



Paris, August 13, 2019 – 6 p.m.

## Fiscal 2019-2020 first quarter revenue up 10.1 percent

Business in France up 7.0 percent  
International operations up 13.9 percent

### Confirmation of guidance

The SII engineering consulting group has released its revenue figures for the first quarter of fiscal 2019-2020.

Management board chairman Eric MATTEUCCI commented that: « *In line with the previous fiscal year, revenue increased sharply in the first quarter of fiscal 2019-2020, reflecting the expansion of our business in France and elsewhere. This performance is in keeping with our objective of growing revenue, which is expected to rise to between 675 and 700 million euros for the year as a whole, a growth of between +7% and +11%. »*

In €m 1 <sup>st</sup> quarter (to June 30)	2018-2019	2019-2020	Change	Organic growth*
Revenue	147.61	<b>162.57</b>	+ 10.1%	+ 10.4%
French operations	79.96	<b>85.52</b>	+ 7.0%	+ 7.0%
International operations	67.65	<b>77.05</b>	+ 13.9%	+ 14.4%

\* Exclusive of the impact of acquisitions and currency fluctuations (2018-2019 exchange rate applied to 2019-2020 revenue)

Revenue at the SII engineering consulting group rose by 10.1 percent to €162.57m in the first quarter of fiscal 2019-2020. This performance follows the same trend as the previous quarter (+10.8%).



## **Continued sustained growth in France and elsewhere**

In France, the SII Group's revenue rose by 7.0 percent to €85.52m. The improvement for the period was driven by all the main sectors in which the Group operates (aerospace, defence, banking, insurance, energy, transportation).

The SII Group's international operations rose by 13.9 percent to €77.05m. Poland and Spain have had great performances with respective growth of +23.9 percent (€44.4m) and +6.9 percent (€9.9m). In Germany (-12.7% to €12.4M), industrial activity remains in decline which affects the country's overall performance despite maintaining the R&D activity. The majority of the other markets where the Group is evolving are booming, in particular with Romania (+12.5 percent), Chili (+84.0 percent), Canada (+23.6 percent) and Colombia (+28.1 percent).

## **Confirmation of guidance for 2019-2020**

The first three months of this fiscal year show that business is going in a good direction, allowing the SII group to confirm its revenue objective of between €675 and 700M for the 2019/2020 fiscal year, accompanied by an operational result with the same rate of increase.

## **Proposed dividend of €0.20 per share**

In keeping with the SII Group's distribution policy and returns to shareholders, the next shareholders' meeting, scheduled for September 19, 2019, will be asked to approve the payment of a dividend of €0.20 per share.

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### **Next financial announcement:**

Fiscal 2019-2020 half-year revenue, Tuesday, November 12, 2019, after the close of trading

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## **About SII**

As a trusted technology partner, SII provide high value-added solutions for the IT projects of many large corporations. It relies on a staff of expert engineers and on methods at the cutting edge of quality standards to carry out its activities in:

- Technology Consulting (IT, electronics and telecommunications),
- Digital Services (IT technology and networks).

SII has opted for a corporate structure that offers the responsiveness and flexibility associated with local level services, with nine regional in France and nineteen more in other countries on four continents, all of which have access to all of the Group's operational resources and can provide effective services to major corporations' international operations.

The SII Group posted revenue of €631.4m in fiscal 2018-2019, which ended March 31, an increase of 12.8 percent (of which 15.6 percent in organic growth), and has been expanding its operations and its growth has outpaced that of other firms in its sector.