

## FORWARD-LOOKING STATEMENTS



MATTERS DISCUSSED IN THIS PRESENTATION MAY CONSTITUTE FORWARD-LOOKING STATEMENTS. THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 PROVIDES SAFE HARBOR PROTECTIONS FOR FORWARD-LOOKING STATEMENTS IN ORDER TO ENCOURAGE COMPANIES TO PROVIDE PROSPECTIVE INFORMATION ABOUT THEIR BUSINESS. FORWARD-LOOKING STATEMENTS INCLUDE STATEMENTS CONCERNING PLANS, OBJECTIVES, GOALS, STRATEGIES, FUTURE EVENTS OR PERFORMANCE, AND UNDERLYING ASSUMPTIONS AND OTHER STATEMENTS, WHICH ARE OTHER THAN STATEMENTS OF HISTORICAL FACTS.

FLEX LNG LTD. ("FLEX LNG" OR "THE COMPANY") DESIRES TO TAKE ADVANTAGE OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 AND IS INCLUDING THIS CAUTIONARY STATEMENT IN CONNECTION WITH THIS SAFE HARBOR LEGISLATION. THE WORDS "BELIEVE," "FORECAST," "ANTICIPATE," "ESTIMATE," "INTEND," "PLAN," "POSSIBLE," "POTENTIAL," "PENDING," "TARGET," "PROJECT," "LIKELY," "MAY," "WILL," "WOULD," "SHOULD," "COULD" AND SIMILAR EXPRESSIONS IDENTIFY FORWARD-LOOKING STATEMENTS.

THE FORWARD-LOOKING STATEMENTS IN THIS PRESENTATION ARE BASED UPON VARIOUS ASSUMPTIONS, MANY OF WHICH ARE BASED, IN TURN, UPON FURTHER ASSUMPTIONS, INCLUDING WITHOUT LIMITATION, MANAGEMENT'S EXAMINATION OF HISTORICAL OPERATING TRENDS, DATA CONTAINED IN THE COMPANY'S RECORDS AND OTHER DATA AVAILABLE FROM THIRD PARTIES. ALTHOUGH FLEX LNG BELIEVES THAT THESE ASSUMPTIONS WERE REASONABLE WHEN MADE, BECAUSE THESE ASSUMPTIONS ARE INHERENTLY SUBJECT TO SIGNIFICANT UNCERTAINTIES AND CONTINGENCIES WHICH ARE DIFFICULT OR IMPOSSIBLE TO PREDICT AND ARE BEYOND THE COMPANY'S CONTROL, THERE CAN BE NO ASSURANCE THAT THE COMPANY WILL ACHIEVE OR ACCOMPLISH THESE EXPECTATIONS, BELIEFS OR PROJECTIONS. FLEX LNG UNDERTAKES NO OBLIGATION, AND SPECIFICALLY DECLINES ANY OBLIGATION, EXCEPT AS REQUIRED BY LAW, TO PUBLICLY UPDATE OR REVISE ANY FORWARD-LOOKING STATEMENTS, WHETHER AS A RESULT OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE.

IN ADDITION TO THESE IMPORTANT FACTORS, OTHER IMPORTANT FACTORS THAT, IN THE COMPANY'S VIEW, COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE DISCUSSED IN THE FORWARD-LOOKING STATEMENTS INCLUDE: UNFORESEEN LIABILITIES, FUTURE CAPITAL EXPENDITURES, THE STRENGTH OF WORLD ECONOMIES AND CURRENCIES, GENERAL MARKET CONDITIONS, INCLUDING FLUCTUATIONS IN CHARTER RATES AND VESSEL VALUES, CHANGES IN DEMAND IN THE LING TANKER MARKET, THE LENGTH AND SEVERITY OF THE COVID-19 OUTBREAK, THE IMPACT OF PUBLIC HEALTH THREATS AND OUTBREAKS OF OTHER HIGHLY COMMUNICABLE DISEASES, CHANGES IN THE COMPANY'S OPERATING EXPENSES, INCLUDING BUNKER PRICES, DRY-DOCKING AND INSURANCE COSTS, THE FUEL EFFICIENCY OF THE COMPANY'S VESSELS, THE MARKET FOR THE COMPANY'S VESSELS, AVAILABILITY OF FINANCING AND REFINANCING, ABILITY TO COMPLY WITH COVENANTS IN SUCH FINANCING ARRANGEMENTS, FAILURE OF COUNTERPARTIES TO FULLY PERFORM THEIR CONTRACTS WITH THE COMPANY, CHANGES IN GOVERNMENTAL RULES AND REGULATIONS OR ACTIONS TAKEN BY REGULATORY AUTHORITIES, INCLUDING THOSE THAT MAY LIMIT THE COMMERCIAL USEFUL LIVES OF LING TANKERS, POTENTIAL LIABILITY FROM PENDING OR FUTURE LITIGATION, GENERAL DOMESTIC AND INTERNATIONAL POLITICAL CONDITIONS, POTENTIAL DISRUPTION OF SHIPPING ROUTES DUE TO ACCIDENTS OR POLITICAL EVENTS, VESSEL BREAKDOWNS AND INSTANCES OF OFF-HIRE, AND OTHER FACTORS, INCLUDING THOSE THAT MAY BE DESCRIBED FROM TIME TO TIME IN THE REPORTS AND OTHER DOCUMENTS THAT THE COMPANY FILES WITH OR FURNISHES TO THE U.S. SECURITIES AND EXCHANGE COMMISSION ("SEC").

FOR A MORE COMPLETE DISCUSSION OF CERTAIN OF THESE AND OTHER RISKS AND UNCERTAINTIES ASSOCIATED WITH THE COMPANY, PLEASE REFER TO THE REPORTS AND OTHER DOCUMENTS THAT FLEX LNG FILES WITH OR FURNISHES TO THE SEC.

THIS PRESENTATION IS NOT AN OFFER TO PURCHASE OR SELL. OR A SOLICITATION OF AN OFFER TO PURCHASE OR SELL. ANY SECURITIES OR A SOLICITATION OF ANY VOTE OR APPROVAL.

# **HIGHLIGHTS**



### Commercial

- Market blow-out materialized with strong freight and product market
- Substantial attractive backlog secured providing increased visibility
- 13 state-of-the art large LNGC on the water with average age ~2 years
- Continued excellent operational performance despite Covid-19

#### **Financials**

- Revenues of \$82m in line with guidance of ~\$80m
- Net income and adj. Net income<sup>(1)</sup> of \$33m and \$32m respectively
- EPS and adj. EPS (1) of \$0.62 and \$0.60 respectively
- \$160m SLB for Flex Volunteer at ~4% cost releasing \$38m in cash
- Dividend of \$0.75 per share giving an attractive yield of ~14%<sup>(2)</sup>

#### Outlook

- Q4 Revenues estimate of ~\$110m vs. \$85-100m previously guided
- High charter coverage 2022-24 while maintaining market exposure
- Spot rates at all-time high and firm term rates
- EEXI & CII gaining traction in term discussions/fleet renewals

<sup>1)</sup> Adjusted net income and adjusted EPS are non-GAAP measures. A reconciliation to the most directly comparable GAAP measure is included in the Q3-21 earnings report

# WE HAVE SECURED TWO ADDITIONAL ATTRACTIVE TERM CHARTERS



- We have agreed with an Energy Major two Time Charter contracts for Flex Courageous and Flex Resolute with a minimum firm contract duration of three (3) years with Charterers option to extend by up to four (4) years (2+2 years)
- The ships will be delivered to the Charterer during Q1-2022 in direct continuation of their existing Time Charters with worldwide delivery
- Both ships are large 173,400 cbm MEGI ships with either partial or full reliquification systems
- The Time Charters adds additional attractive earnings backlog to our fleet





# **DON'T EXECUTE, FLEXECUTE**













Trader

Portfolio player

**Energy Major** 



















Flex Endeavour

Flex Volunteer (option)

Flex Resolute

Flex Ranger

Minimum 3 to 3.8 years firm period for each of the ships with up to 2 optional years for each ship

Minimum 3 years with up to 3 optional years

Minimum 5 years with 2 optional years

Minimum 3 years firm period for each of the ships with up to 4 optional years for each ship

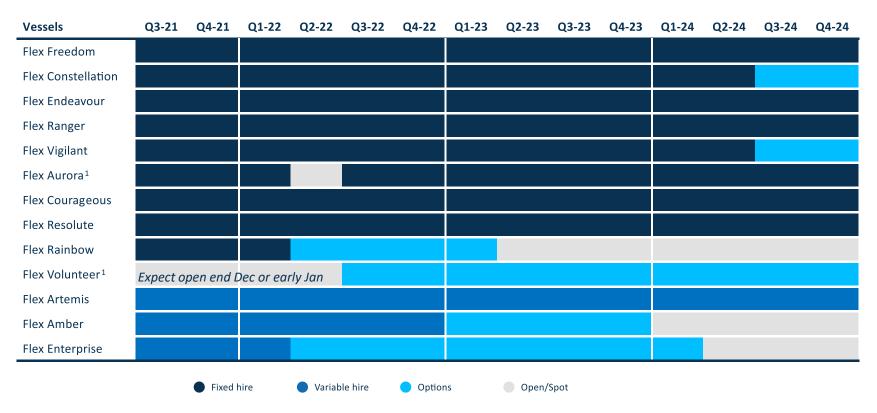
Under the TCs with Cheniere, Flex LNG can nominate performing vessels for the TC and the actual vessels might differ from Flex Aurora and Flex Volunteer depending on vessel availability and fleet portfolio management

Time Charters of Flex Courageous and Flex Resolute are subject to certain customary closing conditions.

<sup>3)</sup> List includes new Time Charters with a firm duration of 3 years or longer since April 2021. Flex LNG has also agreed extension of Flex Amber by 12 months and extension options for Flex Aurora and Flex Resolute

# \* SOLD OUT: BUT COME BACK SOON \*

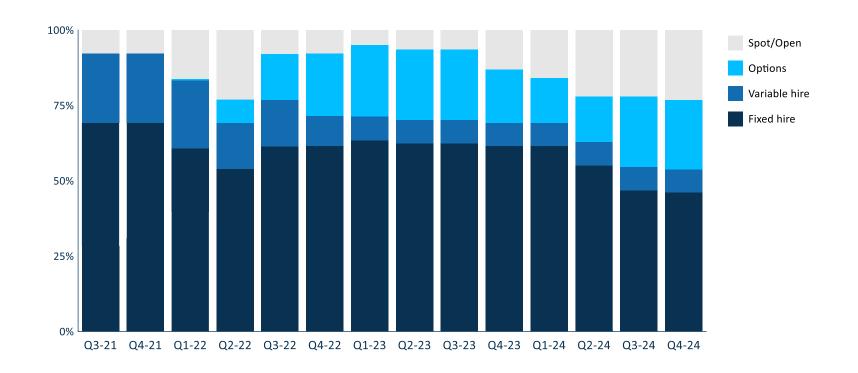




<sup>1)</sup> Under the TCs with Cheniere, Flex LNG can nominate performing vessels for the TC and the actual vessels might differ from Flex Aurora and Flex Volunteer depending on vessel availability and fleet portfolio management

# HIGH EARNINGS VISIBILITY WHILE MAINTAING MARKET EXPOSURE





# WE AIM TO PAY OUT FREE CASHFLOW OVER THE CYCLE



	Q4-20	Q1-21	Q2-21	Q3-21	SUM
Adjusted EPS	\$0.45	\$0.64	\$0.29	\$0.60	\$1.98
DPS	\$0.30	\$0.40	\$0.40	\$0.75	\$1.85
Buy-backs	\$0.03	\$0.10	\$0.01	\$0.04	\$0.18
Distribution	73%	78%	141%	132%	103%

#### **Decision Factors**

Earnings and cash flow	<b>②</b>		•	
Market outlook	<b>②</b>	<b>Ø</b>	<b>Ø</b>	<b>⊘</b>
Backlog and visibility	1	<b>Ø</b>	<b>Ø</b>	<b>②</b>
Liquidity position	<b>②</b>	<b>Ø</b>	<b>Ø</b>	<b>②</b>
Covenant compliance	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>②</b>
Debt maturities	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>②</b>
Capex liabilities	•	<b>Ø</b>	<b>Ø</b>	<b>②</b>
Other considerations	<b>⊘</b>	<b>Ø</b>	<b>⊘</b>	<b>⊘</b>

We have distributed 103% of earnings the last twelve months notwithstanding delivery of four newbuildings with associated capex while maintaining a healthy cash balance to \$138m

# **Q3 FINANCIAL HIGHLIGHTS**

Total Equity and Liabilities



	Q3 2021	Q2 2021	Δ%	YTD 2021	YTD 2020	Δ%
TCE per day (\$)1	68,341	57,780	18 %	67,048	53,070	26 %
Opex per day (\$)	(12,962)	(13,776)	(6)%	(13,382)	(12,668)	6 %
Income statement (\$m)						
Revenues	82	66	24 %	229	97	136 %
Adjusted EBITDA <sup>1</sup>	65	47	38 %	175	67	161 %
Adjusted net income <sup>1</sup>	32	16	104 %	82	10	735 %
Adjusted EPS¹ (\$/share)	0.60	0.29	105 %	1.53	0.18	747 %
Balance Sheet (\$m)				Comments		
Cash	138	144	_	Revenues:	The QoQ incr	ease in r
Vessels	2,360	2,379			due to season	
Total Assets	2,521	2,540			variable hire	
Debt	1,607	1,633			phasing in a f	ull quart
Equity	861	852		Opex:	Positive deve	lopment

2,540

YTD Covid related costs approx. \$500/day,

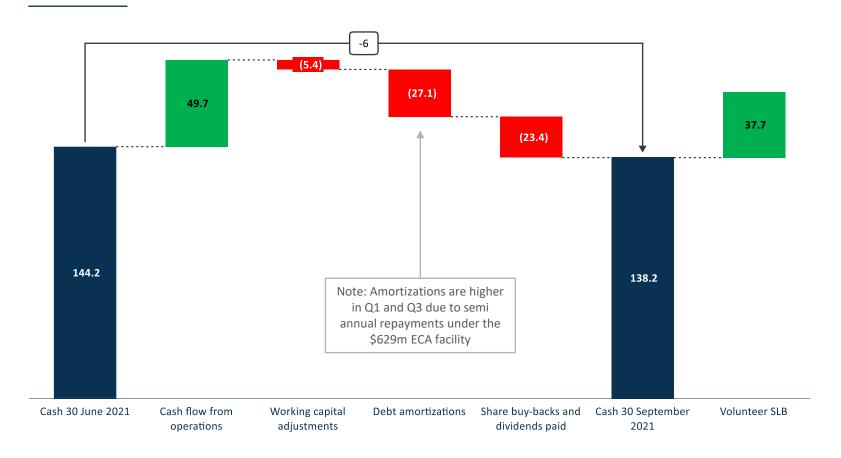
Covid cost.

hence YTD opex is below the guided level net of

2,521

# SOLID CASH POSITION WITH MORE TO COME





# FLEX VOLUNTEER SALE & CHARTER BACK FREES UP \$38M



Counterpart: First class Asian based lease-provider

Amount: \$160m, net of \$55m initial down payment

reflecting a market value of \$215m which is

supported by broker valuations.

Transaction to be booked as long-term debt

Tenor: 10 years

Balloon: Put/call options at maturity of \$80m

Bareboat rate: Fixed bareboat rate based on an annuity

profile resulting in an all-in fixed interest of

~4% p.a.

Covenants: No financial covenants

Net proceeds: \$37.7m

Closing: MOA & BBCP signed. Closing subject to

normal closing conditions and expected to

conclude by mid December.



# \$100M BALANCE SHEET OPTIMIZATION PROGRAM INITIATED



# **Targets:**

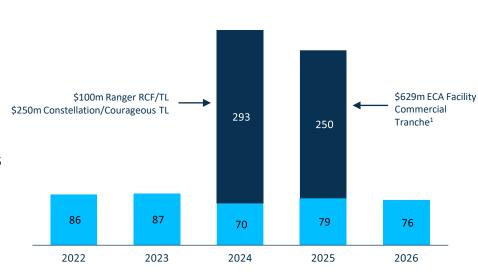
- ✓ Free up \$~100m
- ✓ Reduce cost of debt
- ✓ Maintain industry leading cash break even level

#### **Actions:**

- ✓ \$160m Flex Volunteer Sale & Charter Back
- Refinance and/or amend & extend existing facilities

### Timing:

Within 12 months

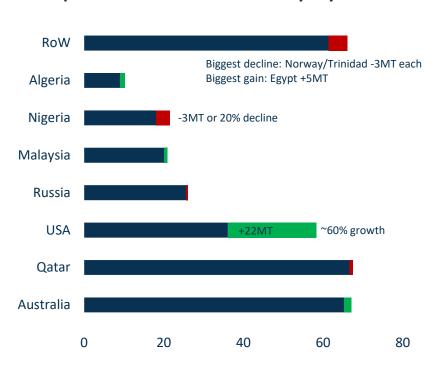


**Debt Profile** 

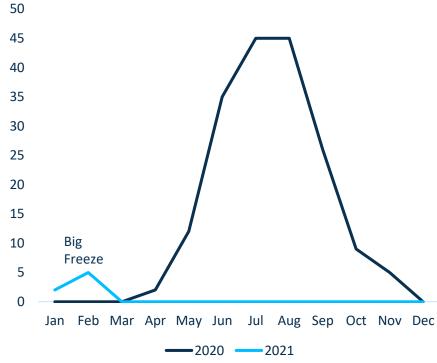
### LNG EXPORTS GROWING 7% DRIVEN BY STRONG US EXPORTS



#### LNG Exports increased 17MT Jan-Oct y-o-y



#### **Number of US monthly cargo cancellations**

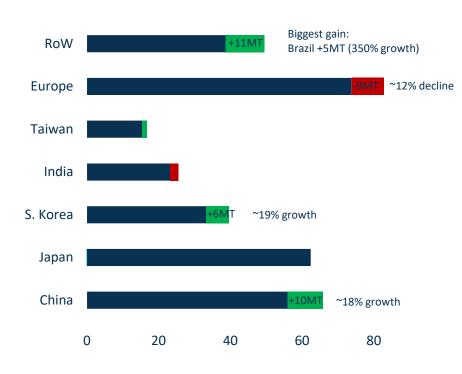


1) Source: Kpler and Platts

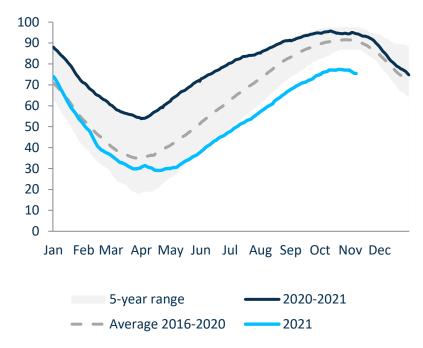
# IMPORT GROWTH DRIVEN BY CHINA, SOUTH KOREA AND BRAZIL



#### Significantly less LNG available for Europe



#### Resulting in low natural gas inventories in Europe



1) Source: Kpler and GIE AGSI+

# SPOT LNG TRADING AT A BIG PREMIUM TO OIL

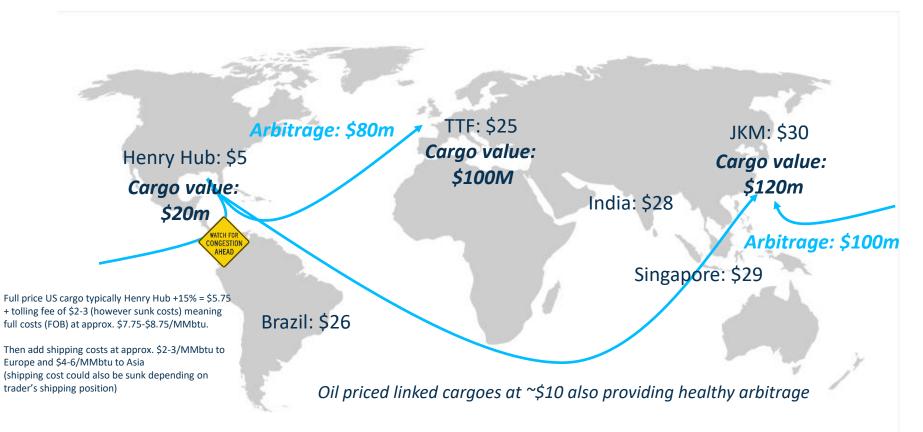






# PRICES AND ARBITRAGE PULLING CARGOES TO ASIA



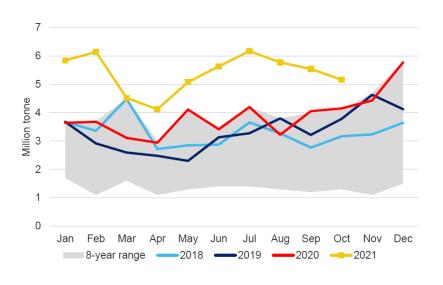


Source: Platts, CME, SSY

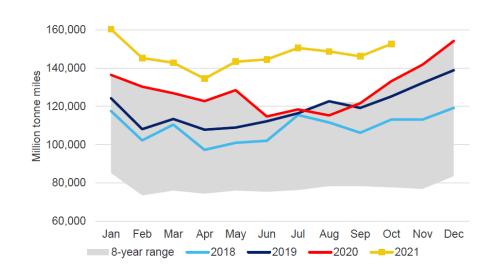
# ATLANTIC TO PACIFIC TRADE DRIVING TONNE-MILE ALL-TIME HIGH



#### Interbasin-trade<sup>1</sup> growing 48% to 54mt



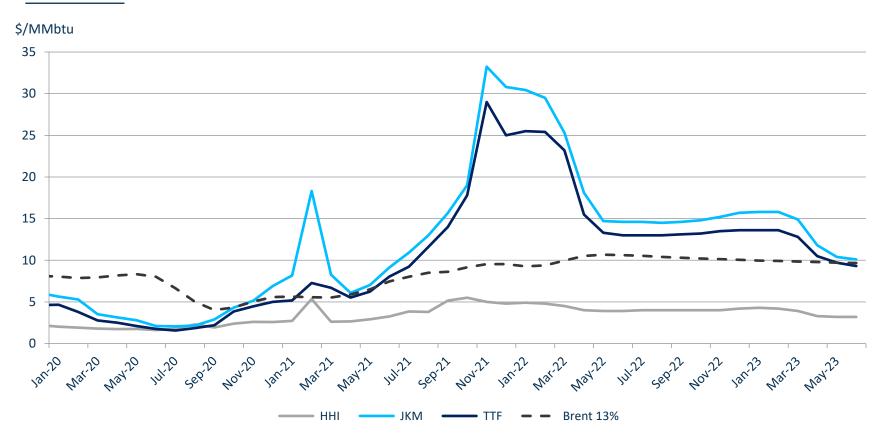
#### **Resulting in 18% tonne-mile growth**



<sup>1)</sup> Interbasin defined as trade between Atlantic and Pacific

# **TIGHT LNG PRICES UNTIL SUMMER 2023**





<sup>1)</sup> Source: Platts, EIA and ICE

# LACK OF SHIPS AND HIGH ARBITRAGE DRIVES UP SPOT RATES



BLNG3: \$278,213

BLNG3g: \$234,819

Freight indices: 160k cbm TFDE roundtrip basis on November 12,2021. MEGI/XDF premium ~\$60,000

\$282,613 BLNG2: BLNG2g: \$244,881 Spark 30s: \$241,500

2-Stroke TFDE ST

BLNG1: \$341,555 BLNG1g: \$291,060

Spark25s: \$291,500

Tonnage availability:

Next 14 days





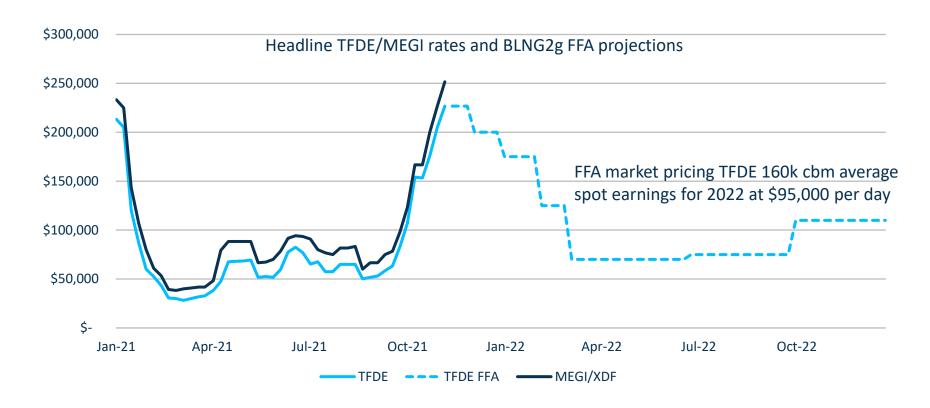


Source: Affinity, Fearnleys, Clarksons, Spark Commodities and Baltic Exchange

BLNGg is gas mode wile BLNG is fuel mode. Megi/XDF 174k cbm vs 160k cbm TFDE premium from Spark

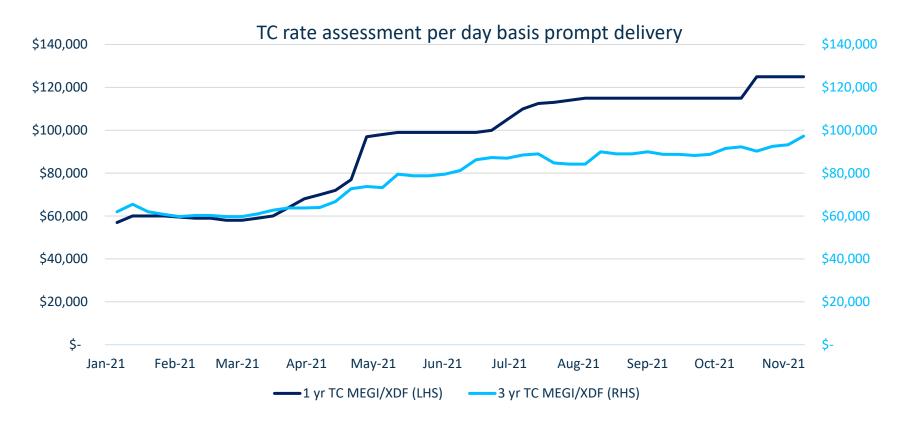
## **TIGHT MARKET PRICING IN HIGHER SPOT RATES IN 2022**





# AND IMPROVED SPOT MARKET HAS FIRMED UP TERM RATES





1) Source: Fearnleys for 1yr and Affinity for 3yr rates

## **SUMMARY**



Revenues of \$82m in line with guidance ~\$80m

Strong Q4 revenue guidance of ~\$110m

Attractive backlog while maintaining ~30% spot exposure

Dividend of \$0.75 per share providing attractive 14% yield

Positive outlook both shorter and longer term

Solid cash position of \$138m plus \$38m released from SLB





# **APPENDIX - FLEET LIST**



	VESSEL NAME	BUILT	YARD	CAPACITY	PROP.	BOR
1	FLEX ENDEAVOUR	2018	DSME	173,400m3	MEGI + PRS	0,075%
2	FLEX ENTERPRISE	2018	DSME	173,400m3	MEGI + PRS	0,075%
3	FLEX RANGER	2018	SHI	174,000m3	MEGI	0,085%
4	FLEX RAINBOW	2018	SHI	174,000m3	MEGI	0,085%
5	FLEX CONSTELLATION	2019	DSME	173,400m3	MEGI + PRS	0,075%
6	FLEX COURAGEOUS	2019	DSME	173,400m3	MEGI + PRS	0,075%
7	FLEX AURORA	2020	нні	174,000m3	X-DF	0,085%
8	FLEX AMBER	2020	нні	174,000m3	X-DF	0,085%
9	FLEX ARTEMIS	2020	DSME	173,400m3	MEGI + FRS	0,035%
10	FLEX RESOLUTE	2020	DSME	173,400m3	MEGI + FRS	0,035%
11	FLEX FREEDOM	2021	DSME	173,400m3	MEGI + FRS	0,035%
12	FLEX VOLUNTEER	2021	ННІ	174,000m3	X-DF	0,085%
13	FLEX VIGILANT	2021	ННІ	174,000m3	X-DF	0,085%
	AVERAGE FLEET AGE	2 YEARS				

PRS - Partial Reliquefaction System

FRS - Full Reliquefaction System



#### **Contact Details**



Flex LNG Management AS

Bryggegata 3 0250 Oslo Norway



+47 23 11 40 00



www.flexlng.com

#### **Investor Relations**



www.flexIng.com/investor-home

### **Stock Exchange**







Ticker: FLNG