

2021 results

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CFO



Sound operation for the future

Emphasis on secure and sound operation for the future

- Important milestones in optimising infrastructure
- Affirmed credit rating
- Almost all active customers with valid due diligence
- Certified under ISO 27001 on information security

Strong operating results for 2021 and sound balance sheet

- Target ROE of 10% achieved
- Growing commission income in line with the Bank's objectives
- The balance sheet grew by 11%
- Planned dividend of ISK 14.4 billion
- Increased credit quality

Leading financial institution in sustainability

- New sustainable funding programme
- Carbon footprint of loan book calculated
- Sustainable Financing Label issued
- Entire operation carbon equalised
- Sustainability reports audited
- Two green bond issuances

Growing customer numbers create income opportunities

- Largest market share in the retail market, 39.5%
- Largest share among banks in the mortgage market
- Topped the Icelandic Performance Satisfaction Index the third year in a row
- Record growth in new corporate customers
- Three new Landsbréf funds created in the year
- 25% increase in portfolio management agreements

Solid results under a new strategy - Landsbankinn, an ever-smarter bank

- Sound operation and strong financial position

Profit

- Profit in 2021 amounts to ISK 28.9 billion and ROE is 10.8%.
- A strong share in all markets, coupled with effective operation form the basis for a solid performance in 2021.
- Increased efficiency results in decreased operating cost as a ratio of total assets to 1.44%, down by 8% between years.

Operating income

- Net fee and commission income grew by 24% in 2021, mostly as a result of increased activity in asset management and market transactions. Assets under management grew by 31% between years.
- The net interest margin on average total asset position was 2.3% in 2021.
- There was a reversal in impairment resulting in a net release of credit impairment of ISK 7,037 million (2020: ISK 12,020 million charge). This reversal reflects a better standing of both households and corporates than expected in the aftermath of Covid- 19.

Leading lender

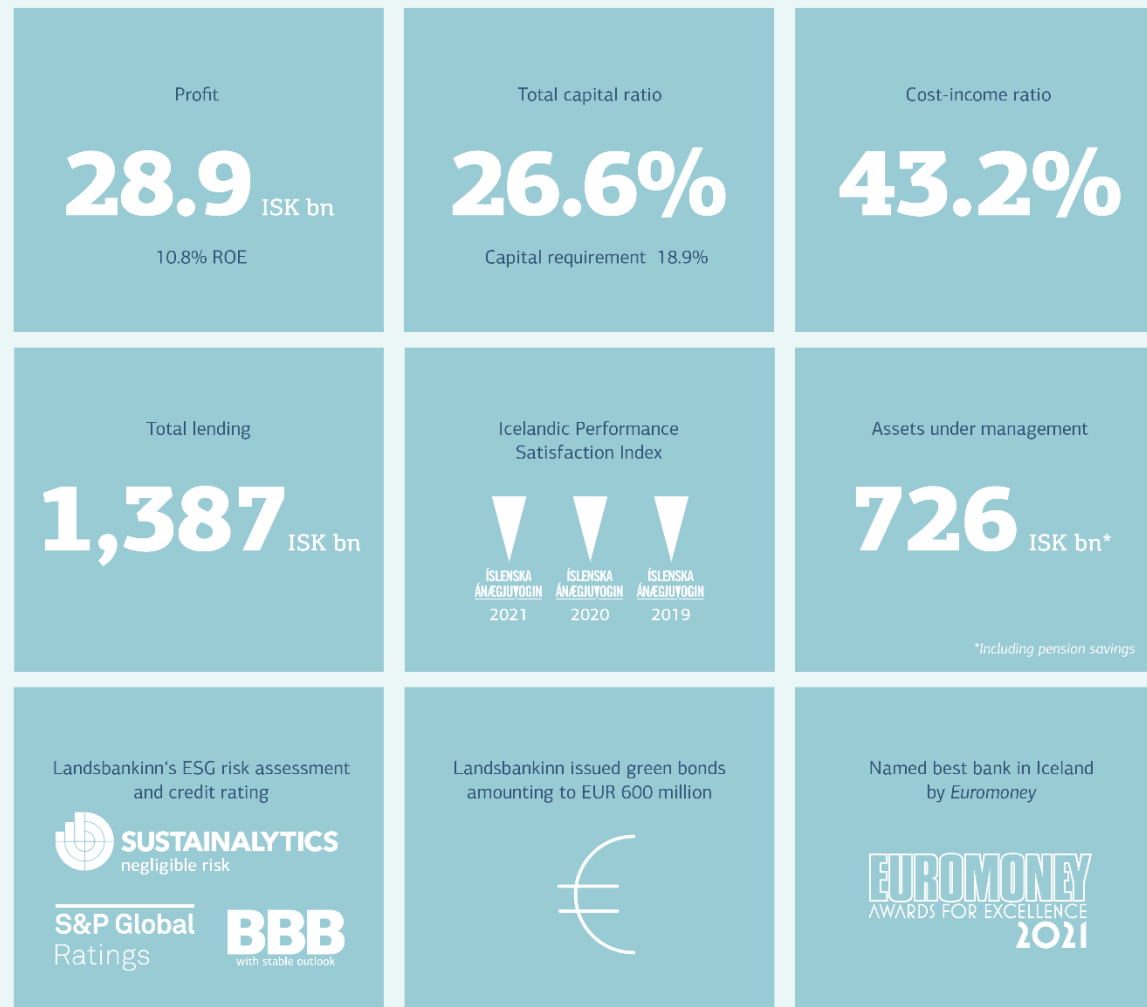
- Landsbankinn is the largest lender in Iceland to both corporates and retail customers and the Bank's market share in housing mortgages has never been higher.
- Probability of default for both individuals and companies continues to decline.

Diversified funding

- Continued bond issuance on the domestic market to finance the growing housing mortgage portfolio.
- Good access to international capital markets. First two issuances of EUR-denominated green bonds by the Bank in 2021.
- Customer deposits increase by 13% and amount to ISK 900 billion, around half of the Bank's total funding.

Strong equity position

- The Bank's equity at year end was ISK 283 billion.
- Core capital is ISK 53 billion higher than the Bank's target and ISK 88 billion higher than total equity requirements set by the Financial Supervisory Authority of the Central Bank of Iceland.



Changed organisation supports the Bank's strategy and puts customers first

Community is a new division that unites human resources, marketing, communication, research and sustainability to strengthen the Bank's activities as much as possible.

Revitalisation and development with three new managing directors and several new managers within the Bank.

Strong standing throughout Iceland and increased emphasis on ensuring that all branches can assist customers, regardless of location.



Individuals

Increased customer satisfaction through smarter solutions

39.5%

market share in the retail market

80%

of consumer loans are taken out independently

36,100,000

logins to app and online banking

320,000

phone calls to the Customer Service Centre

63%

of use of the app and online banking is outside of traditional opening hours

34,000

appointments for financial advice and remote meetings

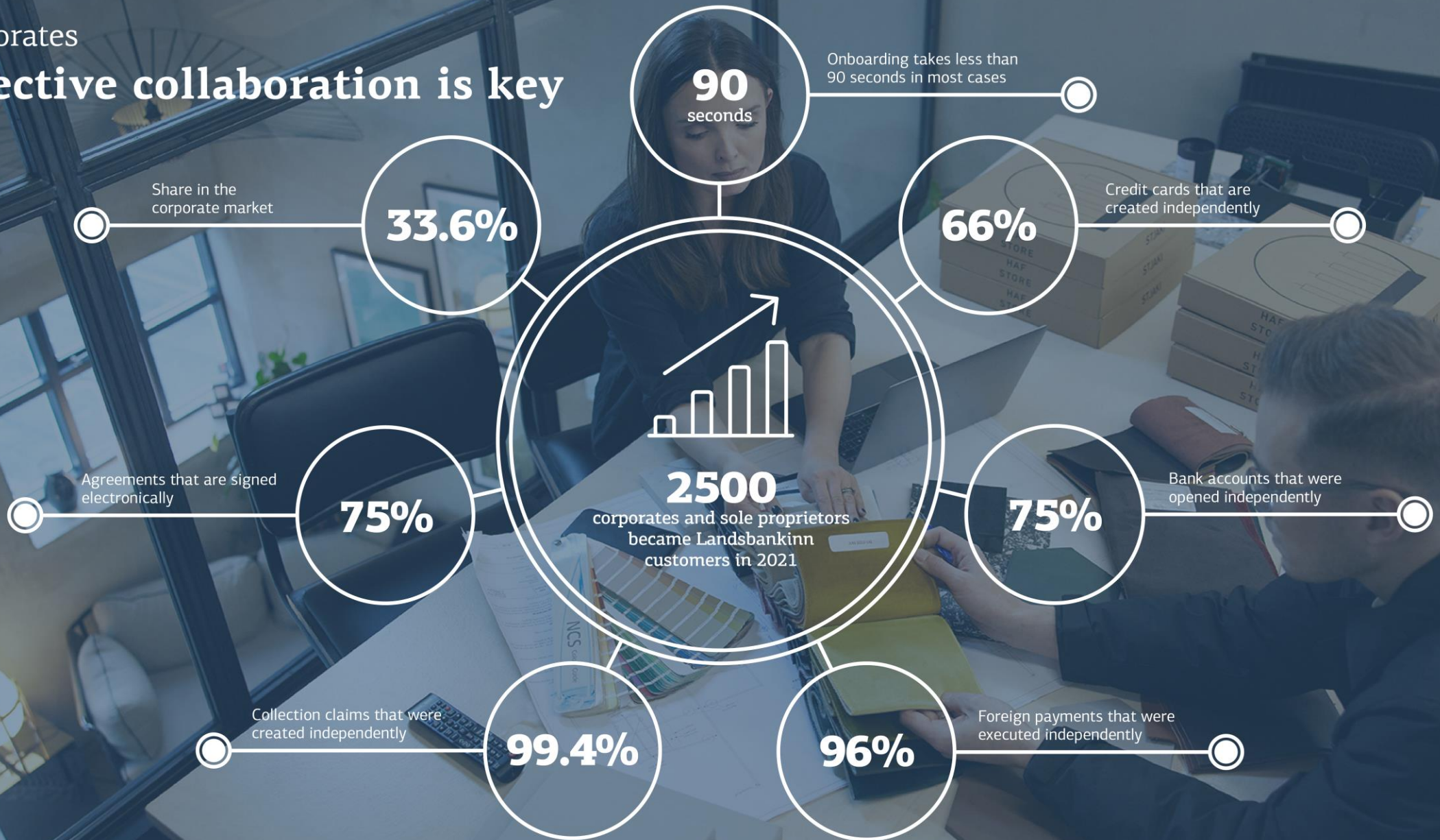
95%

of customers alter their credit card limit independently



Corporates

Effective collaboration is key



Sustainable finances contribute positively to the environment and society



GHG emissions

| | |
|---------------------|-------------------------|
| Bank operation | 3,1 ktCO ₂ |
| Mortgages | 1,08 ktCO ₂ |
| Motor vehicle loans | 54,94 ktCO ₂ |
| Business loans | 226,9 ktCO ₂ |

| | |
|---|---|
|  | Landsbankinn published its first Sustainable Finance Framework in 2021 and it has been reviewed by international rating agency Sustainalytics. |
|  | Landsbankinn issued green bonds in February and November in the total amount of EUR 600 million. The green bond issuances broadened the Bank's investor base considerably and were well received by international investors. |
|  | We introduced a new asset allocation fund that emphasises investment in companies that run on a sustainability platform and yield good returns. |
|  | Part of our enhanced customer service is sharing our work and knowledge to promote sustainability. This allows legal entities to finance projects in a sustainable manner and receive Landsbankinn's Sustainable Financing Label for use in promotional material. |
|  | The Bank achieved its best rating in the annual ESG risk assessment by Sustainalytics to date and is considered at negligible risk of experiencing material financial impacts from ESG factors. |
|  | The Bank calculated and published greenhouse gas emissions from its credit portfolio based on the PCAF methodology in 2021, first among the Icelandic banks. |
|  | We again carbon neutralised the Bank's operation in 2021 and renewed our international CarbonNeutral® company certification. |
|  | Landsbankinn adopted an updated and comprehensive Sustainability Policy in 2021, including an amended approach to the UN Sustainable Development Goals. We now focus on four SGDs: 5 - Gender equality, 8 - Decent work and economic growth, 9 - Industrial innovation and infrastructure, and 13 - Climate action. |



Simple shortcuts

Adding bank accounts, cards and users to online banking and the app has never been simpler.

Smart guide

Online banking includes interactive, guided tours that help customers find information and features.

Automatic receivables creation

Customers can create rules for regular creation of receivables - especially useful for monthly collection.

Improved collection control

Customers can now create and alter collection rules, adapting them to their own and customers' needs.

Better overview of collection results

Online banking provides an overview of the collection portfolio using both graphics and text, summarised key information and detailed reports.

Create credit cards independently

Customer can now create credit cards for their personnel who also receive access to the card in online banking and can make contactless payment using their phone or watch.

Vaxtareikningur sjálfbær

Deposits on the sustainable savings account are allocated to the funding of projects that contribute to sustainability.

Save in App

Effective method to save whereby customers select the best way to save to reach set goals.

Vasapeningar

Pre-paid card for 9-18 year olds. Parents apply for the card in the app. Good overview in the app, enhanced security in online shopping and a QR code on the card that shows its balance.

Better terms with fixed rates

We offer customers better terms with fixed rates based on their mortgage ratio.

Vaxtareikningur sjálfbær

Deposits on the sustainable savings account are allocated to projects that contribute to sustainability.

Remote meetings and advice until 18:00

We offer our customers flexible service and remote meetings can now be booked until 18:00 every weekday.

Fix mortgage rates in app

Simple way to apply for fixed rates on mortgages.

Eignadreifing sjálfbær

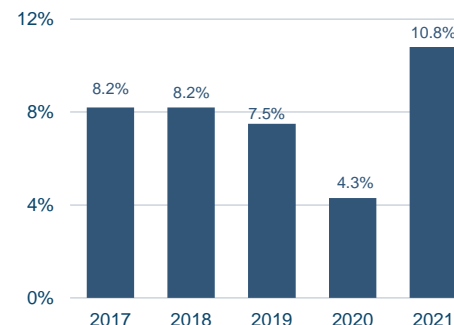
A fund that invests based on the methods and ideology of asset diversification and sustainability.

Financial objectives and development of KPIs

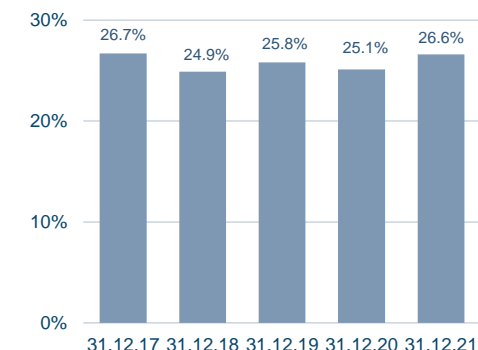
- Strong balance sheet supports the Bank's ambitious strategy

| | Targets | 2021 | Guidelines |
|-----------------------------------|---------|-------|--|
| Profitability | | | |
| Return on equity (ROE) | ≥ 10% | 10.8% | The Bank's long-term target is for ROE to be around or over 10%. ROE is expected to range between 9.5 – 10.5% in 2021. |
| Efficiency | | | |
| Cost / Income ratio | ≤ 45% | 43.2% | Expected ratio is 40 – 42% for the year 2022. |
| Financial strength | | | |
| Dividend payout ratio | ~ 50% | 42.7% | The Board of Directors intends to propose that around 50% of the previous year's profit be paid out in dividends. Additionally, the Board of Directors is considering proposing a special dividend payment to the AGM. |
| Common equity tier 1 ratio (CET1) | ≥ 18% | 24.8% | The Bank will seek to issue subordinated funding provided that it is economical and favourable for its funding structure. |
| Total capital ratio | ≥ 22% | 26.6% | The Bank also aims to be in the highest category for risk-adjusted capital ratio, as determined and measured by the relevant credit rating agencies. |

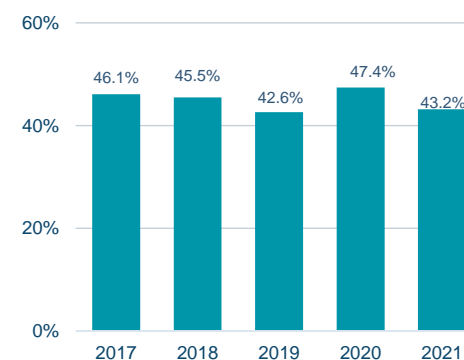
Return on equity



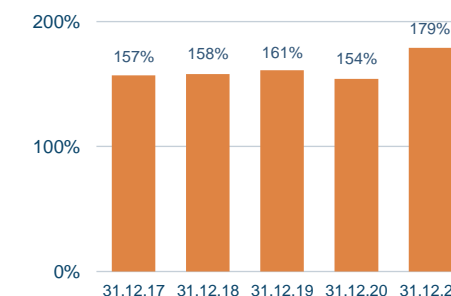
Total capital ratio



Cost / Income ratio



Liquidity coverage ratio total



An ever-smarter bank

SATISFIED CUSTOMERS

—
Simplify life
Show initiative

CONTINUOUS DEVELOPMENT

—
Smarter operations
Trusted banking

PASSION FOR SUCCESS

—
Enthusiasm for results
Workplace of tomorrow

Income statement

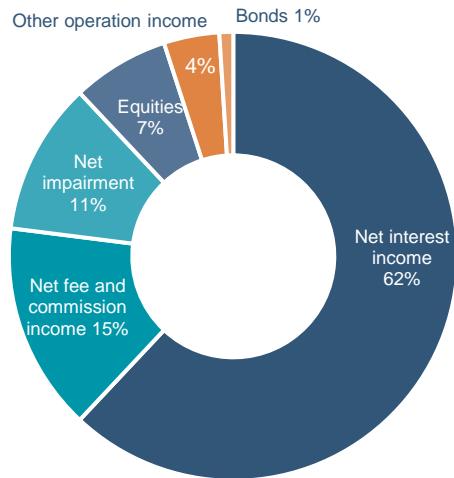


Income statement

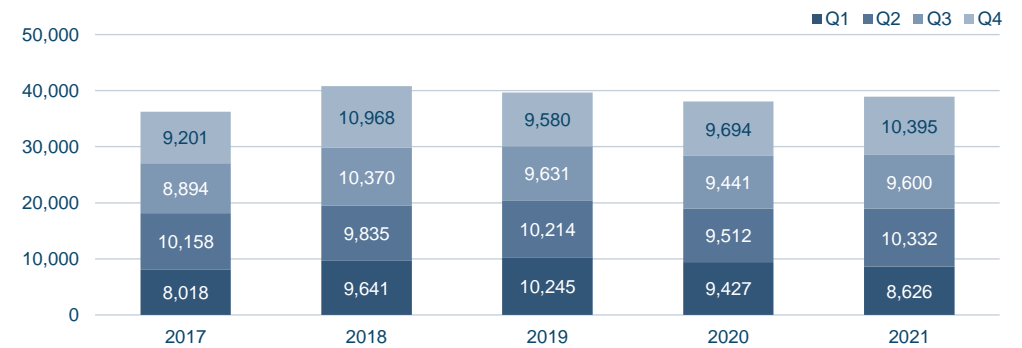
| | 2021 | 2020 | Change | | Q4 2021 | Q4 2020 | Change | |
|--|---------------|---------------|---------------|-------------|---------------|---------------|---------------|-------------|
| Net interest income | 38,953 | 38,074 | 879 | 2% | 10,395 | 9,694 | 701 | 7% |
| Net fee and commission income | 9,483 | 7,638 | 1,845 | 24% | 2,593 | 1,981 | 612 | 31% |
| Net impairment changes | 7,037 | -12,020 | 19,057 | -159% | 3,247 | 1,535 | 1,712 | 112% |
| Other net operating income | 6,857 | 4,561 | 2,296 | 50% | 482 | 4,867 | -4,385 | -90% |
| Total operating income | 62,330 | 38,253 | 24,077 | 63% | 16,717 | 18,077 | -1,360 | -8% |
| Salaries and related expenses | 14,759 | 14,767 | -8 | 0% | 4,028 | 3,986 | 42 | 1% |
| Other operating expenses | 9,105 | 9,064 | 41 | 0% | 2,386 | 2,434 | -48 | -2% |
| Tax on liabilities of financial institutions | 2,013 | 1,815 | 198 | 11% | 508 | 400 | 108 | 27% |
| Total operating expenses | 25,877 | 25,646 | 231 | 1% | 6,922 | 6,819 | 103 | 2% |
| Profit before tax | 36,453 | 12,607 | 23,846 | 189% | 9,795 | 11,258 | -1,463 | -13% |
| Income tax | 7,534 | 2,086 | 5,448 | 261% | 2,473 | 1,436 | 1,037 | 72% |
| Profit for the period | 28,919 | 10,521 | 18,398 | 175% | 7,322 | 9,822 | -2,500 | -25% |

Net operating income

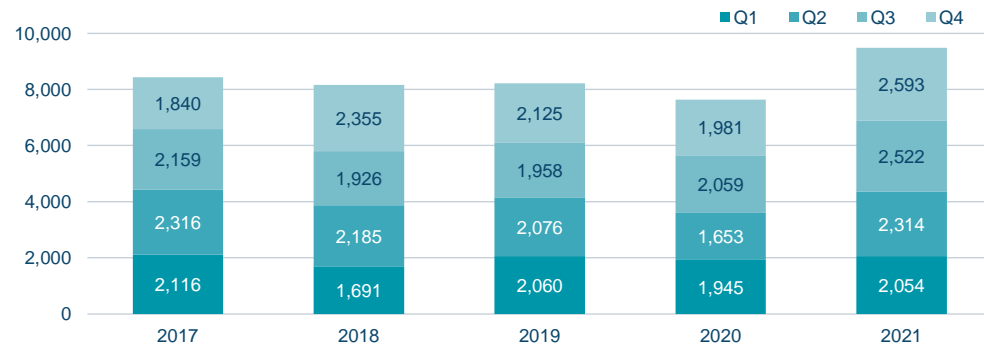
- High activity in securities markets and increased emphasis on fee and commission income yield results



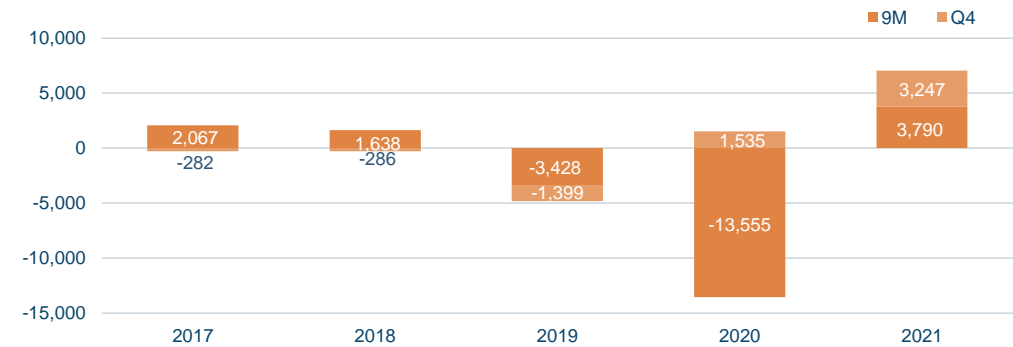
Net interest income



Net fee and commission income



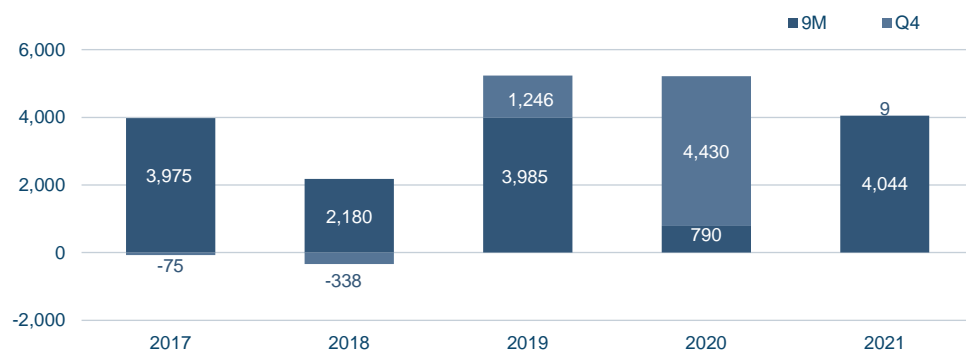
Net impairment changes



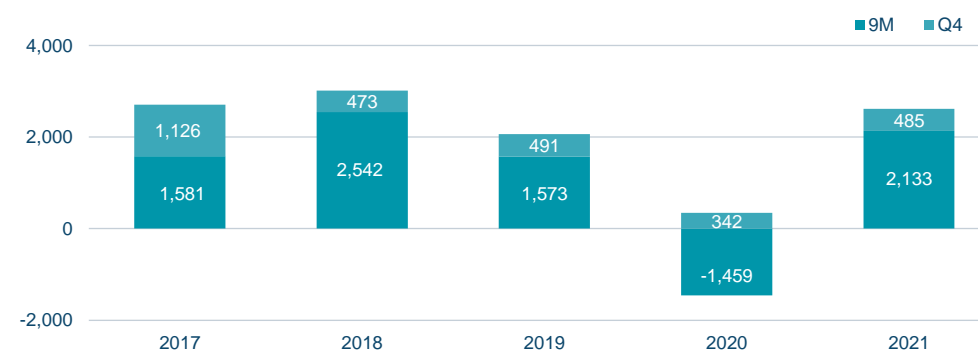
Net operating income

- Equity holdings continue to deliver good returns

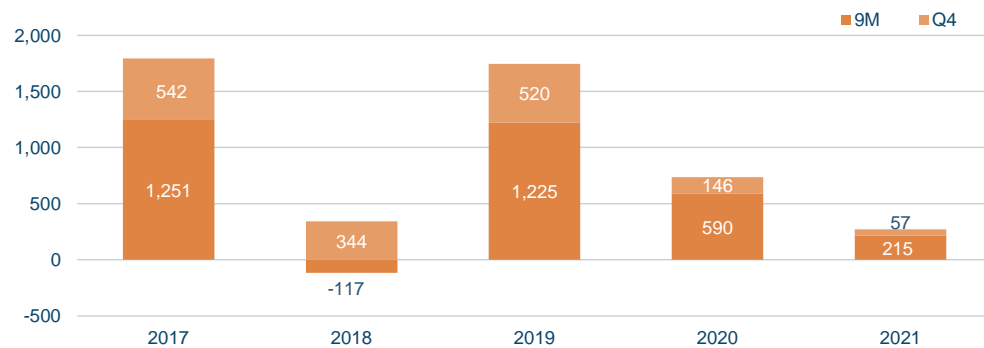
Equities



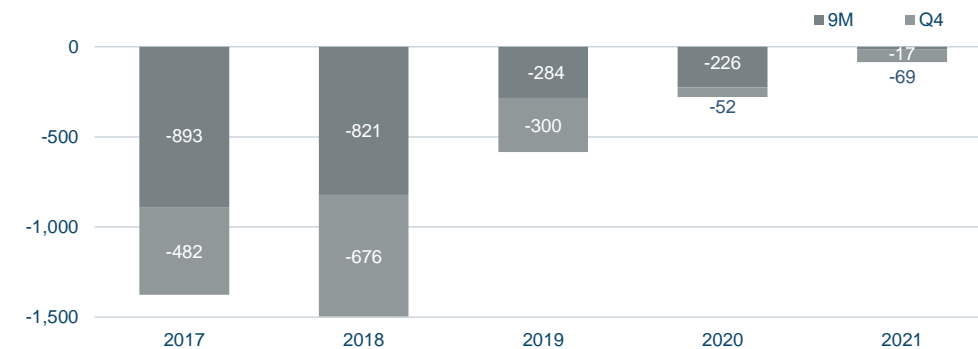
Other operation income (expenses)



Bonds



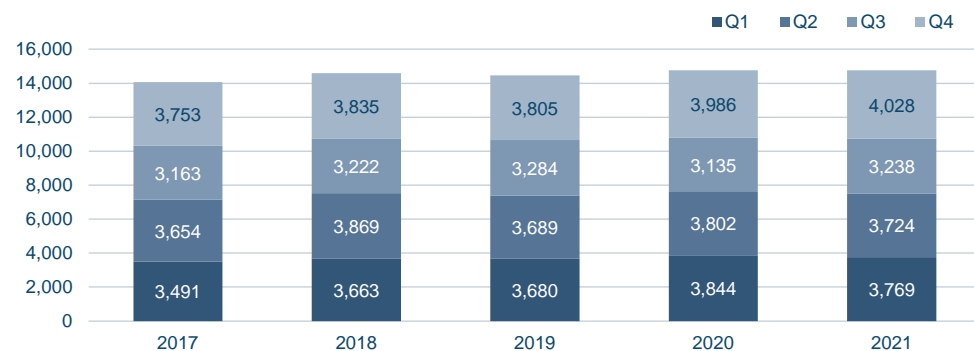
FX gain (loss)



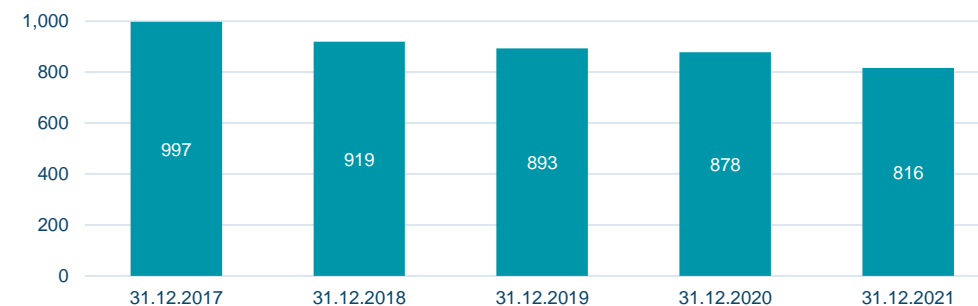
Operating expenses

- Stable operating expenses in the recent years

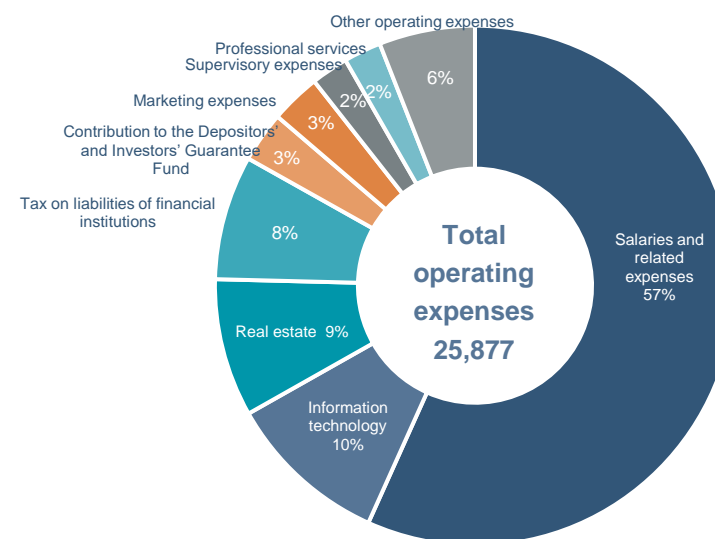
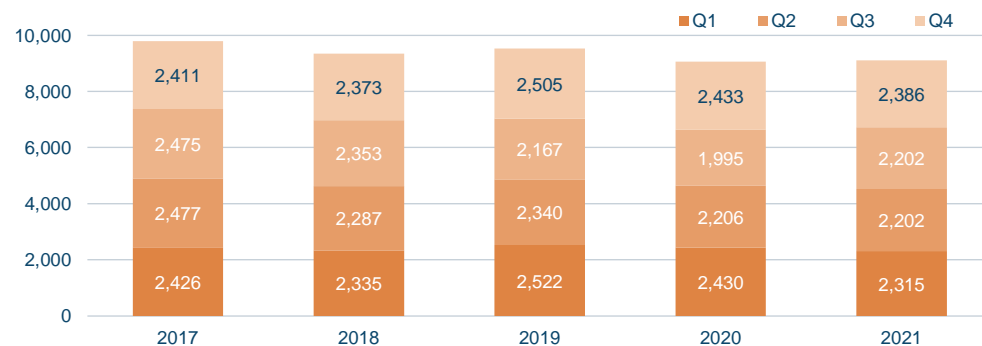
Salaries and related expenses



Full-time equivalent positions



Other operating expenses



Taxes

- Paid tax increases as a result of improved performance

| | 2021 | 2020 | Change | |
|---|---------------|--------------|--------------|-------------|
| Income tax | 5,927 | 1,692 | 4,235 | 250% |
| Special financial activities tax on profits ¹ | 1,607 | 394 | 1,213 | 308% |
| Income tax | 7,534 | 2,086 | 5,448 | 261% |
| Tax on liabilities of financial institutions ² | 2,013 | 1,815 | 198 | 11% |
| Special financial activities tax on salaries ³ | 716 | 707 | 9 | 1% |
| Social security contributions ⁴ | 794 | 816 | -22 | -3% |
| Total taxes | 11,057 | 5,424 | 5,633 | 104% |

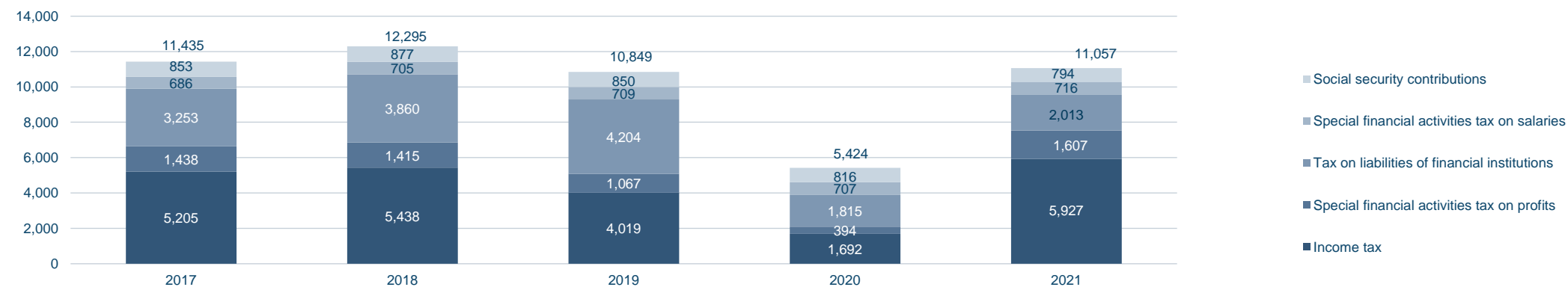
¹ 6% additional tax on a taxable income base in excess of ISK 1bn

² The special tax on financial undertakings is 0.145% based on the book value of liabilities at year-end, and is paid annually. The tax is levied on the book value of liabilities, including tax liabilities, in excess of ISK 50 billion. The special tax on financial undertakings comes under non-deductible income tax fees.

³ 5.5% tax on wages, entered as wages and related expenses in the annual financial statements.

⁴ 6.35% social security contributions (6.1% 2020), entered as wages and related expenses in the annual financial statements.

Taxes



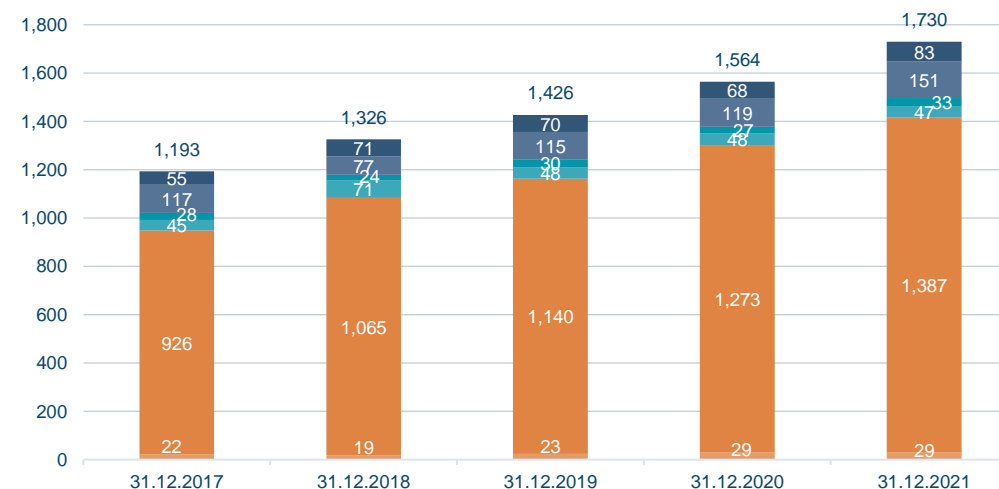
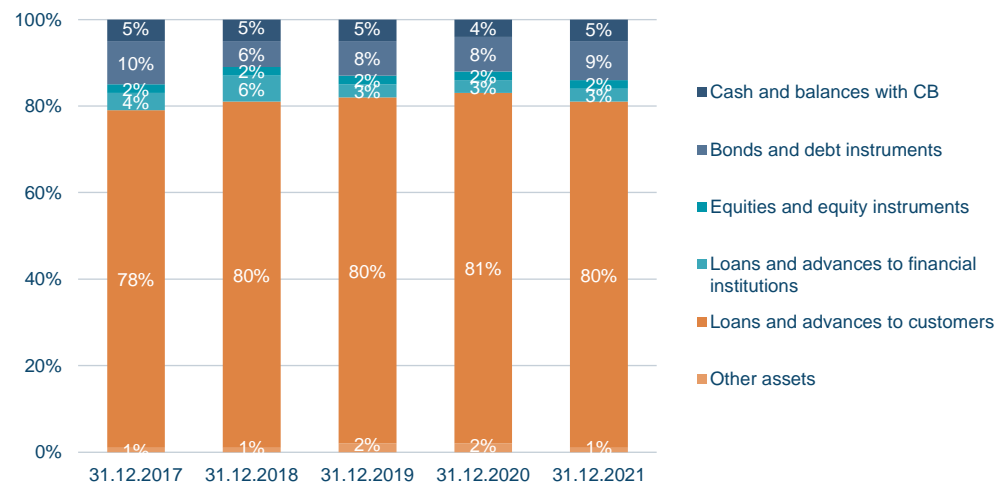
Balance sheet



Total assets

| | 31.12.2021 | 31.12.2020 | Change | |
|--|--------------|--------------|------------|------------|
| Cash and balances with Central Bank | 83 | 68 | 15 | 22% |
| Market bonds | 151 | 119 | 32 | 27% |
| Equities | 33 | 27 | 6 | 22% |
| Loans and receivables to credit institutions | 47 | 48 | -1 | -2% |
| Loans and receivables to customers | 1,387 | 1,273 | 114 | 9% |
| Other assets | 29 | 29 | 0 | 0% |
| Total | 1,730 | 1,564 | 166 | 11% |

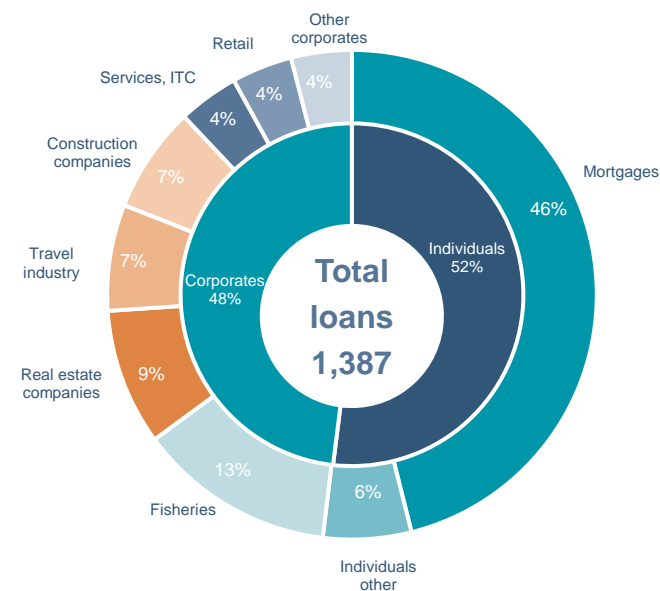
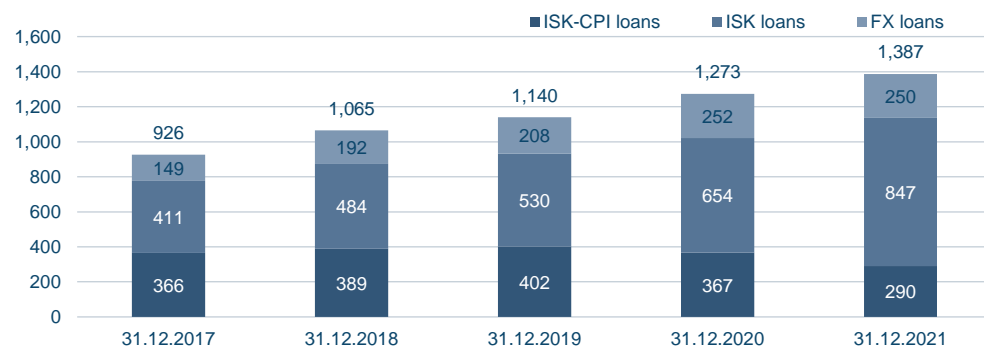
- Lending to individuals increased by ISK 133 billion. Mortgage loans grew by 25%, or around ISK 128 billion.
- Lending to corporates contracted by ISK 19 billion, with exchange rate changes accounting for ISK 8,8 billion thereof.



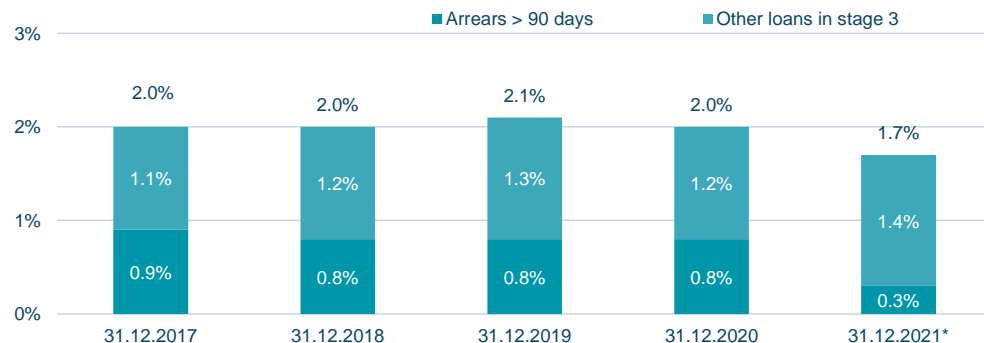
Loans

- Considerable growth in non-indexed lending alongside repayment of indexed loans - default rates at an historic low

Total loan portfolio



Problem loans



*Temporary COVID-19 measures and payment holidays lead to lower values for loans 90 days in arrears

Loan staging

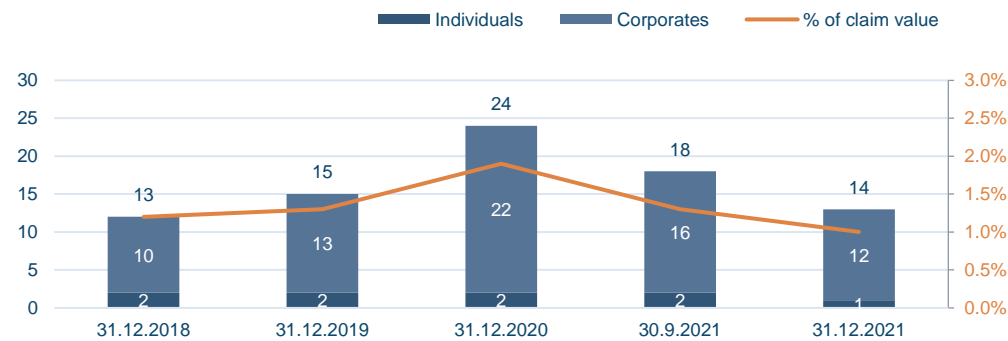
| | Gross carrying amount | | Allowance for impairment | | Carrying amount | |
|--------------|-----------------------|-------------|--------------------------|-----------|-----------------|-------------|
| Stage 1 | 1,240 | 88.5% | 2 | 0.1% | 1,238 | 89.3% |
| Stage 2 | 107 | 7.6% | 4 | 3.8% | 103 | 7.4% |
| Stage 3 | 32 | 2.3% | 8 | 24.6% | 24 | 1.7% |
| Fair value | 22 | 1.6% | | | 22 | 1.6% |
| Total | 1,401 | 100% | 14 | 1% | 1,387 | 100% |



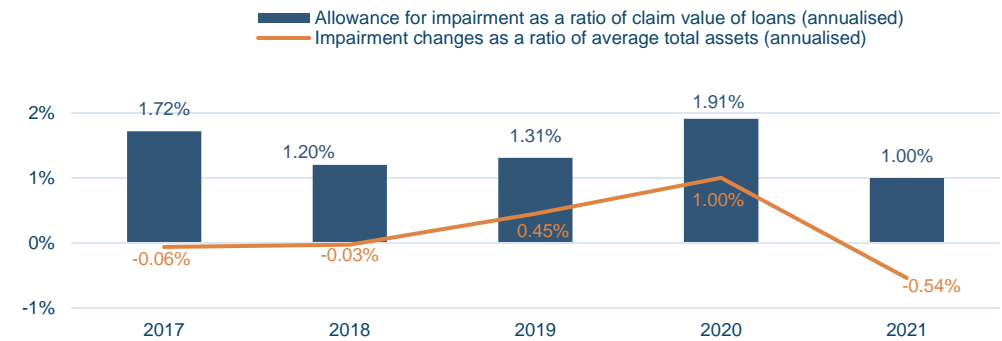
Impairment on loans

- A rapid economic recovery and high resilience of both households and companies leads to a write-back of credit impairments

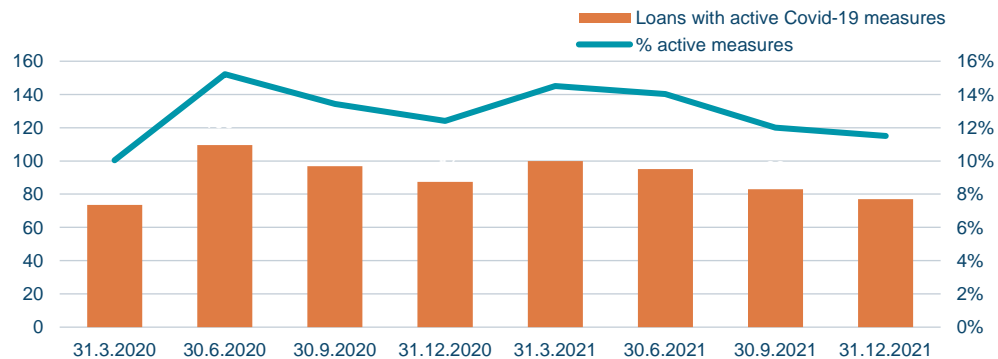
Allowance for impairment on loans and advances to customers



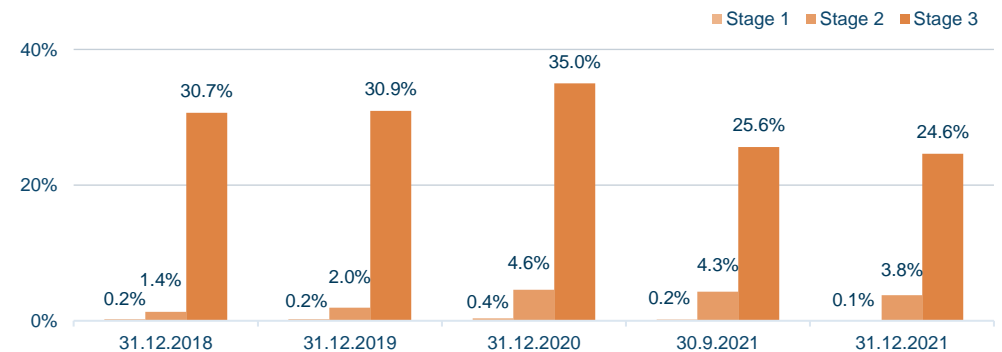
Cost of risk



Companies – Gross carrying amount of loans with Covid-19 measures



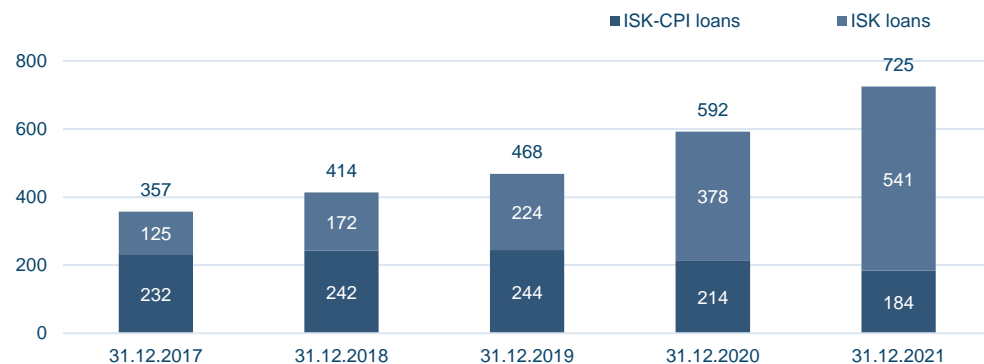
Allowance as percentage of gross carrying amount



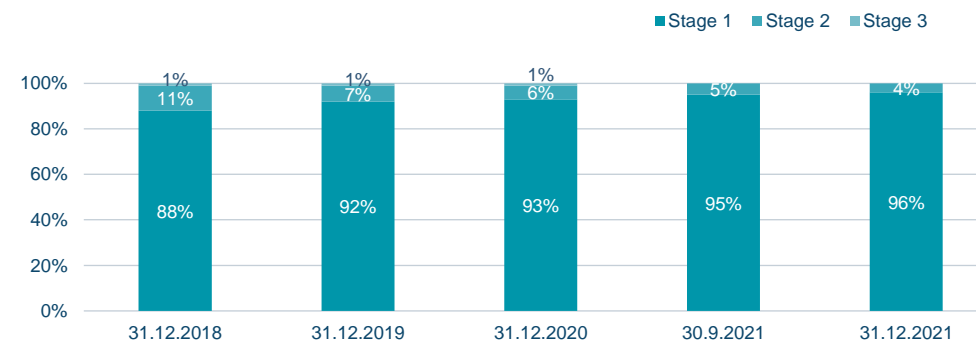
Loans to individuals

- Landsbankinn is the largest lender of housing mortgages in Iceland - mortgage ratios continue to decline

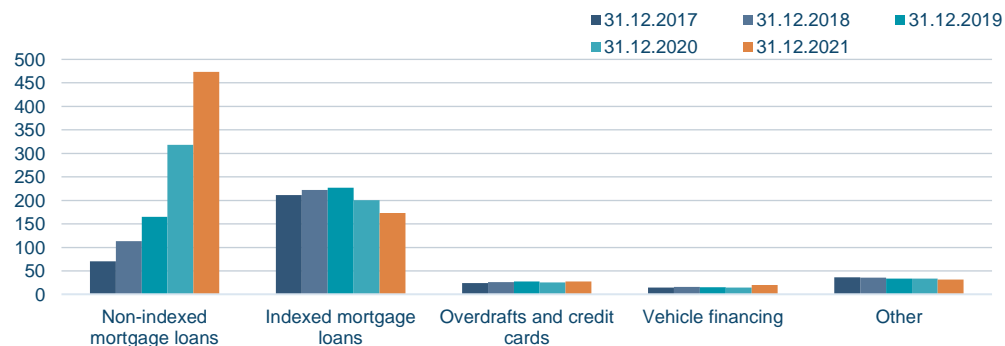
Loans to individuals



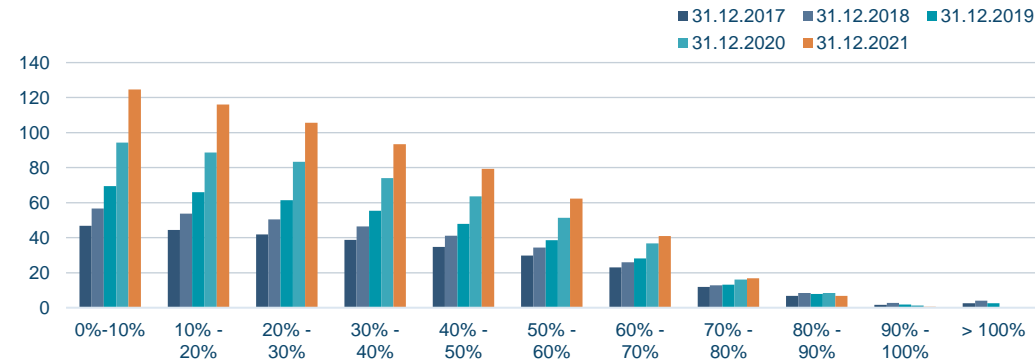
Stage allocation of loans to individuals



Loans to individuals by loan types



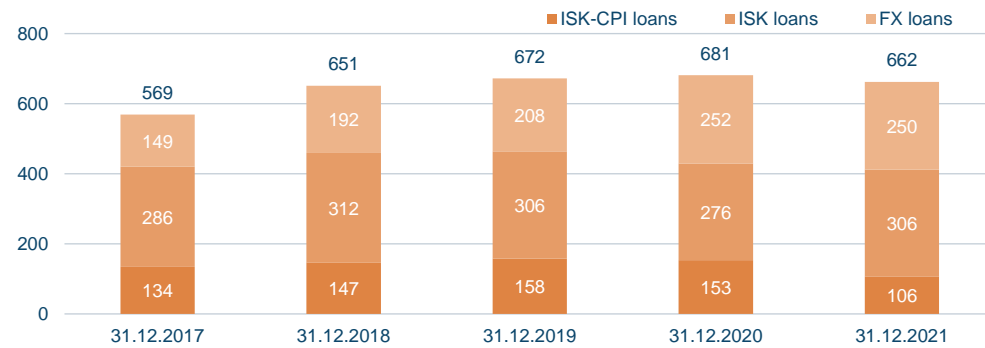
Continuous LTV distribution of mortgages



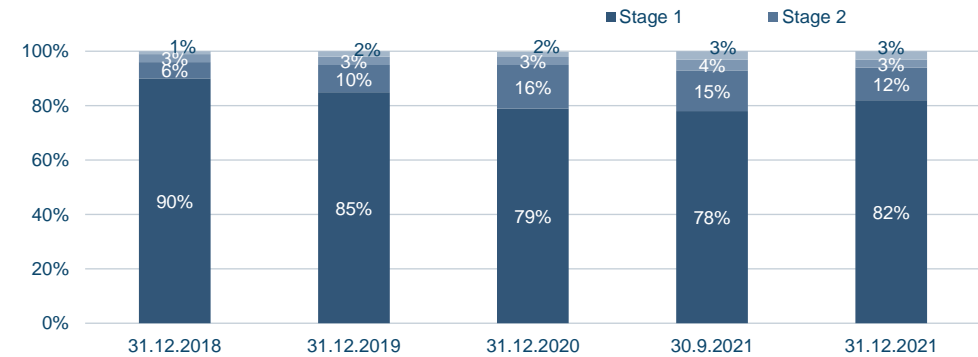
Loans to corporates

- Strong standing of corporates in most sectors - considerable repayment of indexed loans

Loans to corporates



Stage allocation of loans to corporates



Loans to corporates by industry sector

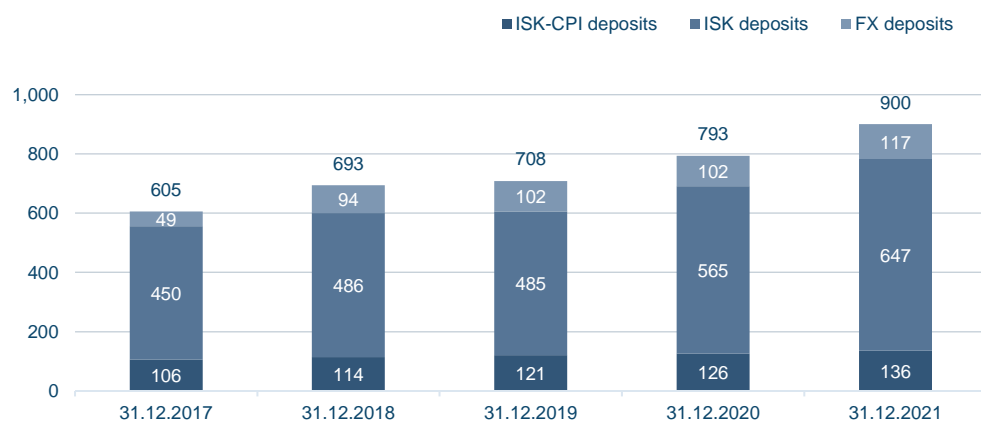


Liabilities and equity

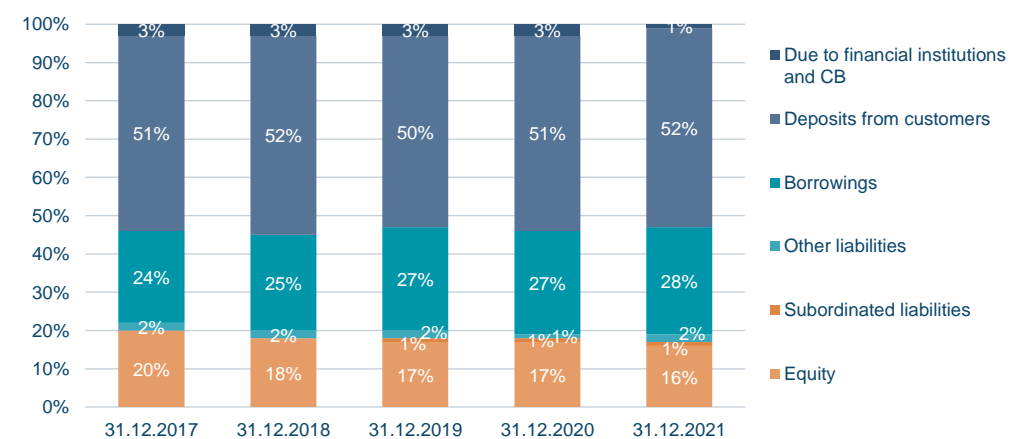
| | 31.12.2021 | 31.12.2020 | Change | |
|--------------------------------------|--------------|--------------|------------|------------|
| Due to financial institutions and CB | 10 | 49 | -39 | -80% |
| Deposits from customers | 900 | 793 | 107 | 13% |
| Borrowings | 486 | 420 | 66 | 16% |
| Other liabilities | 30 | 23 | 7 | 30% |
| Subordinated liabilities | 21 | 21 | 0 | 0% |
| Equity | 283 | 258 | 25 | 10% |
| Total | 1,730 | 1,564 | 166 | 11% |

- Customer deposits increased by ISK 106 billion from the beginning of the year
- Further issuance of covered bonds alongside growth in mortgage lending.

Deposits from customers



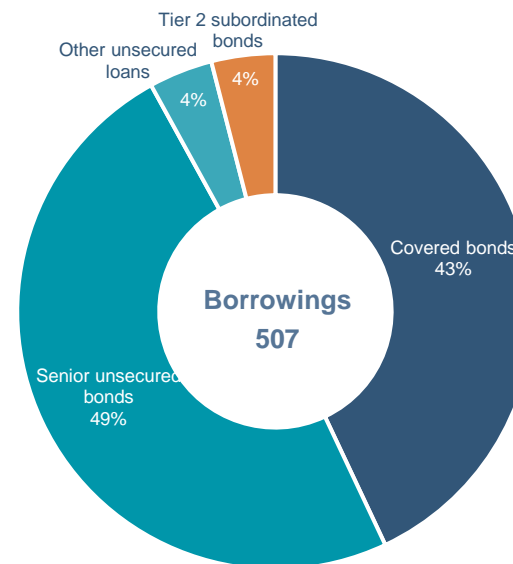
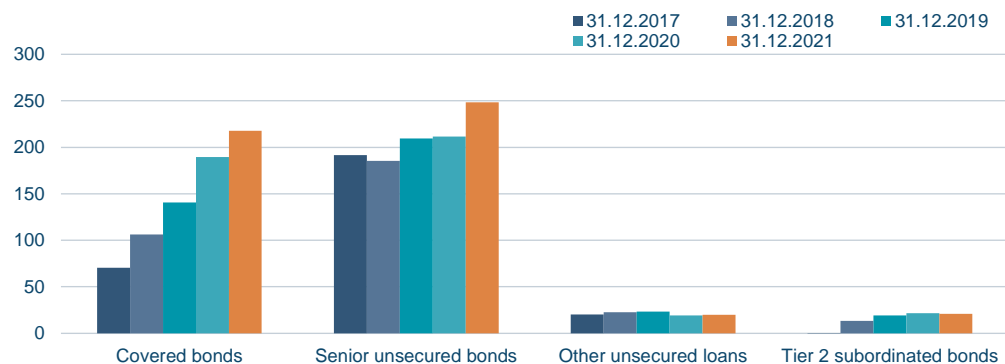
Liabilities and equity



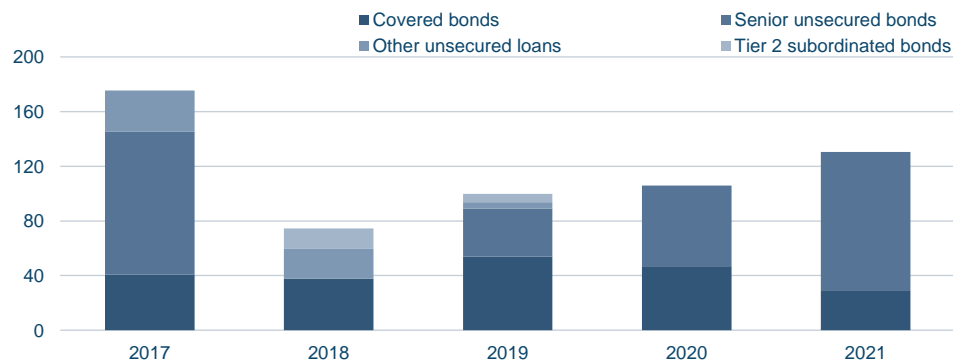
Borrowings

- Issuance of green bonds in the amount of EUR 600 million in 2021 and continued issuance of ISK-denominated covered bonds

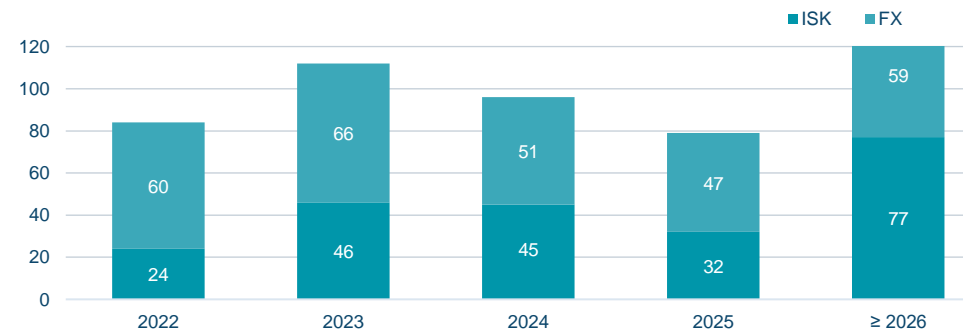
Borrowings



Borrowing issuance



Maturity profile*



*EUR 100 m subordinated debt matures in 2028 with a 10NC5 structure.
ISK 5.5 bn subordinated debt matures in 2029 with a 10NC5 structure.

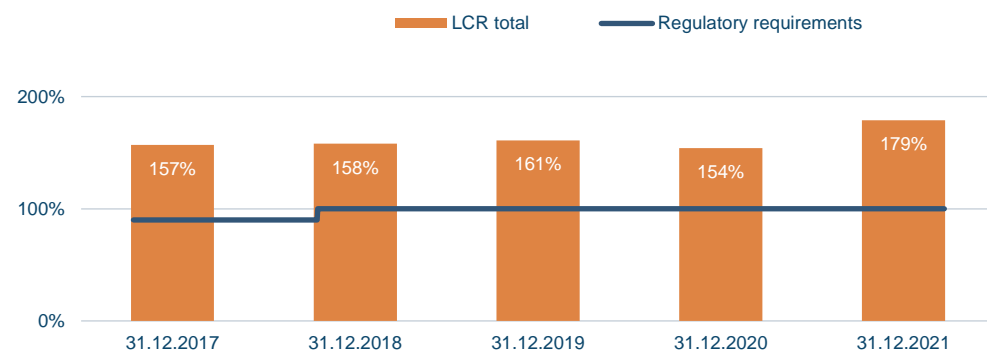
Amounts in ISK bn



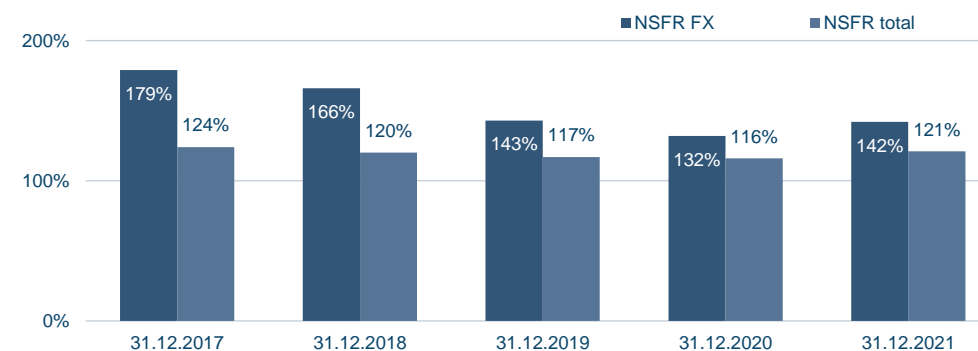
Liquidity ratio and net stable funding ratio

- Strong liquidity and funding ratios

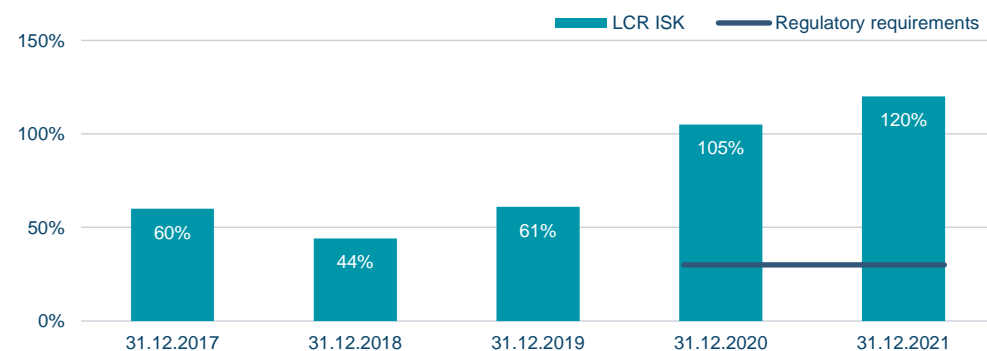
Liquidity coverage ratio total



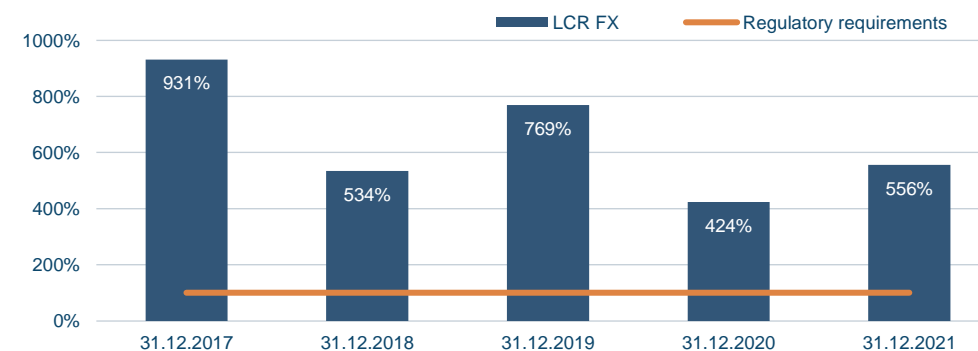
Net stable funding ratio



Liquidity coverage ratio ISK



Liquidity coverage ratio FX

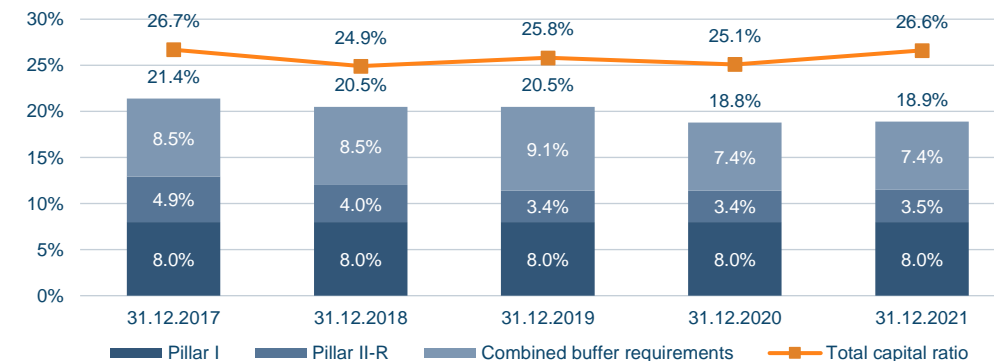


Capital requirements

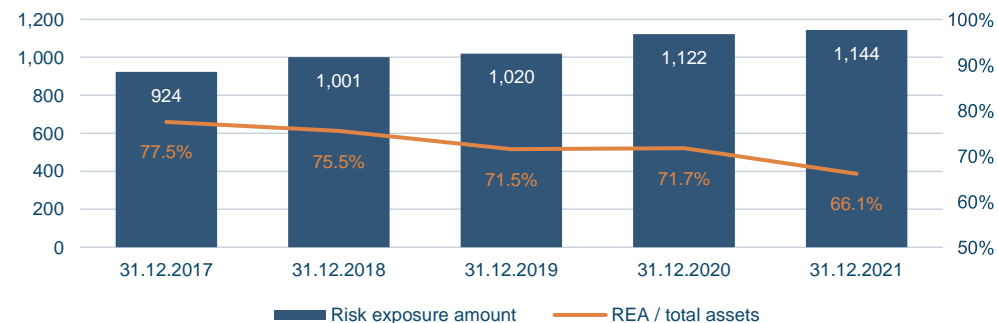
- Strong capital ratios make the Bank well placed to comply with intended increase of countercyclical capital buffer

| | CET1 | Tier 1 | Total |
|---|--------------|--------------|--------------|
| Pillar I | 4.5% | 6.0% | 8.0% |
| Pillar II-R | 2.0% | 2.6% | 3.5% |
| Minimum requirement under Pillar I and Pillar II-R | 6.5% | 8.6% | 11.5% |
| Systemic risk buffer | 2.9% | 2.9% | 2.9% |
| Capital buffer for systematically important institutions | 2.0% | 2.0% | 2.0% |
| Countercyclical capital buffer | 0.0% | 0.0% | 0.0% |
| Capital conservation buffer | 2.5% | 2.5% | 2.5% |
| Combined buffer requirements under Pillar II-G | 7.4% | 7.4% | 7.4% |
| Total capital requirement | 13.9% | 16.0% | 18.9% |
| Total capital ratio as at 31.12.2021 | 24.8% | 24.8% | 26.6% |

Regulatory total capital requirement as a ratio of REA



Risk exposure amount



- The Group basis calculation of Pillar 1 capital requirements for lending and market risk on the standardised approach. The basic indicator approach is used to calculate operational risk. The Bank applies the dynamic approach in terms of the IFRS 9 transitional arrangements.
- On 29 September, the Financial Stability Committee announced an increase in the countercyclical capital buffer to 2.0%, effective as of 29.09.2022.
- The Resolution Authority of the Central Bank of Iceland has begun the process of determining Landsbankinn's institution-specific MREL and the decision is expected in the first half of 2022.

Dividends and capital ratio

- Dividend policy is to pay around 50% of last year's profit.

Dividend 2021

- A regular dividend in the amount of 0.19 pr share
- This is equivalent to ISK 4.489 m. 52% of the previous year's profit

Dividend proposal for 2022*

- Regular dividend in the amount of ISK 0.61 per share, in the total amount of ISK 14,409, equal to 50% of the profit in 2021.
- If the AGM approves the Board's proposal in March 2022, the Bank's capital ratio will, other things remaining equal, decrease by 1.3 percentage points.
- Additionally, the Board of Directors is considering proposing a special dividend payment to the AGM.

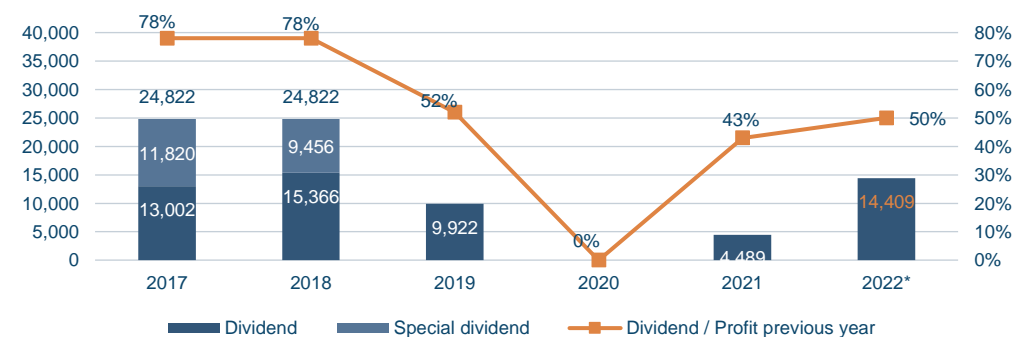
Buyback of own shares

- The Bank will offer to purchase own shares from shareholders, based on a resolution of the AGM, in the total maximum amount of ISK 57 million shares, or around 0.24% of issued share capital in the Bank.

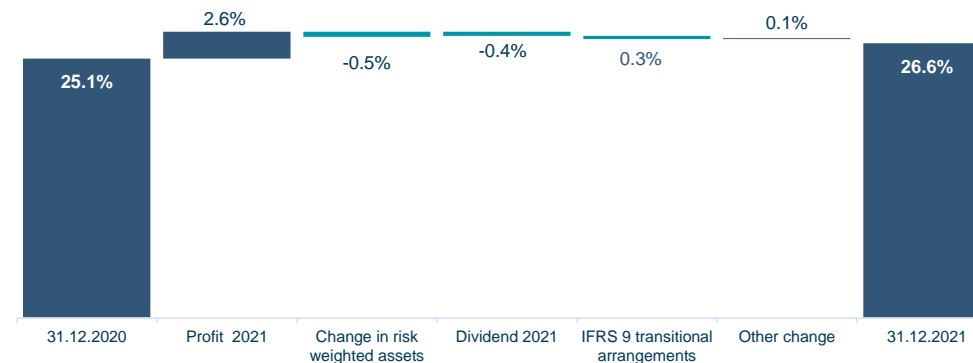
Landsbankinn's dividend policy

- Landsbankinn aims to pay regular dividends to shareholders amounting in general to around 50% of the previous year's profit. To achieve Landsbankinn's target capital ratio, the aim is also to make special dividend payments to optimise the Bank's capital structure.
- In determining the amount of dividend payments, the Bank's continued strong financial position shall be ensured. Regard shall be had for risk in the Bank's internal and external environment, growth prospects and the maintenance of a long-term, robust equity and liquidity position, as well as compliance with regulatory requirements of financial standing at any given time.

Dividends



Total capital ratio, changes in 2021



Appendix

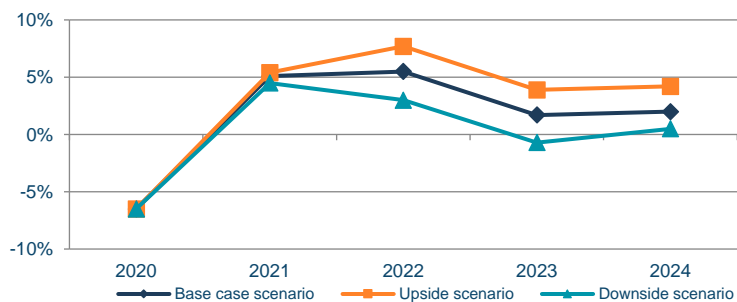
Further information



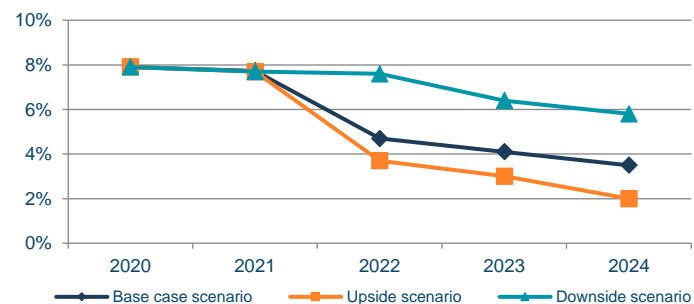
Economic scenarios for expected credit loss

- Landsbankinn Economic Research prepares scenarios to support forecasts for important economic variables.
- These scenarios show key economic variables used to calculate expected credit loss (ECL) for stages 1 and 2.
- The forecasts show averages for the 12-month outlook and to the medium-term forecast horizon.
- In calculating ECL, the optimistic scenario is given 25% weight, the baseline 50% weight and the pessimistic scenario 25% weight.

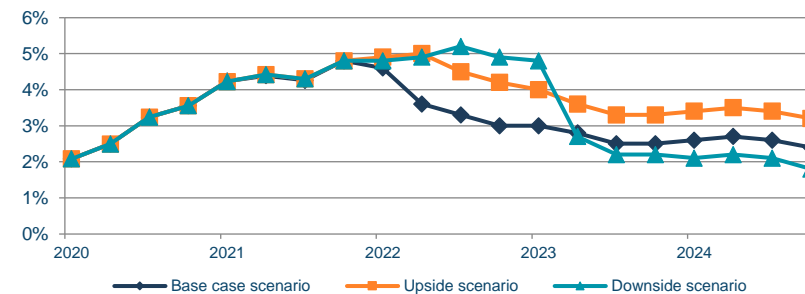
Economic growth



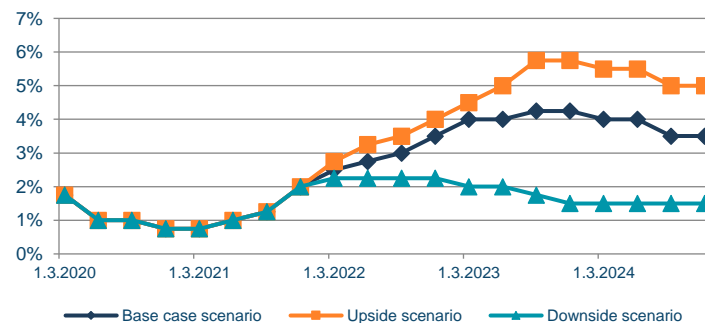
Unemployment



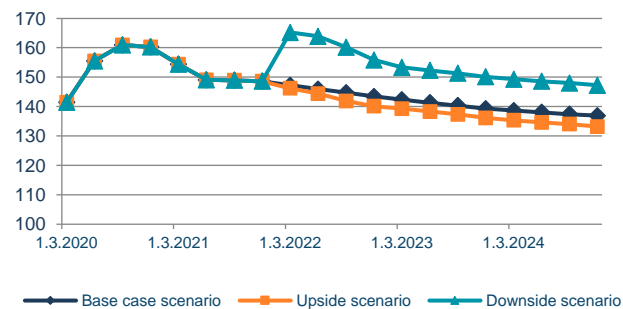
Inflation



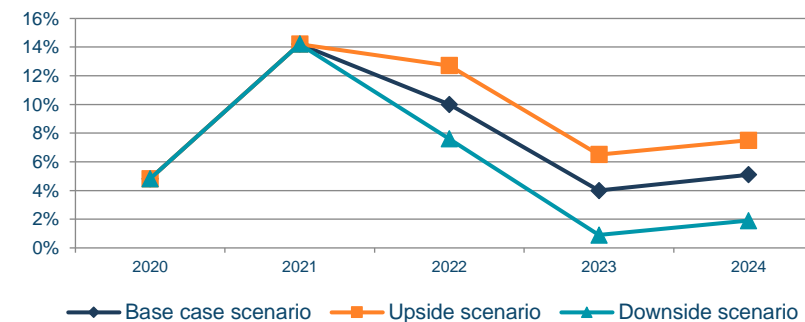
CBI's key rate (seven-day term deposits)



EUR/ISK



Housing price (YoY change)



Key financial ratios

| | Q4 2021 | Q3 2021 | Q2 2021 | Q1 2021 | Q4 2020 | 2021 | 2020 | 2019 | 2018 | 2017 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Profit (loss) after taxes | 7,322 | 7,492 | 6,487 | 7,618 | 9,822 | 28,919 | 10,521 | 18,235 | 19,260 | 19,766 |
| Return on equity before taxes | 14.0% | 13.8% | 12.2% | 14.2% | 17.8% | 13.6% | 5.1% | 9.6% | 11.1% | 11.0% |
| Return on equity after taxes | 10.5% | 11.0% | 9.8% | 11.7% | 15.5% | 10.8% | 4.3% | 7.5% | 8.2% | 8.2% |
| After-tax return on average assets | 1.7% | 1.8% | 1.6% | 1.9% | 2.5% | 1.7% | 0.7% | 1.3% | 1.5% | 1.7% |
| Total capital ratio | 26.6% | 24.9% | 25.1% | 24.9% | 25.1% | 26.6% | 25.1% | 25.8% | 24.9% | 26.7% |
| Net interest income | 10,395 | 9,600 | 10,332 | 8,626 | 9,694 | 38,953 | 38,074 | 39,670 | 40,814 | 36,271 |
| Interest spread as a ratio of average total assets | 2.4% | 2.3% | 2.5% | 2.2% | 2.4% | 2.3% | 2.5% | 2.8% | 3.2% | 3.1% |
| Cost-income ratio | 47.6% | 37.9% | 41.7% | 45.8% | 38.8% | 43.2% | 47.4% | 42.6% | 45.5% | 46.1% |
| Liquidity ratio LCR total | 179% | 172% | 180% | 202% | 154% | 179% | 154% | 161% | 158% | 157% |
| Liquidity LCR FX | 556% | 443% | 420% | 477% | 424% | 556% | 424% | 769% | 534% | 931% |
| Liquidity LCR ISK | 120% | 113% | 112% | 120% | 105% | 120% | 105% | 61% | 44% | 60% |
| Net stable funding ratio NSFR total | 121% | 118% | 121% | 118% | 116% | 121% | 116% | 117% | 120% | 124% |
| Net stable funding ratio NSFR FX | 142% | 122% | 140% | 140% | 132% | 142% | 132% | 143% | 166% | 179% |
| Operating expenses as a ratio of average total assets | 1.5% | 1.3% | 1.4% | 1.5% | 1.6% | 1.4% | 1.6% | 1.7% | 1.9% | 2.0% |
| Total assets | 1,729,798 | 1,718,358 | 1,677,297 | 1,600,952 | 1,564,177 | 1,729,798 | 1,564,177 | 1,426,328 | 1,326,041 | 1,192,870 |
| Loans / deposits ratio | 154.1% | 158.2% | 157.6% | 162.1% | 160.5% | 154.1% | 160.5% | 161.1% | 153.6% | 153.0% |
| Full-time equiv. positions | 816 | 837 | 844 | 869 | 878 | 816 | 878 | 893 | 919 | 997 |

Operations

| | Q4 2021 | Q3 2021 | Q2 2021 | Q1 2021 | Q4 2020 | 2021 | 2020 | 2019 | 2018 | 2017 |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Net interest income | 10,395 | 9,600 | 10,332 | 8,626 | 9,694 | 38,953 | 38,074 | 39,670 | 40,814 | 36,271 |
| Net fee & commission income | 2,593 | 2,522 | 2,314 | 2,054 | 1,981 | 9,483 | 7,638 | 8,219 | 8,157 | 8,431 |
| Net impairment changes | 3,247 | 1,008 | 293 | 2,489 | 1,535 | 7,037 | -12,020 | -4,827 | 1,352 | 1,785 |
| Net foreign exchange gain (loss) | -69 | 55 | -45 | -27 | -52 | -86 | -278 | -584 | -1,497 | -1,375 |
| Other net operating income | 551 | 2,161 | 1,614 | 2,618 | 4,919 | 6,943 | 4,839 | 9,039 | 5,084 | 8,400 |
| Total operating income | 16,717 | 15,346 | 14,508 | 15,759 | 18,077 | 62,330 | 38,253 | 51,517 | 53,910 | 53,512 |
| Salaries and related expenses | 4,028 | 3,238 | 3,724 | 3,769 | 3,986 | 14,759 | 14,767 | 14,458 | 14,589 | 14,061 |
| Other operating expenses | 2,386 | 2,202 | 2,202 | 2,315 | 2,433 | 9,105 | 9,064 | 9,534 | 9,348 | 9,789 |
| Tax on liabilities of financial institutions | 508 | 525 | 513 | 467 | 400 | 2,013 | 1,815 | 4,204 | 3,860 | 3,253 |
| Total operating expenses | 6,922 | 5,965 | 6,439 | 6,551 | 6,819 | 25,877 | 25,646 | 28,196 | 27,797 | 27,103 |
| Profit before tax | 9,795 | 9,381 | 8,069 | 9,208 | 11,258 | 36,453 | 12,607 | 23,321 | 26,113 | 26,409 |
| Income tax | 2,473 | 1,889 | 1,582 | 1,590 | 1,436 | 7,534 | 2,086 | 5,086 | 6,853 | 6,643 |
| Profit for the period | 7,322 | 7,492 | 6,487 | 7,618 | 9,822 | 28,919 | 10,521 | 18,235 | 19,260 | 19,766 |

Balance sheet

| | 31.12.2021 | 31.12.2020 | Change | | 31.12.2019 | 31.12.2018 | 31.12.2017 |
|--|------------------|------------------|----------------|------------|------------------|------------------|------------------|
| Cash and balances with CB | 82,425 | 67,604 | 14,821 | 22% | 69,824 | 70,854 | 55,192 |
| Bonds and debt instruments | 150,435 | 119,330 | 31,105 | 26% | 115,262 | 77,058 | 117,310 |
| Equities and equity instruments | 33,347 | 26,808 | 6,539 | 24% | 30,019 | 23,547 | 27,980 |
| Loans and advances to fin institutions | 47,231 | 48,073 | -842 | -2% | 47,929 | 71,385 | 44,866 |
| Loans and advances to customers | 1,387,463 | 1,273,426 | 114,037 | 9% | 1,140,184 | 1,064,532 | 925,636 |
| Other assets | 28,897 | 28,936 | -39 | 0% | 23,110 | 18,665 | 21,886 |
| Total assets | 1,729,798 | 1,564,177 | 165,621 | 11% | 1,426,328 | 1,326,041 | 1,192,870 |
| Due to financial institutions and CB | 10,425 | 48,725 | -38,300 | -79% | 48,062 | 34,609 | 32,062 |
| Deposits from customers | 900,098 | 793,427 | 106,671 | 13% | 707,813 | 693,043 | 605,158 |
| Borrowing | 486,042 | 420,178 | 65,864 | 16% | 373,168 | 314,412 | 281,874 |
| Other liabilities | 29,803 | 22,227 | 7,576 | 34% | 30,470 | 31,027 | 27,642 |
| Subordinated liabilities | 20,785 | 21,366 | -581 | -3% | 19,081 | 13,340 | 77 |
| Equity | 282,645 | 258,255 | 24,390 | 9% | 247,734 | 239,610 | 246,057 |
| Total liabilities and equity | 1,729,798 | 1,564,177 | 165,621 | 11% | 1,426,328 | 1,326,041 | 1,192,870 |

Operating segments

| 1.1.2021 - 31.12.2021 | Personal Banking | Corporate Banking | Asset Management & Capital Market | Treasury and Market Making | Other segments | Reconciliation | Total |
|--|------------------|-------------------|-----------------------------------|----------------------------|----------------|----------------|---------------|
| Net interest income | 16,986 | 18,754 | 468 | 2,843 | -62 | -36 | 38,953 |
| Net fee and commission income | 3,072 | 1,612 | 5,388 | -241 | -2 | -346 | 9,483 |
| Net impairment changes | 1,424 | 5,596 | 0 | 13 | 4 | 0 | 7,037 |
| Net other operating income (expense) | 238 | 100 | 559 | 5,305 | 670 | -15 | 6,857 |
| Total operating income (expense) | 21,720 | 26,062 | 6,415 | 7,920 | 610 | -397 | 62,330 |
| Operating expenses | -6,783 | -2,981 | -2,102 | -1,528 | -10,835 | 365 | -23,864 |
| Tax on liabilities of financial institutions | -845 | -370 | -8 | -776 | -14 | 0 | -2,013 |
| Allocated expenses | -4,245 | -2,786 | -1,079 | -920 | 9,030 | 0 | 0 |
| Profit (loss) before tax | 9,847 | 19,925 | 3,226 | 4,696 | -1,209 | -32 | 36,453 |
| Income tax | -2,609 | -5,061 | 264 | -382 | 254 | 0 | -7,534 |
| Profit (loss) for the period | 7,238 | 14,864 | 3,490 | 4,314 | -955 | -32 | 28,919 |
| Total assets | 772,724 | 613,071 | 12,004 | 672,837 | 20,214 | -361,052 | 1,729,798 |
| Total liabilities | 728,841 | 491,925 | 7,259 | 559,966 | 20,214 | -361,052 | 1,447,153 |
| Allocated capital | 43,883 | 121,146 | 4,745 | 112,871 | 0 | 0 | 282,645 |

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