

PRFOODS

AS PRFoods

Consolidated Unaudited Interim Report

4nd quarter and 12 months of 2020/2021
(translation from the Estonian original)

2020/2021

4ND QUARTER & 12 MONTHS

PRFOODS

Business name	AS PRFoods
Commercial registry code	11560713
Address	Pärnu mnt 141, Tallinn, Estonia
Phone	+372 452 1470
Website	prfoods.ee
Main activities	Production and sale of fish products Fish farming
Reporting period	1 July 2020 – 30 June 2021

TABLE OF CONTENTS

CORPORATE PROFILE	4
MANAGEMENT REPORT.....	7
OVERVIEW OF ECONOMIC ACTIVITIES	7
MANAGEMENT AND SUPERVISORY BOARDS.....	19
SHARE AND SHAREHOLDERS	20
BOND AND BONDHOLDERS.....	23
CONDENSED INTERIM ACCOUNTING REPORT	26
CONSOLIDATED STATEMENT OF FINANCIAL POSITION.....	26
CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME.....	27
CONSOLIDATED CASH FLOW STATEMENT.....	28
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY.....	29
NOTES TO THE INTERIM REPORT	30
NOTE 1. SUMMARY OF MATERIAL ACCOUNTING POLICIES	30
NOTE 2. CASH AND CASH EQUIVALENTS.....	30
NOTE 3. RECEIVABLES AND PREPAYMENTS	31
NOTE 4. INVENTORIES	31
NOTE 5. BIOLOGICAL ASSETS	31
NOTE 6. TANGIBLE ASSETS	32
NOTE 7. INTANGIBLE ASSETS.....	33
NOTE 8. LEASES.....	33
NOTE 9. INTEREST-BEARING LIABILITIES.....	34
NOTE 10. PAYABLES AND PREPAYMENTS	34
NOTE 11. EQUITY	35
NOTE 12. SEGMENT REPORTING	36
NOTE 13. COST OF GOODS SOLD	37
NOTE 14. RELATED PARTY TRANSACTIONS	37
NOTE 15. ASSOCIATE COMPANIES	38
NOTE 16. CONTINGENT LIABILITIES.....	38
MANAGEMENT BOARD'S CONFIRMATION TO THE INTERIM REPORT.....	39

CORPORATE PROFILE

AS PRFoods (hereinafter the "Group") is a company engaged in fish farming, processing and sales, and its shares are listed on the main list of NASDAQ Tallinn Stock Exchange since 5 May 2010 and its bonds are listed since 6 April 2020.

AS PRFoods' key market is Finland, where we are amongst the four largest fish production companies. Since the acquisition of John Ross Jr. and Coln Valley Smokery in the summer of 2017, the Group has sales experience to 37 countries in Europe, North and South America, and Asia.

Main activities of the Group are fish farming and manufacturing of fish products. The main products are salmon and rainbow trout products. Approximately 2/3 of the raw fish used in the Group's rainbow trout production comes from the Group's fish farms in Swedish lakes, Turku Archipelago area in Finland and from coastal waters of Saaremaa in Estonia, assuring the highest quality and reliable deliveries. The rest of raw fish is purchased mainly from Norway and Denmark. Fish products are manufactured in four modern factories in Renko and Kokkola (Finland), in Saaremaa (Estonia), and in Aberdeen (Great Britain).

Products of the Group are sold as leading brands in their respective operating market and the primary focus is on higher value-added premium products, increasing thereby the profitability of the company.

Heimon Kala is a brand with a long history, originated in Finland and being one of the most beloved fish producers there. In Estonia, Heimon Kala products have been sold since the end of 2018. We process mostly rainbow trout and salmon in our factories, in smaller quantities also whitefish, perch, pikeperch, vendace, Atlantic and Baltic herrings. We always keep the fish in a place of honour – both when farming and processing it – that is why we raise most of our red fish ourselves and smoke it with alder chips in the traditional way. As our product range is quite wide, a favourite product can be found for the whole family – lightly salted trout slices that have won the title of the Best Fish Product in Estonia, children's favourite trout cutlets or trout roe for a more festive occasion.

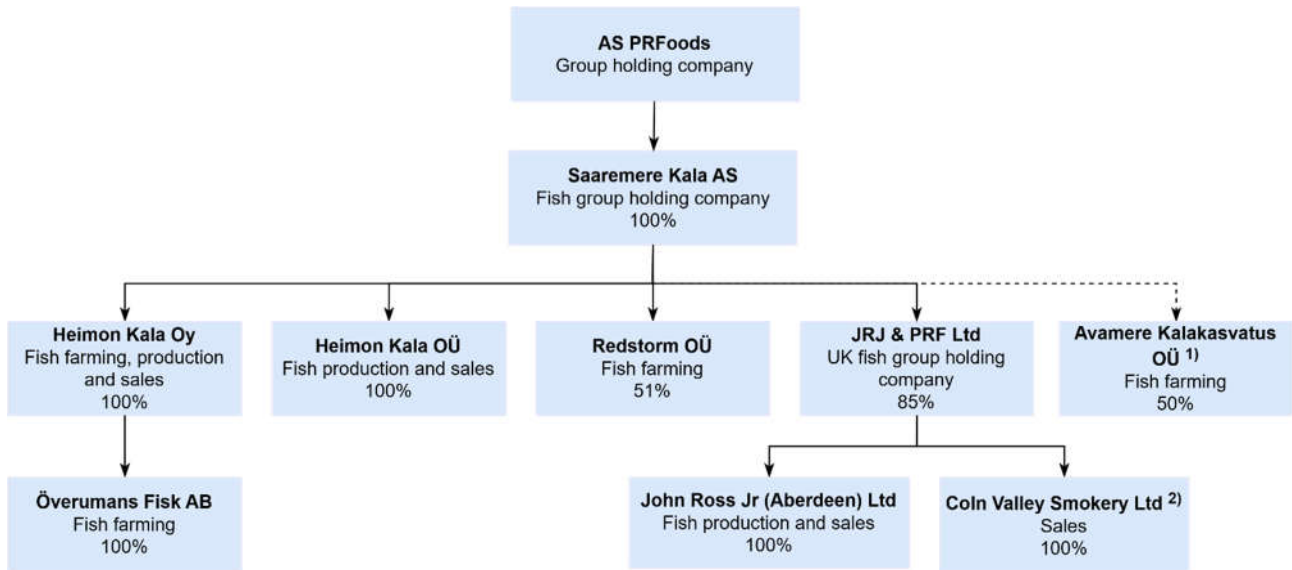
The Group is actively involved in developing new products for expanding also to new export markets. As introducing the Group's own brands is in its early stage in Scandinavia and elsewhere in the world, the management expects the Group's growth period is yet ahead.

THE GEOGRAPHY OF PRODUCTION AND SALES

Fish farming	Finland Sweden Estonia
Purchase of raw fish	Finland Sweden Norway Denmark
Production	Estonia Finland Great Britain
Sales	Finland Great Britain Estonia



GROUP STRUCTURE AS AT 30.06.2021



1) The Group does not consolidate Avamere Kalakasvatus OÜ as it holds neither dominant nor significant control over the company

2) 64% of Coln Valley Smokery Ltd shares owned by JRJ & PRF Ltd and 36% by John Ross Jr (Aberdeen) Ltd

In addition, AS PRFoods holds a 20%-share of AS Toidu- ja Fermentatsioonitehnoloogia Arenduskeskus (Competence Center of Food and Fermentation Technology).

The most significant trademarks of the Group are “PRFoods”, “Heimon Kala” and “John Ross Aberdeen”.



MANAGEMENT REPORT

MANAGEMENT REPORT

OVERVIEW OF ECONOMIC ACTIVITIES

MANAGEMENT COMMENTARY

The most difficult year in the history of the group is over. We were attacked from three fronts: from one side, corona crises, caused a situation of drastic drop in prices and demand for fish products, causing drop in gross margin and sales. Secondly, we entered the crisis with very high leverage due to recent acquisitions and were forced by banks to reduce aggressively our loan portfolio. Third, our now-ex management in Finnish unit did not want and could not react to market changes, whereby we accumulated problems there with long-term effect. Dealing with all three criseses simulteanously increased significantly our loss, as we were forced to take decisions, that would have not happened under normal circumstances.

As a result of all this group's sales decreased by 25% to 58,7 million euros (78,7 million euros yoy).

As end result we had our first historical EBITDA loss of -1,24 million euros (2,75 million euros yoy) and net loss of -5,1 million euros (-1,9 million euros yoy).

Q4 EBITDA was largely impacted by the fact that raw material prices suddenly increased due to loosening of coroan restrictions, while our Finnish market product end prices were fixed in winter, when raw material prices were significantly lower. This caused a situation in last quarter, where we sold some of our products below COGS. In order to end such practice , we had to terminate our local CEO and notified clients of termination of such contracts.

If to find anything positiive, then group's cash flow from operations was positiive by 2 million euros and total cashflow over the period improved by 0.51 million euros. We also reduced our net debt and reduced significantly short term liabilities of the company. Also our fish farming unit posted a better result and was the backbone of our Scandinavian operations. Our biggest problem is that Estonian government is delaying decision to allow sea farming in Estonia, due to which we could not earn significant additional income from last period.

Our Scottish division was very brave, and even though their sales and net profit decreased by 30%, John Ross Jr still managed to post 1,4 million euros EBITDA. I would also like to thank our Estonian unit, that despite the disappreance of HoReCa, managed to grow each month sales in retail significantly.

The number of employees decreased by ca 10% on annual basis, but obviously the cost base of Finnish unit did not respond to decrease in sales and margins. In summary, we can say that root cause of our problems is Finnish business division.

PRFoodsi action plan to overcome the crisis is:

1. Decrease overall debt level through positiive EBITDA and strengthening of equity base.
2. Completely restructure Finnish division, either through disposal or closure of loss-making business units. Eliminate totally all low margin products form Finnish sales.
3. Increase retail sales in UK, EU markets, including home market Estonia.
4. Group's strategic focus is on fish farming, as divisjon that has been profitable every year. Target is to reach by 2023 fish farming völvme of 10,000 tons, giving additional 45-50 million euros in sales.

Group's financial position is not easy. At the same time, we must remember that 11 million euros bonds have been issued solely for refinancing of John Ross Jr. Acquisition and John Ross Jr results have not been impacted so severely, their operational cash flow is very strong and they pay regularly dividends to parent company, therefore we find their leverage to be acceptable. Fish farming requires long term capital for fish feed and this is under works.

Last year we were forced to reduce significantly working capital financing through banks, which put strain on company's finances. We have reduced significantly working capital needs in operations, also through lower inventory. Most important is to restore profitability in the environment of lower sales and restructure loss-making business units.

Having cut our teeth now for second year in corona crisis, we know that it is not sustainable to rely on outside help and all tough decisions need to be taken sooner than later. For our advantage the fish market has started much stronger this year and is more predictable and demand for our products is growing. The only objective of new financial year is profit and everything that blocks our road to profitability must be eliminated.



Sincerely,

Indrek Kasela



UNAUDITED FINANCIAL RESULTS OF AS PRFOODS, THE 4ND QUARTER OF THE FINANCIAL YEAR 2020/2021 COMPARED TO THE 4ND QUARTER OF FINANCIAL YEAR 2019/2020

- Unaudited consolidated revenue 14.74 million euros (4Q 2019/2020: 15.10 million euros), a decrease by 2.4%
- Gross margin 2.04% (4Q 2019/2020: 4.44%)
- Positive impact from revaluation of fair value of biological assets 0.44 million euros (4Q 2019/2020: positive impact 0.24 million euros).
- Negative impact from one-offs on the result of the third quarter of the financial year 0.12 million euros (4Q 2019/2020: negative impact 0.24 million euros)
- EBITDA from operations -1.04 million euros (4Q 2019/2020: -0.13 million euros)
- EBITDA -0.71 million euros (4Q 2019/2020: -0.08 million euros), without one-offs EBITDA -0.59 million euros (4Q 2019/2020: -0.16 million euros)
- Operating loss 1.37 million euros (4Q 2019/2020: operating loss 0.96 million euros), without one-offs operating loss 1.25 million euros (4Q 2019/2020: operating loss 0.72 million euros)
- Net loss 1.71 million euros (4Q 2019/2020: net loss 1.26 million euros), without one-offs net loss 1.59 million euros (4Q 2019/2020: net loss 1.02 million euros)

SUMMARY OF FINANCIAL RESULTS: 4ND QUARTER OF 2020/2021 COMPARED TO 4ND QUARTER OF 2019/2020

mln EUR	4Q 2020/2021	4Q 2019/2020	Change, mln EUR	Change, %	Impact
Sales	14.74	15.10	-0.36	-2.4%	▼
Gross profit	0.30	0.67	-0.36	-54.5%	▼
EBITDA from operations*	-1.04	-0.13	-0.91	693.1%	▼
Revaluation of bioassets	0.44	0.24	0.20	84.3%	▲
One-off expenses	-0.12	-0.24	0.12	-51.5%	▲
EBITDA	-0.71	-0.08	-0.63	802.5%	▼
Depreciation and amortisation	-0.66	-0.84	0.17	-20.8%	▲
Operating profit (loss)	-1.37	-0.96	-0.41	42.5%	▼
Financial income/expense	-0.22	-0.29	0.06	-21.8%	▲
Net profit (loss)	-1.71	-1.26	-0.44	35.0%	▼

* before one-offs and fair value adjustment of bioassets



UNAUDITED FINANCIAL RESULTS OF AS PRFOODS, THE 12 MONTHS OF THE FINANCIAL YEAR 2020/2021 COMPARED TO 12 MONTHS OF FINANCIAL YEAR 2019/2020

- Unaudited consolidated revenue 58.69 million euros (12m 2019/2020: 78.29 million euros), a decrease by 25.0%
- Gross margin 8.49% (12m 2019/2020: 12.21%)
- Positive impact from revaluation of fair value of biological assets 0.31 million euros (12m 2019/2020: negative impact 0.29 million euros).
- Negative impact of one-offs on the result by 0.32 million euros (12m 2019/2020: negative impact 0.63 million euros)
- EBITDA from operations -0.23 million euros (12m 2019/2020: 2.75 million euros)
- EBITDA -1.24 million euros (12m 2019/2020: 1.88 million euros), without one-offs EBITDA -0.92 million euros (12m 2019/2020: 2.51 million euros)
- Operating loss 3.87 million euros (12m 2019/2020: operating profit 0.70 million euros), without one-offs operating loss 3.55 million euros (12m 2019/2020: operating profit 0.07 million euros)
- Net loss 5.12 million euros (12m 2019/2020: net loss 1.90 million euros), without one-offs net loss 4.80 million euros (12m 2019/2020: net loss 1.27 million euros)

SUMMARY OF FINANCIAL RESULTS: 12 MONTHS OF 2020/2021 COMPARED TO 12 MONTHS OF 2019/2020

mln EUR	12m 2020/2021	12m 2019/2020	Change, mln EUR	Change, %	Impact
Sales	58.69	78.29	-19.60	-25.0%	▼
Gross profit	4.98	9.56	-4.59	-48.0%	▼
EBITDA from operations*	-1.23	2.75	-3.99	-144.8%	▼
Revaluation of bioassets	0.31	-0.29	0.60	-207.0%	▲
One-off expenses	-0.32	-0.63	0.31	-49.2%	▲
EBITDA	-1.24	1.88	-3.13	-166.0%	▼
Depreciation and amortisation	-2.63	-2.53	-0.10	3.9%	▼
Operating profit (loss)	-3.87	-0.70	-3.17	454.1%	▼
Financial income/expense	-1.03	-1.06	0.03	-2.9%	▲
Net profit (loss)	-5.12	-1.90	-3.23	170.2%	▼

* before one-offs and fair value adjustment of bioassets



KEY RATIOS – INCOME STATEMENT

mIn EUR unless indicated otherwise	2Q 2021	1Q 2021	4Q 2020	3Q 2020	2Q 2020	1Q 2020	4Q 2019	3Q 2019	2Q 2019
Sales	14.7	14.2	17.0	12.7	15.1	18.5	25.4	19.3	21.5
Gross profit	0.3	0.9	2.5	1.2	0.7	2.0	4.3	2.6	2.1
EBITDA from operations	-1.0	-0.5	0.6	-0.3	-0.4	0.0	2.1	0.7	0.3
EBITDA	-0.7	-0.7	0.7	-0.5	-0.4	-0.9	1.4	1.5	0.3
EBIT	-1.4	-1.4	0.0	-1.1	-1.0	-1.4	0.7	1.0	-0.3
EBT	-1.6	-1.8	-0.1	-1.4	-1.2	-1.8	0.6	0.8	-0.4
Net profit (loss)	-1.7	-1.8	-0.2	-1.4	-1.3	-1.7	0.5	0.6	-0.6
Gross margin	2.1%	6.6%	14.9%	9.4%	4.6%	10.8%	17.0%	13.4%	9.8%
Operational EBITDA margin	-7.0%	-3.5%	3.4%	-2.6%	-2.6%	0.1%	8.4%	3.8%	1.4%
EBITDA margin	-4.8%	-5.3%	4.1%	-3.8%	-2.6%	-4.6%	5.3%	7.6%	1.4%
EBIT margin	-9.3%	-9.9%	0.2%	-8.8%	-6.4%	-7.8%	2.9%	5.0%	-1.2%
EBT margin	-10.8%	-12.5%	-0.6%	-11.3%	-8.1%	-9.8%	2.2%	3.9%	-2.0%
Net margin	-11.6%	-12.5%	-1.2%	-11.3%	-8.4%	-9.2%	2.0%	2.9%	-3.0%
Operating expense ratio	15.4%	15.6%	15.6%	18.2%	13.9%	14.3%	12.5%	13.4%	11.7%

EBITDA from operations = Profit (Loss) before one-offs and fair value adjustment of bioassets

EBITDA = Profit (Loss) before interest, tax, depreciation and amortisation

EBIT = Operating profit (loss)

EBT = Profit (Loss) before tax

Gross margin = Gross profit / Net sales

Operational EBITDA margin = EBITDA from operations / Net sales

EBITDA margin = EBITDA / Net sales

EBIT margin = EBIT / Net sales

EBT margin = EBT / Net sales

Net margin = Net earnings / Net sales

Operating expense ratio = Operating expenses / Net sales

KEY RATIOS – BALANCE SHEET

mIn EUR unless indicated otherwise	30.06. 2021	31.03. 2021	31.12. 2020	30.09. 2020	30.06. 2020	31.03. 2020	31.12. 2019	30.09. 2019	30.06. 2019
Net debt	20.9	21.4	21.9	21.5	20.7	17.0	17.8	19.9	20.5
Equity	15.8	17.6	18.6	18.5	19.8	21.6	23.3	22.8	21.9
Working capital	-2.9	-5.0	-3.9	-4.4	-4.0	-2.5	-3.5	-3.0	-3.1
Assets	55.3	54.5	57.5	57.4	57.1	56.9	60.5	62.4	62.5
Liquidity ratio	0.9x	0.8x	0.8x	0.8x	0.8x	0.9x	0.9x	0.9x	0.9x
Equity ratio	28.6%	32.4%	32.4%	32.3%	34.7%	37.9%	38.5%	36.5%	35.0%
Gearing ratio	56.9%	54.9%	54.0%	53.7%	51.1%	44.0%	43.3%	46.6%	48.3%
Debt to total assets	0.7x	0.7x	0.7x	0.7x	0.7x	0.6x	0.6x	0.6x	0.7x
Net debt to operating EBITDA	-16.9x	-55.3x	160.0x	12.8x	7.5x	5.3x	5.3x	5.4x	5.1x
ROE	-28.7%	-23.8%	-21.9%	-7.0%	-9.1%	-5.7%	-3.2%	-4.5%	-6.5%
ROA	-9.1%	-8.4%	-7.8%	-2.4%	-3.2%	-2.1%	-1.2%	-1.6%	-2.3%

Net debt = Short- and long-term loans and borrowings – Cash

Working capital = Current assets – Current liabilities

Liquidity ratio = Current assets / Current liabilities

Equity ratio = Equity / Total assets

Gearing ratio = Net debt / (Equity + Net debt)

Debt to total assets = Debt / Total assets

Net debt to operating EBITDA. = Net debt / EBITDA from operations for the trailing 12 months

ROE = Net earnings for the trailing 12 months / Average equity

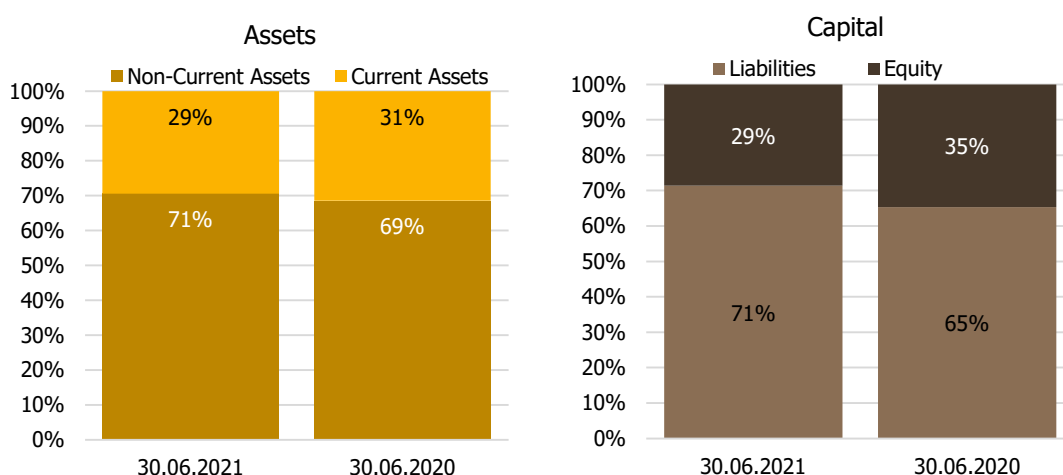
ROA = Net earnings for the trailing 12 months / Average assets

BALANCE SHEET

As at 30.06.2021 consolidated total assets of PRFoods stood at 55.3 million euros. The year before i.e. as at 30.06.2020 the balance sheet totalled 57.1 million euros.

The Group's current assets stood at 16.3 million euros as at 30.06.2021 (30.06.2020: 18.0 million euros). Non-current assets totalled 39.0 million euros (30.06.2020: 39.1 million euros).

Current liabilities totalled 19.1 million euros as at 30.06.2021 (30.06.2020: 22.0 million euros). Non-current liabilities totalled 20.3 million euros (30.06.2020: 15.4 million euros). Equity of PRFoods was 15.8 million euros (30.06.2020: 19.8 million euros).

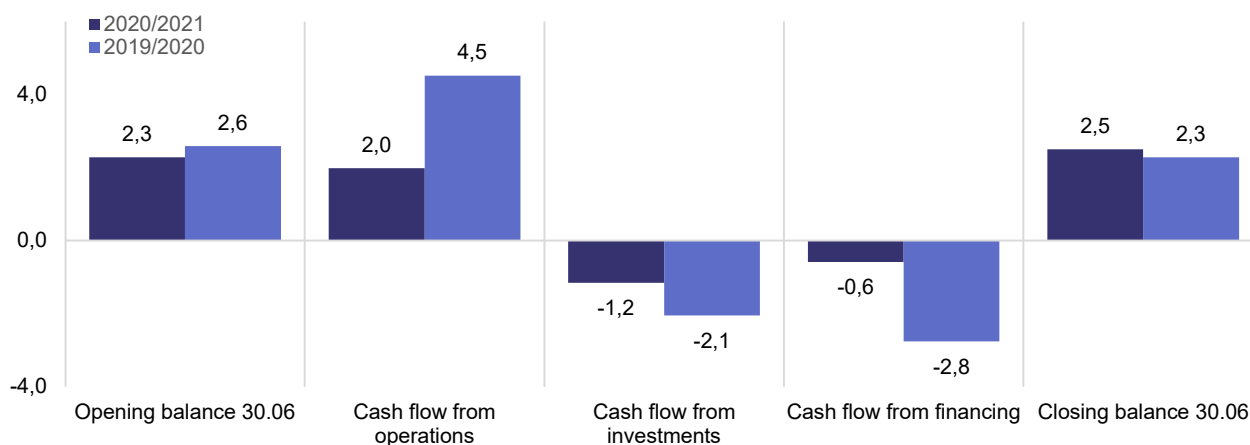


CASH FLOWS

PRFoods' cash and cash equivalents totalled 2.28 million euros at the beginning of the financial year of 2020/2021 and 2.50 million euros at the end of the accounting period, the period's cash flow amounted to -0.31 million euros. Cash flow during the same period last financial year was 0.44 million euros.

Cash flow from operations was 1.98 million euros and 4.51 million euros a year ago. Cash flow from investment activities was -1.16 million euros and -2.05 million euros a year ago. Cash flow from financing activities totalled -0.59 million euros compared to -2.77 million euros during the same period in the previous financial year.

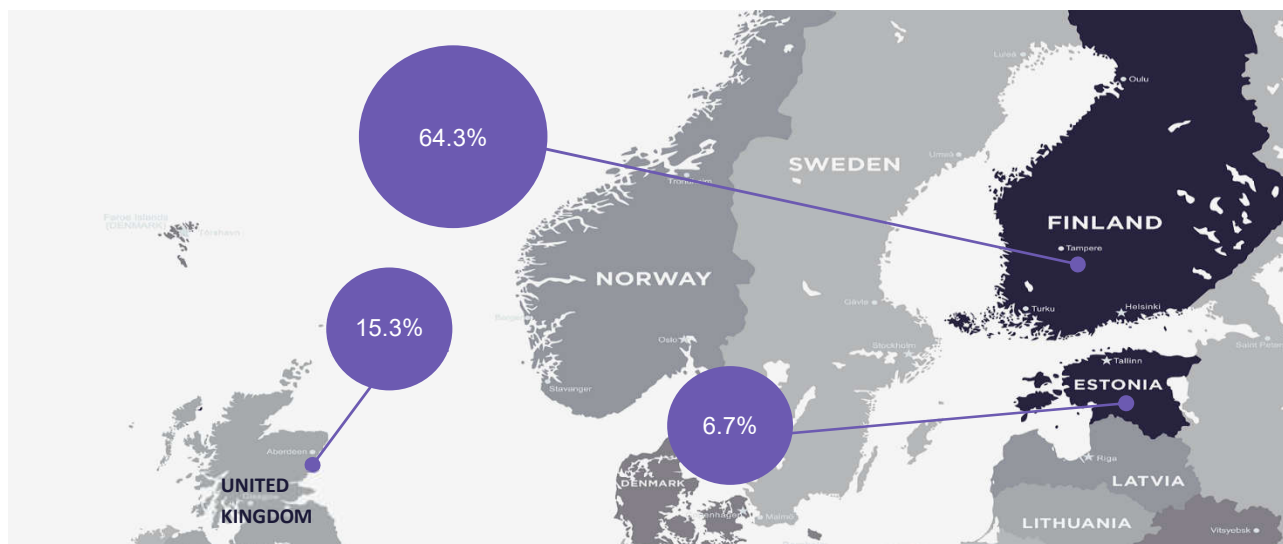
CHANGE IN CASH FLOWS 12 MONTHS OF 2020/2021 VS 12 MONTHS OF 2019/2020



REVENUE

The main products of the Group are salmon and rainbow trout goods. The Group is mainly known as a seller of fresh fish and fish products in Finland, a seller of smoked fish products in the UK and a seller of raw fish in Estonia as well as the biggest supplier of caviar to Estonian stores.

The Group's revenue during the twelve months of the financial year 2020/2021 was 58.7 million euros, down by 19.6 million euros compared to the same period of the previous financial year, when the sales amounted to 78.3 million euros.



GEOGRAPHIC SEGMENTS

mln EUR	12m 20/21	Share, %	12m 19/20	Share, %	Change, mln EUR	Change, %	Imp.
Finland	37.7	64.3%	50.9	65.0%	-13.1	-25.8%	▼
United Kingdom	9.0	15.3%	10.2	13.1%	-1.3	-12.4%	▼
Estonia	3.9	6.7%	7.0	9.0%	-3.1	-44.4%	▼
Other	8.1	13.7%	10.2	12.9%	-2.1	-20.3%	▼
Total	58.7	100.0%	78.3	100.0%	-19.6	-25.0%	▼

Finland with sales revenue of 37.7 million euros and 64.3% of total sales is the largest market of the Group. Revenue of the second largest market. UK. amounted to 9.0 million euros. i.e.. 15.3% of total sales. Revenue of the Estonian market totalled 3.9 million euros. i.e.. 6.7% of the total. Revenue declined in all markets compared to the same period last financial year – Finland by 25.8%. UK by 12.4% and Estonia by 44.4%.

PRODUCT SEGMENTS

mln EUR	12m 20/21	Share, %	12m 19/20	Share, %	Change, mln EUR	Change, %	Imp.
Hot & cold smoked fish	27.2	46.3%	30.1	38.4%	-2.9	-9.7%	▼
Fresh fish and fillets	21.6	36.9%	35.7	45.6%	-14.1	-39.4%	▼
Other fish products	9.9	16.8%	12.4	15.9%	-2.6	-20.7%	▼
Other	0.0	0.0%	0.1	0.1%	0.0	-56.5%	▼
Total	58.7	100.0%	78.3	100.0%	-19.6	-25.0%	▼

The largest product group of the first twelve months of the financial year was hot and cold smoked fish product group. the sales of which amounted to 27.2 million euros and accounted for 46.3% of total sales. The sales of fresh fish and fillets product group of 21.6 million euros accounted for 36.9% of the total. Compared to the same period in the previous financial year the sales of all product segments declined: smoked products by 9.7% and fresh fish and fillets by 39.4%. The sales of other fish products amounted to 9.9 million euros and accounted for 16.8% of the total and declined by 20.7% compared to the same period a year ago.

CLIENT SEGMENTS

mln EUR	12m 20/21	Share. %	12m 19/20	Share. %	Change. mln EUR	Change. %	Imp.
Retail chains	32.5	55.3%	33.4	42.7%	-1.0	-2.9%	▼
Wholesale	12.6	21.5%	25.7	32.8%	-13.1	-50.9%	▼
HoReCa	10.6	18.1%	16.7	21.4%	-6.1	-36.4%	▼
Other	3.0	5.1%	2.4	3.1%	0.6	22.7%	▲
Total	58.7	100.0%	78.3	100.0%	-19.6	-25.0%	▼

The largest client group is the retail chains' group, sales of which amounted to 32.5 million euros and accounted for 55.3% of the total sales during the period. Sales to wholesale amounting to 12.6 million euros and sales to HoReCa amounting to 10.6 million euros account for 21.5% and 18.1%, respectively, of the total sales. Compared to the same period in the previous financial year, the sales decreased in wholesale and HoReCa by 50.90% and 36.4%, respectively. Revenue in retail sector increased by 2.9%.

COSTS

	12m 20/21	12m 19/20	Change	Impact	12m 20/21	12m 19/20	Change	Impact
	mln EUR	mln EUR	mln EUR		as % of sales	as % of sales	%-point	
Sales	58.69	78.29	-19.60	▼	100.00%	100.00%		
Cost of goods sold	-53.72	-68.73	15.01	▲	91.52%	87.78%	3.74%	▼
materials in production & cost of goods purchased for resale	-40.29	-54.65	14.36	▲	68.65%	69.80%	-1.15%	▲
labour costs	-6.13	-6.74	0.61	▲	10.44%	8.60%	1.84%	▼
depreciation	-2.17	-2.09	-0.08	▼	3.70%	2.67%	1.03%	▼
other cost of goods sold	-5.13	-5.25	0.12	▲	8.73%	6.71%	2.02%	▼
Operating expenses	-9.47	-10.51	1.04	▲	16.13%	13.42%	2.71%	▼
labour costs	-3.14	-3.85	0.71	▲	5.35%	4.92%	0.43%	▼
transport & logistics services	-3.22	-3.22	0.00	▲	5.49%	4.11%	1.38%	▼
depreciation	-0.46	-0.45	-0.01	▼	0.78%	0.57%	0.21%	▼
advertising, marketing and product development	-0.33	-0.51	0.18	▲	0.56%	0.66%	-0.10%	▲
other operating expenses	-2.32	-2.48	0.16	▲	3.95%	3.16%	0.79%	▼
Other income/expenses	0.31	0.52	-0.21	▼	0.53%	0.66%	-0.13%	▼
incl. one-offs	-0.32	-0.63	0.31	▲	-0.55%	-0.80%	0.25%	▲
Financial income / expense	-1.03	-1.06	0.03	▲	-1.76%	-1.36%	-0.40%	▼

COST OF GOODS SOLD (COGS)

COGS sold was 53.7 million euros and it accounted for 91.52% of the total sales of the twelfth months of the 2020/2021 financial year (12m 2019/2020: 68.7 million euros, 87.8% of sales).

Purchase cost of raw fish continues to account for the majority (ca 80%) of the largest COGS item "materials in production and cost of goods purchase for resale" that amounted to 40.3 million euros (12m 2019/2020: 54.7 million euros). Remaining costs are mainly attributable to packaging materials and fish feed.

Labour cost of personnel employed in production and fish farms totalled 6.13 million euros and formed 10.4% of total sales (12m 2019/2020: 6.7 million euros, 8.6% of sales).

Other cost of goods sold amounted to 5.1 million euros and formed 8.7% of total sales (12m 2019/2020: 5.3 million euros, 6.7% of sales). The cost item includes costs on heating, electricity, rent and utilities, and costs incurred in relation to fish farming and auxiliary activities in production.

OPERATING EXPENSES

Operating expenses amounted to 9.5 million euros and accounted for 16.1% of the total sales (12m 2019/2020: 10.5 million euros. 13.4% of sales).

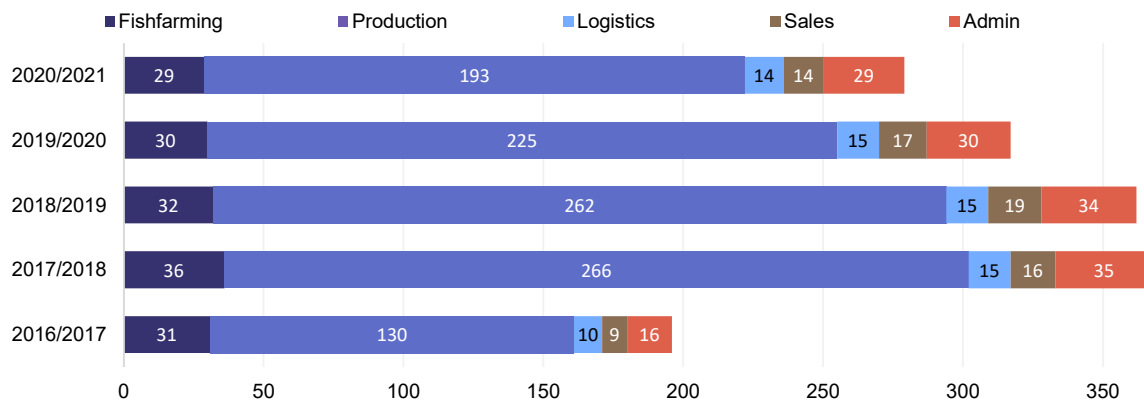
The majority of operating costs are costs on transport & logistics services 3.2 million euros (12m 2019/2020: 3.2 million euros) and on labour 3.1 million euros (12m 2019/2020: 3.9 million euros). The labour costs accounted for 5.4% (12m 2019/2020: 4.9%), and costs on transport & logistics accounted for 5.5% of the total (12m 2019/2020: 4.1%).

PERSONNEL

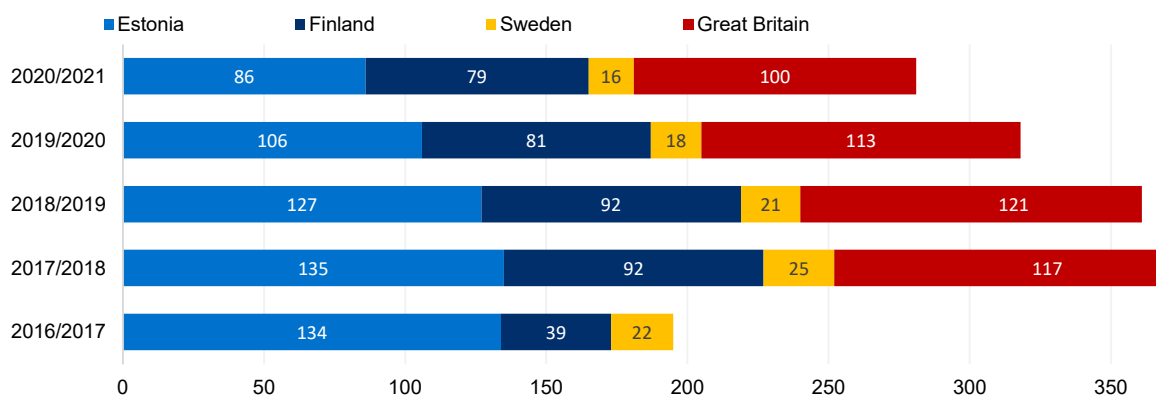
The average number of employees in PRFoods in the 4th quarter of the financial year 2020/2021 was 272. The Group's labour costs totalled 2.2 million euros in the 4th quarter of 2020/2021.

	2Q 2021	1Q 2021	4Q 2020	3Q 2020	2Q 2020	1Q 2020	4Q 2019	3Q 2019	2Q 2019
Average number of employees	272	277	287	282	279	305	348	340	351
Finland	77	78	80	76	71	74	991	86	88
Estonia	83	86	89	91	96	101	114	118	121
UK	97	98	102	98	95	111	125	119	124
Sweden	15	15	16	17	17	19	18	17	17
Payroll expense. th EUR	2.209	2.089	2.727	2.241	2.168	2.559	3.161	2.683	2.584
Monthly average payroll expense per employee. th EUR	2.71	2.51	3.11	2.65	2.59	2.80	3.03	2.63	2.45

Employees per area of activity



Employees per country



FISH FARMING

The competitive advantage of the Group is its vertical integration – fish farming, production and sales. About two thirds of the raw trout used in the Group’s production is harvested from the Group’s own fish farms in the lakes in Sweden, in the archipelago in Turku area in Finland and in coastal area of Saaremaa, Estonia, ensuring that customers receive fast and high-quality deliveries.

Vertical integration enables the Group to reduce costs in certain phases of fish farming and to also enhance control foremost over fish processing and marketing. In the fish business, as fish are livestock, the quality assurance in the technological process has keenly to be maintained throughout the entire product lifecycle. In addition to improved cost control, the vertical integration enables to reduce risks in fish farming, for instance due to poor quality of feed or base materials, and to secure the volume required for processing as well as price stability of raw material.



PRICE OF FISH

The fish industry is extremely dependent on availability and the price of raw fish. Large producers make their production plans for three years in advance as it is difficult and expensive in shorter perspective to adapt a fish farm’s production cycle to market needs. Therefore, the world market fish supply is relatively rigid in the short-term, while demand is somewhat shifting depending on the season. This imbalance in fish supply and demand results in constantly fluctuating price of raw fish. Moreover, the far-reaching change in supply chains related to the spread of the virus has increased the amplitude and unpredictability of prices. The Group counters the impact of external environment and volatility of fish price through the changes of the Group’s production and sales strategy.

MARKET PRICE OF FISH

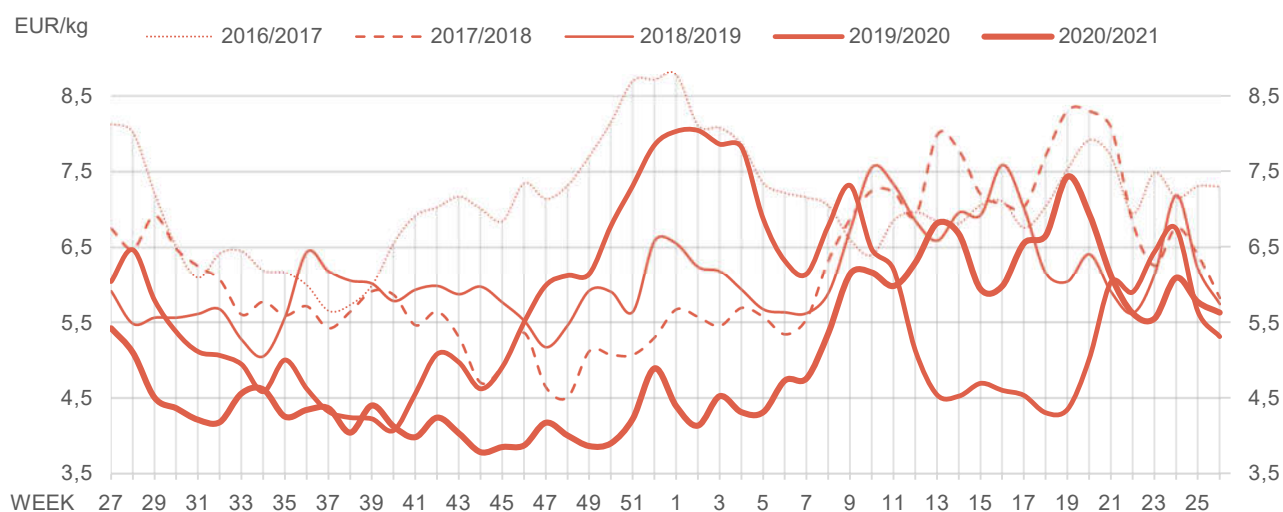
EUR/kg	30.06.2021	30.06.2020	30.06.21 vs 30.06.20	30.06.2019	30.06.21 vs 30.06.19	30.06.2018	30.06.21 vs 30.06.18
Salmon	5.63	5.31	6.0%	5.74	-1.9%	5.82	-3.3%
Rainbow trout	5.52	4.36	26.6%	5.76	-4.2%	6.47	-14.7%

As at the end of the reporting period the price of salmon has increased by 6.0% and the price of rainbow trout has increased by 26.6% compared to the prices a year ago. Over the two-year period, the price of salmon has decreased by 1.9% and the trout by 4.2%. The price of salmon has decreased by 3.3% and of rainbow trout by 14.7% compared to the prices three years ago.

The graphs below illustrate weekly average prices of salmon and rainbow trout since the financial year 2016/2017.



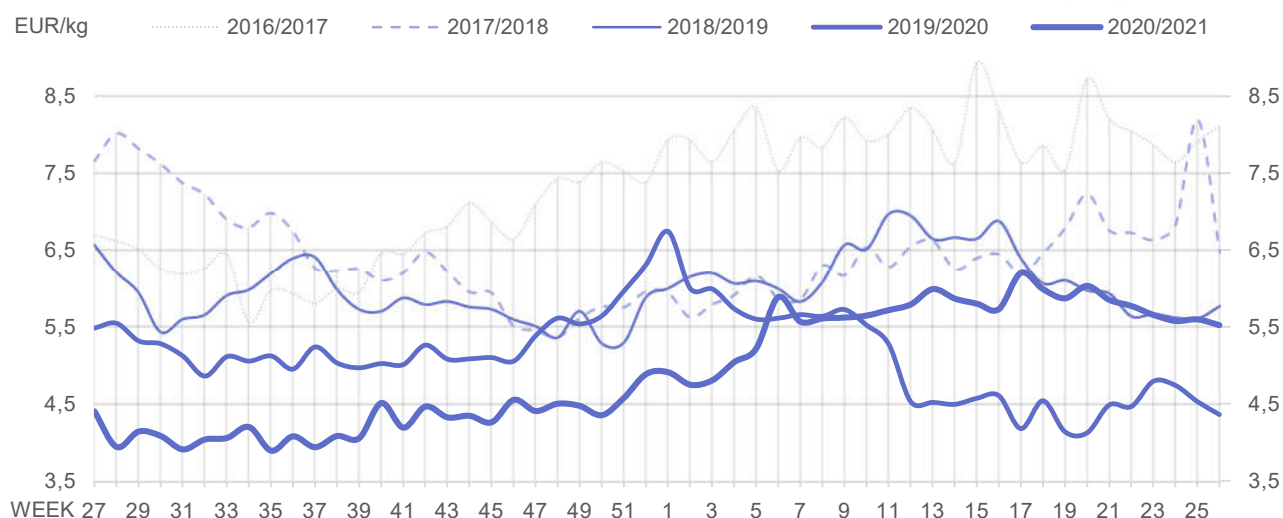
EXPORT PRICE OF NORWEGIAN SALMON



Source: Nasdaq Salmon price



EXPORT PRICE OF NORWEGIAN RAINBOW TROUT



Source: akvafakta.no

AVERAGE MARKET PRICE OF FISH

EUR/kg	12m 2020/2021	12m 2019/2020	2020/2021 vs 2019/2020	12m 2018/2019	2020/2021 vs 2018/2019	12m 2017/2018	2020/2021 vs 2017/2018
Salmon	4,79	5,57	-14,0%	6,03	-20,5%	6,05	-20,8%
Rainbow trout	4,72	5,14	-8,2%	5,92	-20,3%	6,32	-25,3%

As at the end of the reporting period the average market prices of salmon and rainbow trout have decreased by 14.0% and 8.2%, respectively compared to the prices of the same period in the previous financial year. Compared to the average prices of a comparable period two years ago the average prices of salmon and trout have decreased by 20.5% and 20.3%.

respectively. The average fish prices have decreased compared to the prices three years ago: salmon by 20.8% and rainbow trout by 25.3%.

BIOLOGICAL ASSETS

Biological assets are fish stock accounted for in PRFoods' fish farms in live weight, including rainbow trout (*Oncorhynchus mykiss*) and European whitefish (*Coregonus lavaretus*).

The Group uses the Norwegian export statistics (source: akvafakta.no) to assess the value of rainbow trout's stock. For assessing the value of whitefish stock, the monthly market price survey of the Finnish Fish Farmers' Association is used. When the price of raw fish increases or decreases, so does the value of fish harvested in fish farms of PRFoods, having either a positive or a negative impact on the Group's financial results.

CHANGE IN BIOLOGICAL ASSETS, TONNES

	12m 20/21	12m 19/20	Change, tonnes 12m 20/21 vs 12m 19/20	Change, % 12m 20/21 vs 12m 19/20
Biomass at the beginning of the period	945	987	-42	-4.3%
Biomass at the end of the period	846	945	-99	-10.5%
Harvested fish (in live weight)	1,973	1,933	40	2.1%

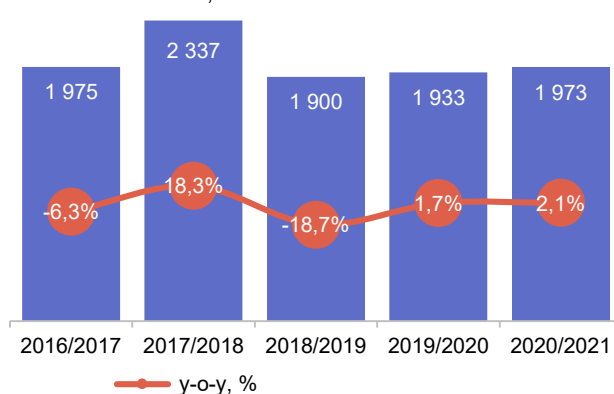
Biological assets totalled 846 tonnes as at 30.06.2021, a decrease by 99 tonnes, i.e. 10.5% compared to the same period last year. A total of 1,993 tonnes fish was harvested during the 12 months of the financial year, i.e. 40 tonnes or 2.1% more compared to the same period a year ago.

BIOMASS VOLUME AND AVERAGE PRICE, EUR/KG

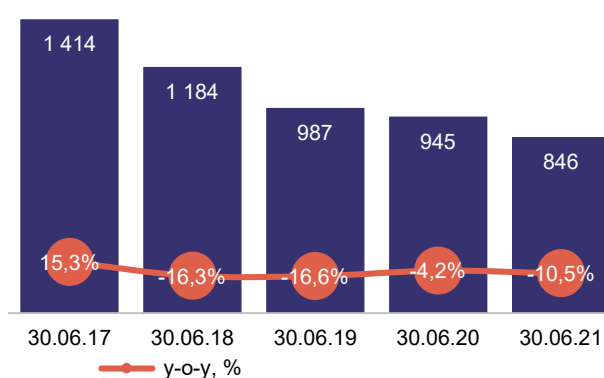
	12m 20/21	12m 19/20	Change, mln EUR 12m 20/21 vs 12m 19/20	Change, % 12m 20/21 vs 12m 19/20
Biological assets at the end of period, mln EUR	4.80	4.25	0.55	12.8%
Biomass volume at the end of period, tonnes	846	945	-99	-10.5%
Average price, EUR/kg	5.67	4.50	1.17	26.1%
Fair value adjustment of biological assets, mln EUR	0.31	-0.29	0.60	-207.0%

The fair value of biological assets was 4.8 million euros compared to 4.3 million euros a year ago. Average price of biomass was 5.7 euros per kg compared to 4.5 euros per kg during the comparable period a year ago.

Harvested volume, tonnes



Biomass volume, tonnes



MANAGEMENT AND SUPERVISORY BOARDS

The Management Board of AS PRFoods is comprised of one member – Indrek Kasela – who as per the supervisory board's decision serves as the sole member of the management board since 2 February 2015. The management board is independent in its day-to-day management of the business, protects the best interests of all shareholders and thereby ensures the company's sustainable development in accordance with the set objectives and strategy. It is also responsible for the internal control and risk management processes in the company.

The Supervisory Board of AS PRFoods appoints management board members for a three-year term. The articles of association prescribe the management board to consist of one to four members. Indrek Kasela (born 1971), holds an LL.M (Master of Laws) degree from New York University (1996) and a BA degree in law from the University of Tartu (1994).

In addition to the management position in PRFoods, he is a member of management boards in almost all the Group entities and in several non-Group entities (Lindermann, Birnbaum & Kasela OÜ, ManageTrade OÜ, Noblessneri Jahtklubi OÜ, etc). He chairs or is a member of supervisory boards among others of the following companies: AS Toode, ELKE Grupi AS, ELKO Grupa AS, EPhaG AS, Salva Kindlustuse AS, Ridge Capital AS, AS Ekspress Grupp, Elering AS, SA Avatud Eesti Fond, Tulundusühistu Tuleva, Eesti Avamere Vesiviljelejate Ühistu. He serves also as a board member in several companies and NPOs domiciled abroad.

The Supervisory Board of AS PRFoods is comprised of six members. The board is chaired by Lauri Kustaa Äimä, members of the supervisory board are Aavo Kokk, Harvey Sawikin, Vesa Jaakko Karo, Arko Kadajane and Kuldar Leis.

The highest governing body of a public limited company is a general meeting of shareholders. General meetings of shareholders are either ordinary or extraordinary.

Pursuant to law, a supervisory board of a public limited company is a supervisory body responsible for planning the activities of a company, organising its management and supervising the activities of its management board. According to the Articles of Association of AS PRFoods, the supervisory board has three to seven members elected by the general meeting of shareholders for the term of three years.

Information on the education and careers of the members of the supervisory board as well as their management positions in other companies is available on PRFoods' website www.prfoods.ee.

PRFOODS' SHARES HELD BY THE MEMBERS OF THE MANAGEMENT AND SUPERVISORY BOARDS AND THE PERSONS/COMPANIES RELATED TO THEM AS AT 30.06.2021:

Shareholder	Number of shares	Ownership interest
Member of the management board – Indrek Kasela	1,613,617	4.17%
Member of the supervisory board – Kuldar Leis	1,223,050	3.16%
Member of the supervisory board – Lauri Kustaa Äimä	125,000	0.32%
Member of the supervisory board – Vesa Jaakko Karo	9,000	0.23%
Member of the supervisory board – Arko Kadajane	8,928	0.02%
Member of the supervisory board – Harvey Sawikin	0	-
Member of the supervisory board – Aavo Kokk	0	-
Total number of shares owned by the members of the supervisory and management boards	3,060,595	7.91%

SHARE AND SHAREHOLDERS

The registered share capital of the company is 7.736.572 euros which is divided to 38.682.860 ordinary shares without nominal value. All shares are freely transferable and of the same kind. i.e. have equal voting and dividend rights.

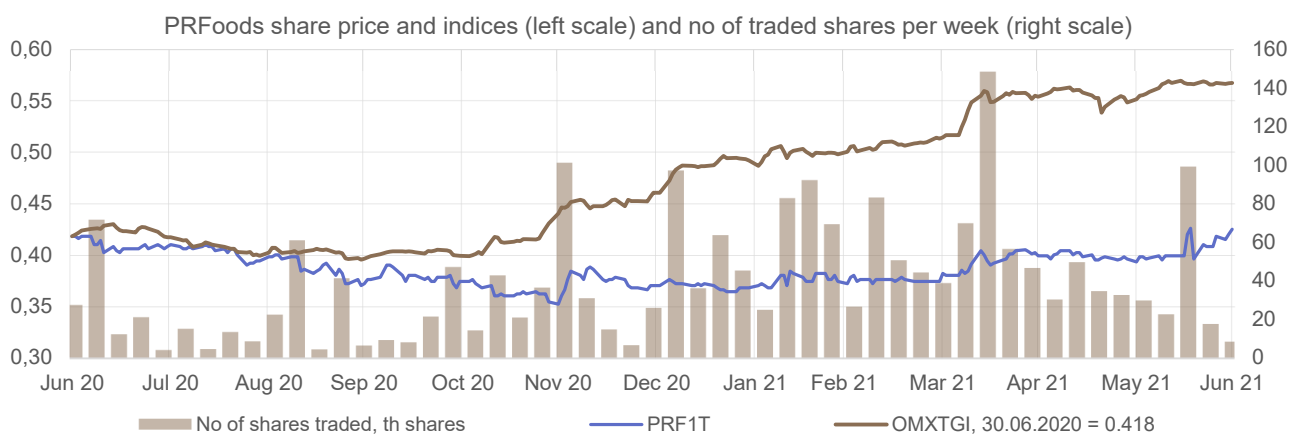
PRFoods shares are listed in the main list of Nasdaq Tallinn Stock Exchange since 5 May 2010. PRFoods shares do not have an official market maker. PRFoods share is a component in OMX Tallinn General Index.

PRFoods has twice reduced the nominal value of shares with making payments to shareholders: in 2012 by 10 euro cents and in 2015 by 30 euro cents. The general meeting of shareholders from 26 May 2016 resolved to adopt shares without nominal value and on 30 June 2016 the commercial registry registered the shares without nominal value. The accountable nominal value of a share is 0.20 euro (nominal value of a share was 10.0 Estonian kroons until 13 April 2011. 0.60 euro till 3 September 2012. and 0.50 euro till 2 October 2015).

PRFOODS SHARE PRICE. INDICES AND TRADING ACTIVITY

Tallinn Stock Exchange All-Share index increased by 35.77% and PRFoods share price increased 1.67%.

	Index / Share	Ticker / index	30.06.2021	30.06.2020	Change
●	PRFoods share	PRF1T	0.425	0.418	1.67%
●	OMX Tallinn GI	OMXTGI	1,656.33	1,219.97	35.77%



Source: Nasdaq Tallinn. PRFoods

TRADING STATISTICS

Price (EUR)	2Q 2021	1Q 2021	4Q 2020	3Q 2020	2Q 2020	1Q 2020	4Q 2019	3Q 2019	2Q 2019
Open	0.380	0.370	0.374	0.418	0.398	0.461	0.430	0.502	0.590
High	0.428	0.388	0.390	0.420	0.458	0.530	0.470	0.534	0.590
Low	0.380	0.362	0.344	0.370	0.380	0.361	0.410	0.430	0.490
Last	0.425	0.382	0.370	0.372	0.418	0.382	0.460	0.430	0.534
Traded volume. mln	0.66	0.74	0.38	0.30	0.33	0.53	0.19	0.29	0.13
Number of trades	1 935	2 098	1 573	1 131	941	886	251	235	181
Average trade volume	340	355	244	267	348	597	750	1 250	741
Turnover. mln	0.26	0.28	0.14	0.12	0.14	0.23	0.08	0.14	0.07
Market capitalisation. mln	16.44	14.78	14.31	14.39	16.17	14.78	17.79	16.63	20.66

A total of 1.935 trades were conducted with PRFoods' shares during the second quarter of 2021. A total of 657.832 shares changed hands forming 1.7% of the company's shares. The average trade volume was 340 shares.

Turnover of share trading amounted to 0.26 million euros in 2Q 2021 compared to 0.28 million euros in the previous quarter. The highest share price in 2Q 2021 was 0.388 euros and the lowest was 0.362 euros.

The closing price of the share was 0.428 euro as at 30.06.2021 and the company's market capitalisation was 16.44 million euros.

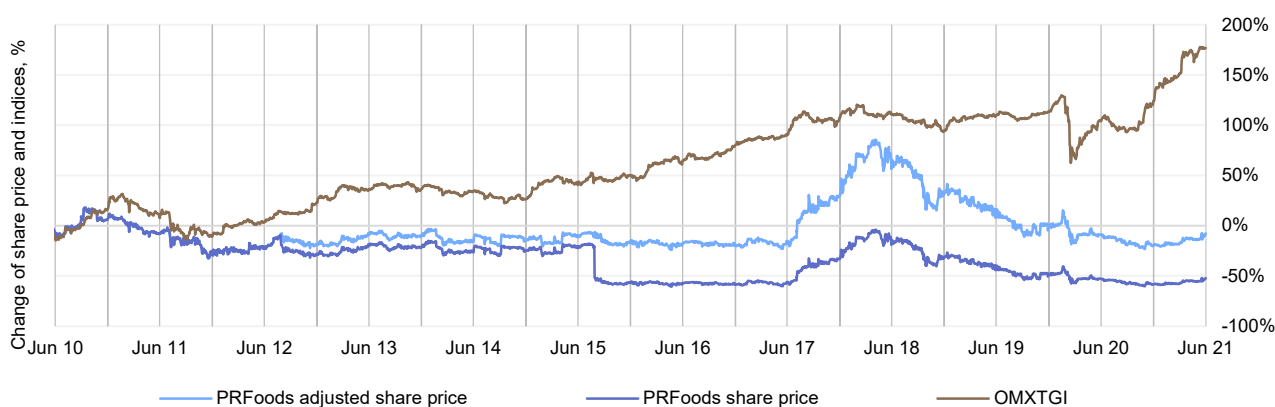
MARKET RATIOS

Ratios	Formula	30.06.2021	30.06.2020	30.06.2019
EV/Sales	(Market Cap + Net Debt) / Sales	0.64	0.47	0.48
EV/EBITDA from operations	(Market Cap + Net Debt) / EBITDA from operations	neg	13.39	10.30
EV/EBITDA	(Market Cap + Net Debt) / EBITDA	neg	19.58	23.59
Price/EBITDA from operations	Market Cap / EBITDA from operations	neg	5.87	5.18
Price/EBITDA	Market Cap / EBITDA	neg	8.59	11.85
Price-to-Earnings	Market Cap / Net Profit	neg	neg	neg
Price-to-Book	Market Cap / Equity	1.04	0.82	0.94

Market capitalisation (market cap). net debt and equity as at 30.06.2021; sales. EBITDA and net profit/loss for the trailing 12 months

THE DYNAMICS OF THE SHARE PRICE AND INDICES FROM 5TH MAY 2010 TO 30ST OF JUNE 2021

Index / Share	Ticker / index	30.06.2021	05.05.2010	Change
● PRFoods share. EUR	PRF1T	0.425	0.890	-52.20%
● PRFoods adjusted share price. EUR		0.822	0.890	-7.70%
● OMX Tallinn GI	OMXTGI	1,656.33	598.34	176.82%



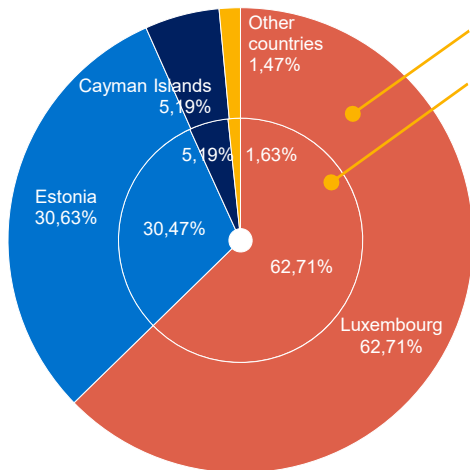
The decrease of PRFoods' share price since its listing in 2010, adjusted with the capital reduction payments is 7.7%. The Tallinn Stock Exchange index has increased during the period by 176.82%. PRFoods' share price unadjusted with the reductions of the share's nominal value in August of 2012 and 2015 by 40-euro-cents in total has decreased by 52.2%. PRFoods has since the listing of its shares on the stock exchange paid to shareholders a total of 17.3 million euros in the form of dividends and in connection with share capital reductions.

SHAREHOLDER STRUCTURE

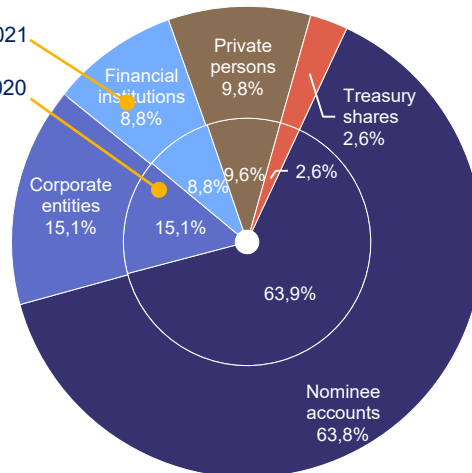
SHAREHOLDERS OF AS PRFOODS

	Number of shares 30.06.2021	% of total 30.06.2021	Number of shares 30.06.2020	% of total 30.06.2020	Change
ING Luxembourg S.A. (Nominee account)	24,258,366	62.71%	24,258,366	62.71%	-
Lindermann. Birnbaum & Kasela OÜ	1,613,617	4.17%	1,613,617	4.17%	-
Ambient Sound Investments OÜ	1,385,267	3.58%	1,385,267	3.58%	-
Firebird Republics Fund Ltd	1,277,729	3.30%	1,277,729	3.30%	-
OÜ Rododendron	1,219,589	3.15%	1,219,589	3.15%	-
Compensa Life Vienna Insurance Group SE	750,470	1.94%	750,470	1.94%	-
Firebird Avrora Fund. Ltd.	730,678	1.89%	730,678	1.89%	-
OÜ Iskra Investeeringud	377,874	0.98%	377,874	0.98%	-
Total largest shareholders	31,613,590	81.73%	31,613,590	81.73%	-
Other shareholders	6,069,270	15.69%	6,069,270	15.69%	-
Treasury shares	1,000,000	2.59%	1,000,000	2.59%	-
Total	38,682,860	100.00%	38,682,860	100.00%	-

SHAREHOLDERS BY RESIDENCE



SHAREHOLDERS BY INVESTOR TYPE



SHAREHOLDERS ACCORDING TO NUMBER OF SHARES. 30.06.2021

Number of shares	Number of shareholders	% of shareholders	Number of shares	% of shares
1 ... 1 000	1,332	62.7%	428,640	1.1%
1 001 ... 10 000	676	31.8%	2,137,970	5.5%
10 001 ... 50 000	90	4.2%	1,793,239	4.6%
50 001 ... 100 000	13	0.6%	921,355	2.4%
100 001 ...	15	0.7%	33,401,656	86.4%
Total	2,126	100.0%	38,682,860	100.0%

BOND AND BONDHOLDERS

On 19.12.2019 PRFoods announced its plan to issue bonds via a private placement and a public issue. The main purpose of the proceeds of the bond issue was to refinance an investment loan and to invest in the Group's fish farms.

The bond issue was approved by the supervisory board with the following terms: the company will issue up to 100.000 covered bonds. with a nominal value of 100 euros per bond. the interest rate of 6.25% p.a.. and with maturity on 22.01.2025.

A total of 90.096 bonds were issued in a private placement and 9.904 bonds in a public offering of which 4.926 were subscribed by AS PRFoods. Following the completion of the public offering of the bonds. the bonds were listed on Tallinn Stock Exchange. Trading on Nasdaq Tallinn bond list started on 6 April 2020.

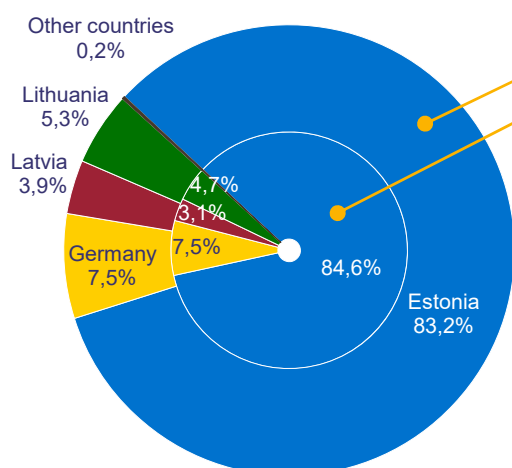
For more detailed information on issuing the bonds please see the Stock Exchange Announcements dated 19.12.2019 and 21.01.2020. incl. in the bond issue prospectus.

BONDHOLDER STRUCTURE

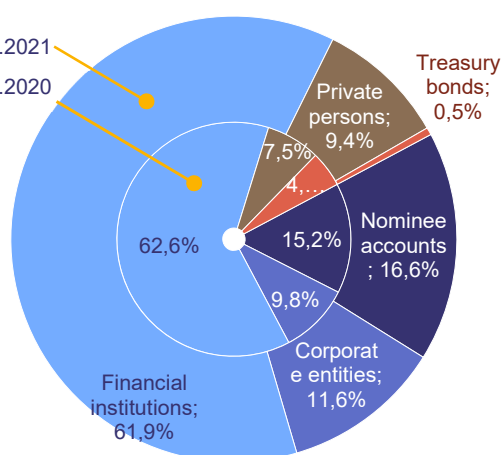
SIX LARGEST BONDHOLDERS OF AS PRFOODS

	Value of bonds 30.06.2021	% of total 30.06.2021	Value of bonds 30.06.2020	% of total 30.06.2020	Change
Swedbank Pensionifond K60	3,940,000	39.4%	3,940,000	39.40%	-
Swedbank Pensionifond K30	800,000	8.0%	800,000	8.00%	-
Rietumu Bankas JSC	750,000	7.5%	750,000	7.50%	-
AS SEB Bankas	489,100	4.9%	469,200	4.69%	19,900
Spring Capital Growth Fund 1	505,300	5.1%	505,300	5.05%	-
Compensa Life Vienna Insurance Group SE	355,800	3.6%	325,800	3.26%	30,000
Suurimad võlakirjaomanikud kokku	6,840,200	68.4%	6,790,300	67.9%	49,900
Ülejäänud võlakirjaomanikud	3,106,300	31.1%	2,717,100	27.2%	389,200
Oma võlakirjad	53,500	0.5%	492,600	4.9%	-439,100

BONDHOLDERS BY RESIDENCE



BONDHOLDERS BY INVESTOR TYPE



BONDHOLDERS BY VALUE OF BONDS. 30.06.2021

Value of bonds	Number of bondholders	% of bondholders	Value of bonds	% of bond value
1 ... 1 000	94	35.6%	61,800	0.6%
1 001 ... 10 000	91	34.5%	387,900	3.9%
10 001 ... 50 000	61	23.1%	1,378,900	13.8%
50 001 ... 100 000	8	3.0%	546,500	5.5%
100 001 ...	10	3.8%	7,624,900	76.2%
Total	264	100.0%	10,000,000	100.0%

CONDENSED INTERIM ACCOUNTING REPORT

CONDENSED INTERIM ACCOUNTING REPORT

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

EUR '000	Note	30.06.2021	30.06.2020
ASSETS			
Cash and cash equivalents	2	2,500	2,276
Receivables and prepayments	3	3,295	3,578
Inventories	4	5,691	7,884
Biological assets	5	4,795	4,249
Total current assets		16,281	17,987
Deferred tax assets		21	54
Long-term financial investments		302	232
Tangible assets	6	15,236	16,179
Intangible assets	7	23,457	22,672
Total non-current assets		39,016	39,137
TOTAL ASSETS		55,297	57,124
EQUITY AND LIABILITIES			
Interest-bearing liabilities	8, 9	6,396	10,611
Payables and prepayments	10	12,530	11,132
Government grants		207	211
Total current liabilities		19,133	21,954
Interest-bearing liabilities	8, 9	16,988	12,368
Payables and prepayments	10	723	190
Deferred tax liabilities		1,868	1,920
Government grants		746	873
Total non-current liabilities		20,325	15,351
TOTAL LIABILITIES		39,458	37,305
Share capital		7,737	7,737
Share premium		14,198	14,007
Treasury shares		-390	-390
Statutory capital reserve		51	51
Currency translation differences		583	-366
Retained profit (loss)		-6,682	-1,654
Equity attributable to parent		15,497	19,385
Non-controlling interest		342	434
TOTAL EQUITY	11	15,839	19,819
TOTAL EQUITY AND LIABILITIES		55,297	57,124

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME

EUR '000	Note	4Q 2020/2021	4Q 2019/2020	12m 2020/2021	12m 2019/2020
Revenue	12	14,740	15,101	58,692	78,292
Cost of goods sold	13	-14,437	-14,412	-53,717	-68,710
Gross profit		303	689	4,975	9,582
Operating expenses		-2,264	-2,107	-9,468	-10,509
Selling and distribution expenses		-1,499	-1,387	-6,389	-7,060
Administrative expenses		-765	-720	-3,079	-3,449
Other income / expense		146	211	309	519
Fair value adjustment on biological assets	5	441	239	311	-291
Operating profit (loss)		-1,374	-968	-3,873	-699
Financial income / expenses		-223	-254	-1,031	-1,062
Profit (Loss) before tax		-1,597	-1,222	-4,904	-1,761
Income tax		-110	-47	-216	-134
Net profit (loss) for the period		-1,707	-1,269	-5,120	-1,895
Net profit (loss) attributable to:					
Owners of the Parent Company		-1,697	-1,254	-5,028	-1,718
Non-controlling interests		-10	-15	-92	-177
Total net profit (loss) for the period		-1,707	-1,269	-5,120	-1,895
Other comprehensive income (loss) that may subsequently be classified to profit or loss:					
Foreign currency translation differences		-100	-117	949	-152
Total comprehensive income (expense)		-1,807	-1,386	-4,171	-2,047
Total comprehensive income (expense) attributable to:					
Owners of the Parent Company		-1,797	-1,371	-4,079	-1,870
Non-controlling interests		-10	-15	-92	-177
Total comprehensive income (expense) for the period		-1,807	-1,386	-4,171	-2,047
Profit (Loss) per share (EUR)	11	-0.04	-0.03	-0.13	-0.04
Diluted profit (loss) per share (EUR)	11	-0.04	-0.03	-0.13	-0.04

CONSOLIDATED CASH FLOW STATEMENT

EUR '000	Note	12m 2020/2021	12m 2019/2020
Cash flow from operating activities			
Net profit (loss)		-5,120	-1,895
Adjustments:			
Depreciation	6, 7	2,630	2,532
Profit from sale and write-offs of fixed assets		-79	44
Other non-cash items		748	325
Changes in receivables and prepayments		316	1,709
Changes in inventories	4	2,193	4,096
Changes in biological assets	5	-546	675
Changes in payables and prepayments		1,626	-2,734
Corporate income tax paid		210	-240
Net cash inflow (outflow) from operating activities		1,978	4,512
Cash flow from investing activities			
Sale of tangible and intangible fixed assets	6, 7	235	45
Purchase of tangible and intangible fixed assets	6, 7	-1,529	-1,942
Government grants for acquisition of assets		132	0
Purchases and sales of other financial investments		0	-20
Acquisition of subsidiaries. net cash received		0	-131
Interests received		0	-5
Net cash inflow (outflow) from investing activities		-1,162	-2,053
Cash flow from financing activities			
Change in overdraft		-2,466	-843
Repayments of loans received		-319	-10,324
Proceeds from borrowings		2,803	161
Repayments of lease liabilities		-697	-593
Proceeds from issuing bonds		660	9,416
Own bonds sale		429	0
Interests paid		-1,002	-583
Net cash inflow (outflow) from financing activities		-592	-2,766
Net increase (decrease) in cash and cash equivalents		224	-307
Cash and cash equivalents at beginning of the period	2	2,276	2,583
Change in cash and cash equivalents		224	-307
Cash and cash equivalents at the end of the period	2	2,500	2,276

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

EUR '000	Share capital	Share premium	Treasury shares	Statutory capital reserve	Unrealised currency differ.	Retained earnings (-loss)	Total	Non-contr. interests	Total equity
Balance at 30.06.2019	7,737	14,007	-390	51	-214	64	21,255	611	21,866
Net profit (loss) for the year	0	0	0	0	0	-1,718	-1,718	-177	-1,895
Other comprehensive income (expense)	0	0	0	0	-152	0	-152	0	-152
Total comprehensive income (expense) for the period	0	0	0	0	-152	-1,718	-1,870	-177	-2,047
Balance at 30.06.2020	7,737	14,007	-390	51	-366	-1,654	19,385	434	19,819
Net profit (loss) for the year	0	0	0	0	0	-5,028	-5,028	-92	-5,120
Other comprehensive income (expense)	0	0	0	0	949	0	949	0	949
Total comprehensive income (expense) for the period	0	0	0	0	949	-5,028	-4,079	-92	-4,171
Increase of subsidiary's share capital	0	191	0	0	0	0	191	0	191
Balance at 30.06.2021	7,737	14,198	-390	51	583	-6,682	15,497	342	15,839

Additional information in Note 11.

NOTES TO THE INTERIM REPORT

NOTE 1. SUMMARY OF MATERIAL ACCOUNTING POLICIES

AS PRFoods is a company incorporated in Estonia. The interim financial statements compiled as per 30.06.2021 incorporate results of AS PRFoods (hereinafter Parent Company) and companies directly and indirectly held by it: Saaremere Kala AS, Redstorm OÜ and Vettel OÜ in Estonia, Heimon Kala Oy in Finland, Överumans Fisk AB in Sweden, and JRJ & PRF Ltd, John Ross Jr (Aberdeen) Ltd, Coln Valley Smokery Ltd in the United Kingdom (hereinafter also referred to as the Group). The Group has a stake in associate companies: Competence Center of Food and Fermentation Technologies AS and Avamere Kalakasvatus OÜ. JRJ & PRF Ltd, John Ross Jr (Aberdeen) Ltd, Coln Valley Smokery Ltd are consolidated from 01.07.2017 and Redstorm OÜ from 01.07.2018. AS PRFoods' shares are listed on Nasdaq Tallinn Stock Exchange since 5 May 2010 and the bonds since 6 April 2020.

The Group's consolidated audited annual report for the financial year that ended on 30 June 2020 is available on PRFoods' website www.prfoods.ee.

With the decision of the extraordinary general meeting of the shareholders from 11 December 2017 the beginning of a financial year of the Group was amended and starting from 1 July 2018, the financial year begins on 1 July and ends on 30 June. The report is for the financial year which began on 1 July 2020 and will end on 30 June 2021.

CONFIRMATION OF COMPLIANCE

The current unaudited consolidated interim report complies with the requirements of international accounting standards IAS 34 "Interim Financial Reporting" on condensed interim financial statements.

While preparing the interim report at hand, the same accounting principles as in the audited annual report for the financial year ended on 30.06.2020 were applied. The report does not hold all the information that shall be presented in a full annual report. It should thus be read together with the Group's audited consolidated annual report for the financial year that ended on 30.06.2020 compiled in accordance with the international finance reporting standards (IFRS) as adopted by the European Union.

In the opinion of the management, this interim report for the 3 months of the financial year 2020/2021 of AS PRFoods presents correctly and fairly the financial results of the Group as a going concern. The current interim report is neither audited nor reviewed by auditors in any other way and contains only the consolidated reports of the Group.

BASIS OF PREPARATION

The functional currency is euro. The consolidated interim report is presented in thousands of euros and all numerical indicators have been rounded to the nearest thousand, if not indicated otherwise. In the report, thousand euros is indicated as EUR '000.

NOTE 2. CASH AND CASH EQUIVALENTS

EUR '000	30.06.2021	30.06.2020
Cash on hand	14	28
Bank accounts	2,486	2,248
Total cash and cash equivalents	2,500	2,276

NOTE 3. RECEIVABLES AND PREPAYMENTS

EUR '000	30.06.2021	30.06.2020
Trade, receivables	2,161	2,170
Allowance, for, doubtful, receivables	0	-35
Factoring, receivables, with, regress	823	586
Other, receivables	83	93
Prepaid, expenses	211	217
Prepaid, taxes	14	547
Other, prepayments	3	0
Total, receivables, and, prepayments	3,295	3,578

Write-down on receivables was not recognised during the accounting period.

A commercial pledge set as collateral for loans and overdraft covers also receivables. see Note 9.

NOTE 4. INVENTORIES

EUR '000	30.06.2021	30.06.2020
Raw materials and materials	2,211	2,954
Work-in-progress	2,094	1,341
Finished goods	1,310	3,201
Goods purchased for sale	76	388
Total inventories	5,691	7,884

Inventories were written off during the accounting period in the amount of 68 thousand euros.

A commercial pledge set as collateral for loans and bonds covers also inventories. see Note 9.

NOTE 5. BIOLOGICAL ASSETS

EUR '000	30.06.2021	30.06.2020
Fry	737	570
Juveniles	1,673	2,464
Fish suitable for harvesting	2,385	1,215
Total biological assets	4,795	4,249

The Group farms in its fish farms located in Estonia, Finland and Sweden rainbow trout (*Oncorhynchus mykiss*).

CHANGE IN BIOLOGICAL ASSETS

EUR '000	12m 2020/2021	12m 2019/2020
Biological assets at beginning of the period	4,249	4,924
Purchased	1195	573
Additions	5,079	5,299
Fair value adjustments	311	-291
Harvested	-6,120	-6,212
Written off	-	-24
Fry and live fish sold	-4	-27
Exchange rate differences	85	7
Biological assets at end of the period	4,795	4,249

In "Additions" the Group has capitalised expenditures incurred on development of immature biological assets. therefore in the income statement only the gain/loss from "Fair value adjustments" is presented as a separate line. Group measures biological assets in fair value and at acquisition cost. Detailed information on measuring principles is available in the 2019/2020 annual report.

NOTE 6. TANGIBLE ASSETS

EUR '000	Land and buildings	Machinery and equipment	Other tangible assets	Construction in progress. prepayments	Total
Cost at 30.06.2019	13,586	18,238	1,021	199	33,044
Applying IFRS 16 for the first time	1,423	156	0	0	1,579
Adjusted beginning balance of 01.07.2019	15,009	18,394	1,021	199	34,623
Acquired during the period	281	504	5	1,536	2,326
Reclassification*	80	532	21	-633	0
Assets sold and written off	-489	-1,706	-233	0	-2428
Unrealised currency effect	-41	21	4	0	-16
Cost at 30.06.2020	14,840	17,745	818	1,102	34,505
Acquired during the period	15	579	21	680	1,295
Reclassification*	6	1,352	2	-1,360	0
Assets sold and written off	0	-881	-13	0	-894
Unrealised currency effect	182	229	6	0	417
Cost at 30.06.2021	15,043	19,024	834	422	35,323
	,	,	,	,	,
Accumulated depreciation at 30.06.2019	-6,010	-11,736	-763	0	-18,509
Depreciation of the period	-767	-1,255	-212	0	-2,234
Assets sold and written off	523	1,525	398	0	2,446
Unrealised currency effect	1	-26	-4	0	-29
Accumulated depreciation at 30.06.2020	-6,253	-11,492	-581	0	-18,326
Depreciation of the period	-855	-1,375	-48	0	-2,278
Assets sold and written off	0	726	12	0	738
Unrealised currency effect	-58	-161	-2	0	-221
Accumulated depreciation at 30.06.2021	-7,166	-12,302	-619	0	-20,087
	,	,	,	,	,
Carrying amount at 30.06.2019	7,576	6,502	258	199	14,535
Carrying amount at 30.06.2020	8,587	6,253	237	1,102	16,179
Carrying amount at 30.06.2021	7,877	6,722	215	422	15,236

NOTE 7. INTANGIBLE ASSETS

EUR '000	Goodwill	Trademarks and patents	Immaterial rights	Software licences	Pre-payments	Total
Cost at 30.06.2019	14,173	8,695	1,032	611	542	25,053
Acquired during the period	0	0	1	41	211	253
Re-classification	0	0	306	0	-306	0
Assets sold and written off	0	-230	-9	-167	0	-406
Unrealised currency effect	-136	-128	0	0	3	-261
Cost at 30.06.2020	14,037	8,337	1,330	485	450	24,639
Acquired during the period	0	0	9	15	190	214
Re-classification	0	0	470	0	-470	0
Unrealised currency effect	481	460	20	0	8	969
Cost at 30.06.2021	14,518	8,797	1,829	500	178	25,822
	,	,	,	,	,	,
Accumulated depreciation at 30.06.2019	0	-1,195	-413	-476	0	-2,084
Depreciation of the period	0	-199	-45	-54	0	-298
Depreciation of assets sold and written off	0	230	7	170	0	407
Unrealised currency effect	0	7	1	0	0	8
Accumulated depreciation at 30.06.2020	0	-1,157	-450	-360	0	-1,967
Depreciation of the period	0	-211	-91	-50	0	-352
Unrealised currency effect	0	-33	-13	0	0	-46
Accumulated depreciation at 30.06.2021	0	-1,401	-554	-410	0	-2,365
	,	,	,	,	,	,
Carrying amount at 30.06.2019	14,173	7,500	619	135	542	22,969
Carrying amount at 30.06.2020	14,037	7,180	880	125	450	22,672
Carrying amount at 30.06.2021	14,518	7,396	1,275	90	178	23,457

NOTE 8. LEASES

EUR '000	Land and buildings	Machinery and equipment	Total
Balance as at 30.06.2019	0	0	0
IFRS 16 adoption	1,423	156	1,579
Reclassified finance leases	0	2,176	2,176
Balance as at 01.07.2019	1,423	2,332	3,755
Depreciation of the right-of-use asset during the period	-201	-813	-1,014
Additions of the right-of-use assets	0	359	359
Balance as at 30.06.2020	1,222	1,878	3,100
Depreciation of the right-of-use asset during the period	-171	-367	-538
Additions of the right-of-use assets	0	1,083	1,083
Derecognition of the right-of-use assets	-23	-77	-100
Balance as at 30.06.2021	1,028	2,517	3,545

NOTE 9. INTEREST-BEARING LIABILITIES

EUR '000	Note	30.06.2021	30.06.2020
Lease liabilities	8	408	827
Overdraft		5,474	7,940
Investment loans		514	1,844
Total short-term interest-bearing liabilities		6,396	10,611
		,	,
Finance lease liabilities	8	2,194	2,281
Loan notes to shareholders		0	433
Listed bonds		12,852	9,053
Investment loans		1,942	601
Total long-term interest-bearing liabilities		16,988	12,368
incl. payable within 1-5 years		16,275	12,186
incl. payable in more than 5 years		713	182

Investment loans as at 30.06.2021 carry term dates until 31.08 2027. Investment loans are in euros and pounds with interest rates tied to 6-months' EURIBOR or to the Bank Base rate of UK. Additional information on investment loan terms is available in the Group's 2018/2019 annual report. Loan interests range from 2.0% to 7.0%. Detailed information is available in the 2019/2020 annual report.

NOTE 10. PAYABLES AND PREPAYMENTS

EUR '000	30.06.2021	30.06.2020
Trade payables	7,023	5,903
Payables to employees	903	865
Other short-term liabilities	2,707	2,546
Interest payables	344	427
Other payables	281	222
Tax liabilities. incl.:	1,272	1,169
Social security tax	179	122
VAT	633	740
Personal income tax	222	136
Corporate income tax	98	102
Other taxes	140	69
Total short-term payables and prepayments	12,530	11,132
	,	,
Other long-term liabilities	723	190
Total long-term payables and prepayments	723	190

Other short-term liabilities include contingent provisions to non-controlling interests' buyout in the amount of 2,707 thousand euros. See Note 14.

NOTE 11. EQUITY

SHARE CAPITAL

As at 30.06.2021, the Company's registered share capital is 7.736.572 euros.

As per the resolution of the shareholders' meeting from 26.05.2016, the shares of AS PRFoods were registered on 30.06.2016 in the Commercial Register without nominal value. The registered share capital of the Company is 7.736.572 euros divided into 38.682.860 ordinary shares without nominal value with accountable value of 0.20 euro per share.

The Articles of Association stipulate 7.000.000 euros as minimal share capital and 28.000.000 euros as maximum share capital. The Articles of Association are available on AS PRFoods website at www.prfoods.ee.

SHARE PREMIUM

The Company's share premium comprises mainly of the amount received above the nominal value upon an issue of shares less costs associated with the issue. According to the Commercial Code, a premium may be used to cover a loss of a company if such loss cannot be covered from retained profit of previous periods or from the capital reserve prescribed in the Articles of Association or from other reserves prescribed by the Articles of Association. The premium may also be used to increase share capital via a bonus issue. The share premium may not be distributed to shareholders.

In August 2020, the shareholders of OÜ Redstorm – Saaremere Kala AS and OÜ Fodiator – decided to increase the share capital of the company by 20 euros to 4.020 euros, as a result of which the nominal value of Saaremere Kala AS share increased to 2.050 euros and the nominal value of OÜ Fodiator share to 1.970 euros.

Saaremere Kala AS paid 387.597 euros in kind for the increase of the nominal value of the share, of which 387.587 euros was share premium. Saaremere Kala AS paid for the increase in the nominal value by offsetting the claim acquired by Saaremere Kala AS from OÜ Serenest against OÜ Redstorm in the amount of 387.597 euros.

As a result of the above transaction, the Group's consolidated share premium increased by 189 923 euros.

OWN SHARES

As at 30.06.2021 AS PRFoods has 1.000.000 own shares, acquired with an average price of 0.4915 euro per share.

CAPITAL RESERVE AND RETAINED EARNINGS

The Estonian Commercial Code requires companies to create a capital reserve. Each year at least 1/20 of profit for the year has to be transferred to the capital reserve until the reserve amounts to 1/10 of share capital. The capital reserve may be used for covering losses and increasing the share capital but not for making distributions to shareholders.

EARNINGS PER SHARE

Earnings per share have been calculated by dividing the net profit attributable to the shareholders by the average number of shares for the period.

	4Q 2020/2021	4Q 2019/2020	12m 2020/2021	12m 2019/2020
Net profit (loss) attributable to equity holders of the company, EUR '000	-1,697	-1,254	-5,028	-1,718
Average number of shares, thousand	38 683	38 683	38 683	38 683
Earnings (Loss) per share, EUR	-0.04	-0.03	-0.13	-0.04
Basic earnings (loss) per share, EUR	-0.04	-0.03	-0.13	-0.04
Diluted earnings (loss) per share, EUR	-0.04	-0.03	-0.13	-0.04

NOTE 12. SEGMENT REPORTING

The Group's segments are based on the reports monitored and analysed by the management board of the Parent Company. The management of the Parent Company monitors financial performance by business and geographical areas.

The Group's two business segments – the fish segment and other segments – are presented together since the proportion of other segments in business operations is marginal amounting to 0.1% of the total turnover of the Group.

Starting from two financial years ago the Group monitors two geographical segments: i) Finland, Sweden and Estonia, and ii) Great Britain.

EUR '000	12m 2020/2021			12m 2019/2020		
	Finland, Sweden, Estonia	Great Britain	Total	Finland, Sweden, Estonia	Great Britain	Total
External revenue	45,196	14,225	59,421	62,793	15,507	78,300
Inter-segment revenue	0	-729	-729	0	-8	-8
Total revenue	45,196	13,496	58,692	62,793	15,499	78,292
Fair value adjustment of biological assets	311	0	311	-291	0	-291
EBITDA*	-3,207	1,964	-1,243	164	1,669	1,833
EBITDA from business operations**	-3,375	2,141	-1,234	846	1,908	2,754
Depreciation and amortisation	-2,123	-507	-2,630	-2,044	-488	-2,532
Operating profit / loss	-5,330	1,457	-3,873	-1,880	1,181	-699
Financial income and expenses	-883	-148	-1,031	-893	-169	-1,062
Income tax	-49	-167	-216	112	-246	-134
Net profit (loss)	-6,262	1,142	-5,120	-2,661	766	-1,895
Segment assets	35,356	19,941	55,297	37,834	19,290	57,124
incl. current assets	13,654	2,627	16,281	15,428	2,559	17,987
incl. biological assets	4,795	0	4,795	4,249	0	4,249
incl. non-current assets	21,702	17,314	39,016	22,406	16,731	39,137
Segment liabilities	35,074	4,384	39,458	32,697	4,607	37,304
Segment investments in tangible and intangible assets	2,504	365	2,869	2,069	510	2,579

* EBITDA – operating profit adjusted with depreciation and impairment cost

** before fair value adjustment of bioassets and one-offs

SALES BY GEOGRAPHIC REGIONS

EUR '000	4Q 2020/2021	4Q 2019/2020	12m 2020/2021	12m 2019/2020
Finland	10,056	9,689	37,699	50,871
Great Britain	2,310	1,649	8,962	10,245
Estonia	823	1,402	3,905	7,023
Other regions	1,551	2,361	8,126	10,153
Total	14,740	15,101	58,692	78,292

NOTE 13. COST OF GOODS SOLD

EUR '000	4Q 2020/2021	4Q 2019/2020	12m 2020/2021	12m 2019/2020
Materials in production & cost of goods purchased for resale	-11,324	-11,440	-40,291	-54,650
Staff costs	-1,473	-1,417	-6,125	-6,737
Depreciation and amortisation	-546	-729	-2,170	-2,087
Other costs of goods sold*	-1,094	-826	-5,131	-5,236
Total cost of goods sold	-14,437	-14,412	-53,717	-68,710

* Other costs of goods sold includes expenses related to production and fish farming assets (rent. maintenance. insurance. utilities. etc.). staff-related costs and other expenses and subcontracted services.

NOTE 14. RELATED PARTY TRANSACTIONS

The Company considers parties to be related when one party has control over the other party or has significant influence over the business decision of the other party.

Related parties include:

- shareholders with significant influence (the largest shareholder of PRFoods is the international investment fund Amber Trust II S.C.A.).
- members of the Supervisory Board and members of all management boards of group entities.
- close family members of the persons mentioned above and the companies related to them.

As at the balance sheet date, there were no receivables from the related parties. liabilities are found in the table below:

Party	Creditor	Payables and prepayments	Payables as at	Payables as at
			30.06.2021	30.06.2020
			EUR '000	EUR '000
Amber Trust II S.C.A.	Shareholder AS PRFoods	Short term loan and interest	0	1,639
Christopher Leigh	Shareholder of JRJ & PRF Ltd	Loan note	0	277
Victoria Leigh-Pearson	Shareholder of JRJ & PRF Ltd	Loan note	0	156
Christopher Leigh	Contingent consideration	Payable for non-controlling interests	1,732	1,629
Victoria Leigh-Pearson	Contingent consideration	Payable for non-controlling interests	975	917
Total			2,707	4,618

Benefits including employment taxes to members of the Management Boards and Supervisory Boards of AS PRFoods and its subsidiaries and other key members of management were as follows:

EUR '000	12m 2020/2021	12m 2019/2020
Short-term benefits	852	1 081
Total	852	1 081

The members of the management and supervisory boards are not entitled to any pension-related rights from the company. The members of the management boards are entitled to termination benefits.

NOTE 15. ASSOCIATE COMPANIES

Avamere Kalakasvatus OÜ (50% holding)

On 18.01.2019 Avamere Kalakasvatus OÜ was registered in the Estonian Commercial Registry. The company is an associate of AS PRFoods. and it submitted an application to the Technical Regulatory Authority for the building right of the establishment of an offshore fish farming complex in the Estonian waters off the coast of Paldiski. The building right is to allow establishing a rainbow trout farming complex in the offshore cages.

AS Toidu- ja Fermentatsioonitehnoloogia Arenduskeskus (20% holding)

Since 2010 the Group holds 20% in AS Toidu- ja Fermentatsioonitehnoloogia Arenduskeskus (Competence Center of Food and Fermentation Technology).

NOTE 16. CONTINGENT LIABILITIES

Contingent liabilities in connection with setting a mortgage for the benefit of the Customs Board of Finland

A mortgage was set for the benefit of the Finnish Customs Board in the amount of 84 thousand euros. The purpose of the transaction was a more streamlined organisation of the day-to-day operations by reducing persistent prepayments to the Customs Board.

The management estimated that it is improbable that the Finnish Customs Board will liquate the pledged asset.

Contingent liabilities relating to tax boards

The tax authorities may at any time inspect the books and records of the Group within 5 years subsequent to the reported tax year in Estonia and Finland, within 6 years in United Kingdom and within 7 years in Sweden, and may as a result of their inspection impose additional tax assessments, interests and penalties. During the first three months of the financial year and in the previous financial years the tax authorities have not conducted tax audits. The management of the Group is not aware of any circumstances which may give rise to a potential material liability in this respect.

MANAGEMENT BOARD'S CONFIRMATION TO THE INTERIM REPORT

The Management Board confirms the correctness and completeness of the consolidated condensed interim report for the 3rd quarter and 9 months of the financial year 2020/2021 of AS PRFoods and its subsidiaries (together the Group) presented in the pages 7 – 39 hereof and confirms to the best of its knowledge that:

- the activities report of the consolidated interim report presents adequate and fair overview of the development and results of business activities of the Group and the financial position thereof and includes the description of the main risk factors and uncertainties;
- the accounting principles applied in the preparation of the consolidated condensed interim accounting report are in compliance with the International Financial Reporting Standard (IFRS) IAS 34 Interim Financial Reporting as adopted by the European Union;
- the consolidated interim report provides a true and fair overview of the assets, liabilities and financial position of the Group and of the results of its operations and its cash flows.



Indrek Kasela

Member of the Management Board

20 August. 2021