



ANALYZER. KNOW BETTER

Omsætningvækst på 9%

Revenue growth on 9%

FØRSTE HALVÅR 2021

FIRST HALF YEAR OF 2021

Enalyzer's bestyrelse har behandlet og godkendt selskabets rapport for halvåret. Fra rapporten kan fremhæves følgende:

- Selskabets omsætning i 1. halvår 2021 er på 12.038 TDKK. En stigning på 9,2% ift. 1. halvår 2020.
- Enalyzer har i første halvår øget sine omkostninger ved udvidelse af den danske og internationale salgstyrke med henblik på at opnå yderligere omsætningsvækst i 2022.
- Selskabets EBITDA i 1. halvår 2021 er på 37 TDKK. Et fald på -96,4% ift. 1. halvår 2020.
- Enalyzer har i første halvår haft vækst i antal software aftaler.
- Per 30.06.2021 havde Enalyzer over 125.000 brugere fra hele verden, hvoraf ca. 7% var betalende.
- Enalyzer koncernen forventer overskudsgivende drift og yderligere vækst i 2021.

Enalyzers Board of Directors has approved this company report from the first half year of 2021.

Highlights are:

- The company revenue in the first half year of 2021 was 12.038 TDKK. An increase of 9,2% compared to the same period in 2020.
- In the first half of the year, Enalyzer increased its costs by expanding the Danish and international sales force with a view to achieving further revenue growth in 2022.
- The company EBITDA in the first half year of 2021 was 37 TDKK. A decrease of -96,4% compared to the same period in 2020.
- In the first half of the year, Enalyzer has experienced growth in the number of software agreements.
- As of 30.06.2021, Enalyzer had over 125,000 users from all over the world, of whom approximately 7% were paying.
- The Enalyzer Group expects profitable operations and further growth in 2021.

HOVEDTAL FOR 1. HALVÅR 2021

KEY FIGURES FOR THE 1ST HALF YEAR 2021

RESULTAT PROFIT/LOSS	1. HALVÅR	1. HALVÅR	UDVIKLING	ÅTD	ÅTD	UDVIKLING	
	1ST HALF YEAR	1ST HALF YEAR	DEVELOPMENT	YTD	YTD	DEVELOPMENT	
Beløbi t.DKK	2021	2020	%	2021	2020	%	2020
Figures in DKK '000							
Nettoomsætning Revenue	12.038	11.019	9,2	12.038	11.019	9,2	24.627
EBITDA*	37	1.013	-96,4	37	1.013	-96,4	5.388
Afskrivninger Depreciation/amortization	-2.606	-2.609	0,1	-2.606	-2.609	0,1	-5.058
Finansielle poster Net financials	108	-370	129,1	108	-370	129,1	-282
Resultat før skat Profit/loss before tax	-2.461	-1.966	-25,2	-2.461	-1.966	-25,2	48
Earnings/share	-0,64	-0,51	n/a	-0,64	-0,51	n/a	0,01
Earnings/share, diluted	-0,64	-0,51	n/a	-0,64	-0,51	n/a	0,01

*) Earnings Before Interest, Tax, Depreciation and Amortization

BALANCE BALANCE SHEET	30.06	30.06	UDVIKLING	
	2021	2020	%	2020
Beløb i t.DKK				
Figures in DKK '000				
Likvider Cash	1.656	1.581	4,7	3.424
Debitorer Trade Receivables	3.924	3.923	0,0	4.209
Aktiver i alt Total assets	22.895	23.386	-2,1	25.450
Egenkapital Equity	1.747	2.525	-30,8	4.401

EGENKAPITALFORKLARING STATEMENT OF CHANGES IN EQUITY	ÅTD
	YTD
Beløb i t.DKK	2021
Figures in DKK '000	
Egenkapital primo året Equity as at 01.01.20	4.401
Resultat efter skat Profit/loss after tax	-2.461
Valutakursreguleringer Foreign currency translation adjustments	-193
Udloddet udbytte Distributed dividend	0
Egenkapital 30.06.21 Equity as at 30.06.21	1.747

PENGESTRØMSOPGØRELSE CASH FLOW STATEMENT	ÅTD	ÅTD
	YTD	YTD
Beløb i t.DKK	2021	2020
Figures in DKK '000		
Resultat før skat Profit/loss before tax	-2.461	-1.966
Reguleringer hertil Adjustment hereof	2.851	6.677*
Driftens likviditetsvirkning Cash flow from operating activities	391	4.711
Investeringernes likviditetsvirkning Cash flow from investing activities	-2.159	-2.344
Finansieringens likviditetsvirkning Cash flow from financing activities	0	0
Ændring i likvider Change in cash	-1.769	2.367*

* Effekt af Corona hjælpepakker og låneordninger (ca. 3,5 mio. DKK)

* Effect of Corona relief packages and loan schemes (approx. DKK 3.5 million)

Likvider og bankgæld, primo Cash and bank debt, beginning of period	3.424	-786
Likvider og bankgæld, ultimo Cash and bank debt, end of period	1.656	1.581
Gæld til andre kreditinstitutter Debt to other credit institutions	-786	-786

Hovedtallene er konsoliderede koncerntal for selskaberne Analyzer A/S, Analyzer Software A/S, Analyzer Consulting A/S, Analyzer AB, Analyzer Software Netherlands B.W. og Analyzer Software Norge AS

The above figures are concern consolidated from the companies Analyzer A/S, Analyzer Software A/S, Analyzer Consulting A/S, Analyzer AB, Analyzer Software Netherlands B.W. and Analyzer Software Norge AS

AKTIVITETER I 1. HALVÅR 2021

ACTIVITIES IN THE 1ST HALF YEAR 2021

Væsentligste forhold og aktiviteter i 1. halvår 2021 er:

- Selskabets omsætning i 1. halvår 2021 er på 12.038 TDKK. En stigning på 9,2% ift. 1. halvår 2020.
- Enalyzer har i første halvår øget sine omkostninger ved udvidelse af den danske og internationale salgstyrke med henblik på at opnå yderligere omsætningsvækst i 2022.
- Selskabets EBITDA i 1. halvår 2021 er på 37 TDKK. Et fald på -96,4% ift. 1. halvår 2020.
- Enalyzer har i første halvår haft vækst i antal software aftaler.

Highlighted activities from the first half year of 2021 are:

- The company revenue in the first half year of 2021 was 12.038 TDKK. An increase of 9,2% compared to the same period in 2020.
 - In the first half of the year, Enalyzer increased its costs by expanding the Danish and international sales force with a view to achieving further revenue growth in 2022.
 - The company EBITDA in the first half year of 2021 was 37 TDKK. A decrease of -96,4% compared to the same period in 2020.
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KAPITALFORHOLD CAPITAL

Analyzer havde pr. 30.06.2021 udstedt 3,8m aktier fordelt på ca. 569 aktionærer.

Ingen egenkapitalændringer indtraf i 1. halvår

Selskabet ejer per 30.06.2021 ingen egne aktier.

Certified advisor eller dennes relevante medarbejdere ejer per 30.06.2021 ingen aktier i Selskabet.

Nedenfor er angivet bestyrelsens, direktionens samt de ledende medarbejders direkte eller indirekte aktiebesiddelser i Selskabet.

Analyzer had as of 30.06.2021 issued 3,8m shares divided among approximately 569 shareholders.

No changes in equity occurred in the first half year.

The company owns as of 30.06.2021 none of its own shares.

The Certified advisor or its key employees own as of 30.06.2021 no shares in The Company.

The direct or indirect shareholding of the board of directors, the executive board, and the key employees are stated below.

NAVN NAME	STILLING TITLE	ANTAL AKTIER NUMBER OF STOCKS
		30.06.2021
Erik Nyborg	Bestyrelsesformand Chairman	10.348
Søren Fink-Jensen	Bestyrelsesmedlem Board member	11.800
Ole Ødegaard	Stifter & Co-CEO/bestyrelsesmedlem Founder & Co-CEO/Board member	500.363
Jakob Roed Jakobsen	Stifter & Co-CEO/bestyrelsesmedlem Founder & Co-CEO/Board member	648.852
Steen Ødegaard	Stifter & CTO/bestyrelsesmedlem Founder & CTO/Board member	671.707

FORVENTNINGER EXPECTATIONS

Analyzer koncernen forventer overskudsgivende drift og yderligere vækst i 2021.

The Analyzer Group expects profitable operations and further growth in 2021.

INFORMATION

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Om Analyzer

Analyzers hovedprodukt er en SaaS (Software as a Service) Insight platform, der anvendes til alle former for spørgeskemaundersøgelser og rapportering blandt private- og offentlige virksomheder mm. Platformen anvendes globalt og kan administreres på de fleste hovedsprog, ligesom respondentinterfacet er versioneret til mere end 40 forskellige sprog.

Analyzer sælges online samt direkte via datterselskaber i Danmark, Norge, Sverige og Holland. Per 30.06.2021 havde Analyzer over 125.000 brugere fra hele verden, hvoraf ca. 7% var betalende.

I tilknytning til Analyzers SaaS forretning er Analyzer Consulting, som leverer licens service og projektsalg.

About Analyzer

Analyzer's main product is a SaaS (Software as a Service) Insight platform, that is used for all kinds of surveys and reporting among private and public companies, etc. The platform is used globally and can be managed in most main languages, just as the respondent interface is versioned into more than 40 different languages.

Analyzer is sold online as well as directly through subsidiaries in Denmark, Norway, Sweden and the Netherlands. As of 30.06.2021, Analyzer had over 125,000 users from all over the world, of whom approximately 7% were paying.

In connection with Analyzer's SaaS business is Analyzer Consulting, which provides license service and project sales.

Certified Advisor

EY
Christian Ejlskov, Executive Director, Local M&A
Osvald Helmuths Vej 4
2000 Frederiksberg
Telefon: 7010 8050
E-mail: christian.ejlskov@dk.ey.com

Certified Advisor

EY
Christian Ejlskov, Executive Director, Local M&A
Osvald Helmuths Vej 4
DK-2000 Frederiksberg
Phone: +45 7010 8050
Email: christian.ejlskov@dk.ey.com

For yderligere information om Analyzer A/S kontakt venligst:

Analyzer A/S
Jakob Roed Jakobsen, Medstifter & Co-CEO
Refshalevej 147
1432 København K
Telefon: 7010 7006
E-mail: jakob.roed@analyzer.com

For additional information about Analyzer please contact:

Analyzer A/S
Jakob Roed Jakobsen, Co-Founder & Co-CEO
Refshalevej 147
DK-1432 København K
Telefon: +45 7010 7006
E-mail: jakob.roed@analyzer.com



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