

Q1

2019

Aker ASA
First-quarter results 2019

10 May 2019

# **Highlights**



- Net asset value: up NOK 14.5 billion (34.7%) to NOK 56.2 billion
- Return: Aker share up 42.4% to NOK 658 vs. OSEBX up 8.0%
- Liquidity reserve: NOK 6.4 billion. Cash amounted to NOK 3.2 billion
- Dividend: NOK 22.50 per share cash dividend distributed in May

#### Main events:

- Aker BP: Dividends in 2019 raised to USD 750 million, with annual step-ups
- ii. Aker Energy: Plan for Development and Operations (PDO) submitted, successful drilling of Pecan 4-A well
- iii. Kvaerner: NOK 1 per share dividend declared
- iv. Ocean Yield: Option agreement for FPSO Dhirubhai-1 with Aker Energy

#### Subsequent events:

- Aker: Increased liquidity buffer
- ii. Aker Energy: Results of further appraisal drilling, received comments on PDO
- iii. Ocean Yield: Investment in two dry bulk vessels for USD 42 million

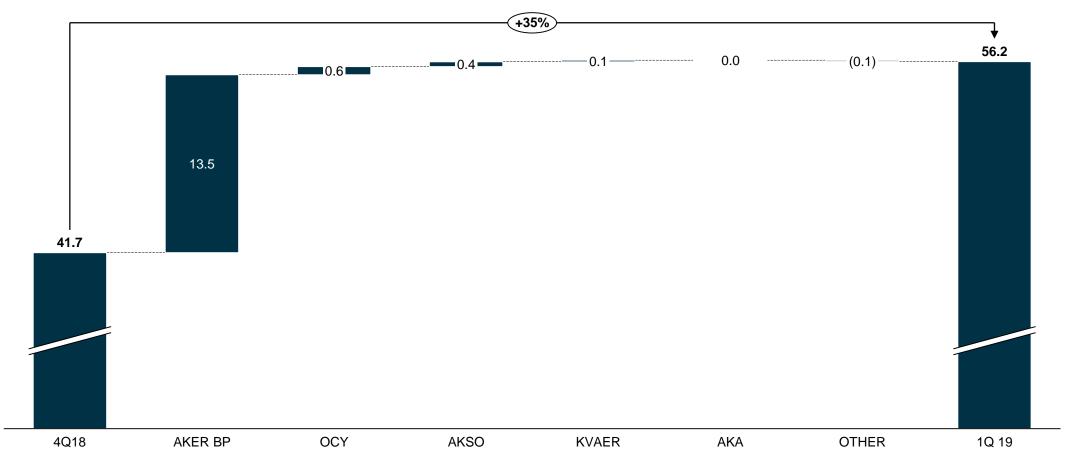




# Net asset value up 34.7% in the quarter to NOK 56.2 billion

Net asset value change in 1Q 2019

NOK billion

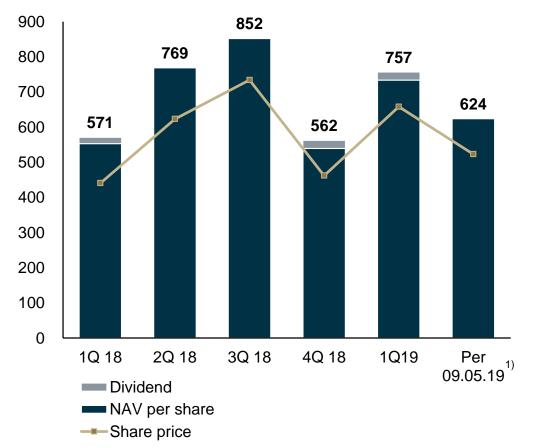




# Share price up 42.4%, continued strong balance sheet

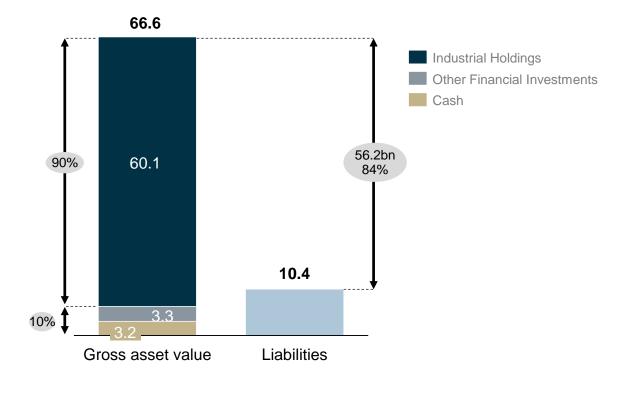
# NAV per share vs. share price

NOK per share



## Net asset value composition

NOK billion, per 1Q 2019



<sup>1)</sup> Based on closing prices of Aker's listed holdings as per 9 May 2019, remaining assets and liabilities at reported book values per 31.03.19. Excluding cash movements in the second quarter. After NOK 22.50 per share dividend payment



# Aker Energy and Cognite included in the Industrial Holdings portfolio

#### Portfolio composition

NOK billion, per 1Q 2019

# AKER

Listed investments
Unlisted investments

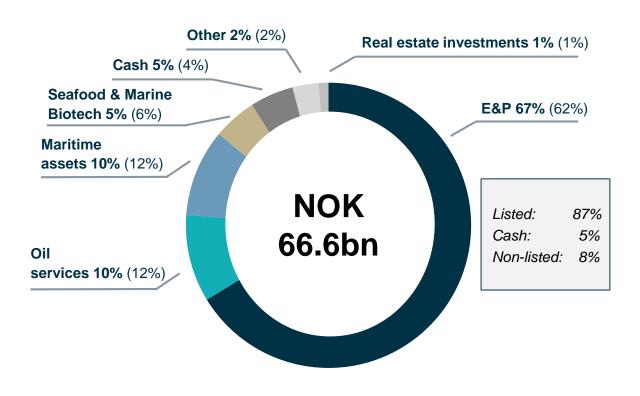
			5	*	
	Industrial Holdings				Financial Investments
<b>≱</b> AkerBP	Aker BP	40.0%	44.2	3.2	Cash
Aker Solutions	Aker Solutions <sup>1)</sup>	34.8%	4.1	0.7	Listed financial investments
AKASTOR 🥠	Akastor <sup>1)</sup>	36.7%	1.3	0.6	Real Estate Investments <sup>2)</sup>
KV/ERNER	Kvaerner <sup>1)</sup>	28.7%	1.0	2.0	Other financial investments <sup>2)</sup>
OCEAN YIELD	Ocean Yield	61.7%	6.3		
AKER BIOMARINE	Aker BioMarine <sup>2)</sup>	100.0%	2.4		
AKER ENERGY	Aker Energy <sup>2)</sup>	49.0%	0.7		
جبلب Cognite	Cognite <sup>2)</sup>	65.2%	<0.1		
	Gross asso	et value	60.1	6.5	

56.2

Net asset value

#### Gross asset value distribution

Per 1Q 2019 (4Q 2018)



<sup>1)</sup>Owned partly through Aker Kvaerner Holding, in which Aker has a 70% ownership interest. Additionally, Aker has a direct ownership interest in Aker Solutions and Akastor 2)Reflected at book value

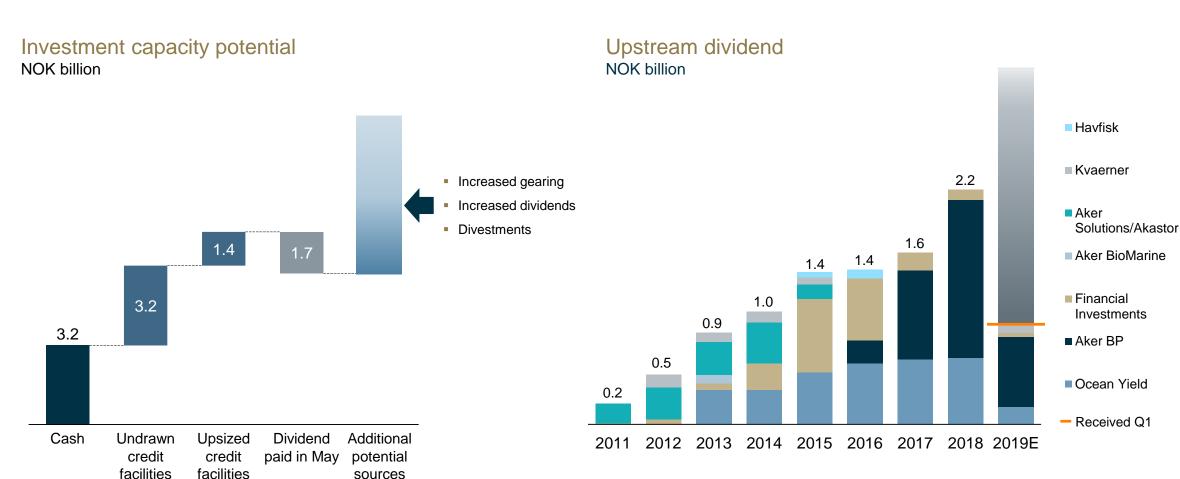
per end-Q1

(after Q1)

# Improved liquidity position. Upstream cash expected to exceed NOK 3.0 billion in 2019

sources



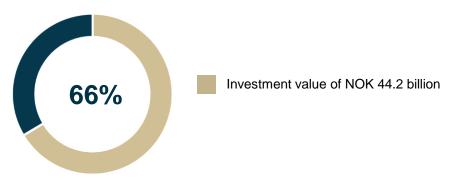


# **Aker BP**

Exploration & Production company on the Norwegian continental shelf

# % of gross asset value

(1Q 2019)



# Aker's ownership agenda

- Organic and structural growth
- Dividend growth
- Operational excellence and efficiency improvements through new business models and technologies, including digitalisation



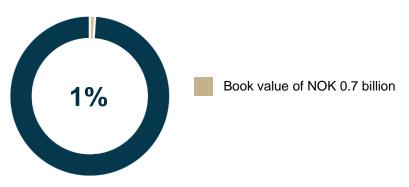
Aker's investment			
NOK million			
Value as per 31.12.18		31 403	
Value change in 1Q		13 468	
Value change in 1Q Dividend income		13 468 (647)	
Dividend income		(647)	
Dividend income Value as per 31.03.19	1Q 18	(647)	
Dividend income Value as per 31.03.19  Key figures	<b>1Q 18</b> 944	(647) 44 223	

# **Aker Energy**

Exploration & Production company in Ghana

# % of gross asset value

(1Q 2019)



# Aker's ownership agenda

- Approval of Plan for Development and Operations
- Financing of Pecan field development
- Establish and build local content strategy around Aker Ghana Industrial Corporation





#### **Aker's investment**

NOK million	
Value as per 31.12.18 (book value)	471
Value change in 1Q	-
Net investments in 1Q	251
Value as per 31.03.19 (book value)	722

#### **Key figures**

USD million	1Q 18	1Q 19
Revenues	N/A	0
EBITDA	N/A	(16)

# **Aker Solutions**

Global oil services company providing services, technologies, and product solutions within subsea and field design

# % of gross asset value

(1Q 2019)



# Aker's ownership agenda

- Increase competitiveness, reach cost-efficiency target of 50 per cent by 2021
- Organic growth by winning new contracts
- Strategic growth through alliances and M&A





# **Akastor**

Oilfield services investment company with a flexible mandate for longterm value creation

# % of gross asset value

(1Q 2019)



# Aker's ownership agenda

- Operational excellence, cost reductions
- Win new contracts
- Transactions



Aker's investment		
Aker 5 ilivestillelit		
NOK million		
NOK million Value as per 31.12.18		1 313
NOK million Value as per 31.12.18 Value change in 1Q		6
Value as per 31.12.18 Value as per 31.03.19		
NOK million  Value as per 31.12.18  Value change in 1Q		6
NOK million  Value as per 31.12.18  Value change in 1Q  Value as per 31.03.19	1Q 18	6
Value as per 31.12.18 Value change in 1Q Value as per 31.03.19  Key figures	<b>1Q 18</b> 881	6 1 319
Value as per 31.12.18 Value change in 1Q Value as per 31.03.19  Key figures		6 1 319 1Q 19

# **Kvaerner**

Oil and gas-related EPC company

# % of gross asset value

(1Q 2019)



# Aker's ownership agenda

- Enhance competitiveness through operational excellence and cost reductions
- Win new contracts
- Maintain strong balance sheet





# Dividend income (67) Value as per 31.03.19 976 **Key figures**NOK million 1Q 18 1Q 19 Revenues 1 913 2 119 EBITDA 193 129 Backlog 11 118 10 196

# **Ocean Yield**

A maritime assets company with focus on long-term contracts

# % of gross asset value

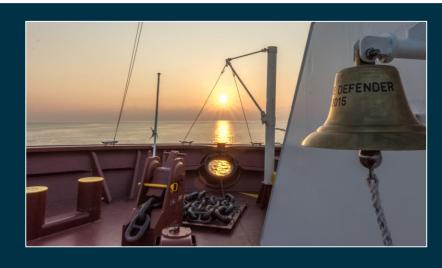
(1Q 2019)



# Aker's ownership agenda

- Growth and diversification through transactions
- Manage and mitigate counterparty risk
- Re-contract FPSO Dhirubhai-1
- Optimise capital structure, reduce cost of capital and maintain attractive dividend





#### **Aker's investment**

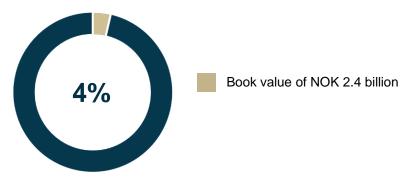
NOK million		
Value as per 31.12.18		5 816
Value change in 1Q		623
Dividend income		(161)
Value as per 31.03.19		6 278
Key figures		
Key figures USD million	1Q 18	1Q 19
	<b>1Q 18</b> 89	<b>1Q 19</b> 58
USD million		

# **Aker BioMarine**

Integrated biotech company - specialised in krill harvesting and processing



(1Q 2019)

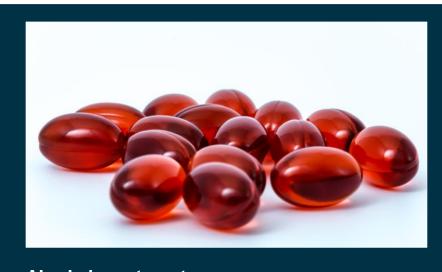


# Aker's ownership agenda

- Operational excellence and improve profitability
- Increase sales by entering new products, channels and geographies
- Extract synergies from transactions
- Investments to fast-track growth



13



## Aker's investment

NOK MIIIION	
Value as per 31.12.18 (book value)	2 411
Value change in 1Q	-
Value as per 31.03.19 (book value)	2 411

# **Key figures**

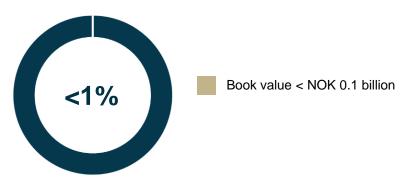
USD million	1Q 18	1Q 19
Revenues	35	39
EBITDA	3	2

# Cognite

Software & digitalisation company

# % of gross asset value

(1Q 2019)



# Aker's ownership agenda

- Expand customer base in oil and gas and other assetintensive industry verticals
- Continue to recruit top talent
- International expansion
- Pursue strategic partnerships
- Long-term plan for IPO



	A SECOND
Aker's investment NOK million Value as per 31 12 18 (book value)	42
NOK million Value as per 31.12.18 (book value)	42 -
NOK million Value as per 31.12.18 (book value) Value change in 1Q	42 - 42
Value as per 31.12.18 (book value) Value change in 1Q	-
NOK million Value as per 31.12.18 (book value)	-
Value as per 31.12.18 (book value) Value change in 1Q Value as per 31.03.19 (book value)	-
Value as per 31.12.18 (book value) Value change in 1Q Value as per 31.03.19 (book value)  Key figures	- 42



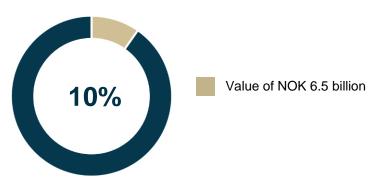
# Aker

# **Financial Investments**

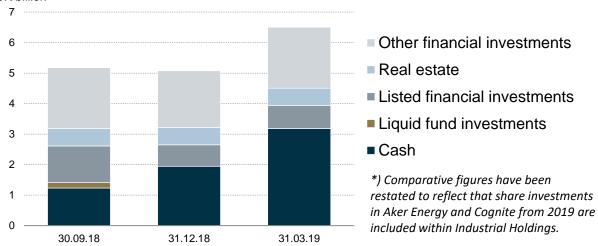
# **Overview**



# % of gross asset value (31.03.2019)



#### NOK billion



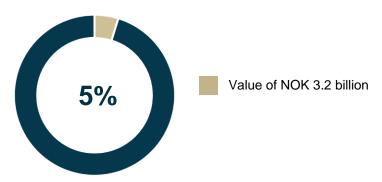


# Cash



# % of gross asset value

(31.03.2019)



- Cash up NOK 1.2 billion in the quarter to NOK 3.2 billion:
  - + NOK 974 million from new EUR 100 million Schuldschein bank loan
  - + NOK 851 million in dividend received in cash
  - + NOK 126 million in repayments on receivables
  - NOK 251 million in investment in Aker Energy
  - NOK 149 million in prepayments for new airplane
  - NOK 122 million in operating expenses and net interest
  - NOK 188 million in net other cash movements and f/x adjustments
- Total liquidity reserve of NOK 6.4 billion, including undrawn credit facilities
- Subsequent to quarter-end, the undrawn credit facilities have been increased by an additional NOK 1.4 billion

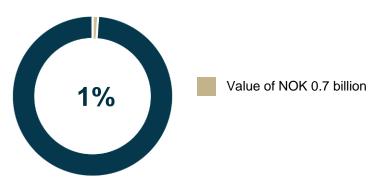


# **Listed financial investments**



# % of gross asset value

(31.03.2019)



- Philly Shipyard value increase of NOK 76 million.
- Value decrease of American Shipping Company shares with NOK 16 million. In addition, a negative value change on AMSC TRS exposure of NOK 23 million.
- Dividend income from AMSC of NOK 21 million (shares and TRS).

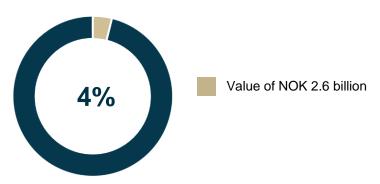
Aker's investment	3Q 18	4Q 18	1Q 19
	<b>3Q 18</b> 326	<b>4Q 18</b> 203	
NOK million			279
NOK million Philly Shipyard AMSC (excl. TRS)	326	203	1 <b>Q 19</b> 279 369
NOK million Philly Shipyard	326 358	203	279
Philly Shipyard  AMSC (excl. TRS)  Solstad Offshore	326 358 287	203 385 101	279 369 92



# Real estate and other financial investments

# % of gross asset value

(31.03.2019)



- Investments in Aker Energy and Cognite reclassified to Industrial Holdings.
- Investment in fintech company Abelee with NOK 75 million.
- Net reduction in receivables against portfolio companies of NOK 84 million.
- Prepayment for a new airplane of NOK 149 million.



#### Aker's investment

NOK million	3Q 18	4Q 18	1Q 19
Real estate	568	568	568
Other financial investments	1 996	1 860	1 997
Total value	2 564	2 428	2 565

\*) Comparative figures have been restated to reflect that share investments in Aker Energy and Cognite from 2019 are included within Industrial Holdings.

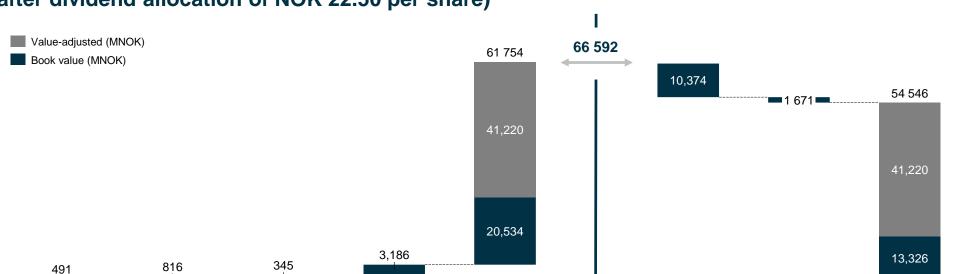


# **Aker**

# **Financial Statements**

# **Balance sheet at 31.03.2019**

(after dividend allocation of NOK 22.50 per share)



Tangible and non- Interest- Non interest-bearing Cash and cash Investments Liabilities Allocated Shareholders tangible fixed assets bearing assets current receivables equivalents dividend equity

#### **Total Assets**

#### Total equity and liabilities

#### Main changes in first-quarter 2019

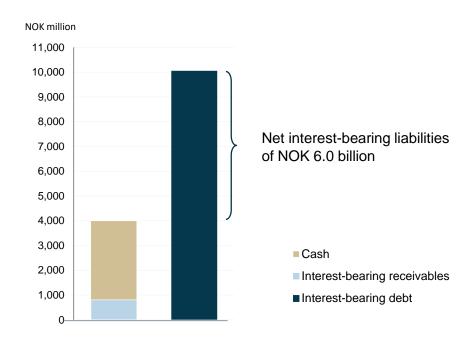
- · Cash holdings increased to NOK 3.2 billion.
- Book value of investment increased by NOK 452 million, mainly due to increased investment in Aker Energy.
- Increase in <u>fair</u> value adjustment of NOK 13.7 billion. Mainly explained by value increase of Aker BP.
- New bank loan of EUR 100 million drawn in the German Schuldschein market.

	Book value	Value-adjusted
Equity (MNOK)	13 326	54 546
Equity ratio	52.5%	81.9%
Equity per share	NOK 179	NOK 734

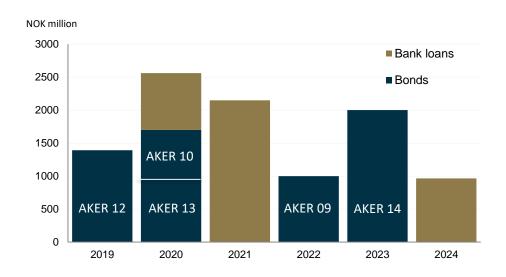
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# Interest-bearing items as of 31.03.2019





For details of interest-bearing items and loan guarantees, see: <a href="https://www.akerasa.com/Investor/Treasury">https://www.akerasa.com/Investor/Treasury</a>



#### Average debt maturity is 2.5 years

Financial Covenants	Limit	Status at 31.03.2019
i Total Debt/Equity - Aker ASA (parent only)	< 80%	36%
ii Group Loans to NAV or Group Loans	< 50% < NOK 10 bn	1.3% NOK 0.7 bn

# **Income statement**



Amounts in NOK million	1Q 2018	4Q 2018	1Q 2019	Year 2018
Sales gains	-	-	-	194
Operating expenses	(68)	(58)	(66)	(254)
EBITDA	(68)	(58)	(66)	(60)
Depreciation and impairment	(4)	(5)	(5)	(18)
Value change	(179)	(628)	51	(383)
Net other financial items	516	410	797	1 927
Profit before tax	266	(281)	777	1 467



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#### **AKER ASA**

Oksenøyveien 10, 1366 Lysaker

Postadresse: Postboks 243, 1326 Lysaker Telefon: +47 24 13 00 00

E-post: contact@akerasa.com

www.akerasa.com