# Adevinta

## Consolidated financial and analytical info as of Q4 2023

## Contents (each item on separate tabs):

- 1. Profit and loss statement
- 2. Balance sheet
- 3. Cash flow
- 4. Segments details

### For questions, please contact Adevinta IR:

ir@adevinta.com www.adevinta.com/ir

1 quarter 2021	2 quarter 2021	3 quarter 2021	4 quarter 2021	1 quarter 2022	2 quarter 2022	3 quarter 2022	4 quarter 2022	1 quarter 2023	2 quarter 2023	3 quarter 2023	4 quarter 2023	CONDENSED CONSOLIDATED INCOME STATEMENT	Full year 2023	Full year 2022	Full year 2021
182	193	371	394	387	417	408	431	435	465	454	472	Operating revenues	1,826	1,644	1,139
(70)	(68)	(109)	(120)	(121)	(118)	(123)	(122)	(136)	(129)	(128)	(133)	Personnel expenses	(526)	(483)	(368)
(59)	(72)	(135)		(141)	(154)	(153)	(164)	(154)	(160)	(155)	(180)	Other operating expenses	(649)	(613)	(415)
53	53	126	124	125	146	132	145	145	177	171	159	Gross operating profit (loss)	651	548	356
(15)	(14)	(64)	(64)	(65)	(71)	(82)	(82)	(73)	(74)	(76)	(78)	Depreciation and amortisation	(300)	(300)	(156)
-	(7)	(1)	-	(6)	(12)	(5)	(98)	(4)	(1)	(3)	(100)	Share of profit (loss) of joint ventures and associates	(108)	(121)	(8
(25)	5	-	(2)	(0)	-	0	(1,722)	(0)	0	0	(147)	Impairment loss	(147)	(1,722)	
(25)	(72)	(18)	(25)	1	(16)	(83)	(14)	(16)	(27)	(30)	(44)	Other income and expenses	(117)	(112)	(140
(12)	(35)	43	33	55	47	(38)	(1,771)	52	75	62	(209)	Operating profit (loss)	(21)	(1,707)	29
(18)	11	(30)	(28)	18	(22)	(10)	(35)	(14)	(11)	(21)	(24)	Net financial items	(71)	(49)	(65)
(30)	(24)	14	5	72	25	(48)	(1,806)	38	63	41	(233)	Profit (loss) before taxes	(91)	(1,756)	(35)
(7)	(16)	(12)	16	4	(13)	(2)	1	(16)	(16)	(1)	(6)	Taxes	(40)	(10)	(19)
(37)	(40)	2 1	21 6	77 (2)	12 (24)	(50) (2)	(1,805) (29)	21 (3)	47 (0)	40 0	(239) (0)	Profit (loss) from continuing operations Profit (loss) from discontinued operation	(131) (3)	(1,767) (57)	(54) 7
1 (38)	2 (43)	1 2	1 26	3 72		2 (54)	2 (1,836)	2 16	2 45	2 38	2 (241)	Profit (loss) attributable to: Non-controlling interests Owners of the parent	8 (142)	8 (1,832)	6 (54)

EUR million CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION	31.12	30.09	30.06	31.03	31.12	30.09	30.06	31.03	31.12	30.09	30.06	31.03
	2023	2023	2023	2023	2022	2022	2022	2022	2021	2021	2021	2021
ASSETS Intangible assets Property, plant and equipment and right-of-use assets Investments in joint ventures and associates Other non-current assets Non-current assets	10,563	10,764	10,797	10,820	10,880	12,768	12,811	12,817	12,790	12,908	13,216	1,276
	101	103	93	97	96	102	106	113	118	127	133	102
	273	377	382	370	366	413	408	427	370	372	390	350
	225	234	232	260	257	521	469	426	375	361	211	189
	<b>11,161</b>	<b>11,478</b>	<b>11,503</b>	<b>11,547</b>	<b>11,599</b>	<b>13,804</b>	<b>13,793</b>	<b>13,783</b>	<b>13,653</b>	<b>13,769</b>	<b>13,949</b>	<b>1,917</b>
Trade receivables and other current assets Cash and cash equivalents Assets held for sale Current assets	379 57 0 <b>436</b>	315 65 0 <b>380</b>	288 40 17 <b>345</b>	292 52 17 <b>360</b>	315 70 <b>385</b>	247 105 92 <b>444</b>	277 102 103 <b>482</b>	265 124 110 <b>499</b>	247 231 115 <b>593</b>	241 232 41 <b>514</b>	244 170 87 <b>501</b>	1,206 145 8 <b>1,359</b>
Total assets EQUITY AND LIABILITIES	11,598	11,858	11,848	11,907	11,984	14,248	14,275	14,282	14,247	14,283	14,450	3,277
Equity attributable to owners of the parent Non-controlling interests Equity	8,399	8,688	8,630	8,553	8,534	10,504	10,520	10,521	10,368	10,307	10,311	1,220
	16	17	15	16	14	13	21	19	18	17	15	21
	<b>8,415</b>	<b>8,705</b>	<b>8,645</b>	<b>8,569</b>	<b>8,548</b>	<b>10,517</b>	<b>10,541</b>	<b>10,540</b>	<b>10,385</b>	<b>10,323</b>	<b>10,326</b>	<b>1,241</b>
Non-current interest-bearing borrowings Other non-current liabilities Non-current liabilities	1,771	1,875	1,967	2,097	2,183	2,301	2,355	2,322	2,312	2,298	2,287	1,276
	744	800	808	825	842	940	954	965	987	1,074	1,283	143
	<b>2,515</b>	<b>2,676</b>	<b>2,775</b>	<b>2,923</b>	<b>3,026</b>	<b>3,241</b>	<b>3,310</b>	<b>3,287</b>	<b>3,299</b>	<b>3,372</b>	<b>3,570</b>	<b>1,419</b>
Current interest-bearing borrowings Other current liabilities Liabilities directly associated with the assets held for sale Current liabilities	9 659 0 <b>668</b>	16 461 0 <b>478</b>	9 417 3 <b>429</b>	16 396 3 <b>415</b>	9 401 <b>410</b>	17 441 32 <b>490</b>	9 380 36 <b>425</b>	85 344 26 <b>455</b>	152 383 27 <b>563</b>	159 401 27 <b>588</b>	151 385 19 <b>555</b>	302 307 8 <b>617</b>
Total equity and liabilities	11,598	11,858	11,848	11,907	11,984	14,248	14,275	14,282	14,247	14,283	14,450	3,277

(EUR million)	24.40	20.00	20.00	24.02	24.42	20.00	20.00	24.02	24.40	20.00	20.00	24.02
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS	31.12 2023	30.09 2023	30.06 2023	31.03 2023	31.12 2022	30.09 2022	30.06 2022	31.03 2022	31.12 2021	30.09 2021	30.06 2021	31.03 2021
STATEMENT OF CASHTEOWS	2023	2023	2023	2023	2022	2022	2022	2022	2021	2021	2021	2021
CASH FLOW FROM OPERATING ACTIVITIES												
Profit (loss) before taxes from continuing operations	(91)	142	101	38	(1,756)	50	97	72	(35)	(41)	(54)	(30)
Profit (loss) before taxes from discontinued operations	(3)	(3)	(3)	(3)	(28)	(33)	(30)	(3)	` 7	ìí	` - ´	-
Profit (loss) before taxes	(94)	139	98	35	(1,785)	17	67	69	(28)	(39)	(54)	(30)
Depreciation, amortisation and impairment losses	447	222	147	73	2,054	251	169	69	180	113	49	40
Net effect pension liabilities	-	-	-	-	-	-	-	-	-	-	-	-
Share of loss (profit) of joint ventures and associates	108	8	5	4	121	23	18	6	8	8	7	0
Dividends received from joint ventures and associates	3	3	3	-	3	3	-	-	3	3	3	1
Taxes paid	(54)	(16)	(10)	(3)	(60)	(51)	(40)	(20)	(92)	(62)	(23)	(9)
Sales losses (gains) on non-current assets and other non-cash losses (gains)	(6)	(5)	2	3	(23)	(16)	(21)	(20)	33	34	39	11
Net loss on derivative instruments at fair value through profit or loss	-	-	-	-	-	-	-	-	3	3	3	(1)
Accrued share-based payment expenses	44	33	24	12	33	28	19	12	32	16	3	1
Unrealised foreign exchange losses (gains)	(8)	(9)	(10)	(3)	(28)	(39)	(33)	(35)	2	(2)	(14)	9
Net interest expense and other financial expenses	78	56	36	18	77	54	37	20	63	39	18	8
Interest and other financial income received	7	6	5	1	2	2	1	0	0	0	0	0
Interest and other financial expense paid	(84)	(57)	(44)	(14)	(78)	(48)	(39)	(11)	(58)	(32)	(20)	(2) 10
Other non-cash items and changes in working capital and provisions	26	(39)	(38)	(33)	37	69	(20)	(48)	48	54	21	
Net cash flow from operating activities	467	342	217	94	352	291	160	41	193	135	33	40
CASH FLOW FROM INVESTING ACTIVITIES												
Development and purchase of intangible assets, and property, plant & equipment	(120)	(91)	(62)	(28)	(89)	(64)	(43)	(22)	(77)	(40)	(22)	(11)
Acquisition of subsidiaries, net of cash acquired	(4)	(3)	(1)	(1)	(11)	(11)	(10)	(10)	(2,181)	(2,165)	(2,164)	(2)
Acquisition of debt and equity instruments of joint ventures and associates	-	-	-	-	( /	-	()	()	(=, : 0 : )	(=,:00)	(=, : • : )	(-/
Proceeds from sale of intangible assets, and property, plant & equipment	1	_	_	_	_	_	_	_	0	_	_	_
Proceeds from sale of subsidiaries, net of cash sold	68	68	38	9	12	1	(2)	(2)	274	282	282	15
Net sale of (investment in) other shares	(5)	(3)	-	(1)	(8)	(8)	(8)	(3)	3	4	(1)	(1)
Net change in other investments	(3)	(3)	(3)	(3)	` <u>´</u>	` ź	` <u>´</u>	(0)	(3)	(3)	-	-
Net cash flow from investing activities	(64)	(32)	(28)	(23)	(92)	(77)	(58)	(38)	(1,983)	(1,922)	(1,905)	2
Net cash flow before financing activities	403	310	190	71	259	215	102	3	(1,790)	(1,787)	(1,872)	42
CASH FLOW FROM FINANCING ACTIVITIES												
New interest-bearing loans and borrowings	-	-	_	-	_	_	-	-	2,440	2,440	2,440	-
Repayment of interest-bearing loans and borrowings	(387)	(296)	(202)	(81)	(321)	(244)	(152)	(76)	(493)	(492)	(490)	-
Change in ownership interests in subsidiaries	-	-	-	-	-	-	-	-	-	-	-	-
Capital increase	-	-	-	-	-	-	-	-	-	-	-	-
Purchase of treasury shares	-	-	-	-	(79)	(74)	(67)	(37)	(22)	(22)	(22)	(22)
IFRS 16 lease payments	(22)	(16)	(13)	(7)	(19)	(16)	(9)	(6)	(20)	(14)	(9)	(4)
Dividends paid to owners of the parent	0	-	-	-	-	-	-	-	-	-	-	-
Dividends paid to non-controlling interests	(7)	(4)	(4)	-	(10)	(8)	-	-	(8)	(8)	(8)	-
Net financing from (to) Schibsted ASA	-	-	-	-	-	-	-	-	-	-	-	-
Net cash flow from financing activities	(416)	(316)	(219)	(88)	(429)	(343)	(228)	(119)	1,898	1,904	1,911	(27)
Cash and cash equivalents relating to the disposal group	_							_	_	_	_	0
Effects of exchange rate changes on cash and cash equivalents	-	-	-	-	(1)	3	2	1	1	1	-	-
Net increase (decrease) in cash and cash equivalents	(13)	(6)	(29)	(17)	(170)	(126)	(124)	(115)	109	118	39	16
									. = .		. = .	. = .
Cash and cash equivalents at start of period	70	70	70	70	231	231	231	231	131	131	131	131
Cash and cash equivalents attributable to assets held for sale at start of period	-	-	-	-	9	9	9	9	-	-	-	-
Cash and cash equivalents at end of period	57	65	40	52	70	105	102	124	231	232	170	145

EUR million 1 quarter 2021 like-for-like	2 quarter 2021 like-for-like	3 quarter 2021 like-for-like	4 quarter 2021 like-for-like	1 quarter 2022 like-for-like	2 quarter 2022 like-for-like	3 quarter 2022 like-for-like	4 quarter 2022 like-for-like	1 quarter 2023 like-for-like	2 quarter 2023 like-for-like	3 quarter 2023 like-for-like	4 quarter 2023 like-for-like	FINANCIAL SEGMENTS	Year to date 2023 like-for-like	Full year 2022 like-for-like	Full year 2021 like-for-like
368 3.7% (239) 130 35.2%	388 30.6% (254) 134 34.6%	371 4.4% (245) 126 34.0%	394 5.1% (269) 124 31.6%	387 5.0% (262) 125 32.3%	417 7.6% (272) 146 34.9%	408 10.2% (276) 132 32.4%	431 9.4% (286) 145 33.6%	435 12.5% (290) 145 33.4%	465 11.5% (289) 177 38.0%	454 11.2% (283) 171 37.6%	9.5% (313) 159	Combined Group (Ade + eCG) Operating revenues YOY revenue growth Operating expenses EBITDA EBITDA EBITDA-margin	1,826 11.1% (1,175) 651 35.7%	1,644 8.1% (1,096) 548 33.3%	1,521 10.0% (1,006) 514 33.8%
112 14.6% (56) 55 49.5%	117 35.7% (63) 54 46.0%	106 6.2% (54) 52 48.8%	119 8.2% (66) 53 44.5%	120 7.5% (65) 55 46.1%	126 8.3% (61) 65 51.4%	119 11.6% (66) 53 44.5%	129 8.7% (75) 54 42.0%	132 10.0% (76) 56 42.6%	137 8.6% (73) 64 46.9%	133 12.2% (74) 59 44.6%	14.3% (86) 61	France Operating revenues YOY revenue growth Operating expenses EBITDA EBITDA-margin	550 11.3% (309) 241 43.9%	494 9.0% (267) 227 46.0%	453 15.3% (240) 214 47.1%
70 -8.8% (29) 42 59.2%	72 30.2% (29) 43 60.0%	71 -2.7% (30) 41 58.0%	69 -6.1% (32) 37 53.8%	68 -3.0% (32) 37 53.7%	80 11.4% (38) 43 53.0%	82 15.2% (36) 46 55.7%	86 24.4% (36) 50 57.8%	90 31.8% (39) 51 56.2%	104 29.2% (42) 62 59.7%	104 26.3% (39) 65 62.2%	17.4% (40) 61	Mobile Operating revenues YOY revenue growth Operating expenses EBITDA EBITDA-margin	399 25.8% (160) 239 59.8%	317 11.9% (142) 175 55.2%	283 1.2% (120) 164 57.8%
153 8.1% (91) 62 40.7%	164 28.0% (96) 69 41.8%	158 10.9% (94) 65 40.7%	173 12.2% (102) 71 41.0%	168 9.7% (101) 67 39.9%	178 8.7% (105) 73 41.1%	176 11.0% (104) 72 41.0%	186 7.8% (110) 77 41.1%	187 11.4% (113) 75 39.9%	198 10.7% (115) 83 41.8%	192 9.2% (109) 83 43.0%	8.5% (120) 82	European Markets Operating revenues YOY revenue growth Operating expenses EBITDA EBITDA-margin	779 9.9% (457) 321 41.3%	708 9.3% (420) 289 40.8%	648 14.4% (382) 266 41.1%
31 -5.1% (21) 10 32.7%	34 59.9% (19) 15 43.6%	32 -4.2% (21) 11 33.7%	31 -4.6% (20) 11 35.2%	28 -8.0% (17) 11 38.3%	30 -11.4% (18) 12 40.4%	30 -5.8% (16) 14 47.9%	26 -18.5% (14) 12 45.2%	23 -18.8% (12) 11 46.6%	24 -20.8% (12) 12 51.2%	23 -25.0% (11) 11 49.1%	-20.1% (12) 9	International Markets Operating revenues YOY revenue growth Operating expenses EBITDA EBITDA EBITDA-margin	90 -21.2% (47) 43 47.6%	114 -10.9% (65) 49 42.9%	128 6.8% (81) 47 36.5%
2 -59.2% (4) (2)	1 -79.8% (4) (3)	-100.0% -1 -100.0%	-100.0% -1 -100.0%	-100.0% -1 -100.0 	-100.0% -1 -100.0	- 0.0% - -	- 0.0% -	0.0%	0.0%	- 0% - -	-	Disposals Operating revenues YOY revenue growth Operating expenses EBITDA	0.0%	-100.0% -100-100-100-100-100-100-100-100-100-10	3 -83.4% (8) (5)
2 26.3% (40) (38)	3 8.1% (46) (43)	1 -36.1% (43) (43)	3 -10.4% (50) (47)	3 39.7% (48) (45)	3 17.8% (51) (47)	3 342.8% (56) (53)	6 83.1% (53) (47)	4 10.9% (50) (47)	3 -9.7% (48) (45)	2 -13.5% (50) (47)	-67.4% (56)	HQ&Other Operating revenues YOY revenue growth Operating expenses EBITDA	11 -27.4% (204) (193)	15 69.7% (207) (192)	9 -0.4% (179) (171)
(2)	(3)	2	(1)	(1)	(1)	(1)	(1)	(1)	-	<del>-</del>	(1)	Eliminations Operating revenues	(2)	(5)	(4)

European Markets:
Germany (Kleinanzeigen.de), Spain, Benelux, Italy, Ireland, Hungary (sold in Q2 2023) and Belarus (sold in Q2 2022)

International Markets:
Brazil (infojobs.com.br) (sold in Q1 2022), Canada, Mexico (sold in Q3 2022) and Other Countries.