

H1 HIGHLIGHTS MANAGEMENT DATA LATVIA+UK ONLY

All data in TEUR, unaudited

Note: This data has been sourced from internal management systems, is unaudited and may not fully reconcile with actual published reports due to varying treatment of exchange rates and other factors.

Profit and Loss statement	H1 2019 highlights Latvia + UK combined
Total sales	64 393
Gross profit	32 378
EBITDA	11 061
EBIT	6 045
Net interest expense	(1 272)
Profit before tax	4 466
Tax	226
Net profit	4 240

Comments:

- Latvian plus UK operations retain their profitable nature.
- Lower output was registered in May/June due to cash flow impacts.

EBITDA: Operating Profit + Depreciation & Amortization

EBIT: Operating Profit (prior to tax and interest payments)