

Press Release

Windhof - October 25th, 2021

SWORD

UPGRADE YOUR BUSINESS

Sword Group | Results for the Third Quarter 2021 Outperformance in terms of Growth

Consolidated Revenue: €55.9 m

Organic Growth: +23.0%

EBITDA Margin out of scope acquired: 13.4%

RESULTS

3RD QUARTER ACCOUNTS

	Q3		
€m	2021 ⁽¹⁾	2021 excluding acquisition ⁽²⁾	2020 ⁽³⁾
Revenue	55.9	51.4	41.8
EBITDA	7.2	6.9	5.5
EBITDA Margin	12.8%	13.4%	13.1%

Organic growth on a like-for-like basis and at constant exchange rates: **+23.0%**

30 SEPTEMBER 2021

Consolidated Revenue: **€154.9 m**

Organic Growth: **+21.6%**

EBITDA Margin out of scope acquired: **13.3%**

ACCOUNTS AS OF SEPTEMBER 30, 2021

	YTD 30 SEPTEMBER		
€m	2021 ⁽¹⁾	2021 excluding acquisition ⁽²⁾	2020 ⁽³⁾
Revenue	154.9	150.4	123.6
EBITDA	20.3	20.0	16.2
EBITDA Margin	13.1%	13.3%	13.1%

Organic growth on a like-for-like basis and at constant exchange rates: **+21.6%**

⁽¹⁾ non audited figures - ⁽²⁾ excluding acquisition 2021 - ⁽³⁾ revenue outside the scope of the disposal (France).

ANALYSYS

In cumulative terms **up to the end of September (YTD)**, **organic growth at constant scope and exchange rates** amounts to **+ 21.6 %** and is distributed as follows:

- Software: +26.4%
- Services: +21.1%

The **Software division** benefits from the «**catch up**» in relation to 2020 due to its «licensing» model. Numerous projects had been postponed.

The **Services division** benefits from the «**embedded growth**» effect. As a result, it is able to confirm its business plan based on double digit growth until 2025.

[...]

Consolidated Revenue: **€154.9m**

EBITDA Margin out of the scope acquired: **13.3%**

YTD - 2021

Organic Growth on a like-for-like basis and at constant exchange rates: **+21.6%**

non audited Figures



Agenda

25/01/22

2021 **Fourth Quarter Revenue**

10/03/22

FY2021 **annual results presentation meeting**



[Methodological Note]

The definition of the alternative performance indicators can be found on page 15 of the 2020 Financial Report.

The press release will be published on the web sites here after: GlobeNewswire and Sword Group. It was also sent to the "Commission de Surveillance du Secteur Financier (CSSF)" and saved on the Luxembourg Stock Exchange's website.

Market
Euronext Paris
Compartment B

ICB 9530
Software &
Computer Services

ISIN Code
FR0004180578

Indices
CAC® Small
CAC® Mid & Small

CAC® All-Tradable
CAC® All-Share

sword-group.com

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HIGHLIGHTS OF THE QUARTER

Sword GRC has been nominated «**Technological Leader**» in the Quadrant Knowledge Solutions SPARK matrix for GRC 2021 platforms.

A new company, **AiM**, joined the **Services division** in **Switzerland**.

A **first signature** in **Spain** with **EU IPO** that will **accelerate** the Group's **presence** in the country.

The **R&D plan** of the Software - Sword GRC division is **in line with the objectives**.

Development of the **Services division** in the **United States** is ongoing beyond the forecast.

OUTLOOK FOR 2021

The Group will **outperform** in **2021** in relation to the **targets budgeted**.



About Sword Group

Sword has 2,000+ **IT/Digital & Software specialists** present over **5 continents** to **accompany** you in the **growth** of your **organisation** in the digital age.

As a **leader** in **technological** and **digital transformation**, Sword has a solid **reputation** in **software publishing** and in complex **IT & business project management**.

Sword **optimises** your **processes** and enhances your **data**.



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