

The new segments' comparison figures 2018

Income statement	Banking Business				Asset Management				Group functions				Others & eliminations				Total Group			
(EUR million)	1-3/ 2018	1-6/ 2018	1-9/ 2018	1-12/ 2018	1-3/ 2018	1-6/ 2018	1-9/ 2018	1-12/ 2018	1-3/ 2018	1-6/ 2018	1-9/ 2018	1-12/ 2018	1-3/ 2018	1-6/ 2018	1-9/ 2018	1-12/ 2018	1-3/ 2018	1-6/ 2018	1-9/ 2018	1-12/ 2018
Net interest income	15.8	31.9	48.1	64.6	0.0	0.0	0.0	0.0	4.9	12.3	17.1	21.3	0.0	0.0	0.0	0.0	20.7	44.2	65.2	85.9
Net commission income	15.8	33.1	48.8	64.4	9.0	18.3	27.7	37.1	0.8	1.3	2.2	2.8	-1.8	-2.6	-5.7	-8.6	23.8	50.1	73.0	95.6
Net income from life insurance	-	-	-	-	4.7	8.5	12.8	16.7	-	-	-	-	1.1	2.3	3.5	4.7	5.8	10.8	16.3	21.4
Other operating income	0.1	0.3	0.3	0.4	0.0	0.1	0.2	0.3	0.8	1.8	6.6	5.8	-0.1	-0.2	0.8	0.8	0.8	2.0	7.9	7.3
Total operating income	31.7	65.2	97.2	129.3	13.8	26.9	40.6	54.0	6.5	15.4	26.0	29.9	-0.8	-0.5	-1.4	-3.2	51.2	107.0	162.4	210.1
Staff costs	-4.9	-10.3	-14.3	-20.2	-3.2	-6.5	-9.8	-13.3	-7.6	-15.4	-22.4	-31.1	-0.8	-2.0	-2.0	-2.0	-16.5	-34.3	-48.6	-66.7
Other operating expenses	-19.6	-41.6	-61.3	-85.9	-3.6	-7.0	-10.3	-14.0	4.7	8.1	11.5	16.8	1.5	2.9	5.0	6.8	-17.0	-37.5	-55.1	-76.4
Total operating expenses	-24.5	-51.9	-75.5	-106.2	-6.7	-13.5	-20.2	-27.4	-2.9	-7.2	-10.9	-14.3	0.8	0.9	2.9	4.8	-33.5	-71.8	-103.6	-143.0
Expected credit losses and impairment of credits and other commitments	-0.6	0.1	-0.7	-0.8	-	-	-	-	-	-	-	-	-	-	-	-	-0.6	0.1	-0.7	-0.8
Share of profit from associated companies	-	-	-	-	-	-	-	-	-	-	-	-	0.5	0.5	1.4	1.3	0.5	0.5	1.4	1.3
Operating profit	6.5	13.4	21.0	22.3	7.0	13.4	20.5	26.7	3.6	8.2	15.1	15.6	0.5	0.8	3.0	3.0	17.7	35.9	59.5	67.6
Comparable operating profit	6.7	13.9	21.5	23.9	7.0	13.4	20.5	26.7	3.8	8.4	11.3	12.9	0.5	0.8	2.0	1.9	18.0	36.6	55.2	65.4

Balance sheet	Banking Business				Asset Management				Group functions				Others & eliminations				Total Group			
(EUR million)	31 Mar 2018	30 June 2018	30 Sept 2018	31 Dec 2018	31 Mar 2018	30 June 2018	30 Sept 2018	31 Dec 2018	31 Mar 2018	30 June 2018	30 Sept 2018	31 Dec 2018	31 Mar 2018	30 June 2018	30 Sept 2018	31 Dec 2018	31 Mar 2018	30 June 2018	30 Sept 2018	31 Dec 2018
Financial assets measured at fair value	0.1	0.1	0.1	0.1	1,178.4	1,201.5	1,198.0	1,122.8	1,489.2	1,436.0	1,336.1	1,120.7	0.0	0.0	-	-	2,667.6	2,637.5	2,534.2	2,243.6
Cash and balances with central banks	4.1	4.0	4.0	4.4	0.0	0.0	0.0	0.0	150.5	141.0	213.6	284.8	0.0	0.0	-	-	154.5	145.0	217.6	289.2
Interest-bearing securities measured at amortised cost	-	-	-	-	69.2	69.2	69.1	69.0	268.9	268.9	239.0	239.0	-	-	-	-	338.1	338.1	308.1	308.0
Loans and other receivables	5,893.1	5,957.4	6,025.1	6,099.1	42.3	42.2	60.8	77.7	31.3	31.4	30.9	28.1	-41.8	-41.3	-59.0	-75.8	5,924.9	5,989.7	6,057.8	6,129.1
Other assets	14.0	13.3	13.9	11.8	37.4	32.8	41.5	5.0	299.0	297.1	257.4	342.3	-71.1	-73.5	-66.9	-63.0	279.2	269.7	245.9	296.2
Total assets	5,911.2	5,974.8	6,043.0	6,115.4	1,327.3	1,345.7	1,369.4	1,274.5	2,238.8	2,174.5	2,077.0	2,014.9	-112.9	-114.8	-125.9	-138.8	9,364.4	9,380.1	9,363.5	9,266.1
Deposits	4,015.7	4,179.9	4,115.9	4,071.0	-	-	-	-	689.1	589.5	614.7	569.8	-45.4	-45.2	-58.8	-75.6	4,659.3	4,724.2	4,671.8	4,565.1
Debt securities issued	1.0	0.9	0.8	0.6	-	-	-	-	2,441.3	2,436.0	2,480.0	2,459.7	-	-	-	-	2,442.3	2,436.9	2,480.7	2,460.3
Technical provisions	-	-	-	-	1,205.4	1,222.9	1,224.5	1,155.7	-	-	-	-	-	-	-	-	1,205.4	1,222.9	1,224.5	1,155.7
Other liabilities	2.8	3.7	3.9	2.8	28.1	30.5	33.0	29.8	436.9	397.6	373.2	465.5	-2.7	-4.1	-7.2	-3.2	465.1	427.6	402.9	495.0
Total liabilities	4,019.4	4,184.5	4,120.6	4,074.4	1,233.5	1,253.4	1,257.5	1,185.5	3,567.2	3,423.0	3,467.9	3,495.0	-48.1	-49.3	-66.0	-78.9	8,772.1	8,811.6	8,780.0	8,676.1