## © CoinShares Q3 2021 REPORT



## Q 3 2 0 2 1 S U M M A R Y

Adjusted EBITDA for the nine months ended September 2021 of **£88.8 million**, achieving an EBITDA margin of 81% (comparable period 2020: £14.4 million, 59%).

Total comprehensive income for the period of **£84.9 million**, (comparable period 2020: £14.3 million).

Management fees generated by the Group's Asset Management Platform for the period of **£55.1 million** (comparable period 2020:  $\pm$ 11.3 million).

Combined income and gains generated by the Group's Capital Markets Infrastructure for the period of **£45.9 million** (comparable period 2020: £11.6 million).

Fair value gains on Principal Investments for the period of **£9 million** (comparable period 2020: £1.4 million).

Assets under management ("AUM") as at 30 September 2021 of **£2.9 billion** (31 December 2020: £1.7 billion).

Net asset position of the Group as at 30 September 2021 of **£167.2 million** (31 December 2020: £56.5 million).

Staff base of the Group has increased to **58** as at 30 September 2021 (31 December 2020: 42).



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## Q3 2021 FINANCIAL OVERVIEW

### STATEMENT OF COMPREHENSIVE INCOME

- Management fees generated by the Group's Asset Management Platform for the nine month period ended 30 September 2021 of £55 million. Q3 fees of £18.4 million are the second highest quarterly results in the business unit's history, second only to Q2 2021 (£19.6 million).
- These management fees are predominantly generated by exchange-traded products ("ETPs") issued by the Group's subsidiary XBT Provider ("XBT") which reference BTC & ETH. The CoinShares Physical suite of ETPs issued by CoinShares Digital Securities Limited ("CSDS") which reference a wider range of digital assets, have continued to see promising inflows as can be seen in the Group's weekly funds flow reports published on our website.<sup>1</sup>
- Following the acquisition of Elwood Asset Management Services Limited, fees from the Elwood Global Blockchain Equity UCITS ETF (now renamed the "CoinShares Blockchain Global Equity Index") have started to be recognised within the Group's financials, totalling £616,000 for the quarter.
- Compared to the market action we saw in the first half the year, Q3 was relatively calm. As
  our Capital Markets Infrastructure thrives in an active market, the performance over Q3 was
  down in comparison with Q1 and Q2. That being said, the total income and gains was still in
  excess of £8.4 million, a figure higher than any quarter of 2020.
- Year-to-date, Capital Markets Infrastructure has generated income and gains in excess of £45.8 million compared to £16.8 million for the full year ended December 2020.
- Admin expenses for the Group, which had increased during Q2, reverted to the levels seen during Q1 which we believe to be more representative of the ongoing cost base of the Group.
- The adjusted EBITDA<sup>2</sup> of the Group (calculated as shown on page 11) for the nine month period ended 30 September 2021 was £88.8 million. The EBITDA margin of 81% has also shown a significant increase when compared to 2020 performance (61% for the year, and 59% to 30 September 2020). The increased level of management fees, trading income and gains & investment gains do not have a proportional impact upon the relatively fixed cost base of the Group, thus allowing for improved margins.
- Total comprehensive income of the Group the nine month period ended 30 September 2021 of £84.9 million, compared to £18.4 million for the full financial year 2020.

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<sup>&</sup>lt;sup>1</sup>https://coinshares.com/research/digital-asset-fund-flows

<sup>&</sup>lt;sup>2</sup> Please note there has been an amendment to the way in which the Group's EBITDA margin is calculated. This is explained on page 11.



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### **BALANCE SHEET**

- AUM for the Group as at 30 September 2021 of over £2.9 billion, showing an increase of 67% over the nine month period (as at 31 December 2020, £1.7 billion), and a quarter-on-quarter increase of 32% (as at 30 June 2021, £2.2 billion).
- Total assets held by the Group as at 30 September 2021 of approximately £3.40 billion, showing an increase of approximately 73% over the nine month period (as at 31 December 2020, £1.96 billion).
- Composition of the balance sheet has remained largely consistent throughout 2021, with the majority of assets represented by digital asset holdings and exposure, and liabilities represented by amounts owing to holders of the Group's ETPs and amounts due to brokers. The exposure to digital assets used to hedge the Group's liabilities is predominantly a combination of physical digital asset holdings and a range of non-leveraged, digital-asset backed financial instruments (which are disclosed on the Group's balance sheet within trade and other receivables).
- The net asset position of the Group increased 127% to £128.3 million over H1 2021 (as at 31 December 2020, £56.5 million). This net asset position has further increased over Q3 by an additional 30% and as at 30 September 2021 stands at £167.2 million. This increase is driven by the impact of total comprehensive income for the quarter and also recognition of goodwill (held within intangible assets) following the acquisition of Elwood Asset Management Services Limited.

### **OPERATIONAL AND COMMERCIAL HIGHLIGHTS**

- Two of the Group's recently launched physically-backed ETPs cross-listed on the Euronext exchange in Paris and Amsterdam.<sup>3</sup> As of October 2021, CoinShares Physical ETPs are now registered for sale in Switzerland, Sweden, Germany, Italy, Austria, Belgium, Luxembourg, Netherlands, Spain, France, Denmark, Finland, Poland and Norway.
- Following the Q2 acquisition of the equities ETF business, the team has achieved several notable milestones. First, we collaborated with SCB Asset Management, Thailand's largest asset management company, to launch a feeder fund investing into the ETF.<sup>4</sup> Second, the ETF has been re-branded to CoinShares.<sup>5</sup> Third, the Equities research team published a number of research pieces, including a widely circulated report on "The Arrival of Cryptocurrency Stocks".<sup>6</sup> And lastly, the ETF has \$1.2B in AUM and just completed its Q3 rebalance.

<sup>6</sup> https://coinshares.com/research/arrival-of-crypto-stocks

<sup>&</sup>lt;sup>3</sup> https://coinshares.com/news/coinshares-lists-physically-backed-crypto-etps-on-euronext-paris-and-amsterdam <sup>4</sup> https://coinshares.com/news/scb-asset-management-fund-launch

<sup>&</sup>lt;sup>5</sup> https://coinshares.com/investor-relations/press-releases/coinshares-announces-renaming-of-the-elwoodblockchain-global-equity-index



- Joined (and invested in) the Pyth Network, alongside other leading market makers and trading firms, to contribute real-time crypto pricing to the decentralized financial market data distribution platform for aggregated data, built on top of Solana.<sup>6</sup>
   CoinShares is now able to contribute its market data directly to the Pyth network where consumers of data can stream it directly from the blockchain, in real-time and with a high degree of confidence rather than depending on third-party aggregators.
- Led an investment round into Ejara,<sup>7</sup> the first crypto exchange in Francophone Africa, via CoinShares Ventures. One of the portfolio companies in the fund, Blockdaemon, raised capital at a \$1.25 billion valuation.
- Made three strategic investments from the CoinShares principal investments portfolio into GooseFX, a Solana based decentralized finance platform, Arkadiko Finance, a Stacks based lending and borrowing protocol, and Staking Rewards, a leading data provider for staking and crypto asset growth investing tools.
- Began engaging more actively with opportunities in the DeFi space, operating nodes in multiple networks including Shyft Network, and yield farming across multiple decentralized finance protocols and on-chain lending pools.
- Hosted a well-attended (virtual) half day Bitcoin and ESG Summit to explore how investors might apply ESG considerations to decentralized networks, digital assets and Bitcoin in particular.<sup>8</sup>
- Post quarter-end, completed an investment in FlowBank, a Swiss digital bank with international ambitions.<sup>9</sup> Working to enhance the bank's offering with the assistance of CoinShares' technology stack, with a view to giving clients the ability to directly buy, HODL, and sell cryptocurrencies, as well as other tokenized assets, directly from their FlowBank account.

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<sup>&</sup>lt;sup>6</sup> https://coinshares.com/news/coinshares-joins-pyth-network

<sup>&</sup>lt;sup>7</sup> https://techcrunch.com/2021/10/07/cameroons-ejara-raises-2m-to-offer-crypto-and-investment-servicesin-francophone-africa/

<sup>&</sup>lt;sup>8</sup> https://coinshares.com/research/bitcoin-esg-conference

<sup>&</sup>lt;sup>9</sup> https://coinshares.com/investor-relations/press-releases/coinshares-announces-strategic-investment-inswiss-based-online-bank-flowbank



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## Q3 2021 Message from the ceo

Coinshares, Europe's largest and longest standing digital asset firm, continues to evidence consistent performance in its legacy activities while expanding its offering, improving upon its existing infrastructure, and delivering value to its shareholders and the wider digital asset ecosystem.

Over Q3 and despite some head winds, CoinShares has maintained the momentum that was seen moving into 2021. Adjusted EBITDA for Q3 was £25.9m, whilst adjusted EBITDA year to date sits at £88.8m, an increase of 516% versus the same period of 2020.

This performance demonstrates CoinShares' business model's resilience and ability to scale; it has taken advantage of the evolution we have seen in the wider industry and translated it into total comprehensive income and balance sheet growth. Since 2014, the Group's activities have been supported by state-of-the-art infrastructure and technology, allowing us to interact efficiently with the digital asset ecosystem through both our Asset Management platform and our Capital Markets activities. These two business units, managed by an experienced and ever-expanding team, each perform well in their own right. However, it is how they interact that provides CoinShares with its unique competitive advantage. While the former benefits from the overall growth of the digital asset industry, the latter capitalizes on the volatile environment within which this growth occurs.

### > Asset Management Platforms Keep Re-enforcing their Market Relevance and Success.

The geographic expansion of the Group's Asset Management platform has progressed, thus far over 2021, as planned. Together, our XBT Provider and CoinShares Physical products are, as at the end of Q3, listed in Stockholm, Stuttgart, Zurich, Paris and Amsterdam as well as being available on some smaller German regional access points.

CoinShares Physical went live in Q1. Having started its life as Europe's fifth largest digital asset ETP issuer in terms of inflows on BTC and ETH, at the end of Q3, it had moved into third place. Thus far in Q4, the levels of inflow seen rank it second among European Issuers.

Finally, despite XBT Provider having given back approximately \$1b dollars to its noteholders in redemptions since the beginning of the year, it has tripled its nominee base, indicating that despite being the first issuer of digital asset ETPs in Europe, XBT is still attractive and a symbol of trust for a certain type of investor. Additionally, XBT is currently experiencing stabilisation in respect of these flows, which have been relatively neutral thus far in Q4. We are seeing similarities here with the cycle previously exhibited moving into 2018. We are happy to see long-term holders of XBT Provider realizing their gains and are proud to have been a part of their journey in digital assets. We hope they will keep CoinShares as their go to service provider next time they allocate.



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### > Capital Market Infrastructure: Delivering Well Despite Head Winds.

The three main Capital Market activities: Liquidity Provisioning, Delta Neutral Trading Strategies and Fixed Income - did not benefit from the same market conditions as we saw during the first half of 2021. Nevertheless, the income and gains for Q3 of £8.4m remain higher than any quarter of 2020. The cumulative performance year-to-date reaches £45.8m, nearly three times 2020's full year performance.

As CoinShares and the cryptocurrency industry continue to evolve and grow in tandem, the capital market activities are also evolving to take advantage of opportunities in new markets. As the future of financial services moves on-chain, CoinShares wants to stay at the forefront of the new ways to package, distribute and consume financial services or other assets in a tokenized form.

### > External Opportunities Supporting Ongoing Growth.

Business decisions like the partnership with Invesco Europe and the investment in FlowBank are key in establishing additional avenues for growth in a cost-effective manner. Today's external growth is tomorrow's organic one.

The integration of the Crypto Equity ETF progressed fast. In October, the Coinshares team completed this process by successfully renaming the index, which now trades as the CoinShares Blockchain Global Equity Index (BLOCK Index), with \$1.2b in fee paying funds being linked to the index. This is solidifying the relationship with Invesco Europe.

Thanks to the partnership with Invesco Europe, CoinShares continues to diversify its geographic source of revenue. After the Japanese feeder, in Q3, a Thai one was added and approval from the Indian regulators has been received in early Q4 to add yet another. Finally, the partnership is also a booster for CoinShares in terms of visibility with high-end institutional investors.

Q3 also saw a positive outcome in relation to the strategic acquisition of a minority stake in FlowBank, a Swiss Digital Bank. The deal closed early in Q4.

### > Striving for Continued Growth.

The CoinShares team is skillful, experienced, and hungry. CoinShares has generated year-to-date management fees, trading income and gains and investment uplifts, totaling a combined £109.9m.

As CoinShares' CEO, my personal goal is simple: to double CoinShares' high-margin activities with a relentless tempo. Before the next earnings call, I plan to share the roadmap for CoinShares in greater detail, setting up the direction for the years to come.



### > Seeking Enhanced Investor Visibility.

While CoinShares' ambitions are challenging but achievable and our mindset tenacious, we are not yet visible enough to the wider investor community. The proof is in our daily liquidity, which is in the middle of the trading board for a Nordic Growth Market listed company but dropping to the bottom when normalized by market capitalisation.

With the approval of the board, I have decided to keep raising the Group's profile by preparing the company for a listing on the regulated segment of Nasdaq Stockholm. The estimated target for this is late Q2/early Q3 2022. It represents the next step on our journey, and the steps we are taking to achieve this goal will, I believe, prove invaluable in our ongoing development. This will also give us the flexibility to explore potential cross-listings in a variety of jurisdictions.

Jean-Marie Mognetti CEO



## FINANCIAL INFORMATION

Digital assets are classified as intangible assets under FRS102, the accounting standard under which the Group's financial statements are prepared. As such, fair value gains or losses on the digital asset holdings of the Group are recognised within other comprehensive income. Conversely, any movement in the obligation arising from the issuance of the Group's XBT Provider exchange traded products (which is hedged by the digital asset holdings of the Group) is recognised within the main statement of comprehensive income. These movements, which have historically been significant, result in a profit after tax figure that does not take into account any gains or losses on the digital asset holdings of the Group.

Therefore, it is the opinion of management that the total comprehensive income figure, inclusive of digital asset gains and losses, is the most representative measure of the Group's overall performance.

Additionally, certain trading gains generated by CoinShares Capital Markets are also recognised within other comprehensive income. The EBITDA calculation below discloses these amounts separately and reconciles the Group's performance back to the total comprehensive income figure as disclosed under FRS102. This is designed to provide a clear view of the performance of the Group's commercial activities, split as follows:

- Asset Management Platform
- Capital Markets Infrastructure
- Principal Investments

The unaudited results of the Group for the interim period ended 30 September 2021 are included on pages 11 to 16 of this report. Figures for the period ended 30 September 2020 and results for the year ended 31 December 2020 have also been included for comparative purposes.

The next set of results to be released by the Group will be the preliminary results for the year ended 31 December 2021, released in March 2022, as per the financial calendar published on the Group's website, at https://coinshares.com/investor-relations.

### EBITDA

GBP	9 months ended 30 September 2021	9 months ended 30 September 2020	Year ended 31 December 2020
Asset Management Platform (i)	55,064,626	11,302,458	18,389,413
Capital Markets Infrastructure (ii)	45,878,920	11,602,104	16,835,488
Gain/(loss) on investments (iii)	8,973,506	1,355,814	988,687
Total	109,917,052	24,260,376	36,213,588
Administrative expenses	(21,154,878)	(9,860,385)	(14,100,119)
EBITDA	88,762,174	14,399,991	22,113,469
EBITDA (%)	81%	59%	61%
Taxation	(1,598,666)	(203,956)	(401,363)
Depreciation/amortisation	(548,629)	(68,123)	(212,356)
Interest expense	(3,899,322)	(820,545)	(1,191,408)
Currency translation differences	2,154,679	992,210	(1,889,367)
Total comprehensive income	84,870,236	14,299,577	18,418,975

Please note that the Group's EBITDA margin calculation has been amended to bring the gain/(loss) on Principal Investments above the line, resulting in a slight reduction in margins previously reported. This is deemed by management to be a more suitable approach given that the Principal Investment activities of the Group are developing into a key focus of the Group.

### (i) ASSET MANAGEMENT PLATFORM

The table below shows a breakdown of the fees generated by the Group's Asset Management Platform.

GBP	9 months ended 30 September 2021	9 months ended 30 September 2020	Year ended 31 December 2020
Retail Platform (XBT Provider)	54,071,805	11,302,458	18,389,413
Institutional Platform (CSDS)	376,070	-	-
Index Platform (Block Index)	616,751	-	-
Total	55,064,626	11,302,458	18,389,413

### (ii) CAPITAL MARKETS INFRASTRUCTURE

The table below shows a breakdown of the income and gains generated by the Capital Markets Infrastructure of the Group.

GBP	9 months ended 30 September 2021	9 months ended 30 September 2020	Year ended 31 December 2020
Liquidity Provisioning	11,385,345	2,394,009	4,151,087
Delta Neutral Trading Strategies	21,870,246	6,308,700	7,606,748
Fixed Income Activities	7,439,296	2,194,132	3,792,762
Other	5,184,033	705,263	1,284,891
Total	45,878,920	11,602,104	16,835,488

### Value at Risk ("VaR") - Delta Neutral Trading Strategies

The trading strategies of the Group comprise activities that seek to take advantage of market and infrastructure inefficiencies within the digital asset markets while assuming minimal risk. Within the Group's consolidated statement of comprehensive income, these gains are split between realised gains, unrealised gains and fair value gains on digital assets. These strategies are therefore focused on delta-neutral opportunities achieved through holding hedged future positions, rather than assuming any directional risk on the performance of digital assets.

Due to this approach, the Value at Risk ("VaR") at any given point in time remains low, as illustrated in the table below:

Date	Assets	Confidence level (%)	Value at Risk (\$)
July	BTC/ETH	95%	264,655
August	BTC/ETH	95%	998,235
September	BTC/ETH	95%	731,341

We believe our VaR analysis only applies to the Delta Neutral Trading Activities of the Capital Markets book.

### (iii) PRINCIPAL INVESTMENTS

The table below shows a breakdown of the Group's Principal Investment gains, split between JV holdings and investments. Within the Group's consolidated statement of comprehensive income, these gains are split between realised gains, unrealised gains and fair value gains on digital assets.

GBP	9 months ended 30 September 2021	9 months ended 30 September 2020	Year ended 31 December 2020
Joint Venture Gain/(Loss)	(250,259)	-	(531,419)
Investments Gain/(Loss)	9,223,765	1,355,813	1,520,106
Total	8,973,506	1,355,813	988,687

As noted in our Q2 earnings, our investment platform continues to evolve and grow as we invest in both early stage technology companies and more established strategic partners. The table below shows a breakdown of the Group's Principal Investment gains, split between equity investments, representative of strategic holdings, and token holdings/SAFTs focused on technology and growth. The additions, disposals, gains and losses in respect of these holdings are disclosed in the table below for the nine months ended 30 September 2021

### Principal Investments Breakdown and 2021 Performance

GBP	1 January 2021	Additions/(Disposals)	Gain/(Loss)	30 September 2021
Equity holdings				
Komainu*	-	364,928	2,034,269	2,399,197
ЗiQ	1,602,519	723,961	3,687,394	6,013,874
Kingdom Trust/SBG	1,427,120	1,543,529	-	2,970,649
New Gen Minting LLC (Viridi)	-	405,263	101,807	507,070
GTSA	516,441	390,973	(217,655)	689,759
CoinShares Fund II - carried interest	46,323	-	1,904,233	1,950,556
Other quoted holdings/goodwill	33,873	416,120	(228,131)	221,862
Token holdings				
Solana**	-	397,865	1,691,589	2,089,454
GooseFX**	-	185,542	-	185,542
Pyth**	-	55,662	-	55,662
Total	3,626,276	4,483,843	8,973,506	17,083,625

\* Komainu was previously classed as a Joint Venture and accounted for using the equity method. It was reclassified during Q2 2021

\*\* Solana, Pyth and GooseFX tokens are included within our Principal Investment analysis but held within digital assets on the Group's balance sheet

It is noted that unrealised gains on investment are ultimately based on the assessment of management and may differ from the realizable amount in the event of disposal.

### STATEMENT OF COMPREHENSIVE INCOME

	INTERIM		ANNUAL
	Q3 2021	Q3 2020	FY2020
	unaudited	unaudited	audited
	9 months ended 30 September 2021	9 months ended 30 September 2020	Year ended 31 December 2020
Revenue	55,064,626	11,302,458	18,389,413
Gross profit	55,064,626	11,302,458	18,389,413
Administrative expenses	(21,703,507)	(9,928,508)	(14,312,475)
Other operating income	992,304	159,867	607,035
Intercompany collateral (expense)/income	(1,709,626,795)	(239,185,944)	(1,440,568,711)
Realised gain on digital assets/financial instruments	(201,146,853)	50,592,908	42,132,662
Operating profit	(1,876,420,225)	(187,059,219)	(1,393,752,076)
Realised gain/(loss) on investments	5,377,684	1,355,814	942,364
Profit before interest and taxation	(1,871,042,541)	(185,703,405)	(1,392,809,712)
Finance income	7,439,296	2,194,132	3,792,762
Finance expense	(3,899,322)	(820,545)	(1,191,408)
Profit/(loss) before taxation	(1,867,502,567)	(184,329,818)	(1,390,208,358)
Taxation	(1,598,666)	(203,956)	(401,363)
(Loss)/Profit after taxation	(1,869,101,233)	(184,533,774)	(1,390,609,721)
Other comprehensive income			
Currency translation differences	2,154,679	992,210	(1,889,367)
Fair value gain/(loss) on digital assets	1,949,912,557	197,841,141	1,410,871,740
Unrealised gain/(loss) on investments	1,904,233	-	46,323
Total other comprehensive income	1,953,971,469	198,833,351	1,409,028,696
Total comprehensive income for the year	84,870,236	14,299,577	18,418,975
Total comprehensive income attributable to			
Owners of the parent	84,870,236	13,330,151	16,749,711
Non-controlling interests	-	969,426	1,669,264
Earnings per share	(28.27)	(2.87)	(21.68)
Earnings per share (fully diluted)	(28.27)	(2.87)	(21.68)
Earnings per share calcucated inclusive of fair value gains o	on digital assets for illustrative pu	rposes	
Earnings per share	1.28	0.25	0.29
Earnings per share (fully diluted)	1.23	0.25	0.29

### **BALANCE SHEET**

	unaudited	audited	audited
	As at 30 September 2021	As at 31 December 2020	As at 31 December 2019
Assets			
Non-current assets			
Property, plant and equipment	162,817	223,131	375,728
Intangible assets	12,071,993	20,100	6,870
Investments	14,752,967	3,626,275	5,585,049
Long term receivables	52,969	329,315	322,678
	27,040,746	4,198,821	6,290,325
Current assets			
Trade and other receivables	904,728,320	62,273,918	27,010,628
Digital assets	2,348,729,674	1,826,694,524	427,524,070
Cash at bank	18,771,538	2,265,817	2,350,042
Amounts due from brokers	100,442,131	66,517,815	39,405,202
	3,372,671,663	1,957,752,074	496,289,942
Total assets	3,399,712,409	1,961,950,895	502,580,267
Liabilities			
Current liabilities			
Trade payables and other liabilities	(3,008,372,097)	(1,792,935,550)	(419,340,004)
Amounts due to brokers	(222,630,552)	(112,120,817)	(37,630,992)
Current tax liabilities	(1,530,628)	(397,690)	(265,803)
	(3,232,533,277)	(1,905,454,057)	(457,236,799)
Net current assets/(liabilities)	140,138,386	52,298,017	39,053,143
Net assets	167,179,132	56,496,838	45,343,468
Equity			
Share capital	33,586	31,278	2,214,801
Share premium	27,429,985	2,387,070	110,610
Other reserves	962,576,152	1,209,878,105	168,812,966
Retained earnings	(822,860,591)	(1,155,799,615)	(125,794,909)
Total equity	167,179,132	56,496,838	45,343,468
Equity attributable to the owners of the parent	167,179,132	56,496,838	44,728,358
Non-controlling interests	-	-	615,110
Total equity	167,179,132	56,496,838	45,343,468

### STATEMENT OF CHANGES IN EQUITY

	Share capital	Share premium	Other reserves	Retained earnings	Total equity	Attributable to the parent	Non-controlling interest
At 1 January 2019	2,214,236	110,610	104,322,050	(68,003,063)	38,643,833	37,725,503	918,330
Profit/(loss) for the year	-	-	-	(62,123,731)	(62,123,731)	(103,097,980)	40,974,249
Other comprehensive income for the year	-	-	64,490,916	6,547,057	71,037,973	111,046,366	(40,008,393)
Total comprehensive income for the year	-	-	64,490,916	(55,576,674)	8,914,242	7,948,386	965,856
Shares issued during the year	565	-	-	-	565	565	
Total transactions with owners recognised in equity	565	-	-	-	565	565	-
Acquisition of non-controlling interest	-	-	-	(2,215,172)	(2,215,172)	(946,096)	(1,269,076)
At 31 December 2019	2,214,801	110,610	168,812,966	(125,794,909)	45,343,468	44,728,358	615,110
At 1 January 2020	2,214,801	110,610	168,812,966	(125,794,909)	45,343,468	44,728,358	615,110
Profit/(loss) for the year	-	-	-	(1,390,609,721)	(1,390,609,721)	(1,263,118,021)	(127,491,700)
Other comprehensive income for the year	-	-	1,040,756,693	368,272,003	1,409,028,696	1,279,867,732	129,160,964
Total comprehensive income for the year	-	-	1,040,756,693	(1,022,337,718)	18,418,975	16,749,711	1,669,264
Shares issued during the year	2,750	2,276,460	-	-	2,279,210	2,279,210	-
Shares redeemed during the year	(2,186,273)	-	-	287	(2,185,986)	(2,185,986)	-
Share based payments	-	-	308,446	-	308,446	308,446	-
Disposal of subsidiaries	-	-	-	(5,382,901)	(5,382,901)	(5,382,901)	-
Total transactions with owners recognised in equity	(2,183,523)	2,276,460	308,446	(5,382,614)	(4,981,231)	(4,981,231)	-
Acquisition of non-controlling interest	-	-	-	(2,284,374)	(2,284,374)	-	(2,284,374)
At 31 December 2020	31,278	2,387,070	1,209,878,105	(1,155,799,615)	56,496,838	56,496,838	-
Profit/(loss) for the period	-	-	-	(1,869,101,233)	(1,869,101,233)	(1,869,101,233)	-
Other comprehensive income for the period	-	-	(248,068,788)	2,202,040,257	1,953,971,469	1,953,971,469	-
Total comprehensive income for the period	-	-	(248,068,788)	332,939,024	84,870,236	84,870,236	-
Shares issued during the period	2,308	25,042,915	-	-	25,045,223	25,045,223	-
Share based payments	-	-	766,835	-	766,835	766,835	-
Total transactions with owners recognised in equity	2,308	25,042,915	766,835	-	25,812,058	25,812,058	-
 At 30 September 2021	33,586	27,429,985	962,576,152	(822,860,591)	167,179,132	167,179,132	-

### STATEMENT OF CASH FLOW

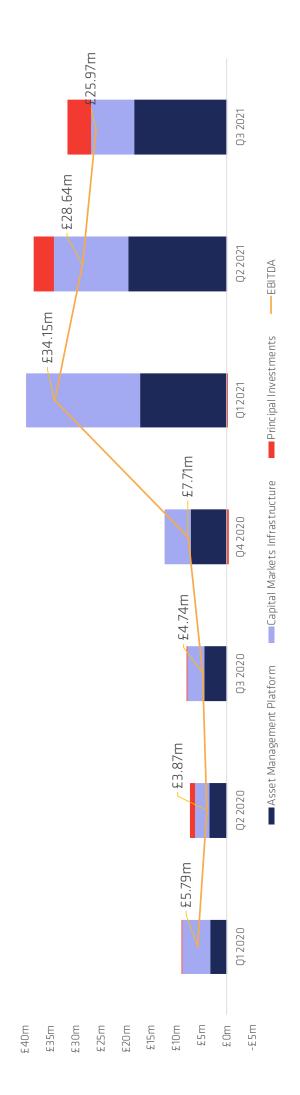
	unaudited	unaudited	audited
	Period ended 30 September 2021	Period ended 30 September 2020	Year ended 31 December 2020
Cash flows from operating activities			
(Loss)/profit after taxation	(1,869,101,233)	(184,533,774)	(1,390,609,721)
Adjustments for:			
Depreciation	124,349	63,865	209,758
Amortisation of goodwill	2,620	2,830	623
Amortisation of intangibles	421,660	1,428	1,975
Share based payments	565,594	-	308,446
Net finance expense	(3,539,974)	(1,373,587)	(2,601,354)
Taxation expense	1,636,902	203,956	401,363
(Gain)/loss on digital assets/financial instruments	201,164,167	(50,127,892)	(42,132,662)
(Gain)/loss on investments & joint ventures	(5,278,452)	(1,820,830)	(942,364)
	(1,674,004,367)	(237,584,004)	(1,435,363,936)
Changes in working capital:			
Trade and other receivables	(982,277,064)	(31,381,136)	(12,845,111)
Trade and other payables	1,161,287,882	320,930,425	1,465,692,367
Cash generated from operations	(1,494,993,549)	51,965,285	17,483,320
Interest paid	(3,899,323)	(820,545)	(1,191,403)
Taxation paid	(465,728)	(136,716)	(269,327)
Net cash flow provided by/(used in) operating activities	(1,499,358,600)	51,008,024	16,022,590
Cash flows from investing activities			
Net (purchase)/sale of digital assets	1,423,642,618	(44,327,219)	(65,115,973)
Additions to intangible assets	-	(13,799)	(15,205)
Additions to property, plant and equipment	(64,034)	(54,426)	(65,160)
Disposals of property, plant and equipment	-	-	7,915
Acquisition of subsidiaries	467,921	-	(84)
Purchase of investments	(3,834,163)	(1,013,949)	(4,063,702)
Disposal of investments	-	1,822,702	1,558,548
Finance income	7,439,296	2,189,150	3,792,762
Net cash (used in)/provided by investing activities	1,427,651,638	(41,397,541)	(63,900,899)
Cash flows from financing activities			
Issue/(redemption) of shares	12,766,244	-	(2,185,986)
Net cash provided by/(used in) financing activities	12,766,244	-	(2,185,986)
Net increase/(decrease) in cash and cash equivalents	(58,940,718)	9,610,483	(50,064,295)
Cash and cash equivalents			
Beginning of financial period	(43,337,185)	4,124,252	4,124,252
Effects of currency translation on cash and cash equivalents	(1,202,753)	992,210	2,602,858
End of financial period	(103,480,656)	14,726,945	(43,337,185)
Comprised of:			
Cash at bank	18,771,538	4,809,797	2,265,817
Amounts due from brokers	100,442,131	61,114,995	66,517,815
Amounts due to brokers	(222,630,552)	(51,197,847)	(112,120,817)
End of financial period	(103,416,883)	14,726,945	(43,337,185)



## HISTORICAL QUARTERLY DATA

# Q1 2020 - Q3 2021 PERFORMANCE (GBP)

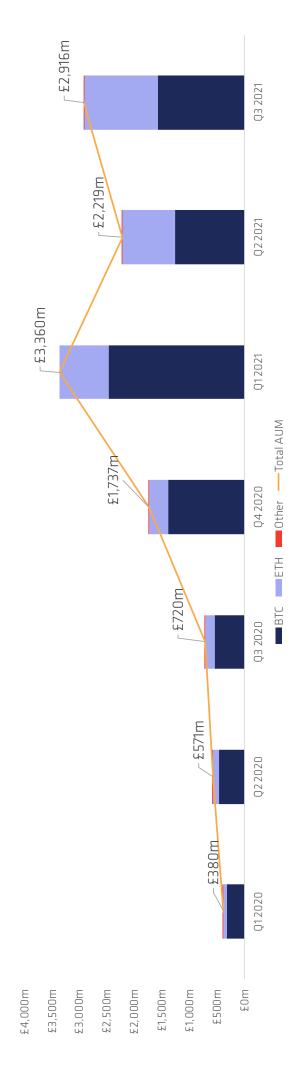
GBP	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FV2020	9 months ended September 2021
Asset Management Platform	3,258,895	3,507,646	4,535,917	7,086,955	17,118,330	19,558,183	18,388,113	1	18,389,413	55,064,626
Capital Markets Infrastructure	5,563,942	2,797,196	3,240,965	5,233,384	22,771,556	14,657,816	8,449,548	I	16,835,488	45,878,920
Gain/(loss) on investments	39,912	1,071,578	244,323	(367,126)	(6,864)	4,149,110	4,831,260	I	988,687	8,973,506
Total	8,862,749	7,376,420	8,021,205	11,953,213	39,883,022	38,365,109	31,668,921	•	36,213,588	109,917,052
Administrative expenses	(3,073,842)	(3,505,925)	(3,280,618)	(4,239,734)	(5,729,791)	(9,725,109)	(5,699,978)	I	(14,100,119)	(21,154,878)
EBITDA	5,788,907	3,870,495	4,740,587	7,713,479	34,153,231	28,640,000	25,968,943	•	22,113,469	88,762,174
EBITDA (%)	65%	52%	59%	65%	86%	75%	82%	I	61%	81%



COINSHARES Q3 2021 REPORT

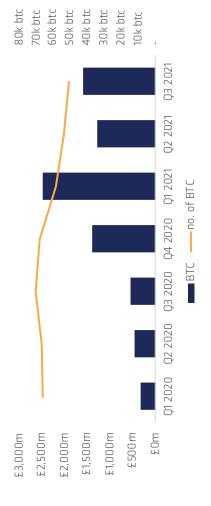
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GBP	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021
Total AUM	379,809,288	570,967,991	719,597,059	1,737,393,745	3,359,864,596	2,218,957,576	2,916,163,879	1
BTC	316,851,814	464,848,907	548,307,010	1,383,469,532	2,462,381,192	1,270,282,155	1,575,885,718	I
ETH	61,611,353	104,674,296	168,898,269	347,749,740	897,483,404	947,184,560	1,336,830,254	I
Other	1,346,121	1,444,789	2,391,780	6,174,473	ı	1,490,862	3,447,907	I
no. of BTC	66,174	66,813	70,178	67,809	58,315	53,258	50,565	1
no. of ETH	670,174	629,326	655,225	673,412	683,411	635,641	610,668	I
no. of LTC	15,717	16,010	22,890	36,111	ı	6,178	15,685	I
no. of XRP	6,401,220	6,882,920	9,067,275	19,743,545	ı	1,846,028	2,355,362	I

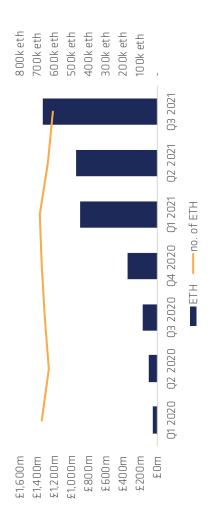


COINSHARES Q3 2021 REPORT

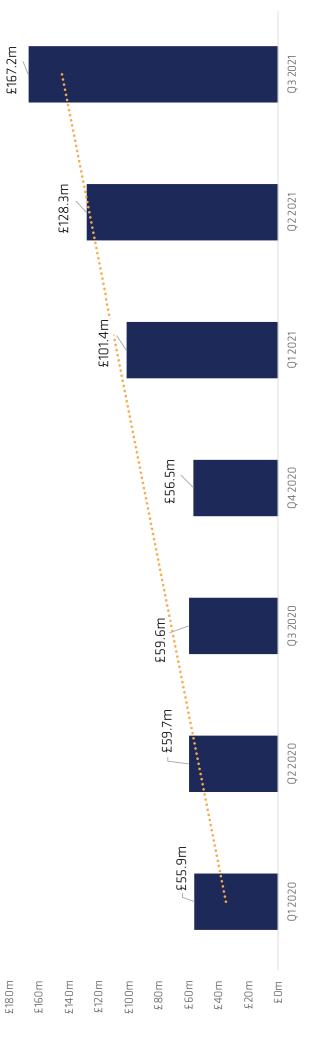
## BTC AUM VS. BTC INFLOW/OUTFLOW



## ETH AUM VS. ETH INFLOW/OUTFLOW



## **GROUP NET ASSET POSITION (GBP)**



## CONTACT

### COMPANY

CoinShares International Limited 2nd Floor 2 Hill Street St Helier Jersey, JE2 4UA Channel Islands

Website: coinshares.com Email: enquiries@coinshares.com

### **CERTIFIED ADVISOR**

Mangold Fondkommission AB Box 55691 SE-102 15 Stockholm Sweden

Website: mangold.se Email: ca@mangold.se