June 2024 - FLY PLAY HF. Operational Statistics





Key Performance Indicators (KPI's)

| June 2024 | | | | | | |
|---|-----------|-----------|-------------|--------------|--|--|
| | June 2024 | June 2023 | June change | Year to date | | |
| Number of passengers | 173,109 | 160,979 | + 12,130 | 790,682 | | |
| Load factor % | 86.0% | 87.2% | - 1.2 ppt | 84.0% | | |
| From % | 31.9% | 29.8% | + 2.1 ppt | 29.0% | | |
| То % | 24.3% | 25.8% | - 1.4 ppt | 29.5% | | |
| VIA % | 43.8% | 44.5% | - 0.7 ppt | 41.6% | | |
| Available seat kilometers (ASK) in million | 601.5 | 552.8 | + 48.7 | 2,823.1 | | |
| Revenue passenger kilometers (RPK) in million | 517.1 | 481.8 | + 35.3 | 2,371.5 | | |
| Stage length (KM) | 2,973 | 2,902 | + 71 | 3,002 | | |

| | June 2024 | June 2023 | June change | Year to date |
|---|-----------|-----------|-------------|--------------|
| $\rm CO_2$ per RPK (grams $\rm CO_2$ per RPK) | 57.6 | 56.9 | + 0.7 | 59.7 |
| $\rm CO_2$ emissions in tonnes | 29,777 | 27,416 | + 2,361 | 141,491 |
| | June 2024 | June 2023 | June change | Year to date |

| | June 2024 | June 2023 | June change | Year to date |
|--------------------------------|-----------|-----------|-------------|--------------|
| On-time performance (arrivals) | 91.4% | 81.2% | + 10.2 ppt | 88.6% |



Note: PLAY uses commas and thousand separators according to English traditions.



Local Share and Passenger Numbers Increase Between Years

PLAY airlines carried 173,109 passengers in June 2024, marking a 7.5% increase from June 2023, when the airline carried 160,979 passengers. The load factor in June 2024 was 86.0%, slightly down from 87.2% in June 2023. Available seat kilometers (ASK) increased by 8.8%, while revenue passenger kilometer (RPK) increased by 7.3% between June 2023 and June 2024.

Several factors contribute to a lower load factor this year, mainly the increased capacity of transatlantic flights from competing carriers. Despite this increase in competition, improvements are seen in key European markets.

In June 2024, 31.9% of PLAY's passengers were flying from Iceland, 24.3% were flying to Iceland, and 43.8% were connecting passengers (VIA).

The share of passengers flying from Iceland increased from 29.8% in June 2023 to 31.9% in June 2024, reflecting PLAY's ongoing growth in its local Icelandic market.

PLAY's on-time performance reached 91.4% in June 2024, surpassing its annual target of 85% and improving significantly from 81.2% in June 2023.

3rd Anniversary and Best Low-Cost Airline in Northern Europe Second Year in a Row

PLAY celebrated its 3rd anniversary on June 24, having launched its first commercial flight from Iceland to London on June 24, 2021. Over the past three years, PLAY has expanded rapidly, growing from three aircraft in 2021 to ten aircraft and around 500 employees in 2024. The airline operated around seven destinations in 2021, which has now expanded to over 40 destinations in 2024.

For the second consecutive year, PLAY airlines has been recognized as the top low-cost airline in Northern Europe by the prestigious World Airline Awards, based on customer satisfaction surveys conducted by the British company Skytrax since 1999. Additionally, PLAY has been listed among the top 100 airlines in the world for the second year in a row, moving up four places from 91 in 2023 to 87 in 2024. In 2022, PLAY was ranked number 167 on the same list. PLAY also ranked 3rd among the world's most improved airlines at the same event.

Einar Örn Ólafsson, PLAY's CEO:

"We are pleased to see growth in our passenger numbers, although we had hoped for a higher load factor. This result reflects the increased competition in transatlantic flights and a reduction in tourists to lceland is a direct result of a surge in marketing efforts from neighbouring countries above what we are experiencing out of lceland. We firmly believe that a concerted effort from the tourism industry and substantial support from the authorities is needed to boost demand for flights to lceland, as stated in our previous traffic report. With the right message and a powerful push, we can attract more visitors to experience lceland's amazing natural wonders.

We are delighted to see that we are still growing our share in the Icelandic market. It is evident that people in Iceland are happy with our services and that the word is spreading. We have always aimed to be the leading airline for leisure travel from Iceland, and our growing local share reflects that commitment.

Our world-class on-time performance of 91.4% in June 2024 showcases our excellent services. This achievement is the result of the dedication of my colleagues in the operations team at PLAY, who are always fully focused on ensuring our flight plans run as smoothly as possible.

We are also truly honored to have been selected as the best low-cost airline in Northern Europe for the second consecutive year. Cracking the top 100 list of the best airlines in the world again and moving up four places is a testament to the excellent services our staff delivers every day to our passengers. I am truly thankful for their contribution to our airline."