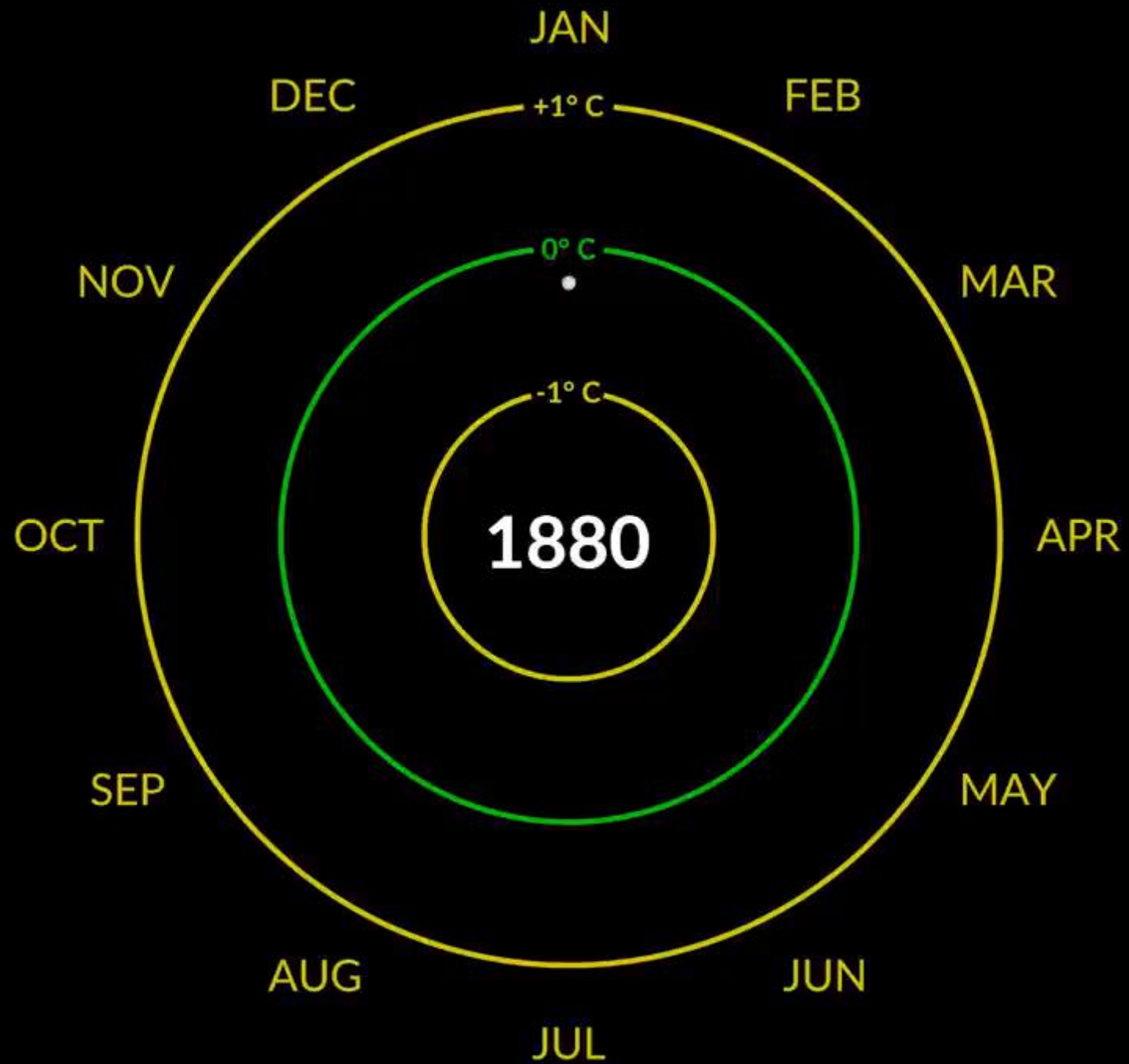
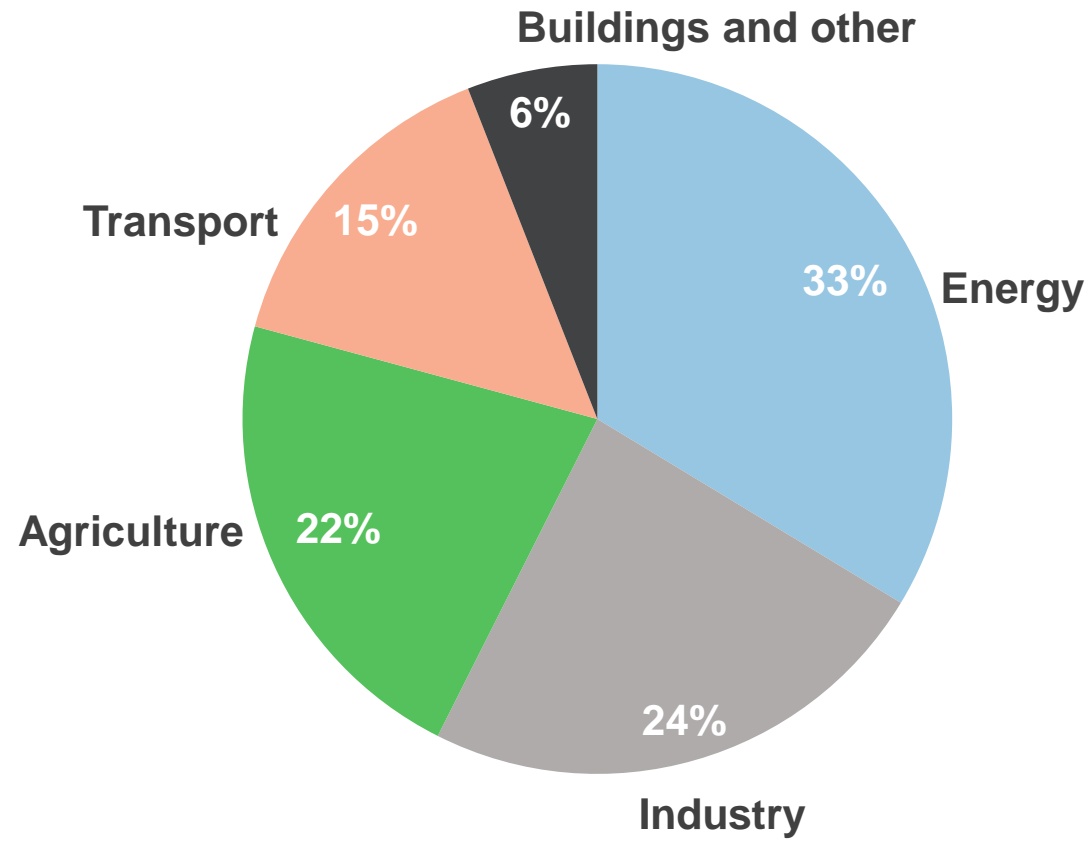




HOW AUGA WILL TRANSFORM
THE AGRICULTURE AND FOOD INDUSTRY



Agriculture is responsible for **22%** of global emissions



One of the best way to address emissions is through technology

Energy (33%)



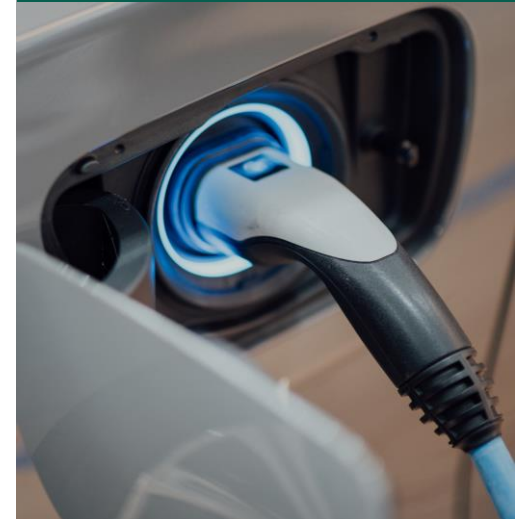
Industry (24%)



Agriculture (22%)



Transport (15%)





1. Identify emissions problems in farming.
2. Create solutions.
3. Develop and scale technology.

Our achievements



The amount of diesel fuel saved in one busy month when you use our AUGA M1 tractor is equivalent to that used in the entire lifetime of a diesel-powered passenger car.

- First production models of **AUGA M1 tractors** are now at the field-testing stage.
- AUGA's unique **biomethane** processing and delivery cycle is operational.
- **Specialised feed technology** that will reduce methane emissions from cattle is at prototype stage and shows promising results.
- **Sustainably powered agricultural machinery** for other essential farming operations is under development.

How can we scale it from one drop to the whole ocean?

Farmers don't want to change

- **Small farms**

Farmers working less than 100 ha occupy 47% of total farmland in EU.

- **Aging farmers**

33.2% of farmers in EU are over 65 years old.

- **Limited access to technology and financing**

- **For them Green Deal is a threat**



To reduce global emissions, we need to encourage farmers to change

AUGA's proposition to farmers:

Join our community

Use our sustainable practices

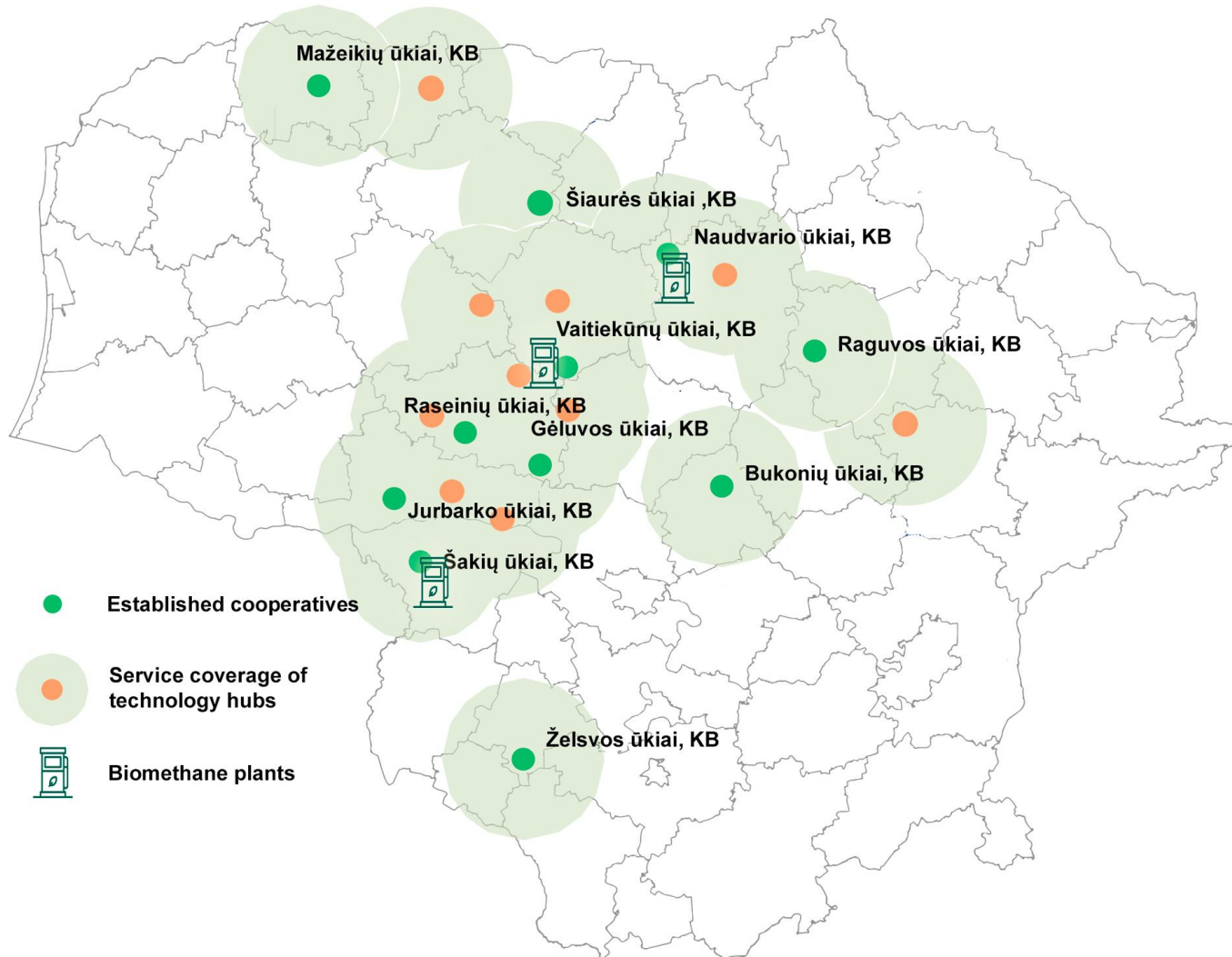
Become wealthier and enjoy better life



1. Develop and monitor sustainable farming standards and provide certification.
2. Provide organizational structure for sustainable technology sharing.
3. Support farmers with know-how and digital farm management tools.

Franchise-based community model

How it will work, starting in Lithuania



Current AUGA operations:

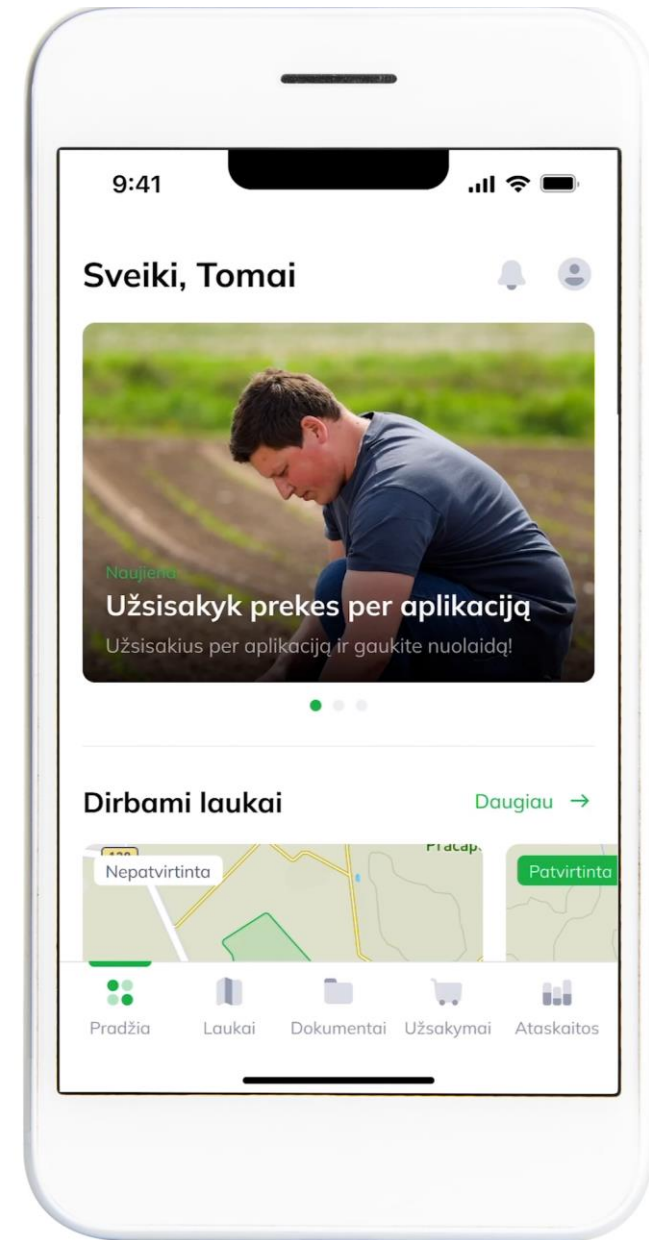
- 38 000 ha of arable land.
- 3 500 dairy cows.
- 3 biomethane plants.
- 150 tractors and other agricultural machines used.

New structure:

- 11 regional cooperatives.
- 21 technology hubs that can service farmers in 25% of the territory of Lithuania.
- Open for farmers to join from H2 2023.

What's in it for farmers?

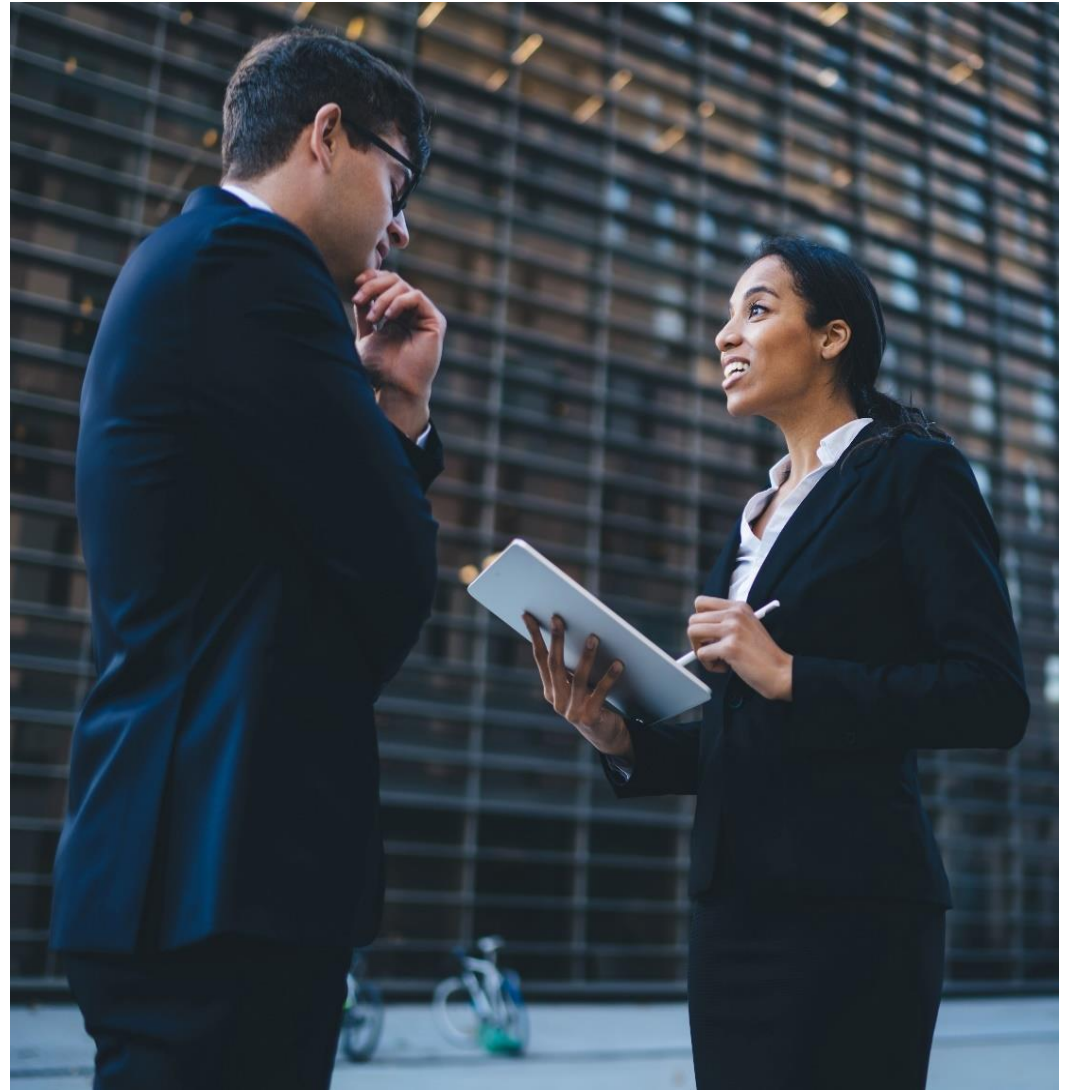
- Access to AUGA's cost reducing sustainable farming technologies.
- Combined purchasing power for supplies and farming inputs.
- Simplified and wider access to capital with better conditions.
- Streamlined operations and reduced administrative costs through **Farming App**.
- **Premium for sustainably grown produce?**



Do consumers want sustainable food? Yes

69%

of Europeans would choose a climate friendlier food item versus a cheaper option.



How will we build value for consumers?

We will do this by:

Helping them to understand the impact they make

Making it easy for them to switch to sustainable food

Giving them sustainable versions of the brands, they love



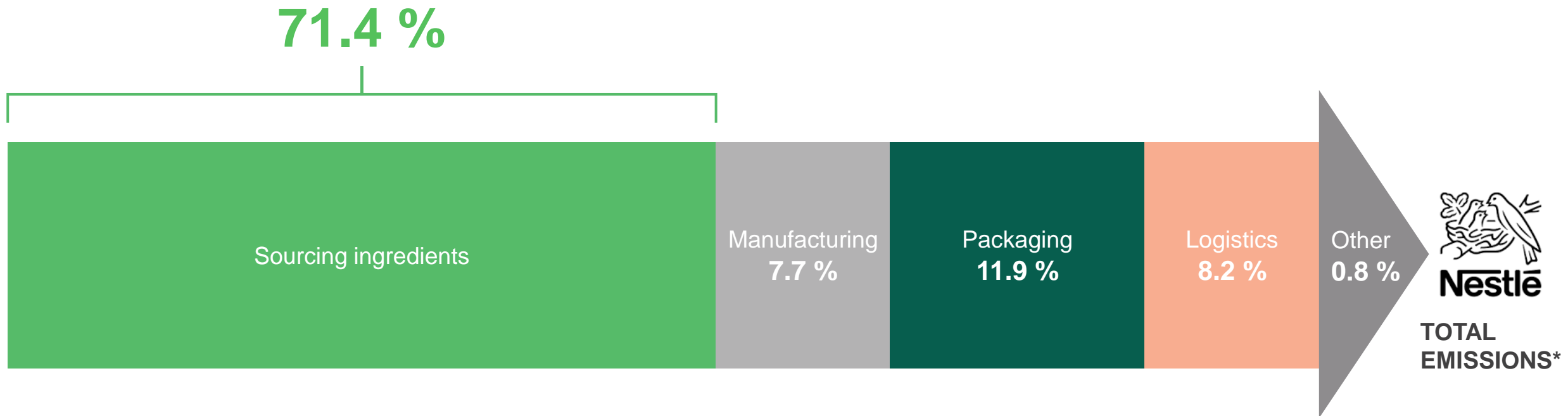
1. Brand marketing.
2. AUGA-led contract manufacturing.
3. Co-branding and AUGA sustainability labels.

AUGA new product line for consumers

- Launched in May 2023, now available in the biggest retail chains in Lithuania.
- Started with essential dairy products, oat flakes, eggs and will be extended.
- Produced exclusively from organic raw materials from AUGA farms, which are committed to sustainable farming practices.



Other food processors are also looking to reduce emissions



How does it all fit together?



Cooperatives

Other farmers

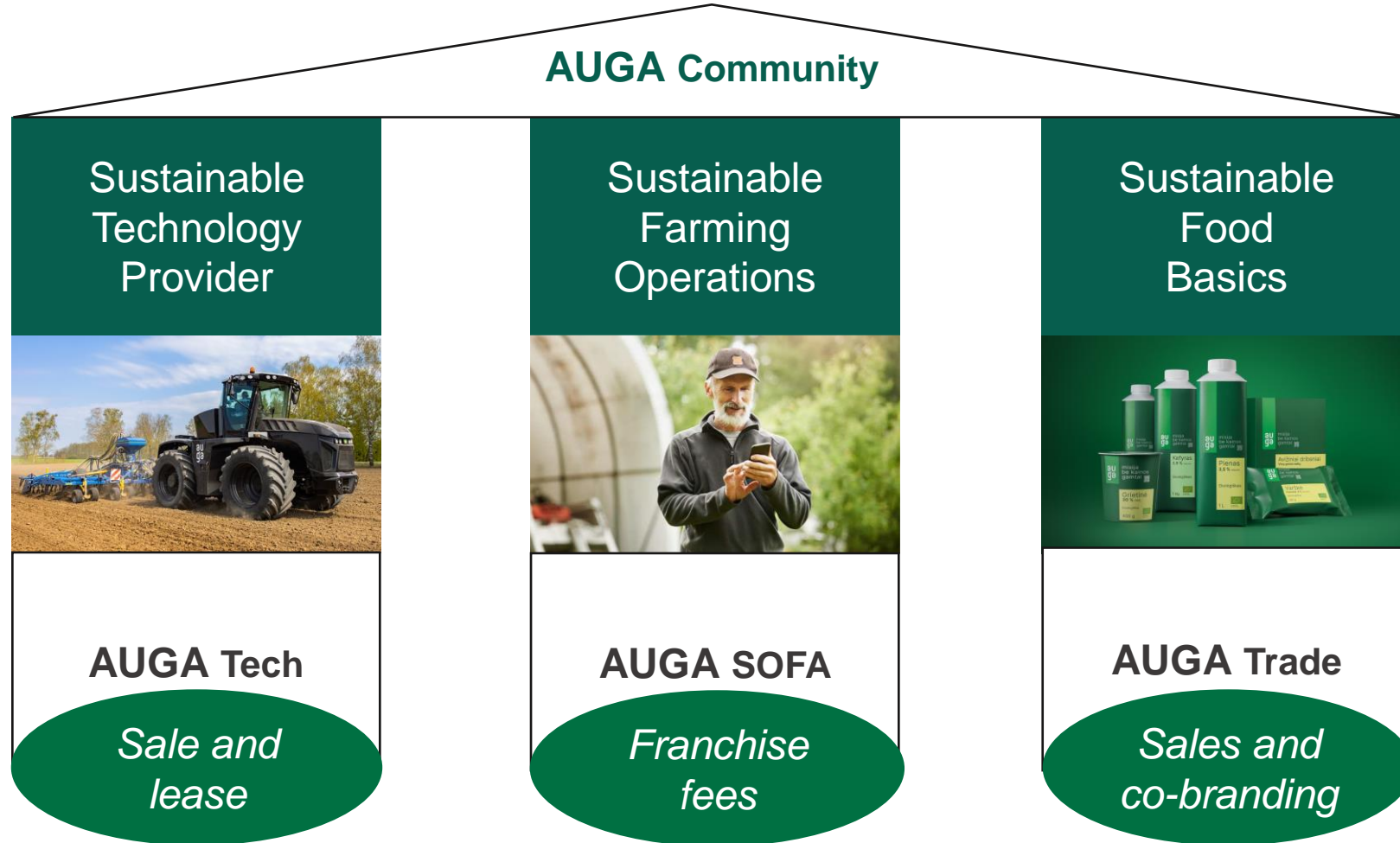
AUGA farms

Other farmers

AUGA farms

Other farmers

How will we generate revenue?



Average profitability of our targeted business segments

Sustainable
Technology
Provider

Agricultural
machinery
peers

Gross profit
22-25%

Sustainable
Farming
Operations

Farming
operations
peers

Gross value
added 40%

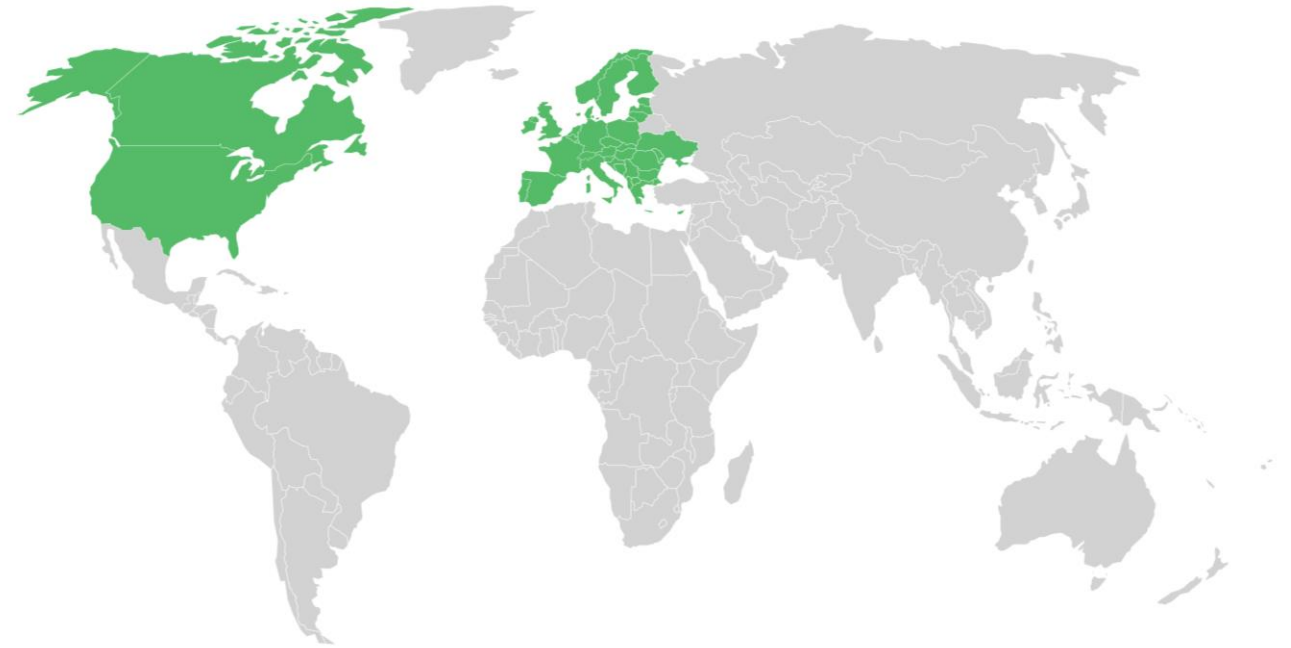
Sustainable
Food
Basics

Branded
food
peers

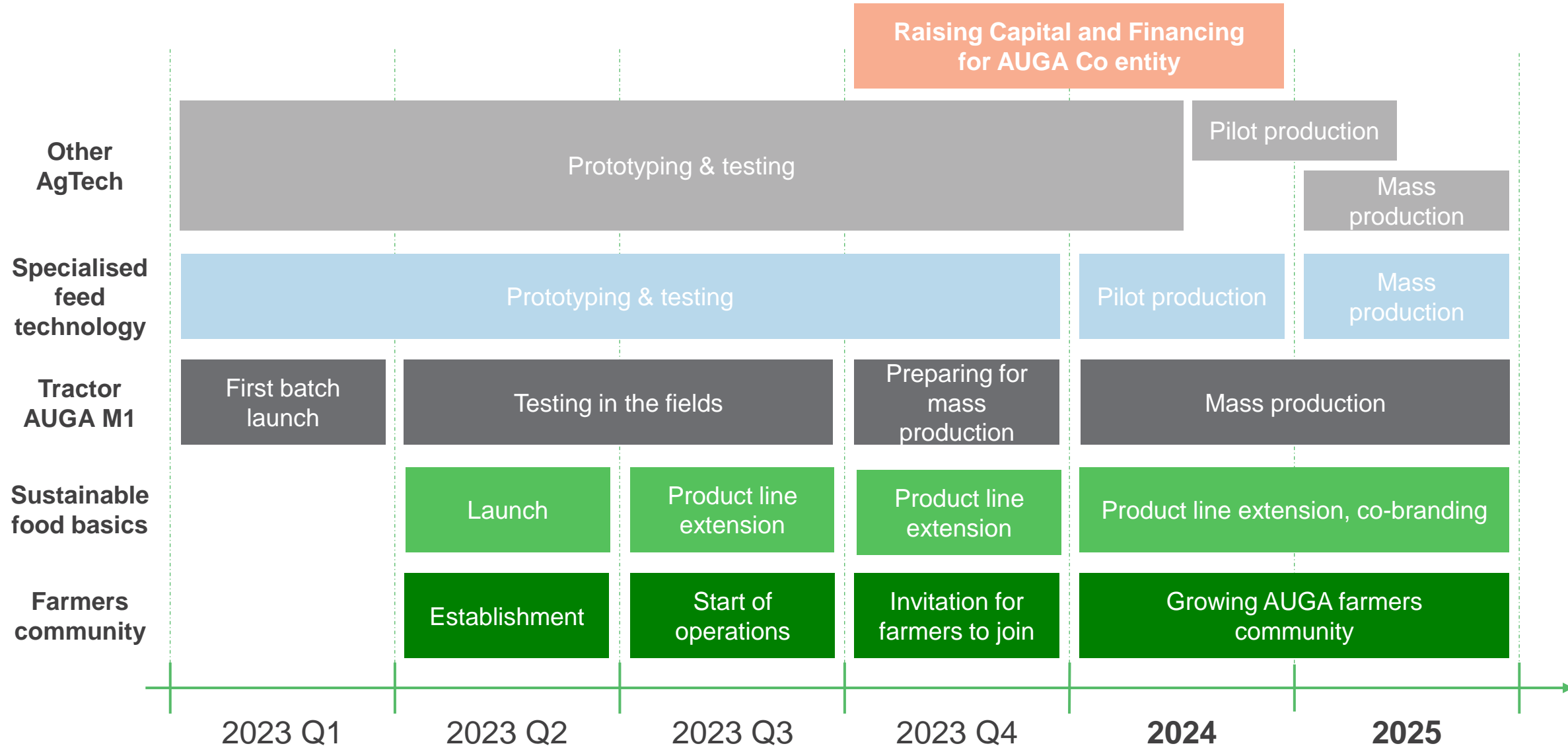
Gross profit 50%
- Marketing 20%
- Other 13%
= Operational profit 17%

Where can we make the most impact?

REGION	FOOD RETAIL, USD bn	AGRI MACHINERY, USD bn
Europe	1 686	35
North America	1 236	57
TOTAL	2 922	92



Projected timeline for implementation



How will we finance it?

EQUITY	EU GREEN DEAL INDUSTRIAL PLAN (QUASI-EQUITY)	BANK FINANCING
For initial transformation technologies and brand building	For technology development and scaling	For ready-to-use machinery

AUGA strategy 2025 reminder

CONSUMERS

a more sustainable way to eat



FARMERS

a more sustainable way to work



PRIVATE AND INSTITUTIONAL LENDERS

a more sustainable way to invest



SHAREHOLDERS

a more sustainable way to receive financial returns



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