

## GOLDEN OCEAN<sup>™</sup>

## Acquisition of 10x Newcastlemaxes and 8x Kamsarmaxes

17 February, 2021

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### TRANSACTION HIGHLIGHTS

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Significantly increasing exposure to booming commodity market at turning point in the cycle

Unique time to acquire quality assets	<ul> <li>Acquisition of 10x 2019-21 built Newcastlemaxes and 8x 2020-21 built Kamsarmaxes for USD 752 million en bloc</li> <li>Purchase at low point in cycle with attractive financing attached</li> <li>Increase operational leverage in segment with most upside on continued market strengthening</li> <li>All acquisition vessels are scrubber fitted and four vessels with Ice-Class</li> </ul>
Fundamentals in place for prolonged market upturn	<ul> <li>Commodity super cycle will continue to drive dry bulk demand</li> <li>Lowest fleet growth last 30 years and lowest orderbook last 20 years</li> <li>Non-reversible, structural change limit financing options effectively ending speculative ordering</li> <li>Strong momentum building with 1yr TC Capesize rates 27% higher than average 2015-2020</li> </ul>
Improving earnings power and commitment to dividends	<ul> <li>Vessels on the water immediately able to capitalize on strong market</li> <li>Attached financing enables swift execution of transaction</li> <li>Strong balance sheet enabling dividend policy to signal commitment to return capital to shareholders</li> <li>Low cash break even ensuring post acquisition cash yield of 22% at 1yr TC Capesize rates</li> </ul>
Cementing position as the leading large-size dry owner	<ul> <li>Increasing fleet size to 96 vessels (+23%) and pushing market cap above USD 1.3 billion (+35%)</li> <li>Reducing average fleet age from 7.4 to 6.0 years further improves fuel efficiency and lowers emissions</li> <li>New digitalization initiatives and industry low opex and SG&amp;A</li> <li>Commitment to ESG to enhance transparency and lower environmental impact over time</li> </ul>

## ACQUISITION OF 18x VESSELS AT LOW POINT IN CYCLE

High quality fleet with favorable financing attached enabling swift execution

#### TARGET FLEET – 18X NEWCASTLEMAX AND KAMSARMAX

2 1 3 1 4 1 5 1	Newcastlemax Newcastlemax Newcastlemax	Golden Coral Golden Champion Golden Comfort Golden Courage Golden Confidence	2019.7 2019.9 2020.1 2020.1	208 000 208 000 208 000 208 000	NTS NTS NTS			
3 1 4 1 5 1	Newcastlemax Newcastlemax Newcastlemax	Golden Comfort Golden Courage	2020.1	208 000				
4 1 5 1	Newcastlemax Newcastlemax	Golden Courage			NTS			
5 1	Newcastlemax	0	2020.1	208.000		$\checkmark$		
Č		Golden Confidence		200 000	NTS	$\checkmark$	130% +	USD
61	Newcastlemax		2020.6	208 000	NTS	$\checkmark$	Scrubber	520m
		Golden Competence	2020.6	208 000	NTS	$\checkmark$	premium	en bloc
71	Newcastlemax	Golden Skies	2020.6	210 000	Bohai	$\checkmark$		50-53m
8 1	Newcastlemax	Golden Spirit	2020.6	210 000	Bohai	$\checkmark$		per vessel
) 1	Newcastlemax	Golden Saint	2020.4	210 000	Bohai	$\checkmark$		
01	Newcastlemax	Golden Spray	2021.6	210 000	Bohai	$\checkmark$		
		· ·		2,080,000	)			
.1	Kamsarmax	Golden Fortune	2020.1	81 600	Dalian	$\checkmark$		
2	Kamsarmax	Golden Forward	2020.6	81 600	Dalian	$\checkmark$	123% +	
3	Kamsarmax	Golden Friend	2020.7	81 600	Dalian	$\checkmark$	Scrubber	USD
4	Kamsarmax	Golden Fellow	2020.8	81 600	Dalian	$\checkmark$	premium	232n
5	Kamsarmax	Golden Frost	2020.10	81 600	Dalian	$\sqrt{\sqrt{1}}$		en bloc
6	Kamsarmax	Golden Freeze	2021.1	81 600	Dalian	$\sqrt{\sqrt{1}}$		28-31m
7	Kamsarmax	Golden Fast	2021.1	81 600	Dalian	$\sqrt{\sqrt{1}}$	+ Ice-class premium	per vessel
8	Kamsarmax	Golden Furious	2021.4	81 600	Dalian	$\sqrt{\sqrt{1}}$	-	
0	NaIIISai IIIdX	Golden Furious	2021.4	652,800	Dallall	v v j		
				<u> </u>				

#### SOURCES AND USES

Sources	USDm	Uses	USDm
Equity private placement	338	Acquisition of 18x Vessels	752
Financing	414		
Total	752	Total	752

#### **Competitive Financing adds flexibility**

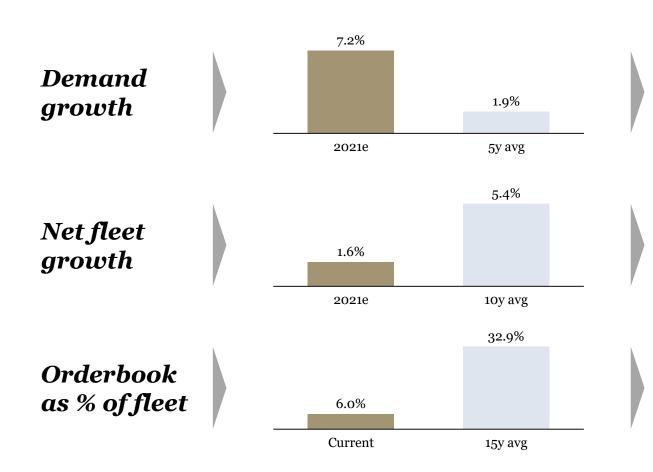
- The vessels will be purchased using cash proceeds from the equity raise and attractive financing from Affiliate of Hemen
- Attractive terms with 2.35% margin<sup>1</sup>, 17 year profile and 18 month tenor
- Enables swift execution of deal and give company time to secure the most . attractive commercial bank financing possible



### STARS ARE ALIGNED – STRONGER FOR LONGER

Fundamentals in place for prolonged market upturn

#### UNIQUE SITUATION WITH ALL KEY FACTORS FOR A BULL MARKET RUN PRESENT



#### Increasing commodity prices continue to push relative freight cost down

- ✓ **Strong economic growth** prospects following market rebound
- ✓ The start of a commodity super cycle

- Substantial scrapping due to high scrap prices and aging fleet
- ✓ Lowest fleet growth seen over last 30 years

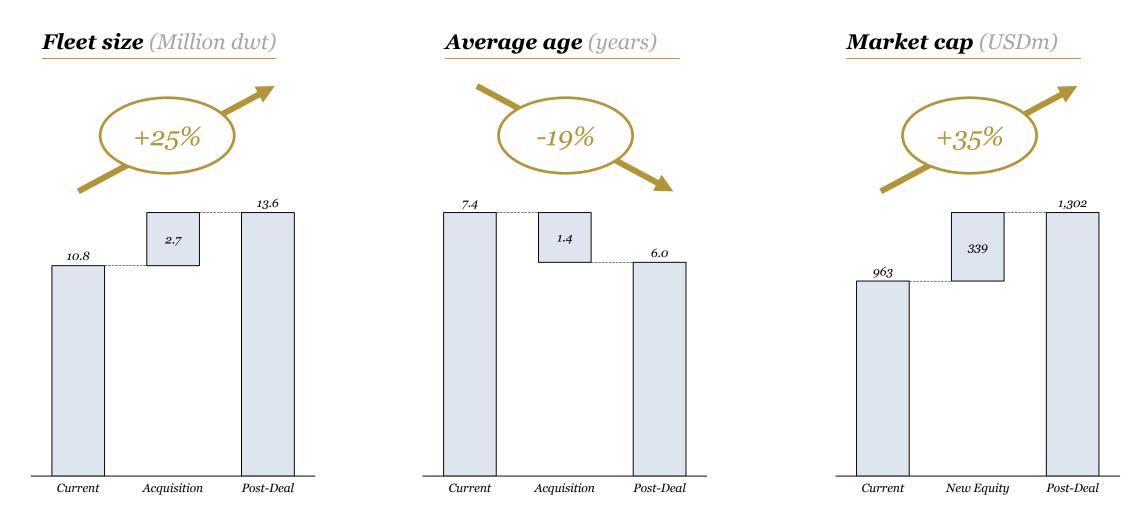
- ✓ *Lack of financing* shut down speculative ordering activity
- ✓ **Non-reversible, structural change** driven by banking regulations



## TRANSFORMATIONAL ACQUISITION

Significantly increasing size and reducing fleet age at low point in cycle

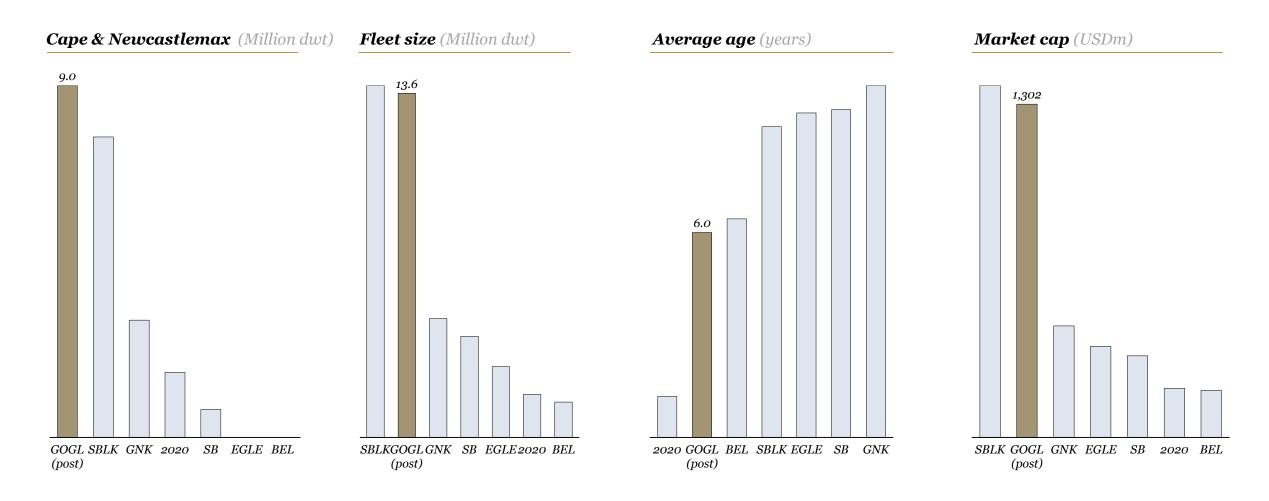




## SOLIDIFYING POSITION AS LEADING DRY BULK POWERHOUSE



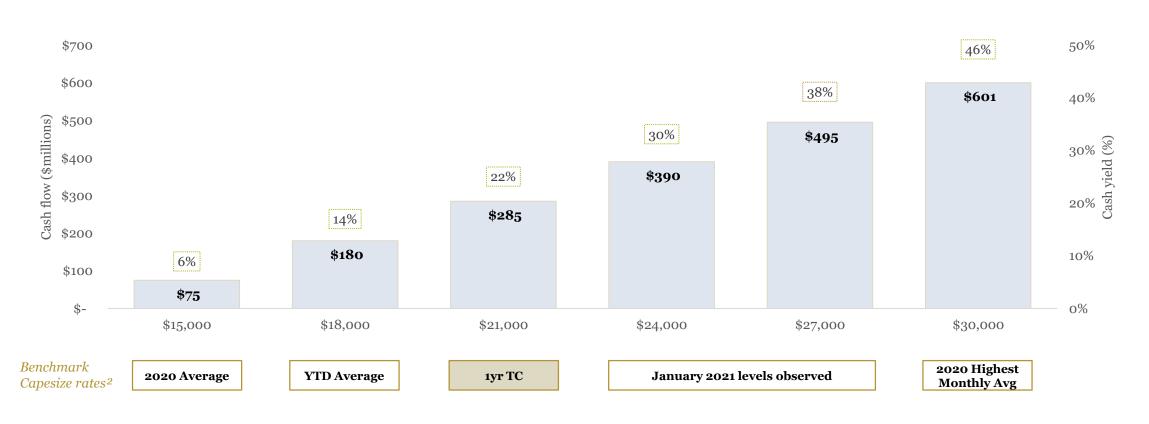
Positioned to take advantage of market upturn through focus on larger vessel segments and profitable ice class niche



### STRONG CASH FLOW POTENTIAL

Accretive acquisition strengthens dividend potential

#### PRO-FORMA ANNUALIZED CASH FLOW SENSITIVITY ANALYSIS<sup>1</sup>



 $\square$  Cash flow ( Cash yield )

Source: Clarksons Shipping Intelligence Network

- 1. Cash flow generation calculated based on cash break even rates subtracted from x-axis TCE rates. Rates not adjusted for Newcastlemax and Kamsarmax premiums of 130% and 123%, respectively, of benchmarks or taking into account assumed scrubber premiums
- Historical figures for scrubber-fitted Capesize bulker.

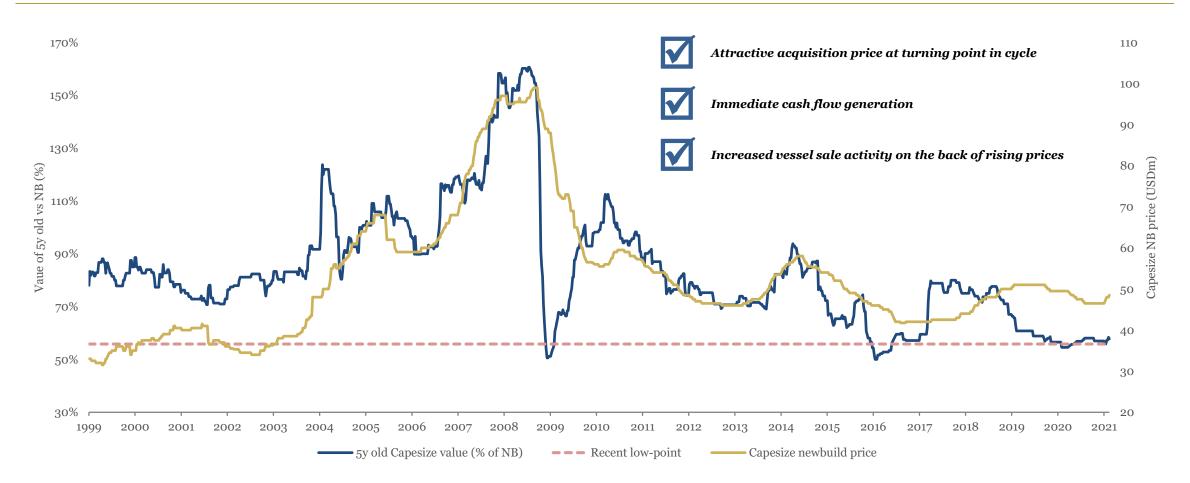


## HIGHLY ATTRACTIVE ENTRY POINT



Combination of low newbuild price and near-record discount to asset resembles trough in 2016

#### CAPESIZE VESSEL PRICES (USDm)

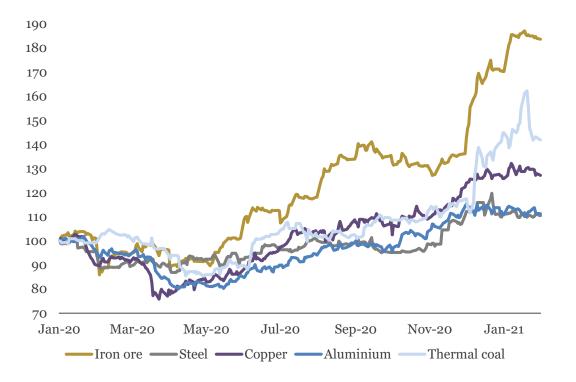


### **ELEVATED COMMODITY PRICES**



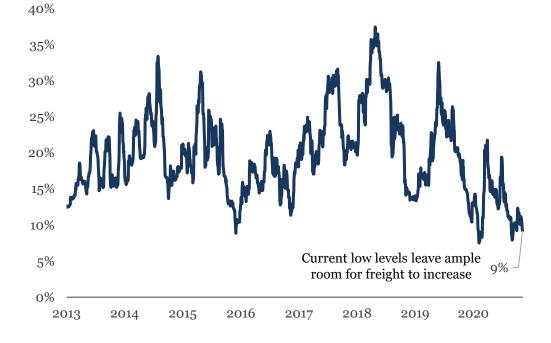
#### STRONG COMMODITY PRICES

 Commodity prices have recorded significant gains in h2/20 as a rebound in economic growth has spurred demand for energy, steel and other commodity related economic drivers



#### COST OF FREIGHT AS % OF IRON ORE PRICE

• Capesize rates and iron ore prices tend to correlate. This time around, Capesize rates have been lagging and the cost of freight as percentage of the iron ore price remains at the lowest level seen in recent years

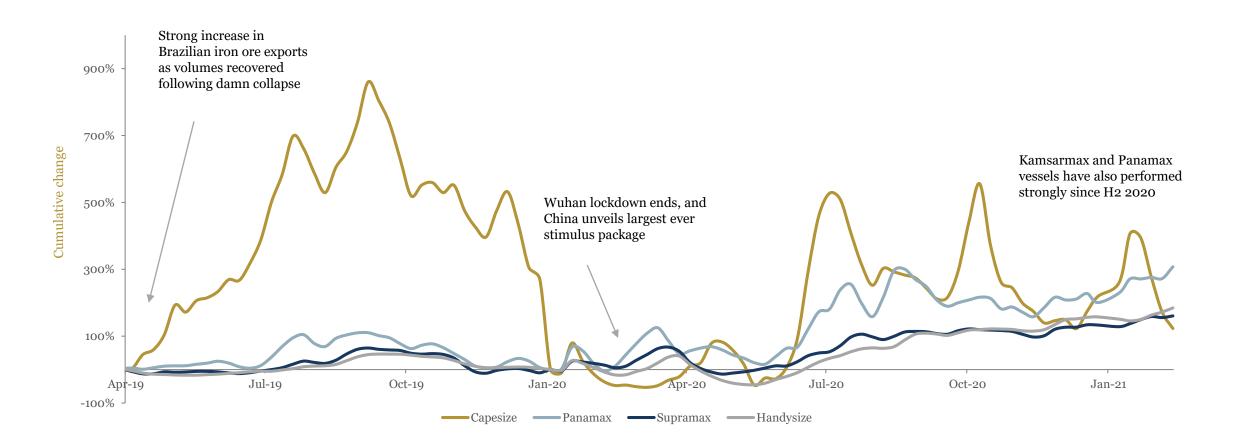


### LARGER VESSELS OUTPERFORM



Capesize vessels have been the biggest beneficiaries of normalizing trade after unforeseeable events disrupted the market – Newcastlemaxes provide natural next step

VESSEL PERFORMANCE IN RECOVERING MARKETS

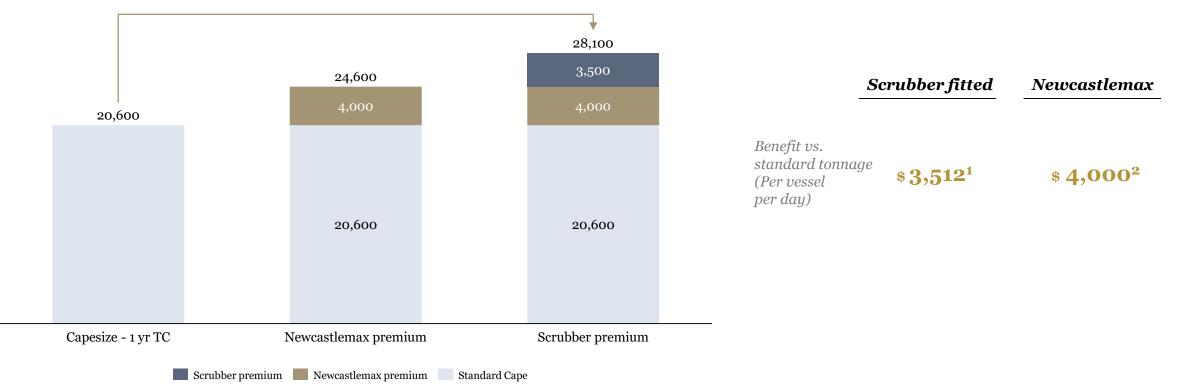


## POSITIONED TO CAPTURE INCREMENTAL EARNINGS

Scrubbers and Newcastlemax provide premium earnings potential

ILLUSTRATIVE SCRUBBER- AND NEWCASTLEMAX PREMIUM

Acquired Newcastlemaxes earning up to ~7,500 USD/day more than standard Capesize



Illustrative scrubber benefit for Newcastlemax only assuming VLSFO vs. HFO fuel spread of USD 112 per ton and fuel consumption for Newcastlemax on a 365 day basis of 31 tons per day
 On a voyage basis, average of Brazil-China at USD18/tonnes and Australia – China at USD8.0/tonnes of c25k tonnes of additional iron ore cargo equals 4.0k/day in extra TCE rates for the

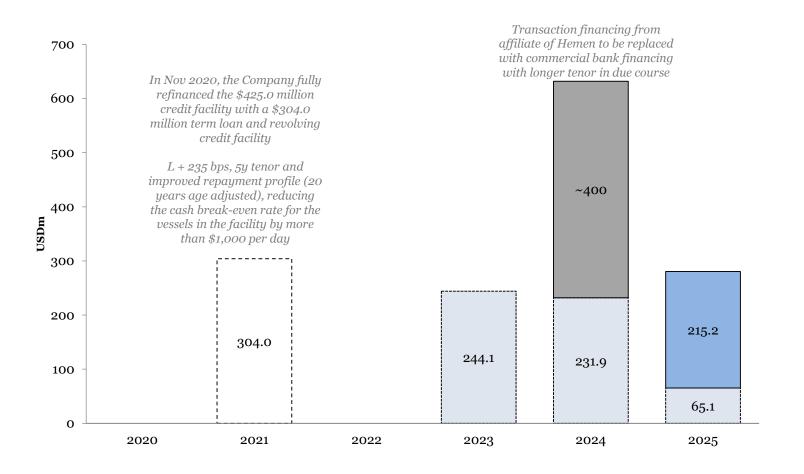
On a voyage basis, average of Brazil-China at USD18/tonnes and Australia – China at USD8.0/tonnes of c25k tonnes of additional iron ore cargo equals 4.0k/day in extra TCE rates for the shipowner.



### STRONG BALANCE SHEET SUPPORTING DIVIDEND STORY

No maturities before 2023, virtually no capex and favorable debt terms

#### NO NEAR-TERM MATURITIES



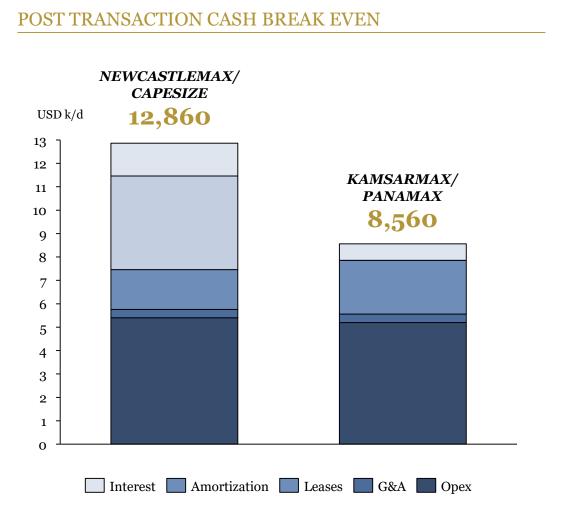
#### UNIQUE ACCESS TO CAPITAL

- Banking group consisting of the largest and most active global shipping banks
- Recent history shows track record throughout the cycle
- Strong liquidity position and consistent access to competitive financing
- Very little capex until 2023 and no near-term maturities enable *full focus on dividends* going into a strengthening market

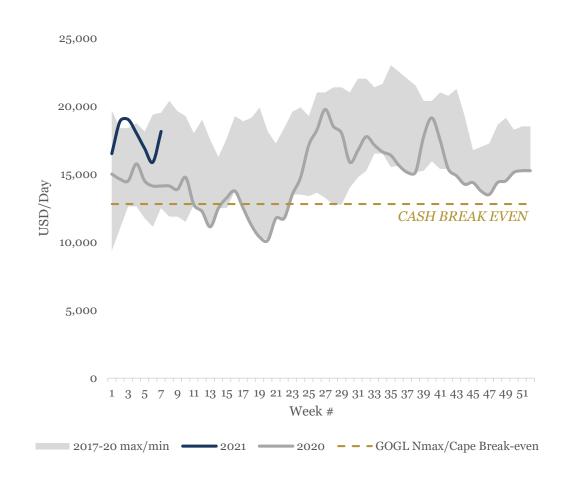
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### INDUSTRY LOW CASH BREAK-EVEN

Achieved through well timed acquisitions, economies of scale and access to competitive financing



#### CAPESIZE 1YR TC RATES (USD/DAY)







#### **REPORTING FRAMEWORK**



Energy consumed
EEDI
Other emissions to air
Marine protected areas
Ballast water
Spills and releases
Corruption index
Anti Corruption
Lost time incident rate
Marine casualties
Conditions of class
Port state control

#### COMMITMENT TO FOUR UN SDGs



#### GOVERNANCE AND CONTROL PROCEDURES

- All key policies in place, including
  - Code of Business Ethics and Conduct
  - Financial Crime Policy
  - Complaints Procedure
  - Sanctions Policy
  - Know Your Business Partner Policy
  - Ship Recycling Policy
  - Environmental Policy
- Implemented throughout operations and with key third party vendors
- Ahead of requirements set by stock exchanges and lending banks
- SOX compliance and internal control procedures ensured through internal SOX compliance officer and close cooperations with external auditors
- Seatankers establishing internal ESG and compliance forum for best practice learning between the forum companies

ESG report for 2019 available at <a href="https://www.goldenocean.bm/esg/">https://www.goldenocean.bm/esg/</a>





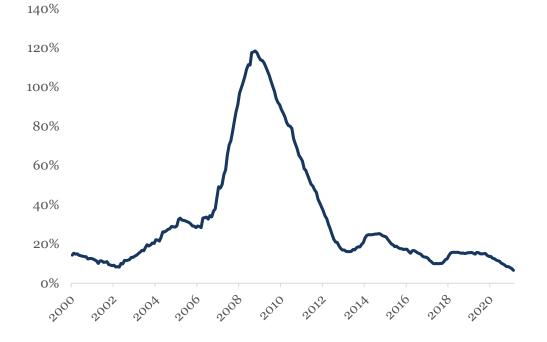
MARKET UPDATE

### HISTORICALLY LOW ORDERBOOK



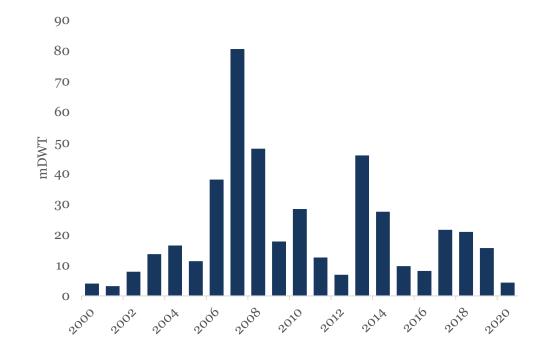
#### CAPESIZE ORDERBOOK ONLY ~6.5% OF FLEET

- Orderbook is at historically low levels and ordering likely to stay muted
- As a percentage of the sailing fleet, the orderbook stands at 6.5%



#### DROP IN CAPESIZE NEWBUILD CONTRACT ACTIVITY

- Lowest level in Capesize newbuild contract activity in 20 years
- Orders have been limited in 2019-2020, and ordering is expected to be low as traditional bank financing is less obtainable



# STEEL CONSUMPTION IS FORECASTED TO REBOUND AS THE GLOBAL ECONOMY RECOVERS



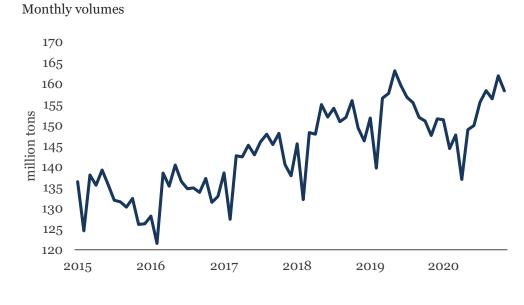
#### STEEL PRODUCTION VS EXPORTS IN CHINA

- Steel production in China has remained strong and exports have been dropping
- Chinese production and consumption increased by 6.2% and 2.0% in 2020



#### GLOBAL STEEL PRODUCTION EXPECTED TO INCREASE

- World steel consumption is forecast to rebound as the global economy recovers, growing by 3.8% in 2021 and by 3.6% in 2022
- Production is expected to follow a similar trend falling by 2.0% in 2020 before rising by 3.0% in 2021 and 3.6% in 2022

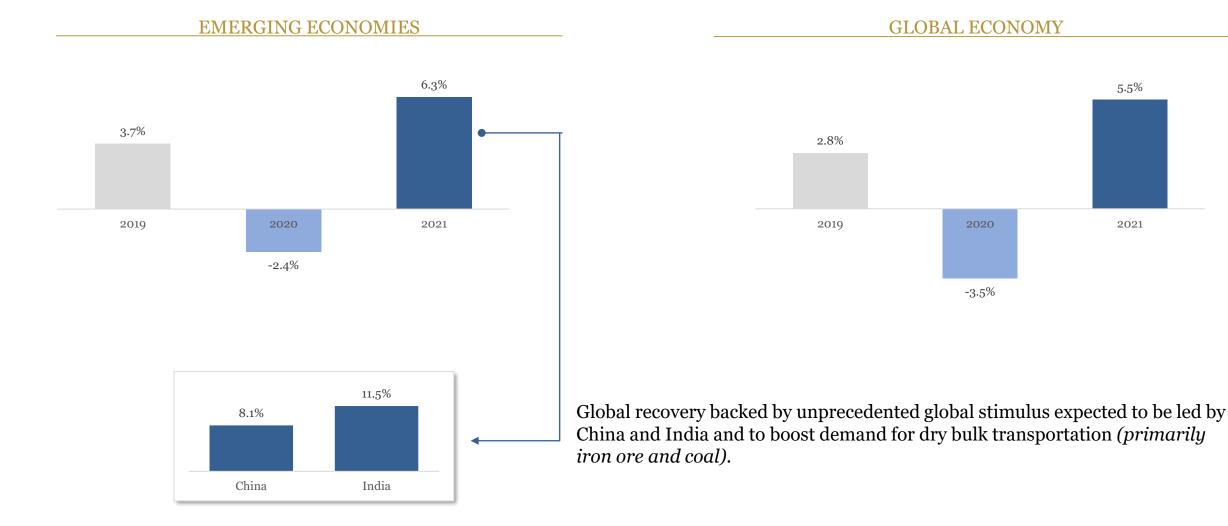


----Global steel production

#### Monthly volumes

## DEMAND TO REBOUND STRONGLY IN 2021

Rebound in global GDP growth for 2021 led by strong growth in China and India - the two largest importers of dry bulk commodities



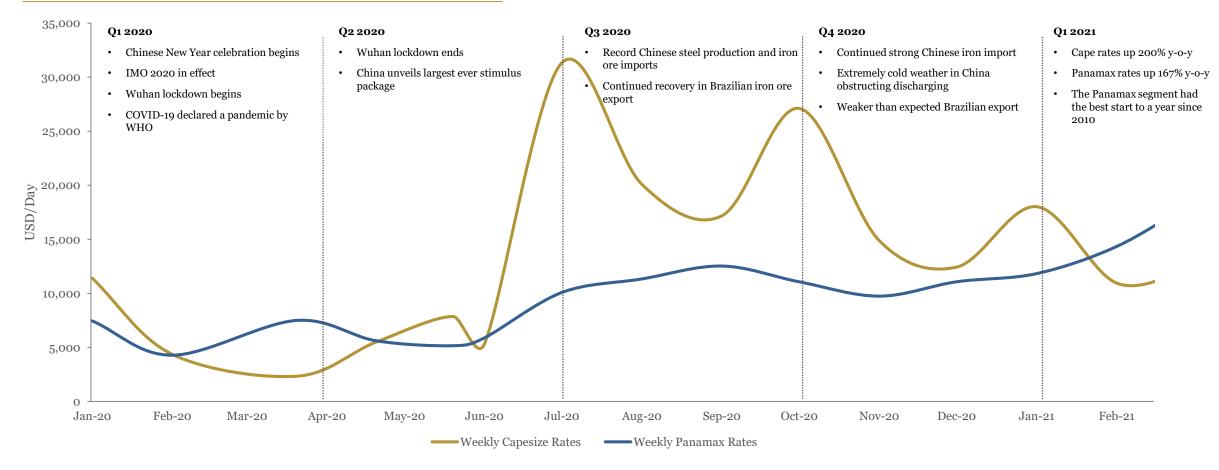
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### **RECENT MARKET DEVELOPMENTS**



Q1 is usually the weakest quarter of the year, but 2021 is off to a flying start

#### RECENT WEEKLY DRY BULK SHIPPING RATES

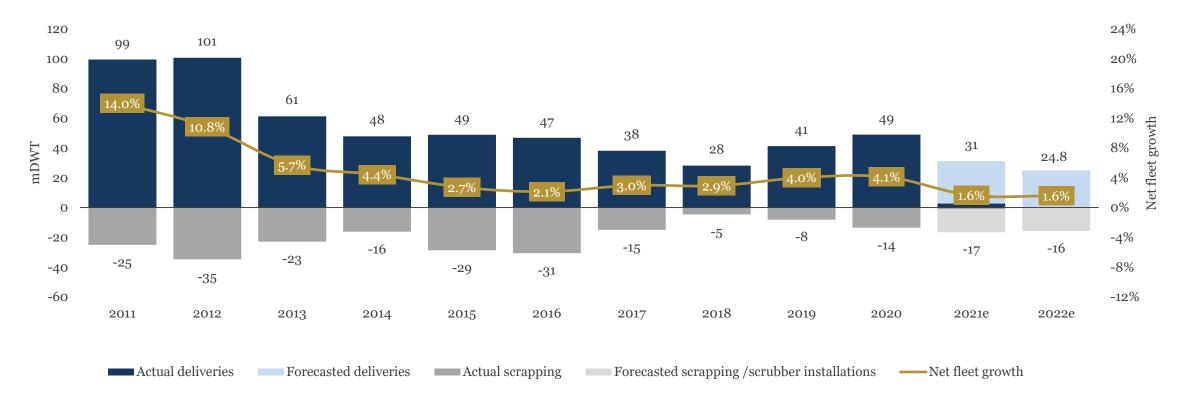


## DRY BULK NET GROWTH NEAR TO THE GROUND



#### ESTIMATED NET FLEET GROWTH OF ~1.6% in 2021 AND 2022 – the lowest in 30 years

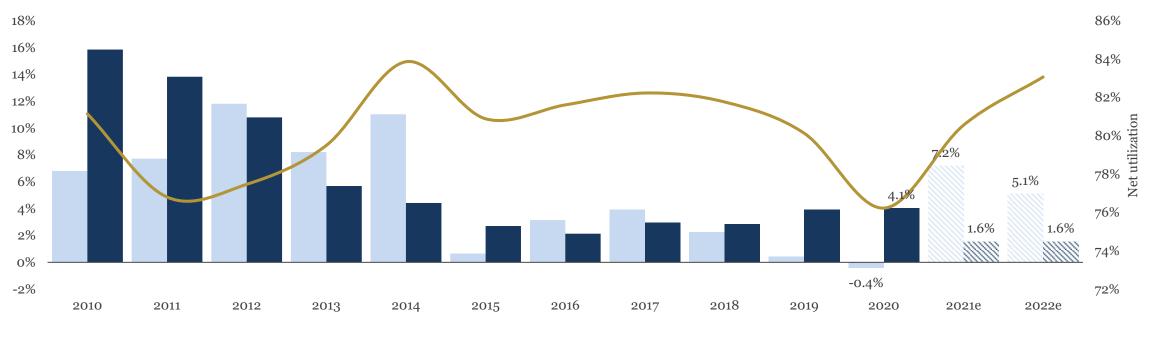
Based on the current orderbook, as well as scrapping estimates<sup>1</sup> and ordering assumptions, estimated dry bulk net fleet growth is 1.6% and 1.6% in 2021 and 2022, respectively





#### SUPPLY/DEMAND MARKET BALANCE

• Further increase in utilization going forward, based on slippage, as well as slow-steaming and scrapping potential of older vessels



Demand growth — Net Utilization





FINANCIALS

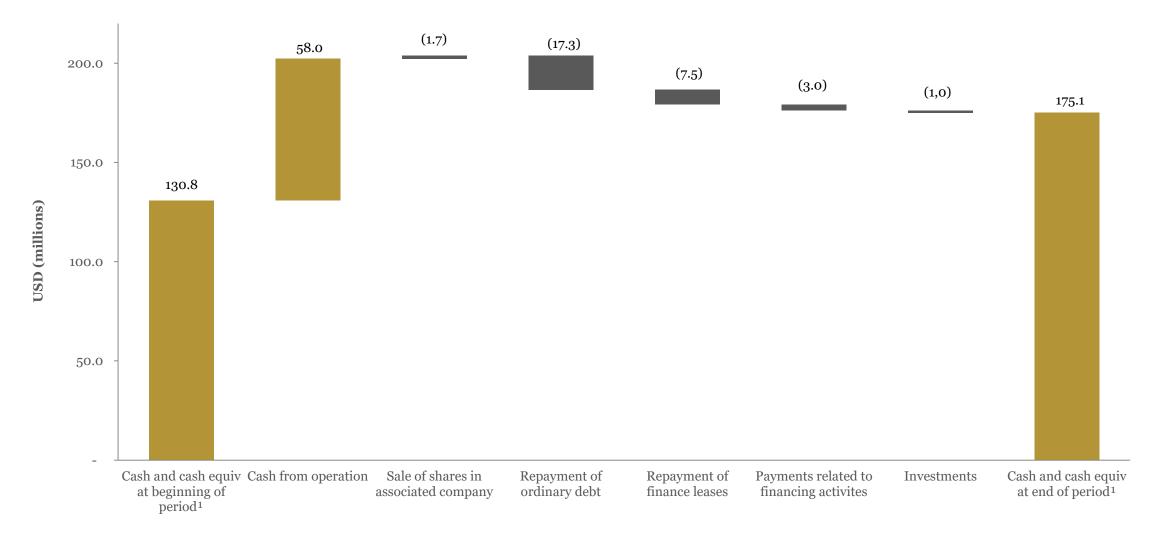
## PROFIT & LOSS



(in thousands of \$)	Q4 2020	Q3 2020	Quarterly Variance
Operating revenues and other operating income / expenses	168,001	186,892	(18,891)
Voyage expenses	(42,904)	(43,935)	1,031
Net revenues	125,097	142,957	(17,860)
Ship operating expenses	(47,632)	(43,444)	(4,188)
Administrative expenses	(4,024)	(3,103)	(921)
Charter hire expenses	(17,130)	(20,443)	3,313
Depreciation	(27,592)	(27,631)	39
Impairment loss on vessels	(721)	-	(721)
Net operating expenses	(97,099)	(94,621)	(2,478)
Net operating income (loss)	27,998	48,336	(20,338)
Net financial expenses	(9,352)	(9,805)	453
Derivatives and other financial income (loss)	6,735	570	6,165
Net income before taxation (loss)	25,381	39,101	(13,720)
Income Tax expense	11	40	(29)
Net income (loss)	25,370	39,061	(13,691)
Earnings (loss) per share: basic and diluted	\$0.18	\$0.27	(\$0.09)
Adjusted EBITDA	59,328	76,742	(17,414)
TCE per day	15,893	17,912	(2,019)

## $CASH\ FLOW-Q4\ 2020$





## **BALANCE SHEET**



(in thousands of \$)	Q4 2020	Q3 2020	Quarterly Variance
ASSETS			
Short term			
Cash and cash equivalents (incl. restricted cash)	175,102	130,826	44,276
Other current assets	109,427	120,696	(11,269)
Long term			
Vessels and equipment, net (including held for sale)	2,277,190	2,300,566	(23,376)
Leases, right of use of assets	136,219	141,609	(5,390)
Other long term assets	23,129	23,796	(667)
Total assets	2,721,067	2,717,493	3,574
LIABILITIES AND EQUITY Short term			
Current portion of long term debt	87,831	83,158	4,673
Current portion of finance lease obligations	23,475	23,117	358
Current portion of operating leases obligations	16,783	14,852	1,931
Other current liabilities	113,586	107,149	6,437
Long term			
Long term debt	957,652	981,762	(24,110)
Non-current portion of finance lease obligations	127,730	133,679	(5,949)
Non-current portion of operating lease obligations	25,254	30,691	(5,437)
Equity	1,368,756	1,343,085	25,671
Total liabilities and equity	2,721,067	2,717,493	3,574





**RISK FACTORS** 

## RISK FACTORS (I/III)

#### **RISKS RELATED TO THE INDUSTRY**

- GOLDEN OCEA
- Charter hire rates for dry bulk vessels are volatile, have declined significantly the past years since their historic highs and may remain at low levels or further decrease in the future, which may adversely affect the Group's earnings, revenue and profitability and its ability to comply with its loan covenants.
- *Global economic conditions may negatively impact the dry bulk shipping industry.*
- The over-supply of dry bulk vessel capacity may depress charter rates, which has and may continue to limit the Group's ability to operate its dry bulk vessels profitably.
- The Group is dependent on spot charters and any decrease in spot charter rates in the future may adversely affect its earnings.
- The Group may not be able to obtain financing on terms acceptable to it or at all, which may negatively impact its business.
- Risks involved with operating ocean-going vessels could affect the Group's business and reputation, which could have a material adverse effect on its results of operations and financial condition.
- World events, political instability, terrorist attacks, international hostilities and global public health threats could affect the Group's operations and financial results.
- The Group's financial results and operations may be adversely affected by the ongoing outbreak of COVID-19, and related governmental responses thereto.
- The U.K.'s withdrawal from the European Union may have a negative effect on global economic conditions, financial markets and the Group's business.
- The Group faces risks attendant to changes in economic and regulatory conditions around the world.
- Changes in the economic and political environment in China and policies adopted by the government to regulate its economy may have a material adverse effect on the Group's business, financial condition and results of operations.
- The Group conducts a substantial amount of business in China. The legal system in China has inherent uncertainties that could have a material adverse effect on the Group's business, financial condition and results of operations.
- Acts of piracy on ocean-going vessels could adversely affect the Group's business.
- The instability of the Euro or the inability of countries to refinance their debts could have a material adverse effect on the Group's revenue, profitability and financial position.
- If the Group's vessels call on ports located in countries that are subject to restrictions, sanctions or embargoes imposed by the U.S. government, the European Union, the United Nations or other governments, it could
  lead to monetary fines or adversely affect its reputation and the market for its shares of common stock and its trading price.
- Compliance with safety and other vessel requirements imposed by classification societies may be costly and could reduce the Group's net cash flows and net income.
- Climate change and greenhouse gas restrictions may adversely impact the Group's operations and markets, and may cause the Group to incur substantial costs and to procure low-sulfur fuel oil directly on the wholesale market for storage at sea and onward consumption on the Group's vessels.
- Increasing scrutiny and changing expectations from investors, lenders and other market participants with respect to the Group's Environmental, Social and Governance policies may impose additional costs on the Group or expose the Group to additional risks.
- The Group are subject to complex laws and regulations, including environmental laws and regulations, which can adversely affect its business, results of operations and financial condition.
- If the Group fail to comply with international safety regulations, the Group may be subject to increased liability, which may adversely affect its insurance coverage and may result in a denial of access to, or detention in, certain ports.
- Maritime claimants could arrest one or more of the Group's vessels, which could interrupt the Group's cash flow.
- The smuggling of drugs or other contraband onto the Group's vessels may lead to governmental claims against the Group.
- Governments could requisition the Group's vessels during a period of war or emergency resulting in a loss of earnings.
- Technological innovation and quality and efficiency requirements from the Group's customers could reduce the Group's charterhire income and the value of its vessels.

#### RISKS RELATED TO THE GROUP'S BUSINESS

- The market values of the Group's vessels may decline, which could limit the amount of funds that the Group can borrow, cause the Group to breach certain financial covenants in its credit facilities, or result in an impairment charge, and cause the Group to incur a loss if it sells vessels following a decline in their market value.
- The Group may require additional capital in the future, which may not be available on favorable terms, or at all.

## **RISK FACTORS (II/III)**



#### **RISKS RELATED TO THE GROUP'S BUSINESS (continued)**

- The Group is highly leveraged, which could significantly limit its ability to execute its business strategy and has increased the risk of default under its debt obligations.
- The Group may be unable to successfully compete with other vessel operators for charters, which could adversely affect its results of operations and financial position.
- The Group's results of operations are subject to seasonal fluctuations, which may adversely affect its financial condition.
- A drop in spot charter rates may provide an incentive for some charterers to default on their charters.
- The Group's fixed rate time charters may limit its ability to benefit from any improvement in charter rates, and at the same time, its revenues may be adversely affected if it does not successfully employ its vessels on the expiration of these charters.
- The Group is subject to certain risks with respect to its counterparties on contracts, and failure of such counterparties to meet their obligations could cause the Group to suffer losses or otherwise adversely affect the Group's business.
- The Group's ability to obtain additional debt financing may be dependent on the performance of its then existing charterers and their creditworthiness.
- The Group's financing arrangements have floating interest rates, which could negatively affect its financial performance as a result of interest rate fluctuations.
- Volatility in the London Interbank Offered Rate, or LIBOR, could affect the Group's profitability, earnings and cash flow.
- Some of the Group's directors, executive officers and major shareholders may have interests that are different from the interests of the Group's other shareholders.
- The Group is dependent on the success and profitability of the pools in which its vessels operate.
- The group may not be able to implement its strategy to renew and grow its fleet through selective acquisitions of dry bulk tonnage successfully, due to numerous risks, including, but not limited to undisclosed liabilities and obligations, difficulty obtaining additional qualified personnel and managing relationships with customers and suppliers.
- Purchasing and operating secondhand vessels may result in increased drydocking costs and vessels off-hire, which could adversely affect the Group's earnings.
- New vessels may experience initial operational difficulties and unexpected incremental start-up costs.
- Rising fuel, or bunker, prices may adversely affect the Group's profits.
- Operational risks and damage to the Group's vessels could adversely impact its performance.
- The Group rely on its information systems to conduct its business, and failure to protect these systems against security breaches could adversely affect the Group's business and results of operations, including on its vessels. Additionally, if these systems fail or become unavailable for any significant period of time, the Group's business could be harmed.
- Increased inspection procedures, tighter import and export controls and new security regulations could increase costs and cause disruption of the Group's business.
- Failure to comply with the U.S. Foreign Corrupt Practices Act could result in fines, criminal penalties and an adverse effect on the Group's business.
- Incurrence of expenses or liabilities may reduce or eliminate distributions.
- The Group may be subject to litigation that, if not resolved in its favor and not sufficiently insured against, could have a material adverse effect on it.
- If the Group does not set aside funds and is unable to borrow or raise funds for vessel replacement at the end of a vessel's useful life, its revenue will decline, which would adversely affect its business, results of operations and financial condition.
- The Group may not have adequate insurance to compensate it if its vessels are damaged or lost.
- The Group may be subject to calls because it obtain some of its insurance through protection and indemnity associations.
- The Company is a holding company, and depends on the ability of its subsidiaries to distribute funds to it in order to satisfy its financial obligations.
- The international nature of the Group's operations may make the outcome of any bankruptcy proceedings difficult to predict.
- United States tax authorities could treat the Company and/or the Group as a "passive foreign investment company", which could have adverse United States federal income tax consequences to United States shareholders.
- The Group may have to pay tax on United States source income, which would reduce its earnings.
- Because the Group's offices and most of its assets are outside the United States, any relevant person may not be able to bring suit against the Group, or enforce a judgment obtained against it in the United States.
- As an exempted company incorporated under Bermuda law, the Company's operations may be subject to economic substance requirements.

## **RISK FACTORS (III/III)**

#### **RISKS RELATED TO THE TRANSACTION**

- The consummation of the transactions contemplated by the heads of agreement (which governs the acquisition of the vessels) is conditional upon satisfaction of a number of conditions that are beyond the control of the Group. The acquisition may hence not be consummated and transaction costs will have been incurred for the Group regardless of whether the acquisition are consummated, which could negatively affect the business, results of operation and financial condition of the Group.
- The private placement and related acquisition of the vessels are conditional upon necessary corporate approvals by the Company and its subsidiaries, including, but not limited to approval by the Company's shareholders at an extraordinary general meeting. The acquisition may hence not be consummated if such approvals are not given, in which case transaction costs will have been incurred for the Group regardless, which could negatively affect the business, results of operation and financial condition of the Group

#### RISKS RELATED TO AN INVESTMENT IN THE GROUP'S SECURITIES

- The Company's share price may be highly volatile and future sales of its common shares could cause the market price of its common shares to decline.
- Future issuance of shares or other securities may dilute the holdings of shareholders and could materially affect the price of the Company's common shares.
- Because the Company are a Bermuda exempted company, its shareholders may have less recourse against it or its directors than shareholders of a U.S. company have against the directors of that U.S. Company.



