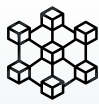


TECH DAY 2022

COMPANY OVERVIEW



180+
Years of
Technology firsts



10
Brands



37,700+
Full-time
Employees



~10%
of all employees
dedicated to R&D



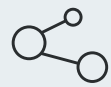
42
Manufacturing
Plants



30
R&D Centers



12,800+
Active Patents



25+
Years of digital
development

AGRICULTURE FINANCIALS

Q3 YTD
2022



Net Sales up
23%
at constant currency



Adj. EBIT Margin at
13.9%
up 0.7pp YoY



R&D and Capex of
\$4B
in 2022-24

PRECISION TECH⁽¹⁾



FY 2022 est. net sales contribution
~\$900M



With
10-15%
CAGR
across next 2-3 years



Target
~\$1B
est. net sales
contribution in 2023

STRATEGY

Customer Inspired Innovation / Technology Leadership / Brand & Dealer Strength / Operational Excellence / Sustainability Stewardship



HIRE
Increase hiring
of technology
focused talents



INCREASE
Increase factory
fit and retrofit
precision technology



ACCELERATE
Raven acquisition
accelerates our Tech
Stack capabilities



STRENGTHEN
Strengthen the digital
capabilities of
our dealer network



EXPAND
Expanding new technology
innovation through
CNH Industrial Ventures

PRECISION TECHNOLOGY HIGHLIGHTS

Focusing on **automation, autonomy** and **connected platforms** across entire crop cycle



TILLAGE



PLANTING



APPLICATION



HARVESTING



HAY & FORAGE



**ORCHARD
& VINEYARD**



SUSTAINABILITY

60+ proprietary patented technologies presented

Industry firsts on display include

- / Case IH Trident 5550 applicator with Raven Autonomy autonomous spreader
- / New Holland T7 Methane Power LNG (Liquefied Natural Gas) tractor
- / New Holland T6 Methane Power CNG (Compressed Natural Gas) tractor
- / New Holland T4 Electric Power - 100% electric utility tractor with autonomous features

Notes

All figures are updated at the end of 2021 unless otherwise noted. (1) Estimated contribution to Agriculture Net Sales from Precision Tech components, including components included in wholegoods, retrofit components, and Raven third-party sales.

Certain statements included in these highlights may be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934. These statements may include terminology such as "may", "will", "expect", "could", "should", "intend", "estimate", "anticipate", "believe", "outlook", "continue", "remain", "on track", "design", "target", "objective", "goal", "forecast", "projection", "prospects", "plan", "grow", "growth", "strategy" or similar terminology. Forward-looking statements are not guarantees of future performance. Rather, they are based on current views and assumptions and involve known and unknown risks, uncertainties and other factors, many of which are outside our control and are difficult to predict. If any of these risks and uncertainties materialize or other assumptions underlying any of the forward-looking statements prove to be incorrect, the actual results or developments may differ materially from any future results or developments expressed or implied by the forward-looking statements. Actual results could differ materially from those anticipated in such forward-looking statements. Forward-looking statements speak only as of the date on which such statements are made, and we undertake no obligation to update or revise publicly any forward-looking statements.