

NOVEMBER 2019 TRAFFIC

Group passenger activity: number of passengers +1.3%, traffic +3.6%, load factor +1.1pt

Traffic highlights

Passenger network activity (Air France and KLM)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 4.1%	+ 4.8%	87.6%	+ 0.6
North America	+ 3.5%	+ 5.2%	89.2%	+ 1.5
Latin America	+ 3.8%	+ 4.1%	85.2%	+ 0.3
Asia	+ 4.8%	+ 4.9%	90.2%	+ 0.1
Africa / Middle East	+ 1.6%	+ 2.6%	83.0%	+ 0.8
Caribbean / Indian Ocean	+ 7.6%	+ 7.4%	88.2%	- 0.2
Short and Medium-haul	- 3.0%	+ 0.9%	84.3%	+ 3.2
Total	+ 2.7%	+ 4.1%	87.0%	+ 1.1

- ▶ 6.8 million passengers, +1.5%

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	- 3.1%	- 1.6%	92.6%	+ 1.4

- ▶ 0.9 million passengers, -0.5%

Total group passenger activity (Air France, KLM and Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 2.3%	+ 3.6%	87.4%	+ 1.1

- ▶ 7.7 million passengers, +1.3%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 2.5%	- 3.4%	61.4%	- 3.7

Agenda

9th January: December 2019 traffic

20th of February 2020: Full Year 2019 results

Investor relations

Olivier Gall

+33 1 49 89 52 59

olgall@airfranceklm.com

Website: www.airfranceklm.com

Wouter van Beek

+33 1 49 89 52 60

wouter-van.beek@airfranceklm.com

Press

+33 1 41 56 56 00

STATISTICS

Passenger network activity*

Total Passenger network*	November			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	6,844	6,741	1.5%	80,746	78,833	2.4%
Revenue pax-kilometers (m RPK)	20,896	20,077	4.1%	241,872	234,619	3.1%
Available seat-kilometers (m ASK)	24,016	23,379	2.7%	274,505	267,854	2.5%
Load factor (%)	87.0%	85.9%	1.1	88.1%	87.6%	0.5
Long-haul						
Passengers carried ('000s)	2,262	2,158	4.8%	25,932	25,161	3.1%
Revenue pax-kilometers (m RPK)	17,144	16,359	4.8%	195,703	189,812	3.1%
Available seat-kilometers (m ASK)	19,563	18,790	4.1%	220,141	214,246	2.8%
Load factor (%)	87.6%	87.1%	0.6	88.9%	88.6%	0.3
North America						
Passengers carried ('000s)	631	599	5.3%	8,089	7,638	5.9%
Revenue pax-kilometers (m RPK)	4,499	4,276	5.2%	57,486	54,461	5.6%
Available seat-kilometers (m ASK)	5,042	4,871	3.5%	64,319	61,121	5.2%
Load factor (%)	89.2%	87.8%	1.5	89.4%	89.1%	0.3
Latin America						
Passengers carried ('000s)	304	290	4.7%	3,338	3,135	6.5%
Revenue pax-kilometers (m RPK)	2,847	2,735	4.1%	31,691	30,006	5.6%
Available seat-kilometers (m ASK)	3,341	3,220	3.8%	35,618	33,370	6.7%
Load factor (%)	85.2%	84.9%	0.3	89.0%	89.9%	(0.9)
Asia / Pacific						
Passengers carried ('000s)	559	531	5.3%	6,093	5,891	3.4%
Revenue pax-kilometers (m RPK)	4,843	4,618	4.9%	53,179	51,618	3.0%
Available seat-kilometers (m ASK)	5,372	5,128	4.8%	58,591	56,891	3.0%
Load factor (%)	90.2%	90.1%	0.1	90.8%	90.7%	0.0
Africa / Middle East						
Passengers carried ('000s)	459	453	1.5%	5,005	5,101	(1.9%)
Revenue pax-kilometers (m RPK)	2,658	2,591	2.6%	28,395	28,832	(1.5%)
Available seat-kilometers (m ASK)	3,204	3,152	1.6%	33,656	34,546	(2.6%)
Load factor (%)	83.0%	82.2%	0.8	84.4%	83.5%	0.9
Caribbean / Indian Ocean						
Passengers carried ('000s)	309	286	8.3%	3,407	3,397	0.3%
Revenue pax-kilometers (m RPK)	2,297	2,138	7.4%	24,952	24,895	0.2%
Available seat-kilometers (m ASK)	2,604	2,419	7.6%	27,956	28,318	(1.3%)
Load factor (%)	88.2%	88.4%	(0.2)	89.3%	87.9%	1.3
Short and Medium-haul						
Passengers carried ('000s)	4,582	4,583	(0.0%)	54,814	53,671	2.1%
Revenue pax-kilometers (m RPK)	3,752	3,718	0.9%	46,170	44,806	3.0%
Available seat-kilometers (m ASK)	4,453	4,588	(3.0%)	54,364	53,608	1.4%
Load factor (%)	84.3%	81.0%	3.2	84.9%	83.6%	1.3

* Air France and KLM

Transavia activity

Transavia	November			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	870	875	(0.5%)	15,713	14,933	5.2%
Revenue pax-kilometers (m RPK)	1,646	1,673	(1.6%)	28,669	26,694	7.4%
Available seat-kilometers (m ASK)	1,777	1,834	(3.1%)	31,031	28,931	7.3%
Load factor (%)	92.6%	91.2%	1.4	92.4%	92.3%	0.1

Total group passenger activity**

Total group**	November			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	7,714	7,616	1.3%	96,459	93,765	2.9%
Revenue pax-kilometers (m RPK)	22,542	21,749	3.6%	270,541	261,313	3.5%
Available seat-kilometers (m ASK)	25,793	25,213	2.3%	305,536	296,786	2.9%
Load factor (%)	87.4%	86.3%	1.1	88.5%	88.0%	0.5

** Air France, KLM and Transavia

Cargo activity

Total Group	November			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	739	765	(3.4%)	7,733	7,891	(2.0%)
Available tonne-km (m ATK)	1,202	1,173	2.5%	13,354	13,156	1.5%
Load factor (%)	61.4%	65.2%	(3.7)	57.9%	60.0%	(2.1)

Air France activity

Total Passenger network activity	November			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	4,099	4,050	1.2%	48,425	47,350	2.3%
Revenue pax-kilometers (m RPK)	12,109	11,564	4.7%	141,387	135,672	4.2%
Available seat-kilometers (m ASK)	14,076	13,672	3.0%	162,247	157,075	3.3%
Load factor (%)	86.0%	84.6%	1.4	87.1%	86.4%	0.8
Long-haul						
Passengers carried ('000s)	1,325	1,259	5.2%	15,432	14,791	4.3%
Revenue pax-kilometers (m RPK)	9,863	9,334	5.7%	113,781	108,847	4.5%
Available seat-kilometers (m ASK)	11,358	10,834	4.8%	129,084	124,230	3.9%
Load factor (%)	86.8%	86.2%	0.7	88.1%	87.6%	0.5
Short and Medium-haul						
Passengers carried ('000s)	2,774	2,791	(0.6%)	32,993	32,559	1.3%
Revenue pax-kilometers (m RPK)	2,247	2,229	0.8%	27,606	26,825	2.9%
Available seat-kilometers (m ASK)	2,719	2,839	(4.2%)	33,163	32,845	1.0%
Load factor (%)	82.6%	78.5%	4.1	83.2%	81.7%	1.6

Cargo activity	November			Year to date		
	2019	2018	Variation	2019	2018	Variation
Revenue tonne-km (m RTK)	328	346	(5.1%)	3,446	3,459	(0.4%)
Available tonne-km (m ATK)	597	575	3.8%	6,709	6,528	2.8%
Load factor (%)	54.9%	60.1%	(5.2)	51.4%	53.0%	(1.6)

KLM activity

Total Passenger network activity	November			Year to date		
	2019	2018	Variation	2019	2018	Variation
Passengers carried ('000s)	2,745	2,691	2.0%	32,321	31,482	2.7%
Revenue pax-kilometers (m RPK)	8,786	8,513	3.2%	100,486	98,947	1.6%
Available seat-kilometers (m ASK)	9,939	9,707	2.4%	112,257	110,779	1.3%
Load factor (%)	88.4%	87.7%	0.7	89.5%	89.3%	0.2
Long-haul						
Passengers carried ('000s)	937	898	4.3%	10,500	10,370	1.3%
Revenue pax-kilometers (m RPK)	7,281	7,024	3.7%	81,921	80,966	1.2%
Available seat-kilometers (m ASK)	8,205	7,957	3.1%	91,056	90,016	1.2%
Load factor (%)	88.7%	88.3%	0.5	90.0%	89.9%	0.0
Short and Medium-haul						
Passengers carried ('000s)	1,808	1,793	0.8%	21,821	21,112	3.4%
Revenue pax-kilometers (m RPK)	1,505	1,488	1.1%	18,564	17,981	3.2%
Available seat-kilometers (m ASK)	1,734	1,750	(0.9%)	21,201	20,763	2.1%
Load factor (%)	86.8%	85.1%	1.7	87.6%	86.6%	1.0
Cargo activity						
Revenue tonne-km (m RTK)	411	419	(2.0%)	4,287	4,432	(3.3%)
Available tonne-km (m ATK)	605	598	1.2%	6,645	6,628	0.3%
Load factor (%)	67.9%	70.0%	(2.2)	64.5%	66.9%	(2.4)