

## AS TALLINK GRUPP - COMPANY ANNOUNCEMENT 03.04.2019

# AS TALLINK GRUPP STATISTICS FOR MARCH AND THE FIRST QUARTER OF THE FINANCIAL YEAR

In March 2019 AS Tallink Grupp transported 686 488 passengers, which is a 4.1% decrease compared to March 2018. The number of cargo units increased by 2.0% to 32 524 units and the number of passenger vehicles decreased by 5.9% to 76 016 units in the same comparison.

In the first quarter of the 2019 financial year (January - March) AS Tallink Grupp transported 1 855 772 passengers which is a 3.9% decrease compared to the previous year. The number of transported cargo units increased by 2.7% to 93 114 units and the number of passenger vehicles decreased by 3.7% to 214 087 units in the same comparison.

AS Tallink Grupp passenger, cargo unit and passenger vehicles numbers for March 2019 and the first quarter of the financial year were the following:

	March 2019	March 2018	Change	Q1 2019	Q1 2018	Change
Passengers	686 488	715 786	-4.1%	1 855 772	1 930 449	-3.9%
Finland - Sweden	216 302	203 724	6.2%	565 002	522 945	8.0%
Estonia - Finland	357 814	374 617	-4.5%	996 982	1 025 036	-2.7%
Estonia - Sweden	61 493	81 326	-24.4%	155 516	227 279	-31.6%
Latvia - Sweden	50 879	56 119	-9.3%	138 272	155 189	-10.9%
Cargo Units	32 524	31 8 <b>7</b> 9	2.0%	93 114	90 687	2.7%
Finland - Sweden	7 366	5 794	27.1%	19 661	16 145	21.8%
Estonia - Finland	20 131	20 577	-2.2%	59 766	58 376	2.4%
Estonia - Sweden	3 639	4 145	-12.2%	9 638	12 258	-21.4%
Latvia - Sweden	1 388	1 363	1.8%	4 049	3 908	3.6%
Passenger Vehicles	<i>7</i> 6 016	80 768	-5.9%	214 087	222 370	-3.7%
Finland - Sweden	6 982	6 771	3.1%	19 438	18 219	6.7%
Estonia - Finland	61 016	63 191	-3.4%	171 511	174 110	-1.5%
Estonia - Sweden	3 740	4 999	-25.2%	10 369	14 496	-28.5%
Latvia - Sweden	4 278	5 807	-26.3%	12 769	15 545	-17.9%

The following operational factors influenced the development in March 2019 and in the first quarter of the financial year:

### FINLAND - SWEDEN

In the first quarter of the financial year cruise ferry Silja Symphony did not operate on the route for 14 days and cruise ferry Galaxy for 17 days due to scheduled maintenance.

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#### ESTONIA - FINLAND

In the first guarter of the financial year shuttle vessel Star did not operate on the route for 14 days due to scheduled maintenance.

#### ESTONIA - SWEDEN

In the first quarter of the financial year cruise ferry Baltic Queen did not operate on the route for 42 days and cruise ferry Victoria for 14 days due to scheduled maintenance.

#### LATVIA - SWEDEN

In the first quarter of the financial year cruise ferry Isabelle did not operate on the route for a total of 10 days due service days and scheduled maintenance.

Joonas Joost Advisor to the Management Board **Head of Investor Relations** 

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