

Q3

INTERIM STATEMENT

January-September 2021  
3 November 2021



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# Sampo Group's results for January – September 2021

**Sampo Group continued its strong performance in January - September 2021. Profit before taxes increased to EUR 1,974 million (1,054), or EUR 1,737 million excluding accounting effects related to Nordea disposals in the first nine months. Earnings per share rose to EUR 2.74 (1.51).**

- Sampo Group's core business, P&C insurance, achieved an underwriting result of EUR 985 million (719) for the first nine months of 2021, representing year-on-year growth of 37 per cent. Adjusting for the Hastings acquisition and COVID-19 effects reported by If P&C and Topdanmark, underwriting profit growth was 19 per cent. The Group combined ratio improved by 2.3 percentage points year-on-year to 80.8 per cent (83.1). Excluding COVID-19 effects and adjusting for the Hastings acquisition, the combined ratio improved by 2.1 percentage points to 82.6 per cent (84.7). The strong result is well ahead of Sampo Group's 2021–2023 annual financial targets of mid-single digit per cent growth in underwriting profits and a combined ratio below 86 per cent.
- If P&C reported an underwriting profit of EUR 681 million (588) and a record-low combined ratio of 80.8 per cent (82.4) for January – September 2021. The result was supported by a solid 4.1 per cent currency adjusted premium growth and strong underlying performance. If's risk ratio improved by 1.2 percentage points, excluding the impact of large losses and severe weather, prior year development and COVID-19 effects. Profit before taxes increased to EUR 818 million (616). Following the strong year-to-date performance, If's combined ratio outlook has been narrowed to 81.5 – 82.5 per cent.
- Topdanmark's profit before taxes for January - September 2021 amounted in Sampo Group's profit and loss account to EUR 256 million (85). The combined ratio improved to 82.9 per cent (85.7).
- Hastings reported strong results in a competitive motor market as it remained disciplined in pricing. Hastings' live customer policies were stable at 3.1 million and its private car market share stood at 8.3 per cent at the end of September 2021. Hastings' operating ratio for January - September 2021 was 78.1 per cent, well below the annual target of 88 per cent, while profit before taxes amounted to EUR 115 million, net of EUR 30 million of non-operational depreciation and amortisation.
- Mandatum's profit before taxes for January–September 2021 increased to 201 million (100), net of the establishment of EUR 46 million of new discount rate reserves. The result was driven by continued good momentum in the investment markets. Mandatum's Solvency II ratio was a record high at 214 per cent (188). Unit-linked and other client assets under management grew by 16 per cent to EUR 10,618 million from EUR 9,192 million at year end.
- Sampo's share of Nordea profits in January – September 2021 amounted to EUR 381 million (299). On 10 September 2021, Sampo sold 73 million Nordea shares to institutional investors. The transaction generated gross proceeds of EUR 745 million and a positive accounting effect of EUR 165 million that will be treated as an extraordinary item in the calculation of Sampo's dividend payout ratio for the 2021 financial year. In connection with the share sale, Sampo announced a plan to launch a share buyback programme of EUR 750 million. The programme was launched on 1 October 2021 and share purchases started on 4 October 2021.
- On 25 October 2021, Sampo launched a further sale of 162 million Nordea shares, generating gross proceeds of EUR 1,725 million. Group management has proposed that the proceeds of the sale are used for an extra dividend of at least EUR 2.00 per share, and that the group's buyback programme is extended beyond the Annual General Meeting, expected to be held on 18 May 2022, to allow for more capital to be returned through share repurchases. Since the end of September 2020 Sampo has decreased its stake in Nordea from 19.9 per cent to 6.1 per cent as at the reporting date of 3 November 2021.

- Sampo Group's Solvency II ratio increased to 211 per cent from 176 per cent at year-end and 209 per cent at the end of the second quarter. The figure includes the effects of the Nordea share sales on 10 September 2021 and 26 May 2021, the buyback programme of EUR 750 million announced on 1 October 2021 and If P&C's hybrid bonds that will be called in December 2021. After adjusting for dividend accrual based on the 2020 dividend per share of EUR 1.70, the Solvency II ratio was 199 per cent. Sampo targets a solvency ratio of 170–190 per cent.
- Sampo Group's financial leverage declined to 25.0 per cent from 28.4 per cent at the end of the second quarter, partly due to a EUR 631 million reduction in gross debt through maturities and a tender offer repurchase. Sampo Group targets financial leverage below 30 per cent.

## Key figures

EURm	1-9/2021	1-9/2020	Change, %	7-9/2021	7-9/2020	Change, %
Profit before taxes	1,974	1,054	87	632	485	30
If	818	616	33	252	233	8
Topdanmark	256	85	202	48	46	3
Hastings	115	-	-	31	-	-
Associates	632	308	105	263	170	55
Mandatum	201	100	101	59	60	-2
Holding (excl. Associates)	-48	-53	-11	-21	-25	-14
Profit for the period	1,662	881	89	550	412	33
Underwriting profit	985	719	37	327	230	42
			<b>Change</b>			<b>Change</b>
Earnings per share, EUR	2.74	1.51	1.23	0.93	0.70	0.23
EPS (based on OCI) EUR	3.67	1.12	2.55	1.01	1.10	-0.09
RoE, %	22.7	7.0	15.7	-	-	-

The figures in this report have not been audited.

## Sampo Group financial targets for 2021-2023

	Target	1-9/2021
<b>Group</b>	Mid-single digit UW profit growth annually on average (excluding COVID-19 effects)	37% (19% adjusting for the Hastings acquisition and COVID-19 effects in If P&C and Topdanmark)
	Group combined ratio: below 86%	80.8%
	Solvency ratio: 170-190%	211% (199% including dividend accrual)
	Financial leverage: below 30%	25.0%
<b>If</b>	Combined ratio: below 85%	80.8% (83.1% excluding COVID-19 effects)
<b>Hastings</b>	Operating ratio: below 88%	78.1%
	Loss ratio: below 76%	63.5%

Financial targets for 2021-2023 announced at the Capital Markets Day on 24 February 2021

# Third quarter in brief

During July - September 2021, Sampo Group achieved profit before taxes of EUR 632 million (485). Excluding the Nordea-related positive accounting effect of EUR 144 million, profit before taxes amounted to EUR 488 million. Earnings per share increased to EUR 0.93 (0.70). Third quarter underwriting profit grew by 42 per cent year-on-year to EUR 327 million (230). Adjusting for the Hastings acquisition and COVID-19 effects reported by If P&C, underwriting profit increased by 34 per cent. However, the prior year comparison period included a negative effect of EUR 51 million from a reduction in the Finnish discount rate; allowing for this, year-on-year growth was 10 per cent.

If P&C reported profit before taxes of EUR 252 million (233) and underwriting profit of EUR 238 million (195). If's combined ratio improved to 80.2 per cent (82.9) and gross written premiums grew by 3.3 per cent on a currency adjusted basis. COVID-19 had a positive effect of 1 percentage point on If's risk ratio compared to a positive effect of 3 percentage points in the prior year. Excluding the impact of large losses and severe weather, prior year development and COVID-19 effects, the risk ratio improved by approximately 1.0 percentage point year-on-year.

Topdanmark's profit before taxes was stable at EUR 48 million (46) and the combined ratio improved to 84.4 per cent (88.7).

Hastings' live customer policies grew by 1 per cent to just above 3.1 million in the third quarter. Hastings' profit before taxes amounted to EUR 31 million.

Mandatum's profit before taxes was stable at EUR 59 million (60) in the third quarter. The profit included a negative effect of EUR 8 million from lowering the discount rate for 2024 to 0.5 per cent.

Sampo's share of Nordea profits in the third quarter amounted to EUR 115 million (166). The sale of 73 million Nordea shares in September led to a positive accounting effect of EUR 144 million, attributable to the Holding segment.

# Group CEO's Comment

Building on a strong first half of the year, Sampo continued to deliver on its strategic agenda and to outperform its financial targets in the third quarter of 2021. Performance was strong across the board, but I would particularly like to highlight our excellent underwriting margins, the reduction in our Nordea stake to 6.1 per cent and the extensive capital returns we have subsequently set in motion.

Our P&C insurance operations achieved a 2.3 percentage point improvement in the nine-month group combined ratio to 80.8 per cent, which drove 37 per cent year-on-year growth in underwriting profit to EUR 985 million. Underlying development was also strong as underwriting profit grew by 19 per cent after adjusting for COVID-19 effects and the Hastings acquisition. Our largest business, If P&C, reported a record-breaking third quarter combined ratio of 80.2 per cent, despite major flood losses, as pricing and other actions continued to support profitability. In the UK, Hastings maintained its prudent approach to underwriting in a competitive motor market but still outperformed its financial targets while delivering a small increase in customer numbers. The integration of Hastings and the collaboration with If P&C is progressing according to plan.

Digital capabilities are increasingly central to our success as a P&C insurance group, both in the UK and the Nordic markets. The extensive investment made by If P&C has enabled it to attain a regional leadership role in digital insurance that is having a clear business impact. For example, online sales in Private have increased by a CAGR of 12 per cent in the last five years, supporting a rise in the number of Nordic households insured. Use of our digital services is also growing; we saw a 20 per cent year-on-year increase in logins on our online portal, MyPages, in the third quarter and the proportion of claims handled online has grown to 50 per cent. The growth of the digital channel is beneficial for our shareholders too, as the high customer satisfaction and cost efficiency achieved makes it profitable.

P&C claims inflation and severe weather losses have received much attention recently in discussions with investors and analysts. Over 2021, we have experienced major floods, large claims and sharp shifts in motor claims frequency. Overall claims inflation has remained within expected levels, with some normal volatility between lines of business. As ever, we vigilantly observe all claims developments, including the possible impact of rising building materials costs, but do not currently see any areas of material concern. Fundamentally, shifting claims trends are natural part of the P&C business and it is our job to manage them through pricing, underwriting, claims handling and diversification. Our long track record of strong profitability shows that we are able to do this successfully.

Nordea has continued to perform well, allowing us to reduce our stake in the bank to 6.1 per cent through disposals in September and October, in line with our strategic agenda. The sales simplify the group and reduce our exposure to market risk, which in turn frees up capital to be redeployed. Having strengthened our balance sheet with funds released through previous disposals, we were able to launch a EUR 750 million buyback programme with the proceeds from the sale in September. Management has further proposed that the proceeds from the October sale will be used for an extra dividend of at least EUR 2.00 per share, and to extend and increase the existing buyback programme. These actions are fully in line with the framework we outlined at our February Capital Markets Day, which commits us to disciplined capital management and a selective M&A appetite, limited to bolt-ons in P&C insurance.

Our work on sustainability has also taken significant steps forward recently. If P&C has committed to set science-based climate targets aligned with the Paris Climate Agreement and introduced ESG criteria based on the UN Global Compact in its underwriting processes. As a major risk transfer and capital provider in the Nordic region, Sampo is determined to be a positive influence where it can.

Sampo Group's strategy aims to provide investors with more direct access to our unique P&C operations and the high and stable returns that they provide. Over 2021, we have made strong progress toward achieving this ambition, while delivering excellent financial results. I am confident that we can maintain this momentum through the rest of the year.

**Torbjörn Magnusson**

Group CEO and President

# Outlook

## Outlook for 2021

Sampo Group's insurance businesses are expected to report good insurance technical results for 2021, although the mark-to-market component of investment returns will be significantly influenced by capital markets' developments, particularly in life insurance.

If P&C is expected to reach a combined ratio of 81.5 – 82.5 per cent in 2021.

With regard to Topdanmark, reference is made to the profit forecast model that the company publishes on a quarterly basis.

Hastings is on track to deliver against its financial targets but uncertainties relating to COVID-19 development and regulatory reform remain.

## The major risks and uncertainties for the Group in the near-term

In its current day-to-day business activities Sampo Group is exposed to various risks and uncertainties, mainly through its separately managed major business units.

Major risks affecting the Group companies' profitability and its variation are market, credit, insurance and operational risks. At the group level, sources of risks are the same, although they are not directly additive due to the effects of diversification.

Uncertainties in the form of major unforeseen events may have an immediate impact on the Group's profitability. The identification of unforeseen events is easier than the estimation of their probabilities, timing, and potential outcomes. Currently, the COVID-19 pandemic and the measures taken to contain the virus are causing significant uncertainties on economic and capital market development. These have recently appeared also as supply bottlenecks and for example rising energy and oil prices. There are also a number of widely identified macroeconomic, political and other sources of uncertainty which can, in various ways, affect the financial services industry in a negative manner.

Other sources of uncertainty are unforeseen structural changes in the business environment and already identified trends and potential wide-impact events. These external drivers may have a long-term impact on how Sampo Group's business will be conducted. Examples of identified trends are demographic changes, sustainability issues, and technological developments in areas such as artificial intelligence and digitalization including threats posed by cybercrime.

# Business areas

## If

If P&C is the leading property and casualty insurance company in the Nordic region. The P&C insurance group's parent company, If P&C Insurance Holding Ltd, is located in Sweden, and the If subsidiaries and branches provide insurance solutions and services in Finland, Sweden, Norway, Denmark and the Baltic countries. If's operations are divided into four business areas: Private, Commercial, Industrial and Baltic.

### Results

EURm	1-9/2021	1-9/2020	Change, %	7-9/2021	7-9/2020	Change, %
Gross written premium	4,076	3,840	6	1,031	994	4
Net earned premiums	3,543	3,342	6	1,202	1,141	5
Net claims incurred	-2,118	-2,062	3	-716	-712	1
Operating expenses	-744	-691	8	-248	-234	6
<b>Underwriting result</b>	<b>681</b>	<b>588</b>	<b>16</b>	<b>238</b>	<b>195</b>	<b>22</b>
Other technical income and expenses	-3	-7	-	-1	-3	-
Allocated investment return transferred from the non-technical account	11	13	-	3	4	-
<b>Technical result</b>	<b>689</b>	<b>594</b>	<b>16</b>	<b>240</b>	<b>197</b>	<b>22</b>
Investment result	162	54	-	24	47	-
Allocated investment return transferred to the technical account	-27	-30	-	-9	-10	-
Other income & expenses	-7	-3	-	-4	-2	-
<b>Profit before taxes</b>	<b>818</b>	<b>616</b>	<b>33</b>	<b>252</b>	<b>233</b>	<b>8</b>

### Key figures

			Change			Change
Combined ratio, %	80.8	82.4	-1.6	80.2	82.9	-2.7
Risk ratio, %	59.8	61.7	-1.9	59.6	62.4	-2.8
Cost ratio, %	21.0	20.7	0.3	20.6	20.5	0.1
Expense ratio, %	15.3	15.2	0.1	15.2	15.2	0.0
Large losses vs. normal*, %	0.1	2.5	-2.4	-2.4	3.2	-5.7
Prior year development**, %	3.8	4.1	-0.3	3.3	2.9	0.3

\* Positive large loss figures indicate above-normal large losses

\*\* Positive figures for prior year development indicate positive reserve run-off

### Underwriting result

If P&C reported an underwriting result of EUR 681 million (588) for the first nine months of the year, representing 16 per cent growth year-on-year. This was driven by a 1.6 percentage points improvement in the combined ratio to 80.8 per cent (82.4) and FX-adjusted premium growth of 4.1 per cent. Excluding COVID-19 effects, year-on-year underwriting profits grew by 17 per cent as the combined ratio improved by 1.6 percentage points to 83.1 per cent. As such, If P&C's results are materially ahead of its financial targets of mid-single digit growth in underwriting profit and a combined ratio below 85 per cent.

In the third quarter, If P&C delivered underwriting profit of EUR 238 million (195) – a 22 per cent increase year-on-year. Premiums grew by 3.3 per cent on an FX-adjusted basis while the combined ratio improved by 2.7 percentage points to 80.2 per cent (82.9). Excluding COVID-19 effects, third quarter underwriting profits grew by approximately 40 per cent year-on-year or 7 per cent, adjusting for the negative effect from lowering the Finnish discount rate in the comparison period.



## Premium development

If P&C reported gross written premiums, GWP, of EUR 4,076 million (3,840) in the first nine months. Excluding currency effects, premiums grew by 4.1 per cent, driven by strong development in Baltic and Norway, in particular. Premium growth in the third quarter stood at 3.3 per cent.

If P&C's Private business delivered GWP growth of 4.2 per cent in the first nine months, with the third quarter at 2.7 per cent. Geographically, growth in Private was strongest in Sweden and Norway year to date. During the third quarter, Private GWP was affected by a 11 per cent decline in Nordic new car sales, driven by all countries except Norway, which had a particularly material effect on CDW (Car Damage Warranty) business volumes. In Sweden new car sales was negatively affected by taxation changes that had boosted sales earlier during the year. Nonetheless, If P&C's Private customer base continued to grow steadily in all countries and now stands at more than 3.2 million households, many of whom have multiple products with If. The development was supported by a small improvement in retention (to 90 per cent) and continued good development in online services and digital engagement, with increase in MyPages logins, e-policy/payment and online claims.

Nine months constant FX GWP growth in Commercial stood at 2.9 per cent, driven primarily by Sweden. The third quarter growth was 3.7 per cent. In Finland, COVID-19 related negative premium adjustments seen in workers' compensation at the beginning of the year had a minor effect on the third quarter. The number of commercial customers increased in the third quarter, and customer retention improved from an already high level in all countries. Growth was supported by strong momentum in online sales and continued expansion of the company's digital offering.

In Industrial, GWP grew by 5.0 per cent in the first nine months and 3.2 per cent in the third quarter, on an FX-adjusted basis. During the first nine months the business area enjoyed strong renewals activity, with significant rate increases. Industrial premium growth was driven by Norway and Sweden, while the shrinking workers' compensation market in Finland had a negative impact on growth at the beginning of the year. The large amount of multi-year project business written in 2020 had a negative impact on year-on-year premium growth. Business trends remained stable, but saw a relatively limited volume of renewals in the third quarter.

Growth in If P&C's Baltic business was stronger than market average, GWP increased by 9.7 per cent in nine months and 13.7 per cent in the third quarter. Growth was supported by improved pricing mechanism, growing customer base and high retention.

## Combined ratio development

The first nine months combined ratio of 80.8 per cent was 1.6 percentage points better than the year before (82.4), while the third quarter combined ratio of 80.2 per cent improved by 2.7 percentage points compared to last year (82.9).

First nine months large claims measured as a per cent of net earned premiums were 0.1 percentage points worse than expected, an improvement of 2.4 percentage points compared to prior year, while third quarter large claims of 2.4 percentage points were better than expected and 5.7 percentage points better than the period last year.

First nine months saw 1.1 percentage points of severe weather claims, which is 1.4 percentage points above the prior year, while the effect in the third quarter was 2.2 percentage points, compared to very minor severe weather claims in the third quarter of 2020. Third quarter severe weather losses were driven mainly by claims related to the floods in Germany in July - August, which impacted property exposures in the Industrial business. The Industrial operation insures a number of Nordic companies with facilities abroad, such as factories and warehouses. The flood event in Gävle, Sweden, in August also contributed to severe weather losses.

Effects related to the pandemic declined during the third quarter of 2021 as COVID-19 related restrictions were lifted across the Nordic region. Motor claims frequency continued to normalise with traffic returning back to normal levels. Third quarter COVID-19 effects supported the combined ratio by approximately 1 percentage point (3). COVID-19 effects in the first nine months were approximately 2 percentage points.

Development on prior year reserves supported the combined ratio by 3.8 percentage points in the first nine months, representing a small reduction from 4.1 percentage points in the first nine months of 2020. Prior year development increased slightly year-on-year in the third quarter to 3.2 percentage points (2.9). The Swedish MTPL portfolio remained the largest driver of prior year profits.

The risk ratio improved by 1.9 percentage points to 59.8 per cent (61.7) in the first nine months and by 2.8 percentage points to 59.6 per cent (62.4) in the third quarter. Excluding the impact of large losses and severe weather, prior year development and COVID-19 effects, the risk ratio improved by approximately 1.2 percentage points year-on-year. The equivalent figure for the third quarter improved by 1.0 percentage points. The positive trend in the risk ratio primarily reflects rate increases and improvements in price sophistication and risk selection, particularly in business areas Commercial and Industrial.

The cost ratio for the first nine months increased by 0.3 percentage points to 21.0 per cent (20.7). For the third quarter, the cost ratio increased by 0.1 percentage points from 20.5 per cent to 20.6 per cent.

	Combined ratio, %			Risk ratio,%		
	1-9/2021	1-9/2020	Change	1-9/2021	1-9/2020	Change
Private	78.0	76.0	2.0	56.9	55.1	1.8
Commercial	82.4	84.4	-2.0	61.0	63.3	-2.3
Industrial	94.8	115.6	-20.8	75.7	98.1	-22.4
Baltic	87.4	86.9	0.5	59.5	59.1	0.5
Sweden	76.3	72.7	3.5	57.3	53.8	3.5
Norway	82.5	85.2	-2.7	61.8	64.9	-3.1
Finland	81.3	91.0	-9.7	59.4	69.8	-10.4
Denmark	92.7	90.8	1.9	65.5	64.7	0.8

	Combined ratio, %			Risk ratio,%		
	7-9/2021	7-9/2020	Change	7-9/2021	7-9/2020	Change
Private	79.2	75.4	3.8	59.0	54.3	4.7
Commercial	76.6	83.0	-6.4	55.7	63.4	-7.7
Industrial	93.2	124.2	-31.0	74.6	107.8	-33.2
Baltic	89.8	88.4	1.4	62.1	61.0	1.1
Sweden	78.3	76.3	2.0	59.3	56.3	3.0
Norway	79.5	75.2	4.3	60.1	56.6	3.5
Finland	82.7	102.7	-20.0	61.1	82.2	-21.1
Denmark	81.7	87.0	-5.3	57.3	62.2	-4.9

### **Investment result**

If P&C reported a strong investment result of EUR 162 million (54) in the first nine months, driven by supportive equity and credit markets. Mark-to-market return on investments stood at 2.2 per cent for the first nine months (0.7), and at -0.2 for the third quarter (2.2). Increased volatility in the third quarter led to a decline in the quarterly investment result to EUR 24 million (47).

### **Profit before taxes**

In total, If P&C reported profit before taxes increased by almost 33 per cent and stood at EUR 818 million (616) for the first nine months. Total comprehensive income for the period was EUR 755 million (391).

## Topdanmark

Topdanmark is Denmark's second largest non-life insurance company and it is also one of the country's major life insurance companies. Topdanmark has a 16 per cent market share in non-life insurance and a 10 per cent market share in life insurance in Denmark. Topdanmark focuses on the private, agricultural, and SME markets. The company is listed on the Nasdaq Copenhagen.

### Results

EURm	1-9/2021	1-9/2020	Change, %	7-9/2021	7-9/2020	Change, %
Premiums, net	2,089	2,139	-2	566	554	2
Net income from investments	877	-9	-	68	341	-80
Other operating income	1	1	-14	-1	0	-
Claims incurred	-1,464	-1,178	24	-469	-423	11
Change in insurance liabilities	-979	-557	76	-13	-316	-96
Staff costs	-220	-218	1	-68	-68	0
Other operating expenses	-91	-84	8	-45	-39	16
Finance costs	-9	-11	-18	-3	-3	-12
Share of associates' profit/loss	52	2	-	14	1	-
Profit before taxes	256	85	202	48	46	3

### Key figures

			Change			Change
Combined ratio, %	82.9	85.7	-2.8	84.4	88.7	-4.3
Loss ratio, %	67.3	69.6	-2.3	69.8	74.0	-4.2
Expense ratio, %	15.7	16.1	-0.4	14.6	14.7	-0.1

At the end of September 2021 Sampo plc held 41,997,070 Topdanmark shares, corresponding to 46.7 per cent of all shares and 47.9 per cent of related voting rights in the company. The market value of the holding was EUR 1,492 million on 30 September 2021.

Topdanmark's profit before taxes for January - September 2021 amounted in Sampo Group's profit and loss account to EUR 256 million (85). The combined ratio for January - September 2021 improved to 82.9 per cent (85.7). The expense ratio was 15.7 per cent (16.1).

Further information on Topdanmark A/S and its January-September 2021 result is available at [www.topdanmark.com](http://www.topdanmark.com).

## Hastings

Hastings is one of the leading digital general insurance providers in the UK predominantly focused on serving UK car, van, bike and home insurance customers. Hastings has over 3 million customers and operates via its two main trading subsidiaries, Hastings Insurance Services Limited in the UK and Advantage Insurance Company in Gibraltar. Sampo plc owns 70 per cent of the company. Sampo has consolidated Hastings in its financial reporting as a subsidiary since November 2020.

### Financial highlights

Strong performance continued to be delivered throughout the period January – September 2021, supported by lower claims frequencies as a result of COVID-19 restrictions, particularly in the first quarter, and the ongoing progress on strategic and operational initiatives.

Hastings achieved total revenue of EUR 642 million in January – September 2021. Gross written premium amounted to EUR 871 million, with lower average premiums reflecting a change in mix of customers to lower risk segments and lower claims costs from COVID-19 and UK whiplash (small bodily injury) reforms. Underlying rates increased slightly compared to 2020.

Rate reductions have been observed across the UK motor market during much of 2021. Hastings has remained disciplined in its pricing approach, including by unwinding COVID-19 related pricing discounts. Nonetheless, it was able to grow live customer policies by 1 per cent in the third quarter to just over 3.1 million, while year-on-year growth was 3 per cent. Customer retention rates continue to be high and above market averages.

The operating ratio for January – September 2021 was 78.1 per cent, materially lower than the 88 per cent target. The ratio includes a 3.6 percentage point benefit from acquisition accounting across revenue and operating expenses for deferred acquisition costs and other fair value adjustments that will continue until the fourth quarter of 2021.

The calendar year loss ratio for January – September 2021 was 63.5 per cent, significantly lower than the target of 76 per cent and stable on the first half of 2021. Hastings continues to take a cautious approach to reserving.

Home insurance customer policies were up 21 per cent year-on-year to over 300,000, supported by new data and pricing capabilities, with new home claims capabilities launched in October 2021.

Hastings has continued to make good progress on strategic initiatives, including development of new pricing models, enhancements of claims and antifraud processes, digital growth (mobile app log ins up over 70 per cent), the rollout of new products, the brand relaunch, and the continued collaboration work with the Sampo and If P&C teams, including the planned changes to reinsurance arrangements.

Profit before taxes for January – September 2021 amounted to EUR 115 million. This includes a EUR 30 million charge for amortisation of non-operational intangibles, which will continue for seven years from the completion of the transaction in November 2020.

### Regulatory reforms

Full implementation of the FCA's general insurance pricing practices market study is required by the end of December 2021, with Hastings having implemented the requirements necessary for the FCA's 1 October 2021 milestone. Whiplash reforms, designed to reduce the cost of small bodily injury claims, came into effect across the UK market at the end of May. As the relevant bodily injury claims can take a long time to settle, it remains too soon to fully assess the effectiveness of the reforms on ultimate claims costs.

Hastings remains supportive of both reforms and its agile pricing, superior risk selection and business model means that it is well positioned to adapt and become a net beneficiary versus competitors over time.

## Mandatum

Mandatum is a leading Finnish financial services provider offering savings, asset management, personal risk and employee reward and retention services to private, corporate and institutional clients. Mandatum products are sold primarily in Finland, through advisers and partnership channels, but it also offers certain services, such as asset management, across the Nordic countries.

### Results

EURm	1-9/2021	1-9/2020	Change, %	7-9/2021	7-9/2020	Change, %
Premiums written	960	670	43	257	172	49
Net income from investments	1,188	-4	-	203	278	-27
Other operating income	29	14	102	12	7	86
Claims incurred	-821	-856	-4	-203	-214	-5
Change in liabilities contracts	-1,038	376	-376	-168	-150	12
Staff costs	-47	-39	18	-16	-13	29
Other operating expenses	-62	-52	18	-23	-18	29
Finance costs	-10	-9	6	-4	-3	16
Share of associates' profit/loss	1	0	-	0	0	-
Profit before taxes	201	100	101	59	60	-2
<b>Key figures</b>			<b>Change</b>			<b>Change</b>
Return on equity, %	21.2	-5.0	16.2	-	-	-

Mandatum's profit before taxes for January – September 2021 increased to EUR 201 million (100). Total comprehensive income for the period after tax reflecting the changes in market value of assets was EUR 266 million (53).

Strong investment performance supported Mandatum's IFRS results and capital generation in the first nine months. The investment result taken through the P&L increased to EUR 157 million (66), driven by gains in equities and other risk assets. The investment return stood at 7.3 per cent yielding a rise in fair value investment result to EUR 287 million (29). Combined with rise in risk free rates, this drove Solvency II own funds generation of EUR 401 million, leading to an increase in the coverage ratio to 214 per cent from 188 per cent at year-end 2020.

Positive development in investment markets also helped Mandatum's third-party assets under management, as unit-linked and other client assets grew by 16 per cent to EUR 10.6 billion (9.2) at the end of September. Investment returns accounted for roughly two thirds of the growth in assets under management, while the remaining approximately EUR 500 million was driven by net flows. The increase in volume, combined with cost leverage, drove a rise in Mandatum's operational result (expense result and result from Asset Management) to EUR 29 million (19). The risk result also increased to EUR 20 million (16).

The run-off of Mandatum's capital-intensive traditional life insurance liabilities progressed well, as with-profit reserves related to the higher guarantees of 4.5 and 3.5 per cent decreased by EUR 160 million to EUR 1.7 billion (1.9). In total, with-profit reserves amounted to EUR 3.2 billion (3.5) at the end of September.

Discount rate changes had a negative impact of EUR 46 million in January – September 2021, of which EUR 8 million related to the third quarter. The discount rate is now 0.25 per cent for 2021-2023 and 0.5 per cent for 2024. Mandatum has overall supplemented its technical reserves with a total of EUR 207 million (218).

## Holding

Sampo plc is the parent company of Sampo Group and responsible for implementing the group's strategy and capital management activities. Sampo plc controls the group's insurance subsidiaries and holds a number of direct equity investments, the largest of which is the stake in Nordea. The group's holdings in Nordea and Nordax AB were consolidated into the Sampo P&L as associate companies in the first nine months of 2021.

### Results

EURm	1-9/2021	1-9/2020	Change, %	7-9/2021	7-9/2020	Change, %
Net investment income	53	-7	-	22	-2	-
Other operating income	12	12	-7	3	4	-30
Staff costs	-20	-12	69	-9	-4	103
Other operating expenses	-10	-14	-31	-3	-8	-64
Finance costs	-82	-33	148	-34	-15	127
Share of associates' profit	395	308	28	119	170	-30
- Reversal of impairment losses	237	-	-	144	-	-
Profit before taxes	584	254	130	242	146	66

Holding segment's profit before taxes for January - September 2021 rose to EUR 584 million (254), including EUR 237 reversal of impairment losses related to the Nordea share sales in May and in September 2021. Excluding the one-off items, Nordea's profit share was EUR 381 million in January-September 2021. Nordax's profit share was EUR 14 million (9) in the same period.

On 30 September 2021 Sampo plc held 407,924,782 Nordea shares corresponding to a holding of 10.1 per cent. The average purchase price per share is EUR 6.46. Nordea was valued in the consolidated balance sheet at EUR 3.3 billion (EUR 8.21 per share) on 30 September 2021. On the same date the market value of the holding was EUR 4.6 billion (EUR 11.24 per share).

# Other developments

## Disposal of Nordea shares in September 2021

During the autumn of 2021, Sampo continued to reduce its holding in Nordea in line with its strategic focus. On 9 September 2021 Sampo launched an accelerated bookbuild offering to sell 73 million Nordea shares to institutional investors. The transaction generated approximately EUR 745 million in gross proceeds and reduced Sampo's stake in Nordea by 1.8 percentage points to 10.1 per cent of all outstanding shares in Nordea. On disclosing the result of the transaction, Sampo management proposed to use the proceeds for a buyback programme. On 1 October 2021, the Sampo Board of Directors approved the launch of a EUR 750 million buyback programme running to 18 May 2022, the expected date of the AGM.

The sale had a positive accounting effect of EUR 144 million on Sampo Group's consolidated IFRS net income and an additional EUR 21 million on other comprehensive income in the third quarter of 2021. The net income impact of the sale will be treated as an extraordinary item in the calculation of Sampo's dividend payout ratio for the 2021 financial year.

## Solvency

Sampo Group calculates its group solvency under the Solvency II rules. In this calculation Nordea is treated as an equity investment. Sampo Group targets a solvency ratio between 170 and 190 per cent according to the Solvency II rules, as published on 24 February 2021.

On 30 September 2021, Sampo Group's solvency ratio stood at 211 per cent (176). The figure includes the effects of the Nordea share sales on 10 September 2021 and 26 May 2021, the buyback programme of EUR 750 million announced on 1 October 2021 and If P&C's hybrid bonds that will be called in December 2021.

## Financial leverage position

Sampo Group targets financial leverage below 30 per cent, as announced on its 24 February 2021 Capital Markets Day. Financial leverage is calculated as Group's financial debt divided by the sum of IFRS equity and financial debt. The financial leverage ratio for Sampo Group was 25.0 per cent on 30 September 2021 - a reduction of 3.4 percentage points from 28.4 per cent at the end of the first half. During the third quarter, gross debt reduced by EUR 631 million to EUR 4,427 million, mainly as a result of a senior debt maturity of EUR 360 million and a debt repurchase of EUR 182 million. In addition to senior debt reductions in the third quarter, If P&C plans to call its hybrid bonds in December 2021, which will further decrease the Group's gross debt by approximately EUR 200 million.

Sampo Group IFRS shareholders equity amounted to EUR 13,316 million at the end of the quarter - up from EUR 12,742 million at end of the first half.

More information on Sampo Group's outstanding debt issues is available at [www.sampo.com/debtfinancing](http://www.sampo.com/debtfinancing).



## Cash tender offer for Sampo plc senior debt

On 17 June 2021, Sampo Group announced a tender offer and proposals relating to senior debt issued by Sampo plc with maturities in 2023 and 2025. On 26 July 2021 Sampo disclosed it had decided to accept for purchase all notes validly tendered pursuant to the offers. Accordingly, approximately EUR 90 million in aggregate nominal amount of the 2023 notes and approximately EUR 92 million in aggregate nominal amount of the 2025 notes were purchased pursuant to the relevant offer. The debt repurchase had a negative P&L effect of EUR 10 million. Following settlement of the offers on 28 July 2021, EUR 431 million in aggregate nominal amount of the 2023 Notes and EUR 281 million in aggregate nominal amount of the 2025 Notes remained outstanding.

## Effects of COVID-19 on Sampo Group

The effects of COVID-19 pandemic on Sampo Group declined during the third quarter of 2021 as COVID-19 related restrictions were lifted across Sampo Group's markets in Nordic region and in the UK.

In If, motor claims frequency continued to normalise in line with traffic returning to pre-pandemic levels. Third quarter COVID-19 effects supported the combined ratio of If by approximately 1 percentage points (3). COVID-19 effects on If in the first nine months of 2021 were approximately 2 percentage points.

Motor claims frequencies in Hastings have increased, as motor usage has increased as restrictions are lifted. Frequencies remain lower than pre-COVID-19 levels, but Hastings believes they broadly are in line with market expectations and pricing. Hastings does not provide insurance for any business lines which have been negatively impacted by COVID-19, such as travel or business interruption.

Topdanmark has described the effects of COVID-19 in its January-September report published on 21 October 2021.

Mandatium did not experience significant financial COVID-19 related effects although the restrictions still impacted the way of working as they did in other Sampo Group companies.

## Remuneration

A total of EUR 68 million (49), including social costs, was paid as short-term incentives in January - September 2021 in Sampo Group. In the same period, a total of 16 million (1) was paid as long-term incentives. The increase in payouts is partly due to the inclusion of Hastings in Sampo Group and partly due to the fact that exceptionally low payouts were made in the comparison period.

The long-term incentive schemes in force in Sampo Group produced a negative result impact of EUR 26 million (0). The terms of the long-term incentive schemes based on financial instruments of Sampo plc are available at [www.sampo.com/incentiveterms](http://www.sampo.com/incentiveterms).

## Ratings

Relevant ratings for Sampo Group companies on 30 September 2021 are presented in the table below.

Rated company	Moody's		Standard & Poor's		Fitch Ratings	
	Rating	Outlook	Rating	Outlook	Rating	Outlook
Sampo plc - Issuer Credit Rating	A3	Stable	A	Stable	-	-
If P&C Insurance Ltd - Insurance Financial Strength Rating	A1	Stable	A+	Positive	-	-
If P&C Insurance Holding Ltd (publ) - Issuer Credit Rating	-	-	A	Stable	-	-
Mandatum Life Insurance Company Ltd - Issuer Credit Rating	-	-	A+	Positive	-	-
Hastings Group (Finance) Plc - Issuer default rating	-	-	-	-	A-	Positive

## Shares and shareholders

The Annual General Meeting held on 19 May 2021 authorised the Board to repurchase a maximum of 50,000,000 Sampo A shares. The price paid for the shares repurchased under the authorisation shall be based on the current market price of Sampo A shares on the securities market. The authorisation will be valid until the close of the next Annual General Meeting, nevertheless not more than 18 months after the AGM's decision.

During January – September 2021 Sampo plc made no repurchases of its own shares. Furthermore, Sampo plc and its subsidiaries did not hold any Sampo shares as at 30 September 2021.

After the end of the reporting period, on 1 October 2021, the Board of Directors of Sampo plc made a decision to launch the buyback programme based on the authorisation granted by Sampo's AGM. According to the Board decision, the aggregate purchase price of all Sampo A shares to be acquired under the programme is EUR 750 million at maximum.

The share repurchases started on 4 October 2021 and will end by 18 May 2022. At the end of October 2021, Sampo plc owned in total 2,311,433 Sampo A shares representing 0.42 per cent of the total number of shares in Sampo plc.

During January - September 2021 Sampo plc received altogether 35 notifications of change in holding pursuant to Chapter 9, Section 5 of the Securities Markets Act, according to which the total number of Sampo A shares or related voting rights owned by BlackRock, Inc. (tax ID 32-0174421) and its funds directly or through financial instruments had decreased below 5 per cent or increased above 5 per cent. After the end of the reporting period, Sampo plc received further five (5) flagging notifications from BlackRock, Inc.

The details of the notifications are available at [www.sampo.com/flaggings](http://www.sampo.com/flaggings).

## Changes in Group structure

Mandatum Group communicated on 12 February 2021 that it will establish Mandatum Asset Management. In connection with this, there were changes made in Mandatum Group's structure during the second and third quarter of 2021. Sampo Group's asset management operations was merged to Mandatum and the new group structure was complete on 1 September 2021.

In the new structure Mandatum Life Insurance Company Ltd and Mandatum Asset Management Ltd ("MAM", previously Mandatum Life Investment Services Ltd) operate as affiliates under a new parent company Mandatum Holding Ltd, that is a wholly-owned subsidiary of Sampo plc.

## Personnel

The average number of Sampo Group's employees (FTE) in January - September 2021 amounted to 13,292 (10,309).

Sampo Group's largest business area is If which employed on average 54 per cent of the personnel. Topdanmark employed 18 per cent, Hastings employed 23 and Mandatum approximately 4 per cent of the personnel. The parent company Sampo plc employed 0.5 per cent of the personnel. The amount of staff was 7,214 persons in If P&C; 2,428 in Topdanmark; 3,008 in Hastings, 575 in Mandatum and 68 in Sampo plc.

In geographical terms Denmark had 23 per cent of the personnel, United Kingdom 22 per cent, Sweden 18 per cent, Finland 17 per cent, and Norway 12 per cent. The share of other countries was 9 per cent.

# Events after the end of the reporting period

## Disposal of Nordea shares in October 2021

On 25 October, after the end of the reporting period, Sampo announced the launch of an accelerated bookbuild offering for a further 162 million Nordea shares to institutional investors. The gross proceeds of the transaction were approximately EUR 1,725 million. After the sale, Sampo holds 245,924,782 Nordea shares, corresponding to 6.1 per cent of all shares and voting rights in Nordea.

On completion of the transaction, Sampo announced that management intends to propose that the proceeds are used for an extra dividend of at least EUR 2.00 per share and that the buyback programme launched on 1 October 2021, is extended to allow for more excess capital to be returned through share repurchases. The proposals require approval from the Board of Sampo plc and the Annual General Meeting.

The sale of Nordea shares will have a positive accounting effect of EUR 351 million on Sampo Group's consolidated IFRS net income and an additional EUR 45 million on other comprehensive income. The net income impact of the sale will be treated as an extraordinary item in the calculation of Sampo's dividend payout ratio for the 2021 financial year.

In connection with the offering, Sampo entered into a lock-up undertaking, under which it has, subject to certain exceptions and waiver by the Joint Global Coordinators, agreed not to sell any Nordea shares for a period ending on 24 January 2022.

## Launch of share buyback programme

After the end of the reporting period, on 1 October 2021, the Board of Directors of Sampo plc made a decision to launch a EUR 750 million buyback programme based on the authorisation granted by Sampo's Annual General Meeting on 19 May 2021.

As announced in the Capital Markets Day on 24 February 2021, Sampo is committed to return excess capital to its shareholders that may emerge as the holdings in Nordea and other financial investments are divested. The repurchased shares will be cancelled leading to a reduction in Sampo plc's capital. The repurchases will reduce funds available for distribution of profit.

The aggregate purchase price of all Sampo A shares to be acquired under the buyback programme is EUR 750 million at maximum. The maximum amount of Sampo A shares that can be repurchased is 20,000,000 shares corresponding to approximately 3.6 per cent of the total number of shares in Sampo.

The share repurchases started on 4 October 2021 and will end by 18 May 2022. At the end of October, Sampo plc owned in total 2,311,433 Sampo A shares representing 0.42 per cent of the total number of shares in Sampo plc.

The repurchases have been made in accordance with the safe harbour arrangement of Article 5 of the EU Market Abuse Regulation. The shares have been acquired through public trading on Nasdaq Helsinki, CBOE, Turquoise and Aquis. Sampo appointed Exane BNP Paribas as the lead manager for the share buyback programme. The lead manager has made trading decisions independently of and without influence from Sampo, within the announced limits.

In connection with the disposal of Nordea shares, Sampo disclosed on 26 October a management proposal to extend the buyback programme launched on 1 October 2021 to allow for more excess capital to be returned through share repurchases. The proposal requires approval from the Board of Directors and the Annual General Meeting.

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## Conference call

An English-language conference call for investors and analysts will be arranged at 4 pm Finnish time (2 pm UK time). Please call tel. +1 631 913 1422, +46 8 5664 2651, +44 333 300 0804 or +358 9 8171 0310. The conference code is 12353002#.

The conference call can also be followed live at [www.sampo.com/result](http://www.sampo.com/result). A recorded version will later be available at the same address.

In addition, the Investor Presentation is available at [www.sampo.com/result](http://www.sampo.com/result).

Sampo will publish the Financial Statement Release for 2021 on 9 February 2022.

### Distribution:

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[www.sampo.com](http://www.sampo.com)

## Group financial review >

Financial highlights		1-9/2021	1-9/2020
<b>GROUP</b>			
Profit before taxes	EURm	1,974	1,054
Return on equity (at fair value)	%	22.7	7.0
Return on assets (at fair value)	%	8.5	3.0
Equity/assets ratio	%	20.7	22.2
Group solvency <sup>1)</sup>	EURm	7,011	5,932
Group solvency ratio <sup>1)</sup>	%	211	214
Average number of staff		13,292	10,309
<b>IF</b>			
Premiums written before reinsurers' share	EURm	4,076	3,840
Premiums earned	EURm	3,543	3,342
Profit before taxes	EURm	818	616
Return on equity (at current value)	%	32.5	19.4
Risk ratio <sup>2)</sup>	%	59.8	61.7
Cost ratio <sup>2)</sup>	%	21.0	20.7
Claims ratio <sup>2)</sup>	%	65.5	67.2
Expense ratio <sup>2)</sup>	%	15.3	15.2
Combined ratio <sup>2)</sup>	%	80.8	82.4
Average number of staff		7,214	7,207
<b>TOPDANMARK</b>			
Premiums written before reinsurers' share, life insurance	EURm	1,024	1,127
Premiums written before reinsurers' share, P&C insurance	EURm	1,140	1,084
Premiums earned, P&C insurance	EURm	958	913
Profit before taxes	EURm	256	85
Claims ratio <sup>2)</sup>	%	67.3	69.6
Expense ratio <sup>2)</sup>	%	15.7	16.1
Combined ratio	%	82.9	85.7
Average number of staff		2,428	2,458
<b>HASTINGS</b>			
Premiums written before reinsurers' share	EURm	871	-
Premiums written after reinsurers' share	EURm	382	-
Premiums earned	EURm	372	-
Profit before taxes	EURm	115	-
Operating ratio	%	78.1	-
Average number of staff		3,008	-
<b>MANDATUM</b>			
Premiums written before reinsurers' share	EURm	968	677
Profit before taxes	EURm	201	100
Return on equity (at current value)	%	21.2	5.0
Expense ratio	%	97.4	92.4
Average number of staff		575	579

## > Group financial review

<b>HOLDING</b>		<b>1-9/2021</b>	<b>1-9/2020</b>
Profit before taxes	EURm	584	254
Average number of staff		68	65
<b>PER SHARE KEY FIGURES</b>			
Earnings per share	EUR	2.74	1.51
Earnings per share, incl. other comprehensive income	EUR	3.67	1.12
Capital and reserves per share	EUR	22.41	21.07
Net asset value per share	EUR	25.56	18.63
Adjusted share price, high	EUR	44.72	42.46
Adjusted share price, low	EUR	33.82	21.34
Market capitalisation	EURm	23,830	18,765

<sup>1)</sup> The Group solvency is calculated according to the consolidation method defined in the Solvency II Directive (2009/138/EC).

<sup>2)</sup> The key figures for P&C Insurance are based on activity based costs and cannot, therefore, be calculated directly from the consolidated income statement. The result analysis of If is presented on page 8.

The number of shares used at the balance sheet date and as the average number during the financial period was 555,351,850

The valuation differences on investment property have been taken into account in calculating the return on assets, return on equity, equity/assets ratio and net asset value per share. The tax component includes the tax corresponding to the result for the period, and the deferred tax liability related to valuation differences on investment property.

The total comprehensive income has been used in the calculation of the return on assets and return on equity.

The key figures for the insurance business have been calculated in accordance with the decree issued by the Ministry of Finance and the specifying regulations and instructions of the Finance Supervisory Authority.

## Calculation of key figures

### Return on equity (fair values), %

+ total comprehensive income	
± valuation differences on investments less deferred tax	
<hr/>	
+ total equity	x 100 %
± valuation differences on investments less deferred tax (average of values 1 Jan. and the end of reporting period)	

### Return on assets (at fair values), %

+ operating profit	
± other comprehensive income before taxes	
+ interest and other financial expense	
+ calculated interest on technical provisions	
± change in valuation differences on investments	
<hr/>	
+ balance sheet, total	x 100 %
- technical provisions relating to unit-linked insurance	
± valuation differences on investments (average of values on 1 Jan. and the end of the reporting period)	

### Equity/assets ratio (at fair values), %

+ total equity	
± valuation differences on investments after deduction of deferred tax	
<hr/>	
+ balance sheet total	x 100 %
± valuation differences on investments	

### Risk ratio for P&C insurance, %

+ claims incurred	
- claims settlement expenses	
<hr/>	
insurance premiums earned	x 100 %

### Cost ratio for P&C insurance, %

+ operating expenses	
+ claims settlement expenses	
<hr/>	
insurance premiums earned	x 100 %

### Claims ratio for P&C insurance, %

claims incurred	
<hr/>	
insurance premiums earned	x 100 %

### Expense ratio for P&C insurance, %

operating expenses	
<hr/>	
insurance premiums earned	x 100 %

### Combined ratio for P&C insurance, %

Loss ratio + expense ratio

### Operating ratio for P&C, % (Hastings)

+ insurance claims, net	
+ operational costs, incl. acquisition costs, other operating expenses, depreciation and amortisation (non-operational amortisation and finance costs excluded)	
<hr/>	
+ premiums earned, net	x 100 %
+ other revenue	

### Expense ratio for life insurance, %

+ operating expenses before change in deferred acquisition costs	
+ claims settlement expenses	
<hr/>	
expense charges	x 100 %



## Per share key figures

### Earnings per share

profit for the financial period attributable to the parent company's equity holders

adjusted average number of shares

### Equity per share

equity attributable to the parent company's equity holders

adjusted number of shares at the balance sheet date

### Net asset value per share

+ equity attributable to the parent company's equity holders

± valuation differences on listed associates in the Group

± valuation differences after the deduction of deferred taxes

adjusted number of shares at balance sheet date

### Market capitalisation

number of shares at the balance sheet date x closing share price at the balance sheet date

## Exchange rates used in reporting

	1-9/2021	1-6/2021	1-3/2021	1-12/2020	1-9/2020
<b>EURSEK</b>					
Income statement (average)	10.1529	10.1312	10.1173	10.4882	10.5622
Balance sheet (at end of period)	10.1683	10.1110	10.2383	10.0343	10.5713
<b>DKKSEK</b>					
Income statement (average)	1.3652	1.3622	1.3608	1.4066	1.4157
Balance sheet (at end of period)	1.3674	1.3522	1.3766	1.3485	1.4197
<b>NOKSEK</b>					
Income statement (average)	0.9926	0.9956	0.9865	0.9778	0.9857
Balance sheet (at end of period)	1.0003	0.9940	1.0243	0.9584	0.9523
<b>EURDKK</b>					
Income statement (average)	7.4368	7.4369	7.4373	7.4544	7.4581
Balance sheet (at end of period)	7.4360	7.4362	7.4373	7.4409	7.4462
<b>EURGBP</b>					
Income statement (average)	0.8638	0.8682	0.8748	0.8892	
Balance sheet (at end of period)	0.8605	0.8581	0.8521	0.8990	

## Group quarterly comprehensive income statement

EURm	7-9/2021	4-6/2021	1-3/2021	10-12/2020	7-9/2020
Insurance premiums written	1,944	2,341	2,955	1,947	1,674
Net income from investments	315	932	1,030	1,363	662
Other operating income	127	125	135	56	41
Claims incurred	-1,468	-1,581	-1,584	-1,348	-1,348
Change in liabilities for insurance and investment contracts	25	-776	-1,545	-1,097	-274
Staff costs	-299	-288	-295	-260	-231
Other operating expenses	-242	-256	-187	-262	-185
Finance costs	-44	-32	-35	-54	-23
Share of associates' profit/loss	129	153	159	143	170
- Valuation difference on disposal of Nordea shares	-	-	-	-262	-
- Impairment losses on Nordea shares	-	-	-	-899	-
- Reversal of impairment losses on Nordea shares	144	93	-	-	-
<b>Profit for the period before taxes</b>	<b>632</b>	<b>710</b>	<b>632</b>	<b>-675</b>	<b>485</b>
Taxes	-82	-124	-106	-94	-73
<b>Profit for the period</b>	<b>550</b>	<b>586</b>	<b>526</b>	<b>-769</b>	<b>412</b>
<b>Other comprehensive income for the period</b>					
<b>Items reclassifiable to profit or loss</b>					
Exchange differences on translating foreign operations	-13	14	64	132	-23
Available-for-sale financial assets	5	118	244	338	331
Share of other comprehensive income of associates	32	35	35	109	-3
Taxes	-1	-23	-51	-67	-70
<b>Total items reclassifiable to profit or loss, net of tax</b>	<b>22</b>	<b>144</b>	<b>292</b>	<b>511</b>	<b>234</b>
<b>Items not reclassifiable to profit or loss</b>					
Actuarial gains and losses from defined pension plans	28	18	28	35	-19
Taxes	-6	-4	-6	-8	4
<b>Total items not reclassifiable to profit or loss, net of tax</b>	<b>22</b>	<b>15</b>	<b>23</b>	<b>27</b>	<b>-15</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>595</b>	<b>745</b>	<b>840</b>	<b>-231</b>	<b>632</b>
<b>Profit attributable to</b>					
Owners of the parent	518	547	454	-802	391
Non-controlling interests	32	39	72	33	21
<b>Total comprehensive income attributable to</b>					
Owners of the parent	564	706	770	-264	610
Non-controlling interests	30	39	70	34	21

## Consolidated statement of profit and other comprehensive income, IFRS

EURm	Note	1-9/2021	1-9/2020
Insurance premiums written		7,239	6,428
Net income from investments	1	2,276	20
Other operating income		387	99
Claims incurred		-4,633	-4,096
Change in liabilities for insurance and investment contracts		-2,295	-457
Staff costs		-881	-699
Other operating expenses		-686	-491
Finance costs		-110	-58
Share of associates' profit/loss		441	308
- Reversal of impairment losses	2	237	-
<b>Profit before taxes</b>		<b>1,974</b>	<b>1,054</b>
Taxes		-313	-173
<b>Profit for the period</b>		<b>1,662</b>	<b>881</b>
<b>Other comprehensive income for the period</b>			
<b>Items reclassifiable to profit or loss</b>			
Exchange differences		64	-58
Available-for-sale financial assets		367	-79
Share of other comprehensive income of associates		102	-69
Taxes		-75	18
<b>Total items reclassifiable to profit or loss, net of tax</b>		<b>458</b>	<b>-189</b>
<b>Items not reclassifiable to profit or loss</b>			
Actuarial gains and losses from defined pension plans		75	-35
Taxes		-15	8
<b>Total items not reclassifiable to profit or loss, net of tax</b>		<b>59</b>	<b>-27</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>		<b>2,179</b>	<b>665</b>
<b>Profit attributable to</b>			
Owners of the parent		1,519	839
Non-controlling interests		143	42
<b>Total comprehensive income attributable to</b>			
Owners of the parent		2,040	623
Non-controlling interests		140	42
<b>Basic earnings per share (EUR)</b>		<b>2.74</b>	<b>1.51</b>

## Consolidated balance sheet, IFRS

EURm	Note	9/2021	12/2020
<b>Assets</b>			
Property, plant and equipment		365	371
Investment property		653	666
Intangible assets		3,765	3,761
Investments in associates	2	3,949	5,370
Financial assets	3	23,883	24,420
Investments related to unit-linked insurance contracts		17,960	14,837
Tax assets		40	49
Reinsurers' share of insurance liabilities		2,197	1,821
Other assets		3,076	2,714
Cash and cash equivalents		4,317	2,520
<b>Total assets</b>		<b>60,205</b>	<b>56,529</b>
<b>Liabilities</b>			
Liabilities for insurance and investment contracts		20,551	19,956
Liabilities for unit-linked insurance and investment contracts		18,693	16,285
Subordinated debt		2,225	2,158
Other financial liabilities		2,331	2,935
Tax liabilities		815	717
Provisions		16	20
Employee benefits		22	98
Other liabilities		2,236	2,102
<b>Total liabilities</b>		<b>46,889</b>	<b>44,271</b>
<b>Equity</b>			
Share capital		98	98
Reserves		1,530	1,530
Retained earnings		9,885	9,282
Other components of equity		935	508
<b>Equity attributable to parent company's equity holders</b>		<b>12,448</b>	<b>11,418</b>
Non-controlling interests		868	840
<b>Total equity</b>		<b>13,316</b>	<b>12,258</b>
<b>Total equity and liabilities</b>		<b>60,205</b>	<b>56,529</b>

## Consolidated statement of changes in equity, IFRS

EURm	Share capital	Legal reserve	Invested un-restricted equity	Retained earnings 1)	Translation of foreign operations 2)	Available-for-sale financial assets 3)	Total	Non-controlling interest	Total
<b>Equity at 1 Jan. 2020</b>	<b>98</b>	<b>4</b>	<b>1,527</b>	<b>10,062</b>	<b>-817</b>	<b>1,034</b>	<b>11,908</b>	<b>635</b>	<b>12,542</b>
<b>Changes in equity</b>									
Dividend distribution				-833			-833		-833
Share-based payments				5			5		5
Other changes in equity				-2			-2		-2
Changes in equity related to non-controlling interests							-	-59	-59
Profit for the period				839			839	42	881
Other comprehensive income for the period				-67	-90	-59	-216		-216
<b>Equity at 30 September 2020</b>	<b>98</b>	<b>4</b>	<b>1,527</b>	<b>10,004</b>	<b>-907</b>	<b>975</b>	<b>11,701</b>	<b>617</b>	<b>12,318</b>
<b>Equity at 1 Jan. 2021</b>									
<b>Equity at 1 Jan. 2021</b>	<b>98</b>	<b>4</b>	<b>1,527</b>	<b>9,282</b>	<b>-749</b>	<b>1,257</b>	<b>11,418</b>	<b>840</b>	<b>12,258</b>
<b>Changes in equity</b>									
Dividend distribution				-944			-944		-944
Other changes in equity				-36			-36		-36
Changes in equity related to non-controlling interests				-29			-29	-111	-140
Profit for the period				1,519			1,519	143	1,662
Other comprehensive income for the period				93	131	296	520	-3	517
<b>Equity at 30 September 2021</b>	<b>98</b>	<b>4</b>	<b>1,527</b>	<b>9,885</b>	<b>-618</b>	<b>1,553</b>	<b>12,448</b>	<b>868</b>	<b>13,316</b>

1) IAS 19 *Pension benefits* had a net effect of EURm 93 (-12) on retained earnings.

2) The total comprehensive income includes also the share of the associate Nordea's other comprehensive income, in accordance with the Group's share holding. The retained earnings thus include EURm 34 (-40) of Nordea's items not reclassifiable to profit or loss. The exchange differences include the share of Nordea's exchange differences EURm 67 (-32). Respectively, available-for-sale financial assets include EURm 1 (-2) of Nordea's valuation differences on assets at fair value through profit or loss. Nordea adopted the new IFRS 9 Financial instruments standard from 1 January 2018 on.

3) The amount recognised in equity from available-for-sale financial assets for the period totalled EURm 455 (-85). The amount transferred to p/l amounted to EURm -157 (15). EURm -2 (10) was transferred to the Segregated Suomi portfolio.

The amount included in the translation, available-for-sale, cash flow hedge reserves and defined benefit plans represent other comprehensive income for each component, net of tax.

## Consolidated statement of cash flows, IFRS

EURm	1-9/2021	1-9/2020
<b>Cash and cash equivalent at the beginning of the period</b>	<b>2,520</b>	<b>2,677</b>
Cash flow from/used in operating activities	1,126	-1,118
Cash flow from/used in investing activities	2,098	4
Cash flow from/used in financing activities	-1,427	-50
Dividends paid	-944	-833
Increase of liabilities	149	1,191
Decrease of liabilities	-632	-408
<b>Cash and cash equivalent at the end of the period</b>	<b>4,317</b>	<b>1,513</b>

The cash flow statement reports cash flows during the period classified by operating, investing and financing activities. Cash flows from operating activities derive primarily from the principal revenue-producing activities. Cash flows from investments in subsidiaries and associated undertakings and those from investments in intangible assets and property, plant and equipment are presented in investing activities. Financing activities include cash flows resulting from changes in equity and borrowings in order to conduct the business. Cash and cash equivalents consist of cash at bank and in hand and short-term deposits (under 3 months).

# Notes

## Accounting policies

Sampo Group's consolidated financial statements are prepared in accordance with the International Financial Reporting Standards (IFRS) adopted by the EU. The interim financial statements are not presented in accordance with IAS 34 standard as Sampo applies the statutes of security markets act (1278/2015), regarding the regular disclosure requirements. The same accounting policies and methods of computation are applied as in the financial statements for 2020.

The applied standards and interpretations are described in Sampo's accounting policies for the financial year 2020. The financial statements are available on Sampo's website at [www.sampo.com/year2020](http://www.sampo.com/year2020).

## Comprehensive income statement by segment for nine months ended 30 September 2021

EURm	If	Top-danmark	Hastings	Mandatum	Holding	Elimination	Group
Insurance premium written	3,808	2,089	382	960	-	-	7,239
Net income from investments	161	877	8	1,188	53	-10	2,276
Other operating income	89	1	270*)	29	12	-14	387
Claims incurred	-2,118	-1,464	-236	-821	-	5	-4,633
Change in liabilities for insurance and investment contracts	-265	-979	-10	-1,038	-	-4	-2,295
Staff costs	-470	-220	-125	-47	-20	-	-881
Other operating expenses	-368	-91	-169	-62	-10	14	-686
Finance costs	-14	-9	-4	-10	-82	9	-110
Share of associates' profit/loss	-6	52	-	1	395	-	441
- Reversal of impairment losses	-	-	-	-	237	-	237
<b>Profit before taxes</b>	<b>818</b>	<b>256</b>	<b>115</b>	<b>201</b>	<b>584</b>	<b>0</b>	<b>1,974</b>
Taxes	-171	-57	-37	-38	-9	-	-313
<b>Profit for the period</b>	<b>647</b>	<b>199</b>	<b>78</b>	<b>163</b>	<b>575</b>	<b>0</b>	<b>1,662</b>
<b>Other comprehensive income for the period</b>							
<b>Items reclassifiable to profit or loss</b>							
Exchange differences	-6	6	68	-	-4	-	64
Available-for-sale financial assets	67	-	-11	130	181	-	367
Share of other comprehensive income of associates	-	-	-	-	102	-	102
Taxes	-12	-	-	-26	-36	-	-75
<b>Total items reclassifiable to profit or loss, net of tax</b>	<b>49</b>	<b>6</b>	<b>57</b>	<b>104</b>	<b>243</b>	<b>-</b>	<b>458</b>
<b>Items not reclassifiable to profit or loss</b>							
Actuarial gains and losses from defined pension plans	75	-	-	-	-	-	75
Taxes	-15	-	-	-	-	-	-15
<b>Total items not reclassifiable to profit or loss, net of tax</b>	<b>59</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>59</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>755</b>	<b>205</b>	<b>135</b>	<b>266</b>	<b>818</b>	<b>0</b>	<b>2,179</b>
<b>Profit attributable to</b>							
Owners of the parent							1,519
Non-controlling interests							143
<b>Total comprehensive income attributable to</b>							
Owners of the parent							2,040
Non-controlling interests							140

\*) of which approximately EUR 85 million relate to broker activities under IFRS 15 Revenue from contracts with customers.



## Comprehensive income statement by segment for nine months ended 30 September 2020

EURm	If	Top-danmark	Mandatum	Holding	Elimination	Group
Insurance premium written	3,619	2,139	670	-	0	6,428
Net income from investments	50	-9	-4	-7	-10	20
Other operating income	77	1	14	12	-6	99
Claims incurred	-2,062	-1,178	-856	-	-	-4,096
Change in liabilities for insurance and investment contracts	-278	-557	376	-	1	-457
Staff costs	-430	-218	-39	-12	-	-699
Other operating expenses	-346	-84	-52	-14	6	-491
Finance costs	-14	-11	-9	-33	9	-58
Share of associates' profit/loss	-1	2	0	308	-	308
<b>Profit before taxes</b>	<b>616</b>	<b>85</b>	<b>100</b>	<b>254</b>	<b>0</b>	<b>1,054</b>
Taxes	-134	-20	-19	0	-	-173
<b>Profit for the period</b>	<b>481</b>	<b>65</b>	<b>81</b>	<b>254</b>	<b>0</b>	<b>881</b>
<b>Other comprehensive income for the period</b>						
<b>Items reclassifiable to profit or loss</b>						
Exchange differences	-60	5	-	-3	-	-58
Available-for-sale financial assets	-4	-	-37	-38	-	-79
Share of other comprehensive income of associates	-	-	-	-69	-	-69
Taxes	1	-	9	8	-	18
<b>Total items reclassifiable to profit or loss, net of tax</b>	<b>-63</b>	<b>5</b>	<b>-28</b>	<b>-103</b>	<b>-</b>	<b>-189</b>
<b>Items not reclassifiable to profit or loss</b>						
Actuarial gains and losses from defined pension plans	-35	-	-	-	-	-35
Taxes	8	-	-	-	-	8
<b>Total items not reclassifiable to profit or loss, net of tax</b>	<b>-27</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-27</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>391</b>	<b>70</b>	<b>53</b>	<b>152</b>	<b>-</b>	<b>665</b>
<b>Profit attributable to</b>						
Owners of the parent						839
Non-controlling interests						42
<b>Total comprehensive income attributable to</b>						
Owners of the parent						623
Non-controlling interests						42

## Consolidated balance sheet by segment at 30 September 2021

EURm	If	Top- danmark	Hastings	Mandatum	Holding	Elimination	Group
<b>Assets</b>							
Property, plant and equipment	189	121	22	28	5	-	365
Investment property	4	509	-	140	-	-	653
Intangible assets	636	1,394	1,563	172	1	-	3,765
Investments in associates	13	285	-	1	3,649	-	3,949
Financial assets	11,067	6,208	948	4,513	6,562	-5,415	23,883
Investments related to unit-linked insurance contracts	-	7,757	-	10,214	-	-11	17,960
Tax assets	5	9	30	-	-	-4	40
Reinsurers' share of insurance liabilities	387	103	1,706	1	-	-	2,197
Other assets	1,992	275	622	158	37	-8	3,076
Cash and cash equivalents	1,271	31	220	834	1,962	-	4,317
<b>Total assets</b>	<b>15,564</b>	<b>16,692</b>	<b>5,110</b>	<b>16,061</b>	<b>12,217</b>	<b>-5,439</b>	<b>60,205</b>
<b>Liabilities</b>							
Liabilities for insurance and investment contracts	9,335	5,391	2,609	3,216	-	-	20,551
Liabilities for unit-linked insurance and investment contracts	-	8,520	-	10,184	-	-11	18,693
Subordinated debt	551	121	-	349	1,487	-284	2,225
Other financial liabilities	18	83	309	34	1,897	-10	2,331
Tax liabilities	304	157	144	157	53	-	815
Provisions	16	-	-	-	-	-	16
Employee benefits	22	-	-	-	-	-	22
Other liabilities	1,058	394	470	264	58	-9	2,236
<b>Total liabilities</b>	<b>11,305</b>	<b>14,667</b>	<b>3,532</b>	<b>14,204</b>	<b>3,495</b>	<b>-314</b>	<b>46,889</b>
<b>Equity</b>							
Share capital							98
Reserves							1,530
Retained earnings							9,885
Other components of equity							935
<b>Equity attributable to parent company's equity holders</b>							<b>12,448</b>
Non-controlling interests							868
<b>Total equity</b>							<b>13,316</b>
<b>Total equity and liabilities</b>							<b>60,205</b>

## Consolidated balance sheet by segment at 31 December 2020

EURm	If	Top- danmark	Hastings	Mandatum	Holding	Elimination	Group
<b>Assets</b>							
Property, plant and equipment	183	127	25	30	6	-	371
Investment property	2	529	-	135	-	-	666
Intangible assets	654	1,420	1,526	160	1	-	3,761
Investments in associates	22	234	-	1	5,113	-	5,370
Financial assets	10,786	7,113	778	4,839	6,290	-5,387	24,420
Investments related to unit-linked insurance contracts	-	6,047	-	8,805	-	-16	14,837
Tax assets	22	4	27	-	-	-4	49
Reinsurers' share of insurance liabilities	283	73	1,464	1	-	-	1,821
Other assets	1,833	275	467	107	60	-28	2,714
Cash and cash equivalents	405	114	198	682	1,120	-	2,520
<b>Total assets</b>	<b>14,189</b>	<b>15,937</b>	<b>4,485</b>	<b>14,760</b>	<b>12,591</b>	<b>-5,434</b>	<b>56,529</b>
<b>Liabilities</b>							
Liabilities for insurance and investment contracts	8,833	5,339	2,263	3,521	-	-	19,956
Liabilities for unit-linked insurance and investment contracts	-	7,536	-	8,765	-	-16	16,285
Subordinated debt	408	235	-	349	1,486	-320	2,158
Other financial liabilities	44	136	299	3	2,452	-	2,935
Tax liabilities	281	161	118	139	17	-	717
Provisions	20	-	-	-	-	-	20
Employee benefits	98	-	-	-	-	-	98
Other liabilities	1,002	465	326	247	90	-28	2,102
<b>Total liabilities</b>	<b>10,685</b>	<b>13,872</b>	<b>3,007</b>	<b>13,024</b>	<b>4,045</b>	<b>-364</b>	<b>44,271</b>
<b>Equity</b>							
Share capital							98
Reserves							1,530
Retained earnings							9,282
Other components of equity							508
<b>Equity attributable to parent company's equity holders</b>							<b>11,418</b>
Non-controlling interests							840
<b>Total equity</b>							<b>12,258</b>
<b>Total equity and liabilities</b>							<b>56,529</b>

# Other notes, EURm

## 1 Net income from investments >

If	1-9/2021	1-9/2020
<b>Financial assets</b>		
Derivative financial instruments	-12	-13
Loans and receivables	1	8
Financial asset available-for-sale		
Debt securities	123	48
Equity securities	78	39
Total	202	88
<b>Total financial assets</b>	<b>190</b>	<b>83</b>
Fee and commission expense	-14	-12
Other items related to investments	1	-3
Effect of discounting annuities	-15	-17
<b>If, total</b>	<b>161</b>	<b>50</b>

Topdanmark	1-9/2021	1-9/2020
<b>Financial assets</b>		
Derivative financial instruments	-26	98
Financial assets for trading		
Debt securities	-54	14
Equity securities	146	-58
Total	93	-45
Investments related to unit-linked contracts		
Debt securities	117	-61
Equity securities	509	-76
Derivatives	147	92
Other financial assets	49	7
Total	822	-38
Loans and receivables	9	-3
<b>Total financial assets</b>	<b>897</b>	<b>12</b>
Net income from investment property	48	20
Pension tax return	-134	1
Effect of discounting, insurance liabilities	66	-43
<b>Topdanmark, total</b>	<b>877</b>	<b>-9</b>

## > 1 Net income from investments

<b>Hastings</b>	<b>1-9/2021</b>	<b>1-9/2020</b>
<b>Financial assets</b>		
Financial assets at fair value thru p/l		
Debt securities	0	-
Financial asset available-for-sale		
Debt securities	7	-
<b>Hastings, total</b>	<b>8</b>	<b>-</b>
<b>Mandatum</b>	<b>1-9/2021</b>	<b>1-9/2020</b>
<b>Financial assets</b>		
Derivative financial instruments	-28	20
Investments related to unit-linked contracts		
Debt securities	37	-11
Equity securities	917	-75
Other financial assets	7	1
Total	960	-86
Loans and receivables	3	-1
Financial assets available-for-sale		
Debt securities	67	48
Equity securities	179	6
Total	247	53
<b>Total income from financial assets</b>	<b>1,182</b>	<b>-14</b>
Other items related to investments	1	3
Fee and commission income, net	4	7
<b>Mandatum, total</b>	<b>1,188</b>	<b>-4</b>
<b>Holding</b>	<b>1-9/2021</b>	<b>1-9/2020</b>
<b>Financial assets</b>		
Derivative financial instruments	-5	-2
Loans and receivables	1	-3
Financial assets available-for-sale		
Debt securities	19	10
Equity securities	36	-12
Total	55	-2
<b>Total income from financial assets</b>	<b>52</b>	<b>-6</b>
Other assets	1	0
<b>Holding, total</b>	<b>53</b>	<b>-7</b>
Elimination items between segments	-10	-10
<b>Group investment income, total</b>	<b>2,276</b>	<b>20</b>

## 2 Investments in associates

In September 2021, Sampo sold 73 million Nordea shares at a price of EUR 10.20 per share. Gross proceeds were EUR 745 million. Sales gain EUR 144 million from the transaction was recognised as a reversal of previously made impairment losses. After the transaction, Sampo holds 407,924,782 Nordea shares, corresponding to 10.07 per cent of all shares and voting rights in Nordea. In accordance with IAS 28 *Investments in Associates and Joint Ventures*, a significant influence needs to be clearly demonstrated, if the investor's ownership of the voting power is less than 20%. Sampo's management has made a thorough assessment of facts and circumstances, including that Sampo is still the biggest single shareholder who has the position of chairman in the Board of Directors of Nordea and additionally two members in the Nomination Committee. Based on the assessment, the Board has concluded that despite the decrease in the ownership, the significant influence continues to exist on 30 September 2021.

## 3 Financial assets

	9/2021	12/2020
Derivative financial instruments	47	255
Financial assets designated as at fair value through p/l		
Debt securities	5,231	5,667
Equity securities	642	639
Total	5,873	6,306
Loans and receivables	452	829
Financial assets available-for-sale		
Debt securities	13,106	12,905
Equity securities	4,405	4,125
Total	17,512	17,030
<b>Group financial assets, total</b>	<b>23,883</b>	<b>24,420</b>

## 4 Sampo plc's income statement and balance sheet (FAS)

INCOME STATEMENT	1-9/2021	1-9/2020
Other operating income	48	12
Staff expenses	-20	-12
Other operating expenses	-10	-14
<b>Operating profit</b>	<b>18</b>	<b>-14</b>
Finance income and expenses	949	8
<b>Profit before appropriations and income taxes</b>	<b>967</b>	<b>-6</b>
Income taxes	-9	0
<b>Profit for the financial period</b>	<b>958</b>	<b>-6</b>
<b>BALANCE SHEET</b>	<b>9/2021</b>	<b>12/2020</b>
<b>ASSETS</b>		
Intangible assets	1	1
Property, plant and equipment	3	4
Investments		
Shares in Group companies	4,767	4,712
Receivables from Group companies	211	242
Shares in participating undertakings	2,876	4,394
Receivables from participating undertakings	-	82
Other shares and participations	972	786
Other receivables	249	86
Receivables	47	89
Cash and cash equivalents	1,998	1,120
<b>TOTAL ASSETS</b>	<b>11,124</b>	<b>11,515</b>
<b>LIABILITIES</b>		
<b>Equity</b>		
Share capital	98	98
Fair value reserve	269	124
Invested unrestricted equity	1,527	1,527
Other reserves	273	273
Retained earnings	4,507	4,751
Profit for the year	958	700
<b>Total equity</b>	<b>7,631</b>	<b>7,472</b>
<b>Liabilities</b>		
Long-term	3,380	3,934
Short-term	113	109
<b>Total liabilities</b>	<b>3,493</b>	<b>4,043</b>
<b>TOTAL LIABILITIES</b>	<b>11,124</b>	<b>11,515</b>

## 5 Events after the balance sheet date

### Disposal of Nordea shares in October 2021

Subsequently after the balance sheet date, on 25 October, Sampo announced the launch of an accelerated bookbuild offering for a further 162 million Nordea shares to institutional investors. The gross proceeds of the transaction were approximately EUR 1,725 million. After the sale, Sampo holds 245,924,782 Nordea shares, corresponding to 6.1. per cent of all shares and voting rights in Nordea.

On completion of the transaction, Sampo announced that management intends to propose that the proceeds are used for an extra dividend of at least EUR 2.00 per share and that the buyback programme launched on 1 October 2021, is extended to allow for more excess capital to be returned through share repurchases. The proposals require approval from the Board of Sampo plc and the Annual General Meeting.

The sale of Nordea shares will have a positive accounting effect of EUR 351 million on Sampo Group's consolidated IFRS net income and an additional EUR 45 million on other comprehensive income.

### Launch of share buyback programme

On 1 October 2021, the Board of Directors of Sampo plc made a decision to launch a share buyback programme based on the authorisation granted by Sampo's Annual General Meeting on 19 May 2021.

The aggregate purchase price of all Sampo A shares to be acquired under the buyback programme is EUR 750 million at maximum. The maximum amount of Sampo A shares that can be repurchased is 20,000,000 shares corresponding to approximately 3.6 per cent of the total number of shares in Sampo plc.





The share repurchases started on 4 October 2021 and will end by 18 May 2022. At the end of October, Sampo plc owned in total 2,311,433 Sampo A shares representing 0.42 per cent of the total number of shares in Sampo plc.



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