

SFL Corporation Ltd. Q2 2022 presentation

August 17, 2022

# **Forward Looking Statements**



This presentation contains forward looking statements. These statements are based upon various assumptions, many of which are based, in turn, upon further assumptions, including SFL management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. Although SFL believes that these assumptions were reasonable when made, because assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond its control, SFL cannot give assurance that it will achieve or accomplish these expectations, beliefs or intentions.

Important factors that, in the Company's view, could cause actual results to differ materially from those discussed in the forward looking statements include the strength of world economies, fluctuations in currencies and interest rates, general market conditions including fluctuations in charter hire rates and vessel values, changes in demand in the markets in which the Company operates, changes in demand resulting from changes in the Organization of the Petroleum Exporting Countries' petroleum production levels and worldwide oil consumption and storage, developments regarding the technologies relating to oil exploration, changes in market demand in countries which import commodities and finished goods and changes in the amount and location of the production of those commodities and finished goods, increased inspection procedures and more restrictive import and export controls, changes in the Company's operating expenses, including bunker prices, dry-docking and insurance costs, performance of our charterers and other counterparties with whom the Company deals, the impact of any restructuring of the counterparties with whom the Company deals, including any potential restructuring of Seadrill Limited, timely delivery of vessels under construction within the contracted price, changes in governmental rules and regulations or actions taken by regulatory authorities, potential liability from pending or future litigation, general domestic and international political conditions, including any changes to energy and environmental policies and changes attendant to trade conflicts, potential disruption of shipping routes due to accidents or political events, the length and severity of the ongoing coronavirus outbreak and its impact on the demand for commercial seaborne transportation and the condition of the financial markets and other important factors described from time to time in the reports filed by the Company with the United States Securities and Exchange Commission.

# Q2 2022 Highlights



CHARTER	HIRE <sup>(2)</sup>
\$165	m

Approximately 83% from long term charters

Adjusted EBITDA<sup>(3)</sup> of \$124m

# NET INCOME \$57.4m

Earnings per share of \$0.45

\$13m gain from sale of vessels

# DIVIDEND \$0.23/share

74<sup>th</sup> consecutive quarterly dividend

• 8.7% dividend yield<sup>(1)</sup>

# \$3.7bn

Added more than \$1.3 billion to the charter backlog so far in 2022

Additional cashflow from short term charters and profit split

Quarterly cash dividend (annualized) divided by SFL's closing share price of \$10.56 on August 16, 2022

<sup>(2)</sup> Charter hire includes charter hire from all vessels and rigs, including assets in 100% owned subsidiaries classified as 'Investment in associates' and proportionate charter hire from partly owned vessels

<sup>1 &#</sup>x27;Adjusted EBITDA' is a non- U.S. GAAP measure. It represents cash receipts from operating activities before net interest and capital payments. For details please see SFL's first quarter preliminary earnings release Appendix 1: Reconciliation of Adjusted EBITDA'

<sup>4)</sup> Fixed rate backlog as of June 30, 2022 including subsequent sales and acquisitions, fully owned vessels and 100% of four partially owned 19,000 TEU container vessels, which SFL also manages. The backlog excludes charterers' extension options and

### **Recent Events**



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SUEZMAX	TANKE	ERS

- \$250 million backlog with 6 year TC to an affiliate of Koch Industries
- Immediate cash flow with delivery of first vessels already in Q3

## CONTINUING FLEET RENEWAL

- Profitable sale of two older VLCCs and a container vessel during Q2
- Net proceeds to be reinvested in modern eco-design vessels

# ADDING INVESTMENT CAPACITY

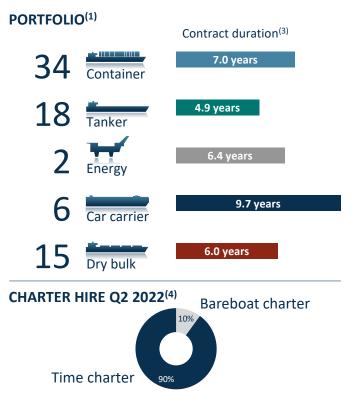
- \$224 million in cash and significant net cash flow from existing fleet
- Additional \$50 million to be released in new vessel refinancings

## IMPROVING RIG MARKET

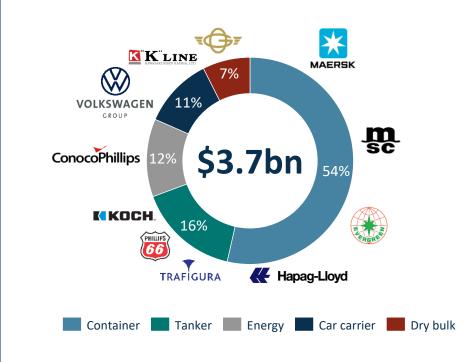
- Transition of Linus' long-term drilling contract to SFL expected in Q3
- Hercules redelivery to SFL in Q4 with strong market outlook

### The SFL Portfolio





### **CONTRACTED REVENUE<sup>(2)</sup>**



Including partly owned vessels and acquired vessels yet to be delivered to SFL

Fixed rate backlog as of June 30, 2022 including subsequent sales and acquisitions, fully owned vessels and 100% of four partially owned 19,000 TEU container vessels, which SFL also manages. The backlog excludes charterers' extension options and purchase/cancellation options (if applicable)

<sup>3)</sup> Average charter term weighted by charter revenues and excluding charterer option periods, and adjusted for subsequent sales and acquisitions

<sup>1)</sup> Charter hire includes proportionate charter hire from partly owned vessels and excludes revenue from offshore rias

# **Continuously Diversifying Our Customer Base**



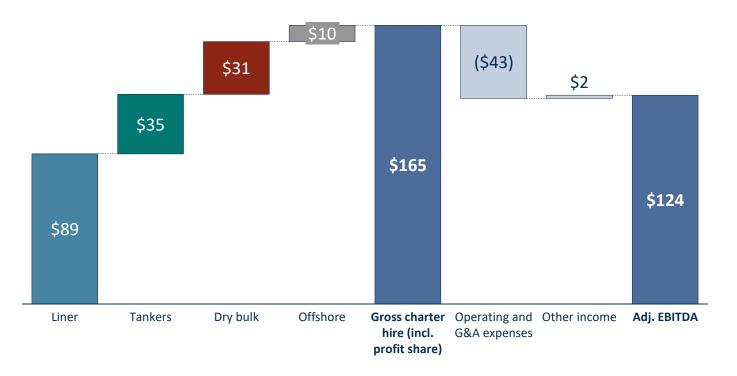
#### Recent additions in 2021-2022 K"K"LINE ConocoPhillips TRAFIGURA # Hapag-Llovd K KOCH. Volkswagen Evergreen MSC Golden Ocean K Line **Trafigura** Hapag-Lloyd ConocoPhillips Maersk Koch Marine Group World's World's Container Leading dry One of the Leading liner One of the World's fifth · One of the One of the world's world's world's largest second shipping line bulk shipping operator largest largest with a leading container privately held container largest company largest largest Publicly shipping line market share makers of charterers of container shipping line independent companies in Publicly listed with a E&P with a of 6% automobiles dry and wet with a the US shipping line market cap listed with a market share and market share with a shipping company Publicly market cap of ~\$6bn Industrial of 17% market share commercial of 7% based on tonnage listed with a of ~\$2.2bn conglomerate of 17% vehicles production Rated BBB market cap · World's Publicly Familyoperating in and proved (Japanese of ~\$17bn Publicly second listed with a owned Publicly several reserves Rating different end listed with a listed with a largest oil market cap company Agency) market cap market cap of ~\$57bn Publicly markets trader of ~\$53bn of ~\$92bn listed with a Privately Rated Ba2 / Rated Aa3 / market cap held Rated Baa2 / Rated A3 / BB+ AAof ~\$125bn BBB+ BBB+ % of contracted Rated A3 / Arevenue 5% 6% 6% 6% 14% 7%

# **SFL Operational Performance**



### ADJUSTED EBITDA Q2 2022 BREAKDOWN(1)

In millions



<sup>1)</sup> Pro-forma illustration of cash flow is not as accounted for under US GAAP. This is used as an internal guideline to assess the Company's performance. Note that figures are net of extraordinary and non-cash items, and are including charter hire from assets in 100% owned subsidiaries classified as 'investment in associates'

### **Income Statement**



(in thousands of \$ except per share data)	Three months ended	
	Jun 30, 2022	Mar 31, 2022
Charter revenues: operating lease	145,834	143,695
Charter revenues: sales-type, direct financing and leaseback assets	2,309	4,213
(excluding charter hire treated as Repayments)		•
Profit share income	5,154	4,481
Total operating revenues	153,297	152,389
Gain on sale of assets and termination of charters	13,228	-
Vessel operating expenses	(39,817)	(43,534)
Administrative expenses	(3,777)	(4,839)
Depreciation	(46,625)	(44,688)
Total operating expenses	(90,219)	(93,061)
Operating income	76,306	59,328
Results in associates	706	699
Interest income from associates	1,138	1,125
Interest income, other	661	21
Interest expense	(24,873)	(22,587)
Amortization of deferred charges	(1,422)	(1,222)
Gain on Investments in debt and equity securities	1,961	2,505
Income related to non-designated derivatives	3,730	7,295
Other financial items	(799)	(143)
Net income	57,408	47,021
Basic earnings per share (\$)	0.45	0.37

#### Q2 income

- \$165 million of charter hire, including share of revenue from associates, revenue classified as repayment and profit share
- \$13m gain on the sale of one older container vessel and two VLCCs

### Increased dry bulk profit share

• \$1.4 million of profit share from 8x capesize vessels

#### **Investments and derivatives**

- Gain of \$3.7m primarily driven by mtm on interest rate swaps
- 75% of our debt was swapped or fixed at the end of the quarter

#### Net income

• \$57.4m or \$0.45 per share

### **Balance Sheet**



(in thousands of \$)	June 30, 2022	Mar 31, 2022
ASSETS	Julie 30, 2022	IVIAI 31, 2022
Short term		
Cash and cash equivalents	223,816	149,289
Restricted cash	5,714	6,896
Investment in marketable securities	20,734	23,726
Amount due from related parties	6,584	8,615
Investment in sales-type, direct financing & leaseback assets, current portion	15,544	23,682
Other current assets	58,576	47,936
Long term		
Vessels and equipment, net	2,350,247	2,386,444
Vessels and equipment under finance lease, net	635,587	645,886
Newbuildings and vessel deposits	61,769	53,780
Investment in sales-type, direct financing & leaseback assets, long term	111,217	175,709
Investment in associates	16,584	16,598
Amount due from related parties, long term	45,000	45,000
Other long term assets	38,427	22,898
Total assets	3,589,799	3,606,459
LIABILITIES AND STOCKHOLDERS' EQUITY		
Short term		
Short term and current portion of long term interest bearing debt	760,473	298,242
Amount due to related parties	1,246	1,514
Finance lease liability, current portion	52,397	51,795
Other current liabilities	46,072	43,023
Long term		
Long term interest bearing debt, net of deferred charges	1,203,068	1,728,036
Finance lease liability, long term	446,426	459,770
Other long term liabilities	33,563	9,869
Stockholders' equity	1,046,554	1,014,210
Total liabilities and stockholders' equity	3,589,799	3,606,459

### **Cash and cash equivalents**

- \$224m at quarter end
- Additional \$50 million to be released in new vessel refinancings in the third quarter

### **Remaining capex**

- \$240m of remaining capex on four car carriers under construction, expected to be financed primarily by senior financing
- \$222.5m suezmax acquisition to be financed by cash at hand and senior financing

### Capital structure<sup>(1)</sup>

• Book equity ratio of 29.2%

1) Book values as of June 30, 2022



