

# Sidetrade Completes Acquisition of ezyCollect

October 27, 2025 | <u>Sidetrade</u>, a global leader in Al-powered Order-to-Cash applications, today announced the completion of the acquisition of 100% of ezyCollect, a leading Australian SaaS provider specializing in Order-to-Cash solutions for small and mid-sized businesses.

Announced on October 13, 2025 (cf. <u>press release</u>), the transaction marks another milestone in Sidetrade's international growth strategy. Already established in Europe and North America, Sidetrade is now expanding its footprint into Asia-Pacific. The addition of ezyCollect provides the Group with a new growth engine in a highly dynamic, fast-growing market.

The transaction values ezyCollect at €37.3 million (A\$66.5 million), including €34.7 million (A\$61.9 million) paid in cash at closing and €2.6 million (A\$4.6 million) in Sidetrade free shares, designed to retain the company's two founders and key team members for a minimum of three years. In addition, the founders may be eligible for an earn-out of up to €5.6 million (A\$10 million), based on ezyCollect's Annual Recurring Revenue (ARR) growth through the end of 2028. This earnout is currently estimated at approximately €3.3 million (A\$6 million) and would be settled equally in Sidetrade shares and cash.

Sidetrade also plans to align long-term incentives for selected ezyCollect key employees by granting additional Sidetrade shares over the coming years as part of a dedicated equity plan.

The acquisition is financed with Sidetrade's cash on hand and a €25 million long-term credit facility with an interest rate of approximately 3.1%, fully hedged. This structure allows the Group to preserve liquidity while maintaining flexibility for future M&A initiatives.

The transaction will be consolidated retroactively as of October 1, 2025. The addition of ezyCollect strengthens Sidetrade's mission to **democratize its agentic Al platform**, <u>Aimie</u>, now set to transform financial performance for mid-market and large enterprises alike.

Sidetrade was advised by **King & Spalding LLP** (Laurent Bensaid, Julien Vicariot, and Carla De Checchi). ezyCollect was advised by **AGC Partners**, a US-based investment bank, and **Thomson Geer**, a leading Australian law firm.

### **Next financial announcement**

Annual Revenue for 2025: January 20, 2026 (after the stock market closes)

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## About Sidetrade (www.sidetrade.com)

Sidetrade (Euronext Growth: ALBFR.PA) provides a SaaS platform designed to revolutionize how cash flow is secured and accelerated. Leveraging its new-generation agentic AI, nicknamed Aimie, Sidetrade analyzes \$7.2 trillion worth of B2B payment transactions daily in its Cloud, thereby anticipating customer payment behavior and the attrition risk of 40 million buyers worldwide. Sidetrade has a global reach, with 400+ talented employees based in Europe, the United States, and Canada, serving global businesses in more than 85 countries. Among them: AGFA, BMW Financial Services, Bunzl, DXC, Engie, Inmarsat, KPMG, Lafarge, Manpower, Morningstar, Page, Randstad, Safran, Saint-Gobain, Securitas, Siemens, UGI, Veolia.

For more information, visit us at www.sidetrade.com and follow us on LinkedIn at @Sidetrade.

In the event of any discrepancy between the French and English versions of this press release, the French version shall prevail.