Interim financial report for 1 January – 30 June 2023 for FirstFarms A/S



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This report is composed in Danish and English. In case of doubt, in relation to interpretation, the Danish version takes precedence.



CEO in FirstFarms Anders H. Nørgaard:

"We have succeeded in maintaining a stable, circular operation and delivering satisfactory earnings in first half year of 2023. We have also delivered a turnover increase of a whopping 31 % compared to the same period last year.

The positive results have been created despite significantly increasing costs for, among other things, salaries as well as challenging market conditions in parts of the operation.

It is our risk diversification that once again has shown its worth in a half year, where crop prices on one hand have gone the wrong way, while pig prices on the other hand have exceeded our expectations. The high pig prices are the basis for the large increase in turnover.

We entered 2023 with some uncertainty about the year's development and results, and are therefore happy that we now, with peace of mind, can maintain the previously announced expectations for the year."



SATISFACTORY FIRST HALF YEAR 2023: TURNOVER INCREASE OF 31 %

FirstFarms is satisfied with the result for the first half year 2023, which offered record high pig prices and a turnover increase of 31 %.

As expected, the half year was also characterised by increasing costs in general and strongly declining prices for crops, which has negatively influenced the result.

FirstFarms has in the accounting period realised:

- A net turnover of 203 mDKK (2022: 155 mDKK)
- An EBITDA of 67 mDKK (2022: 66 mDKK)
- An EBIT of 42 mDKK (2022: 45 mDKK)
- A pre-tax result of 39 mDKK (2022: 41 mDKK)

Good sales prices and increasing costs

FirstFarms is challenged by increasing costs for i.e. salaries, which must be adjusted to the high inflation in the countries FirstFarms operates in. In addition, the markets are difficult to predict – crop prices have fallen significantly and more than

expected, while pig prices have surprisingly continued to increase in 2023 after the prices otherwise set a record last year.

FirstFarms' great strength continues to be the risk spread, where the negative impact from the low crop prices was more than offset by the good pig prices. Just two years ago, it was the other way around.

The milk prices and the circular operation was the stable factor in the period.

New activities in the period

The group's two new pig production facilities in Hungary were put into full use, with capacity for 2,000 sows and piglets. The first piglets are ready for delivery in Q4, 2023. The productions have created 30 new jobs.

The start-up costs amount to 10 mDKK, which will affect the year's result negatively.

The transformation to renewable energy really took speed, and FirstFarms now has solar panels at a number of locations and the set-up continues.

The stable milk

In the first half year 2023, the milk production has been slightly higher (+1.6 %) compared to first half year 2022. The milk price has stabilised at a reasonably high level (3.45 DKK/kg compared to 3.09 DKK/kg in the same period last year). Overall, this has resulted in a turnover from the milk production of 59 mDKK in the first half year 2023 compared to 53 mDKK in the first half year of 2022.

Significant drop on the price of crops

The harvest is not yet over, but it is expected to be satisfactory with large geographical differences in quality and yield, as a result of the weather. Romania has been affected by the drought this year. Input costs for the fields have increased, and the price of crops has decreased significantly compared to first half year of 2022, which showed historically high crop prices.



Pig prices exceed the expectations

The market prices in 2023 for piglets and slaughter pigs are at a historically high level. Market prices for piglets at the end of June was 677 DKK (+360 DKK compared to the end of June last year) and 18.60 DKK/kg for slaughter pigs (+4.84 DKK/kg).

The turnover of piglets and slaughter pigs has increased by 31 mDKK in first half year 2023 compared to same period last year.

Feed costs are still negatively affected by general inflation – however less than expected.

There is a positive value adjustment of 9.5 mDKK on the herd against 11.4 mDKK in first half year of 2022.

Focus on efficiency and circularity

Increased efficiency and circularity in operations has been a focus area during the period and will be so for the rest of the year, as high efficiency and circularity are essential conditions for meeting our own expectations for the year's result. The Group wants to create as much value as possible in the circular operation and the value chains surround the company's products.

Turnover is increased

The turnover in the first half year has increased by 48 mDKK compared to the same period last year, corresponding to 31%. This is primarily due to higher pig prices, as the turnover of pigs has increased by 30 mDKK.

EBITDA

In the first half year of 2023, the Group has realised an EBITDA of 67 mDKK compared to 66 mDKK in the same period 2022. EBITDA for the period is positively affected by the significantly higher pig prices compared to 2022.

EBITDA is negatively affected by increased input costs for the field, which have increased significantly compared to 2022. In combination with the decrease in the selling prices of crops, this means that the result from the field does not live up to expectations.

Hedging of crop prices is recognised under financial items; in first half the year there is an income of 5.5 mDKK. Value adjustment on other biological assets amounts to 15 mDKK, mainly as a result of increasing pig prices and is on par with 2022.

Financial items

Net financial items are on par with 2022. This is mainly due to the recognition of profit on future contracts on crops. Financial costs have increased by 4 mDKK as a result of the expansion in Hungary and a generally higher level of interest rates in 2023.

Result of the period

The result of the period is 31 mDKK compared to 33 mDKK for the same period in 2022.



The balance

The balance sheet total for the Group per 30 June 2023 amounts to 1,485 mDKK, which is an increase of 273 mDKK compared to the same period last year and 144 mDKK compared to 31 December 2022. The main reason is the project with 2,000 sows in Hungary. Biological assets have also increased as a result of higher pig prices and the running-in of the herd in Hungary.

Equity

The equity has increased by 32 mDKK since 31 December 2022. In addition to the year's result and dividend payment, there is a positive exchange rate adjustment on foreign units of 9 mDKK. This primarily relates to strengthening of the Hungarian currency.

Cash flow

Cash flows from operations amount to 84 mDKK. This is positively influenced by investment subsidy for the project in Hungary with 40 mDKK. Corrected for this, cash flows from operations have increased by 19 mDKK. Cash flow from investment activity is

95 mDKK, of which investment subsidy of 40 mDKK has been received.

In the cash flow statement, investment subsidies, as mentioned above, are recognised under changes in working capital.

Expectations

FirstFarms maintains the announced expectations for 2023 of an EBITDA in the level of 90-120 mDKK and an EBIT of 45-75 mDKK.

Events after the balance sheet date

No events have occurred after the balance sheet date that are significant for the Group's position as per.30 June 2023.

Risk assessment

FirstFarms has in the annual report of 2022 described the most essential risks for the company, and it is the management's opinion that this description is still adequate.

The annual report and the risk assessment can be found on the company's website www.firstfarms.com.

Accounting policies

The interim financial report is prepared in accordance with IAS 34 "Presentation of interim financial reports" as adopted by the EU and Danish disclosure requirements for listed companies.

Accounting policies are unchanged compared to the consolidated financial statement and annual report for 2022, to which is referred.



Financial highlights	The Group	The Group	The Group	The Group	The Group
mDKK	H1 2023	H1 2022	Q2 2023	Q2 2022	2022
Net turnover Gross profit/loss Result before depreciations (EBITDA) Profit/loss from primary operations (EBIT) Net financial items Profit before tax Net profit	203.1	154.7	93.7	86.9	418.4
	109.8	102.1	56.6	54.9	226.9
	66.6	66.3	33.4	36.1	146.6
	42.3	45.2	20.8	26.2	95.9
	-3.7	-4.3	-2.0	-2.4	-12.4
	38.6	40.9	18.8	23.9	83.6
	31.4	32.8	15.6	19.2	65.5
Non-current assets Current assets Total assets Share capital Equity Non-current liablities Current liabilities Net interest bearing debt	1,151.0	893.4	1,151.0	893.4	1.048.7
	333.6	317.2	333.6	317.2	292.8
	1,484.6	1,210.5	1,484.6	1.210.5	1.341.5
	94.6	81.8	94.6	81.8	94.6
	715.5	574.9	715.5	574.9	683.1
	486.4	357.8	486.4	357.8	404.3
	282.8	277.9	282.8	277.9	254.1
	540.2	439.1	540.2	439.1	501.7
Cash flow from primary operations Cash flow from operating activities Cash flow from investment activities, net Of which for investment in tangible assets Cash flow from financing activities Total cash flow	83.7	24.0	90.3	20.5	89.7
	74.0	14.9	84.1	15.0	69.8
	-95.0	-71.9	-71.4	-28.3	-245.4
	-76.3	-77.1	-50.6	-31.4	-213.4
	24.9	38.9	31.5	45.5	120.0
	3.9	-18.1	44.1	32.2	-55.6
Gross margin EBITDA margin Operating margin Solvency ratio Earnings per share, DKK Diluted earnings per share, DKK NIBD/EBITDA	54.1	66.0	60.4	63.3	54.2
	32.8	42.9	35.6	41.6	35.0
	20.8	29.2	22.2	30.2	22.9
	48.2	47.9	48.2	47.9	51.0
	3.3	4.0	1.6	2.5	7.6
	3.1	3.5	1.6	2.1	6.6
	4.1	3.3	4.3	3.3	3.4
Return on shareholders' equity Average number of employees	9.0	11.9	8.9	13.9	11.2
	345	320	352	320	328



EXPECTATIONS

FirstFarms maintains the announced expectations for 2023 of an EBITDA in the level of 90-120 mDKK, and an EBIT of 45-75 mDKK.

In the record year 2022, an EBITDA of 148 mDKK and an EBIT of 96 mDKK was realised.

Announced expectations 2023 mDKK	EBITDA	EBIT
24 March 2023 (company announcement no. 2)	90-120	45-75

MANAGEMENT STATEMENT

The Board of directors and the management of i FirstFarms A/S have today discussed and approved	Billund, 30 August 2023	
the interim financial report for the period 1 January – 30 June 2023.	Management	
The interim financial accounts, which has not been audited or reviewed by the independent auditors of the Company, has been prepared in accordance with IAS 34 – "Interim Financial Reporting" as	Anders H. Nørgaard CEO	
adopted by the EU and additional Danish disclosure requirements for interim reports of listed companies.	Board of directors	
In our opinion the interim financial accounts give a	Hawiit Hausaard	Achiero Deretine
true and fair view of the Group's assets, liabilities and financial position at 30 June 2023 and of the	Henrik Hougaard Chairman	Asbjørn Børsting Vice Chairman
results of the Group's operations and cash flows for the period 1 January – 30 June 2023.	Onamian	VIOC CHAIRMAN
Further, in our opinion the Management's review gives a true and fair overview of the development in the Group's operations and financial matters, the results of the Group's operations and the Group's	Jens Bolding Jensen	Karina Boldsen
financial position as a whole.	Bendt Wedell	Claus Ewers



INCOMESTATEMENT The Group The Group The Group The Group The Group tDKK H1 2023 H1 2022 Q2 2023 Q2 2022 2022 203.142 154.712 86.865 Net turnover 93.705 418.389 Public subsidies 31,447 31,315 17,161 19,113 71,562 Other operating income 2,241 5,156 986 3.075 3.904 Value adjustment of biological assets 14,896 19,528 7,453 3,780 47,138 **Total income** 251,726 210,711 119,305 112,833 540,993 Cost of sales -104,403 -72,013 -42,073 -39,289 -233,359 Other external costs -37,570 -36,642 -20,606 -18,595 -80,750 **Gross profit/loss** 109,753 102,056 54,949 56,626 226,884 -43,176 Staff costs -35,758 -23,197 -18.838 -80.263 **EBITDA** 66,577 36,111 66,298 33,429 146,621 Depreciations -24.239 -21.057 -12.600 -9.869 -50.687 **EBIT** 42,338 45,241 20,829 26,242 95,934 Financial income 9,746 4,003 6,852 7,044 1,150 Financial costs -13.464 -8.328 -3.516 -19.409 -8.896 Pre-tax result 38,620 40,916 18,785 23,876 83,569 -7,230 -8,134 -2,501 -4,725 Tax on net profit -18,103 Net profit 31,390 32,782 15,584 19,151 65,466 Earnings per share 3.32 4.01 1.65 2.06 7.56 3.14 3.45 1.56 2.07 Diluted earnings per share 6.60 The Group **TOTAL INCOME STATEMENT** The Group The Group The Group The Group tDKK H1 2023 H1 2022 Q2 2023 Q2 2022 2022 Net profit 31,390 32.782 15,584 19.151 65,466 Other total income Items that can be reclassified to teh income statement: - Exchange rate adjustments by conversion of foreign units 9,618 -3,394-1,266-3,764-725 Hedging instruments -352 - Value adjustment for the period 5,663 366 2.736 8.646 - Value adjustment of reclassified to financial items 837 -420 433 -195 -435 - Tax of other total income -1.101 -761 -102 -168 -1.519 Other total income after tax 10,002 748 -634 -1,984 5,967 Total income 41,392 33,530 14,950 17,167 71,433

OTAL INCOME STATE m ATEMENT

BALANCE tDKK	The Group H1 2023	The Group H1 2022	The Group 2022	
ASSETS				
Non-current assets Intangible assets				
Goodwill	16,083	16,083	16,083	
Total intangible assets	16,083	16,083	16,083	
Total intaligible assets	10,000	10,000	10,000	
Tangible assets				
Land	469,206	438,548	465,506	
Buildings	322,600	200,929	212,734	
Plant and machinery	138,051	80,891	125,469	
Fixtures and fittings, tools and equipment	12,014	5,957	11,922	
Assets under construction and prepayment	84,587	99,966	142,705	
Total tangible assets	1,026,458	826,291	958,336	
Biological assets				
Basic herd	56,811	45,333	47,792	
Total biological assets	56,811	45,333	47,792	
Other non-current assets				
Other capital shares	45,114	0	24,197	
Other receivables	5,273	0	0	
Deferred tax assets	1,278	5,648	2,255	
Total other non-current assets	51,665	5,648	26,452	
Total non-current assets	1,151,017	893,355	1,048,663	
Current assets	.,,	,	-,,	
Inventories	68,060	61,646	124,978	
Biological assets – breeding and crops	170,601	139,422	84,482	
Receiveables from sale	25,058	23,299	26,140	
Other receivables	39,194	31,246	33,132	
Accruals and deferred expenses	3,401	2,304	2,232	
Cash at bank and in hand	27,252	59,270	21,860	
Total aurent access	222 500	247.407	202.824	
Total current assets	333,566	317,187	292,824	
TOTAL ASSETS	1,484,583	1,210,542	1,341,487	

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BALANCE SHEETEQUITY AND LIABILITIES

BALANCE tDKK	The Group H1 2023	The Group H1 2022	The Group 2022	
EQUITY AND LIABILITIES Equity				
Share capital	94,603	81,804	94,603	
Reserve for exchange rate adjustment	-28,715	-41,002	-38,333	
Reserve for cash flow hedge	4,402	3,053	5,271	
Transferred result	645,176	531,019	612,533	
Proposed dividend	0	0	8,987	
Total equity	715,466	574,874	683,061	
Liabilities				
Non-current liabilities				
Deferred tax	42,397	37,128	40,911	
Credit institutions	387,120	286,091	327,815	
Convertible bonds	0	22,351	0	
Other debts	7,263	19,190	13,229	
Accruals and deferred income	49,580	8,892	22,391	
Total non-current liabilities	486,360	373,652	404,346	
Current liabilities				
Credit institutions	145,326	92,450	149,850	
Convertible bonds	22,351	66,702	22,351	
Trade payables and other payables	103,723	95,291	74,437	
Corporation tax	5,137	1,642	4,819	
Accruals and deferred income	6,220	5,931	2,623	
Total current liabilities	282,757	262,016	254,080	
Total liabilities	769,117	635,668	658,426	
TOTAL EQUITY AND LIABILITIES	1,484,583	1,210,542	1,341,487	

FIRSTFARMS

EQUITY STATEMENT (condensed) tDKK	The Group H1 2023	The Group H1 2022
Equity 1 January	683,061	530,133
Result of the period	31,390	32,782
•	,	,
Other total income	10,002	748
Conversion of bonds and issuance of shares	0	18,164
Dividend	-8,987	-6,953
Total income for the period	32,405	44,741
Equity 30 June	715,466	574,874

CASH FLOW STATEMENT tDKK	The Group H1 2023	The Group H1 2022
Pre-tax result (Int the parent company ex. result of subsidiaries)	38,620	40,916
Adjustments for non -monetary operating items etc.:	0.4.000	04.050
Depreciation/amortisation	24,239	21,058
Reversal of profit, sale of non -current assets and badwill	-1,402	-3,028
Value adjustment of biological assets	-14,896	-19,528
Financial income	-9,746	-4,003
Financial costs	13,464	8,328
Sharebased remuneration	549	191
Cash flow generated from operations before change in working capital	50,828	43,934
Change in working capital	32,849	-19,979
Cash flow from main activities	83,677	23,955
Interest received	9,746	4,003
Interest received	-12,627	-8,328
	-6,834	-4,700
Paid corporation tax	,	•
Cash flow from operating activities	73,962	14,930
Acquistion of shares in Agri Invest	-20,876	0
Disposal of material assets, paid	2,147	5,116
Acquisition of tangible assets	-76,294	-77,059
Cash flow from investing activities	-95,023	-71,943
Paid dividend	-8,987	-6,953
Proceeds from other debts	-7,120	-6,911
Proceeds from loans	73,433	72,529
Loan repayment	-32,387	-19,767
Cash flow from financing activities	24,939	38,898
Cash flow of the period	3,878	-18,114
Available, at the beginning	21,860	77,467
Exchange rate adjustment of available	1,514	-83
Available, at closing	27,252	59,270

SEGMENT INFORMATION H1 2023 tDKK	Romanian activities	Slovakian activities	Hungarian activities	Czech activities	Others/ Non-allocated	Intercompany elimation	Total
Total turnover	3,399	124,962	33,507	55,376	5,325	-19,427	203,142
Grants	5,837	21,450	1,297	2,862	0	0	31,446
Value adjustment of biological assets	-2,608	13,401	3,590	512	0	0	14,896
Result before depreciations (EBITDA)	3,319	45,828	11,013	9,739	-3,322	0	66,507
Depreciations	-4,512	-14,326	-3,232	-2,145	-24	0	-24,239
Profit/los from primary operations (EBIT)	-1,193	31,502	7,781	7,594	-3,346	0	42,338
Financial income	930	872	140	833	15,479	-8,508	9,746
Financial costs	-4,350	-6,221	-4,593	-1,147	-4,824	8,508	-12,627
Result before tax	-4,613	26,153	3,328	7,280	7,309	0	39,457
Assets	242,798	703,112	351,404	212,743	407,055	-432,895	1,484,217
Plant investments *)	5,425	18,002	51,218	1,649	0	0	76,294
Liabilities	158,998	396,389	334,648	82,280	224,325	-428,301	769,039

SEGMENT INFORMATION H1 2022 tDKK	Romanian activities	Slovakian activities	Hungarian activities	Czech activities	Others/ Non-allocated	Intercompany elimation	Total
Total turnover	5,745	95,687	17,882	40,202	4,470	-9,274	154,712
Grants	5,355	20,736	1,050	4,174	0	0	31,315
Value adjustment of biological assets	-4,000	16,202	3,672	3,654	0	0	19,528
Result before depreciations (EBITDA)	3,663	47,929	3,638	13,463	-2,395	0	66,298
Depreciations	-4,028	-13,772	-1,210	-2,034	-14	0	-21,058
Profit/los from primary operations (EBIT)	-365	34,157	2,428	11,429	-2,408	0	45,241
Financial income	68	854	710	55	5,593	-3,277	4,003
Financial costs	-298	-4,626	-978	-974	-4,729	3,277	-8,328
Result before tax	-595	30,385	2,160	10,510	-1,544	0	40,916
Assets	204,643	769,189	171,132	182,817	696,197	-813,436	1,210,542
Plant investments *)	4,492	21,821	48,846	1,655	245	0	77,059
Liabilities	115,350	432,796	165,134	73,637	156,204	-307,453	635,668

^{*)} Investments include investments in machinery, land and buildings. FirstFarms' report compulsory segments are constituted by the business units in Slovakia, Romania, Hungary and the Czech Republic.

In Slovakia, we operate within pig, milk and crop production. In Romania, we operate within crop production. In Hungary we operatewithin pig production and in the Czech Republic within pig and crop production.

The four business units are operated independently, as each unit has different management, activities and customers. The report compulsory segments are identified without aggregation of operation segments.

Products

FirstFarms' turnover primarily concerns milk, pigs and crops. The turnover is specified:

tDKK	Romania H1 2023	Romania H1 2022	Slovakia H1 2023	Slovakia H1 2022	Hungary H1 2023	Hungary H1 2022	Czech H1 2023	Czech H1 2022
Milk	0	0	59,144	53,284	0	0	0	0
Cows and calves	0	0	5,459	7,007	0	0	0	0
Piglets and slaughter pigs	0	0	34,490	25,457	31,183	17,850	52,680	37,514
Crops	3,283	4,906	25,038	8,816	0	0	0	0
Other turnover	115	839	1,127	1,123	2,324	32	2,696	2,688
Total	3,398	5,745	125,258	95,687	33,507	17,882	55,376	40,202

Geographical information

FirstFarms operates in Romania, Slovakia, Hungary and the Czech Republic. Management and strategic services are provided by the parent company to the subsidiaries.

The subsidiaries are partly financed by loans from the parent company. When presenting information on geographical areas, information on the distribution of turnover by geographic segment is calculated based on the geographical location.

Distribution of assets by geographic segment is based on the physical location of the assets.

Turnover	The Group	The Group
tDKK	H1 2023	H1 2022
Milk Cows and calves Piglets and slaughter pigs Crops Other turnover Total	59,144 5,459 107,139 25,886 5,514 203,142	53,284 7,007 76,477 13,722 4,222 154,712

FIRSTFARMS

INVESTOR INFORMATION

Basic data

Stock exchange: Nasdaq Copenhagen A/S

Index: SmallCap

Sector: Consumer staples ISIN code: DK0060056166

Short name: FFARMS

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24 March 2023 Annual report 2022

25 April 2023 Annual general meeting

17 May 2023 Interim financial report 1 January – 31 March 2023 30 August 2023 Interim financial report 1 January – 30 June 2023

29 November 2023 Interim financial report 1 January – 30 September 2023

Find more information about FirstFarms here: www.firstfarms.com



LET'S GROW TOGETHER

VISION

We want to be one of Europe's best operated and most profitable companies in the area of agriculture and food products.

PURPOSE

Contribute to a healthier world with food products, which are produced with respect for people, animals, soil and climate.

MISSION

We operate FirstFarms with responsibility for the surrounding communities, and we deliver highest quality which is primarily sold locally.

We act on new opportunities, that create value for our investors and for the surroundings.

Every day, we work on creating a more sustainable company.