#### Out of Home Media

Austria Belgium Bulgaria Canada Chile China Colombia Costa Rica Croatia Czech Republic Denmark Estonia Germany Hungary Honduras India Ireland Israel Italy Ivory Coast Japan Kazakhstan Korea Latvia Lithuania Madagascar Malawi Mexico Mongolia Mozambique Mvanmar Namibia New Zealand Nicaragua Nigeria Norway Panama Poland Portugal Qatar Saudi Arabia Singapore Slovakia Slovenia South Africa Sweden Switzerland Tanzania The Dominican Republic The Netherlands Uganda Ukraine United Arab Emirates United Kingdom Uruguay Uzbekistan

Zambia

### Full-Year 2020 results

- Adjusted revenue down -40.6% to €2,311.8 million
- Adjusted organic revenue down -38.1%
- Adjusted operating margin of €141.6 million
- Adjusted EBIT, before impairment charge, of -€352.9 million
- Net income Group share of -€604.6 million, including an impairment charge of €211.3 million
- Adjusted free cash flow of €161.9 million
- Best-in-class in ESG ratings
- Proposal not to pay any dividend in 2021
- Adjusted organic revenue decline in Q1 2021 at around -40% but double digit rebound in domestic Chinese advertising revenue

**Paris, March 11<sup>th</sup>, 2021 – JCDecaux SA** (Euronext Paris: DEC), the number one outdoor advertising company worldwide, announced today its results for the year ended December 31<sup>st</sup>, 2020. JCDecaux Supervisory Board, which met on March 10<sup>th</sup>, 2021, approved the audited financial statements for fiscal year 2020. A report with an unqualified opinion is being issued by the Statutory Auditors.

Following the adoptions of IFRS 11 from January 1<sup>st</sup>, 2014 and IFRS 16 from January 1<sup>st</sup>, 2019, and in compliance with the AMF's instructions, the operating data presented below are adjusted:

- to include our prorata share in companies under joint control, regarding IFRS 11,
- to exclude the impact of IFRS 16 on our core business lease contracts (lease agreements of locations for advertising structures excluding real estate and vehicle rental contracts).

Please refer to the paragraph "Adjusted data" on pages 4 and 5 of this release for the definition of adjusted data and reconciliation with IFRS.

The values shown in the tables are generally expressed in millions of euros. The sum of the rounded amounts or variations calculations may differ, albeit to an insignificant extent, from the reported values.

Commenting on the 2020 results, **Jean-Charles Decaux**, **Chairman of the Executive Board and Co-CEO of JCDecaux**, said:

"In 2020, JCDecaux, the world's largest Out-of-Home media company, faced its most difficult year since it was founded in 1964, caused by the Covid-19 pandemic which forced national, regional and local governments to impose unprecedented mobility restrictions in modern history such as lockdowns, curfews, closures of stores, restaurants, cinemas, ...

Our Group revenue declined by -40.6% reaching €2,3118 million with a decrease in adjusted organic revenue of -38.1%, with a slightly better H2. Despite this strong decline, our 2020 operating margin remained positive at €141.6 million thanks to strong and fast adjustments achieved by our fully committed teams around the world in good faith with our partners. Our strong focus on cash preservation and cost savings paved the way for offsetting 59% of this very significant revenue decline. Our free cash flow remained solid at €161.9 million thanks to a tight control over working capital requirement and selective capex allocation for future growth, which led to a decrease in net debt at €1,086.3 million by the end of 2020.

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A public limited corporation with an Executive Board and Supervisory Board

Given the 2020 results, the first loss ever – including exceptional charges due to Covid-19 situation, we will propose at the Annual General Meeting which will take place on May 20<sup>th</sup>, 2021, not to pay any dividend in 2021.

Our digital transformation continues with a growing penetration in Street Furniture while the total share of digital revenue now represents 24% of Group revenue. While the current programmatic penetration is small, we are very well positioned to take advantage of the impressive growth forecast with our programmatic trading platform, VIOOH, which is the most connected platform with 20 DSPs transacting in 14 countries. Most advertising categories were significantly affected during the crisis, but we saw an increasing demand from Government and Public Services to use our assets and to engage with citizens over the year. Our client mix with our Top 10 clients remains diversified and represents less than 13% of Group revenue.

We remained committed to bolt-on M&A acquisitions such as Clear Media in China through a consortium of investors in March 2020 and more recently Abri Services Media in France in December 2020. These 2 acquisitions in our largest 2 markets, will enable JCDecaux to benefit from the rebound of Street Furniture, the most profitable business segment, which will be the first business to fully recover

Following the 4.6/5 score in the FTSE4Good index by FTSE Russell and a confirmed "A Leadership" ranking in the CDP Climate Change rating, JCDecaux has obtained the maximum AAA score in the Corporate Social Responsibility (CSR) rankings of the Morgan Stanley Capital International (MSCI) ratings agency for the fourth consecutive year. JCDecaux is the only company on the Media & Entertainment panel to have obtained MSCI's maximum rating in 2020. The acknowledgement of our sustainability strategy by extra-financial rating agencies demonstrates the excellence of our environmental, social and governance practices which have been in our DNA since the company was created, as well as our ongoing commitment to ensuring transparency towards our stakeholders.

As far as Q1 2021 is concerned, we expect an adjusted organic revenue decline at around -40%, due to ongoing and stronger mobility restrictions introduced in some large countries, such as UK and Germany, while a double digit rebound in domestic Chinese advertising revenue (excluding Hong Kong) is very encouraging. While we do not expect to recover our 2019 revenue level in 2021, we believe that the rebound will be strong when audiences return to pre-Covid levels.

In a media landscape increasingly fragmented and more and more digital, out-of-home and digital out-of-home advertising reinforce its attractiveness. As the most digitised global OOH company with our new data-led audience targeting and programmatic platform, our well diversified portfolio, our ability to win new contracts, the strength of our balance sheet and the high quality of our teams across the world, we believe we are well positioned to benefit from the rebound."



### **ADJUSTED REVENUE**

As reported on January 28<sup>th</sup>, 2021, consolidated adjusted revenue decreased by -40.6% to €2,311.8 million in 2020. Adjusted organic revenue decreased by -38.1%. Our Street Furniture and Billboard revenue declined less than Transport reflecting better pedestrian and car traffic audiences recovering rapidly when lockdowns were lifted. Transport was the most affected part of our business with airports strongly impacted by the collapse of international traffic.

By geography, France and Rest of Europe improved the most over H2 2020, mainly thanks to Street Furniture. In Asia-Pacific and more specifically in Mainland China, businesses exposed to domestic audiences, including domestic airport terminals, improved in H2 2020 as well, while international hubs remained heavily affected by little international traffic. North America, the Rest of the World and UK were the most affected regions across the 3 business segments throughout the year.

### **ADJUSTED OPERATING MARGIN (1)**

In 2020, despite the unprecedented revenue decline, adjusted operating margin remained positive at €141.6 million, a decrease of -82.1% compared to €792.2 million in 2019. Adjusted operating margin as a percentage of revenue was 6.1%, -1,430bp below prior year.

	2020		2	2019	Change 20/19		
	€m	% of revenue	€m	% of revenue	Change (%)	Margin rate (bp)	
Street Furniture	145.4	12.9%	452.3	26.8%	-67.9%	-1,390bp	
Transport	2.6	0.3%	265.9	16.2%	-99.0%	-1,590bp	
Billboard	(6.3)	-1.7%	74.1	13.1%	-108.5%	-1,480bp	
Total	141.6	6.1%	792.2	20.4%	-82.1%	-1,430bp	

Street Furniture: In 2020, adjusted operating margin decreased by -67.9% to €145.4 million. As a percentage of revenue, the adjusted operating margin decreased by -1,390bp to 12.9%, compared to 2019.

**Transport:** In 2020, adjusted operating margin decreased by -99.0% to €2.6 million. As a percentage of revenue, the adjusted operating margin decreased by -1,590bp to 0.3% compared to 2019.

**Billboard:** In 2020, adjusted operating margin decreased by -108.5% to -€6.3 million. As a percentage of revenue, adjusted operating margin decreased by -1,480bp to -1.7% compared to 2019.

### **ADJUSTED EBIT** (2)

In 2020, adjusted EBIT before impairment charge decreased by -191.6% to -€352.9 million compared to €385.2 million in 2019. As a percentage of revenue, this represented a -2,520bp decrease to -15.3%, from 9.9% in 2019. The decrease is mainly due to the operating margin decline and, to a lesser extent, to non-recurring other operating income and expenses, such as a net loss on sale of Russ Outdoor mainly due to foreign exchange recycling for €39.0 million and restructuring costs for €31.7 million.

An overall -€222.3 million impairment charge was recognised in 2020 mainly due to the consequences of the Covid-19 situation: -€36.7 million impairment charge on intangible assets and PP&E, a -€9.4 million net provision for onerous contracts and -€0.2 million provision on net assets from companies under joint control and -€176.0m impairment charge on goodwill, of which -€128.0m related the Pacific region and -€48.0m related to the Billboard business in the Rest of the World (-€10.0m impairment charge on goodwill was recorded in 2019).

Adjusted EBIT, after impairment charge decreased by -249.4% to -€575.2 million compared to €384.9 million in 2019.

### NET FINANCIAL INCOME / (LOSS) (3)

In 2020, interest expenses on IFRS 16 leases were -€118.1 million compared to -€152.0 million in 2019, a favourable variation of €33.9 million mainly coming from the mechanical impact of the contract life progression.

In 2020, excluding IFRS 16, other net financial income / (loss) was -€40.6 million compared to -€24.4 million in 2019, a variation of -€16.2 million corresponding to the financial interest expenses mainly relating to the €1.2 billion bond placed in April 2020.



### **EQUITY AFFILIATES**

In 2020, the share of net profit from equity affiliates was -€1.3 million, lower compared to 2019 (€102.0 million), their business being negatively impacted by the Covid-19 pandemic.

### **NET INCOME GROUP SHARE**

Net income Group share was a net loss of -€604.6 million in 2020 compared to €265.5 million in 2019.

Excluding the impact from the impairment charge, net income Group share was -€393.3 million in 2020 compared to €267.3 million in 2019.

### **ADJUSTED CAPITAL EXPENDITURE**

In 2020, adjusted net capex (acquisition of property, plant and equipment and intangible assets, net of disposals of assets) was at €185.0 million compared to €375.4 million, down -50.7% compared to last year. Capex to pursue digitisation in premium locations and to roll-out our programmatic trading platform was maintained, as well as our IT projects to automate our business processes.

### ADJUSTED FREE CASH FLOW (4)

In 2020, adjusted free cash flow was €161.9 million compared to €169.7 million in 2019. This limited decrease is mainly due to significantly lower working capital requirements with a tight management over cash collection and payment and a significant decrease in capex.

#### **DIVIDEND**

No dividend was paid in 2020 in the context of the Covid-19 pandemic, in order to strengthen Group's liquidity, balance sheet and financial flexibility.

Given the 2020 results, we will recommend not to pay any dividend in 2021 at the next Annual General Meeting which will take place on May 20<sup>th</sup>, 2021.

### NET DEBT (5)

Net debt as of December 31<sup>st</sup>, 2020 amounted to €1,086.3 million compared to a net debt position of €1,125.0 million as of December 31<sup>st</sup>, 2019 thanks to measures taken by the Group to mitigate the revenue decline and preserve cash.

### **RIGHTS-OF-USE & LEASE LIABILITIES, IFRS 16**

Rights-of-use, IFRS 16 as of December 31<sup>st</sup>, 2020 amounted to €3,416.5 million compared to €4,115.8 million as of December 31<sup>st</sup>, 2019, a decrease related to the amortisation of rights-of-use, contracts renegotiations and foreign exchange rate impacts partially offset by new contracts, contracts extended and contracts renewed.

IFRS 16 lease liabilities decreased by €608.0 million from €4,753.8 million as of December 31<sup>st</sup>, 2019 to €4,145.8 million as of December 31<sup>st</sup>, 2020, the decrease in lease liabilities corresponding to rents paid and renegotiated and foreign exchange rate impacts partially offset by new contracts, contracts extended and contracts renewed.

### **ADJUSTED DATA**

Under IFRS 11, applicable from January 1<sup>st</sup>, 2014, companies under joint control are accounted for using the equity method.

Under IFRS 16, applicable from January 1st, 2019, a lease liability for contractual fixed rental payments is recognised on the balance sheet, against a right-of-use asset to be depreciated over the lease term. As regards P&L, the fixed rent expense is replaced by the depreciation of the right-of-use in EBIT, below the operating margin, and a lease interest expense on the lease liability in financial result, below EBIT. As regards Free cash flow, IFRS 16 impact is restated on core and non-core business rents. IFRS 16 has no impact on cash payments but payment of debt (principal) is booked in funds from financing activities.

However, in order to reflect the business reality of the Group and the readability of our performance, our operating management reports used to monitor the activity, allocate resources and measure performance continue:

- To integrate on proportional basis operating data of the companies under joint control and;
- To exclude the IFRS 16 impact on our core business lease contracts (lease agreements of locations for advertising structures excluding real estate and vehicle rental contracts).

As regards the P&L, it concerns all aggregates down to the EBIT. As regards the cash flow statement, it concerns all aggregates down to the free cash flow.

Consequently, pursuant to IFRS 8, Segment Reporting presented in the financial statements complies with the Group's internal information, and the Group's external financial communication therefore relies on this operating financial information. Financial information and comments are therefore based on "adjusted" data, consistent with historical data, which is reconciled with IFRS financial statements.

In 2020, the impacts of IFRS 11 and IFRS 16 on our adjusted aggregates are:

- -€212.0 million for IFRS 11 on adjusted revenue (-€402.5 million for IFRS 11 in 2019) leaving IFRS revenue at €2,099.8 million (€3,487.6 million in 2019).
- -€41.5 million for IFRS 11 and €978.6 million for IFRS 16 on adjusted operating margin (-€123.8 million for IFRS 11 and €1,046.6 million for IFRS 16 in 2019) leaving IFRS operating margin at €1,078.7 million (€1,715.0 million in 2019).
- -€19.7 million for IFRS 11 and €118.9 million for IFRS 16 on adjusted EBIT before impairment charge (-€98.7 million for IFRS 11 and €185.0 million for IFRS 16 in 2019) leaving IFRS EBIT before impairment charge at -€253.7 million (€471.6 million in 2019).
- -€19.5 million for IFRS 11 and €118.9 million for IFRS 16 on adjusted EBIT after impairment charge (-€109.4 million for IFRS 11 and €185.0 million for IFRS 16 in 2019) leaving IFRS EBIT after impairment charge at -€475.8 million (€460.6 million in 2019).
- €8.0 million for IFRS 11 on adjusted capital expenditure (€15.1 million for IFRS 11 in 2019) leaving IFRS capital expenditure at -€176.9 million (-€360.3 million in 2019).
- €16.0 million for IFRS 11 and €533.2 million for IFRS 16 on adjusted free cash flow (€19.9 million for IFRS 11 and €950.3 million for IFRS 16 in 2019) leaving IFRS free cash flow at €711.2 million (€1,139.9 million in 2019).

The full reconciliation between adjusted figures and IFRS figures is provided on page 8 of this release.

### **NOTES**

- (1) Operating Margin: Revenue less Direct Operating Expenses (excluding Maintenance spare parts) less SG&A expenses.
- (2) EBIT: Earnings Before Interests and Taxes = Operating Margin less Depreciation, amortisation and provisions (net) less Impairment of goodwill less Maintenance spare parts less Other operating income and expenses.
- (3) Net financial income / (loss): Excluding the net impact of discounting and revaluation of debt on commitments to purchase minority interests (-€2.1 million and -€12.0 million in 2020 and 2019 respectively).
- (4) Free cash flow: Net cash flow from operating activities less capital investments (property, plant and equipment and intangible assets) net of disposals.
- (5) Net debt: Debt net of managed cash less bank overdrafts, excluding the non-cash IAS 32 impact (debt on commitments to purchase minority interests), including the non-cash IFRS 9 impact on both debt and hedging financial derivatives and excluding IFRS 16 lease liabilities.



### **ORGANIC GROWTH DEFINITION**

The Group's organic growth corresponds to the adjusted revenue growth excluding foreign exchange impact and perimeter effect. The reference fiscal year remains unchanged regarding the reported figures, and the organic growth is calculated by converting the revenue of the current fiscal year at the average exchange rates of the previous year and taking into account the perimeter variations prorata temporis, but including revenue variations from the gains of new contracts and the losses of contracts previously held in our portfolio.

€m		Q1	Q2	Q3	Q4	FY
2019 adjusted revenue	(a)	840.0	1,002.3	925.8	1,122.0	3,890.2
2020 IFRS revenue	(b)	658.2	310.4	495.0	636.2	2,099.8
IFRS 11 impacts	(c)	65.4	41.5	46.2	58.9	212.0
2020 adjusted revenue	(d) = (b) + (c)	723.6	351.8	541.2	695.1	2,311.8
Currency impacts	(e)	1.7	8.0	15.5	22.2	47.4
2020 adjusted revenue at 2019 exchange rates	(f) = (d) + (e)	725.3	359.9	556.7	717.3	2,359.2
Change in scope	(g)	(2.3)	7.0	18.4	24.8	47.9
2020 adjusted organic revenue	(h) = (f) + (g)	723.0	366.8	575.2	742.1	2,407.1
Organic growth	(i) = (h) / (a)	-13.9%	-63.4%	-37.9%	-33.9%	-38.1%

€m	Impact of currency as of December 31 <sup>st</sup> , 2020
BRL	12.5
USD	4.8
RMB	4.7
AUD	3.7
Other	21.7
Total	47.4

Average exchange rate	FY 2020	FY 2019
BRL	0.1697	0.2266
USD	0.8755	0.8933
RMB	0.1270	0.1293
AUD	0.6043	0.6208



### Next information:

Q1 2021 revenue: May 18<sup>th</sup>, 2021 (after market) Annual General Meeting of Shareholders: May 20<sup>th</sup>, 2021

### **Key Figures for JCDecaux**

- 2020 revenue: €2,312m
- Present in 3,670 cities with more than 10,000 inhabitants
- A daily audience of more than 840 million people in more than 80 countries
- 10,230 employees
- Leader in self-service bike rental scheme: pioneer in eco-friendly mobility
- 1st Out-of-Home Media company to join the RE100 (committed to 100% renewable energy)
- JCDecaux is listed on the Eurolist of Euronext Paris and is part of the Euronext 100 and Euronext Family Business indexes
- JCDecaux is recognised for its extra-financial performance in the FTSE4Good, MSCI and CDP (Climate Change) rankings
- 964,760 advertising panels worldwide
- N°1 worldwide in street furniture (489,500 advertising panels)
- N°1 worldwide in transport advertising with 156 airports and 249 contracts in metros, buses, trains and tramways (329,790 advertising panels)
- N°1 in Europe for billboards (129,970 advertising panels)
- N°1 in outdoor advertising in Europe (615,530 advertising panels)
- N°1 in outdoor advertising in Asia-Pacific (216,590 advertising panels)
- N°1 in outdoor advertising in Latin America (66,120 advertising panels)
- N°1 in outdoor advertising in Africa (22,500 advertising panels)
- N°1 in outdoor advertising in the Middle East (15,350 advertising panels)

For more information about JCDecaux, please visit <u>jcdecaux.com</u>. Join us on Twitter, LinkedIn, Facebook, Instagram and YouTube.

#### Forward looking statements

This news release may contain some forward-looking statements. These statements are not undertakings as to the future performance of the Company. Although the Company considers that such statements are based on reasonable expectations and assumptions on the date of publication of this release, they are by their nature subject to risks and uncertainties which could cause actual performance to differ from those indicated or implied in such statements.

These risks and uncertainties include without limitation the risk factors that are described in the annual report registered in France with the French Autorité des Marchés Financiers.

Investors and holders of shares of the Company may obtain copy of such annual report by contacting the Autorité des Marchés Financiers on its website <a href="www.amf-france.org">www.jcdecaux.com</a>.

The Company website <a href="www.jcdecaux.com">www.jcdecaux.com</a>.

The Company does not have the obligation and undertakes no obligation to update or revise any of the forward-looking statements.

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### RECONCILIATION BETWEEN ADJUSTED FIGURES AND IFRS FIGURES

Profit & Loss	2020				2019			
€m	Adjusted	Impact of companies under joint control	Impact of IFRS 16 from controlled entities (1)	IFRS	Adjusted	Impact of companies under joint control	Impact of IFRS 16 from controlled entities (1)	IFRS <sup>(2)</sup>
Revenue	2,311.8	(212.0)	-	2,099.8	3,890.2	(402.5)	-	3,487.6
Net operating costs	(2,170.2)	170.5	978.6	(1,021.1)	(3,098.0)	278.7	1,046.6	(1,772.7)
Operating margin	141.6	(41.5)	978.6	1,078.7	792.2	(123.8)	1,046.6	1,715.0
Maintenance spare parts	(47.1)	1.2	-	(46.0)	(41.6)	1.1	-	(40.5)
Amortisation and provisions (net)	(367.6)	21.3	(868.4)	(1,214.7)	(358.1)	23.5	(924.7)	(1,259.3)
Other operating income / expenses	(79.8)	(0.6)	8.7	(71.8)	(7.2)	0.5	63.1	56.4
EBIT before impairment charge	(352.9)	(19.7)	118.9	(253.7)	385.2	(98.7)	185.0	471.6
Net impairment charge (3)	(222.3)	0.2	-	(222.1)	(0.3)	(10.7)	-	(11.0)
EBIT after impairment charge	(575.2)	(19.5)	118.9	(475.8)	384.9	(109.4)	185.0	460.6

Cash-Flow Statement	2020			20	2019			
€m	Adjusted	Impact of companies under joint control	Impact of IFRS 16 from controlled entities (1)	IFRS	Adjusted	Impact of companies under joint control	Impact of IFRS 16 from controlled entities (1)	IFRS (2)
Funds from operations net of maintenance costs	(56.2)	35.8	671.2	650.7	550.8	(4.9)	948.1	1,494.0
Change in working capital requirement	403.0	(27.8)	(137.9)	237.4	(5.8)	9.7	2.2	6.2
Net cash flow from operating activities	346.8	8.0	533.2	888.1	545.1	4.8	950.3	1,500.2
Capital expenditure	(185.0)	8.0	-	(176.9)	(375.4)	15.1	-	(360.3)
Free cash flow	161.9	16.0	533.2	711.2	169.7	19.9	950.3	1,139.9

<sup>(1)</sup> IFRS 16 impact on core and non-core business contracts from controlled entities
(2) 2019 IFRS figures are restated from the retrospective application of IFRS IC on lease terms. The impact on the 2019 published data is an increase in both Funds from operations net of maintenance costs and free cash flow of €0.7m.



### FULL-YEAR CONSOLIDATED FINANCIAL STATEMENTS - 2020

### **CONSOLIDATED FINANCIAL STATEMENTS**

1,592.8 534.1 1,261.3 3,416.5 392.5 161.4 0.0 119.0	1,779.0 612.5 1,394.7 4,115.8 452.3 75.8 0.1 122.7
1,261.3 3,416.5 392.5 161.4 0.0	1,394.7 4,115.8 452.3 75.8 0.1 122.7
3,416.5 392.5 161.4 0.0 119.0	4,115.8 452.3 75.8 0.1 122.7
392.5 161.4 0.0 119.0	452.3 75.8 0.1 122.7
161.4 0.0 119.0	75.8 0.1 122.7
0.0	0.1 122.7
119.0	122.7
0.9	1.4
9.8	17.1
7,488.3	8,571.4
3.4	4.5
172.6	175.1
1.7	1.1
697.4	1,021.5
37.3	34.5
57.6	83.5
1,607.8	149.8
2,577.9	1,470.0
10,066.2	10,041.4
	697.4 37.3 57.6 1,607.8 2,577.9



**Equity and Liabilities** 

In million euros	31/12/2020	31/12/2019 Restated (1)
Share capital	3.2	3.2
Additional paid-in capital	608.5	608.5
Consolidated reserves	1,775.7	1,510.2
Consolidated net income (Group share)	(604.6)	265.5
Other components of equity	(187.5)	(155.9)
EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY	1,595.4	2,231.5
Non-controlling interests	17.7	36.8
TOTAL EQUITY	1,613.0	2,268.3
Provisions	368.7	360.1
Deferred tax liabilities	98.8	132.1
Financial debt	2,147.4	753.1
Debt on commitments to purchase non-controlling interests	105.1	104.8
Lease liabilities	3,088.0	3,696.0
Other payables	10.5	22.0
Income tax payable	0.0	0.0
Financial derivatives	0.0	0.0
NON-CURRENT LIABILITIES	5,818.5	5,068.2
Provisions	63.1	58.3
Financial debt	587.6	595.7
Debt on commitments to purchase non-controlling interests	6.3	4.6
Financial derivatives	4.4	3.3
Lease liabilities	1,057.8	1,057.8
Trade and other payables	882.1	930.7
Income tax payable	19.2	46.9
Bank overdrafts	14.2	7.4
CURRENT LIABILITIES	2,634.7	2,704.8
TOTAL LIABILITIES	8,453.2	7,773.0
TOTAL EQUITY AND LIABILITIES	10,066.2	10,041.4
(1) Restated from the application of IFRS IC on lease terms.	10,000.2	10,041.



# STATEMENT OF COMPREHENSIVE INCOME INCOME STATEMENT

In million euros	2020	2019 Restated (1)
REVENUE	2,099.8	3,487.6
Direct operating expenses	(602.7)	(1,221.6)
Selling, general and administrative expenses	(418.3)	(551.2)
OPERATING MARGIN	1,078.7	1,715.0
Depreciation, amortisation and provisions (net)	(1,260.8)	(1,260.3)
Impairment of goodwill	(176.0)	(10.0)
Maintenance spare parts	(46.0)	(40.5)
Other operating income	26.2	83.4
Other operating expenses	(98.0)	(27.0)
EBIT	(475.8)	460.6
Interests on IFRS 16 lease liabilities	(118.1)	(152.0)
Financial income	3.0	6.4
Financial expenses	(45.7)	(42.8)
Net financial income excluding IFRS 16	(42.6)	(36.4)
NET FINANCIAL INCOME (LOSS)	(160.7)	(188.4)
Income tax	21.2	(92.1)
Share of net profit of companies under the equity method	(1.3)	102.0
CONSOLIDATED NET INCOME	(616.7)	282.2
- Including non-controlling interests	(12.1)	16.7
CONSOLIDATED NET INCOME (GROUP SHARE)	(604.6)	265.5
Earnings per share (in euros)	(2.842)	1.247
Diluted earnings per share (in euros)	(2.842)	1.247
Weighted average number of shares	212,742,395	212,895,694
Weighted average number of shares (diluted)	212,742,395	212,918,809
(1) Restated from the application of IFRS IC on lease terms.		



### STATEMENT OF OTHER COMPREHENSIVE INCOME

In million euros	2020	2019 Restated (1)
CONSOLIDATED NET INCOME	(616.7)	282.2
Translation reserve adjustments on foreign transactions (2)	(75.7)	11.7
Translation reserve adjustments on net foreign investments	(2.2)	(0.9)
Cash flow hedges	(0.0)	(1.1)
Tax on the other comprehensive income subsequently released to net income	0.4	0.3
Share of other comprehensive income of companies under the equity method (after tax) (3)	44.8	4.8
Other comprehensive income subsequently released to net income	(32.8)	14.9
Change in actuarial gains and losses on post-employment benefit plans and assets ceiling	(10.5)	(13.1)
Tax on the other comprehensive income not subsequently released to net income	2.4	2.4
Share of other comprehensive income of companies under the equity method (after tax)	2.3	6.0
Other comprehensive income not subsequently released to net income	(5.8)	(4.7)
Total other comprehensive income	(38.6)	10.2
TOTAL COMPREHENSIVE INCOME	(655.3)	292.4
- Including non-controlling interests	(19.5)	16.2
TOTAL COMPREHENSIVE INCOME - GROUP SHARE	(635.8)	276.2

<sup>(1)</sup> Restated from the application of IFRS IC on lease terms.

<sup>(2)</sup> In 2020, translation reserve adjustments on foreign transactions mainly related to changes in foreign exchange rates, of which €(30.1) million in Mexico, €(15.6) million in Brazil, €(12.9) million in South Africa, €(10.8) million in the United Kingdom. The item also included à €4.1 million reclassification to net income related to changes in scope.

In 2019, translation reserve adjustments on foreign transactions mainly related to changes in foreign exchange rates, of which €5.4 million in Mexico, €1.2 million in the United Kingdom, €(4.2) million in Israel, €(4.9) million in Zimbabwe, €2.9 million in South Africa. The item also included a €(1.0) million reclassification to net income related to changes in scope.

(3) In 2020, includes €45.5 million in reclassification to net income of translation reserves from companies accounted for under the equity

method following changes in consolidation scope.

### **STATEMENT OF CASH FLOWS**

Share of net profit of companies under the equity method Dividends received from companies under the equity method Expenses related to share-based payments Gains and losses on lease contracts Depreciation, amortisation and provisions (net) Capital gains and losses and net income (loss) on changes in scope Net discounting expenses Net interest expense & interest expenses on IFRS16 lease liabilities Financial derivatives, translation adjustments, amortised cost and other Change in working capital Change in trade and other receivables Change in trade and other payables Change in trade and other payables CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest paid INET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and acquipment Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Acquisitions of other financial assets Cotal investments	(637.9) 1.3 64.8 0.0 (281.6) 1,441.7 36.8 4.4 149.3 11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3) 888.1	374.2 (102.0) 105.6 0.2 (63.0) 1,271.1 (11.0) 16.6 163.3 6.2 (5.7) 11.0 0.9 1,767.4 (154.7) (17.4)
Dividends received from companies under the equity method Expenses related to share-based payments Gains and losses on lease contracts Depreciation, amortisation and provisions (net) Capital gains and losses and net income (loss) on changes in scope Net discounting expenses Net interest expense & interest expenses on IFRS16 lease liabilities Financial derivatives, translation adjustments, amortised cost and other Change in working capital Change in inventories Change in trade and other receivables Change in trade and other payables Change in trade and other payables CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest received Income tax paid INSET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and acquipment Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Acquisitions of other financial assets Total investments	64.8 0.0 (281.6) 1,441.7 36.8 4.4 149.3 11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	105.6 0.2 (63.0) 1,271.1 (11.0) 16.6 163.3 6.2 (5.7) 11.0 0.9 1,767.4 (154.7) (17.4)
Expenses related to share-based payments Gains and losses on lease contracts Depreciation, amortisation and provisions (net) Capital gains and losses and net income (loss) on changes in scope Net discounting expenses Net interest expense & interest expenses on IFRS16 lease liabilities Financial derivatives, translation adjustments, amortised cost and other Change in working capital Change in inventories Change in trade and other receivables Change in trade and other payables Change in trade and other payables CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest received Income tax paid INST CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Acquisitions of other financial assets	0.0 (281.6) 1,441.7 36.8 4.4 149.3 11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	0.2 (63.0) 1,271.1 (11.0) 16.6 163.3 6.2 (5.7) 11.0 0.9 1,767.4 (154.7)
Gains and losses on lease contracts Depreciation, amortisation and provisions (net) Capital gains and losses and net income (loss) on changes in scope Net discounting expenses Net interest expense & interest expenses on IFRS16 lease liabilities Financial derivatives, translation adjustments, amortised cost and other Change in working capital Change in inventories Change in trade and other receivables Change in trade and other payables CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest received Income tax paid NET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Acquisitions of other financial assets Fotal investments	(281.6) 1,441.7 36.8 4.4 149.3 11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	(63.0) 1,271.1 (11.0) 16.6 163.3 6.2 6.2 (5.7) 11.0 0.9 1,767.4 (154.7) (17.4)
Depreciation, amortisation and provisions (net) Capital gains and losses and net income (loss) on changes in scope Net discounting expenses Net interest expense & interest expenses on IFRS16 lease liabilities Financial derivatives, translation adjustments, amortised cost and other Change in working capital Change in inventories Change in trade and other receivables Change in trade and other payables CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest received Income tax paid NET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Acquisitions of other financial assets Fotal investments	1,441.7 36.8 4.4 149.3 11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	1,271.1 (11.0) 16.6 163.3 6.2 (5.7) 11.0 0.9 1,767.4 (154.7)
Capital gains and losses and net income (loss) on changes in scope  Net discounting expenses Net interest expense & interest expenses on IFRS16 lease liabilities Financial derivatives, translation adjustments, amortised cost and other Change in working capital  Change in inventories  Change in trade and other receivables  Change in trade and other payables  CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest received Income tax paid  NET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Acquisitions of other financial assets  Fotal investments	36.8 4.4 149.3 11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	(11.0) 16.6 163.3 6.2 6.2 (5.7) 11.0 0.9 1,767.4 (154.7) (17.4)
Capital gains and losses and net income (loss) on changes in scope  Net discounting expenses Net interest expense & interest expenses on IFRS16 lease liabilities Financial derivatives, translation adjustments, amortised cost and other Change in working capital  Change in inventories  Change in trade and other receivables  Change in trade and other payables  CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest received Income tax paid  NET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Acquisitions of other financial assets  Fotal investments	4.4 149.3 11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	16.6 163.3 6.2 6.2 (5.7) 11.0 0.9 1,767.4 (154.7)
Net interest expense & interest expenses on IFRS16 lease liabilities  Financial derivatives, translation adjustments, amortised cost and other  Change in working capital  Change in inventories  Change in trade and other receivables  Change in trade and other payables  CASH FLOWS FROM OPERATING ACTIVITIES  Interest paid on IFRS16 lease liabilities  Interest received  Income tax paid  NET CASH FLOWS FROM OPERATING ACTIVITIES  Cash payments on acquisitions of intangible assets and property, plant and equipment  Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired  Acquisitions of other financial assets	149.3 11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	163.3 6.2 <b>6.2</b> (5.7) 11.0 0.9 <b>1,767.4</b> (154.7) (17.4)
Change in working capital Change in inventories Change in trade and other receivables Change in trade and other payables Change in trade and other payables CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest paid Interest received Income tax paid INET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Income tax paid Incom	11.7 237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	6.2 <b>6.2</b> (5.7) 11.0 0.9 <b>1,767.4</b> (154.7) (17.4)
Change in working capital  Change in inventories  Change in trade and other receivables  Change in trade and other payables  CASH FLOWS FROM OPERATING ACTIVITIES  Interest paid on IFRS16 lease liabilities Interest paid Interest received Income tax paid  NET CASH FLOWS FROM OPERATING ACTIVITIES  Cash payments on acquisitions of intangible assets and property, plant and equipment  Cash payments on acquisitions of financial assets (long-term investments) net of eash acquired  Acquisitions of other financial assets	237.4 3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	(5.7) 11.0 0.9 1,767.4 (154.7) (17.4)
Change in inventories Change in trade and other receivables Change in trade and other payables CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest paid Interest received Income tax paid INSTECASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of each acquired Acquisitions of other financial assets Interest paid Interest paid Interest received Interest paid Inter	3.3 290.0 (55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	(5.7) 11.0 0.9 <b>1,767.4</b> (154.7) (17.4)
Change in inventories Change in trade and other receivables Change in trade and other payables CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest paid Interest received Income tax paid INSTECASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of each acquired Acquisitions of other financial assets Interest paid Interest paid Interest received Interest paid Inter	290.0 (55.9) <b>1,027.8</b> (82.1) (20.3) 3.0 (40.3)	11.0 0.9 <b>1,767.4</b> (154.7)
Change in trade and other payables  CASH FLOWS FROM OPERATING ACTIVITIES  Interest paid on IFRS16 lease liabilities Interest received Income tax paid  NET CASH FLOWS FROM OPERATING ACTIVITIES  Cash payments on acquisitions of intangible assets and property, plant and equipment  Cash payments on acquisitions of financial assets (long-term investments) net of each acquired  Acquisitions of other financial assets  Fotal investments	(55.9) 1,027.8 (82.1) (20.3) 3.0 (40.3)	0.9 <b>1,767.4</b> (154.7) (17.4)
CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest paid Interest received Income tax paid INET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of each acquired Acquisitions of other financial assets  Fotal investments	1,027.8 (82.1) (20.3) 3.0 (40.3)	1,767.4 (154.7) (17.4)
CASH FLOWS FROM OPERATING ACTIVITIES Interest paid on IFRS16 lease liabilities Interest paid Interest received Income tax paid INET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of each acquired Acquisitions of other financial assets  Fotal investments	1,027.8 (82.1) (20.3) 3.0 (40.3)	(154.7) (17.4)
Interest paid Interest received Income tax paid INET CASH FLOWS FROM OPERATING ACTIVITIES  Cash payments on acquisitions of intangible assets and property, plant and equipment  Cash payments on acquisitions of financial assets (long-term investments) net of each acquired  Acquisitions of other financial assets  Total investments	(20.3) 3.0 (40.3)	(17.4)
Interest paid Interest received Income tax paid INET CASH FLOWS FROM OPERATING ACTIVITIES  Cash payments on acquisitions of intangible assets and property, plant and equipment  Cash payments on acquisitions of financial assets (long-term investments) net of each acquired  Acquisitions of other financial assets  Total investments	(20.3) 3.0 (40.3)	(17.4)
Interest received Income tax paid INET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of each acquired Acquisitions of other financial assets  Total investments	3.0 (40.3)	`
NET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of each acquired Acquisitions of other financial assets  Total investments	(40.3)	ວ.ວ
NET CASH FLOWS FROM OPERATING ACTIVITIES Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of each acquired Acquisitions of other financial assets  Total investments	, ,	(100.6)
Cash payments on acquisitions of intangible assets and property, plant and equipment Cash payments on acquisitions of financial assets (long-term investments) net of each acquired Acquisitions of other financial assets  Total investments		1,500.2
Cash payments on acquisitions of financial assets (long-term investments) net of cash acquired Acquisitions of other financial assets  Total investments	(218.8)	(378.9)
Total investments	(30.9)	(15.6)
	(105.0)	(4.9)
	(354.7)	(399.4)
Cash receipts on proceeds on disposals of intangible assets and property, plant and equipment	41.8	18.6
Cash receipts on proceeds on disposals of financial assets (long-term investments) net of cash sold	31.7	1.6
Proceeds on disposals of other financial assets	7.4	31.9
Total asset disposals	81.0	52.1
NET CASH FLOWS FROM INVESTING ACTIVITIES	(273.7)	(347.3)
Dividends paid	(7.8)	(135.6)
Purchase of treasury shares	(24.7)	(12.1)
Cash payments on acquisitions of non-controlling interests	(0.9)	(2.9)
Capital decrease	(0.3)	0.0
Repayment of long-term borrowings	(667.9)	(83.5)
Repayment of lease liabilities	(533.2)	(950.3)
Acquisitions and disposals of treasury financial assets	24.8	(1.1)
Cash outflow from financing activities	(1,210.0)	(1,185.5)
Cash receipts on proceeds on disposal of interests without loss of control	0.0	8.5
Capital increase	1.2	2.2
Sale of treasury shares	23.7	11.6
ncrease in long-term borrowings	2,033.7	79.6
Cash inflow from financing activities	2,058.7	101.9
NET CASH FLOWS FROM FINANCING ACTIVITIES	848.7	(1,083.6)
CHANGE IN NET CASH POSITION	1,463.1	69.3
Net cash position beginning of period	142.4	88.0
Effect of exchange rate fluctuations and other movements	(11.9)	(14.8)
Net cash position end of period (2)	1,593.6	142.4

 <sup>(1)</sup> Restated from the application of IFRS IC on lease terms.
 (2) Including €1,607.8 million in cash and cash equivalents and €(14.2) million in bank overdrafts as of 31 December 2020, compared to €149.8 million and €(7.4) million respectively as of 31 December 2019.