



Pareto Securities' 30<sup>th</sup> Energy Conference Oslo, 21 September 2023

## STATE-OF-THE-ART ASSET BASE AND SOLID FINANCIALS

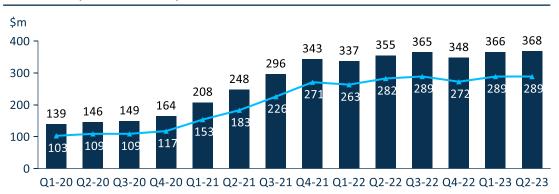


Attractive assets		High earnings visibility		Robust financials	
Fleet	13 modern LNGCs (9x MEGIs, 4x X-DFs)	Contract backlog	Min. 54 years of contract backlog, 80 years incl. options	Cash position	\$450m as per Q2-23
Average age <sup>1</sup>	3.8 years	Spot market exposure	Flex Artemis on variable hire TC	Financial position	31% equity ratio No debt maturities before 2028
Efficiency <sup>2</sup>	~58% reduced fuel consumption	2023 revenue & EBITDA guidance	Revenue: \$370m EBITDA: \$290-295m	LTM dividend	\$3.25/share, ~10.6% yield <sup>3</sup>

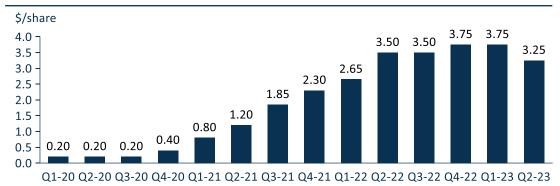
## ROBUST FINANCIALS AND ATTRACTIVE EARNINGS DISTRIBUTION



### REVENUES, ADJ. EBITDA, LTM



## **DIVIDEND PER SHARE, LTM**



With a contract backlog of at least 54 years (or 80 years with options), our earnings outlook is strong

We reaffirm our 2023
EBITDA guidance of
\$290-295m and we remain
committed to distributing
attractive dividends to our
shareholders, paying out
c. \$435m in dividends
since 2020

## **EARNINGS BELONG TO SHAREHOLDERS**



## Adjusted Earnings per Share(1)

Ordinary Dividend per Share Special Dividend per Share

#### **Total distribution**

Q1-22	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23
\$0.42	\$0.61	\$0.79	\$1.02	\$0.66	\$0.53
\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75
	\$0.50		\$0.25		
\$0.75	\$1.25	\$0.75	\$1.00	\$0.75	\$0.75

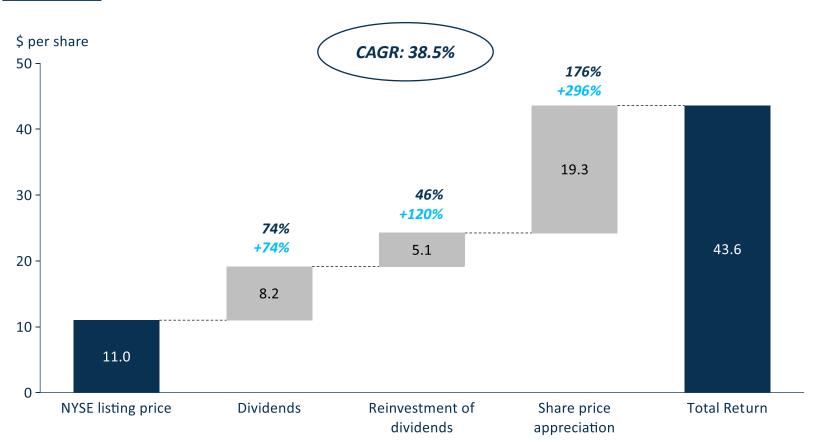
LTM
\$3.00
\$3.00
\$0.25
\$3.25

#### **Decision Factors**

Earnings and cash flow	•	<b>②</b>	<b>②</b>	<b>②</b>	<b>②</b>	<b>②</b>
Market outlook	<b>•</b>	<b>②</b>	<b>②</b>	<b>②</b>	<b>Ø</b>	<b>Ø</b>
Backlog and visibility	<b>•</b>	<b>②</b>	<b>②</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Liquidity position	•	<b>②</b>	<b>②</b>	<b>②</b>	<b>②</b>	<b>Ø</b>
Covenant compliance	<b>•</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>⊘</b>	•
Debt maturities	<b>•</b>	<b>Ø</b>	<b>Ø</b>	<b>⊘</b>	<b>②</b>	<b>②</b>
Capex liabilities	<b>•</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>⊘</b>	<b>⊘</b>
Other considerations	<b>•</b>	<b>⊘</b>	<b>⊘</b>	<b>Ø</b>	<b>⊘</b>	<b>⊘</b>

## FLEX HAS DELIVERED 296% TOTAL SHAREHOLDER RETURN SINCE NYSE LISTING IN JUNE 2019





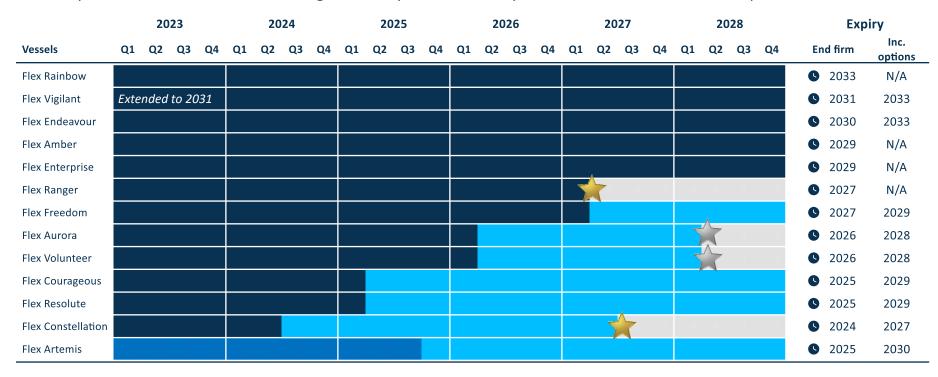
# **HIGH CONTRACT COVERAGE, MARKETING 2027 POSITIONS**

Fixed hire

Variable hire



54 years of minimum contract backlog which may increase to 80 years with charterer's extension options



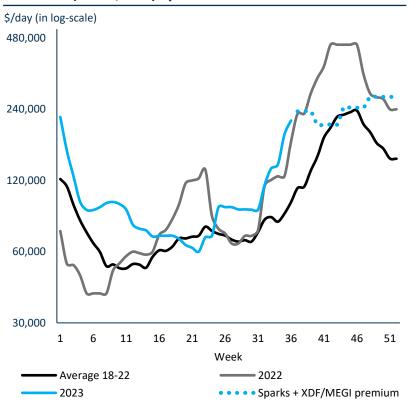
Open/Spot

Options

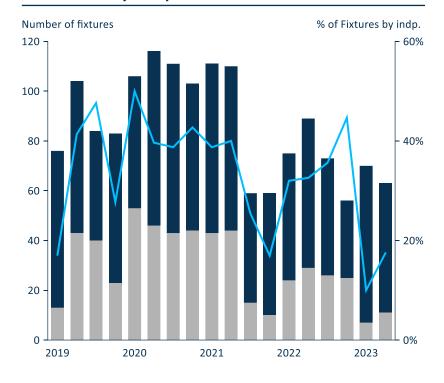
## SPOT RATES IN SIX DIGITS AND SET TO FOLLOW THE SEASONAL PATTERN



## **Headline (MEGI/XDF) spot rates**

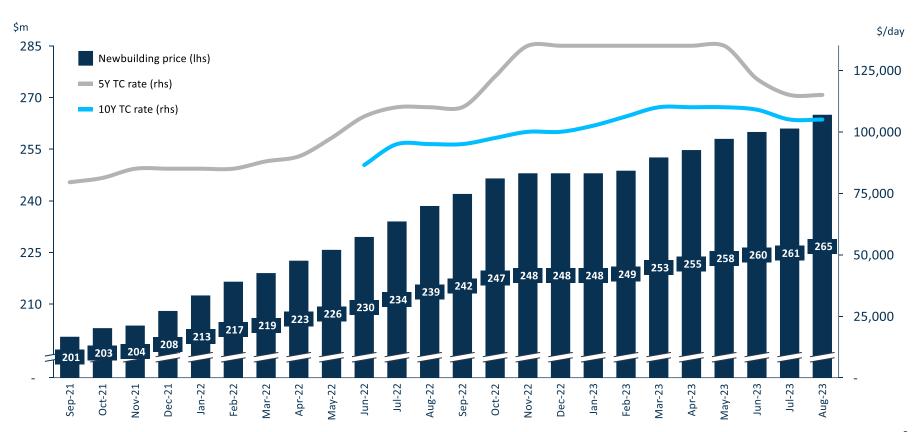


## # of fixtures by independent owners vs. sublets



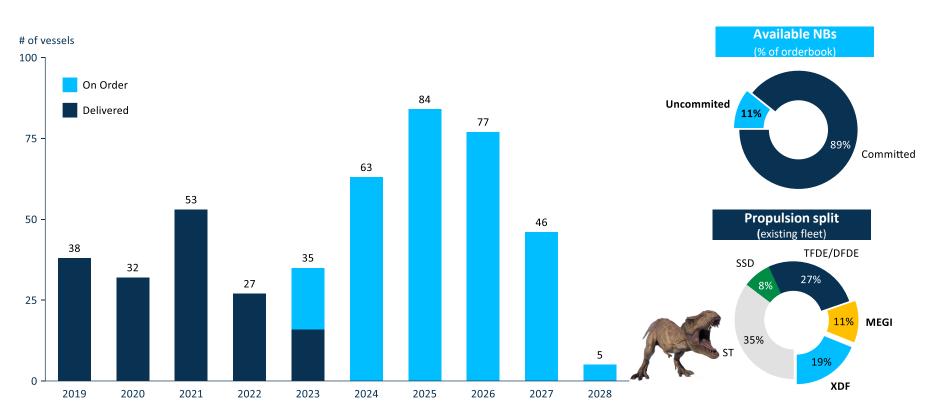
# **NEWBUILD PRICES UP ~30% LAST TWO YEARS PUSHING UP TERM RATES**





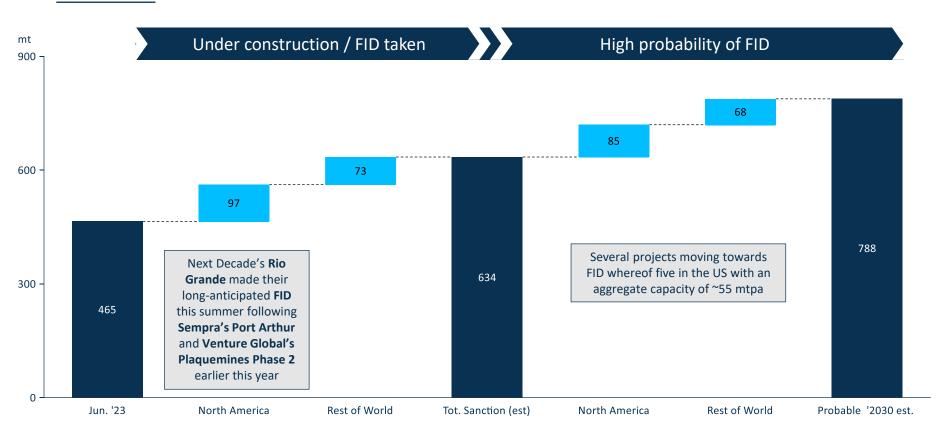
# **CONTRACTING TAILING OFF, FEW AVAILABLE MODERN VESSELS**





## LONG TERM STORY INTACT: ROBUST SUPPLY GROWTH TRAJECTORY





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FLEX LNG

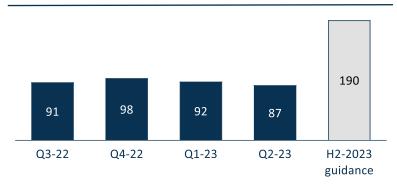
# Thank you!



# **Q2-2023: KEY FINANCIAL HIGHLIGHTS**



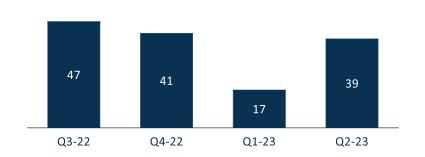
#### **REVENUE PER QUARTER,** \$m



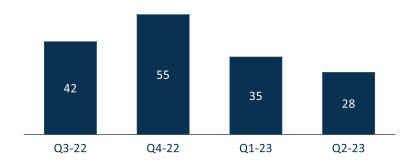
## TCE PER DAY, \$/day



## **NET INCOME PER QUARTER,** \$m

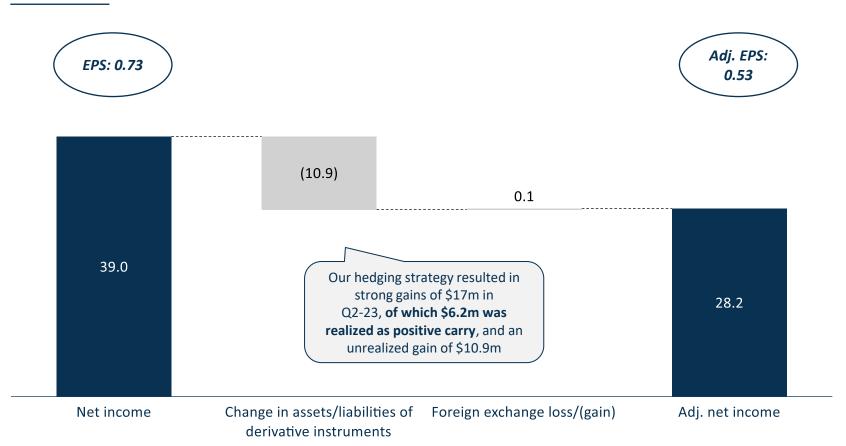


### **ADJ. NET INCOME PER QUARTER,** \$m



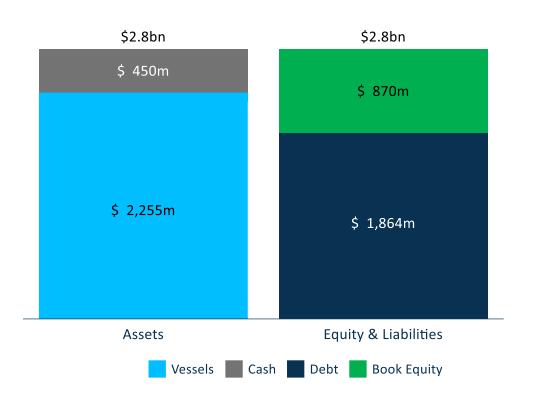
# Q2-2023: RECONCILIATION OF NET INCOME TO ADJ. NET INCOME





# **Q2-2023: ROBUST AND CLEAN BALANCE SHEET**





- 13 state-of-the art LNGCs
- Average fleet age of 3.8 years as per Sep. 2023
- The fleet has been acquired at historical attractive prices compared to the newbuilding prices today, while book equity values reflect historical cost adjusted with regular depreciations
- Ample cash position of \$450m
- Solid book equity ratio of 31%



