

# **International Petroleum Corporation**

Interim Condensed Consolidated Financial Statements

For the three months ended March 31, 2021



# **Interim Condensed Consolidated Financial Statements** For the three months ended March 31, 2021 and 2020, UNAUDITED

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# **Interim Condensed Consolidated Statement of Operations** For the three months ended March 31, 2021 and 2020, UNAUDITED

		Three months ended - March 31				
USD Thousands	Note	2021	2020			
Revenue	2	134,284	80,536			
Cost of sales						
Production costs	3	(65,622)	(59,141)			
Depletion and decommissioning costs	7	(28,070)	(30,274)			
Depreciation of other assets		(2,269)	(3,035)			
Exploration and business development costs		(393)	(522)			
Gross profit / (loss)	2	37,930	(12,436)			
General, administration and depreciation expenses		(2,818)	(2,810)			
Profit / (loss) before financial items		35,112	(15,246)			
Finance income	4	-	55			
Finance costs	5	(8,492)	(29,217)			
Net financial items		(8,492)	(29,162)			
Profit / (loss) before tax		26,620	(44,408)			
Income tax recovery / (expense)	6	271	4,339			
Net result		26,891	(40,069)			
Net result attributable to:						
Shareholders of the Parent Company		26,884	(40,059)			
Non-controlling interest		7	(10)			
		26,891	(40,069)			
Earnings per share – USD <sup>1</sup>	14	0.17	(0.25)			
Earnings per share fully diluted – USD <sup>1</sup>	14	0.17	(0.25)			

<sup>1</sup> Based on net result attributable to shareholders of the Parent Company

# **Interim Condensed Consolidated Statement of Comprehensive Income** For the three months ended March 31, 2021 and 2020, UNAUDITED

		Three months ended - March 31			
USD Thousands	Note	2021	2020		
Net result		26,891	(40,069)		
Other comprehensive income / (loss)					
Items that may be reclassified to profit or loss, net of tax:					
Hedging gains / (losses) reclassified to profit or loss	2	3,900	2,853		
Cash flow hedges gain / (loss)		(7,301)	4,661		
Currency translation adjustments		1,471	(32,745)		
Total comprehensive income / (loss)		24,961	(65,300)		
Total comprehensive income / (loss) attributable to:					
Shareholders of the Parent Company		24,957	(65,287)		
Non-controlling interest		4	(13)		
		24,961	(65,300)		

# Interim Condensed Consolidated Balance Sheet As at March 31, 2021 and December 31, 2020, UNAUDITED

USD Thousands	Note	March 31, 2021	December 31, 2020
ASSETS			
Non-current assets			
Oil and gas properties	7	1,056,876	1,070,904
Other tangible fixed assets	8	55,579	59,198
Right-of-use assets		1,766	1,965
Deferred tax assets	6	86,349	88,347
Other assets	9	19,626	20,239
Total non-current assets	-	1,220,196	1,240,653
Current assets			
Inventories	10	25,983	17,070
Trade and other receivables	11	76,380	66,151
Derivative instruments	18	362	1,591
Current tax receivables		1,207	1,157
Cash and cash equivalents	12	17,196	6,498
Total current assets	-	121,128	92,467
TOTAL ASSETS	-	1,341,324	1,333,120
LIABILITIES	-		
Non-current liabilities			
Financial liabilities	15	277,889	301,153
Lease liabilities		1,140	1,347
Provisions	16	197,779	196,945
Deferred tax liabilities	6	21,849	28,085
Total non-current liabilities	-	498,657	527,530
Current liabilities			
Trade and other payables	17	70,955	63,350
Financial liabilities	15	22,460	22,982
Current tax liabilities		856	184
Lease liabilities		658	671
Provisions	16	7,687	7,204
Derivative instruments	18	6,061	2,746
Total current liabilities		108,677	97,137
EQUITY			
Shareholders' equity		733,854	708,321
Non-controlling interest		136	132
Net shareholders' equity	-	733,990	708,453
TOTAL EQUITY AND LIABILITIES		1,341,324	1,333,120

#### Approved by the Board of Directors

(Signed) C. Ashley Heppenstall Director

(Signed) Mike Nicholson Director

# **Interim Condensed Consolidated Statement of Cash Flow** For the three months ended March 31, 2021 and 2020, UNAUDITED

		Three months ended - March 31		
USD Thousands	Note	2021	2020	
Cash flow from operating activities				
Net result		26,891	(40,069)	
Adjustments for non-cash related items:				
Depletion, depreciation and amortization	7, 8	30,758	33,734	
Exploration costs	7	7	-	
Income tax	6	(271)	(4,339)	
Capitalized financing fees	5	590	385	
Foreign currency exchange	5	678	21,857	
Interest expense	5	3,999	3,787	
Unwinding of asset retirement obligation discount	5	2,857	2,643	
Share-based costs		1,331	549	
Other		103	175	
Cash flow generated from operations (before working capital adjustments and income taxes)		66,943	18,722	
Changes in working capital		(13,324)	27,632	
Decommissioning costs paid	16	(333)	(725)	
Other payments	16	(210)	(615)	
Income taxes paid		(122)	(406)	
Interest paid		(3,691)	(3,644)	
Net cash flow from operating activities		49,263	40,964	
Cash flow used in investing activities				
Investment in oil and gas properties	7	(11,671)	(56,190)	
Investment in other fixed assets	8	(22)	(15)	
Acquisition of Granite		-	(27,709)	
Net cash (outflow) from investing activities		(11,693)	(83,914)	
Cash flow from financing activities				
Borrowings / (Repayments)	15	(26,526)	74,688	
Paid financing fees		19	-	
Purchase of own shares		-	(17,602)	
Other payments		(197)	(233)	
Net cash (outflow) from financing activities		(26,704)	56,853	
Change in cash and cash equivalents		10,866	13,903	
Cash and cash equivalents at the beginning of the period		6,498	15,571	
Currency exchange difference in cash and cash equivalents		(168)	(106)	
Cash and cash equivalents at the end of the period		17,196	29,368	

# **Interim Condensed Consolidated Statement of Changes in Equity** For the three months ended March 31, 2021 and 2020, UNAUDITED

USD Thousands	Share capital and premium	Retained earnings	СТА	IFRS 2 reserve	MTM reserve	Pension reserve	Total	Non- controlling interest	Total equity
Balance at January 1, 2020	549,311	230,038	6,052	6,249	3	(1,051)	790,602	207	790,809
Net result	_	(40,059)	_	_	_	-	(40,059)	(10)	(40,069)
Acquisition of Granite	-	-	-	-	1,311	-	1,311	-	1,311
Cash flow hedge	-	-	-	-	6,203	-	6,203	-	6,203
Currency translation difference	-	-	(31,864)	(441)	(437)	-	(32,742)	(3)	(32,745)
Total comprehensive income	_	(40,059)	(31,864)	(441)	7,077	_	(65,287)	(13)	(65,300)
Purchase of own shares	(17,602)	-	-	-	-	-	(17,602)	-	(17,602)
Share based payments	-	-	-	549	-	-	549	-	549
Balance at March 31, 2020	531,709	189,979	(25,812)	6,357	7,080	(1,051)	708,262	194	708,456

USD Thousands	Share capital and premium	Retained earnings	СТА	IFRS 2 reserve	MTM reserve	Pension reserve	Total	Non- controlling interest	Total equity
Balance at January 1, 2021	532,379	152,184	16,776	10,088	(877)	(2,229)	708,321	132	708,453
Net result	_	26,884	_	_	_	_	26,884	7	26,891
Cash flow hedge	-	_	_	_	(3,401)	_	(3,401)		(3,401)
Currency translation difference	-	-	1,462	38	(26)	-	1,474	(3)	1,471
Total comprehensive income	_	26,884	1,462	38	(3,427)	_	24,957	4	24,961
Issuance of new shares <sup>1</sup>	93	-	_	_	-	-	93	-	93
Share based payments <sup>2</sup>	2,871	-	_	(2,388)	-	-	483	-	483
Balance at March 31, 2021	535,343	179,068	18,238	7,738	(4,304)	(2,229)	733,854	136	733,990

<sup>1</sup> See Note 13

<sup>2</sup> In February 2017, stock options were granted under the Corporation's stock option plan. In February 2021, the value of the expired stock options was offset against share premium.

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#### **1. CORPORATE INFORMATION**

#### A. The Group

International Petroleum Corporation ("IPC" or the "Corporation" and, together with its subsidiaries, the "Group") is in the business of exploring for, developing and producing oil and gas. IPC holds a portfolio of oil and gas production assets and development projects in Canada, Malaysia and France with exposure to growth opportunities.

The Corporation's common shares are listed on the Toronto Stock Exchange ("TSX") in Canada and the Nasdaq Stockholm Exchange in Sweden. The Corporation is incorporated and domiciled in British Columbia, Canada under the Business Corporations Act. The address of its registered office is Suite 2600, 595 Burrard Street, P.O. Box 49314, Vancouver, BC V7X 1L3, Canada and its business address is Suite 2000, 885 West Georgia Street, Vancouver, BC V6C 3E8, Canada.

On March 5, 2020, IPC completed the acquisition of all of the issued and outstanding shares of Granite Oil Corp. ("Granite") by way of a plan of arrangement under the Business Corporations Act (Alberta) (the "Granite Acquisition").

#### **B.** Basis of preparation

The unaudited interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The financial statements should be read in conjunction with IPC's annual consolidated financial statements for the year ended December 31, 2020, which have been prepared in accordance with IFRS as issued by the IASB.

These unaudited interim consolidated financial statements are presented in United States Dollars (USD), which is the Group's presentation and functional currency. The unaudited interim consolidated financial statements have been prepared on a historical cost basis, except for items that are required to be accounted for at fair value as detailed in the Group's accounting policies. Intercompany transactions and balances have been eliminated. Certain comparative figures have been reclassified to conform with the financial statements presentation in the current year.

The unaudited interim condensed consolidated financial statements have been approved by the Board of Directors of IPC and authorized for issuance on May 5, 2021.

The unaudited interim condensed consolidated financial statements have been prepared following the same accounting policies and methods of application as those in the Group's audited annual consolidated financial statements for the year ended December 31, 2020.

#### C. Going concern

The Group's unaudited interim condensed consolidated financial statements for the three months ended March 31, 2021, have been prepared on a going concern basis, which assumes that the Group will be able to realize its assets and discharge its liabilities in the normal course of business as they become due in the foreseeable future.

#### D. Changes in accounting policies and disclosures

During the three months ended March 31, 2021, the Group did not adopt any new standards and interpretations or amendments thereto applicable for financial periods beginning on or after January 1, 2021.

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#### 2. SEGMENT INFORMATION

The Group operates within several geographical areas. Operating segments are reported at a country level which is consistent with the internal reporting provided to the CEO, who is the chief operating decision maker.

The following tables present segment information regarding: revenue, production costs, exploration and evaluation costs and gross profit. The Group derives its revenue from contracts with customers primarily through the transfer of oil and gas at a point in time. In addition, certain identifiable asset segment information is reported in Note 7.

_	Three months ended - March 31, 2021				
USD Thousands	Canada	Malaysia	France	Other	Total
Crude oil	89,233	13,033	23,171	-	125,437
NGLs	116	-	_	-	116
Gas	19,720	-	-	_	19,720
Net sales of oil and gas	109,069	13,033	23,171	_	145,273
Change in under/over lift position	-	-	(4,130)	-	(4,130)
Royalties	(7,281)	-	_	-	(7,281)
Hedging settlement	(3,900)	-	-	-	(3,900)
Other operating revenue	-	3,825	281	216	4,322
Revenue	97,888	16,858	19,322	216	134,284
Production costs	(58,327)	2,576	(9,871)	_	(65,622)
Depletion and decommissioning costs	(17,246)	(6,769)	(4,055)	_	(28,070)
Depreciation of other assets	-	(2,269)	-	_	(2,269)
Exploration and business development costs	_		(7)	(386)	(393)
Gross profit / (loss)	22,315	10,396	5,389	(170)	37,930

_	Three months ended - March 31, 2020					
USD Thousands	Canada	Malaysia	France	Other	Total	
Crude oil	40,007	16,855	8,733	_	65,595	
NGLs	77	_	-	-	77	
Gas	14,786	-	-	_	14,786	
Net sales of oil and gas	54,870	16,855	8,733	-	80,458	
Change in under/over lift position	_	-	(3,357)	_	(3,357)	
Royalties	(3,724)	-	_	_	(3,724)	
Hedging settlement	2,853	-	_	-	2,853	
Other operating revenue	_	3,868	276	162	4,306	
Revenue	53,999	20,723	5,652	162	80,536	
Production costs	(45,647)	(6,261)	(7,233)	-	(59,141)	
Depletion and decommissioning costs	(18,054)	(7,207)	(5,013)	_	(30,274)	
Depreciation of other assets	_	(3,035)	_	_	(3,035)	
Exploration and business development costs	_	-	-	(522)	(522)	
Gross profit / (loss)	(9,702)	4,220	(6,594)	(360)	(12,436)	

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#### **3. PRODUCTION COSTS**

	Three months ended March 31		
USD Thousands	2021	2020	
Cost of operations	45,894	44,825	
Tariff and transportation expenses	8,703	5,621	
Direct production taxes	2,044	2,112	
Operating costs	56,641	52,558	
Cost of blending <sup>1</sup>	18,444	4,118	
Change in inventory position	(9,463)	2,465	
Total production costs	65,622	59,141	

<sup>1</sup> In Canada, oil production is blended with purchased condensate diluent to meet pipeline specifications. Cost of blending represents the contracted purchase of diluent used for blending net of proceeds from the sale of surplus diluent. For the three months ended March 31, 2021, a gain of USD 70 thousand was recognized relating to the difference between the cost and sale proceeds of the surplus diluent.

#### **4. FINANCE INCOME**

	Three months ended March 31		
USD Thousands	2021	2020	
Interest income	-	55	
Total finance income	_	55	

#### 5. FINANCE COSTS

	Three months ended March 31			
USD Thousands	2021	2020		
Foreign exchange loss, net	(678)	(21,857)		
Interest expense	(3,999)	(3,787)		
Unwinding of asset retirement obligation discount	(2,857)	(2,643)		
Amortization of loan fees	(590)	(385)		
Loan commitment fees	(273)	(295)		
Other financial costs	(95)	(250)		
Total finance costs	(8,492)	(29,217)		

#### 6. INCOME TAX RECOVERY / (EXPENSE)

	Three months ended March 31	
USD Thousands	2021	2020
Current tax	(941)	86
Deferred tax	1,212	4,253
Total tax recovery / (expense)	271	4,339

The deferred tax amount arises primarily where there is a difference in depletion for tax and accounting purposes.

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#### Specification of deferred tax assets and tax liabilities<sup>1</sup>

USD Thousands	March 31, 2021	December 31, 2020
Unused tax loss carry forward	133,784	133,753
Other	3,787	2,841
Deferred tax assets	137,571	136,594
Accelerated allowances	72,981	76,014
Other	90	318
Deferred tax liabilities	73,071	76,332
Deferred taxes, net	64,500	60,262

<sup>1</sup> The specification of deferred tax assets and tax liabilities does not agree to the face of the balance sheet due to the netting off of balances in the balance sheet when they relate to the same jurisdiction.

The deferred tax liabilities consist of accelerated allowances, being the difference between the book and the tax value of oil and gas properties. The deferred tax liabilities will be released over the life of the oil and gas assets as the book value is depleted for accounting purposes.

Deferred tax assets in relation to tax loss carried forwards are only recognized in so far that there is a reasonable certainty as to the timing and the extent of their realization. The recognized unused tax loss carry forward mainly relates to the acquisition of BlackPearl in December 2018 and to the Granite Acquisition in March 2020. The Group has concluded that the deferred assets will be recoverable using the estimated future taxable income based on the approved business plans and budgets.

#### 7. OIL AND GAS PROPERTIES

USD Thousands	March 31, 2021	December 31, 2020
Exploration and Evaluation Assets	20,432	20,986
Property, plant and Equipment	1,036,444	1,049,918
Oil and Gas Properties	1,056,876	1,070,904

#### **Exploration and Evaluation Assets**

USD Thousands	Canada	Malaysia	France	Total
Cost				
January 1, 2021	15,409	44	5,533	20,986
Additions	(547)	79	7	(461)
Expensed exploration and evaluation costs	_	-	(7)	(7)
Currency translation adjustments	160	-	(246)	(86)
Net book value March 31, 2021	15,022	123	5,287	20,432

USD Thousands	Canada	Malaysia	France	Total
Cost				
January 1, 2020	13,899	6,761	6,954	27,614
Additions	4,264	460	522	5,246
Expensed exploration and evaluation costs	(3,011)	(741)	(2,389)	(6,141)
Reclassification <sup>1</sup>	(84)	(6,436)	(51)	(6,571)
Currency translation adjustments	341	-	497	838
Net book value December 31, 2020	15,409	44	5,533	20,986

<sup>1</sup> The reclassification to the property, plant and equipment producing pool relates to the successful appraisal drilling in Malaysia.

# **Notes to the Interim Condensed Consolidated Financial Statements** For the three months ended March 31, 2021 and 2020, UNAUDITED

### Property, Plant and Equipment

USD Thousands	Canada	Malaysia	France	Total
Cost				
January 1, 2021	1,004,605	523,728	437,660	1,965,993
Additions	10,853	371	908	12,132
Currency translation adjustments	10,615	-	(19,315)	(8,700)
March 31, 2021	1,026,073	524,099	419,253	1,969,425
Accumulated depletion				
January 1, 2021	(195,322)	(420,191)	(300,562)	(916,075)
Depletion charge for the period	(17,246)	(6,769)	(4,055)	(28,070)
Currency translation adjustments	(2,138)	-	13,302	11,164
March 31, 2021	(214,706)	(426,960)	(291,315)	(932,981)
Net book value March 31, 2021	811,367	97,139	127,938	1,036,444

USD Thousands	Canada	Malaysia	France	Total
Cost				
January 1, 2020	905,394	493,231	385,775	1,784,400
Granite Acquisition	47,076	_	_	47,076
Additions	40,816	20,274	11,323	72,413
Change in estimates	(11,395)	3,787	4,423	(3,185)
Reclassification	84	6,436	51	6,571
Currency translation adjustments	22,630	_	36,088	58,718
December 31, 2020	1,004,605	523,728	437,660	1,965,993
Accumulated depletion				
January 1, 2020	(122,595)	(392,432)	(191,492)	(706,519)
Depletion charge for the period	(66,810)	(27,759)	(17,327)	(111,896)
Impairment costs of oil and gas properties	_	_	(73,143)	(73,143)
Currency translation adjustments	(5,917)	-	(18,600)	(24,517)
December 31, 2020	(195,322)	(420,191)	(300,562)	(916,075)
Net book value December 31, 2020	809,283	103,537	137,098	1,049,918

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#### 8. OTHER TANGIBLE FIXED ASSETS

USD Thousands	FPSO	Other	Total
Cost			
January 1, 2021	208,063	10,413	218,476
Additions	-	22	22
Disposals	-	(57)	(57)
Currency translation adjustments	(1,090)	(213)	(1,303)
March 31, 2021	206,973	10,165	217,138
Accumulated depreciation			
January 1, 2021	(152,416)	(6,862)	(159,278)
Depreciation charge for the period	(2,269)	(232)	(2,501)
Disposals	-	57	57
Currency translation adjustments	-	163	163
March 31, 2021	(154,685)	(6,874)	(161,559)
Net book value March 31, 2021	52,288	3,291	55,579

USD Thousands	FPSO	Other	Total
Cost			
January 1, 2020	205,989	9,420	215,409
Granite Acquisition	-	85	85
Additions	-	426	426
Disposals	-	(79)	(79)
Currency translation adjustments	2,074	561	2,635
December 31, 2020	208,063	10,413	218,476
Accumulated depreciation			
January 1, 2020	(140,735)	(5,659)	(146,394)
Depreciation charge for the period	(11,681)	(882)	(12,563)
Disposals	-	79	79
Currency translation adjustments	-	(400)	(400)
December 31, 2020	(152,416)	(6,862)	(159,278)
Net book value December 31, 2020	55,647	3,551	59,198

The FPSO located on the Bertam field, Malaysia, is being depreciated on a unit of production basis from July 2019 based on the Bertam field 2P reserves. The depreciation charge is included in the depreciation of other assets line in the statement of operations.

For office equipment and other assets, the depreciation charge for the year is based on cost and an estimated useful life of 3 to 5 years. The depreciation charge is included within the general, administration and depreciation expenses in the statement of operations.

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#### 9. OTHER ASSETS

USD Thousands	March 31, 2021	December 31, 2020
Long-term receivables	19,598	20,210
Financial assets	28	29
	19,626	20,239

Long-term receivables represent cash payments made to an asset retirement obligation fund in respect of the Bertam asset, Malaysia.

#### **10. INVENTORIES**

USD Thousands	March 31, 2021	December 31, 2020
Hydrocarbon stocks	16,006	6,606
Well supplies and operational spares	9,977	10,464
	25,983	17,070

#### **11. TRADE AND OTHER RECEIVABLES**

USD Thousands	March 31, 2021	December 31, 2020
Trade receivables	67,188	51,614
Underlift	815	5,057
Joint operations debtors	1,313	1,792
Prepaid expenses and accrued income	5,572	5,524
Other	1,492	2,164
	76,380	66,151

#### **12. CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include only cash at hand or held in bank accounts.

#### **13. SHARE CAPITAL**

The Corporation's issued common share capital is as follows:

	Number of shares
Balance at January 1, 2020	159,790,869
Cancellation of repurchased common shares	(4,448,112)
Balance at December 31, 2020	155,342,757
Stock option exercise	25,000
Balance at March 31, 2021	155,367,757

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The common shares of IPC trade on both the Toronto Stock Exchange and the Nasdaq Stockholm.

As at January 1, 2020, the total number of common shares issued and outstanding in IPC was 159,790,869. In November 2019, IPC announced the commencement of a share repurchase program. During Q1 2020, IPC repurchased an aggregate of 4,448,112 common shares and all of these shares were cancelled. IPC suspended further share repurchases under the program which expired in November 2020. Following the exercise of stock options during February 2021, the number of issued and outstanding common shares of the Corporation increased by 25,000 to 155,367,757 common shares with voting rights. As at March 31, 2021, and as at May 5, 2021, IPC had a total of 155,367,757 common shares issued and outstanding.

In addition, IPC has 117,485,389 outstanding class A preferred shares, issued as a part of an internal corporate structuring to a wholly-owned subsidiary of IPC. Such preferred shares are not listed on any stock exchange, do not carry the right to vote on matters to be decided by the holders of IPC's common shares and does not impact the earnings per share calculations.

#### **14. EARNINGS PER SHARE**

Basic earnings per share are based on net result attributable to the common shareholders and is calculated based upon the weighted-average number of common shares outstanding during the periods presented.

	Three months ended March 31		
	2021	2020	
Net result attributable to shareholders of the Parent Company, USD	26,883,563	(40,059,219)	
Weighted average number of shares for the period	155,352,027	159,790,869	
Earnings per share, USD	0.17	(0.25)	
Weighted average diluted number of shares for the period	157,411,594	160,801,631	
Earnings per share fully diluted, USD	0.17	(0.25)	

#### **15. FINANCIAL LIABILITIES**

USD Thousands	March 31, 2021	December 31, 2020
Bank loans	303,328	327,691
Capitalized financing fees	(2,979)	(3,556)
	300,349	324,135

As at January 1, 2020, the Group had a reserve-based lending credit facility of USD 175 million (the "International RBL") with a maturity to end June 2022 in connection with its oil and gas assets in France and Malaysia. In addition, the Group had a reserve-based lending credit facility of CAD 375 million (the "Canadian RBL") with a maturity date in May 2021, in connection with its oil and gas assets in Canada.

In May 2020, IPC entered into a EUR 13 million unsecured credit facility in France (the "France Facility") under a financial assistance program instituted by the French government. In April 2021, IPC extended the France Facility until May 2026, with quarterly repayments commencing in August 2022. The France Facility amount was fully drawn as at March 31, 2021 and as at May 5, 2021.

In June 2020, the Group amended and extended the International RBL to a facility size of USD 125 million, with a maturity at the end of December 2024. In July 2020, the facility size was further increased to USD 140 million.

In July 2020, the Group also amended and extended the Canadian RBL to a facility size of CAD 350 million with a maturity extended by 12 months until the end of May 2022. Under the Canadian RBL, the Group is required, and has satisfied the requirement, to hedge 30% of forecast production in Canada (other than in respect of the Ferguson asset) over the period from October 1, 2020 to June 30, 2021.

In March 2020, in connection with the completion of the Granite Acquisition, the Group assumed the bank debt of Granite consisting of a revolving credit facility of CAD 42.5 million (the "Granite Facility"). In December 2020, the Granite Facility was amended to a CAD 30 million revolving credit facility, reducing down to CAD 25 million as at July 1, 2021 with a maturity of December 31, 2021. The Granite Facility was drawn as to CAD 28 million as at March 31, 2021. Under the Granite Facility, the Group is required, and has satisfied the current requirement, to hedge 50% of forecast production up to December 31, 2021 in respect of the Ferguson asset.

For the three months ended March 31, 2021 and 2020, UNAUDITED

The borrowing base availability under the International RBL was agreed in December 2020 at USD 102 million of which USD 63 million was drawn as at March 31, 2021. The borrowing base availability under the Canadian RBL was amended in December 2020 to CAD 325 million of which CAD 255 million was drawn as at March 31, 2021.

With the exception of the Granite Facility, no facility repayment schedule results in mandatory repayment within the next twelve months. As such, the amounts drawn under the International RBL, the France Facility and the Canadian RBL as at March 31, 2021, are classified as non-current.

The Group is in compliance with the covenants of the financing facilities as at March 31, 2021.

#### **16. PROVISIONS**

USD Thousands	Asset retirement obligation	Farm-in obligation	Pension obligation	Other	Total
January 1, 2021	192,701	4,350	5,558	1,540	204,149
Additions	_	-	_	82	82
Unwinding of asset retirement obligation discount	2,857	-	_	_	2,857
Payments	(333)	-	_	(210)	(543)
Currency translation adjustments	(908)	(132)	_	(39)	(1,079)
March 31, 2021	194,317	4,218	5,558	1,373	205,466
Non-current	187,900	3,013	5,558	1,308	197,779
Current	6,417	1,205	0	65	7,687
Total	194,317	4,218	5,558	1,373	205,466

USD Thousands	Asset retirement obligation	Farm-in obligation	Pension obligation	Other	Total
January 1, 2020	176,305	6,720	4,413	2,399	189,837
Granite Acquisition	4,498	_	_	-	4,498
Additions	_	_	603	1,269	1,872
Unwinding of asset retirement obligation discount	10,837	_	_	_	10,837
Changes in estimates	(2,563)	(622)	703	_	(2,482)
Payments	(4,324)	(1,814)	(636)	(2,179)	(8,953)
Reclassification <sup>1</sup>	1,967	_	_	_	1,967
Currency translation adjustments	5,981	66	475	51	6,573
December 31, 2020	192,701	4,350	5,558	1,540	204,149
Non-current	187,012	3,107	5,558	1,268	196,945
Current	5,689	1,243	_	272	7,204
Total	192,701	4,350	5,558	1,540	204,149

<sup>1</sup> The reclassification of the asset retirement obligation related to the 2020 payment to the asset retirement obligation fund in respect of the Bertam asset, Malaysia.

The farm-in obligation relates to future payments for historic costs on Block PM307 in Malaysia payable on reaching certain Bertam field production milestones.

In calculating the present value of the asset retirement obligation provision, a blended rate of 6% (2020: 6%) was used, based on a credit risk adjusted rate.

For the three months ended March 31, 2021 and 2020, UNAUDITED

#### **17. TRADE AND OTHER PAYABLES**

USD Thousands	March 31, 2021	December 31, 2020
Trade payables	8,515	11,635
Joint operations creditors	13,879	14,135
Accrued expenses	45,987	34,453
Other	2,574	3,127
	70,955	63,350

#### **18. FINANCIAL ASSETS AND LIABILITIES**

#### Financial assets and liabilities by category

The accounting policies for financial instruments have been applied to the line items below:

March 31, 2021 USD Thousands	Total	Financial assets at amortized cost	Fair value recognized in profit or loss (FVTPL)	Derivatives used for hedging
Other assets	19,626	19,626	_	_
Derivative instruments	362	-	_	362
Joint operation debtors	1,313	1,313	_	-
Other current receivables <sup>1</sup>	70,702	69,887	815	_
Cash and cash equivalents	17,196	17,196	_	-
Financial assets	109,199	108,1022	815	362

<sup>1</sup> Prepayments are not included in other current assets, as prepayments are not deemed to be financial instruments

March 31, 2021 USD Thousands	Total	Financial liabilities at amortized cost	Fair value recognized in profit or loss (FVTPL)	Derivatives used for hedging
Non-current financial liabilities	277,889	277,889	_	_
Current financial liabilities	22,460	22,460	_	-
Derivative instruments	6,061	-	_	6,061
Joint operation creditors	13,879	13,879	_	_
Other current liabilities	12,603	12,603	_	-
Financial liabilities	332,892	326,831	_	6,061

December 31, 2020 USD Thousands	Total	Financial assets at amortized cost	Fair value recognized in profit or loss (FVTPL)	Derivatives used for hedging
Other assets	20,239	20,239	_	-
Derivative instruments	1,591	-	_	1,591
Joint operation debtors	1,792	1,792	_	-
Other current receivables <sup>1</sup>	59,992	54,935	5,057	-
Cash and cash equivalents	6,498	6,498	_	-
Financial assets	90,112	83,464	5,057	1,591

<sup>1</sup> Prepayments are not included in other current assets, as prepayments are not deemed to be financial instruments

For the three months ended March 31, 2021 and 2020, UNAUDITED

December 31, 2020 USD Thousands	Total	Financial liabilities at amortized cost	Fair value recognized in profit or loss (FVTPL)	Derivatives used for hedging
Non-current financial liabilities	301,153	301,153	_	-
Current financial liabilities	22,982	22,982	_	-
Derivative instruments	2,746	-	_	2,746
Joint operation creditors	14,135	14,135	_	_
Other current liabilities	15,617	15,617	_	-
Financial liabilities	356,633	353,887	_	2,746

The carrying amount of the Group's financial assets approximate their fair values at the balance sheet dates.

For financial instruments measured at fair value in the balance sheet, the following fair value measurement hierarchy is used:

- Level 1: based on quoted prices in active markets;

- Level 2: based on inputs other than quoted prices as within level 1, that are either directly or indirectly observable;

- Level 3: based on inputs which are not based on observable market data.

Based on this hierarchy, financial instruments measured at fair value can be detailed as follows:

March 31, 2021	Level 1	Level 2	Level 3
USD Thousands	Leveri	Level 2	Level 5
Other current receivables	815	_	_
Derivative instruments – current	_	362	_
Financial assets	815	362	_
Derivative instruments – current	_	6,061	_
Financial liabilities	_	6,061	_

December 31, 2020 USD Thousands	Level 1	Level 2	Level 3
Other current receivables	5,057	_	-
Derivative instruments – current	-	1,591	-
Financial assets	5,057	1,591	_
Derivative instruments – current	_	2,746	-
Financial liabilities	_	2,746	-

The Group had gas price sale financial hedges outstanding as at March 31, 2021, which are summarized as follows:

Period	Volume (Gigajoules (GJ) per day)	Туре	Average Pricing
April 1, 2021 – June 30, 2021	40,000	AECO Swap	CAD 2.49/GJ
July 1, 2021 – September 30, 2021	40,000	AECO Swap	CAD 2.51/GJ
October 1, 2021 – October 31, 2021	15,000	AECO Swap	CAD 2.52/GJ

Period	Volume (barrels per day)	Туре	Average Pricing
April 1, 2021 – June 30, 2021	500	WTI Swap	USD 59.10/bbl
April 1, 2021 - June 30, 2021	8,300	WCS Swap	USD 42.81/bbl
July 1, 2021 - September 30, 2021	5,350	WCS Swap	USD 45.46/bbl
October 1, 2021 - December 31, 2021	5,000	WCS Swap	USD 44.16/bbl
April 1, 2021 – June 30, 2021	300	WTI Collar	USD 35/bbl - 45.83/bbl
April 1, 2021 - June 30, 2021	300	WCS/WTI Differential	USD -14.65/bbl

All of the above hedges are treated as effective and changes to the fair value are reflected in other comprehensive income.

For the three months ended March 31, 2021 and 2020, UNAUDITED

#### **19. CONTRACTUAL OBLIGATIONS AND COMMITMENTS**

IPC has an obligation to make payments towards historic costs on Block PM307 in Malaysia payable on the Bertam field for every 1 MMboe gross that the field produces above 10 MMboe gross. The estimated liability based on current 2P reserves has been provided for in the Group's Balance Sheet (see Note 16).

The Bertam field has leased the FPSO Bertam from another Group company for an initial period of six years commencing April 2015, with four one-year options to extend such lease beyond the initial period, up to April 2025 (see Note 22).

#### **20. RELATED PARTIES**

Lundin Energy has charged the Group USD 162 thousand in respect of office space rental and USD 391 thousand in respect of shared services provided during Q1 2021.

All transactions with related parties are in the normal course of business and are made on the same terms and conditions as with parties at arm's length.

#### 21. IMPACT OF COVID-19

The current and any future Covid-19 outbreaks may increase IPC's exposure to, and magnitude of, each of the risks and uncertainties identified in IPC's Annual Information Form for the year ended December 31, 2020 ("AIF") and previous annual information forms, financial reports and MD&A that result from a reduction in demand for oil and gas consumption and/or lower commodity prices and/or reliance on third parties. The extent to which Covid-19 impacts IPC's business, results of operations and financial condition will depend on future developments, which are highly uncertain and are difficult to predict, including, but not limited to, the duration and spread of the current and any future Covid-19 outbreaks, their severity, the actions taken to contain such outbreaks or treat their impact, and how quickly and to what extent normal economic and operating conditions resume and their impacts to IPC's business, results of operations and financial condition which could be more significant in upcoming periods as compared with the three months ended March 31, 2021. Even after the Covid-19 outbreaks have subsided, IPC may continue to experience materially adverse impacts to IPC's business as a result of the global economic impact.

The Group will continue to monitor this situation and IPC will work to adapting its business to further developments as determined necessary or appropriate.

#### 22. SUBSEQUENT EVENTS

Petronas Carigali SDN Bhd withdrew from the Production Sharing Contract and the Joint Operating Agreement for the Bertam Field in Malaysia with an effective date of April 10, 2021 and IPC increased its working interest in the Bertam Field from 75% to 100% as of such date. In addition, the Group exercised a one year option to extend the lease of the FPSO Bertam up to April 2022.

In April 2021, IPC extended the France Facility for a further 5 years until May 2026.

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# **International Petroleum Corporation**

# Management's Discussion and Analysis

Three months ended March 31, 2021



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#### **Non-IFRS Measures**

Non-IFRS Measures References are made in this MD&A to "operating cash flow" (OCF), "free cash flow" (FCF), "Earnings Before Interest, Tax, Depreciation and Amortization" (EBITDA), "operating costs" and "net debt" which are not generally accepted accounting measures under International Financial Reporting Standards (IFRS) and do not have any standardized meaning prescribed by IFRS and, therefore, may not be comparable with definitions of OCF, FCF, EBITDA, operating costs and net debt that may be used by other public companies. Management believes that OCF, FCF, EBITDA, operating costs and net debt are useful supplemental measures that may assist shareholders and investors in assessing the cash generated by and the financial performance and position of the Corporation. Non-IFRS measures should not be considered in the financial performance and position of the Corporation. Non-IFRS measures should not be considered in "Non-IFRS Measures" on page 17.

#### Forward-Looking Statements

Forward-Looking Statements Certain statements contained in this MD&A constitute "forward-looking statements" or "forward-looking information" (within the meaning of applicable securities legislation). Such statements and information (together, "forward-looking statements") relate to future events, including the Corporation's future performance, business prospects or opportunities. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, forecasts, guidance, budgets, objectives, assumptions or future events or performance (often, but not always, using words or phrases such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "forecast", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe", "budget" and similar expressions) are not statements of historical fact and may be "forward-looking statements". Although IPC believes that the expectations and assumptions on which such forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because IPC can give no assurances that they will prove to be correct. Since forward-looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. For additional information underlying forward-looking statements, refer to the "Cautionary Statement Regarding Forward-Looking Information" on page 22.

Reserves estimates, contingent resource estimates and estimates of future net revenue in respect of IPC's oil and gas assets in Canada are effective as of December 31, 2020 and are included in the reports prepared by Sproule Associates Limited (Sproule), an independent qualified reserves evaluator, in accordance with National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities (NI 51-101) and the Canadian Oil and Gas Evaluation Handbook (the COGE Handbook) and using Sproule's December 31, 2020 price forecasts.

Reserve estimates, contingent resource estimates and estimates of future net revenue in respect of IPC's oil and gas assets in France and Malaysia are effective as of December 31, 2020, and are included in the report prepared by ERC Equipoise Ltd. (ERCE), an independent qualified reserves auditor, in accordance with NI 51-101 and the COGE Handbook, and using Sproule's December 31, 2020, price forecasts.

Certain abbreviations and technical terms used in this MD&A are defined or described under the heading "Other Supplementary Information".

The Covid-19 virus and the restrictions and disruptions related to it have had a drastic adverse effect on the world demand for, and prices of, oil and gas as well as the market price of the shares of oil and gas companies generally, including the Corporation's common shares. There can be no assurance that these adverse effects will not continue or that commodity prices will not decrease or remain volatile in the future. These factors are beyond the control of the Corporation and it is difficult to assess how these, and other factors, will continue to affect the Corporation and the market price of IPC's common shares. In light of the current situation, as at the date of this MD&A, the Corporation continues to review and assess its business plans and assumptions regarding the business environment, as well as its estimates of future production, cash flows, operating costs and capital expenditures. See "Risks and Uncertainties".

For the three months ended March 31, 2021

#### **INTRODUCTION**

This management's discussion and analysis ("MD&A") for International Petroleum Corporation ("IPC" or the "Corporation" and, together with its subsidiaries, the "Group") is dated May 5, 2021, and is intended to provide an overview of the Group's operations, financial performance and current and future business opportunities. This MD&A should be read in conjunction with IPC's unaudited condensed consolidated financial statements and accompanying notes for the three months ended March 31, 2021 ("Financial Statements").

#### **Group Overview**

The Group is in the business of exploring for, developing and producing oil and gas. IPC holds a portfolio of oil and gas production assets and development projects in Canada, Malaysia and France with exposure to growth opportunities.

The Corporation's common shares are listed on the Toronto Stock Exchange ("TSX") in Canada and the Nasdaq Stockholm Exchange in Sweden. The Corporation is incorporated and domiciled in British Columbia, Canada under the Business Corporations Act. The address of its registered office is Suite 2600, 595 Burrard Street, P.O. Box 49314, Vancouver, BC V7X 1L3, Canada and its business address is Suite 2000, 885 West Georgia Street, Vancouver, BC V6C 3E8, Canada.

#### **Basis of Preparation**

The MD&A and the Financial Statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

Financial information is presented in United States Dollars ("USD"). However, as the Group operates in Europe and in Canada, certain financial information prepared by subsidiaries has been reported in Euros ("EUR") and in Canadian Dollars ("CAD"). In addition, certain costs relating to the operations in Malaysia, which are reported in USD, are incurred in Malaysian Ringgit ("MYR").

Exchange rates for the relevant currencies of the Group with respect to the US Dollar are as follows:

	March 31, 2021		March 31, 2020		December 31, 2020	
	Average	Period end	Average	Year end	Average	Year end
1 EUR equals USD	1.2056	1.1725	1.1023	1.0956	1.1413	1.2271
1 USD equals CAD	1.2668	1.2607	1.3434	1.4254	1.3412	1.2740
1 USD equals MYR	4.9002	4.8618	4.1799	4.3200	4.2026	4.0209

For the three months ended March 31, 2021

#### **Q1 2021 HIGHLIGHTS**

#### **Operational Highlights**

- Average net production of approximately 43,700 barrels of oil equivalent (boe) per day (boepd) for the first quarter of 2021 (44% heavy crude oil, 19% light and medium crude oil and 37% natural gas)<sup>1</sup>.
- Average net production is above the high end of the 2021 Capital Markets Day (CMD) guidance range for the first quarter of 2021, with exceptional operational performance and high uptimes recorded across IPC's portfolio.
- Full year 2021 average net production is expected to be towards the high end of the forecast 41,000 to 43,000 boepd range<sup>1</sup>.
- Operating costs<sup>2</sup> per boe of USD 14.4 for the first quarter of 2021, in line with CMD guidance.
- Capital and decommissioning expenditures of MUSD 12.0 for the first quarter of 2021, in line with CMD guidance.
- Exceptionally strong free cash flow (FCF)<sup>2</sup> generation of MUSD 49 for the first guarter of 2021, representing close to 10% of IPC's market capitalization as at March 31, 2021.
- Increased working interest in the Bertam field, Malaysia to 100% from April 10, 2021.
- Production sustaining Pad D' at Onion Lake Thermal, Canada is on budget and scheduled to come on-line during the second guarter of 2021.
- Proved plus probable (2P) reserves as at December 31, 2020 of 272 million boe (MMboe), with a reserves life index (RLI) of 18 years<sup>1</sup>.
- Contingent resources (best estimate, unrisked) as at December 31, 2020 of 1,102 MMboe1.
- Forecast cumulative FCF<sup>2</sup> for 2021 to 2025 of approximately MUSD 600 to MUSD 900 generating estimated average annual free cash flow yield over the five year period of between 24% and 36%<sup>3</sup>.

#### **Financial Highlights**

	Three months		
USD Thousands	2021	2020	
Revenue	134,284	80,536	
Gross profit / (loss)	37,930	(12,436)	
Net result	26,891	(40,069)	
Operating cash flow <sup>2</sup>	67,721	21,481	
Free cash flow <sup>2</sup>	48,951	(42,712)	
EBITDA <sup>2</sup>	66,263	19,009	
Net Debt <sup>2</sup>	286,132	302,473	

- Operating cash flow (OCF)<sup>2</sup> generation for the first quarter of 2021 amounted to MUSD 68, above the higher end of the CMD guidance.
- FCF<sup>2</sup> generation for the first quarter of 2021 amounted to MUSD 49.
- Net debt<sup>2</sup> of MUSD 286 as at March 31, 2021.
- Net result of MUSD 27 for the first guarter of 2021.

<sup>&</sup>lt;sup>1</sup> See "Supplemental Information regarding Product Types" in the "Reserves and Resources Advisory" below and the Corporation's annual information form for the year ended December 31, 2020 (AIF), available on the SEDAR website (www.sedar.com) or IPC's website (www.international-petroleum.com).

<sup>&</sup>lt;sup>2</sup> See definition on page 17 under "Non-IFRS measures".
<sup>3</sup> Assumptions described in IPC's press release of February 9, 2021 available on the SEDAR website (www.sedar.com) or IPC's website (www.international-petroleum.com). Free cash flow yield based on IPC market capitalization at March 31, 2021 (28.3 SEK/share, 8.7 SEK/USD, 505 MUSD). See "Cautionary Statement Regarding Forward-Looking Information" on page 22.

For the three months ended March 31, 2021

#### **OPERATIONS REVIEW**

#### **Business Overview**

Market conditions for oil and gas producers have continued to improve during the first months of 2021. First quarter 2021 average Brent oil prices were above USD 60 per barrel, well in excess of fourth quarter 2020 prices that averaged around USD 45 per barrel.

Proactive supply management by the OPEC+ group, led by Saudi Arabia, is allowing the market rebalancing process to continue. The International Energy Agency ("IEA") is now forecasting a net supply deficit in every quarter through 2021 which should set the scene for inventories to return back to longer term norms.

The pace of recovery in oil demand will be dependent on the continued roll out of the Covid-19 vaccination program to the wider population and the easing of restrictions on mobility. For a sustained recovery in oil prices, discipline and compliance on the supply side measures announced by OPEC+ enters a crucial phase, particularly when considering the timing of easing of the supply curtailments as demand recovers.

In Canada, first quarter 2021 Western Canadian Select ("WCS") crude price differentials averaged below USD 13 per barrel and forward markets into 2022 and 2023 are pricing at around similar levels. Clearly the positive construction progress on both Enbridge's Line 3 replacement as well as the TransMountain pipeline expansion project is providing a much more constructive outlook for Canadian oil market egress relative to the tightness we have witnessed over the past five years or so. IPC has positioned itself well to benefit from this.

Notwithstanding these positive tailwinds, we believe it is prudent to remain cautious with respect to our expenditure plans and therefore we are retaining our limited 2021 expenditure program. We are therefore well placed to deliver on our promise to generate strong free cash flow and to deleverage as we move through 2021.

That being said, the massive collapse in investment in our sector combined with the redirection of future capital investment away from upstream oil and gas in favour of renewable energy by the majors presents a huge opportunity for companies like IPC. We retain our opportunistic approach with respect to further Mergers and Acquisitions ("M&A") activity and we have witnessed an uptick in market activity levels that we anticipate will continue in the months ahead.

#### First Quarter 2021 Highlights

During the first quarter of 2021, our assets delivered average net production of 43,700 boepd. This sits above the top end of our CMD guidance range for the first quarter and was largely driven by a combination of very high uptime performance across all assets as well as a lower than forecast cold weather impact on our Canadian gas production. As a result of strong start to 2021, we expect full year 2021 net average production to be towards the high end of our forecast 41,000 to 43,000 boepd range. Our operating costs per boe for the first quarter of 2021 was USD 14.4, in line with CMD guidance.

Operating cash flow generation for the first quarter of 2021 amounted to MUSD 68, stronger than our CMD high case (Brent USD 65 per barrel) forecast as a result of stronger than forecast production, tighter Canadian crude price differentials and stronger realized Canadian gas prices.

Capital and decommissioning expenditures during the first quarter of 2021 of MUSD 12.0 was in line with forecast, representing approximately one third of our full year forecast expenditure program of MUSD 37.

During the first quarter of 2021, free cash flow generation was exceptionally strong at MUSD 49 which represents close to 10% of IPC's market capitalization as at March 31, 2021.

Net debt was reduced during the first quarter of 2021 by MUSD 35 to MUSD 286. Net debt to EBITDA drops to 1.8 times as at March 31, 2021 from 3 times as at December 31, 2020 (based on the trailing 12 months' EBITDA) or to 1.1 times as at March 31, 2021 (based on an annualized Q1 2021 EBITDA).

For the three months ended March 31, 2021

#### Acquisition of additional Bertam interest in Malaysia

During April 2021, we were very pleased to acquire an additional 25% interest in the Bertam field on the withdrawal of our partner Petronas Carigali, taking IPC's interest in the field to 100% effective from April 10, 2021. No consideration was paid by IPC for this additional interest and IPC agreed to assume minimal further future well decommissioning obligations estimated at around MUSD 1.0. Current net Bertam field production acquired is in excess of 1,250 bopd. Our commercial interest in the Bertam FPSO remains unchanged at 100%.

#### Environmental, Social and Governance ("ESG") Performance

Health, Safety & Environmental performance remains a priority for all operational assets. Our objective is to reduce risk and eliminate hazards to prevent the occurrence of accidents, ill health and environmental damage, as these are essential to the success of our operations. During the first quarter of 2021, IPC recorded no material safety or environmental incidents.

In response to the Covid-19 pandemic, we remain focused on protecting the health and safety of our employees, contractors and other stakeholders, while also working to ensure business continuity. In the first quarter of 2021, IPC continued the health protocols implemented throughout the organization.

For the three months ended March 31, 2021

#### **Operations Overview**

#### **Reserves and Resources**

The 2P reserves attributable to IPC oil and gas assets are 272 MMboe as at December 31, 2020, as certified by independent third party reserves auditors. The reserves life index (RLI) as at December 31, 2020, is approximately 18 years. Best estimate contingent resources as at December 31, 2020, are 1,102 MMboe (unrisked). See "Reserves and Resources Advisory" below.

IPC has forecast a limited capital budget for 2021, with the short term focus on free cash flow delivery to the business. IPC remains focused on organic growth and continues to mature future development projects, with a significant portfolio of drilling and optimization opportunities ready for sanction at the discretion of the Group. IPC continues to review all operational and development activities to identify and prioritize those with highest returns whilst preserving strong free cash flow generation.

#### Production

The average net production during the first quarter of 2021 exceeded the high end of CMD guidance at 43,700 boepd. The exceptional production delivery was driven in Canada by strong reservoir performance and high production uptime across all assets. In addition, there was exceptional operational performance and facility uptime at the Bertam field in Malaysia and stable production performance in France with optimization activity offsetting natural production declines.

The production during Q1 2021 with comparatives are summarized below:

Destaution	Three mor Marc	Year ended December 31	
Production in Mboepd	2021	2020	2020
Crude oil			
Canada – Northern Assets	11.8	13.4	10.6
Canada – Southern Assets	8.8	7.8	7.1
Malaysia	4.0	4.6	4.4
France	2.9	3.2	2.8
Total crude oil production	27.5	29.0	24.9
Gas			
Canada – Northern Assets	0.1	0.1	0.1
Canada – Southern Assets	16.1	16.9	17.1
Total gas production	16.2	17.0	17.2
Total production	43.7	46.0	42.1
Quantity in MMboe	3.93	4.19	15.42

For the three months ended March 31, 2021

#### CANADA

		Three months ended March 31		
Production in Mboepd	WI	2021	2020	2020
- Oil Onion Lake Thermal	100%	10.1	11.2	9.5
- Oil Suffield	100%	7.6	6.5	5.9
- Oil Ferguson	100%	1.2	1.3	1.2
- Oil Other	50-100%	1.7	2.2	1.1
- Gas	99.7% <sup>1</sup>	16.2	17.0	17.2
Canada		36.8	38.2	34.9

<sup>1</sup> On a well count basis

#### Production

Net production from the Canadian assets during Q1 2021 was ahead of CMD guidance at 36,800 boepd. The strong production delivery was primarily driven by exceptional operational performance at the Suffield assets, underpinned by ahead of expectation production recovery from the N2N Enhanced Oil Recovery ASP (Alkaline Surfactant Polymer) project.

#### **Organic Growth and Capital Projects**

In Canada, IPC has forecast a limited capital budget for 2021. IPC continues to mature future development projects, with a significant portfolio of drilling and optimization opportunities ready for sanction at the discretion of the Group.

At Onion Lake Thermal, the production sustaining Pad D' is on budget and scheduled to come on-line during the second quarter of 2021. As of the end of Q1 2021, all facility modules are set on location. Final construction activity, facility commissioning and well steam injection start-up is forecast through Q2 2021.

During Q1 2021, production ramp up and testing of the third well pair at the Blackrod SAGD pilot project continued. Heat conformance and production performance remain ahead of expectations.

#### MALAYSIA

Duaduatian		Three months ended March 31		Year ended December 31
Production in Mboepd	WI	2021	2020	2020
Bertam	75%	4.0	4.6	4.4

#### Production

Net production from the Bertam field on Block PM307 during Q1 2021 was ahead of CMD guidance at 4,000 boepd with excellent operational performance and facility uptime close to 100% at FPSO Bertam.

Petronas Carigali Sdn Bhd, previously the holder of a 25% WI in Block PM307, completed its withdrawal from the Block effective as of April 2021. From April 2021, IPC has increased its working interest at the Bertam field from 75% to 100%.

#### **Organic Growth and Capital Projects**

In Malaysia, IPC has forecast a limited capital budget for 2021. IPC continues to mature future development projects, with the potential drilling of the A-15 well and well rate optimization opportunities ready for sanction at the discretion of the Group.

For the three months ended March 31, 2021

#### FRANCE

Draduction		Three mor Mar	nths ended ch 31	Year ended December 31
Production in Mboepd	WI	2021	2020	2020
- Paris Basin	100% <sup>1</sup>	2.5	2.8	2.4
- Aquitaine	50%	0.4	0.4	0.4
France		2.9	3.2	2.8

<sup>1</sup> Except for the working interest in the Dommartin Lettree field of 43%

#### Production

Net production in France during Q1 2021 was ahead of CMD guidance at 2,900 boepd with steady production and good uptime at the major producing fields. In Q1 2021, strong reservoir performance continued at the Vert-la-Gravelle development supported by increased water injection.

Following the decision by Total to discontinue crude oil refining at its Grandpuits refinery, IPC has agreed a sales contract with Total for delivery of IPC's Paris Basin oil production to alternative refineries until end 2026. IPC expects that this marketing arrangement will increase IPC's net operating costs in France by around USD 5 per bbl commencing in 2021, as compared to average 2020 levels.

#### **Organic Growth**

In France, IPC has forecasted a limited capital budget for 2021. IPC continues to mature future development projects in France, with drilling and optimization opportunities ready for sanction at the discretion of the Group.

# **Management's Discussion and Analysis** For the three months ended March 31, 2021

#### **FINANCIAL REVIEW**

#### **Financial Results**

### Selected Interim Financial Information

Selected interim condensed consolidated statement of operations is as follows:

USD Thousands	Q1-21	Q4-20	Q3-20	Q2-20	Q1-20	Q4-19	Q3-19	Q2-19
Revenue	134,284	103,353	95,346	44,929	80,536	145,535	131,437	129,357
Gross profit	37,930	(60,570)	5,557	(16,537)	(12,436)	43,245	23,487	39,287
Net result	26,891	(45,250)	8,850	(1,472)	(40,069)	38,372	6,330	25,744
Earnings per share – USD	0.17	(0.29)	0.06	(0.01)	(0.25)	0.23	0.04	0.16
Earnings per share fully diluted – USD	0.17	(0.29)	0.06	(0.01)	(0.25)	0.23	0.04	0.15
Operating cash flow <sup>1</sup>	67,721	46,019	37,181	14,742	21,481	78,888	69,504	76,496
EBITDA <sup>1</sup>	66,263	43,004	34,251	12,187	19,009	77,353	68,885	74,600
Net debt at period end <sup>1</sup>	286,132	321,193	322,092	341,367	302,473	231,503	207,778	239,322

<sup>1</sup> See definition on page 17 under "Non-IFRS measures"

Summarized interim consolidated balance sheet information is as follows:

USD Thousands	March 31, 2021	December 31, 2020
Non-current assets	1,220,196	1,240,653
Current assets	121,128	92,467
Total assets	1,341,324	1,333,120
Total non-current liabilities	498,657	527,530
Current liabilities	108,677	97,137
Total liabilities	607,334	624,667
Net assets	733,990	708,453
Working capital (including cash)	12,451	(4,670)

For the three months ended March 31, 2021

#### Segment Information

The Group operates within several geographical areas. Operating segments are reported at a country level, with Canada being further analyzed by main areas: (i) Canada – Northern Assets (comprising mainly of the Onion Lake Thermal asset) and (ii) Canada – Southern Assets (comprising of the Suffield Assets and the Ferguson asset). This is consistent with the internal reporting provided to IPC management. The following tables present certain segment information.

	Three months ended – March 31, 2021						
USD Thousands	Canada – Northern Assets	Canada – Southern Assets	Malaysia <sup>1</sup>	France	Other	Total	
Crude oil	50,554	38,679	13,033	23,171	-	125,437	
NGLs	_	116	-	_	-	116	
Gas	131	19,589	-	_	-	19,720	
Net sales of oil and gas	50,685	58,384	13,033	23,171	-	145,273	
Change in under/over lift position	_	_	-	(4,130)	-	(4,130)	
Royalties	(4,122)	(3,159)	-	_	-	(7,281)	
Hedging settlement	(2,234)	(1,666)	-	_	-	(3,900)	
Other operating revenue	_	_	3,825	281	216	4,322	
Revenue	44,329	53,559	16,858	19,322	216	134,284	
Production costs (including inventory movements)	(29,355)	(28,972)	2,576	(9,871)	-	(65,622)	
Depletion	(6,840)	(10,406)	(6,769)	(4,055)	-	(28,070)	
Depreciation of other assets	_	_	(2,269)	_	-	(2,269)	
Exploration and business development costs	_	_	-	(7)	(386)	(393)	
Gross profit/(loss)	8,134	14,181	10,396	5,389	(170)	37,930	

	Three months ended – March 31, 2020						
USD Thousands	Canada – Northern Assets	Canada – Southern Assets	Malaysia <sup>1</sup>	France	Other	Total	
Crude oil	22,125	17,882	16,855	8,733	_	65,595	
NGLs	_	77	_	_	_	77	
Gas	72	14,714	_	_	_	14,786	
Net sales of oil and gas	22,197	32,673	16,855	8,733	_	80,458	
Change in under/over lift position	_	_	_	(3,357)	_	(3,357)	
Royalties	(2,288)	(1,436)	_	_	_	(3,724)	
Hedging settlement	2,330	523	_	_	_	2,853	
Other operating revenue	_	_	3,868	276	162	4,306	
Revenue	22,239	31,760	20,723	5,652	162	80,536	
Production costs (including inventory movements)	(18,630)	(27,017)	(6,261)	(7,233)	_	(59,141)	
Depletion	(8,230)	(9,824)	(7,207)	(5,013)	_	(30,274)	
Depreciation of other assets	_	_	(3,035)	_	_	(3,035)	
Exploration and business development costs	_	_	-	_	(522)	(522)	
Gross profit/(loss)	(4,621)	(5,081)	4,220	(6,594)	(360)	(12,436)	

<sup>1</sup> The segment Malaysia includes the FPSO Bertam which is owned by the Group. The self-to-self payment of the lease fee for the FPSO Bertam has been eliminated from the revenue and the production costs.

For the three months ended March 31, 2021

#### Three months ended March 31, 2021, Review

#### Revenue

Total revenue amounted to USD 134,284 thousand for Q1 2021, compared to USD 80,536 thousand for Q1 2020 and is analyzed as follows:

	Three months ended March 31			
USD Thousands	2021	2020		
Crude oil sales	125,437	65,595		
Gas and NGL sales	19,836	14,863		
Change in under/overlift position	(4,130)	(3,357)		
Royalties	(7,281)	(3,724)		
Hedging settlement	(3,900)	2,853		
Other operating revenue	4,322	4,306		
Total revenue	134,284	80,536		

The main components of total revenue for Q1 2021 and Q1 2020 are detailed below.

#### **Crude oil sales**

	Three months ended – March 31, 2021						
USD Thousands	Canada – Northern Assets	Canada – Canada – Malaysia France					
Crude oil sales							
- Revenue in USD thousands	50,554	38,679	13,033	23,171	125,437		
- Quantity sold in bbls	1,188,133	867,169	201,132	358,842	2,615,276		
- Average price realized USD per bbl	42.55	44.60	64.80	64.57	47.96		

	Three months ended – March 31, 2020						
USD Thousands	Canada – Canada – Malaysia France Total Northern Assets Southern Assets						
Crude oil sales							
- Revenue in USD thousands	22,125	17,882	16,855	8,733	65,595		
- Quantity sold in bbls	1,209,907	677,495	344,561	260,005	2,491,968		
- Average price realized USD per bbl	18.29	26.39	48.92	33.59	26.32		

Crude oil revenue was 91% higher for Q1 2021 compared to Q1 2020 mainly due to higher oil prices resulting from the improvement of market conditions for oil and gas producers.

The Suffield area assets and part of the Onion Lake crude oil in Canada are blended with purchased condensate diluent volumes to meet pipeline specifications. As a result of the blended volumes, actual sales volumes are higher than produced volumes for Canada. The Canadian realized sales price is based on the Western Canadian Select ("WCS") price which trades at a discount to West Texas Intermediate ("WTI"). For Q1 2021, WTI averaged USD 58 per bbl compared to USD 46 per bbl for Q1 2020 and the average discount to WCS used in our pricing formula was USD 12 per bbl compared to USD 21 per bbl for Q1 2020.

The realized sales price for Malaysia and France is based on Dated Brent crude oil prices with revenue in France based on one month forward Brent prices. There was one cargo lifting in Malaysia during Q1 2021 in February compared to two cargo liftings in Q1 2020. Produced unsold oil barrels from Bertam are 185,000 barrels, see Change in Inventory Position section below. There was also an Aquitaine cargo of 131 Mbbl lifted in Q1 2021 with an achieved price of USD 65.89/bbl. The average Dated Brent crude oil price was USD 61 per bbl for Q1 2021 compared to USD 50 per bbl for the comparative period.

For the three months ended March 31, 2021

#### Gas and NGL sales

	Three months ended – March 31, 2021					
	Canada – Southern Assets	Canada – Northern Assets	Total			
Gas and NGL sales						
- Revenue in USD thousands	19,705	131	19,836			
- Quantity sold in Mcf	8,000,169	55,079	8,055,248			
- Average price realized USD per Mcf	2.46	2.37	2.46			

	Three months ended – March 31, 2020					
	Canada – Southern Assets	Canada – Northern Assets	Total			
Gas and NGL sales						
- Revenue in USD thousands	14,791	72	14,863			
- Quantity sold in Mcf	8,657,473	58,684	8,716,157			
- Average price realized USD per Mcf	1.71	1.23	1.71			

Gas and NGL sales revenue was 33% higher for Q1 2021 compared to Q1 2020. Approximately 98% of the Suffield gas production was sold on the Alberta/Saskatchewan border at Empress with the remainder being delivered in Alberta based on AECO pricing. For Q1 2021, IPC realized an average price of CAD 3.11 per Mcf which was in line with Empress average pricing for Q1 2021 of CAD 3.20 per Mcf.

#### **Hedging settlement**

IPC enters into risk management contracts in order to ensure a certain level of cashflow and to comply with covenants of its financing facilities. It focuses mainly on oil price swaps and collars to limit pricing exposure. IPC also uses natural gas at the Onion Lake Thermal project and the Blackrod SAGD pilot project to generate steam and manages the pricing risk by entering into fixed price swaps. The oil and gas pricing contracts are not entered into for speculative purposes. Also see the Financial Position and Liquidity and the Financial Risk Management sections below.

The realized hedging settlement for Q1 2021 amounted to a loss of USD 3,900 thousand and consisted of a gain of USD 35 thousand on the gas contracts and a loss of USD 3,935 thousand on the oil contracts. Also see the Financial Position and Liquidity and the Financial Risk Management sections below.

#### Other operating revenue

Other operating revenue amounted to USD 4,322 thousand for Q1 2021 compared to USD 4,306 thousand for Q1 2020 and consists of lease fee income, tariff income and fees for strategic storage of inventory in France. The significant part of other operating revenue is third party lease fee income received by the Group for the leasing of the owned FPSO Bertam to the Bertam field in Malaysia.

#### **Production costs**

Production costs including inventory movements amounted to USD 65,622 thousand for Q1 2021 compared to USD 59,141 thousand for Q1 2020 and is analyzed as follows:

	Three months ended – March 31, 2021					
USD Thousands	Canada – Southern Assets	Canada – Northern Assets	Malaysia	France	Other <sup>3</sup>	Total
Operating costs <sup>1</sup>	23,619	17,208	17,136	10,153	(11,475)	56,641
USD/boe <sup>2</sup>	10.56	16.10	47.70	37.90	n/a	14.40
Cost of blending	5,928	12,516	-	-	_	18,444
Change in inventory position	(575)	(369)	(8,237)	(282)	_	(9,463)
Production costs	28,972	29,355	8,899	9,871	(11,475)	65,622

For the three months ended March 31, 2021

	Three months ended – March 31, 2020					
USD Thousands	Canada – Southern Assets	Canada – Northern Assets	Malaysia	France	Other <sup>3</sup>	Total
Operating costs <sup>1</sup>	22,280	18,630	16,808	6,443	(11,603)	52,558
USD/boe <sup>2</sup>	9.90	15.15	39.90	21.97	n/a	12.53
Cost of blending	4,118	_	_	_	-	4,118
Change in inventory position	619	_	1,056	790	-	2,465
Production costs	27,017	18,630	17,864	7,233	(11,603)	59,141

<sup>1</sup> See definition on page 17 under "Non-IFRS measures".

<sup>2</sup> USD/boe in the tables above is calculated by dividing the cost by the production volume for each country for the period. <sup>3</sup> Included in the Malaysia operating costs is the lease cost for the FPSO Bertam which is owned by the Group. Other represents the FPSO Bertam lease fee self-to-self payment elimination. Netting the self-to-self elimination against the operating costs in Malaysia reduces the operating cost per boe for Malaysia to USD 15.76 and USD 12.36 for Q1 2021 and Q1 2020 respectively.

#### **Operating costs**

Operating costs amounted to USD 56,641 thousand for Q1 2021 compared to USD 52,558 thousand for Q1 2020. Operating costs per boe amounted to USD 14.40 per boe in Q1 2021 in line with guidance, compared with USD 12.53 per boe in Q1 2020. During Q1 2021, in repect of relief subsidies related to the Covid-19 pandemic provided by governmental authorities to oil and gas companies, the Group received approximately USD 250 thousand, including wage subsidies and property tax relief.

#### Cost of blending

For the Suffield area assets in Canada, oil production is blended with purchased condensate diluent to meet pipeline specifications. Since July 2020, a portion of Onion Lake oil production is also blended and exported by pipeline. The cost of the diluent net of proceeds from the sale of surplus diluent amounted to USD 18,444 thousand for Q1 2021 compared to USD 4,118 thousand for Q1 2020, the increase is attributable to Onion Lake blending and higher diluent prices.

As a result of the blending, actual sales volumes are higher than produced barrels. A gain of USD 70 thousand and a cost of USD 230 thousand was recognized relating to the difference between the cost and sale proceeds of the surplus diluent for Q1 2021 and Q1 2020 respectively.

#### Change in inventory position

The Bertam field in Malaysia is located offshore and production is lifted and sold from the FPSO Bertam when a cargo parcel size is reached. Accordingly, the timing of a lifting varies based on the inventory level on the FPSO facility and the change in inventory position varies, both positively and negatively, from period to period. Inventories are valued at the lower of cost including depletion, and market value, and the difference in the valuation between period ends is reflected in the change in inventory position in the statement of operations. At the end of Q1 2021, IPC had crude entitlement of 185,000 barrels of oil on the FPSO Bertam facility (crude produced but unsold).

#### **Depletion and decommissioning costs**

The total depletion and decommissioning costs amounted to USD 28.070 thousand for Q1 2021 compared to USD 30.274 thousand for Q1 2020. The depletion charge is analyzed in the following tables:

	Three months ended – March 31, 2021						
USD Thousands	Canada – Canada – Malaysia France To						
Depletion cost in USD thousands	10,406	6,840	6,769	4,055	28,070		
USD per boe	4.65	6.40	18.84	15.14	7.14		

		Three months ended – March 31, 2020						
USD Thousands	Canada – Southern Assets	Canada – Canada – Malaysia France Total						
Depletion cost in USD thousands	9,824	8,230	7,207	5,013	30,274			
USD per boe	4.37	6.69	17.11	17.10	7.22			

The depletion charge is derived by applying the depletion rate per boe to the volumes produced in the period by each field. The depletion rate for each field was updated for 2021 to align with the annual reserves report process at the end of 2020.

#### **Depreciation of other assets**

The total depreciation of other assets amounted to USD 2,269 thousand for Q1 2021 compared to USD 3,035 thousand for Q1 2020. This related to the depreciation of the FPSO Bertam, which is being depreciated on a unit of production basis over the 2P reserves of the Bertam field.

For the three months ended March 31, 2021

#### **Exploration and business development costs**

The total exploration and business developments costs amounted to USD 393 thousand for Q1 2021. These costs mainly related to business development costs.

#### General, administrative and depreciation expenses

General, administrative and depreciation expenses amounted to USD 2,818 thousand for Q1 2021, compared to USD 2,810 thousand for Q1 2020.

#### Net financial items

Net financial items amounted to a charge of USD 8,492 thousand for Q1 2021, compared to a charge of USD 29,162 thousand for Q1 2020, and included a non-cash net foreign exchange loss of USD 678 thousand for Q1 2021 compared to a net foreign exchange loss of USD 21,857 thousand for Q1 2020. During Q2 2020, IPC settled a large part of an intercompany loan which had a significant foreign exchange impact in Q1 2020.

Excluding foreign exchange movements, the net financial items amounted to a charge of USD 7,814 thousand for Q1 2021, compared to USD 7,305 thousand for Q1 2020.

The interest expense amounted to USD 3,999 thousand for Q1 2021, compared to USD 3,787 thousand for the comparative period in 2020. The unwinding of the asset retirement obligation discount rate amounted to USD 2,857 thousand for Q1 2021, compared to USD 2,643 thousand for Q1 2020.

#### Income tax

The corporate income tax amounted to a credit of USD 271 thousand for Q1 2021, compared to a credit of USD 4,339 thousand for Q1 2020.

#### **Capital Expenditure**

Development and exploration and evaluation expenditure incurred in Q1 2021, was as follows:

USD Thousands	Canada – Southern Assets	Canada – Northern Assets	Malaysia	France	Total
Development	3,361	7,492	371	908	12,132
Exploration and evaluation	_	(547)	79	7	(461)
	3,361	6,945	450	915	11,671

Capital expenditure of USD 11,671 thousand was mainly spent on facilities in Canada including Pad D' on Onion Lake Thermal.

#### Other tangible fixed assets

Other tangible fixed assets amounted to USD 55,579 thousand as at March 31,2021, which included USD 52,288 thousand in respect of the FPSO Bertam. The FPSO Bertam is being depreciated on a unit of production basis from July 2019 based on the Bertam field 2P reserves.

For the three months ended March 31, 2021

#### **Financial Position and Liquidity**

#### Financing

As at January 1, 2020, the Group had a reserve-based lending credit facility of USD 175 million (the "International RBL") with a maturity to end June 2022 in connection with its oil and gas assets in France and Malaysia. In addition, the Group had a reserve-based lending credit facility of CAD 375 million (the "Canadian RBL") with a maturity date in May 2021, in connection with its oil and gas assets in Canada.

In May 2020, IPC entered into a EUR 13 million unsecured credit facility in France (the "France Facility") under a financial assistance program instituted by the French government. In April 2021, IPC extended the France Facility until May 2026, with quarterly repayments commencing in August 2022. The France Facility amount was fully drawn as at March 31, 2021 and as at May 5, 2021.

In June 2020, the Group amended and extended the International RBL to a facility size of USD 125 million, with a maturity at the end of December 2024. In July 2020, the facility size was further increased to USD 140 million.

In July 2020, the Group also amended and extended the Canadian RBL to a facility size of CAD 350 million with a maturity extended by 12 months until the end of May 2022. Under the Canadian RBL, the Group is required, and has satisfied the requirement, to hedge 30% of forecast production in Canada (other than in respect of the Ferguson asset) over the period from October 1, 2020 to June 30, 2021.

In March 2020, in connection with the completion of the Granite Acquisition, the Group assumed the bank debt of Granite consisting of a revolving credit facility of CAD 42.5 million (the "Granite Facility"). In December 2020, the Granite Facility was amended to a CAD 30 million revolving credit facility, reducing down to CAD 25 million as at July 1, 2021 with a maturity of December 31, 2021. The Granite Facility was drawn as to CAD 28 million as at March 31, 2021. Under the Granite Facility, the Group is required, and has satisfied the current requirement, to hedge 50% of forecast production up to December 31, 2021 in respect of the Ferguson asset.

The borrowing base availability under the International RBL was agreed in December 2020 at USD 102 million of which USD 63 million was drawn as at March 31, 2021. The borrowing base availability under the Canadian RBL was amended in December 2020 to CAD 325 million of which CAD 255 million was drawn as at March 31, 2021.

Total net debt as at March 31, 2021, amounted to USD 286 million.

With the exception of the Granite Facility, no facility repayment schedule results in mandatory repayment within the next twelve months. As such, the amounts drawn under the International RBL, the France Facility and the Canadian RBL as at March 31, 2021, are classified as non-current.

The Group is in compliance with the covenants under the financing facilities as at March 31, 2021.

Cash and cash equivalents held amounted to USD 17,196 thousand as at March 31, 2021. The Corporation holds cash to meet imminent operational funding requirements in the different countries.

#### Working Capital

As at March 31, 2021, the Group had a net working capital balance including cash of USD 12,451 thousand compared to USD (4,670) thousand as at December 31, 2020. The difference as at March 31, 2021, from December 31, 2020, is mainly as a result of higher trade receivables due to the higher oil price and the higher hydrocarbon stocks in Malaysia as only one cargo was lifted during Q1 2021. The outstanding amount under the Granite Facility as at March 31, 2021 was USD 22,460 thousand and is included in the net debt balance of USD 286.1 million as at March 31, 2021.

For the three months ended March 31, 2021

#### **Non-IFRS Measures**

In addition to using financial measures prescribed under IFRS, references are made in this MD&A to "operating cash flow", "free cash flow", "EBITDA", "operating costs" and "net debt", which are non-IFRS measures. Non-IFRS measures do not have any standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other public companies. Non-IFRS measures should not be considered in isolation or as a substitute for measures prepared in accordance with IFRS.

The Corporation uses non-IFRS measures to provide investors with supplemental measures to assess cash generated by and the financial performance and condition of the Corporation. Management also uses non-IFRS measures internally in order to facilitate operating performance comparisons from period to period, prepare annual operating budgets and assess the Group's ability to meet its future capital expenditure and working capital requirements. Management believes these non-IFRS measures are important supplemental measures of operating performance because they highlight trends in the core business that may not otherwise be apparent when relying solely on IFRS financial measures. Management believes such measures allow for assessment of the Group's operating performance and financial condition on a basis that is more consistent and comparable between reporting periods. The Corporation also believes that securities analysts, investors and other interested parties frequently use non-IFRS measures in the evaluation of public companies. Forward-looking statements are provided for the purpose of presenting information about management's current expectations and plans relating to the future and readers are cautioned that such statements may not be appropriate for other purposes.

"Operating cash flow" is calculated as revenue less production costs less current tax. Operating cash flow is used to analyze the amount of cash that is being generated available for capital investment and servicing debt.

"Free cash flow" is calculated as operating cash flow less capital expenditures less abandonment and farm-in expenditures less general, administration and depreciation expenses before depreciation and less cash financial items. Free cash flow is used to analyze the amount of cash that is being generated by the business and that is available for such purposes as repaying debt, funding acquisitions and returning capital to shareholders.

"EBITDA" is calculated as net result before financial items, taxes, depletion of oil and gas properties, exploration costs, impairment costs and depreciation and adjusted for non-recurring profit/loss on sale of assets and other income.

"Operating cost" is calculated as production costs excluding any change in the inventory position and the cost of blending and is used to analyze the cash cost of producing the oil and gas volumes.

"Net debt" is calculated as bank loans less cash and cash equivalents.

#### **Reconciliation of Non-IFRS Measures**

#### **Operating cash flow**

The following table sets out how operating cash flow is calculated from figures shown in the Financial Statements:

	Three months ended March 31	
USD Thousands	2021	2020
Revenue	134,284	80,536
Production costs	(65,622)	(59,141)
Current tax	(941)	86
Operating cash flow	67,721	21,481

# **Management's Discussion and Analysis** For the three months ended March 31, 2021

# Free cash flow

The following table sets out how free cash flow is calculated from figures shown in the Financial Statements:

	Three months ended March 31	
USD Thousands	2021	2020
Operating cash flow - see above	67,721	21,481
Capital expenditures	(11,671)	(56,190)
Abandonment and farm-in expenditures <sup>1</sup>	(333)	(1,340)
General, administration and depreciation expenses before depreciation <sup>2</sup>	(2,399)	(2,386)
Cash financial items <sup>3</sup>	(4,367)	(4,277)
Free cash flow	48,951	(42,712)

<sup>1</sup> See note 16 to the Financial Statements
 <sup>2</sup> Depreciation is not specifically disclosed in the Financial Statements
 <sup>3</sup> See notes 4 and 5 to the Financial Statements.

## EBITDA

The following table sets out the reconciliation from net result from the consolidated statement of operations to EBITDA:

	Three months ended March 31	
USD Thousands	2021	2020
Net result	26,891	(40,069)
Net financial items	8,492	29,162
Income tax	(271)	(4,339)
Depletion	28,070	30,274
Depreciation of other assets	2,269	3,035
Exploration and business development costs	393	522
Depreciation included in general, administration and depreciation expenses <sup>1</sup>	419	424
EBITDA	66,263	19,009

<sup>1</sup> Item is not shown in the Financial Statements

## **Operating costs**

The following table sets out how operating costs is calculated:

	Three months ended March 31	
USD Thousands	2021	2020
Production costs	65,622	59,141
Cost of blending <sup>1</sup>	(18,444)	(4,118)
Change in inventory position	9,463	(2,465)
Operating costs	56,641	52,558

<sup>1</sup> Item is shown in the Financial Statements. See production costs section above

For the three months ended March 31, 2021

## Net debt

The following table sets out how net debt is calculated from figures shown in the Financial Statements:

USD Thousands	March 31, 2021	December 31, 2020
Bank loans	303,328	327,691
Cash and cash equivalents	(17,196)	(6,498)
Net debt	286,132	321,193

#### **Off-Balance Sheet Arrangements**

IPC, through its subsidiary IPC Canada Ltd, has issued a letter of credit for an amount of CAD 2.6 million in respect of its obligations to purchase diluent. This letter of credit is outstanding until October 2021.

IPC has also guaranteed the obligations of its subsidiary, IPC Canada Ltd, in respect of its pipeline gathering and transportation of crude oil for a maximum amount of CAD 3.6 million and its electricity supply for a maximum amount of CAD 1.0 million.

In connection with the acquisition of Granite Oil Corp. ("Granite") in March 2020, IPC, through its subsidiary Granite, has issued a letter of credit for an amount of CAD 500,000 in respect of its obligations related to the Ferguson asset. This letter of credit increases by CAD 100,000 annually, to a maximum of CAD 1,000,000.

## **Outstanding Share Data**

The common shares of IPC trade on both the Toronto Stock Exchange and the Nasdaq Stockholm.

As at January 1, 2020, the total number of common shares issued and outstanding in IPC was 159,790,869. In November 2019, IPC announced the commencement of a share repurchase program. In 2020, IPC repurchased 4,448,112 common shares and all of these shares were cancelled. IPC suspended further share repurchases under the program which expired in early November 2020. As at December 31, 2020, IPC had a total of 155,342,757 common shares issued and outstanding.

Following the exercise of stock options during February 2021, the number of issued and outstanding common shares of the Corporation has increased by 25,000 to 155,367,757 common shares As at March 31, 2021, and as at May 5, 2021, IPC had a total of 155,367,757 common shares issued and outstanding with voting rights.

Nemesia S.à.r.l. and Zebra Holdings and Investments S.à.r.l., investment companies wholly owned by a Lundin family trust, own 40,697,533 common shares in IPC, representing 26.20 % of the outstanding common shares as at May 5, 2021.

In addition, IPC has 117,485,389 outstanding class A preferred shares, issued as a part of an internal corporate structuring to a wholly-owned subsidiary of IPC. Such preferred shares are not listed on any stock exchange and do not carry the right to vote on matters to be decided by the holders of IPC's common shares.

IPC has 4,552,473 IPC Share Unit Plan awards (566,652 awards granted in July 2018, 88,923 awards granted in March 2019, 1,189,266 awards granted in July 2019, 25,349 awards granted in January 2020, 1,516,038 awards granted in March 2020, 25,335 awards granted in July 2020, 45,781 awards granted in January 2021 and 1,095,129 awards granted in March 2021) outstanding as at May 5, 2021.

#### **Contractual Obligations and Commitments**

IPC has an obligation to make payments towards historic costs on Block PM307 in Malaysia payable on the Bertam field for every 1 MMboe gross that the field produces above 10 MMboe gross. The estimated liability based on current 2P reserves has been provided for in the Group's Balance Sheet – see Note 16 Provisions of the Financial Statements.

The Bertam field has leased the FPSO Bertam from another Group company for an initial period of six years commencing April 2015, with four one-year options to extend such lease beyond the initial period, up to April 2025. Petronas Carigali SDN Bhd withdrew from the Production Sharing Contract and the Joint Operating Agreement for the Bertam Field in Malaysia with an effective date of April 10, 2021 and IPC increased its working interest in the Bertam Field from 75% to 100% as of such date. As of the same date, the Group exercised a one year option to extend the lease of the FPSO Bertam up to April 2022.

For the three months ended March 31, 2021

#### **Critical Accounting Policies and Estimates**

In connection with the preparation of the Corporation's consolidated financial statements, management has made assumptions and estimates about future events and applied judgments that affect the reported values of assets, liabilities, revenues, expenses and related disclosures. These assumptions, estimates and judgments are based on historical experience, current trends and other factors that they believe to be relevant at the time the financial statements are prepared. The management reviews the accounting policies, assumptions, estimates and judgments to ensure that the financial statements are presented fairly in accordance with IFRS. However, because future events and their effects cannot be determined with certainty, actual results could differ from these assumptions and estimates, and such differences could be material.

#### **Transactions with Related Parties**

Lundin Energy has charged the Group USD 162 thousand in respect of office space rental and USD 391 thousand in respect of shared services provided during Q1 2021.

All transactions with related parties are in the normal course of business and are made on the same terms and conditions as with parties at arm's length.

#### **Financial Risk Management**

As an international oil and gas exploration and production company, IPC is exposed to financial risks such as interest rate risk, currency risk, credit risk, liquidity risks as well as the risk related to the fluctuation in the oil price. The Group seeks to control these risks through sound management practice and the use of internationally accepted financial instruments, such as oil and gas price, interest rate or foreign exchange hedges as the case may be. Financial instruments will be solely used for the purpose of managing risks in the business. As at March 31, 2021, the Corporation had entered into oil and gas price hedges – see below.

Management believes that the cash resources, other current assets and cash flow from operations are sufficient to finance the Group's operations and capital expenditures program over the next year.

#### **Capital Management**

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to meet its committed financial liabilities and work program requirements in order to create shareholder value. The Group may put in place new credit facilities, repay debt, or pursue other such restructuring activities as appropriate.

Management of the Corporation will continuously monitor and manage the Group's capital, liquidity and net debt position in order to assess the requirement for changes to the capital structure to meet the objectives and to maintain flexibility.

#### Price of Oil and Gas

Prices of oil and gas are affected by the normal economic drivers of supply and demand as well as by financial investors and market uncertainty. Factors that influence these prices include operational decisions, prices of competing fuels, natural disasters, economic conditions, transportation constraints, political instability or conflicts or actions by major oil exporting countries. Price fluctuations will affect the Group's financial position.

Based on analysis of the circumstances, the management assesses the benefits of forward hedging monthly sales contracts for the purpose of protecting cash flow. If management believes that a hedging contract will appropriately help manage cash flow then it may choose to enter into a commodity price hedge. In addition, see the Financial Position and Liquidity section above regarding applicable credit facility covenants to hedge future production.

The Group had gas price sale financial hedges outstanding as at March 31, 2021, which are summarized as follows:

Period	Volume (Gigajoules (GJ) per day)	Туре	Average Pricing
April 1, 2021 – June 30, 2021	40,000	AECO Swap	CAD 2.49/GJ
July 1, 2021 – September 30, 2021	40,000	AECO Swap	CAD 2.51/GJ
October 1, 2021 – October 31, 2021	15,000	AECO Swap	CAD 2.52/GJ

For the three months ended March 31, 2021

Period	Volume (barrels per day)	Туре	Average Pricing
April 1, 2021 – June 30, 2021	500	WTI Swap	USD 59.10/bbl
April 1, 2021 - June 30, 2021	8,300	WCS Swap	USD 42.81/bbl
July 1, 2021 - September 30, 2021	5,350	WCS Swap	USD 45.46/bbl
October 1, 2021 - December 31, 2021	5,000	WCS Swap	USD 44.16/bbl
April 1, 2021 – June 30, 2021	300	WTI Collar	USD 35/bbl - 45.83/bbl
April 1, 2021 – June 30, 2021	300	WCS/WTI Differential	USD -14.65/bbl

The Group had oil price sale financial hedges outstanding as at March 31, 2021, which are summarized as follows:

All of the above hedges are treated as effective and changes to the fair value are reflected in other comprehensive income.

These hedges had a net negative fair value of USD 5,699 thousand at March 31, 2021.

#### **Currency Risk**

The Group's policy on currency rate hedging is, in the case of currency exposure, to consider fixing the rate of exchange. The Group will take into account the currency exposure, current rates of exchange and market expectations in comparison to historic trends and volatility in making the decision to hedge.

#### **Interest Rate Risk**

Interest rate risk is the risk to earnings due to uncertain future interest rates on borrowings. The Group will take into account the level of external debt, current interest rates and market expectations in comparison to historic trends and volatility in making the decision to hedge.

#### **Credit Risk**

The Group may be exposed to third party credit risk through contractual arrangements with counterparties who buy the Group's hydrocarbon products. The Group's policy is to limit credit risk by only entering into oil and gas sales agreements with reputable and creditworthy oil and gas and trading companies. Where it is determined that there is a credit risk for oil and gas sales, the Group's policy is to require credit enhancement from the purchaser.

The Group's policy on joint venture parties is to rely on the provisions of the underlying joint operating agreements to take possession of the licence or the joint venture partner's share of production for non-payment of cash calls or other amounts due. In addition, cash is to be held and transacted only through major banks.

# **RISK AND UNCERTAINTIES**

IPC is engaged in the exploration, development and production of oil and gas and is exposed to various operational, environmental, market and financial risks and uncertainties. For further information and discussion of these risks and uncertainties, please see IPC's Annual Information Form for the year ended December 31, 2020 (AIF) available on SEDAR at www.sedar.com or on IPC's website at www.international-petroleum.com. See also "Cautionary Statement Regarding Forward-Looking Information" and "Reserves and Resource Advisory" in this MD&A.

The current and any future Covid-19 outbreaks may increase IPC's exposure to, and magnitude of, each of the risks and uncertainties identified in the AIF or this MD&A that result from a reduction in demand for oil and gas consumption and/or lower commodity prices and/or reliance on third parties. The extent to which Covid-19 impacts IPC's business, results of operations and financial condition will depend on future developments, which are highly uncertain and are difficult to predict, including, but not limited to, the duration and spread of the current and any future Covid-19 outbreaks, their severity, the actions taken to contain such outbreaks or treat their impact, and how quickly and to what extent normal economic and operating conditions resume and their impacts to IPC's business, results of operations and financial condition which could be more significant in upcoming periods as compared with previous periods. Even after the Covid-19 outbreaks have subsided, IPC may continue to experience materially adverse impacts to IPC's business as a result of the global economic impact.

The Covid-19 virus and the restrictions and disruptions related to it have had a drastic adverse effect on the world demand for, and prices of, oil and gas as well as the market price of the shares of oil and gas companies generally, including the Corporation's common shares. There can be no assurance that these adverse effects will not continue or that commodity prices will not decrease or remain volatile in the future. These factors are beyond the control of the Corporation and it is difficult to assess how these, and other factors, will continue to affect the Corporation and the market price of IPC's common shares. In light of the current situation, as at the date of this MD&A, the Corporation continues to review and assess its business plans and assumptions regarding the business environment, as well as its estimates of future production, cash flows, operating costs and capital expenditures.

For the three months ended March 31, 2021

# DISCLOSURE CONTROLS AND INTERNAL CONTROL OVER FINANCIAL REPORTING

#### **Disclosure Controls and Procedures**

Disclosure controls and procedures have been designed to provide reasonable assurance that information required to be disclosed by the Corporation in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in the securities legislation. Management, under the supervision of the Chief Executive Officer and the Chief Financial Officer, is responsible for the design and operation of disclosure controls and procedures.

## **Internal Controls over Financial Reporting**

Management is also responsible for the design of the Group's internal controls over financial reporting in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. However, due to inherent limitations, internal control over financial reporting may not prevent or detect all misstatements and fraud.

There have been no material changes to the Groups internal control over financial reporting during the three month period ended March 31, 2021, that have materially affected, or are reasonably likely to materially affect, the Group's internal control over financial reporting.

#### **Control Framework**

Management assesses the effectiveness of the Corporation's internal control over financial reporting using the Internal Control – Integrated Framework (2013 Framework) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

# CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

This MD&A contains statements and information which constitute "forward-looking statements" or "forward-looking information" (within the meaning of applicable securities legislation). Such statements and information (together, "forward-looking statements") relate to future events, including the Corporation's future performance, business prospects or opportunities. Actual results may differ materially from those expressed or implied by forward-looking statements. The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement. Forward-looking statements speak only as of the date of this MD&A, unless otherwise indicated. IPC does not intend, and does not assume any obligation, to update these forward-looking statements, except as required by applicable laws.

The Covid-19 virus and the restrictions and disruptions related to it have had a drastic adverse effect on the world demand for, and prices of, oil and gas as well as the market price of the shares of oil and gas companies generally, including the Corporation's common shares. There can be no assurance that these adverse effects will not continue or that commodity prices will not decrease or remain volatile in the future. These factors are beyond the control of the Corporation and it is difficult to assess how these, and other factors, will continue to affect the Corporation and the market price of IPC's common shares. In light of the current situation, as at the date of this MD&A, the Corporation continues to review and assess its business plans and assumptions regarding the business environment, as well as its estimates of future production, cash flows, operating costs and capital expenditures.

All statements other than statements of historical fact may be forward-looking statements. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, forecasts, guidance, budgets, objectives, assumptions or future events or performance (often, but not always, using words or phrases such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "forecast", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe", "budget" and similar expressions) are not statements of historical fact and may be "forward-looking statements".

For the three months ended March 31, 2021

Forward-looking statements include, but are not limited to, statements with respect to:

- IPC's ability to maximize liquidity and financial flexibility in connection with the current and any future Covid-19 outbreaks and reductions in commodity prices;
- The expectation that recent actions will assist in reducing inventory builds and in rebalancing markets, including supply and demand for oil and gas;
- The potential for an improved economic environment resulting from a lack of capital investment and drilling in the oil and gas industry;
- 2021 production range, operating costs and capital and decommissioning expenditure estimates;
- Estimates of future production, cash flows, operating costs and capital expenditures that are based on IPC's current business plans and assumptions regarding the business environment, which are subject to change;
- IPC's financial and operational flexibility to continue to react to recent events and navigate the Corporation through periods of low or volatile commodity prices;
- IPC's ability, as market conditions evolve and if determined necessary from time to time, to reduce expenditures and curtail production, and then to resume such production;
- IPC's continued access to its existing credit facilities, including current financial headroom, on terms acceptable to the Corporation;
- The ability to fully fund 2021 expenditures from cash flows and current borrowing capacity;
- IPC's flexibility to remain within existing financial headroom;
- IPC's ability to maintain operations, production and business in light of the current and any future Covid-19 outbreaks and the restrictions and disruptions related thereto, including risks related to production delays and interruptions, changes in laws and regulations and reliance on third-party operators and infrastructure;
- IPC's intention and ability to continue to implement our strategies to build long-term shareholder value;
- The ability of IPC's portfolio of assets to provide a solid foundation for organic and inorganic growth;
- The continued facility uptime and reservoir performance in IPC's areas of operation;
- Future development potential of the Suffield and Ferguson operations, including future oil drilling and gas optimization programs;
- Development of the Blackrod project in Canada;
- Current and future drilling pad production and timing and success of facility upgrades and tie-in work at Onion Lake Thermal;
  The ability to maintain current and forecast production in France;
- The ability of IPC to implement alternative transportation arrangements for Paris Basin production in connection with the closure of the Total-operated Grandpuits refinery, including at costs estimated by the Corporation;
- The ability to maintain current and forecast production in Malaysia;
- IPC's ability to implement its GHG emissions intensity and climate strategies and to achieve its net GHG emissions intensity reduction targets;
- Estimates of reserves and contingent resources;
- The ability to generate free cash flows and use that cash to repay debt; and
- Future drilling and other exploration and development activities.

Statements relating to "reserves" and "contingent resources" are also deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves and resources described exist in the quantities predicted or estimated and that the reserves and resources can be profitably produced in the future. Ultimate recovery of reserves or resources is based on forecasts of future results, estimates of amounts not yet determinable and assumptions of management. See also "Reserves and Resource Advisory".

The forward-looking statements are based on certain key expectations and assumptions made by IPC, including expectations and assumptions concerning: prevailing commodity prices and currency exchange rates; applicable royalty rates and tax laws; interest rates; future well production rates and reserve and contingent resource volumes; operating costs; the timing of receipt of regulatory approvals; the performance of existing wells; the success obtained in drilling new wells; anticipated timing and results of capital expenditures; the sufficiency of budgeted capital expenditures in carrying out planned activities; the timing, location and extent of future drilling operations; the successful completion of acquisitions and dispositions; the benefits of acquisitions; the state of the economy and the exploration and production business in the jurisdictions in which IPC operates and globally; the availability and cost of financing, labour and services; and the ability to market crude oil, natural gas and natural gas liquids successfully.

Although IPC believes that the expectations and assumptions on which such forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because IPC can give no assurances that they will prove to be correct. Since forward-looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks.

For the three months ended March 31, 2021

These include, but are not limited to:

- The risks associated with the oil and gas industry in general such as operational risks in development, exploration and production;
- Delays or changes in plans with respect to exploration or development projects or capital expenditures;
- The uncertainty of estimates and projections relating to reserves, resources, production, revenues, costs and expenses;
  Health, safety and environmental risks;
- Commodity price fluctuations;
- Interest rate and exchange rate fluctuations;
- Marketing and transportation;
- Loss of markets;
- Environmental risks;
- Competition;
- Incorrect assessment of the value of acquisitions;
- Failure to complete or realize the anticipated benefits of acquisitions or dispositions;
- The ability to access sufficient capital from internal and external sources;
- Failure to obtain required regulatory and other approvals; and
- Changes in legislation, including but not limited to tax laws, royalties, environmental and abandonment regulations.

Readers are cautioned that the foregoing list of factors is not exhaustive.

Estimated free cash flow generation is based on IPC's current business plans over the period of 2021 to 2025. Assumptions include average net production of approximately 45 Mboepd, average Brent oil prices of USD 55 to 65 per boe escalating by 2% per year, average gas prices of CAD 2.50 per thousand cubic feet, and average Brent to Western Canadian Select differentials as estimated by IPC's independent reserves evaluator and as further described in the AIF. IPC's current business plans and assumptions, and the business environment, are subject to change. Actual results may differ materially from forward-looking estimates and forecasts.

Additional information on these and other factors that could affect IPC, or its operations or financial results, are included in the Financial Statements, the Corporation's Annual Information Form (AIF) for the year ended December 31, 2020, (See "Cautionary Statement Regarding Forward-Looking Information", "Reserves and Resources Advisory" and "Risk Factors") and other reports on file with applicable securities regulatory authorities, including previous financial reports, management's discussion and analysis and material change reports, which may be accessed through the SEDAR website (www.sedar.com) or IPC's website (www.international-petroleum.com).

For the three months ended March 31, 2021

## **RESERVES AND RESOURCE ADVISORY**

This MD&A contains references to estimates of gross and net reserves and resources attributed to the Corporation's oil and gas assets. Gross reserves / resources are the working interest (operating or non-operating) share before deduction of royalties and without including any royalty interests. Net reserves / resources are the working interest (operating or non-operating) share after deduction of royalty obligations, plus royalty interests in reserves/resources, and in respect of PSCs in Malaysia, adjusted for cost and profit oil. Unless otherwise indicated, reserves / resource volumes are presented on a gross basis.

Reserve estimates, contingent resource estimates and estimates of future net revenue in respect of IPC's oil and gas assets in Canada (including oil and gas assets acquired in the Granite Acquisition) are effective as of December 31, 2020, and are included in the reports prepared by Sproule Associates Limited (Sproule), an independent qualified reserves evaluator, in accordance with National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities (NI 51-101) and the Canadian Oil and Gas Evaluation Handbook (the COGE Handbook) and using Sproule's December 31, 2020 price forecasts.

Reserve estimates, contingent resource estimates and estimates of future net revenue in respect of IPC's oil and gas assets in France and Malaysia are effective as of December 31, 2020, and are included in the report prepared by ERC Equipoise Ltd. (ERCE), an independent qualified reserves auditor, in accordance with NI 51-101 and the COGE Handbook, and using Sproule's December 31, 2020 price forecasts.

The price forecasts used in the Sproule and ERCE reports are available on the website of Sproule (sproule.com) and are contained in the AIF.

The reserve life index (RLI) is calculated by dividing the 2P reserves of 272 MMboe as at December 31, 2020, by the midpoint of the 2021 average net daily production guidance of 41,000 to 43,000 boepd.

The product types comprising the 2P reserves and the contingent resources described in this MD&A are contained in the AIF. See also "Supplemental Information regarding Product Types" below. Light, medium and heavy crude oil reserves/resources disclosed in this MD&A include solution gas and other by-products.

"2P reserves" means proved plus probable reserves. "Proved reserves" are those reserves that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved reserves. "Probable reserves" are those additional reserves that are less certain to be recovered than proved reserves. It is equally likely that the actual remaining quantities recovered will be greater or less than the sum of the estimated proved plus probable reserves.

Each of the reserves categories reported (proved and probable) may be divided into developed and undeveloped categories. "Developed reserves" are those reserves that are expected to be recovered from existing wells and installed facilities or, if facilities have not been installed, that would involve a low expenditure (for example, when compared to the cost of drilling a well) to put the reserves on production. The developed category may be subdivided into producing and non-producing. "Developed producing reserves" are those reserves that are expected to be recovered from completion intervals open at the time of the estimate. These reserves may be currently producing or, if shut-in, they must have previously been on production, and the date of resumption of production must be known with reasonable certainty. "Developed non-producing reserves" are those reserves that either have not been on production, or have previously been on production, but are shut-in, and the date of resumption of production is unknown. "Undeveloped reserves" are those reserves expected to be recovered from known accumulations where a significant expenditure (for example, when compared to the cost of drilling a well) is required to render them capable of production. They must fully meet the requirements of the reserves classification (proved, probable) to which they are assigned.

Contingent resources are those quantities of petroleum estimated, as of a given date, to be potentially recoverable from known accumulations using established technology or technology under development, but which are not currently considered to be commercially recoverable due to one or more contingencies. Contingencies are conditions that must be satisfied for a portion of contingent resources to be classified as reserves that are: (a) specific to the project being evaluated; and (b) expected to be resolved within a reasonable timeframe. Contingencies may include factors such as economic, legal, environmental, political, and regulatory matters, or a lack of markets. It is also appropriate to classify as contingent resources the estimated discovered recoverable quantities associated with a project in the early evaluation stage. Contingent resources are further classified in accordance with the level of certainty associated with the estimates and may be sub-classified based on a project maturity and/or characterized by their economic status.

There are three classifications of contingent resources: low estimate, best estimate and high estimate. Best estimate is a classification of estimated resources described in the COGE Handbook as being considered to be the best estimate of the quantity that will be actually recovered. It is equally likely that the actual remaining quantities recovered will be greater or less than the best estimate. If probabilistic methods are used, there should be at least a 50% probability that the quantities actually recovered will equal or exceed the best estimate.

For the three months ended March 31, 2021

Contingent resources are further classified based on project maturity. The project maturity subclasses include development pending, development on hold, development unclarified and development not viable. All of the Corporation's contingent resources are classified as either development on hold or development unclarified. Development on hold is defined as a contingent resource where there is a reasonable chance of development, but there are major non-technical contingencies to be resolved that are usually beyond the control of the operator. Development unclarified is defined as a contingent resource that requires further appraisal to clarify the potential for development and has been assigned a lower chance of development until contingencies can be clearly defined. Chance of development is the probability of a project being commercially viable.

References to "unrisked" contingent resources volumes means that the reported volumes of contingent resources have not been risked (or adjusted) based on the chance of commerciality of such resources. In accordance with the COGE Handbook for contingent resources, the chance of commerciality is solely based on the chance of development based on all contingencies required for the re-classification of the contingent resources as reserves being resolved. Therefore unrisked reported volumes of contingent resources do not reflect the risking (or adjustment) of such volumes based on the chance of development of such resources.

The contingent resources reported in the MD&A are estimates only. The estimates are based upon a number of factors and assumptions each of which contains estimation error which could result in future revisions of the estimates as more technical and commercial information becomes available. The estimation factors include, but are not limited to, the mapped extent of the oil and gas accumulations, geologic characteristics of the reservoirs, and dynamic reservoir performance. There are numerous risks and uncertainties associated with recovery of such resources, including many factors beyond the Corporation's control. There is uncertainty that it will be commercially viable to produce any portion of the contingent resources referred to in the MD&A.

2P reserves and contingent resources included in the reports prepared by Sproule and ERCE in respect of IPC's oil and gas assets in Canada, France and Malaysia have been aggregated by IPC. Estimates of reserves, resources and future net revenue for individual properties may not reflect the same level of confidence as estimates of reserves, resources and future net revenue for all properties, due to aggregation. This MD&A contains estimates of the net present value of the future net revenue from IPC's reserves. The estimated values of future net revenue disclosed in this MD&A do not represent fair market value. There is no assurance that the forecast prices and cost assumptions used in the reserve evaluations will be attained and variances could be material.

References to "contingent resources" do not constitute, and should be distinguished from, references to "reserves".

BOEs may be misleading, particularly if used in isolation. A BOE conversion ratio of 6 thousand cubic feet (Mcf) per 1 barrel (bbl) is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. As the value ratio between natural gas and crude oil based on the current prices of natural gas and crude oil is significantly different from the energy equivalency of 6:1, utilizing a 6:1 conversion basis may be misleading as an indication of value.

# **Supplemental Information regarding Product Types**

The following table is intended to provide supplemental information about the product type composition of IPC's net average daily production figures provided in this document:

	Heavy Crude Oil (Mboepd)	Light and Medium Crude Oil ( Mboepd)	Conventional Natural Gas (per day)	Total (Mboepd)
Three months ended				
March 31, 2021	19.4	8.1	97.2 Mcf (16.2 Mboe)	43.7
March 31, 2020	19.9	9.2	102.0 Mcf (17.0 Mboe)	46.1
Year ended				
December 31, 2020	16.5	8.5	103.1 Mcf (17.2 Mboe)	42.1

This document also makes reference to IPC's forecast average net daily production of 41,000 to 43,000 boepd for 2021. IPC estimates that approximately 44% of that production will be comprised of heavy oil, approximately 18% will be comprised of light and medium crude oil and approximately 38% will be comprised of conventional natural gas.

# **Management's Discussion and Analysis** For the three months ended March 31, 2021

# **OTHER SUPPLEMENTARY INFORMATION**

## Abbreviations

CAD or CA\$	Canadian dollar
EUR or €	Euro
USD or US\$	US dollar
MYR	Malaysian Ringgit
FPSO	Floating Production Storage and Offloading (facility)

#### **Oil related terms and measurements**

AECO API ASP bbl boe <sup>1</sup> boepd	The daily average benchmark price for natural gas at the AECO hub in southeast Alberta An indication of the specific gravity of crude oil on the API (American Petroleum Institute) gravity scale Alkaline surfactant polymer (an EOR process) Barrel (1 barrel = 159 litres) Barrels of oil equivalents Barrels of oil equivalents per day
bopd	Barrels of oil per day
Bscf	Billion standard cubic feet
Empress	The benchmark price for natural gas at the Empress point at the Alberta/Saskatchewan border
EOR	Enhanced Oil Recovery
Mbbl	Thousand barrels
MMbbl	Million barrels
Mboe	Thousand barrels of oil equivalents
Mboepd	Thousand barrels of oil equivalents per day
Mbopd	Thousand barrels of oil per day
MMboe	Million barrels of oil equivalents
MMbtu	Million British thermal units
Mcf	Thousand cubic feet
NGL	Natural gas liquid
SAGD	Steam assisted gravity drainage (a thermal recovery process)
WTI	West Texas Intermediate (a light oil reference price)
WCS	Western Canadian Select (a heavy oil reference price)

<sup>1</sup> All volume references to boe are calculated on the basis of six thousand cubic feet of natural gas to one barrel of oil equivalent (6 Mcf: 1 bbl) unless otherwise indicated. This conversion ratio is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. Boes may be misleading, particularly if used in isolation. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6:1, utilizing a conversion on a 6:1 basis may be misleading as an indication of value.

For the three months ended March 31, 2021

#### DIRECTORS

C. Ashley Heppenstall Director, Chairman London, England

Mike Nicholson Director, President and Chief Executive Officer Geneva, Switzerland

Chris Bruijnzeels Director Abcoude, The Netherlands

Donald K. Charter Director Toronto, Ontario, Canada

Torstein Sanness Director Oslo, Norway

Emily Moore Director Toronto, Ontario, Canada

Lukas (Harry) H. Lundin Director Toronto, Ontario, Canada

#### **OFFICERS**

Christophe Nerguararian Chief Financial Officer Geneva, Switzerland

William Lundin Chief Operating Officer Geneva, Switzerland

Jeffrey Fountain General Counsel and Corporate Secretary Geneva, Switzerland

Chris Hogue Senior Vice President Canada Calgary, Alberta, Canada

Ryan Adair Vice President Asset Management and Corporate Planning Canada Calgary, Alberta, Canada

#### **INVESTOR RELATIONS**

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# **REGISTERED AND RECORDS OFFICE**

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# **INDEPENDENT AUDITORS**

PricewaterhouseCoopers SA, Switzerland

#### **TRANSFER AGENT**

Computershare Trust Company of Canada Calgary, Alberta, and Toronto, Ontario

#### **MEDIA RELATIONS**

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