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ZetaDisplay publishes financial update for Q4 2022 and provides guidance for the fiscal year 2023

Stockholm, 13 January 2023

In connection with the ongoing debt refinancing process, ZetaDisplay sets out below an update on its financial performance for Q4 2022 and provides guidance for 2023.

Key unaudited consolidated financial information for the three months ended 31 December 2022:

- Net sales increased by 36.8% y-o-y and amounted to SEK 167.4 (122.4) million, with SaaS revenues experiencing a y-o-y growth of 10.4% and amounted to SEK 49.8 (45.1) million. Total revenues grew by 34.4% y-o-y and amounted to SEK 167.6 (124.7) million. For the fiscal year 2022 net sales increased by 27.1% and amounted to 534.5 (420.5) million
- Annual Recurring Revenues, as presented in the financial reports, experienced a growth of 2.3% q-o-q and amounted to SEK 197.7 (192.2) million, highlighting the ability to win new business whilst retaining low churn and thus increasing ZetaDisplay's recurring revenue base
- EBITDA amounted to SEK 14.1 (15.3) million. Adjusted for non-recurring items as presented in the financial reports, EBITDA amounted to SEK 14.1 (15.8) million. Reported EBITDA figures include costs associated with strategic and operational initiatives which are anticipated will benefit the business in the future. Adjusted for these extraordinary costs, EBITDA to amount to SEK 71.3 million for the fiscal year 2022
- Gross interest-bearing debt amounted to SEK 319.0 million and cash and cash equivalents amounted to SEK 59.2 million at year end

Guidance for the fiscal year 2023 (based on management budget figures for 2023):

- Net sales guidance of approximately SEK 600 million, with SaaS revenues of approximately SEK 220 million
- EBITDA, adjusted for extraordinary costs including those associated with strategic and operational initiatives, guidance of above SEK 80 million

This information is information that ZetaDisplay AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out below, at 08.00 CET on 13 January 2023.

For further information please contact:

Per Mandorf, President & CEO

Mobile: +46 704-25 82 34

E-Mail: per.mandorf@zetadisplay.com

Michael van Straten, CFO

Mobile: +45-538-482 83

E-Mail: michael.vanstraten@zetadisplay.com

Robert Bryhn, CMO / Head of Communication

Mobile: +46 709-80 20 80

E-Mail: robert.bryhn@zetadisplay.com