

Interim Report 1 April–30 June 2021

First quarter (1 April–30 June 2021)

- Revenue rose by 9 percent to MSEK 1,193 (1,097).
- EBITA increased by 22 percent to MSEK 78 (64) and the EBITA margin improved to 6.5 percent (5.8).
- Net profit rose by 20 percent to MSEK 48 (40) and earnings per share rose to SEK 1.80 (1.50).
- Magnus Söderlind started as President and CEO for Bergman & Beving AB on 1 May 2021.
- Two acquisitions were carried out, with total annual revenue of approximately MSEK 64.

| MSEK | 3 months | | Δ % | R12 months | Full-year |
|---|--------------|--------------|-----|-------------------|-----------|
| | Apr–Jun 2021 | Apr–Jun 2020 | | Jul 2020–Jun 2021 | 2020/2021 |
| Revenue | 1,193 | 1,097 | 9 | 4,407 | 4,311 |
| EBITA | 78 | 64 | 22 | 285 | 271 |
| EBITA margin, percent | 6.5 | 5.8 | | 6.5 | 6.3 |
| Profit after financial items | 62 | 50 | 24 | 224 | 212 |
| Net profit (after taxes) | 48 | 40 | 20 | 174 | 166 |
| Earnings per share before dilution, SEK | 1.80 | 1.50 | | 6.45 | 6.15 |
| Earnings per share after dilution, SEK | 1.80 | 1.50 | | 6.45 | 6.15 |
| P/WC, percent | | | | 21 | 20 |
| Equity/assets ratio, percent | | | | 35 | 35 |
| No. of employees at the end of the period | 1,189 | 1,066 | 12 | 1,189 | 1,129 |

CEO's comments

The Group's positive performance continued during the first three months of the financial year. Revenue increased by 9 percent to MSEK 1,193, of which 4 percent was organic and 5 percent was from acquisitions. Operating profit (EBITA) increased by 22 percent to MSEK 78 (64) and the operating margin improved to 6.5 (5.8) percent. The most recent acquisitions have gone according to plan and made positive contributions to the results for the quarter.

Demand in our main markets was generally strong during the quarter. Several of our companies experienced longer lead times and disruptions in their supply chains, but without a significant impact on their deliveries or invoicing for the quarter. Many of our companies experienced price increases from their suppliers and took measures to offset these cost increases during the quarter. Overall, the effects on the Group's revenue and earnings are considered to be small. Instead, we see opportunities to strengthen our market shares and increase our value generation.

The ongoing pandemic has had a limited impact on our revenue and the recovery in demand from our industrial customers continued during the quarter, which generated significant improvements in earnings and the operating margin for the Tools & Consumables division. The Building Materials division also improved its earnings, primarily thanks to a favourable sales trend. Despite improved earnings in most of its units during the quarter, the Workplace Safety division posted lower earnings since its largest unit, Skydda, achieved lower revenue and earnings than in the same quarter last year which contained positive effects of the pandemic.

Demand in our main markets is expected to remain strong. Continued local pandemic restrictions along with disruptions in the supply chain and longer delivery times may have an effect on the business situation. There is continued potential for improvement in all divisions. One prioritised focus area is to increase our value generation in order to strengthen our margins. We will continue to improve our earnings through our decentralised governance model, maintaining clear objectives in each company while acquiring highly profitable operations with strong niche positions. All told, this gives me great hope for Bergman & Beving's future.

Stockholm, July 2021

Magnus Söderlind
President & CEO

Profit and revenue

First quarter (April–June 2021)

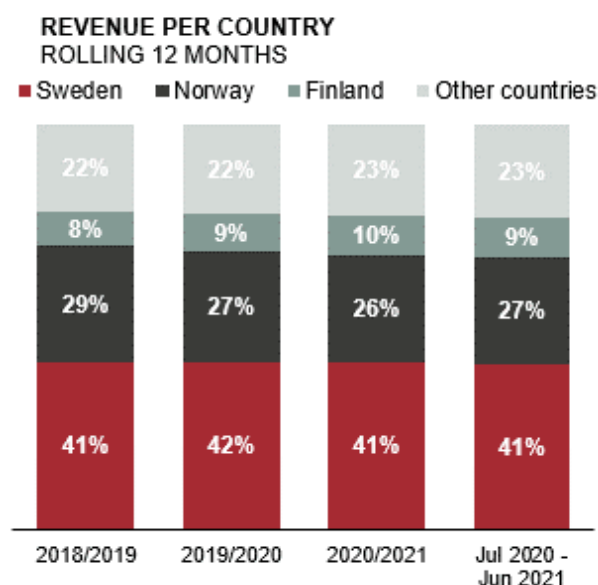
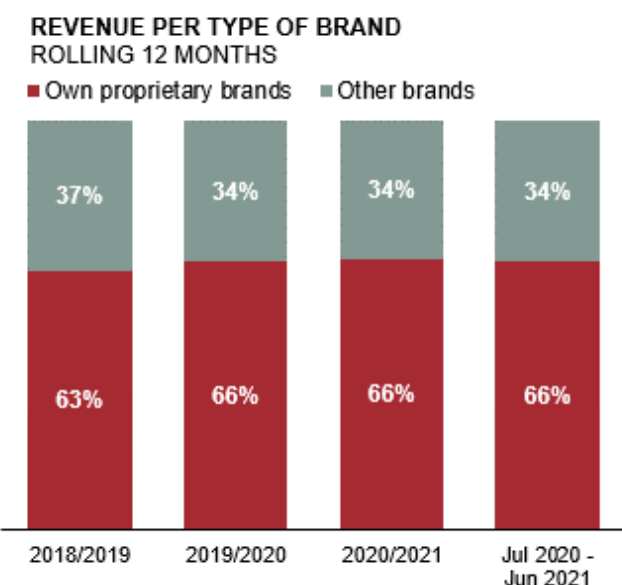
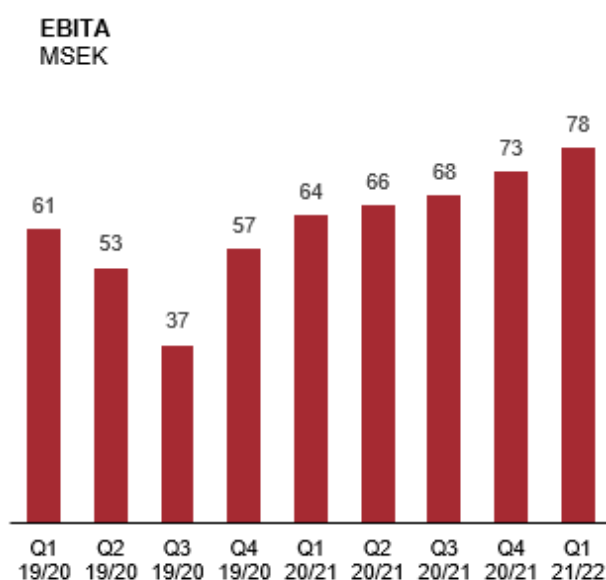
Revenue increased by 9 percent to MSEK 1,193 (1,097). Revenue increased by 9 percent in local currency, of which 4 percent was organic and 5 percent was from acquisitions.

Demand from construction customers remained strong and demand from industrial customers recovered during the quarter. Increased sales to industrial customers counteracted somewhat lower sales of personal protective equipment compared with the previous year, which included temporary deliveries to the authorities. However, underlying demand for personal protective equipment

remained at a high level. Sales to new customers continued to increase and the margin was strengthened despite increased product expenses.

EBITA for the first quarter increased by 22 percent to MSEK 78 (64) and the EBITA margin improved to 6.5 percent (5.8).

Profit after financial items rose by 24 percent to MSEK 62 (50). Net profit rose by 20 percent to MSEK 48 (40) and earnings per share rose to SEK 1.80 (1.50).



Performance by division

| MSEK | 3 months | | | R12 months | Full-year |
|------------------------------|-----------------|-----------------|-----------|-----------------------|--------------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Δ % | Jul 2020– Jun 2021 | 2020/2021 |
| Revenue | | | | | |
| Building Materials | 375 | 349 | 7 | 1,295 | 1,269 |
| Workplace Safety | 428 | 432 | -1 | 1,585 | 1,589 |
| Tools & Consumables | 399 | 327 | 22 | 1,567 | 1,495 |
| Group-wide/eliminations | -9 | -11 | | -40 | -42 |
| Total revenue | 1,193 | 1,097 | 9 | 4,407 | 4,311 |
| EBITA | | | | | |
| Building Materials | 34 | 33 | 3 | 86 | 85 |
| Workplace Safety | 36 | 40 | -10 | 133 | 137 |
| Tools & Consumables | 14 | -7 | n/a | 78 | 57 |
| Group-wide/eliminations | -6 | -2 | | -12 | -8 |
| Total EBITA | 78 | 64 | 22 | 285 | 271 |
| EBITA margin, percent | | | | | |
| Building Materials | 9.1 | 9.5 | | 6.6 | 6.7 |
| Workplace Safety | 8.4 | 9.3 | | 8.4 | 8.6 |
| Tools & Consumables | 3.5 | -2.1 | | 5.0 | 3.8 |
| Total EBITA margin | 6.5 | 5.8 | | 6.5 | 6.3 |

Building Materials

Building Materials' revenue increased by 7 percent to MSEK 375 (349) and EBITA rose by 3 percent to MSEK 34 (33).

The construction market remained strong in both Sweden and Norway. Sales and profitability increased in all companies, including the division's largest units ESSVE Construction, despite the negative effect of increased shipping costs.

Workplace Safety

Workplace Safety's revenue declined by 1 percent to MSEK 428 (432) and EBITA by 10 percent to MSEK 36 (40).

Demand for personal protective equipment was strong, although sales of protective equipment related to COVID-19 were not as high as in the year-earlier period. The gross margin improved, partly affected by a smaller share of deliveries of personal protective equipment related to COVID-19.

Tools & Consumables

Tools & Consumables' revenue rose by 22 percent to MSEK 399 (327) and EBITA totalled MSEK 14 (-7).

Demand recovered further during the quarter and by the end of the quarter was largely at the same level as before the COVID-19 pandemic. Luna increased its earnings as a result of increased sales due to both a recovery in the market and increased sales to new customers. The division's smaller companies did also continue to perform well.

Group-wide and eliminations

Group-wide expenses and eliminations for the first quarter amounted to MSEK 6 (2).

The Parent Company's revenue amounted to MSEK 8 (8) and profit after financial items amounted to MSEK 3 (5) for the period.

Employees

At the end of the period, the number of employees in the Group totalled 1,189, compared with 1,129 at the beginning of the financial year. During the period, 38 employees were gained via acquisitions.

Corporate acquisitions

On 1 April, Workplace Safety acquired all shares in the company group Abtech, consisting of Abtech Safety Ltd, Outreach Organisation Ltd and Outreach Rescue Medic Skills Ltd. Abtech is a leading supplier of personal fall protection and rescue equipment in the UK and also provides advanced training and courses for the industrial sector and rescue specialists. The company group generates annual revenue of approximately MSEK 44.

On 6 April, Tools & Consumables acquired all shares in H. M. Albretsen Verktøysikring AS. Albretsen develops and manufactures products and solutions in tool fall protection and generates annual revenue of approximately MSEK 20.

Bergman & Beving normally uses an acquisition model with a base consideration and a contingent consideration. The outcome of the contingent consideration depends on the future earnings of the acquired company.

The total purchase price allocation for the year's acquisitions:

| Fair value of acquired assets and liabilities | MSEK |
|---|------------|
| Customer relations, etc. | 45 |
| Other non-current assets | 9 |
| Other assets | 27 |
| Deferred tax liability, net | 10 |
| Current liabilities | 11 |
| Acquired net assets | 60 |
| Goodwill | 26 |
| Purchase consideration | 86 |
| Less: Purchase consideration, unpaid | -6 |
| Less: Cash and cash equivalents in acquired companies | -8 |
| Net change in cash and cash equivalents | -72 |

Acquisition-related transaction costs, which are recognised in other operating expenses in the income statement, amounted to MSEK 0. The unpaid purchase consideration is contingent and is estimated to amount to a maximum of MSEK 6.

| Acquisition | Clos- ing | Rev. MSEK* | No. of empl.* | Division |
|----------------------|--------------|---------------|------------------|------------------------|
| Abtech, UK | Apr 2021 | 44 | 34 | Workplace Safety |
| Albretsen, Norway | Apr 2021 | 20 | 4 | Tools & Consumables |

* Refers to the situation assessed on a full-year basis on the date of acquisition.

No acquisition analyses were considered finalised during the quarter. No considerations pertaining to previous years' acquisitions were paid.

Profitability, cash flow and financial position

Profitability, measured as the return on working capital (P/WC), increased to 21 percent, compared with 20 percent for full-year 2020/2021. The return on equity was 10 percent, compared with 10 percent for full-year 2020/2021.

Cash flow from operating activities for the quarter totalled MSEK 94 (133). Working capital increased during the quarter by MSEK 12. The Group's inventories decreased by MSEK 4, operating receivables decreased by MSEK 20, and operating liabilities decreased by MSEK 36.

Cash flow was charged with net investments in non-current assets in the amount of MSEK 13 (18) and MSEK 72 (4) pertaining to the acquisition of businesses. Investments in non-current assets consist primarily of IT systems.

The Group's operational net loan liability at the end of the period amounted to MSEK 732 (631), excluding pension obligations of MSEK 687 (727) and lease liabilities according to IFRS 16 of MSEK 384 (433). Cash and cash equivalents, including unutilised granted credit facilities, totalled MSEK 778 (869).

The equity/assets ratio was 35 percent (35).

Equity per share before and after dilution increased to SEK 66.15, compared with SEK 64.40 at the beginning of the year.

The Swedish tax rate, which is also the Parent Company's tax rate, was 20.6 percent. The Group's weighted average tax rate, with its current geographic mix, was approximately 22 percent.

Share structure and repurchase of shares

At the end of the period, share capital totalled MSEK 56.9 and was distributed by class of share as follows:

SHARE STRUCTURE

| Class of share | No. of shares | No. of votes | % of capital | % of votes |
|---|-------------------|-------------------|--------------|--------------|
| Class A shares, 10 votes per share | 1,062,436 | 10,624,360 | 3.9 | 28.7 |
| Class B shares, 1 vote per share | 26,373,980 | 26,373,980 | 96.1 | 71.3 |
| Total number of shares before repurchasing | 27,436,416 | 36,998,340 | 100.0 | 100.0 |
| Of which, repurchased Class B shares | -929,677 | | 3.4 | 2.5 |
| Total number of shares after repurchasing | 26,506,739 | | | |

The share price as of 30 June 2021 was SEK 132.60. The average number of treasury shares was 929,677 during the period and 929,677 at the end of the period. The average purchase price for the repurchased shares was SEK 87.88 per share.

CALL OPTION PROGRAMMES

| Outstanding programmes | No. of options | Corresponding no. of shares | % of total shares | Redemption price | Redemption period |
|---------------------------------|----------------|-----------------------------|-------------------|------------------|-------------------------|
| Call option programme 2018/2022 | 210,000 | 210,000 | 0.8% | 117.90 | 13 Sep 2021–10 Jun 2022 |
| Call option programme 2019/2023 | 270,000 | 270,000 | 1.0% | 107.50 | 12 Sep 2022–9 Jun 2023 |
| Call option programme 2020/2024 | 244,000 | 244,000 | 0.9% | 99.50 | 11 Sep 2023–7 Jun 2024 |

Call options issued for repurchased shares resulted in a slight dilution effect over the most recent 12-month period and the quarter.

During the quarter, the 2017/2021 call option programme expired. At the end of the programme, all options were repurchased at a price corresponding to the market value.

Events after the end of the period

No significant changes occurred after the end of the quarter.

Annual General Meeting

The Annual General Meeting (AGM) of Bergman & Beving AB will be held on Tuesday 31 August 2021, at 4:00 p.m. at the IVA Conference Centre in Stockholm, Grev Turegatan 16. The notice of the AGM will be published in July and will be available at www.bergmanbeving.com.

Stockholm, 14 July 2021

Magnus Söderlind
President & CEO

This report has not been subject to special review by the Company's auditors.

Other information

Publication

This information is information that Bergman & Beving AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out below, at 7:45 a.m. CEST on 14 July 2021.

Dates for forthcoming financial information

The 2021 Annual General Meeting will be held at IVA, Grev Turegatan 16 in Stockholm on 31 August 2021 at 4:00 p.m.

Interim Report 1 April–30 September 2021 will be published on 20 October 2021 at 7:45 a.m.

Interim Report 1 April–31 December 2021 will be published on 9 February 2022 at 7:45 a.m.

Financial Report 1 April 2021–31 March 2022 will be published on 13 May 2022 at 7:45 a.m.

Contact information

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Visit www.bergmanbeving.com to download reports, presentations and press releases.

Reporting by quarter

| MSEK | 2021/2022 | | 2020/2021 | | 2019/2020 | | | | |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|------------|--------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Revenue | | | | | | | | | |
| Building Materials | 375 | 364 | 261 | 295 | 349 | 318 | 237 | 288 | 300 |
| Workplace Safety | 428 | 383 | 418 | 356 | 432 | 403 | 350 | 305 | 343 |
| Tools & Consumables | 399 | 377 | 420 | 371 | 327 | 380 | 402 | 390 | 393 |
| Group-wide/eliminations | -9 | -9 | -13 | -9 | -11 | -11 | -13 | -13 | -12 |
| Total revenue | 1,193 | 1,115 | 1,086 | 1,013 | 1,097 | 1,090 | 976 | 970 | 1,024 |
| EBITA | | | | | | | | | |
| Building Materials | 34 | 25 | 6 | 21 | 33 | 16 | -3 | 17 | 23 |
| Workplace Safety | 36 | 30 | 41 | 26 | 40 | 29 | 18 | 19 | 29 |
| Tools & Consumables | 14 | 21 | 23 | 20 | -7 | 19 | 24 | 18 | 12 |
| Group-wide/eliminations | -6 | -3 | -2 | -1 | -2 | -7 | -2 | -1 | -3 |
| Total EBITA | 78 | 73 | 68 | 66 | 64 | 57 | 37 | 53 | 61 |
| EBITA margin, percent | | | | | | | | | |
| Building Materials | 9.1 | 6.9 | 2.3 | 7.1 | 9.5 | 5.0 | -1.3 | 5.9 | 7.7 |
| Workplace Safety | 8.4 | 7.8 | 9.8 | 7.3 | 9.3 | 7.2 | 5.1 | 6.2 | 8.5 |
| Tools & Consumables | 3.5 | 5.6 | 5.5 | 5.4 | -2.1 | 5.0 | 6.0 | 4.6 | 3.1 |
| Total EBITA margin | 6.5 | 6.5 | 6.3 | 6.5 | 5.8 | 5.2 | 3.8 | 5.5 | 6.0 |

Group summary

| CONSOLIDATED INCOME STATEMENT | 3 months | | R12 months | Full-year |
|---|-----------------|-----------------|-----------------------|---------------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Jul 2020– Jun 2021 | 2020/2021 |
| MSEK | | | | |
| Revenue | 1,193 | 1,097 | 4,407 | 4,311 |
| Other operating income | 1 | 5 | 11 | 15 |
| Total operating income | 1,194 | 1,102 | 4,418 | 4,326 |
| Cost of goods sold | -703 | -681 | -2,595 | -2,573 |
| Personnel costs | -219 | -183 | -809 | -773 |
| Depreciation, amortisation and impairment losses | -49 | -44 | -184 | -179 |
| Other operating expenses | -153 | -136 | -571 | -554 |
| Total operating expenses | -1,124 | -1,044 | -4,159 | -4,079 |
| Operating profit | 70 | 58 | 259 | 247 |
| Financial income and expenses | -8 | -8 | -35 | -35 |
| Profit after financial items | 62 | 50 | 224 | 212 |
| Taxes | -14 | -10 | -50 | -46 |
| Net profit | 48 | 40 | 174 | 166 |
| Of which, attributable to Parent Company shareholders | 48 | 40 | 172 | 164 |
| Of which, attributable to non-controlling interest | 0 | 0 | 2 | 2 |
| EBITA | 78 | 64 | 285 | 271 |
| Earnings per share before dilution, SEK | 1.80 | 1.50 | 6.45 | 6.15 |
| Earnings per share after dilution, SEK | 1.80 | 1.50 | 6.45 | 6.15 |
| Number of shares outstanding before dilution, '000 | 26,507 | 26,707 | 26,507 | 26,507 |
| Weighted number of shares before dilution, '000 | 26,507 | 26,707 | 26,571 | 26,621 |
| Weighted number of shares after dilution, '000 | 26,631 | 26,707 | 26,574 | 26,621 |

| CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME | 3 months | | R12 months | Full-year |
|---|-----------------|-----------------|-----------------------|------------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Jul 2020– Jun 2021 | 2020/2021 |
| MSEK | | | | |
| Net profit | 48 | 40 | 174 | 166 |
| Remeasurement of defined-benefit pension plans | 0 | -36 | 31 | -5 |
| Tax attributable to components that will not be reclassified | 0 | 7 | -6 | 1 |
| Components that will not be reclassified to net profit | 0 | -29 | 25 | -4 |
| Translation differences | -8 | -24 | -11 | -27 |
| Fair value changes for the year in cash-flow hedges | 5 | -4 | 0 | -9 |
| Tax attributable to components that will be reclassified | -1 | 1 | 0 | 2 |
| Components that will be reclassified to net profit | -4 | -27 | -11 | -34 |
| Other comprehensive income | -4 | -56 | 14 | -38 |
| Total comprehensive income for the period | 44 | -16 | 188 | 128 |
| Of which, attributable to Parent Company shareholders | 44 | -16 | 186 | 126 |
| Of which, attributable to non-controlling interest | 0 | 0 | 2 | 2 |

CONSOLIDATED BALANCE SHEET

| MSEK | 30 June 2021 | 30 June 2020 | 31 March 2021 |
|--|---------------------|---------------------|----------------------|
| Assets | | | |
| Goodwill | 1,632 | 1,566 | 1,609 |
| Other intangible non-current assets | 461 | 385 | 425 |
| Tangible non-current assets | 111 | 101 | 102 |
| Right-of-use assets | 377 | 427 | 390 |
| Financial non-current assets | 5 | 3 | 5 |
| Deferred tax assets | 91 | 97 | 91 |
| Inventories | 1,131 | 1,006 | 1,129 |
| Accounts receivable | 913 | 837 | 950 |
| Other current receivables | 139 | 146 | 101 |
| Cash and cash equivalents | 148 | 111 | 139 |
| Total assets | 5,008 | 4,679 | 4,941 |
| Equity and liabilities | | | |
| Equity attributable to Parent Company shareholders | 1,742 | 1,615 | 1,701 |
| Non-controlling interest | 15 | 13 | 14 |
| Non-current interest-bearing liabilities | 894 | 787 | 855 |
| Provisions for pensions | 687 | 727 | 692 |
| Other non-current liabilities and provisions | 135 | 142 | 136 |
| Current interest-bearing liabilities | 370 | 388 | 378 |
| Accounts payable | 555 | 486 | 609 |
| Other current liabilities | 610 | 521 | 556 |
| Total equity and liabilities | 5,008 | 4,679 | 4,941 |
| Operational net loan liability | 732 | 631 | 697 |

CONSOLIDATED STATEMENT OF EQUITY ATTRIBUTABLE TO PARENT COMPANY SHAREHOLDERS

| MSEK | 30 June 2021 | 30 June 2020 | 31 March 2021 |
|---|---------------------|---------------------|----------------------|
| Opening equity | 1,701 | 1,631 | 1,631 |
| Dividend | – | – | -40 |
| Exercise and purchase of options for repurchased shares | -3 | – | 1 |
| Repurchase of own shares | – | – | -17 |
| Total comprehensive income for the period | 44 | -16 | 126 |
| Closing equity | 1,742 | 1,615 | 1,701 |

| CONSOLIDATED CASH-FLOW STATEMENT | 3 months | | 12 months | Full-year |
|---|-----------------|-----------------|-----------------------|------------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Jul 2020– Jun 2021 | 2020/2021 |
| MSEK | | | | |
| Operating activities before changes in working capital | 106 | 106 | 393 | 393 |
| Changes in working capital | -12 | 27 | -49 | -10 |
| Cash flow from operating activities | 94 | 133 | 344 | 383 |
| Investments in intangible and tangible assets | -13 | -18 | -66 | -71 |
| Proceeds from sale of intangible and tangible assets | 0 | 0 | 1 | 1 |
| Acquisition of businesses | -72 | -4 | -180 | -112 |
| Divestment of businesses | – | – | 5 | 5 |
| Cash flow before financing | 9 | 111 | 104 | 206 |
| Financing activities | -1 | -84 | -64 | -147 |
| Cash flow for the period | 8 | 27 | 40 | 59 |
| Cash and cash equivalents at the beginning of the period | 139 | 90 | 111 | 90 |
| Cash flow for the period | 8 | 27 | 40 | 59 |
| Exchange-rate differences in cash and cash equivalents | 1 | -6 | -3 | -10 |
| Cash and cash equivalents at the end of the period | 148 | 111 | 148 | 139 |

Compilation of key financial ratios

| KEY FINANCIAL RATIOS | R12 months | | |
|--|--------------|--------------|---------------|
| | 30 June 2021 | 30 June 2020 | 31 March 2021 |
| MSEK | | | |
| Revenue | 4,407 | 4,133 | 4,311 |
| EBITA | 285 | 211 | 271 |
| EBITA margin, percent | 6.5 | 5.1 | 6.3 |
| Operating profit | 259 | 190 | 247 |
| Operating margin, percent | 5.9 | 4.6 | 5.7 |
| Profit after financial items | 224 | 156 | 212 |
| Net profit | 174 | 118 | 166 |
| Profit margin, percent | 5.1 | 3.8 | 4.9 |
| Return on working capital (P/WC), percent | 21 | 16 | 20 |
| Return on capital employed, percent | 7 | 6 | 7 |
| Return on equity, percent | 10 | 7 | 10 |
| Operational net loan liability (closing balance) | 732 | 631 | 697 |
| Equity (closing balance) | 1,757 | 1,628 | 1,715 |
| Equity/assets ratio, percent | 35 | 35 | 35 |
| Number of employees at the end of the period | 1,189 | 1,066 | 1,129 |
| Key per-share data | | | |
| Earnings, SEK | 6.45 | 4.40 | 6.15 |
| Earnings after dilution, SEK | 6.45 | 4.40 | 6.15 |
| Cash flow from operating activities, SEK | 12.95 | 10.20 | 14.40 |
| Equity, SEK | 66.15 | 60.70 | 64.40 |
| Share price, SEK | 132.60 | 71.80 | 121.40 |

Parent Company summary

| INCOME STATEMENT | 3 months | | R12 months | Full-year |
|-------------------------------------|-----------------|-----------------|-----------------------|------------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Jul 2020– Jun 2021 | 2020/2021 |
| MSEK | | | | |
| Revenue | 8 | 8 | 32 | 32 |
| Other operating income | – | – | 0 | 0 |
| Total operating income | 8 | 8 | 32 | 32 |
| Operating expenses | -16 | -12 | -47 | -43 |
| Operating loss | -8 | -4 | -15 | -11 |
| Financial income and expenses | 11 | 9 | 39 | 37 |
| Profit after financial items | 3 | 5 | 24 | 26 |
| Appropriations | – | – | -1 | -1 |
| Profit before taxes | 3 | 5 | 23 | 25 |
| Taxes | -1 | -1 | 0 | 0 |
| Net profit | 2 | 4 | 23 | 25 |

| STATEMENT OF COMPREHENSIVE INCOME | 3 months | | R12 months | Full-year |
|---|-----------------|-----------------|-----------------------|-----------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Jul 2020– Jun 2021 | 2020/2021 |
| MSEK | | | | |
| Net profit | 2 | 4 | 23 | 25 |
| Fair value changes for the year in cash-flow hedges | 5 | -4 | 0 | -9 |
| Taxes attributable to other comprehensive income | -1 | 1 | 0 | 2 |
| Components that will be reclassified to net profit | 4 | -3 | 0 | -7 |
| Other comprehensive income | 4 | -3 | 0 | -7 |
| Total comprehensive income for the period | 6 | 1 | 23 | 18 |

BALANCE SHEET

| MSEK | 30 June 2021 | 30 June 2020 | 31 March 2021 |
|---|--------------|--------------|---------------|
| Assets | | | |
| Intangible non-current assets | 0 | 0 | 0 |
| Tangible non-current assets | 2 | 3 | 2 |
| Financial non-current assets | 2,485 | 2,447 | 2,451 |
| Current receivables | 561 | 514 | 635 |
| Cash and cash equivalents | 0 | 0 | 0 |
| Total assets | 3,048 | 2,964 | 3,088 |
| Equity, provisions and liabilities | | | |
| Equity | 1,218 | 1,254 | 1,215 |
| Untaxed reserves | 46 | 165 | 46 |
| Provisions | 36 | 38 | 36 |
| Non-current liabilities | 610 | 460 | 560 |
| Current liabilities | 1,138 | 1,047 | 1,231 |
| Total equity, provisions and liabilities | 3,048 | 2,964 | 3,088 |

Notes

1. Accounting policies

This Interim Report was prepared in accordance with IFRS and by applying IAS 34, Interim Financial Reporting, the Swedish Annual Accounts Act and the Swedish Securities Market Act. The Interim Report for the Parent Company was prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which conforms to the provisions detailed in RFR 2 Accounting for Legal Entities.

The same accounting policies and bases of judgement have been applied in this Interim Report as in the Annual Report for 2020/2021. Disclosures are provided in the financial statements and accompanying notes as well as other sections of the interim report.

New or amended accounting standards which take effect in 2021 or later

A number of new and amended IFRS have not yet come into effect and have not been applied in advance in the preparation of this financial statement. The amended IFRS to be applied in the future are not expected to have any material impact on the Group's financial statements.

2. Revenue per geographic area

The Group primarily conducts operations in Sweden, Norway and Finland and revenue presented for the geographic markets is based on the domicile of the customers.

| MSEK | 3 months | | R12 months | Full-year |
|-----------------|--------------|--------------|-------------------|--------------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Jul 2020–Jun 2021 | 2020/2021 |
| Sweden | 484 | 475 | 1,789 | 1,780 |
| Norway | 311 | 272 | 1,178 | 1,139 |
| Finland | 108 | 109 | 417 | 418 |
| Other countries | 290 | 241 | 1,023 | 974 |
| Revenue | 1,193 | 1,097 | 4,407 | 4,311 |

3. Leases

Leases under IFRS 16 have the following effect on the consolidated balance sheet or income statement.

| MSEK | 30 June 2021 | 30 June 2020 | 31 March 2021 |
|-------------------------------|--------------|--------------|---------------|
| Right-of-use assets | 377 | 427 | 390 |
| Non-current lease liabilities | 275 | 327 | 289 |
| Current lease liabilities | 109 | 106 | 108 |

| MSEK | 3 months | | R12 months | Full-year |
|-------------------------------------|--------------|--------------|-------------------|-----------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Jul 2020–Jun 2021 | 2020/2021 |
| Depreciation of right-of-use assets | -28 | -30 | -112 | -114 |
| Interest on lease liabilities | -2 | -3 | -8 | -9 |

IFRS 16 will not affect operational follow-up or follow-up of earnings from the divisions.

4. Risks and uncertainties

Bergman & Beving regularly follows the developments of the ongoing pandemic and introduces measures to reduce the impact on the Group.

Other risks and uncertainties for the Group and the Parent Company remain unchanged. For information about these risks and uncertainties, refer to pages 50–53 of Bergman & Beving's Annual Report for 2020/2021.

5. Transactions with related parties

No transactions having a material impact on the Group's position or earnings occurred between Bergman & Beving and its related parties during the financial year.

6. Alternative performance measures

Bergman & Beving uses certain financial performance measures in its analysis of the operations and their performance that are not calculated in accordance with IFRS. The Company believes that these performance measures provide valuable information for investors, since they enable a more accurate assessment of current trends when combined with other key financial ratios calculated in accordance with IFRS. Since listed companies do not always calculate these performance measures ratios in the same way, there is no guarantee that the information is comparable with other companies' performance measures of the same name.

Change in revenue

Comparable units refer to sales in local currency from units that were part of the Group during the current period and the entire corresponding period in the preceding year.

| Percentage change in revenue for: | 3 months | |
|------------------------------------|--------------|--------------|
| | Apr–Jun 2021 | Apr–Jun 2020 |
| Comparable units in local currency | 4 | 3 |
| Currency effects | 0 | -3 |
| Acquisitions/divestments | 5 | 7 |
| Total – change | 9 | 7 |

EBITA

Operating profit for the period before impairment of goodwill and amortisation and impairment of other intangible assets in connection with corporate acquisitions and equivalent transactions.

| MSEK | 3 months | | R12 months | Full-year |
|---|--------------|--------------|-------------------|------------|
| | Apr–Jun 2021 | Apr–Jun 2020 | Jul 2020–Jun 2021 | 2020/2021 |
| EBITA | 78 | 64 | 285 | 271 |
| Depreciation and amortisation in connection with acquisitions | -8 | -6 | -26 | -24 |
| Operating profit | 70 | 58 | 259 | 247 |

Return on working capital (P/WC)

Bergman & Beving's profitability target is for each unit in the Group to achieve profitability of at least 45 percent, measured as EBITA (P) for the rolling 12-month period as a percentage of average 12 months' working capital (WC), defined as inventories plus accounts receivable less accounts payable.

| MSEK | Jul 2020–Jun 2021 | 2020/2021 |
|-------------------------------------|-------------------|--------------|
| EBITA (P) | 285 | 271 |
| Average working capital (WC) | | |
| Inventories | 1,090 | 1,072 |
| Accounts receivable | 822 | 801 |
| Accounts payable | -537 | -528 |
| Total – average WC | 1,375 | 1,345 |
| P/WC, percent | 21 | 20 |

7. Other definitions

Return on equity

Net profit for the rolling 12-month period divided by average equity.

Return on capital employed

Profit after financial items plus financial expenses for the rolling 12-month period divided by the average balance-sheet total less non-interest-bearing liabilities.

EBITA margin

EBITA for the period as a percentage of revenue.

Equity per share

Equity divided by the weighted number of shares at the end of the period.

Cash flow per share

Cash flow for the rolling 12-month period from operating activities divided by the weighted number of shares.

Operational net loan liability

Interest-bearing liabilities excluding lease liabilities and provisions for pensions less cash and cash equivalents.

Earnings per share

Net profit attributable to the Parent Company shareholders divided by the weighted number of shares.

Operating margin

Operating profit for the period as a percentage of revenue.

Equity/assets ratio

Equity as a percentage of the balance-sheet total.

Profit margin

Net profit after financial items as a percentage of revenue.

Weighted number of shares

Average number of shares outstanding before or after dilution. Shares held by Bergman & Beving are not included in the number of shares outstanding. Dilution effects arise due to call options that can be settled using shares in share-based incentive programmes. The call options have a dilution effect when the average share price during the period is higher than the redemption price of the call options.



Bergman & Beving in brief

- We acquire and develop leading companies with niche products and brands within the manufacturing and construction sectors.
- Through our products, we are represented in over 4,000 sales outlets in more than 25 countries.
- Our main markets are Sweden, Norway and Finland, which account for approximately 75 percent of revenue.
- We aim to be a sustainable company where we actively work to create long-term value for society and our shareholders while limiting the impact of our operations on the environment.
- The subsidiaries in the Group are operated with decentralised business responsibility, with a focus on simplicity, responsibility and freedom.

Strategy

Bergman & Beving aims to be northern Europe's leading niche supplier of sustainable and value-creating products and services to the manufacturing and construction sectors.

The companies of Bergman & Beving are targeting to professional users and offering leading niche products and brands with potential for local and international growth.

Our companies work with both new innovations and continual improvements of existing offerings in order to best meet the needs of our ideal target groups and thereby strengthen their market position.

Each company conducts its operations under its own responsibility with a large degree of freedom, and we rely on our decentralised governance model, where each company develops, markets and sells their products and brands based on local conditions and as close to the customer as possible in the markets where they operate.

Our companies and product brands

