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# **Financial highlights**

## **Profit and loss account**

Amounts in NOK 1000	Q2 2019	Q2 2018	2018	
Interest income, effective interest method	1 300 932	1 217 938	4 908 500	
Other interest income	38 192	23 863	104 303	
Interest expenses	160 332	154 602	606 554	
Net interest income	1 178 793	1 087 199	4 406 248	
Net other operating income	54 444	94 274	246 750	
Total income	1 233 237	1 181 473	4 652 998	
Total operating expenses before losses	313 457	301 722	1 231 935	
Provision for loan losses	282 233	234 707	1 027 631	
Profit before tax	637 547	645 045	2 393 431	
Comprehensive income for the period	478 161	483 784	1 800 501	

## **Balance sheet**

		Bank	Norwegian AS
Amounts in NOK 1000	30.6.19	30.6.18	31.12.18
Total assets	51 426 805	47 293 012	50 231 603
Loans to customers	38 712 907	35 464 011	37 797 618
Liquid assets	12 238 761	11 528 017	12 169 756
Deposits from customers	38 177 954	37 705 983	39 091 791
Debt securities issued	3 316 800	1 808 003	2 018 724
Subordinated loans	807 889	474 622	836 205
Tier 1 capital	635 000	635 000	635 000
Total equity	8 287 657	6 450 273	7 341 668

Key figures and alternative performance measures		Bank No	rwegian AS
	Q2 2019	Q2 2018	2018
Return on equity (ROE) <sup>1</sup>	25,8 %	33,8 %	30,5 %
Return on assets (ROA) <sup>1</sup>	3,8 %	4,2 %	3,8 %
Earnings per share (EPS)	2,61	2,64	9,82
Common equity tier 1 (CET 1)	19,9 %	17,1 %	18,9 %
Leverage ratio	14,8 %	12,5 %	13,4 %
Liquidity coverage ratio (LCR)	214 %	211 %	210 %
Net interest margin (NIM) <sup>1</sup>	9,3 %	9,4 %	9,3 %
Cost/income ratio <sup>1</sup>	0,25	0,26	0,26
Non-performing loans to loans <sup>1</sup>	10,1 %	8,1 %	7,6 %
Loan loss provisions to average loans <sup>1</sup>	2,8 %	2,6 %	2,9 %
Loan loss allowance to loans 1	5,3 %	3,9 %	4,2 %
Loan loss allowance to non-performing loans 1	52,6 %	48,4 %	55,5 %

 $<sup>^{1)}\,</sup> Defined \ as \ alternative \ performance \ measure \ (APM). \ APMs \ are \ described \ on \ banknorwegian. no/OmOss/InvestorRelations.$ 

## Letter from the CEO

Economic outlook for the Nordic region is stable. GDP growth and employment levels are favorable while the expectations for interest increases are muted. Overall the current low interest rate environment in the Nordics is expected to continue while larger economies are increasingly trending towards lower interest rates.

New regulation for unsecured lending in Norway has been implemented and there is increased focus on the sector in both the Nordics and Europe. Regulations to increase customer protection have been implemented in several countries, targeting e.g. marketing, interest levels and loan to income ratios. It is however key to Bank Norwegian to have high quality risk selection and customer protection that goes beyond the concern of the regulatory bodies to ensure our long term sustainable profitability.

Profitable growth is imperative for the bank and we are satisfied to report continued growth in customers and loans while at the same time improving credit quality. The ability to achieve both goals, amid strong competitive pressure and changing regulatory environment, is attributable to our extensive data collection, distribution strength, customer centric products and advanced analytics capabilities.

#### Our 4-pillar strategy

We are excited to explore the potential for the bank and work from the basis of a 4-pillar strategy.

Core business expansion - Bank Norwegian is well positioned and will seek to increase its market share in the Nordic countries. Advanced risk control and continued favorable macro environment combined with a low market share outside Norway contribute positively toward that goal.

European expansion plan - Bank Norwegian is now in full control over the European expansion, and we will initiate the roll-out in a cautious manner and seek to replicate the benchmark Nordic business model in countries that meet our selection criteria.

EU banking license / domicile - Bank Norwegian is in the exploratory phase with the Central Bank of Ireland and working toward filing an application towards the end of the year.

FinTech agenda - Beyond the PSD2 rollout currently under way there are many opportunities to be explored. Given Bank Norwegian's proprietary data on a large and growing customer base, nimble operating model, deep analytic capabilities and financial strength, we are uniquely positioned in the evolving dynamics between banks and FinTechs.

Bærum, August 13, 2019

Tine Wollebekk CEO

# Report for the second quarter 2019

Bank Norwegian AS is a wholly owned subsidiary of Norwegian Finans Holding ASA. The ownership of Norwegian Finans Holding ASA is divided between institutional and private investors in Norway and abroad, of which Norwegian Air Shuttle ASA is the largest owner with a stake of 17.5% at the end of the second quarter 2019. Norwegian Finans Holding ASA is listed on the Oslo Stock Exchange with the ticker code NOFI.

Bank Norwegian started its operations in November 2007 and offers instalment loans, credit cards and deposit accounts to retail customers distributed through the Internet in the Nordic market. Bank Norwegian offers, in cooperation with the airline Norwegian, a combined credit card and reward card. The bank started operations in Sweden in May 2013. In December 2015 the bank launched operations in Denmark and Finland, where it initially offered instalment loans and deposit accounts. Credit cards were launched in June 2016.

Bank Norwegian is a digital bank that offers simple and competitive products to the retail market. The strategy is based on leading digital solutions, synergies with the airline Norwegian, attractive terms for our customers, cost-effective operations and effective risk selection.

At the end of the second quarter 2019 the bank had a customer base of 1 635 500 customers, which can be broken down into 1 203 200 credit card customers, 200 400 instalment loan customers and 231 900 deposit customers.

#### Profit and loss as of June 30, 2019

The bank's comprehensive income amounted to NOK 961.8 million, compared with NOK 894.9 million for the same period in 2018. The profit growth is explained by customer and loan growth.

Net interest income totaled NOK 2 338 million, net other operating income amounted to NOK 145.7 million, while total operating expenses were NOK 650.2 million. Provisions for loan losses were NOK 551.3 million.

#### Profit and loss for the second quarter 2019

The bank's comprehensive income amounted to NOK 478.2 million compared with NOK 483.8 million in the first quarter. Return on equity was 25.8%, compared with 27.9% in the first quarter. The return on assets was 3.8%, compared with 3.9% in the first quarter.

Net interest income amounted to NOK 1 179 million, an increase of NOK 19.4 million from the first quarter. The increase is mainly explained by loan growth. The net interest margin was 9.3%, compared with 9.4% in the first quarter.

Net other operating income amounted to NOK 54.4 million compared with NOK 91.2 million in the first quarter. Net commission income decreased NOK 35.8 million to NOK 56.3 million mainly due to annual network and

insurance incentives in the first quarter. Net loss on securities and currency amounted to NOK 1.8 million, compared with a net loss of NOK 0.8 million in the first quarter.

Total operating expenses amounted to NOK 313.5 million, a decrease of NOK 23.3 million in the second quarter. Personnel expenses decreased NOK 5.9 million due to accrual effects. Administrative expenses decreased NOK 18.8 million, reflecting lower digital marketing expenses. Depreciation increased NOK 0.6 million. Other operating expenses increased NOK 0.8 million.

Provisions for loan losses were NOK 282.2 million, an increase of NOK 13.1 million from the first quarter. Provisions equalled 2.8% of average gross loans, compared with 2.7% in the first quarter.

Gross delinquent loans were NOK 5 334 million, compared with NOK 4 606 million at the end of the first quarter. Gross non-performing loans accounted for 10.1% of gross loans, compared with 8.9% as of March 31, 2019. Non-performing loan levels are developing as expected.

#### Balance sheet as of June 30, 2019

Total assets increased NOK 686.8 million in the quarter and amounted to NOK 51 427 million.

Gross loans to customers increased NOK 1 080 million compared with NOK 324.5 million in the previous quarter and totaled NOK 40 877 million. Currency adjusted gross loan growth was NOK 1 110 million compared with NOK 1 031 million in the previous quarter. Instalment loans amounted to NOK 28 636 million and credit card loans amounted to NOK 12 241 million.

Customer deposits increased NOK 523.7 million compared with a decrease of NOK 1 438 million in the first quarter and amounted to NOK 38 178 million at the end of the second quarter. The decrease in the first quarter was a result of the deposit guarantee amount reduction from NOK 2 million to EUR 100 thousand outside of Norway as of January 1, 2019.

Liquid assets decreased NOK 230.0 million and amounted to NOK 12 239 million, equivalent to 23.8% of total assets.

Total equity amounted to NOK 8 288 million, compared with NOK 7 818 million as of March 31, 2019. The total capital ratio was 23.7%, the core capital ratio was 21.6% and the common equity tier 1 ratio was 19.9%.

The financial statements as of June 30, 2019 have been subject to an auditor review of interim financial statements.

#### Outlook

The outlook for the Nordic economies where the bank operates continues to be favorable with sound growth and stable unemployment.



Interest rate levels in the countries where the bank is represented are expected to rise gradually, albeit from a low level. The bank is still expected to benefit from low interest rate levels through low funding costs.

The earnings growth is expected to continue through loan growth, stable margins, cost control and good credit quality, even though the Nordic market for unsecured credit is very competitive. The competitive environment could lead to higher customer acquisition cost, margin pressure or lower growth.

The effects from new regulations and the implementation of a credit registry in Norway is likely to dampen the pace of loan growth in Norway. The bank has a broad Nordic platform and loan volumes are growing faster outside of Norway. As such, the bank has a diversified risk in relation to the individual markets.

A high deposit to loans ratio and good access to the securities market are expected to maintain the bank's strong liquidity position.

The bank plans further issuances of senior unsecured debt during the year to prepare for MREL requirements and for funding diversification. The investment portfolio has provided a satisfactory return. The portfolio's low risk mandate will remain.

The credit quality of the loan portfolios in all markets are expected to exhibit a stable development going forward. Proprietary credit application and behavior scorecards based on own data are in place in all markets. Credit models and systems are undergoing continuous improvements.

Common equity tier 1 was 19.9% at June 30, exceeding the minimum common equity tier 1 ratio requirement of 15.9% which include announced increases in counter-cyclical buffers during 2019.

The Norwegian Finans Holding Group plans to distribute capital in excess of applicable capital requirements annually, in the form of share buy backs and cash dividends.

The current capital base and internal generation of capital are considered more than sufficient to ensure the bank's growth ambitions.

Bærum, August 13, 2019 The Board of directors of Bank Norwegian AS

John Høsteland	Bjørn Østbø	Lars Ola Kjos
Chairman of the Board	Board Member	Board Member
Christine Rødsæther	Gunn Ingemundsen	Anders Gullestad
Board Member	Board Member	Board Member
	Tine Wollebekk	

# **Profit and loss account**

					Bank No	orwegian AS
Amounts in NOK 1000	Note	Q2 2019	Q2 2018	YTD 2019	YTD 2018	2018
Interest income, effective interest method		1 300 932	1 217 938	2 571 623	2 360 557	4 908 500
Other interest income		38 192	23 863	77 955	48 069	104 303
Interest expenses		160 332	154 602	311 349	297 268	606 554
Net interest income	8	1 178 793	1 087 199	2 338 229	2 111 357	4 406 248
Commission and bank services income	9	119 880	128 700	270 821	234 530	463 551
Commission and bank services expenses	9	63 606	55 514	122 515	107 414	229 652
Net change in value on securities and currency	10	-1 830	21 089	-2 614	7 613	12 818
Other income		-	-	-	-	32
Net other operating income		54 444	94 274	145 691	134 728	246 750
Total income		1 233 237	1 181 473	2 483 920	2 246 086	4 652 998
Personnel expenses		19 543	17 016	44 963	38 299	86 281
General administrative expenses	11	264 009	257 341	546 854	517 173	1 035 911
Depreciation and impairment of fixed and intangible assets		16 701	14 972	32 781	29 577	59 998
Other operating expenses		13 203	12 393	25 584	24 256	49 744
Total operating expenses before losses		313 457	301 722	650 182	609 305	1 231 935
Provision for loan losses	6	282 233	234 707	551 334	443 609	1 027 631
Profit before tax		637 547	645 045	1 282 405	1 193 172	2 393 431
Tax charge		159 387	161 261	320 593	298 293	592 930
Profit after tax	2	478 161	483 784	961 811	894 879	1 800 501
Earnings per share		2,61	2,64	5,25	4,88	9,82
Diluted earning per share		2,61	2,64	5,25	4,88	9,82
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# **Comprehensive income**

				Bank No	orwegian AS
Amounts in NOK 1000	Q2 2019	Q2 2018	YTD 2019	YTD 2018	2018
Profit on ordinary activities after tax	478 161	483 784	961 811	894 879	1 800 501
Other comprehensive income	-	-	-	-	-
Comprehensive income for the period	478 161	483 784	961 811	894 879	1 800 501



## **Balance sheet**

			Bank N	lorwegian AS
Amounts in NOK 1000	Note	30.6.19	30.6.18	31.12.18
Assets				
Cash and deposits with the central bank		68 091	65 975	67 959
Loans and deposits with credit institutions		2 207 679	2 072 249	1 499 199
Loans to customers	2, 5, 7	38 712 907	35 464 011	37 797 618
Certificates and bonds	13	9 962 991	9 389 792	10 602 597
Financial derivatives	13	31 274	43 768	12 773
Shares and other securities	13	40 246	37 476	36 691
Intangible assets		137 290	132 879	133 670
Deferred tax asset		16 990	11 157	16 990
Fixed assets		1 102	810	719
Receivables		248 235	74 894	63 385
Total assets	2	51 426 805	47 293 012	50 231 603
Liabilities and equity				
Loans from credit institutions		73 100	85 450	-
Deposits from customers		38 177 954	37 705 983	39 091 791
Debt securities issued	12, 13	3 316 800	1 808 003	2 018 724
Financial derivatives	13	4 913	2 494	120 497
Tax payable		449 151	491 148	603 085
Other liabilities		107 179	91 290	32 333
Accrued expenses		202 161	183 749	187 298
Subordinated loans	12, 13	807 889	474 622	836 205
Total liabilities		43 139 148	40 842 739	42 889 934
Share capital		183 315	183 315	183 315
Share premium		966 646	966 646	966 646
Tier 1 capital		635 000	635 000	635 000
Retained earnings and other reserves		6 502 697	4 665 313	5 556 708
Total equity	2, 3	8 287 657	6 450 273	7 341 668
Total liabilities and equity	2	51 426 805	47 293 012	50 231 603

Bærum, August 13, 2019 Board of directors of Bank Norwegian AS

John Høsteland	Bjørn Østbø	Lars Ola Kjos
Chairman of the Board	Board Member	Board Member
Christine Rødsæther	Gunn Ingemundsen	Anders Gullestad
Board Member	Board Member	Board Member
	Tine Wollebekk CEO	

## **Cash flow statement**

## Bank Norwegian AS

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Profit / loss after tax	961 811	894 879	1 800 501
Unrealized gain or losses on currency	37 307	102 244	92 674
Depreciation and impairment of fixed and intangible assets	32 781	24 072	59 998
Provision for loan losses	551 334	443 609	1 027 631
Change in loans to customers	-1 490 001	-3 372 235	-6 291 111
Change in deposits from customers	-913 837	4 023 708	5 409 516
Change in certificates and bonds	639 606	-529 958	-1 742 763
Change in shares and other securities	-3 555	-4 112	3 326
Change in receivables, deferred tax asset and financial derivatives	-203 351	30 854	-15 401
Change in loans from credit institutions	73 100	85 450	-
Change in tax payable, accrued expenses and other liabilities	-179 809	-117 185	57 348
Net cash flow from operating activities	-494 615	1 581 327	401 720
Proceeds from sale of tangible assets	-	-	32
Payment for acquisition of intangible assets	-34 861	-24 127	-67 853
Payment for acquisition of tangible assets	-627	-	-112
Net cash flow from investment activities	-35 488	-24 127	-67 933
Issued debt securities	1 510 048	-	388 040
Repayment of debt securities	-160 383	-434 413	-611 739
Paid interest debt securities	-42 606	-	
Paid group contribution	-	-188 100	-188 100
Issued subordinated loans	-	-	533 555
Repayment subordinated loans	-	-	-171 964
Issued tier 1 capital	-	-	125 000
Repayment tier 1 capital	-	-	-125 000
Paid interest tier 1 capital	-21 096	-14 347	-28 575
Net cash flow from financing activities	1 285 963	-636 860	-78 783
Net cash flow for the period	755 861	920 340	255 004
Cash and cash equivalents at the start of the period	1 567 158	1 320 128	1 404 828
Currency effect on cash and cash equivalents	-47 249	-102 244	-92 674
Cash and cash equivalents at the end of the period	2 275 770	2 138 224	1 567 158

# **Changes in equity**

				Retained earnings	
Amounts in NOK 1000	Share capital	Share premium	Tier 1 capital	and other reserves	Total equity
Balance 31.12.18	183 315	966 646	635 000	5 556 708	7 341 668
This period's profit	-	-	-	961 811	961 811
Comprehensive income for the period	183 315	966 646	635 000	6 518 519	8 303 479
Paid interest tier 1 capital	-	-	-	-15 822	-15 822
Balance 30.6.19	183 315	966 646	635 000	6 502 697	8 287 657
Amounts in NOK 1000					
Balance 31.12.17	183 315	966 646	635 000	3 918 312	5 703 272
This period's profit	-	-	-	894 879	894 879
Comprehensive income for the period	-	-	-	894 879	894 879
Paid interest tier 1 capital	-	-	-	-14 347	-14 347
Paid group contribution after tax	-	-	-	-188 100	-188 100
Change in write-downs under IFRS 9	-	-	-	54 569	54 569
Balance 30.6.18	183 315	966 646	635 000	4 665 313	6 450 273



## **Notes**

#### Note 1. General accounting principles

The quarterly financial statements for the bank have been prepared in accordance with IAS 34 Interim Financial Reporting as issued by the International Accounting Standards Board and as adopted by the European Union. When preparing the consolidated financial statements, management makes estimates, judgments and assumptions that affect the application of the accounting principles and the carrying amount of assets, liabilities, income and expenses. Estimates and assumptions are subject to continual evaluation and are based on historical experience and other factors, including expectations of future events that are believed to be probable on the balance sheet date. A description of the accounting policies, significant estimates and areas where judgment is applied by the bank, can be found in Note 1 Accounting principles in the annual report for 2018.

IFRS 16 Leases was effective from January 1, 2019, and replaced IAS 17 Leases. The bank applied the standard as of January 1, 2019. IFRS 16 established significant new accounting requirements for lessees, while the requirements for lessors are more or less unchanged. For lessees, IFRS 16 eliminated the distinction between operating and finance leases as was required by IAS 17, and instead introduced a single lessee accounting model. When applying the new model, the bank have recognised a liability to make lease payments (lease liability) and an asset representing the right to use the underlying asset during the lease term (right-of-use asset). In the income statement, depreciation of the right-of-use assets are recognised separately from interest on lease liabilities.

The bank has decided on the following policy choices and practical expedients:

- to apply the low value exception (primarily for office equipment)
- · to not recognise non-lease components in the lease liability
- to apply the modified retrospective approach for transition to IFRS 16, meaning that the bank have not restated the comparatives for 2018. Right-of-use assets and lease liabilities was measured at the same amount, taking into consideration prepayments, accruals and provisions recognised as of December 31, 2018.

The right-of-use asset was classified as part of the fixed assets in the balance sheet, while the lease liability was classified as other liabilities. The most significant part of the lease liabilities of the bank arises from leases related to head office at Fornebu as well as some IT equipment. The total lease liabilities and right-of-use assets on January 1, 2019 was estimated to NOK 7.3 million for the bank.



## Note 2. Segments

The profit and loss and balance sheet presentation for segments are based on internal financial reporting as it is reported to management. The figures are based on Bank Norwegian's governance model.

Amounts in NOK 1000	Norway	Sweden	Denmark	Finland	Tota
Net interest income	1 057 965	393 926	280 401	605 937	2 338 229
Net other operating income	90 009	34 066	15 798	5 819	145 691
Total income	1 147 974	427 992	296 199	611 755	2 483 920
Total operating expenses before losses	279 024	148 421	84 613	138 125	650 182
Provision for loan losses	283 799	46 267	82 787	138 481	551 334
Profit before tax	585 152	233 304	128 799	335 150	1 282 405
Tax charge	146 289	58 319	32 199	83 787	320 593
Profit after tax	438 863	174 985	96 600	251 363	961 811
Other comprehensive income	-	-	-	-	-
Comprehensive income for the period	438 863	174 985	96 600	251 363	961 811
Balance sheet 30.6.19					
Amounts in NOK 1000	Norway	Sweden	Denmark	Finland	Tota
Loans to customers	18 796 876	6 340 642	4 297 473	9 277 916	38 712 907
Other assets	7 104 839	2 065 993	1 403 077	2 139 989	12 713 898
Total assets	25 901 715	8 406 636	5 700 550	11 417 904	51 426 805
					-
Deposits from customers	20 001 934	5 629 607	4 950 900	7 595 513	38 177 954
Other liabilities and equity	5 899 781	2 777 029	749 650	3 822 392	13 248 851
Other liabilities and equity	0 000 101				
Total liabilities and equity	25 901 715	8 406 636	5 700 550	11 417 904	51 426 805
			5 700 550 Denmark	11 417 904 Finland	
Total liabilities and equity  Profit and loss account YTD 2018	25 901 715	8 406 636			Total
Profit and loss account YTD 2018  Amounts in NOK 1000	25 901 715 Norway	8 406 636 Sweden	Denmark	Finland	<b>Tota</b> 2 111 357
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income	25 901 715 Norway 1 017 918	8 406 636 Sweden 363 658	<b>Denmark</b> 228 890	<b>Finland</b> 500 892	<b>Tota</b> 2 111 357 134 728
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income	25 901 715 Norway 1 017 918 85 865	<b>Sweden</b> 363 658 40 569	<b>Denmark</b> 228 890 11 533	Finland 500 892 -3 238	Tota 2 111 357 134 728 2 246 086
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income	25 901 715  Norway 1 017 918 85 865 1 103 783	Sweden 363 658 40 569 404 227	Denmark 228 890 11 533 240 423	Finland 500 892 -3 238 <b>497 654</b>	Tota 2 111 357 134 728 2 246 086 609 305
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses	Norway 1 017 918 85 865 1 103 783 262 593	Sweden 363 658 40 569 404 227 143 322	Denmark 228 890 11 533 240 423 77 814	Finland 500 892 -3 238 <b>497 654</b> 125 576	Tota 2 111 357 134 728 2 246 086 609 305 443 609
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses	Norway 1 017 918 85 865 1 103 783 262 593 113 233	Sweden 363 658 40 569 404 227 143 322 69 064	Denmark 228 890 11 533 240 423 77 814 95 766	Finland 500 892 -3 238 <b>497 654</b> 125 576 165 546	Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses  Profit before tax	25 901 715  Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957	Sweden 363 658 40 569 404 227 143 322 69 064 191 840	Denmark 228 890 11 533 240 423 77 814 95 766 66 844	Finland 500 892 -3 238 <b>497 654</b> 125 576 165 546 <b>206 532</b>	Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge	Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633	Total 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses  Profit before tax  Tax charge Profit after tax	Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633	Total 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income	Norway 1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899	Total 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period	Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  - 545 967	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880 - 143 880 Sweden	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133 - 50 133	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899	Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879 Tota
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000	Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  545 967  Norway 17 854 487	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899 - 154 899 Finland 8 350 356	Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879  - 894 879  Tota 35 434 716
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000  Loans to customers Other assets	Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  - 545 967  Norway 17 854 487 6 880 984	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343 2 120 460	Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529 954 403	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899  Finland 8 350 356 1 902 449	Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879  Tota 35 434 716 11 858 297
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000  Loans to customers Other assets	Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  545 967  Norway 17 854 487	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343	Denmark 228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899 - 154 899 Finland 8 350 356	Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879  Tota 35 434 716 11 858 297
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income  Total income  Total operating expenses before losses Provision for loan losses Profit before tax  Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000  Loans to customers Other assets	Norway  1 017 918 85 865 1 103 783 262 593 113 233 727 957 181 989 545 967  - 545 967  Norway 17 854 487 6 880 984	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343 2 120 460	Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529 954 403	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899  Finland 8 350 356 1 902 449	Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879  Tota 35 434 716 11 858 297
Profit and loss account YTD 2018  Amounts in NOK 1000  Net interest income Net other operating income Total operating expenses before losses Provision for loan losses Profit before tax Tax charge Profit after tax  Other comprehensive income Comprehensive income for the period  Balance sheet 30.6.18  Amounts in NOK 1000 Loans to customers Other assets Total assets	Norway  1 017 918	Sweden 363 658 40 569 404 227 143 322 69 064 191 840 47 960 143 880  - 143 880  Sweden 5 705 343 2 120 460 7 825 804	Denmark  228 890 11 533 240 423 77 814 95 766 66 844 16 711 50 133  - 50 133  Denmark 3 524 529 954 403 4 478 932	Finland 500 892 -3 238 497 654 125 576 165 546 206 532 51 633 154 899  - 154 899  Finland 8 350 356 1 902 449 10 252 806	Tota 2 111 357 134 728 2 246 086 609 305 443 609 1 193 172 298 293 894 879 - 894 879  Tota 35 434 716 11 858 297 47 293 012



## Note 3. Capital adequacy

Bank Norwegian uses the standardized approach for credit risk and the standardized approach for operational risk to calculate capital adequacy in accordance with current capital adequacy regulations - Basel II.

Total capital			
Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Share capital	183 315	183 315	183 315
Share premium	966 646	966 646	966 646
Other reserves	6 502 697	4 665 313	5 556 708
Deferred tax assets, intangible assets and additional valuation adjustment	-164 319	-153 510	-161 433
Common equity tier 1	7 488 338	5 661 763	6 545 235
Additional tier 1 capital	635 000	635 000	635 000
Tier 1 capital	8 123 338	6 296 763	7 180 235
Tier 2 capital	807 889	474 622	836 205
Total capital	8 931 227	6 771 385	8 016 441
Calculation basis			
Covered bonds	341 724	204 209	273 532
Institutions	1 221 116	1 216 419	947 444
Loans to customers	25 034 017	23 759 545	25 396 605
Defaulted loans	5 334 217	3 784 618	3 935 478
Equity positions	40 206	37 439	36 654
Other assets	92 756	119 429	76 865
Total credit risk	32 064 036	29 121 657	30 666 578
Operational risk	5 580 459	4 013 050	4 013 050
Market risk	669	-	-
Total calculation basis	37 645 164	33 134 707	34 679 628
Common equity tier 1 %	19.9 %	17.1 %	18.9 %
Tier 1 capital %	21.6 %	19.0 %	20.7 %
Total capital %	23.7 %	20.4 %	23.1 %



#### Note 4. Expected credit loss

The Bank applies the expected credit loss (ECL) methodology subject to the IFRS 9 rules with three stages of impairment calculation. Stage 1 is not impaired and uses a 12-month ECL calculation. Stage 2 has a significant increase in credit risk since its origination, according to the triggers disclosed below, and uses the lifetime approach to ECL calculation. Stage 3 is impaired with the 90 days past due definition and calculates the ECL based on the lifetime approach.

#### Significant increase in credit risk

Probability of default (PD) is an experience-based probability that a commitment is in breach for more than 90 days in the next 12 months. The table below shows the different trigger levels that need to be in place for a commitment to be classified as stage 2 due to a significant increase in credit risk. A significant increase in credit risk is assessed on the basis of several criteria, including late payment beyond 30 days after invoice due date. The most important factor for the assessment is a comparison between the original probability of default and the probability of default at the reporting date. Each product has its own threshold values when one considers an increase to be significant. Products with absolute low application PDs therefore lead to high trigger requirements, as they are relative and come from a low level. An increase of more than 0 % indicates an increase beyond PD at origination.

PD at	Instalment	PD at	Credit card
origination	loans	origination	loans
<=5%	700 %	<=2%	900 %
>5%, 10%]	30 %	>2%	40 %
>10%	20 %		
<=10%	40 %	<=2%	900 %
>10%, 20%]	30 %	>2%, 5%]	40 %
>20%	20 %	>5%	0 %
<=20%	300 %	<=50%	80 %
>20%, 40%]	100 %	>50%	0 %
>40%	20 %		
<=20%	200 %	<=30%	200 %
>20%, 40%]	100 %	>30%	30 %
>40%	40 %		
	origination <=5% >5%, 10%] >10% <=10% >10%, 20%] >20% <=20% >20%, 40%] <=20% >20%, 40%]	origination         loans           <=5%	origination         loans         origination           <=5%

#### Economic variables used to measure ECL

The Bank has chosen to disclose the three most important modelling variables in each individual country. The data is modelled across three scenarios: a base, an upper and a lower case for expected credit loss. The model is based on the NiGEM-model developed by UK's Institute of Economic and Social Research. The following weights have been used across all portfolios per 30.6.2019: 30% - 40% - 30% for base, optimistic and pessimistic scenario for expected credit loss.

		Base scer	nario	Optimistic so	cenario	Pessimistic s	cenario
Norway		12 months	5 years	12 months	5 years	12 months	5 years
	3-month interbank rate	2.03 %	2.83 %	1.78 %	2.58 %	2.66 %	3.41 %
	Hourly pay in NOK	421	479	426	500	419	467
	Real interest rate	-0.05 %	-0.23 %	-0.45 %	-0.63 %	1.13 %	0.50 %
Sweden							
	3-month interbank rate	0.59 %	3.14 %	0.15 %	1.94 %	1.13 %	4.79 %
	Consumption in millions	178 517	194 071	180 138	197 788	175 748	186 904
	Unemployment level in thousands	360	378	319	339	396	419
Denmark							
	3-month interbank rate	0.66 %	2.72 %	1.45 %	3.07 %	0.09 %	2.39 %
	Consumption in millions	81 205	87 819	83 730	94 948	78 605	81 597
	Unemployment percentage	5.29 %	5.18 %	4.27 %	4.90 %	6.44 %	5.47 %
Finland							
	3-month interbank rate	0.38 %	2.27 %	0.74 %	2.39 %	-0.18 %	1.80 %
	Consumption in millions	9 534	10 050	9 743	10 571	9 332	9 568
	Unemployment percentage	6.66 %	6.50 %	4.54 %	5.96 %	8.96 %	7.04 %

## Macro scenario sensitivity on ECL

	Final	Base	Optimistic	Pessimistic
Norway	ECL	scenario	scenario	scenario
Credit card	186 316	187 107	182 785	188 792
Instalment loans	599 689	600 609	595 373	602 780
Sweden				
Credit card	113 165	113 029	112 067	114 445
Instalment loans	334 867	335 056	333 677	335 806
Denmark				
Credit card	95 930	95 923	95 732	96 138
Instalment loans	429 320	429 303	428 230	430 431
Finland				
Credit card	41 886	41 875	41 623	42 164
Instalment loans	313 193	313 144	312 214	314 237

The final ECL is a macro-weighted ECL based on 30% - 40% - 30% weighting given to the base, optimistic and pessimistic scenarios. The outcome can be close to the base scenario if the two scenarios differ by the same magnitude. If one scenario is of higher variability, the final ECL will tend towards that



## Note 5. Loans to customers by product groups and change in loan loss allowance

## Loans to customers by product groups

					Loan	loss allowand	ce	
Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Gross loans	Stage 1	Stage 2	Stage 3	Total
Instalment loans Norway	8 746 018	2 089 786	1 945 928	12 781 731	47 274	63 980	518 435	12 152 042
Credit card loans Norway	5 463 836	758 004	619 310	6 841 150	6 837	29 499	159 980	6 644 834
Instalment loans Sweden	2 125 527	1 219 632	904 917	4 250 077	40 046	53 179	241 642	3 915 210
Credit card loans Sweden	1 887 561	416 298	234 739	2 538 598	8 178	20 718	84 269	2 425 432
Instalment loans Denmark	3 123 434	202 356	641 774	3 967 564	50 396	31 016	347 908	3 538 245
Credit card loans Denmark	616 008	51 713	187 437	855 158	12 587	6 845	76 498	759 228
Instalment loans Finland	5 786 631	1 136 933	713 830	7 637 394	56 529	83 791	182 873	7 314 201
Credit card loans Finland	1 486 304	433 015	86 282	2 005 601	5 392	15 748	20 747	1 963 715
Total	29 235 319	6 307 737	5 334 217	40 877 273	227 239	304 776	1 632 351	38 712 907
Provision coverage ratio pe	er stage				0.78 %	4.83 %	30.60 %	

## Change in loan loss allowance

The loan loss allowance is calculated based on the expected credit loss using the 3-stage method as described in note 2.1 of the annual report 2018. Migration out of one stage is calculated at opening date 31.3.19, while migration into one stage is calculated at the closing date 30.6.19.

#### **Total Loans**

#### Loan loss allowance

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Loan loss allowance as at 31.3.19	228 952	290 308	1 375 937	1 895 196
Transfers:				
Transfers between stage 1 and stage 2	-28 767	118 655	-	89 889
Transfers between stage 1 and stage 3	-1 734	-	27 766	26 032
Transfers between stage 2 and stage 1	10 684	-46 399	-	-35 716
Transfers between stage 2 and stage 3	-	-78 345	225 190	146 845
Transfers between stage 3 and stage 2	-	8 058	-43 579	-35 520
Transfers between stage 3 and stage 1	84	-	-2 363	-2 280
New financial assets issued	23 852	5 834	-	29 687
Financial assets derecognized in the period	-7 919	-4 796	-10 775	-23 490
Modification of contractual cash flows from non-discounted financial assets	-7 913	1 460	30 176	23 723
Change in model/parameters	10 000	10 000	20 000	40 000
Other adjustments	-	-	10 000	10 000
Loan loss allowance as at 30.6.19	227 239	304 776	1 632 351	2 164 366

#### **Gross loans to customers**

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Gross loans to customers as at 31.3.19	29 651 361	5 540 003	4 606 145	39 797 508
Transfers:				
Transfers between stage 1 and stage 2	-2 617 468	2 699 977	-	82 509
Transfers between stage 1 and stage 3	-95 197	-	98 098	2 901
Transfers between stage 2 and stage 1	1 016 354	-1 115 941	-	-99 587
Transfers between stage 2 and stage 3	-	-872 528	880 061	7 534
Transfers between stage 3 and stage 2	-	130 716	-180 185	-49 469
Transfers between stage 3 and stage 1	5 351	-	-13 158	-7 807
New financial assets issued	1 724 747	121 432	-	1 846 179
Financial assets derecognized in the period	-879 191	-108 293	-43 880	-1 031 364
Modification of contractual cash flows from non-discounted financial assets	429 362	-87 629	-12 865	328 869
Gross loans to customers as at 30.6.19	29 235 319	6 307 737	5 334 217	40 877 273



## Instalment loans total

#### Loan loss allowance

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Loan loss allowance as at 31.3.19	191 741	203 616	1 084 960	1 480 317
Transfers:				
Transfers between stage 1 and stage 2	-26 095	99 398	-	73 303
Transfers between stage 1 and stage 3	-1 667	-	25 419	23 752
Transfers between stage 2 and stage 1	9 211	-31 292	-	-22 081
Transfers between stage 2 and stage 3	-	-67 222	188 565	121 343
Transfers between stage 3 and stage 2	-	6 702	-32 907	-26 205
Transfers between stage 3 and stage 1	80	-	-1 869	-1 789
New financial assets issued	15 036	3 661	-	18 697
Financial assets derecognized in the period	-7 700	-4 254	-9 640	-21 594
Modification of contractual cash flows from non-discounted financial assets	3 639	11 359	16 328	31 327
Change in model/parameters	10 000	10 000	10 000	30 000
Other adjustments	-	-	10 000	10 000
Loan loss allowance as at 30.6.19	194 245	231 967	1 290 857	1 717 069

## Gross loans to customers

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Gross loans to customers as at 31.3.19	20 631 397	3 879 052	3 606 935	28 117 384
Transfers:				
Transfers between stage 1 and stage 2	-2 120 621	2 109 273	-	-11 348
Transfers between stage 1 and stage 3	-85 350	-	87 871	2 521
Transfers between stage 2 and stage 1	651 118	-678 104	-	-26 986
Transfers between stage 2 and stage 3	-	-693 314	699 835	6 521
Transfers between stage 3 and stage 2	-	106 585	-132 281	-25 696
Transfers between stage 3 and stage 1	4 554	-	-7 505	-2 951
New financial assets issued	1 508 862	86 690	-	1 595 552
Financial assets derecognized in the period	-838 913	-98 876	-39 258	-977 047
Modification of contractual cash flows from non-discounted financial assets	30 563	-62 598	-9 148	-41 183
Gross loans to customers as at 30.6.19	19 781 610	4 648 707	4 206 449	28 636 767

## **Credit card total**

## Loan loss allowance

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Loan loss allowance as at 31.3.19	37 211	86 692	290 976	414 879
Transfers:				
Transfers between stage 1 and stage 2	-2 672	19 257	-	16 585
Transfers between stage 1 and stage 3	-66	-	2 346	2 280
Transfers between stage 2 and stage 1	1 473	-15 107	-	-13 634
Transfers between stage 2 and stage 3	-	-11 123	36 625	25 502
Transfers between stage 3 and stage 2	-	1 357	-10 672	-9 315
Transfers between stage 3 and stage 1	4	-	-494	-490
New financial assets issued	8 816	2 174	-	10 990
Financial assets derecognized in the period	-219	-542	-1 135	-1 896
Modification of contractual cash flows from non-discounted financial assets	-11 553	-9 899	13 848	-7 604
Change in model/parameters	-	-	10 000	10 000
Loan loss allowance as at 30.6.19	32 994	72 809	341 494	447 297

## **Gross loans to customers**

Amounts in NOK 1000	Stage 1	Stage 2	Stage 3	Total
Gross loans to customers as at 31.3.19	9 019 964	1 660 950	999 210	11 680 124
Transfers :				
Transfers between stage 1 and stage 2	-496 848	590 704	-	93 857
Transfers between stage 1 and stage 3	-9 847	-	10 227	380
Transfers between stage 2 and stage 1	365 236	-437 837	-	-72 601
Transfers between stage 2 and stage 3	-	-179 214	180 226	1 013
Transfers between stage 3 and stage 2	-	24 131	-47 904	-23 773
Transfers between stage 3 and stage 1	797	-	-5 652	-4 855
New financial assets issued	215 885	34 743	-	250 628
Financial assets derecognized in the period	-40 278	-9 417	-4 622	-54 317
Modification of contractual cash flows from non-discounted financial assets	398 799	-25 031	-3 717	370 052
Gross loans to customers as at 30.6.19	9 453 709	1 659 030	1 127 768	12 240 506



#### Note 6. Loan loss provisions

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Realized losses in the period	20 527	16 404	33 426
Loan loss provisions - lifetime expected credit loss (stage 3)	551 661	334 150	816 569
Loan loss provisions - lifetime expected credit loss (stage 2)	-19 102	15 083	98 632
Loan loss provisions - 12 months expected credit loss (stage 1)	-1 752	20 657	27 630
Other changes	-	57 315	-
Adjustments for sold NPL portfolios	-	-	42 918
Collection expenses related to sold NPL portfolios	-	-	8 456
Provision for loan losses	551 334	443 609	1 027 631

#### Note 7. Risk classes

	Probability of	Gross loans		Undrawn credit limits	
Amounts in NOK 1000	default	YTD 2019	YTD 2018	YTD 2019	YTD 2018
A	0 - 0,9 %	6 186 520	5 026 942	36 921 555	29 270 585
В	1 - 2,9 %	9 743 844	13 106 308	1 809 381	1 632 383
С	3 - 4,9 %	4 207 197	4 279 930	282 406	278 715
D	5 - 8,9 %	4 305 991	3 027 450	267 069	198 440
E	9 - 14,9 %	3 931 383	1 953 155	194 341	88 741
F	15 - 19,9 %	1 473 770	626 463	24 757	17 148
G	20 - 29,9 %	1 025 757	994 633	20 514	12 973
Н	30 - 39,9 %	447 052	463 626	6 309	19 506
	40 - 54,9 %	385 961	430 300	3 989	5 029
J	55 - 100,0 %	356 217	353 401	1 500	2 542
S		855 766	670 199	-	-
T		2 093 957	336 984	-	-
U		527 584	478 944	-	-
V		5 108 552	2 897 693	-	-
W		227 289	256 066	-	-
Total classified		40 876 840	34 902 091	39 531 822	31 526 061
Not classified		433	568	-	848
Total		40 877 273	33 591 705	39 531 822	31 526 909

Risk is grouped into PD bands from A to J, with A being the lowest risk. Further classifications are as follows: Risk class S consist of engagements under collections by an agency, where the customer is less than 90 days past due on the original payment plan. If the customer is on track with the engagement, but has at least one other product where the payment is more than 90 days past due on the original payment plan, then it is classified as T. Risk class U consist of engagements that are in warning, but less than 90 days past due on the original payment plan. Risk class V consist of engagements that are more than 90 days past due on the original payment plan. Risk class W consist of engagements that are written down.

In the second quarter 2019, the basis for risk class distribution has been changed to be aligned with the behavior models for ECL-calculations.

Risk class distribution in previous quarters were based on behavior models that were phased out when converting to IFRS 9 and used solely for reporting

There is no underlying change in the actual risk position. Previous reporting has not been restated.

## Note 8. Net interest income

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Interest income from cash and deposits with the central bank	300	169	389
Interest income from loans to and deposits with credit institutions	2 488	1 499	3 705
Interest income from instalment loans	1 849 252	1 761 130	3 631 860
Interest income from credit card loans	719 212	596 421	1 270 474
Interest income from sales financing	370	1 338	2 072
Interest income, effective interest method	2 571 623	2 360 557	4 908 500
Interest and other income from certificates and bonds	75 298	46 248	100 717
Other interest and other interest related income	2 657	1 821	3 586
Other interest income	77 955	48 069	104 303
Interest expense from deposits from credit institutions	-	479	1 434
Interest expense from deposits from customers	235 086	259 023	523 598
Interest expense on debt securities issued	25 582	15 318	30 404
Interest expense on subordinated loan	16 922	9 903	24 134
Other interest and other interest related expenses	33 759	12 545	26 985
Interest expenses	311 349	297 268	606 554
Net interest income	2 338 229	2 111 357	4 406 248



## Note 9. Net commission and bank services income

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Payment services	197 681	169 048	345 095
Insurance services	45 802	39 221	64 858
Other fees and commission and bank services income	27 337	26 262	53 598
Total commission and bank services income	270 821	234 530	463 551
Payment services	79 163	68 727	147 595
Insurance services	32 432	25 532	55 689
Other fees and commission and bank services expense	10 920	13 156	26 368
Total commission and bank services expenses	122 515	107 414	229 652

## Note 10. Net change in value on securities and currency

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Net change on certificates and bonds	-39 141	-17 794	-51 315
Net change on FX-forwards	207 510	212 515	41 273
Net currency effects	-179 479	-191 220	19 534
Net change on shares and other securities	8 495	4 112	3 326
Net change in value on securities and currency	-2 614	7 613	12 818

## Note 11. General administrative expenses

Amounts in NOK 1000	YTD 2019	YTD 2018	2018
Sales and marketing	448 399	416 333	837 929
IT operations	43 210	37 418	75 579
External services fees	33 075	43 328	76 640
Other administrative expenses	22 169	20 094	45 762
Total general administrative expenses	546 854	517 173	1 035 911

## Note 12. Debt securities issued and subordinated loan

Total debt securities issued and subordinated loans	4 124 689	2 282 624	2 854 930
Subordinated loans, carrying value (amortized cost)	807 889	474 622	836 205
Debt securities issued, carrying value (amortized cost)	3 316 800	1 808 003	2 018 724
Amounts in NOK 1000	YTD 2019	YTD 2018	2018

	Nominal			Reference		
	value			rate		Carrying
ISIN	outstanding	Currency	Interest	+ margin	Maturity*	value
Debt Securities issued (senior unsec	cured bonds)					
NO0010719628	183 000	NOK	Floating	NIBOR + 82bp	09.09.2019	183 056
NO0010790850	500 000	NOK	Floating	NIBOR + 75bp	07.04.2020	502 382
NO0010810534	500 000	SEK	Floating	STIBOR + 108bp	20.11.2020	459 107
NO0010811110	300 000	NOK	Floating	NIBOR + 108bp	24.11.2020	300 708
NO0010837206	400 000	SEK	Floating	STIBOR + 120bp	22.02.2021	367 369
NO0010848583	550 000	SEK	Floating	STIBOR + 140bp	29.09.2021	504 543
NO0010848591	1 000 000	NOK	Floating	NIBOR + 150bp	29.03.2022	999 634
Total debt securities issued	3 433 000		-	·		3 316 800
Subordinated Ioan						
NO0010774326	100 000	NOK	Floating	NIBOR + 300bp	21.09.2021	99 951
NO0010797988	200 000	NOK	Floating	NIBOR + 375bp	16.06.2022	199 787
NO0010833130	550 000	SEK	Floating	STIBOR + 375bp	02.10.2023	508 151
Total subordinated loans	850 000		Ū	·		807 889
Total	4 283 000					4 124 689

<sup>\*</sup> For subordinated loans maturity reflects the first possible call date



#### Note 13. Financial instruments

#### Financial instruments at fair value

		YTD 20	19	
Amounts in NOK 1000	Level 1	Level 2	Level 3	Total
Certificates and bonds	-	9 962 991	-	9 962 991
Financial derivatives	-	31 274	-	31 274
Shares and other securities	-	-	40 246	40 246
Total financial assets at fair value	-	9 994 265	40 246	10 034 511
Financial derivatives	-	4 913	-	4 913
Total financial liabilities at fair value	-	4 913	-	4 913

Amounts in NOK 1000		YTD 2018					
	Leve	el 1	Level 2	Level 3	Total		
Certificates and bonds	-		9 389 792	-	9 389 792		
Financial derivatives	-		43 768	-	43 768		
Shares and other securities	-		-	37 476	37 476		
Total financial assets at fair value	-		9 433 560	37 476	9 471 037		
Financial derivatives	-		2 494	-	2 494		
Total financial liabilities at fair value	-		2 494	-	2 494		

Change in instruments classified at level 3		YTD 2019			YTD 2018	
		Financial			Financial	
	Shares	assets		Shares	assets	
	and other	available		and other	available	
Amounts in NOK 1000	securities	for sale	Total	securities	for sale	Total
Value 31.12	36 691	-	36 691	443	32 922	33 365
Reclassification IFRS 9	-	-	-	32 922	-32 922	-
Net gain / loss on financial instruments	3 555	-	3 555	4 112	-	4 112
Value 30.06	40 246	-	40 246	37 477	-	37 477

#### Fair value of financial instruments at amortized cost

Financial instruments at amortized cost are valued at originally determined cash flows, adjusted for any impairment losses. Amortized cost will not always give values that match the market's assessment of the same instruments, due to different perceptions of market conditions, risk and return requirements.

#### Debt securities issued and subordinated loan

The fair value of debt securities issued and subordinated loan are based on observable market data where available.

	YTD 2019		YTD 2018	
Amounts in NOK 1000	Book value	Fair value	Book value	Fair value
Debt securities issued	3 316 800	3 339 470	1 808 003	1 916 771
Subordinated loan	807 889	806 395	474 622	477 888
Total financial liabilities	4 124 689	4 145 865	2 282 625	2 394 658

	YTD 2019			
Amounts in NOK 1000	Level 1	Level 2	Level 3	Total
Debt securities issued	3 316 800	-	-	3 316 800
Subordinated loan	807 889	-	-	807 889
Total financial liabilities	4 124 689	-	-	4 124 689

		YTD 2018		
Amounts in NOK 1000	Level 1	Level 2	Level 3	Total
Debt securities issued	1 808 003	-	-	1 808 003
Subordinated loan	474 622	-	-	474 622
Total financial liabilities	2 282 625	-	-	2 282 625

Level 1: Valuation based on quoted prices in an active market. Level 2: Valuation based on observable market data, other than quoted prices. Level 3: Valuation based on observable market data when valuation can not be determined in level 1 or 2.

## Note 14. Related parties

Bank Norwegian AS has since 2007 had an agreement with Norwegian Air Shuttle ASA regarding the use of the brand name Norwegian, IP-rights and cooperation regarding the loyalty program Norwegian Reward. The agreement was renegotiated in the second quarter 2018 and is valid for ten years. In the second quarter 2019 the total expensed amount related to Norwegian Air Shuttle ASA was NOK 98.9 million, comprising of portfolio related costs of NOK 85.1 million and sales and agent commissions of NOK 13.8 million. The portfolio related costs include license fee for use of brand name, IP-rights and other customer portfolio costs, such as cashpoints. Norwegian Finans Holding ASA owns 100% of Bank Norwegian AS.

Bank Norwegian AS has in the second quarter 2019 provided the Norwegian Finans Holding ASA with a loan of NOK 187.5 million in relation to the accusition of IP rights in Lilienthal Finance Ltd. and general expenses.

# **Quarterly figures**

## **Profit and loss account**

Amounts in NOK 1000					
	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018
Interest income, effective interest method	1 300 932	1 270 690	1 286 557	1 261 386	1 217 938
Other interest income	38 192	39 763	32 504	23 730	23 863
Interest expenses	160 332	151 017	145 363	163 924	154 602
Net interest income	1 178 793	1 159 436	1 173 698	1 121 192	1 087 199
Commission and bank services income	119 880	150 940	111 047	117 974	128 700
Commission and bank services expenses	63 606	58 909	62 259	59 978	55 514
Net change in value on securities and currency	-1 830	-784	-5 938	11 144	21 089
Other income	-	-	-	32	-
Net other operating income	54 444	91 247	42 850	69 171	94 274
Total income	1 233 237	1 250 683	1 216 548	1 190 364	1 181 473
Personnel expenses	19 543	25 420	24 856	23 126	17 016
General administrative expenses	264 009	282 845	258 299	260 439	257 341
Depreciation and impairment of fixed and intangible assets	16 701	16 079	15 633	14 789	14 972
Other operating expenses	13 203	12 381	12 277	13 212	12 393
Total operating expenses before losses	313 457	336 725	311 065	311 566	301 722
Provision for loan losses	282 233	269 101	284 813	299 209	234 707
Profit before tax	637 547	644 857	620 670	579 589	645 045
Tax charge	159 387	161 207	149 749	144 888	161 261
Profit after tax	478 161	483 650	470 922	434 700	483 784

## **Comprehensive income**

				Bank No	rwegian AS
Amounts in NOK 1000	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018
Profit on ordinary activities after tax	478 161	483 650	470 922	434 700	483 784
Comprehensive income for the period	478 161	483 650	470 922	434 700	483 784

## **Balance sheet**

					Bank Norwegian AS		
Amounts in NOK 1000	30.6.19	31.3.19	31.12.18	30.9.18	30.6.18		
Assets							
Cash and deposits with the central bank	68 091	67 953	67 959	65 957	65 975		
Loans and deposits with credit institutions	2 207 679	2 132 508	1 499 199	1 580 922	2 072 249		
Loans to customers	38 712 907	37 902 312	37 797 618	36 751 296	35 464 011		
Certificates and bonds	9 962 991	10 268 259	10 602 597	10 812 673	9 389 792		
Financial derivatives	31 274	85 161	12 773	48 072	43 768		
Shares and other securities	40 246	41 806	36 691	38 637	37 476		
Intangible assets	137 290	139 227	133 670	135 335	132 879		
Deferred tax asset	16 990	16 990	16 990	11 157	11 157		
Fixed assets	1 102	795	719	821	810		
Receivables	248 235	85 020	63 385	88 215	74 894		
Total assets	51 426 805	50 740 030	50 231 603	49 533 086	47 293 012		
Liabilities and equity							
Loans from credit institutions	73 100	56 000	-	32 300	85 450		
Deposits from customers	38 177 954	37 654 242	39 091 791	39 359 001	37 705 983		
Debt securities issued	3 316 800	3 342 401	2 018 724	1 812 167	1 808 003		
Financial derivatives	4 913	9 569	120 497	1 056	2 494		
Tax payable	449 151	527 062	603 085	633 584	491 148		
Other liabilities	107 179	314 239	32 333	141 331	91 290		
Accrued expenses	202 161	205 216	187 298	201 394	183 749		
Subordinated loan	807 889	813 771	836 205	474 637	474 622		
Total liabilities	43 139 148	42 922 499	42 889 934	42 655 470	40 842 739		
Share capital	183 315	183 315	183 315	183 315	183 315		
Share premium	966 646	966 646	966 646	966 646	966 646		
Tier 1 capital	635 000	635 000	635 000	635 000	635 000		
Retained earnings and other reserves	6 502 697	6 032 570	5 556 708	5 092 655	4 665 313		
Total equity	8 287 657	7 817 531	7 341 668	6 877 615	6 450 273		
Total liabilities and equity	51 426 805	50 740 030	50 231 603	49 533 086	47 293 012		