Nexans wins 5-year contract extension to supply cables for the world's leading ship builder Chantiers de l'Atlantique

- Nexans and Chantiers de L'Atlantique have been working in partnership for the past 45 years, enabling the evolution of shipbuilding cables technology and logistic solutions.
- SHIPLINK® fire-resistant, low & medium voltage power, control and instrumentation cables will be supplied for each vessels constructed in the Chantiers de l'Atlantique shipyard in Saint-Nazaire, France.

Paris La Défense, November 18, 2019 – Nexans has secured a 5-year contract extension with Chantiers de l'Atlantique, one of the world's largest shipyards, to supply cables and services for use in some of the world's largest passenger vessels. The contract builds on a 45-year partnership between Nexans and Chantiers de l'Atlantique, an alliance which has facillitated the evolution of specialised ship cable technology and logistics.

Throughout this partnership period, Nexans has been the leading cables provider in designing advanced fire safety technologies for secure passengers ships - one of the highest priority in shipbuilding industry. The group also supports Chantiers de l'Atlantique with innovation on cables stripability and flexibility for easier and faster installation.

Bob de Kruijf, Nexans General Manager Industry Solutions and Projects Europe said, "We are thrilled to be continuing our long standing partnership with Chantiers de l'Atlantique and to be providing cables, services and solutions for the next generation of ships. Our partnership continues to grow from strength to strength and we're excited to see what the future holds with Chantiers de l'Atlantique."

Logistics

Nexans was the first cable maker to offer logistics solutions in the shipbuilding industry, and Chantiers de l'Atlantique has been using the Nexans Logistics and Solutions Centre for the past decade.

The Group manages Chantiers de l'Atlantique's whole supply chain, often coordinating the work of a series of other suppliers, while maintaining consistent quality and variable delivery logistics. Not only does it deliver just-in-time to shipyards, but takes into account changing vessel types by sequencing deliveries in order. This method means customers can receive cables in the right sequence for a specific vessel during production.

Bertrand Paquet, **Senior Vice President**, **Sourcing Director from** Chantiers de l'Atlantique **said**, "Our 45 year partnership with Nexans has always revolved around maintaining the highest quality and state-of-the-art solutions for our customers. We're really pleased with how Nexans manages our supply chain and this extended contract demonstrates our ongoing partnership."

Nexans launched a new logistics approach in 2019 to ensure it can secure emergency situations if any arise during the construction project and has adapted this for Chantiers de l'Atlantique.

All cables and services are being manufactured in France.



About Nexans

Nexans brings energy to life through an extensive range of advanced cabling systems, solutions and innovative services.

For over 120 years, Nexans has been providing customers with cutting-edge cabling infrastructure for power and data transmission. Today, beyond cables, the Group advises customers and designs solutions and services that maximize performance and efficiency of their projects in four main business areas: Building & Territories (including utilities, e-mobility), High Voltage & Projects (covering offshore wind farms, submarine interconnections, land high voltage), Telecom & Data (covering data transmission, telecom networks, hyperscale data centers, LAN), and Industry & Solutions (including renewables, transportation, Oil & Gas, automation, and others). Corporate Social Responsibility is a guiding principle of Nexans' business activities and internal practices. In 2013 Nexans became the first cable provider to create a Foundation supporting sustainable initiatives bringing access to energy to disadvantaged communities worldwide. The Group's commitment to developing ethical, sustainable and high-quality cables also drives its active involvement within leading industry associations, including Europacable, the NEMA, ICF or CIGRE to mention a few.

Nexans employs nearly 27,000 people with industrial footprint in 34 countries and commercial activities worldwide. In 2018, the Group generated 6.5 billion euros in sales.

Nexans is listed on Euronext Paris, compartment A.

For more information, please visit: www.nexans.com

& follow us on:







Contacts:

Press

Angéline Afanoukoe Tel: +33 (0)1 78 15 04 67 angeline.afanoukoe@nexans.com

Ksenia Kanareva Tel: +33 ()1 78 15 04 74 ksenia.kanareva@nexans.com **Investor relations**

Aurélia BAUDEY-VIGNAUD Tel: +33.(0)1.78.15.03.94 aurelia.baudey-vignaud@nexans.com

Marieme Diop
Tel: +33 (0)1 78 15 05 40
marieme.diop@nexans.com

