

# Íslandsbanki Factbook

## Contents

Investor relations information	Page 3
Overview	
Key performance indicators	4
Income statement	5
Balance sheet	6
Net interest income	7
Net fee & commissions	8
Loans to customers	9
Capital and risk exposure amount	10
9 Quarters review	
Key performance indicators	11
Income statement	12
Balance sheet	13
Net interest income	14
Net fee & commissions	15
Loans to customers	16
Capital and risk exposure amount	17
Macroeconomics On the first transfer of the	18
Other information	19
Financial targets  Patients	20
Ratings Disals in an	21
<u>Disclaimer</u>	22

#### Investor relations

#### IR contact

Gunnar Sveinn Magnússon Head of Investor Relations

Phone: +354 440 4665 Email: ir@islandsbanki.is

Investor relations web-site

https://www.islandsbanki.is/en/landing/about/investor-relations

Investor call in English at 9:00 AM (GMT) on Thursday 1 August 2019
The Bank will host an investor call in English at 9:00 GMT on Thursday, 1 August.

The call will start with a short macro update on the Icelandic economy, followed by a review of the financial results and Q&A.

Please register by sending an e-mail to: ir@islandsbanki.is

Dial-in details and presentations will be sent out to registered participants prior to the call.

Market participants meeting in Icelandic at 10.30 GMT on Thursday 1 August 2019 A meeting with market participants in Icelandic will take place on 1 August.

The presentation will take place at the Íslandsbanki headquarters, Hagasmári 3, 9 floor, 201 Kópavogur.

Registration to the meeting is required.

Please register by sending an e-mail to: ir@islandsbanki.is

All materials relating to the Bank's financial results, together with information on the financial calendar and silent periods, can be found here: https://www.islandsbanki.is/en/landing/about/investor-relations

#### Financial calendar

The Bank plans to publish its annual and interim statements on the following dates: Q3/2019 results — 30 October 2019

Q4/Annual 2019 results — 12 February 2020 Annual General Meeting — 19 March 2020 Q1/2020 results — 6 May 2020 Q2/2020 results — 29 July 2020 Q3/2020 results — 28 October 2020

Please note that these dates are subject to change.

ISK million	1H19	2018	2017	2016	2015
Profitability					
Return on equity (after tax)	5.4%	6.1%	7.5%	10.2%	10.8%
ROE 16% CET1 (regular operations)	7.4%	8.0%	9.9%	10.3%	11.9%
Return on assets	0.8%	1.0%	1.3%	1.9%	2.1%
Earnings per share	0.50	1.01	1.10	1.40	1.87
Core income / total operating income*	0.96	0.98	0.99	0.86	0.92
Net interest margin					
Net interest margin on total assets	2.8%	2.9%	2.9%	3.1%	2.9%
Efficiency					
Cost-to-income ratio**	62.0%	66.3%	62.5%	56.9%	56.2%
Number of FTEs at period end - Consolidated***	1,053	1,074	1,042	1,075	1,184
Number of FTEs at period end - Parent***	806	834	860	910	919
Number of branches at period end	14	14	14	15	17
Assets					
_oans to customers	894,446	846,599	755,175	687,840	665,711
TV on mortgages to individuals	61.0%	61.0%	63.3%	67.2%	69.2%
Risk exposure amount / Total assets	74.1%	74.8%	74.9%	67.2%	66.9%
Financial strength					
Equity as % of total assets	14.3%	15.6%	17.5%	17.1%	19.3%
Liquidity					
iquidity coverage ratio (LCR) - All currencies	185%	172%	142%	200%	143%
iquidity coverage ratio (LCR) - Foreign currencies	456%	544%	155%	347%	467%
Net stable funding ratio (NSFR) - All currencies	117%	114%	117%	123%	120%
Net stable funding ratio (NSFR) - Foreign currencies	179%	149%	122%	144%	141%
Term deposits % of total deposits	28.2%	27.1%	29.4%	35.0%	39.0%
Deposit-to-loan ratio	65.4%	66.9%	74.0%	84.9%	88.3%
Customer deposits-to-customer loans ratio	68.9%	68.4%	75.1%	86.4%	89.1%
Capital					
CET1 ratio	18.8%	20.3%	22.6%	24.9%	28.3%
Tier 2 ratio	2.6%	1.9%	1.5%	0.3%	1.8%
Capital adequacy ratio	21.4%	22.2%	24.1%	25.2%	30.1%
Leverage ratio	13.4%	14.6%	16.2%	16.0%	18.1%
Risk exposure amount	911,784	845,949	775,492	704,177	699.693

<sup>\*</sup> Core income is defined as net interest income plus net fee & commission income

\*\* Cost income ratio excludes bank tax and expenditure deemed as one-off

\*\*\* Numbers exclude seasonal employees

Income	statement	- 5	year	summary

ISK million	1H19	2018	2017	2016	2015
Interest income	32,570	61,675	56,767	60,503	53,414
Interest expense	(15,792)	(29,738)	(26,768)	(28,701)	(25,404)
Net interest income	16,778	31,937	29,999	31,802	28,010
Fee and commission income	10,357	19,853	20,855	21,818	20,737
Fee and commission expense	(3,734)	(7,626)	(7,105)	(8,095)	(7,567)
Net fee and commission income	6,623	12,227	13,750	13,723	13,170
Net financial income (expense)	621	(962)	(715)	6,096	3,881
Net foreign exchange gain (loss)	(101)	1	527	443	(1,490)
Other operating income	1,173	1,784	628	652	1,102
Other net operating income	1,693	823	440	7,191	3,493
Total operating income	25,094	44,987	44,189	52,716	44,673
Administrative expenses	(14,363)	(27,650)	(26,968)	(27,121)	(23,760)
Contribution to the Depositors' and Investors' Guarantee Fund	(510)	(1,173)	(1,083)	(1,063)	(1,067)
Bank tax	(1,814)	(3,281)	(2,892)	(2,843)	(2,878)
Total operating expenses	(16,687)	(32,104)	(30,943)	(31,027)	(27,705)
Profit before net impairment on financial assets	8,407	12,883	13,246	21,689	16,968
Net impairment on financial assets	(1,848)	1,584	1,556	735	8,135
Profit before tax	6,559	14,467	14,802	22,424	25,103
Income tax expense	(1,779)	(4,734)	(4,151)	(5,205)	(5,851)
Profit for the year from continuing operations	4,780	9,733	10,651	17,219	19,252
Discontinued operations, net of income tax	(71)	912	2,575	2,939	1,326
Profit for the year	4,709	10,645	13,226	20,158	20,578
Basic earnings per share from profit for the year	0.50	1.01	1.10	1.40	1.87
	0.00				01

## Balance sheet - 5 year summary

ISK million	30/06/2019	2018	2017	2016	2015
Cash and balances with Central Bank	122,794	135,056	189,045	275,453	216,760
Bonds and debt instruments	77,033	69,415	27,090	31,256	78,606
Shares and equity instruments	19,176	13,074	10,177	10,626	18,320
Derivatives	5,843	4,550	2,896	1,953	1,981
Loans to credit institutions	77,387	41,577	26,617	17,645	35,534
Loans to customers	894,446	846,599	755,175	687,840	665,711
Investments in associates	687	682	704	450	716
Property and equipment	9,504	5,271	7,128	6,211	7,344
Intangible assets	4,882	5,002	4,231	2,672	1,331
Other assets	18,224	9,177	12,759	13,448	19,466
Total Assets	1,229,976	1,130,403	1,035,822	1,047,554	1,045,769
Deposits from Central Bank and credit institutions	19,830	15,619	11,189	4,922	25,631
Deposits from customers	615,869	578,959	567,029	594,187	593,245
Derivative instruments and short positions	6,903	5,521	5,492	4,798	6,981
Debt issued and other borrowed funds	337,473	300,976	217,748	212,468	150,308
Subordinated loans	23,431	16,216	9,505	-	19,517
Tax liabilities	8,674	7,150	7,787	8,473	8,358
Other liabilities	42,012	29,649	36,027	43,781	39,502
Total Liabilities	1,054,192	954,090	854,777	868,629	843,542
Share capital	10,000	10,000	10,000	10,000	10,000
Share premium	55,000	55,000	55,000	55,000	55,000
Reserves	6,816	6,499	6,179	4,139	6,002
Retained earnings	101,534	102,496	107,387	105,563	127,288
Total equity attributable to the equity holders of Íslandsbanki hf.	173,350	173,995	178,566	174,702	198,290
Non-controlling interests	2,434	2,318	2,479	4,223	3,937
Total Equity	175,784	176,313	181,045	178,925	202,227
Total Liabilities and Equity	1.229.976	1.130.403	1.035.822	1.047.554	1.045.769

## Net interest income - 5 year summary

ISK million	30/06/2019	2018	2017	2016	2015
Interest income:					
Cash and balances with Central Bank	2,637	7,279	10,541	11,507	7,394
Loans at amortised cost	28,612	52,462	45,162	47,084	43,303
Financial assets mandatorily at fair value through profit or loss	1,281	1,825	-	-	-
Financial assets designated at fair value through profit or loss	-	-	50	1,672	1,558
Financial assets held for trading	-	-	879	99	980
Other assets	40	109	135	141	179
Total interest income	32,570	61,675	56,767	60,503	53,414
Interest expense:					
Deposits from credit institutions and Central Bank	(229)	(409)	(170)	(275)	(517)
Deposits from customers	(8,703)	(16,539)	(17,461)	(20,382)	(18,240)
Debt issued and other borrowed funds at fair value through profit and loss	(374)	(963)	-	-	-
Debt issued and other borrowed funds at amortised cost	(5,138)	(9,035)	(8,107)	(7,384)	(5,427)
Subordinated loans	(173)	(198)	(14)	(627)	(1,015)
Other interest expense	(1,175)	(2,594)	(1,016)	(33)	(205)
Total interest expense	(15,792)	(29,738)	(26,768)	(28,701)	(25,404)
Net interest income	16,778	31,937	29,999	31,802	28,010
Interest spread (as the ratio of net interest income to the average carrying amount of					
total assets)	2.8%	2.9%	2.9%	3.1%	2.9%

Net fee 8	& commission	income - 5	year summary
-----------	--------------	------------	--------------

ISK million	30/06/2019	2018	2017	2016	2015
Fee and commission income:					
Asset management	1,123	2,116	1,964	1,757	1,778
Investment banking and brokerage	1,144	2,303	2,280	1,987	2,132
Payment processing	6,367	12,065	13,094	14,705	13,664
Loans and guarantees	754	1,467	1,427	1,449	1,498
Other fees and commissions income	969	1,902	2,090	1,920	1,665
Total fees and commission income	10,357	19,853	20,855	21,818	20,737
Commission expenses:					
Brokerage	(144)	(300)	(128)	(109)	(121)
Clearing and settlement	(3,579)	(7,302)	(6,956)	(7,963)	(7,415)
Other commission expenses	(11)	(24)	(21)	(23)	(31)
Total commission expenses	(3,734)	(7,626)	(7,105)	(8,095)	(7,567)
Net fee and commission income	6,623	12,227	13,750	13,723	13,170

Loans to o	customers - 5 y	year summary
------------	-----------------	--------------

ISK million	30/06/2019	2018	2017	2016	2015
Individuals	334,749	319,390	299,350	286,177	272,610
Commerce and services	135,041	124,242	112,144	97,943	89,781
Construction	33,445	29,095	24,797	27,878	23,013
Energy	6,934	6,858	7,109	7,216	3,737
Financial services	23	1,704	26	85	105
Industrial and transportation	81,784	79,824	69,961	63,090	60,726
Investment companies	26,052	23,799	19,726	14,402	19,362
Public sector and non-profit organisations	11,453	12,087	11,871	12,835	13,878
Real estate	153,077	142,885	127,067	100,020	99,094
Seafood	111,888	106,715	84,853	80,243	85,872
Loans to customers before collective impairment allowance	894,446	846,599	756,904	689,889	668,178
Collective impairment allowance		-	(1,729)	(2,049)	(2,467)
Loans to customers	894,446	846,599	755,175	687,840	665,711
Loans to customers - by product					
Overdrafts	51,836	48,581	45,650	45,383	38,654
Credit cards	17,492	18,242	18,800	19,188	18,166
Mortgages	267,762	249,296	225,765	211,233	197,307
Capital leases	50,588	45,116	40,765	40,415	39,161
Other loans	506,768	485,364	425,924	373,670	374,891
Loans to customers before collective impairment allowance	894,446	846,599	756,904	689,889	668,178
Collective impairment allowance	-	-	(1,729)	(2,049)	(2,467)
Loans to customers	894,446	846,599	755.175	687.840	665,711

Capital and risk ex	posure amount - 5	year summary

ISK million	30/06/2019	2018	2017	2016	2015
Ordinary share capital	10,000	10,000	10,000	10,000	10,000
Share premium	55,000	55,000	55,000	55,000	55,000
Reserves	6,816	6,499	6,179	4,139	6,002
Retained earnings	101,534	102,496	107,387	105,563	127,288
Non-controlling interests	2,434	2,318	2,479	4,223	3,937
Fair value changes due to own credit standing	760	376	-	-	-
Tax assets	(394)	(215)	(4)	(4)	-
Intangible assets	(4,882)	(5,002)	(4,231)	(2,672)	(1,331)
Other regulatory adjustments		-	(1,285)	(924)	(2,779)
Total CET1 capital	171,268	171,472	175,525	175,325	198,117
Tier 2 capital					
Qualifying subordinated liabilities	23,431	16,216	9,505	-	19,517
Adjustment to eligible capital liabilities	-	-	-		(3,903)
Other regulatory adjustments					(2,779)
General credit risk adjustments			1,729	2,049	-
Total capital base	194,699	187,688	186,759	177,374	210,952
Risk exposure amount					
- due to credit risk	809,840	750,801	682,525	615,465	606,591
- due to market risk:	13,988	7.622	8.102	7.243	16,607
Market risk, trading book	10.072	6,649	6,709	6,418	9,931
Currency risk FX	3,916	973	1,393	825	6,676
- due to credit valuation adjustment	2,815	2,385	1,534	020	0,070
- due to operational risk	85,141	85,141	83,331	81,469	76,495
Total risk exposure amount	911,784	845,949	775,492	704,177	699,693
Capital ratios					
CET1 ratio	18.8%	20.3%	22.6%	24.9%	28.3%
Tier 2 ratio	2.6%	1.9%	1.5%	0.3%	1.8%
Total capital ratio	21.4%	22.2%	24.1%	25.2%	30.1%
Leverage ratio	13.4%	14.6%	16.2%	16.0%	18.1%

Key performance indicators - 9 quarters ISK million	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017	Q2 2017
Profitability									
Return on equity (after tax)	4.9%	5.9%	3.2%	4.7%	11.6%	4.8%	7.0%	4.7%	11.3%
ROE 16% CET1 (regular operations)	7.6%	6.7%	5.3%	8.1%	11.1%	8.0%	10.3%	7.9%	11.4%
Return on assets	0.7%	0.9%	0.5%	0.7%	1.8%	0.8%	1.2%	0.8%	1.9%
Earnings per share	0.24	0.26	0.15	0.21	0.51	0.15	0.40	0.19	0.33
Net interest margin									
Net interest margin on total assets	2.80%	2.80%	3.0%	3.0%	2.8%	2.9%	2.8%	2.8%	3.0%
Efficiency									
Cost-to-income ratio*	61.4%	62.6%	68.5%	62.1%	65.0%	69.8%	69.2%	62.7%	58.3%
Number of FTEs at period end - Consolidated**	1,053	1,078	1,074	1,075	1,013	1,027	1,042	1,066	1,071
Number of FTEs at period end - Parent co.**	806	834	834	835	841	855	860	881	874
Asset quality									
Loans to customers	894,446	873,530	846,599	835,582	799,938	776,149	755,175	741,380	721,820
LTV on mortgages to individuals	61.0%	61.0%	61.0%	61.4%	60.8%	63.2%	63.3%	62.0%	60.8%
Risk exposure amount / Total assets	74.1%	73.6%	74.8%	73.6%	73.7%	73.1%	74.9%	71.2%	70.3%
Financial strength									
Equity as % of total assets	14.3%	14.4%	15.6%	15.0%	15.5%	15.3%	17.5%	16.5%	16.8%
Liquidity									
Liquidity coverage ratio (LCR)	185%	158%	172%	164%	154%	158%	142%	183%	171%
Liquidity coverage ratio (LCR) - Foreign currencies	456%	453%	544%	270%	218%	359%	155%	239%	303%
Net stable funding ratio (NSFR) - All currencies	117%	115%	114%	117%	117%	116%	117%	115%	119%
Net stable funding ratio (NSFR) - Foreign currencies	179%	166%	149%	159%	147%	140%	122%	119%	138%
Term deposits % of total deposits	28.2%	28.0%	27.1%	26.0%	27.6%	26.9%	29.4%	34.0%	35.0%
Deposit-to-loan ratio	65.4%	66.9%	66.9%	69.2%	69.1%	71.5%	74.0%	76.9%	78.0%
Customer deposits-to-customer loans ratio	68.9%	70.0%	68.4%	72.8%	72.3%	74.1%	75.1%	79.2%	79.3%
Capital									
CET 1 ratio	18.8%	19.1%	20.3%	19.9%	20.5%	20.3%	22.6%	22.5%	23.3%
Tier 2 ratio	2.6%	1.8%	1.9%	1.8%	1.1%	1.1%	1.5%	0.2%	0.2%
Capital adequacy ratio	21.4%	20.9%	22.2%	21.7%	21.6%	21.4%	24.1%	22.7%	23.5%
Leverage ratio	13.4%	13.5%	14.6%	14.0%	14.5%	14.3%	16.2%	15.3%	15.7%
Risk exposure amount	911,784	886,901	845,949	855,152	819,349	795,923	775,492	767,536	736,310

<sup>\*</sup> Cost income ratio excludes bank tax and expenditure deemed as one-off.

\*\* Numbers exclude seasonal employees

Income statement - 9 quarter summary ISK million	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017	Q2 2017
Net interest income	8,626	8,152	8,294	8,301	7,602	7,740	7,338	7,450	7,814
Net fee and commission income	3,406	3,217	3,478	2,939	3,032	2,778	3,632	3,305	3,543
Net financial income (expense)	173	448	(637)	(420)	378	(283)	260	(1,084)	97
Net foreign exchange (loss) gain	(71)	(30)	76	(8)	(57)	(10)	81	76	169
Other operating income	29	1,144	120	64	1,587	13	122	291	55
Other net operating income	131	1,562	(441)	(364)	1,908	(280)	463	(717)	321
Total operating income	12,163	12,931	11,331	10,876	12,542	10,238	11,433	10,038	11,678
Administrative expenses	(7,273)	(7,090)	(7,465)	(6,463)	(6,872)	(6,850)	(7,655)	(6,047)	(6,848)
Contribution to the Depositors' and Investors' Guarantee Fund	(198)	(312)	(299)	(295)	(287)	(292)	(288)	(280)	(262)
Bank tax	(934)	(880)	(740)	(944)	(812)	(785)	(614)	(806)	(752)
Total operating expenses	(8,405)	(8,282)	(8,504)	(7,702)	(7,971)	(7,927)	(8,557)	(7,133)	(7,862)
Profit before net impairment on financial assets	3,758	4,649	2,827	3,174	4,571	2,311	2,876	2,905	3,816
Net impairment on financial assets	(929)	(919)	(297)	(53)	1,846	88	(969)	147	200
Profit before tax	2,829	3,730	2,530	3,121	6,417	2,399	1,907	3,052	4,016
Income tax expense	(626)	(1,153)	(1,118)	(1,136)	(1,465)	(1,015)	(816)	(1,072)	(1,133)
Profit for the period from continuing operations	2,203	2,577	1,412	1,985	4,952	1,384	1,091	1,980	2,883
Discontinued operations, net of income tax	(83)	12	(8)	126	81	713	83	93	2,114
Profit for the period	2,120	2,589	1,404	2,111	5,033	2,097	1,174	2,073	4,997

Balance sheet - 9 quarter summary	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017	Q2 2017
Cash and balances with Central Bank	122,794	129,039	135,056	156,251	166,194	177,029	189,045	214,254	227,189
Bonds and debt instruments	77,033	80,809	69,415	63,324	48,603	49,140	27,090	42,871	33,301
Shares and equity instruments	19,176	15,268	13,074	13,995	13,581	10,208	10,177	11,420	11,936
Derivatives	5,843	4,837	4,550	3,479	3,209	4,673	2,896	3,266	3,942
Loans to credit institutions	77,387	65,145	41,577	67,047	59,858	47,220	26,617	37,874	23,983
Loans to customers	894,446	873,530	846,599	835,582	799,938	776,149	755,175	741,380	721,820
Investments in associates	687	682	682	533	614	672	704	669	705
Property and equipment	9,504	9,642	5,271	5,079	5,058	7,025	7,128	7,189	6,663
Intangible assets	4,882	4,868	5,002	4,910	4,774	4,412	4,231	4,077	3,644
Other assets	18,224	21,408	9,177	12,439	9,913	11,780	12,759	14,623	14,038
Total Assets	1,229,976	1,205,228	1,130,403	1,162,639	1,111,742	1,088,308	1,035,822	1,077,623	1,047,221
Deposits from Central Bank and credit institutions	19,830	16,404	15,619	15,530	15,391	13,563	11,189	12,684	9,362
Deposits from customers	615,869	611,303	578,959	608,646	578,414	575,196	567,029	586,922	572,407
Derivative instruments and short positions	6,903	7,325	5,521	5,585	7,075	8,104	5,492	5,167	7,344
Debt issued and other borrowed funds	337,473	325,035	300,976	297,318	288,360	269,255	217,748	240,259	227,274
Subordinated loans	23,431	16,468	16,216	15,531	8,872	8,838	9,505	-	-
Tax liabilities	8,674	8,303	7,150	10,311	8,925	7,908	7,787	13,143	11,581
Other liabilities	42,012	46,769	29,649	35,088	32,523	39,107	36,027	41,629	43,325
Total Liabilities	1,054,192	1,031,607	954,090	988,009	939,560	921,971	854,777	899,804	871,293
Share capital	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Share premium	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000
Reserves	6,816	6,776	6,499	5,891	5,598	4,991	6,179	6,174	5,712
Retained earnings	101,534	99,401	102,496	101,280	99,159	93,930	107,387	104,144	102,436
Total equity attributable to the equity holders of Íslandsbanki hf.	173,350	171,177	173,995	172,171	169,757	163,921	178,566	175,318	173,148
Non-controlling interests	2,434	2,444	2,318	2,459	2,425	2,416	2,479	2,501	2,780
Total Equity	175,784	173,621	176,313	174,630	172,182	166,337	181,045	177,819	175,928
Total Liabilities and Equity	1,229,976	1,205,228	1,130,403	1,162,639	1,111,742	1,088,308	1,035,822	1,077,623	1,047,221

Net interest income - 9 quarter summary	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
ISK million	2019	2019	2018	2018	2018	2018	2017	2017	2017
Interest income:									
Cash and balances with Central Bank	1,271	1,366	1,603	1,629	1,886	2,161	2,285	2,543	2,724
Loans at amortised cost	15,339	13,273	14,521	13,565	12,023	12,353	11,455	10,710	12,183
Financial assets mandatorily at fair value through profit or loss	713	568	498	500	396	431			-
Financial assets designated at fair value through profit or loss	-	-	-	-	-	-	11	6	13
Financial assets held for trading	-					-	956	117	(186)
Other assets	20	20	9	13	37	50	35	30	33
Total interest income	17,343	15,227	16,631	15,707	14,342	14,995	14,742	13,406	14,767
Interest expense:									
Deposits from credit institutions and Central Bank	(122)	(107)	(106)	(97)	(109)	(97)	(52)	(37)	(64)
Deposits from customers	(4,660)	(4,043)	(4,389)	(4,192)	(3,863)	(4,095)	(3,921)	(4,035)	(4,797)
Debt issued and other borrowed funds at fair value through profit and loss	(194)	(180)	(250)	(133)	(292)	(288)			-
Debt issued and other borrowed funds at amortised cost	(2,915)	(2,223)	(2,676)	(2,399)	(1,910)	(2,050)	(2,417)	(1,881)	(2,084)
Subordinated loans	(93)	(80)	(109)	(18)	(37)	(34)	(14)		-
Other interest expense	(733)	(442)	(807)	(567)	(529)	(691)	(1,000)	(3)	(8)
Total interest expense	(8,717)	(7,075)	(8,337)	(7,406)	(6,740)	(7,255)	(7,404)	(5,956)	(6,953)
Net interest income	8,626	8,152	8,294	8,301	7,602	7,740	7,338	7,450	7,814

Net fee and commission - 9 quarter summary	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
ISK million	2019	2019	2018	2018	2018	2018	2017	2017	2017
Fee and commission income:									
Asset management	575	548	587	498	556	475	526	436	529
Investment banking and brokerage	614	530	621	634	552	496	637	566	646
Payment processing	3,397	2,970	3,243	3,186	3,082	2,554	3,040	3,296	3,342
Loans and guarantees	376	378	336	362	429	340	339	359	377
Other fee and commission income	384	585	786	364	344	408	670	460	503
Total fee and commission income	5,346	5,011	5,573	5,044	4,963	4,273	5,212	5,117	5,397
Commission expenses:									
Brokerage	(75)	(69)	(91)	(79)	(62)	(68)	(31)	(33)	(31)
Clearing and settlement	(1,876)	(1,703)	(1,988)	(2,025)	(1,865)	(1,424)	(1,544)	(1,773)	(1,815)
Other fee and commission expense	11	(22)	(16)	(1)	(4)	(3)	(5)	(6)	(8)
Total fee and commission expense	(1,940)	(1,794)	(2,095)	(2,105)	(1,931)	(1,495)	(1,580)	(1,812)	(1,854)
Net fee and commission income	3,406	3,217	3,478	2,939	3,032	2,778	3,632	3,305	3,543

Loans to customers - 9 quarter summary ISK million	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017	Q2 2017
	2010	2010	2010	2010	2010	2010	2017	2017	2017
Individuals	334,749	324,245	319,390	314,491	306,376	299,201	299,350	294,508	290,584
Commerce and services	135,041	130,325	124,242	123,624	126,211	118,378	112,144	114,304	107,153
Construction	33,445	31,466	29,095	30,913	29,079	26,856	24,797	27,641	27,797
Energy	6,934	6,911	6,858	7,407	6,933	7,006	7,109	7,142	7,152
Financial services	23	2,575	1,704	220	179	175	26	29	42
Industrial and transportation	81,784	80,986	79,824	84,849	74,703	74,372	69,961	68,568	68,413
Investment companies	26,052	24,657	23,799	19,532	16,900	20,627	19,726	14,642	17,221
Public sector and non-profit organisations	11,453	11,528	12,087	11,819	14,208	14,731	11,871	12,104	12,604
Real estate	153,077	148,765	142,885	136,787	134,156	130,993	127,067	118,292	112,687
Seafood	111,888	112,072	106,715	105,940	91,193	83,810	84,853	85,894	80,054
Loans to customers before collective impairment allowance	894,446	873,530	846,599	835,582	799,938	776,149	756,904	743,124	723,707
Collective impairment allowance	-				-	-	(1,729)	(1,744)	(1,887)
Loans to customers	894,446	873,530	846,599	835,582	799,938	776,149	755,175	741,380	721,820
Loans to customers - by product									
Overdrafts	51,836	53,120	48,581	48,239	49,417	53,431	45,650	43,978	42,907
Credit cards	17,492	16,253	18,242	17,764	17,710	16,467	18,800	17,423	18,441
Mortgages	267,762	255,579	249,296	243,024	236,158	229,985	225,765	221,743	218,478
Capital leases	50,588	47,309	45,116	42,114	44,474	41,889	40,765	41,249	43,642
Other loans	506,768	501,269	485,364	484,441	452,179	434,377	425,924	418,731	400,239
Loans to customers before collective impairment allowance	894,446	873,530	846,599	835,582	799,938	776,149	756,904	743,124	723,707
Collective impairment allowance		-		-	-	-	(1,729)	(1,744)	(1,887)
Loans to customers	894,446	873,530	846,599	835,582	799,938	776,149	755,175	741,380	721,820

Capital and risk exposure amount	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017	Q3 2017	Q2 2017
	2010	2010	2010	2010	2010	2010	2017	2017	2017
Ordinary share capital	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Share premium	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000
Reserves	6,816	6,776	6,499	5,891	5,598	4,991	6,179	6,174	5,712
Retained earnings	101,534	99,401	102,496	101,280	99,159	93,930	107,387	104,144	102,436
Non-controlling interests	2,434	2,444	2,318	2,459	2,425	2,416	2,479	2,501	2,780
Fair value changes due to own credit standing	760	871	376	674	730	1,277		-	-
Tax assets	(394)	(292)	(215)	(235)	(374)	(454)	(4)	(5)	(4)
Intangible assets	(4,882)	(4,868)	(5,002)	(4,910)	(4,774)	(4,412)	(4,231)	(4,077)	(3,644)
Other regulatory adjustments		-	-	-	-	(1,338)	(1,285)	(1,255)	(1,014)
Total Tier 1 capital	171,268	169,332	171,472	170,159	167,764	161,410	175,525	172,482	171,266
Tier 2 capital									
Qualifying subordinated liabilities	23,431	16,468	16,216	15,531	-	8,838	9,505	-	-
Adjustment to eligible capital liabilities		-	-	-	-	-	-	-	-
Other regulatory adjustments	-	-	-	-	8,872	-	-	-	-
General credit risk adjustments							1,729	1,744	1,887
Total regulatory capital	194,699	185,800	187,688	185,690	176,636	170,248	186,759	174,226	173,153
Risk exposure amount									
- due to credit risk	809,840	789,806	750,801	758,774	724,177	701,035	682,525	673,998	645,188
- due to market risk:	13,988	9,877	7,622	10,428	10,055	9,887	8,102	12,069	9,653
Market risk, trading book	10.072	7.843	6.649	7.099	6,251	6.939	6.709	9,724	7,212
Currency risk FX	3.916	2.034	973	1,393	3.804	2.948	1.393	577	668
- due to credit valuation adjustment	2,815	2,077	2,385	2,619	1,786	1,670	1,534	1,768	1,773
- due to operational risk	85,141	85,141	85,141	83,331	83,331	83,331	83,331	81,469	81,469
Total risk exposure amount	911,784	886,901	845,949	855,152	819,349	795,923	775,492	767,536	736,310
·		,	,		,	, ,		,	.,
Capital ratios									
CET1 ratio	18.8%	19.1%	20.3%	19.9%	20.5%	20.3%	22.6%	22.5%	23.3%
Tier 2 ratio	2.6%	1.8%	1.9%	1.8%	1.1%	1.1%	1.5%	0.2%	0.3%
Total capital ratio	21.4%	20.9%	22.2%	21.7%	21.6%	21.4%	24.1%	22.7%	23.5%

#### Macroeconomics - summary

1Q19	4Q18	3Q18	2Q18	1Q18	4Q17	3Q17	2Q17
1.7	4.0	2.5	6.5	5.8	2.0	3.4	4.8
-9.4	2.5	-8.2	7.7	7.3	3.4	17.7	9.9
-33.6	-13.1	-15.2	6.0	1.1	2.1	11.7	7.5
58.4	4.9	-2.8	31.5	42.1	-7.9	45.3	19.1
2.8	3.3	5.4	5.1	5.4	6.6	8.1	9.8
3.0	2.4	2.2	3.6	2.9	2.6	2.2	3.4
5.1	0.1	10.2	0.0	1.0	1.1	9.3	1.9
21.0	11.7	13.1	7.2	6.3	3.5	2.7	-1.8
	37.7				42.3		52.8
76.0	75.5	75.6	74.6	74.7	77.1	76.9	77.0
87.8	88.1	87.9	85.9	84.1	86.3	85.7	84.2
3.1	3.3	2.7	2.3	2.5	1.8	1.7	1.7
1.2	2.0	2.7	5.3	10.8	15.1	22.6	19.8
5.6	6.1	6.1	6.5	7.2	7.1	7.3	6.2
2.5	2.8	3.2	4.1	4.7	5.1	5.5	4.9
179.3	180.3	164.3	160.9	161.2	161.7	163.2	154.7
4.5	4.5	4.3	4.3	4.3	4.3	4.5	4.5
5.2	5.4	5.4	5.4	5.0	4.9	5.0	4.8
1.4	1.5	1.8	1.8	1.9	1.9	2	2.4
	1.7 -9.4 -33.6 58.4 2.8 3.0 5.1 21.0 76.0 87.8 3.1 1.2 5.6 2.5 179.3	1.7 4.0 -9.4 2.5 -33.6 -13.1 -58.4 4.9 -2.8 3.3 -3.0 2.4 -5.1 0.1 -21.0 11.7 -76.0 75.5 -87.8 88.1 -3.1 3.3 -1.2 2.0 -5.6 6.1 -2.5 2.8 -179.3 180.3 -4.5 4.5 -5.2 5.4	1.7	1.7	1.7	1.7	1.7

Other Currencies	2Q19	1Q19	4Q18	3Q18	2Q18	1Q18	4Q17	3Q17	2Q17
Currencies									
USD	124.46	122.57	120.41	108.22	103.47	101.11	106.53	105.65	104.94
GBP	157.81	159.72	154.82	141.02	140.68	140.72	137.45	138.26	134.10
EUR	141.70	137.50	120.93	125.84	123.27	124.33	120.54	124.09	115.33
DKK	18.99	18.42	18.41	16.88	16.55	16.70	16.20	16.68	15.51
SEK	13.43	13.22	13.31	12.09	11.93	12.47	12.52	12.99	11.91
CHF	127.69	123.05	120.93	110.04	105.03	106.74	108.43	109.72	106.45

# **Financial targets**

Medium and long term strategies structured around achieving key financial targets

	Target	1H19	2018	2017	Guidance
ROE regular operations	8-10%	7.2%	✔ 8.0%	<b>✓</b> 9.9%	— Based on risk free rate + 4-6% which is considered to be CBI current account rate, currently at 3.5% (average in 2019 • 4.17%).  As the bank retains substantive liquid assets, interest rate levels in Iceland can have a substantial impact or ROC.  The bank tax, excluded from target returns, will have an impact on proflability if kept at current high levels ROC target will be challenging to reach in the near term in a slowing economy and before a full realisation of the Bank is parimed efficiency gath.
Cost/ Income ratio <sup>2</sup>	<55%	62.0%	66.3%	62.5%	This is a medium to long term target, C/I ratio can be expected to be higher than target in the near term Headcount and non-headcount related cost control programmes in place Lower C/I on parent company basis than on a consolidated basis (55.4% at 1H19)
CET1	>16% LT	<b>✓</b> 18.8%	<b>✓</b> 20.3%	<b>✓</b> 22.6%	Current target for CET1 ratio is 14.8% -16.3% based on SREP requirements and management buffer     Long term CET1 target is 16%
Total capital ratio	> 19.8 – 21.3%	<b>✓</b> 21.4%	<b>✓</b> 22.2%	<b>✓</b> 24.1%	Based on the regulatory SREP requirement with a 50 – 200 bp management buffer     Current SREP requirement is 19.3% including recently increased countercyclical capital buffer
Dividend payout ratio	40-50%	%	<b>✓</b> 50%	<b>✓</b> 100%	Dividend pay-out ability could be impacted if the bank tax will be kept at current high levels     The BoD agreed to pay out ISK S.3 allition in dividend for the 2018 financial year which is in line with the Bank's dividend pay out taxes.

Return from regular operations and corresponding ratios on normalized CET1 of 16%, adjusted for risk free interest on excess capital.
 Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One off Items) / (Total operating income – one-off Items).

# Íslandsbanki credit ratings

Ratings affirmed from S&P in mid-2019

#### S&F

## **BBB+/A-2 Negative Outlook**

Press Release 23 July 2019

In July, S&P Global Ratings **affirmed** İslandsbanki's ratings of **BBB+/A-2** but changed the outlook from **stable to negative** along with three other Icelandic financial institutions. S&P had in October 2017 upgraded the Bank to this rating.

In its press release, S&P refers to İslandsbanki's stable domestic market position and acknowledges the Bank's success in introducing new digital products and improving its IT infrastructure, placing it well ahead of many other European banks. S&P also notes the Bank's exceptional capitalisation, strong liquidity levels and robust asset quality.

S&P's rational for the change to negative outlook is mostly derived from its view that Iceland's operating environment will remain challenging, affected by the 2019 economic recession, declining interest rates, still-high taxation, and stiff competition from pension funds in mortgage lending, and thus contributing to the declining profitability of the Bank.

isianusbanki	
	S&P
Long-term	BBB+
Short-term	A-2
Outlook	Negative
Rating action	Jul 19

Íslandsbanki

	S&P	FITCH	MOODY'S
Long-term	Α	Α	А3
Short-term	A-1	F1	
Outlook	Stable	Stable	Positive
Rating action	Jun 18	Jun 18	Jul 18

#### Disclaimer

All information contained in this document should be regarded as preliminary and based on company data available. Due care and attention has been used in the preparation of forecast information. However, actual results may vary from their forecasts, and any variation may be materially positive or negative. Forecasts, by their very nature, are subject to uncertainty and contingencies, many of which are outside the control of Islandsbanki.

Islandsbanki cannot guarantee that the information contained herein is without fault or entirely accurate. The information in this material is based on sources that Islandsbanki believes to be reliable. Islandsbanki can however not guarantee that all information is correct. Furthermore, information and opinions may change without notice. Islandsbanki is under thought the impact of circumstances or events that arise after no obligation to make amendments or changes to this publication if errors are found or opinions or information change. Islandsbanki accepts no responsibility for the accuracy of its sources.

Islandshanki and its management may make certain statements that constitute "forward-looking statements". These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "estimates," "intends," "plans," "goals," "believes" and other similar expressions or future or conditional verbs such as "will," "should," "would" and "could."

The forward-looking statements represent Islandsbanki's current expectations, plans or forecasts of its future results and revenues and beliefs held by the company at the time of publication. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Islandsbanki's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

Islandsbanki does not assume any responsibility or liability for any reliance on any of the information contained herein. Islandsbanki is the owner of all works of authorship including, but not limited to, all design, text, sound recordings, images and trademarks in this material unless otherwise explicitly stated. The use of Islandsbanki's material, works or trademarks is forbidden without written consent except were otherwise expressly stated. Furthermore, it is prohibited to publish material made or gathered by Islandsbanki without written consent.