

## Atos announces extended collaboration with Amazon Web Services as Atos OneCloud partner

**Paris, November 16, 2020** – Atos, a global leader in digital transformation, announces that it has further extended its collaboration with Amazon Web Services (AWS) as AWS is named as one of the strategic partners of Atos OneCloud, an initiative which brings together Atos' comprehensive cloud capabilities into one powerful unique offering. This increased collaboration is a next step in the strategic alliance between Atos and AWS which started in 2012.

Atos is recognized as an AWS Well-Architected Partner and has, over the years invested in achieving several AWS competencies including Migration Delivery Partner. Earlier this year Atos entered into exclusive negotiations with the shareholders of <u>Edifixio</u>, a French cloud consulting and integration company, to acquire it, which would further strengthen its position to become a AWS Premier Tier Consulting partner.

"We are extremely pleased to also be able to announce AWS as one of the strategic partners of the Atos OneCloud initiative," said **Elie Gerard, CEO of Atos**. "AWS is actively joining forces with Atos to help our enterprise customers move from traditional legacy IT infrastructure to modern cloud platforms. We see a tremendous opportunity specifically in the mainframe space to partner with AWS to Migrate, Modernize and Manage customer application landscapes which will unlock huge potential for digital business."

**Matt Garman, Vice President, Sales & Marketing, AWS** commented "Atos is a fantastic partner and a truly unique global system integrator with many patented technologies and tool sets that enable customers to move legacy environments to the cloud. The Atos OneCloud initiative is a great example of the unique cloud transformation capabilities of Atos. We are delighted to be able to participate in Atos OneCloud as a strategic technology partner".

Atos has a strong history of working together with AWS services in over fifty large customer environments worldwide. Atos and AWS worked closely together to successfully build a cloud-native SaaS solution on AWS Cloud for **Miller Heiman**, the global leader in sales training, consulting, research and technology solutions.

"Atos has been a trusted partner for many years and continually demonstrated their ability to bring the right, highly skilled and motivated people to the table. We worked closely together to successfully design, develop and support one of our most strategic platform offerings leveraging the scale and technologies provided by AWS cloud services," said **Byron Matthews, Miller Heiman Group**.



Other successful projects include:

- Global Electronics Company one of the largest AWS SAP on HANA migrations outside of North America. Atos and AWS worked closely together to achieve this successful large-scale upgrade and migration to AWS Cloud delivering the customer's outcome of an SAP upgrade, Oracle to HANA migration, on premise to AWS migration and AWS management services, within a short downtime window.
- **A large US Bank** -the first to move 100% of its data to the Cloud. Atos and AWS worked closely together to modernize its legacy systems and identify a data transformation strategy to move data securely reinforcing its privacy standards.
- A Global Healthcare Technology Company Atos consolidated and migrated this leading healthcare technology company to AWS and private cloud from 139 data centres in 50 countries, with over 4000 servers.

Atos has demonstrated extensive experience in providing consulting, professional and managed services at scale to a large number of AWS customers. Atos has over 3,700 AWS accreditations, held by almost 3,000 specialists. Its 600 certified cloud experts hold a total of 1,200 formal AWS certifications. Atos will also participate as sponsor in this year's digital AWS summit re:Invent, which will take place from November 30 – December 18.

More information about the Atos AWS collaboration and Atos OneCloud is available at atos.net.

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## About Atos

Atos is a global leader in digital transformation with 110,000 employees in 73 countries and annual revenue of  $\in$  12 billion. European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos|Syntel, and Unify. Atos is a SE (Societas Europaea), listed on the CAC40 Paris stock index.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

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