Heat is not included in the total Installed Capacity.

3. Moray West offshore wind project capacity is 882 MW. However, as the Group owns a minority stake (5%), the capacity is not consolidated.

4. After the reporting period, Kelme WF I (114.1 MW) in Lithuania has reached COD in April. The installed capacity for Kelme WF I was adjusted in accordance with the current regulations, resulting in an increase from 105.4 MW, as previously reported, to 114.1 MW.

5. The capacity for Kelme WF II (199.6 MW) was adjusted in accordance with the current regulations, resulting in an increase from 194.6 MW, as previously reported, to 199.6 MW.

Glossary

Advanced Development Pipeline	Projects which have access to the electricity grid secured through preliminary grid connection agreement (agreement signed and grid connection fee has been paid)
Awarded / Contracted	Projects with one of the following: (i) awarded in government auctions and tenders (incl. CfD, FiP, FiT, seabed with grid connection), or (ii) for which offtake is secured through PPA or similar instruments (total secured offtake through PPA and other instruments should cover at least 50% of the annual expected generation volume of the asset)
Commercial Operation Date (COD)	Projects with Installed Capacity achieved
Early Development Pipeline	Projects of planned capacity higher than 50 MW with substantial share of land rights secured
Final Investment Decision (FID)	A decision of a relevant governance body on making significant financial commitments related to the project
Green Capacities Portfolio	All Green Capacities projects of the Group, which include: (i) Secured Capacity, (ii) Advanced Development Pipeline and (iii) Early Development Pipeline
Installed Capacity	The date at which all the equipment is: (1) installed, (2) connected, (3) authorized by a competent authority to generate energy, and (4) commissioned. Performance testing may still be ongoing
Investments aligned with the EU Taxonomy	Share of Investments to be directed to the maintenance or expansion of the EU Taxonomy-aligned activities. There are differences in methodologies used to calculate Investments and actual Taxonomy CAPEX KPI.
Pipeline	Portfolio, excluding Installed Capacity projects
Secured Capacity	Green Capacities projects under the following stages: (i) Installed Capacity, or (ii) Under Construction, or (iii) Awarded / Contracted
Sustainable Adjusted EBITDA	Share of Adjusted EBITDA related to Taxonomy-aligned activities in total Adjusted EBITDA. The ratio is calculated using the Group's own methodology as it's not based of the EU Commission Delegated Regulation 2021/2178.
Under Construction	Project with building permits secured or permitting in process including one of following: (i) notice to proceed has been given the first contractor or (ii) Final Investment Decision has been made

Abbreviations

%	Percent	EHB	The European Hydrogen Backbone	kWh	Kilowatt-hour
°C	Degree Celsius	EIA	Environmental impact assessment	m	Million
API	Application Programming Interface	eNPS	Employee Net Promoter Score	MW	Megawatt
avg.	average	ENTSO-E	European Network of Transmission System Operators for Electricity	MWe	Megawatt electric
B2B	Business to business	ESG	Environmental, social and corporate governance	MWth	Megawatt thermal
B2C	Business to consumer	EU	European Union	n/a	Not applicable
BEMIP	Baltic Energy Market Interconnection Plan	EUAs	EU allowances	OPEX	Operating expenses
bn	Billion	EV	Electric vehicle	p.p.	Percentage points
bps	Basis point	g	Gram	PPA	Power purchase agreement
CAGR	Compound annual growth rate	GDP	Gross domestic product	PSHP	Pumped Storage Hydroelectric Power Plant
CCGT	Combined Cycle Gas Turbine Plant	GHG	Greenhouse Gas	RAB	Regulated asset base
CfD	Contract for difference	Gt	Gigaton	RES	Renewable energy sources
CHP	Combined heat and power	GW	Gigawatt	SAIFI	The System Average Interruption Frequency Index
CO ₂	Carbon dioxide	GWb	Gigawatt hour	sh.	Share
CO ₂ -eq	Carbon dioxide equivalent	GWII	Gigawait noui	t	tonne
COD	Commercial operation date		Independent Commodity Intelligence Services	TRIR	Total Recordable Incident Rate
DPS	Dividend per share	IoT	Internet of Things	TSO	Transmission System Operator
DSO	Distribution System Operator	IRR	Internal rate of return	TWh	Terawatt-hour
EBITDA	Earnings before interest, taxes, depreciation, and amortization	IT	Information technology	WACC	Weighted average cost of capital
EC	European Commission	k	thousand	WF	Wind farm
ECB	European Central Bank	km	Kilometer	WtE	Waste-to-energy



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